## Section 3 Floods in Thailand that caused a significant impact on trade environment, etc. of neighboring nations/regions, including Japan

#### 1. Cause of last year's floods in Thailand and measures to be taken in the future

#### (1) 2011: the year that the world suffered large-scale natural disasters

Last year was a year in which the world suffered a number of large-scale natural disasters, including the Great East Japan Earthquake and floods in Thailand (Figure 2-3-1-1). According to Munich Reinsurance Company (Munich RE) (2012), natural disasters in 2011 exerted the costliest toll in history, resulting in \$380 billion worth of economic losses (Table 2-3-1-2).<sup>41</sup> Although the number of natural catastrophes that occurred globally in 2011 was 820, nearly the same as the last 10 years' average (790), the year was characterized by a significant loss from geophysical events, such as the Great East Japan Earthquake (total loss of \$210 billion: the largest on the list) and the earthquake in New Zealand (total loss of \$16 billion: third on the list), with nearly 60% of 2011's losses attributable to these earthquakes. What distinguishes 2011 from other previous years is that normally, weather-related natural catastrophes cause most of the economic losses, with geophysical events accounting for less than 10% of insured losses over the past 30 years).

#### Figure 2-3-1-1

Last year's natural disasters in the world



Source: Reproduced from Munich RE NatCatSERVICE, (Munich RE) (January 4, 2012).

Triggered by last year's natural catastrophes, discussions started in March 2012 at the United Nations Office for Disaster Risk Reduction (2012a) on a new plan for disaster risk reduction that

<sup>41</sup> The figures are estimates as of the release of the data (January 4, 2012) and may increase in the future. Insured losses also reached a record high of \$105 billion.

would follow the Hyogo Framework for Action 2005–2015. The following facts were emphasized in the discussions: (1) disaster caused mortality is in substantial decline, but the disaster caused economic losses are a fast increasing trend, which poses a huge threat to many nations and (2) almost half of the world's population are exposed to disaster risks.

#### Table 2-3-1-2

Damages caused by last year's natural disasters in the world

	2011	2010	Average of past 10 years (2001–2010)	Average of past 30 years (1981–2010)
Number of events	820	970	790	630
Overall losses (\$1 million)	380,000	152,000	113,000	75,000
Insured losses (\$1 million)	105,000	42,000	35,000	19,000
Fatalities	27,000	296,000	106,000	69,000

Global damages from natural disasters of 2011 (compared with the past)

Note: The overall losses and insured losses are estimated as of the release of the data. Calculated based on the then price.

Source: Created from Munich RE NatCatService , (Munich RE) (January 4, 2012).

Five major natural catastrophes of 2011 (ordered by overall losses)

$\setminus$	Date (2011)	Country/region	Event	Fatalities	Overall losses (\$1 million)	Insured losses (\$1 million)
1	March 11	Japan	Earthquake/ tsunami	15,840	210,000	35,000-40,000
2	August 1–November 15	Thailand	Floods/ landslides	813	40,000	10,000
3	February 22	New Zealand	Earthquake	181	16,000	13,000
4	April 22–28	U.S.	Severe storms/ tornadoes	350	15,000	7,300
5	August 22–September 2	U.S./Caribbean	Hurricane (Irene)	55	15,000	7,000

Note: The overall losses and insured losses are estimated as of the release of the data. Calculated based on the price of 2011.

Source: Created from Munich RE NatCatService, (Munich RE)(January 4, 2012).

The 2011 flooding of the Chao Phraya River in Thailand caused extensive damage, covering a wide area from the capital Bangkok to the North, for a long period of time (Figure 2-3-1-3). Among weather-related catastrophes that occurred last year, the floods in Thailand caused the largest losses at \$40 billion, according to Munich Re (approximately \$45.7 billion according to the World Bank (2011)), and among the entire natural catastrophes, the losses were second only to the Great Earthquake of Japan (the death of at least 813 people: ranked fourth in fatalities<sup>42</sup>).

The damage to the industrial sector was particularly devastating. According to the estimates released by the UNISDR Secretariat (2012b), the event set back global industrial production by around 2.5%.

<sup>42</sup> The five largest natural catastrophes of 2011. Ranking by the number of fatalities: (A) The Great East Japan Earthquake (fatalities: 15,840), (B) Landslides/flash floods in Brazil (fatalities: 1,348), (C) Tropical Storm Washi in the Philippines (fatalities: 1,257), (D) Floods in Thailand (fatalities: 813), (E) Earthquake in Turkey (fatalities: 604).

The seven industrial estates near Ayutthaya province where a number of Japanese firms are located have been ravaged by the floods since October 2011, which severely impacted the global supply chains of automotive and electronics industries, etc. Its aftermath is still felt today in some of the companies and products.

Now, the focus is shifted to how the floods in Thailand occurred and why nearby industrial estates were affected, resulting in tremendous economic losses.

#### Figure 2-3-1-3

Flooded areas in Thailand (areas surrounding Bangkok, Thailand: mid-November 2011)



#### (2) The cause and process of the 2011 Thai floods-natural factors and other causes

The opinions and views of domestic and international experts on the Thai floods with respect to the causes of the extended economic losses are summarized into natural factors and other causes.

As for natural factors, there are three elements: (A) heavy rainfall continuing longer than other years; (B) the duration of inundation was prolonged due to the structure of the rivers, such as the moderate slope of the Chao Phraya River and the low flow capacity of the downstream channel; and (C) the inundated industrial estates were originally located in low marsh areas (Figure 2-3-1-4).

Figure 2-3-1-4 Still-flooded area near Ayutthaya, Thailand (December 2011)



Source: Photo taken above the Chao Phraya River (between Bangkok and Ayutthaya) by METI (dated on December 12, 2011).

The research of the Oki Lab, Institute of Industrial Science (IIS) of the University of Tokyo, which has been conducting international joint research with Thailand in the field of water resources, provides detailed analysis for natural factors (Oki Lab (2011), Komori (2012), JST (2012), JICA (2012), Komori et al. (2012), etc. hereinafter referred to as "Oki (2011-2012)"). According to Oki (2011–2012), in regular years, the rivers would flood due to a temporary increase in the volume of stream flow from rainfall in the latter half of the rainy season (May–October). However, a large volume of water flow last year was caused by a huge amount of rainfall during the entire course of the rainy season. The average precipitation of the Chao Phraya River from May to October 2011 was the highest in history, which was 143% of the average rainy season rainfall of regular years.<sup>43</sup> The monthly rainfall was more than that of regular years, with the highest monthly rainfall ever recorded in July (178% of the average rainy season) and in September (144% of the average rainy season) (Figure 2-3-1-5). Due to the large volume of rainfall, two major dams (Pumipon Dam and Sirikit Dam) upstream of the Chao Phraya River were filled with 10 billion tons of water (nearly half of the total flood volume) by early October. Then, the dams lost the function of controlling the volume of water.<sup>44</sup>

<sup>43</sup> The probability of rainfall excess is 2%, indicating that the area encountered a large volume of rainfall that would occur once in 50 years.

<sup>44</sup> Some people point out that the cause of the flood was the man-made operation errors of the two dams (many such views are voiced in the affected area), but some experts advocate that the flood events were largely inevitable due to technological difficulties in predicting seasonal precipitation, and when considering the fact that the two dams were constructed for irrigation and power generation purposes without water control capacity.

#### Figure 2-3-1-5

Comparison of average annual rainfalls in the basin of Thailand's Chao Phraya River (2011 and average of 1982–2002)



The area of the Chao Phraya River basin is about 160,000 km<sup>2</sup>, about 10 times the Kanto Plain and the slope of the riverbed downstream (about 1/50,000) is much more gradual than the rivers in Japan (downstream area of the Tone River is about 1/9,000) (Figure 2-3-1-6). According to Oki (2011-2012), the Chao Phraya River splits into upstream and downstream at the narrow section of the Nakhon Sawan, where four rivers meet, but the flow capacity of the downstream gradually declines, unlike the regular river structure (Figure 2-3-1-7-left).

This is because the people in the Chao Phraya River basin did not discharge floodwater in the river but the floodwater was used in the middle stream area to fertilize the agricultural land, as well as for irrigation. The flood damage can be naturally mitigated by spreading and dispersing the flooded area. In the traditional flood control measures, floodwater in the upstream channel was stored for agricultural use, etc., and the water in the middle- and downstream was prevented from overflowing into the left side of the bank (east side), where central Bangkok and industrial estates are located, to protect the critical areas, and the damage was mitigated by lowering the level of water by expanding the inundated area to the right side of the bank (west side).

#### Figure 2-3-1-6 Characteristics of the river structure of Thailand's Chao Phraya River



	The Chao Phraya River	The Tone River	The Rhine River	The Mississippi River
Basin area (km <sup>2</sup> )	159,000	16,480	185,000	3,220,000
River length (km)	1,110	322	1,230	6,210
Riverbed slope (downstream)	1/50,000	1/9,000	1/15,000	1/5,000
Discharge capacity (downstream m <sup>3</sup> /s)	3,000-4,000	31,000	Approx. 14,000	77,000
Specific discharge of the peak of flooding (flood discharge/area)	0.02	1.2 (60 times)	0.08	0.02
Flood retention effect of the river basin	Large	Extremely small	Small	Small
Flood period	2 months	ns 2 days 2 weeks		1 month

Source: Reproduced from the *Research on Water Disaster in Thailand 2011 (Report No. 4)* (November 25, 2011)(Oki Lab, the Institute of Industrial Science (IIS), University of Tokyo and Takeya (2012)).

#### Figure 2-3-1-7

Flow capacity of Thailand's Chao Phraya River and flooded period of the seven industrial estates



Note: See Figure, Table 2-3-3-5 for details (including the number of firms) of seven inundated industrial estates. Source: Reproduced from the *Research on Water Disaster in Thailand 2011 (Report No. 4)* (November 25, 2011)(Oki Lab, the Institute of Industrial Science (IIS), University of Tokyo).

However, the huge amount of rain that fell last year exceeded the capacity of the conventional flood control measures, resulting in a large-scale flood on the left side of the river, where industrial estates are located, caused by unpredicted collapse of floodgates and dikes (Figure 2-3-1-8). Once a flood occurs, the waters travel at a very slow pace due to the moderate river slope (about 8m/m), which affects the area for a long period of time. In October last year, the floods reached the industrial estates near Ayutthaya that house a number of plants run by Japanese firms. With the inundation of Saha Ratana Nakorn Industrial Estate on October 4 as a start, as many as seven industrial estates (which house a total of 804 companies, and of those, 449 companies are Japanese) were submerged by

October 20 (Figure 2-3-1-7-right). It took quite some time for the waters to recede due to stagnant water. Water drainage started at the beginning of November and the drainage at the industrial estates completed in mid-December.

According to Oki (2011–2012), the seven inundated industrial estates near Ayutthaya (of which six are located downstream of the Chao Phraya River and at the floodplain of the narrow section, situated right downstream of Ayutthaya) were originally in back marsh or wetlands such as flat land (Figure 2-3-1-9). In other words, the area has experienced many flooding events in the past, and the flood route of last year can be viewed as the reproduction of its characteristics. Sufficient and complete flood control measures should have been taken in these industrial estates.<sup>45</sup>

#### Figure 2-3-1-8

Burst of floodgates by last year's flood in Thailand (above) and highways with breached levees (below)



Note: Two photos above show a broken water gate (Bang Chom Sri water gate). Above left taken from the air. Above right taken at the gate. Both below right and left show the inundated and closed National Route No. 32 (Super Highway) after dikes in the neighboring area were broken.
Source: Photographs taken by METI around the Chao Phraya River (between Ayutthaya and Nakhon Sawan) (December 12, 2011).

Now, the following five factors are listed as possible causes of the floods other than natural causes. (A) There is demand for estate water control measures that are designed for both water utilization and water control. (B) It has become difficult to secure the flood basin due to urbanization and decentralization. (C) A unified chain of command of the government was not in place. (D) Early warning and forecasting system was not fully developed. (E) Coordination among flood-affected areas disabled the overall flood control.<sup>46</sup>

<sup>45</sup> Thus, for the construction of industrial estates, it seemed possible to acquire a certain bulk of land. Some experts advocate that the flood protection levees in the industrial estate had only the probability of once in 10 years.

<sup>46</sup> At the "Seminar on Investment in Thailand: Post-Flood Investment Environment Related to Thai Economy and Japanese Companies" co-hosted by the Board of Investment (BOI) of Thailand and JETRO on March 7, 2012, Mr. Chadchard, the Deputy Minister of Transport, in his speech entitled

The fact that Thailand has always suffered from drought damage as well as floods can be cited as the reason for the need for complex water management.<sup>47</sup> In the King's Initiatives for Water Management (Figure 2-3-1-10), the basis of the flood prevention scheme of the Thai government, there are many items giving consideration to water utilization as to how to prevent drought while effectively utilizing water resources together with flood control. In view of ensuing agricultural water supplies for rice cultivation, Thailand, as a traditionally agricultural country, has long exerted efforts for water utilization. However, the nation could not keep up with the rapid pace of industrialization in modernizing the flood control measures. This is said to be one of the contributing factors in aggravating the flood damage.

#### Figure 2-3-1-9

Landform classification of industrial estates flooded by last year's flood in Thailand



Source: Reproduced from the *Research on Water Disaster in Thailand 2011 (Report No. 4)* (November 25, 2011)(Oki Lab, the Institute of Industrial Science (IIS), University of Tokyo).

"Water Management Plans" gave five weak points as the causes of the 2011 floods: (A) poor forest and ecosystem in the upstream, (B) no single command authority, (C) no long-term water management master plan, (D) insufficient database system, and (E) outdated regulations.

47 There are areas damaged by droughts right after the 2011 flood of the Chao Phraya River.

#### Figure 2-3-1-10 Initiative of the King of Thailand for water management

O King's preven	O King's initiative regarding Water Management (Basis of flood prevention strategy)									
1.	Royal Rain/Drought solution									
2.	Forest/Water restoration									
3.	Dam survey/water retarding									
4.	Vetiver grass/landslide prevention									
5.	Reservoir/water restoration at hill base									
6.	Dam/water restoration									
7.	New theory agriculture									
8.	Monkey Cheek (anti-flood pond)									
9.	Dike									
10.	Flood way									
11.	Chaipattana water-turbine									
12.	Mangrove									
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Source: Created by METI based on the Water Management Plan delivered by Chatchart Sithipan, Deputy Minister of Transport, Thailand (Thai Investment Seminar: March 7, 2012).

In addition, in the areas near Bangkok, land reserved for artificial flooding<sup>48</sup> was converted to industrial and residential land as urbanization progressed, and it is increasingly difficult for it to play a role of flood diversion channel to the sea. Furthermore, an increase in private assets built on land means an increase of the areas to be protected from flood damage (Figure 2-3-1-11). Another reason for the devastating damage was said to be that the conventional drainage plan of Bangkok and its vicinity was no longer realistic.

It is often pointed out that the chain of command of the government for flood control measures was not unified. There are also areas where the flood control coordination between the government and local governments did not work properly. Particularly, some claim that there was no organization that assumed the flood control operations with a view to protect properties in urban areas and industrial estates that are important areas of the country, from the perspective of protecting the entire basin, resulting in extensive flooding.

<sup>48</sup> There is an outer dike that protects central Bangkok against the floodwater from the North (King's Dike: 50 cm in height and also used as a road), and the use of land outside the dike is regulated, having been designated as a Green Belt in the plan. However, in reality, residential and industrial estates have already been constructed, making it difficult to be used as a floodway as it is. Downstream of the east Green Belt, the Suvarnabhumi International Airport has already been built. It is therefore necessary to develop a new water discharge plan to protect the central part of Bangkok.

#### Figure 2-3-1-11

Areas near water channels where a rapid residential land development is promoted (areas surrounding Bangkok, Thailand)



Source: Photos taken by METI from the air around Bangkok (eastern part) (Taken on December 13, 2011).

Furthermore, Japanese companies, etc. located at the inundated industrial estates assert that because the provision of flood warning information by the government or the public corporation that operates the industrial estates was slow and the information was confusing and was in Thai language, they couldn't move the machinery or take plans and data, etc. out of the venue, which led to the increased loss and delay in reconstruction work. This seems attributable to the insufficient framework of sharing meteoro-hydrological observation data and underdeveloped disaster information transmission network in Thailand.

Lastly, another reason for the escalating damage was that the flood control coordination among the basin areas was in disarray, causing an unpredicted flood route towards the left bank of the river, where industrial estates are located.

#### (3) Full-fledged flood control measures needed in the future

According to the survey on floods conducted by the Japanese Chamber of Commerce, Bangkok (2012), which was released at the end of February 2012, the most frequently cited matter that the Japanese companies wanted most from the Thai government was "the formulation of a flood control plan at an early stage" (about 83% of survey respondents). Following this, many respondents selected "rapid and accurate information provision (2nd)," and "creation of re-insurance system<sup>49</sup> (3rd) (Table 2-3-1-12). These requests directly indicate that the most essential condition for business continuity is to take drastic flood control measures.

<sup>49</sup> The Thai government has been promoting the introduction of a public disaster insurance scheme (Disaster Insurance Promotion Fund: initial 50 billion baht). Even if this is established, the end insurer is the re-insurance company of other countries. For the decision on insurance, re-insurance companies seem to pay close attention to whether drastic flood control measures will be taken or not.

#### Table 2-3-1-12

Requests regarding the flood submitted by Japanese enterprises to the Thai government

Rank	Requests (multiple answers)	Number of response (case)	Percentage (%)
1	Formulation of flood control plan at an early stage	295	83
2	Rapid and accurate information provision	242	68
3	Establishment of reinsurance system	113	32
4	Anti-infection measures	95	27
5	Image improvement of Thailand	85	24
6	Loosening of issuance conditions and procedures for visa and work permit	69	19
7	Early implementation of VAT and refund of import duties	64	18
8	Low-interest loan and loan repayment system	44	12
9	Other	11	3
To	tal number of responding companies	354	

 Remarks: Period of survey: December 16, 2011–January 15, 2012. 1,345 JCC member companies with response rate of 27.2%.
 Source: Compiled from the Economic Survey of Japanese Companies in Thailand: 2nd Half of FY2011 (Japanese Chamber of

Commerce, Bangkok).

