# Trends in Overseas Subsidiaries

(Quarterly Survey of Overseas Subsidiaries)
Survey from October to December 2010
(Surveyed in February 2011)



March 24, 2011 Research and Statistics Department Ministry of Economy, Trade and Industry

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#### I. Quarterly Survey of Overseas Subsidiaries

### 1. Outline of the survey

#### (1) Purpose of the survey

The purpose of this survey is to identify overseas economic trends in advance by surveying the results and prospects for the overseas business activities of Japanese companies, as well as to understand trends in overseas activities and the degree of globalization of Japanese enterprises. A further purpose is to contribute to the development of flexible industrial and trade policies.

#### (2) Legal basis of the survey

These are officially authorized statistics compiled in accordance with Article 4 of the Statistical Reports Coordination Law.

#### (3) Date of the survey

The survey was based on the period ending on the last day of December 2010. (The deadline for submitting survey responses for this quarter was February 15, 2011.)

#### (4) Survey targets

The survey covers Japanese companies that met all the following criteria as of the end of March 2010: ① All industries except finance, insurance, and real estate ② Companies with 100 million yen or more in capital ③ Companies with 50 or more employees ④ Companies with overseas subsidiaries

This survey also targets overseas subsidiaries of the above Japanese parent companies (including overseas subsidiaries that were established during the term of the survey) that meet all of the following criteria as of the end of the surveyed quarter:

- ① Manufacturing companies
- ② Companies with 50 or more employees
- ③ Companies with 50% or more of their capital coming from parent companies, including both direct and indirect funds (such as funds provided via local subsidiaries).

#### (5) Survey method

The survey was conducted via mail, using self-declarations submitted by parent companies.

#### (6) Survey content

The survey covers actual figures and DI (business confidence) in the three areas of: sales, the acquisition price of tangible fixed assets, and the number of employees. Starting with the April – June 2004 survey, the DI survey period was changed to three months (please see Page 29-31 for details).

### (7) Response rate

The responses to the survey for this quarter are summarized below:

4,619	3,618	78.3%
covered by the survey (overseas subsidiaries)	of companies that responded	Response rate
Number of companies	Number	

### 2. Usage notes

### (1) Regarding listed currencies

Amounts listed in local currencies are analyzed by converting them into U.S. dollars at the average exchange rate for the quarter announced by the IMF. (For exchange rates of major currencies relative to the U.S. dollar, please see Page 28.)

### (2) Adjustments to deal with gaps in reported values

Previously omitted parts were added, starting with the April – June quarter every year, resulting in a gap between results for current quarters and those for previous quarters. Therefore, comparisons between the current quarter and the corresponding quarter of the previous year are calculated and estimated by totaling the figures only for overseas subsidiaries (newly established companies included) continuously subject to the survey since the corresponding quarter of the previous year. As a result, the figures calculated with the new method are different to the figures calculated with the previous method.

### (3) Method for determining numerical values

### ①Quarterly numerical values

Numerical values for the current quarter are preliminary estimated values. They are finalized in the succeeding quarter.

②Numerical values for the previous year (quarterly values, fiscal year totals)

Previous-year figures are finalized in the quarter immediately following the first quarter of the fiscal year (the April – June quarter) (compensation between fiscal years).

#### (4) Annotations in the statistical tables

- —: Indicates values that were impossible to calculation.
- **p:**Indicates preliminary estimated values. Numerical values for this quarter are preliminary estimates, and may be revised in the succeeding quarter.
- x: Indicates that data is not being disclosed because there are only one or two overseas subsidiaries involved. Data may also be undisclosed when there are three or more companies, in order to avoid the risk of enabling the calculation of "x" from the data provided.
- **r:** Indicates changes from released figures (other than preliminary estimates) for the previous quarter. However, this mark is not attached when a change occurs due to compensation between fiscal years.

#### (5) Tabulation method

Data for all companies covered by the survey is tabulated after estimating the results for companies that did not submit responses, based on the following formula in each region and sector (the number of employees given in the previous quarter is used in the case of employees). All items are estimated except the "amount of acquired tangible fixed assets."

Estimated values for this quarter for companies not submitting data =

Value for the corresponding quarter in the previous year for relevant companies ×

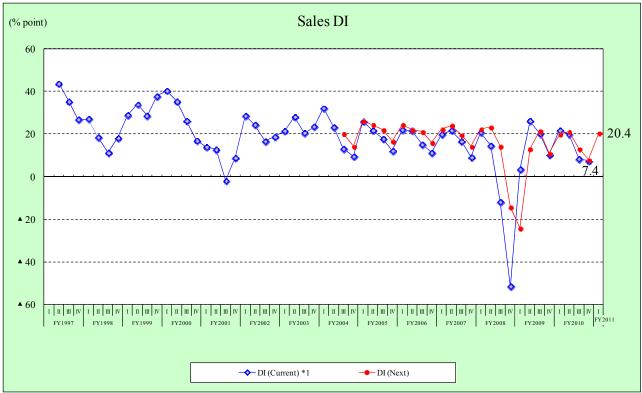
Total values for this quarter for companies that submitted data both this quarter and in the same quarter of the previous year

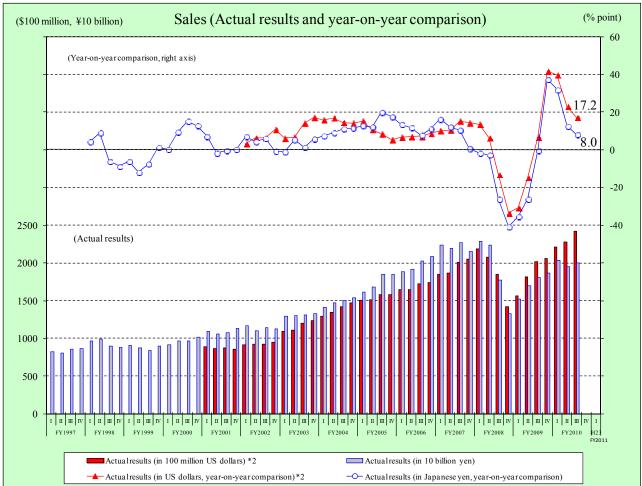
Total values for the same quarter of the previous year for companies that submitted data both this quarter and in the same quarter of the previous year

#### (6) Revisions to the industrial classification

The industrial classification of this survey is based on the Japan Standard Industrial Classification. Starting from the April-June survey of 2009, the survey uses a new industrial classification which has been revised in accordance with the 12th revision (November 2007) made to the Japan Standard Industrial Classification. (For details on the revision to the industrial classification, please see page 37)

### II. Survey Results





<sup>\*1:</sup> The DI survey period for FY1997 was the quarter including the time of survey. DI surveys from FY1998 to FY2003 were conducted on a half-year basis (the quarter including the time of survey and the next quarter). Starting from the FY2004 survey, the full-fyear survey period which had been used up to the previous year was divided into the current survey period (the quarter including the time of survey) and the next survey period (the next quarter).

\*2: Actual results in US dollars are available starting from FY2001 data.

#### 1. Forecasts

### (1) Trends in Sales

• The Sales DI remained positive for the eighth straight quarter.

The Current DI and the Next DI recorded positive figures, at 7.4 and 20.4, respectively. This marked a decrease in the Current DI from the same quarter of the previous year by 3.0 points and an increase in the Next DI by 0.6 points. North America, Asia, and Europe reported positive figures for both their Current DIs and Next DIs.

Chart 1-1 Sales DI

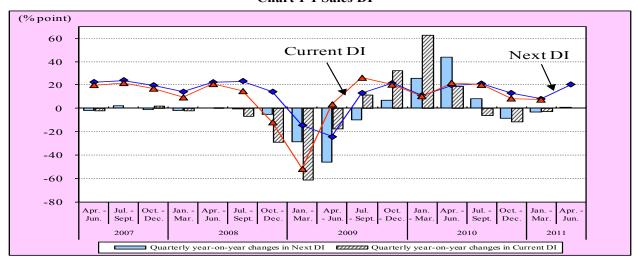


Chart 1-2 Next DI for Sales (by industry)

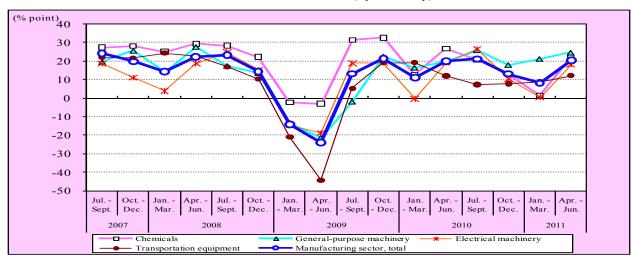
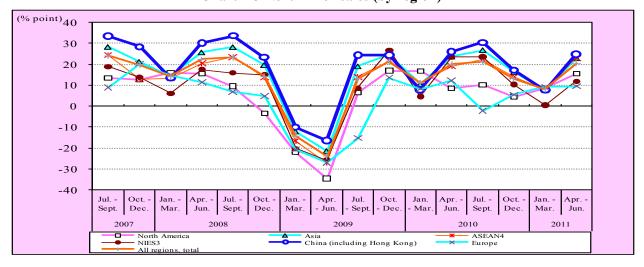


Chart 1-3 Next DI for sales (by region)



The Current DI<sup>(\*1)</sup> for sales (January-March 2011) posted 7.4, marking its eighth straight quarter of positive figures. This was a year-on-year<sup>(\*2)</sup> decrease of 3.0 points.

By industry, all of the four major industry groups<sup>(\*3)</sup>, with the exception of electrical machinery, reported positive figures. Electrical machinery, general-purpose machinery, and transportation equipment showed a year-on-year decline as compared to the previous survey, while chemicals showed a year-on-year increase.

By region, all regions except for China and NIEs3 reported positive figures, with all except for North America showing a decline in year-on-year changes from the previous survey.

The Next DI (April-June 2011) posted 20.4, marking its eighth straight quarter of positive figures. This was a year-on-year increase of 0.6 points.

By industry, all industries reported positive figures. Of the four major industry groups, general-purpose machinery and transportation equipment reported increases, while chemicals and electrical machinery reported falls in year-on-year changes as compared to the previous survey.

By region, all regions recorded positive figures. All regions showed a decline in year-on-year changes as compared to the previous survey, except for North America and ASEAN4, which showed increases.

Table 1 Sales DI (by region/industry)

(Unit: % point)

	Jan Mar.	2010 survey	Apr Jun.	2010 survey		Jul Sept.	2010 survey		Oct Dec. 2010 survey			
	Current	Next	Current	Next	Cur	rent	Ne	ext	Cur	rent	No	ext
By industry						Year-on-year		Year-on-year		Year-on-year		Year-on-year
	Apr Jun. '10	Jul Sept. '10	Jul Sept. '10	Oct Dec. '10	Oct Dec. '10	changes	Jan Mar. '11	changes	Jan Mar. '11	changes	Apr Jun. '11	changes
Manufacturing sector, total	21.8	21.1	20.0	13.1	8.4	-11.8	8.0	-3.1	7.4	-3.0	20.4	0.6
Chemicals	26.8	20.8	23.3	12.7	4.9	-13.9	1.5	-11.0	8.2	4.1	22.1	-4.6
General-purpose machinery	29.5	25.9	27.1	17.9	24.9	5.2	21.2	4.8	13.7	-6.4	24.6	4.9
Electrical machinery	24.2	26.5	22.0	10.4	-1.1	-19.9	0.5	0.8	-5.2	-9.7	18.0	-1.2
Transportation equipment	5.6	7.3	8.8	7.7	5.8	-21.2	8.7	-10.4	13.4	-2.3	12.1	0.2
(Unit:								(Unit: % point)				

		Jan Mar.	2010 survey	Apr Jun.	2010 survey		Jul Sept.	2010 survey			Oct Dec.	2010 survey	
		Current	Next	Current	Next	Cur	rent	Ne	ext	Cur	rent	Ne	ext
	By region						Year-on-year		Year-on-year		Year-on-year		Year-on-year
		Apr Jun. '10	Jul Sept. '10	Jul Sept. '10	Oct Dec. '10	Oct Dec. '10	changes	Jan Mar. '11	changes	Jan Mar. '11	changes	Apr Jun. '11	changes
All	regions, total	21.8	21.1	20.0	13.1	8.4	-11.8	8.0	-3.1	7.4	-3.0	20.4	0.6
•	North America	8.7	10.0	10.4	4.5	1.5	-13.5	8.6	-7.8	18.5	8.2	15.6	7.3
•	Asia	27.4	26.8	25.4	16.2	9.8	-13.5	7.7	-2.6	5.1	-4.8	22.9	-0.6
	AS EAN4	23.7	22.1	24.4	14.1	6.2	-19.5	7.7	-3.2	14.8	-0.3	23.0	4.0
	NIEs3	27.8	23.5	25.5	10.3	1.3	-16.1	0.4	-4.1	0.0	-4.0	11.8	-11.6
	China (including Hong Kong)	29.8	30.4	24.9	17.2	12.0	-9.3	7.6	-0.1	-1.5	-7.3	24.7	-1.2
•	Europe	0.9	-2.3	-5.3	5.4	9.4	-2.0	9.1	1.1	8.6	-5.7	9.5	-2.7

Table 2 Sales DI (for major industry groups by region)

(Unit: % point

North America		1 4	ibic 2	oaics D	71 (101	major
	Survey of pro	evious year	Survey of pre	esent term		
	(Oct Dec. 2	(009)	(Oct Dec. 2	010)		
Sales	Current	Next	Current		Next	
	Jan Mar.	Apr Jun.	Jan Mar.	Year-on-year	Apr Jun.	Year-on-year
	'10	'10	'11	changes	'11	changes
Manufacturing sector, total	10.3	8.3	18.5	8.2	15.6	7.3
Chemicals	26.0	24.0	22.0	-4.0	22.4	-1.6
General-purpose machinery	17.2	11.8	21.3	4.1	13.8	2.0
Electrical machinery	1.9	15.1	11.3	9.4	2.3	-12.8
Transportation equipment	10.8	1.1	20.6	9.8	15.1	14.0

Asia					()	Jnit: % point)				
	Survey of pr	evious year	Survey of present term							
	(Oct Dec. 2	2009)	(Oct Dec. 2	(Oct Dec. 2010)						
Sales	Current	Next	Current		Next					
	Jan Mar.	Apr Jun.	Jan Mar.	Year-on-year	Apr Jun.	Year-on-year				
	'10	'10	'11	changes	'11	changes				
Manufacturing sector, total	9.9	23.5	5.1	-4.8	22.9	-0.6				
Chemicals	-0.9	27.3	6.7	7.6	24.6	-2.7				
General-purpose machinery	23.1	23.5	12.0	-11.1	31.2	7.7				
Electrical machinery	3.6	21.5	-5.4	-9.0	20.1	-1.4				
Transportation equipment	18.5	17.0	11.9	-6.6	13.1	-3.9				

<u>ASEAN4</u>									
	Survey of pr (Oct D		Survey of present term (Oct Dec. 2010)						
Sales	Current	Next	Current		Next				
	Jan Mar.	Apr Jun.	Jan Mar.	Year-on-year	Apr Jun.	Year-on-year			
	'10	'10	'11	changes	'11	changes			
Manufacturing sector, total	15.1	19.0	14.8	-0.3	23.0	4.0			
Chemicals	8.8	21.3	13.3	4.5	21.6	0.3			
General-purpose machinery	31.5	27.8	16.7	-14.8	21.2	-6.6			
Electrical machinery	4.4	18.1	0.0	-4.4	24.1	6.0			
Transportation equipment	21.5	11.5	19.3	-2.2	11.9	0.4			

NIEs3											
		revious year ec. 2009)		Survey of present term (Oct Dec. 2010)							
Sales	Current	Next	Current		Next						
	Jan Mar.	Apr Jun.	Jan Mar.	Year-on-year	Apr Jun.	Year-on-year					
	'10	'10	'11	changes	'11	changes					
Manufacturing sector, total	4.0	23.4	0.0	-4.0	11.8	-11.6					
Chemicals	-10.7	29.8	-2.1	8.6	13.1	-16.7					
General-purpose machinery	6.4	9.3	6.9	0.5	20.0	10.7					
Electrical machinery	3.1	15.7	-11.3	-14.4	2.0	-13.7					
Transportation equipment	6.5	16.7	11.1	4.6	23.1	6.4					

long Kon	<u>ig)</u>				
Current	Next	Current		Next	
Jan Mar.	Apr Jun.	Jan Mar.	Year-on-year	Apr Jun.	Year-on-year
'10	'10	'11	changes	'11	changes
5.8	25.9	-1.5	-7.3	24.7	-1.2
-1.0	34.7	7.5	8.5	34.1	-0.6
21.0	22.6	10.8	-10.2	39.1	16.5
0.7	23.8	-8.8	-9.5	21.7	-2.1
16.1	21.5	4.9	-11.2	12.7	-8.8
	Survey of pr (Oct D / Current Jan Mar. '10 5.8 -1.0 21.0	Jan Mar.   Apr Jun.   '10   '10     5.8   25.9   -1.0   34.7   21.0   22.6   0.7   23.8	Survey of previous year (Oct Dec. 2009)	Survey of previous year (Oct Dec. 2009)	Survey of previous year (Oct Dec. 2009)

		revious year lec. 2009)	Survey of present term (Oct Dec. 2010)							
Sales	Current	Next	Current		Next					
	Jan Mar.	Apr Jun.	Jan Mar.	Year-on-year	Apr Jun.	Year-on-year				
	'10	'10	'11	changes	'11	changes				
Manufacturing sector, total	14.3	12.2	8.6	-5.7	9.5	-2.7				
Chemicals	16.7	28.6	2.4	-14.3	7.1	-21.5				
General-purpose machinery	10.9	11.3	17.9	7.0	12.1	0.8				
Electrical machinery	15.7	0.0	-8.4	-24.1	10.6	10.6				
Transportation equipment	14.3 8.7		11.6	-2.7	2.5	-6.2				

Notes

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<sup>(\*1)</sup> Diffusion Index (DI) = [Proportion of companies that responded that they expect an increase] – [Proportion of companies that responded that they expect a fall]

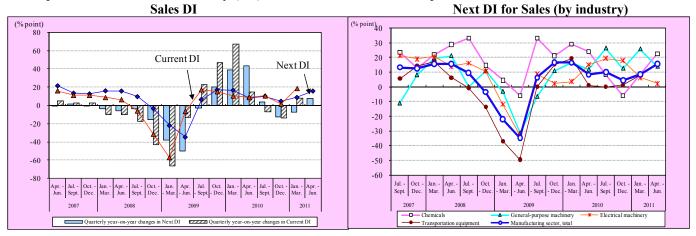
<sup>(\*2)</sup> Quarterly year-on-year changes in Current DI = [Current DI for the current quarter] – [Current DI for the same quarter of the previous year] Quarterly year-on-year changes in Next DI = [Next DI for the current quarter] – [Next DI for the same quarter of the previous year]

<sup>(\*3)</sup> Four major industry groups: Chemicals, general-purpose machinery (general-purpose, production, and business-oriented machinery), electrical machinery, and transportation equipment

#### North America

The Current DI stood at 18.5, marking its seventh straight quarter of positive figures. This was a year-on-year increase of 8.2 points.

