Trends in Overseas Subsidiaries

(Quarterly Survey of Overseas Subsidiaries) Survey from July to September 2011 (Surveyed in November 2011)



December 21, 2011 Research and Statistics Department Ministry of Economy, Trade and Industry

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I. Quarterly Survey of Overseas Subsidiaries

1. Outline of the survey

(1) Purpose of the survey

The purpose of this survey is to identify overseas economic trends in advance by surveying the results and prospects for the overseas business activities of Japanese companies, as well as to understand trends in overseas activities and the degree of globalization of Japanese enterprises. A further purpose is to contribute to the development of flexible industrial and trade policies.

(2) Legal basis of the survey

These are officially authorized statistics compiled in accordance with Article 4 of the Statistical Reports Coordination Law.

(3) Date of the survey

The survey was based on the period ending on the last day of September 2011. (The deadline for submitting survey responses for this quarter was November 15, 2011.)

(4) Survey targets

The survey covers Japanese companies that met all the following criteria as of the end of March 2011: ① All industries except finance, insurance, and real estate ② Companies with 100 million yen or more in capital ③ Companies with 50 or more employees ④ Companies with overseas subsidiaries

This survey also targets overseas subsidiaries of the above Japanese parent companies (including overseas subsidiaries that were established during the term of the survey) that meet all of the following criteria as of the end of the surveyed quarter:

- ① Manufacturing companies
- ② Companies with 50 or more employees
- ③ Companies with 50% or more of their capital coming from parent companies, including both direct and indirect funds (such as funds provided via local subsidiaries).

(5) Survey method

The survey was conducted via mail, using self-declarations submitted by parent companies.

(6) Survey content

The survey covers actual figures and DI (business confidence) in the three areas of: sales, the acquisition price of tangible fixed assets, and the number of employees. Starting with the April – June 2004 survey, the DI survey period was changed to three months (please see Page 29-31 for details).

(7) Response rate

The responses to the survey for this quarter are summarized below:

Number of companies covered by the survey (overseas subsidiaries)	Number of companies that responded	Response rate
4,758	3,606	75.8%

2. Usage notes

(1) Regarding listed currencies

Amounts listed in local currencies are analyzed by converting them into US dollars at the average exchange rate for the quarter announced by the IMF. (For exchange rates of major currencies relative to the US dollar, please see Page 28.)

(2) Adjustments to deal with gaps in reported values

Previously omitted parts were added, starting with the April – June quarter every year, resulting in a gap between results for current quarters and those for previous quarters. Therefore, comparisons between the current quarter and the corresponding quarter of the previous year are calculated and estimated by totaling the figures only for overseas subsidiaries (newly established companies included) continuously subject to the survey since the corresponding quarter of the previous year. As a result, the figures calculated with the new method are different to the figures calculated with the previous method.

(3) Method for determining numerical values

① Quarterly numerical values

Numerical values for the current quarter are preliminary estimated values. They are finalized in the succeeding quarter.

② Numerical values for the previous year (quarterly values, fiscal year totals)

Previous-year figures are finalized in the quarter immediately following the first quarter of the fiscal year (the April – June quarter) (compensation between fiscal years).

(4) Annotations in the statistical tables

-: Indicates values that were impossible to calculation.

- **p**:Indicates preliminary estimated values. Numerical values for this quarter are preliminary estimates, and may be revised in the succeeding quarter.
- **x**: Indicates that data is not being disclosed because there are only one or two overseas subsidiaries involved. Data may also be undisclosed when there are three or more companies, in order to avoid the risk of enabling the calculation of "x" from the data provided.
- **r**: Indicates changes from released figures (other than preliminary estimates) for the previous quarter. However, this mark is not attached when a change occurs due to compensation between fiscal years.
- (5) Tabulation method

Data for all companies covered by the survey is tabulated after estimating the results for companies that did not submit responses, based on the following formula in each region and sector (the number of employees given in the previous quarter is used in the case of employees). All items are estimated except the "amount of acquired tangible fixed assets."

Estimated values for this quarter for companies not submitting data =

Value for the corresponding quarter in the previous year for relevant companies \times

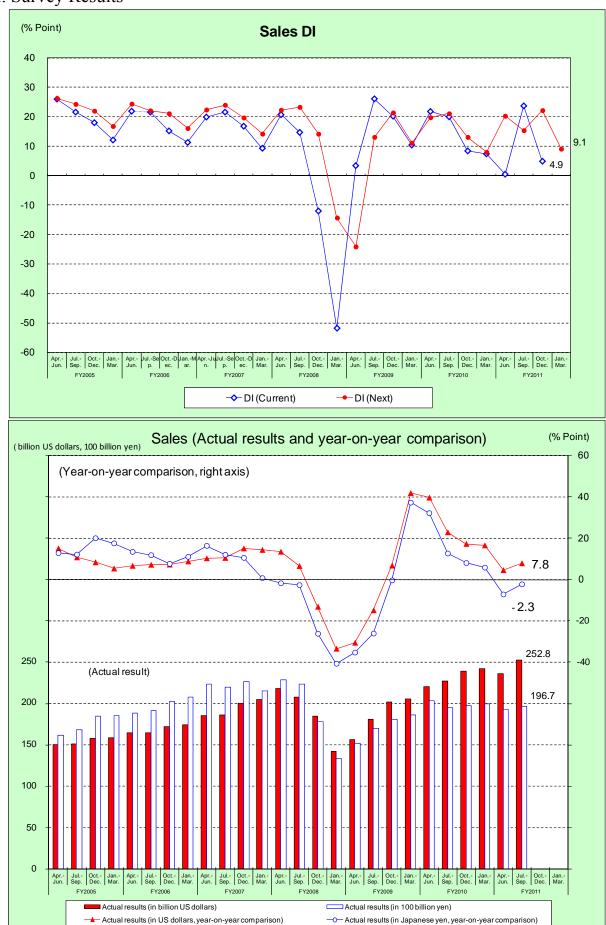
Total values for this quarter for companies that submitted data both this quarter

and in the same quarter of the previous year

Total values for the same quarter of the previous year for companies that submitted data both this quarter and in the same quarter of the previous year

(6) Revisions to the industrial classification

The industrial classification of this survey is based on the Japan Standard Industrial Classification. Starting from the April-June survey of 2009, the survey uses a new industrial classification which has been revised in accordance with the 12th revision (November 2007) made to the Japan Standard Industrial Classification. (For revision to industrial classification, please see Page 37).

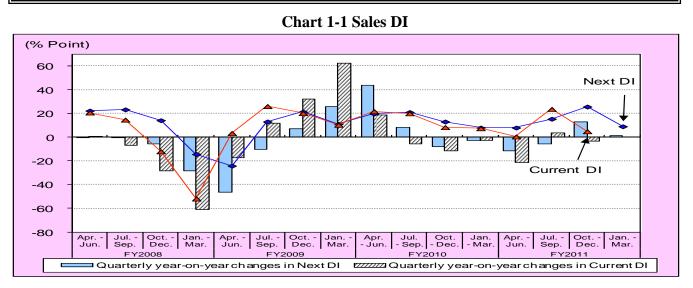


II. Survey Results

*2: Actual results in US dollars are available starting from FY2001 data.

Forecasts (1) Trends in Sales

- The sales DI recorded positive figures for both the Current DI and Next DI for the 11th consecutive quarter. The Current DI and Next DI recorded positive figures of 4.9 and 9.1, respectively. In terms of change compared to the previous year, the Current DI posted a negative figure for the first time in two quarters, while the Next DI reported a positive figure for the second consecutive quarter. Looking at the Current DI and Next DI in terms of region, both remained on the positive side in all regions. However, if individual regions are examined in more detail, the Current DI in ASEAN4 reported a negative figure and the Current DI for Thailand, which experienced flood damage, recorded a significant decrease of 43.7. However, the Next DI remained positive with a figure of 3.3.



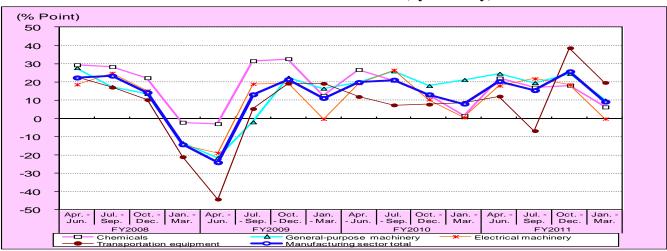


Chart 1-3 Next DI for sales (by region)

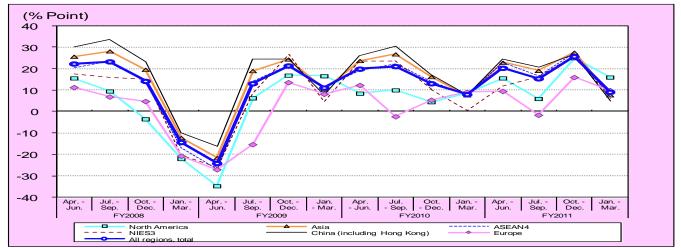


Chart 1-2 Next DI for Sales (by industry)

The Current DI^{*1} for sales (October-December 2011) posted 4.9, marking its 11th straight quarter of positive figures. This was a year-on-year^{*2} decrease of 3.5 points.

By industry, of the four major industry groups^{*3}, transportation equipment and general-purpose machinery reported positive figures, while electrical machinery and chemicals reported negative figures. All industry groups showed year-on-year decreases with the exception of transportation equipment, which posted a year-on-year increase.

By region, all regions reported positive figures with the exception of ASEAN4. North America, NIEs3, Europe, and China posted year-on-year increases, while ASEAN4 posted a year-on-year decrease.

The Next DI (January-March 2012) stood at 9.1, marking its 11th consecutive quarter of positive figures. This was a year-on-year increase of 1.1 points.

By industry, all industries in the manufacturing sectors showed positive figures with the exception of electrical machinery. Of the four major industry groups, transportation equipment and chemicals showed year-on-year increases, while general-purpose machinery and electrical machinery reported year-on-year decreases.

By region, all regions reported positive figures. North America, NIEs3, and Europe showed year-on-year increases, while China and ASEAN4 showed year-on-year decreases.

Table 1 Sales DI (by region/industry)

	OctDec. 2	2011 survey	JanMar. 2011 survey			AprJun. 2	2011 survey		JulSep. 2011 survey				
By industry	Current DI	Next DI	Current DI	Next DI	Current DI		Next DI		Current DI		Next DI		
by maastry						Year-on-year		Year-on-year		Year-on-year		Year-on-year	
	JanMar. '11	AprJun. '11	AprJun. '11	JulSep. '11	JulSep. '11	changes	OctDec. '11	changes	OctDec. '11	changes	JanMar. '12	changes	
Manufacturing sector, total	7.4	20.3	0.5	15.4	23.7	3.7	25.7	12.6	4.9	-3.5	9.1	1.1	
Chemicals	8.2	22.0	17.9	17.0	15.8	-7.5	18.1	5.4	-1.0	-5.9	6.2	4.7	
General-purpose machinery	14.0	24.7	11.4	19.5	24.7	-2.1	24.5	6.4	11.8	-12.9	10.0	-11.6	
Electrical machinery	-5.1	17.9	9.3	21.8	20.9	-1.2	18.5	8.1	-2.2	-1.1	-0.2	-0.7	
Transportation equipment	13.4	12.1	-36.6	-6.8	28.6	19.8	38.6	30.9	13.2	7.4	19.6	10.9	

		OctDec. 2	2011 survey	JanMar. 2	2011 survey		AprJun. 2	2011 survey			JulSep. 2	011 survey	
	By region	Current DI	Next DI	Current DI	Next DI	Curre	nt DI	Nex	t DI	Curre	ent DI	Nex	t DI
	byrogion						Year-on-year		Year-on-year		Year-on-year		Year-on-year
		JanMar. '11	AprJun. '11	AprJun. '11	JulSep. '11	JulSep. '11	changes	OctDec. '11	changes	OctDec. '11	changes	JanMar. '12	changes
All regi	ons, total	7.4	20.3	0.5	15.4	23.7	3.7	25.7	12.6	4.9	-3.5	9.1	1.1
- North	America	18.5	15.6	-14.3	6.0	26.6	16.1	25.0	20.4	12.3	10.8	16.0	7.3
- Asia		5.2	22.9	3.2	19.1	25.9	0.5	27.6	11.4	1.9	-7.9	7.7	0.0
	ASEAN4	14.8	22.9	-2.9	16.5	29.8	5.4	27.2	13.1	-19.9	-26.1	6.9	-0.8
	NIEs3	0.0	11.8	11.2	16.3	14.8	-10.7	25.9	15.6	5.0	3.7	6.3	5.9
	China (including Hong Kong)	-1.3	24.6	5.1	20.7	23.8	-1.1	26.7	9.5	12.5	0.5	4.9	-2.7
- Europ	e	8.9	9.5	0.4	-1.6	1.3	6.9	16.0	10.3	10.2	1.2	9.9	0.4

Table 2 Sales DI (for major industry groups by region) Asia

Year-on-yea changes

5. 10.5

-12.7

8.9

Survey of present te (Jul.-Sep. 2011)

ear-on-yea

3.7

0.0

-24.7

36.9

Next DI

Jan.-Mar. '12

6.3

8.5

-3.3

0.0

North America							Asia						(Unit % point)
	Survey of pre (JulSep				resent term p. 2011)		Survey of previous year (JulSep. 2010)			Survey of present term (JulSep. 2011)			
Sales	Current DI	Next DI	Current		Next DI		Sales	Current DI	Next DI	Current		Next DI	
	OctDec. '10	JanMar. '11	OctDec. '11	Year-on-year changes	JanMar. '12	Year-on-year changes		OctDec. '10	JanMar. '11	OctDec. '11	Year-on-year changes	JanMar. '12	Year-on-year changes
Manufacturing sector, total	1.5	8.7	12.3	10.8	16.0	7.3	Manufacturing sector, total	9.8	7.7	1.9	-7.9	7.7	0.0
Chemicals	-10.7	8.5	-14.6	-3.9	17.1	8.6	Chemicals	9.1	0.9	0.9	-8.2	3.2	2.3
General-purpose machinery	34.9	25.7	25.4	-9.5	7.9	-17.8	General-purpose machinery	24.4	20.6	7.2	-17.2	8.4	-12.2
Electrical machinery	13.1	6.6	0.0	-13.1	12.5	5.9	Electrical machinery	-4.6	-0.3	-5.0	-0.4	-1.5	-1.2
Transportation equipment	-7.8	7.9	27.3	35.1	27.0	19.1	Transportation equipment	9.7	7.8	5.1	-4.6	19.6	11.8

NIEs3

Chemicals

Sales

Manufacturing sector, total

General-purpose machinery

Electrical machinery

Transportation equipment

Survey of previous y (Jul.-Sep. 2010)

1.

0.0

31.

-44.6

Next DI

lan Mar

0.4

-2.0

9.4

-8.9

Current

Oct.-Dec. '11

5.0

0.0

6.5

-7.7

Current DI

Oct -Dec

ASEAN4

	Survey of pre (JulSep				present term p. 2011)	
Sales	Current DI Next DI Current			Next DI		
	OctDec. '10	JanMar. '11	OctDec. '11	Year-on-year changes	JanMar. '12	Year-on-year changes
Manufacturing sector, total	6.2	7.7	-19.9	-26.1	6.9	-0.8
Chemicals	8.9	9.1	-13.0	-21.9	2.7	-6.4
General-purpose machinery	21.9	19.1	-14.3	-36.2	12.0	-7.1
Electrical machinery	-6.7	-2.8	-16.6	-9.9	-3.6	-0.8
Transportation equipment	4.8	5.5	-32.2	-37.0	15.0	9.5

China (including Hong Kong)							Europe						
	Survey of pre (JulSep				resent term p. 2011)			Survey of pr (JulSe)	revious year b. 2010)			present term ep. 2011)	
Sales	Current DI	Next DI	Current		Next DI		Sales	Current DI	Next DI	Current		Next DI	
	OctDec. '10	JanMar. '11	OctDec. '11	Year-on-year changes	JanMar. '12	Year-on-year changes		OctDec. '10	JanMar. '11	OctDec. '11	Year-on-year changes	JanMar. '12	Year-on-year changes
Manufacturing sector, total	12.0	7.6	12.5	0.5	4.9	-2.7	Manufacturing sector, total	9.0	9.5	10.2	1.2	9.9	0.4
Chemicals	12.7	-4.2	13.4	0.7	1.2	5.4	Chemicals	-2.5	-5.1	2.7	5.2	18.9	24.0
General-purpose machinery	24.2	24.2	17.3	-6.9	5.3	-18.9	General-purpose machinery	14.7	17.7	17.7	3.0	14.5	-3.2
Electrical machinery	4.3	0.7	0.4	-3.9	-4.1	-4.8	Electrical machinery	13.4	9.6	12.0	-1.4	4.0	
Transportation equipment	11.3	7.9	39.8	28.5	21.4	13.5	Transportation equipment	11.6	12.1	28.0	16.4	9.5	-2.6

Notes:

*1 Diffusion Index (DI) = [Proportion of companies that responded that they expect an increase] - [Proportion of companies that responded that they expect a decrease]

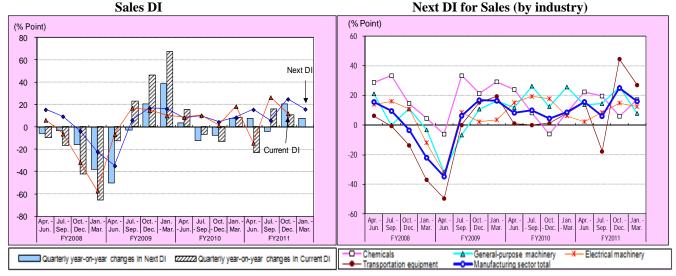
Quarterly year-on-year changes in Current DI = [Current DI for the current quarter] - [Current DI for the same quarter of the previous year] Quarterly *2 year-on-year changes in Next DI = [Next DI for the current quarter] - [Next DI for the same quarter of the previous year]

*3 Four major industry groups: Chemicals, general-purpose machinery (general purpose, production, and business-oriented machinery), electrical machinery and transportation equipment

North America

The Current DI stood at 12.3, which marked a positive figure for the second consecutive quarter. This was a year-on-year increase of 10.8 points.

The Next DI stood at 16.0, which represented its 11^{th} consecutive quarter of positive figures. This was a year-on-year increase of 7.3 points. Of the four major industry groups, transportation equipment (27.0)^{*4} recorded a year-on-year increase of 19.1 points, chemicals (17.1) recorded an increase of 8.6 points, and electrical machinery (12.5) posted an increase of 5.9 points, while general-purpose machinery (7.9) recorded a year-on-year decrease of 17.8 points.

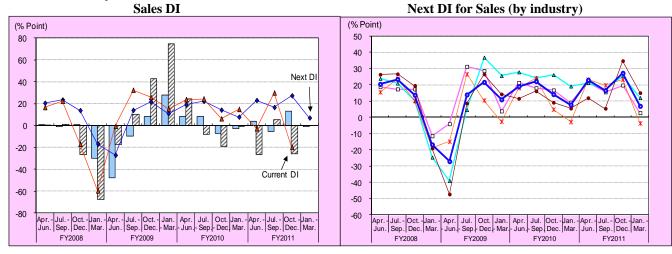


*Symbols apply to all graphs in this section.

