

# Quarterly Survey of Overseas Subsidiaries

(Survey from April to June 2012)

## Summary of the Results

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# I Long-Term Trends in Sales, etc. of Overseas Subsidiaries

Figure I - 1 Results for Sales, Capital Investment and Number of Employees

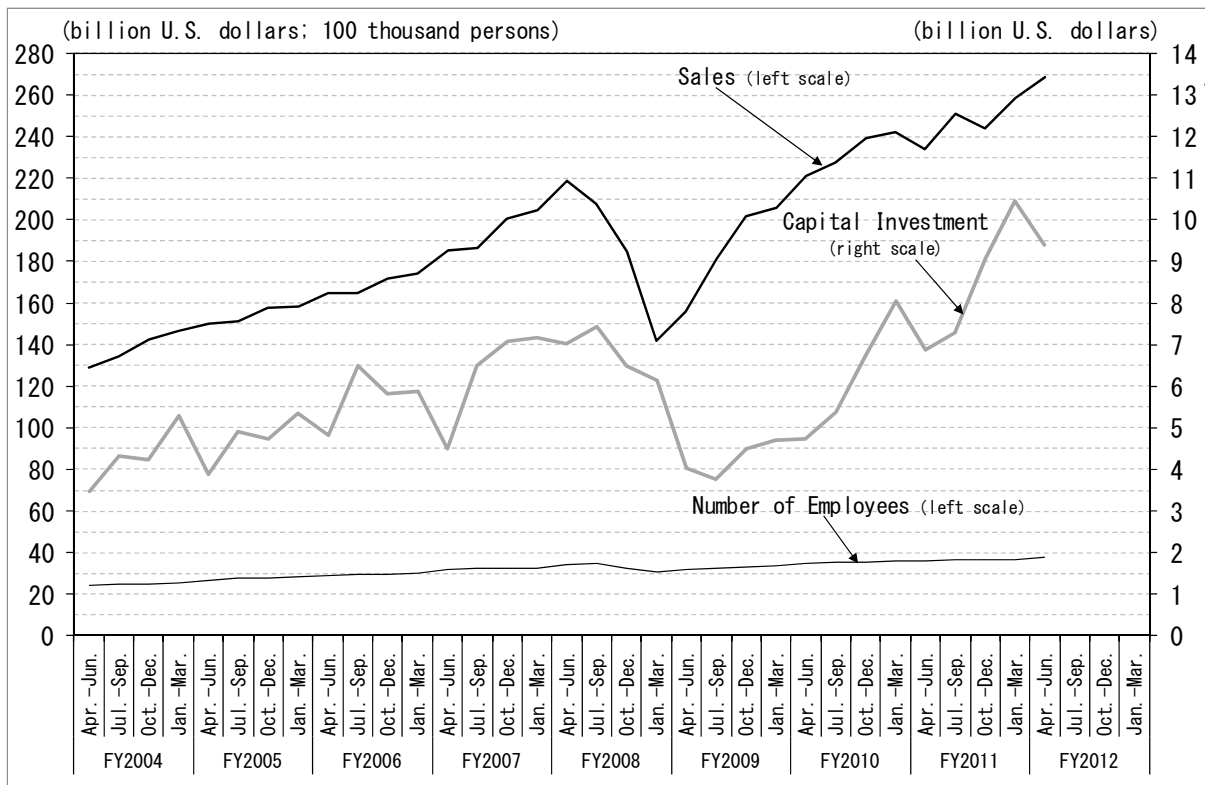
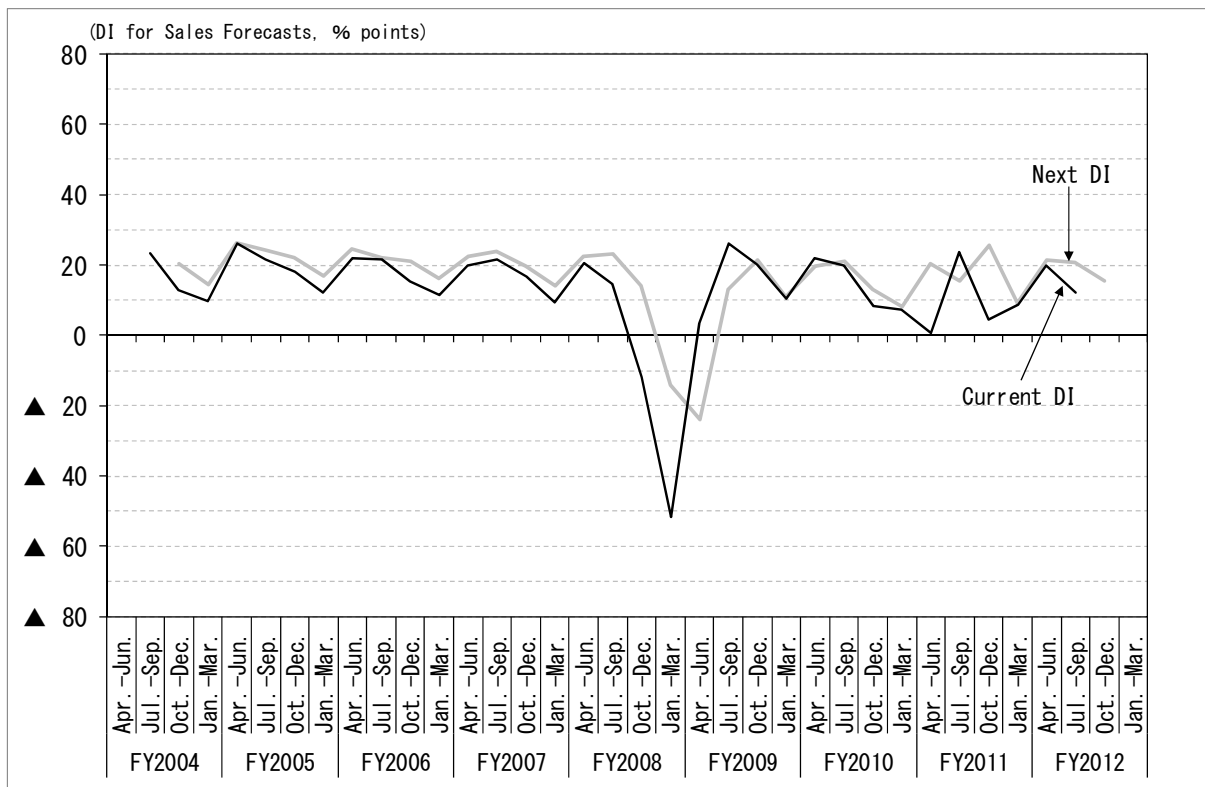


Figure I - 2 Diffusion Index (DI) for Sales Forecast (Current DI and Next DI)



## II Overview

### 1. Sales Results and Forecasts

- Sales results for April to June 2012 (in U.S. dollars) totaled \$268.5 billion. In a year-on-year comparison,<sup>1</sup> this was an increase of 13.9%, marking the eleventh consecutive quarter of increases. Of the four major sectors:<sup>2</sup> transportation equipment had a year-on-year increase of 33.1%, marking the fourth consecutive quarter of increases; and general-purpose machinery had a year-on-year increase of 12.5%, marking the second consecutive quarter of increases; while electrical machinery had a year-on-year decrease of 3.7%, marking the third consecutive quarter of decreases; and chemicals had a year-on-year decrease of 3.5%, marking the first decrease in two quarters. By region:<sup>3</sup> North America had a year-on-year increase of 35.5%, marking the fourth consecutive quarter of increases; Asia had a year-on-year increase of 9.0%, marking the second consecutive quarter of increases; while Europe had a year-on-year decrease of 1.3%, marking the first decrease in ten quarters.
- Current DI<sup>4</sup> for sales forecasts (July-September 2012) posted 12.1, marking the fourteenth consecutive quarter of positive figures. This was a year-on-year decrease of 11.7 points (compared with the Current DI of the July–September 2011 quarter), marking the first decrease in three quarters. All of the four major sectors posted positive figures. Asia posted a positive figure, while North America and Europe posted negative figures.
- Next DI for sales forecasts (October–December 2012) posted 15.5, marking the fourteenth consecutive quarter of positive figures. This was a year-on-year decrease of 10.2 points, marking the first decrease in five quarters. All of the four major sectors posted positive figures. All regions posted positive figures.

#### a. North America: 28.6% of total sales in all regions

- Sales results totaled \$76.8 billion. This was a year-on-year increase of 35.5%, marking the fourth consecutive quarter of increases. Of the four major sectors: transportation equipment had a year-on-year increase of 68.6%, marking the third consecutive quarter of increases; general-purpose machinery had a year-on-year increase of 31.9%, marking the tenth consecutive quarter of increases; and chemicals had a year-on-year increase of 3.9%, marking the first increase in two quarters; while electrical machinery had a year-on-year decrease of 9.0%, marking the third consecutive quarter of decreases.
- Current DI posted –1.7, marking negative figures for the first time in five quarters. This was a year-on-year decrease of 28.3 points. Of the four major sectors, only transportation equipment had a negative figure.
- Next DI posted 7.3, marking the fourteenth consecutive quarter of positive figures. This was a year-on-year decrease of 17.7 points. Of the four major sectors, general-purpose machinery and transportation equipment posted positive figures, while chemicals and electrical machinery posted neutral (zero).

#### b. Asia: 51.0% of total sales in all regions

- Sales results totaled \$136.9 billion. This was a year-on-year increase of 9.0%, marking the second consecutive quarter of increases. Of the four major sectors: transportation equipment had a year-on-year increase of 22.6% and general-purpose machinery had a year-on-year increase of 11.1%, marking the second consecutive quarter of increases for both sectors; while electrical machinery had a year-on-year decrease of 0.7%, marking the third consecutive quarter of decreases; and chemicals had a year-on-year decrease of 2.3%, marking the first decrease in two quarters. ASEAN4 (up 14.5% year-on-year) had a year-on-year increase for the first time in three quarters, NIEs3 (up 6.1%) had a year-on-year increase for the second consecutive quarter, and China (up 3.5%) had a year-on-year increase for the eleventh consecutive quarter.
- Current DI posted 17.0, marking the fourteenth consecutive quarter of positive figures. This was a year-on-year decrease of 8.9 points. All of the four major sectors posted positive figures. China (17.4) posted a positive figure for the second consecutive quarter, ASEAN4 (17.3) posted a positive figure for the third consecutive quarter, and NIEs3 (9.9) posted a positive figure for the sixth consecutive quarter.
- Next DI posted 17.7, marking the fourteenth consecutive quarter of positive figures. This was a year-on-year decrease of 9.8 points. All of the four major sectors posted positive figures. ASEAN4 (20.6), China (16.3), and NIEs3 (7.9) posted positive figures.

#### c. Europe: 13.2% of total sales in all regions

- Sales results totaled \$35.5 billion. This was a year-on-year decrease of 1.3%, marking the first decrease in ten quarters. Of the four major sectors: electrical machinery had a year-on-year decrease of 11.7%,

marking the fourth consecutive quarter of decreases; chemicals had a year-on-year decrease of 10.6%, and general-purpose machinery had a year-on-year decrease of 6.6%, marking the third consecutive quarter of decreases for both sectors; while transportation equipment had a year-on-year increase of 16.1%, marking the tenth consecutive quarter of increases.

- Current DI posted -8.3, marking negative figures for the first time in eight quarters. This was a year-on-year decrease of 9.6 points. Of the four major sectors, transportation equipment and electrical machinery posted negative figures, while general-purpose machinery and chemicals posted positive figures.

- Next DI posted 7.0, marking positive figures for the first time in two quarters. This was a year-on-year decrease of 9.0 points. All of the four major sectors posted positive figures.

Table II - 1 - 1 Sales Results and Forecasts in All Regions (by region)

Sales in All Regions (by region)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
All Regions	Forecasts: Next DI, % points	20.3	15.4	25.7	9.1	21.4	20.6	15.5
	Forecasts: Current DI, % points	0.5	23.8	4.6	8.8	20.0	12.1	—
	Results: year-on-year changes, %	4.2	7.2	0.3	5.2	13.9	—	—
	Results: billion U.S. dollars	234.1	251.2	244.1	258.5	268.5	—	—
North America	Forecasts: Next DI, % points	15.6	6.0	25.0	16.1	15.0	4.7	7.3
	Forecasts: Current DI, % points	▲ 14.3	26.6	11.7	22.8	13.6	▲ 1.7	—
	Results: year-on-year changes, %	▲ 7.2	3.0	7.6	12.0	35.5	—	—
Asia	Forecasts: Next DI, % points	22.9	19.1	27.5	7.6	24.2	26.8	17.7
	Forecasts: Current DI, % points	3.2	25.9	1.7	5.9	23.8	17.0	—
	Results: year-on-year changes, %	6.8	6.9	▲ 4.2	3.1	9.0	—	—
ASEAN4	Forecasts: Next DI, % points	22.9	16.5	27.2	6.9	31.2	26.9	20.6
	Forecasts: Current DI, % points	▲ 2.9	29.8	▲ 19.8	20.4	27.2	17.3	—
	Results: year-on-year changes, %	5.5	12.2	▲ 18.6	▲ 2.8	14.5	—	—
NIEs3	Forecasts: Next DI, % points	11.8	16.3	25.9	6.2	19.5	17.8	7.9
	Forecasts: Current DI, % points	11.2	14.8	4.8	4.7	18.4	9.9	—
	Results: year-on-year changes, %	9.2	7.1	▲ 5.2	3.6	6.1	—	—
China (incl. Hong Kong)	Forecasts: Next DI, % points	24.6	20.7	26.6	4.8	19.3	27.4	16.3
	Forecasts: Current DI, % points	5.1	23.9	12.3	▲ 6.0	21.6	17.4	—
	Results: year-on-year changes, %	8.0	2.1	10.0	6.3	3.5	—	—
Europe	Forecasts: Next DI, % points	9.5	▲ 1.6	16.0	9.7	7.9	▲ 4.0	7.0
	Forecasts: Current DI, % points	0.4	1.3	9.8	10.6	0.0	▲ 8.3	—
	Results: year-on-year changes, %	15.7	14.4	3.4	1.0	▲ 1.3	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Table II - 1 - 2 Sales Results and Forecasts in All Regions (by industry sector)

Sales in All Regions (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	20.3	15.4	25.7	9.1	21.4	20.6	15.5
	Forecasts: Current DI, % points	0.5	23.8	4.6	8.8	20.0	12.1	—
	Results: year-on-year changes, %	4.2	7.2	0.3	5.2	13.9	—	—
Chemicals	Forecasts: Next DI, % points	22.0	17.0	18.5	6.5	27.1	17.3	11.7
	Forecasts: Current DI, % points	17.9	15.0	▲ 2.8	5.7	23.0	12.0	—
	Results: year-on-year changes, %	15.2	0.3	▲ 1.0	0.1	▲ 3.5	—	—
General-purpose machinery	Forecasts: Next DI, % points	24.7	19.5	25.2	9.5	20.3	19.0	14.0
	Forecasts: Current DI, % points	11.4	24.6	12.4	5.9	17.6	15.6	—
	Results: year-on-year changes, %	14.5	15.3	▲ 5.3	4.0	12.5	—	—
Electrical machinery	Forecasts: Next DI, % points	17.9	21.8	17.8	▲ 0.5	16.0	23.9	16.8
	Forecasts: Current DI, % points	9.3	20.5	▲ 2.1	▲ 1.1	15.5	16.7	—
	Results: year-on-year changes, %	2.3	4.6	▲ 2.7	▲ 8.1	▲ 3.7	—	—
Transportation equipment	Forecasts: Next DI, % points	12.1	▲ 6.8	38.9	19.5	17.9	10.3	15.5
	Forecasts: Current DI, % points	▲ 36.6	29.0	12.9	26.0	14.1	1.9	—
	Results: year-on-year changes, %	▲ 2.8	5.3	0.8	12.7	33.1	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

- Note: 1. In a year-on-year comparison, values are calculated from the aggregate values of only overseas subsidiaries (including newly established companies) that are subject to survey as a continuation from the previous year. Therefore, the values may vary from those calculated from the results.
2. The four major industry sectors out of the total of 12 industry sectors are chemicals, general-purpose machinery (general-purpose, production, and business-oriented machinery), electrical machinery, and transportation equipment.
3. North America: the United States and Canada. Asia: ASEAN4, NIEs3, China (including Hong Kong), and Other Asian countries. ASEAN4: Indonesia, Thailand, the Philippines, and Malaysia. NIEs3: Singapore, Taiwan, and the Republic of Korea. China: including Hong Kong. Other Asian countries: India, Vietnam, Sri Lanka, Pakistan, Bangladesh, Myanmar, and Laos. Europe: Ireland, the United Kingdom, Italy, Ukraine, Austria, the Netherlands, Greece, Sweden, Spain, Slovakia, Montenegro, the Czech Republic, Denmark, Germany, Turkey, Hungary, Finland, France, Bulgaria, Belgium, Poland, Portugal, Luxembourg, Romania, and Russia.
4. Diffusion Index (DI) = [Proportion of companies that responded that they expect an increase] - [Proportion of companies that responded that they expect a decrease]

## 2. Capital Investment Results and Forecasts

- Capital investment results for April to June 2012 (in U.S. dollars) totaled \$9.39 billion. This was a year-on-year increase of 26.6%, marking the ninth consecutive quarter of increases. Of the four major sectors: general-purpose machinery had a year-on-year increase of 65.5%, marking the eighth consecutive quarter of increases; electrical machinery had a year-on-year increase of 29.8%, marking the second consecutive quarter of increases; chemicals had a year-on-year increase of 26.6%, marking the fifth consecutive quarter of increases; and transportation equipment had a year-on-year increase of 26.6%, marking the eighth consecutive quarter of increases. All regions had year-on-year increases.
- Current DI for capital investment forecasts (July–September 2012) posted 17.7, marking the thirteenth consecutive quarter of positive figures. This was a year-on-year decrease of 0.2 points, marking the first decrease in two quarters. All of the four major sectors and all regions posted positive figures.
- Next DI for capital investment forecasts (October–December 2012) posted 6.8, marking the thirteenth consecutive quarter of positive figures. This was a year-on-year decrease of 2.7 points, marking the first decrease in two quarters. All of the four major sectors and all regions posted positive figures.

### a. North America: 21.8% of total capital investment in all regions

- Capital investment results totaled \$2.04 billion. This was a year-on-year increase of 88.4%, marking the sixth consecutive quarter of increases. Of the four major sectors: transportation equipment had a year-on-year increase of 147.6%, marking the third consecutive quarter of increases; general-purpose machinery had a year-on-year increase of 25.0% and chemicals had a year-on-year increase of 20.5%, marking the seventh consecutive quarter of increases for both sectors; and electrical machinery had a year-on-year increase of 4.0%, marking the first increase in three quarters.
- Current DI posted 15.9, marking the thirteenth consecutive quarter of positive figures. This was a year-on-year decrease of 4.8 points. Of the four major sectors, transportation equipment and chemicals posted positive figures, general-purpose machinery posted neutral (zero), and electrical machinery posted a negative figure.
- Next DI posted 4.3, marking the eleventh consecutive quarter of positive figures. This was a year-on-year decrease of 2.2 points. Of the four major sectors, chemicals and transportation equipment posted positive figures, general-purpose machinery posted neutral (zero), and electrical machinery posted a negative figure.

### b. Asia: 64.2% of total capital investment in all regions

- Capital investment results totaled \$6.03 billion. This was a year-on-year increase of 15.4%, marking the ninth consecutive quarter of increases. Of the four major sectors: general-purpose machinery had a year-on-year increase of 96.8%, marking the eighth consecutive quarter of increases; chemicals had a year-on-year increase of 46.9%, marking the fifth consecutive quarter of increases; and electrical machinery had a year-on-year increase of 43.2%, marking the second consecutive quarter of increases; while transportation equipment had a year-on-year decrease of 11.2%, marking the first decrease in nine quarters. ASEAN4 (up 27.0% year-on-year), NIEs3 (up 18.7%), and China (up 10.2%) had year-on-year increases.
- Current DI posted 19.3, marking the thirteenth consecutive quarter of positive figures. This was a year-on-year increase of 0.1 points. All of the four major sectors posted positive figures. ASEAN4 (21.8), China (17.3) and NIEs3 (12.1) posted positive figures.
- Next DI posted 8.8, marking the fourteenth consecutive quarter of positive figures. This was a year-on-year decrease of 3.0 points. All of the four major sectors posted positive figures. China (9.7), NIEs3 (9.2) and ASEAN4 (6.0) posted positive figures.

### c. Europe: 7.5% of total capital investment in all regions

- Capital investment results totaled \$0.70 billion. This was a year-on-year increase of 2.1%, marking the first increase in two quarters. Of the four major sectors: transportation equipment had a year-on-year increase of 32.2%, marking the eighth consecutive quarter of increases; while electrical machinery had a year-on-year decrease of 77.3%, marking the fourth consecutive quarter of decreases; chemicals had a year-on-year decrease of 19.6%, marking the first decrease in five quarter; and general-purpose

machinery had a year-on-year decrease of 14.8%, marking the first decrease in two quarters.

- Current DI posted 6.4, marking the thirteenth consecutive quarter of positive figures. This was a year-on-year increase of 2.0 points. All of the four major sectors posted positive figures.

- Next DI posted 1.9, marking the twelfth consecutive quarter of positive figures. This was a year-on-year increase of 0.1 points. Of the four major sectors, general-purpose machinery posted positive figures, chemicals posted neutral (zero), and transportation equipment and electrical machinery posted negative figures.

Table II - 2 - 1 Capital Investment Results and Forecasts in All Regions (by region)

Capital Investment in All Regions (by region)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
All Regions	Forecasts: Next DI, % points	13.1	10.1	9.5	7.0	10.4	13.6	<b>6.8</b>
	Forecasts: Current DI, % points	11.9	17.9	12.4	9.8	17.1	<b>17.7</b>	—
	Results: year-on-year changes, %	38.1	29.2	31.8	27.2	<b>26.6</b>	—	—
	Results: billion U.S. dollars	6.87	7.29	9.06	10.44	<b>9.39</b>	—	—
North America	Forecasts: Next DI, % points	5.4	7.6	6.5	8.0	5.6	7.7	<b>4.3</b>
	Forecasts: Current DI, % points	8.8	20.7	11.6	11.7	15.7	<b>15.9</b>	—
	Results: year-on-year changes, %	25.2	7.9	70.0	23.8	<b>88.4</b>	—	—
Asia	Forecasts: Next DI, % points	15.1	11.8	11.8	6.5	12.6	16.4	<b>8.8</b>
	Forecasts: Current DI, % points	14.0	19.2	12.8	9.7	19.3	<b>19.3</b>	—
	Results: year-on-year changes, %	37.9	30.6	23.3	32.1	<b>15.4</b>	—	—
ASEAN4	Forecasts: Next DI, % points	18.2	10.7	12.6	7.4	14.9	15.8	<b>6.0</b>
	Forecasts: Current DI, % points	14.2	20.1	7.4	12.8	21.4	<b>21.8</b>	—
	Results: year-on-year changes, %	41.3	25.1	15.8	56.8	<b>27.0</b>	—	—
NIEs3	Forecasts: Next DI, % points	12.1	10.2	8.9	2.2	10.1	15.9	<b>9.2</b>
	Forecasts: Current DI, % points	16.2	17.1	15.2	3.7	9.2	<b>12.1</b>	—
	Results: year-on-year changes, %	10.2	41.3	▲ 15.8	11.2	<b>18.7</b>	—	—
China (incl. Hong Kong)	Forecasts: Next DI, % points	13.2	11.3	11.2	5.6	11.3	17.3	<b>9.7</b>
	Forecasts: Current DI, % points	12.8	18.3	16.0	8.1	19.5	<b>17.3</b>	—
	Results: year-on-year changes, %	29.0	33.7	32.0	1.4	<b>10.2</b>	—	—
Europe	Forecasts: Next DI, % points	11.6	4.2	1.8	11.1	5.4	6.1	<b>1.9</b>
	Forecasts: Current DI, % points	2.7	4.4	7.8	9.0	7.2	<b>6.4</b>	—
	Results: year-on-year changes, %	36.5	45.3	32.4	▲ 4.5	<b>2.1</b>	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Table II - 2 - 2 Capital Investment Results and Forecasts in All Regions (by industry sector)

Capital Investment in All Regions (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	13.1	10.1	9.5	7.0	10.4	13.6	<b>6.8</b>
	Forecasts: Current DI, % points	11.9	17.9	12.4	9.8	17.1	<b>17.7</b>	—
	Results: year-on-year changes, %	38.1	29.2	31.8	27.2	<b>26.6</b>	—	—
Chemicals	Forecasts: Next DI, % points	10.4	16.3	13.4	13.7	9.0	15.6	<b>15.4</b>
	Forecasts: Current DI, % points	11.7	14.4	15.5	13.9	16.0	<b>12.6</b>	—
	Results: year-on-year changes, %	45.7	43.6	46.3	33.9	<b>26.6</b>	—	—
General-purpose machinery	Forecasts: Next DI, % points	10.6	7.0	9.3	8.1	10.9	11.4	<b>4.9</b>
	Forecasts: Current DI, % points	9.2	11.1	13.1	10.4	13.0	<b>8.8</b>	—
	Results: year-on-year changes, %	82.7	54.6	21.9	64.4	<b>65.5</b>	—	—
Electrical machinery	Forecasts: Next DI, % points	11.4	6.6	7.7	▲ 1.8	11.0	11.3	<b>1.2</b>
	Forecasts: Current DI, % points	8.5	15.8	8.5	4.0	10.9	<b>20.1</b>	—
	Results: year-on-year changes, %	11.5	▲ 6.4	▲ 9.9	15.7	<b>29.8</b>	—	—
Transportation equipment	Forecasts: Next DI, % points	11.0	1.0	7.2	11.0	7.7	13.9	<b>3.5</b>
	Forecasts: Current DI, % points	5.8	24.8	16.1	12.3	18.1	<b>25.1</b>	—
	Results: year-on-year changes, %	65.6	41.5	62.4	44.8	<b>26.6</b>	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

### 3. Number of Employees Results and Forecasts

- The number of employees as of the end of June 2012 totaled 3.76 million. This was a year-on-year increase of 2.9%, marking the tenth consecutive quarter of increases. Of the four major sectors: transportation equipment had a year-on-year increase of 11.7%, marking the tenth consecutive quarter of increases; chemicals had a year-on-year increase of 2.1%, marking the fourteenth consecutive quarter of increases; general-purpose machinery had a year-on-year increase of 1.5%, marking the eleventh consecutive quarter of increases; and electrical machinery had a year-on-year decrease of 4.7%, marking the fifth consecutive quarter of decreases. All regions had year-on-year increases.
- Current DI for employment forecast (as of the end of September 2012) posted 7.3, marking the thirteenth consecutive quarter of positive figures. This was a year-on-year decrease of 6.1 points, marking the first decrease in two quarters. All of the four major sectors and all regions posted positive figures.
- Next DI for employment forecasts (as of the end of December 2012) posted 6.0, marking the thirteenth consecutive quarter of positive figures. This was a year-on-year decrease of 4.0 points, marking the first decrease in two quarters. All of the four major sectors and all regions posted positive figures.

a. North America: 11.9% of total number of employees in all regions

- Number of employees as of the end of June 2012 totaled 0.447 million. This was a year-on-year increase of 9.3%, marking the ninth consecutive quarter of increases. Of the four major sectors: transportation equipment had a year-on-year increase of 17.1%, marking the fourth consecutive quarter of increases; general-purpose machinery had a year-on-year increase of 8.8%, marking the seventh consecutive quarter of increases; chemicals had a year-on-year increase of 1.8%, marking the third consecutive quarter of increases; while electrical machinery had a year-on-year decrease of 4.9%, marking the second consecutive quarter of decreases.
- Current DI posted 7.1, marking the eleventh consecutive quarter of positive figures. This was a year-on-year decrease of 5.5 points. All of the four major sectors posted positive figures.
- Next DI posted 5.9, marking the ninth consecutive quarter of positive figures. This was a year-on-year decrease of 4.7 points. All of the four major sectors posted positive figures.

b. Asia: 73.1% of total number of employees in all regions

- The number of employees as of the end of June 2012 totaled 2.749 million. This was a year-on-year increase of 1.2%, marking the first increase in two quarters. Of the four major sectors: transportation equipment had a year-on-year increase of 12.1%, marking the eleventh consecutive quarter of increases; chemicals had a year-on-year increase of 4.2%, marking the fourteenth consecutive quarter of increases; and general-purpose machinery had a year-on-year increase of 0.3%, marking the eleventh consecutive quarter of increases; while electrical machinery had a year-on-year decrease of 5.6%, marking the fifth consecutive quarter of decreases. ASEAN4 (up 2.0% year-on-year) had a year-on-year increase, while China (down 2.9%) and NIEs3 (down 0.9%) had year-on-year decreases.
- Current DI posted 7.9, marking the thirteenth consecutive quarter of positive figures. This was a year-on-year decrease of 7.4 points. All of the four major sectors posted positive figures. ASEAN4 (9.8), China (6.3) and NIEs3 (3.3) posted positive figures.
- Next DI posted 6.4, marking the thirteenth consecutive quarter of positive figures. This was a year-on-year decrease of 4.6 points. All of the four major sectors posted positive figures. ASEAN4 (8.2), China (4.3) and NIEs3 (3.3) posted positive figures.

c. Europe: 8.7% of total number of employees in all regions

- Number of employees as of the end of June 2012 totaled 0.327 million. This was a year-on-year increase of 3.9%, marking the tenth consecutive quarter of increases. Of the four major sectors: transportation equipment had a year-on-year increase of 7.2%, marking the tenth consecutive quarter of increases; general-purpose machinery had a year-on-year increase of 6.4%, marking the eighth consecutive quarter of increases; while chemicals had a year-on-year decrease of 3.9%, marking the sixth consecutive quarter of decreases; and electrical machinery had a year-on-year decrease of 1.7%, marking the fifth consecutive quarter of decreases.
- Current DI posted 1.6, marking the eighth consecutive quarter of positive figures. This was a



year-on-year increase of 1.0 points. Of the four major sectors, chemicals and general-purpose machinery posted positive figures, while transportation equipment and electrical machinery posted negative figures.