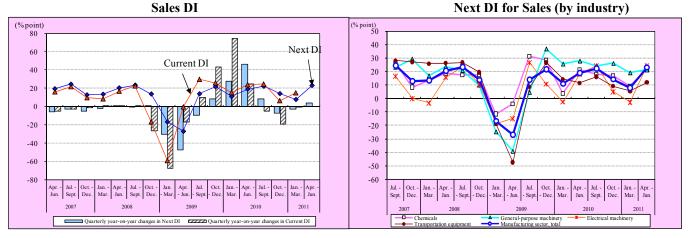
The Next DI posted its eighth straight quarter of positive figures, at 15.6. This was a year-on-year increase of 7.3 points. Of the four major industry groups, transportation equipment (15.1)<sup>(\*4)</sup> posted an increase of 14.0 points and general-purpose machinery (13.8) recorded an increase of 2.0 points, while chemicals (22.4) posted a decrease of 1.6 points and electrical machinery (2.3) recorded a decrease of 12.8 points.



#### •ASEAN4(\*5)

The Current DI stood at 14.8, marking its seventh straight quarter of positive figures. This was a year-on-year decrease of 0.3 points.

The Next DI posted its eighth straight quarter of positive figures, at 23.0. This was a year-on-year increase of 4.0 points. Of the four major industry groups, general-purpose machinery (21.2) posted a decline of 6.6 points, while electrical machinery (24.1) posted an increase of 6.0 points, transportation equipment (11.9) an increase of 0.4 points, and chemicals (21.6) an increase of 0.3 points.



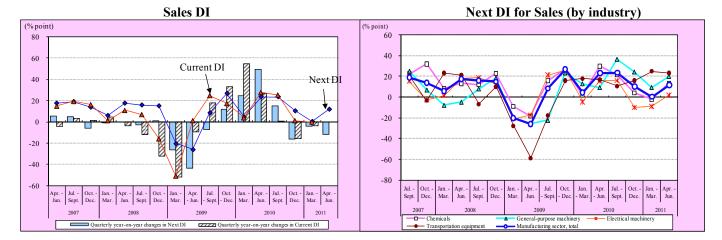
#### •NIEs3(\*6)

The Current DI remained unchanged and stood at 0.0. This was a year-on-year decrease of 4.0 points.

The Next DI posted its eighth straight quarter of positive figures, at 11.8. This was a year-on-year decline of 11.6 points. Of the four major industry groups, general-purpose machinery (20.0) recorded a year-on-year increase of 10.7 points and transportation equipment (23.1) a year-on-year increase of 6.4 points, while chemicals (13.1) posted a year-on-year decrease of 16.7 points and electrical machinery (2.0) a year-on-year decrease of 13.7 points.

Note: (\*4) Figures in parentheses represent levels.

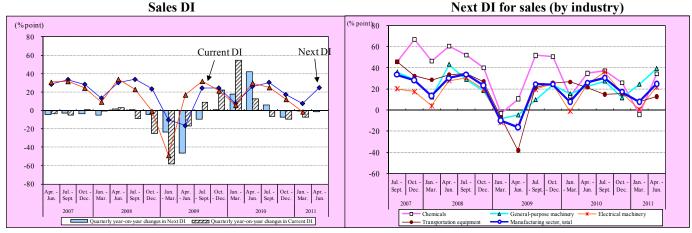
- (\*5) ASEAN4: Indonesia, Thailand, the Philippines, and Malaysia
- (\*6) NIEs3: Singapore, Taiwan, and the Republic of Korea.



#### ◆China (including Hong Kong)

The Current DI stood at minus 1.5, marking the first negative figure in eight quarters. This was a year-on-year decrease of 7.3 points.

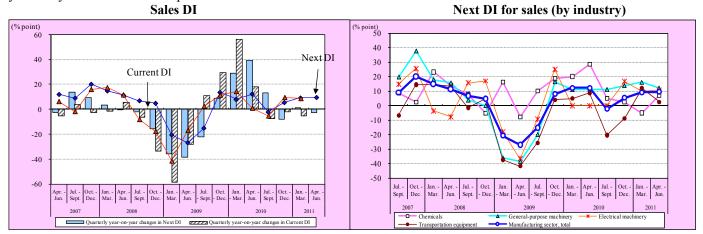
The Next DI posted its eighth straight quarter of positive figures, at 24.7. This was a year-on-year decrease of 1.2 points. Of the four major industry groups, transportation equipment (12.7) recorded a year-on-year decline of 8.8 points, electrical machinery (21.7) a year-on-year decline of 2.1 points, and chemicals (34.1) a year-on-year decline of 0.6 points, while general-purpose machinery (39.1) recorded a year-on-year increase of 16.5 points.



#### Europe

The Current DI stood at 8.6, marking the second straight quarter of positive figures. This was a year-on-year decline of 5.7 points as compared to the previous survey.

The Next DI posted an increase of 9.5, marking its third straight quarter of positive figures. This was a year-on-year decrease of 2.7 points. Of the four major industry groups, chemicals (7.1) posted a year-on-year decrease of 21.5 points and transportation equipment (2.5) a year-on-year decrease of 6.2 points, while electrical machinery (10.6) recorded a year-on-year increase of 10.6 points and general-purpose machinery (12.1) a year-on-year increase of 0.8 points.



### (2) Trends in Capital Investment

• The Capital Investment DI posted positive figures for the seventh straight quarter. The Current DI and the Next DI recorded positive figures at 10.2 and 13.1, respectively. Compared to the same quarter of the previous year, the Current DI fell by 0.7 points while the Next DI increased by 1.0 points. All regions recorded positive figures for both their Current DIs and Next DIs.

**Chart 1-4 Capital Investment DI** 

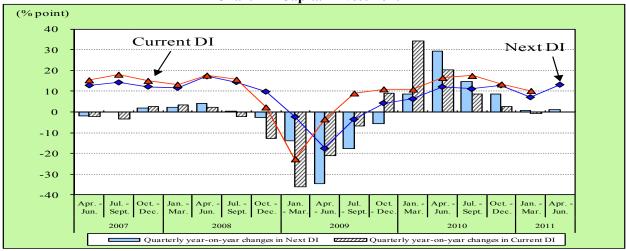
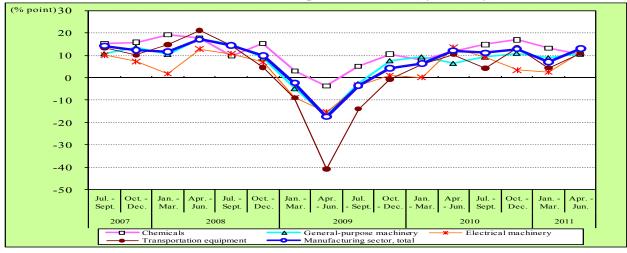
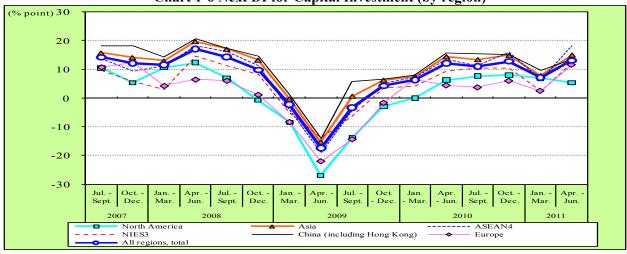


Chart 1-5 Next DI for Capital Investment (by industry)



**Chart 1-6 Next DI for Capital Investment (by region)** 



The Current DI for capital investment (January-March 2011) posted 10.2, marking its seventh straight quarter of positive figures. This was a year-on-year decrease of 0.7 points.

By industry, all industries in the manufacturing sector reported positive figures. Of the four major industry groups, chemicals, electrical machinery, and transportation equipment recorded a year-on-year decrease, while general-purpose machinery recorded a year-on-year increase.

By region, all regions reported positive figures. NIEs3, China, Europe, North America, and ASEAN4 recorded year-on-year decreases, while all other regions showed year-on-year increases.

The Next DI (April-June 2011) posted 13.1, marking its seventh straight quarter of positive figures. This was a year-on-year increase of 1.0 points.

By industry, all four major industry groups reported positive figures. General-purpose machinery and transportation equipment recorded year-on-year increases, while electrical machinery and chemicals recorded year-on-year decreases.

By region, all regions reported positive figures. Europe, ASEAN4, and NIEs3 saw increases in year-on-year change, while all other regions saw decreases in year-on-year change.

#### **Table 3 Capital Investment DI (by region/industry)**

(Unit: % point)

		7.10							D 2010				
	Jan Mar.	2010 survey	Apr Jun.	2010 survey		Jul Sept.	2010 survey		Oct Dec. 2010 survey				
	Current	Next	Current	Next	Cur	rent	Ne	ext	Cur	rent	Next		
By industry						Year-on-year		Year-on-year		Year-on-year		Year-on-year	
	Apr Jun. '10	Jul Sept. '10	Jul Sept. '10	Oct Dec. '10	Oct Dec. '10	ct Dec. '10 changes Jan		changes	Jan Mar. '11	changes	Apr Jun. '11	changes	
Manufacturing sector, total	16.5	11.1	17.5	12.8	13.4	2.4	7.1	0.8	10.2	-0.7	13.1	1.0	
Chemicals	15.0	14.8	17.4	16.9	14.1	1.3	13.2	5.3	4.7	-4.8	10.4	-1.3	
General-purpose machinery	9.0	9.2	14.8	10.9	10.5	-1.4	8.9	-0.4	8.5	3.2	10.7	4.4	
Electrical machinery	17.6	9.1	17.3	3.4	5.8	-5.9	2.5	2.3	7.7	-2.3	11.4	-1.8	
Transportation equipment	15.8	4.2	18.3	13.5	16.9	6.4	4.4	-1.7	14.3	-1.4	11.0	0.7	
			•									(Unit: % point)	

		Jan Mar.	2010 survey	Apr Jun.	2010 survey		Jul Sept.	2010 survey			Oct Dec.	2010 survey	
		Current	Next	Current	Next	Cur	rent	Ne	ext	Cur	rent	N	ext
	By region						Year-on-year		Year-on-year		Year-on-year		Year-on-year
		Apr Jun. '10	Jul Sept. '10	Jul Sept. '10	Oct Dec. '10	Oct Dec. '10	changes	Jan Mar. '11	changes	Jan Mar. '11	changes	Apr Jun. '11	changes
All	regions, total	16.5	11.1	17.5	12.8	13.4	2.4	7.1	0.8	10.2	-0.7	13.1	1.0
•	North America	12.2	7.7	14.9	8.0	10.5	6.2	6.9	6.9	4.6	-0.3	5.4	-0.8
•	Asia	18.9	13.5	20.0	15.0	14.3	1.2	7.9	0.2	11.5	-1.0	15.1	0.6
	AS EAN4	16.0	11.4	19.6	16.0	11.3	-3.7	6.2	-0.7	12.4	-0.1	18.2	4.7
	NIEs3	16.4	10.6	14.4	10.5	9.3	-3.7	2.6	-1.5	5.9	-3.5	12.1	2.7
	China (including Hong Kong)	20.2	15.5	21.3	15.3	15.3	3.4	9.6	1.7	10.7	-1.6	13.4	-2.3
•	Europe	3.9	3.8	7.5	6.1	10.2	3.4	2.6	-4.0	4.7	-1.1	11.7	7.3

Table 4 Capital Investment DI (for major industry groups by region)

NIEc3

North America			•			`		
0.71		revious year ec. 2009)	Survey of present term (Oct Dec. 2010)					
Capital Investment	Current	Next	Current		Next	Next		
mvestnem	Jan Mar. '10	Apr Jun. '10	Jan Mar. '11	Year-on-year changes	Apr Jun. '11	Year-on-year changes		
Manufacturing sector, total	4.9	6.2	4.6	-0.3	5.4	-0.8		
Chemicals	-5.4	8.1	0.0	5.4	19.5	11.4		
General-purpose machinery	-1.6	-1.7	-1.8	-0.2	0.0	1.7		
Electrical machinery	16.2	5.4	9.6	-6.6	-6.7	-12.1		
Transportation equipment	8.0	5.8	7.3	-0.7	2.2	-3.6		

<u>Asia</u>					J)	Jnit: % point)		
0.31	, ,	revious year ec. 2009)	Survey of present term (Oct Dec. 2010)					
Capital Investment	Current Next		Current		Next			
nivestnent	Jan Mar. '10	Apr Jun. '10	Jan Mar. '11	Year-on-year changes	Apr Jun. '11	Year-on-year changes		
Manufacturing sector, total	12.5	14.5	11.5	-1.0	15.1	0.6		
Chemicals	13.4	13.9	5.1	-8.3	9.1	-4.8		
General-purpose machinery	7.6	9.1	11.5	3.9	14.7	5.6		
Electrical machinery	9.6	14.4	7.6	-2.0	12.2	-2.2		
Transportation equipment	17.6	12.3	17.0	-0.6	14.3	2.0		

ASEAN4								
Comital	- 1	revious year ec. 2009)	Survey of present term (Oct Dec. 2010)					
Capital Investment	Current	Next	Current		Next			
mvestnent	Jan Mar.	Apr Jun.	Jan Mar.	Year-on-year	Apr Jun.	Year-on-year		
	'10	'10	'11	changes	'11	changes		
Manufacturing sector, total	12.5	13.5	12.4	-0.1	18.2	4.7		
Chemicals	20.6	12.7	4.4	-16.2	4.4	-8.3		
General-purpose machinery	3.2	6.6	9.9	6.7	18.3	11.7		
Electrical machinery	9.4	14.5	4.8	-4.6	6.3	-8.2		
Transportation equipment	16.2	7.6	14.0	-2.2	19.5	11.9		

Capital	, ,	revious year ec. 2009)	Survey of present term (Oct Dec. 2010)					
Capitai Investment	Current Next		Current		Next			
mvestment	Jan Mar.	Apr Jun.	Jan Mar.	Year-on-year	Apr Jun.	Year-on-year		
	'10	'10	'11	changes	'11	changes		
Manufacturing sector, total	9.4	9.4	5.9	-3.5	12.1	2.7		
Chemicals	0.0	21.6	0.0	0.0	5.7	-15.9		
General-purpose machinery	17.4	13.0	16.7	-0.7	11.7	-1.3		
Electrical machinery	16.1	3.6	-8.5	-24.6	-2.1	-5.7		
Transportation equipment	8.3	16.6	18.2	9.9	38.1	21.5		

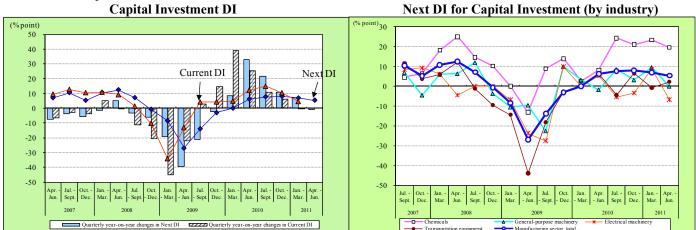
<u>China (including Hong Kong)</u>										
Capital	Survey of pr (Oct D	revious year ec. 2009)	Survey of present term (Oct Dec. 2010)							
Investment	Current	Next	Current	Current Next						
III v Cottinent	Jan Mar.	Apr Jun.	Jan Mar.	Year-on-year	Apr Jun.	Year-on-year				
	'10	'10	'11	changes	'11	changes				
Manufacturing sector, total	12.3	15.7	10.7	-1.6	13.4	-2.3				
Chemicals	15.9	12.5	8.4	-7.5	15.1	2.6				
General-purpose machinery	8.9	9.0	10.9	2.0	11.9	2.9				
Electrical machinery	7.9	17.2	12.6	4.7	18.5	1.3				
Transportation equipment	20.8	16.3	15.6	-5.2	10.4	-5.9				

Europe								
Capital Investment	Survey of pr (Oct D		Survey of present term (Oct Dec. 2010)					
	Current	Next	Current		Next			
mvestment	Jan Mar.	Apr Jun.	Jan Mar.	Year-on-year	Apr Jun.	Year-on-year		
	'10	'10	'11	changes	'11	changes		
Manufacturing sector, total	5.8	4.4	4.7	-1.1	11.7	7.3		
Chemicals	5.9	3.0	5.5	-0.4	11.1	8.1		
General-purpose machinery	0.0	0.0	9.7	9.7	8.3	8.3		
Electrical machinery	15.0	15.0	5.2	-9.8	10.8	-4.2		
Transportation equipment	8.3	2.6	2.6	-5.7	14.3	11.7		

#### North America

The Current DI stood at 4.6, marking its seventh straight quarter of positive figures. This was a year-on-year decrease of 0.3 points.

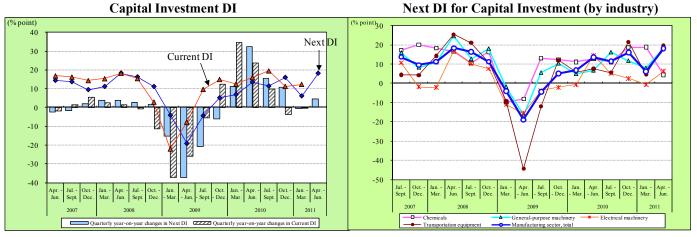
The Next DI stood at 5.4, recording a positive figure for the fifth consecutive quarter. This was a year-on-year decrease of 0.8 points. Of the four major industry groups, electrical machinery (minus 6.7) recorded a year-on-year decrease of 12.1 points and transportation equipment (2.2) recorded a year-on-year decrease of 3.6 points, while chemicals (19.5) posted a year-on-year increase of 11.4 points and general-purpose machinery (0.0) a year-on-year increase of 1.7 points.



#### ASEAN4

The Current DI stood at 12.4, marking its seventh straight quarter of positive figures. This was a year-on-year decrease of 0.1 points.

The Next DI posted its seventh straight quarter of positive figures, at 18.2. This was a year-on-year increase of 4.7 points. Of the four major industry groups, transportation equipment (19.5) posted a year-on-year increase of 11.9 points and general-purpose machinery (18.3) a year-on-year increase of 11.7 points, while chemicals (4.4) recorded a year-on-year decrease of 8.3 points and electrical machinery (6.3) a year-on-year decrease of 8.2 points.



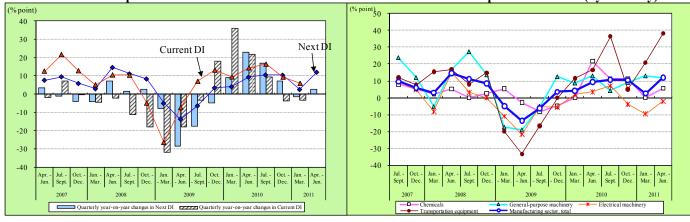
#### •NIEs3

The Current DI stood at 5.9, marking its seventh straight quarter of positive figures. This was a year-on-year decrease of 3.5 points.

The Next DI posted its seventh straight quarter of positive figures, at 12.1. This was a year-on-year increase of 2.7 points. Of the four major industry groups, transportation equipment (38.1) posted a year-on-year increase of 21.5 points, while chemicals (5.7) posted a year-on-year decrease of 15.9 points, electrical machinery (minus 2.1) a year-on-year decrease of 5.7 points, and general-purpose machinery (11.7) a year-on-year decrease of 1.3 points.