The Thai government has set forth a multi-layered conservation plan as a flood prevention strategy for the future, covering the entire supply chain network, which is requested by the Japanese companies, in addition to the protection of industrial estates. And, the short-, medium-, and long-term action plans also made it clear that the government would take emergency flood control measures in the short run (Figure, Table 2-3-1-13).

Institutional and budgetary efforts for countermeasures against flood damage that would back up the implementation of these action plans are examined here. In terms of institutional measures for national water management and flood prevention, the cabinet approved the establishment of a single organization (the National Water Resources and Flood Policy Committee) chaired by the Prime Minister. Gathering working-level officers under the Committee, specific measures for flood and water management will be implemented. In terms of budgetary outlays, the total budget of 300 billion baht (approx. \$9.5 billion) for a water management system in the Chao Phraya River basin was approved, which spread over several fiscal years (when other rivers are included, the budget for flood control measures would be a total of 350 billion baht<sup>50</sup>).

The flood control measures of the government can be effective in improving factors associated with disasters other than factors related to natural disasters equivalent to the 2011 floods as listed earlier. Japan still needs to continue providing necessary support measures and advice through, for instance, the formulation of a new flood control master plan of JICA, while paying close attention to whether

<sup>50</sup> A budget for emergency projects has been separately allocated: a total of 24.8 billion baht (approx. \$67 billion) for 246 flood control projects (construction of river dikes, repair of flood gates, installation of discharge pumps, canal dredging, improvement of discharge system, etc.) in the Chao Phraya River basin, as proposed by the "National Water Resources and Flood Policy Committee," and has been approved by Cabinet members on March 13, 2012.(Bangkok Post dated March 14, 2012)

these measures are put in place.<sup>51</sup>

Lastly, the number of meteorological disasters has been rapidly increasing not only in Thailand but also in the neighboring countries and region.<sup>52</sup> The flood disaster in the last year taught us that risks involved in natural disasters in newly developed countries and regions, including Asia, have a great impact on Japanese companies that have expanded their business in these regions, as well as on the Japanese economy. It is therefore increasingly necessary for Japan to consider taking measures in advance before actual damage occurs, to alleviate the impact of risks on global supply chains, in cooperation with the partner governments.

#### Figure, Table 2-3-1-13

Outline of Thailand's flood prevention scheme (left) and action plan (right)



Source: Compiled by METI based on the Water Management Plan (Thai Investment Seminar: March 7, 2012) by Mr. Chatchart, the Deputy Minister of Transport of Thailand.

rcc: Compiled by METI based on the Water Management Plan (Thai Investment Seminar: March 7, 2012) by Mr. Chatchart, the Deputy Minister of Transport of Thailand.

#### 2. Overview of Thai economy before and after the floods

This section gives an overview of the Thai economy before and after the floods in order to assess the impact of the 2011 floods on the Thai economy. The following section analyzes the situations of the manufacturing sector by business area that suffered particularly extensive damage.

#### (1) Real GDP

First, quarterly GDP data of Thailand is examined. Quarterly growth rates of real GDP for

<sup>51</sup> The result of examination of the Ministry of Science and Technology of Thailand, the Danish Hydraulic Institute (DHI), and the Dutch research institute, Deltare, released on March 14, 2012, argues that the possibility of future floods with the same magnitude as the ones in the last and this year hitting central Thailand is less than 1%. The Ministry of Science and Technology of Thailand predicts, "we don't need to worry about another big flood for at least 70–80 years." (Bangkok Post dated March 15, 2012)

<sup>52</sup> Major meteorological disasters that occurred in the neighboring countries of Thailand include heavy rain in Indonesia, floods in Cambodia, and water disasters from typhoons in the Philippines. According to NKSJ Risk Management (2011), the frequency of floods in Thailand is increasing every year with 29 times during 2001–2010, compared to four times in the 1970s, seven times in the 1980s and 22 times in the 1990s.

October–December 2011 fell by 8.9% compared to the same period last year (original series), showing a sharp decline from the previous quarter (up by 3.7%). Compared with the same quarter of the previous year, seasonally adjusted GDP declined by 36.7%, which is a greater decline than January–March quarter of 1998 marked by the Asian financial crisis (down by 18.8%). As a result, real GDP growth rate in 2011 was up by 0.1%: a drastic decline from the high 7.8% growth in the previous year.

Analysis by demand components reveals that net exports was the biggest contributor to the negative growth of the October–December quarter, which declined by 37.8% compared to the same period of the previous year (negative contribution of 6.2%), followed by private consumption (negative contribution of 1.5%), gross fixed capital formation (negative contribution of 0.7%), government spending (negative contribution of 0.4%), and inventory change (positive contribution of 0.0%), indicating negative growth in all the main components except for inventory change (Figure 2-3-2-1).

Looking at the data by supply components, a great contributor to the negative growth of the October–December quarter is the manufacturing sector, which recorded a negative growth of 21.6% compared to the same period of the previous year (negative contribution of 8.6%), indicating that the largest factor contributing to the stagnant growth is the confusion in the supply chain of the manufacturing sector (which accounts for 39.0% of GDP in 2011), which had been the major driver for the growth of the Thai economy. The hotel/restaurant industry (down by 5.3% from the same period of the previous year) and construction industry (down by 5.9%), etc. also showed a negative growth. Although some service sectors, such as the financial sector and the agriculture, forestry, and fishery sector, maintained a positive growth over the same period of the previous year, the growth was not great enough to offset the overall negative growth.<sup>53 54</sup> (Figure 2-3-2-2)

<sup>53</sup> Agriculture, forestry, and fishery (+1.6% over the same period previous year), financial sector (+ 9.9%), wholesale/retail sector (+ 0.2%), and health/welfare sector (+ 1.1%) and some others registered a positive growth.

<sup>54</sup> Mr. Arkhom Termpittayapaisith, Secretary General of NESDE in his speech titled "Thailand's Future Development and Water Management Plans," given at the "Seminar on Investment in Thailand: Post-Flood Investment Environment Related to Thai Economy and Japanese Companies" co-hosted by the Board of Investment (BOI) of Thailand and JETRO held in Nagoya on March 8, 2012, mentioned five significant damages caused by the 2011 flood: (A) production chains of manufacturing sector and logistics systems, (B) contraction of household expenditure due to high inflation, slowdown in revenues of agriculturalists, decline in investors' confidence, (C) contraction of investments in construction and machinery and equipment sector, (D) contracted value of Thailand's exports due to the damage of production bases and the economic slowdown of trading partners, and (E) decline in the number of foreign tourists.

### Figure 2-3-2-1 Thailand's real GDP growth rate and contribution by item (demand side)



#### Figure 2-3-2-2

Thailand's real GDP growth rate and contribution by item (supply side)



The fact that the annual rate of growth of 0.1% in 2011 was lower than the 2011 growth estimates revised by various organizations after the flood (the latest and lowest figure was 1.0%) depicts the reality that the damage done by the flood was more serious than expected (Table 2-3-2-3).

#### Table 2-3-2-3

Thailand's 2011 economic growth rate outlook after the flood (by major institutions)

Growth forecast of 2011 (by institution, %)	Before flooding	Date of 1st revision	After flooding (1)	Date of 2nd revision	After flooding (2)	Date of 3rd revision	After flooding (3)
Bank of Thailand (BOT)	4.1	$\rightarrow$ (10/28)	2.6	$\rightarrow$ (11/30)	1.8	→ (2012/2/3)	1.0
The Fiscal Policy Office (FPO) of the Ministry of Finance of Thailand	4.0	$\rightarrow$ (11/28)	1.7	→ (2012/1/4)	1.0		
Thailand's National Economic and Social Development Board (NESDB)	3.8	→ (11/21)	1.5				
ADB	4.0	$\rightarrow$ (12/ 6)	2.0				
World Bank	3.7	$\rightarrow$ (11/22)	2.4				
IMF	3.5	(9/20)					

The real GDP growth rate turned positive in January–March 2012 with the index up 0.3% compared to the same period of the previous year (original series), (quarter on quarter annualized rate of seasonally adjusted figures recovered dramatically, with a positive growth of 52.1%).

#### (2) Loss estimates from the severe flooding

According to the National Economic and Social Development Board of Thailand (2012), damages

caused by the flooding to agriculture, manufacturing, and service sectors have reduced GDP (current market price basis) by approximately 328 billion baht (approximately \$886 billion<sup>55</sup>), and pushed down the annual growth rate by 3.7% (thus, the originally estimated growth of 3.8% dropped to 0.1% growth). The damage to the manufacturing sector was particularly large, accounting for about 70% of the overall reduction in added value with 227 billion baht (approximately \$613 billion).

According to the estimates of the World Bank (2011), mentioned earlier, the amount of damage (amount of damage to physical assets: about 630 billion baht) and the amount of loss (amount of loss in production and income: about 795 billion baht) caused by the floods as of December 1, 2011 was 1.425 trillion baht (about \$45.7 billion, about \$3.848 trillion) in total, of which the damage to manufacturing sector is estimated to be 1 trillion baht (about \$32 billion, about \$2.7 trillion) [the funds necessary for reconstruction are estimated to be 798 billion baht (about \$2.155 trillion) in total].

According to the estimates of the Federation of Thai Industries (FTI) released in November 2011, the economic impact of the floods<sup>56</sup> was 1.12 trillion baht (about \$3.24 trillion), of which the manufacturing sector reported 475 billion baht (about \$1.283 trillion) in loss. In particular, the seven inundated industrial estates marked a loss of 237 billion baht (about \$640 billion).

Figures range widely depending on the timing/scope of the estimates and estimation method, etc.; nonetheless, as far as industry is concerned, the manufacturing sector incurred a much larger loss than originally projected.

#### (3) Production

When the change in production in the manufacturing sector, which incurred a huge damage by flooding, is examined, the figures dropped during October and November, the period in which industrial estates were inundated, and the level of production in November fell to nearly half of the previous year with a negative growth of 47.2% compared to the same month of the previous year (down by 29.4% in October and down by 23.5% in November in comparison to the same month last year on a seasonally adjusted basis) (Figure, Table 2-3-2-4). In the event of the recent earthquake in Japan, the drop in industrial production was particularly sharp (the national industrial production in March 2011 recorded an all-time low of -16.2% in comparison to the same month last year on a seasonally adjusted basis); however, the decline caused by the floods in two consecutive months was steeper than that caused by the earthquake, which shows an extensive impact of the 2011 Thai floods on the manufacturing sector in Thailand.<sup>57</sup>

<sup>55</sup> At the current approximate exchange rate of 2.7 yen to 1 baht. The same shall apply hereinafter. The nominal GDP of Thailand in 2010 was about 10.1 trillion baht (\$319 billion), which is around ¥27.3 trillion when converted in yen.

<sup>56</sup> The economic impact of the floods comprehensively includes the damage to/loss in industrial sectors, such as manufacturing, loss in exports/infrastructure, and housing and property, etc., and government spending for relief, etc.

<sup>57</sup> The magnitude of impact by industrial sectors will be later analyzed in detail.

#### Figure, Table 2-3-2-4



Thailand's manufacturing production index and trends before and after the flood

It is clear that the production level rapidly recovered after mid-December 2011 when the drainage of the industrial estates completed, due to the reconstruction work exerted by all concerned parties. The negative growth compared to the same month last year was dramatically narrowed (recovered to -3.2% in March 2012) and the month-to-month comparison increased for three consecutive months from December 2011 to February 2012. The capacity utilization ratio temporarily fell to nearly 40% due to operation suspension and production adjustment caused by direct and indirect flood damages. But it returned to over 60% of the period before the floods.<sup>58</sup> With this, the level of production expanded by about 80% from the lowest production level recorded in November 2011, and as of February 2012, which recorded the latest peak, the production already recovered to about 93.4% of August 2011, the highest level before the extensive flood damage. Recovery activities of disaster-stricken companies are still under way, and the production is expected to continue expanding for some time in the future.

#### (4) Trade

The floods made a significant impact on trade, in addition to the decline in the level of domestic production. Exports registered a negative growth compared to the corresponding month the previous year for three consecutive months from November 2011 to January 2012 due to the decline in the amount of exports of major industrial products affected mainly by the floods and the global economic downturn. On the other hand, imports did not decline much due to an increase in the amount of imports of consumer products and transportation machinery, etc., reflecting sluggish domestic production, and due to an increase in the amount of imports of machinery, reflecting reconstruction demand during the latter half of the period. Thus, imports recorded no huge negative growth; instead, huge positive growth has even been observed in some months. As a result, trade balance remained in

<sup>58</sup> The capacity utilization ratio of October–November 2011 was lower than the lowest level (49.8%) recorded at the time of the Global Financial Crisis (February 2009).

the negative for four consecutive months from October 2011 to January 2012, leading to a decline in net exports in GDP (Figure, Table 2-3-2-5).

In February 2012, exports turned positive (+0.9%) in comparison to the same month last year for the first time in four months, which confirms the recovery of export-related production activities. At the same time, recovery and reconstruction demand continues with sustained expansion of exports. As production expands in the future, attention should be paid to how long the recovery of exports of industrial products continues, as well as to the trend of the global economy.

#### (5) Private Investment

Private investment has a trend similar to production and exports. It recorded a negative growth compared to the same month of the previous year in November and December 2011 affected partly by the floods, but then made a recovery due to a strong recovery/reconstruction demand for facility repair and renewal, etc., and moved back to +9.0% compared to the same month of the previous year in March 2012 (Figure 2-3-2-6).

#### (6) Financial conditions

Lastly, financial conditions and foreign currency reserves are examined. The Thai government's public debt and its debt to GDP ratio have both been declining since September 2011 (the debt to GDP ratio was 40.6% as of February 2012). Judging from the level of debt, the financial situation remains sound with the debt to GDP ratio of around 40% after the adoption of stimulus measures through fiscal packages following the global economic crisis. It is therefore thought that the government has ample fiscal space to implement full-fledged flood control measures in the future (Figure 2-3-2-7).

#### Figure, Table 2-3-2-5

Thailand's export/import and trade balance, and trends before and after the flood



Figure 2-3-2-6 Thailand's private sector investment



Figure 2-3-2-7 Thailand's sovereign debts/ratio



As overviewed above, the Thai economy has experienced a temporary stagnation particularly affected by a sharp drop in production and exports while the flood damage was extensive; however, at present, all the economic indices indicate a steady recovery due to rapid recovery and reconstruction after the floods subsided.<sup>59</sup>

Since it is expected that the rapid recovery and reconstruction will prop up the economy, estimates of economic growth for 2012 by each institution were revised upwards, indicating a high level of growth, such as the 6.0 % growth forecast by the Bank of Thailand (Table 2-3-2-8).

<sup>59</sup> Other indices for the trend before and after the floods also indicate that the floods caused a milder decline in private consumption and foreign tourism than in production and early onset of recovery was observed. When the impact on foreign exchange/stocks and price/interest rates is examined, the magnitude of the impact of floods is generally small and minor and it seems that these factors are more affected by the global economic environment, such as the debt crisis in Europe, as in the case of other neighboring countries.

Table 2-3-2-8
Thailand's 2012 economic growth rate outlook after the flood (by major institutions

Growth rate forecast for 2012 (by institution, %)	Latest forecast	Date of revision
Bank of Thailand (BOT)	6.0	2012/5/11
The Fiscal Policy Office (FPO) of the Ministry of Finance of Thailand	5.5-6.5	2012/2/28
Thailand's National Economic and Social Development Board (NESDB)	5.5-6.5	2012/2/20
ADB	5.5	2012/4/11
IMF	5.5	2012/2/24
World Bank	4.0	2011/11/22

Source: Created from RIETI BBL documents (held on March 23, 2012), documents released from institutions and press releases, etc.

However, since the growth rate for 2012 may be affected by a substantial negative carry-over  $effect^{60}$  due to the low level of the October–December quarter 2011, it must be noted that the growth rate is likely to be lower.

#### 3. Difference in the impact of the floods on manufacturing sectors and reasons therefor

The overview of the Thai economy before and after the floods in the previous section confirmed that the impact of the floods was particularly large on the manufacturing sector at the time when the damage was spreading. In this section, not only direct damage but also indirect impact of supply chains is examined by analyzing the details of the manufacturing production index by product items to elucidate what businesses actually sustained huge flood damage. Furthermore, characteristics of industrial locations are studied to find the reasons why the magnitude of flood impact was different by types of business.

### (1) Different situations for different businesses in the manufacturing sector before and after the floods

It was in November 2011 or during the inundation of industrial estates when the production level of the overall manufacturing sector plummeted (-47.2%) compared with the same month a year ago. Thus, focusing on the decline in the production level in November 2011, the magnitude of the fall of the major products is examined (product items accounting for at least 3% of the overall manufacturing sector in Thailand and their major breakdown items).

There are four major items that had experienced a larger decline than the overall production level of

<sup>60</sup> Growth on appearance. It can be obtained by the following formula: "Carry-over (%)" = [(quarterly GDP for Oct.–Dec.2011/ average quarterly GDP for 2011) — 1]×100. Due to the impact of the floods, the GDP for Oct.–Dec. 2011 is substantially lower than the average quarterly GDP for 2011, creating a negative carry-over effect (-5.8%), and thus, the year-on-year growth rate for the entire 2012 tends to appear lower. To deal with this issue, it is necessary to confirm other factors as well, such as data of Oct.–Dec. 2012 compared with the data of the same quarter of 2011 (so-called "average wind speed") and quarter-on-quarter annualized rate of the quarterly GDP (seasonally adjusted) (so-called "instantaneous wind speed"). (Umeda/Utsunomiya (2009) and Japan Center for Economic Research (2010), etc.)

November 2011. They are listed in decreasing order of their rate of decline: (A) transportation machinery (passenger vehicles, pickup trucks, etc.) (-84.0%), (B) office equipment (mainly HDD) (-77.2%), (C) information and communications equipment (such as radios, televisions, communications equipment: IC and semiconductor devices, televisions, etc.) (-73.0%), and (D) electric products (air conditioners, refrigerators, etc.) (-58.7%) (hereinafter referred to as "four major products") (Table 2-3-3-1).

In particular, the production of the breakdown items in the information and communications equipment, namely IC (monolithic) and semiconductor devices (transistor) (hereinafter referred to as "specific electronic parts"), was completely lost in November 2011, suggesting that the specific electronic parts had been produced only in the inundated industrial estates.

