### Chapter 2

# **SERVICES**

#### (1) Background of the Rules

The purpose of the disciplines regarding trade in services under EPAs/FTAs is, as under the General Agreement on Trade in Services (GATS), to enhance trade liberalization by eliminating barriers to trade in services between Parties and increasing the transparency of measures affecting trade in services. Disciplines and specific commitments aim to be GATS plus. Therefore, provisions under EPA/FTA have been gradually developed and advanced, and on some matters, the text of the relevant provisions greatly varies from EPA/FTA to EPA/FTA. This variation reflects certain distinctions between the contracting party countries, such as their policies on liberalization in service areas, history of negotiations regarding the relevant EPA/FTA (*i.e.*, issues with respect to multilateral negotiations or political situations of the negotiating countries).

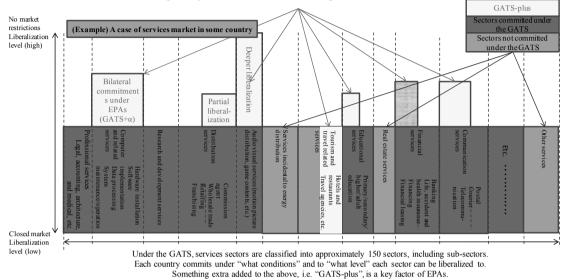
Unlike trade in goods, where negotiations focus on the maximum tariff rate stated in the relevant schedule of concessions, the liberalization commitment approach, with respect to trade in services in individual sectors, deals with domestic regulations making it difficult to specify the effect of trade restrictions in numerical values. In the service chapter of an EPA/FTA, liberalization commitment approaches are classified into two categories -- the "negative list" and the "positive list". The "negative list" is an approach of commitment under which the obligation of liberalization such as national treatment and MFN treatment is disciplined as a general obligation; and measures and sectors which are exempted from that obligation are explicitly inscribed in the list of non-conforming measures, and liberalization such as national treatment and MFN treatment is committed for all those which are not included in the list of non-conforming measures. The "positive list" is another approach of commitment under which the subject sectors of liberalization and the conditions and restrictions are specifically and explicitly inscribed in the list regarding national treatment and market access, and no obligations are to be undertaken regarding national treatment and market access with respect to any other sectors which are not inscribed in the positive list. In preparing the lists of the sectors with respect to which commitments are made, the Services Sectoral Classification List (MTN.GNS/W/120; 10 July 1991) used in WTO/GATS should be the basis, but Member countries can also specify the scope of implementing liberalization for sub-sectors and lower levels

To sum up, the "negative list" is an approach under which Member countries specify the sectors which are exempted from the obligation of liberalization, while the "positive list" is a commitment approach under which Member countries specify the sectors for which liberalization is implemented. The former is considered as a framework which generally contributes to a higher level of liberalization, but of course, the achievement of liberalization all depends on the substance of commitments.

## Figure III-2-1 WTO International Agreement on Trade in Services (GATS) and Economic Partnership Agreements

- An Economic Partnership Agreement (EPA) is a set of trade rules concluded between two countries. An EPA covers both trade in goods and trade in services.
- An EPA is a mechanism for achieving more in-depth, higher liberalization of trade in services than multilateral commitments (WTO) by negotiations between two countries.
- Higher "level" and broader "scope" of liberalization of trade in services committed under the WTO agreements can be achieved by EPAs.





#### (2) Overview of Legal Disciplines

The structure of each treaty on trade in services depends on whether it adopts "positive list approach" or "negative list approach".

# 1) Four modes and the relationship based on these modes between the service chapter, the chapter on investment, and the chapter on the movement of natural persons

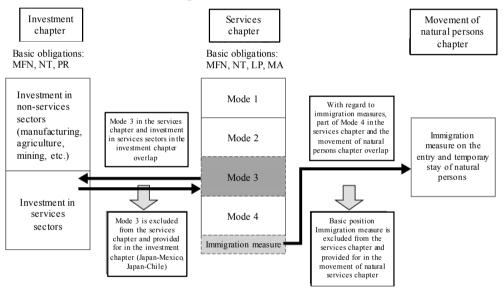
In the Services chapter of GATS and EPAs/FTAs, trade in services is classified as four modes of supply: Mode 1: cross-border supply; Mode 2: consumption abroad; Mode 3: commercial presence; and Mode 4: movement of natural persons. Only Mode 3 is dealt with in a different way according to each specific EPA/FTA (see Chapter 12, Part II).

In the case of EPAs/FTAs in which the GATS style "positive list" approach is adopted, all four modes are covered. However, Mode 3 in the service chapter overlaps with the scope of the chapter on investment as the chapter on investment does not exclude the coverage on investments in service sectors. To avoid any inconsistency inherently arose by such an overlap, the commitment (reservation) in the chapter on investment are made principally the same as the commitment of Mode 3 in the service chapter made in the sectors concerned. Provided that inconsistency is eventually found between the two chapters, there is the provision that the disciplines and commitments in the service chapter should prevail to the extent of such inconsistency.

In the case of the NAFTA-style "negative list" approach, the service chapter covers only the cross-border supply of Modes 1, 2 and 4, while investments in service sectors, i.e., Mode 3, is dealt with in the chapter on investment. In other words, it is the chapter on investment that covers investments in service sectors made by investors of a contracting party's country in the other contracting party's country such in forms of subsidiaries and branches

In addition, regarding Mode 4, immigration measures are dealt with in the chapter on the movement of natural persons, while the treatment after immigration is dealt with in the service chapter. In summary, Mode 4 itself includes the immigration measure but in the case of GATS style EPA/FTA, while keeping it in the scope of the service chapter, the immigration measure is excluded from the Schedule of Commitments (without any commitment); and in the case of NAFTA style EPA/FTA, the immigration measure is not within the scope of the service chapter.

Figure III-2-2 Relationship between Investment Chapter, Services Chapter, and Movement of Natural Persons Chapter



# 2) Definition of Service Supplier of the other party and juridical person of the other party

EPAs/FTAs normally provide for definitions of basic terms in order to clarify the coverage of such basic terms. One such basic term is "service supplier of the party." They are objects that are given the benefit of EPAs/FTAs. Entities which are eligible to be a service supplier include both natural persons and juridical persons. Under such definitions, such persons are entitled to the benefit of the agreements through, *inter alia*, a liberalization commitment in respect of trade in services. In addition, EPAs/FTAs usually provide for definitions of a "juridical person of the other party". A "juridical person of the other party" is usually defined as (i) with regard to Mode 1 and Mode 2, a juridical person established within the territory of the other party, and (ii) with regard to Mode 3, a juridical person that is established within the territory of the country and owned or controlled by: (a) a natural person in the other country or (b) another juridical person established within the territory of the other party. Some EPAs/FTAs require as a criterion for such definition engagement by the

"juridical person of the other party" in substantial activity in the territory of the other Party, while the others not.

EPAs/FTAs normally define "ownership" and "control" as follow:

A juridical person is deemed to be "owned" by persons if more than fifty percent (50%) of the equity interest in it is owned by such persons. Under GATS, the term "owned" is construed to mean direct ownership. Under the aforesaid definition of a "juridical person of the other party" for Mode 3, such person could mean a juridical person (a "subsidiary") established within the territory of one contracting party country and directly owned by another juridical person (a "parent company") established within the territory of the other contracting party country, but would not include a sub-subsidiary (a company that is indirectly owned by a parent company through subsidiary established within the territory of the other contracting party). In contrast, the chapter on investment in the relevant EPA/FTA normally defines "investment" (which is the subject of protection granted pursuant to that chapter), as an asset of an investor in one contracting party, and such includes any "enterprise" owned, whether directly or indirectly, by such an investor or investors.

Under the chapter on services in the relevant EPA/FTA, a juridical person is "controlled" by persons if such persons have the power to name a majority of its directors or otherwise to legally direct the actions of the juridical person.

#### 3) Most-Favored-Nation ("MFN") Treatment

The provision of MFN treatment under GATS requires that among WTO member countries: "each Member shall accord immediately and unconditionally to services and service suppliers of any other Member treatment no less favorable than that it accords to like services and service suppliers of any other country" (Article II). According to this provision, a WTO Member country undertakes the obligation of according the same treatment to all other WTO Member countries with regard to the measures which fall under GATS. This means that in addition to national treatment and the treatment pertaining to market access with respect to which a Member country made commitments in the Schedule of Commitments, the same treatment is equally afforded to all WTO Member countries even if no commitment has been made in that country's Schedule of Commitments. On the other hand, under Article V of GATS, Member countries that enter into an EPA/FTA may not be subject to the MFN obligation under GATS (i.e., there is no obligation to accord such treatment to the WTO Member countries other than contracting party countries to such EPA/FTA). For instance, in the case where under GATS, Member country A has committed to allow foreign capital to make an equity contribution at a rate up to 40% in the retailing service sector, if under the EPA/FTA which country A has concluded with country B (which satisfies the requirement of the said Article V), a commitment has been made to allow a rate up to 50% in the said sector for foreign capital, then there is no obligation to let the WTO Member countries other than country B equally share such committed treatment. Country A allows foreign capital to make an equity contribution at a ratio up to 50% in the retailing service sector only for service suppliers of country B, while the ratio up to 40% remains unchanged for service suppliers of other WTO Member countries.