- Next DI posted 1.0, marking the first positive figure in two quarters. This was a year-on-year decrease of 3.3 points. Of the four major sectors, general-purpose machinery posted a positive figure, electrical machinery posted neutral (zero), and chemicals and transportation equipment posted negative figures.

Table II - 3 - 1 Number of Employees Results and Forecasts in All Regions (by region)

Number of Employees in All Regions (by region)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
All Regions	Forecasts: Next DI, % points	11.2	8.4	10.0	6.4	10.8	9.7	<b>6.0</b>
	Forecasts: Current DI, % points	6.8	13.4	7.1	8.2	10.6	<b>7.3</b>	—
	Results: year-on-year changes, %	2.2	2.3	3.3	0.9	<b>2.9</b>	—	—
	Results: million persons	3.601	3.672	3.678	3.656	<b>3.760</b>	—	—
North America	Forecasts: Next DI, % points	7.3	3.2	10.6	6.8	11.3	9.6	<b>5.9</b>
	Forecasts: Current DI, % points	1.6	12.6	11.7	14.4	12.5	<b>7.1</b>	—
	Results: year-on-year changes, %	0.0	1.5	3.7	6.2	<b>9.3</b>	—	—
Asia	Forecasts: Next DI, % points	13.2	10.1	11.0	7.0	12.0	11.7	<b>6.4</b>
	Forecasts: Current DI, % points	7.9	15.3	6.7	8.1	11.3	<b>7.9</b>	—
	Results: year-on-year changes, %	1.8	1.9	2.9	<b>▲ 0.9</b>	<b>1.2</b>	—	—
ASEAN4	Forecasts: Next DI, % points	13.7	7.9	12.7	6.5	13.2	12.7	<b>8.2</b>
	Forecasts: Current DI, % points	3.6	13.5	2.0	12.8	15.0	<b>9.8</b>	—
	Results: year-on-year changes, %	1.7	2.8	2.0	<b>▲ 2.3</b>	<b>2.0</b>	—	—
NIEs3	Forecasts: Next DI, % points	7.4	7.8	6.2	2.2	4.9	8.0	<b>3.3</b>
	Forecasts: Current DI, % points	12.0	11.9	6.1	4.4	13.7	<b>3.3</b>	—
	Results: year-on-year changes, %	0.1	<b>▲ 1.0</b>	<b>▲ 0.5</b>	<b>▲ 2.3</b>	<b>▲ 0.9</b>	—	—
China (incl. Hong Kong)	Forecasts: Next DI, % points	12.8	10.7	9.2	7.3	11.8	11.0	<b>4.3</b>
	Forecasts: Current DI, % points	8.2	16.0	8.5	5.3	8.0	<b>6.3</b>	—
	Results: year-on-year changes, %	<b>▲ 0.5</b>	<b>▲ 0.8</b>	0.5	<b>▲ 3.7</b>	<b>▲ 2.9</b>	—	—
Europe	Forecasts: Next DI, % points	4.0	4.0	4.3	2.7	4.9	<b>▲ 1.4</b>	<b>1.0</b>
	Forecasts: Current DI, % points	5.9	0.6	4.0	2.0	5.2	<b>1.6</b>	—
	Results: year-on-year changes, %	5.9	3.6	4.0	4.4	<b>3.9</b>	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Table II - 3 - 2 Number of Employees Result and Forecasts in All Regions (by industry sector)

Number of Employees in All Regions (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	11.2	8.4	10.0	6.4	10.8	9.7	<b>6.0</b>
	Forecasts: Current DI, % points	6.8	13.4	7.1	8.2	10.6	<b>7.3</b>	—
	Results: year-on-year changes, %	2.2	2.3	3.3	0.9	<b>2.9</b>	—	—
Chemicals	Forecasts: Next DI, % points	13.9	10.9	10.1	12.3	12.6	9.2	<b>8.8</b>
	Forecasts: Current DI, % points	14.6	10.3	14.9	12.3	13.2	<b>8.8</b>	—
	Results: year-on-year changes, %	1.8	0.2	0.9	2.2	<b>2.1</b>	—	—
General-purpose machinery	Forecasts: Next DI, % points	16.8	16.6	17.5	10.1	14.3	12.1	<b>11.4</b>
	Forecasts: Current DI, % points	16.3	19.3	11.0	12.3	14.2	<b>11.0</b>	—
	Results: year-on-year changes, %	8.3	5.5	3.5	2.8	<b>1.5</b>	—	—
Electrical machinery	Forecasts: Next DI, % points	7.5	7.0	4.4	<b>▲ 3.0</b>	6.9	8.7	<b>3.6</b>
	Forecasts: Current DI, % points	3.4	9.6	<b>▲ 2.1</b>	<b>▲ 2.8</b>	4.9	<b>6.7</b>	—
	Results: year-on-year changes, %	<b>▲ 3.8</b>	<b>▲ 2.6</b>	<b>▲ 1.6</b>	<b>▲ 8.7</b>	<b>▲ 4.7</b>	—	—
Transportation equipment	Forecasts: Next DI, % points	7.4	2.8	13.9	11.0	11.5	11.1	<b>8.0</b>
	Forecasts: Current DI, % points	<b>▲ 3.2</b>	14.5	11.1	14.0	15.4	<b>7.1</b>	—
	Results: year-on-year changes, %	6.4	7.4	9.4	9.9	<b>11.7</b>	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

### III Statistical Tables and Figures

#### 1 - (1) Sales Results in All Regions

Figure III - 1 - 1 Total Sales Results in All Regions (by region)

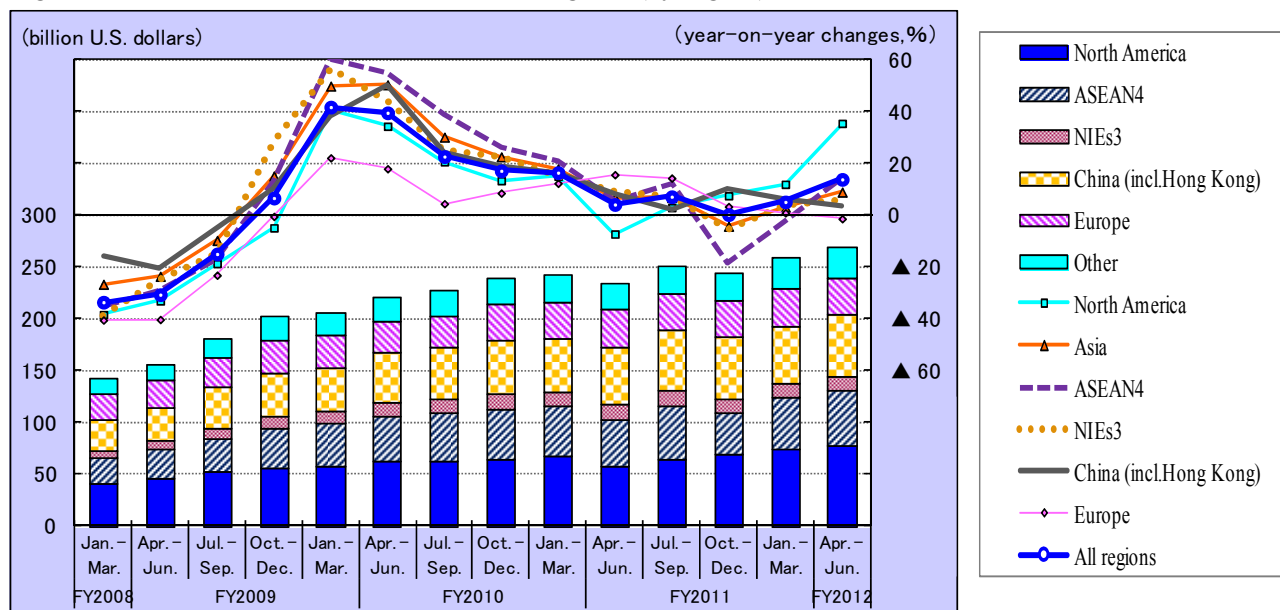


Figure III - 1 - 2 Total Sales Results in All Regions (by industry sector)

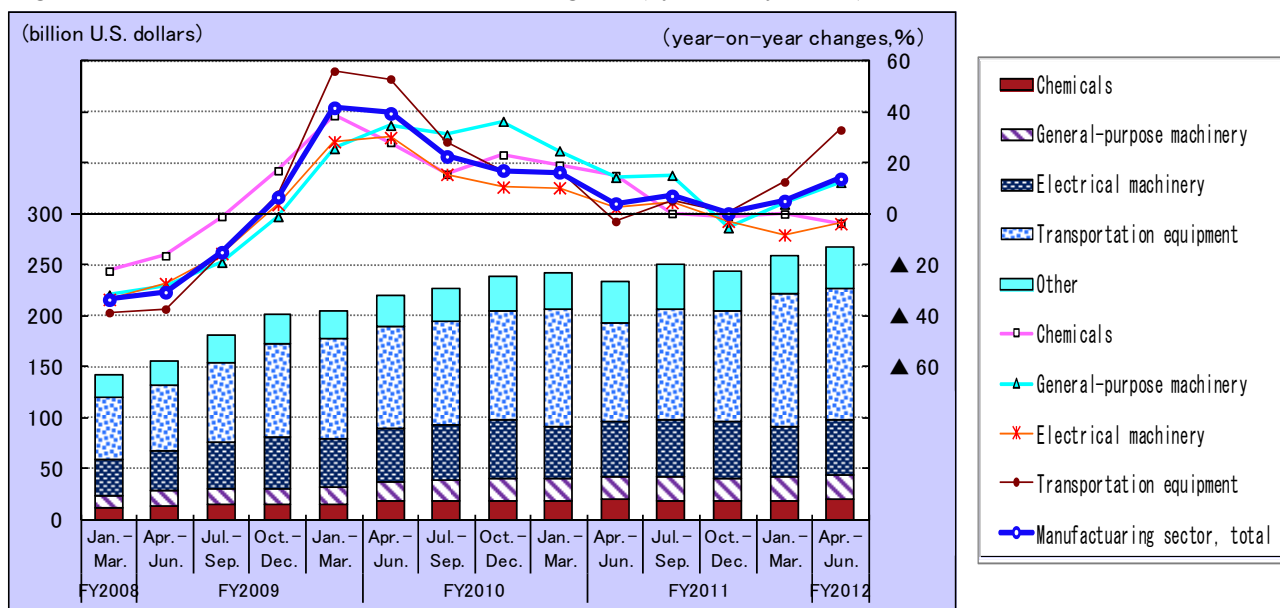


Figure III - 1 - 3 Composition Ratio of Sales by Region

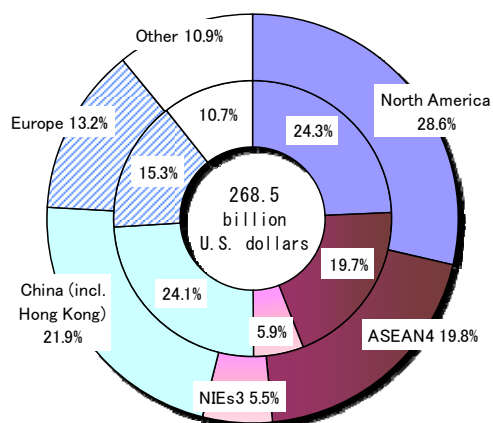
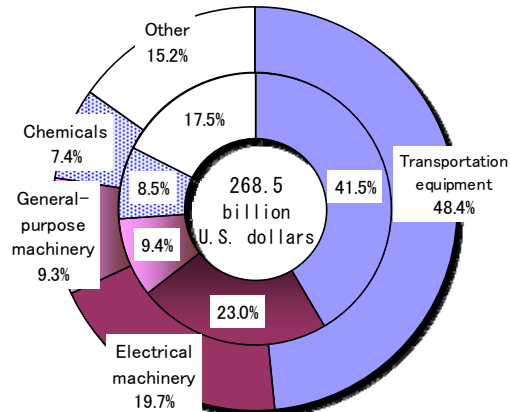


Figure III - 1 - 4 Composition Ratio of Sale by Industry Sector



Notes: 1. The outer parts of the pie charts represent data for April-June 2012. The inner parts represent data for April-June 2011. The core parts represent data for April-June 2012. 2. The totals may not match due to rounding.

# 1 - (1) Sales Forecasts in All Regions

Figure III - 1 - 5 DI for Sales Forecasts in All Regions

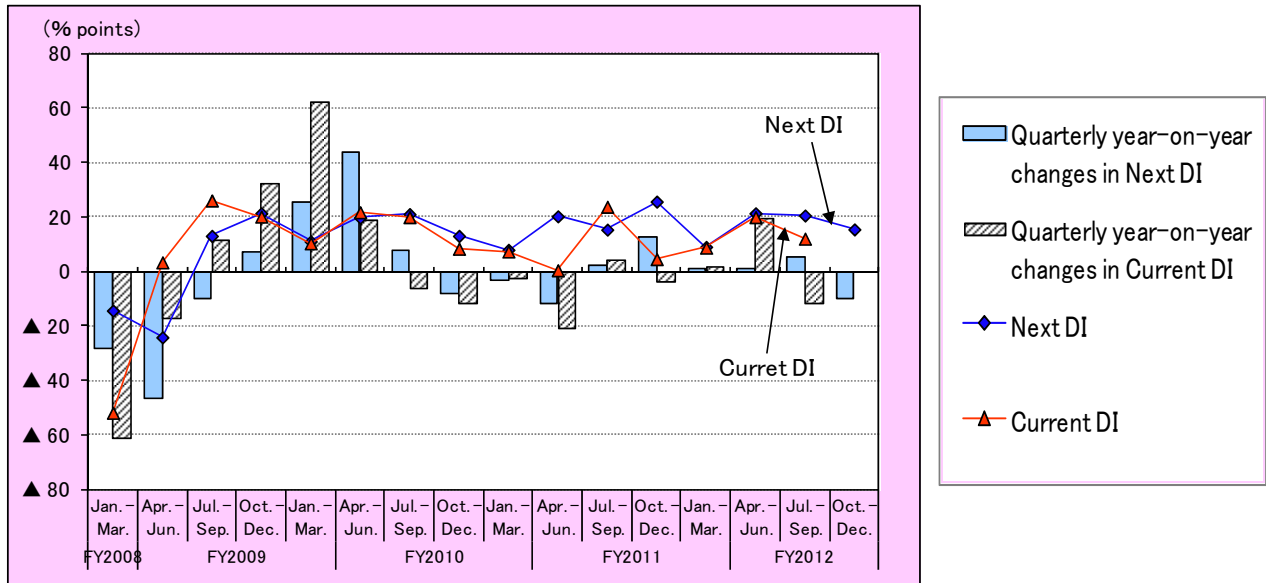


Figure III - 1 - 6 DI for Sales Forecasts by Region (Next DI)

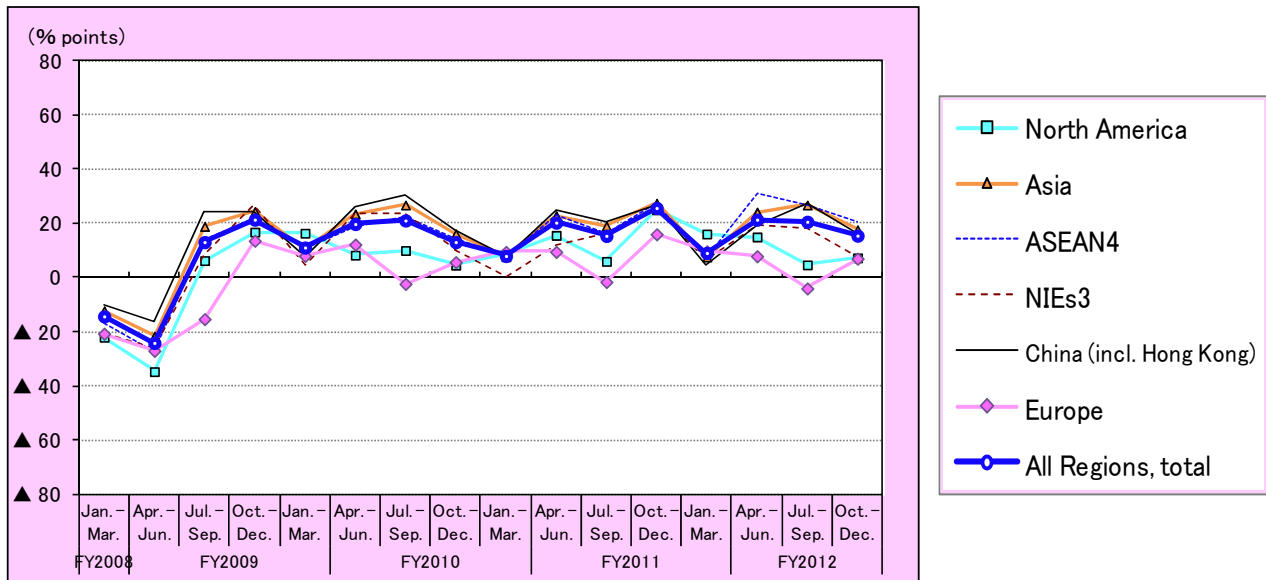
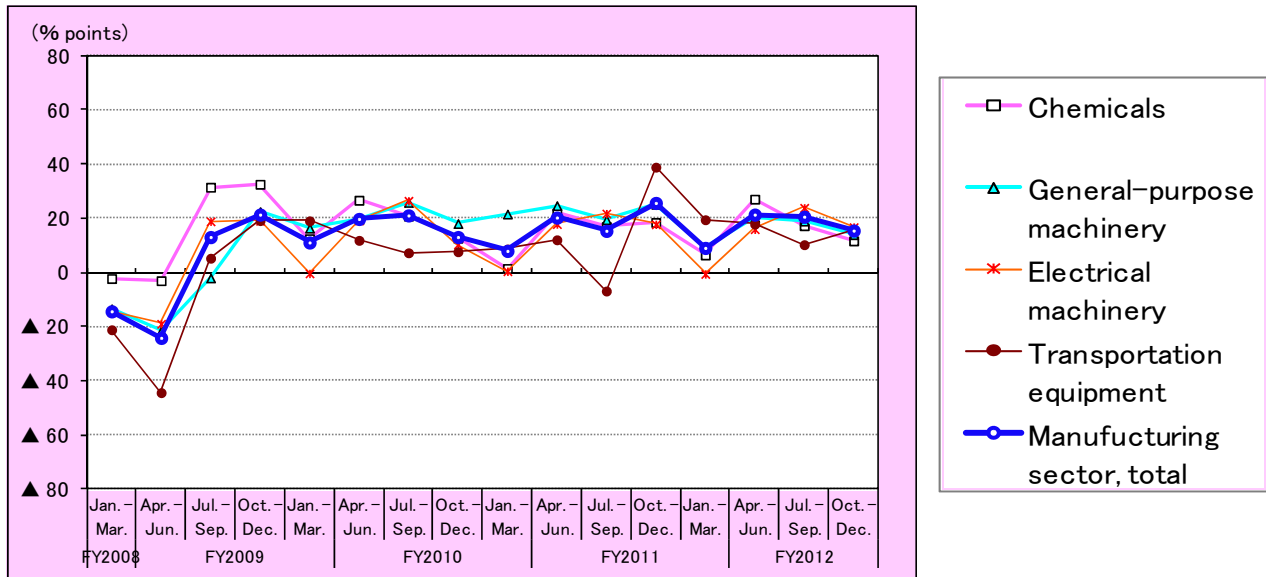


Figure III - 1 - 7 DI for Sales Forecasts in All Regions by Industry Sector (Next DI)



# 1 - (2) Sales Results and Forecasts in North America

Table III - 1 - 1 Sales Results and Forecasts in North America (by industry sector)

Sales in North America (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	15.6	6.0	25.0	16.1	15.0	4.7	7.3
	Forecasts: Current DI, % points	▲ 14.3	26.6	11.7	22.8	13.6	▲ 1.7	—
	Results: year-on-year changes, %	▲ 7.2	3.0	7.6	12.0	35.5	—	—
	Results: billion U.S. dollars	56.9	63.5	68.7	74.9	76.8	—	—
Chemicals	Forecasts: Next DI, % points	22.4	19.6	6.1	18.6	26.6	6.4	0.0
	Forecasts: Current DI, % points	4.3	10.2	▲ 20.9	18.0	21.3	10.6	—
	Results: year-on-year changes, %	9.0	7.6	5.9	▲ 0.2	3.9	—	—
General-purpose machinery	Forecasts: Next DI, % points	13.8	14.5	26.5	8.8	13.5	15.6	19.7
	Forecasts: Current DI, % points	1.6	26.5	25.0	18.8	18.5	14.3	—
	Results: year-on-year changes, %	15.9	21.1	3.7	14.5	31.9	—	—
Electrical machinery	Forecasts: Next DI, % points	2.3	8.5	12.0	9.8	4.0	6.0	0.0
	Forecasts: Current DI, % points	2.1	14.0	▲ 2.0	0.0	0.0	4.8	—
	Results: year-on-year changes, %	2.8	4.8	▲ 0.7	▲ 9.5	▲ 9.0	—	—
Transportation equipment	Forecasts: Next DI, % points	15.1	▲ 17.8	44.8	27.5	15.1	▲ 6.3	5.3
	Forecasts: Current DI, % points	▲ 41.2	40.8	27.8	42.2	5.5	▲ 14.1	—
	Results: year-on-year changes, %	▲ 21.4	▲ 4.4	9.1	18.7	68.6	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Figure III - 1 - 8 Sales Results in North America

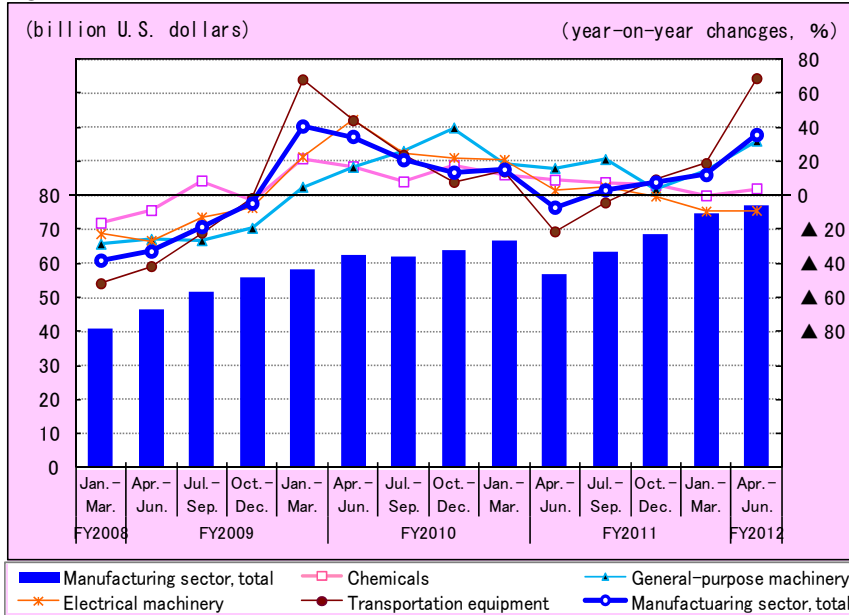
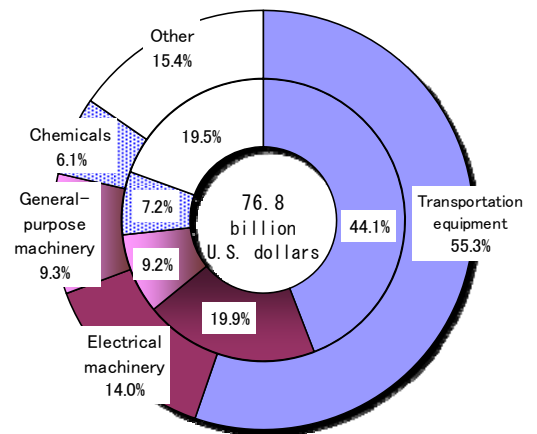
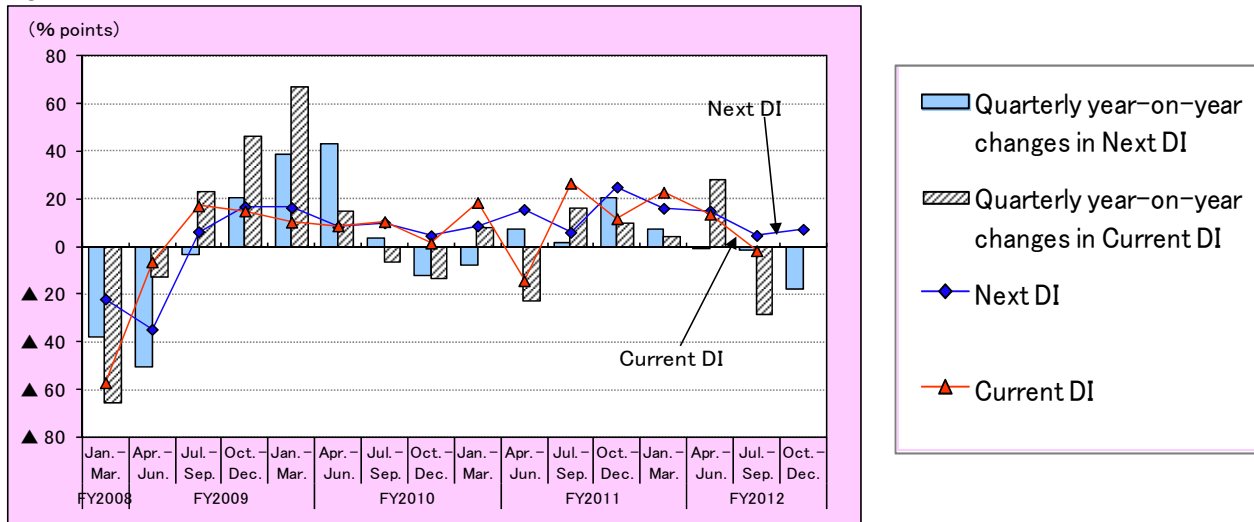


Figure III-1-9 Composition Ratio of Sales in North America by Industry Sector



Notes: 1. The outer parts of the pie chart represent data for April-June 2012. The inner parts represent data for April-June 2011. The core part represents data for April-June 2010. 2. The total may not match due to rounding.