• ASEAN4^(*5)

The Current DI posted a 19.9 on the negative side, marking its first negative figure in two quarters. This was a year-on-year decrease of 26.1 points.

The Next DI stood at 6.9, which marked its 11^{th} consecutive quarter of positive figures. This was a year-on-year decrease of 0.8 points. Of the four major industry groups, transportation equipment (15.0) had a year-on-year increase of 9.5 points; however, general-purpose machinery (12.0) had a year-on-year decrease of 7.1 points, chemicals (2.7) had a decrease of 6.4 points, and electrical machinery (- 3.6) had a decrease of 0.8 points.

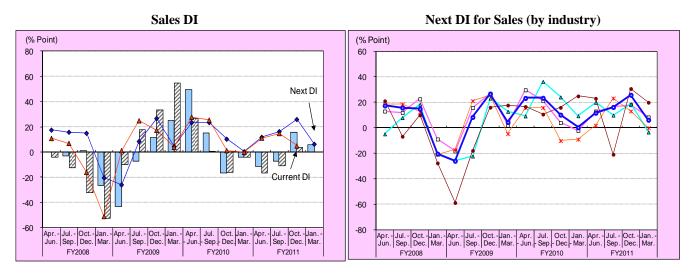


• NIEs3^(*6)

The Current DI stood at 5.0, marking its third consecutive quarter with a positive figure. This was a year-on-year increase of 3.7 points. The Next DI stood at 6.3, which marked its 11th consecutive quarter of positive figures. This was a year-on-year increase of 5.9 points. Of the four major industry groups, chemicals (8.5) had a year-on-year increase of 10.5 points and electrical machinery (0.0) had an increase of 8.9 points, while general-purpose machinery (- 3.3) had a year-on-year decrease of 12.7 points and transportation equipment (20.0) had a decrease of 5.0 points.

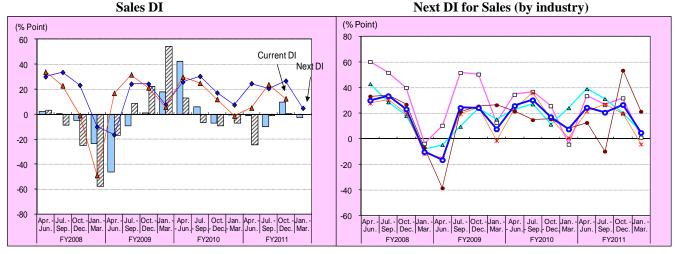
Notes:

- *4 Figures in parentheses represent levels.
- *5 ASEAN4: Indonesia, Thailand, the Philippines, and Malaysia
- *6 NIEs3: Singapore, Taiwan, and the Republic of Korea



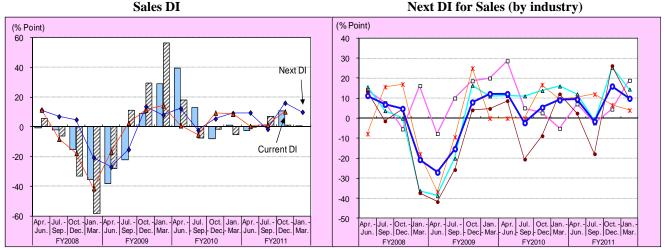
China (including Hong Kong)

The Current DI stood at 12.5, marking its third consecutive quarter of positive figures. This was a year-on-year increase of 0.5 points. The Next DI stood at 4.9, marking its 11th consecutive quarter of positive figures. However, this was a year-on-year decrease of 2.7 points. Of the four major industry groups, general-purpose machinery (5.3) had a year-on-year decrease of 18.9 points and electrical machinery (- 4.1) had a decrease of 4.8 points, while transportation equipment (21.4) had a year-on-year increase of 13.5 points and chemicals (1.2) had an increase of 5.4 points.



Europe

The Current DI stood at 10.2, marking its fifth consecutive quarter of positive figures. This was a year-on-year increase of 1.2 points. The Next DI stood at 9.9, which marked its second consecutive quarter of positive figures. This was a year-on-year increase of 0.4 points. Of the four major industry groups, chemicals (18.9) had a year-on-year increase of 24.0 points, while electrical machinery (4.0) had a year-on-year decrease of 5.6 points, general-purpose machinery (14.5) had a decrease of 3.2 points, and transportation equipment (9.5) had a decrease of 2.6 points.



(2) Trends in Capital Investment

The Capital Investment DI posted positive figures in terms of both the Current DI and Next DI for the tenth consecutive quarter. The Current DI and Next DI stood positive at 12.5 and 6.9, respectively. The Current DI had a year-on-year decrease of 0.9 points, while the Next DI had a year-on-year decrease of 0.2 points. All regions had positive figures for both the Current DI and Next DI.

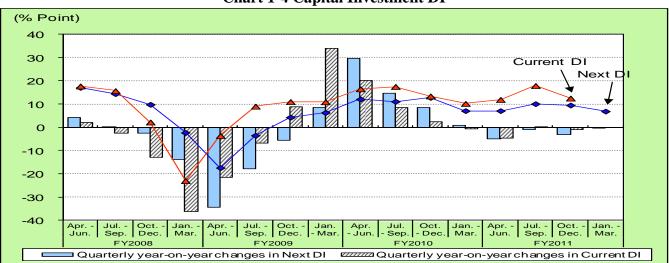
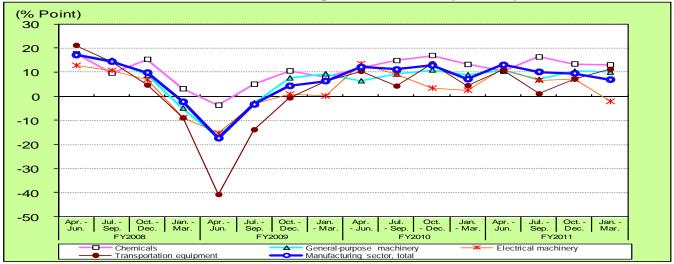
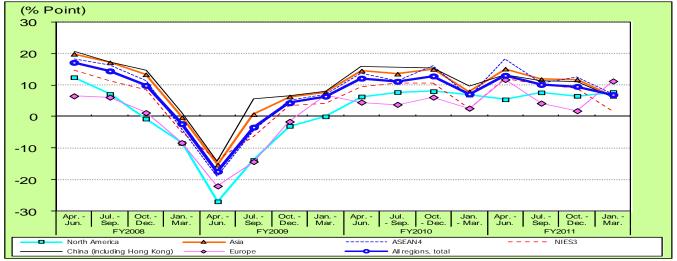


Chart 1-4 Capital Investment DI

Chart 1-5 Next DI for Capital Investment (by industry)







The Current DI for capital investment (October-December 2011) posted 12.5, marking its tenth consecutive quarter of positive figures. This was a year-on-year decrease of 0.9 points.

By industry, all industries in the manufacturing sector reported positive figures. Of the four major industry groups, transportation equipment had a year-on-year decrease, while general-purpose machinery, electrical machinery, and chemicals recorded year-on-year increases.

By region, all regions reported positive figures. ASEAN4 and Europe reported year-on-year decreases, while NIEs3, China, and North America reported year-on-year increases.

The Next DI (January-March 2012) posted 6.9, marking its tenth consecutive quarter of positive figures. However, this was a year-on-year decrease of 0.2 points.

By industry, with the exception of electrical machinery, all industries in the manufacturing sector reported positive figures. Of the four major industry groups, electrical machinery and chemicals had year-on-year decreases, while transportation equipment and general-purpose machinery had year-on-year increases.

By region, all regions reported positive figures. Europe, ASEAN4, and North America reported year-on-year increases, while China and NIEs3 reported year-on-year decreases.

											(Un	it: % point)
	OctDec. 2	2010 survey	JanMar. 2011 survey			AprJun. 2	2011 survey		JulSep. 2011 survey			
By industry	Current DI	Next DI	Current DI	Next DI	Curre	nt DI	Nex	t DI	DI Currei		Nex	t DI
by maasa y						Year-on-year		Year-on-year		Year-on-year		Year-on-year
	JanMar. '11	AprJun. '11	AprJun. '11	JulSep. '11	JulSep. '11	changes	OctDec. '11	changes	OctDec. '11	changes	JanMar. '12	changes
Manufacturing sector, total	10.2	13.1	11.9	10.1	17.9	0.4	9.5	-3.3	12.5	-0.9	6.9	-0.2
Chemicals	4.7	10.4	11.7	16.3	14.3	-3.1	13.4	-3.5	15.8	1.7	13.0	-0.2
General-purpose machinery	8.5	10.6	9.2	7.0	10.3	-4.5	10.4	-0.5	14.6	4.1	10.0	1.1
Electrical machinery	7.7	11.4	8.5	6.6	15.9	-1.4	7.0	3.6	8.5	2.7	-2.1	-4.7
Transportation equipment	14.3	11.0	5.8	1.0	25.0	6.7	7.1	-6.4	16.5	-0.4	11.1	6.7

Table 3 Capital Investment DI (by region/industry)

												(Ur	it: % point)	
		OctDec. 2	2010 survey	JanMar. 2	011 survey		AprJun. 2	2011 survey		JulSep. 2011 survey				
	By region	Current DI	Next DI	Current DI	Next DI	Curre	ent DI	Nex	t DI	Curre	ent DI	Nex	t DI	
	Dyrogion						Year-on-year		Year-on-year		Year-on-year		Year-on-year	
		JanMar. '11	AprJun. '11	AprJun. '11	JulSep. '11	JulSep. '11	changes	OctDec. '11	changes	OctDec. '11	changes	JanMar. '12	changes	
All regi	ons, total	10.2	13.1	11.9	10.1	17.9	0.4	9.5	-3.3	12.5	-0.9	6.9	-0.2	
- North America		4.7	5.4	8.8	7.6	20.7	5.8	6.5	-1.5	10.8	0.3	7.7	0.7	
- Asia		11.5	15.1	14.0	11.8	19.2	-0.8	11.7	-3.3	13.3	-1.0	6.5	-1.4	
	ASEAN4	12.2	18.2	14.2	10.7	20.1	0.5	12.6	-3.4	8.0	-3.3	7.1	0.9	
	NIEs3	5.9	12.1	16.2	10.2	17.1	2.7	8.9	-1.6	14.8	5.5	1.6	-1.0	
	China (including Hong Kong)	10.6	13.2	12.8	11.3	18.3	-3.0	11.1	-4.2	16.5	1.2	6.0	-3.6	
- Europ	e	4.7	11.6	2.7	4.2	4.4	-3.1	1.8	-4.2	7.8	-2.4	11.2	8.6	

Table 4 Capital Investment DI (for major industry groups by region)

North America									
	Survey of pr (JulSep		Survey of present term (JulSep. 2011)						
Capitatl Investment	Current DI	Next DI	Current DI		Next DI				
	OctDec. '10	JanMar. '11	OctDec. '11	Year-on-year changes	JanMar. '12	Year-on-year changes			
Manufacturing sector, total	10.5	7.0	10.8	0.3	7.7	0.7			
Chemicals	32.3	23.5	27.7	-4.6	30.5	7.0			
General-purpose machinery	4.8	9.5	8.5	3.7	3.4	-6.1			
Electrical machinery	20.6	8.8	9.0	-11.6	0.0	-8.8			
Transportation equipment	2.7	-0.7	13.5	10.8	4.3	5.0			

(Unit % p Survey of previous year Survey of present term (Jul.-Sep. 2011) (Jul.-Sep. 2010) Capitatl Investment Current D Current DI Next DI Next D Year-on-yea changes Jan.-Mar. Oct.-Dec. '10 Oct.-Dec. '11 Jan.-Mar. '12 nges 14.3 13.3 Manufacturing sector, total 7.9 -1.0 6.5 -1.4 Chemicals 11.5 13.4 15.0 3.5 9.9 -3.5 General-purpose machinery 15.9 10.8 16.8 0.9 11.0 0.2 5.6 2.3 10.6 5.0 -2.2 -4.5 ectrical machinery 19.5

ASEAN4

	Survey of pr (JulSep		Survey of present term (JulSep. 2011)						
Capitatl Investment	Current DI	Next DI	Current DI		Next DI				
	OctDec. '10	JanMar. '11	OctDec. '11	Year-on-year changes	JanMar. '12	Year-on-year changes			
Manufacturing sector, total	11.3	6.2	8.0	-3.3	7.1	0.9			
Chemicals	11.1	18.8	13.8	2.7	10.7	-8.1			
General-purpose machinery	4.8	8.0	20.9	16.1	13.9	5.9			
Electrical machinery	0.0	-0.6	3.5	3.5	-4.3	-3.7			
Transportation equipment	18.8	4.5	9.9	-8.9	6.4	1.9			

China (including Hong Kong)											
	Survey of pr (JulSep		Survey of present term (JulSep. 2011)								
Capitatl Investment	Current DI	Next DI	Current DI		Next DI						
	OctDec. '10	JanMar. '11	OctDec. '11	Year-on-year changes	JanMar. '12	Year-on-year changes					
Manufacturing sector, total	15.3	9.6	16.5	1.2	6.0	-3.6					
Chemicals	15.4	15.3	18.0	2.6	16.9	1.6					
General-purpose machinery	20.9	10.4	16.4	-4.5	8.2	-2.2					
Electrical machinery	13.5	5.9	13.1	-0.4	-1.3	-7.2					
Transportation equipment	13.8	12.1	24.0	10.2	17.8	5.7					

Chemicals General-purpose machinery

manopontation equipment	10.0	1.1	10.5	2.0	12.1	0.0		
<u>NIEs3</u>								
	Survey of pr (JulSep		Survey of present term (JulSep. 2011)					
Capitatl Investment	Current DI	Next DI	Current DI		Next DI			
	OctDec. '10	JanMar. '11	OctDec. '11	Year-on-year changes	JanMar. '12	Year-on-year changes		
Manufacturing sector, total	9.3	2.6	14.8	5.5	1.6	-1.0		
Chemicals	5.3	0.0	17.5	12.2	0.0	0.0		

13.0

-9.6

21.0

17.4

16.0

4 5

-4.4

27.6

-20.5

4.8

0.0

20.0

-8.2

9.6

-1 (

21.8

-11.6

25.0

Europe

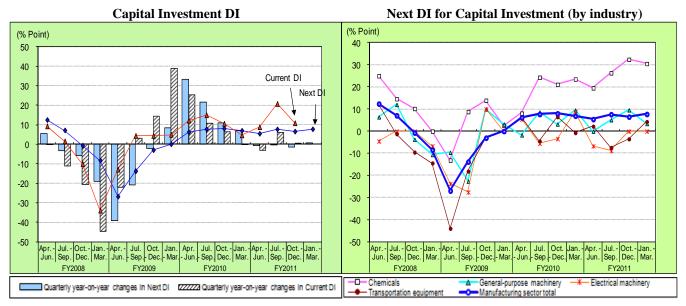
lectrical machinery ransportation equipment

	Survey of pr (JulSep		Survey of present term (JulSep. 2011)					
Capitatl Investment	Current DI	Next DI	Current DI		Next DI			
	OctDec. '10	JanMar. '11	OctDec. '11	Year-on-year changes	JanMar. '12	Year-on-year changes		
Manufacturing sector, total	10.2	2.6	7.8	-2.4	11.2	8.6		
Chemicals	9.1	0.0	14.3	5.2	14.3	14.3		
General-purpose machinery	-1.6	1.5	12.5	14.1	14.3	12.8		
Electrical machinery	-7.2	-2.4	-9.8	-2.6	0.0	2.4		
Transportation equipment	35.2	3.0	9.9	-25.3	26.2	23.2		

North America

The Current DI stood at 10.8, marking its tenth consecutive quarter of positive figures. This was a year-on-year increase of 0.3 points.

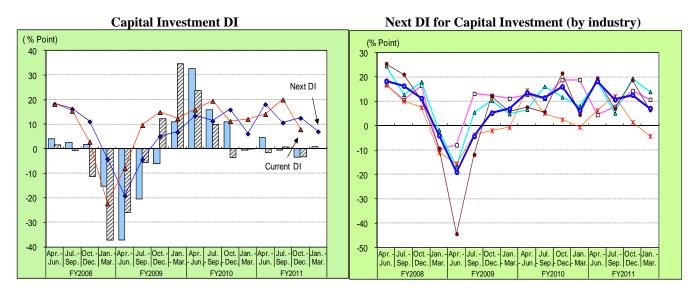
The Next DI stood at 7.7, which marked an eighth consecutive quarter of positive figures. This marked a year-on-year increase of 0.7 points. Of the four major industry groups, chemicals (30.5) had a year-on-year increase of 7.0 points and transportation equipment (4.3) had an increase of 5.0 points, while electrical machinery (0.0) had a year-on-year decrease of 8.8 points and general-purpose machinery (3.4) had a decrease of 6.1 points.



*Symbols apply to all graphs in this section.

• ASEAN4

The Current DI stood at 8.0, marking its tenth consecutive quarter of positive figures. This was a year-on-year decrease of 3.3 points. The Next DI stood at 7.1, which marked a tenth consecutive quarter of positive figures. This was a year-on-year increase of 0.9 points. Of the four major industry groups, general-purpose machinery (13.9) had a year-on-year increase of 5.9 points and transportation equipment (6.4) had an increase of 1.9 points, while chemicals (10.7) had a year-on-year decrease of 8.1 points and electrical machinery (-4.3) had a decrease of 3.7 points.



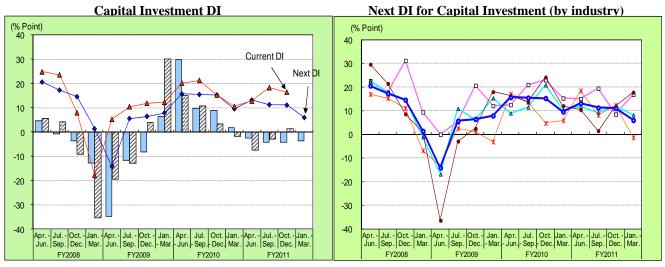
• NIEs3

The Current DI stood at 14.8, marking its tenth consecutive quarter of positive figures. This was a year-on-year increase of 5.5 points. The Next DI stood at 1.6, which marked its tenth consecutive quarter of positive figures. However, this was a year-on-year decrease of 1.0 points. Of the four major industry groups, general-purpose machinery (4.8) had a year-on-year decrease of 8.2 points and transportation equipment (20.0) had a decrease of 1.0 points, chemicals (0.0) stayed the same, and electrical machinery (0.0) had a year-on-year increase of 9.6 points.