On the other hand, the MFN treatment provided in EPAs/FTAs requires that a contracting party country should accord to the other contracting party treatment no less favorable than that it accords to like services and service suppliers of any other third country. The MFN treatment pursuant to a principle like this is widely seen in the EPAs/FTAs

concluded between developed countries and was provided in agreements like NAFTA and the U.S.A.-Singapore FTA.

Under the EPAs/FTAs, such as the Japan-Viet Nam EPA and the Japan-Switzerland EPA, the MFN treatment is provided with the exception that the preferential treatment provided under the EPAs/FTAs with the third country that satisfies the requirements under Article V of the GATS is not applicable to the other contracting party country to the former EPAs/FTAs. Provisions are included in the Japan-Switzerland EPA that the contracting party country is obliged to consult with the other contracting party country or endeavor to accord to the other contracting party country treatment no less favorable than that provided under other agreements concluded and notified under Article V of the GATS. The Japan-Viet Nam EPA provides an obligation of consultation similar to that of the Japan-Switzerland EPA, but does not provide such obligation to endeavor as is stipulated in the latter EPA.

In addition, certain agreements include review provisions aimed at effectively according MFN treatment while not specifically providing for the MFN treatment. Such provisions are peculiar to EPAs/FTAs. That is to say, pursuant to a review provision, if country B newly enters into a B-C EPA/FTA with country C and if such new B-C EPA/FTA accords a more favorable treatment to country C (which is a third party country from country A's perspective), then the A-B EPA/FTA, which contains a review provision, may obligate the contracting party country B to consider whether it should revise such A-B EPA/FTA in order to accord to country A treatment no less favorable than that provided to country C under the new B-C EPA/FTA. The Japan-Thailand EPA and the India-Singapore FTA are examples of an EPA/FTA providing an MFN provision of this type.

#### 4) Market Access

As under GATS, EPAs/FTAs provide market access provisions, primarily in order to liberalize restrictive measures imposed on market entries mainly due to economic factors. Following the GATS approach, most such agreements are structured in the positive list format of commitments described above. However, NAFTA, which is a negative list format agreement (which entered into force before GATS), also contains disciplines on "quantitative restrictions" on trade in services. (However, "limitations on the participation of foreign capital", which is provided in the paragraph 2 (f) of Article XVI of GATS, is excluded because Mode 3 is exclusively covered in the Investment chapter.)

#### 5) National Treatment

As under GATS, national treatment under EPAs/FTAs is a concept whereby the treatment accorded by a contracting party to the services and the service suppliers of the other contracting party country shall be no less favorable than the treatment accorded to its own like services and service suppliers.

Under the positive list approach, the sectors in respect of which national treatment obligations are committed and the conditions and restrictions therefore are inscribed in the "Schedule of Commitments" of the relevant EPA/FTA. On the other hand, under the negative list approach, both the sectors for which national treatment obligations are not committed and the measures which are exempted from such commitments i.e. conditions and restrictions in respect of the remaining sectors are inscribed in the "Schedule of Reservations" of the relevant EPA/FTA. Under either approach, the scope of commitments or reservations, as the

case may be, is to be explicitly specified in order to enhance transparency and promote liberalization of trade in services.

#### 6) Additional Commitments

As under GATS, commitments which go beyond market access and national treatment obligations may be inscribed in the "Schedule of Commitments" of the relevant EPA/FTA. Some EPAs/FTAs adopting the positive list approach provide examples of additional commitments (such as disciplines promoting competition in the telecommunications sector and additional commitments in respect of domestic regulations in the financial sector) with a view to incorporating the outcome of the GATS negotiation. No example of additional commitments is found in FTAs which adopt the negative list approach.

#### 7) Standstill Obligation

Under NAFTA, which adopts the negative list approach, if the contracting party country makes reservations on certain obligations under the agreement (such as with respect to the national treatment obligation, the MFN treatment obligation with regard to existing measures in certain sectors etc.), it owes an obligation to maintain the *status quo* in respect of such reservations as of the entry into force of the agreement (that is, it owes an obligation not to adopt any measure which is more restrictive than existing measures). This is referred to as a "standstill obligation." A contracting party country may make a reservation not only on existing measures, but also on the relevant service sector, where the country does not owe any such standstill obligation with respect to existing measures, and thus may adopt any measures and maintain existing measures to an extent specifically reserved the applicability of certain obligations (such as the national treatment obligation) in the sector concerned.

In cases where standstill obligations are provided in an EPA/FTA which adopts the positive list approach (for example, under paragraph 3 of Article 75 of the Japan-Philippines EPA, and with respect to the sectors marked as "SS" (the abbreviation of "short for standstill") in the Schedule of Commitments attached thereto (such sectors are referred to as the "SS sectors")), the conditions and restrictions therefore may be inscribed therein only in relation to existing measures which do not conform to either market access obligations or national treatment obligations. Without regard to whether or not the relevant sector is marked "SS", any commitment inscribed in the Schedule of Commitments for a certain sector is binding. Further, the contracting party countries would be obligated to maintain the status quo of existing measures as of the entry into force of the agreement in connection with the SS sectors. The Japan-Philippines EPA is the first agreement that adopted this approach with respect to services; the Japan-Malaysia, Japan-Indonesia, Japan-Thailand, and Japan-Mongolia EPAs followed it.

#### 8) Authorizations, Licenses and Qualifications (Domestic Regulations)

With a view to ensuring that measures relating to qualification requirements and procedures, technical standards and licensing requirements do not create unnecessary barriers to trade in services, most EPAs/FTAs obligate contracting party countries to establish objective and transparent criteria: (i) so as to ensure that any such requirements, procedures and standards are not more burdensome than necessary to ensure the quality of the service, and (ii) so as to ensure that licensing procedures are not in and of themselves a restriction on the supply of the services. In addition, some EPAs/FTAs (for example, the U.S.A.-Singapore

FTA, the U.S.A.-Australia FTA, and the India-Singapore FTA) explicitly provide that the parties thereto shall review the relevant disciplines in response to the progress, if any, in working programs concerning qualification requirements and procedures, technical standards and licensing requirements contemplated by paragraph 4 of Article VI of GATS.

#### 9) Mutual Recognition

This provision provides that a contracting party country may recognize the education or experience obtained, requirements met, or licenses or certifications granted by another contracting party country for the purpose of fulfillment, in whole or a part, of its standards or criteria for the authorization, licensing or certifications of service suppliers of another contracting party country. In case of such recognition given by a contracting party country to a third party country, it is clearly provided that such recognition should not fall under the scope of MFN obligation, however, it is also provided that the contracting party country should offer an adequate opportunity to the other contracting party country to demonstrate that the other contracting party should also be treated the same with respect to such recognition. (The same provision is provided for in Article VII of GATS.)

Some agreements go a step further and explicitly provide that the contracting parties negotiate on the framework of mutual recognition by professional associations, and some even require such negotiation to be completed by specific deadlines and/or in respect of certain sectors (see, for example, the India-Singapore FTA).

#### 10) Transparency

As under GATS, in order to ensure transparency, contracting party countries have obligations to (or obligations to make efforts to) promptly publish domestic measures in connection with the disciplines regarding services, establishment of enquiry points, etc. In addition, some agreements effectively provide that a contracting country party may change any existing measure, or introduce any new measure, but only after the expiration of a certain period of time after publishing a draft of such measure, and that it shall receive comments from the other contracting party country during such period. Some agreements even effectively provide that the parties thereto should adopt such comments to the greatest extent possible.

#### 11) Safeguards

While most EPAs/FTAs lack specific provisions on safeguard measures for service sectors (as there has been little progress in respect of negotiation on safeguards contemplated in Article X of GATS), some EPAs/FTAs do contain provisions in this regard. These agreements effectively provide, inter alia, that (i) the contracting party countries shall refrain from taking safeguard measures against the other contracting party; (ii) shall not initiate investigations therefore (see, for example, the Australia-Singapore FTA, and the India-Singapore FTA); and/or (iii) the parties thereto shall review the issue of safeguard measures in the context of developments in multilateral negotiations (see, for example, the India-Singapore FTA).

#### 12) Denial of Benefits

Denial of benefit provisions under EPAs/FTAs effectively provide that a contracting party country may, under certain conditions, deny the benefits (*i.e.* liberalized market access

commitment) provided to service suppliers of the other contracting party country. Many of them have followed the provisions of NAFTA, and deny benefits with respect to services or service suppliers of the other contracting party country where: (i) a juridical person of the other contracting party country is owned or controlled by a third party country which has no diplomatic relations with a contracting party country; (ii) a juridical person owned or controlled by a third party country to which measures such as economic sanctions prohibiting transactions with such juridical person are imposed by a contracting party country; or (iii) a juridical person which is owned or controlled by a juridical person of a third party country and is not engaging in substantial business activities within the territory of the other contracting party country. Regarding (iii), a contracting party country must give prior notification to and consultation with the other contracting party country, but whether or not benefits will actually be denied is left to the discretion of the contracting party country. Such prior notification and negotiations are not mandatory regarding (i) and (ii).