The following characteristics are made evident through the study of other months, in addition to November: (A) The production level of specific electronic parts rapidly deteriorated in October 2011, when the inundation of industrial estates started and the recovery of the production is still slow (-50% compared with the same month a year ago, even as of March 2012); (B) The production of transportation machinery deteriorated more rapidly in October 2011 than the production of HDDs or electric products, but its production rapidly recovered recently<sup>61</sup> (as of March 2012, the production of the overall transportation machinery recovered to +14.7% compared with the same month a year ago, while that of HDDs and electric products showed -9.9% and -7.9%, respectively). (C) The level of production of some items, such as televisions and textile products (hereinafter referred to as "items subject to product adjustment"), was originally low due to the product cycles and other factors that are not directly associated with the floods. The magnitude of decline of these items was large compared with the same month a year ago.

<sup>61</sup> This is detailed later but the major contributing factor to the recovery is the rapid production recovery of pickup trucks (accounting for 3.7% of the weight of the transportation machinery which accounts for 5.4% of the entire production) having the largest weight in the production of transportation machinery, while the speed of the recovery of production of passenger cars (particularly medium- and large-sized vehicles) is slow. A possible contributing factor to this is the diversification of utilization of electronics parts, such as different main production sites (manufacturing centers) in Thailand for different types of vehicle and fewer electric accessories to be mounted on pickup trucks, etc. (Mizuho Research Institute (2011)).

#### Table 2-3-3-1

#### Thailand's manufacturing production index by major item before and after the flood

	<b>v</b> .				2012						
Item		Weight	7	8	9	10	11	12	1	2	3
Т	otal	100.0	-0.7	6.8	-0.3	-30.1	-47.2	-25.3	-15.0	-3.2	-3.2
F	ood and beverage	15.5	6.1	9.2	15.6	-5.7	1.8	10.2	4.1	14.9	5.0
R	adio/Television/Communications equipment	10.7	-14.3	-13.6	-10.4	-46.1	-73.0	-57.9	-47.4	-35.8	-32.4
	Television	3.9	-42.1	-37.6	-38.1	-52.4	-51.3	-32.4	-56.4	-58.3	-32.4
	IC (monolithic)	2.5	-4.6	-6.1	-4.7	-74.8	-100.0	-76.1	-70.6	-59.4	-57.7
	IC (other)	2.1	-16.7	-18.3	-12.1	-21.2	-52.3	-44.1	-28.7	-11.2	-12.5
	Semiconductor device (transistor)	0.9	-6.8	1.2	2.5	-59.5	-100.0	-95.6	-61.8	-50.8	-53.8
Р	etroleum products	10.4	2.3	4.5	-8.0	-17.4	-10.3	3.3	7.0	55.6	16.7
Je	welry	7.5	6.4	13.8	6.2	-20.0	-21.9	25.6	-0.1	6.9	-3.4
Т	extile	7.3	-20.1	-24.7	-25.4	-35.0	-46.5	-35.6	-38.2	-26.5	-25.1
0	ffice equipment	7.2	6.1	17.3	-6.9	-32.4	-77.2	-55.7	-32.0	-20.3	-9.9
	HDD	6.0	6.4	17.8	-6.6	-32.2	-77.1	-55.7	-32.0	-20.3	-9.9
С	othes	7.1	-32.6	-23.0	-23.6	-31.0	-34.4	-15.9	-19.8	-13.4	-17.1
Т	ansport machinery	5.4	0.0	15.5	28.2	-66.1	-84.0	-30.4	-2.9	10.7	14.7
	1-ton truck	3.7	6.0	13.3	18.1	-66.4	-86.5	-23.6	19.8	36.2	44.0
	Passenger car (less than 1800 cc)	0.9	1.4	17.9	44.7	-65.1	-78.2	-37.3	-28.4	-18.6	-17.1
	Passenger car (1800–2400 cc)	0.7	-40.4	24.6	50.5	-67.4	-88.0	-54.5	-50.3	-57.1	-53.5
	Passenger car (2400 cc)	0.1	10.6	-10.5	-36.1	-58.8	-72.8	-59.5	-50.5	-56.9	-64.9
Ν	on-metal products	4.8	3.6	7.6	3.3	-7.1	-11.5	-0.8	4.7	8.6	6.5
C	nemical products	4.4	-6.8	-1.6	-0.6	-19.7	-16.5	8.2	8.1	12.4	4.3
L	eather products	4.2	-1.9	1.5	-7.0	-31.8	-36.0	-26.0	-36.4	-33.1	-24.6
R	ubber/plastic products	4.0	3.6	13.3	10.2	-1.9	-9.4	-8.2	-3.2	3.9	2.4
Е	ectric products	3.7	3.8	4.9	3.9	-45.8	-58.7	-13.4	-16.6	-9.8	-7.9

(	Original	series.	comparison	with the	same	month a	vear earlier.	(%))
•	Originar	series,	comparison	With the	builte	monun u	your ourner,	(,0))

Note: List only the items with the weight of 3% or more and their major breakdown items. Yellow shaded columns are the items whose indexes of November 2011 are lower than the value of the total.

Source: Created from the data of the Office of Industrial Economics of Thailand.

The characteristics listed above can be more clearly observed from the analysis of the capacity utilization rates and the inventory level of major products before and after the flood.

The following factors are observed from the capacity utilization rates: (A) The capacity utilization rates of the four major items (excluding some items such as televisions) remained at a high level until September 2011, right before the inundation of the industrial estates, and then declined sharply after October when the inundation started; (B) In particular, the capacity utilization rates of production centers of specific electronic parts declined to zero in November 2011; (C) As in the case of the production level, the capacity utilization rate of the transportation machinery deteriorated more than HDDs and electric products in October, and recently, the rates have recovered rapidly<sup>62</sup> [as of March 2012, the capacity utilization rate of HDDs was 81.2% and that of electric products 79.3% (both have higher rates than the overall average rate), while the entire transportation machinery has achieved full capacity utilization rate of 112.0%]; (D) The latest capacity utilization rate of specific electronic parts exceeds the overall average capacity utilization rate; manufacturers are currently making efforts for

<sup>62</sup> As seen in the level of production, the recovery of capacity utilization rate for passenger cars (medium- and large-size) has been slow and the same reasons as described in the preceding footnote possibly apply.

recovery activities; and (E) The capacity utilization rate of items subject to production adjustment was originally low even before the floods and the rate did not rapidly decline as a result of the floods.

Furthermore, in addition to the characteristics described above, the level of the difference in production systems by items can be obtained from the level of inventories (the product inventory  $alone)^{63}$  (Table 2-3-3-3).

#### Table 2-3-3-2

Thailand's capacity utilization rate by major item before and after the flood

(Original series (										ries (%))		
	T.	2011							2012			
	Item	7	8	9	10	11	12	1	2	3		
Т	otal	63.1	65.0	65.5	46.4	40.5	51.9	58.5	62.5	68.1		
F	ood and beverage	56.0	58.4	58.9	52.2	54.5	63.5	58.5	59.3	64.2		
R	adio/Television/Communications equipment	50.7	47.1	49.8	27.2	15.0	24.7	37.4	39.5	48.1		
	Television	15.9	13.2	13.9	10.1	12.8	21.0	10.4	12.5	14.8		
	IC (monolithic)	109.1	106.9	107.0	28.0	0.0	20.7	56.7	64.0	100.0		
	IC (other)	100.9	87.6	103.2	92.1	55.9	65.5	91.7	103.4	103.0		
	Semiconductor device (transistor)	85.9	88.8	87.0	33.2	0.0	3.2	100.1	68.2	76.1		
P	etroleum products	63.1	65.9	56.5	51.1	51.1	65.5	66.6	65.6	66.5		
Je	welry	36.5	41.0	40.3	30.5	27.7	36.8	32.4	34.9	33.1		
Т	extile	47.5	43.1	42.8	38.2	30.7	33.7	36.1	38.2	40.5		
0	ffice equipment	78.7	84.1	88.4	53.4	17.7	34.9	47.5	55.2	67.8		
	HDD	94.2	100.7	105.7	63.9	21.2	41.8	56.9	66.1	81.2		
С	lothes	46.2	49.2	49.1	39.1	36.5	45.5	45.5	45.0	40.7		
T	ransport machinery	83.4	88.6	99.1	28.5	13.3	53.4	81.9	97.0	112.0		
	1-ton truck	93.3	93.9	101.3	30.5	12.7	60.7	97.1	117.6	135.1		
	Passenger car (less than 1800 cc)	81.2	97.5	111.8	31.6	20.7	52.4	65.0	77.8	88.8		
	Passenger car (1800–2400 cc)	38.0	54.1	78.4	15.6	6.3	19.9	29.9	21.1	29.9		
	Passenger car (2400 cc)	30.7	30.5	21.1	9.3	13.7	13.4	15.9	13.6	10.5		
Ν	on-metal products	68.3	69.7	68.4	58.0	55.3	64.9	67.8	71.5	78.0		
С	hemical products	82.8	87.0	84.2	74.0	67.2	72.2	88.4	84.3	86.4		
L	eather products	43.0	39.5	38.7	24.5	27.2	28.7	29.5	29.5	29.6		
R	ubber/plastic products	69.7	78.2	73.3	69.1	62.6	60.2	61.8	69.7	73.7		
E	ectric products	75.8	70.0	69.5	36.4	30.3	53.9	59.9	66.5	79.3		

Note: List only the items with the weight of 3% or more and their major breakdown items. Yellow shaded columns are the items that recorded considerable decline in the capacity utilization ratio for November 2011 (excluding those with originally low capacity utilization ratio as of November 2011 even before the floods).

Source: Created from the data of the Office of Industrial Economics of Thailand.

The following characteristics are additionally observed: (A) After the flood, the inventory level of transportation machinery reached the lowest level faster (October 2011) than any other products. The inventory level then remained at a low level and the products had to be shipped immediately after

<sup>63</sup> The 2011 White Paper on International Economy and Trade analyzed the differences in SCM by types of business, such as differences in inventory level and inventory pattern, to assess the impact of the 2011 earthquake in Japan on the global supply chains. The flood case in Thailand is reasonably consistent with its results (Chapter IV-2-1- (2) "A meaning of the global supply-chain judging from the situation of the inventory control," 2011 White Paper on International Economy and Trade).

production (for some automobile types, the lowest level was reached in the recent month); (B) The next product whose inventory level reached the lowest level was HDDs<sup>64</sup> (November 2011). The inventory has gradually increased for shipment since then until today<sup>65</sup>; (C) Other products of the major four products have reached the lowest level of inventory in December 2011 (the inventory level of electric products has not improved much and the products had been shipped immediately after production as in the case of transportation machinery); (D) The inventory level of specific electronic parts fell rapidly in December 2011 to around 10% of the beginning of the year due to the complete production shutdown in November 2011 and the inventory was then completely depleted.<sup>66</sup> The inventory of monolithic IC has yet to be sufficiently restored (in other words, there was a risk of failing to fulfill the responsibility of supplying specific parts).

<sup>64</sup> Recent inventory level of office equipment compared to the same month a year ago is the same level as that of HDDs, but this is because no inventory level of products other than HDDs has been measured (there used to be an inventory level for printers).

<sup>65</sup> The inventory level of HDDs already recorded a positive growth in February 2012 compared with the same month a year ago, and it is difficult to find reasons why the supply is still tight in the market. Nonetheless, either or both of the following factors appear to be the cause: (A) products are delivered after certain level of inventory is secured since many products are intended for exports and/or (B) HDD manufacturers that escaped direct damage have intentionally held up inventory and restricted the shipment and created a tight supply situation to maintain the high price level.

<sup>66</sup> It is also clear from the inventory ratio that supply and demand for specific electronics parts became stringent rapidly at around the flooding of industrial estates (for example, monolithic IC took a nose-dive from 420% in October 2011 compared to the same month a year ago to -100% in November 2011).

Table 2-3-3-3	
Thailand's inventory level by major item before and after the flood	

Year/M	onth	Inventory index (Total)	Radio/ Television/ Communications equipment	Television	IC (monolithic)	IC (other)	Semiconductor device (transistor)	Office equipment	HDD	Transport machinery	1-ton truck	Passenger car (less than 1800 cc)	Passenger car (1800- 2400 cc)	Passenger car (2400 cc)/ Off-road vehicle	Electric products
(Index	, Janu	ary 2011 =	100)												
2011	1	100	100	100	100	100	100	100	100	100	100	100	100	100	100
	2	99.2	106.1	101.8	114.6	104.3	101.9	108.9	108.9	101.5	101.7	105.5	92.2	107.1	97.0
	3	97.3	98.2	60.8	117.2	97.3	107.0	66.0	66.0	103.8	100.1	121.7	102.2	109.6	85.4
	4	96.8	94.5	34.8	121.5	93.3	113.5	89.6	89.6	90.6	95.1	78.3	72.5	115.7	79.1
	5	99.1	100.3	49.5	125.6	94.8	124.3	98.6	98.6	84.6	90.7	66.3	64.6	89.9	87.2
	6	102.4	112.7	14.0	117.6	138.6	133.5	104.2	104.2	91.9	96.5	80.3	72.3	109.1	81.3
	7	104.9	123.7	53.9	136.3	138.7	133.0	113.0	113.0	97.1	101.0	93.0	68.9	114.1	88.1
	8	105.6	134.4	115.6	148.0	134.3	132.0	106.7	106.7	100.9	98.8	117.4	84.9	170.7	87.6
	- 9	106.1	126.1	87.3	136.6	134.3	126.6	118.2	118.2	106.2	97.2	145.5	108.9	153.5	89.1
	10	96.0	127.2	94.3	134.3	134.4	129.3	92.4	92.4	33.1	15.4	114.3	32.6	101.8	67.8
	11	92.3	108.5	22.6	138.9	133.7	81.0	58.6	58.6	37.8	23.6	108.5	27.2	82.9	64.6
	12	92.0	61.2	13.6	11.8	132.1	2.4	78.3	78.3	38.3	28.4	88.7	29.4	58.0	62.5
2012	1	96.7	69.2	36.3	13.1	132.6	25.0	93.7	93.7	37.5	31.5	68.8	29.7	78.3	71.1
	2	97.6	79.0	53.4	25.2	132.8	48.5	110.7	110.7	41.9	40.7	53.5	29.8	47.0	74.1
	3	98.9	85.2	49.0	35.8	128.1	85.5	115.7	115.7	46.3	42.0	74.6	29.3	44.4	71.8
(Comp	arisor	n with the s	ame month a year	earlier (%))											
2011	1	4.5	-14.6	-67.5	26.6	59.2	79.1	61.4	61.6	15.5	8.7	62.3	16.8	8.2	28.8
	2	1.1	-2.1	-53.5	35.2	44.9	83.9	41.9	42.0	15.7	8.9	72.8	5.3	-21.8	22.4
	3	-0.7	-9.9	-75.3	37.0	60.8	75.0	5.0	5.4	17.1	12.8	55.4	-3.8	-26.7	41.6
	4	1.1	4.0	-67.0	31.7	43.2	76.7	14.5	14.9	-0.2	1.2	18.5	-33.8	1.3	20.9
	5	-2.2	5.5	-62.1	32.4	39.6	124.9	-13.4	-13.3	-4.6	-1.3	0.5	-37.8	-6.8	41.2
	6	5.2	18.1	-89.5	21.9	109.9	134.6	30.3	30.8	-4.0	-3.7	10.7	-27.7	5.9	29.7
	7	3.4	15.9	-70.1	41.8	91.6	108.2	0.1	0.3	0.9	3.5	5.8	-30.9	-16.3	28.1
	8	4.1	21.1	-40.9	62.0	77.4	79.3	1.5	1.9	0.9	3.4	-8.0	-1.1	27.5	20.0
	9	7.5	35.5	-13.6	73.6	84.5	53.3	40.9	41.3	9.8	3.5	44.0	-2.8	18.8	22.3
	10	-5.9	19.8	-28.6	41.9	70.7	39.9	-3.9	-3.9	-64.8	-83.9	30.7	-64.4	-35.8	-19.0
	11	-10.5	0.6	-79.0	33.5	59.5	-17.6	-47.3	-47.3	-60.3	-75.9	48.4	-75.4	-70.2	-29.3
	12	-0.4	-38.6	-82.2	-89.6	38.3	-97.9	-5.1	-5.1	-59.3	-70.8	6.7	-67.2	-35.1	-23.9
2012	1	-3.3	-30.8	-63.7	-86.9	32.6	-75.0	-6.3	-6.3	-62.5	-68.5	-31.2	-70.3	-21.7	-28.9
	2	-1.6	-25.5	-47.5	-78.0	27.3	-52.4	1.6	1.6	-58.7	-60.0	-49.2	-67.7	-56.1	-23.6
	3	1.7	-13.2	-19.4	-69.5	31.6	-20.1	75.1	75.1	-55.4	-58.0	-38.7	-71.4	-59.4	-16.0

Note: The shaded values of the index indicate month with the lowest inventory level since October 2011. The shaded values of the comparison with the same month a year earlier indicate months with negative values compared with the same month a year earlier since October 2011.

Source: Created from the data of the Office of Industrial Economics of Thailand.

As explained above, four major items in the manufacturing sector are examined based on the levels of production, capacity utilization rate, and inventory. One of the major reasons for rapid decline in the production of HDDs and transportation machinery, etc. due to the floods can be that production centers<sup>67</sup> producing specific electronics parts intensively in Thailand have been inundated and forced to suspend production, which led to a rapid depletion of inventory.

<sup>67</sup> Many electronics part suppliers for HDDs are located in the inundated industrial estates and directly affected by the floods of 2011. According to DBJ (2011) and Fuji Chimera Research Institute (2012), Japanese companies directly affected by the floods include Company A (spindle motor, etc.), Company B (spindle motor, etc.), Company C (voice coil motor, etc.), Company D (suspension, etc.), and Company E (pivot unit, etc.), etc. What had the largest impact on the supply chains of the automotive production was the direct damage to Company F (located at Navakorn and Rojana Industrial Estates), which manufactures ICs for power supply, LSI chip for controlling car audio and car navigation systems, transistors and condensers, etc. Company G and Company F, which incurred great damage from the East Japan Earthquake, provided production support and commenced alternative production of some "post processing" of the assembly, etc. at their factories in Japan. Company F, although still "inundated," resumed some production activities on November 26, 2011 and regained the supply system as before the floods in January 2012, including alternative production, thanks to their utmost efforts.