Capital Investment DI Next DI for Capital Investment (by industry) (% Point) (% Point) 40 50 Current DI 40 30 30 20 Novt D 20 10 10 0 0 -10 -10 -20 -20 -30 -30 -40 -40 Apr. - Jul. - Oct. Jan. Jun. Sep. - Dec.- Mar. Apr. Jul. Oct.-Jan. Jun.-Sep.Dec. Mar. - Jul. - Oct. - Jan. . Sep. Dec. - Mar Jul. -Jul. Oct. Sep.- Dec. Jul. - Oct. - Jan. -Sep. Dec. Mar. Apr. - Jul. - Oct. - Jan Jun. Sep. Dec. Mai Oct. Jan Ma Apr. Jun Dec. Jun. Jun. Mai FY2008 FY2009 FY2010 FY2011 (2008 FY2009 FY2010

• China (including Hong Kong)

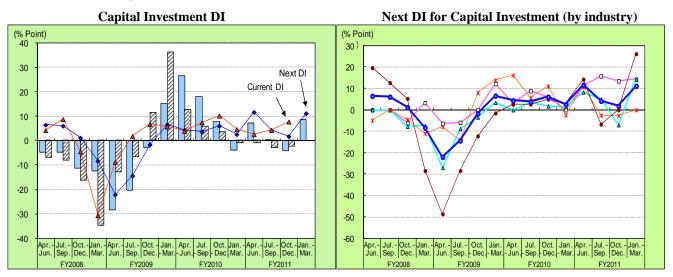
The Current DI stood at 16.5, marking its 11th consecutive quarter of positive figures. This was a year-on-year increase of 1.2 points. The Next DI posted 6.0, which marked an 11th consecutive quarter of growth. However, this was a year-on-year decrease of 3.6 points. Of the four major industry groups, electrical machinery (- 1.3) had a year-on-year decrease of 7.2 points and general-purpose machinery (8.2) had a decrease of 2.2 points, while transportation equipment (17.8) had a year-on-year increase of 5.7 points and chemicals (16.9) had an increase of 1.6 points.



Europe

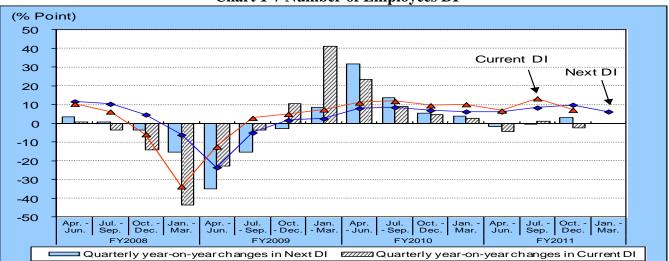
The Current DI stood at 7.8, marking its tenth consecutive quarter of positive figures. However, this was a year-on-year decrease of 2.4 points.

The Next DI stood at 11.2, which marked its ninth consecutive quarter of positive figures. This was a year-on-year increase of 8.6 points. All of the four major industry groups showed year-on-year increases, with transportation equipment (26.2) having an increase of 23.2 points, chemicals (14.3) an increase of 14.3 points, general-purpose machinery (14.3) an increase of 12.8 points, and electrical machinery (0.0), an increase of 2.4 points.



(3) Trends in Number of Employees

The Number of Employees DI posted positive figures in terms of both the Current DI and the Next DI for the tenth consecutive quarter. However, these figures fell short of those of the same quarter of the previous year for the first time in two quarters.



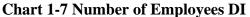
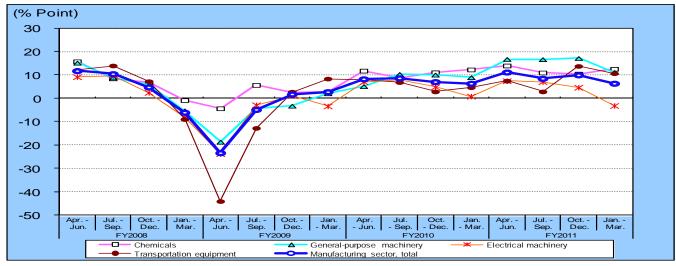
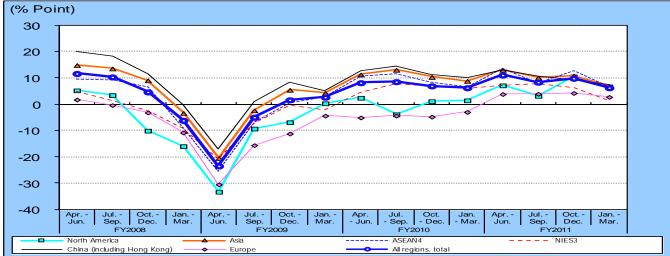


Chart 1-8 Next DI for Number of Employees (by industry)







The Current DI for the number of employees (October-December, 2011) posted 7.2, marking its tenth consecutive quarter of positive figures. However, this was the first year-on-year decrease of 2.4 points since last two quarters.

By industry, with the exception of electrical machinery, all industries in the manufacturing sector recorded positive figures. Of the four major industry groups, transportation equipment and chemicals showed year-on-year increases, while electrical machinery and general-purpose machinery had year-on-year decreases.

By region, all regions reported positive figures. North America and Europe showed year-on-year increases, while ASEAN4, China, and NIEs3 showed year-on-year decreases.

The Next DI (January-March 2012) posted 6.3, marking its tenth consecutive quarter of positive figures. This was a year-on-year decrease of 0.1 points and represented the first decrease in two quarters.

By industry, with the exception of electrical machinery, all industries in the manufacturing sector showed positive figures. Of the four major industry groups, transportation equipment, general-purpose machinery, and chemicals showed year-on-year increases, while electrical machinery had a year-on-year decrease.

By region, all regions reported positive figures. Europe and North America showed year-on-year increases, while NIEs3, China, and ASEAN4 had year-on-year decreases.

Table 5 Number of Employees DI (by region/industry)

					1 0	,			•		(Ur	iit: % point)	
	OctDec. 2	2010 survey	JanMar. 2	JanMar. 2011 survey		AprJun. 2011 survey				JulSep. 2011 survey			
By industry	Current DI	Next DI	Current DI	Next DI	Curre	ent DI	Nex	t DI	Curre	ent DI	Nex	t DI	
by maasa y						Year-on-year		Year-on-year		Year-on-year		Year-on-year	
	JanMar. '11	AprJun. '11	AprJun. '11	JulSep. '11	JulSep. '11	changes	OctDec. '11	changes	OctDec. '11	changes	JanMar. '12	changes	
Manufacturing sector, total	10.2	11.2	6.8	8.4	13.3	1.3	9.9	2.8	7.2	-2.4	6.3	-0.1	
Chemicals	12.4	13.9	14.6	10.9	10.4	-2.1	10.4	-0.6	15.2	2.4	12.5	0.3	
General-purpose machinery	15.3	16.8	16.3	16.6	17.6	0.4	17.1	7.1	11.6	-3.7	11.1	2.2	
Electrical machinery	4.7	7.5	3.4	7.0	10.0	-1.6	4.6	-0.2	-2.3	-6.8	-3.2	-4.0	
Transportation equipment	8.5	7.4	-3.2	2.8	14.5	7.9	13.7	10.9	10.4	2.5	10.6	6.0	

												(Ur	iit: % point)	
		OctDec. 2	2010 survey	JanMar. 2	011 survey		AprJun. 2011 survey				JulSep. 2011 survey			
By region		Current DI	Next DI	Current DI	Next DI	Curre	ent DI	Nex	t DI	Curre	ent DI	Nex	t DI	
		JanMar. '11	AprJun. '11	AprJun. '11	JulSep. '11	JulSep. '11	Year-on-year changes	OctDec. '11	Year-on-year changes	OctDec. '11	Year-on-year changes	JanMar. '12	Year-on-year changes	
All regi	ons, total	10.2	11.2	6.8	8.4	13.3	1.3	9.9	2.8	7.2	-2.4	6.3	-0.1	
- North	America	9.4	7.3	1.6	3.2	12.6	8.8	10.6	9.3	11.6	7.5	6.8	5.3	
- Asia		11.9	13.2	7.9	10.1	15.2	-0.6	10.9	0.4	6.8	-5.9	6.9	-2.1	
	ASEAN4	13.4	13.7	3.6	7.9	13.5	-1.4	12.7	4.4	2.4	-7.6	6.5	-0.1	
	NIEs3	9.4	7.4	12.0	7.8	11.9	-0.2	6.2	-0.6	5.8	-3.7	1.3	-4.6	
	China (including Hong Kong)	10.2	12.8	8.2	10.7	16.1	-0.5	9.2	-2.1	8.6	-5.8	7.4	-2.5	
- Europ	e	3.2	4.0	5.9	4.0	0.6	2.1	4.3	9.0	3.8	3.1	2.8	5.8	

Table 6 Number of Employees DI (for major industry groups by region)

				resent term p. 2011)			Survey of previous year (JulSep. 2010)		Survey of present term (JulSep. 2011)				
Number of Emplyees	2S Current DI Next DI Current DI Next DI Number of Emplyees		Number of Emplyees	Current DI	Next DI	Current DI		Next DI					
	OctDec. '10	JanMar. '11	OctDec. '11	Year-on-year changes	JanMar. '12	Year-on-year changes		OctDec. '10	JanMar. '11	OctDec. '11	Year-on-year changes	JanMar. '12	Year-on-year changes
Manufacturing sector, total	4.1	1.5	11.6	7.5	6.8	5.3	Manufacturing sector, total	12.7	9.0	6.8	-5.9	6.9	-2.1
Chemicals	13.4	6.7	13.9	0.5	13.9	7.2	Chemicals	14.6	15.1	17.5	2.9	14.6	-0.5
General-purpose machinery	10.7	1.5	15.8	5.1	12.7	11.2	General-purpose machinery	20.3	13.1	12.0	-8.3	11.3	-1.8
Electrical machinery	10.7	6.3	4.0	-6.7	0.0	-6.3	Electrical machinery	5.1	1.4	-3.9	-9.0	-4.2	-5.6
Transportation equipment	-6.1	-3.1	17.6	23.7	10.8	13.9	Transportation equipment	16.0	10.3	9.9	-6.1	13.6	3.3

AOLAN								
Number of Emplyees	Survey of pr (JulSep		Survey of present term (JulSep. 2011)					
	Current DI	Next DI	Current DI		Next DI			
	OctDec. '10	JanMar. '11	OctDec. '11	Year-on-year changes	JanMar. '12	Year-on-year changes		
Manufacturing sector, total	10.0	6.6	2.4	-7.6	6.5	-0.1		
Chemicals	17.9	12.8	14.3	-3.6	9.3	-3.5		
General-purpose machinery	13.0	8.7	8.5	-4.5	10.9	2.2		
Electrical machinery	0.0	-4.5	-10.0	-10.0	-11.3	-6.8		
Transportation equipment	11.1	8.2	2.1	-9.0	14.5	6.3		

	(JuiOep	. 2010)		(5006	5.2011)	
Number of Emplyees	Current DI	Next DI	Current DI		Next DI	
	OctDec. '10	JanMar. '11	OctDec. '11	Year-on-year changes	JanMar. '12	Yea ct
nufacturing sector, total	12.7	9.0	6.8	-5.9	6.9	
micals	14.6	15.1	17.5	2.9	14.6	
neral-purpose machinery	20.3	13.1	12.0	-8.3	11.3	
ctrical machinery	5.1	1.4	-3.9	-9.0	-4.2	
nsportation equipment	16.0	10.3	9.9	-6.1	13.6	
<u>Es3</u>						
	Survey of pre	evious year		Survey of p	resent term	

Next DI

Jan -Mar. '1

5.9

12.2

9.4

-3.5

12.0

Current D

Oct.-Dec. '11

5.8

24.4

15.7

-15.1

0.0

(Jul.-Sep. 2011)

Year-on-yea

change

-3.7

16.2

-3.1

-8.1

-30.8

Next DI

Jan.-Mar. '12

1.3

11.1

3.3

-7.5

4.0

Year-on-year

-4.6

-1.1

-6.1

-4.0

-8.0

(Jul.-Sep. 2010)

9.5

8.2

18.8

-7.0

30.8

Current DI

Oct.-Dec. '10

China (including Hong Kong)

Number of Emplyees	Survey of pr (JulSep		Survey of present term (JulSep. 2011)				
	Current DI Next DI		Current DI		Next DI		
	OctDec. '10	JanMar. '11	OctDec. '11	Year-on-year changes	JanMar. '12	Year-on-year changes	
Manufacturing sector, total	14.4	9.9	8.6	-5.8	7.4	-2.5	
Chemicals	16.8	19.2	17.8	1.0	22.7	3.5	
General-purpose machinery	24.6	16.4	12.6	-12.0	13.4	-3.0	
Electrical machinery	11.3	5.4	0.8	-10.5	-1.1	-6.5	
Transportation equipment	20.2	11.4	17.4	-2.8	13.8	2.4	

Europe	

Electrical machinery

Transportation equipment

Chemicals

Number of Emplyees

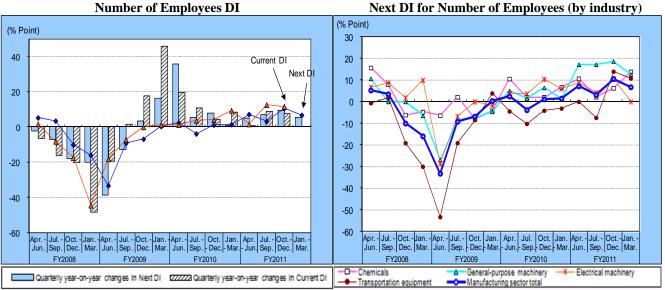
Manufacturing sector, total

General-purpose machinery

Number of Emplyees	Survey of pre (JulSep		Survey of present term (JulSep. 2011)					
	Current DI	Next DI	Current DI	Current DI				
	OctDec. '10	JanMar. '11	OctDec. '11	Year-on-year changes	JanMar. '12	Year-on-year changes		
Manufacturing sector, total	0.7	-3.0	3.8	3.1	2.8	5.8		
Chemicals	7.7	2.6	8.1	0.4	5.4	2.8		
General-purpose machinery	1.5	1.5	6.5	5.0	8.1	6.6		
Electrical machinery	-2.0	-12.0	4.2	6.2	0.0	12.0		
Transportation equipment	-3.8	-6.5	2.8	6.6	0.0	6.5		

North America

The Current DI posted 11.6, marking the eighth consecutive quarter of positive figures. This was a year-on-year increase of 7.5 points. The Next DI posted 6.8, which marked the sixth consecutive quarter of positive figures. This was a year-on-year increase of 5.3 points. Of the four major industry groups, transportation equipment (10.8) had a year-on-year increase of 13.9 points, general-purpose machinery (12.7) had an increase of 11.2 points, and chemicals (13.9) had an increase of 7.2 points, while electrical machinery (0.0) showed a year-on-year decrease of 6.3 points.

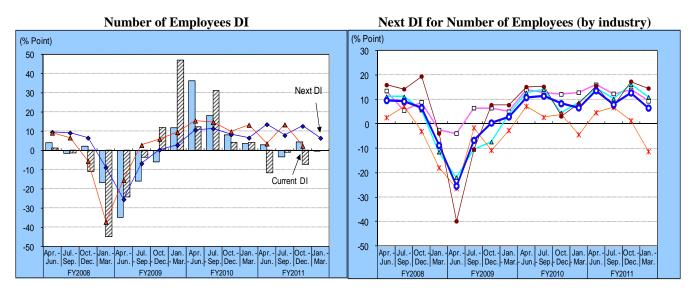


*Symbols apply to all graphs in this section.

ASEAN4

The Current DI stood at 2.4, marking its tenth consecutive quarter of positive figures. However, this was a year-on-year decline of 7.6 points.

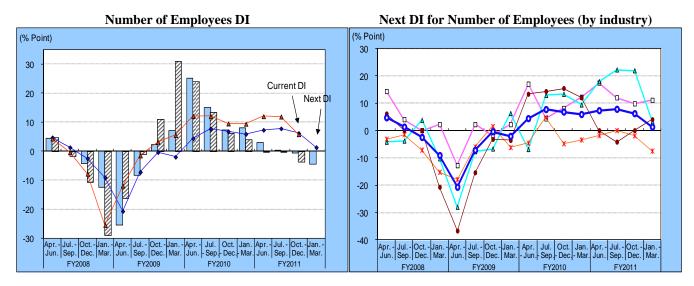
The Next DI posted 6.5, which marked its tenth consecutive quarter of positive figures. However, this was a year-on-year decrease of 0.1 points. Of the four major industry groups, electrical machinery (- 11.3) had a year-on-year decrease of 6.8 points and chemicals (9.3) had a decrease of 3.5 points, while transportation equipment (14.5) had a year-on-year increase of 6.3 points and general-purpose machinery (10.9) had an increase of 2.2 points.



NIEs3

The Current DI posted 5.8, marking the ninth consecutive quarter of positive figures. However, this was a year-on-year decrease of 3.7 points.

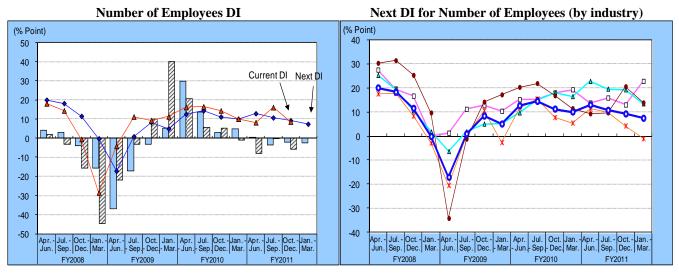
The Next DI stood at 1.3, which marked the eighth consecutive quarter of positive figures. However, this was a year-on-year decrease of 4.6 points. All of the four major industry groups showed year-on-year decreases, with transportation equipment (4.0) showing a decrease of 8.0 points, general-purpose machinery (3.3) a decrease of 6.1 points, electrical machinery (-7.5) a decrease of 4.0 points, and chemicals (11.1) a decrease of 1.1 points.



China (including Hong Kong)

The Current DI posted 8.6, marking the tenth consecutive quarter of positive figures. However, this was a year-on-year decrease of 5.8 points.

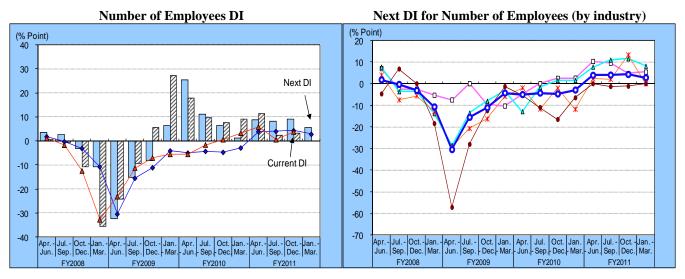
The Next DI stood at 7.4, which marked the 11th consecutive quarter of positive figures. However, this was a year-on-year decrease of 2.5 points. Of the four major industry groups, electrical machinery (- 1.1) had a year-on-year decrease of 6.5 points and general-purpose machinery (13.4) had a decrease of 3.0 points, while chemicals (22.7) had a year-on-year increase of 3.5 points and transportation equipment (13.8) had an increase of 2.4 points.



Europe

The Current DI stood at 3.8, marking the fifth consecutive quarter of positive figures. This was a year-on-year increase of 3.1 points. The Next DI stood at 2.8, which marked the fourth consecutive quarter of positive figures. This was a year-on-year increase of 5.8

points. All of the four major industry groups showed year-on-year increases, with electrical machinery (0.0) having an increase of 12.0 points, general-purpose machinery (8.1) an increase of 6.6 points, transportation equipment (0.0) an increase of 6.5 points, and chemicals (5.4) an increase of 2.8 points.



2. Actual Results (1) Trends in Sales

Sales (in U.S. dollars) amounted to \$252.8 billion. This was a year-on-year increase of 7.8% and represented growth for the eighth consecutive quarter. All regions showed growth, with Europe (up 15.0% year-on-year), Asia (up 7.8%), and North America (up 3.1%) posting increases.