In addition, under GATS a Member country may deny the benefits of GATS to the supply of a service if it establishes that the service is supplied to its territory from or in the territory of a non-member country or that such service is supplied by a vessel registered under the laws of a non-member country in the maritime transport service (Article XXVII).

#### 13) Payments and Transfers

As under GATS, while restrictions on payments and transfers for current transactions relating to trade in services are generally prohibited, restrictions on payments and transfers for the purpose of safeguarding the balance of international payments are conditionally permitted under EPAs/FTAs.

Some EPAs/FTAs limit the coverage of this provision to the sectors committed by the contracting party country in the Schedule of Commitments, as under GATS, while others apply this provision to all sectors as a general obligation.

#### 14) Exceptions

Most EPAs/FTAs contain provisions equivalent to those of Articles XIV and XIVbis of GATS, and exempt (as general exceptions) measures to protect public morals, to maintain public order, health and safety, and measures in respect of national security interests.

#### 15) Review of Commitments (Review Provisions)

While GATS provides that Members shall enter into successive rounds of negotiations for progressive liberalization (Article XIX), many EPAs/FTAs provide that reviews of commitments shall be made several years after the entry into force of the agreement for the purpose of further liberalization of trade in services.

EPAs/FTAs include a variety of provisions in this regard. Some agreements follow the GATS model, and advocate efforts toward progressive liberalization (see, for example, the India-Singapore FTA), some do not contain any special provisions in this respect (see, for example, the U.S.A.-Singapore FTA, and the U.S.A.-Australia FTA), some provide for biannual review of the agreement (see, for example, the EFTA-Singapore FTA), etc.

#### (3) Summary of Japan's EPAs

#### 1) Major Provisions

#### Market Access

Japan's EPAs with ASEAN countries, including the Japan-Singapore EPA, and the Japan-Mongolia EPA adopt the GATS-type positive list approach, and the market access provisions in these agreements follow those of the GATS model. The Japan-Mexico EPA and the Japan-Chile EPA adopt the NAFTA-type negative list approach and contains no obligatory provisions in respect of market access (NAFTA contains disciplines over quantitative restrictions on trade in services (Article 1207), but does not use the concept of market access in connection with trade in services). The Japan-Switzerland EPA is the first one for Japan to include market access obligations while adopting the negative list approach in an annex to the service chapter. The Japan-Peru EPA and the Japan-Australia EPA also include market access obligations while adopting the negative list approach.

#### •National Treatment

The provisions on national treatment under the Japan's EPA's with the Philippines, Mongolia, and Brunei are the same as those of GATS. The Japan-Singapore EPA, the Japan-Malaysia EPA, the Japan-Thailand EPA, the Japan-Indonesia EPA and the Japan-Viet Nam EPA also have provisions regarding national treatment obligations which are modeled on GATS, but provide that the foregoing provisions may not be invoked "under Chapter 21" with respect to any measure that falls within the scope of a tax treaty relating to the avoidance of double taxation. The Japan-Switzerland EPA and the Japan-Australia EPA also include the provisions to that effect. This is based on the premise that dispute resolution regarding measures covered by a bilateral tax treaty shall be conducted pursuant to such tax treaty.

#### Transparency

All EPAs that have been concluded by Japan so far provide in the chapter therein on general provisions (except the Japan-Mexico EPA, in which the relevant provisions are provided in the chapter on implementation and operation of the agreement) that those measures which pertain to or affect the operation of the agreement be published, at least within the country, and that each contracting party country is obligated to respond to questions posited by the other country with respect to such measures. This also extends to the provisions of the chapter on services. However, the following items are mentioned in the chapter as agreements provided for ensuring transparency. In addition, the chapter on trade in services in the Japan-Malaysia EPA requires that information regarding restrictive measures affecting, *inter alia*, market access, national treatment obligations and provision on white papers, in respect of trade in services be provided.

The Japan-Philippines EPA, the Japan-Brunei EPA, the Japan-Thailand EPA, and the Japan-Mongolia EPA provide for the preparation, delivery to the counterparty country and publication of a list of existing measures not conforming to the market access and national treatment obligations ("transparency list") and the Japan-India EPA provides an obligation for the preparation and publication of a similar list, regardless of whether a specific commitment covers the relevant sector. Simply put, a transparency list is prepared solely for the purpose of increasing the transparency of restrictions, and does not affect the rights and duties of the contracting party countries. Measures to be covered by a transparency list include, in addition to measures included at the national level, measures of regional governments (at the

prefectural level in Japan) and of municipal governments (at the level of cities, towns, and villages in Japan), except for the Japan-Philippines EPA, which does not include measures at the municipal level in the transparency list. Moreover, in addition to the aforementioned provisions in the chapters on general provisions and so forth, the Japan-Philippines EPA, the Japan-Indonesia EPA, the Japan-Brunei EPA, and the Japan-Viet Nam EPA effectively provide that a contracting party country must respond to and provide information in response to questions by a service supplier of the counterparty country through its contact point. This is significant because, unlike with respect to what information is to be provided under general provisions, such information is to be provided to the service supplier and not the government of the contracting country.

As commitments under the Japan-Mexico EPA, the Japan-Chile EPA, the Japan-Switzerland EPA, the Japan-Peru EPA, and the Japan-Australia EPA are determined using the negative list approach, it is clearly understandable from the structure of the agreement which sectors contain a measure not conforming to certain obligations (for example, the national treatment obligation), and, if any measures not conforming to such obligations exist, the nature of such measure or measures, as the case may be. This ensures a high level of transparency. In addition, it effectively provides that if a new measure which affects the implementation or the operation of the agreement is to be introduced to a sector on the transparency list, notification shall be made to the counterparty country, to the greatest extent possible, thereby contributing to the enhancement of transparency of regulatory measures.

#### •Standstill Obligations

The Japan-Mexico EPA, the Japan-Chile EPA, the Japan-Switzerland EPA and the Japan-Peru EPA, which adopt the NAFTA-type negative list approach, provide that the following measures are to be covered by standstill obligations:

- (i) Existing measures not conforming to certain obligations (for example, national treatment) maintained by the federal or central government and inscribed in the Schedule of Reservations (a list of sectors reserved under the existing measures).
- (ii) Existing measures not conforming to obligations (for example, national treatment) maintained by the regional government at the prefectural level as measures of the Japanese local government and inscribed in the Schedule of Reservations (a list of measures reserved under the existing measures), and existing measures not conforming to obligations (for example, national treatment) maintained by the local government other than at the prefectural level (municipalities such as cities and villages).
- (iii) Existing measures not conforming to obligations (for example, national treatment) maintained by the state government as measures of the Mexican/Chilean local government and inscribed in the Schedule of Reservations (a list of sectors reserved under the existing measures), and all existing measures not conforming to obligations (for example, national treatment) maintained by the local government (municipalities such as cities and districts). Regarding the Japan-Switzerland EPA, existing measures, for which the Swiss government does not specifically reserve to adopt new measures, among those measures not conforming to obligations (for example, national treatment) maintained by the state and local government and inscribed in the Schedule of Reservations. With regard to the Japan-Peru EPA and the Japan-Australia EPA, existing measures not conforming to obligations (for example,

national treatment) maintained by the central government or local government and inscribed in the Schedule of Reservations (a list of sectors reserved under the existing measures) and existing measures not conforming to obligations (for example, national treatment) maintained by the local government.

In the case of the positive list approach, sectors subject to standstill obligations are those marked SS in the Schedule of Commitments. Although the terms of such standstill obligations are provided in the Japan-Philippines EPA, the Japan-Indonesia EPA, the Japan-Thailand EPA and the Japan-Malaysia EPA (as stated in Paragraph (2) 7) hereof), such terms limit those specific commitments of such sectors marked SS to conditions and restrictions under the existing measures not conforming to national treatment, etc.

#### •MFN Treatment

With respect to EPAs entered into by Japan, the Japan-Mexico EPA, the Japan-Philippines EPA, the Japan-Chile EPA, the Japan-Brunei EPA, the Japan-Peru EPA, the Japan-Australia EPA and the Japan-Mongolia EPA effectively provide that the contracting parties' countries shall mutually accord to each other general MFN treatment, and shall separately enumerate in the annex (MFN Schedule of Reservations/Exemptions) as exceptions those sectors in respect of which MFN treatment is not accorded.

The Japan-Singapore EPA and the Japan-Thailand EPA, on the other hand, do not automatically accord to each party MFN treatment. However, under such EPA, where one contracting country (assume, for example, Singapore) accords preferential treatment to a non-contracting party country (assume, for example, the United States), the other contracting country (for example, Japan) may request the first contracting country to allow such preferential treatment, and such first contracting country must consider whether to so permit.