Figure III - 1 - 10 DI for Sales Forecasts in North America



# 1 - (3) Sales Results and Forecasts in Asia

Table II - 1 - 2 Sales Results and Forecasts in Asia (by industry sector)

Sales in Asia (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	22.9	19.1	27.5	7.6	24.2	26.8	17.7
	Forecasts: Current DI, % points	3.2	25.9	1.7	5.9	23.8	17.0	—
	Results: year-on-year changes, %	6.8	6.9	▲ 4.2	3.1	9.0	—	—
	Results: billion U.S. dollars	124.4	133.9	121.2	128.4	136.9		
Chemicals	Forecasts: Next DI, % points	24.5	20.1	23.4	4.0	30.4	21.1	14.5
	Forecasts: Current DI, % points	23.7	18.8	0.8	2.9	28.0	13.7	—
	Results: year-on-year changes, %	18.1	▲ 5.9	▲ 3.6	3.4	▲ 2.3	—	—
General-purpose machinery	Forecasts: Next DI, % points	31.2	24.6	24.8	7.3	24.7	24.2	14.4
	Forecasts: Current DI, % points	13.1	28.2	7.5	2.1	20.5	17.7	—
	Results: year-on-year changes, %	10.8	12.2	▲ 10.6	1.1	11.1	—	—
Electrical machinery	Forecasts: Next DI, % points	19.8	23.7	18.9	▲ 1.7	18.7	26.9	16.5
	Forecasts: Current DI, % points	11.1	22.2	▲ 4.7	▲ 0.4	20.7	19.1	—
	Results: year-on-year changes, %	2.7	6.1	▲ 1.3	▲ 7.4	▲ 0.7	—	—
Transportation equipment	Forecasts: Next DI, % points	13.1	▲ 1.4	42.9	19.5	19.9	21.1	20.2
	Forecasts: Current DI, % points	▲ 38.9	32.0	4.5	25.3	18.9	11.4	—
	Results: year-on-year changes, %	3.0	5.0	▲ 7.6	11.0	22.6	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Figure III - 1 - 11 Sales Results in Asia

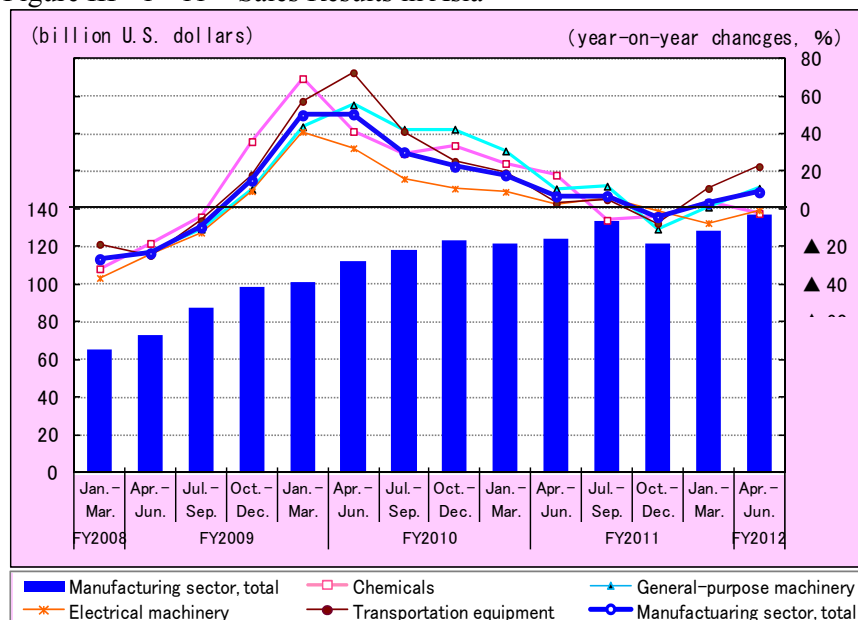
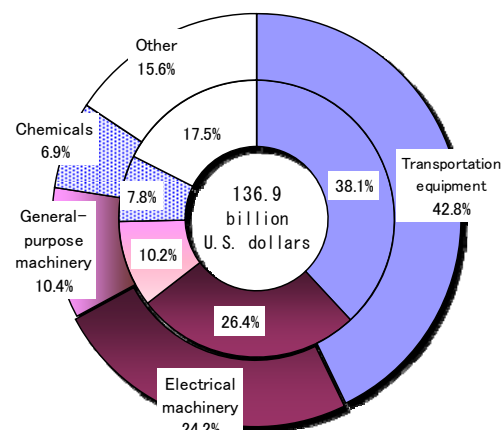
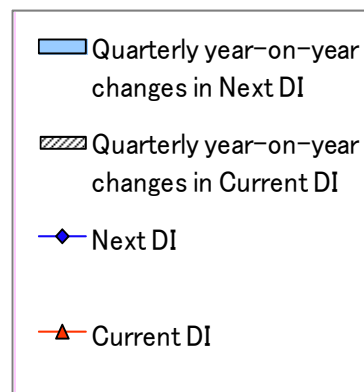
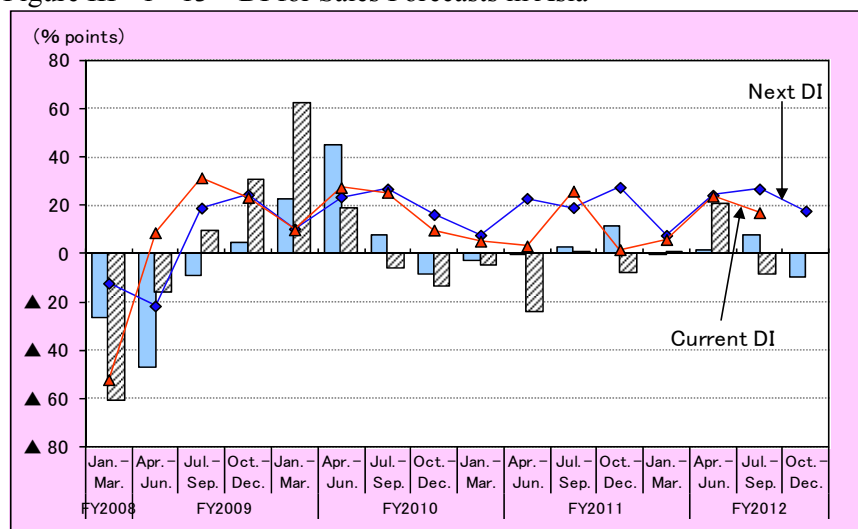


Figure III-1-12 Composition Ratio of Sales in Asia by Industry Sector



Notes: 1. The outer parts of the pie chart represent data for April-June 2012. The inner parts represent data for April-June 2011. The core part represents data for April-June 2012. 2. The total may not match due to rounding.

Figure III - 1 - 13 DI for Sales Forecasts in Asia



# 1 - (3) - (a) Sales Results and Forecasts in ASEAN4

Table III - 1 - 3 Sales Results and Forecasts in ASEAN4 (by industry sector)

Sales in ASEAN4 (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	22.9	16.5	27.2	6.9	31.2	26.9	20.6
	Forecasts: Current DI, % points	▲ 2.9	29.8	▲ 19.8	20.4	27.2	17.3	—
	Results: year-on-year changes, %	5.5	12.2	▲ 18.6	▲ 2.8	14.5	—	—
	Results: billion U.S. dollars	46.2	53.1	40.3	48.5	53.2	—	—
Chemicals	Forecasts: Next DI, % points	21.6	15.5	20.0	3.9	34.2	19.5	17.7
	Forecasts: Current DI, % points	22.6	13.8	▲ 13.6	7.7	33.8	15.3	—
	Results: year-on-year changes, %	34.4	5.5	4.0	▲ 4.1	▲ 10.6	—	—
General-purpose machinery	Forecasts: Next DI, % points	21.2	17.1	28.2	10.7	28.9	19.5	12.8
	Forecasts: Current DI, % points	0.0	26.4	▲ 9.4	15.1	34.1	16.2	—
	Results: year-on-year changes, %	15.4	23.0	▲ 22.0	▲ 3.0	32.9	—	—
Electrical machinery	Forecasts: Next DI, % points	23.3	19.8	22.7	▲ 4.2	28.7	29.7	21.5
	Forecasts: Current DI, % points	8.7	22.7	▲ 17.2	16.9	22.4	15.8	—
	Results: year-on-year changes, %	▲ 1.6	1.3	▲ 12.0	▲ 19.0	▲ 11.3	—	—
Transportation equipment	Forecasts: Next DI, % points	11.9	5.4	35.7	15.1	31.0	21.8	22.5
	Forecasts: Current DI, % points	▲ 42.3	43.7	▲ 32.3	41.0	22.7	16.6	—
	Results: year-on-year changes, %	0.4	16.0	▲ 27.8	7.1	38.7	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Figure III - 1 - 14 Sales Results in ASEAN4

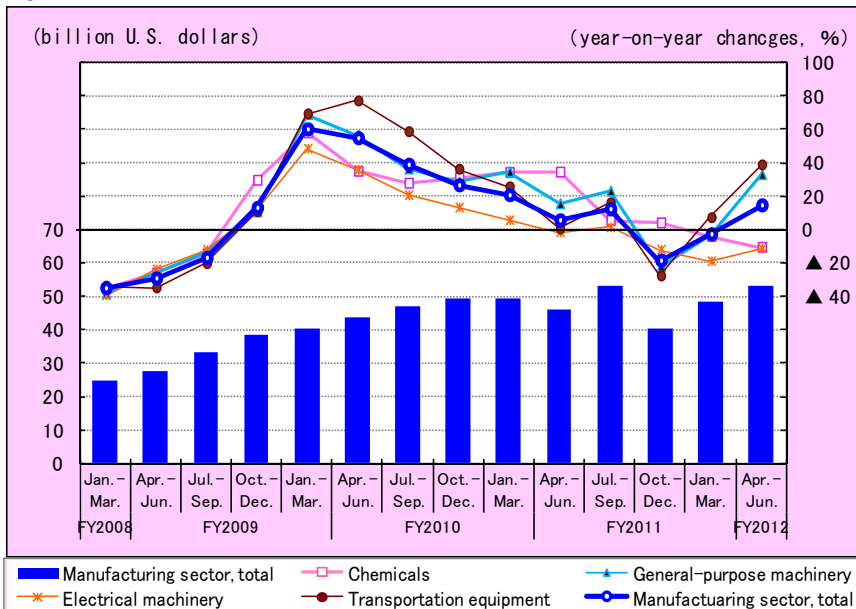
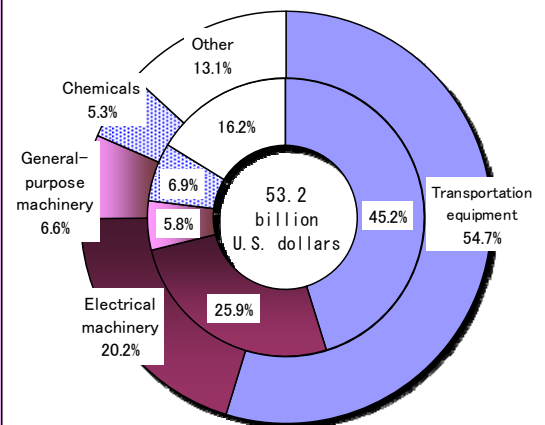
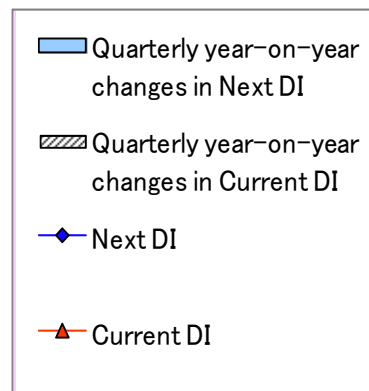
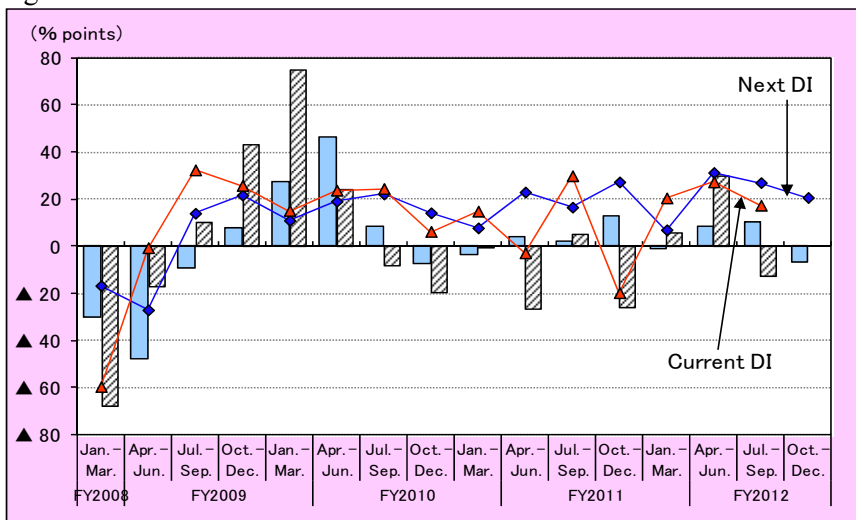


Figure III-1-15 Composition Ratio of Sales in ASEAN4 by Industry Sector



Notes: 1. The outer parts of the pie chart represent data for April-June 2011. The inner parts represent data for April-June 2012. 2. The total may not match due to rounding.

Figure III - 1 - 16 DI for Sales Forecasts in ASEAN4



# 1 - (3) - (b) Sales Results and Forecasts in NIEs3

Table III - 1 - 4 Sales Results and Forecasts in NIEs3 (by industry sector)

Sales in NIEs3 (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	11.8	16.3	25.9	6.2	19.5	17.8	<b>7.9</b>
	Forecasts: Current DI, % points	11.2	14.8	4.8	4.7	18.4	<b>9.9</b>	
	Results: year-on-year changes, %	9.2	7.1	▲ 5.2	3.6	<b>6.1</b>	—	
	Results: billion U.S. dollars	13.7	14.3	14.0	14.3	<b>14.8</b>		
Chemicals	Forecasts: Next DI, % points	13.1	16.3	18.1	8.4	18.5	16.3	<b>17.6</b>
	Forecasts: Current DI, % points	22.5	10.9	0.0	9.2	26.6	<b>7.9</b>	—
	Results: year-on-year changes, %	13.7	▲ 7.6	▲ 18.5	▲ 1.8	<b>▲ 5.1</b>	—	—
General-purpose machinery	Forecasts: Next DI, % points	20.0	10.0	19.4	0.0	22.6	25.8	<b>3.0</b>
	Forecasts: Current DI, % points	17.3	29.0	12.5	0.0	15.2	<b>14.7</b>	—
	Results: year-on-year changes, %	33.3	7.0	▲ 27.4	17.0	<b>36.2</b>	—	—
Electrical machinery	Forecasts: Next DI, % points	2.0	23.3	13.2	0.0	15.7	11.8	<b>▲ 5.1</b>
	Forecasts: Current DI, % points	10.8	11.3	▲ 7.7	▲ 3.9	21.6	<b>5.2</b>	—
	Results: year-on-year changes, %	0.6	6.2	▲ 1.8	1.0	<b>6.9</b>	—	—
Transportation equipment	Forecasts: Next DI, % points	23.1	▲ 20.8	33.3	14.8	15.4	8.0	<b>0.0</b>
	Forecasts: Current DI, % points	▲ 8.0	3.6	14.3	33.3	15.4	<b>▲ 18.5</b>	—
	Results: year-on-year changes, %	14.4	44.6	18.6	10.7	<b>24.7</b>	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Figure III - 1 - 17 Sales Results in NIEs3

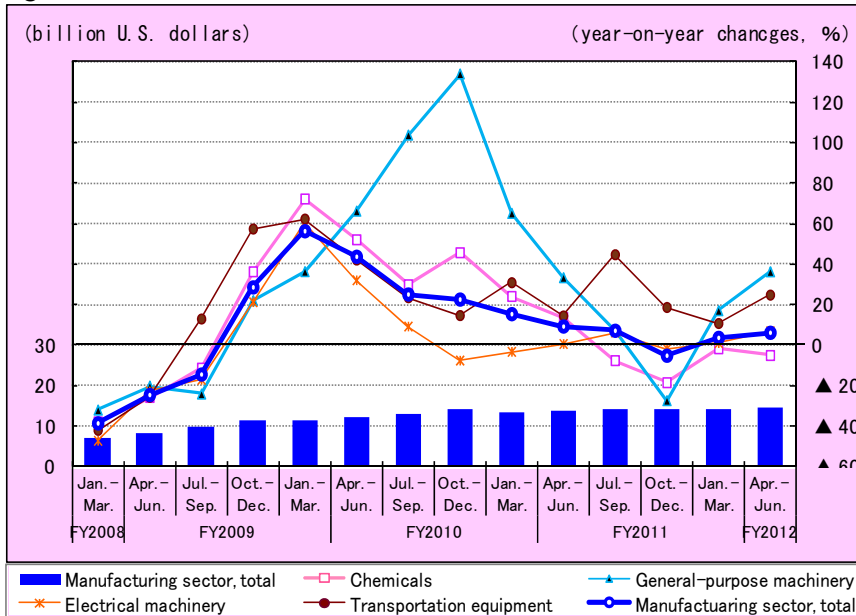
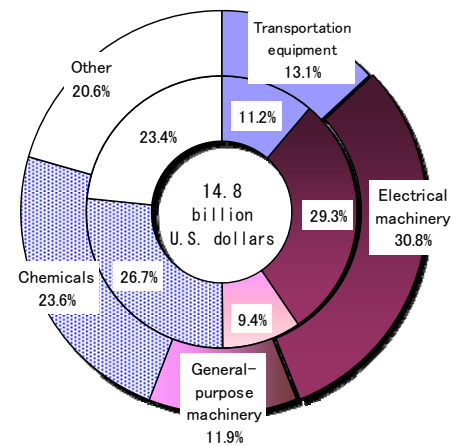
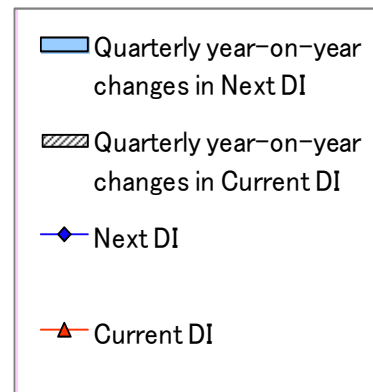
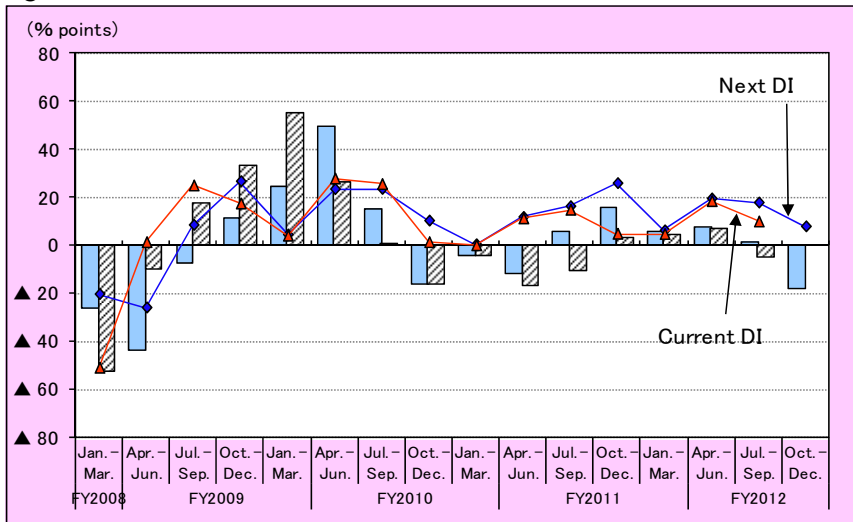


Figure III-1-18 Composition Ratio of Sales in NIEs3 by Industry Sector



Notes: 1. The outer parts of the pie chart represent data for April-June 2012. The inner parts represent data for April-June 2011. The core part represents data for April-June 2012. 2. The total may not match due to rounding.

Figure III - 1 - 19 DI for Sales Forecasts in NIEs3



# 1 - (3) - (c) Sales Results and Forecasts in China

Table III - 1 - 5 Sales Results and Forecasts in China (by industry sector)

Sales in China (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	24.6	20.7	26.6	4.8	19.3	27.4	16.3
	Forecasts: Current DI, % points	5.1	23.9	12.3	▲ 6.0	21.6	17.4	—
	Results: year-on-year changes, %	8.0	2.1	10.0	6.3	3.5	—	—
	Results: billion U.S. dollars	56.5	57.8	58.9	55.3	58.9	—	—
Chemicals	Forecasts: Next DI, % points	33.6	26.6	31.9	2.2	35.7	26.5	13.1
	Forecasts: Current DI, % points	27.8	29.8	14.1	▲ 4.1	29.6	15.2	—
	Results: year-on-year changes, %	18.7	▲ 16.8	11.9	4.5	1.2	—	—
General-purpose machinery	Forecasts: Next DI, % points	39.1	31.4	22.1	3.5	21.7	22.6	17.9
	Forecasts: Current DI, % points	18.8	26.5	13.4	▲ 5.8	12.2	18.2	—
	Results: year-on-year changes, %	9.1	10.0	▲ 3.5	▲ 1.0	▲ 1.0	—	—
Electrical machinery	Forecasts: Next DI, % points	21.7	27.1	18.5	▲ 4.1	12.4	27.8	16.1
	Forecasts: Current DI, % points	12.6	24.6	1.5	▲ 11.9	19.6	23.5	—
	Results: year-on-year changes, %	6.0	9.5	6.9	▲ 1.1	4.7	—	—
Transportation equipment	Forecasts: Next DI, % points	12.7	▲ 9.7	53.1	22.0	6.8	22.7	22.5
	Forecasts: Current DI, % points	▲ 46.0	17.3	39.8	9.0	15.4	10.5	—
	Results: year-on-year changes, %	4.6	▲ 11.3	16.0	14.4	6.0	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Figure III - 1 - 20 Sales Results in China

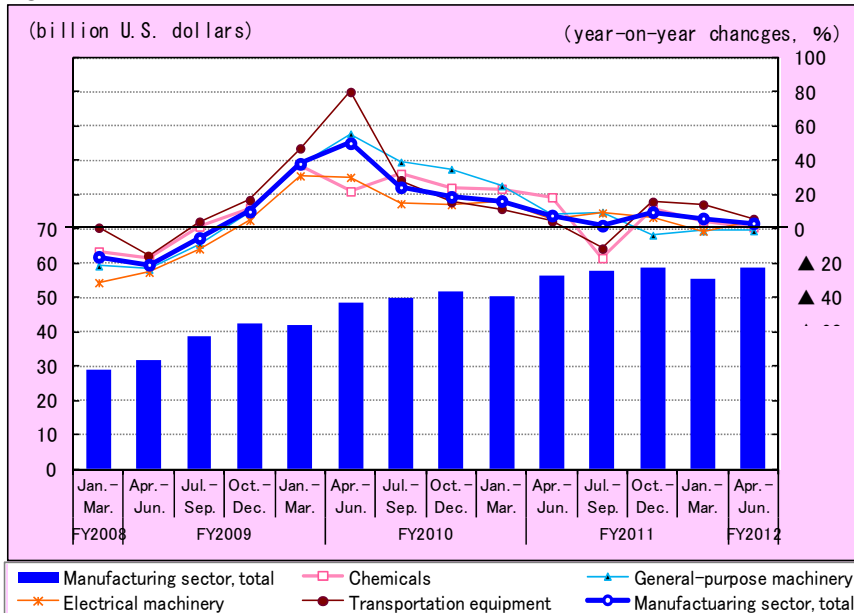
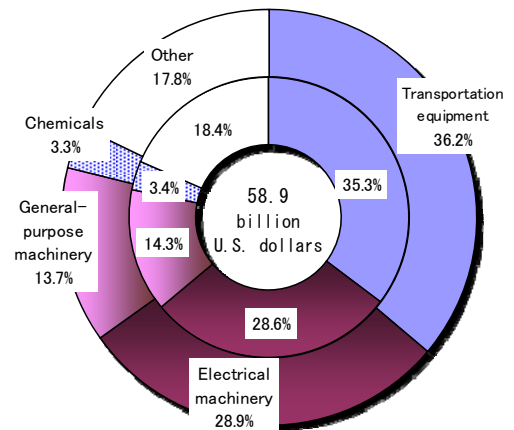
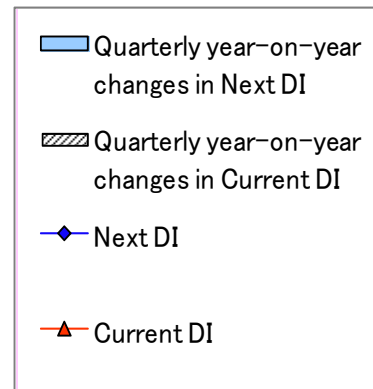
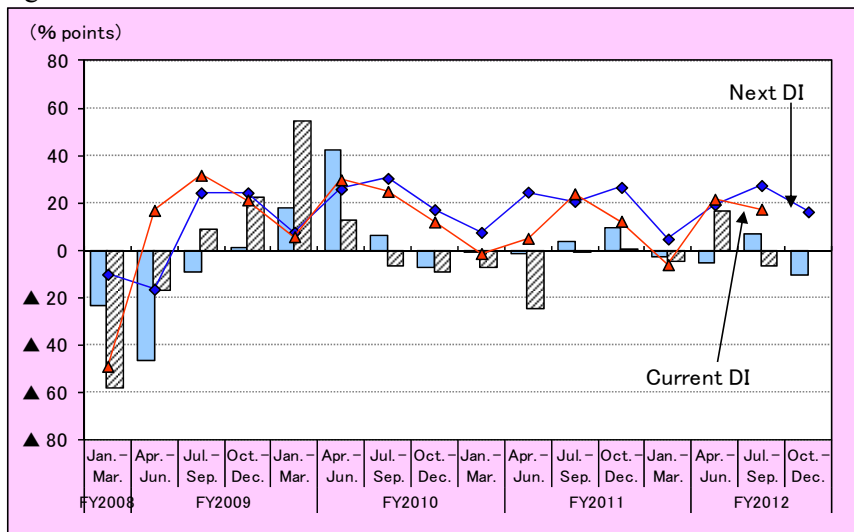


Figure III-1-21 Composition Ratio of Sales in China by Industry Sector



Notes: 1. The outer parts of the pie chart represent data for April-June 2012. The inner parts represent data for April-June 2011. The core part represents data for April-June 2012. 2. The total may not match due to rounding.