#### Figure, Table 2-3-3-4



Thailand's automotive production units (recent and chronological)

	Comparison with the same month a year earlier (%) Number of units produced (2011: vehicles)		Total vehicles	Passenger car	Truck
			1,457,795	537,987	919,348
	Percenta	ıge (%)	100	36.9	63.1
	2011	1	40.8	73.4	25.8
		2	17.9	50.7	4.6
		3	13.8	47.9	-0.2
		4	-15.2	9.9	-26.1
		5	-25.2	-21.9	-27.0
		6	3.2	-2.6	6.5
		7	1.0	0.1	1.5
		8	8.6	15.6	4.8
		9	23.2	45.8	11.8
		10	-67.6	-68.8	-67.0
		11	-85.0	-82.5	-86.5
		12	-27.6	-32.7	-24.7
	2012	1	-4.0	-28.9	11.8
		2	11.6	-16.2	27.9
		3	11.0	-17.6	28.4
		4	59.6	49.5	66.2





While a number of final assembly factories for HDDs were directly inundated, only some of the final assembly factories for transportation machinery were directly affected by the floods.<sup>68</sup> In other words, "indirect" shock on the supply chains, which is caused by lack of specific electronics parts due to direct damage from the floods, had a great impact particularly on transportation machinery industry, especially on the production of vehicles that use many electrical components.<sup>69</sup> In addition to the production index (value-added basis) examined earlier, the automotive production in Thailand is now examined based on the number of units produced (Figure, Table 2-3-3-4). The production fell

<sup>68</sup> Among manufacturers of HDDs, factories of Company H (Bang Pa-in and Navanakorn Industrial Estate) and Company I (Navanakorn Industrial Estate) were inundated and production was halted. However, only one automotive assembly factory of Company J in the Rojana Industrial Estate was directly affected by the floods. The factory resumed production on March 26, 2012 after about 6 months of suspension.

<sup>69</sup> Since there is no item classified as "automotive parts" in the manufacturing production index of Thailand, no analysis was possible to find how much impact the supply constraints from the directly affected automotive parts factories had on the supply chains of automotive manufacturers.

compared to the same month a year ago by 67.6% and by 85.0% in October and November 2011, respectively. The magnitude of the drop was larger than at the time of the global financial crisis, and the number of units produced in November (approximately 24,000 vehicles) plunged to the lowest level since 2000. It then rapidly rebounded, attaining the highest production level in history in March 2012. This rapid return is propelled mainly by the production of pickup trucks but the recovery of the production of passenger cars is much slower.

A similar phenomenon to the supply chain shock caused by the Thai floods was observed at the time of the Great East Japan Earthquake. Companies with a large share in the supply of Micro Controller Unit (MCU), an electronics part for specific purposes, have been directly affected by the Earthquake, which generated an indirect supply chain shock to automotive production in and out of Japan. Although different in magnitude, a similar shock hit Thailand. It has conventionally been said that custom-made goods have not been produced in a large quantity in Thailand (Nishihama (2011), etc.). However, the cut-off of the supply of specific electronics parts had a significant impact on the global supply chain, which suggests that the machine industry in Thailand has been developing rapidly, led by Japanese companies.

#### Figure, Table 2-3-3-5

Outline of Thailand's industrial estates damaged by the flood and location

Outline of seven inundated industrial estates



Source: JETRO's website (processed by JETRO Bangkok from the map of WEEKLY WISE

### (2) Differences in locations in Thailand between the electric/electronics industry and the automotive industry

Next, this subsection explains the factors contributing to the differences in impact of the floods by

types of business while focusing on the difference in locations within Thailand between the electric/electronics industry and the automotive industry. Seven industrial estates located near Ayutthaya, north of Bangkok (Ayutthaya Province and Pathum Thani Province), incurred direct damage from the floods, having suffered inundation for about two months (Figure, Table 2-3-3-5, Figure 2-3-3-6).

#### Figure 2-3-3-6

Recovery of Thailand's industrial estates damaged by flooding



Source: (Left) near the front gate of the Bang Pa-In Industrial Estate (workers cleaning up the aftermath of flooding). Pictures taken by METI (December 15 (left) and 16 (right), 2011).



(Right) discharge of floodwater from the broken embankment at the Rojana Industrial Estate (continued after the completion of the discharge of the industrial estate).

It has been found that at least 800 companies are located in these industrial estates, of which more than half are Japanese companies, and the floods left great damage to these Japanese companies.

As for business type, electric and electronics companies are located in the inundated industrial estates near Ayutthaya and an industrial clustering in the surrounding areas has been in progress. On the other hand, the automotive companies are, in recent years, gathering around the industrial estates in the southwest of Bangkok (Chonburi Province and Rayong Province, etc.) where no direct flood damage was done. Only a few companies are located in the inundated areas, which resulted in the difference in the speed of production recovery after the floods receded (Figure 2-3-3-7 for the location).



#### Figure 2-3-3-7 Location surrounding Bangkok, Thailand (urban area of Bangkok)

Detailed explanation about the geological characteristics of Thailand's industrial estates and the formation of industrial cluster is given in the report by NESDB/World Bank (2010), which is also cited in the Oizumi report (2012) released after the floods. The NESDB/World Bank analyzes the number of offices, amount of investment, and number of workers (skilled/non-skilled) in Greater Bangkok [referring to the area including the Bangkok Metropolitan Area (city of Bangkok and five neighboring provinces) and four surrounding provinces] at a municipality level, which is narrower than provincial level. From which, a comparison of concentration was made between the automotive parts industry and the electric/electronics industry (Figure 2-3-3-8). The result shows a clear difference in the pattern of clustering between the two industries in terms of the number of offices, the amount of investment, and the number of workers. The automotive parts industry is clustered mainly in the southeast of the city of Bangkok: namely, Samut Prakan Province, Chonburi Province, and Rayong Province, and the degree of clustering in the inundated area is relatively low. On the other hand, the electric/electronics industry is more clustered in the north of the city of Bangkok, such as Ayutthaya Province and Pathum Thani Province, which were inundated by floodwaters.<sup>70</sup>

The reasons for clustering of both industries are examined next. According to interviews and questionnaire conducted by Seta (2002) on Japanese firms related to the electric/electronics industry, the main factors to be considered when selecting locations in Thailand include presence of industrial estates, supply capacity of cheap skilled labor force,<sup>71</sup> and existing concentration. Invitation and

<sup>70</sup> Oizumi (2012) examines whether there is any change in geographic characteristics of investment by business type by collecting and calculating individual data on investments of Japanese firms approved by BOI during the period of 2008–2010. Its result closely corresponds to the findings of NESDB/World Bank (2010), and indicates that the investment of automotive industry is concentrated in Chonburi Province and Rayong Province and the investment is extending further to the southeast of Bangkok.

<sup>71</sup> However, the study result of NESDB/World Bank (2010) indicates that the skilled labor ratio in the electric/electronics industry is high in the southeast of Bangkok and low in the north, such as Ayutthaya Province, which is contrary to its industrial cluster. Still, the study concludes that the result is consistent with the reality that new investments are in progress by multinational enterprises in the southeast region.

requests from business partners and associated firms are also important. The same basic reasons appear to apply to any industry.

#### Figure 2-3-3-8

Comparison of districts of the automotive parts industry and the electric/electronics industry in urban areas of Bangkok, Thailand





Source: Reproduced from the Industrial Change in the Bangkok Urban Region (NESDB-World Bank (2010)).

Many papers, such as Seta (2002), Une (2009), and Oizumi (2012), cite that the presence of

zone-based investment promotion privileges prescribed by the Board of Investment in Thailand (BOI) (Figure 2-3-3-9) is one of the factors. The investment zone scheme has been set up mainly to achieve regional diversification of industries. The country is divided into three zones; the further a company is located from Greater Bangkok and within an industrial estate rather than outside, the more privileges the company receives, such as tax incentives<sup>72</sup> (TDRI (2009)). On the other hand, it has been made clear from the questionnaire on firms (TDRI (2009)) that closeness to Bangkok is critical in conducting business. A reality of industrial clusters commonly found in both the automotive industry and the electric/electronics industry is that firms are concentrated, although locations are different, in the areas within 1–2 hours travel from central Bangkok due to the development of highways and at the locations just outside of the BOI's Zone-1 and within Zone-2, making them eligible for receiving more incentives.<sup>73</sup>

Also, there may be factors that cause differences in the areas of concentration due to the characteristics of the two industries. Ishii (2006) lists distribution cost as a factor to be considered in selecting the location in Thailand. The automotive industry deals with items/products that are large in weight and capacity and the volume of exports/imports is heavy, which requires them to select land near ports and harbors. On the other hand, although the electric/electronics industry handles exports/imports, electronics parts are small and highly value-added products and the portion of the shipping cost in the price is relatively low. Thus, the products can be transported by air and the company can be located inland (in fact, the highway between Bangkok and Ayutthaya has been developed as a super-highway, and a former international airport, Don Muang Airport, is situated near the highway). Other individual factors area as follows; (1) production of semiconductors particularly requires water resources (Seta (2002)), and (2) developers of industrial estates adopt a development strategy targeting a particular type of business, such as promotion of concentration of automotive-related companies (Une (2009)).

Industrial clustering is also thought to be associated with the timing of business expansion of a company. When the ratio of direct industrial investment in Thailand by sector is examined, it is found that electric machinery had been larger than general/transportation machinery before the Asian Financial Crisis, but the ratio of general/transportation machinery increased rapidly after the Crisis and is currently exceeding the ratio of electric machinery (Figure 2-3-3-10). As part of the Eastern Seaboard Development Project (Chachoengsao Province, Chonburi Province, Rayong Province), started in the 1980s, Laem Chabang Port was opened in 1991 as an international trade port. Laem Chabang Industrial Estate was then developed next to the port facilities, which houses many automotive/parts industries (Ariga/Ejima (2000), Seta (2002), Une (2009), etc.). At the same time, after the Asian Financial Crisis, Japanese automotive manufacturers sought ways to improve the local

<sup>72</sup> According to the zone. Details of privileges by businesses eligible for the Thailand Board of Investment Promotion Activity are omitted here. They are described in detail in "A Guide to the Board of Investment 2011" prepared by the Office of the Board of Investment.

<sup>73</sup> Also, projects located in Laem Chabang Industrial Estate (Chonburi Province) and Industrial estates in Rayong Province in the southeast of Bangkok are in the Zone 2 provinces but are eligible to receive the same privileges as those in Zone 3 (however, the application must be submitted and received by December 31, 2014).

procurement rate of parts in order to make Thailand their export center. This has promoted a rapid concentration of automotive parts industry in southeast Thailand (Kawanabe (2006)).

Figure 2-3-3-9

Distribution of investment promotion zones by the Board of Investment (BOI)



(Note) Tax exemption for seven years when applications submitted within 2009. [Source] Created by JETRO Bangkok Center based on various materials.

Source: Reproduced from the *Current State of Reconstruction from the Thai Floods* (Japan–Thailand Seminar on Reconstruction Floods) (JETRO).

#### Figure 2-3-3-10

Ratio of investment by major industry to direct investments in Thailand's industries



Thus far, similarities and differences have been examined with respect to the factors to be considered for the selection of locations for two industries. Whether concentration of the electric/electronics industry in the inundated areas will expand in the future must be paid attention,

together with the effect of the expansion of favorable treatment<sup>74</sup>, which was decided in March 2012 in order to prevent the decline in investment in the two disaster affected provinces.

### 4. Change of Thai export items and the impact of the floods on industries in neighboring nations/regions

This section analyzes the composition and change of export items of Thailand, including major industrial export goods like HDDs and pickup trucks, and Thailand's comparative advantages of exports by items. Furthermore, the structure of intermediary goods trade of machinery and others between Thailand and its major trading partners is examined by using trade data classified by business type (RIETI-TID). Lastly, the actual flood impact of the decline in production/exports from Thailand under such a structure on Japan and neighboring nations/regions is studied, focusing on automotive production of each nation/region. Some examples of alternative production in each nation/region are also presented.

### (1) Change in the composition of major export items and trend of the comparative advantage of Thailand

First, major export items<sup>75</sup> of Thailand in 2010 are roughly examined (extracting the top 30 items based on the four-digit HS code<sup>76</sup>) (Table 2-3-4-1).

Total exports reached about \$200 billion and six items out of the top 10 and 14 items out of the top 30 are classified in machinery. When compared with 2000, the total exports nearly tripled, and the growth of the following items is particularly large: computer-related products (HDDs, etc.) (up 6.5 times from 2000), automobile-related items, such as passenger vehicles (up by 33.0 times from 2000), cargo vehicles (pickup trucks, etc.) (up by 4.2 times from 2000), and automotive parts (up by 8.2 times from 2000), and household electric appliances/general machine-related products, such as air conditioners (up by 3.2 times from 2000), digital cameras (up by 10.5 times from 2000), printers (up by 109.1 times from 2000), and refrigerators (up by 4.5 times from 2000). It is clear from this that these items have rapidly become major export items through the 2000s.

<sup>74</sup> Secretary General Achaka of the BOI stated that the decision was made on the expansion of favorable treatment because the investment had been sluggish in Ayutthaya and Pathum Thani while investments in the southeast such as Chonburi and Rayong where no flood damage was done had been recently increasing (accounting for nearly 50% of the entire applications submitted in January-February 2012). (NNA dated on March 30, 2012)

<sup>75</sup> Total exports of 2011 increased by about 17.2% from 2010; however, because the degree of impact of floods on items is different, analysis was made on 2010 in order to observe the situation at a recent normal time.

<sup>76</sup> It should be noted that there are categories where items included in the classification based on the four-digit HS cade are different between 2000 (HS1996) and 2010 (HS2007). Since the names of the items may also have changed, this paper uniformly adopts the names listed in the 2010 classification (HS2007).

#### Table 2-3-4-1

Export amount, etc. of Thailand's major export items (comparison of 2000 and 2010) (left: in the order of the higher export amount in 2010, right: in the order of the higher RCA in 2010)



Next, the paper examines the degree of international competitiveness of major export items in Thailand using the Revealed Comparative Advantage (RCA).<sup>77</sup> When the RCA value of an item of Thailand is larger than 1, the item has a share exceeding the average export share of the world (East Asia in this case) and thus the country has a comparative advantage in the export of the item. It is considered that the larger the value is, the higher the comparative advantage. The following section uses this as an indicator for "competitiveness." Firstly, the RCA values are examined on all the export items from Thailand in 2010 (calculated based on the four-digit HS code) (Table 2-3-4-2). [As in the case of an analysis by Oizumi (2012), the amount of exports by items of the entire East Asia<sup>78</sup> is used here, instead of the amount of exports by items of the world, which is hard to grasp.]

<sup>77</sup> RCA is an indicator to measure comparative advantage of the export of national assets, in comparison with the world's average. The calculation formula is RCA = [(exports of asset "i" of a county A/total exports of the country A)/(exports of asset "i" of the world/total exports of the world)]. By changing the formula, RA = [(share of exports of asset "i" of the country A in the world)/the share of the total exports of the country A in the world)] can also be used. When the RCA value is larger than 1, the country has a larger share of the asset "i" than the average export share of the world, which means that the country has a comparative advantage in exporting the asset. It indicates the larger the RCA value is, the higher the comparative advantage (Isogai, Morishita, and Rüffer (2002) and Oizumi (2012), etc.).

As in the case of Oizumi (2012), for the sake of acquiring trade data, the term "entire East Asia" here refers to 10 nations/regions: namely Japan, South Korea, Taiwan, Hong Kong, China, Singapore, Thailand, Malaysia, Indonesia, and the Philippines. Thus, the calculation formula of the RCA in this paper is as follows: RCA = [(exports of asset "i" of Thailand/total exports of Thailand)/(exports of asset "i" of the entire East Asia/total exports of the entire East Asia)].

The number of items with 1 or larger RCA values accounts for more than one third (36.4%) among the entire items (1,266 items) and those with 2 or larger accounts for more than one fifth (22.8%). These figures are much higher than those of 2000 (RCA > 1: 27.6%, RCA > 2: 14.5%).

#### Table 2-3-4-2

Comparative advantage of finanalid s export items (comparison of 2000 and 2010	Com	parative	advantage	of Thailand's	s export items	(comparison	of 2000 and 201
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Based on four digit	20	10	2000	
HS code (total 1,266 items)	Number of items	Share	Number of items	Share
RCA>1	461	36.4%	350	27.6%
RCA>2	289	22.8%	183	14.5%

Source: Created from World Trade Atlas (GTI) and Oizumi (2012).

Furthermore, major export items mentioned earlier (the top 30 items based on the four-digit HS code) are arranged according to the higher comparative advantages (in the descending order of RCA values) (Table 2-3-4-1-right). The RCA values of 2010 indicate that most of the top items exceed 1 (RCA>1: 22 items and RCA>2: 17 items). It is also observed that the competitiveness of agricultural and agricultural processed products is still high although industrialization is advancing. Among the industrial products, the competitiveness is high in the following items: air conditioners (RCA: 5.8), cargo vehicles (4.5), refrigerators (3.8), and computer-related products (3.2). Automotive parts (0.9) and passenger cars (0.8) are getting closer to RCA = 1.

When the 2010 RCA values are compared with those of 2000, the change in the export composition and competitiveness of Thailand can be observed. While the overall competitiveness of agricultural products and agricultural processed products has gradually declined, the overall competitiveness of industrial products has increased. The competitiveness of cargo vehicles (RCA = 4.1  $\rightarrow$  4.5), air conditioners (4.4  $\rightarrow$  5.8), and refrigerators (3.2  $\rightarrow$  3.8), which has been originally strong, has further increased. The competitiveness of relatively advanced machine products has also increased recently: namely, computer-related products (0.5  $\rightarrow$  3.2), digital cameras (0.2  $\rightarrow$  1.3), automotive parts (0.5  $\rightarrow$ 0.9), passenger cars (0.1  $\rightarrow$  0.8), and printers (0.2  $\rightarrow$  0.7). The competitiveness of some industrial products, such as televisions (2.3  $\rightarrow$  1.2), computer-related parts (1.8  $\rightarrow$  0.8), IC chips (0.7  $\rightarrow$  0.4), and communication devices, including cellphones (1.0  $\rightarrow$  0.3) declined from 2000 with lower growth of exports than overall figures. One can observe the process by which Thailand maintains and strengthens the competitiveness of the products.

It was assessed in the previous section that suspension of supply of electronics parts due to the floods affected the global supply chains, and this suggests that the machine industry in Thailand has recently been advancing, led by Japanese companies. The composition and competitiveness of export items discussed in this section also backs up the advancement of the machine industry and further specialization in products with competitiveness in Thailand.