The Japan-Viet Nam EPA and the Japan-Switzerland EPA provide the principle of MFN treatment with the exception that the preferential treatment provided under the other EPAs/FTAs which either party concludes with a third party country, and which satisfies the requirements under Article V of the GATS, is not applicable to the other party to the former EPAs. The Japan-Viet Nam EPA provides an obligation of either party to negotiate with the other party if either party accords more favorable treatment to the third party. Under the Japan-Switzerland EPA, a contracting party country shall endeavor to accord to another contracting party country treatment no less favorable than that provided under other agreement.

Although the Japan-Malaysia EPA and the Japan-Indonesia EPA provide for MFN treatment as a general obligation, Malaysia and Indonesia made reservations with respect to all sectors in the annex, and made exception of those sectors that would not be accorded MFN treatment (MFN Schedule of Reservations/Exemptions). Malaysia and Indonesia consequently accord MFN treatment only in some sectors (such as rental and leasing services, etc.) as exceptions to the exceptions in the MFN Schedule of Reservations (i.e. "all sectors except").

#### Denial of Benefits

Under the Japan-Singapore EPA, in addition to those services in respect of which benefit is denied under GATS (i.e. services from non-member countries, maritime transport services by vessels of a non-member nationality, etc., as described above), benefit under the EPA is denied to (i) a juridical person which is controlled or owned by a party of a third party

country, established in the territory of the other contracting party country and not engaged in a substantial activity in the territory of either contracting party country, and (ii) a juridical person established in the territory of one of contracting party countries by a service supplier of a third party country and which does not engage in a substantial activity in such contracting party countries.

The Japan-Mexico EPA, the Japan-Philippines EPA, the Japan-Chile EPA, the Japan-Brunei EPA, the Japan-Indonesia EPA, the Japan-Viet Nam EPA, the Japan-Peru EPA, the Japan-Australia EPA and the Japan-Mongolia EPA, for the most part, adopt the text of the provisions of NAFTA. They provide that a service supplier of the other contracting party country will be denied benefits if it is a (i) juridical person that is owned or controlled by persons of a third party country with which Japan does not maintain diplomatic relations, or by persons of a third party country upon whom Japan is imposing economic sanctions, and (ii) juridical person that is owned or controlled by persons of a third party country and that has no substantial activities in the territory of that other contracting party country.

The Japan-Malaysia EPA effectively provides that only with respect to clause (i) discussed in the foregoing paragraph addressing the Japan-Mexico EPA and the Japan-Philippines EPA will benefits be denied. It does not provide the same in respect of clause (ii) of the foregoing paragraph because, in its definition of a "juridical person of the other Party," the Japan-Malaysia EPA exempts from application of the agreement a juridical person which does not engage in substantive activity in the territory of the other contracting party country.

The Japan-Thailand EPA provides that clause (ii), which does not engage in substantive activity in the territory of the other contracting party, will benefits be denied in addition to the juridical person defined in clause (i).

The Japan-Switzerland EPA does not provide any provisions of denial of benefits.

#### •Payments and Transfers

The Japan-Singapore EPA, the Japan-Thailand EPA, the Japan-Brunei EPA, and the Japan-Viet Nam EPA extend GATS disciplines only to committed sectors. The Japan-Philippines EPA, the Japan-Indonesia EPA, the Japan-Malaysia EPA, the Japan-Switzerland EPA, the Japan-Peru EPA, the Japan-Australia EPA and the Japan-Mongolia EPA, however, extend GATS disciplines to all sectors pertaining to trade in services as general obligations and do not limit such disciplines to committed sectors. The Japan-Mexico EPA effectively provides that no restrictive measures on payments and transfers shall be applied to cross-border trade in services in the chapter therein on exceptions (which enumerates those that are beyond the scope of the entire agreement). This is not provided in the Japan-Chile EPA.

Note: The provisions on the scope of trade in services, modes and obligations (*i.e.*, national treatment, markets access) contain many parts which overlap with provisions under GATS. Therefore, descriptions on these are not dealt with in detail here in this chapter, as "Part II Chapter 12 Trade in Services" already gave an account thereof.

# 2) Salient Features of Liberalization Commitments of the Counterparty Country

Commitments were made using the "positive list" in EPAs with ASEAN countries. The counterpart countries made commitments with a higher level than under GATS regarding manufacturing industry-related repair and maintenance services, wholesale distribution services, computer and related services and also in sectors such as finance, communications, construction and transport. These commitments also include a standstill obligation; they do not deviate from the current laws and regulations, a phenomenon which is frequently seen in the commitments made by developing countries under GATS, and the inconsistency between the EPA as an international commitment with Japan and the regulations based on the counterpart country's current domestic laws and regulations have been eliminated.

In the EPAs with Mexico, Chile, and Switzerland, commitments were made using the "negative list." In principle, national treatment and MFN treatment obligations were made horizontally on all service sectors. In the EPA with Switzerland, market access obligations were also provided. Reservations were made for the sectors where commitments basically were secured through a standstill obligation while leaving certain sectors (key service sectors such as communication services, sectors relating to social policy) without a standstill obligation.

#### •Japan-Singapore EPA

The domestic laws and regulations of Singapore set forth few restrictions on market entry with respect to foreign equity participation. The Japan-Singapore EPA contains no horizontal limitation with respect to market entry into Singapore by Japanese enterprises in all or a wide range of industries (or sectors). In addition, with respect to individual sectors, commitments were made regarding 139 sectors (an increase of 76 sectors compared to the commitments under GATS). Moreover, many of the commitments regarding such sectors do not contain any market entry limitation with respect to foreign equity participation, thus the level of liberalization is generally high. Specific sectors for which commitments with a level of liberalization higher than that of GATS are as follows:

- Sectors with no limitation on market entry (allows 100% Japanese capital investment)

Rental/leasing services, placement and supply services of personnel, packaging services, distribution services, environmental services and shipping agency services

- Major sectors in respect of which commitments are made with certain conditions on market entry

Financial services (insurance, banking): alleviation of foreign equity participation restrictions, alleviation of aggregate loan restrictions, liberalization of new services, issuance of new licenses to insurance companies and elimination of the restriction on foreign equity participation in insurance companies (49%).

• Telecommunications: Singapore made commitments with a higher level of liberalization than under GATS, such as elimination of the foreign equity participation restriction (73.99% as the upper limit) reserved under GATS (thereby allowing 100% Japanese capital). In addition, this EPA contains an Annex on Telecommunications Services which provides sector-specific disciplines (*i.e.*,

collocation, interconnection pursuant to an approved reference offer) which was a higher level of commitment than what it had committed to in the equivalent reference documents under GATS

- Tourism: New commitments were made with respect to three of the six sub-sectors, such as catering services.
- Transport: New commitments were made with respect to 35 of the 38 sub-sectors with certain conditions, such as "international maritime (passenger) transport services," "maritime freight forwarding services" and "storage and warehousing services." In addition, new commitments were made with respect to "Leasing or rental services relating to ships, aircraft, private cars, goods transport vehicles and other land transport equipment without operators" International transport (freight and passengers) excluding cabotage transport

Furthermore, review of the Japan-Singapore EPA was conducted in 2007. Regarding the financial services sector, additional commitments as follows were made.

Regarding banking and securities trade services, further liberalizations were committed in the following ways.

- One additional license on full bank status in Singapore was reserved for Japanese banks
- · Limitation on the number of license issuances for wholesale banks were eliminated
- Cross-border services with respect to securities trade were extendedly liberalized

Regarding asset management services, new commitments were made to allow two specific cases in Mode 1: (i) any sale of units by a service supplier of Japan in a collective investment scheme to an institutional investor of Singapore through solicitation; and (ii) any sale of units by a service supplier of Japan in a collective scheme which is recognized by the relevant Authority of Singapore through a holder of a capital market services license to an investor of Singapore.

#### •Japan-Mexico EPA

The chapter on services in the Japan-Mexico EPA adopts, as does NAFTA, the negative list approach. Under such approach, only service sectors other than specifically enumerated in respect of which reservations (for example, reservations regarding national treatment) are made are eligible for complete liberalization. Under this approach, reservations can be divided into those made in relation to existing laws and regulations (with obligations to maintain the *status quo* of such laws and regulations) and those made in relation to the sectors without existing laws and regulations (and thus, without obligations to maintain the *status quo* of laws and regulations).

(i) Sectors in respect of which reservations are made in relation to the existing laws and regulations (including investment in the service sector)

Communications (telecommunications services and public networks, etc.), education, construction (petroleum related), educational services (private schools), retail trade (sale of non-food products in specialized establishments), air transport, specialty air services, land transportation, railway transport, water transport, etc.

(ii) Sectors in respect of which reservations are made but not in relation to the existing laws and regulations (including investment in the service sector)

Entertainment services (broadcasting, recreational and leisure services), postal services and telecommunications, telecommunications services and networks (and related maritime telecommunications services), professional services (law firms), etc.