#### **Capital Investment DI**

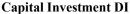
#### **Next DI for Capital Investment (by industry)**



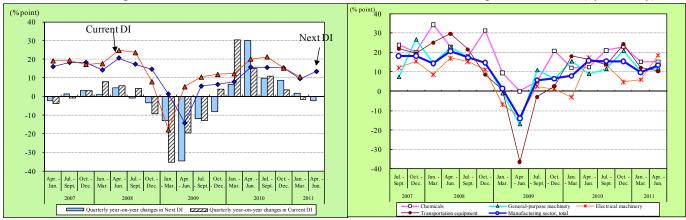
#### •China (including Hong Kong)

The Current DI stood at 10.7, marking its eighth straight quarter of positive figures. This was a year-on-year decrease of 1.6 points.

The Next DI posted its eighth straight quarter of positive figures, at 13.4. This was a year-on-year decrease of 2.3 points. Of the four major industry groups, transportation equipment (10.4) recorded a year-on-year decrease of 5.9 points, while general-purpose machinery (11.9) recorded a year-on-year increase of 2.9 points, chemicals (15.1) a year-on-year increase of 2.6 points, and electrical machinery (18.5) a year-on-year increase of 1.3 points.



**Next DI for Capital Investment (by industry)** 



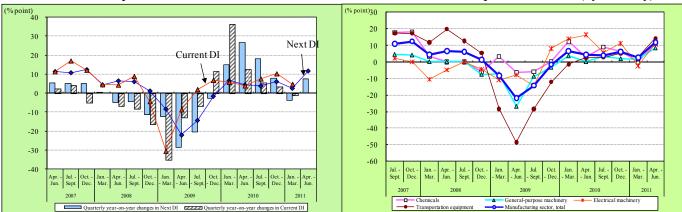
#### Europe

The Current DI stood at 4.7, marking its seventh straight quarter of positive figures. This was a year-on-year decrease of 1.1 points.

The Next DI stood at 11.7, marking its sixth straight quarter of positive figures. This was a year-on-year increase of 7.3 points. Of the four major industry groups, transportation equipment (14.3) posted a year-on-year increase of 11.7 points, general-purpose machinery (8.3) a year-on-year increase of 8.3 points, and chemicals (11.1) a year-on-year increase of 8.1 points, while electrical machinery (10.8) recorded a year-on-year fall of 4.2 points.

Capital Investment DI

**Next DI for Capital Investment (by industry)** 



### (3)Trends in Number of Employees

oThe Number of Employees DI posted a positive figure for the seventh straight quarter.

**Chart 1-7 Number of Employees DI** 

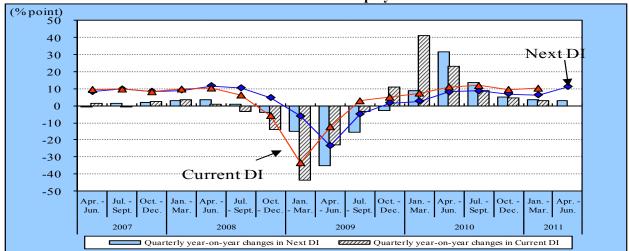


Chart 1-8 Next DI for Number of Employees (by industry)

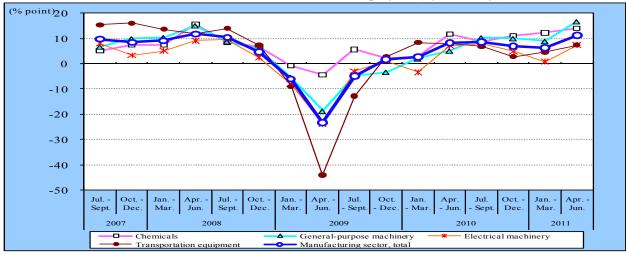
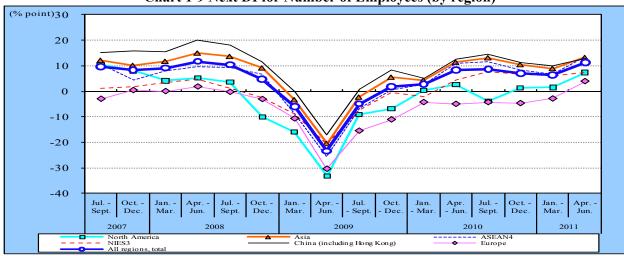


Chart 1-9 Next DI for Number of Employees (by region)



The Current DI for the number of employees (January-March quarter 2011) posted 10.3, marking its seventh straight quarter of positive figures. This was a year-on-year increase of 2.9 points.

By industry, all industries in the manufacturing sector recorded positive figures. Of the four major industry groups, general-purpose machinery and chemicals saw an increase, while electrical machinery and transportation equipment saw a decrease with respect to year-on-year changes.

By region, all regions posted positive figures. All regions except China and "other regions" recorded an increase with regard to year-on-year changes.

The Next DI (April-June 2011) posted 11.2, marking its seventh straight quarter of positive figures. This was a year-on-year increase of 3.1 points.

By industry, all industry groups recorded positive figures. With regard to year-on-year changes, all four major industry groups, with the exception of transportation equipment, saw a year-on-year increase.

By region, all regions reported positive figures. With regard to year-on-year changes, all regions showed an increase.

### Table 5 Number of Employees DI (by region/industry)

(Unit: % point)

												(Cint. 70 point)	
	Jan Mar.	2010 survey	Apr Jun.	2010 survey		Jul Sept. 2	2010 survey			Oct Dec. 2010 survey			
	Current	Next	Current	Next	Cur	rent	Ne	ext	Cur	rent	Ne	xt	
By industry						Year-on-year		Year-on-year		Year-on-year		Year-on-year	
	Apr Jun. '10	Jul Sept. '10	Jul Sept. '10	Oct Dec. '10	Oct Dec. '10	changes	Jan Mar. '11	changes	Jan Mar. '11	changes	Apr Jun. '11	changes	
Manufacturing sector, total	11.1	8.6	11.9	7.0	9.6	4.6	6.3	3.7	10.3	2.9	11.2	3.1	
Chemicals	9.8	8.6	12.5	11.0	12.8	9.5	12.2	9.5	12.4	2.0	13.9	2.3	
General-purpose machinery	12.4	10.3	17.2	10.0	15.2	15.0	8.9	6.9	15.3	10.9	16.7	11.7	
Electrical machinery	10.1	7.8	11.4	4.8	4.4	-0.5	0.8	4.0	4.6	-0.8	7.3	0.5	
Transportation equipment	7.2	6.8	6.6	2.8	7.9	-2.5	4.6	-3.7	8.5	-0.1	7.4	-0.6	

(Unit: % point)

		Jan Mar.	2010 survey	Apr Jun.	2010 survey		Jul Sept.	2010 survey			Oct Dec.	2010 survey	
		Current	Next	Current	Next	Cur	rent	No	ext	Cur	rent	N	ext
	By region						Year-on-year		Year-on-year		Year-on-year		Year-on-year
		Apr Jun. '10	Jul Sept. '10	Jul Sept. '10	Oct Dec. '10	Oct Dec. '10	changes	Jan Mar. '11	changes	Jan Mar. '11	changes	Apr Jun. '11	changes
All	regions, total	11.1	8.6	11.9	7.0	9.6	4.6	6.3	3.7	10.3	2.9	11.2	3.1
• ]	North America	1.3	-3.8	3.8	1.2	4.1	4.1	1.5	1.1	9.3	8.0	7.3	4.9
• ,	Asia	15.5	13.1	15.9	10.4	12.6	4.6	8.9	4.6	12.0	1.7	13.2	2.0
	ASEAN4	15.5	11.4	14.8	8.3	9.9	4.0	6.6	3.7	13.5	4.1	13.6	2.9
	NIEs3	12.1	7.7	12.0	6.8	9.5	6.3	5.9	7.9	9.4	3.9	7.3	2.9
	China (including Hong Kong)	16.2	14.4	16.5	11.2	14.4	5.1	10.0	5.0	10.3	-1.0	12.9	0.3
• ]	Europe	-5.5	-4.3	-1.6	-4.7	0.6	7.6	-2.9	1.2	3.3	8.8	3.9	8.9

#### Table 6 Number of Employees DI (for major industry groups by region)

NIEc3

Furone

North America								
Number of Employees		revious year lec. 2009)	Survey of present term (Oct Dec. 2010)					
	Current	Next	Current	(0111 -	Next			
Employees	Jan Mar.	Apr Jun.	Jan Mar.	Year-on-year	Apr Jun.	Year-on-year		
	'10	'10	'11	changes	'11	changes		
Manufacturing sector, total	1.3	2.4	9.3	8.0	7.3	4.9		
Chemicals	18.7	10.4	17.0	-1.7	10.7	0.3		
General-purpose machinery	3.1	5.1	16.7	13.6	17.2	12.1		
Electrical machinery	-3.6	3.5	15.2	18.8	8.7	5.2		
Transportation equipment	-2.1	-4.4	6.0	8.1	0.0	4.4		

<u>As1a</u>					J)	Jnit: % point)		
Number of		revious year lec. 2009)	Survey of present term (Oct Dec. 2010)					
Employees	Current Next		Current		Next			
Employees	Jan Mar.	Apr Jun.	Jan Mar.	Year-on-year	Apr Jun.	Year-on-year		
	'10	'10	'11	changes	'11	changes		
Manufacturing sector, total	10.3	11.2	12.0	1.7	13.2	2.0		
Chemicals	11.9	14.9	13.3	1.4	15.2	0.3		
General-purpose machinery	5.8	9.3	19.2	13.4	19.6	10.3		
Electrical machinery	6.9	8.5	4.8	-2.1	7.4	-1.1		
Transportation equipment	17.4	16.2	11.7	-5.7	11.8	-4.4		

ASEAN4

T TO LOT II 1 1									
	Survey of p	revious year		Survey of p	resent term				
Number of	(Oct E	ec. 2009)	(Oct Dec. 2010)						
Employees	Current Next		Current		Next				
Employees	Jan Mar.	Apr Jun.	Jan Mar.	Year-on-year	Apr Jun.	Year-on-year			
	'10	'10	'11	changes	'11	changes			
Manufacturing sector, total	9.4	10.7	13.5	4.1	13.6	2.9			
Chemicals	8.9	13.9	13.2	4.3	16.0	2.1			
General-purpose machinery	7.0	12.7	4.3	-2.7	14.5	1.8			
Electrical machinery	5.3	7.0	3.5	-1.8	4.6	-2.4			
Transportation equipment	17.0	15.1	19.1	2.1	15.5	0.4			

INIESS								
		revious year lec. 2009)	Survey of present term (Oct Dec. 2010)					
Number of Employees	Current Next		Current	(Oct D	Next			
Employees	Jan Mar.	Apr Jun.	Jan Mar.	Year-on-year	Apr Jun.	Year-on-year		
	'10 '10		'11	changes	'11	changes		
Manufacturing sector, total	5.5	4.4	9.4	3.9	7.3	2.9		
Chemicals	2.1	17.0	13.0	10.9	17.4	0.4		
General-purpose machinery	-3.4	-6.9	25.9	29.3	17.9	24.8		
Electrical machinery	6.0	-4.6	-3.6	-9.6	-1.8	2.8		
Transportation equipment	9.7	13.3	11.1	1.4	0.0	-13.3		

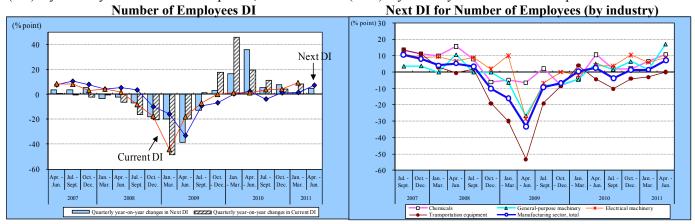
China (including Hong Kong)									
	Survey of previous year (Oct Dec. 2009)		Survey of present term (Oct Dec. 2010)						
Number of	Current	Next	Current		Next				
Employees	Jan Mar.	Apr Jun.	Jan Mar.	Year-on-year	Apr Jun.	Year-on-year			
	'10	'10	'11	changes	'11	changes			
Manufacturing sector, total	11.3	12.6	10.3	-1.0	12.9	0.3			
Chemicals	19.1	15.1	13.8	-5.3	13.8	-1.3			
General-purpose machinery	4.8	9.6	26.0	21.2	22.7	13.1			
Electrical machinery	7.3	11.6	6.9	-0.4	11.3	-0.3			
Transportation equipment	19.9	20.2	4.5	-15.4	9.2	-11.0			

	Survey of previous year (Oct Dec. 2009)		Survey of present term (Oct Dec. 2010)					
Number of Employees	Current			Current Next				
	Jan Mar.	Apr Jun.	Jan Mar.	Year-on-year	Apr Jun.	Year-on-year		
	'10	'10	'11	changes	'11	changes		
Manufacturing sector, total	-5.5	-5.0	3.3	8.8	3.9	8.9		
Chemicals	-7.4	-4.9	5.1	12.5	10.3	15.2		
General-purpose machinery	-3.1	-12.7	4.6	7.7	7.7	20.4		
Electrical machinery	-7.4	-1.9	-4.6	2.8	2.3	4.2		
Transportation equipment	-10.3	-5.3	2.2	12.5	0.0	5.3		

#### North America

The Current DI posted a positive figure of 9.3, up for the fifth consecutive quarter. This was a year-on-year increase of 8.0 points.

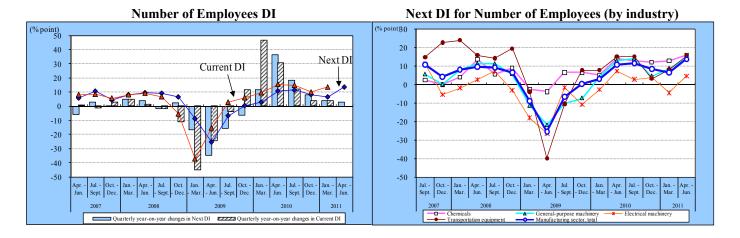
The Next DI posted a positive figure of 7.3, up for the third consecutive quarter. This was a year-on-year increase of 4.9 points. Of the four major industry groups, general-purpose machinery (17.2) posted a year-on-year increase of 12.1 points, electrical machinery (8.7) a year-on-year increase of 5.2 points, transportation equipment (0.0) a year-on-year increase of 4.4 points, and chemicals (10.7) a year-on-year increase of 0.3 points.



#### ●ASEAN4

The Current DI stood at 13.5, marking its seventh straight quarter of positive figures. This was a year-on-year increase of 4.1 points.

The Next DI posted its seventh straight quarter of positive figures at 13.6. This was a year-on-year increase of 2.9 points. Of the four major industry groups, chemicals (16.0) posted a year-on-year increase of 2.1 points, general-purpose machinery (14.5) a year-on-year increase of 1.8 points, and transportation equipment (15.5) a year-on-year increase of 0.4 points, while electrical machinery (4.6) posted a year-on-year decrease of 2.4 points.



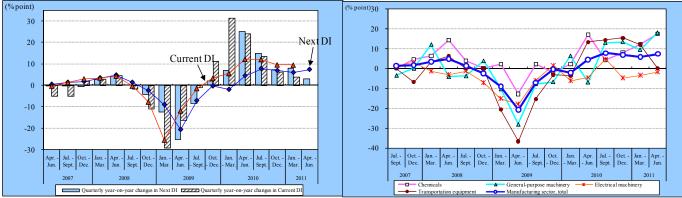
#### ●NIEs3

The Current DI posted a positive figure of 9.4, marking its sixth consecutive quarter of positive figures. This was a year-on-year increase of 3.9 points.

The Next DI posted its fifth straight quarter of positive figures at 7.3. This was a year-on-year increase of 2.9 points. Of the four major industry groups, general-purpose machinery (17.9) recorded a year-on-year increase of 24.8 points, electrical machinery (minus 1.8) a year-on-year increase of 2.8 points, and chemicals (17.4) a year-on-year increase of 0.4 points, while transportation equipment (0.0) recorded a year-on-year fall of 13.3 points as compared to the previous survey.

#### **Number of Employees DI**

#### **Next DI for Number of Employees (by industry)**



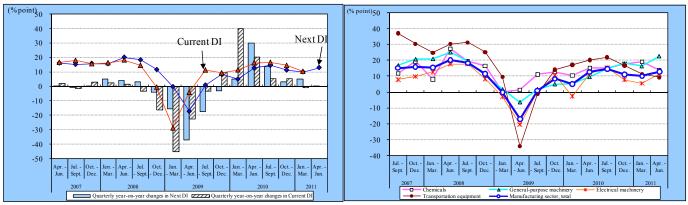
#### **●China (including Hong Kong)**

The Current DI stood at 10.3, marking its seventh straight quarter of positive figures. This was a year-on-year decrease of 1.0 points.

The Next DI stood at 12.9, marking its eighth straight quarter of positive figures. This was a year-on-year increase of 0.3 points. Of the four major industry groups, general-purpose machinery (22.7) saw a year-on-year increase of 13.1 points, while transportation equipment (9.2) recorded a year-on-year decrease of 11.0 points, chemicals (13.8) a year-on-year decrease of 1.3 points, and electrical machinery (11.3) a year-on-year decrease of 0.3 points.

### Number of Employees DI

**Next DI for Number of Employees (by industry)** 



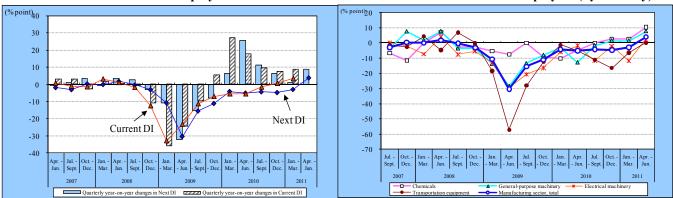
#### Europe

The Current DI stood at 3.3, marking a positive figure for the second consecutive quarter. This was a year-on-year increase of 8.8 points.

The Next DI stood at 3.9, marking its first positive figure in 12 quarters. This was a year-on-year increase of 8.9 points. Of the four major industry groups, general-purpose machinery (7.7) recorded a year-on-year increase of 20.4 points, chemicals (10.3) a year-on-year increase of 15.2 points, transportation equipment (0.0) a year-on-year increase of 5.3 points, and electrical machinery (2.3) a year-on-year increase of 4.2 points.



Next DI for Number of Employees (by industry)



#### 2. Actual Results

### (1) Trends in Sales

oSales (in U.S. dollars) amounted to \$242.11326 billion. This was a year-on-year increase of 17.2%, a positive figure for the fifth consecutive quarter. All regions posted increases—Asia by 22.6% year-on-year, North America by 13.5% year-on-year, and Europe by 8.5% year-on-year.