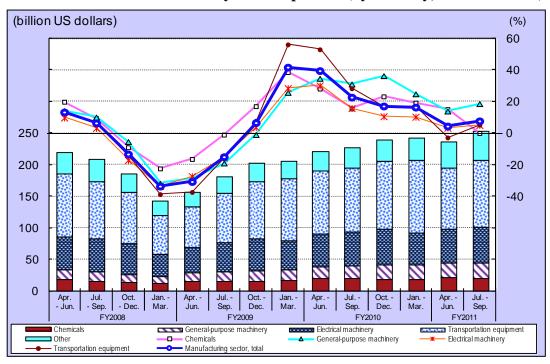
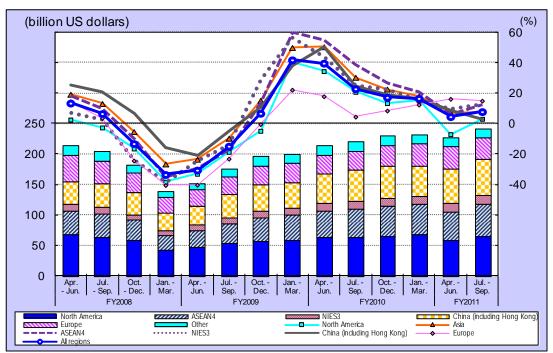


Chart 2-1 Sales and Year-on-year Comparison (by industry, in U.S. Dollars)

Chart 2-2 Sales and Year-on-year Comparison (by region, in U.S. Dollars)

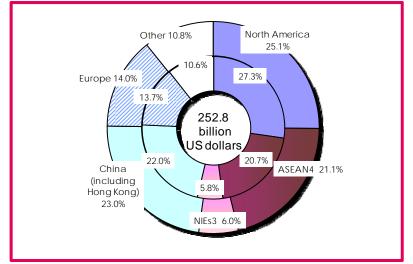


Sales amounted to \$252.80365 billion, up 7.8% from the same quarter of the previous year and representing a positive figure for the eighth consecutive quarter.

By industry, of the four major industry groups, general-purpose machinery (up 18.7% year-on-year) showed an increase for the seventh consecutive quarter, transportation equipment (up 5.4%) showed an increase for the first time in two quarters, and electrical machinery (up 5.2%) and chemicals (up 0.1%) showed increases for the eighth consecutive quarter.

By region, Europe posted a positive figure for the seventh consecutive quarter, while NIEs3, ASEAN4, and China posted positive figures for the eighth consecutive quarter. North America returned to the positive side for the first time in two quarters.

Chart 2-3 Sales (by region, in U.S. dollars, comparison ratio)



*The outer parts of the pie chart represent data for July-September 2011. The inner parts represent data for July-September 2010. The core part represents data for July-September 2011. *The total may not mach due to rounding.

	Actual Results (year-on-year comaprison: %)								
By insudtry	FY2010			FY2011					
	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.				
Manufactuaring sector, total	22.7	17.2	16.5	4.5	7.8				
Chemicals	15.7	23.3	19.3	15.2	0.1				
General-purpose machinery	31.2	36.5	24.9	14.0	18.7				
Electrical machinery	15.7	10.7	10.4	3.4	5.2				
Transportation equipment	28.4	16.6	16.9	-2.7	5.4				

 Table 7
 Sales (by region/industry)

	_	Actual Results (year-on-year comaprison: %)							
By region		FY2010			FY2011				
		JulSep.	OctDec.	JanMar.	AprJun.	JulSep.			
A	Il regions	22.7	17.2	16.5	4.5	7.8			
-	North America	20.7	13.4	15.1	15.1 -7.0				
	Asia	30.2	22.6	18.0	7.1	7.8			
	ASEAN4	38.8	26.5	20.6	5.9	12.4			
	NIEs3	25.0	22.5	15.3	9.6	12.7			
	China (including Hong Kong)	24.5	18.9	16.5	8.3	2.7			
-	Europe	4.5	8.6	12.4	16.2	15.0			

Table 8 Sales (for major industry groups by region)

North America

Sales	Actual	Actual Results (year-on-year comaprison: %)							
	FY2010		FY2011						
	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.				
Manufactuaring sector, total	20.7	13.4	15.1	-7.0	3.1				
Chemicals	7.9	17.6	12.1	9.0	7.8				
General-purpose machinery	25.9	39.6	18.8	15.5	20.4				
Electrical machinery	24.3	22.0	20.9	3.3	5.4				
Transportation equipment	23.5	7.7	13.8	-21.3	-4.3				

ASEAN4

Sales	Actual	Actual Results (year-on-year comaprison: %)							
	FY2010		FY2011						
	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.				
Manufactuaring sector, total	38.8	26.5	20.6	5.9	12.4				
Chemicals	27.8	30.9	34.2	34.6	4.0				
General-purpose machinery	36.2	28.5	34.7	12.6	22.5				
Electrical machinery	20.6	13.2	5.6	0.0	0.5				
Transportation equipment	58.6	36.1	25.6	0.6	16.3				

China (including Hong Kong)

Sales	Actual Results (year-on-year comaprison: %)						
	FY2010		FY2011				
	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.		
Manufactuaring sector, total	24.5	18.9	16.5	8.3	2.7		
Chemicals	32.3	24.2	23.6	18.7	-17.1		
General-purpose machinery	39.2	35.0	25.3	9.3	11.1		
Electrical machinery	14.9	14.4	15.9	6.9	10.6		
Transportation equipment	28.6	15.8	11.9	4.6	-11.2		

Asia

Sales	Actual	Actual Results (year-on-year comaprison: %)							
	FY2010		FY2011						
	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.				
Manufactuaring sector, total	30.2	22.6	18.0	7.1	7.8				
Chemicals	29.6	33.8	24.3	18.1	-6.5				
General-purpose machinery	42.5	42.5	30.9	10.5	18.6				
Electrical machinery	16.1	10.9	9.2	3.8	6.4				
Transportation equipment	41.3	25.4	19.3	3.1	5.2				

NIEs3

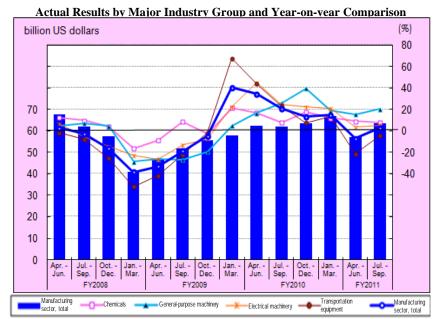
Sales	Actual	Actual Results (year-on-year comaprison: %)							
	FY2010		FY2011						
	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.				
Manufactuaring sector, total	25.0	22.5	15.3	9.6	12.7				
Chemicals	29.8	45.6	24.0	13.7	-7.6				
General-purpose machinery	103.6	133.8	65.0	30.3	64.2				
Electrical machinery	9.2	-7.6	-3.3	1.3	6.8				
Transportation equipment	23.4	14.6	30.8	14.9	47.1				

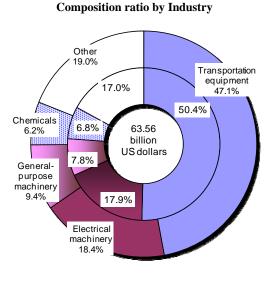
Europe

Sales	Actual	Actual Results (year-on-year comaprison: %)							
	FY2010		FY2011						
	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.				
Manufactuaring sector, total	4.5	8.6	12.4	16.2	15.0				
Chemicals	0.4	12.4	14.5	15.0	10.4				
General-purpose machinery	5.9	15.1	14.5	23.6	20.5				
Electrical machinery	8.4	3.5	4.2	2.8	-4.9				
Transportation equipment	3.0	8.8	14.8	18.0	24.6				

North America

Sales amounted to \$63.56168 billion (25.1% of total sales in all regions). This marked a year-on-year increase of 3.1%, the first increase in 2 quarters. Of the four major industry groups, general-purpose machinery (up 20.4% year-on-year), chemicals (up 7.8%), and electrical machinery (up 5.4%) posted positive figures for the seventh consecutive quarter. Transportation equipment (down 4.3% year-on-year) saw its second consecutive quarter of decrease.

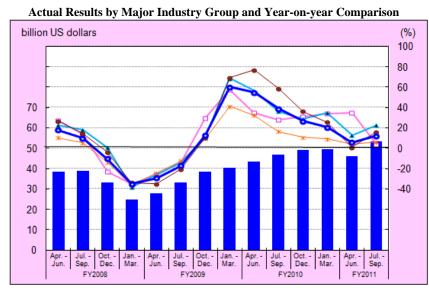




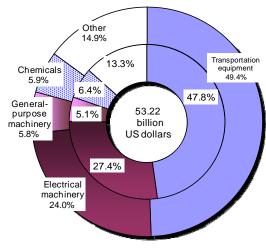
*Symbols apply to all graphs in this section.

• ASEAN4

Sales amounted to \$53.21637 billion (21.1% of total sales in all regions). This was a year-on-year increase of 12.4% and represented the eighth consecutive quarter of growth. Of the four major industry groups, general-purpose machinery (up 22.5% year-on-year), transportation equipment (up 16.3%), and chemicals (up 4.0%) showed positive figures for the eighth consecutive quarter. Electrical machinery (up 0.5%) returned to the positive side for the first time in two quarters.



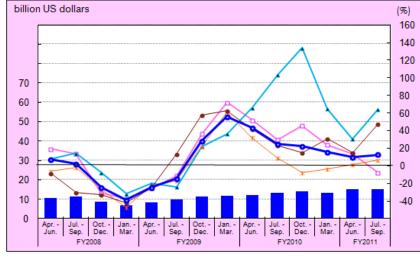
Composition ratio by Industry

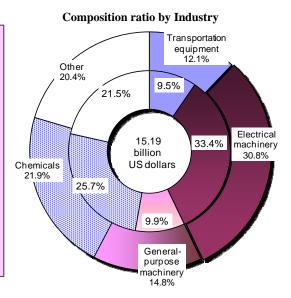


• NIEs3

Sales amounted to \$15.19233 billion (6.0% of total sales in all regions). This was a year-on-year increase of 12.7% and represented the eighth consecutive quarter of growth. Of the four major industry groups, general-purpose machinery (up 64.2% year-on-year) posted an increase for the eighth consecutive quarter, transportation equipment (up 47.1%) posted an increase for the ninth consecutive quarter, and electrical machinery (up 6.8%) posted an increase for the second consecutive quarter. Chemicals (down 7.6%) posted its first negative figure in eight quarters.

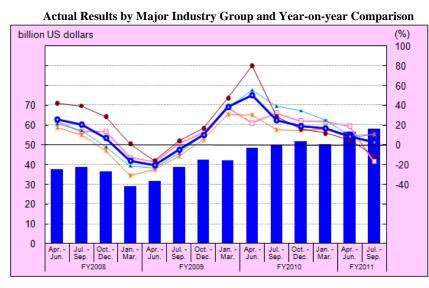
Actual Results by Major Industry Group and Year-on-year Comparison

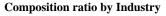


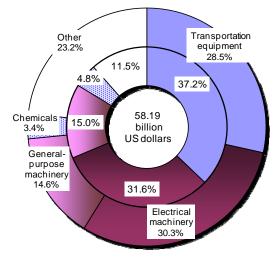


China (including Hong Kong)

Sales amounted to \$58.19150 billion (23.0% of total sales in all regions). This was a year-on-year increase of 2.7% and represented the eighth consecutive quarter of growth. Of the four major industry groups, general-purpose machinery (up 11.1% year-on-year) and electrical machinery (up 10.6%) showed increases for the eighth consecutive quarter. Chemicals (down 17.1% year-on-year) and transportation equipment (down 11.2%) showed negative figures for the first time in nine quarters.

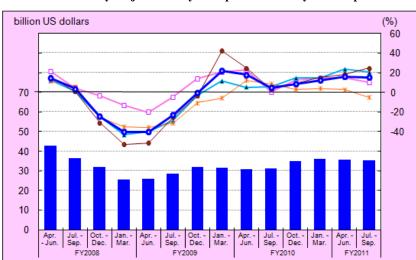






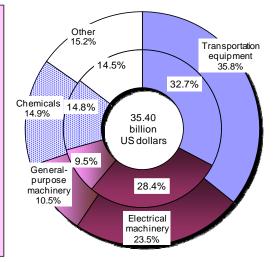
• Europe

Sales amounted to \$35.39844 billion (14.0% of total sales in all regions). This was a year-on-year increase of 15.0% and represented the seventh consecutive quarter of growth. Of the four major industry groups, transportation equipment (up 24.6% year-on-year) and general-purpose machinery (up 20.5%) posted increases for the seventh consecutive quarter, while chemicals (up 10.4%) posted an increase for the eighth consecutive quarter. Electrical machinery (down 4.9%) posted a decrease for the first time in six quarters.



Actual Results by Major Industry Group and Year-on-year Comparison

Composition ratio by Industry



(2) Trends in Capital Investment

- Capital investment (in U.S. dollars) amounted to \$7.22 billion. This was a year-on-year increase of 28.2% and represented growth for the sixth consecutive quarter. Europe (up 43.8% year-on-year), Asia (up 29.2%), and North America (up 7.7%) showed increases.

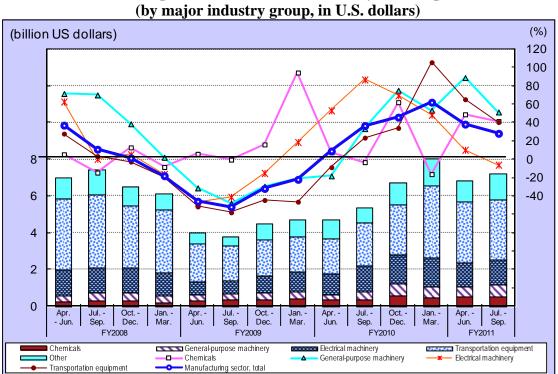
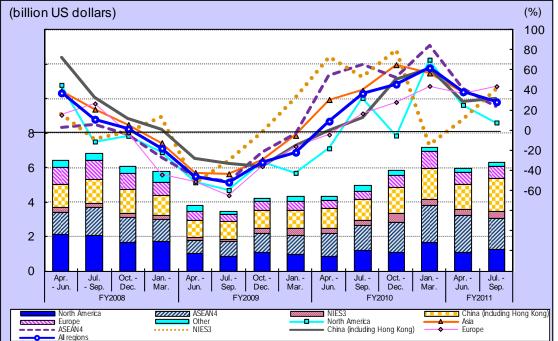


Chart 2-4 Capital Investment and Year-on-year Comparison (by major industry group, in U.S. dollars)

Chart 2-5 Capital Investment and Year-on-year Comparison (by region, in U.S. dollars)

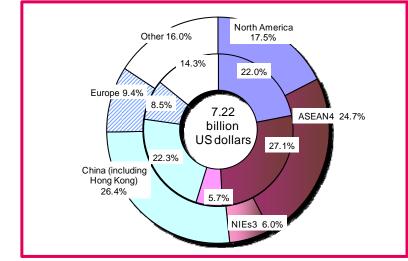


Capital investment (the acquisition price of tangible fixed assets excluding land) amounted to \$7.22361 billion. This was a year-on-year increase of 28.2% and marked the sixth consecutive quarter of growth.

By industry, of the four major industry groups, general-purpose machinery (up 51.4% year-on-year) and transportation equipment (up 40.5%) showed increases for the fifth consecutive quarter, while chemicals (up 41.5%) showed an increase for the second consecutive quarter. Electrical machinery (down 5.9%) posted its first negative figure in seven quarters.

By region, all regions reported positive figures. Europe and China reported increases for the fifth consecutive quarter, NIEs3 posted an increase for the second consecutive quarter, ASEAN4 had an increase for the sixth consecutive quarter, and North America had an increase for the third consecutive quarter.

Chart 2-6 Capital Investment (by region, in U.S. dollars, composition ratio)



*The outer parts of the pie chart represent data for July-September 2011. The inner parts represent data for July-September 2010. The core part represents data for July-September 2011.

*The total may not mach due to rounding.

Table 9 Capital Investment (by region/industry)

	Actual Results (year-on-year comaprison: %)							
By insudtry	FY2010			FY2011				
	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.			
Manufactuaring sector, total	36.6	45.9	62.1	38.2	28.2			
Chemicals	-3.2	62.1	-16.2	48.9	41.5			
General-purpose machinery	33.3	75.7	53.4	88.9	51.4			
Electrical machinery	86.5	69.5	48.4	10.3	-5.9			
Transportation equipment	23.5	34.1	105.6	65.3	40.5			

By region		Actual Results (year-on-year comaprison: %)							
	by region	FY2010			FY2011 AprJun. 38.2 25.2 38.1 41.7 10.2 29.0				
		JulSep.	OctDec.	JanMar.	AprJun.	JulSep.			
A	Il regions	36.6	45.9	62.1	38.2	28.2			
- 1	North America	32.1	-5.3	70.1	25.2	7.7			
- /	Asia	39.6	65.2	56.9	38.1	29.2			
	ASEAN4	65.7	52.7	84.4	41.7	23.6			
	NIEs3	53.4	79.6	-14.5	10.2	41.2			
	China (including Hong Kong)	12.3	50.3	61.4	29.0	31.9			
- 1	Europe	16.7	28.3	44.0	36.5	43.8			

Table 10 Capital Investment (for major industry groups by region)

North America

Capital Investment	Actual	Actual Results (year-on-year comaprison: %)							
	FY2010		FY2011						
	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.				
Manufactuaring sector, total	32.1	-5.3	70.1	25.2	7.7				
Chemicals	-8.6	26.7	45.4	92.2	59.0				
General-purpose machinery	-10.9	17.4	16.4	100.2	66.9				
Electrical machinery	119.5	79.7	26.2	21.5	45.9				
Transportation equipment	44.7	-22.3	78.8	-0.6	-14.0				

ASEAN4

Actual Results (year-on-year comaprison: %)						
FY2010		FY2011				
JulSep.	OctDec.	JanMar.	AprJun.	JulSep.		
65.7	52.7	84.4	41.7	23.6		
11.2	169.0	56.0	8.4	14.9		
126.5	58.1	113.9	53.4	-18.5		
230.3	73.8	111.2	-19.8	-37.6		
-12.0	61.2	143.4	202.2	139.0		
	FY2010 JulSep. 65.7 11.2 126.5 230.3	FY2010 JulSep. OctDec. 65.7 52.7 11.2 169.0 126.5 58.1 230.3 73.8	FY2010 Jan-Mar. JulSep. OctDec. Jan-Mar. 65.7 52.7 84.4 11.2 169.0 56.0 126.5 58.1 113.9 230.3 73.8 111.2	FY2010 FY2011 JulSep. OctDec. JanMar. AprJun. 65.7 52.7 84.4 41.7 11.2 169.0 56.0 8.4 126.5 58.1 113.9 53.4 230.3 73.8 111.2 -19.8		

China (including Hong Kong)

	Actual	Actual Results (year-on-year comaprison: %)							
Capital Investment	FY2010		FY2011						
	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.				
Manufactuaring sector, total	12.3	50.3	61.4	29.0	31.9				
Chemicals	-1.7	-4.8	62.9	-29.2	-3.3				
General-purpose machinery	33.5	177.2	73.8	90.8	62.5				
Electrical machinery	31.7	59.8	13.5	12.9	23.0				
Transportation equipment	-22.5	14.0	167.9	84.4	59.2				

Asia

	Actual	Actual Results (year-on-year comaprison: %)							
Capital Investment	FY2010			FY2011					
	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.				
Manufactuaring sector, total	39.6	65.2	56.9	38.1	29.2				
Chemicals	2.3	81.1	-34.4	22.7	37.9				
General-purpose machinery	65.2	119.0	84.2	88.8	41.3				
Electrical machinery	87.0	74.5	50.5	3.7	-6.5				
Transportation equipment	5.3	88.1	139.3	126.1	74.3				

NIEs3

O an ital huna ata ant	Actual Results (year-on-year comaprison: %)							
Capital Investment	FY2010			FY2011				
	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.			
Manufactuaring sector, total	53.4	79.6	-14.5	10.2	41.2			
Chemicals	-17.6	325.5	-68.0	158.7	201.8			
General-purpose machinery	76.9	18.0	50.9	114.2	273.2			
Electrical machinery	89.6	140.4	80.8	47.1	-6.4			
Transportation equipment	115.3	-19.3	12.3	37.0	-17.2			

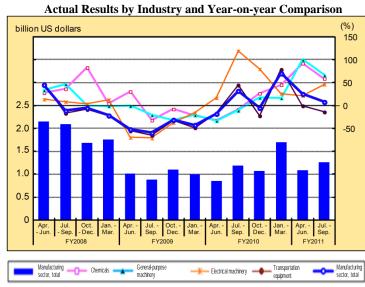
Europe

	Actual	Actual Results (year-on-year comaprison: %)							
Capital Investment	FY2010			FY2011					
	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.				
Manufactuaring sector, total	16.7	28.3	44.0	36.5	43.8				
Chemicals	-11.0	48.0	-2.8	95.7	36.2				
General-purpose machinery	-2.6	34.6	-8.1	57.3	76.3				
Electrical machinery	62.4	-27.1	-2.4	90.6	-45.7				
Transportation equipment	14.4	13.6	72.0	1.1	72.8				

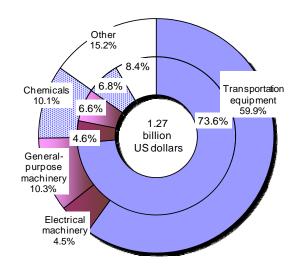
North America

Capital investment amounted to \$1.26708 billion (17.5% of capital investment in all regions). This was a year-on-year increase of 7.7% and represented the third consecutive quarter of growth.