Figure III - 1 - 22 DI for Sales Forecasts in China





# 1 - (4) Sales Results and Forecasts in Europe

Table III - 1 - 6 Sales Results and Forecasts in Europe (by industry sector)

Sales in Europe (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	9.5	▲ 1.6	16.0	9.7	7.9	▲ 4.0	<b>7.0</b>
	Forecasts: Current DI, % points	0.4	1.3	9.8	10.6	0.0	▲ <b>8.3</b>	—
	Results: year-on-year changes, %	15.7	14.4	3.4	1.0	▲ <b>1.3</b>	—	—
	Results: billion U.S. dollars	35.8	35.2	36.0	36.5	<b>35.5</b>	—	—
Chemicals	Forecasts: Next DI, % points	7.1	▲ 2.4	6.7	17.5	15.9	5.0	<b>11.6</b>
	Forecasts: Current DI, % points	4.9	▲ 2.2	▲ 2.5	9.1	4.9	<b>2.4</b>	—
	Results: year-on-year changes, %	14.9	10.3	▲ 2.0	▲ 3.0	▲ <b>10.6</b>	—	—
General-purpose machinery	Forecasts: Next DI, % points	12.3	▲ 1.6	22.6	15.1	4.9	▲ 3.1	<b>3.3</b>
	Forecasts: Current DI, % points	7.7	6.4	19.7	17.0	3.1	<b>3.2</b>	—
	Results: year-on-year changes, %	25.4	22.3	▲ 0.5	▲ 1.5	▲ <b>6.6</b>	—	—
Electrical machinery	Forecasts: Next DI, % points	10.6	12.0	6.4	3.8	▲ 6.5	4.1	<b>18.6</b>
	Forecasts: Current DI, % points	▲ 9.8	4.3	11.5	▲ 2.1	▲ 20.8	▲ 4.6	—
	Results: year-on-year changes, %	0.1	▲ 7.5	▲ 14.3	▲ 10.6	▲ <b>11.7</b>	—	—
Transportation equipment	Forecasts: Next DI, % points	2.5	▲ 17.8	26.2	9.1	12.5	▲ 15.8	<b>4.9</b>
	Forecasts: Current DI, % points	▲ 17.5	▲ 1.2	28.2	4.8	▲ 9.1	▲ <b>24.1</b>	—
	Results: year-on-year changes, %	18.0	24.6	15.3	12.5	<b>16.1</b>	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Figure III - 1 - 23 Sales Results in Europe

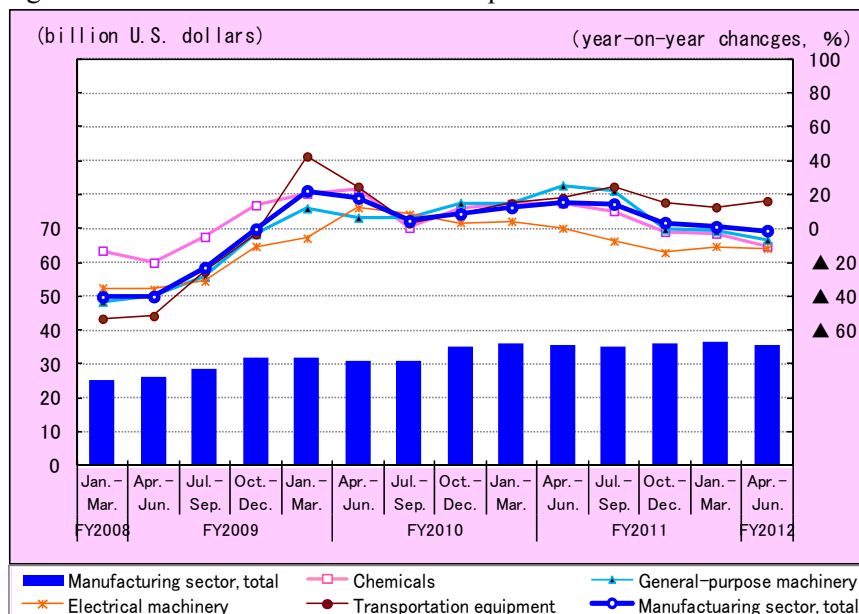
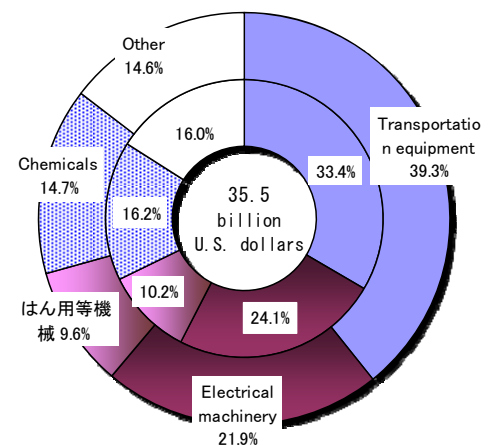
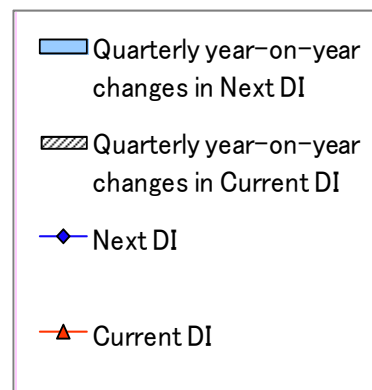
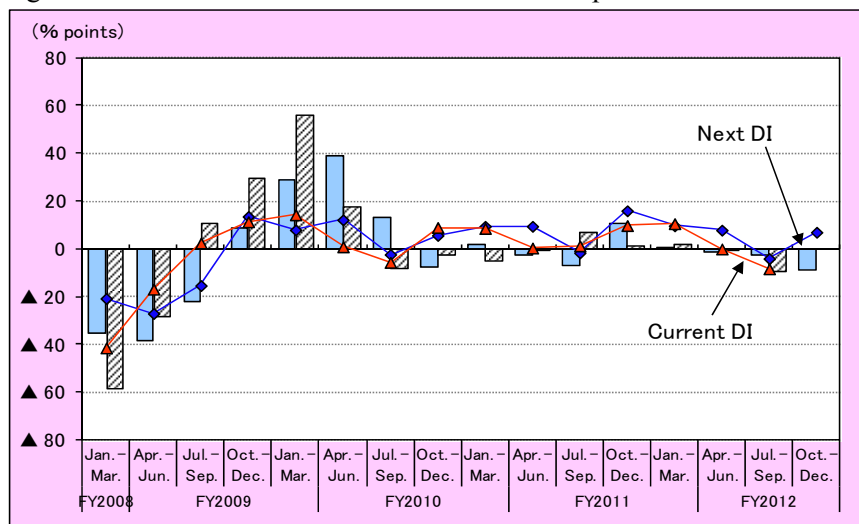


Figure III-1-24 Composition Ratio of Sales in Europe by Industry Sector



Notes: 1. The outer parts of the pie chart represent data for April-June 2012. The inner parts represent data for April-June 2011. The core part represents data for April-June 2012. 2. The total may not match due to rounding.

Figure III - 1 - 25 DI for Sales Forecasts in Europe



## 2 - (1) Capital Investment Results in All Regions

Figure III - 2 - 1 Total Capital Investment in All Regions (by region)

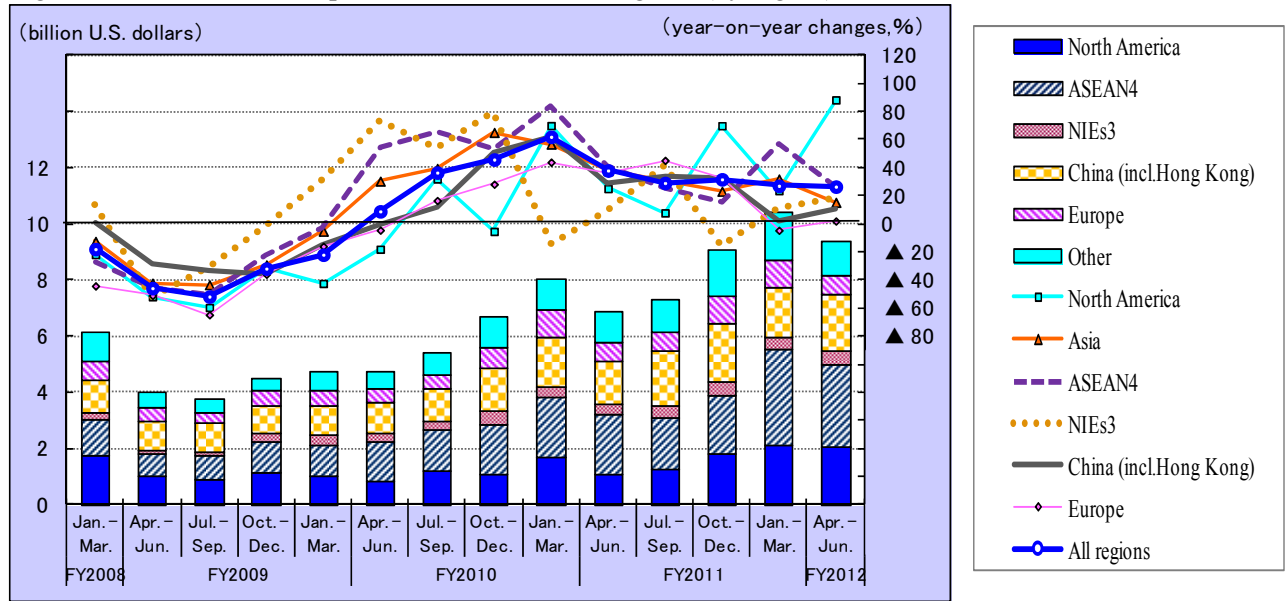


Figure III - 2 - 2 Total Capital Investment in All Regions (by industry sector)

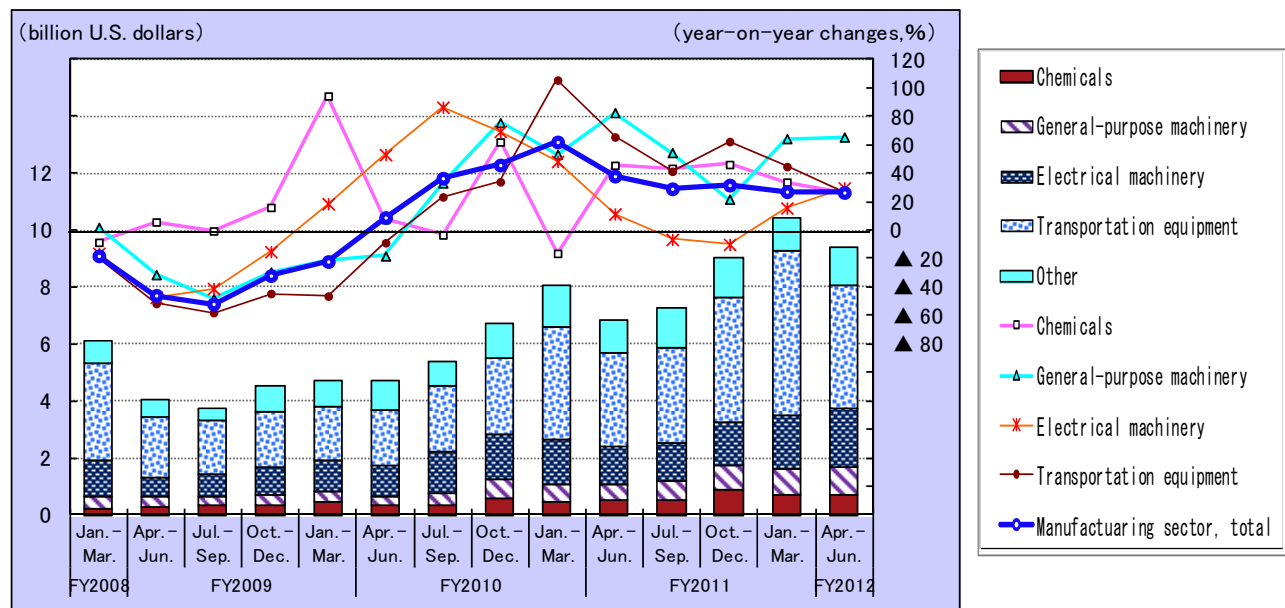


Figure III-2-3 Composition Ratio of Capital Investment by Region

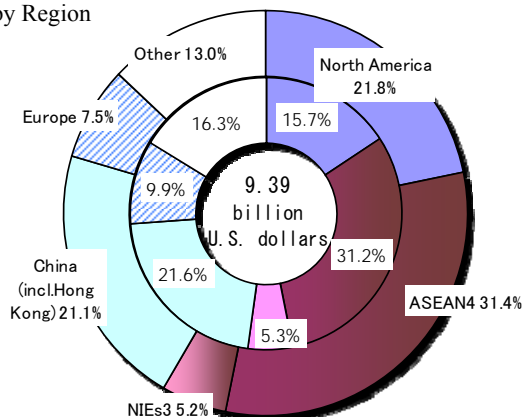
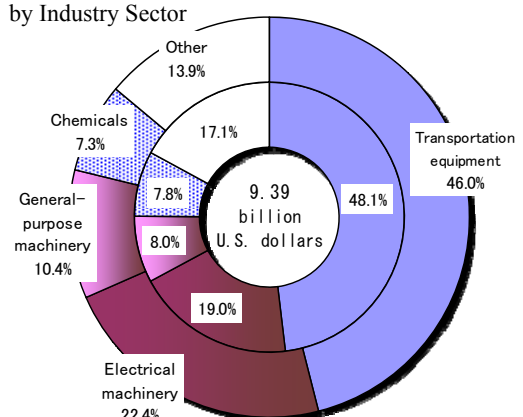


Figure III-2-4 Composition Ratio of Capital Investment by Industry Sector



Notes: 1. The outer parts of the pie represent data for April-June 2012. The inner parts represent data for April-June 2011. The core parts represent data for April-June 2012. 2. The totals may not match due to rounding.

## 2 - (1) Capital Investment Forecasts in All Regions

Figure III - 2 - 5 DI for Capital Investment Forecasts in All Regions

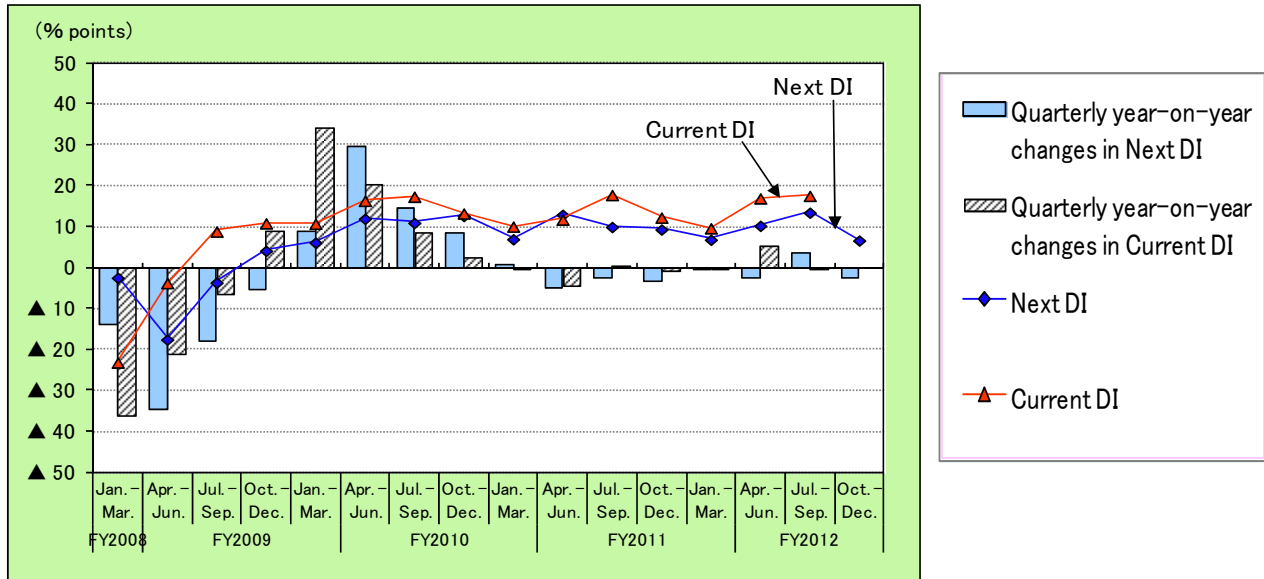


Figure III - 2 - 6 DI for Capital Investment Forecasts by Region (Next DI)

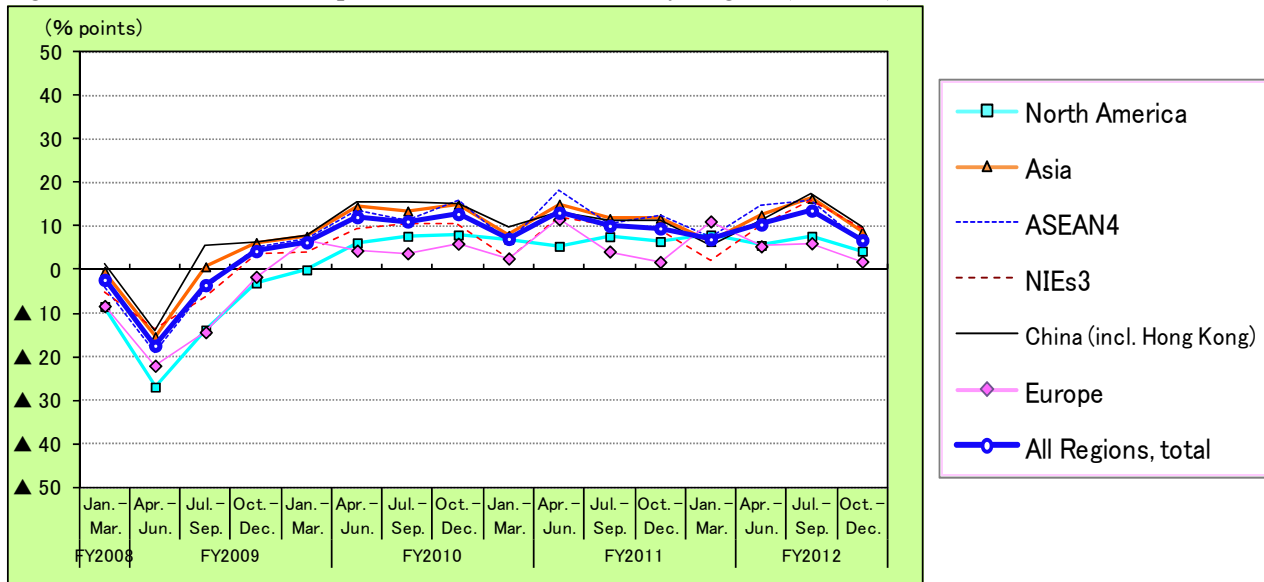
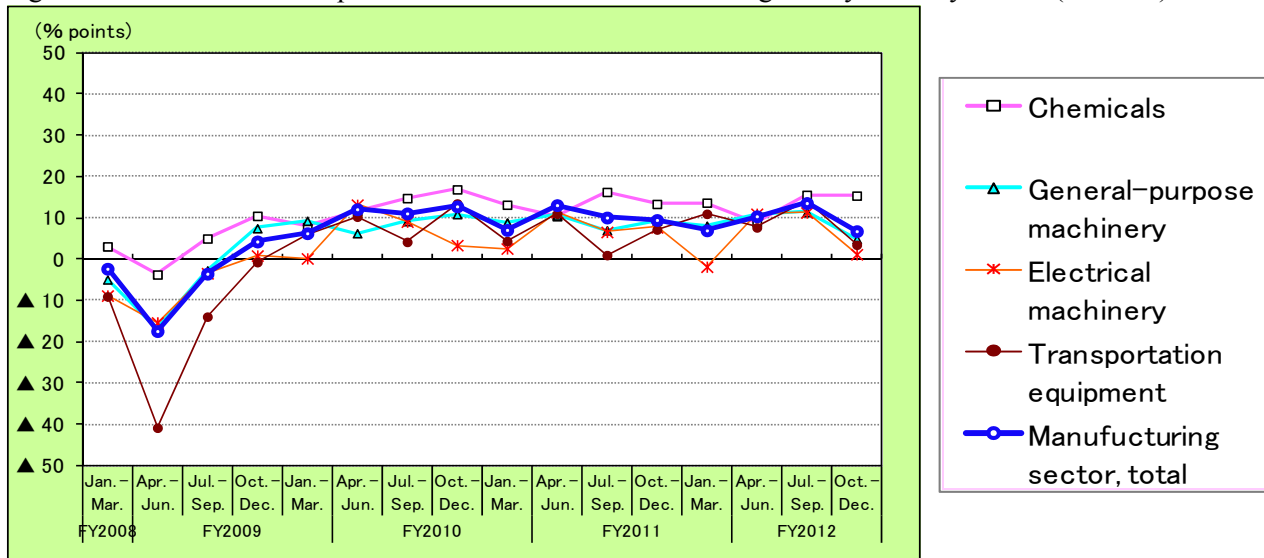


Figure III - 2 - 7 DI for Capital Investment Forecasts in All Regions by Industry Sector (Next DI)



## 2 - (2) Capital Investment Results and Forecasts in North America

Table III - 2 - 1 Capital Investment Results and Forecasts in North America (by industry sector)

Capital Investment in North America (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	5.4	7.6	6.5	8.0	5.6	7.7	4.3
	Forecasts: Current DI, % points	8.8	20.7	11.6	11.7	15.7	15.9	—
	Results: year-on-year changes, %	25.2	7.9	70.0	23.8	88.4	—	—
	Results: billion U.S. dollars	1.08	1.27	1.78	2.10	2.04	—	—
Chemicals	Forecasts: Next DI, % points	19.5	26.3	32.4	32.4	▲ 2.8	15.4	17.2
	Forecasts: Current DI, % points	32.4	32.4	29.7	16.7	23.1	17.1	—
	Results: year-on-year changes, %	96.7	60.2	43.0	97.0	20.5	—	—
General-purpose machinery	Forecasts: Next DI, % points	0.0	5.1	9.8	6.4	13.8	11.2	0.0
	Forecasts: Current DI, % points	5.0	▲ 1.7	11.2	8.2	4.7	0.0	—
	Results: year-on-year changes, %	107.7	79.5	47.1	18.1	25.0	—	—
Electrical machinery	Forecasts: Next DI, % points	▲ 6.9	▲ 8.8	2.9	▲ 2.8	11.4	▲ 2.8	▲ 3.4
	Forecasts: Current DI, % points	2.9	14.3	5.5	2.9	22.3	▲ 3.5	—
	Results: year-on-year changes, %	18.2	33.5	0.0	▲ 6.0	4.0	—	—
Transportation equipment	Forecasts: Next DI, % points	2.2	▲ 7.4	▲ 3.4	3.6	1.6	4.8	1.9
	Forecasts: Current DI, % points	0.8	24.8	14.2	15.4	13.7	28.2	—
	Results: year-on-year changes, %	▲ 0.8	▲ 13.7	71.4	23.2	147.6	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Figure III - 2 - 8 Capital Investment Results in North America

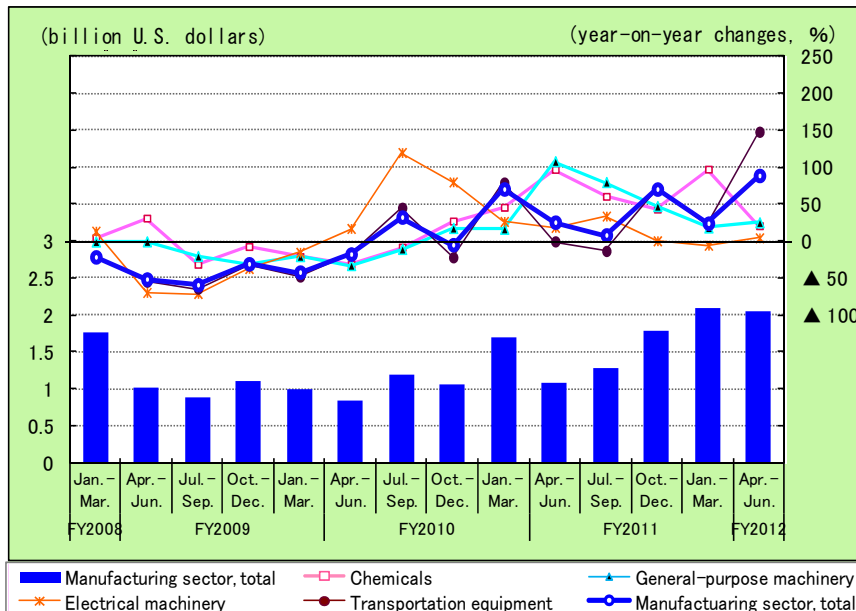
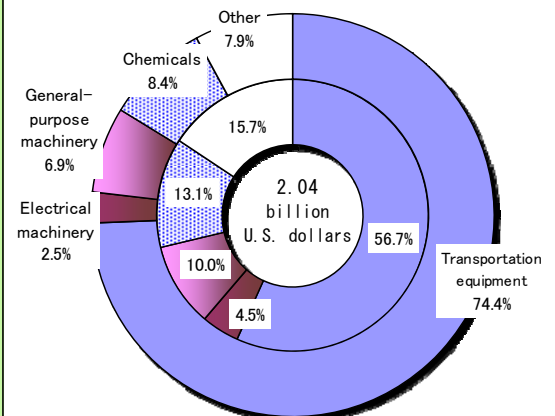
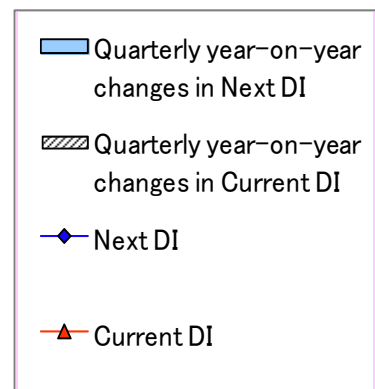
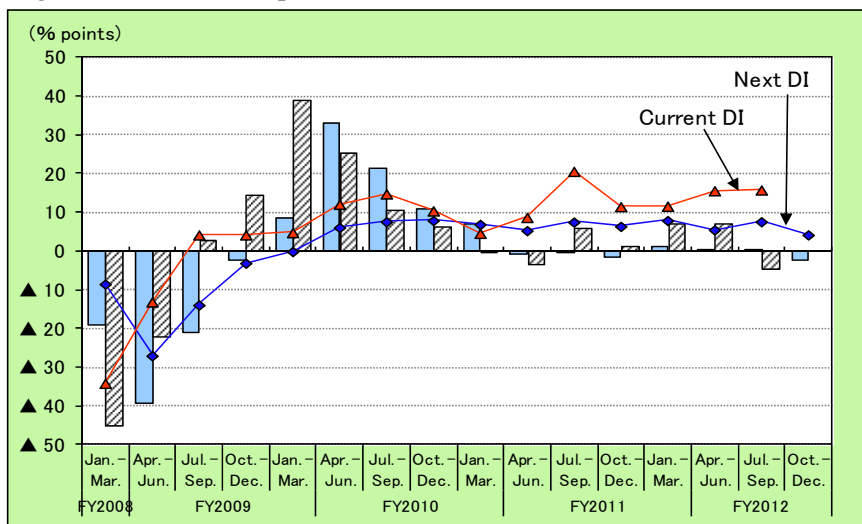


Figure III-2-9 Composition Ratio of Capital Investment in North America by Industry Sector



Notes: 1. The outer parts of the pie chart represent data for April-June 2012. The inner parts represent data for April-June 2011. The core part represents data for April-June 2012. 2. The total may not match due to rounding.