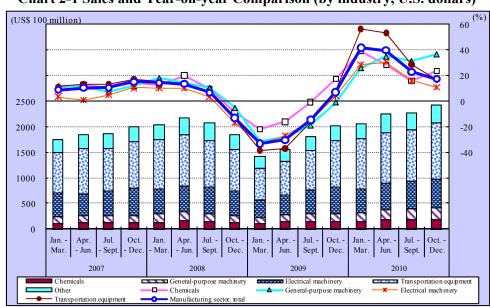
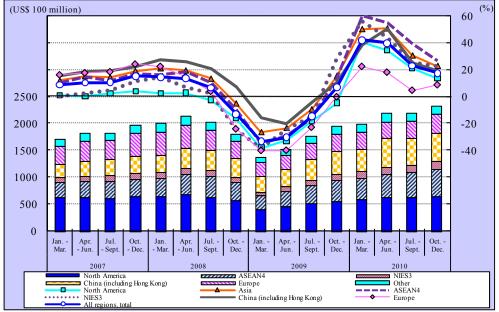


Chart 2-1 Sales and Year-on-year Comparison (by industry, U.S. dollars)



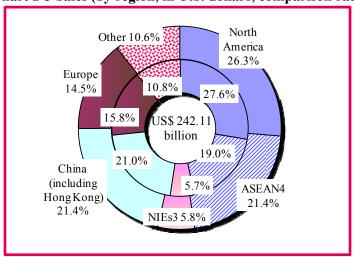


Sales amounted to \$242.11326 billion, up 17.2% from the same quarter of the previous year and representing a positive figure for the fifth consecutive quarter.

By industry, all industries reported growth, with the four major industry groups posting double-digit increases. General-purpose machinery (up 36.4% year-on-year) reported an increase for the fourth consecutive quarter. Chemicals (up 23.3% year-on-year), transportation equipment (up 16.7% year-on-year), and electrical machinery (up 10.7% year-on-year) recorded increases for the fifth straight quarter.

By region, ASEAN4, NIEs3, and China recorded an increase for the fifth consecutive quarter, while North America and Europe recorded an increase for the fourth consecutive quarter.

Chart 2-3 Sales (by region, in U.S. dollars, comparison ratio)



- \* The outer parts of this pie chart represent data for October-December 2010. The inner parts represent data for October-December 2009. The center represents the actual results for this quarter.
- \* The total may not match due to rounding.

**Table 7 Sales (by region/industry)** 

D : 1 :	Actual Results (year-on-year comparison: %)					
By industry	2009	2010				
	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.	
Manufacturing sector, total	6.7	41.8	39.6	22.8	17.2	
Chemicals	17.1	38.7	28.2	15.7	23.3	
General-purpose machinery	-0.9	25.8	34.7	31.1	36.4	
Electrical machinery	3.8	28.5	30.2	15.9	10.7	
Transportation equipment	7.9	56.2	53.1	28.4	16.7	

ъ.	Actual Results (year-on-year comparison: %)					
By region	2009	2010				
	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.	
All regions, total	6.7	41.8	39.6	22.8	17.2	
North America	-4.8	40.5	34.4	20.8	13.5	
• Asia	15.2	49.9	50.4	30.3	22.6	
ASEAN4	13.0	60.0	54.7	38.8	26.5	
NIEs3	28.5	56.2	43.6	25.0	22.5	
China (including Hong Kong)	10.3	38.2	50.2	24.7	19.0	
• Europe	-0.4	22.2	17.9	4.5	8.5	

Table 8 Sales (for major industry groups by region)

North America

	Actual Results (year-on-year comparison: %)				
Sales	2009	2010			
	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.
Manufacturing sector, total	-4.8	40.5	34.4	20.8	13.5
Chemicals	-2.8	21.5	16.9	7.9	17.6
General-purpose machinery	-19.3	4.8	16.5	25.9	39.6
Electrical machinery	-7.4	22.5	44.9	24.8	22.4
Transportation equipment	-1.8	67.9	43.9	23.5	7.7

	Act	Actual Results (year-on-year comparison: %)					
Sales	2009	2010					
	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.		
Manufacturing sector, total	15.2	49.9	50.4	30.3	22.6		
Chemicals	35.9	69.4	41.3	29.6	33.9		
General-purpose machinery	10.5	43.8	55.4	42.5	42.5		
Electrical machinery	9.5	41.1	32.4	16.4	10.9		
Transportation equipment	18.1	57.3	72.5	41.3	25.4		

ASEAN4

	Actual Results (year-on-year comparison: %)				
Sales	2009	2010			
	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.
Manufacturing					
sector, total	13.0	60.0	54.7	38.8	26.5
Chemicals	29.5	57.9	34.9	27.8	30.9
General-purpose machinery	10.5	68.8	56.6	36.2	28.5
Electrical machinery	11.6	48.4	35.7	20.6	13.2
Transportation equipment	10.7	69.3	77.0	58.6	36.1

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	Actual Results (year-on-year comparison: %)				
Sales	2009	2010			
	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.
Manufacturing sector, total	28.5	56.2	43.6	25.0	22.5
Chemicals	36.2	72.1	52.0	29.8	45.6
General-purpose machinery	22.0	36.3	66.1	103.6	133.8
Electrical machinery	21.2	60.5	32.0	9.2	-7.6
Transportation equipment	57.3	62.2	42.0	23.4	14.6

China (including Hong Kong)

	Actual Results (year-on-year comparison: %)				
Sales	2009	2010			
	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.
Manufacturing					
sector, total	10.3	38.2	50.2	24.7	19.0
Chemicals	12.3	37.5	22.1	32.3	24.4
General-purpose machinery	9.9	37.3	55.7	39.2	35.0
Electrical machinery	5.2	31.1	30.3	15.4	14.4
Transportation equipment	17.0	47.2	80.1	28.6	15.8

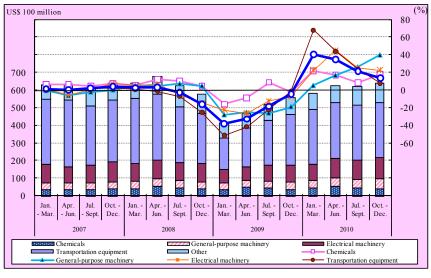
	Actual Results (year-on-year comparison: %)					
Sales	2009	2010				
	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.	
Manufacturing						
sector, total	-0.4	22.2	17.9	4.5	8.5	
Chemicals	13.7	20.6	22.8	0.4	12.4	
General-purpose machinery	-3.3	11.9	5.3	5.8	14.5	
Electrical machinery	-10.6	-5.8	12.2	8.4	3.5	
Transportation equipment	-3.4	42.5	24.6	3.0	8.8	

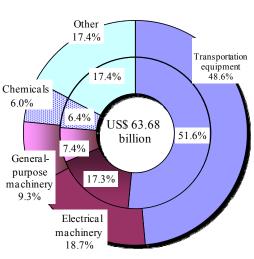
#### North America

Sales amounted to US\$63.68248 billion (26.3% of total sales in all regions), up for the fourth consecutive quarter by 13.5% year-on-year. All industry groups recorded growth. Of the four major industry groups, general-purpose machinery (up 39.6% year-on-year), electrical machinery (up 22.4% year-on-year), chemicals (up 17.6% year-on-year), and transportation equipment (up 7.7% year-on-year) all reported positive figures for the fourth consecutive quarter.

#### Actual Results by Major Industry Group and Year-on-year Comparison

#### **Composition Ratio by Industry**



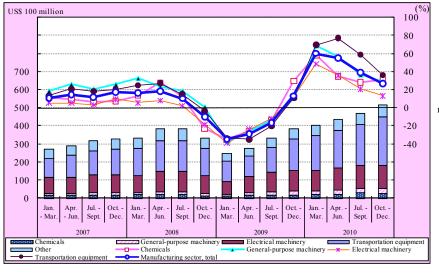


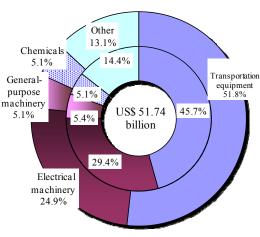
#### ASEAN4

Sales increased 26.5% year-on-year to US\$51.73841 billion (21.4% of total sales in all regions), posting its fifth straight quarter of growth. All four major industry groups showed double-digit increases. Transportation equipment (up 36.1% year-on-year), chemicals (up 30.9% year-on-year), general-purpose machinery (up 28.5% year-on-year), and electrical machinery (up 13.2% year-on-year) all posted a fifth consecutive quarter of growth.

#### Actual Results by Major Industry Group and Year-on-year Comparison

#### **Composition Ratio by Industry**

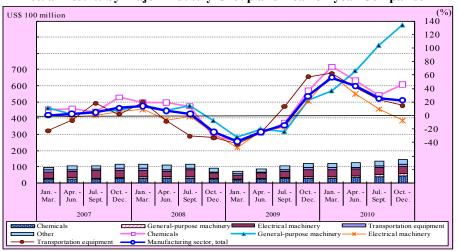




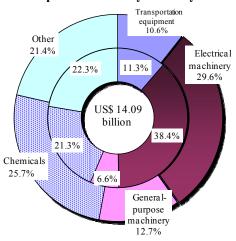
#### •NIEs3

Sales increased 22.5% year-on-year to US\$14.08787 billion (5.8% of total sales in all regions), posting its fifth straight quarter of growth. Of the four major industry groups, general-purpose machinery (up 133.8% year-on-year) and chemicals (up 45.6% year-on-year) reported their fifth consecutive quarters of increase, and transportation equipment (up 14.6% year-on-year) posted its sixth consecutive quarter of increase. Electrical machinery (down 7.6% year-on-year) reported its first decrease in five quarters.

#### Actual Results by Major Industry Group and Year-on-year Comparison



#### **Composition Ratio by Industry**

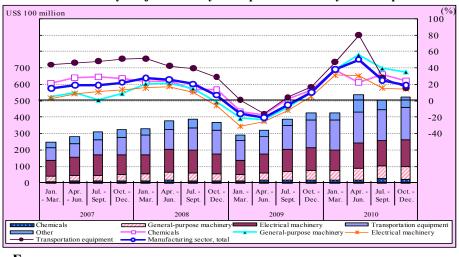


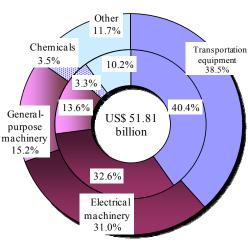
#### **●China (including Hong Kong)**

Sales increased 19.0% year-on-year to US\$51.81256 billion (21.4% of total sales in all regions), up for the fifth consecutive quarter. All industry groups recorded growth and in particular, all of the four major industry groups showed a double-digit increase. General-purpose machinery (up 35.0% year-on-year) and electrical machinery (up 14.4% year-on-year) reported their fifth consecutive quarter of increases, while chemicals (up 24.4% year-on-year) and transportation equipment (up 15.8% year-on-year) posted their sixth straight quarter of increases.

Actual Results by Major Industry Group and Year-on-year Comparison







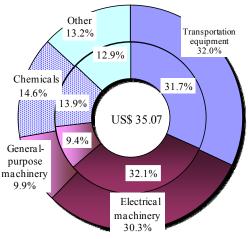
#### Europe

Sales amounted to US\$35.07354 billion (14.5% of total sales in all regions), up for the fourth consecutive quarter by 8.5% from the same quarter of the previous year. Among the four major industry groups, general-purpose machinery (up 14.5% year-on-year) and transportation equipment (up 8.8% year-on-year) reported increases for the fourth consecutive quarter, chemicals (up 12.4% year-on-year) posted its fifth consecutive quarter of increase, and electrical machinery (up 3.5% year-on-year) posted its third consecutive quarter of increase.

Actual Results by Major Industry Group and Year-on-year Comparison

#### US\$ 100 million 80 60 40 700 20 600 0 500 -20 400 -40 300 -60 200 100 Jul. Apr. Jun. Jul. -Sept. 2008 2009 Electrical machiner ■ Transportation equipme General-purpose machinery Manufacturing

#### **Composition Ratio by Industry**



### (2) Trends in Capital Investment

oCapital investment (in U.S. dollars) amounted to US\$6.70335 billion. This was a 45.7% increase as compared to the same quarter of the previous year, recording an increase for the third consecutive quarter. North America (down 5.3% year-on-year) recorded a decrease, while Asia (up 64.9% year-on-year) and Europe (up 28.0% year-on-year) showed an increase.

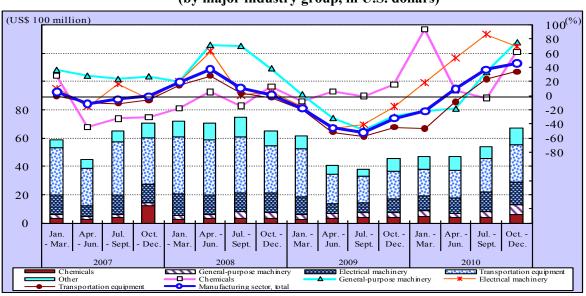
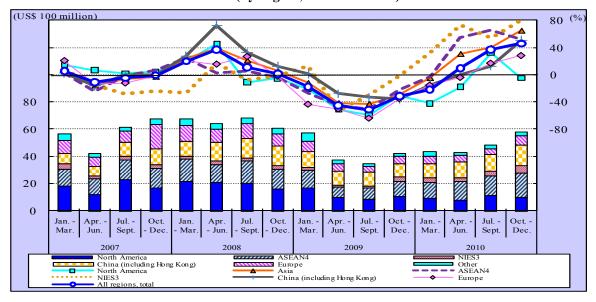


Chart 2-4 Capital Investment and Year-on-year Comparison (by major industry group, in U.S. dollars)

Chart 2-5 Capital Investment and Year-on-year Comparison (by region, in U.S. dollars)

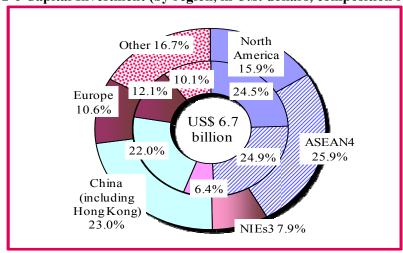


Capital investment (the acquisition price of tangible fixed assets excluding land) amounted to US\$6.70335 billion, up 45.7% from the same quarter of the previous year, and representing an increase for the third consecutive quarter.

By industry, all of the four major industry groups showed double-digit increases. General-purpose machinery (up 75.1% year-on-year) and transportation equipment (up 34.1% year-on-year) posted increases for the second consecutive quarter, and electrical machinery (up 69.4% year-on-year) posted an increase for the fourth consecutive quarter. Chemicals (up 62.1% year-on-year) recorded an increase for the first time in two quarters.

By region, NIEs3 posted an increase for the fourth consecutive quarter, ASEAN4 an increase for the third consecutive quarter, and China and Europe increases for the second consecutive quarter. North America recorded a decrease for the first time in two quarters.

Chart 2-6 Capital Investment (by region, in U.S. dollars, composition ratio)



- The outer parts of the pie chart represent data for October-December 2010. The inner parts represent data for October-December 2009. The center represents the actual results for this quarter.
  The total may not match due to rounding.

**Table 9 Capital Investment (by region/industry)** 

D	Actual Results (year-on-year comparison: %)								
By industry	2009	2010							
	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.				
Manufacturing sector, total	-31.8	-21.9	9.0	36.7	45.7				
Chemicals	16.1	94.4	7.6	-3.2	62.1				
General-purpose machinery	-29.4	-21.5	-18.1	33.3	75.1				
Electrical machinery	-15.0	18.7	53.2	86.8	69.4				
Transportation equipment	-44.4	-46.2	-8.7	23.5	34.1				

<b>.</b>	Actual Results (year-on-year comparison: %)							
By region	2009	2010						
	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.			
All regions, total	-31.8	-21.9	9.0	36.7	45.7			
North America	-31.1	-42.4	-18.0	32.1	-5.3			
• Asia	-29.1	-5.2	30.5	39.7	64.9			
ASEAN4	-22.0	-3.5	54.0	65.7	52.0			
NIEs3	-1.6	32.5	73.2	53.4	79.6			
China (including Hong Kong)	-36.2	-14.8	-0.5	12.5	50.4			
• Europe	-35.8	-15.9	-4.4	16.7	28.0			

#### Table 10 Capital Investment (for major industry groups by region)

North America										
Capital	Actua	Actual Results (year-on-year comparison: %)								
Investment	2009	2010								
	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.					
Manufacturing sector, total	-31.1	-42.4	-18.0	32.1	-5.3					
Chemicals	-7.7	-21.4	-31.8	-8.6	26.7					
General-purpose machinery	-31.6	-20.7	-32.9	-10.9	17.4					
Electrical machinery	-37.5	-15.6	16.7	119.5	79.7					
Transportation equipment	-33.2	-48.3	-16.3	44.7	-22.3					

<u>Asia</u>									
Capital	Actua	Actual Results (year-on-year comparison: %)							
Investment	2009	2010							
	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec				
Manufacturing sector, total	-29.1	-5.2	30.5	39.7	64.9				
Chemicals	55.1	232.0	51.0	2.3	81.1				
General-purpose machinery	-44.9	-23.6	-12.7	65.2	119.0				
Electrical machinery	-10.3	22.1	53.8	87.3	74.5				
Transportation equipment	-54.7	-45.4	4.9	5.3	88.1				

ASEAN4									
Capital	Actua	Actual Results (year-on-year comparison: %)							
Investment	2009	2010							
	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.				
Manufacturing sector, total	-22.0	-3.5	54.0	65.7	52.0				
Chemicals	63.1	48.6	22.3	11.2	169.0				
General-purpose machinery	-5.3	-54.6	11.0	126.5	58.1				
Electrical machinery	3.1	38.6	133.0	230.3	73.8				
Transportation equipment	-61.6	-39.0	-11.8	-12.0	61.2				

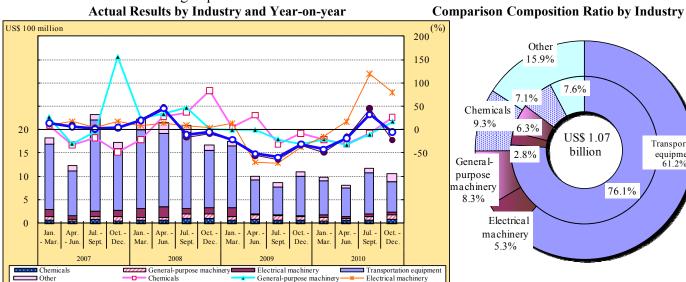
NIEs3								
Capital	Actua	Actual Results (year-on-year comparison: %)						
Investment	2009	2010						
	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec			
Manufacturing sector, total	-1.6	32.5	73.2	53.4	79.6			
Chemicals	-18.2	659.6	71.7	-17.6	325.5			
General-purpose machinery	-4.3	-34.3	-57.1	76.9	18.0			
Electrical machinery	26.2	5.6	88.3	89.6	140.4			
Transportation equipment	10.3	-44.8	118.4	115.3	-19.3			

China (including Hong Kong)									
Capital	Actual Results (year-on-year comparison: %)								
Investment									
	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.				
Manufacturing sector, total	-36.2	-14.8	-0.5	12.5	50.4				
Chemicals	-14.6	-24.7	129.7	-1.7	-4.8				
General-purpose machinery	-59.5	29.6	-13.1	33.5	177.2				
глестисат пластитету	-17.0	10.1	20.3	32.2	59.8				
Transportation equipment	-47.9	-55.5	-27.0	-22.5	14.0				

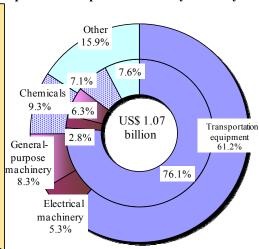
Europe									
Capital	Actua	Actual Results (year-on-year comparison: %)							
Investment	2009	2010							
	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.				
Manufacturing sector, total	-35.8	-15.9	-4.4	16.7	28.0				
Chemicals	-7.1	49.1	-12.5	-11.0	48.0				
General-purpose machinery	59.0	-5.1	-21.7	-2.6	32.7				
Electrical machinery	-58.3	-12.6	89.8	62.4	-27.1				
Transportation equipment	-35.8	-30.3	-4.0	14.4	13.6				

#### North America

Capital investment decreased by 5.3% year-on-year to US\$1.06814 billion (15.9% of capital investment in all regions), down for the first time in two quarters. Of the four major industry groups, transportation equipment (down 22.3% year-on-year) recorded a fall for the first time in two quarters. Electrical machinery (up 79.7% year-on-year) showed an increase for the third consecutive quarter, chemicals (up 26.7% year-on-year) recorded an increase for the first time in six quarters, and general-purpose machinery (up 17.4% year-on-year) recorded an increase for the first time in eight quarters.