In addition, the chapter on services in the Japan-Mexico EPA provides for the accordance to each contracting party of MFN treatment in principle, and accordingly, Japan enjoys the benefit of preferential treatment granted by Mexico under NAFTA or any other EPA/FTA, to any third party country thereunder to the Japan-Mexico EPA (except in respect of some sectors in respect of which Mexico made reservations on MFN treatment (i.e. telecommunications, water transport, etc.)).

Although Mexico made a reservation of 49% foreign equity participation regarding Mode 3 on the rental/leasing, repair and maintenance, audio visual services, etc., under GATS, such sectors are excluded from the negative list in the commitments under the Japan-Mexico EPA, and Japanese enterprises are not subject to such foreign equity participation restrictions.

#### •Japan-Philippines EPA

The Philippines made commitments for more sectors (approximately 100 sectors) than under GATS (approximately 30 sectors). Among those sectors, it made standstill commitments (i.e., commitments on the basis of existing laws and regulations) which require the maintenance of the *status quo* of laws and regulations for 65 sectors pursuant to Japan's request.

Thus, with respect to the conditions for entering the Philippine market for these approximately 100 sectors, there is no discrepancy between, on the one hand, conditions for entering the market for these sectors and, on the other hand, the domestic laws and regulations, which were not fully assured under GATS. This ensures transparency and stability of the Philippines' domestic laws and regulations under which Japanese enterprises conduct business operations in the Philippines.

In addition, as the Japan-Philippines EPA provides for the accordance to each contracting country of MFN treatment in principle, Japan is unconditionally and automatically entitled to the preferential treatment accorded to a non-party country under any other EPA/FTA (except in respect of some sectors in respect of which the Philippines made reservations on MFN treatment (i.e. commercial banking, financing companies, etc.)).

Major sectors in respect of which standstill commitments for specific sectors are made (limited to commitments of sectors with a level of liberalization higher than that of GATS) are as follows:

Computer and related services (consultancy services related to the installation
of computer hardware, software implementation services, data processing services),
distribution services (commission agents' services), and motion picture or video tape
production services (only for animated cartoons)

#### Substance of commitments:

An enterprise in any of such sectors which satisfies the following may be funded by 100% Japanese equity participation:

- (i) Paid-in equity capital of 200,000 dollars or more.
- (ii) Paid-in equity capital of 100,000 dollars or more and employs 50 employees or more.
- (iii) Paid-in equity capital of 100,000 dollars or more and requires developed technology, etc.

Other enterprises in any of such sectors may be funded by only 40% Japanese capital.

• Rental and leasing services (without operators, relating to ships), services incidental to energy distribution, telecommunications services (excluding cable television), aircraft maintenance and repair services

#### Substance of commitments:

An enterprise in any of such sectors may be funded by up to 40% Japanese equity participation.

#### Advertising services

#### Substance of commitments:

An enterprise in such sector may be funded by up to 30% Japanese equity participation; however, all the executive and managing officers must be Philippine citizens.

• Services incidental to mining (investigation and development of petroleum, gas, geothermal heat and coal)

#### Substance of commitments:

An enterprise in such sector may be funded by up to 40% Japanese equity participation, with reservations regarding conditions upon execution of agreements with Japanese enterprises.

#### Commercial banking

Substance of commitments: An enterprise in such sector may be funded by up to 60% Japanese equity participation.

• Educational services (primary, secondary, adult)

#### Substance of commitments:

An enterprise in such sector must be funded by 60% or more Filipino equity participation; congress may request that this 60% threshold be raised.

#### Telecommunications

Substance of commitments: The level of liberalization commitment has improved, including the expansion of the scope of liberalization commitments made with respect to services to which the Philippines did not commit under GATS, (*i.e.*, private leased circuit services, satellite services, data and message transmission services (data network services, and electronic message and information services)), and value-added services of e-mail and so on. In addition, the Philippines made clear in its Schedule of Commitments that regarding the reference document in which it made commitments with substance different than in the model reference document of GATS, reviews will be made in the future in accordance with the development of its domestic laws and regulations.

#### • Tourism/Transport

Substance of commitments: In the tourism sector, new commitments were made with respect to "tourist guide services." In the transport sector, it committed to eliminate the 40% foreign equity participation restriction and realize full liberalization with respect to "maritime agency services" and "international freight forwarding services by sea." Also, in many sectors of tourism services and transport services which include "international freight forwarding services by sea," in addition to the commitment that regulations will not be reinforced in the future, the Philippines made new commitments pertaining to the availability of some services (i.e. pilotage, emergency repair services, etc.) at the port and additional commitments with respect to the use of multimodal activities for the purpose of transport operations. Additionally, it made new commitments with respect to "road freight transportation services" and "rail freight transportation services" as well.

#### •Japan-Malaysia EPA

Malaysia implements a foreign capital policy in respect of the service sector primarily in accordance with the administrative guidelines, and a domestic policy (Bumiputra Policy) requiring that enterprises incorporate Bumis (Malayan) capital of 30% or more. Malaysia's foreign capital policy thus makes it difficult to achieve complete liberalization, but, in the sectors of rental and leasing services, maintenance and repair, etc., the Japan-Malaysia EPA contains a higher level of liberalization commitments than that to which Malaysia committed under GATS.

- (i) Commitments of Specific Sectors (GATS plus)
- In respect of rental and leasing services relating to construction machinery and equipment, and to office machinery and equipment, etc., which deal with products manufactured in Malaysia, funding in respect thereof may consist of up to 51% Japanese equity participation. Also in case of maintenance and repair services by locally incorporated rental/leasing corporation for equipment and machinery manufactured in Malaysia covering copying machines, facsimiles, boilers, turbines, compressors, etc., funding may consist of up to 51% Japanese equity participation.
- With respect to foreign equity participation restrictions, liberalization commitments with a level higher than that of GATS were made regarding specific

services (such as accounting (35%), engineering, market surveying (35%), research and development regarding medical services, etc., (49%), domestic travel agencies (35%), etc.).

- In the telecommunications sector, Malaysia committed to improve the level of liberalization commitment. For example, regarding the foreign equity participation restriction (30% as the upper limit) reserved under GATS, Malaysia committed to alleviate such restriction to 49% for ASP (application service provider), and also made new commitments to the disciplines regarding the telecommunications sector with respect to which no commitment had been made in the reference document under GATS (the disciplines regarding the allocation and use of scarce rare resources) and committed to revise the substance of the disciplines close to the model reference document of GATS (the disciplines regarding universal services, public availability of licensing criteria and independent regulator).
- In the tourism sector, it made new commitments with respect to "hotel lodging services," including the alleviation of foreign equity participation restrictions. In the transport sector, it made new commitments with respect to "rental of cargo vessel with crew charter for international shipping" with certain conditions on market entry.
- (ii) MFN Treatment (on conditions competitive with non-member country enterprises)
  Malaysia committed to accord to Japanese enterprises unconditional MFN treatment, provided that such enterprises are in respect of certain rental and leasing services, or maintenance and repair relating to construction machinery and equipment or to office machinery and equipment. With respect to other sectors, when Malaysia executes agreements with a non-member country in the future, the Malaysian government must consider according to Japan the same preferential treatment it accords to any such third party country pursuant to

#### • Japan – Thailand EPA

Japan's request.

In Thailand, the Foreign Business Act defines foreign business (with 50% or more foreign equity participation), and the scope of business activities conducted by these foreign businesses in Thailand according to the type of business and is under restriction. Comparatively, a company is deemed to be a Thai company in principle if domestic capital accounts for a majority.

According to the commitment under GATS, the upper limit of the foreign equity participation ratio is set to be 49% as a horizontal commitment over all service sectors. The Japan-Thailand EPA contains the same horizontal commitment of at maximum 49% foreign equity participation.

#### (i) Commitments with respect to specific sectors

For manufacturing industry-related services, commitments of GATS plus were made with respect to sectors such as maintenance and repair, wholesale trade and retailing services, computer and related services and advertising services.

Regarding maintenance and repair, by limiting the scope to household electrical appliances, Thailand committed to allow an equity participation ratio up to 60% for Japanese capital with respect to products manufactured in Thailand, which is applicable to the suppliers of such services: (a) who for themselves manufacture and wholesale those products as well; and (b) whose group companies under the same brand, and the same commitment was made with respect to products manufactured in Japan, which is applicable to the suppliers of such

services whose group companies under the same brand. (In addition, there are conditions on the composition of board of directors).

Regarding the wholesale trade and retailing services, with products manufactured in Thailand, Thailand committed to allow an equity participation ratio up to 75% for Japanese capital, which is applicable to the suppliers of such services: (a) who for themselves manufacture and wholesale those products as well and (b) whose group companies under the same brand; and with automobiles manufactured in Japan, it made the same commitment, which is applicable to the suppliers of such services whose group companies under the same brand. (In addition, there are conditions on the composition of board of directors, etc.)