Figure III - 2 - 10 Capital Investment Forecasts in North America



## 2 - (3) Capital Investment Results and Forecasts in Asia

Table III - 2 - 2 Capital Investment Results and Forecasts in Asia (by industry sector)

Capital Investment in Asia (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	15.1	11.8	11.8	6.5	12.6	16.4	<b>8.8</b>
	Forecasts: Current DI, % points	14.0	19.2	12.8	9.7	19.3	<b>19.3</b>	—
	Results: year-on-year changes, %	37.9	30.6	23.3	32.1	<b>15.4</b>	—	—
	Results: billion U.S. dollars	4.66	4.75	5.75	6.39	<b>6.03</b>	—	—
Chemicals	Forecasts: Next DI, % points	9.1	14.9	10.6	10.7	10.6	16.8	<b>18.4</b>
	Forecasts: Current DI, % points	8.7	13.0	14.2	13.9	14.9	<b>11.2</b>	—
	Results: year-on-year changes, %	16.6	41.2	56.6	21.9	<b>46.9</b>	—	—
General-purpose machinery	Forecasts: Next DI, % points	14.7	9.5	14.7	7.6	8.5	14.4	<b>5.9</b>
	Forecasts: Current DI, % points	14.3	20.8	13.7	9.7	18.1	<b>13.2</b>	—
	Results: year-on-year changes, %	79.6	42.1	31.0	80.5	<b>96.8</b>	—	—
Electrical machinery	Forecasts: Next DI, % points	12.2	8.8	9.2	▲ 1.8	11.2	13.9	<b>1.9</b>
	Forecasts: Current DI, % points	10.3	17.0	10.8	4.5	11.0	<b>22.2</b>	—
	Results: year-on-year changes, %	5.0	▲ 6.9	▲ 11.8	18.1	<b>43.2</b>	—	—
Transportation equipment	Forecasts: Next DI, % points	14.3	7.1	14.5	11.9	12.6	17.0	<b>8.6</b>
	Forecasts: Current DI, % points	10.5	27.2	15.9	10.7	22.6	<b>26.4</b>	—
	Results: year-on-year changes, %	126.7	75.8	75.2	61.9	▲ 11.2	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Figure III - 2 - 11 Capital Investment Results in Asia

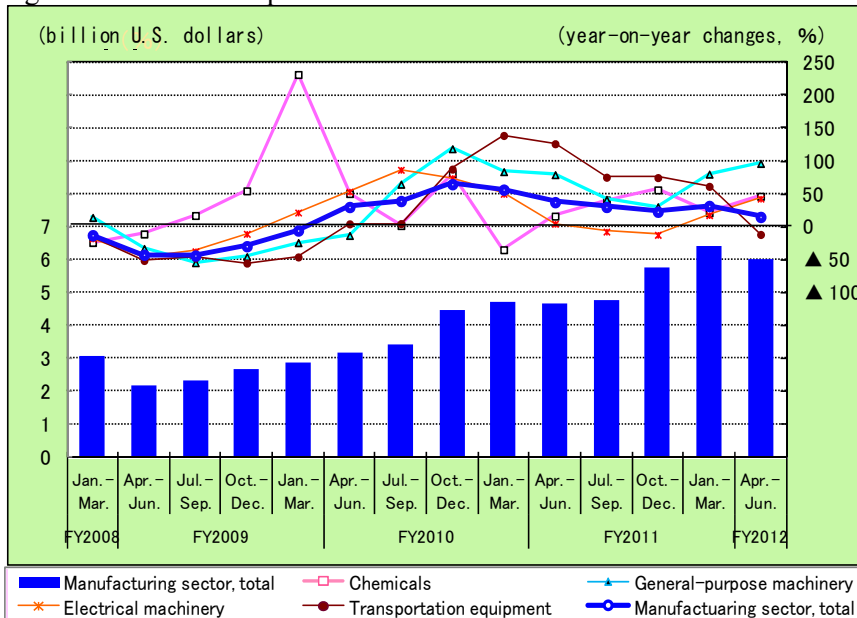
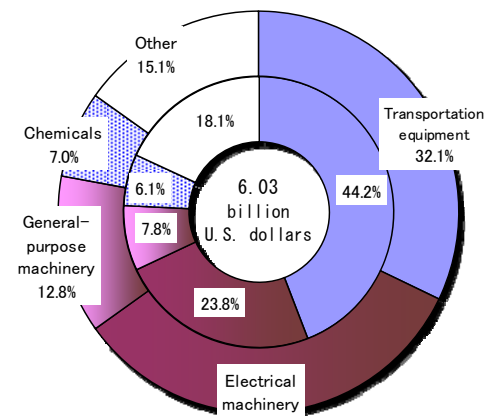
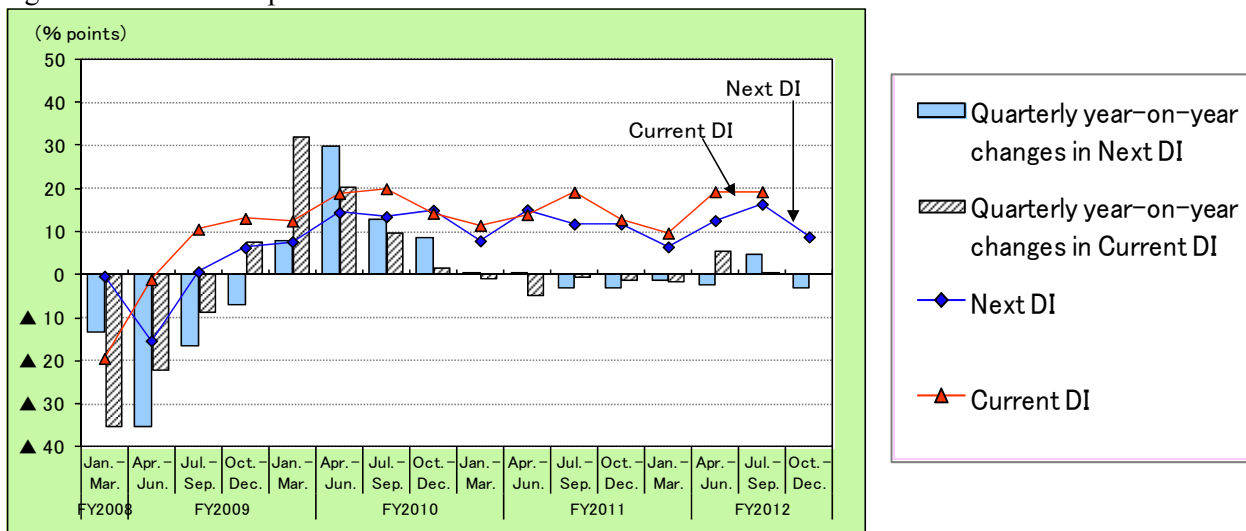


Figure III-2-12 Composition Ratio of Capital Investment in Asia by Industry Sector



Notes: 1. The outer parts of the pie chart represent data for April-June 2012. The inner parts represent data for April-June 2011. The core part represents data for April-June 2012. 2. The total may not match due to rounding.

Figure III - 2 - 13 Capital Investment Forecasts in Asia



## 2 - (3) - (a) Capital Investment Results and Forecasts in ASEAN4

Table III - 2 - 3 Capital Investment Results and Forecasts in ASEAN4 (by industry sector)

Capital Investment in ASEAN4 (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	18.2	10.7	12.6	7.4	14.9	15.8	6.0
	Forecasts: Current DI, % points	14.2	20.1	7.4	12.8	21.4	21.8	—
	Results: year-on-year changes, %	41.3	25.1	15.8	56.8	27.0	—	—
	Results: billion U.S. dollars	2.14	1.81	2.08	3.42	2.95	—	—
Chemicals	Forecasts: Next DI, % points	4.4	7.8	14.5	13.2	7.6	16.1	14.5
	Forecasts: Current DI, % points	7.8	11.2	10.3	26.9	13.3	14.5	—
	Results: year-on-year changes, %	▲ 8.4	20.7	64.9	1.6	71.5	—	—
General-purpose machinery	Forecasts: Next DI, % points	18.3	5.1	11.8	8.4	11.5	16.9	12.9
	Forecasts: Current DI, % points	5.0	18.4	18.3	13.9	13.9	14.3	—
	Results: year-on-year changes, %	36.8	▲ 19.4	▲ 25.9	152.5	231.3	—	—
Electrical machinery	Forecasts: Next DI, % points	6.2	12.1	3.5	▲ 3.6	17.2	14.3	▲ 7.4
	Forecasts: Current DI, % points	9.9	9.9	2.8	12.3	10.1	22.2	—
	Results: year-on-year changes, %	▲ 17.2	▲ 37.9	▲ 22.9	19.2	102.2	—	—
Transportation equipment	Forecasts: Next DI, % points	19.5	7.0	19.5	6.8	18.2	14.4	3.7
	Forecasts: Current DI, % points	16.0	30.7	9.5	9.3	30.1	28.6	—
	Results: year-on-year changes, %	203.7	139.3	91.3	124.6	▲ 3.6	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Figure III - 2 - 14 Capital Investment Results in ASEAN4

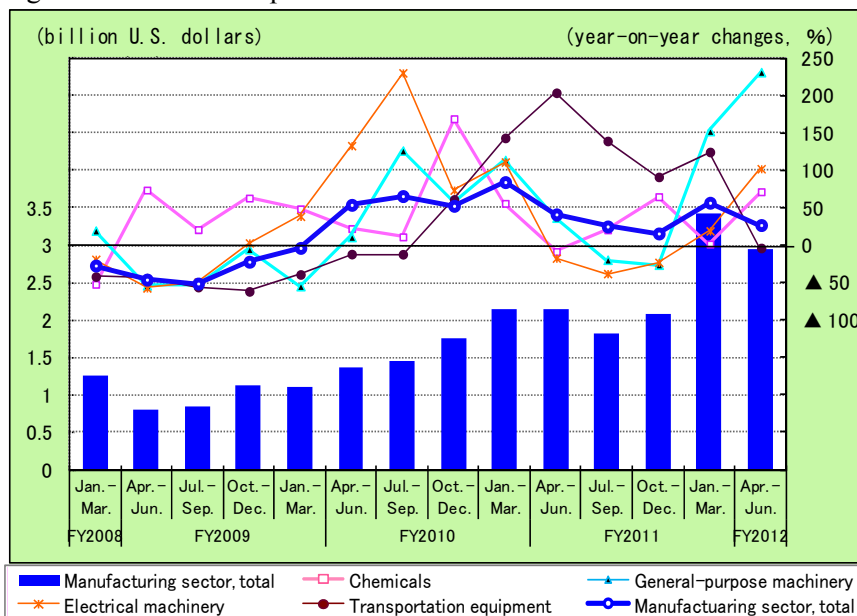
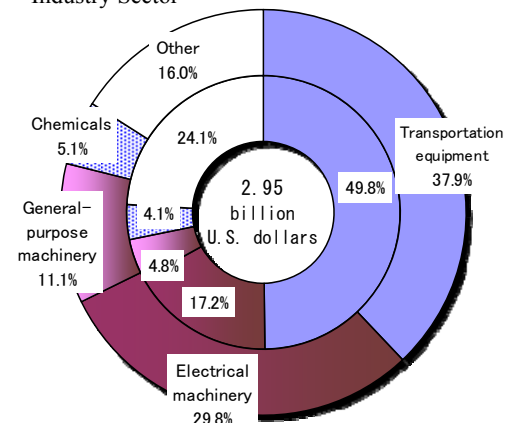
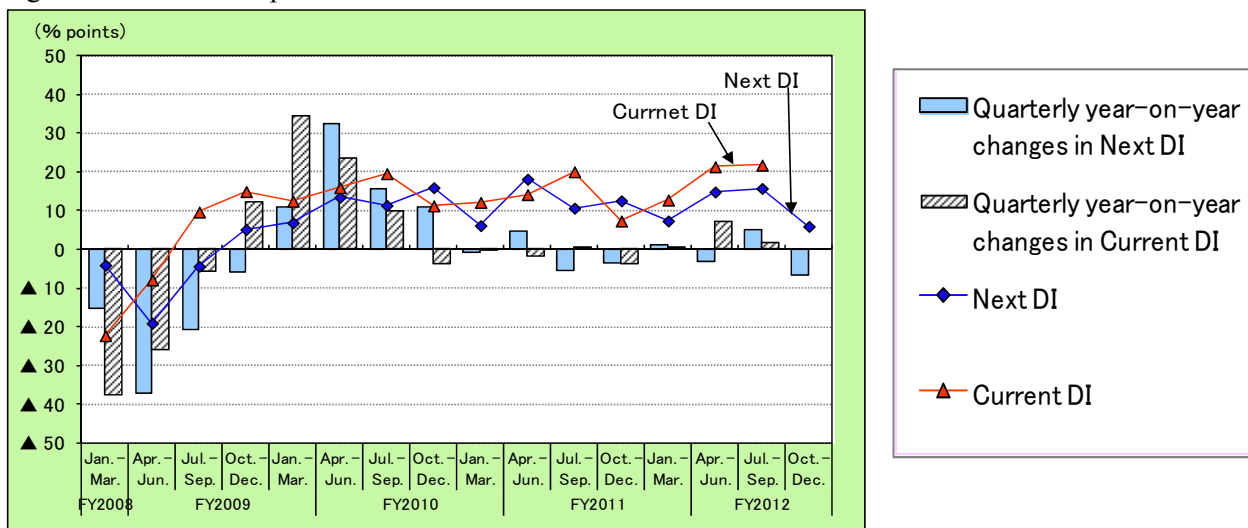


Figure III-2-15 Composition Ratio of Capital Investment in ASEAN4 by Industry Sector



Notes: 1. The outer parts of the pie chart represent data for April-June 2011. The inner parts represent data for April-June 2012. 2. The total may not match due to rounding.

Figure III - 2 - 16 Capital Investment Forecasts in ASEAN4



## 2 - (3) - (b) Capital Investment Results and Forecasts in NIEs3

Table III - 2 - 4 Capital Investment Results and Forecasts in NIEs3 (by industry sector)

Capital Investment in NIEs3 (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	12.1	10.2	8.9	2.2	10.1	15.9	9.2
	Forecasts: Current DI, % points	16.2	17.1	15.2	3.7	9.2	12.1	
	Results: year-on-year changes, %	10.2	41.3	▲ 15.8	11.2	18.7	—	
	Results: billion U.S. dollars	0.37	0.44	0.53	0.41	0.49		
Chemicals	Forecasts: Next DI, % points	5.7	17.1	13.7	0.0	2.5	15.4	20.5
	Forecasts: Current DI, % points	14.0	20.0	17.5	2.4	5.1	7.7	—
	Results: year-on-year changes, %	158.7	201.8	53.2	96.5	63.3	—	—
General-purpose machinery	Forecasts: Next DI, % points	11.7	10.0	19.1	5.0	▲ 4.8	9.5	4.2
	Forecasts: Current DI, % points	30.0	23.8	18.2	9.6	4.7	20.9	—
	Results: year-on-year changes, %	116.9	249.1	183.0	207.2	276.2	—	—
Electrical machinery	Forecasts: Next DI, % points	▲ 2.1	0.0	10.2	0.0	17.4	14.6	3.6
	Forecasts: Current DI, % points	▲ 10.4	4.1	16.0	▲ 6.5	6.3	1.8	—
	Results: year-on-year changes, %	47.1	▲ 6.4	▲ 64.0	▲ 29.6	▲ 38.9	—	—
Transportation equipment	Forecasts: Next DI, % points	38.1	10.0	▲ 8.7	18.2	13.0	31.5	▲ 10.0
	Forecasts: Current DI, % points	23.8	12.5	4.1	4.2	20.0	14.3	—
	Results: year-on-year changes, %	37.5	▲ 6.6	82.4	4.3	▲ 18.6	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Figure III - 2 - 17 Capital Investment Results in NIEs3

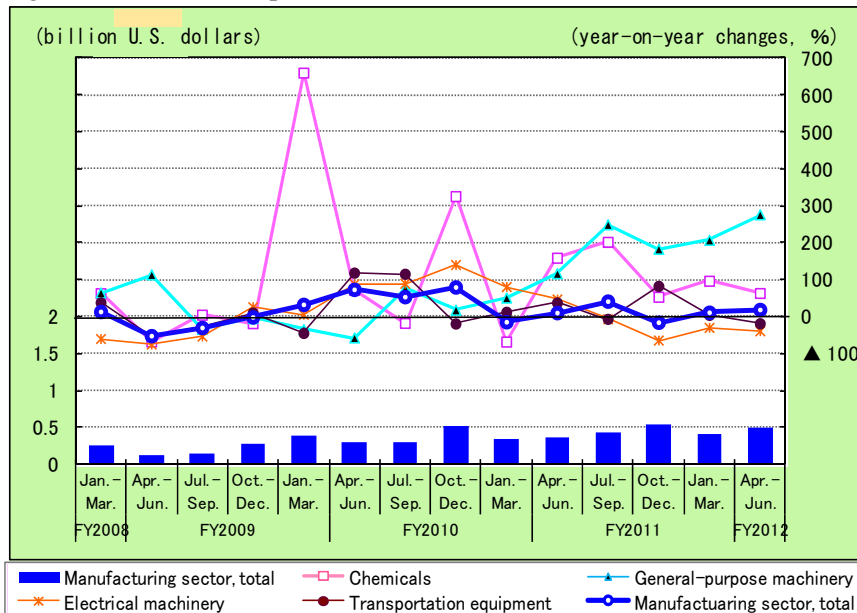
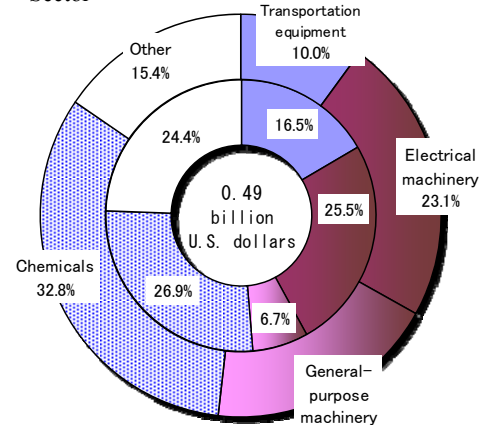
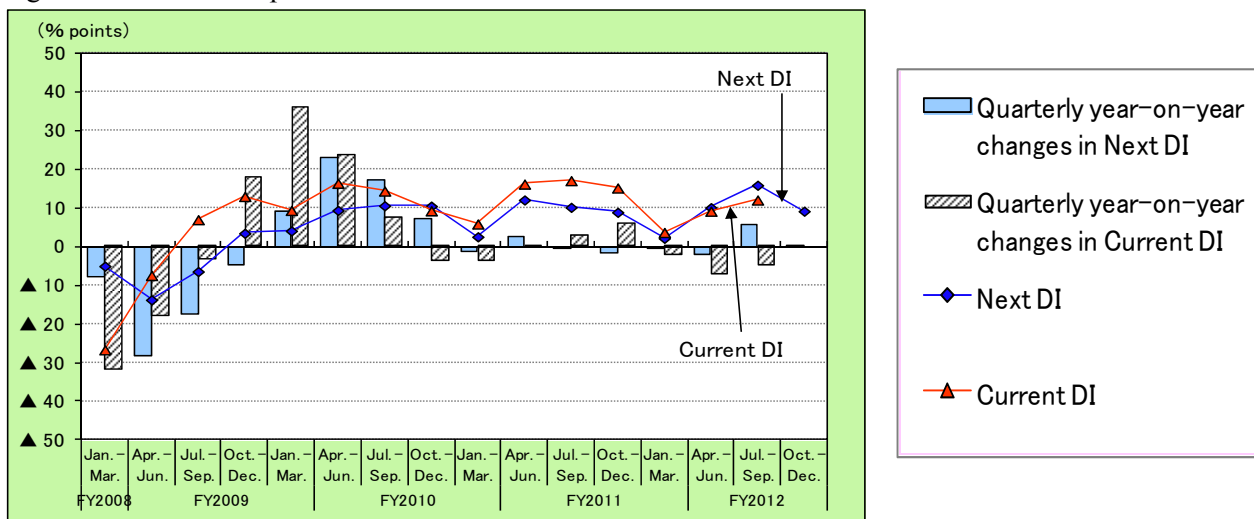


Figure III-2-18 Composition Ratio of Capital Investment in NIEs3 by Industry Sector



Notes: 1. The outer parts of the pie chart represent data for April-June 2012. The inner parts represent data for April-June 2011. The core part represents data for April-June 2012. 2. The total may not match due to rounding.