Furthermore, in addition to industry-wise/production phase-wise classification, this paper provides

detailed export amount and RCA values for major export items of Thailand in 2010<sup>79</sup> with the purpose of measuring the competitiveness of major industrial products (the top 30 items based on the 6-digit HS code), focusing on major machinery (items in HS84, 85, 87, and 90, hereinafter referred to as "machinery") (Table 2-3-4-3).

The item with the largest export amount among machinery is memory devices (HDD, etc.) of computer-related products, which is ranked first in the broad classification. Its export amount is about \$12 billion, accounting for 14.2% of the export amount of the entire machinery, with a high RCA of 6.8. The next largest item is diesel vehicles weighing less than 5 tons (1-ton pickup truck, etc.), which is ranked 7th in the broad classification. The export amount is about \$4.8 billion (5.7% of the total exports) with RCA score of 15.2, exhibiting very high export competitiveness.

The presence of Thailand is very large in the world in items like HDDs and pickup trucks. The share of HDD production in the world is about 43% in 2010: the highest in the world (Figure 2-3-4-4). In 2010, Thailand was ranked first in terms of the amount of export (HS870421) of pickup trucks. The production of light trucks, which include pickup trucks, is steadily increasing, with more than one million units in 2010 (ranked fourth in the world), and the world's share has also increased to about 7% (Figure 2-3-4-5).

What is more notable is that items classified as intermediary goods, which are related to final goods listed earlier, are also ranked high in the list. "Computer-related parts" including HDD parts, such as spindle motor, voice coil motor pivot unit, etc. are ranked third among the export machinery after HDDs and pickup trucks [export amount of about \$3.6 billion (4.2% of the total exports) RCA = 1.0]. Parts of transportation machinery are also ranked high, [7th, export amount of about \$2.1 billion (2.5% of total exports), RCA = 1.9], together with finished cars. Export of engine parts (23rd, RCA = 2.3) and diesel engines (27th, RCA = 6.6.), which are classified as general machinery, are also ranked high. Among electric machine parts, the export of not only integrated circuits and printed circuits, but also the export of digital camera parts is large [10th, export amount of about \$1.5 billion (1.8% of total exports), RCA = 1.0].

As earlier, this analysis also suggests that in a broad range of fields in the machine industry, the progress of concentration of the entire production process of intermediary goods, not merely final goods, has been taking place in Thailand.

### (2) Characteristics of intermediate goods trade of machinery between Thailand and other countries/regions

This section identifies the countries/regions and businesses that are structured to be prone to floods in Thailand through global supply chains, by examining the trade structure between Thailand and neighboring countries/regions: particularly, the structure of intermediate goods trade of machinery.<sup>80</sup> First, a share of exports by business type (entire production phase) of Thailand in exports from ASEAN countries (hereinafter referred to as "ASEAN ratio") and in exports from the world in 2000

<sup>79</sup> As Oizumi (2012) points out, the criteria change more in the six-digit HS code than the four-digit HS code. Thus, the comparison with the 2000 time point is difficult, which hinders the analysis of change.

<sup>80</sup> This analysis uses the analysis of Sumitomo Trust Bank (2011a) and (2011b).

and in 2010 are calculated. The business types are then divided into two groups: (1) both figures have increased, and (2) both figures have declined (Table 2-3-4-6). While both shares of traditionally major producers of foods, textile products, and toys/miscellaneous goods declined, both shares of the entire machinery, including general machinery, and pulp/paper/wooden products, including rubber products (hereinafter referred to as "rubber products, etc."), rose. This result is consistent with the previous RCA analysis by item.

#### Table 2-3-4-3

Export amount and comparative advantages of Thailand's major export items of machinery (2010)

Ranł	HS code	Name of item	Amount of export 2010 (\$1 million)	Percentage share (%)	RCA 2010	Industrial classification	Classification by	production phase
1	847170	Memory devices (HDD, etc.)	12,042	14.2	6.8	General machinery	Final goods	Capital goods
2	870421	Motor vehicles for the transport of goods (Diesel cars: total vehicle weight of less than 5 tons)	4,825	5.7	15.2	Transportation machinery	Final goods	Capital goods
3	847330	Parts of HS 8471 (computer-related products)	3,594	4.2	1.0	General machinery	Intermediate goods	Parts
4	854239	Integrated circuits (Other)	3,256	3.8	0.7	Electric machinery	Intermediate goods	Parts
5	854231	Integrated circuits (processors)	2,996	3.5	0.8	Electric machinery	Intermediate goods	Parts
6	870323	Passenger cars (cylinder capacity exceeding 1,500 cc but not exceeding 3,000 cc)	2,815	3.3	1.1	Transportation machinery	Final goods	Consumption goods
7	870899	Parts of transportation equipment (Other)	2,094	2.5	1.9	Transportation machinery	Intermediate goods	Parts
8	841510	Air conditioning machines window or wall types	1,813	2.1	5.3	General machinery	Final goods	Consumption goods
9	852580	Digital cameras/video cameras	1,694	2.0	1.6	Electric/household electric appliances	Final goods	Capital goods
10	852990	Parts of digital cameras/video cameras	1,509	1.8	1.0	Electric/general	Intermediate goods	Parts
11	870332	Passenger cars (diesel cars: cylinder capacity exceeding 1,500 cc but not exceeding 2,500 cc)	1,468	1.7	3.7	Transportation machinery	Final goods	Consumption goods
12	870322	Passenger cars (cylinder capacity exceeding 1,000 cc but not exceeding 1,500 cc)	1,417	1.7	2.7	Transportation machinery	Final goods	Consumption goods
13	841430	Compressors for refrigerators	1,227	1.4	5.2	General machinery	Final goods	Capital goods
14	870333	Passenger cars (diesel cars: cylinder capacity exceeding 2,500 cc)	1,117	1.3	5.2	Transportation machinery	Final goods	Consumption goods
15	854232	Integrated circuits (memories)	1,102	1.3	0.5	Electric machinery	Intermediate goods	Parts
16	844331	Multipurpose printers	970	1.1	2.0	General/electric	Final goods	Capital goods
17	870431	Motor vehicles for the transport of goods (total vehicle weight of less than 5 tons)	956	1.1	10.5	Transportation machinery	Final goods	Capital goods
18	853400	Printing circuits	956	1.1	0.8	Electric machinery	Intermediate goods	Parts
19	850110	Motors of an output not exceeding 37.5 W	885	1.0	4.3	Electric machinery	Final goods	Capital goods
20	850440	Static converter	884	1.0	1.0	Electric machinery	Final goods	Capital goods
21	841821	Household refrigerators	760	0.9	11.4	Household electric appliances	Final goods	Consumption goods
22	900150				11.8			
23	840991	Parts of piston engine	740	0.9	2.3	General machinery	Intermediate goods	Parts
24	854370	Other electric apparatus	712	0.8	1.5	Electric machinery	Final goods	Capital goods
25	852872	Displays (crystal liquid/plasma)	710	0.8	0.8	Household electric appliances	Final goods	Consumption goods
26	854290	Parts of integrated circuits	703	0.8	1.1	Electric machinery	Intermediate goods	Parts
27	840820	Diesel piston engines	656	0.8	6.6	General machinery	Intermediate goods	Parts
28	853710	Control panels, for a voltage £ 1,000 V	652	0.8	1.8	Electric machinery	Intermediate goods	Parts
29	852721	Sound recording or reproducing apparatus for automotive vehicles	638	0.8	5.2	Household electric appliances	Intermediate goods	Parts
30	851770	Parts of telephone sets	555	0.7	0.2	Electric/general	Intermediate goods	Parts
		Total of machinery (HS84, 85, 87, 90)	84,719	100.0				

Note: Shaded area corresponds to the industrial classification (items covering several industries are classified by HS code). Source: Created from World Trade Atlas (GTI), Oizumi (2012), RIETI-TID 2011 Correspondence Table (RIETI-TID/SITC/BEC), Correlation Table between HS2007 and SITC Rev.3 (United Nations).

Businesses with increased share in both categories have different characteristics. General machines have the largest export amount and the ASEAN ratio increased to 34.0% in 2010. Electric machines and rubber products, etc. have a large export amount but the ASEAN ratio did not increase as much. On the other hand, the amount of export of transportation machines and household electric appliances (hereinafter referred to as "household appliances") is lower than the two sectors mentioned above, but the ASEAN ratio is on the increasing trend, standing at 57.4% for transportation machines and 32.7% for household appliances in 2010.

Figure 2-3-4-4 Share of HDD production units by country/region (2010)







Next, similar analysis was made on the export of "intermediate goods" of businesses whose ratio in both categories has increased (Table 2-3-4-7). The tendency described above has become even clearer. It is possible to broadly classify them into two groups: "transportation machines, precision machines, and household appliances" which have low export amount with high ASEAN ratio and "electric machines and rubber products, etc." which have high export amount with high ASEAN ratio. General machines come in between with moderately high export amount and ASEAN ratio.

Looking into the data chronologically, with respect to the export of intermediate goods from Thailand in particular, the ASEAN ratio has been rapidly increasing after the Asian Financial Crisis, and the timing coincides with the expansion of industrial clusters in Thailand, as mentioned earlier (Figure 2-3-4-8).

#### Table 2-3-4-6

#### Thailand's exports by industry (comparison of 2000 and 2010)

OBusinesses whose share of exports both from ASEAN countries and from the world grew during the period from 2000 to 2010

Upper column: Figures for 2000 Lower column: Figures for 2010	Share in ASEAN's exports	Share in world's exports	Amount of exports (\$1 million)
Conoral machinary	15.7%	1.5%	13,444
General machinery	34.0%	2.2%	35,361
Electric machinery	11.6%	1.5%	13,479
Electric machinery	13.1%	1.8%	29,455
Pulp, paper, wooden products, etc.	16.6%	1.6%	6,257
(including rubber, leather, oil, etc.)	18.6%	2.4%	18,828
Transportation machinery	45.4%	0.4%	2,367
Transportation machinery	57.4%	1.4%	17,877
Howehold electric applications	18.4%	2.1%	3,738
Household electric appliances	32.7%	2.8%	8,918
Descision modeling m	20.4%	0.9%	970
Precision machinery	27.0%	1.2%	3,205

OBusinesses whose share of exports both from ASEAN countries and from the world fell during the period from 2000 to 2010

Upper column: Figures for 2000 Lower column: Figures for 2010	Share in ASEAN's exports	Share in world's exports	Amount of exports (\$1 million)
Food products, etc.	43.6%	2.5%	10,079
rood products, etc.	38.3%	2.4%	21,902
Toutile and ducto	23.1%	1.6%	5,808
Textile products	16.7%	1.3%	7,152
Torra and missellaneous items	29.3%	1.7%	4,633
Toys and miscentaneous nems	20.5%	1.3%	6,735
Commis and hats ato	43.5%	1.7%	2,449
Ceranne products, etc.	39.9%	1.3%	3,464

Note: Exports of petroleum and coal products, etc. were omitted although increased, since the figures in the first decimal place are the same and the share is minute. The items are arranged in descending order of export value. Source: Created from RIETI-TID 2011 (Research Institute of Economy, Trade and

Industry).

#### Table 2-3-4-7

Thailand's exports of intermediate goods, such as machinery, etc. (comparison of 2000 and 2010)

from the world grew during the period from 2000 to 2010					
Upper column: Figures for 2000 Lower column: Figures for 2010	Share in ASEAN's exports	Share in world's exports	Amount of exports (\$1 million)		
Desision	39.2%	2.2%	565		
Precision machinery	46.4%	3.0%	1,972		
Transportation mashinary	24.8%	0.3%	523		
Transportation machinery	42.0%	1.1%	4,085		
Household electric appliances	21.7%	2.3%	908		
Household electric appliances	36.0%	3.0%	1,830		
Conorol machinery	13.8%	1.2%	4,807		
General machinery	24.3%	1.4%	10,145		
Pulp, paper, wooden products, etc.	8.5%	0.8%	1,873		
(including rubber, leather, oil, etc.)	12.7%	1.6%	7,060		
Electric machinery	10.4%	1.6%	9,416		
Electric machinery	12.4%	2.2%	22,947		

OBusinesses whose share of exports both from ASEAN countries and

Note: It is listed in order of higher share in ASEAN's exports in 2010.

Source: Created from the RIETI-TID 2011 (Research Institute of Economy, Trade and Industry).

#### Figure 2-3-4-8

Ratio of exports of intermediate goods, such as machinery, etc., to exports of intermediate goods from ASEAN (1980 to 2010)



Next, intermediate goods trade of machine industry between Thailand and her trade partners is examined. Thailand's export destinations in 2011 include ASEAN countries, China (including Hong Kong), NAFTA, EU27, and Japan in the descending order of export amount. On the other hand, Thailand's import sources include Japan, ASEAN countries, China (including Hong Kong), Middle East, and EU27 in the descending order of import amount (Table 2-3-4-9).

Based on the above, the trade amount of intermediate goods with Thailand and Thailand's share of exports and imports in each country and region<sup>81</sup> are examined by business type for major ASEAN member states (Singapore, Indonesia, Malaysia, Vietnam, and the Philippines), major countries and regions in the Asia and the Pacific region (Japan, South Korea, China, Hong Kong, Taiwan, India, and Australia), and other major regions (NAFTA, EU27, and Mercosur) (Figure 2-3-4-10–Figure 2-3-4-14).

<sup>81</sup> Here, in order to assess the impact of the Thai floods on trade partners, the ratio of exports from Thailand in the amount of imports of each country is calculated. At the same time, the ratio of exports to Thailand in the amount of exports of each country is calculated. The obtained figures would give the magnitude of impact on exports from Thailand to each country.

#### Table 2-3-4-9

Thailand's major trade counterpart countries/regions (2011)



Source: Created from the documents of the Bank of Thailand and the Customs Department of the Ministry of Finance of Thailand.

As for the trade of intermediate goods of transportation machinery, Thailand has excess of imports over exports in gross figures. Although the scale is smaller than electric machinery, Thailand has characteristically strong ties with ASEAN members. The major destinations of exports from Thailand are Indonesia and Malaysia, while the Philippines and Indonesia (ASEAN countries) are the major exporters to Thailand. In some countries, trade with Thailand accounts for over 20% of their exports and imports, demonstrating very strong ties. Thus, if supply of intermediate goods from Thailand is suspended, the impact on the transportation machine industry in ASEAN countries will clearly be significant. Besides, in terms of the import and export activities with Japan, in particular, the amount of export is the largest at about \$3.8 billion. Also, the volume of export to Australia and that of import/export from and to India are not negligible (Figure 2-3-4-10).

Figure 2-3-4-10

Intermediate goods trade of transportation machinery between Thailand and other countries/regions (2010)



From the intermediate goods trade of electric machinery, it is clear that Thailand trades electric machinery widely and largely with various nations/regions including East Asia and NAFTA/EU members. The largest volume of exports from Thailand is directed to China (about \$5.7 billion) and Hong Kong (about \$3.0 billion) and the largest volume of exports from any single country/region comes from Japan (\$ 6.3 billion). The volume of trade with NAFTA and EU27 is around the size of \$1–2 billion. Among ASEAN member states, Singapore and Malaysia are the large trade partners of Thailand. A notable difference from the intermediate goods trade of the previously mentioned transportation machinery is that there are few countries/regions where the ratio of trade with Thailand is high in their imports/exports. Even Japan, which has relatively strong ties with Thailand, has a share of merely 5% (Figure 2-3-4-11). This suggests a possibility that the impact can be limited relative to that on transportation machinery even if there is a bottleneck in the supply from Thailand of intermediate goods of electric machinery, such as ICs.<sup>82</sup>

Intermediate goods trade of general machinery comes in between transportation machinery and general machinery. As in the case of transportation machinery, there is a slight excess of imports and there are ASEAN member states with high ratio in trade or exports/imports. Export to Australia is also large. On the other hand, as in the case of electric machinery, trade amount with NAFTA and EU27 is around \$1 billion each. Trade amount with Japan and China is also large (Figure 2-3-4-12). This seems associated with the fact that intermediate goods of general machinery include both motor vehicle-related engines/engine parts and computer-related product parts, such as components of HDDs. As a characteristic of intermediate goods trade of household appliances, there are no particular nations/regions with high volume of trade or strong connections, except that the export amount to NAFTA is large and the ratio of imports is relatively high in some ASEAN countries, India, and Japan, etc. (Figure 2-3-4-13).

<sup>82</sup> Memory devices, such as HDDs, are classified as the final goods of general machinery and excluded from the intermediate goods for electric machinery. Parts of HDDs, such as spindle motors, are classified in the intermediate goods of general machinery. It must be noted that electronics parts of passenger cars are classified as part of the intermediate goods trade of electric machinery.

#### Figure 2-3-4-11

Intermediate goods trade of electric machinery between Thailand and other countries/regions (2010)



#### Figure 2-3-4-12

Intermediate goods trade of general machinery between Thailand and other countries/regions (2010)



Finally, as a characteristic of intermediate goods trade of precision machinery, there are no particular nations/regions with high volume of trade or strong connections, except that the export amount to EU is large and the ratio of imports is relatively high in Australia, Japan, and some ASEAN members, etc. (Figure 2-3-4-14).

As mentioned thus far, detailed analysis was conducted on the structure of Thailand's trade and the structure of intermediate goods trade, particularly of machinery industry, according to business type and trade partner. The result of analysis suggests that transportation industry of ASEAN countries, in particular, is structured in such a way that it is prone to Thai floods through intermediate goods trade (supply chains). Based on the analysis, the following section will specifically examine how the flood-caused disruption in supply of automotive parts from Thailand impacted on the automotive production in major buyers (countries/regions). In addition, this paper attempts to compare the impact of the automotive production with the impact of production/supply suspension of HDDs, which is another important export item for Thailand.