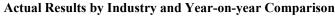


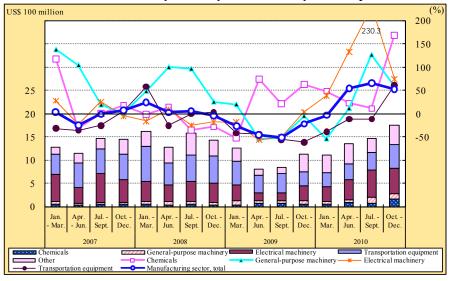
Manufacturing sector, total



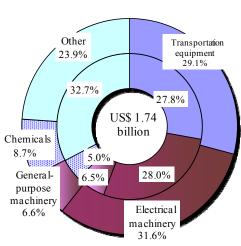
#### ASEAN4

Capital investment marked an increase for the third consecutive quarter by 52.0% year-on-year to US\$1.73815 billion (25.9% of capital investment in all regions). Among the four major industry groups, chemicals (up 169.0% year-on-year) recorded an increase for the seventh consecutive quarter, electrical machinery (up 73.8% year-on-year) increased for the fifth consecutive quarter, transportation equipment (up 61.2% year-on-year) increased for the first time in eight quarters, and general-purpose machinery (up 58.1% year-on-year) increased for the third consecutive quarter.





#### **Composition Ratio by Industry**

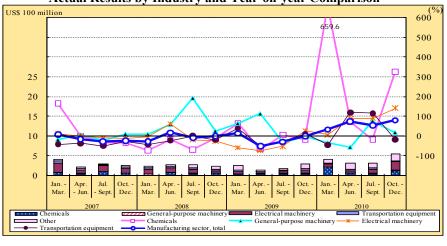


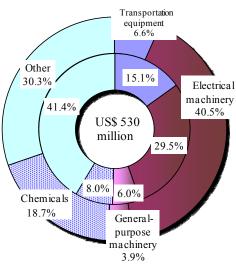
#### •NIEs3

Capital investment increased for the fourth consecutive quarter by 79.6% year-on-year to US\$526.41 million (7.9% of capital investment in all regions). Among the four major industry groups, chemicals (up 325.5% year-on-year) increased for the first time in two quarters, electrical machinery (up 140.4% year-on-year) increased for the fifth consecutive quarter, and general-purpose machinery (up 18.0% year-on-year) increased for the second straight quarter. Transportation equipment (down 19.3% year-on-year) declined for the first time in three quarters.

### Actual Results by Industry and Year-on-year Comparison

#### **Composition Ratio by Industry**



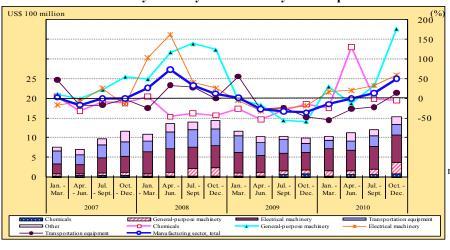


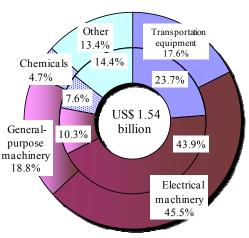
#### China (including Hong Kong)

Capital investment increased 50.4% year-on-year to US\$1.53957 billion (23.0% of capital investment in all regions), up for the second consecutive quarter. Of the four major industry groups, general-purpose machinery (up 177.2% year-on-year) increased for the second consecutive quarter, electrical machinery (up 59.8% year-on-year) increased for the fourth straight quarter, and transportation equipment (up 14.0% year-on-year increased for the first time in seven quarters. Chemicals (down 4.8% year-on-year) recorded a fall for the second straight quarter.

#### Actual Results by Industry and Year-on-year Comparison

#### **Composition Ratio by Industry**



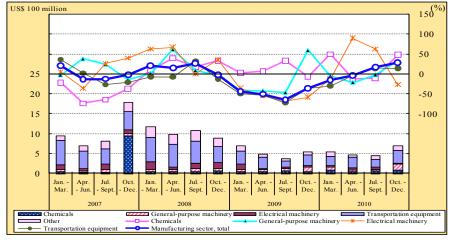


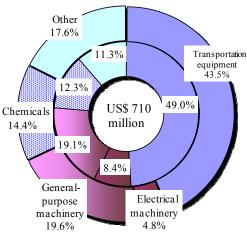
### • Europe

Capital investment increased 28.0% year-on-year to US\$708.32 million (10.6% of capital investment in all regions), recording an increase for the second consecutive quarter. Of the four major industry groups, chemicals (up 48.0% year-on-year) recorded an increase for the first time in three quarters, general-purpose machinery (up 32.7% year-on-year) recorded an increase for the first time in four quarters, and transportation equipment (up 13.6% year-on-year) increased for the second straight quarter. Electrical machinery (down 27.1% year-on-year) recorded a fall for the first time in three quarters.

#### Actual Results by Industry and Year-on-year Comparison

#### **Composition Ratio by Industry**





### (3) Trends in Number of Employees

oThe number of employees increased for the fourth consecutive quarter by 5.1% year-on-year to 3,571,000. Asia posted an increase of 5.6% year-on-year, Europe an increase of 4.7% year-on-year, and North America an increase of 1.8% year-on-year.

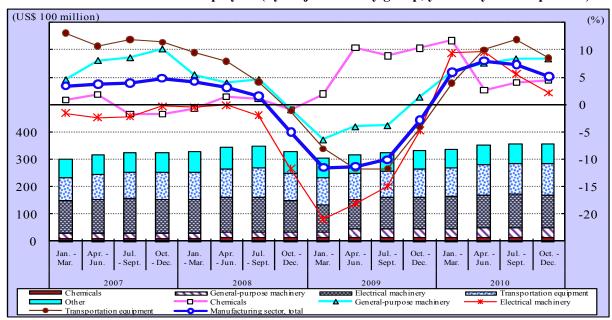
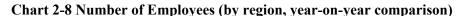
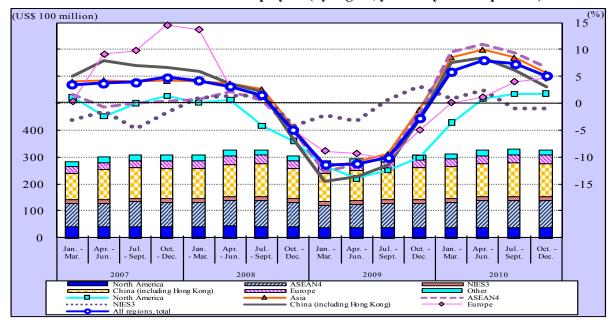


Chart 2-7 Number of Employees (by major industry group, year-on-year comparison)



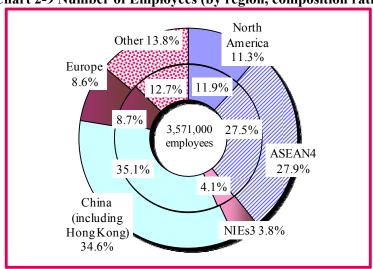


The number of employees came to 3,571,000, up 5.1% from the same quarter of the previous year, representing an increase for the fourth consecutive quarter.

By industry, all of the four major industry groups posted increases. Transportation equipment (1,123,000 employees) increased by 8.5% year-on-year and electrical machinery (1,192,000 employees) increased by 2.1% year-on-year, representing increases for the fourth straight quarter. General-purpose machinery (365,000 employees) posted a year-on-year increase of 8.4%, up for the fifth consecutive quarter, and chemicals (150,000 employees) marked year-on-year growth of 4.4%, up for the eighth consecutive quarter.

By region, all regions except NIEs3 reported increases. ASEAN4, Europe, and China reported positive figures for the fourth straight quarter and North America for the third straight quarter. NIEs3 declined for the second consecutive quarter.

**Chart 2-9 Number of Employees (by region, composition ratio)** 



- \* The outer parts of the pie chart represent data for October-December 2010. The inner parts represent data for October-December 2009. The center represents the actual results for this quarter.
- \* The total may not match due to rounding.

Table 11 Number of Employees (by region/industry)

2	Actual Results (year-on-year comparison: %)							
By industry	2009	2010						
	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.			
M anufacturing sector, total	-2.8	5.9	8.0	7.3	5.1			
Chemicals	10.3	11.7	2.6	4.0	4.4			
General-purpose machinery	1.4	6.0	7.6	8.4	8.4			
Electrical machinery	-4.7	9.4	9.6	5.6	2.1			
Transportation equipment	-4.2	3.9	10.0	11.9	8.5			

<b>.</b>	Actual Results (year-on-year comparison: %)						
By region	2009	2010					
	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.		
All regions, total	-2.8	5.9	8.0	7.3	5.1		
North America	-10.2	-3.6	0.8	1.7	1.8		
• Asia	-1.2	8.6	10.0	8.5	5.6		
ASEAN4	-1.7	9.5	11.0	9.4	6.6		
NIEs3	3.1	0.8	2.5	-1.0	-1.0		
China (including Hong Kong)	-2.8	7.5	8.4	6.1	3.1		
• Europe	-5.0	0.1	1.1	4.0	4.7		

Table 12 Number of Employees (for major industry groups by region)

Asia

North America					• `				
Number of Employees	Actua	Actual Results (year-on-year comparison: %)							
	2009	2010							
	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.				
Manufacturing sector, total	-10.2	-3.6	0.8	1.7	1.8				
Chemicals	-4.8	4.0	6.6	4.1	5.5				
General-purpose machinery	-9.1	-5.8	-2.1	0.0	1.6				
Electrical machinery	-5.8	-2.8	-2.6	-1.9	-4.6				
Transportation equipment	-16.1	-74	3.1	3.6	3.2				

Number of Employees	Actual Results (year-on-year comparison: %)						
	2009	2010					
F - 7	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.		
Manufacturing sector, total	-1.2	8.6	10.0	8.5	5.6		
Chemicals	18.9	18.3	2.7	5.1	5.2		
General-purpose machinery	4.0	9.1	10.4	10.5	10.0		
Electrical machinery	-4.5	10.8	10.8	6.1	2.6		
Transportation equipment	0.1	8.2	13.6	15.3	10.1		

ASEAN4					
Number of	Actua	ıl Results (	year-on-yea	ar compariso	on: %)
Employees	2009	2010			
1 7	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.
Manufacturing sector, total	-1.7	9.5	11.0	9.4	6.6
Chemicals	-1.5	-1.9	-1.6	1.2	1.1
General-purpose machinery	6.9	9.9	10.7	8.2	8.2
Electrical machinery	-3.3	14.0	13.9	9.4	6.1
Transportation equipment	-0.6	9.9	12.8	13.8	9.0

NIEs3					
Number of	Actua	l Results	year-on-yea	ar compariso	on: %)
Employees	2009	2010			
1 7	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.
Manufacturing sector, total	3.1	0.8	2.5	-1.0	-1.0
Chemicals	0.6	2.0	3.2	5.7	5.7
General-purpose machinery	7.3	2.7	-6.9	-2.8	1.9
Electrical machinery	-5.5	4.2	7.4	-2.4	-5.0
Transportation equipment	-6.9	-2.3	-2.2	-1.9	-0.6

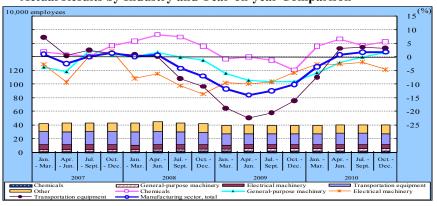
China (including Ho	ong Kong)				
Number of	Actua	l Results	(year-on-yea	ar compariso	on: %)
Employees	2009	2010			
1 -7	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.
Manufacturing sector, total	-2.8	7.5	8.4	6.1	3.1
Chemicals	4.4	3.3	4.7	6.8	6.9
General-purpose machinery	-0.3	7.2	9.8	9.4	9.9
Electrical machinery	-5.0	9.9	9.1	3.9	0.0
Transportation equipment	1.1	7.0	9.8	11.3	6.5

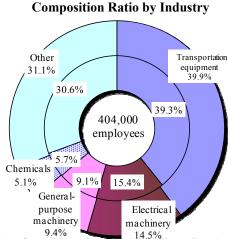
Europe					
Number of	Actua	al Results	year-on-yea	ar compariso	on: %)
Employees	2009	2010			
	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sept.	Oct Dec.
Manufacturing sector, total	-5.0	0.1	1.1	4.0	4.7
Chemicals	0.0	0.6	-0.9	0.4	0.9
General-purpose machinery	-7.8	-4.4	-4.3	0.3	1.3
Electrical machinery	-2.7	-3.6	-0.4	3.3	0.6
Transportation equipment	-6.4	1.5	1.9	7.4	7.7

#### North America

The number of employees increased 1.8% year-on-year to 404.000 (11.3% of total employment in all regions). up for the third consecutive quarter. Of the four major industry groups, chemicals (20,000 employees, up 5.5% year-on-year) increased for the fourth consecutive quarter and transportation equipment (161,000 employees, up 3.2% year-on-year) increased for the third consecutive quarter. General-purpose machinery (38,000 employees, up 1.6% year-on-year) increased for the first time in ten quarters. Electrical machinery (59,000 employees, down 4.6% year-on-year) fell for the 12th consecutive quarter.

Actual Results by Industry and Year-on-year Comparison

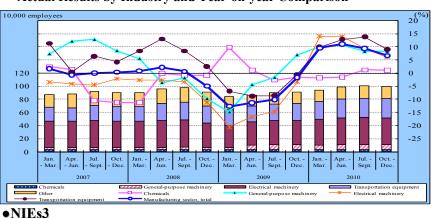


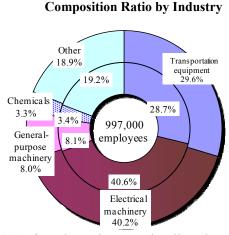


ASEAN4

The number of employees increased 6.6% year-on-year to 997,000 (27.9% of total employment in all regions), up for the fourth consecutive quarter. Of the four major industry groups, transportation equipment (295,000 employees, up 9.0% year-on-year) and electrical machinery (401,000 employees, up 6.1% year-on-year) both increased for the fourth consecutive quarter. General-purpose machinery (80,000 employees, up 8.2% year-on-year) recorded on increase for the fifth consecutive quarter and chemicals (33,000 employees, up 1.1% year-on-year) increased for the second straight quarter.

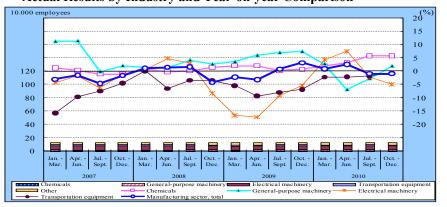
Actual Results by Industry and Year-on-year Comparison

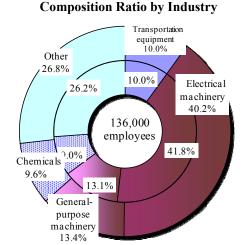




The number of employees decreased 1.0% year-on-year to 136,000 (3.8% of total employment in all regions), reporting its second consecutive quarter of decline. Among the four major industry groups, electrical machinery (55,000 employees, down 5.0% year-on-year) fell for the second consecutive quarter and transportation equipment (14,000 employees, down 0.6% year-on-year) reported its 11th straight quarter of falls. Chemicals (13,000 employees, up 5.7% year-on-year) posted growth for the tenth consecutive quarter and general-purpose machinery (18,000 employees, up 1.9% year-on-year) recorded an increase for the first time in three quarters.

Actual Results by Industry and Year-on-year Comparison

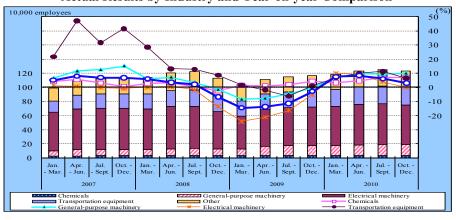




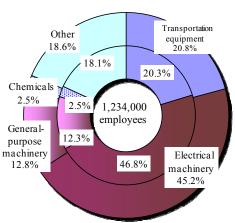
#### •China (including Hong Kong)

The number of employees increased 3.1% year-on-year to 1,234,000 (34.6% of total employment in all regions), up for the fourth consecutive quarter. Of the four major industry groups, general-purpose machinery (158,000 employees, up 9.9% year-on-year) increased for the fourth consecutive quarter, chemicals (31,000 employees, up 6.9% year-on-year) recorded an increase for the eighth straight quarter, and transportation equipment (257,000 employees, up 6.5% year-on-year) increased for the fifth consecutive quarter. Electrical machinery (557,000 employees, 0.0% year-on-year) remained at the same level.

Actual Results by Industry and Year-on-year Comparison



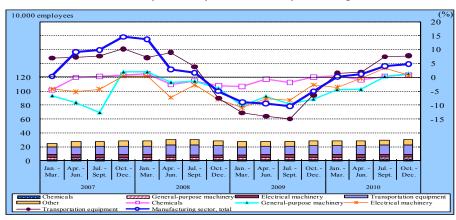
**Composition Ratio by Industry** 



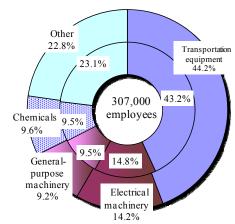
#### Europe

The number of employees increased 4.7% year-on-year to 307,000 (8.6% of total employment in all regions), up for the fourth consecutive quarter. Among the four major industry groups, transportation equipment (136,000 employees, up 7.7% year-on-year) increased for the fourth consecutive quarter, while general-purpose machinery (28,000 employees, up 1.3% year-on-year), electrical machinery (44,000 employees, up 0.6% year-on-year), and chemicals (30,000 employees, up 0.9% year-on-year) increased for the second consecutive quarter.