Figure III - 2 - 19 Capital Investment Forecasts in NIEs3



## 2 - (3) - (c) Capital Investment Results and Forecasts in China

Table III - 2 - 5 Capital Investment Results and Forecasts in China (by industry sector)

Capital Investment in China (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	13.2	11.3	11.2	5.6	11.3	17.3	9.7
	Forecasts: Current DI, % points	12.8	18.3	16.0	8.1	19.5	17.3	—
	Results: year-on-year changes, %	29.0	33.7	32.0	1.4	10.2	—	—
	Results: billion U.S. dollars	1.49	1.93	2.07	1.82	1.98	—	—
Chemicals	Forecasts: Next DI, % points	15.1	19.5	8.5	16.7	16.9	18.8	23.2
	Forecasts: Current DI, % points	7.3	13.3	19.0	10.9	22.6	10.3	—
	Results: year-on-year changes, %	▲ 29.2	▲ 0.4	86.0	▲ 9.2	32.0	—	—
General-purpose machinery	Forecasts: Next DI, % points	11.9	9.2	11.4	5.1	6.9	14.5	0.0
	Forecasts: Current DI, % points	17.3	23.7	11.9	5.2	22.2	12.1	—
	Results: year-on-year changes, %	84.9	64.0	31.5	21.8	▲ 4.9	—	—
Electrical machinery	Forecasts: Next DI, % points	18.5	8.2	12.5	▲ 0.9	6.4	14.5	4.4
	Forecasts: Current DI, % points	16.0	24.2	14.0	3.0	12.4	25.6	—
	Results: year-on-year changes, %	13.5	22.8	13.8	24.6	22.5	—	—
Transportation equipment	Forecasts: Next DI, % points	10.4	1.5	11.9	17.4	9.4	22.8	18.1
	Forecasts: Current DI, % points	▲ 0.7	21.8	22.0	12.0	16.2	22.7	—
	Results: year-on-year changes, %	84.4	61.4	71.7	▲ 11.1	▲ 8.7	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Figure III - 2 - 20 Capital Investment Results in China

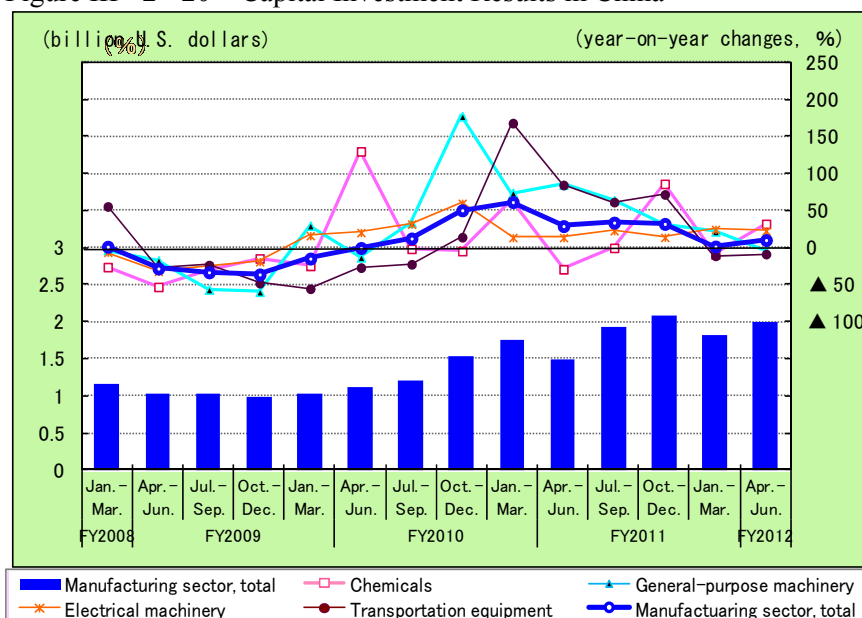
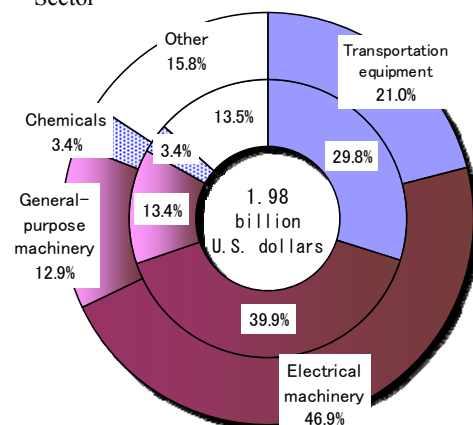
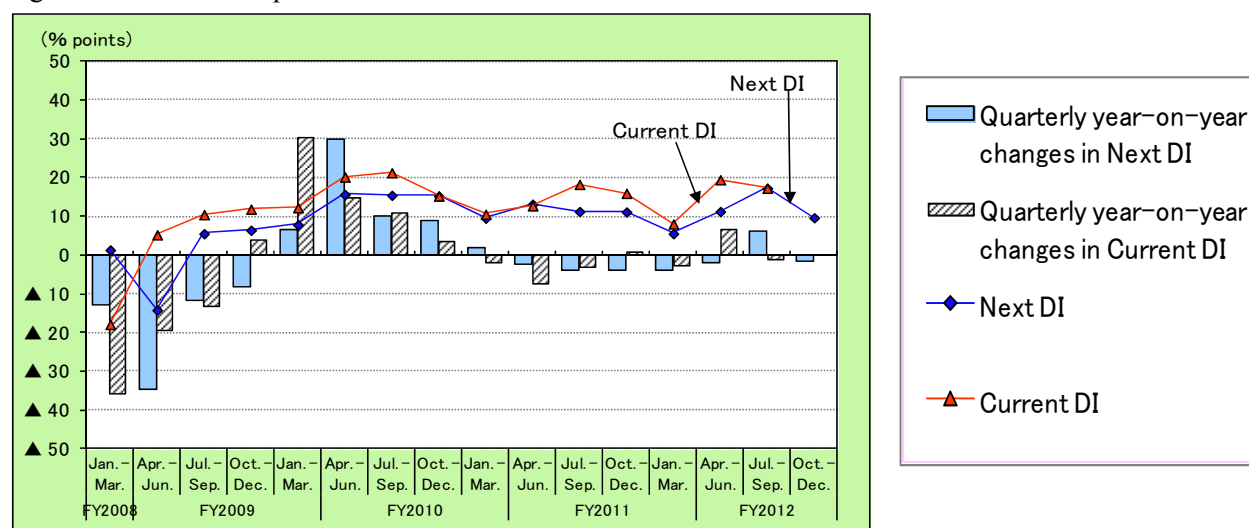


Figure III-2-21 Composition Ratio of Capital Investment in China by Industry Sector



Notes: 1. The outer parts of the pie chart represent data for April-June 2012. The inner parts represent data for April-June 2011. The core part represents data for April-June 2012. 2. The total may not match due to rounding.

Figure III - 2 - 22 Capital Investment Forecasts in China





## 2 - (4) Capital Investment Results and Forecasts in Europe

Table III - 2 - 6 Capital Investment Results and Forecasts in Europe (by industry sector)

Capital Investment in Europe (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	11.6	4.2	1.8	11.1	5.4	6.1	1.9
	Forecasts: Current DI, % points	2.7	4.4	7.8	9.0	7.2	6.4	—
	Results: year-on-year changes, %	36.5	45.3	32.4	▲ 4.5	2.1	—	—
	Results: billion U.S. dollars	0.68	0.69	0.96	0.96	0.70	—	—
Chemicals	Forecasts: Next DI, % points	11.1	15.8	13.2	13.9	13.9	13.5	0.0
	Forecasts: Current DI, % points	13.5	10.5	13.9	13.9	16.2	13.9	—
	Results: year-on-year changes, %	95.4	35.7	12.3	16.0	▲ 19.6	—	—
General-purpose machinery	Forecasts: Next DI, % points	8.5	5.1	▲ 5.4	13.4	12.2	5.1	12.1
	Forecasts: Current DI, % points	3.4	▲ 3.5	13.3	22.0	3.4	3.4	—
	Results: year-on-year changes, %	46.4	80.3	▲ 26.3	38.2	▲ 14.8	—	—
Electrical machinery	Forecasts: Next DI, % points	10.8	▲ 2.5	▲ 2.6	0.0	5.7	▲ 2.5	▲ 5.5
	Forecasts: Current DI, % points	▲ 7.3	2.7	▲ 9.3	0.0	2.6	11.1	—
	Results: year-on-year changes, %	90.9	▲ 44.9	▲ 24.2	▲ 19.0	▲ 77.3	—	—
Transportation equipment	Forecasts: Next DI, % points	14.3	▲ 6.7	0.0	26.6	3.0	13.8	▲ 10.2
	Forecasts: Current DI, % points	▲ 1.6	8.5	10.9	13.9	3.0	1.4	—
	Results: year-on-year changes, %	1.1	74.3	37.9	27.1	32.2	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Figure III - 2 - 23 Capital Investment Results in Europe

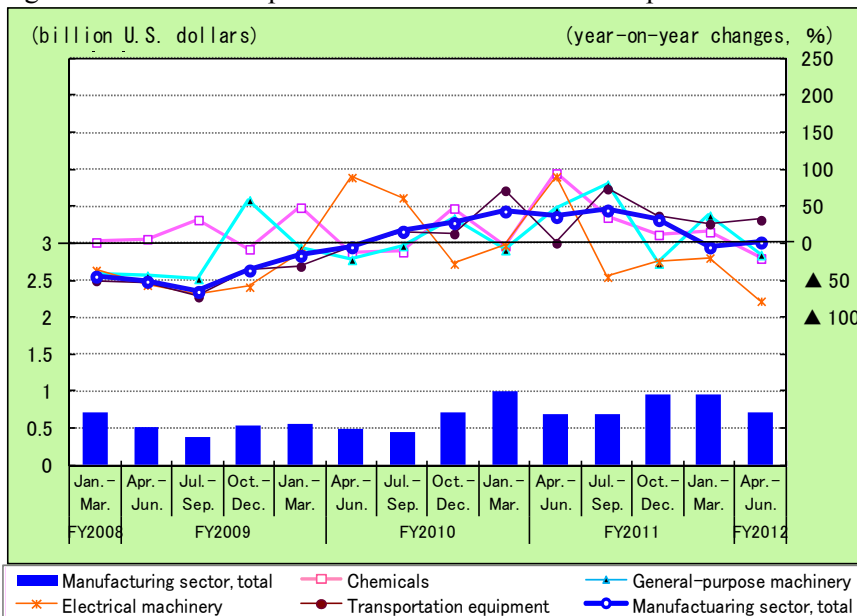
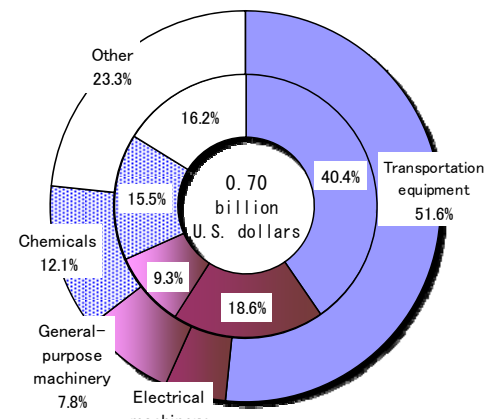
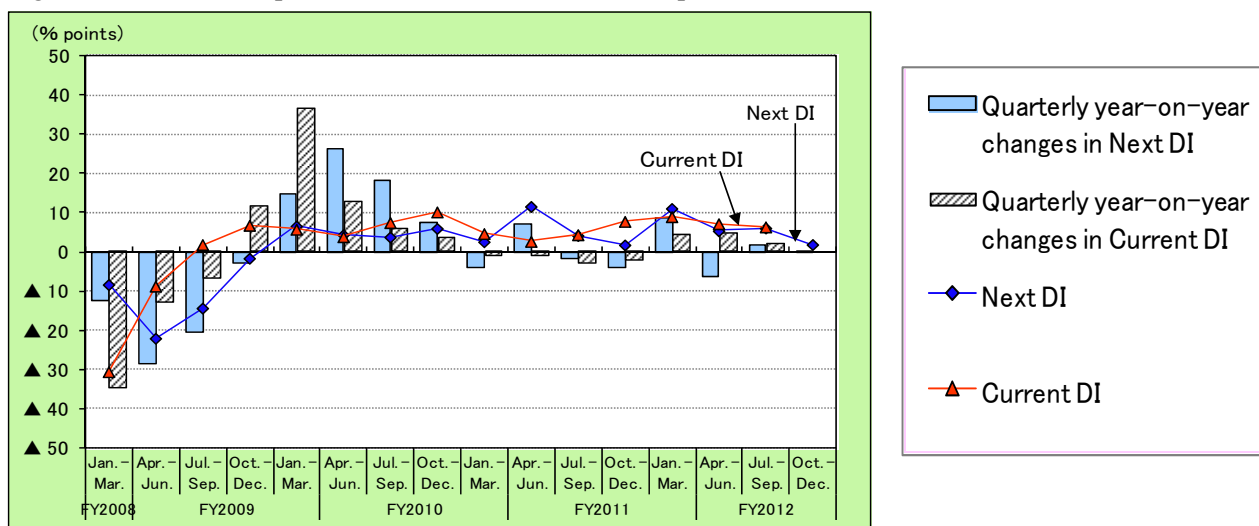


Figure III-2-24 Composition Ratio of Capital Investment in Europe by Industry Sector



Notes: 1. The outer parts of the pie chart represent data for April-June 2012. The inner parts represent data for April-June 2011. The core part represents data for April-June 2012. 2. The total may not match due to rounding.

Figure III - 2 - 25 Capital Investment Forecasts in Europe



### 3 - (1) Number of Employees Results in All Regions

Figure III - 3 - 1 Total Number of Employees Results in All Regions (by region)

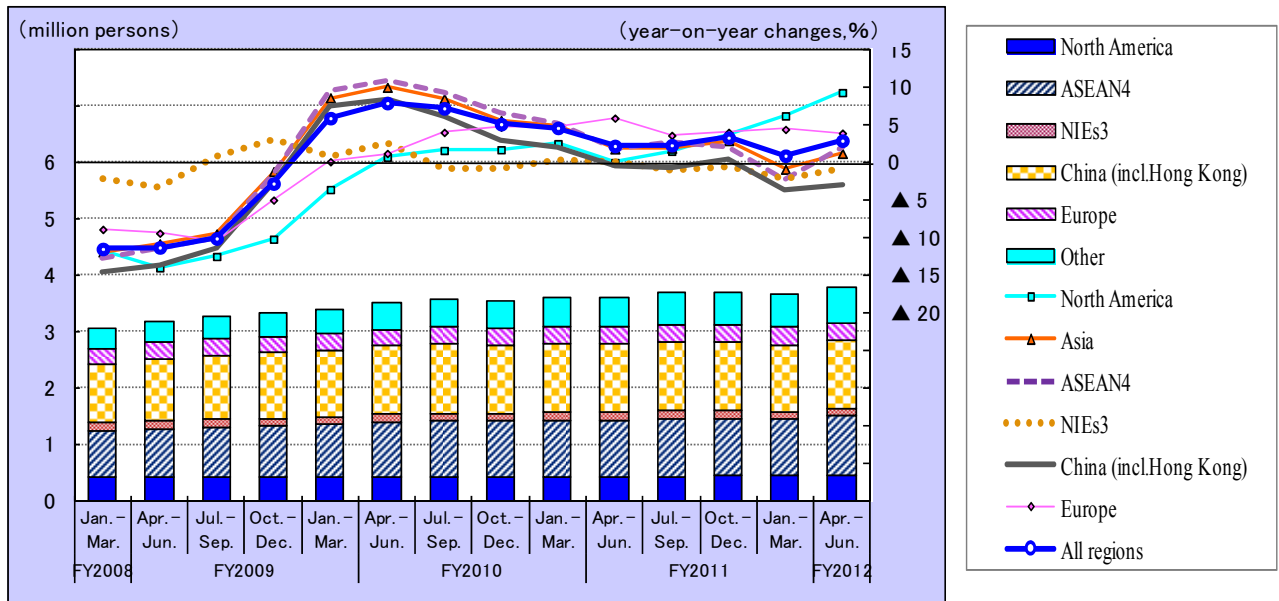


Figure III - 3 - 2 Total Number of Employees Results in All Regions (by industry sector)

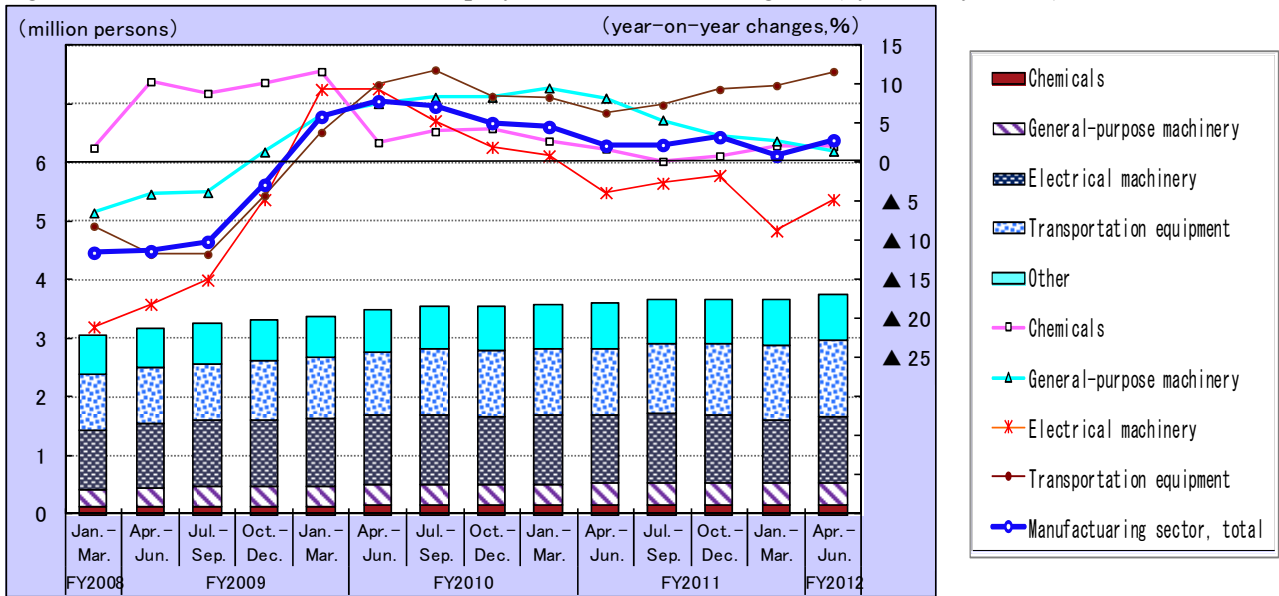


Figure III-3-3 Composition Ratio of Number of Employees by Region

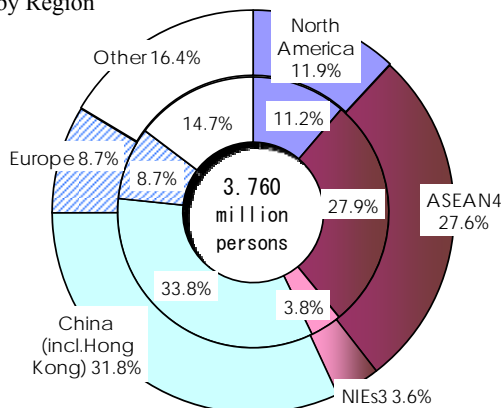
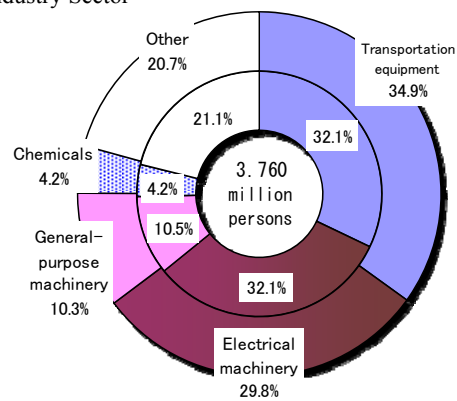


Figure III-3-4 Composition Ratio of Number of Employees by Industry Sector



Notes: 1. The outer parts of the pie charts represent data for April-June 2011. The inner parts represent data for April-June 2012. 2. The totals may not match due to rounding.

### 3 - (1) Number of Employees Forecasts in All Regions

Figure III - 3 - 5 Number of Employees Forecasts in All Regions

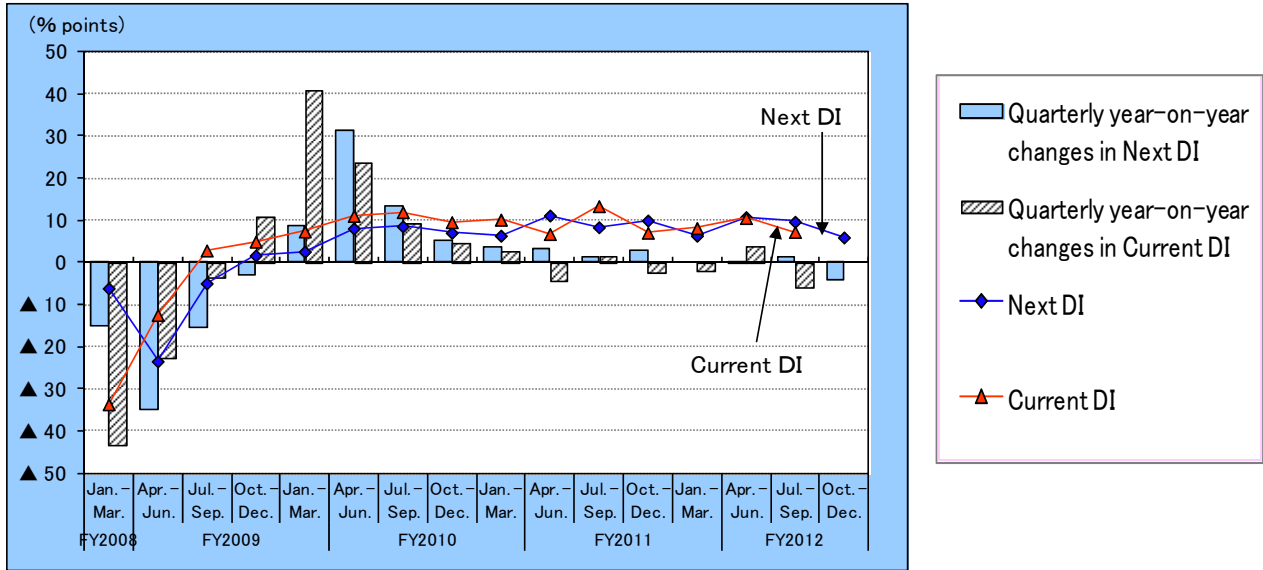


Figure III - 3 - 6 Number of Employees Forecasts by Region (Next DI)

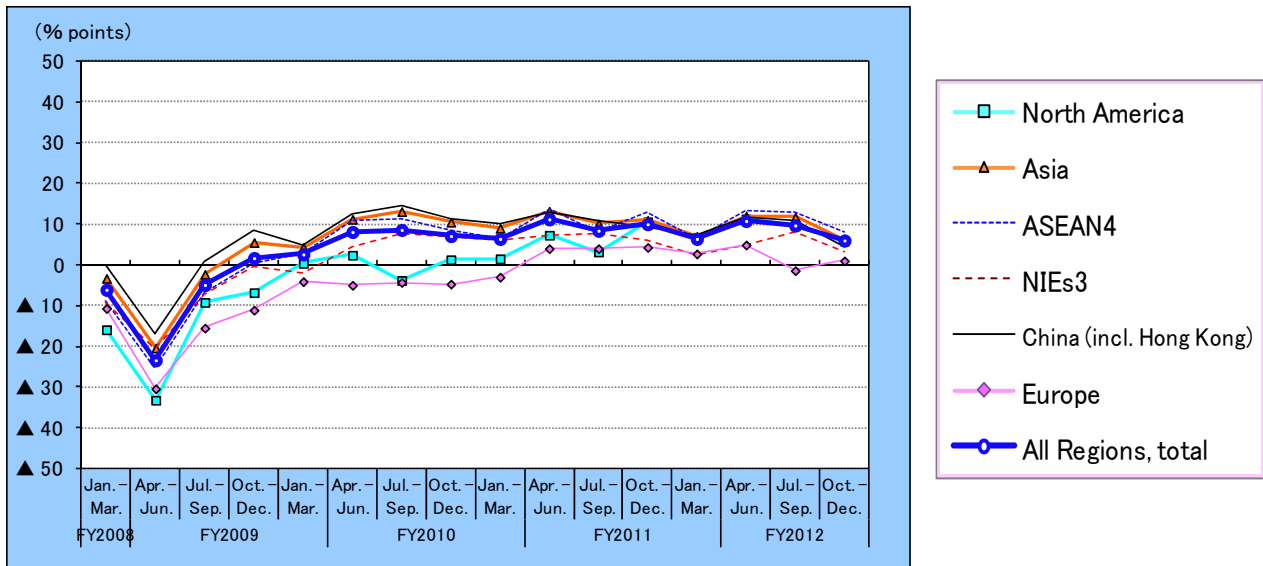
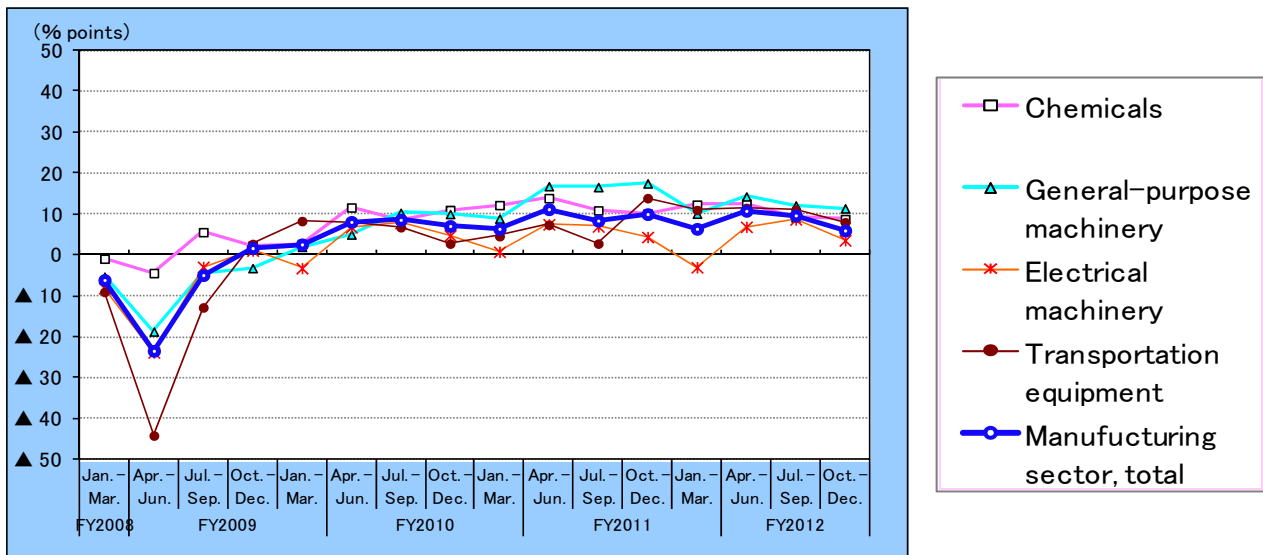


Figure III - 3 - 7 Number of Employees Forecasts in All Regions by Industry Sector (Next DI)



### 3 - (2) Number of Employees Results and Forecasts in North America

Table III - 3 - 1 Number of Employees Results and Forecasts in North America (by industry sector)

Number of Employees in North America (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	7.3	3.2	10.6	6.8	11.3	9.6	5.9
	Forecasts: Current DI, % points	1.6	12.6	11.7	14.4	12.5	7.1	—
	Results: year-on-year changes, %	0.0	1.5	3.7	6.2	9.3	—	—
	Results: million persons	0.404	0.410	0.420	0.434	0.447	—	—
Chemicals	Forecasts: Next DI, % points	10.7	2.2	6.6	13.3	6.2	12.5	9.1
	Forecasts: Current DI, % points	11.2	15.2	13.4	16.6	10.4	18.2	—
	Results: year-on-year changes, %	0.1	▲ 0.1	2.8	2.7	1.8	—	—
General-purpose machinery	Forecasts: Next DI, % points	17.2	17.2	19.4	11.7	11.8	17.5	16.7
	Forecasts: Current DI, % points	14.1	19.4	14.7	22.6	28.1	21.0	—
	Results: year-on-year changes, %	6.2	6.4	7.4	8.2	8.8	—	—
Electrical machinery	Forecasts: Next DI, % points	9.3	4.2	10.0	0.0	19.6	11.8	4.5
	Forecasts: Current DI, % points	14.9	22.0	3.8	15.6	11.8	0.0	—
	Results: year-on-year changes, %	1.7	▲ 0.3	0.9	▲ 3.6	▲ 4.9	—	—
Transportation equipment	Forecasts: Next DI, % points	0.0	▲ 7.4	14.1	11.3	10.8	7.4	5.0
	Forecasts: Current DI, % points	▲ 11.7	10.6	18.2	13.9	11.3	1.8	—
	Results: year-on-year changes, %	▲ 3.2	2.7	6.9	10.5	17.1	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Figure III - 3 - 8 Number of Employees Results in North America