Figure 2-3-4-13

Intermediate goods trade of home electric appliances between Thailand and other countries/regions (2010)



#### Figure 2-3-4-14

Intermediate goods trade of precision machinery between Thailand and other countries/regions (2010)



#### Table 2-3-4-15

#### Composition of export counterpart countries of Thailand's automotive parts (2011)

Taiwan

Mexico

Argentina

Belgium

Cambodia

Germany

Australia

China

listed here

South Africa

Note: Automotive engines/engine parts refer to those used mainly for motor vehicles among engines/

The amount of exports is the sum of 2011

840820, 840991, and 840999)

engine parts (specifically, those categorized in HS 840731, 840732, 840733, 840734, 840790,

Export destinations (country/region) with a 1%

or more share in the total amount of exports are

Philippines

8

9

10

11

12

13

14

15

16

17

Structure of export destination of automotive parts for Thailand (2011)

Rank	Export destination	Amount of exports	Percentage share
	(country/region)	(\$1 million)	(%)
	Total exports	4,535	100.0
1	Indonesia	666	14.7
2	Japan	592	13.1
3	Malaysia	488	10.8
4	South Africa	303	6.7
5	Brazil	266	5.9
6	India	236	5.2
7	Australia	199	4.4
8	U.S.	192	4.2
9	Vietnam	175	3.9
10	Pakistan	139	3.1
11	Philippines	133	2.9
12	UK	89	2.0
13	Ecuador	88	1.9
14	China	78	1.7
15	UAE	62	1.4
16	Taiwan	60	1.3
17	Saudi Arabia	58	1.3
18	Argentina	57	1.3
19	Mexico	57	1.3
20	Germany	47	1.0
21	Belgium	43	1.0

Note: Automotive parts here represent only HS8708 (parts and accessories of motor vehicles) [and do not include HS8707 (bodies for motor vehicles). since its amount of exports is small]. The amount of exports is the sum of 2011. Export destinations (country/region) with a 1% or more share in the total amount of exports are

Source: Created from the data of WTO and Global

a	utomotive engine Thailand	es/engine pa d (2011)	arts for
Rank	Export destination (country/region)	Amount of exports (\$1 million)	Percentage share (%)
	Total exports	2,775	100.0
1	Indonesia	404	14.5
2	Japan	342	12.3
3	India	280	10.1
4	Vietnam	266	9.6
5	Malaysia	220	7.9
6	Brazil	202	7.3
7	U.S.	155	5.6

Structure of export destination of

145

104

88

72 69

60

60

58

49

40

5.2

3.8 32

2.6

2.5

2.1

2.1

2.1

1.8

14

Structure of export destination of IC (processor/controller) for Thailand (2011)

Rank	Export destination (country/region)	Amount of exports (\$1 million)	Percentage share (%)
	Total exports	3,067	100.0
1	Hong Kong	592	19.3
2	Singapore	553	18.0
3	China	411	13.4
4	Japan	360	11.7
5	Taiwan	352	11.5
6	Malaysia	216	7.0
7	South Korea	136	4.4
8	Netherlands	111	3.6
9	U.S.	106	3.5
10	Philippines	92	3.0
11	Germany	59	1.9

Note: ICs (processors/controllers) here are thos classified in HS854231. It should be noted these products are used for a wide range of purposes, not just for vehicle-mounted microcomputers.

The amount of exports is the sum of 2011. Export destinations (country/region) with a 1% or more share in the total amount of exports are listed here.

# listed here.

Trade Atlas (GTI).

#### (3) Impact of Thai floods on the automotive production of neighboring countries/regions

The export structure of automotive parts from Thailand and the trend before and after the floods are examined here. Since automotive parts cover a wide range of products, the study was performed on the following three subgroups: (1) automotive parts including brakes and gear boxes, etc. classified as intermediate goods of transportation machinery (HS code: 8708), (2) product group including engines and engine parts for motor vehicles classified as intermediate goods of general machinery (hereinafter referred to as "engine/engine parts," items assumed to be used for automotive production belonging to HS8407-8409), and (3) electronics parts including automotive loaded microcomputers, etc. classified as intermediate goods of electric machinery (processors and controllers among ICs, hereinafter referred to as "ICs," HS code: 854231).

The export structure of automotive parts and engine/engine parts, as mentioned earlier, has strong ties with Indonesia, Malaysia, Vietnam, and the Philippines. In addition, Thailand's exports cover a wide range of countries, including Japan, the United States, China, and Europe, which are the major manufacturers of automobiles, as well as Taiwan, Pakistan, India, Australia, South Africa, South American countries, and Middle Eastern countries. Since exports of ICs involves the relations with the location sites of assembly cluster and various parts other than for automobile purposes, much of these are made to East Asia and the United States and Europe (Table 2-3-4-15).

Looking at the export trend of automotive parts from Thailand before and after the floods, exports of automotive parts turned around from the favorable situations in the summer of 2011 after the earthquake disaster and fell by 0.2% in October (sharp drop of 21.4% from the previous month) and by 3.3% in November, respectively, compared to the same month of the previous year. Exports by importing countries/regions show that the drop is observed in a wide range of countries/regions, as evidenced by the sharp fall of exports to ASEAN members, such as the Philippines, Malaysia, Indonesia, and Vietnam, as well as India, Pakistan, and the United States. On the other hand, the impact on Japan and China looks limited from the figures. Exports of automotive parts from Thailand also fell at the time of the Great East Japan Earthquake (down 16.5% in May 2011 compared to the same month a year earlier). A comparison with that time shows that the floods in Thailand had a similar impact on exports to various nations/regions (Upper Table 2-3-4-16).

Exports of engines/engine parts also decreased by 12.0% (sharp drop of 29.5% from the previous month) in October 2011 and by 16.6% in November, respectively, compared to the same month of the previous year. The magnitude of the decline was even larger than that of exports of automotive parts. Exports by importing countries/regions show that the drop is observed in a wider range of countries/regions, including the United States, China, India, Australia, Brazil, and South Africa, etc., as well as ASEAN members, such as Malaysia and the Philippines. Compared with the Great East Japan Earthquake, the floods had an impact on exports to a wider range of countries/regions (Lower Table 2-3-4-16).

Exports of ICs dropped sharply after November 2011, a month later than the products described above. In January 2012, it fell by 55.5% compared to the same month of the previous year, as observed by a sharp drop of exports to a wide range of countries/regions, including Japan, China, and South Korea. The drop of exports to many countries/regions from the same month of the previous year continued to the recent month. Since Thailand was directly hit by the floods, the impact was clearly larger than the Great East Japan Earthquake (Table 2-3-4-17).

It is found from the above results that the floods in Thailand had a similar or greater impact on exports of automotive parts from Thailand than the Great East Japan Earthquake did and the impact spread to a wide range of countries/regions.<sup>83</sup>

Lastly, the magnitude of impact is examined as to how much impact the floods in Thailand had on the production of the neighboring countries/regions, by looking at the trend of automotive production there. Looking first at the trend of automotive production in major neighboring ASEAN countries, the drop in production exhibits a very similar pattern as the production trend of Thailand. In particular, in November 2011 when the production in Thailand rapidly declined (a decline of 85.0% from the year-earlier month), the production also fell from the year-earlier month in the Philippines (-22.1%), Vietnam (-11.3%), and Malaysia (-2.5%). The production made a sharp drop to +0.7% from the

<sup>83</sup> The results are consistent with the fact that major Japanese auto manufacturers carried out the operation adjustment at their auto factories located in Japan, the United States, Indonesia, Malaysia, Vietnam, the Philippines, Pakistan, and South Africa, etc., particularly in October and November 2011.

corresponding month a year ago even in Indonesia, which enjoyed a strong automotive production in 2011 (See Figure, Table 2-3-4-18).

#### Table 2-3-4-16

Thailand's export of automotive parts (above) and automotive engines/parts (below) before and after the flood



xport de Export total China Taiwan Indonesia Malaysia India Australia U.S. Mexico Brazil South Africa Export destination (country/region) Japan es Cambodia Vietnam Philippin Argentina Belgiur 226.7 215.7 226. 331.9 211.7 361.1 361.1 110.9 67.7 44.5 164.0 28.6 26.0 21.0 31. 8.3 12.6 76.9 16. -14.3 104. -4. -24.3 -12.3 41.0 25.8 11

(county) region with a 1% of more share in the total andoint of exports (20). East Japan Earthquake (April-June 2011).
Source: Created from WTO and Global Trade Atlas (GTI).

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#### Table 2-3-4-17

#### Thailand's export of ICs (processor/controller) before and after the flood

Export destination (country/region)		Export total	Japan	China	Hong Kong	Taiwan	Hong Kong	Singapore	Malaysia	Philippines	U.S.	Germany	Netherlands
[Compa	[Comparison with the same month a year earlier: %]												
2011	1	4.2	-20.8	36.4	0.6	108.5	-1.8	-14.2	1.2	-24.9	37.9	70.3	-2.0
	2	6.1	-30.9	24.9	-6.3	104.4	21.4	-13.5	13.2	34.6	62.8	46.4	16.1
	3	11.2	-18.8	33.6	-13.4	83.1	29.8	17.4	10.0	65.8	5.1	52.0	15.9
	4	48.1	5.7	80.5	16.3	224.0	64.3	40.5	84.1	59.5	55.5	100.9	39.7
	5	0.2	-26.0	4.1	-16.4	131.2	-12.5	2.0	35.8	-19.8	3.9	14.0	-12.5
	6	-0.1	-32.3	33.7	-26.4	135.1	9.7	15.1	8.1	-32.5	-11.4	20.7	-17.9
	7	28.1	-28.5	281.0	-26.2	137.5	-9.5	10.4	30.5	-31.6	-5.0	40.2	-9.1
	8	11.6	-30.6	11.3	29.0	84.8	2.7	5.0	56.0	-17.4	8.8	47.7	-22.4
	9	5.2	-39.1	48.3	33.1	31.7	-4.1	-10.1	61.6	-25.5	-3.6	-5.8	-55.4
	10	9.8	145.0	16.1	-45.5	72.8	25.4	-11.4	35.1	-0.1	-38.2	-0.7	-89.0
	11	-35.4	-52.2	-86.8	-88.0	95.6	-66.2	-16.3	-46.1	22.5	-50.9	798.7	-98.0
	12	-53.2	-62.9	-79.1	-66.7	-41.0	-64.4	-32.3	-47.9	39.9	-48.0	-37.6	-98.6
2012	1	-55.5	-42.4	-53.1	-79.0	-77.0	-71.6	-41.5	-43.7	142.5	-63.8	27.0	-98.4
	2	-34.2	-39.2	-28.5	-52.5	-49.5	-23.3	-30.0	40.4	66.1	-63.3	-18.7	-93.4
	3	15.8	-36.2	-35.4	-21.7	-41.2	617.0	-43.2	9.7	38.2	-18.4	2.6	-10.8
(Compa	arison wit	h the previous	month: %)										
2011	1	1.6	-6.7	-9.1	8.9	56.9	-4.4	-15.7	9.4	-21.9	28.4	-19.0	3.7
	2	-5.8	-20.6	-8.3	-19.0	-9.4	58.2	-4.4	-21.0	55.0	12.8	19.1	9.4
	3	28.2	16.0	41.6	43.2	9.1	13.4	39.2	27.3	66.2	-9.3	22.7	13.6
	4	-7.9	-11.0	8.7	-7.4	-0.5	-32.5	-15.1	10.7	-22.9	-4.4	-17.3	-6.3
	5	-1.8	2.9	-20.0	2.7	26.2	-3.1	3.8	-17.4	-11.9	-0.2	-15.9	-13.5
	6	9.9	11.4	31.7	-3.1	6.2	15.6	20.0	-2.5	3.2	-11.7	14.4	1.9
	7	20.3	8.5	188.6	-9.6	-10.1	-11.3	-14.1	14.7	-22.3	4.1	18.0	-4.1
	8	-10.6	2.8	-63.0	60.8	-4.0	0.6	-1.7	20.8	3.1	30.3	7.3	-13.4
	9	0.0	-7.5	5.5	6.0	-21.6	-13.8	16.5	15.7	-17.8	-12.0	-21.7	-35.6
	10	-5.6	264.0	-29.9	-58.9	-13.9	2.5	-21.3	-8.1	30.0	-43.5	-10.8	-77.0
	11	-43.4	-83.6	-88.8	-81.6	76.9	-65.4	-0.4	-64.1	-13.8	-11.1	777.2	-83.1
	12	-33.2	-31.1	74.2	145.3	-72.3	0.4	-25.9	0.6	34.5	-21.5	-91.4	-38.0
2012	1	-3.4	44.9	104.5	-31.4	-38.8	-23.7	-27.1	18.1	35.4	-10.8	64.7	23.9
	2	39.4	-16.3	39.6	83.6	98.9	327.2	14.4	97.1	6.1	14.5	-23.7	340.5
	3	125.5	21.7	28.1	135.9	26.9	959.5	13.0	-0.6	38.3	101.7	54.8	1,433.8

Note: ICs (processors/controllers) here are those classified in HS854231. It should be noted these products are used for a wide range of purposes, not just for vehicle-mounted microcomputers. Export destinations (country/region) with a 1% or more share in the total amount of exports (2011 total) are listed and arranged by region. Shades are applied to the figures lower than the total exports at the time of the floods (October–December 2011) and the Great East Japan Earthquake (April–June 2011).

Source: Created from Global Trade Atlas (GTI).

#### Figure, Table 2-3-4-18

#### Automotive production in Thailand and major ASEAN countries before and after the flood



Compari the sam a year ea	ison with e month arlier: %	Indonesia	Philippines	Vietnam	Malaysia	Thailand
2011	10	22.6	-11.7	2.7	-5.2	-67.6
	11	0.7	-22.1	-11.3	-2.5	-85.0
	12	28.6	2.4	-15.6	-22.8	-27.6
2012	1	8.5	-11.9	-29.7	-14.7	-4.0

Note: Figures for Thailand, Indonesia, and Malaysia are created based on the volume of production. Figures for the Philippines and Vietnam are created from the automotive production index. The figures for the Philippines in March 2011 have not been disclosed.

Source: Created from the production statistics of each country: Automotive Industry Club/the Federation of Thai Industries (Thailand), Association of Indonesian Automotive Industries (Indonesia), Malaysian Automotive Association (Malaysia), National Statistical Office (the Philippines), General Statistical Office (Vietnam) and CEIC Database.

Japanese auto manufacturers have considerable presence in the automotive production in ASEAN

member states, with more than 90% of share in Indonesia and the Philippines, as well as in Thailand (Table 2-3-4-19). Since Thailand acts as a hub of the parts supply network across the neighboring countries/regions [Nishihama (2012), etc.], the disruption of the supply chain by the floods depressed the production in the neighboring countries/regions, which consequently influenced Japanese companies operating in those areas.

#### Table 2-3-4-19

Automotive production in ASEAN countries and share of Japanese manufacturers (2010)

Country	Production volume (2010)	Share of Japanese corporations (%)
Thailand	1,645,304	91.0
Indonesia	702,508	98.5
Malaysia	567,715	28.6
Philippines	65,625	100.0
Total of four countries	2,981,152	81.1

Source: Created from the database of MARKLINES.

Also, Hamaguchi (2011) focused on the production trend in Guangdong Province, China, where the presence of Japanese auto manufacturers is large, in order to show an extended impact of production decline spreading overseas due to the supply chain disruption at the time of the Great East Japan Earthquake. A similar analysis has been extended to the post-Thai flood era (Figure 2-3-4-20). The impact felt in Japan and Guangdong, China is not as large as that observed at the time of the Earthquake; however, it is seen that the level of production in November 2011 was lower than the previous and following months, somewhat affected by the drastic decline in the production in Thailand.<sup>84</sup>

#### (4) Cases of alternative production caused by the floods (production of HDDs, etc.)

Impact of the disrupted supply chain of HDD products and parts on the world exhibits a rather different pattern to the case of automotive production. Exports of HDDs from Thailand before and after the floods were down 82.4% from the year-earlier month in November 2011, showing a sharper fall than the exports of automotive parts (Figure 2-3-4-21).

<sup>84</sup> The Japan Automobile Manufacturers Association also mentions the impact of the Thai floods on the domestic auto production in November 2011. The Beige Book of the United States released at the end of November 2011 points out the impact of the Thai floods particularly on transportation machinery.

#### Figure 2-3-4-20

Automotive production in Thailand, Japan, and China (Guangdong Province) before and after the flood







Since Thailand controls a 40% share of the production of HDDs of the world, the total number of shipments of HDDs in the world declined sharply by 30% in the 4th quarter of 2011, compared with the previous quarter. Recovery of supply to the level before the flood is not expected to take place until after the 3rd quarter of 2012 (Table 2-3-4-22).

From the domestic price of general HDD products in Japan, it is observed that the price jumped immediately after the inundation of factories of leading manufacturers<sup>85</sup> in mid-October 2011 and nearly tripled at one point of time. Then, the price gradually declined, but still lingers around 1.6 times higher than before the floods (as of mid-May 2012) and tight supplies still exist (Figure 2-3-4-23). Some predict that the price will not be stabilized at the original level until the first half of 2013.

<sup>85</sup> At 31.3%, Company H has the top share of the global market for HDDs in 2010 in terms of the number of shipments (according to Techno Systems Research), of which about 60% are produced in Thailand.

### Table 2-3-4-22 World shipment quantity of HDDs



#### Figure 2-3-4-23

Sales price in Japan of leading manufacturers-made HDDs (3.5 inch)



#### Figure, Table 2-3-4-24

Importing economies of Thailand's HDDs (left) and exporting countries of China's HDDs (right) (both for 2011)



Note: Export structure (2011) of HS code: 84717020000 (HDD) of Thailand. Source: Created from *Global Trade Atlas* (GTI).

As described above, the production disruption of HDDs in Thailand had a considerable impact on the global market, including Japan, which can be clearly observed by end consumers in the form of hike in the product price. And the impact is still felt today. Looking at the trade structure of HDDs of Thailand, Thailand exports about 70% of its HDD products to China, including Hong Kong, and China imports about 40% of its HDDs from Thailand, indicating a strong tie between the two countries (Figure, Table 2-3-4-24).

Now, the impact on global supply chains is examined focusing on HDDs, from the import trend of HDDs of China before and after the floods. China's imports of HDDs fell by 21.0% in October 2011 from the previous month but the overall imports remained positive with an increase of 6.8% compared to the same month a year earlier. In the following month of November, imports of China from Thailand continued to fall sharply, while the imports from other countries/regions such as South Korea, the Philippines, and Malaysia, increased drastically, in addition to an increase in reimport of Chinese products; thus, the decline of imports almost reached the bottom (November 2011: -1.2% compared to the previous month and +9.4% compared to the same month of the previous year). Imports from countries/regions other than Thailand continued increase in the imports from countries/regions other than Thailand continued increase in the imports from countries/regions other than Thailand, in addition to the recovery of imports from Thailand (Figure, Table 2-3-4-25).