Of the four major industry groups, general-purpose machinery (up 66.9% year-on-year) and chemicals (up 59.0%) reported increases for the fourth consecutive quarter, while electrical machinery (up 45.9%) reported an increase for the sixth consecutive quarter. Transportation equipment (down 14.0%) reported a decrease for the second consecutive quarter.



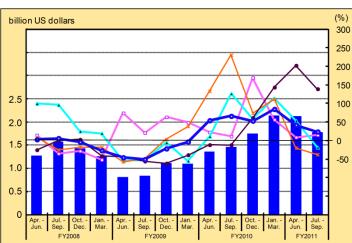
Composition ratio by Industry



*Symbols apply to all graphs in this section.

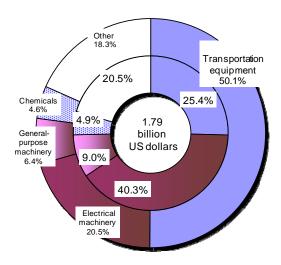
• ASEAN4

Capital investment amount to \$1.78616 billion (24.7% of capital investment in all regions). This was a year-on-year increase of 23.6% and represented the sixth consecutive quarter of growth. Of the four major industry groups, transportation equipment (up 139.0% year-on-year) posted an increase for the fourth consecutive quarter and chemicals (up 14.9%) posted an increase for the tenth consecutive quarter. Electrical machinery (down 37.6%) reported a decrease for the second consecutive quarter, while general-purpose machinery (down 18.5%) showed a negative figure for the first time in six quarters.



Actual Results by Industry and Year-on-year Comparison

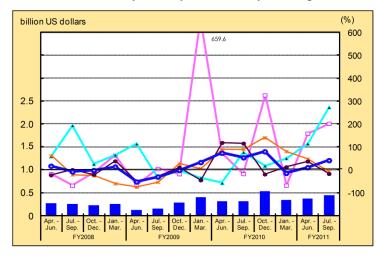
Composition ratio by Industry

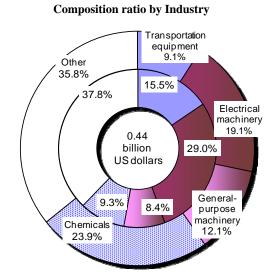


• NIEs3

Capital investment amounted to \$0.43690 billion (6.0% of capital investment in all regions). This was a year-on-year increase of 41.2% and represented the second consecutive quarter of positive figures. Of the four major industry groups, general-purpose machinery (up 273.2% year-on-year) reported an increase for the fifth consecutive quarter and chemicals (up 201.8%) reported an increase for the second consecutive quarter. Transportation equipment (down 17.2% year-on-year) reported a negative number for the first time in three quarters, while electrical machinery (down 6.4%) reported a negative number for the first time in eight quarters.

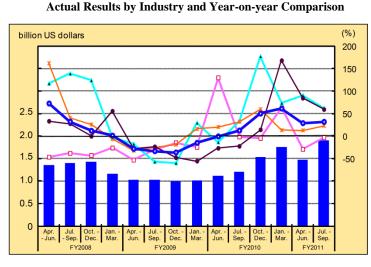
Actual Results by Industry and Year-on-year Comparison

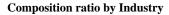


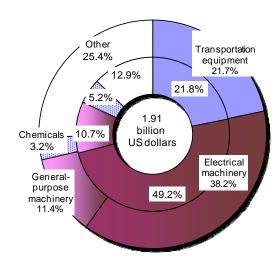


China (including Hong Kong)

Capital investment amounted to \$1.90890 billion (26.4% of capital investment in all regions). This was a year-on-year increase of 31.9% and represented the fifth consecutive quarter of growth. Of the four major industry groups, general-purpose machinery (up 62.5% year-on-year) reported an increase for the fifth consecutive quarter, transportation equipment (up 59.2%) reported an increase for the fourth consecutive quarter, and electrical machinery (up 23.0%) reported an increase for the seventh consecutive quarter. Chemicals (down 3.3%) reported a negative figure for the second consecutive guarter.

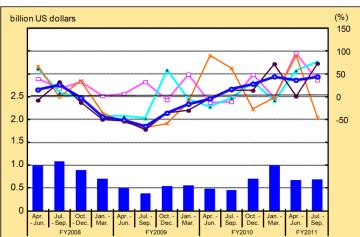




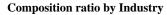


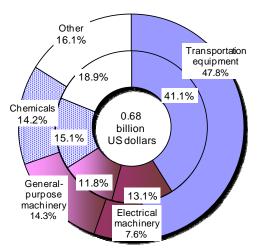
Europe

Capital investment amounted to \$0.68175 billion (9.4% of capital investment in all regions). This was a year-on-year increase of 43.8% and represented the fifth consecutive quarter of growth. Of the four major industry groups, general-purpose machinery (up 76.3% year-on-year) and chemicals (up 36.2%) reported increases for the second consecutive quarter, while transportation equipment (up 72.8%) reported an increase for the fifth consecutive quarter. Electrical machinery (down 45.7%) reported a negative figure for the first time in two quarters.

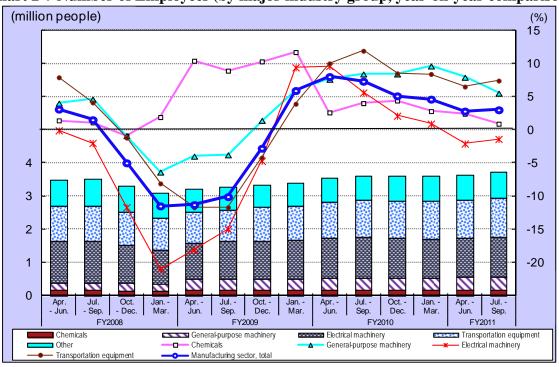


Actual Results by Industry and Year-on-year Comparison





• The number of employees was 3.705 million. This was a year-on-year increase of 3.0% and represented the seventh consecutive quarter of growth. Europe (up 4.6% year-on-year), Asia (up 2.6%), and North America (up 2.4%) reported positive figures.





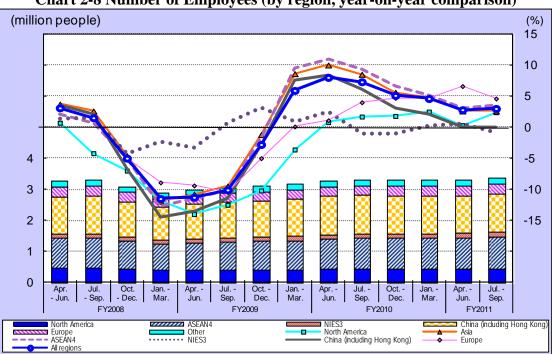


Chart 2-8 Number of Employees (by region, year-on-year comparison)

The number of employees came to 3.705 million, which represented a year-on-year increase of 3.0% and growth for the seventh consecutive quarter.

By industry, of the four major industry groups, transportation equipment (1.198 million employees) increased by 7.4% year-on-year, which represented an increase for the seventh consecutive quarter, general-purpose machinery (0.393 million employees) increased by 5.5%, which represented an increase for the eighth consecutive quarter, and chemicals (0.154 million employees) increased by 0.9%, marking an increase for the 11th consecutive quarter. Electrical machinery (1.184 million employees) decreased by 1.4% year-on-year, which marked a decrease for the second consecutive quarter. By region, Europe and ASEAN4 posted positive figures for the seventh consecutive figure for the sixth consecutive quarter, while NIEs3 posted its first negative figure in three quarters. China remained unchanged.

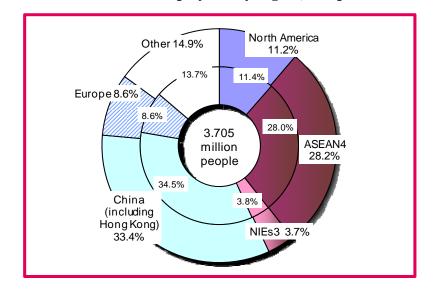


Chart 2-9 Number of Employees (by region, composition ratio)

*The outer parts of the pie chart represent data for July-September 2011. The inner parts represent data for July-September 2010. The core part represents data for July-September 2011. *The total may not mach due to rounding.

Table 11 Number of Employees (by region/i

	Actual Results (year-on-year comaprison: %)				Actual Results (year-on-year comaprison: %)								
By insudtry	FY2010			FY2011			By region	By region	FY2010			FY2011	
	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.			JulSep.	OctDec.	JanMar.	AprJun.	JulSep.	
Manufactuaring sector, total	7.2	5.1	4.6	2.8	3.0	A	II regions	7.2	5.1	4.6	2.8	3.0	
Chemicals	4.0	4.4	2.8	2.4	0.9	-	North America	1.6	1.7	2.5	0.3	2.4	
General-purpose machinery	8.4	8.4	9.6	7.9	5.5		Asia	8.5	5.6	4.8	2.6	2.6	
Electrical machinery	5.4	2.0	0.9	-2.1	-1.4		ASEAN4	9.3	6.6	5.2	3.1	3.6	
Transportation equipment	11.9	8.5	8.4	6.5	7.4		NIEs3	-0.9	-0.9	0.3	0.5	-0.9	
							China (including Hong Kong)	6.0	3.0	2.1	0.0	0.0	
						-	Europe	4.0	4.7	4.7	6.6	4.6	

Table 12 Number of Employees (for major industry groups by region)

North America

	Actual	Actual Results (year-on-year comaprison: %)							
Number of Employees	FY2010			FY2011					
	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.				
Manufactuaring sector, total	1.6	1.7	2.5	0.3	2.4				
Chemicals	4.1	5.5	4.4	0.0	0.2				
General-purpose machinery	0.0	1.6	4.0	5.0	5.8				
Electrical machinery	-2.6	-5.4	-4.6	3.1	0.7				
Transportation equipment	3.6	-2.8	2.9						

ASEAN4

	Actual	Actual Results (year-on-year comaprison: %)							
Number of Employees	FY2010		FY2011						
	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.				
Manufactuaring sector, total	9.3	6.6	5.2	3.1	3.6				
Chemicals	1.2	1.1	1.2	1.2	1.8				
General-purpose machinery	8.2	8.2	10.6	5.4	3.1				
Electrical machinery	9.3	6.0	2.5	-2.2	-0.3				
Transportation equipment	13.9	13.9 9.0 9.7 10.1							

China (including Hong Kong)

Number of Englands	Actual	Actual Results (year-on-year comaprison: %)							
Number of Employees	FY2010			FY2011					
	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.				
Manufactuaring sector, total	6.0	3.0	2.1	0.0	0.0				
Chemicals	6.8	6.8	5.3	6.4	3.2				
General-purpose machinery	9.4	9.9	10.1	8.5	6.3				
Electrical machinery	3.6	-0.2	-1.4	-4.5	-3.7				
Transportation equipment	11.4	6.5	4.7	3.0	3.8				

<u>Asia</u>

	Actual	Actual Results (year-on-year comaprison: %)							
Number of Employees	FY2010		FY2011						
	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.				
Manufactuaring sector, total	8.5	5.6	4.8	2.6	2.6				
Chemicals	5.1	5.2	3.8	4.3	2.7				
General-purpose machinery	10.5	10.0	11.1	8.3	5.3				
Electrical machinery	6.0	2.4	1.1	-2.6	-1.5				
Transportation equipment	15.4	10.1	9.2	8.1	8.1				

NIEs3

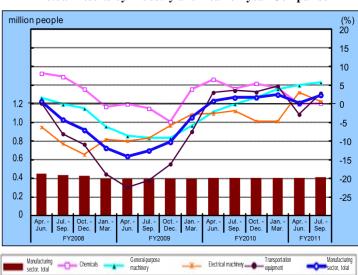
	Actual	Actual Results (year-on-year comaprison: %)							
Number of Employees	FY2010		FY2011						
	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.				
Manufactuaring sector, total	-0.9	-0.9	0.3	0.5	-0.9				
Chemicals	5.7	5.7	5.9	5.2	3.4				
General-purpose machinery	-2.8	1.9	7.2	19.2	8.2				
Electrical machinery	-2.3	-4.9	-5.2	-10.3	-9.4				
Transportation equipment	-1.9	-0.6	0.3	12.7	6.3				

<u>Europe</u>

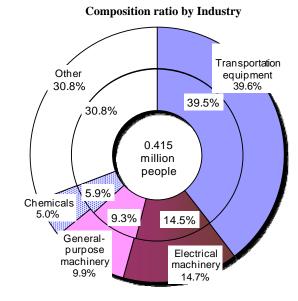
	Actual	Actual Results (year-on-year comaprison: %)							
Number of Employees	FY2010			FY2011					
	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.				
Manufactuaring sector, total	4.0	4.7	4.7	6.6	4.6				
Chemicals	0.4	0.9	-1.3	-2.4	-3.4				
General-purpose machinery	0.3	1.5	3.1	7.5	7.3				
Electrical machinery	3.5	0.7	1.3	5.1	-4.4				
Transportation equipment	7.4	7.7	8.8	10.4	7.7				

North America

The number of employees came to 0.415 million (11.2% of total employment in all regions), which represented a year-on-year increase of 2.4% and growth for the sixth consecutive quarter. Of the four major industry groups, general-purpose machinery (0.041 million employees, up 5.8% year-on-year) increased for the fourth consecutive quarter, transportation equipment (0.165 million employees, up 2.9%) increased for the first time in two quarters, electrical machinery (0.061 million employees, up 0.7%) increased for the second consecutive quarter, and chemicals (0.021 million employees, up 0.2%) increased for the first time in two quarters.



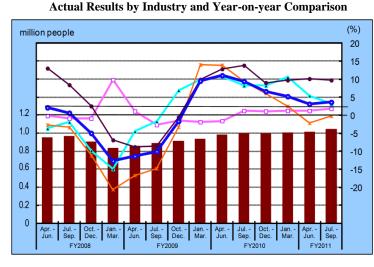
Actual Results by Industry and Year-on-year Comparison

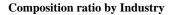


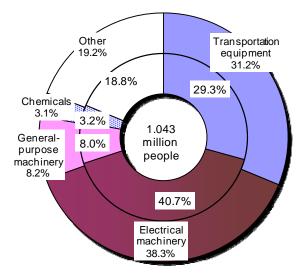
*Symbols apply to all graphs in this section.

●ASEAN4

The number of employees came to 1.043 million (28.2% of total employment in all regions), which represented a year-on-year increase of 3.6% and growth for the seventh consecutive quarter. Of the four major industry groups, transportation equipment (0.326 million employees, up 9.7% year-on-year) increased for the seventh consecutive quarter, general-purpose machinery (0.085 million employees, up 3.1%) increased for the eighth consecutive quarter, and chemicals (0.033 million employees, up 1.8%) increased for the fifth consecutive quarter. Electrical machinery (0.399 million employees, down 0.3% year-on-year) decreased for the second consecutive quarter.





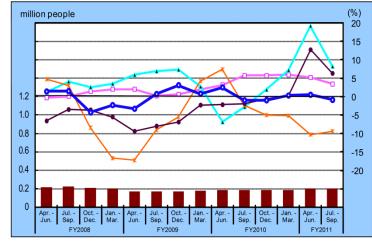


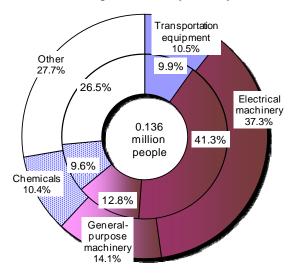
•NIEs3

The number of employees came to 0.136 million (3.7% of total employment in all regions), which represented a year-on-year decrease of 0.9% and the first negative figure in three quarters. Of the four major industry groups, electrical machinery (0.051 million employees, down 9.4% year-on-year) decreased for the fifth consecutive quarter. General-purpose machinery (0.019 million employees, up 8.2% year-on-year) increased for the fourth consecutive quarter, transportation equipment (0.014 million employees, up 6.3%) increased for the third consecutive quarter.

Actual Results by Industry and Year-on-year Comparison

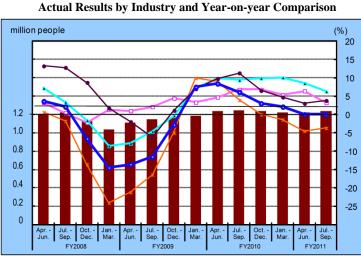
Composition ratio by Industry

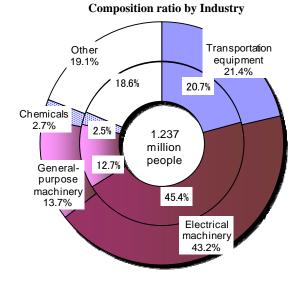




China (including Hong Kong)

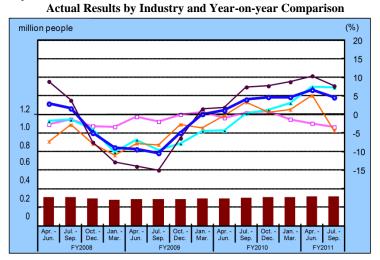
The number of employees came to 1.237 million (33.4% of total employment in all regions), which represented a year-on-year change of 0.0%. Of the four major industry groups, general-purpose machinery (0.169 million employees, up 6.3% year-on-year) increased for the seventh consecutive quarter, transportation equipment (0.264 million employees, up 3.8%) increased for the eighth consecutive quarter, and chemicals (0.033 million, up 3.2%) increased for the 11th consecutive quarter. Electrical machinery (0.534 million employees, down 3.7% year-on-year) decreased for the fourth consecutive quarter.