Actual Results by Industry and Year-on-year Comparison



#### **Composition Ratio by Industry**



#### <Reference>

1. Classification of countries and regions

The countries (regions) in which overseas subsidiaries are located are classified as follows:

•North America: United States and Canada

#### Asia

ASEAN4: Indonesia, Thailand, the Philippines, and Malaysia

NIEs3: Singapore, Taiwan, and Korea

China (including Hong Kong): People's Republic of China (including Hong Kong Special Administrative District)

Other Asian countries: (India, Vietnam, Sri Lanka, Pakistan, Bangladesh, Myanmar, and Laos)

• Europe: Ireland, United Kingdom, Italy, Ukraine, Austria, the Netherlands, Greece, Sweden, Spain, Slovakia, Montenegro, the Czech Republic, Denmark, Germany, Turkey, Hungary, Finland, France, Bulgaria, Belgium, Poland, Portugal, Luxembourg, Romania, and Russia

• Others: United Arab Emirates, Argentina, Israel, Uruguay, Venezuela, Egypt, El Salvador, Australia, Costa Rica, Columbia, Samoa, Swaziland, Tanzania, Chile, New Zealand, Brazil, Peru, Mexico, South Africa, and Morocco

2. Changes in the exchange rates of major currencies against the U.S. dollar (Average term rates published by IMF "IFS")

		2009		20	10	
		OctDec.	JanMar.	AprJun.	JulSep.	OctDec.
Japan	Yen	89.68	90.65	92.02	85.86	82.59
ASEAN4	Indonesia (Rupiah)	9454.3	9272.2	9138.3	9046.0	8938.3
	Malaysia (Ringgit)	3.4016	3.3721	3.2414	3.1562	3.1146
	Philippines (Peso)	46.768	46.027	45.509	45.272	43.630
	Thailand (Baht)	33.259	32.848	32.332	31.587	29.975
NIEs3	Republic of Korea (Won)	1167.80	1143.70	1165.50	1183.60	1132.70
	Singapore (Dollar)	1.3944	1.4029	1.3911	1.3567	1.3034
	Taiwan (Dollar)	32.3153	31.9557	31.9293	31.9663	30.7383
China	People's Public of China (Yuan)	6.8276	6.8269	6.8234	6.7699	6.6609
	Hong Kong (Dollar)	7.751	7.764	7.779	7.771	7.763
Europe	United Kingdom (Pound)*	1.634	1.560	1.491	1.551	1.582
	Euro Area (Euro)	0.6768	0.7224	0.7871	0.7745	0.7362

<sup>\*</sup>U.S. dollars per UK pound

**Source:** INTERNATIONAL FINANCIAL STATISTICS (IMF)

#### 3. Record of changes in the content of the survey

- The October-December quarter of 1996, and January-March quarter of 1997
  - •A test survey was conducted.
- The April-June quarter of 1997
  - •"Company Trends Survey" started.
  - Parent companies and overseas subsidiaries were surveyed. Findings including results of the test survey were published. (Amounts of actual results were calculated on a yen basis.)
  - •The survey covered companies that met all of the following criteria: number of employees at 50 people or more: Japanese companies with overseas subsidiaries out of manufacturing companies with 40 million yen or more in capital.
  - •The survey covered overseas subsidiaries owned by covered parent companies that met all of the following criteria: number of employees at 50 people or more: manufacturing companies with a total of 50% or more of their capital coming directly or indirectly from parent companies.
  - ·Survey items
    - Parent companies (sales, amount of purchase, acquisition price of tangible fixed assets, number of employees, and forecasts for each items for three months later (DI))
    - Overseas subsidiaries (sales, acquisition price of tangible fixed assets, number of employees, and forecasts for each items for three months later (DI))
  - •The results of the survey were classified into seven regions for publication. (North America, Asia, ASEAN4, NIEs3, China, other Asia, Europe and others)

### • The April-June quarter of 1998

- •Survey periods for "amount of acquired tangible fixed assets excluding land" were changed to an every-other quarterly survey; conducted only for the July-September quarter, and the January-March quarter. Amounts of money and forecasts were semi-annually instead of quarterly. (Up to the January-March quarter of 2001).
- The definition of tangible fixed assets was changed from "tangible fixed assets except land completed or acquired "during the relevant term to: "tangible fixed assets (including construction in progress) except land that were acquired during the relevant term."
- •Quarterly prospects (DI) were also changed to semi-annual survey. (Up to the January-March quarter of 2004).

#### • The April-June quarter of 1999

- •A coefficient of connection was created and publicized for data in and before FY 1997 to maintain consistency with past data, because dropped companies were added to the survey from the April-June quarter of 1998.
- The method to estimate figures for companies that have not submitted data was changed, and results were decided not by the rate of increase compared with the same period of the previous year.

#### • The April-June quarter of 2001

- ••Restructuring and combining of surveys were conducted. The "Company Trends Survey" was renewed by combining the "Industry Economic Trends Survey" with the "Company Trends Survey," both of which had been under the control of the Ministry of Economy, Trade and Industry.
- Criteria for covered parent companies were changed to "Companies with 100 million yen or more in capital other than banking and insurance businesses and real estate agents."
- The survey items were altered. As for parent companies, only the forecasts were researched. As for overseas subsidiaries the following survey items were added: "Export value for third countries excluding Japan" in the section of the amount of sales and "Export value for parents companies" (and "Import value from parent companies" in the section of the intra company trade.

- Survey periods for "acquisition price of tangible fixed assets except land" were changed back to every quarter from every-other quarter in the July-September quarter to the January-March quarter.
- •The "Overseas Affiliated Company Edition" was published separately from the "Parent Company Edition."

#### • The April-June quarter of 2002

- •A coefficient of connection was created and figures for and before FY 2000 were recalculated and publicized so as to eliminate gaps with past data caused by the changes in the survey items since the April-June quarter of 2001.
- Region/country classifications were revised to separate "China (including Hong Kong)" from "China and other Asian countries". (Survey results for China have been published in time-series tables since FY 1996.)

#### • The April – June quarter of 2003

- The "Parent Company Survey" in the former "Company Trend Survey" was discontinued. The survey was conducted as the "Quarterly Survey of Overseas Subsidiaries" which focused on overseas subsidiaries conducting manufacturing abroad.
- Criteria for covered overseas subsidiaries were changed from "Companies with a total of "over 50%" of their capital coming directly or indirectly from parent companies" to "Companies with a total of "50" or more of their capital coming directly or indirectly from parent companies. Dropped companies were also added.
- •Actual results such as sales started to be published on a dollar basis.

  (Amounts are calculated on a dollar basis for and after the April-June quarter of FY 2001 are published in time-series tables.)

#### • The April – June quarter of 2004

• The period of the forecasts (DI) survey was changed to three months. The former six-month survey period was divided into a period for "current assessment" (forecasts for three months after the survey period) and a period for "prospects" (forecasts for three months after the current assessment). Changes from the previous quarter were published.

Changes from the previous quarter in the Current Assessment DI =
the "Current Assessment" during the current survey period —the "Current Assessment"
during the previous survey period

Changes from the previous quarter in the Prospects DI=
the "Prospects "during the current survey period —the "Prospects" during the previous survey period

- Survey items in the section of the intra company trade ("Export value for parent companies" and "Import value from parent companies") were deleted.
- Region/country classifications were revised to separate "China" from "China and other Asian countries," and results of eight regions were published.
- •Dropped companies are added to the survey for every April-June quarter since the current quarter. Changes from the same quarter of the previous year are calculated not from the actual values but from the total amounts for overseas subsidiaries (including newly established companies), which were surveyed continuously from the previous year.
- The coefficient of connection, which connects results for and FY 2002 with those for FY 2003, was calculated and published

#### • The April – June quarter of 2006

• The coefficient of connection, which connects results for FY 2004 with those for FY 2005, was calculated and published

#### • The April – June quarter of 2007

•The coefficient of connection, which connects results for and FY 2005 with those for FY 2006, was calculated and published

#### •The April – June quarter of 2008

- •Changes from the previous quarter in DIs were changed to those from the same quarter of the previous year. Comparisons came to be made between figures for the current quarter and figures for the same quarter of the previous year, regarding Current Assessment DIs and Prospects DIs, respectively. Time-series tables in different sheets show the changes from the previous quarter and from the same quarter of the previous year calculated as before.
- The coefficient of connection, which connects results for and FY 2006 with those for FY 2007, was calculated and published

### •The April – June quarter of 2009

- •Starting from the April-June survey of 2009, the survey uses a new industrial classification which has been revised in accordance with the 12th revision (November 2007) made to the Japan Standard Industrial Classification. (Please see Page 43 for details)
- For reference past time series of new industry groups was calculated and published (Actual results (U.S. dollars), forecasts (DI))
- •The coefficient of connection, which connects results for and FY 2007 with those for FY 2008, was calculated and published.

#### ●The April – June quarter of 2010

• The coefficient of connection, which connects results for and FY 2008 with those for FY 2009, was calculated and published.

### <Appendix table 1> Sales Results (Electrical machinery/Transportation equipment)

	Actual results							Year-on-y	ear comparis	on				
All regions			2009	2010						2009	2010			
_	2008	2009	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	Oct Dec.	2008	2009	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	Oct Dec.
Total value of electrical machinery	18,616,829	18,241,614	5,069,374	4,633,491	5,222,047	5,420,872	P 5,715,687	-10.3	-7.0	3.8	28.5	30.2	15.9	P 10.7
Electrical machines and apparatuses	3,444,107	3,570,697	914,519	964,382	1,042,608	1,089,217	P 1,121,506	-5.2	-2.0	10.1	29.0	30.1	20.3	P 19.0
Information and communications machines and equipment	7,934,794	7,526,667	2,125,478	1,849,054	2,185,870	2,176,691	P 2,349,299	-13.1	-11.0	-2.6	18.3	27.4	10.5	P 6.9
Electronic parts and devices	7,237,929	7,144,251	2,029,377	1,820,056	1,993,570	2,154,965	P 2,244,882	-9.4	-5.5	6.9	39.3	32.7	18.6	P 10.2
Total value of transportation equipment	33,501,986	33,208,472	9,111,673	9,795,872	9,969,132	10,135,928	P 10,957,658	-10.3	-3.2	7.9	56.2	53.1	28.4	P 16.7
Transportation machines and equipment	23,610,316	22,751,607	6,185,340	6,739,224	6,803,650	6,976,523	P 7,342,654	-10.8	-4.4	5.3	55.5	51.9	30.1	P 18.4
Parts and accessories for transportation machinery	9,891,670	10,456,865	2,926,333	3,056,648	3,165,482	3,159,405	P 3,615,004	-9.1	-0.4	14.1	57.6	56.0	24.7	P 13.0

	Actual results							Year-on-y	ear comparis	on				
North America			2009	2010						2009	2010			
	2008	2009	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	Oct Dec.	2008	2009	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	Oct Dec.
Total value of electrical machinery	3,833,829	3,544,940	962,191	932,697	1,083,317	1,113,345 I	P 1,191,885	-10.1	-10.0	-7.4	22.5	44.9	24.8	P 22.4
Electrical machines and apparatuses	483,484	409,505	95,336	103,852	114,548	123,731 I	P 136,935	-4.9	-10.8	-3.8	15.0	43.0	28.8	P 43.6
Information and communications machines and equipment	2,569,064	2,325,293	655,937	586,936	708,270	702,062 I	P 772,988	-10.8	-13.5	-10.2	9.2	36.5	9.2	P 10.5
Electronic parts and devices	781,281	810,142	210,919	241,909	260,499	287,552 I	P 281,961	-11.1	-1.3	-3.8	53.0	60.9	48.0	P 31.0
Total value of transportation equipment	11,581,396	10,729,010	2,872,803	3,115,159	3,196,574	3,125,777 I	P 3,094,155	-23.0	-9.3	-1.8	67.9	43.9	23.5	P 7.7
Transportation machines and equipment	8,328,493	7,479,071	1,966,308	2,164,762	2,213,056	2,144,015 I	P 2,137,825	-23.8	-10.4	-5.9	67.1	39.7	21.5	P 8.7
Parts and accessories for transportation machinery	3,252,903	3,249,939	906,495	950,397	983,518	981,762 I	P 956,330	-21.3	-6.3	9.1	69.9	54.6	28.2	P 5.4

	Actual results							Year-on-y	ear comparis	on				
Asia			2009	2010						2009	2010			
	2008	2009	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	Oct Dec.	2008	2009	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	Oct Dec.
Total value of electrical machinery	10,402,379	11,048,130	2,998,535	2,829,723	3,204,232	3,364,474	P 3,370,079	-8.8	-1.2	9.5	41.1	32.4	16.4	P 10.9
Electrical machines and apparatuses	2,494,534	2,711,598	695,821	745,733	815,295	853,292	P 858,410	-4.2	2.2	14.8	35.9	31.6	22.3	P 18.5
Information and communications machines and equipment	3,045,977	3,294,037	915,331	772,891	996,369	991,675	P 1,002,316	-12.5	-1.4	6.6	51.9	31.7	12.3	P 7.9
Electronic parts and devices	4,861,868	5,042,494	1,387,383	1,311,099	1,392,567	1,519,506	P 1,509,352	-8.8	-2.9	8.6	39.1	33.2	15.8	P 8.8
Total value of transportation equipment	12,864,565	14,385,528	4,036,573	4,383,558	4,571,543	4,751,815	P 5,366,342	6.6	8.8	18.1	57.3	72.5	41.3	P 25.4
Transportation machines and equipment	8,168,754	9,067,346	2,534,744	2,812,109	2,919,664	3,092,508	P 3,299,798	7.0	9.1	18.6	58.0	76.1	49.8	P 30.2
Parts and accessories for transportation machinery	4,695,811	5,318,181	1,501,830	1,571,449	1,651,879	1,659,307	P 2,066,544	6.0	8.2	17.2	56.1	66.4	27.5	P 17.4

	Actual results							Year-on-y	year compari	son				
ASEAN4			2009	2010						2009	2010			
	2008	2009	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	Oct Dec.	2008	2009	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	Oct Dec.
Total value of electrical machinery	3,991,665	4,180,820	1,129,946	1,111,173	1,224,702	1,287,531	P 1,288,444	-12.2	1.0	11.6	48.4	35.7	20.6	P 13.2
Electrical machines and apparatuses	967,449	1,088,447	278,490	310,322	329,447	338,727	P 344,700	-4.8	3.1	16.2	49.2	36.3	27.6	P 21.6
Information and communications machines and equipment	1,119,859	1,150,677	329,080	273,796	324,066	365,966	P 364,366	-19.2	-0.8	10.4	63.5	24.9	19.1	P 9.4
Electronic parts and devices	1,904,356	1,941,695	522,376	527,056	571,189	582,839	P 579,378	-10.6	0.7	9.9	42.7	40.3	17.5	P 10.4
Total value of transportation equipment	6,056,832	6,235,867	1,753,867	1,924,960	2,061,050	2,246,110	2,678,468	-0.9	0.1	10.7	69.3	77.0	58.6	P 36.1
Transportation machines and equipment	4,241,262	4,409,560	1,234,019	1,377,918	1,458,971	1,590,288	P 1,724,875	0.0	1.0	9.8	68.1	77.8	62.7	P 39.8
Parts and accessories for transportation machinery	1,815,570	1,826,307	519,848	547,042	602,079	655,822	953,594	-3.1	-2.0	13.1	72.4	75.0	48.9	P 27.5

	Actual results							Year-on-y	ear comparis	son				
NIEs3			2009	2010						2009	2010			
	2008	2009	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	Oct Dec.	2008	2009	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	Oct Dec.
Total value of electrical machinery	1,351,590	1,575,537	443,627	432,501	394,039	437,428 F	416,324	-20.7	3.0	21.2	60.5	32.0	9.2	P -7.6
Electrical machines and apparatuses	170,061	207,425	55,798	56,028	49,111	52,808 F	53,015	-24.4	16.6	29.6	45.7	13.5	0.9	P -5.0
Information and communications machines and equipment	343,652	502,599	144,224	134,245	140,019	130,284 F	127,486	-22.9	-2.8	7.4	58.7	34.8	8.4	P -11.6
Electronic parts and devices	837,877	865,513	243,605	242,228	204,910	254,337 F	235,823	-18.7	2.3	25.8	65.3	35.5	12.1	P -5.2
Total value of transportation equipment	367,953	454,246	130,871	131,974	128,037	124,982 F	149,941	-28.8	21.0	57.3	62.2	42.0	23.4	P 14.6
Transportation machines and equipment	177,281	238,148	69,558	68,342	67,200	63,550 F	80,580	-28.3	28.6	73.4	49.4	38.9	22.5	P 15.8
Parts and accessories for transportation machinery	190,672	216,098	61,312	63,632	60,837	61,431 F	69,361	-29.3	13.9	42.8	77.8	45.7	24.3	P 13.1

	Actual results							Year-on-y	ear comparis	son				
China (including Hong Kong)			2009	2010						2009	2010			
	2008	2009	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	Oct Dec.	2008	2009	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	Oct Dec.
Total value of electrical machinery	4,907,092	5,130,396	1,381,223	1,246,150	1,531,637	1,586,742	P 1,607,913	-2.8	-4.1	5.2	31.1	30.3	15.4	P 14.4
Electrical machines and apparatuses	1,328,451	1,380,249	352,990	368,845	415,064	443,337	P 440,229	-1.1	-0.8	11.2	25.2	30.3	21.2	P 19.4
Information and communications machines and equipment	1,483,717	1,544,992	414,948	343,523	509,983	472,145	P 486,065	-3.3	-1.5	4.4	45.3	37.2	11.2	P 15.7
Electronic parts and devices	2,094,924	2,205,155	613,286	533,782	606,591	671,260	P 681,619	-3.7	-7.8	2.5	27.5	26.2	15.1	P 11.0
Total value of transportation equipment	5,158,581	6,032,245	1,711,311	1,836,606	1,903,344	1,859,711	P 1,992,937	25.3	13.2	17.0	47.2	80.1	28.6	P 15.8
Transportation machines and equipment	2,734,965	3,097,954	885,716	978,162	1,013,243	1,027,988	P 1,069,151	32.6	13.2	18.7	49.3	95.9	43.3	P 20.7
Parts and accessories for transportation machinery	2,423,616	2,934,291	825,595	858,444	890,101	831,723	P 923,786	18.5	13.2	15.0	44.7	64.7	14.1	P 10.6

	Actual results							Year-on-y	ear comparis	son				
Other Asian countries			2009	2010						2009	2010			
	2008	2009	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	Oct Dec.	2008	2009	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	Oct Dec.
Total value of electrical machinery	152,033	161,377	43,738	39,899	53,853	52,773	P 57,398	7.3	1.5	10.3	30.9	20.6	7.6	P 10.8
Electrical machines and apparatuses	28,573	35,477	8,543	10,538	21,674	18,421	P 20,466	3.2	15.5	28.0	38.3	37.7	29.2	P 38.1
Information and communications machines and equipment	98,750	95,770	27,080	21,327	22,301	23,281	P 24,399	9.2	-3.0	4.2	23.8	3.4	-9.7	P -9.9
Electronic parts and devices	24,710	30,131	8,116	8,034	9,877	11,071	P 12,533	5.6	3.4	18.3	47.5	58.6	41.6	P 51.0
Total value of transportation equipment	1,281,199	1,663,170	440,524	490,019	479,112	521,012	P 544,996	-2.8	28.5	51.7	52.7	42.0	30.9	P 23.1
Transportation machines and equipment	1,015,245	1,321,685	345,450	387,687	380,250	410,682	P 425,192	-4.0	28.9	51.4	49.6	40.1	29.5	P 23.1
Parts and accessories for transportation machinery	265,953	341,486	95,074	102,332	98,862	110,330	P 119,804	2.5	27.0	52.5	65.4	49.6	36.9	P 23.4