This result corresponds to the case where major manufacturers of HDDs and components that suffered flood inundation resorted to alternative production by running full operations at the production bases of their companies in countries other than Thailand. The HDD-related products exhibit a different characteristic from the automotive production, in the aspect that the alternative production was actively carried out in many areas.

Furthermore, the export trend of personal computers from China before and after the floods is also examined. Although the export trend of the last half of 2011 is difficult to assess since it is affected by various factors in addition to the impact of supply shortage of HDDs due to Thai floods, such as the continuation of adjustment aspect in the production cycle, the global economy, such as the European debt crisis situation, and competition with tablet devices, etc., it registered –1.3% in December 2011 compared to the same month a year ago (Figure 2-3-4-26). It is also assumed that the floods had a certain impact on the production of personal computers in the world through global supply chains from the following facts: (1) one of the major Chinese manufacturers attributed to its lower profit in the 2011 October–December period to the floods in Thailand and (2) IHS iSuppli (2011) lowered the projected shipments of personal computers of the world in the 2011 January–March period by 3.8 million units (to 84.2 million units, reduction of about 4.3%) from the original forecast (August 2011) due to the shortage of HDDs.

Lastly, it should be noted that Japan carried out alternative production in a wide range of fields and a number of Thai employees of inundated Japanese factories were temporarily dispatched to Japan with a view to maintaining supply chains and early reconstruction in the post-flood period.

According to the questionnaire survey (2012) conducted by the Japan Bank for International Cooperation (JBIC), among respondents (165 companies) having production bases in Thailand, about 60% (99 companies) were forced to cut production due to floods, of which about 70% (70 companies)

have resorted to alternative production in Japan [about 50% (45 companies) conducted the alternative production in the third countries (mainly in China) and about 20% (22 companies) carried out the alternative production in Thailand]. This makes it clear that Japanese companies were in a situation where they resorted to alternative production mainly in Japan as an emergency measure.

Along with this, a number of Thai employees of the flooded Japanese factories were sent to Japan as temporary workers. According to the Bank of Thailand, the recent number of Thai workers overseas is around 10,000–15,000 people around the world, and about 500 people in Japan. After the floods, with employees of Japanese firms entering Japan on a temporary basis, the number increased dramatically to about 3,500 people in December 2011. However, the number declined to about 400 in March 2012. The peak of temporary entry to Japan for alternative production has passed and many of them are thought to have returned home (Figure 2-3-4-27).

#### Figure, Table 2-3-4-25

China's HDD imports before and after the flood



Nuce: HDD here represents HS code 84717010 (Rigid Disk Drivers) of China. The graph snows an impout usen from import sources (countrylergion) with a 1% or more share in the total anomat of imports (total figure of 2011). Shaded figures indicate those at the time of the floods (October-December 2011). Imports from China here refer to the reinporting of products made in China. Source: Created from Global Trade Alax (GTI).

South

Korea

14.

10.

81

Singapo

Philippi

Figure 2-3-4-26 China's PC exports



Figure 2-3-4-27 Overseas Thai workers



#### Table 2-3-4-28

Results of questionnaire survey with Japanese manufacturing companies (on knowhow of the

#### manufacturers)

O Q: Is there any knowhow, such as technology, skill, production/services, that has been lost in Japan due to expansion of business in abroad?

Total manufacturers (companies, %)	Yes	Very much, including highly advanced technology/know how, etc.	Very much, limited to simple technology/know how, etc.	To some extent, including highly advanced technology/know how, etc.	To some extent, limited to simple technology/know how, etc.	Not in particular	Neither	NA
318	57	5	16	12	24	201	34	26
100.0	17.9	1.6	5.0	3.8	7.5	63.2	10.7	8.2

O Further question: Is it possible to bring back the transferred technology/knowhow to Japan temporarily at the time of emergency?

Total manufacturers (companies, %)	It is possible	It is possible but takes time	It is possible but too costly	It is difficult	Neither	NA
57	9	12	25	7	4	0
100.0	15.8	21.1	43.9	12.3	7.0	0.0

Note: The question was about loss of domestic knowhow in general, and not limited to the phenomenon of Thailand

Source: Created from the Questionnaire on Overseas Business Strategy of Japanese Firms (Mitsubishi UFJ Research & Consulting) (February-March, 2012).

It is possible that production knowhow in Japan was lost due to expansion of overseas business, which may be the reason why local employees had to be sent for alternative production of the products produced in Thailand. Then, an examination was made on this possibility based on the results of questionnaire (Table 2-3-4-28).

According to the survey result conducted by Mitsubishi UFJ Research and Consulting (2012), the number of companies responding that some of the domestic technologies/skills/services had been lost due to expansion of overseas business accounts for as low as 17.9% (57 companies) of the total respondents (318 companies). From this, it is assumed that companies do not consider that transfer of knowhow to overseas subsidiaries has caused a loss of the knowhow in Japan.

The questionnaire also asked the companies responding that some of their knowhow had been lost if

it is possible to temporarily transfer the lost technologies and knowhow back to Japan at times of emergency. The number of companies responding "possible" accounts for as low as 15.8%, and a little less than 80% of companies selected "difficult," "possible but too costly," or "possible but too time consuming," indicating the presence of some constraints.

In other words, the result suggests that once knowhow is lost, it is time consuming and costly to carry out alternative production in Japan in response to an accident or it is not possible in the first place to carry out domestic production operations, even though it is still a low number of manufacturers thinking their technologies and knowhow have been drained out of the country due to expansion of overseas business.

The companies seem to realize that they spent considerable time and cost for the alternative production in Japan due to the floods. It is difficult to take full protective measures in advance against an unexpected event beyond our imagination. Nonetheless, the importance of developing a business continuity plan (BCP) in preparation for an emergency is made clear from the 2011 floods.<sup>86</sup>

#### 5. Outlook for Thailand as an investee country

Lastly, investment outlook is examined upon considering the situation of Thailand as Japan's investment destination of choice. In addition, this section introduces reconstruction assistance measures of the Japanese government for the Thai economy and industry, which include support for Japanese companies stationed in Thailand.

#### (1) Investment in Thailand

Direct investment of Japanese manufacturers in Thailand was about \$1.8 trillion as of the end of 2010, ranked second, following China, as a direct investment destination in Asia (Figure 2-3-5-1). By business sector, the direct investment in transportation machinery industry and electric machinery industry is particularly large; thus, Thailand has become an important production base for Japanese manufacturing companies (Figure 2-3-5-2).

<sup>86</sup> The Asia Pacific Institute of Research (APIR) (2012) conducts analysis of the presence/absence of supply chain formation of machinery between Japan (Kansai region) and Thailand by business type using a quantitative method (VAR model). According to the result of the research, while a formation of supply chain between Kansai region and Thailand is observed in the field of electric machinery, no formation of supply chain was identified in the field of transportation machinery and general machinery.

Figure 2-3-5-1 Direct investments in Asia by Japanese manufacturers (end of 2010)



#### Figure 2-3-5-2

Direct investments by Japanese manufacturers by industry (for Thailand and China) (end of 2010)



Looking from the Thai side, Japan has been one of the major investors for a long time. In 2011, investment applications worth 278 billion Baht (about ¥750 billion) were approved by the Thai Board of Investment (BOI), of which about 60% were investments from Japan (Figure 2-3-5-3). Looking at the number of Japanese companies in Thailand, the number of members of the Japanese Chamber of Commerce, Bangkok is 1,327 companies as of end-FY2010: largest among Japanese chambers of commerce in the ASEAN countries and second to Shanghai in the world<sup>87</sup> (Figure 2-3-5-4). The number of Japanese residents in Thailand is about 46,000 people (as of 2010), ranked fourth in the world. Many of them live in local cities, not just in the capital city, Bangkok (Table 2-3-5-5).

<sup>87</sup> According to the survey of Teikoku Databank (2011), the number of Japanese companies operating in Thailand is 3,133, of which more than half are manufacturing companies (1,735) as of the end of October 2011.





#### Figure 2-3-5-4

Member enterprises of the Japanese Chamber of Commerce and Industry in ASEAN and China (end of FY2010)



Recent investment trends show a stable growth in the investment applications to BOI from Japan even after the 2011 floods, constantly surpassing the number of applications of the previous year (Figure 2-3-5-6). According to the questionnaire survey of JBIC (2012), about 80% of companies responded that they would implement new and renewed investments in Thailand after the floods, as planned before the floods. Furthermore, the same survey shows that as for the outlook of business expansion in Thailand after the floods, about 97% of companies chose either "strengthen/expand" or "maintain the status quo."

As for the attractiveness/prospects of Thailand as a destination of investment/business expansion after the floods, about 70% of companies (including those yet to invest in Thailand) surveyed by the Ministry of Economy, Trade and Industry (METI) (2011) and about 83% of companies in the aforementioned survey of JBIC answered that there would be no change from the time before the floods, which confirms that the attractiveness of Thailand for Japanese companies to invest is still intact (Figure 2-3-5-7).

#### (2) Comparison of investment environment between Thailand and neighboring countries/regions

Examination is performed on Thailand's profile as an attractive investment destination through the comparison of investment environment with the neighboring countries/regions. JBIC conducts annual

questionnaire surveys on Japanese manufacturers about promising business opportunities in the medium term (about next three years) and Thailand is always ranked high: ranked third in the survey of December 2011 [hereinafter referred to as JBIC (2011)]. Comparison was made on the reasons for promising opportunities and issues that are also asked in the questionnaire with other high ranked countries/regions (Table 2-3-5-8). JBIC (2011) lists Thailand third as an attractive investment destination, following China and India. Thailand is also ranked high at 17th place (China rated 91st) in the current global rankings on business environment by the World Bank (2012).

#### Table 2-3-5-5

Major countries/regions and cities with many Japanese residents (as of 2010)

Major countries/regions with a large number of	
(long-term) Japanese residents	

#### Number of Rank Country/Region Japanese residents 1 U.S. 240,305 2 China 129,805 3 UK 47,423 4 Thailand 46,232 5 Australia 31,312 6 Germany 27,451 23,041 7 Singapore South Korea 21,545 8 9 21,465 Canada 10 20,792 France 11 Taiwan 19,902 12 Philippines 13,726 13 10,856 Indonesia 14 8,462 Vietnam 8.445 15 Malaysia 22 India 4.327

#### Note: Figures as of October 1, 2010. Long-term residents refer to Japanese residents staying in a foreign country for three months or longer, excluding permanent residents. Shaded sections indicate countries/ regions in Asia.

Source: Created from the Statistics on the Japanese National Residing Overseas: Preliminary Figures for 2011 (as of October 2010), (Ministry of Foreign Affairs of Japan).

### Cities with a large number of (long-term) Japanese residents

Rank	City	Number of Japanese residents
1	Shanghai	50,289
2	New York Metropolitan Area	44,819
3	Los Angeles	43,147
4	Bangkok	33,271
5	Greater City of London	28,523
6	Singapore	23,041
7	Hong Kong	19,954
8	Sydney	12,487
9	Taipei (Taiwan)	11,436
10	Beijing	10,074
13	Manila Metropolitan Area	8,309
14	Seoul Special City	7,809
19	Guangzhou (Guangdong Province)	6,493
20	Jakarta	6,309
22	Dalian (Liaoning Province)	6,124
24	Suzhou (Jiangsu Province)	4,992
27	Shenzhen (Guangdong Province)	4,209
28	Ho Chi Minh	4,207
29	Kuala Lumpur	4,036
30	Chonburi (Thailand)	3,373
31	Hanoi	3,159
40	Chiang Mai	2,616

Note: Figures as of October 1, 2010. Long-term residents refer to Japanese residents staying in a foreign county for three months or longer, excluding permanent residents. Shaded sections indicate cities in Asia.

Source: Created from the Statistics on the Japanese National Residing Overseas: Preliminary Figures for 2011 (as of October 2010) (Ministry of Foreign Affairs of Japan).

#### Figure 2-3-5-6

Recent investment amount applied to the Thai Board of Investment (BOI) from Japan (monthly)



#### Figure 2-3-5-7

Results of survey with Japanese enterprises on the appeal/high potential of Thailand as investee country/country to develop business



Reasons for promising prospects and associated issues of counties/regions are roughly divided into five groups. In other words, factors Japanese manufacturers consider in the investment environment of other countries/regions have mainly the following five aspects: (A) "market aspect" (growth potential of local markets), (B) "labor aspect" (inexpensive and qualified labor force), (C) "physical aspect" (developed local infrastructure), and "institutional infrastructure" (operation of legal systems, tax schemes, foreign exchange/money transfer regulations, protection of intellectual property), (D) "supply aspect" (supply base to assemblers, export base to third countries, and industrial cluster), and (E) "security aspect" (political and social conditions).

Characteristics of Thailand as an investment destination can be grouped into three categories. (1) Supply aspect such as supply base to assemblers and export base to third countries is ranked high as the reason for listing Thailand as promising. (2) Physical infrastructure is ranked fifth as the reason for listing Thailand as promising: the only country ranked high among those countries in comparison. Furthermore, "physical and institutional infrastructure" is NOT ranked high as an associated issue. (3) Human resource aspects, such as difficulty in securing labor force, are ranked high as an issue in addition to rising labor costs. Other than these three, security concerns are also noted as a characteristic that Japanese manufacturers have cited most frequently among countries/regions compared in the survey.

Among these characteristics, the superiority of Thailand in terms of "supply aspect" is a highly relevant characteristic considering the development of clustering of automotive and electronics industries, as described earlier. Furthermore, one third of the companies, which cited Thailand as promising in the survey by JBIC, listed Thailand's base of export to third countries as an attractive factor: top rated among countries/regions compared in the survey. This seems to be one of the significant factors contributing to the development of the machine industry cluster in Thailand, which is also evidenced by high utilization rate of FTAs between third countries, for which Japanese countries use Thailand as one of the hubs (Figure 2-3-5-9).

The superiority of "physical and institutional infrastructure" seems to be the "relative superiority over the neighboring manufacturing countries/regions." The WEF report (2011) on country- and region-wise indexes for competitiveness provides an index for the development of infrastructure, and Thailand is ranked 42nd in the latest ranking, which is lower than Singapore (3rd) and Malaysia (26th). However, Thailand is still promising compared to other promising countries/regions, such as Indonesia, Vietnam, and India.

#### Table 2-3-5-8

Comparison of high-potential reasons/problems for high-ranking countries to develop business in Thailand and surrounding countries

JBIC2011	3rd	4th	5th	9th	1st	2nd			
World Bank 2012	17th	98th	129th	18th	91th	132nd			
WEF2011-2012 Infrastructure	42nd	90th	76th	26th	44th	89th			
Country	Thailand	Vietnam	Indonesia	Malaysia	China	India			
Rank	High-potential reasons ranked high by countries								
1	Future growth potential of local market	Future growth potential of local market	Future growth potential of local market	Future growth potential of local market	Future growth potential of local market	Future growth potential of local market			
2	Inexpensive source of labor	Inexpensive source of labor	Inexpensive source of labor	Inexpensive source of labor	Current size of local market	Inexpensive source of labor			
3	Supply base for assemblers	Qualified human resources	Current size of local market	Qualified human resources	Inexpensive source of labor	Current size of local market			
4	Base of export to third countries (tie for 3rd place)	Supply base for assemblers	Supply base for assemblers	Stable political/social situation (tie for 3rd place)	Supply base for assemblers	Qualified human resources			
5	Developed local infrastructure	Base of export to third countries	Base of export to third countries	Base of export to third countries	Developed industrial clusters	Supply base for assemblers			
Rank			Issues ranked h	igh by countries					
1	Security/social instability	Underdeveloped infrastructure	Intense competition with other companies	Intense competition with other companies	Rising labor costs	Underdeveloped infrastructure			
2	Rising labor costs	Execution of legal system unclear (frequent changes)	Underdeveloped infrastructure	Difficult to secure management-level staff	Execution of legal system unclear (frequent changes)	Intense competition with other companies			
3	Intense competition with other companies (tie for 2nd place)	Rising labor costs	Execution of legal system unclear (frequent changes)	Rising labor costs (tie for 2nd place)	Intense competition with other companies	Execution of legal system unclear (frequent changes)			
4	Difficult to secure management-level staff	Intense competition with other companies	Rising labor costs	Execution of legal system unclear (frequent changes)	Insufficient protection for intellectual property rights	Complicated tax system			
5	Difficult to secure technical/engineering staff	Underdeveloped legal system	Security/social instability	Restrictions on foreign currency/transfers of money overseas (tie for 4th place)	foreign currency/transfers of i	Rising labor costs			

Note: This analysis excludes Singapore (13th) and the Philippines (14th) among ASEAN countries since they are ranked low as promising countries for overseas operations. The colors of the shades represent the following five elements: market (red), labor (green), physical/institutional infrastructure (orange), supply (yellow), and security (purple). *JBIC 2011* gives the ranking in the Countries/Regions as Promising for Overseas Operations obtained from the JBIC questionnaire survey. *World Bank 2012* gives the business environment ranking in the *Doing Business 2012* of the World Bank, "WEF2011–2012 Infrastructure" gives infrastructure index ranking among competitiveness index of *The Global Competitiveness Report 2011 – 2012* of the World Economic Forum.

Source: Created from the Survey Report on Overseas Business Operations by Japanese Manufacturing Companies (December 2011) (JBIC), Doing Business 2012 (World Bank), and The Global Competitiveness Report 2011 – 2012 (World Economic Forum).

#### Figure 2-3-5-9

Appeal of Thailand as the base of exports to third countries for Japanese manufacturing companies and utilization of FTAs between third countries





Future development in the frequently cited issue of "human aspects" is drawing much attention,

together with the rise in minimum wage from April 2012. The survey (2012) by the Japanese Chamber of Commerce, Bangkok lists the rising total human resources costs and the subsequent rise in the cost of raw materials as the most serious management issue in Thailand, together with the issue of shortage of human resources as they are essentially flip sides of the same malnutrition coin (Table 2-3-5-10). Along with this, as for the impact of rising minimum wage, a little less than 80% of manufacturers responded, "the impact is significant." Since it is necessary to raise the salaries of employees already receiving more than the minimum wage, this has an understandably large impact on the manufacturing sector.