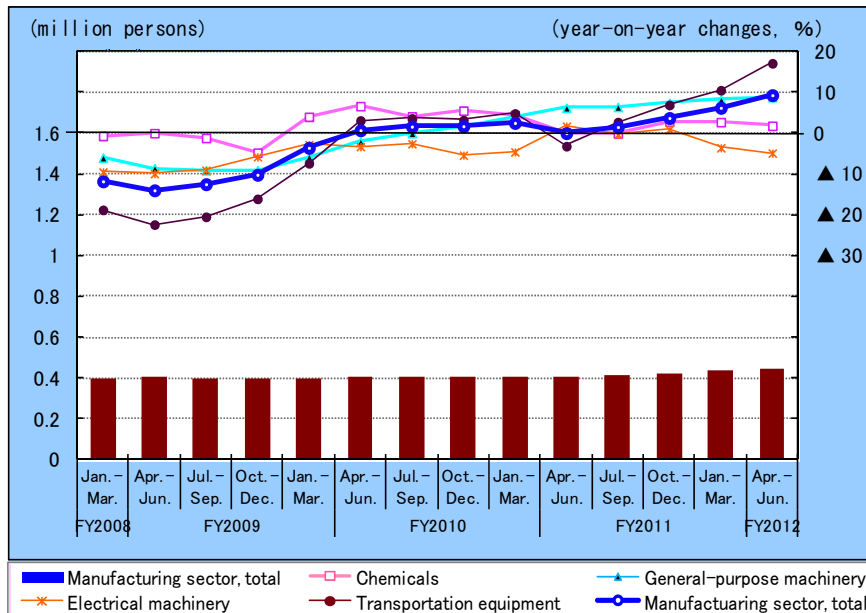
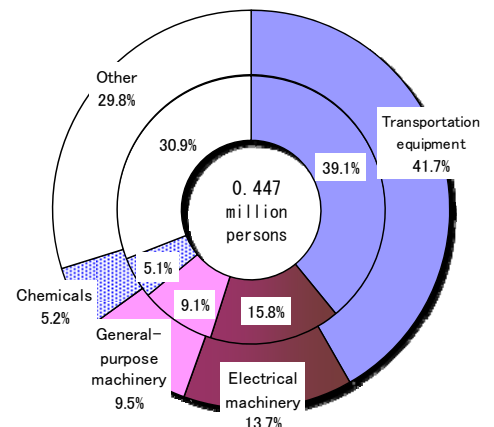
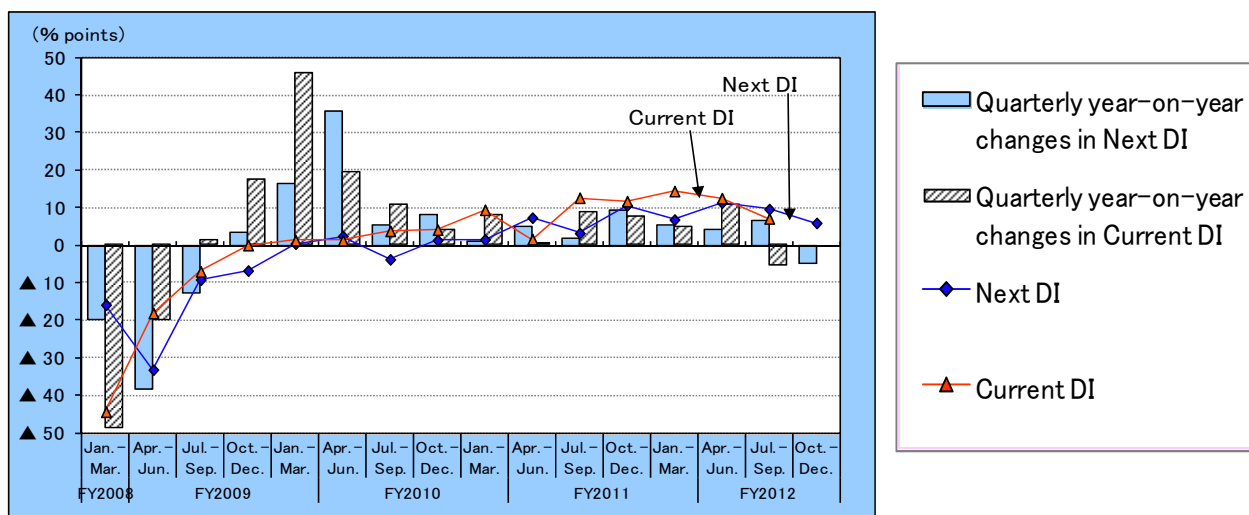


Figure III-3-9 Composition Ratio of Number of Employees in North America by Industry Sector



Notes: 1. The outer parts of the pie chart represent data for April-June 2012. The inner parts represent data for April-June 2011. The core part represents data for April-June 2012. 2. The total may not match due to rounding.

Figure III - 3 - 10 Number of Employees Forecasts in North America



### 3 - (3) Number of Employees Results and Forecasts in Asia

Table III - 3 - 2 Number of Employees Results and Forecasts in Asia (by industry sector)

Number of Employees in Asia (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	13.2	10.1	11.0	7.0	12.0	11.7	6.4
	Forecasts: Current DI, % points	7.9	15.3	6.7	8.1	11.3	7.9	—
	Results: year-on-year changes, %	1.8	1.9	2.9	▲ 0.9	1.2	—	—
	Results: million persons	2.672	2.725	2.713	2.669	2.749	—	—
Chemicals	Forecasts: Next DI, % points	15.1	13.5	12.0	14.5	16.0	10.6	10.5
	Forecasts: Current DI, % points	16.2	10.7	17.3	13.1	15.3	8.1	—
	Results: year-on-year changes, %	3.4	1.6	2.0	3.3	4.2	—	—
General-purpose machinery	Forecasts: Next DI, % points	19.6	17.6	19.4	10.0	15.7	14.7	12.2
	Forecasts: Current DI, % points	18.8	21.0	11.5	12.7	13.9	11.1	—
	Results: year-on-year changes, %	8.6	5.3	2.6	1.7	0.3	—	—
Electrical machinery	Forecasts: Next DI, % points	7.5	7.5	2.5	▲ 3.9	5.7	9.3	3.6
	Forecasts: Current DI, % points	1.9	8.4	▲ 3.8	▲ 6.0	5.2	7.6	—
	Results: year-on-year changes, %	▲ 4.2	▲ 2.5	▲ 1.5	▲ 9.5	▲ 5.6	—	—
Transportation equipment	Forecasts: Next DI, % points	11.8	7.9	17.6	14.2	15.7	16.5	9.8
	Forecasts: Current DI, % points	▲ 1.2	21.9	10.6	19.5	19.4	10.1	—
	Results: year-on-year changes, %	8.0	8.0	10.7	10.2	12.1	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Figure III - 3 - 11 Number of Employees Results in Asia

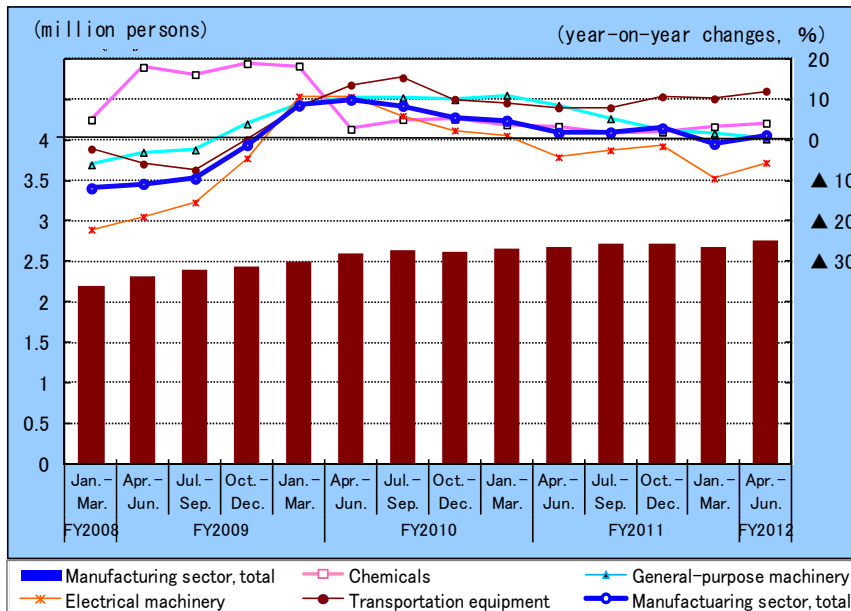
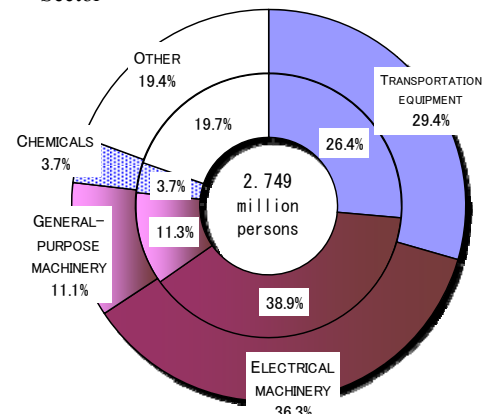
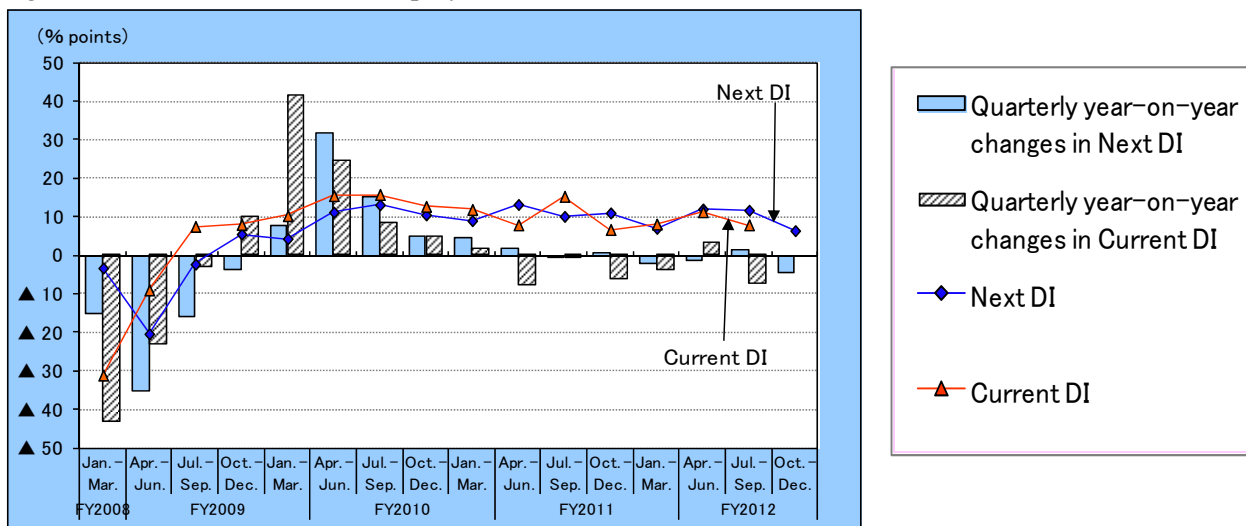


Figure III-3-12 Composition Ratio of Number of Employees in Asia by Industry Sector



Notes: 1. The outer parts of the pie chart represent data for April-June 2011. The inner parts represent data for April-June 2012. The core part represents data for April-June 2012. 2. The total may not match due to rounding.

Figure III - 3 - 13 Number of Employees Forecasts in Asia



### 3 - (3) - (a) Number of Employees Results and Forecasts in ASEAN4

Table III - 3 - 3 Number of Employees Results and Forecasts in ASEAN4 (by industry sector)

Number of Employees in ASEAN4 (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	13.7	7.9	12.7	6.5	13.2	12.7	8.2
	Forecasts: Current DI, % points	3.6	13.5	2.0	12.8	15.0	9.8	—
	Results: year-on-year changes, %	1.7	2.8	2.0	▲ 2.3	2.0	—	—
	Results: million persons	1.003	1.032	1.021	0.996	1.038	—	—
Chemicals	Forecasts: Next DI, % points	16.0	12.3	12.9	10.0	13.9	9.0	12.2
	Forecasts: Current DI, % points	15.0	5.1	14.8	8.8	12.8	8.5	—
	Results: year-on-year changes, %	1.0	1.2	2.1	1.9	3.4	—	—
General-purpose machinery	Forecasts: Next DI, % points	14.5	10.2	16.9	7.1	11.0	11.6	18.7
	Forecasts: Current DI, % points	15.9	11.3	6.0	20.0	16.1	14.6	—
	Results: year-on-year changes, %	5.8	3.9	▲ 0.4	1.9	3.9	—	—
Electrical machinery	Forecasts: Next DI, % points	4.7	6.7	1.3	▲ 11.3	3.7	10.6	0.0
	Forecasts: Current DI, % points	▲ 4.8	0.6	▲ 10.0	▲ 1.8	13.1	3.4	—
	Results: year-on-year changes, %	▲ 5.4	▲ 1.9	▲ 3.3	▲ 14.4	▲ 6.8	—	—
Transportation equipment	Forecasts: Next DI, % points	15.5	7.0	18.0	15.1	21.7	17.4	9.9
	Forecasts: Current DI, % points	▲ 6.2	24.0	3.6	28.2	23.5	14.0	—
	Results: year-on-year changes, %	9.8	9.5	10.5	10.6	12.7	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Figure III - 3 - 14 Number of Employees Results in ASEAN4

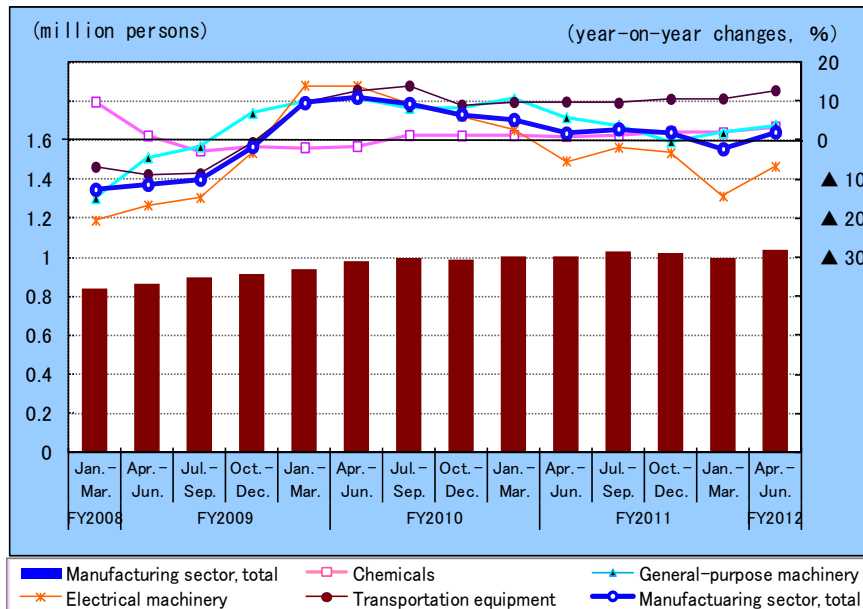
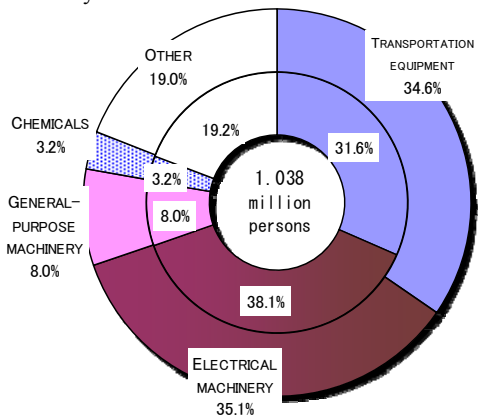
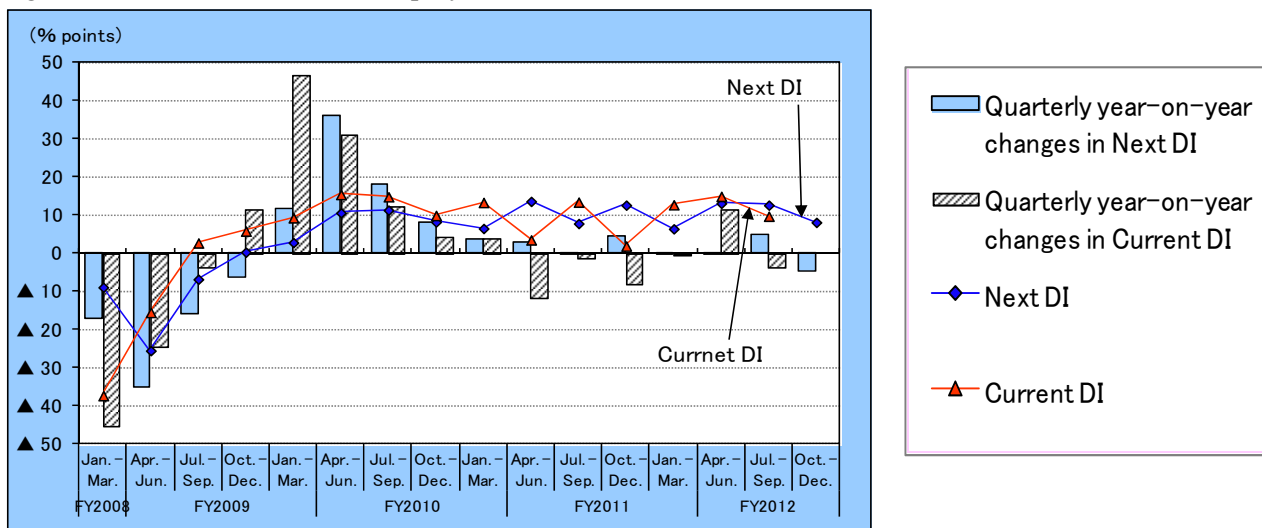


Figure III-3-15 Composition Ratio of Number of Employees in ASEAN4 by Industry Sector



Notes: 1. The outer parts of the pie chart represent data for April-June 2012. The inner parts represent data for April-June 2011. The core part represents data for April-June 2012. 2. The total may not match due to rounding.

Figure III - 3 - 16 Number of Employees Forecasts in ASEAN4



### 3 - (3) - (b) Number of Employees Results and Forecasts in NIEs3

Table III - 3 - 4 Number of Employees Results and Forecasts in NIEs3 (by industry sector)

Number of Employees in NIEs3 (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	7.4	7.8	6.2	2.2	4.9	8.0	<b>3.3</b>
	Forecasts: Current DI, % points	12.0	11.9	6.1	4.4	13.7	<b>3.3</b>	
	Results: year-on-year changes, %	0.1	▲ 1.0	▲ 0.5	▲ 2.3	▲ 0.9	—	
	Results: million persons	0.136	0.135	0.136	0.134	<b>0.136</b>		
Chemicals	Forecasts: Next DI, % points	17.4	12.0	9.8	10.8	8.0	10.4	<b>7.7</b>
	Forecasts: Current DI, % points	24.0	11.6	23.9	12.0	22.9	<b>5.8</b>	—
	Results: year-on-year changes, %	4.6	2.8	4.2	2.4	<b>3.2</b>	—	—
General-purpose machinery	Forecasts: Next DI, % points	17.9	22.2	22.6	9.4	10.0	9.7	<b>3.0</b>
	Forecasts: Current DI, % points	22.2	25.8	21.2	3.2	12.1	▲ 2.8	—
	Results: year-on-year changes, %	21.5	14.1	9.1	7.2	<b>2.4</b>	—	—
Electrical machinery	Forecasts: Next DI, % points	▲ 1.9	0.0	▲ 1.9	▲ 7.5	0.0	3.9	▲ 1.7
	Forecasts: Current DI, % points	0.0	0.0	▲ 15.1	▲ 6.1	3.9	▲ 5.2	—
	Results: year-on-year changes, %	▲ 11.0	▲ 10.1	▲ 9.3	▲ 10.9	▲ 7.4	—	—
Transportation equipment	Forecasts: Next DI, % points	0.0	▲ 4.2	0.0	7.4	3.7	4.0	<b>15.4</b>
	Forecasts: Current DI, % points	4.0	6.9	0.0	10.7	11.6	<b>18.5</b>	—
	Results: year-on-year changes, %	11.9	6.6	7.0	5.1	▲ 1.2	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Figure III - 3 - 17 Number of Employees Results in NIEs3

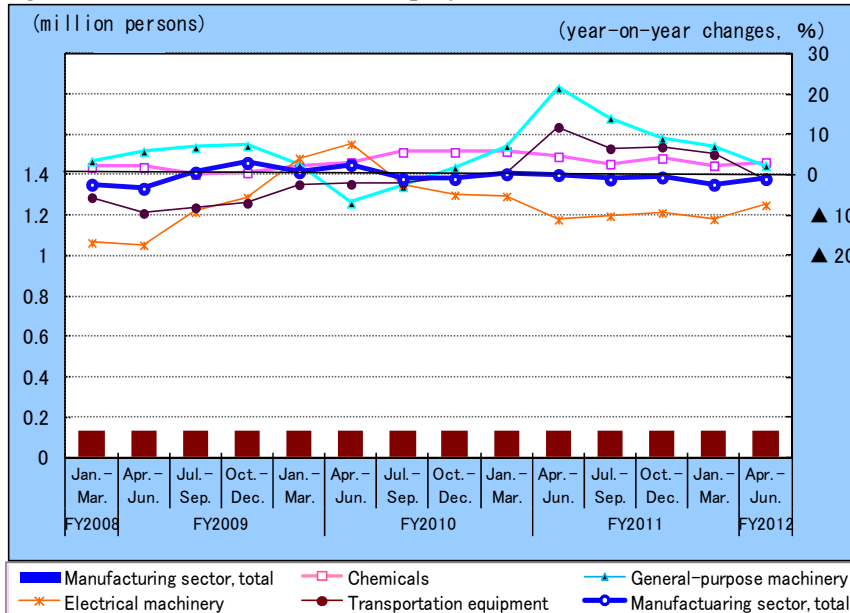
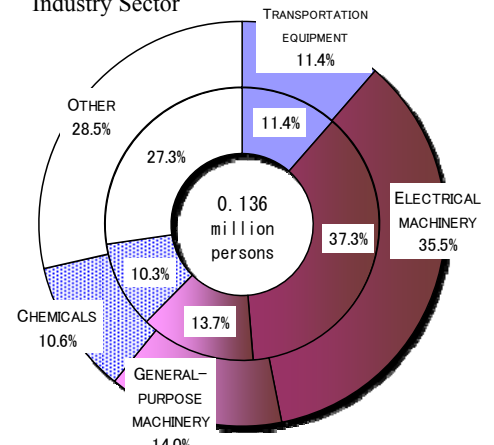
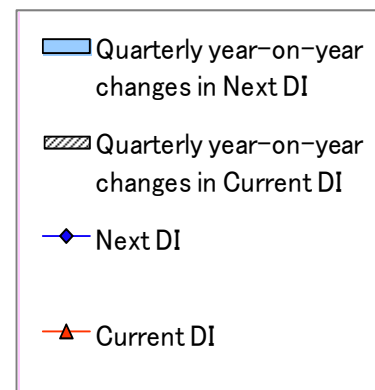
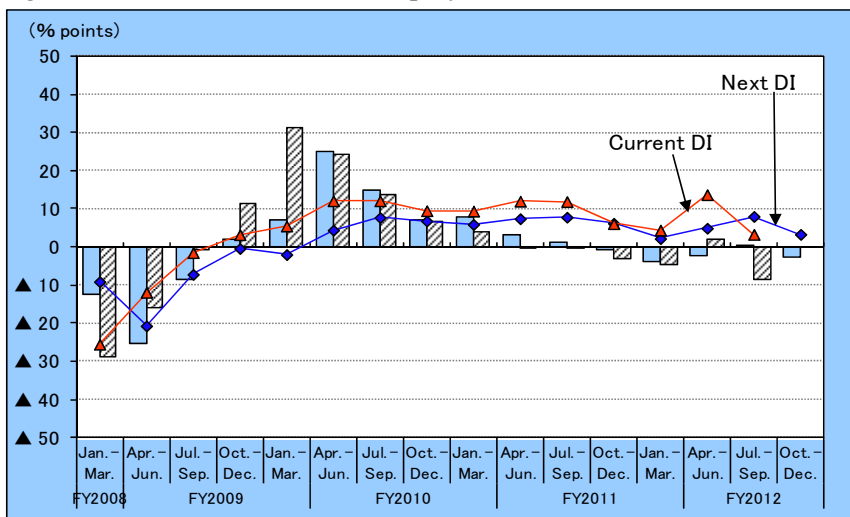


Figure III-3-18 Composition Ratio of Number of Employees in NIEs3 by Industry Sector



Notes: 1. The outer parts of the pie chart represent data for April-June 2012. The inner parts represent data for April-June 2011. The core part represents data for April-June 2012. 2. The total may not match due to rounding.