In general, Thailand made international commitments with respect to services sectors in a restrictive way. Regarding such maintenance and repair, and the wholesale trade and retailing services, it recognizes a foreign equity participation ratio of more than 50% for Japanese capital but limits the requisite for such participation to the condition that the suppliers of such services for themselves should manufacture the related products in Thailand; or their group companies under the same brand should manufacture the related products in Thailand or in Japan. (In other words, it made commitments in the scope of "single brand" to allow a foreign equity participation ratio of more than 50% for Japanese capital.)

Thailand committed to allow equity participation ratio of less than 50% for Japanese capital with respect to computer and related services and up to 50% for Japanese capital with respect to advertising services. (As for advertising services, there is the condition that the loan to capital ratio of three to one or lower should be maintained.)

In the tourism sector, regarding "hotel and lodging services," it committed to alleviate the upper limit of the foreign equity participation ratio from 49% to 60% with certain conditions, and in the transport sector, in addition to the elimination of the reservation on full participation by vessels of third countries in traffic between Thailand-China and Thailand-Viet Nam pertaining to "maritime freight transportation services", it made new commitments with respect to "maritime cargo handling services" and "maritime agency services" with certain restrictions.

#### (ii) MFN treatment

The EPA did not provide unconditional MFN treatment. If a contracting party country (Thailand) concludes an EPA/FTA with a third party country (i.e. the U.S.) and accords to it treatment better than that accorded to the other contracting party country (Japan), then the other contracting party country may request that the same treatment be accorded and the contracting party country will consider the matter.

#### • Japan-Chile EPA

In the service chapter of the Japan-Chile EPA, and then the Japan-Mexico EPA, the negative list approach was adopted. Reservations were divided into two categories, one made based on existing laws and regulations (with the obligation of maintaining the status quo of laws and regulations) and the other made in relation to the sectors without the obligation of maintaining the status quo of laws and regulations).

(i) Sectors for which reservations were made based on existing laws and regulations (also including investments in service sectors)

Communications (national and international long-distance telecommunications), energy (crude oil, natural gas, uranium), mining, fishery, and printing/publishing and professional services (legal services)

(ii) Sectors for which reservations were made without being based on existing laws and regulations (also including investments in service sectors)

Satellite broadcasting, measures regarding minorities, cultural industries, environmental services (production and distribution of drinking water, the collection and disposal of waste water, etc.).

In addition, in the service chapter of the Japan-Chile EPA, it was provided that the MFN treatment be accorded except in some sectors for which Chile made reservations with respect to the MFN treatment, Japan is entitled to the unconditional and automatic application of the preferential treatment accorded to a third party country.

#### • Japan-Brunei EPA

Brunei's policy on foreign capital requires Brunei's domestic capital participation regarding sectors employing local resources such as foodstuff and energy, but there are no particular restrictions imposed by sector-specific laws regarding other services sectors. However, it is required that at the time of accepting foreign capital, each project should be approved by the relevant government authority, and in addition, in its international commitments made under GATS, AFAS (ASEAN Framework Agreement of Services) and the EPA with Japan, nothing is committed ("unbound") regarding the foreign equity participation in its horizontal commitment over all service sectors.

In the commitments made under the Japan-Brunei EPA, there are 43 sectors with respect to which commitments were made (including sub-sectors). This is a lower number compared to those of other ASEAN countries. The commitments of GATS plus are as follows:

#### (i) Commitments with respect to specific sectors

Regarding advertising and market research services, Brunei committed to allow an equity participation ratio of up to 30% for Japanese capital (scheduled to offer according to AFAS). No commitments made under the EPA among China, Korea and ASEAN EPA.)

In the tourism sector, Brunei made new commitments with respect to "hotel lodging services." In the transport sector, it made new commitments with certain restrictions with respect to "maritime transport services." In addition, it made new commitments regarding the commitment pertaining to the availability of some services (i.e. pilotage, emergency repair services, etc.) at the port.

In the construction services sector, it made the following commitments:

- (a) The foreign equity participation ratio will be alleviated from "less than 50%" under the WTO commitment to "less than 55%." As a result of this, the stable management by Japanese construction industry has been permanently secured;
- (b) The commitment covers the whole construction sector.

#### (ii) MFN treatment

Unconditional MFN treatment was provided in the EPA. However, in the List of MFN Treatment Exemptions (the list of sectors for which the exemption from MFN treatment is exceptionally recognized), in addition to industries like the radio and television industry and the financial industry, Brunei made reservations for three years with respect to the treatment (sectors to be liberalized) under the Trans-Pacific Strategic Economic Partnership Agreement

of which Brunei is a member (commonly known as P4, which is an EPA/FTA consisting of the four countries of Brunei, Chile, Australia and New Zealand). No exception has been established relating to any sort of ASEAN regional agreement or framework.

#### • <u>Japan-Indonesia EPA</u>

In Indonesia, the types of industries with respect to which there are foreign equity participation restrictions and the conditions are indicated in a list pursuant to the Presidential Decree based on the Investment Law, thus regulations have higher transparency in general. Regarding the regulations themselves in service sectors, in sectors such as communications, construction and transport, there are restrictions on the ratio of equity holding by foreign capital, and in medium-sized and small retailing sectors, restrictive regulations to completely block foreign capital have been imposed.

The horizontal commitment over all service sectors made by Indonesia under GATS allows an equity participation ratio of 49% for foreign capital. The horizontal commitment under the Japan-Indonesia EPA, like the commitment made under GATS, allows the same ratio of 49% for foreign capital, but among the commitments with respect to specific sectors, Indonesia made the following ones with a higher level of liberalization than those made under GATS.

#### (i) Commitments with respect to specific sectors

For manufacturing industries-related services, Indonesia made commitments of GATS plus with respect to sectors such as maintenance and repair, the wholesale trade and retailing services, computer and related services and the audiovisual services.

Regarding the maintenance and repair services, Indonesia made commitments relating to such services of household electrical appliances, office machineries, construction machineries and automobile (excluding motor cycles) only for the suppliers of such services who have manufacturing activities in Indonesia for themselves or by their local group companies. It was provided that commitment should be according to the existing laws and regulations at the time that this EPA comes into force; be maintained for ten years and then be reviewed. Regarding such services of household electrical appliances, office machineries and construction machineries, as there exists no foreign equity participation restrictions, Indonesian commitments practically mean no restrictions imposed on Japanese capital. Regarding such services of automobile (excluding motor cycles), as Indonesia imposes restrictions on a foreign equity participation ratio of up to 49% in respect to the "car maintenance and reparation" according to the Presidential Decree (List of Restrictions on Foreign Capital) which entered into force in July 2007, the restriction should be maintained as committed under the EPA.

Regarding the wholesale trade services, commitments were made with the same scope and substance as in the case of maintenance and repair services.

Regarding computer and related services, Indonesia made commitments that no restrictions would be applying for three years after the entry into force of this EPA but then be reviewed. Therefore, Indonesia committed to allow Japanese enterprises to conduct business in Indonesia without imposing foreign equity participation restrictions.

Regarding financial lease services, there was the regulation that the highest amount of the borrowed capital shall not exceed 15 times the equity capital in the case of "on-shore" borrowing and shall not exceed 5 times the equity capital in the case of "off-shore" borrowing, but pursuant to Japan's request, Indonesia committed not to differentiate "on-

shore" and "off-shore" borrowing and to reform the system to allow borrowing at a ratio of up to 10 times the equity capital. Japanese-affiliated financial leasing companies raise funds mostly from the overseas market, and the reform of this system enabled them to raise funds smoothly.

In the telecommunications sector, along with the expansion of the scope of liberalization commitment by making new commitments with respect to private leased circuit services, online information and database retrieval, etc. to which it did not commit under GATS, Indonesia also committed to improve the level of liberalization commitment, for instance, by alleviating the upper limit of the foreign equity participation restriction (35% as its upper limit) reserved under GATS to 40%.

Regarding the audiovisual services sector (motion picture and video tape production and distribution, motion picture projection)), as no commitments were made under GATS, Indonesia committed to allow an equity participation ratio of up to 40% for Japanese capital.

In the tourism sector, in addition to the alleviation of the restrictions on number of service providers with respect to "travel agent and tour operator services," it made new commitments with respect to three other sub-sectors. In the transport sector, it made new commitments with certain restrictions with respect to "maritime cargo handling services." In addition, new commitments were made with respect to "rental of vessels without crew" with certain restrictions.

#### (ii) MFN treatment

Like the Japan-Malaysia EPA, Indonesia adopted the approach of listing the qualified sectors with respect to which the MFN treatment is accorded to Japan and committed to accord the MFN treatment only with respect to the construction and non-banking financial sectors.

#### • Japan-Viet Nam EPA

The Vietnamese government adopted the foreign investment promotion policy, and actively implemented measures such as corporate tax benefits to foreign-invested companies. Although the preferential treatment for foreign investment was abolished in July 2006, the government continued to implement promotional policies for foreign investment by designating 8 sectors (including new materials and high-tech products, application of ecological technologies, labor-intensive businesses, education and training, and medical businesses) where foreign and domestic investments were treated equally in order to foster the industries in these sectors. It also designated social and economic poverty areas, in which investment was incentivized.