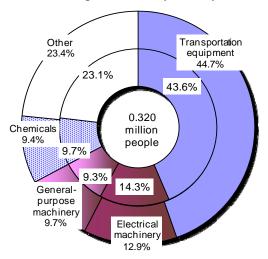


Europe

The number of employees came to 0.320 million (8.6% of total employment in all regions), which represented a year-on-year increase of 4.6% and growth for the seventh consecutive quarter. Of the four major industry groups, transportation equipment (0.143 million employees, up 7.7% year-on-year) increased for the seventh consecutive quarter and general-purpose machinery (0.031 million employees, up 7.3%) increased for the fifth consecutive quarter. Electrical machinery (0.041 million employees, down 4.4% year-on-year) posted a negative figure for the first time in five quarters, and chemicals (0.030 million employees, down 3.4%) decreased for the third consecutive quarter.



Composition ratio by Industry



<Reference >

1. Classification of countries and regions

The countries (regions) in which overseas subsidiaries are located are classified as follows:

•North America: United States and Canada

●Asia

ASEAN4: Indonesia, Thailand, the Philippines, and Malaysia

<u>NIEs3:</u> Singapore, Taiwan, and Korea

<u>China (including Hong Kong)</u>: People's Republic of China (including Hong Kong Special Administrative District)

Other Asian countries: (India, Vietnam, Sri Lanka, Pakistan, Bangladesh, Myanmar, and Laos)

•Europe: Ireland, United Kingdom, Italy, Ukraine, Austria, the Netherlands, Greece, Sweden, Spain, Slovakia, Montenegro, the Czech Republic, Denmark, Germany, Turkey, Hungary, Finland, France, Bulgaria, Belgium, Poland, Portugal, Luxembourg, Romania, and Russia

•Other: United Arab Emirates, Argentina, Israel, Uruguay, Venezuela, Egypt, El Salvador, Australia, Costa Rica, Columbia, Samoa, Swaziland, Tanzania, Chile, New Zealand, Brazil, Peru, Mexico, South Africa, and Morocco

2. Changes in the exchange rates of major currencies against the U.S. dollar (average term rates published by IMF "IFS")

			FY2010		FY2	2011
		Jul.–Sep.	OctDec.	Jan.–Mar.	AprJun.	JulSep.
Japan	Yen	85.86	82.59	82.30	81.71	77.82
ASEAN4	Indonesia (Rupiah)	9046.0	8938.3	8971.8	8593.5	8538.6
	Malaysia (Ringgit)	3.1562	3.1146	3.0473	3.0185	3.0219
	Philippines (Peso)	45.272	43.630	43.938	43.246	42.752
	Thailand (Baht)	31.587	29.975	30.555	30.270	30.125
NIEs3	Republic of Korea (Won)	1183.60	1132.70	1120.10	1083.40	1084.70
	Singapore (Dollar)	1.3567	1.3034	1.2781	1.2400	1.2255
	Taiwan (Dollar)	31.9663	30.7383	29.5120	28.8987	29.2007
China	People's Public of China (Yuan)	6.7699	6.6609	6.5846	6.5022	6.4177
	Hong Kong (Dollar)	7.771	7.763	7.787	7.777	7.793
Europe	United Kingdom (Pound)*	1.551	1.582	1.602	1.634	1.609
	Euro Area (Euro)	0.7745	0.7362	0.7318	0.6948	0.7088

*U.S. dollars per UK pound

Source: INTERNATIONAL FINANCIAL STATISTICS (IMF)

3. Record of changes in the content of the survey

• The October-December quarter of 1996, and January-March quarter of 1997

•A test survey was conducted.

•The April-June quarter of 1997

•"Company Trends Survey" started.

- •Parent companies and overseas subsidiaries were surveyed. Findings, including results of the test survey, were published. (Amounts of actual results were calculated on a yen basis.)
- •The survey covered companies that met all of the following criteria: Number of employees at 50 people or more: Japanese companies with overseas subsidiaries out of manufacturing companies with 40 million yen or more in capital.

•The survey covered overseas subsidiaries owned by covered parent companies that met all of the following criteria: number of employees at 50 people or more: Manufacturing companies with a total of 50% or more of their capital coming directly or indirectly from parent companies.

• Survey items

Parent companies (sales, amount of purchase, acquisition price of tangible fixed assets, number of employees, and forecasts for each items for three months later (DI))

Overseas subsidiaries (sales, acquisition price of tangible fixed assets, number of employees, and forecasts for each items for three months later (DI)).

•The results of the survey were classified into seven regions for publication. (North America, Asia, ASEAN4, NIEs3, China, other Asia, Europe and others).

•The April-June quarter of 1998

- •Survey periods for "amount of acquired tangible fixed assets excluding land" were changed to an every-other quarterly survey; conducted only for the July-September quarter, and the January-March quarter. Amounts of money and forecasts were semi-annually instead of quarterly. (Up to the January-March quarter of 2001).
- The definition of tangible fixed assets was changed from "tangible fixed assets except land completed or acquired" during the relevant term to:

"Tangible fixed assets (including construction in progress) except land that was acquired during the relevant term."

•Quarterly prospects (DI) were also changed to a semi-annual survey. (Up to the January-March quarter of 2004).

•The April-June quarter of 1999

- •A coefficient of connection was created and publicized for data in and before FY 1997 to maintain consistency with past data, because dropped companies were added to the survey from the April-June quarter of 1998.
- The method to estimate figures for companies that have not submitted data was changed, and results were decided not by the rate of increase compared with the same period of the previous year.

• The April-June quarter of 2001

- •Restructuring and combining of surveys were conducted. The "Company Trends Survey" was renewed by combining the "Industry Economic Trends Survey" with the "Company Trends Survey," both of which had been under the control of the Ministry of Economy, Trade and Industry.
- Criteria for covered parent companies were changed to "Companies with 100 million yen or more in capital other than banking and insurance businesses and real estate agents."
- The survey items were altered. As for parent companies, only the forecasts were researched. As for overseas subsidiaries the following survey items were added: "Export value for third countries excluding Japan" in the section of the amount of sales and "Export value for parents companies" (and "Import value from parent companies" in the section of the intra company trade.

- Survey periods for "the acquisition price of tangible fixed assets except land" were changed back to every quarter from every-other quarter in the July-September quarter to the January-March quarter.
- •The "Overseas Affiliated Company Edition" was published separately from the "Parent Company Edition."
- •The April-June quarter of 2002
 - •A coefficient of connection was created and figures for and before FY 2000 were recalculated and publicized so as to eliminate gaps with past data caused by the changes in the survey items since the April-June quarter of 2001.
 - Region/country classifications were revised to separate "China (including Hong Kong)" from "China and other Asian countries". (survey results for China have been published in time-series tables since FY 1996.)

•The April – June quarter of 2003

- The "Parent Company Survey" in the former "Company Trend Survey" was discontinued. The survey was conducted as the "Quarterly Survey of Overseas Subsidiaries" which focused on overseas subsidiaries conducting manufacturing abroad.
- Criteria for covered overseas subsidiaries were changed from "Companies with a total of "over 50%" of their capital coming directly or indirectly from parent companies" to "Companies with a total of "50" or more of their capital coming directly or indirectly from parent companies. Dropped companies were also added.
- •Actual results such as sales started to be published on a U.S. dollar basis.

(Amounts are calculated on a dollar basis for and after the April-June quarter of FY 2001 are published in time-series tables.)

- •The April June quarter of 2004
 - The period of the forecasts (DI) survey was changed to three months. The former six-month survey period was divided into a period for "current assessment" (forecasts for three months after the survey period) and a period for "prospects" (forecasts for three months after the current assessment). Changes from the previous quarter were published.

Changes from the previous quarter in the Current Assessment DI =

the "Current Assessment" "during the current survey period —the "Current Assessment" during the previous survey period.

Changes from the previous quarter in the Prospects DI=

the "Prospects "during the current survey period - the "Prospects" during the previous survey period.

- Survey items in the section of the intracompany trade ("Export value for parent companies" and "Import value from parent companies") were deleted.
- Region/country classifications were revised to separate "China" from "China and other Asian countries," and results of eight regions were published.
- •Dropped companies are added to the survey for every April-June quarter since the current quarter. Changes from the same quarter of the previous year are calculated not from the actual values but from the total amounts for overseas subsidiaries (including newly established companies), which were surveyed continuously from the previous year.
- The coefficient of connection, which connects results for and FY 2002 with those for FY 2003, was calculated and published.

•The April – June quarter of 2006

• The coefficient of connection, which connects results for FY 2004 with those for FY 2005, was calculated and published.

•The April – June quarter of 2007

• The coefficient of connection, which connects results for and FY 2005 with those for FY 2006, was calculated and published.

•The April – June quarter of 2008

- •Changes from the previous quarter in DIs were changed to those from the same quarter of the previous year. Comparisons came to be made between figures for the current quarter and figures for the same quarter of the previous year, regarding Current Assessment DIs and Prospects DIs, respectively. Time-series tables in different sheets show the changes from the previous quarter and from the same quarter of the previous year calculated as before.
- The coefficient of connection, which connects results for and FY 2006 with those for FY 2007, was calculated and published.

•The April – June quarter of 2009

- Starting from the April-June survey of 2009, the survey uses a new industrial classification which has been revised in accordance with the 12th revision (November 2007) made to the Japan Standard Industrial Classification. (Please see Page 43 for details).
- For reference past time series of new industry groups was calculated and published (Actual results (U.S. dollars), forecasts (DI)).
- The coefficient of connection, which connects results for and FY 2007 with those for FY 2008, was calculated and published.

•The April – June quarter of 2010

•The coefficient of connection, which connects results for and FY 2008 with those for FY 2009, was calculated and published.

<Appendix table 1> Sales Results (Electrical machinery/Transportation equipment)

(Unit: Values in 10,000 US dollars, year-on-year comparisons = %)

	Actual results							Year-on-y	ear comparis	on				
All regions			FY2010			FY2011				FY2010			FY2011	
	FY2009	FY2010	Jul Sep.	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	FY2009	FY2010	Jul Sep.	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.
Total value of electrical machinery	18,241,614	21,520,928	5,410,723	5,713,441	5,177,650	5,410,059 I	2 5,688,545	-7.0	16.1	15.7	10.7	10.4	3.4	P 5.2
Electrical machines and apparatuses	3,570,697	4,423,674	1,089,217	1,121,503	1,170,347	1,261,093 I	P 1,312,543	-2.0	21.2	20.3	19.0	17.1	17.3	P 16.9
Information and communications machines and equipment	7,526,667	8,741,462	2,176,691	2,349,260	2,029,641	2,110,953 I	2,224,037	-11.0	12.3	10.5	6.9	7.0	-1.4	P 4.7
Electronic parts and devices	7,144,251	8,355,793	2,144,815	2,242,678	1,977,662	2,038,014	2,151,965	-5.5	16.9	18.0	10.0	9.6	1.2	P -0.8
Total value of transportation equipment	33,208,472	42,330,159	10,135,928	10,695,555	11,529,544	9,719,728 I	P 10,720,593	-3.2	26.6	28.4	16.6	16.9	-2.7	P 5.4
Transportation machines and equipment	22,751,607	28,988,889	6,976,523	7,341,507	7,867,208	6,678,599 I	P 7,440,799	-4.4	27.1	30.1	18.4	16.3	-1.9	P 6.6
Parts and accessories for transportation machinery	10,456,865	13,341,270	3,159,405	3,354,048	3,662,336	3,041,130 I	2 3,279,794	-0.4	25.5	24.7	13.0	18.3	-4.5	P 2.8

	Actual results							Year-on-	year comparis	son				
North America			FY2010			FY2011				FY2010			FY2011	
	FY2009	FY2010	Jul Sep.	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	FY2009	FY2010	Jul Sep.	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.
Total value of electrical machinery	3,544,940	4,528,321	1,110,354	1,189,433	1,148,150	1,129,230	P 1,167,830	-10.0	27.2	24.3	22.0	20.9	3.3	P 5.4
Electrical machines and apparatuses	409,505	531,178	123,731	136,935	155,964	172,064	P 174,543	-10.8	39.0	28.8	43.6	41.2	37.2	P 31.5
Information and communications machines and equipment	2,325,293	2,889,205	702,062	772,988	705,886	669,537	P 736,575	-13.5	17.8	9.2	10.5	16.8	-3.4	P 8.8
Electronic parts and devices	810,142	1,107,937	284,561	279,510	286,300	287,629	P 256,712	-1.3	36.5	46.5	29.8	18.0	7.4	P -14.6
Total value of transportation equipment	10,729,010	12,955,303	3,125,777	3,093,009	3,539,944	2,517,940	P 2,992,831	-9.3	20.7	23.5	7.7	13.8	-21.3	P -4.3
Transportation machines and equipment	7,479,071	8,888,225	2,144,015	2,136,679	2,394,475	1,766,336	P 2,039,740	-10.4	18.8	21.5	8.7	10.6	-20.2	P -4.8
Parts and accessories for transportation machinery	3,249,939	4,067,079	981,762	956,330	1,145,468	751,604	P 953,091	-6.3	25.0	28.2	5.4	21.2	-23.9	P -3.1

	Actual results							Year-on-y	ear comparis	son				
Asia			FY2010			FY2011				FY2010			FY2011	
	FY2009	FY2010	Jul Sep.	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	FY2009	FY2010	Jul Sep.	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.
Total value of electrical machinery	11,048,130	13,052,757	3,357,315	3,370,285	3,120,926	3,326,848 P	3,577,101	-1.2	16.3	16.1	10.9	9.2	3.8	P 6.4
Electrical machines and apparatuses	2,711,598	3,412,824	853,292	858,407	885,830	954,890 P	991,790	2.2	21.3	22.3	18.5	14.7	15.4	P 16.1
Information and communications machines and equipment	3,294,037	3,826,505	991,675	1,002,278	836,183	981,565 P	1,040,033	-1.4	13.9	12.3	7.9	7.5	0.7	P 6.2
Electronic parts and devices	5,042,494	5,813,427	1,512,348	1,509,600	1,398,913	1,390,392 P	1,545,278	-2.9	15.1	15.2	8.8	6.9	-0.8	P 1.1
Total value of transportation equipment	14,385,528	19,704,880	4,751,815	5,105,386	5,276,135	4,732,419 P	5,030,205	8.8	35.8	41.3	25.4	19.3	3.1	P 5.2
Transportation machines and equipment	9,067,346	12,742,796	3,092,508	3,299,798	3,430,826	3,081,802 P	3,339,194	9.1	40.5	49.8	30.2	22.0	5.5	P 7.9
Parts and accessories for transportation machinery	5,318,181	6,962,084	1,659,307	1,805,588	1,845,309	1,650,617 P	1,691,011	8.2	27.9	27.5	17.4	14.4	-1.0	P 0.1

	Actual results							Year-on-y	ear comparis	son				
ASEAN4			FY2010			FY2011				FY2010			FY2011	
	FY2009	FY2010	Jul Sep.	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	FY2009	FY2010	Jul Sep.	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.
Total value of electrical machinery	4,180,820	4,981,312	1,287,531	1,288,654	1,180,426	1,207,631 P	1,274,735	1.0	17.7	20.6	13.2	5.6	0.0	P 0.5
Electrical machines and apparatuses	1,088,447	1,368,948	338,727	344,700	356,075	381,186 P	367,437	3.1	23.8	27.6	21.6	13.0	15.8	P 8.5
Information and communications machines and equipment	1,150,677	1,344,724	365,966	364,327	290,365	296,238 P	337,745	-0.8	14.2	19.1	9.4	6.0	-3.6	P -2.7
Electronic parts and devices	1,941,695	2,267,640	582,839	579,626	533,986	530,207 P	569,552	0.7	15.9	17.5	10.5	1.1	-7.2	Р -2.2
Total value of transportation equipment	6,235,867	9,175,079	2,246,110	2,417,512	2,450,406	2,087,740 P	2,631,330	0.1	45.5	58.6	36.1	25.6	0.6	P 16.3
Transportation machines and equipment	4,409,560	6,533,620	1,590,288	1,724,875	1,759,485	1,500,264 P	1,886,628	1.0	48.2	62.7	39.8	27.7	2.6	P 18.4
Parts and accessories for transportation machinery	1,826,307	2,641,459	655,822	692,637	690,921	587,476 P	744,702	-2.0	39.1	48.9	27.5	20.5	-4.4	P 11.0

	Actual results							Year-on-y	ear comparis	on				
NIEs3			FY2010			FY2011				FY2010			FY2011	
	FY2009	FY2010	Jul Sep.	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	FY2009	FY2010	Jul Sep.	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.
Total value of electrical machinery	1,575,537	1,668,016	437,428	416,324	420,225	404,704	P 467,328	3.0	6.1	9.2	-7.6	-3.3	1.3	P 6.8
Electrical machines and apparatuses	207,425	203,455	52,808	53,015	48,522	62,346	P 66,829	16.6	-1.9	0.9	-5.0	-13.4	-0.1	P 26.6
Information and communications machines and equipment	502,599	525,123	130,284	127,486	127,334	132,360	P 136,603	-2.8	4.5	8.4	-11.6	-5.1	0.0	P 4.9
Electronic parts and devices	865,513	939,438	254,337	235,823	244,369	209,997	P 263,896	2.3	9.6	12.1	-5.2	0.9	2.6	P 3.8
Total value of transportation equipment	454,246	575,960	124,982	149,941	173,000	147,422	P 184,210	21.0	26.7	23.4	14.6	30.8	14.9	P 47.1
Transportation machines and equipment	238,148	311,595	63,550	80,580	100,265	75,093	P 106,145	28.6	30.8	22.5	15.8	46.7	11.7	P 67.0
Parts and accessories for transportation machinery	216,098	264,365	61,431	69,361	72,735	72,328	P 78,064	13.9	22.2	24.3	13.1	13.8	18.3	P 26.5

	Actual results							Year-on-y	ear comparis	son				
China (including Hong Kong)			FY2010			FY2011				FY2010			FY2011	
	FY2009	FY2010	Jul Sep.	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	FY2009	FY2010	Jul Sep.	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.
Total value of electrical machinery	5,130,396	6,183,838	1,579,583	1,607,909	1,464,709	1,643,985 F	P 1,765,577	-4.1	18.3	14.9	14.4	15.9	6.9	P 10.6
Electrical machines and apparatuses	1,380,249	1,755,259	443,337	440,225	456,632	481,715 F	> 535,227	-0.8	22.4	21.2	19.4	19.7	15.6	P 20.5
Information and communications machines and equipment	1,544,992	1,864,570	472,145	486,065	396,378	521,302 F	530,102	-1.5	18.3	11.2	15.7	13.8	2.8	P 12.0
Electronic parts and devices	2,205,155	2,564,009	664,101	681,619	611,699	640,968 F	P 700,248	-7.8	15.9	13.9	11.0	14.7	4.3	P 2.9
Total value of transportation equipment	6,032,245	7,824,527	1,859,711	1,992,937	2,068,535	1,992,292 F	P 1,656,688	13.2	28.9	28.6	15.8	11.9	4.6	P -11.2
Transportation machines and equipment	3,097,954	4,226,145	1,027,988	1,069,151	1,115,763	1,107,077 F	918,761	13.2	36.4	43.3	20.7	14.0	9.3	P -10.6
Parts and accessories for transportation machinery	2,934,291	3,598,383	831,723	923,786	952,772	885,215 F	P 737,926	13.2	20.9	14.1	10.6	9.5	-0.6	P -12.0