	Actual results							Year-on-y	ear comparis	son				
Europe			2009	2010						2009	2010			
	2008	2009	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	Oct Dec.	2008	2009	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	Oct Dec.
Total value of electrical machinery	4,130,496	3,399,535	1,024,188	816,345	847,622	881,883	P 1,063,012	-13.9	-24.4	-10.6	-5.8	12.2	8.4	P 3.5
Electrical machines and apparatuses	425,933	417,027	114,269	105,550	103,232	105,015	P 114,734	-13.5	-16.2	-2.6	5.6	9.5	1.7	P 0.3
Information and communications machines and equipment	2,223,814	1,810,036	522,368	465,817	449,234	458,842	P 541,372	-16.3	-24.0	-13.5	-8.8	12.6	8.5	P 3.6
Electronic parts and devices	1,480,749	1,172,473	387,551	244,978	295,155	318,026	P 406,906	-10.2	-31.5	1.4	0.2	12.6	10.6	P 4.2
Total value of transportation equipment	4,663,138	3,902,799	1,010,564	1,113,472	1,014,367	1,017,499	P 1,121,317	-20.4	-18.8	-3.4	42.5	24.6	3.0	P 8.8
Transportation machines and equipment	3,270,380	2,569,410	652,819	741,988	657,909	672,907	P 713,042	-21.7	-21.4	-9.7	42.7	24.8	1.2	P 6.4
Parts and accessories for transportation machinery	1,392,758	1,333,390	357,745	371,485	356,459	344,593	P 408,276	-17.3	-12.6	12.4	42.2	24.3	6.6	P 13.0

	Actual results							Year-on-y	year comparis	son				
Other			2009	2010						2009	2010			
	2008	2009	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	Oct Dec.	2008	2009	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	Oct Dec.
Total value of electrical machinery	250,125	249,009	84,460	54,726	86,877	61,171 I	90,711	-7.4	-3.6	14.2	29.7	60.6	5.0	P 8.6
Electrical machines and apparatuses	40,156	32,567	9,095	9,247	9,533	7,178 I	11,426	19.3	-11.9	-4.9	7.2	41.5	-4.1	P 25.6
Information and communications machines and equipment	95,938	97,301	31,842	23,410	31,996	24,112 I	32,623	-12.7	1.7	24.6	43.1	67.7	5.4	P 2.5
Electronic parts and devices	114,031	119,142	43,524	22,069	45,348	29,881 I	46,662	-8.8	-9.3	-22.7	12.3	56.1	41.8	P 31.7
Total value of transportation equipment	4,392,887	4,191,135	1,191,732	1,183,683	1,186,648	1,240,836 I	1,375,843	-3.0	-5.8	13.2	39.0	43.7	22.0	P 15.2
Transportation machines and equipment	3,842,689	3,635,780	1,031,470	1,020,366	1,013,022	1,067,093 I	1,191,989	-2.0	-5.6	12.4	38.3	42.3	22.1	P 15.4
Parts and accessories for transportation machinery	550,198	555,355	160,262	163,317	173,626	173,743 I	183,854	-9.0	-6.8	19.0	44.6	53.7	21.0	P 14.1

Note: Due to an annual revision made during the April-June quarter, there is a gap between actual results for the current quarter and those for the previous year and before.

Therefore, comparisons between the current quarter and the corresponding quarter of the previous year are calculated by totaling the figures only for overseas subsidiaries (newly established companies are included) continuously subject to the survey since the previous year.

No adjustments have been made to the actual results for each quarter.

#### <Appendix table 2> Sales Forecasts (DI) (Electrical machinery/Transportation el(Unit: % point)

	DI	DI												DI												
	_	Oct Dec. 2	009 survey	Jan Mar.	2010 survey	Apr Jun.	2010 survey	Jul Sept.	2010 survey		Oct Dec.	2010 survey		11	Oct Dec.	2009 survey	Jan Mar.	2010 survey	Apr Jun.	2010 survey	Jul Sept.	2010 survey		Oct Dec.	. 2010 survey	
	Curr	rent assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current a	ssessment	Prosp	ects	1	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current a	ssessment	Pros	spects
All regions	Jan	n Mar. 2010	Apr Jun. 2010	Apr Jun. 2010	Jul Sept. 2010	Jul Sept. 2010	Oct Dec. 2010	Oct Dec. 2010	Jan Mar. 2011	Jan Mar. 2011	Year-on-year change	Apr Jun. 2011	Year-on-year change	North America	Jan Mar. 2010	Apr Jun. 2010	Apr Jun. 2010	Jul Sept. 2010	Jul Sept. 2010	Oct Dec. 2010	Oct Dec. 2010	Jan Mar. 2011 J	an Mar. 2011	Year-on-year change	s Apr Jun. 2011	Year-on-year changes
Total value of electrical ma	achinery	4.5	19.2	24.2	26.5	22.0	10.4	-1.1	0.5	P -5.2	P -9.7	P 18.0	P -1.2	Total value of electrical machinery	1.9	15.1	7.7	19.3	24.5	17.8	12.7	6.3 F	11.3	P 9.4	P 2.3	P -12.8
Electrical machines and	ı													Electrical machines and												
apparatuses		12.1	15.3	24.8	22.9	17.0	11.1	5.6	7.6	P 2.3	P -9.8	P 20.3	P 5.0	apparatuses	5.2	26.3	0.0	36.8	36.8	21.1	16.7	11.1 F	0.0	P -5.2	P -11.1	P -37.4
Information and commu	unications													Information and communications machines and												
machines and equipment		-9.8	5.5	7.3	16.5	13.2	5.9	1.3	0.0	P -10.1	P -0.3	P 5.6	P 0.1	equipment	-11.7	0.0	6.3	0.0	23.1	23.1	7.7	7.7 F	7.7	P 19.4	P 7.7	P 7.7
Electronic parts and de-	vices	6.9	30.1	33.4	34.7	30.8	12.3	-8.0	-5.1	P -8.8	P -15.7	P 23.0	P -7.1	Electronic parts and devices	11.7	17.6	17.6	17.6	7.7	7.7	12.5	0.0 F	30.8	P 19.1	P 15.4	P -2.2
Total value of transportation	ion								0.7		n 22			Total value of transportation		l		0.0				<b>7</b> 0				D 140
equipment		15.7	11.9	5.6	7.3	8.8	7.7	5.8	8.7	P 13.4	P -2.3	P 12.1	P 0.2	equipment	10.8	1.1	-1.1	0.0	-1.1	1.2	-7.8	7.9 F	20.6	P 9.8	P 15.1	P 14.0
Transportation machine	es and	20.6	23.9	19.0	10.5	18.2	-1.2	17.3	11.9	P 23.3	P 2.7	P 15.3	P -8.6	Transportation machines and	20.0	0.0	-7.7	-8.3	30.8	-8.4	23.1	50.0 F	69.2	P 49.2	P 25.0	P 25.0
equipment		20.0	23.9	17.0	10.3	10.2	-1.2	17.3	11.9	. 23.3	2./	1 13.3	-0.0	equipment	20.0	0.0	-1.1	-0.3	30.8	-0.4	23.1	30.0 F	09.2	47.2	23.0	1 23.0
Parts and accessories for transportation machinery	or	15.0	10.8	3.6	6.9	7.4	8.7	4.1	8.2	P 12.0	P -3.0	P 11.7	P 0.9	Parts and accessories for transportation machinery	10.0	1.2	-0.6	0.6	-3.6	1.8	-10.4	4.6 F	16.6	P 6.6	P 14.3	P 13.1
			10.0	5.0	5.7	, ,,,,	0.7		0.2	12.0	3.0	,	0.7				. 0.0	0.0	3.0	1.0			10.0	. 0.0		
	DI	Oct Dec. 2	1000	Jan Mar. 1	2010	Amr. T	2010 survey	Tal. Co.:	2010 survey		Oct Dec.	2010		1	DI Dua	2009 survey	Jan Mar.	2010	Amr. To 1	2010 survey	Jul Sept.	2010		Oct. P	. 2010 survey	
	-	rent assessment	Prospects	Jan Mar.	Prospects	Apr Jun.	Prospects	Current assessment	Prospects	Current a		2010 survey Prosp	anto	-	Current assessment	Prospects	Jan Mar.	Prospects	Apr Jun	Prospects	Jul Sept.	Prospects	Current a			spects
Asia		n Mar. 2010	Apr Jun. 2010	Apr Jun. 2010	Jul Sept. 2010	Jul Sept. 2010	Oct Dec. 2010					Apr Jun. 2011		ASEAN4	Jan Mar. 2010		Apr Jun. 2010	Jul Sept. 2010		Oct Dec. 2010			an Mar. 2011		Apr Jun. 2011	
																<u> </u>									,	
Total value of electrical ma	achinery	3.6	21.5	28.9	30.0	23.6	9.3	-4.6	-0.3	P -5.4	P -9.0	P 20.1	P -1.4	Total value of electrical machinery	4.4	18.1	18.1	24.2	21.1	4.9	-6.7	-2.8 F	0.0	P -4.4	P 24.1	P 6.0
Electrical machines and apparatuses	i	11.4	15.9	33.7	27.4	15.5	9.8	2.7	6.6	P 5.1	P -6.3	P 22.8	P 6.9	Electrical machines and apparatuses	8.9	17.8	24.5	22.2	4.4	13.1	-12.5	0.0 F	6.6	P -2.3	P 19.6	P 1.8
														Information and												
Information and commu machines and equipment	unications	-13.5	8.5	9.3	20.2	17.5	0.9	-4.6	-0.9	P -9.9	P 3.6	P 6.6	P -1.9	communications machines and equipment	-19.4	0.0	5.5	11.1	13.9	-5.5	-11.8	-5.9 F	-18.1	P 1.3	P 12.9	P 12.9
Electronic parts and de-	vices	6.1	30.9	34.8	36.2	32.2	12.6	-10.0	-5.3	P -11.1	P -17.2	P 24.1	P -6.8	Electronic parts and devices	10.8	24.8	19.8	29.7	31.1	4.8	-2.0	-3.1 F	3.1	P -7.7	P 30.1	P 5.3
Total value of transportation	ion													Total value of transportation												
equipment		18.5	17.0	11.1	14.9	17.2	13.4	9.7	7.8	P 11.9	P -6.6	P 13.1	P -3.9	equipment	21.5	11.5	13.2	16.1	24.0	9.1	4.8	5.5 F	19.3	P -2.2	P 11.9	P 0.4
Transportation machine	es and													Transportation machines and												
equipment		14.5	27.7	20.3	9.8	16.2	3.3	12.0	1.7	P 16.2	P 1.7	P 13.3	P -14.4	equipment	14.8	40.0	35.3	12.9	21.2	6.7	23.6	0.0 F	29.5	P 14.7	P 16.1	P -23.9
Parts and accessories for	or													Parts and accessories for												
transportation machinery		19.2	15.8	9.5	15.7	17.3	14.9	9.3	8.8	P 11.2	P -8.0	P 13.1	P -2.7	transportation machinery	22.8	7.2	8.3	16.8	24.5	9.6	0.7	6.6 F	17.3	P -5.5	P 11.1	P 3.9
	DI	I		•		•									DI											
	(	Oct Dec. 2	009 survey	Jan Mar. 2	2010 survey	Apr Jun.	2010 survey	Jul Sept.	2010 survey		Oct Dec.	2010 survey			Oct Dec.	2009 survey	Jan Mar.	2010 survey	Apr Jun.	2010 survey	Jul Sept.	2010 survey		Oct Dec.	. 2010 survey	
NIEs3		rent assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current a		Prosp		China (including Hong		Prospects	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current a			spects
	Jan	n Mar. 2010	Apr Jun. 2010	Apr Jun. 2010	Jul Sept. 2010	Jul Sept. 2010	Oct Dec. 2010	Oct Dec. 2010	Jan Mar. 2011	Jan Mar. 2011	Year-on-year change	Apr Jun. 2011	Year-on-year change	Kong)	Jan Mar. 2010	Apr Jun. 2010	Apr Jun. 2010	Jul Sept. 2010	Jul Sept. 2010	Oct Dec. 2010	Oct Dec. 2010	Jan Mar. 2011 J	an Mar. 2011	Year-on-year change	Apr Jun. 2011	Year-on-year changes
				27.0	150	20.2			0.0		D 144						242	260	26.5			0.7				n 0.1
Total value of electrical ma	achinery	3.1	15.7	27.0	15.9	20.3	-10.1	-44.6	-8.9	P -11.3	P -14.4	P 2.0	P -13.7	Total value of electrical machinery	0.7	23.8	34.3	36.0	26.5	16.1	4.3	0.7 F	-8.8	P -9.5	P 21.7	P -2.1
Electrical machines and	i	17.7	23.6	23.6	23.6	6.2	-43.8	-46.7	-6.7	P -7.2	P -24.9	P 143	P -93	Electrical machines and apparatuses	10.0	146	37.0	30.5	23.2	18.6	14.1	9.1 F	46	P -54	P 26.2	P 11.6
apparatuses		1/./	23.0	23.0	23.6	0.2	-43.8	-40./	-0./	-1.2	1 -24.9	1 14.3	1 -9.5	Information and	10.0	14.6	37.0	30.3	23.2	18.6	14.1	9.1 F	4.0	-3.4	20.2	1 11.6
Information and commu- machines and equipment	unications	-7.7	0.0	0.0	8.3	0.0	-11.1	-10.0	10.0	P -20.0	P -12.3	P -22.2	P -22.2	communications machines and equipment	-13.1	14.7	11.1	25.4	22.9	6.6	5.2	0.0 F	-5.0	P 8.1	P 5.1	P -9.6
пасние зна одирнен		-1.1	0.0	0.0	0.3	0.0	-11.1	-10.0	10.0	-20.0	-12.3	-22.2	44.4	- дарижи	-13.1	14./	11.1	4.5.4	22.9	0.0	3.2	0.0 1	-5.0	0.1	3.1	-7.0
Electronic parts and de-	evices	0.0	17.7	38.2	14.7	32.3	5.8	-54.8	-16.1	P -10.3	P -10.3	P 3.5	P -14.2	Electronic parts and devices	-0.9	37.3	44.0	46.6	31.9	18.6	-6.4	-7.4 F	-25.0	P -24.1	P 26.5	P -10.8
												1														
Total value of transportation equipment	ion	6.5	16.7	13.8	10.7	11.5	16.0	27.0	25.0	P 11.1	P 4.6	P 23.1	P 6.4	Total value of transportation equipment	16.1	21.5	14.0	14.9	6.5	15.5	11.3	7.9 F	4.9	P -11.2	P 12.7	P -8.8
Townstation														Towns and in some him.												
Transportation machine equipment	es and	50.0	0.0	100.0	0.0	-50.0	0.0	0.0	100.0	P 0.0	P -50.0	P 100.0	P 100.0	Transportation machines and equipment	-5.3	8.3	10.5	6.2	5.3	-6.2	-16.7	0.0 F	0.0	P 5.3	P 12.5	P 4.2
Parts and accessories fo	ior	T										Ι Τ		Parts and accessories for								T				
	N/A	3.4	17.2	7.4	11.1	16.7	16.7	29.2	21.8	P 12.0	P 8.6	P 20.0	P 2.8		18.4	22.4	14.5	15.8	6.6	17.6	14.7	8.8 F	5.5	P -12.9	P 12.7	P -9.7

	DI													DI											
	Oct Dec.	2009 survey	Jan Mar.	2010 survey	Apr Jun.	2010 survey	Jul Sept.	2010 survey		Oct Dec	. 2010 survey			Oct Dec.	2009 survey	Jan Mar.	2010 survey	Apr Jun.	2010 survey	Jul Sept.	. 2010 survey		Oct Dec	2010 survey	
Other Asian countries	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current	ssessment	Pro	spects	F	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current assessment	t Prospects	Current	assessment	Pro	spects
	Jan Mar. 2010	Apr Jun. 2010	Apr Jun. 2010	Jul Sept. 2010	Jul Sept. 2010	Oct Dec. 2010	Oct Dec. 2010	Jan Mar. 2011	Jan Mar. 2011	Year-on-year change	Apr Jun. 201	Year-on-year chang	Europe	Jan Mar. 2010	Apr Jun. 2010	Apr Jun. 2010	Jul Sept. 2010	Jul Sept. 2010	Oct Dec. 2010	Oct Dec. 2010	Jan Mar. 2011	Jan Mar. 201	Year-on-year change	Apr Jun. 201	1 Year-on-year changes
Total value of electrical machinery	38.1	33.4	54.6	40.9	17.8	10.7	0.0	22.2	P 8.3	P -29.8	P 12.5	P -20.9	Total value of electrical machinery	15.7	0.0	-10.2	0.0	4.1	16.7	13.4	9.6	P -8.4	P -24.1	P 10.6	P 10.6
Electrical machines and													Electrical machines and												
apparatuses	50.0	0.0	80.0	20.0	-11.1	-22.2	22.2	33.3	P 25.0	P -25.0	P 12.5	P 12.5	apparatuses	19.0	0.0	-19.0	-19.0	5.0	15.0	19.1	14.3	P -5.2	P -24.2	P 26.3	P 26.3
Information and communications machines and equipment	0.0	12.5	25.0	37.5	12.5	0.0	-37.5	0.0	P 0.0	P 00	P 25.0	D 12.5	Information and communications machines and equipment	13.6	-91	-14.3	9.6	-10.5	21.1	10.0	15.0	P -10.5	P -24.1	P -5.5	P 36
machines and equipment	0.0	12.3	23.0	31.3	12.3	0.0	-51.5	0.0	1 0.0	1 0.0	1 23.0	1 12	сфирики	13.0	-7.1	-14.5	7.0	-10.5	21.1	10.0	13.0	1 -10.5	1 -24.1	1 -5.5	1 3.0
Electronic parts and devices	66.7	66.7	66.7	55.6	45.5	45.5	10.0	30.0	P 0.0	P -66.7	P 0.0	P -66.7	Electronic parts and devices	12.5	25.0	28.6	28.6	33.3	11.1	9.1	-9.1	P -10.0	P -22.5	P 10.0	P -15.0
Total value of transportation equipment	22.9	23.8	-11.6	12.2	32.6	21.3	13.6	7.1	P 81	P -14.8	P 15.2	D 94	Total value of transportation equipment	14.3	8.7	-9.2	-20.5	-25.5	-8.8	11.6	12.1	P 11.6	P -2.7	P 2.5	Р -6.2
Transportation machines and equipment	35.7	22.2	-14.3	77	28.6		23.1	0.0					Transportation machines and equipment	62.5		1			0.0						
Parts and accessories for transportation machinery	17.6	24.2	-10.3	14.3		26.5	9.7	10.0					Parts and accessories for transportation machinery	10.0			-22.1	-26.7	-9.4	8.6	11.7				

