Support cross-border collaboration to solve social issues

- The key to the success of market exploration in Asian countries (ASEAN member countries and India) is collaboration with local companies.
- The ADX project is a promotion activity for cross-border collaboration to solve social issues.
- The government intensively supports pioneering projects with cross-border collaboration, aiming to create a "Peer Effect".

Raising awareness of DX for organizational reform

Knowledge-sharing Market intel and best practice

Planning new businesses across Asia Support for individual firms from JETRO & embassies such as matching opportunities (J-Bridge)

New Business Development Subsidies to support new ADX business models (e.g. ADX Promotion Program, Program for the Supply Chain Resilience in the Indo-Pacific)

Commercialization

Hands-on support toward commercialization (e.g. J-Bridge, regulatory reforms, PR support)

Peer-to-peer sharing models

Encouraging domestic and overseas firms to share and promote learning

Case study: Cross-border collaboration in Asia

Each case study is challenging a new business model in Asia by leveraging the technology and customer contacts of local companies.

Medical institutions FUJIFILM x (India)

- Opened an AI-based health checkup center in India in February 2021.
- Images obtained from CT, endoscopy, or mammography are judged by AI.
- They improve the quality of health condition judgment and the efficiency of medical examinations.

Al automatically detects the images.



















UMITRON × CP Foods (Thailand)



- Developed a shrimp farming data platform utilizing IoT/AI.
- They contribute to a sustainable and stable food supply by improving production efficiency, improving the working environment, and reducing environmental impact.



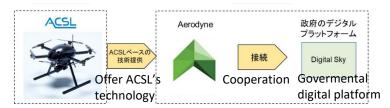


- Monitoring
- baiting
- Control of bait drops
- Underwater Monitoring

ACSL × Aerodyne (India)



- A manufacturer specializing in drones from Chiba University
- Develop, manufacture, and sell industrial drones using proprietary automatic control systems in cooperation with local companies.



Examples: Governmental support measures

• In addition to subsidies for PoC, J-Bridge and Global Acceleration Hubs are also available to support companies who aim to conduct cross-border collaboration.

Asia Digital Transformation(ADX) Promotion Program (2019~)

 Support for collaborative projects between Japanese and ASEAN companies that contribute to solving social issues in ASEAN countries.



Allm Inc. × local conglomerates

- Establish an Online Medical Treatment PF
- Contribute to improving access to medical care and reducing disparities

Program for the Supply Chain Resilience in the Indo-Pacific Region (2022~)

- In order to realize a robust supply chain in the Indo-Pacific region, offers support for demonstrations contributing to
 - (1) supply chain visualization
 - (2) logistics sophistication
 - (3) facilitation of trade procedures
 - (4) diversification of production bases **FUJIFILM**

(3)

- Digital-based health checkup services

- Optimization of advice to examinees based on big data obtained from health checkups

J-Bridge (2021~)

 A business platform for cooperation and collaboration between Japanese companies and overseas companies.

Focus Areas Mobility

- ◆ Carbon-neutral
- ♦ Health care
- ◆ Agri-food industry
- ◆ Retails
- ◆ Smart city

Scope of Support



Global Acceleration Hub (2020~)

 JETRO's local offices offer and help mentoring and local networking for startups entering overseas markets.