	Actual results							Year-on-y	ear comparis	son				
Other Asian countries			FY2010			FY2011				FY2010			FY2011	
	FY2009	FY2010	Jul Sep.	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	FY2009	FY2010	Jul Sep.	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.
Total value of electrical machinery	161,377	219,590	52,773	57,398	55,567	70,528	P 69,461	1.5	13.7	7.6	10.8	17.1	20.3	P 21.1
Electrical machines and apparatuses	35,477	85,162	18,421	20,466	24,601	29,643	P 22,297	15.5	39.3	29.2	38.1	49.5	36.8	P 21.0
Information and communications machines and equipment	95,770	92,088	23,281	24,399	22,107	31,665 1	P 35,583	-3.0	-3.8	-9.7	-9.9	3.7	16.2	P 29.1
Electronic parts and devices	30,131	42,340	11,071	12,533	8,859	9,220	P 11,582	3.4	39.2	41.6	51.0	10.3	-6.7	P 3.6
Total value of transportation equipment	1,663,170	2,129,314	521,012	544,996	584,193	504,965	P 557,977	28.5	27.5	30.9	23.1	18.7	4.7	P 5.8
Transportation machines and equipment	1,321,685	1,671,437	410,682	425,192	455,313	399,367	P 427,659	28.9	26.5	29.5	23.1	17.4	5.0	P 4.1
Parts and accessories for transportation machinery	341,486	457,877	110,330	119,804	128,881	105,598	P 130,318	27.0	31.5	36.9	23.4	23.3	3.5	P 12.1

	Actual results							Year-on-y	ear comparis	son				
Europe			FY2010			FY2011				FY2010			FY2011	
	FY2009	FY2010	Jul Sep.	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	FY2009	FY2010	Jul Sep.	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.
Total value of electrical machinery	3,399,535	3,640,805	881,883	1,063,012	848,287	860,591 P	832,982	-24.4	6.9	8.4	3.5	4.2	2.8	P -4.9
Electrical machines and apparatuses	417,027	436,404	105,015	114,734	113,423	111,513 P	107,841	-16.2	4.5	1.7	0.3	7.9	9.8	P 4.4
Information and communications machines and equipment	1,810,036	1,913,793	458,842	541,372	464,344	431,446 P	414,053	-24.0	5.8	8.5	3.6	-0.8	-2.7	P -7.5
Electronic parts and devices	1,172,473	1,290,608	318,026	406,906	270,520	317,632 P	311,087	-31.5	10.1	10.6	4.2	39.2	31.6	P -1.2
Total value of transportation equipment	3,902,799	4,460,457	1,017,499	1,121,317	1,307,273	1,196,755 P	1,267,697	-18.8	12.3	3.0	8.8	14.8	18.0	P 24.6
Transportation machines and equipment	2,569,410	2,873,714	672,907	713,042	829,857	751,195 P	832,135	-21.4	9.5	1.2	6.4	8.4	14.2	P 23.7
Parts and accessories for transportation machinery	1,333,390	1,586,743	344,593	408,276	477,416	445,560 P	435,562	-12.6	17.9	6.6	13.0	27.4	25.1	P 26.5

	Actual results							Year-on-y	ear comparis	on				
Other			FY2010			FY2011				FY2010			FY2011	
	FY2009	FY2010	Jul Sep.	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.	FY2009	FY2010	Jul Sep.	Oct Dec.	Jan Mar.	Apr Jun.	Jul Sep.
Total value of electrical machinery	249,009	299,045	61,171	90,711	60,287	93,391	P 110,632	-3.6	18.2	5.0	8.6	8.0	-5.2	P 32.3
Electrical machines and apparatuses	32,567	43,267	7,178	11,426	15,130	22,625	P 38,369	-11.9	24.3	-4.1	25.6	37.6	27.7	P 18.3
Information and communications machines and equipment	97,301	111,958	24,112	32,623	23,228	28,405	P 33,376	1.7	15.2	5.4	2.5	-0.8	-10.8	P 38.8
Electronic parts and devices	119,142	143,820	29,881	46,662	21,929	42,361	P 38,888	-9.3	35.0	41.8	31.7	17.0	-6.6	P 30.1
Total value of transportation equipment	4,191,135	5,209,519	1,240,836	1,375,843	1,406,192	1,272,614	P 1,429,860	-5.8	23.3	22.0	15.2	18.5	7.2	P 15.2
Transportation machines and equipment	3,635,780	4,484,154	1,067,093	1,191,989	1,212,050	1,079,266	P 1,229,731	-5.6	23.2	22.1	15.4	18.6	6.5	P 15.2
Parts and accessories for transportation machinery	555,355	725,365	173,743	183,854	194,142	193,348	P 200,130	-6.8	24.1	21.0	14.1	18.0	10.8	P 14.7

Note: Due to an annual revision made during the April-June quarter, there is a gap between actual results for the current quarter and those for the previous year and before.

Therefore, comparisons between the current quarter and the corresponding quarter of the previous year are calculated by totaling the figures only for overseas subsidiaries (newly established companies are included)

continuously subject to the survey since the previous year.

No adjustments have been made to the actual results for each quarter.

<Appendix table 2> Sales Forecasts (DI) (Electrical machinery/Transportation e(Unit: % point)

	DI][DI											
	Jul Sept	2010 survey	Oct Dec.	2010 survey	Jan Mar.	2011 survey	Apr Jun.	2011 survey		Jul Sept.	2011 survey			Jul Sept.	2010 survey	Oct Dec.	2010 survey	Jan Mar.	2011 survey	Apr Jun.	2011 survey		Jul - Sept.	2011 survey	
All regions	Current assessmen	* Prospects	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current as	sessment	Pro	spects	North America	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current	assessment	Prospec	cts
All regions	Oct Dec. 2010) Jan Mar. 2011	Jan Mar. 2011	Apr Jun. 2011	Apr Jun. 2011	Jul Sept. 2011	Jul Sept. 2011	Oct Dec. 2011	Oct Dec. 2011	Year-on-year changes	Jan Mar. 2012	Year-on-year chang	s Norui America	Oct Dec. 2010	Jan Mar. 2011	Jan Mar. 2011	Apr Jun. 2011	Apr Jun. 2011	Jul Sept. 2011	Jul Sept. 2011	Oct Dec. 2011	Oct Dec. 2011	Year-on-year changes	Jan Mar. 2012 Yes	ar-on-year changes
Total value of electrical machinery	-1.1	0.5	-5.1	17.9	9.3	21.8	20.9	18.5	P -2.2	P -1.1	P -0.2	P -0.7	Total value of electrical machinery	13.1	6.6	11.7	2.3	2.1	8.5	17.0	14.9	P 0.0	P -13.1	P 12.5 P	5.9
Electrical machines and													Electrical machines and												
apparatuses	5.6	7.6	2.3	20.3	23.8	18.1	17.1	15.3	P 4.9	P -0.7	P 4.5	P -3.1	apparatuses	16.7	11.1	0.0	-11.1	10.6	0.0	9.5	9.5	Р -9.6	P -26.3	P 4.7 P	-6.4
Information and communication													Information and communications machines and												
machines and equipment	s 1.3	0.0	-9.4	4.9	0.7	20.5	33.6	17.1	P 4.6	P 3.3	P 1.9	P 1.9	equipment	7.7	7.7	7.7	7.7	0.0	13.4	26.7	13.4	P 14.3	P 6.6	P 21.4 P	13.7
Electronic parts and devices	-8.0	-5.1	-8.9	23.1	1.6	25.6	17.0	22.2	P -12.7	P -4.7	P -5.6	P -0.5	Electronic parts and devices	13.3	0.0	33.3	16.7	-7.7	15.4	18.2	27.3	P 0.0	P -13.3	P 15.4 P	15.4
Total value of transportation equipment	5.8	8.7	13.4	12.1	-36.6	-6.8	28.6	38.6	P 13.2	P 7.4	P 19.6	P 10.9	Total value of transportation equipment	-7.8	7.9	20.6	15.1	-41.2	-17.8	40.6	44.5	P 27.3	P 35.1	P 27.0 P	19.1
Transportation machines and equipment	17.3	11.9	23.3	15.3	-2.8	13.1	19.8	17.9	P 7.9	P -9.4	P 4.7	P -7.2	Transportation machines and equipment	23.1	50.0	69.2	25.0	-10.0	-11.1	23.1	0.0	P 30.0	P 6.9	P 33.3 P	-16.7
Parts and accessories for transportation machinery	4.1	8.2	12.0	11.7	-40.8	-8.9	29.9	41.2	P 13.8	P 9.7	P 21.1	P 12.9	Parts and accessories for transportation machinery	-10.4	4.6	16.6	14.3	-43.6	-18.3	42.1	48.0	P 27.2	P 37.6	P 26.7 P	22.1

	DI													DI											
	Jul - Sept.	2010 survey	Oct Dec.	2010 survey	Jan Mar.	2011 survey	Apr Jun.	2011 survey		Jul Sept.	2011 survey			Jul Sept.	2010 survey	Oct Dec.	2010 survey	Jan Mar.	2011 survey	Apr Jun.	2011 survey		Jul Sept.	2011 survey	
Asia	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current a	issessment	Pro	spects	ASEAN4	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current a	assessment	Pr	ospects
Asia	Oct Dec. 2010	Jan Mar. 2011	Jan Mar. 2011	Apr Jun. 2011	Apr Jun. 2011	Jul Sept. 2011	Jul Sept. 2011	Oct Dec. 2011	Oct Dec. 2011	Year-on-year change	^s Jan Mar. 201	2 Year-on-year chan	ASEAN4	Oct Dec. 2010	Jan Mar. 2011	Jan Mar. 2011	Apr Jun. 2011	Apr Jun. 2011	Jul Sept. 2011	Jul Sept. 2011	Oct Dec. 2011	Oct Dec. 2011	Year-on-year change	Jan Mar. 20	2 Year-on-year changes
Total value of electrical machinery	-4.6	-0.3	-5.1	19.8	11.1	23.7	22.4	19.5	P -5.0	P -0.4	P -1.5	P -1.2	Total value of electrical machinery	-6.7	-2.8	0.6	23.3	8.7	19.8	22.5	23.2	P -16.6	Р -9.9	P -3.0	5 P -0.8
Electrical machines and													Electrical machines and												
apparatuses	2.7	6.6	5.1	22.8	27.8	22.8	20.4	17.6	P 7.4	P 4.7	P 6.4	P -0.2	apparatuses	-12.5	0.0	6.6	19.6	21.3	10.6	22.3	24.4	P -6.8	P 5.7	P 7.0) P 7.0
Information and communications													Information and communications machines and												
machines and equipment	-4.6	-0.9	-8.9	5.6	1.9	18.4	37.6	16.5	P -5.2	P -0.6	P 0.0	P 0.9	equipment	-11.8	-5.9	-14.8	9.3	3.1	9.3	42.0	19.4	P -24.3	P -12.5	P -3.0	P 2.9
Electronic parts and devices	-10.0	-5.3	-11.1	24.1	2.5	26.7	16.4	22.2	P -14.5	P -4.5	P -8.5	P -3.2	Electronic parts and devices	-2.0	-3.1	3.1	30.1	4.3	27.9	15.9	23.9	P -18.5	P -16.5	P -8.	в Р -5.7
Total value of transportation													Total value of transportation												
equipment	9.7	7.8	11.9	13.1	-38.9	-1.4	31.4	42.4	P 5.1	P -4.6	P 19.6	P 11.8	equipment	4.8	5.5	19.3	11.9	-42.3	5.4	43.4	34.7	P -32.2	P -37.0	P 15.0	P 9.5
Transportation machines and													Transportation machines and												
equipment	12.0	1.7	16.2	13.3	0.0	18.2	19.4	25.4	P 0.0	P -12.0	P 4.3	P 2.0	equipment	23.6	0.0	29.5	16.1	-7.4	16.7	26.4	22.6	P -17.2	P -40.8	P 7.	P 7.7
Parts and accessories for													Parts and accessories for												
transportation machinery	9.3	8.8	11.2	13.1	-44.9	-4.0	33.4	45.0	P 5.8	P -3.5	P 21.5	P 12.	transportation machinery	0.7	6.6	17.3	11.1	-48.6	3.5	46.7	36.9	P -35.0	P -35.7	P 16.2	2 P 9.6

	DI													DI											
	Jul - Sept.	2010 survey	Oct Dec.	2010 survey	Jan Mar.	2011 survey	Apr Jun.	2011 survey		Jul Sept.	2011 survey			Jul Sept.	2010 survey	Oct Dec.	2010 survey	Jan Mar.	2011 survey	Apr Jun.	2011 survey		Jul Sept.	2011 survey	
NIEs3	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current a	assessment	Pro	spects	China (including Hong	Current assessment	Prospects	Current a	assessment	P	ospects						
NIESS	Oct Dec. 2010	Jan Mar. 2011	Jan Mar. 2011	Apr Jun. 2011	Apr Jun. 2011	Jul Sept. 2011	Jul Sept. 2011	Oct Dec. 2011	Oct Dec. 2011	Year-on-year change	Jan Mar. 201	2 Year-on-year chang	s Kong)	Jul Sept. 2010	Oct Dec. 2010	Oct Dec. 2010	Jan Mar. 2011	Jan Mar. 2011	Apr Jun. 2011	Apr Jun. 2011	Jul Sept. 2011	Jul Sept. 2011	Year-on-year change	s Oct Dec. 20	11 Year-on-year change
Total value of electrical machinery	-44.6	-8.9	-11.3	2.0	10.8	23.3	11.3	13.2	P -7.7	P 36.9	P 0.0	P 8.9	Total value of electrical machinery	4.3	0.7	-8.8	21.7	12.6	27.1	25.1	19.5	P 0.4	P -3.9	P -4.	1 P -4.8
Electrical machines and apparatuses	-46.7	-6.7	-7.2	14.3	37.5	25.0	18.8	31.2	P 6.7	P 53.4	P 13.4	P 20.1	Electrical machines and apparatuses	14.1	9.1	4.6	26.2	29.1	29.1	23.1	14.8	P 11.8	P -2.3	P 1.	8 P -7.3
													Information and												
Information and communications machines and equipment	-10.0	10.0	-20.0	-22.2	18.2	18.2	10.0	0.0	P -20.0	P -10.0	P -20.0	P -30.0	communications machines and equipment	5.2	0.0	-5.0	5.1	-3.8	23.1	40.3	19.3	P 1.7	P -3.5	P -3.	3 P -3.3
Electronic parts and devices	-54.8	-16.1	-10.3	3.5	-6.9	24.2	7.4	7.4	P -11.1	P 43.7	P 0.0	P 16.1	Electronic parts and devices	-6.4	-7.4	-25.0	26.5	3.8	27.1	18.6	24.5	P -12.9	P -6.5	P -11.) P -3.6
Total value of transportation equipment	27.0	25.0	11.1	23.1	-8.0	-20.8	-3.7	30.8	P 23.1	P -3.9	P 20.0	P -5.0	Total value of transportation equipment	11.3	7.9	4.9	12.7	-46.0	-9.7	17.4	53.5	P 39.8	P 28.5	P 21.	4 P 13.5
Transportation machines and equipment	0.0	100.0	0.0	100.0	50.0	0.0	50.0	0.0	P -50.0	P -50.0	P 0.0	P -100.0	Transportation machines and equipment	-16.7	0.0	0.0	12.5	-13.3	25.0	-5.2	31.3	P 20.0	P 36.7	P -16.	5 P -16.6
Parts and accessories for transportation machinery	29.2	21.8	12.0	20.0	-13.0	-21.8	-8.0	32.0	P 29.2	P 0.0	P 20.8	P -1.0	Parts and accessories for transportation machinery	14.7	8.8	5.5	12.7	-49.6	-12.7	20.1	55.7	P 41.7	P 27.0	P 24.	5 P 15.8

	DI									1	DI														
	Jul Sept	2010 survey	Oct Dec.	2010 survey	Jan Mar.	2011 survey	Apr Jun.	2011 survey		Jul Sept.	2011 survey			Jul Sept. 2010 survey		Oct Dec. 2010 survey		Jan Mar. 2011 survey		Apr Jun. 2011 survey		Jul Sept. 2011 survey			
Other Asian countries	Current assessmen	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current	assessment	Pro	spects	- 	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current assess	ment	Prospe	ects
	Oct Dec. 2010	Jan Mar. 2011	Jan Mar. 2011	Apr Jun. 2011	Apr Jun. 2011	Jul Sept. 2011	Jul Sept. 2011	Oct Dec. 2011	Oct Dec. 201	Year-on-year change	Jan Mar. 2012	Year-on-year cha	Europe	Oct Dec. 2010	Jan Mar. 2011	Jan Mar. 2011	Apr Jun. 2011	Apr Jun. 2011	Jul Sept. 201	1 Jul Sept. 2011	Oct Dec. 2011 Oct	Dec. 2011 Year-	on-year changes Jan.	- Mar. 2012 Y	r'ear-on-year changes
																									ļ
Total value of electrical machinery	0.0	22.2	8.3	12.5	13.6	13.6	15.4	7.7	P 19.2	P 19.2	P 34.7	P 12	Total value of electrical machinery	13.4	9.6	-8.4	10.6	-9.8	12.0	4.4	6.6 P	12.0 P	-1.4 P	4.0 I	P -5.6
Electrical machines and													Electrical machines and												ļ
apparatuses	22.2	33.3	25.0	12.5	28.6	0.0	-28.6	-14.3	P 28.6	P 6.4	P 57.1	P 23.	apparatuses	19.1	14.3	-5.2	26.3	0.0	-4.7	-5.0	0.0 P	-9.6 P	-28.7 P	-14.3 I	P -28.6
Information and communications													Information and communications machines and												
machines and equipment	-37.5	0.0	0.0	25.0	12.5	25.0	36.4	9.1	P 27.3	P 64.8	P 45.5	P 45.	equipment	10.0	15.0	-10.5	-5.5	-26.3	33.3	5.9	5.9 P	36.8 P	26.8 P	10.5 I	P -4.5
Chatania and a darian	10.0	30.0	0.0	0.0	0.0	14.3	25.0	25.0	P 0.0	P -10.0	P 0.0	P -30.	Electronic parts and devices	9.1	-9.1	-10.0	10.0	0.0	9.1	22.2	22.2 P	10.0 P	0.9 P	30.0 I	P 39.1
Electronic parts and devices	10.0	50.0	0.0	0.0	0.0	14.5	25.0	23.0	r 0.0	r -10.0	r 0.0	r -50.	Electronic parts and devices	9.1	-9.1	-10.0	10.0	0.0	9.1		22.2 F	10.0 F	0.9 F	30.0 1	59.1
Total value of transportation equipment	13.6	7.1	8.1	15.2	-15.4	13.9	48.1	42.9	P 27.4	P 13.8	P 31.9	P 24.	Total value of transportation equipment	11.6	12.1	11.6	2.5	-17.5	-17.8	-1.2	26.2 P	28.0 P	16.4 P	9.5 F	P -2.6
Transportation machines and	23.1	0.0	77	0.0	37.5	14.3	33.3	27.3	P 37.5	P 14.4	P 28.6	P 28	Transportation machines and	37.5	16.7	37.5	0.0	-25.0	-25.0	-167	16.6 P	0 0 P	-37 5 P	0.0	P -16.7
equipment	23.1	0.0	1.1	0.0	57.5	14.5		27.5	r <u>37.3</u>	r 14.4	r 28.0	r 28.	equipment	57.5	10.7	57.5	0.0	-23.0	-23.0	-10./	10.0 P	0.0 P	-57.5 P	0.0 1	-10./
Parts and accessories for transportation machinery	9.7	10.0	8.3	20.6	-29.0	13.8	52.5	47.4	P 25.6	P 15.9	P 32.5	P 22.	Parts and accessories for transportation machinery	8.6	11.7	9.0	2.7	-17.1	-17.4	0.0	26.9 P	29.5 P	20.9 P	10.0 H	P -1.7