#### Table 2-3-5-10

Management problems in Thailand for Japanese enterprises in Thailand (left) and impact of rise in minimum wages (right)

	(Manufacturing companies: response of 21	(Upper column: Number of respondents	Number of		Limited				
Rank	Item	Percentage	Lower column: Percentage)	respondents	Large impact	impact	No impact	Unknown	
1	Rising total labor cost	60%							
2	Rising price of raw materials	56%	Overall	363	227	91	38	7	
2		5670	Overall	100.0	62.5	25.1	10.5	1.9	
3	Fierce competition with other companies	55%		218	170	40	6	2	
4	Decline in unit sales price	51%	Manufacturing sector	100.0	70.0	10.2	2.0		
5	Shortage of managerial personnel	46%		100.0	/8.0	18.5	2.8	0.9	
6	Shortage of workers/staff	30%	Non manufacturing sector	145	57	51	32	5	
0     Shortage of workers/stari       39%			Non-manufacturing sector	100.0	39.3	35.2	22.1	3.4	
Source	in Thailand: Second Half of 2011 (Japanese Cha	amber of	Source: Created from the Business Circumstance on Japanese Corporation in Thailand: Second Half of						
	Commerce in Bangkok, Thailand) (survey conduc	2011 (Japanese Chamber of Commerce in Bangkok, Thailand) (survey conducted from December							
	December 2011 to January 2012).	2011 to January 2012).							

Furthermore, according to the questionnaire survey conducted on March 13, 2012 by JETRO Bangkok Office (2012), the ratio of labor to the output of responding manufacturing companies will rise by 4.6% on average due to the rise in the minimum wage (from 17.9% to 22.5%) and the net operating profit will decline by 15.2% on average (94.3% of manufacturers responded that it will have a negative impact on the operating profit). On the other hand, labor is short in supply with unemployment rate less than 1.0%, particularly in the area not affected by the flood, facing a chronic shortage of engineers and workers, especially in the manufacturing sector (Figure 2-3-5-11).

Figure 2-3-5-11

Recent unemployment rate in Thailand (whole country)



The survey result of JETRO Bangkok Office compares old and new statutory minimum wages of

Bangkok, Thailand with those of other Asian cities<sup>88</sup> (Figure 2-3-5-12). The minimum wage of Bangkok has increased from \$136/month to \$190/month since April 2012, getting close to the wages of large cities, such as Beijing and Shanghai in China. As for comparison with other ASEAN countries, it exceeds Jakarta and Manila. The gap with Hanoi and Ho Chi Minh has widened, with the wage nearly twice as large as that of these cities.

#### Figure 2-3-5-12

Comparison of legal minimum wages (monthly amount) in Bangkok, Thailand and Asian cities



Although an increase in labor cost and chronic shortage of labor, in particular, are somewhat necessary for further development of the Thai economy, in terms of correction of domestic economic discrepancies, expansion of consumption, and shift to the production of value added products, many consider this as a serious issue for the Thai economy, which may jeopardize the attractiveness of Thailand as a production/export base of labor-intensive, general-purpose products [earlier mentioned JETRO Bangkok Office (2012), etc.]<sup>89</sup>

From these characteristics, in order to maintain/improve the investment environment of Thailand in the post-flood period, it is necessary to take full-fledged anti-flood measures to maintain attractiveness of infrastructure and to ensure further supply of cost-efficient qualified human resources to solve the issues of human resources.

#### (3) Post-flood response and risk management of Japanese corporations

Lastly, the trend of companies directly/indirectly affected by the 2011 flood is examined, which is followed by an introduction of the Japanese government's measures to support the reconstruction of the Thai economy and industry, including support for Japanese companies in Thailand.

<sup>88</sup> When the minimum wage assumes daily wage, the calculation is based on 20 days' work/month.

<sup>89</sup> Thailand Development Research Institute (TDRI), a private think tank, predicts that 600,000–700,000 people will be unemployed, mainly young and non-skilled workers, affected by the rise in the statutory minimum wage. The former Chairman of the Thai Auto-Parts Manufacturers Association (TAMPA) points out that the attractiveness of Thailand as an investment destination will decline if the labor force that meets the level of minimum wage is not secured (Thai Post Today dated on March 27, 2012). The Thai government announced the reduction of corporate tax for two years in order to alleviate the negative effect of the increase in wage; however, some view that the direct effect is limited since foreign corporations have already received preferential measures such as exemption of corporate tax for a certain period of time [Nishihama (2012)].

According to the questionnaire survey conducted by JETRO Bangkok Office (2012), as for the prospect of the business scale compared with before the flood, about 40% of the directly affected manufacturers (less than 10% answered unknown) and about 20% of the indirectly affected manufacturers answered that they would reduce the business scale and that the magnitude of reduction would be 60% of that before the flood (Table 2-3-5-13). This result indicates a severe outlook unlike the overall impression of post-flood investment in Thailand. The questionnaire also asks about the reasons for the business reduction, and some companies listed inevitable reasons, such as "major customers have shifted to the competitor," while others chose risk diversification by gradually reducing the production ratio in Thailand, such as "production at the alternative site will not return to Thailand in view of future risk hedge." This corresponds to the result of the study conducted by METI (2011) mentioned earlier that only a little more than 20% of manufacturers based on Thailand and less than 10% of manufacturers based on other sites answered that they would return to the original procurement contractors from the alternative procurement contractors after the reconstruction is achieved (Figure 2-3-5-14).

About 80% of Japanese corporations answered that they would continue the business at the same location that had suffered direct damage, which is overwhelmingly more than corporations that responded that they would move the factories to other places in Thailand (less than 20%). However, the survey result of JETRO Bangkok Office reveals that some companies have no other choice to remain at the same location due to financial constraints: no money to move the factory to areas free from flood risk. Companies that chose to move out of Thailand said that they would do so with an aim for risk diversification since they have other production base(s) in Thailand. This survey did not identify any corporation that made a decision to take a risk of abandoning the conventional supply chain by completely withdrawing from Thailand after the floods [the survey of the earlier-mentioned Japanese Chamber of Commerce, Bangkok (2012) also shows a similar result].

#### Table 2-3-5-13

Comparison of business scale forecasts of directly or indirectly disaster-hit Japanese enterprises and reasons for good prospects/issues involved in the locations for the business continuity

(Upper column: Number of re Lower column: Percentage)	Number of respondent firms	Maintain present level	Scale back	Expand	Unknown	N.A.	Average of scale back (as compared with before the flood)	
	Oreanall	50	26	19	0	5	0	Around 59%
Directly offected firms	Overall	100.0	52.0	38.0	0.0	10.0	0.0	
Directly affected fifths	Manufacturing	40	21	16	0	3	0	Around 59%
		100.0	52.5	40.0	0.0	7.5	0.0	
	Overall	45	29	10	5	2	1	Around 65%
Indirectly affected firms	Overall	100.0	64.4	22.2	11.1	4.4	2.2	
indirectly affected fifths	Manufacturing	33	25	6	4	0	0	Around 61%
		100.0	75.8	18.2	12.1	0.0	0.0	

Change in the prospect of overseas business operations in Thailand after the floods

#### Future location of business operations (Directly affected firms)

(Upper column: Number of re Lower column: Percentage)	Number of respondent firms	Location unchanged	Other locations within Thailand	Production transferred to overseas and maintained	Withdrawal	Yet to be decided	N.A.	
	Overall	50	39	8	3	0	3	2
Directly offected firms		100.0	78.0	16.0	6.0	0.0	6.0	4.0
Directly affected fifths	Manufacturing	40	31	6	3	0	3	1
		100.0	77.5	15.0	7.5	0.0	7.5	2.5
Indirectly affected firms	Manufacturing	48	41	12	4		3	
(JCC survey)	Manufacturing	100.0	85.4	25.0	8.3		6.3	

Source: Created from the Survey Result of Flood-affected Japanese Firms on Thai Flood (JETRO Bangkok Office) (survey conducted on January 11, 2012) and the Business Circumstance on Japanese Corporation in Thailand: Second Half of 2011 (Japanese Chamber of Commerce in Bangkok, Thailand) (survey conducted from December 2011 to January 2012).

#### Figure 2-3-5-14

Replies from Japanese manufacturing companies to the question, "do you go back to the original suppliers from the substitute ones after the recovery of disaster-stricken suppliers?"



Responding to the damage caused by the Thai flooding, the Japanese government announced "Measures against Flood Damage in Thailand" on October 25, 2011, which includes support for Japanese firms, and has been implementing active and continuous efforts for the Thai government since then, until today (Table 2-3-5-15). In response to the requests made by the Japanese companies in Thailand, the Japanese government made the following requests to the Thai government: (A) formulation/implementation of drastic flood control measures, (B) exemption of import tariff associated with renewal of facilities damaged by inundation, and (C) smooth employment procedures to support personnel dispatched from Japan for reconstruction. The Thai Cabinet has already decided

on the import tariff exemption for alternative materials, simplification of employment procedures of personnel, and establishment of an insurance fund. Japan continues requesting prompt implementation of these support measures that have already been decided.

Minister Edano met Kittiratt Na-Ranong, then Deputy Prime Minister and Minister of Commerce on the occasion of his visit to Thailand in January 2012, and confirmed in the joint press statement that both countries would strengthen bilateral cooperation through restoration of reliability of the Thai economy and support for enhancement of industrial competitiveness towards reconstruction of the Thai economy and industry. Cooperation of Thailand and Japan still continues for sturdy reconstruction and recovery from floods<sup>90</sup> (Figure 2-3-5-16).

Together with the Earthquake disaster earlier, the 2011 flood forced Japanese companies to reconsider the cross-border risk management. However, if risk contingency of a company gives constraints on the primary business strategy for cost management and production development by Supply Chain Management (SCM), this may have a negative effect on the competitiveness of the company.

Then, various methods for risk management have been proposed since 2011. For instance, when formulating the Business Continuity Plan (BCP), many sub-plans had been created for each disaster cause (risk phenomenon), but it is proposed that the focus of the plan should be shifted to the impact (damage) (suspension of function) [Kawamura (2012)]. With this, it would be possible to promptly solve business impediments through prepared system and response measures in accordance with the degree of impact on the business even if an unexpected risk phenomenon occurs.

Fujimoto (2011) also proposes to make the supply chain "virtual-dual" to ensure prompt recovery from disaster at a relatively low cost in order to strike a good balance between competitiveness and soundness of business. Instead of ensuring excess stock or multiple supply routes, this method is to maintain and strengthen the line recoverability by ensuring portability of design information and by preparing and conducting training at peace time to allow prompt transfer of critical design information to other routes in the event of emergency without using several product supply routes. In specific terms, this method includes acquisition of explicit knowledge, such as planning and designing at the production site, support of IT, and conclusion of contracts with partner companies for emergency response.

Together with these on-site commitments, some argue that it is necessary to have global-based SCM for risk management against disasters, instead of stock management-oriented SCM, and it is effective to establish a "global networking management" utilizing globalized headquarter functions and cross-organizational integrated plan with focus on "optimal decision making for capital investment" [Fujino, Morimoto, Umeda (2012)].

<sup>90</sup> JETRO is committed to the support of Japanese companies in Thailand by formulating the "Phoenix Plan" for the implementation of the initiatives of METI for supporting reconstruction from floods, taking the opportunity of the visit of Minister Edano to Thailand on January 11, 2012, which includes re-employment support for unemployed Thai workers due to flood damage, support for Thai's local companies, and support for Japanese companies in Thailand.

#### Table 2-3-5-15

Comparison of the scale of measures taken by Japan (METI's reconstruction measures) against the damage caused by the flood in Thailand and reasons for good prospects/issues in the locations for business continuity

	The Response Measures of Japan (Reconstruction Measures of the Ministry of Economy, Trade and Industry: METI)								
1. >1 >1	<ol> <li>Development of support system</li> <li>Stabilishment of local consulting dex (string up consulting dex, information provision, and coordination with the Thai government by JETRO Bangkok Office)</li> <li>Stabilishment of consulting dex in Japan (JETRO, JBIC, NEXI, AOTS, JODC, Japan Finance Corporation, Shoko Chukin Bank, Credit Guarantee Corporation, reganizations related to small- and medium-sized enterprises, SME Support Japan, Bureaus of Economy, Trade and Industry, etc.)</li> <li>Dispatch of a mission to conduct study on damages and needs of Japanese companies. JETRO gathers information on the impact on Japanese companies conducting business operations in Thailand and its neighboring countries. Establishment of a flood response beadquarters (METI)</li> </ol>								
2. ≻1 ≻1 ≻1	Cooperation with the Thai government and information provision, etc.     In response to requests made by corporations, Japan closely cooperates and consults with the Thai government through the Japanese Embassy in Thailand and JETRO Bangkok Office (e.g., prompt discharge of flood water, relaxing procedures, and financial support, etc.)     High-speed information provision to the Thai government pertaining to measures for small- and medium-sized enterprises as earthquake disaster relief measures of Japan     Strengthening of information provision by specialists in legal, personnel, and tax issues for Japanese companies (JETRO)								
3.	Spec	ific measures (as of the end of Janu	uary 2012)						
		Issue	Support measures of Japan						
		Provision of short-term operating funds	S Implementation of supply of funds in Thai Baht secured on Japanese government bonds held by the Bank of Thailand and cooperation of the Bank of Japan (BOJ)						
Support for smooth financing	Suppor	Loan guarantee and insurance	<ul> <li>Guarantee for overseas investment (Federation of Credit Guarantee Corporations)         <ul> <li>Loan guarantee for investment funds and loans to overseas subsidiaries and funds borrowed to finance establishment/expansion of bases of Japanese small- and medium-sized enterprises</li> <li>Guarantee associated with special L/C (Federation of Credit Guarantee Corporations)</li> <li>Facilitation of letter of credit contract issued by a Japanese financial institution in relation to the borrowing from a local financial institution (loan guarantee for payment by the Japanese parent company)</li> <li>Insurance for funds borrowed for local subsidiaries (NEXI)</li> <li>Investment finance (BIIC)</li> <li>Provision of guarantee for borrowings of Japanese companies from (Japanese/local) private financial institutions</li> </ul> </li> </ul>						
	t for smooth financing	Financing of equipment funds/long-term operating funds	<ul> <li>Addition of overseas operation costs as an objective of funds (Japan Finance Corporation)         <ul> <li>Provision of funds for disaster recovery to a local subsidiary through a Japanese parent company by adding disaster recovery expense as an objective of funds for relending</li> <li>Addition of safety-net loans as an objective of funds. (Japan Finance Corporation)</li> <li>Meeting the financial needs of Thai subsidiaries of Japanese companies for restoration from damage caused by the floods, by adding funds for relending (financing by way of Japanese parent companies) as an objective of safety-net loans</li> <li>Implementation of fund provision through emergency response loans (Bhoko Chukin Bank/Development Bank of Japan (Finance Corporation Act, this disaster incident has been designated as a crisis, thus allowing guaranteed loans and two-step loans to be provided through the designated financial institutions (Shoko Chukin Bank and DB)</li> </ul> </li> <li>Investment finance, et. (BIC)</li> <li>Provision of direct finance and two-step loan to Japanese companies (including Thai firms that are business partners of Japanese companies)</li> </ul>						
		Alleviation of risks associated with exports, overseas investment, and financing	Reduction of risks of Japanese firms in Thailand in collecting sales proceeds in cooperation with private nonlife insurance companies (NEXI)     Risk reduction and prompt/accurate payment of insurance benefits using trade insurance concerning exports to, investment in, and financing for Thailand (NEXI)     Investment finance, etc. (IBIC)     Provision of funds to Thai corporations, which are business partners of Japanese companies, fully utilizing the partnership with local financial institutions     Relefic measures for filing an application for industrial property rights of Japan in cases where it is difficult to finalize the partnership with local financial to (TBIC)						
	Human re develop m	Reconstruction of production system	<ul> <li>Training program (acceptance of trainees) for capacity improvement of Thai engineers working for Japanese companies using the interim period until the resumption of operations (AOTS)</li> <li>Employment permission for Thai workers working for Japanese companies in Thailand for temporary transfer of production to Japan (Ministry of Justice, Ministry of Foreign Affairs, Ministry of Health, Labour and Welfare, and Ministry of Economy, Trade and Industry)</li> </ul>						
	sources ont, etc.	Dependion resumption, reconstruction, and advancement © Support for developing local engineers towards resumption of operations, (acceptance of traines/engineers: dispatch of experts) (AOTS, JODC, etc.) - Support for developing local engineers aimed at resumption of operations, and restructuring, recovery and sophistication of companies by accepting trainees/engineers							
	Respo	onse to disaster risks	<ul> <li>Study on the establishment of disaster resilient East Asia (JICA, etc.)</li> <li>Finance for business development, etc. (JBIC)</li> <li>Guarantee for yen-denominated loan (a.k.a. samurai bond) and provision of funds for reconstruction of industrial estates which house Japanese companies</li> </ul>						
******	The symbol $\blacklozenge$ indicates the use of existing system, the symbol $$ indicates newly established measures against Thai floods after October 2011. Source: Reproduced from the website of the Ministry of Economy, Trade and Industry.								

At actual business scenes, adopted contingency measures are being implemented to improve the business environment and strengthen competitiveness. For example, it has been observed that competition among suppliers has been promoted due to increasing complications and diversification of procurement contractors, resulting in cost reduction. Furthermore, it is believed that various kinds of contingency measures will potentially generate improvement in the original business environment and strengthen competitiveness. Such measures include acceleration of the speed of adopting standardized products, review of the accreditation system/reliability assessment and clarification/visualization/expedition of the decision making process and supply chains (Table 2-3-5-17).

#### Figure 2-3-5-16

Talks between the Minister of Economy, Trade and Industry, Yukio Edano, and Deputy Prime Minister Kittiratt Na-Ranong and the Reconstruction Committee Chairman Verabongasa Ramangura (held on the occasion of the visit to Thailand by Minister Edano on January 11, 2012)



Source: Photo taken by METI (January 11, 2012)

#### Table 2-3-5-17

Risk-response measures leading to the improvement of business and the strengthening of competitiveness of Japanese enterprises



Note: It is necessary to note that all the elements do not always correspond to each of Source: Created by METI using Nikkei Electronics (2012) as a reference.

Large-scale natural disasters Japan experienced in 2011 caused a great damage to the corporate activities of Japan. Nonetheless, taking the disasters as an opportunity to further strengthen responsiveness against various risks, including disasters, corporations should reconfirm/inspect their own business characteristics and business environment, and it is important that these efforts lead to the improvement in the fundamental business environment and strengthening of competitiveness. The government needs to carry out continuous support for contingency measures of corporations that will lead to the strengthening of competiveness.