Figure III - 3 - 19 Number of Employees Forecasts in NIEs3



### 3 - (3) - (c) Number of Employees Results and Forecasts in China

Table III - 3 - 5 Number of Employees Results and Forecasts in China (by industry sector)

Number of Employees in China (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	12.8	10.7	9.2	7.3	11.8	11.0	4.3
	Forecasts: Current DI, % points	8.2	16.0	8.5	5.3	8.0	6.3	—
	Results: year-on-year changes, %	▲ 0.5	▲ 0.8	0.5	▲ 3.7	▲ 2.9	—	—
	Results: million persons	1,217	1,224	1,209	1,181	1,197	—	—
Chemicals	Forecasts: Next DI, % points	13.7	15.8	12.9	22.0	22.5	13.2	12.1
	Forecasts: Current DI, % points	13.5	16.1	17.2	18.4	15.5	9.1	—
	Results: year-on-year changes, %	4.1	0.8	0.8	3.1	4.0	—	—
General-purpose machinery	Forecasts: Next DI, % points	22.7	19.5	19.4	11.8	17.0	16.2	8.7
	Forecasts: Current DI, % points	20.3	23.9	11.8	10.8	11.5	9.8	—
	Results: year-on-year changes, %	8.8	5.1	1.8	▲ 1.0	▲ 3.8	—	—
Electrical machinery	Forecasts: Next DI, % points	11.5	9.9	3.9	▲ 0.7	8.8	9.7	5.4
	Forecasts: Current DI, % points	6.1	15.8	1.1	▲ 8.7	1.5	11.5	—
	Results: year-on-year changes, %	▲ 5.2	▲ 4.5	▲ 2.3	▲ 9.6	▲ 7.7	—	—
Transportation equipment	Forecasts: Next DI, % points	9.2	9.6	20.3	13.9	11.7	18.9	7.6
	Forecasts: Current DI, % points	▲ 0.6	21.1	17.5	15.1	14.8	4.8	—
	Results: year-on-year changes, %	3.0	3.8	6.3	5.5	7.0	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Figure III - 3 - 20 Number of Employees Results in China

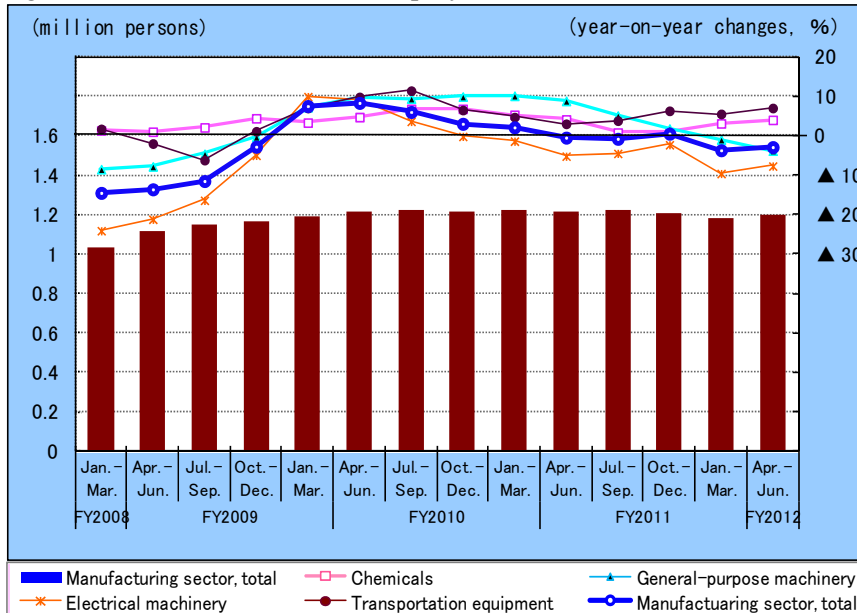
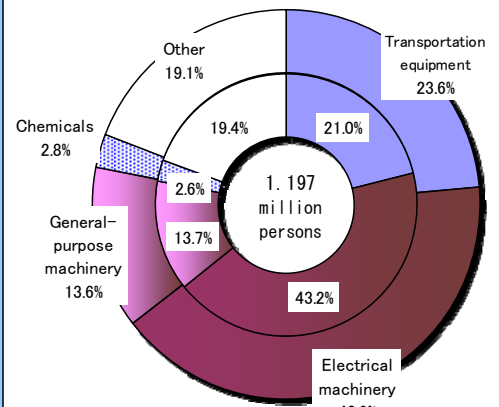
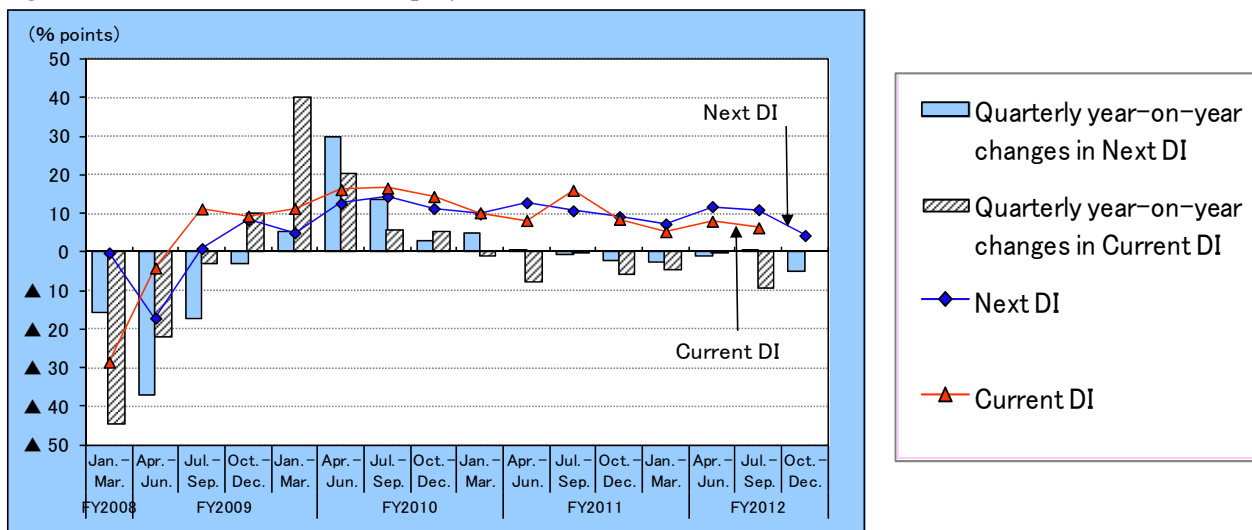


Figure III-3-21 Composition Ratio of Number of Employees in China by Industry Sector



Notes: 1. The outer parts of the pie chart represent data for April-June 2012. The inner parts represent data for April-June 2011. The core part represents data for April-June 2012. 2. The total may not match due to rounding.

Figure III - 3 - 22 Number of Employees Forecasts in China





### 3 - (4) Number of Employees Results and Forecasts in Europe

Table III - 3 - 6 Number of Employees Results and Forecasts in Europe (by industry sector)

Number of Employees in Europe (by industry sector)		CY2011			CY2012			
		Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing sector, Total	Forecasts: Next DI, % points	4.0	4.0	4.3	2.7	4.9	▲ 1.4	1.0
	Forecasts: Current DI, % points	5.9	0.6	4.0	2.0	5.2	1.6	—
	Results: year-on-year changes, %	5.9	3.6	4.0	4.4	3.9	—	—
	Results: million persons	0.312	0.316	0.320	0.323	0.327	—	—
Chemicals	Forecasts: Next DI, % points	10.3	9.5	4.5	5.0	4.5	0.0	▲ 2.5
	Forecasts: Current DI, % points	9.5	6.8	7.5	6.7	2.5	2.5	—
	Results: year-on-year changes, %	▲ 2.7	▲ 4.1	▲ 3.7	▲ 1.4	▲ 3.9	—	—
General-purpose machinery	Forecasts: Next DI, % points	7.8	10.9	11.7	7.6	8.2	1.6	5.0
	Forecasts: Current DI, % points	9.3	13.3	6.1	3.1	6.3	1.6	—
	Results: year-on-year changes, %	7.5	6.4	7.7	7.2	6.4	—	—
Electrical machinery	Forecasts: Next DI, % points	2.3	2.0	13.0	0.0	8.9	2.2	0.0
	Forecasts: Current DI, % points	▲ 2.0	2.1	4.1	8.9	4.4	▲ 2.4	—
	Results: year-on-year changes, %	▲ 0.5	▲ 9.5	▲ 9.0	▲ 6.4	▲ 1.7	—	—
Transportation equipment	Forecasts: Next DI, % points	0.0	▲ 1.3	▲ 1.2	0.0	▲ 2.5	▲ 8.7	▲ 2.6
	Forecasts: Current DI, % points	5.3	▲ 12.2	4.0	▲ 10.0	1.4	▲ 3.8	—
	Results: year-on-year changes, %	10.4	7.7	7.8	8.5	7.2	—	—

Notes: Next DI indicates forecasts as of six months ago. Current DI indicates forecasts as of three months ago.

Figure III - 3 - 23 Number of Employees Results in Europe

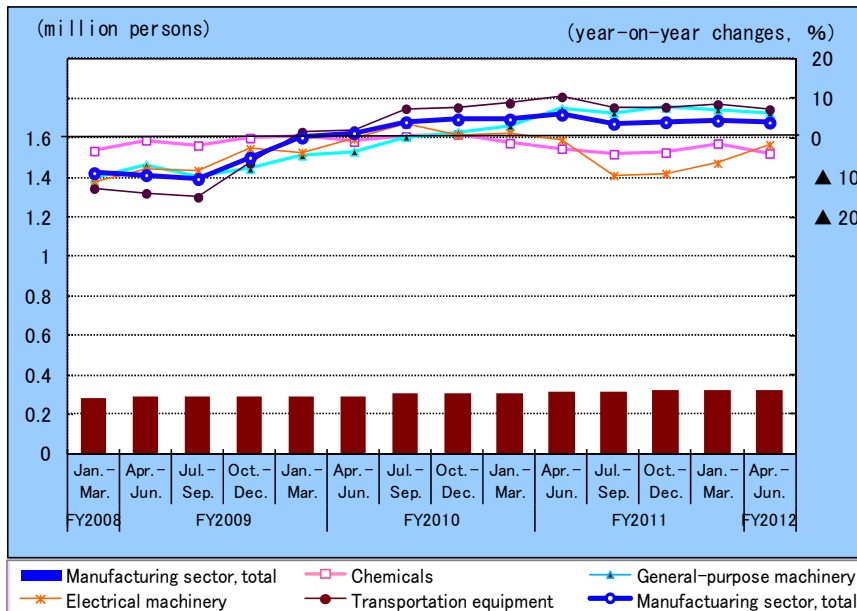
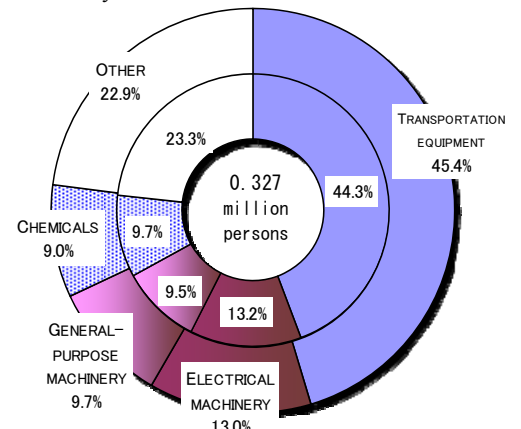
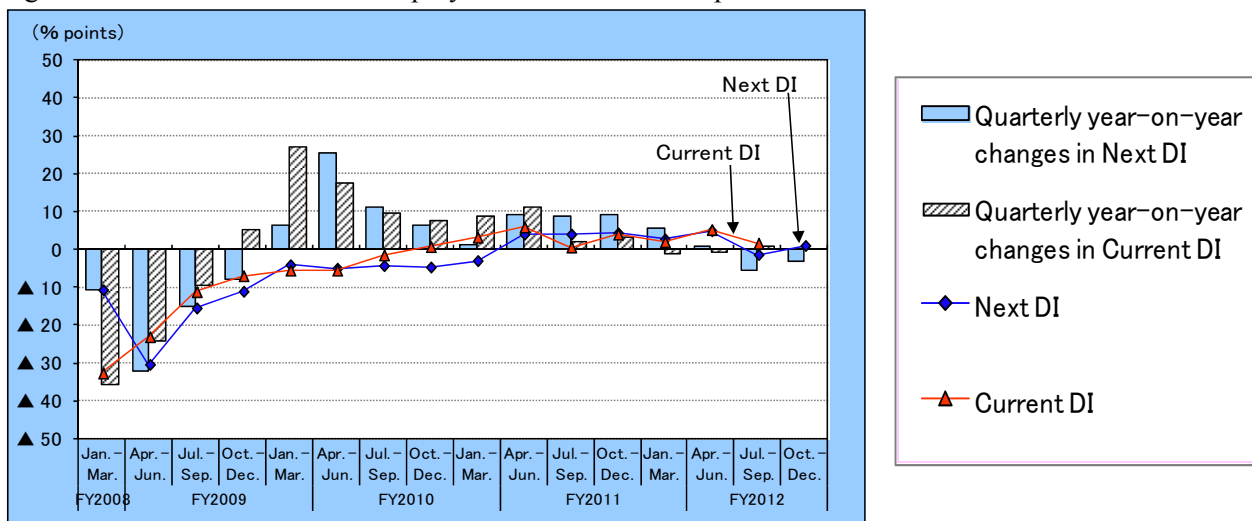


Figure III-3-24 Composition Ratio of Number of Employees in Europe by Industry Sector



Notes: 1. The outer parts of the pie chart represent data for April-June 2012. The inner parts represent data for April-June 2011. The core part represents data for April-June 2012. 2. The total may not match due to rounding.

Figure III - 3 - 25 Number of Employees Forecasts in Europe



## IV About the Quarterly Survey of Overseas Subsidiaries

### 1. Outline of the Survey

#### (1) Purpose of the survey

The purpose of this survey is to promote flexible policymaking for both economy and industry, by grasping the dynamic changes in the overseas activities of Japanese companies.

#### (2) Legal basis of the survey

The survey is conducted by the Ministry of Economy, Trade and Industry with approval under the Statistics Act.

#### (3) Date of the survey

The survey was based on the period ending on the last day of June 2012. (The deadline for submitting survey responses for this quarter was August 15, 2012.)

#### (4) Coverage of the Survey

The survey covers Japanese companies that met all the following criteria as of the end of March 2011: All industries except finance, insurance, and real estate; Companies with 100 million yen or more in capital; Companies with 50 or more employees; Companies with overseas subsidiaries.

This survey also targets overseas subsidiaries of the above Japanese parent companies (including overseas subsidiaries that were established during the term of the survey) that meet all of the following criteria as of the end of the surveyed quarter: Manufacturing companies; Companies with 50 or more employees; Companies with 50% or more of their capital coming from parent companies, including both direct and indirect funds (such as funds provided via local subsidiaries).

#### (5) Method of the Survey

The survey was conducted via mail, using self-declarations submitted by Japanese parent companies.

#### (6) Survey Items

The survey covers actual figures and Diffusion Index (business confidence) for sales, capital investment, and number of employees.

#### (7) Response Rate

The responses to the survey for this quarter are summarized below:

Number of companies covered by the survey (overseas subsidiaries)	Number of companies that responded	Response rate
4,824	3,756	77.9%

### 2. Notes on Use

#### (1) Regarding listed currencies

Amounts listed in local currencies are analyzed by converting them into U.S. dollars at the average exchange rate for the quarter announced by the IMF. (Please see next page)

#### (2) Adjustments to deal with gaps in reported values

Previously omitted parts were added, starting with the April–June quarter every year, resulting in a gap between results for current quarters and those for previous quarters. Therefore, comparisons between the current quarter and the corresponding quarter of the previous year are calculated and estimated by totaling the figures only for overseas subsidiaries (newly established companies included) continuously subject to the survey since the corresponding quarter of the previous year.

#### (3) Revisions to statistical data

Statistical data for the current quarter are preliminary results. They are revised at the time of publication of the survey report for the next quarter.

Annual Revisions are conducted once a year at the time of publication of the survey report for the April–June quarter. Statistical data for the previous year were retroactively revised and fixed.

#### (4) Tabulation method

Data for all companies covered by the survey is tabulated after estimating the results for companies that did not submit responses, based on the following formula in each region and sector (the number of employees given in the previous quarter is used in the case of employees). All items are estimated except the capital investment.

Estimated values for this quarter for companies not submitting data =  
Value for the corresponding quarter in the previous year for relevant companies ×

$$\frac{\text{Total values for this quarter for companies that submitted data both this quarter and in the same quarter of the previous year}}{\text{Total values for the same quarter of the previous year for companies that submitted data both this quarter and in the same quarter of the previous year}}$$

#### (5) Industrial classification

Industrial classification is based on the Japan Standard Industrial Classification (JSIC).

### 3. Classification of countries and regions

(1) North America: the United States and Canada

(2) Asia

(a) ASEAN4: Indonesia, Thailand, the Philippines, and Malaysia

(b) NIEs3: Singapore, Taiwan, and Korea

(c) China: including Hong Kong

(d) Other Asian countries : India, Vietnam, Sri Lanka, Pakistan, Bangladesh, Myanmar, and Laos

(3) Europe: Ireland, the United Kingdom, Italy, Ukraine, Austria, the Netherlands, Greece, Sweden, Spain, Slovakia, Montenegro, the Czech Republic, Denmark, Germany, Turkey, Hungary, Finland, France, Bulgaria, Belgium, Poland, Portugal, Luxembourg, Romania, and Russia

(4) Other: the United Arab Emirates, Argentina, Israel, Uruguay, Venezuela, Egypt, El Salvador, Australia, Costa Rica, Columbia, Samoa, Swaziland, Tanzania, Chile, New Zealand, Brazil, Peru, Mexico, South Africa, and Morocco

### 4. Exchange rates of major currencies against the U.S. dollars

(average term rates published by IMF "IFS")

		FY2011				FY2012
		Apr. -Jun.	Jul. -Sep.	Oct. -Dec.	Jan. -Mar.	Apr. -Jun.
Japan	Yen	81.71	77.82	77.40	79.27	80.18
ASEAN4	Indonesia (Rupiah)	8593.5	8538.6	9000.4	9101.9	9300.0
	Malaysia (Ringgit)	3.0185	3.0219	3.1522	3.0605	3.1146
	Philippines (Peso)	43.246	42.752	43.458	43.046	42.776
	Thailand (Baht)	30.270	30.125	31.017	30.999	31.293
NIEs3	Republic of Korea (Won)	1083.40	1084.70	1143.90	1131.20	1152.70
	Singapore (Dollar)	1.2400	1.2255	1.2875	1.2642	1.2641
	Taiwan (Dollar)	28.8987	29.2007	30.2643	29.7233	29.6583
China	People's Republic of China (Yuan)	6.5022	6.4177	6.3414	6.3081	6.3066
	Hong Kong (Dollar)	7.777	7.793	7.778	7.760	7.761
Europe	United Kingdom (Pound)*	1.634	1.609	1.574	1.571	1.583
	Euro Area (Euro)	0.6948	0.7088	0.7420	0.7629	0.7800

\* U.S. dollars per U.K. pound

Source: INTERNATIONAL FINANCIAL STATISTICS (IMF)

### 5. Industrial Classification

A type of industry classification	Japan Standard Industrial Classification (Code)
FOOD AND TOBACCO	Manufacture of food (09), manufacture of beverages, tobacco and feed (10)
TEXTILES	Manufacture of textile mill products (11)
LUMBER, PULP, PAPER AND PAPER PRODUCTS	Manufacture of lumber and wood products, except furniture (12), Manufacture of pulp, paper and paper products (14)
CHEMICALS	Manufacture of chemical and allied products (16)
CERAMIC, STONE AND CLAY PRODUCTS	Manufacture of ceramic, stone and clay products (21)
IRON AND STEEL	Manufacture of iron and steel (22)
NON-FERROUS METALS	Manufacture of non-ferrous metals and products (23)
FABRICATED METAL PRODUCTS	Manufacture of fabricated metal products (24)
GENERAL-PURPOSE, PRODUCTION AND BUSINESS ORIENTED MACHINERY	Manufacture of general-purpose machinery (25), Manufacture of production machinery (26), Manufacture of business oriented machinery (27)
ELECTRICAL MACHINERY	Electronic parts, devices and electronic circuits (28), Manufacture of electrical machinery, equipment and supplies (29), Manufacture of information and communication electronics equipment (30)
TRANSPORTATION EQUIPMENT	Manufacture of transportation equipment (31)
MISCELLANEOUS MANUFACTURING INDUSTRIES	Manufacture of furniture and fixtures (13), Printing and allied industries (15), Manufacture of petroleum and coal products (17), Manufacture of plastic products, except otherwise classified (18), Manufacture of rubber products (19), Manufacture of tanning, leather products and fur skins (20), Miscellaneous manufacturing industries (32)

# 6. Questionnaire

Where to send	Ministry of Economy, Trade and Industry
Due date	August 15, 2012
No. of copies to be submitted	1

Quarterly Survey of Overseas Subsidiaries

**Questionnaire for Quarterly Survey of Overseas Subsidiaries**

**April - June (2012)**

As of the end of June 2012

政府統計

**Confidential**

The confidentiality of information provided in the questionnaire shall be protected under the Statistics Act.

**Enter the currency code for the amounts you chose.**

**※ Please be sure to fill in this section.**

Currency code (See the reverse side)	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Period for the amounts	<input checked="" type="radio"/> Quarter	<input type="radio"/> Half year	

**If the applicable period for the amount you enter here is not a quarter period, cross out "Quarter" with a double line and circle "Half year."**

**Make an estimate based on the actual situation eliminating seasonal factors, and choose one from "1. Increase," "2. Unchanged" and "3. Decrease." Circle the applicable number.**  
Both the forecast of the current quarter and the next quarter shall be based on comparison with the respective previous quarter.

**Please use a black or blue ballpoint pen or felt-tip pen, when fill in to the questionnaire.**

Item	Actual result										Forecast		Remarks	
	April - June (2012)										Current quarter	Next quarter		
											July - September (2012)	October - December (2012)		
Sales <b>101</b>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	1. Increase 2. Unchanged 3. Decrease	1. Increase 2. Unchanged 3. Decrease	
Local sales <b>102</b>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	1. Increase 2. Unchanged 3. Decrease	1. Increase 2. Unchanged 3. Decrease	
Sales to Japan <b>103</b>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	1. Increase 2. Unchanged 3. Decrease	1. Increase 2. Unchanged 3. Decrease	
Sales to countries other than Japan <b>104</b>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	1. Increase 2. Unchanged 3. Decrease	1. Increase 2. Unchanged 3. Decrease	
Acquisition of tangible fixed assets in this term (excluding land) <b>201</b>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	1. Increase 2. Unchanged 3. Decrease	1. Increase 2. Unchanged 3. Decrease	

**The amount of the tangible fixed assets that your company acquired in this term. The amount does not include any decreases (due to retirement, etc.).**

If you answered "1. Increase" for "Next quarter" in 201, then in 202, circle the applicable purpose of acquiring the assets. (Multiple answers allowed.)	<b>202</b>	1	To increase production capacity	2	To update or repair facilities and equipment	3	To promote rationalization and efficiency	4	Others
--	------------	---	---------------------------------	---	--	---	---	---	--------

Item	Number (persons)										Forecast		Remarks	
	End of June 2012										End of September 2012	End of December 2012		
Number of employees <b>301</b>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	<input style="width: 20px;" type="text"/>	1. Increase 2. Unchanged 3. Decrease	1. Increase 2. Unchanged 3. Decrease	

**Remarks**

- When there are any affiliates to be added to or excluded from the survey, please fill in the questionnaire in accordance with the "Guide for the Questionnaire."
- In case of any drastic changes (company merger, suspension of operation, etc.), please provide us with the details.

(Please attach your "company label")

Name of the overseas affiliate: \_\_\_\_\_

Country where it is located: \_\_\_\_\_

Name of the headquarters: \_\_\_\_\_

Department: \_\_\_\_\_

Person in charge: \_\_\_\_\_

Telephone: \_\_\_\_\_

Code: G

◆ Thank you for your cooperation. ◆

### Currency Table by Country

You may use any of the currencies in the table below. **Note that the unit differs depending on the currency.**  
For conversion, please apply an inter-office rate.

Country/region	Currency code	Unit and currency
<b>(North America)</b>		
United States	111	<b>thousand</b> United States Dollar
Canada	156	<b>thousand</b> Canadian Dollar
<b>(Central and South America)</b>		
Argentina	213	<b>thousand</b> Argentine Peso
Brazil	223	<b>thousand</b> Brazilian Real
Chile	228	<b>million</b> Chilean Peso
Kolumbia	233	<b>million</b> Colombian Peso
Costa Rica	238	<b>million</b> Costa Rican Colon
El Salvador	253	<b>thousand</b> El Salvadoran Colon
Guatemala	258	<b>thousand</b> Guatemalan Quetzal
Mexico	273	<b>thousand</b> MXP (Mexican Peso)
Nicaragua	278	<b>thousand</b> Nicaraguan Cordobas
Panama	283	<b>thousand</b> Panamanian Balboa
Peru	293	<b>thousand</b> Peruvian Nuevo Sol
Venezuela	299	<b>thousand</b> Bolivar Fuerte
<b>(Asia)</b>		
Japan	100	<b>million</b> Japanese Yen
Bangladesh	513	<b>thousand</b> Bangladeshi Taka
China	924	<b>thousand</b> Chinese Yuan
Hong Kong	532	<b>thousand</b> Hong Kong Dollar
India	534	<b>thousand</b> India Rupee
Indonesia	536	<b>million</b> Indonesian Rupiah
Malaysia	548	<b>thousand</b> Malaysian Ringgit
Pakistan	564	<b>thousand</b> Pakistani Rupee
Singapore	576	<b>thousand</b> Singapore Dollar
South Korea	542	<b>million</b> Korean Won
Sri Lanka	524	<b>thousand</b> Sri Lankan Rupee
Taiwan	585	<b>thousand</b> New Taiwan Dollar
Thailand	578	<b>thousand</b> Thai Baht
Philippines	566	<b>thousand</b> Philippine Peso
Vietnam	582	<b>million</b> Vietnamese Dong
<b>(Europe)</b>		
Euro area	199	<b>thousand</b> Euro
Czech Republic	197	<b>thousand</b> Czech koruna
Denmark	128	<b>thousand</b> Danish Krone
Hungary	944	<b>million</b> Hungarian Forint
Norway	142	<b>thousand</b> Norwegian Krone
Poland	952	<b>thousand</b> Polish Zloty
Russia	951	<b>million</b> Russian Ruble
Romania	968	<b>thousand</b> Romanian Lei
Sweden	144	<b>thousand</b> Swedish Krona
Switzerland	146	<b>thousand</b> Swiss Franc
Turkey	186	<b>thousand</b> Turkish new Lira
United Kingdom	112	<b>thousand</b> Pound Sterling
<b>(Oceania)</b>		
Australia	193	<b>thousand</b> Australian Dollar
New Zealand	196	<b>thousand</b> New Zealand Dollar
Papua New Guinea	853	<b>thousand</b> Papua New Guinean Kina
<b>(Africa)</b>		
Egypt	469	<b>thousand</b> Egyptian Pound
Ivory Coast	662	<b>million</b> CFAF
Nigeria	694	<b>thousand</b> Nigerian Naira
South Africa	745	<b>thousand</b> South African Rand
Swaziland	734	<b>thousand</b> Swazi Emalangeni
<b>(Middle East)</b>		
Iran	429	<b>million</b> Iranian Rial
Israel	436	<b>thousand</b> Israeli new Shekel
Saudi Arabia	456	<b>thousand</b> Saudi Riyal

Note: If there is no applicable currency, choose one usually used for conversion (Japanese yen, U.S. dollar, suze rain state currency, etc.).

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政府統計

## Inquires

Enterprise Statistics Office,  
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URL

<http://www.meti.go.jp/statistics/index.html>

\* Time series tables for past data are available on the website at the above address.