	DI															
	Jul Sept.	2010 survey	Oct Dec.	2010 survey	Jan Mar.	2011 survey	Apr Jun.	2011 survey	Jul - Sept. 2011 survey							
Other	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current assessment	Prospects	Current a	issessment	Pros	pects				
	Oct Dec. 2010	Jan Mar. 2011	Jan Mar. 2011	Apr Jun. 2011	Apr Jun. 2011	Jul Sept. 2011	Jul Sept. 2011	Oct Dec. 2011	Oct Dec. 2011	Year-on-year changes	Jan Mar. 2012	Year-on-year	changes			
Total value of electrical machinery	38.5	-23.1	-54.5	18.2	35.8	28.6	41.7	41.7	P 42.9	P 4.4	P -7.2	P 1	15.9			
Electrical machines and																
apparatuses	20.0	0.0	-75.0	25.0	28.6	14.3	20.0	20.0	P 28.6	P 8.6	P 14.3	P 1	14.3			
Information and communications																
machines and equipment	66.7	-50.0	-60.0	20.0	80.0	40.0	60.0	80.0	P 80.0	P 13.3	P -40.0	P 1	10.0			
Electronic parts and devices	0.0	0.0	0.0	0.0	-50.0	50.0	50.0	0.0	P 0.0	P 0.0	P 0.0	р	0.0			
Total value of transportation equipment	10.7	13.9	6.5	9.0	-32.6	2.6	17.9	12.5	P 15.1	P 4.4	P 10.4	Р.	-3.5			
Transportation machines and equipment	30.0	28.6	0.0	28.6	0.0	50.0	40.0	-14.3	P 37.5	P 7.5	P -40.0	Р-6	58.6			
Parts and accessories for transportation machinery	5.4	11.1	7.8	6.1	-38.9	-3.0	14.1	15.8					5.1			

<Appendix table 3>

Actual Results and DI in Key Countries (Unit: Values in 10,000 US dollars, number of employees in persons, year-on-year comparisons in %, DI in % points)

ncual.	Results and D		Junit				results		er emplo	oyees in perso		, jeu com		,	- Pontoj			DI						
		FY2010 FY2011						FY2011				FY2010 FY2011												
		Jul Sept.		Oct Dec.		an Mar.		Apr Jun.		Jul Sept.		Jul Sept.		Oct Dec.		Jan Mar.		Apr Jun.			Jul	Sept.		
			Year-on-year comparison		Year-on-year comparison		Year-on-year comparison		Year-on-year comparison		Year-on-year comparison	Current assessment Oct Dec. 2010	Prospects Jan Mar. 2011	Current assessment Jan Mar. 2011	Prospects Apr Jun. 2011	Current assessment Apr Jun. 2011	Prospects Jul Sept. 2011	Current assessment Jul Sept. 2011	Prospects Oct Dec. 2011	Current ass Oct Dec. 2011	Year-on-year comparison	Prospects Jan Mar. 2012 Year-on-year compari		
	Sales	5,616,226	21.6	5,822,658	14.2	6,048,131	15.3	5,324,602	-3.8	P 5,890,762	P 5.6	2.1	9.5	18.9	15.3	-13.1	7.5	26.6	24.2	P 11.4	P 9.3	P 16.2 P 6.		
United States	Tangible fixed assets	112,765	32.2	99,379	-8.1	161,578	88.4	103,624	38.2	P 122,041	P 8.8	11.7	7.3	4.4	5.4	9.0	9.1	20.8	7.5	P 10.8		P 9.2 P 1.		
	Number of employees	382,134	1.8	380,301	1.5	383,784	2.5	387,187	0.6	P 392,702	P 2.7		1.8	10.0	7.9	1.9	3.9	12.8	10.9	P 12.1		P 7.1 P 5.		
	Sales	1,143,242	36.8	1,210,028	25.0	1,236,743	21.4	1,197,372	10.5	P 1,397,522	P 20.0		9.2	15.2	20.1	4.3	2.2	21.3	22.1	P -2.5		P 11.6 P 2.		
Indonesia	Tangible fixed assets	24,883	91.6	29,672	71.2	27,556	90.1	50,886	88.6	P 48,452	P 87.3		2.3	10.9	17.4	16.4	12.5	21.5	16.3	P 19.7		P 8.9 P 6.		
	Number of employees Sales	276,526 690,317	12.4 30.9	273,905 669,317	8.1 21.7	280,118 635,859	7.2	286,608 667,303	6.4 4.0	P 299,290 P 724,883	P 6.2 P 4.2		4.6 -0.7	12.1 7.9	11.2 26.1	4.2	4.2	13.1 21.1	12.4 20.4	P 15.1 P -0.7		P 13.5 P 8. P 11.9 P 12.		
Malaysia	Tangible fixed assets	34,677	256.7	33,210	83.4	50,009	227.0	19,876	-14.1	P 18,211	P -47.5		-0.7	12.5	13.5	8.5	0.0	10.5	6.0	P 6.0		P 5.2 P 3.		
viala y s la	Number of employees	137,895	9.6	137,654	6.9	138.387	49	138,163	0.0	P 135,372	P -2.5		47	9.4	9.4	0.0	7.1	5.6	2.8	P -0.7		P -3.6 P -8		
	Sales	338,260	18.8	348,162	11.3	320,896	-1.4	289,075	-13.1	P 320,639	P -0.2		13.4	7.9	14.3	-14.3	11.2	32.0	22.5	P -1.0		P 3.0 P -10		
Philippines	Tangible fixed assets	16,898	69.6	16,178	-8.2	20,602	62.4	13,540	-17.3	P 16,226	P -4.0		0	2.3	2.5	-4.1	5.4	15.8	6.2	P 19.3		P 3.6 P 3.		
	Number of employees	127,539	2.6	127,435	-0.8	129,198	1.4	123,626	-3.3	P 130,810	P 4.0	0	1	5.0	2.0	-3.2	0.0	12.8	11.8	P 4.2	P 4.2	P 7.3 P 6.		
	Sales	2,528,074	44.9	2,685,686	30.6	2,744,850	23.7	2,471,615	7.0	P 2,878,593	P 12.7	8.1	8.7	19.5	25.8	-9.7	26.6	37.5	34.1	P -43.7	P -51.8	P 3.3 P -5.		
Thailand	Tangible fixed assets	69,500	29.2	95,537	55.0	116,482	55.9	128,865	59.4	P 95,726	P 44.4	14.3	12.6	15.6	25.2	20.3	15.7	24.6	15.0	P -1.4	P -15.7	P 7.8 P -4.		
	Number of employees	452,171	9.4	451,476	7.8	458,620	5.3	467,487	3.9	P 477,730	P 3.8	11.4	10.2	18.4	20.3	6.8	12.8	17.1	17.2	P -4.5	P -15.9	P 6.4 P -3.		
	Sales	431,899	30.6	486,299	31.3	424,132	10.1	473,100	8.3	P 462,239			-3.2	6.0	6.1	15.4	10.8	8.7	18.8	P 18.6		P 6.9 P 10.		
Korea	Tangible fixed assets	9,084	94.8	19,702	107.4	14,985	72.4	19,488	72.7	P 19,182	P 92.1		5.8	5.8	21.1	20.8	0.0	15.8	0.0			P -4.5 P -10.		
	Number of employees	35,147	5.6	35,418	6.2	35,578	4.5	36,398	3.3	P 35,574	P -1.1		4.8	19.4	14.9	13.9	15.4	20.9	7.4	P 12.5	P -6.9	P 1.9 P -2.		
	Sales	442,251	23.8	474,939	21.0	440,262	14.7	487,013	10.8	P 474,182	P 4.1		1.4	-4.5	16.9	19.4	20.9	15.0	26.8	P -1.6		P 4.6 P 3.		
Singapore	Tangible fixed assets	9,239	61.3	22,008	172.0	10,279	-56.4	6,669	-31.2	P 6,753	P -21.2		-3.4	-5.5	3.7	8.7	17.3	21.0	10.5	P 28.0		P 5.2 P 8.		
	Number of employees	51,408	-6.6	49,909	-7.5	49,323	-6.2	48,847	-6.7	P 48,624	P -6.5		-1.4	0.0	0.0	8.4	4.3	8.8	8.8	P -1.5		P -3.0 P -1.		
Talana	Sales Tangible fixed assets	437,256 12,480	19.7 7.8	447,549 10,931	14.6	481,763 8,859	21.8	550,370 10,478	9.7	P 582,811 P 17,755	P 31.8 P 45.2		2.1	-1.0	12.1 11.9	2.1	16.6 11.9	18.5 15.5	29.9 13.7	P 1.0 P 12.9		P 7.1 P 5. P 2.4 P -2.		
Taiwan	Number of employees	49,314	1.1	49,660	-5.4	50,910	4.6	51,811	-17.0	P 17,755 P 52,216	P 45.2 P 5.1		4.9	9.0	7.1	13.4	5.2	8.3	3.7	P 12.9 P 6.8		P 2.4 P -2. P 3.9 P -7.		
Ch. la s	Sales	5,004,375	24.5	5,180,368	1.5	5,050,517	4.0	5,659,499	8.3	P 5,819,150			7.6	-1.3	24.6	5.1	20.7	23.8	26.7	P 0.8 P 12.5		P 4.9 P -2.		
China (including	Tangible fixed assets	120,178	12.3	153.910	50.3	175,859	61.4	147,719	29.0	P 190,890	P 31.9		9.6	10.6	13.2	12.8	11.3	18.3	11.1	P 16.5		P 6.0 P -3.		
Hong Kong)	Number of employees	1,224,337	6.0	1,211,910	3.0	1,221,332	2.1	1,221,110	0.0	P 1,236,910	P 0.0		9.9	10.0	12.8	8.2	10.7	16.1	9.2	P 8.6		P 7.4 P -2.		
	Sales	487,070	33.8	486,081	28.9	530,254	19.3	489,785	2.6	P 497,614			27	26.8	28.2	8.6	18.2	41.8	41.5	P 29.2		P 41.3 P 14.		
India	Tangible fixed assets	33,034	108.3	54,266	256.4	35,083	97.4	49,129	70.6	P 40,529	P 21.4	42.8	5.9	26.3	5.9	26.7	41.4	51.4	10.8	P 28.6	P -14.2	P 15.0 P 9.		
	Number of employees	84,387	38.0	83,626	31.9	87,273	19.0	90,678	15.2	P 95,357	P 11.7	27	25	22.5	23.1	20.6	18.7	22.0	23.0	P 22.9	P -4.1	P 21.7 P -3.		
	Sales	279,081	20.2	307,411	16.7	282,568	12.2	279,542	6.4	P 324,869	P 12.5	29.4	19	2.0	29.3	8.0	31.0	36.3	39.5	P 29.3	P -0.1	P 26.2 P 7.		
Vietnam	Tangible fixed assets	9,310	-15.2	12,658	13.8	13,130	-24.0	16,842	88.4	P 15,390	P 76.9	27.4	21	21.0	21.2	18.3	22.3	15.7	17.0	P 10.9	P -16.5	P 14.3 P -6.		
	Number of employees	190,027	18.3	192,729	13.8	195,202	19.5	214,187	13.1	P 225,399	P 12.7		18.3	20.8	23.0	21.6	22.8	24.4	19.3	P 17.5		P 11.3 P -7.		
United	Sales	876,604	6.8	1,016,213	16.6	985,493	22.6	921,837	13.6	P 957,334	P 14.4		16.4	16.0	9.5	-15.8	-1.5	2.7	26.3	P 20.3		P 15.9 P -0.		
Kingdom	Tangible fixed assets	14,507	63.9	21,308	78.4	29,754	81.7	17,959	99.8	P 21,581	P 48.8		5.1	3.3	11.9	9.0	7.2	5.2	12.1	P 15.1	P -0.1	P 17.4 P 12.		
	Number of employees	75,808	3.7	75,942	2.8	76,845	4.1	76,572	2.8	P 79,797	P 6.3		2.8	5.5	5.5	-4.3	4.5	2.9	8.7	P -1.6		P 3.3 P 0.		
	Sales	285,647	-5.9	350,695	7.4	346,063	3.6	358,742	17.1	P 315,544	P 11.1		20.5	21.0	14.7	4.5	0.0	-2.3	13.9			P 0.0 P -20.		
France	Tangible fixed assets	4,289 21,800	30.1	11,807 21,273	242.8 10.2	10,395 21,070	-1.4	7,233	65.2 3.2	P 10,262 P 23,475	P 134.5 P 3.9		2.7	2.8	15.2 9.5	5.4 8.7	0.0	3.0 4.7	0.0	P 8.1 P 0.0	P -15.6 P -4.5	P 8.1 P 5. P -2.5 P 2.		
	Number of employees Sales	530,725	4.3	622,357	10.2	623,865	-1.4	23,438 641,071	18.4	P 23,475 P 591,866			-4.5	3.9	9.5	17.3	9.8	4.7	15.1	P 0.0		P 19.6 P 13.5		
Germany	Tangible fixed assets	5,819	7.4	11,855	10.5	7,176	21.7	6,935	39.1	P 8,439	P 13.8		5.8	2.0	10.0	6.3	2.0	3.9	1.9	P 14.2		P 14.0 P 14.		
ocimany	Number of employees	60.343	16.5	63.141	18.6	62,816	17.6	64.818	17.6	P 64.088	P 4.9		-8	4.3	10.4	19.2	9.6	14.0	16.0	P 16.0		P 10.0 P 18.		
	Sales	306,059	0.4	326,590	-1.1	351,291	1.0	364,811	18.4	P 333,356			9.1	0.0	4.5	12.5	8.3	-12.5	8.4	P 0.0		P 13.1 P 4.		
Netherlands	Tangible fixed assets	4,347	-0.9	7,643	63.7	6,829	88.1	8,124	164.5	P 5,715	P 31.0		-5.3	15.0	15.0	4.5	9.1	9.5	-4.7	P -9.5		P 0.0 P 5.		
	Number of employees	22,386	-0.3	22,396	0.3	22,612	-0.8	22,584	-0.1	P 22,238	P -0.9		0	0.0	0.0	4.3	8.7	-9.1	-4.6	P -9.1		P -4.6 P -4.		
	Sales	552,596	20.1	592,172	12.8	612,219	25.2	610,710	20.6	P 654,117	P 16.4	2.3	20.4	9.3	23.1	11.1	28.6	34.0	6.1	P 2.1	P -0.2	P 4.5 P -15.		
Brazil	Tangible fixed assets	17,348	29.0	17,988	27.9	23,512	73.8	20,629	136.4	P 29,107	P 61.1		13.8	21.6	20.6	8.1	5.9	20.0	7.7	P 20.0	P 0.6	P 16.7 P 2.		
	Number of employees	61,850	1.5	62,647	3.3	66,356	5.1	66,733	5.8	P 69,275	P 5.3	2.4	0	-5.0	7.7	4.6	7.5	8.9	-2.3	P 2.3	P -0.1	P 0.0 P 0.		
	Sales	410,486	41.5	425,731	35.2	439,115	24.4	458,792	17.7	P 437,421	P 6.4	12.8	2.8	-2.2	16.3	0.0	19.4	24.0	36.7	P 38.6	P 25.8	P 13.9 P 11.		
Mexico	Tangible fixed assets	8,519	195.5	11,250	535.7	11,384	60.9	10,495	49.4	P 11,420	P 34.1		-2.9	12.5	-5.2	-6.0	-3.1	15.9	2.3	P 20.0		P 2.9 P 5.8		
	Number of employees	86,938	17.7	88,210	9.9	89,061	9.5	88,801	5.7	P 93,335	P 7.3	0	2.5	2.4	11.9	20.0	15.4	20.4	14.6	P 4.6	P 4.6	P 7.0 P 4.5		

Note: Due to an annual revision made during the April-June quarter to the lists of companies covered by the survey, there is a gap between actual results for the current quarter and those for the previous quarter and before.

Therefore, comparisons between the current quarter and the corresponding quarter of the previous year are calculated by totaling the figures only for overseas subsidiaries (newly established companies are included)continuously subject to the survey since the previous year.

No adjustment has been made to the actual results for each quarter.

INDUSTRIAL CLASSIFICATION

(Old)		(New)	
A type of industry classification		A type of industry classification	Japan Standard Industrial Classification(Code)
FOOD AND TABACCO	>	FOOD AND TABACCO	Manufacture of food (09), manufacture of beverages, tabacco and feed (10)
TEXTILES	iter A	TEXTILES	Manufacture of textile mill products (11)
WOOD, PULP, PAPER AND PAPER PRODUCTS	Carbon		Manufacture of lumber and wood products, except fourniture (12), Manufacture of pulp, paper and paper products (14)
CHEMICALS	\rightarrow	CHEMICALS	Manufacture of Chemical and allied products (16)
CERAMICS, STONE AND CLAY	<i>└</i> →	CERAMIC, STONE AND CLAY <i>PRODUCTS</i>	Manufacture of ceramic, stone and clay products (21)
IRON AND STEEL	>	IRON AND STEEL	Manufacture of iron and steel (22)
NON-FERROUS METALS	>	NON-FERROUS METALS	Manufacture of non-ferrous metals and products (23)
METALS	>	FABRICATED METAL PRODUCTS	Manufacture of fabricated metal products (24)
INDUSTRIAL MACHINERY	7		Manufacture of general-purpose machinery (25), Manufacture of production machinery (26), Manufacture of business oriented machinery (27)
ELECTRICAL MACHINERY	/>	ELECTRICAL MACHINERY	Electronic parts, devices and electronic circuits (28), Manufacture of electrical machinery, equipment and supplies (29), Manufavture of information and communication electronics equipment (30)
TRANSPORTATION EQUIPMENT	(*)	TRANSPORTATION EQUIPMENT	Manufacture of transportation equipment (31)
PRECISION INSTRUMENTS	Watches and ophthalmic goods	MISCELLANEOUS MANUFACTURING INDUSTRIES	Manufacture of furniture and fixtures (13), Printing and allied industries (15), Manufacture of petroleum and coal products (17), Manufacture of plastic products, except otherwise classified (18), Manufacture of rubber products (19), Manufacture of tanning, leather products and fur skins (20), Miscellaneous manufacturing industries (32)
OTHER	()	※)Ordnance and accessori	ÐS

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URL

http://www.meti.go.jp/statistics/index.html

* Time series tables for past data are available on the website at the above address.