Japan and Viet Nam had a bilateral agreement on investment (effective in January 2004) with high level of liberalization, which includes investment in services sectors. Since December 2003 they have also had the "Japan-Viet Nam Joint Initiative," which was designed to work as a framework of dialogue and cooperation for both countries to improve the business and investment environment in Viet Nam. In addition, Viet Nam provided high-level liberalization commitments in service sectors under GATS once it became the 150th WTO Member country in January 2007.

Overview of the commitments provided under the Japan-Viet Nam EPA is as follows:

As for horizontal commitments over all service sectors, an establishment of a commercial presence in Viet Nam is permitted only through three types of investments: (i) a business cooperation contract, (ii) a joint venture, and (iii) a 100% Japanese capital investment. No commitment is made on the creation of a branch office of a foreign company, unless otherwise specified in the provisions for individual sectors. Representative offices are allowed as long as they do not engage in businesses directly linked to income generation. The

nationality requirement provides that at least 20% of managers, directors, and experts hired by a foreign company must be Vietnamese. Regardless, there may be at least three non-Vietnamese employees per company.

#### (i) Commitments with respect to specific sectors

Regarding computers and related services, a 100% foreign-owned company may provide services only to foreign enterprises in Viet Nam until January 11, 2009 (two years after its joining in WTO), after which this restriction will be lifted. Starting on January 11, 2010, the establishment of a branch office of a foreign company will be allowed. Regarding advertising and market research services, Viet Nam committed to allow an equity participation ratio of no more than 51% for Japanese capital, but this restriction will be lifted after January 1, 2009. Foreign equity participation of up to 49% in maintenance and repair of equipment (excluding maritime vessels, aircraft or other transport equipment) is permitted at this point. This restriction will be reduced to allow for 51% foreign equity participation on January 11, 2010, and 100% on January 11, 2012. Distribution services (commission agents' services, wholesale trade services and retailing services) are required to do businesses through a joint venture with a Vietnamese company until January 1, 2009, after which this restriction will be lifted and 100% Japanese capital investment will be allowed. Items such as cement, tires, automobiles, motorcycles, paper, iron, and audio equipment are excluded from liberalization in the distribution service sector. However, the restriction on these items will be partially lifted on January 1, 2009, and completely removed for all items on January 11, 2010. However, in retailing services, Viet Nam retains the discretionary leeway to impose quantitative restriction on the opening of two or more shops by requiring justification under an Economic Needs Test. Regarding franchising services, any restrictions on equity participation will be lifted as of January 1, 2009, and the establishment of a foreign company's branch will be allowed after January 11, 2010. With respect to telecommunications services, internet connection services may be provided by a nonfacilities-based supplier only through a form of joint venture with a telecommunications carrier legitimately licensed in Viet Nam with a maximum foreign equity participation of 51%. This restriction is valid until January 11, 2010, and when the permissible ratio of foreign equity participation will be raised to 65%. The requirement of the Vietnamese joint venture partner will also be removed. Internet connection services provided by a facilities-based supplier will allowed after the EPA goes into effect, but only through a form of joint venture with a telecommunications carrier legitimately licensed in Viet Nam and with a maximum foreign equity participation of 50%. Regarding financial services, the establishment of a branch office of a foreign company will be allowed in the insurance and insurance-related service sectors other than life insurance (i.e. damage insurance only) after January 11, 2012 (with the possible implementation of prudential regulation). Establishment of commercial base will also be allowed in the banking and other financial service sectors, with certain restrictions

#### (ii) MFN treatment

The Japan-Viet Nam EPA provides the principle of MFN treatment with the exception that more favorable treatment accorded by the contracting party country (for example, Viet Nam) under the EPAs/FTAs concluded with a third country is exempted from the Japan-Viet Nam EPA as long as the more favorable treatment is accorded under EPAs/FTAs that satisfy the requirements of Article V of the GATS. Under the Japan-Viet Nam EPA, the contracting party country is obliged to consult with the other contracting party country (Japan in the above example) whether such more favorable treatment accorded to the third country may be accorded to the other contracting party country.

#### • Japan-Switzerland EPA

The Japan-Switzerland EPA is the first EPA that Japan concluded with a developed Western country. It is the third EPA that adopts the negative list approach, following the Japan-Mexico EPA and the Japan-Chile EPA. In the negative list approach, the reservation is made by specifying the sectors where the liberalization may not be accorded, and thus, a wider range of liberalization commitments is accorded in the Japan-Switzerland EPA than those accorded in the EPAs with the ASEAN member states, which have adopted the positive list approach. In addition, as it was concluded between developed countries, the level of liberalization ensured thereunder is generally high. The Japan-Switzerland EPA is significant because it can be a model for the future EPAs/FTAs which include one to be concluded with the EU.

## (i) Sectors for which reservations are made by Switzerland (including investment in services sectors)

Trade services (commission agents' services, wholesale services, and retail trade services); construction work; sale of motor vehicles (limited to weapon, ammunition and dual-use goods for military purposes); trade services related to medicinal products and medical devices; retail trade services limited to precious metals; pipeline transport services; leasing or rental services concerning vessels without operator; internal waterways transport services; air transport services (passenger transportation, freight transportation, specialty photography services, etc.); postal and courier services; audiovisual services (radio and television services, television cable services, etc.); insurance services (fire and natural disaster insurance, health insurance, etc.); pension services; banking services; securities trading services; accounting and auditing services; real estate services; leasing or rental services (video tapes and other content carriers); research and development services; legal services (representation services in courts, legal advisory services, patent attorneys, etc.); advertising services (radio and television programs, outdoor advertising services, etc.); agricultural and forestry services.

#### (ii) MFN treatment

The Japan-Switzerland EPA provides the principle of MFN treatment with the exception that more favorable treatment accorded by the contracting party country under the EPAs/FTAs concluded with the third country is exempted from the Japan-Switzerland EPA as long as the more favorable treatment is accorded under the EPAs/FTAs that satisfy the requirements of Article V of the GATS. Under the Japan-Switzerland EPA, the contracting party country is obliged to notify the other contracting party country without delay and endeavor to accord to the other contracting party country treatment no less favorable than that provided under the EPAs/FTAs concluded with the third country. Upon request by the other contracting party country, the contracting party country has to negotiate the incorporation into the Japan-Switzerland EPA of treatment no less favorable than that provided under the EPAs/FTAs concluded with the third country.

#### • Japan-India EPA

The Consolidated FDI Policy Circular 2 of 2010 (a document in effect from October 2010) consolidates policies and regulations on foreign direct investment. "FDI policy" hereafter) provides foreign investment restrictions and approval procedures for each service sector in India. India's Schedule of Specific Commitments, Mode 3 provides that sector-wise commitments as well as regulations prescribed in the FDI Policy shall be applied. However, at the same time it is necessary that the sector wise commitments shall be applied to the extent that there is neither invalidation nor infringement. In other words, standstill obligation which is mentioned in this Chapter (2) is not provided in the Japan-India EPA. However, the obligation of maintaining status quo is imposed in the application of FDI policy, and even if the FDI policy is revised in the future and is changed to more restrictive regulations than the conditions and restrictions inscribed in sector wise commitments in the Schedule of Commitments, in relation to the India-Japan EPA, conditions and restrictions inscribed in the Schedule of Commitments shall continue to be applied.

With respect to sector-wise commitments, including commitments not made as per GATS or EPA/FTAs entered so far, India has made commitments to improve restrictions on foreign investment in basic telecommunications, foreign equity participation for single brands and franchise of single brands, to give favorable consideration to applications by Japanese banks to set up their branches, and to abolish some of the reservations in Mode 1 of international maritime transport service.

#### (i) Commitments with respect to specific sectors

With respect to distribution services, foreign investment is permitted up to 100% for wholesalers/wholesale, 51% for retail (single brand), and up to 100% for franchise of single brand (although not a commitment under the agreement, up to 100% of foreign investment for single brand retail and up to 51% for multi-brand retail may be permitted on the condition of acquiring individual authorization of the government and meeting certain other conditions). Even restrictions on foreign investments in telecommunication services are eased to 74%. With respect to financial services, for bank licenses, commitment to give favorable consideration to applications by Japanese banks to set up their branches has been made. (Similar commitment is made in the India-Korea EPA). Also, commitment is made to improve Mode 1 of international maritime transport service (to eliminate the reservation of at least 40% of regular ship cargo for Indian flagged vessels).

#### (ii) MFN treatment

The EPA did not provide unconditionally equal MFN treatment. If a contracting party country (India) concludes an EPA/FTA with a third party country, and accords to it treatment better than that accorded to the other contracting party country (Japan), then the other contracting party country may request that the same treatment be accorded, and the contracting party country will consider the matter. In addition, when such treatment is accorded, the overall level of commitment of both parties should be maintained.