	DI													
	Oct Dec.	2009 survey	Jan Mar.	2010 survey	Apr Jun.	2010 survey	Jul Sept.	2010 survey		Oct Dec.	2010 survey	0 survey		
Other	Current assessment	Prospects	Current assessment Prospec		Current assessment	Prospects	Current assessment	Prospects	Current a	issessment	Pro	spects		
	Jan Mar. 2010	Apr Jun. 2010	Apr Jun. 2010	Jul Sept. 2010	Jul Sept. 2010	Oct Dec. 2010	Oct Dec. 2010	Jan Mar. 2011	Jan Mar. 2011	Year-on-year change	Apr Jun. 201	Year-on-year changes		
Total value of electrical machinery	12.5	18.7	18.8	6.3	9.1	9.1	38.5	-23.1	P -54.5	P -67.0	P 18.2	P -0.5		
Electrical machines and														
apparatuses	28.6	14.3	0.0	0.0	66.7	0.0	20.0	0.0	P -75.0	P -103.6	P 25.0	P 10.7		
Information and communications														
machines and equipment	-14.3	14.3	42.8	14.3	-16.7	16.6	66.7	-50.0	P -60.0	P -45.7	P 20.0	P 5.7		
Electronic parts and devices	50.0	50.0	0.0	0.0	0.0	0.0	0.0	0.0	P 0.0	P -50.0	P 0.0	P -50.0		
Total value of transportation equipment	13.3	12.9	7.4	14.0	26.1	9.8	10.7	13.9	P 6.5	P -6.8	P 9.0	P -3.9		
Transportation machines and equipment	30.0	60.0	40.0	57.1	40.0	-33.3	30.0	28.6	P 0.0	P -30.0	P 28.6	P -31.4		
Parts and accessories for transportation machinery	10.3	8.8	0.0	7.0	23.6	14.5	5.4	11.1	P 7.8	P -2.5	P 6.1	P -2.7		

#### <Appendix table 3>

Actual Results and DI in Key Countries (Unit: Values in 10,000 US dollars, number of employees in persons, year-on-year comparisons in %, DI in % points)

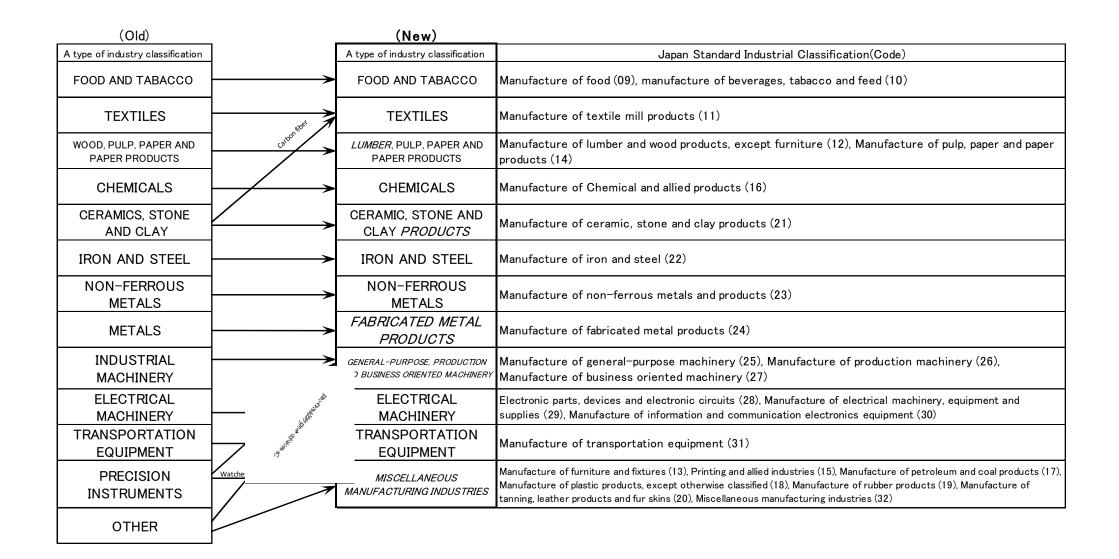
Actual	Results and D	l in Key (	Countri	es	(Unit: Va			llars, numbe	r of empl	oyees in perso	ns, year-or	-year comp	arisons in	%, DI in %	6 points)									
						Actual	results					DI 2000												
		2009 Oct Dec.		2010 Jan Mar.		I A Y		Int. Cont.		Oct Dec.		2009		2010	.,				o .		0.	-		
		Oct Dec.	Year-on-year	Jan Mar.	Year-on-year	Apr Jun.	Year-on-year	Jul Sept.	Year-on-year	Oct Dec.	Year-on-year	Oct	Prospects	Jan	Prospects	Apr.	- Jun. Prospects	Jul	Prospects	Current ass	Oct.	Prospects		
			comparison		comparison		comparison		comparison		comparison	Jan Mar. 2010	Apr Jun. 2010	Apr Jun. 2010	Jul Sept.2010		Oct Dec. 2010	Oct Dec. 2010	Jan Mar. 2011	Jan Mar. 2011	Year-on-year comparison	Apr Jun. 2011 Year-on-year companies		
	Sales	5,065,059	-6.5	5,253,676	37.8	5,660,531	35.5	5,619,217	21.7	P 5,826,375	P 14.3	10.7	9	9.4	9.8	10.0	4.8	2.0	9.5	P 18.9	P 8.2	P 15.3 P 6.3		
United States	Tangible fixed assets	105,564	-6.6	86,347	-43.7	73,573	-19.5	112,765	32.2	P 99,374	P -8.1	4.2	6.1	12.6	7.6	16.1	8.5	11.7	7.3	P 4.4	P 0.2	P 5.4 P -0.7		
	Number of employees	374,835	-9.9	375,015	-3.2	384,496	1.0	382,903	1.9	P 381,061	P 1.6	1.5	2.5	0.9	-3.7	3.6	1.6	4.3	1.9	P 9.9	P 8.4	P 7.9 P 5.4		
	Sales	953,174	18.7	1,006,808	69.4	1,074,295	52.1	1,143,242	36.8	P 1,210,028	P 25.0	13.8	19	30.1	15.4	17.9	19.9	15.0	9.2	P 15.2	P 1.4	P 20.1 P 1.1		
Indonesia	Tangible fixed assets	16,627	-44.1	14,353	-43.0	17,662	-3.9	24,883	91.6	P 29,672	P 71.2	15	14.2	16.7	11.8	21.1	15.1	12.2	2.3	P 10.9	P -4.1	P 17.4 P 3.2		
	Number of employees	244,134	1.3	252,954	11.8	266,862	12.3	277,256	12.4	P 274,635	P 8.1	7.2	10.3	12.5	7.7	11.7	4.4	12.2	4.6	P 12.1	P 4.9	P 11.2 P 0.9		
	Sales	551,522	14.3	536,332	62.2	635,812	43.7	690,317	30.9	P 669,356	P 21.7	13.6	20	24.2	24.1	20.8	3.4	-1.3	-0.7	P 7.3	P -6.3	P 27.0 P 7.0		
Malaysia	Tangible fixed assets	17,865	-0.8	14,963	-14.7	22,549	81.4	34,677	256.7	P 33,209	P 83.4	1.5	11.1	15.4	11.0	13.6	4.6	8.1	1.4	P 12.6	P 11.1	P 13.6 P 2.5		
,	Number of employees	126,800	-8.9	130,070	1.7	137,805	7.9	138,379	9.6	P 138,143	P 6.8	9.8	8.6	18.3	8.2	12.3	6.8	10.8	4.8		P -0.4	P 9.4 P 0.8		
	Sales	305,421	12.3	313,471	49.3	348,775	43.1	338,260	18.8	P 348,162	P 11.3	-1	11.3	11.4	20.0	12.8	6.0	-7.2	13.4	P 7.9	P 8.9	P 14.3 P 3.0		
Philippines	Tangible fixed assets	16,333	-28.2	12,021	0.8	16,361	54.3	16,898	69.6	P 16,178	P -8.2	7.4	10.2	8.6	0.0	16.9	14.8	3.8	0.0	P 2.3	P -5.1	P 2.5 P -7.7		
	Number of employees	125,670	3.6	125,233	25.2	132,524	14.6	130,339	3.1	P 130,135	P -0.3	-1.1	4.1	5.1	11.4	11.5	1.9	0.0	1.0	P 4.9	P 6.0	P 2.0 P -2.1		
	Sales	2,029,451	10.3	2,182,276	57.0	2,292,797	60.8	2,528,074	44.9	P 2,946,295	P 30.5	21.1	20.7	23.3	25.9	33.4	17.7	8.1	8.7	P 19.7	P -1.4	P 25.8 P 5.1		
Thailand	Tangible fixed assets	61,233	-16.7	69,037	16.1	79,516	72.7	69,500	29.2	P 94,757	P 53.7	17.7	15.1	17.9	14.4	22.0	22.0	14.3	12.6	P 16.1	P -1.6	P 25.1 P 10.0		
	Number of employees	414,752	-2.7	430,293	6.4	446,548	10.1	454,722	9.4	P 454,132	P 7.8	13.5	13.7	19.2	14.8	18.9	13.2	11.3	10.1	P 18.5	P 5.0	P 20.5 P 6.8		
	Sales	370,364	38.4	382,960	57.9	422,851	43.3	431,899	30.6	P 486,299	P 31.3	4.4	26.1	37.8	25.7	29.4	19.2	4.7	-3.2	P 6.0	P 1.6	P 6.1 P -20.0		
Korea	Tangible fixed assets	9,502	-12.3	8,592	-4.3	10,332	118.2	9,084	94.8	P 19,702	P 107.4	10.7	8.9	22.2	5.6	22.5	19.3	17.3	5.8	P 5.8	P -4.9	P 21.1 P 12.2		
	Number of employees	33,678	8.6	34,174	14.3	34,789	16.6	35,397	5.3	P 35,668	P 5.9	19.1	10.3	23.6	19.4	21.8	17.4	19.0	4.8	P 19.1	P 0.0	P 14.7 P 4.4		
	Sales	386,238	17.6	380,223	53.1	427,356	45.1	442,251	23.8	P 474,939	P 21.0	12.2	27	35.1	23.0	27.1	8.5	-2.7	1.4	P -4.5	P -16.7	P 16.9 P -10.1		
Singapore	Tangible fixed assets	7,726	6.2	23,505	222.5	7,342	44.0	9,239	61.3	P 22,008	P 172.0	3.4	15.2	18.4	10.0	12.5	3.6	0.0	-3.4		P -8.9	P 3.7 P -11.5		
	Number of employees	53,602	3.9	52,503	-6.0	51,838	-4.5	51,408	-6.6	P 49,909	P -7.5	-2.7	2.7	5.5	0.0	7.1	-1.4	-2.8	-1.4	P 0.0	P 2.7	P 0.0 P -2.7		
	Sales	398,043	33.5	399,544	58.1	380,512	42.2	437,256	19.7	P 447,549	P 14.6	-1.8	19.2	16.7	22.4	21.9	5.8	2.0	2.1	P -1.0	P 0.8	P 12.1 P -7.1		
Taiwan	Tangible fixed assets	11,502	0.1	7,412	-54.3	12,959	62.5	12,480	7.8	P 10,931	P -5.4	12.5	5.7	11.5	14.1	10.2	9.2	10.7	4.9	P 13.9	P 1.4	P 11.9 P 6.2		
	Number of employees	49,344	-1.0	48,709	0.5	49,198	1.8	49,914	1.0	P 50,260	P 1.4	2.7	1.8	9.3	5.7	9.1	5.5	12.3	11.6	P 8.9	P 6.2			
China	Sales	4,239,338	10.3	4,220,502	38.2	4,842,394	50.2	5,011,863	24.7	P 5,181,256	P 19.0	5.8	25.9	29.8	30.4	24.9	17.2	12.0	7.6	P -1.5	P -7.3	P 24.7 P -1.2		
(including	Tangible fixed assets	99,312	-36.2	102,163	-14.8	111,315	-0.5	120,396	12.5	P 153,957	P 50.4	12.3	15.7	20.2	15.5	21.3	15.3	15.3	9.6	P 10.7	P -1.6	P 13.4 P -2.3		
Hong Kong)	Number of employees	1,165,172	-2.8	1,186,624	7.5	1,233,402	8.4	1,246,590	6.1	P 1,233,662	P 3.1	11.3	12.6	16.2	14.4	16.5	11.2	14.4	10.0	P 10.3	P -1.0	P 12.9 P 0.3		
	Sales	373,533	76.7	436,492	70.3	474,889	46.3	487,070	33.8	P 486,081	P 28.9	41.2	32.2	0.0	16.1	41.0	18.4	21.1	27.0	P 26.8	P -14.4	P 28.2 P -4.0		
India	Tangible fixed assets	15,216	-37.0	17,632	-21.9	28,504	154.4	33,034	108.3	P 54,266	P 256.4	10	37	37.9	-3.6	23.5	12.1	42.8	5.9	P 26.3	P 16.3	P 5.9 P -31.1		
	Number of employees	61,207	44.4	70,272	59.6	78,362	33.3	84,387	38.0	P 83,626	P 31.9	20	13.8	0.0	20.0	8.1	17.2	27.0	25.0	P 22.5	P 2.5	P 23.1 P 9.3		
	Sales	253,841	19.6	243,469	46.6	251,220	28.5	279,081	20.2	P 307,411	P 16.7	19	34.4	44.8	40.0	31.7	36.0	29.4	19.0	P 2.0	P -17.0	P 29.3 P -5.1		
Vietnam	Tangible fixed assets	10,052	-47.6	16,949	41.5	8,433	-27.0	9,310	-15.2	P 12,658	P 13.8	22.1	14.3	26.2	21.5	24.2	20.7	27.4	21.0	P 21.0	P -1.1	P 21.2 P 6.9		
	Number of employees	156,594	-1.1	155,099	4.7	178,337	14.9	190,027	18.3	P 192,729	P 13.8	17.7	20	24.0	26.3	30.4	23.1	19.0	18.3	P 20.8	P 3.1	P 23.0 P 3.0		
XX 5	Sales	865,116	1.2	815,741	44.3	839,114	32.8	875,128	6.8	P 1,015,742	P 16.4	12.6	9	-4.1	-7.0	-5.1	2.6	17.6	14.8	P 14.7	P 2.1	P 9.5 P 0.5		
United Kingdom	Tangible fixed assets	11,909	-47.7	16,287	6.7	8,975	-10.2	14,328	63.9	P 21,109	P 76.8	11.6	12.1	1.7	8.5	4.8	14.5	15.2	5.1	P 3.2	P -8.4	P 11.7 P -0.4		
remguom	Number of employees	73,250	-6.0	73,082	1.7	74,957	3.3	75,861	3.7	P 75,960	P 2.7	0	0	0.0	0.0	-2.7	-2.6	4.0	2.7	P 5.5	P 5.5	P 5.5 P 5.5		
	Sales	326,499	12.1	333,809	40.5	296,170	15.9	285,647	-5.9	P 350,695	P 7.4	0	2.4	0.0	-6.8	0.0	13.9	13.4	20.5	P 21.0	P 21.0	P 14.7 P 12.3		
France	Tangible fixed assets	3,444	-52.0	4,898	29.5	4,264	37.4	4,289	30.1	P 11,807	P 242.8	-2.9	-6.5	0.0	12.2	9.1	-6.3	23.7	2.7	P 2.8	P 5.7	P 15.2 P 21.7		
	Number of employees	19,300	-4.4	21,351	8.3	21,533	9.8	21,800	1.1	P 21,273	P 10.2	-10.6	-13.3	-4.3	-6.7	2.2	0.0	4.5	-4.5	P 11.6	P 22.2	P 9.5 P 22.8		
	Sales	549,313	-6.1	548,818	0.4	529,754	5.0	530,725	4.3	P 622,357	P 10.5	23.1	23.1	9.6	7.7	-10.0	6.0	15.1	5.8	P 3.9	P -19.2	P 16.0 P -7.1		
Germany	Tangible fixed assets	10,365	58.9	5,688	-25.2	3,898	-29.6	5,819	7.4	P 11,855	P 10.6	4.1	6.2	-4.2	-6.4	12.5	0.0	9.6	0.0	P 2.0	P -2.1	P 10.4 P 4.2		
	Number of employees	51,770	0.0	52,397	6.6	54,756	7.8	60,693	16.2	P 63,441	P 18.4	0	3.8	-3.8	3.8	0.0	1.8	0.0	-7.9	P 4.2	P 4.2	P 10.6 P 6.8		
	Sales	330,152	1.8	341,362	14.9	304,517	3.4	306,059	0.4	P 326,590	P -1.1	9.1	18.2	5.3	21.0	23.8	19.0	9.1	9.1	P 0.0	P -9.1	P 4.5 P -13.7		
Netherlands	Tangible fixed assets	4,668	-66.4	3,413	-49.3	3,067	-36.3	4,347	-0.9	P 7,643	P 63.7	5.5	0	5.5	16.7	-5.9	0.0	0.0	-5.3	P 15.0	P 9.5	P 15.0 P 15.0		
	Number of employees	22,333	-9.4	22,425	-7.9	22,570	-4.7	22,386	-0.3	P 22,396	P 0.3	4.6	0	0.0	-5.0	0.0	-5.0	4.5	0.0	P 0.0	P -4.6	P 0.0 P 0.0		
	Sales	525,116	11.1	484,808	32.7	502,094	39.9	552,596	20.1	P 592,172	P 12.8	10.2	37.8	39.2	39.5	28.9	16.3	2.3	20.4	P 9.3	P -0.9	P 23.1 P -14.7		
Brazil	Tangible fixed assets	14,060	-49.6	13,480	-66.7	8,660	-60.9	17,348	29.0	P 17,988	P 27.9	9.5	28.2	19.5	0.0	-8.1	22.2	19.4	13.8	P 21.6	P 12.1	P 20.6 P -7.6		
	Number of employees	60,622	-2.5	60,708	-1.7	61,536	3.2	61,850	1.5	P 62,647	P 3.3	11.3	11.9	7.2	10.0	4.8	2.5	2.4	0.0	P -5.0	P -16.3	P 7.7 P -4.2		
	Sales	319,188	-1.2	351,902	24.9	389,712	36.9	410,486	41.5	P 425,731	P 35.2	14	14.6	15.9	15.9	23.6	8.0	12.8	2.8	P -2.2	P -16.2	P 16.3 P 1.7		
Mexico	Tangible fixed assets	1,764	-64.3	6,993	35.8	7,027	15.9	8,519	195.5	P 11,250	P 535.7	27.9	4.9	14.3	-8.6	11.1	-4.5	0.0	-2.9	P 12.5	P -15.4	P -5.2 P -10.1		
I	Number of employees	78,344	-10.2	79,360	2.3	83,980	15.5	86,938	17.7	P 88,210	P 9.9	16	8.2	20.5	15.9	7.8	0.0	0.0	2.5	P 2.4	P -13.6	P 11.9 P 3.7		

Note: Due to an annual revision made during the April-June quarter to the lists of companies covered by the survey, there is a gap between actual results for the current quarter and those for the previous quarter and before.

Therefore, comparisons between the current quarter and the corresponding quarter of the previous year are calculated by totaling the figures only for overseas subsidiaries (newly established companies are included)continuously subject to the survey since the previous year.

No adjustment has been made to the actual results for each quarter.

#### INDUSTRIAL CLASSIFICATION



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### URL

http://www.meti.go.jp/statistics/index.html

<sup>\*</sup> Time series tables for past data are available on the website at the above address.