#### Japan-Peru EPA

The Japan-Peru EPA adopts, as does NAFTA, the Japan-Mexico EPA, the Japan-Switzerland EPA and the Japan-Chile EPA, the negative list approach. Under the Japan-Peru EPA, both countries make commitments at higher levels than WTO commitments, and shall ensure transparency by enumerating domestic measures that are continuously maintained under the principle of national treatment respectively in the annex. In addition, a chapter on telecommunications is created which provides rules for access to the telecommunications sector that surpass WTO.

The sectors to which Japan committed higher liberalization than the level it committed under the WTO agreements include leasing of aircrafts and ships, etc. The sectors to which Peru committed higher liberalization than the level it committed under the WTO agreements include construction services and distribution services, etc.

#### • Japan-Australia EPA

The Japan-Australia EPA adopts, as does NAFTA, the Japan-Mexico EPA, the Japan-Switzerland EPA, the Japan-Chile EPA and the Japan-Peru EPA, the negative list approach. The EPA provides for national treatment, MFN treatment, market access and establishment of local representative offices, etc. in relation to trade in services between Japan and Australia, and includes a higher liberalization commitment than that under the GATS. Furthermore, establishing provisions on more detailed domestic regulations than the EPAs previously concluded by Japan ensures more strongly that measures of the contracting countries that affect trade in services are implemented in a reasonable, objective, and impartial manner.

The sectors to which Japan committed higher liberalization than the level to which it committed under the GATS include leasing of aircraft and ships, etc. The sectors to which Australia committed higher liberalization than the level to which it committed under the GATS include insurance services and telecommunication services, etc.

#### Japan-Mongolia EPA

The Japan-Mongolia EPA, which is the first EPA concluded by Mongolia, adopts, as do the Japan's EPAs with ASEAN countries, the positive list approach. In order to promote trade in services, it establishes a higher level of regulations and framework on market access, national treatment, MFN treatment and transparency than the WTO agreements.

Japan committed broader sectors in research and development services on natural science and, among postal or courier services, Correspondence-delivery services supplied by Special Correspondence Delivery Business , etc., than those to which it committed under the GATS.

Mongolia newly committed computer and related services, real estate services, and higher education services, etc., and eliminated restrictions on Mode 3 in the retail/wholesale sectors, etc. More concretely, Mongolia inscribed "unbound" for Mode 3 in the retail sector under the GATS, but committed to national treatment and market access on this without any conditions/limitations under the EPA. In principle, this will enable, for example, the entry of wholly Japanese-owned companies to the supermarket and convenience store market in Ulaanbaatar.

(Chart below describes the commitments that go beyond those under the GATS. Blank space indicates that the commitments made under the GATS are the same as those under the GATS.) [Figure III-2-2] Comparison of Commitments Provided in Service Chapters of the EPAs Concluded with the ASEAN Member States (already in force):

				EPAs Already in Force			
	Sing	Singapore	Malaysia	Thailand	Indonesia	Brunei	Philippines
	At the time of	Results of					
	entry into	review in 2007					
	force in 2002						
e and	Maintenance and Committed to		With respect to (i)	With respect to (i) Committed to allowing In the maintenance and	In the maintenance and		
of	of unrestricted		rental and leasing Japanese		equity repair services of		
rental	equipment, rental foreign equity		services for	for participation ratio of household	household electrical		
leasing	leasing participation		construction	up to 60% for appliances,	appliances, office		
			equipment, office	office maintenance and repair machinery,	machinery,		
			equipment, etc.,	etc., services of household construction	construction		
			(limited to products	(limited to products electrical appliances machinery,	machinery, and		
			manufactured in	in (which are limited to automobiles	automobiles		
			Malaysia), and (ii)	Malaysia), and (ii) the in-house products excluding	(excluding motor-		
			maintenance and	and of companies in	in cycles), Indonesia		
			repair services	services Thailand or Japan).	committed to the		
			conducted by locally		application of existing		
			incorporated		laws and regulations		
			rental/leasing		for the next ten years		
			corporations (for		to suppliers of such		
			equipment and		services, performed		
			machinery		upon domestically		
			manufactured in		manufactured products		
			Malaysia covering		(this means that no		
			office machinery,		restriction is imposed		
			boilers, etc. ) foreign		on Japanese capital		
			equity participation is		investment in these		
			restricted to 51%		service sectors as there		
					are no foreign equity		

				EPAs Already in Force	Force		
	Sing	Singapore	Malaysia	Thailand	Indonesia	Brunei	Philippines
	At the time of	Results of					
	entry into	review in 2007					
					participation		
					restrictions under the		
					existing Indonesian		
					laws and regulations).		
Computers and	Committed to			Committed to allowing	Committed to allowing In certain sub-sectors		Enterprises in certain
related services	no restriction			equity participation	equity participation of computers and		sub-sectors which
	on foreign			ratio of less than 50% related	related services,		satisfy the conditions
	equity			for Japanese capital	for Japanese capital Indonesia committed		on minimum capital
	participation			(conditional upon	to the application of		investment, etc. may
				fulfillment of a certain	fulfillment of a certain existing laws and		be 100% funded by
				loan to capital ratio).	regulations for the next		Japanese equity
					three years. Hence		on
					Japanese enterprises		other companies,
					may conduct business		Japanese equity
					in Indonesia without		participation is
					any foreign equity		limited to 40%).
					participation		
					restrictions for this		
					period, as the existing		
					laws and regulations		
					do not impose any		
					such restrictions.		
Distribution	Committed to			Committed to allowing	Committed to allowing Commitment made in		An enterprise in the
services	unrestricted			Japanese equity	equity the wholesale trade		wholesale services
	foreign equity			participation ratio of	participation ratio of services sector has the		sector which satisfies
	participation			up to 75% in same	same scope and		the conditions on
	(however, the			wholesale trade and	wholesale trade and substance as in the		minimum capital
	handling of			retailing services for	retailing services for case of maintenance		investment, etc. may

				EPAs Already in Force	Force		
	Singapore	oore	Malaysia	Thailand	Indonesia	Brunei	Philippines
	At the time of	Results of					
	entry into r	review in 2007					
	banned			in-house products of	products of and repair services.		be 100% funded by
	imports, etc.			companies in			Japanese equity
	is reserved as			Thailand, and			participation (for
	out of scope			automobiles			other companies,
	of the			manufactured in Japan			Japanese equity
	commitment).			under the same brand.			participation is limited to 40%).
Other				Foreign equity			
manufacturing				participation in			
industry-related				logistics consulting			
services				services (limited to			
				consulting and does			
				not include actual			
				logistics services) is			
				restricted to 51%			
				(conditional upon			
				fulfillment of a certain			
				loan to capital ratio).			
Financial services Issued		new Committed to			In the financial leasing		Committed to a
	license to a	an additional			industry, Indonesia		maximum of 60%
	insurance	full banking			committed to not		Japanese equity
	companies.	license.			differentiate "on-		participation for
	Eliminated	Eliminated			shore" and "off-shore"		commercial banking,
	restriction on r	restriction on			procurement, with		etc.
	foreign equity the number	he number of			regard to regulations		
	participation	wholesale			on the ratio of		
	in insurance banking	anking			borrowed capital to		

				EPAs Already in Force	Force		
	Sing	Singapore	Malaysia	Thailand	Indonesia	Brunei	Philippines
	At the time of						
	entry into	review in 2007					
	force in 2002						
	companies	establishments			equity capital.		
	(49%)						
Telecommunication Committed to	Committed to		Committed to		New commitment		New commitment is
services	unrestricted		eliminate the foreign		made with respect to		made with respect to
	foreign equity		equity participation		certain sub-sectors,		certain sub-sectors,
	participation		restriction in certain		such as privately		such as privately
			services and to		leased circuit services.		leased circuit
			improve the level of		Upper limit of the		services.
			liberalization		foreign equity		
			commitment in other		participation		
			areas.		restriction in the basic		
					telecommunications		
					services is reduced to		
					40%.		
Transport	New		New commitment New	New commitments New		commitments New commitment is Committed	Committed to
services	commitments		made with respect to	made with respect to	made with respect to made with respect to made with respect to made with respect to eliminate	made with respect to	eliminate foreign
	are made in		the rental of cargo maritime	maritime cargo	cargo maritime cargo	cargo international	equity participation
	certain sub-		vessels for	handling services and	for handling services and handling services and maritime		services restrictions with
	sectors, such		international	maritime agency	agency rental of vessels, with and port		facilities respect to maritime
	as		shipping.	services, in addition to certain restrictions.		services.	agency services and
	international			the elimination of the			international
	maritime			reservation on cargo			maritime freight
	(passenger)			for maritime freight			forwarding services.
	transport			transportation services.			Additional
	services,						commitments made
	maritime						for certain
	freight						subsectors, such as
	forwarding						transport services

				EPAs Already in Force	Force		
	Singapore	pore	Malaysia	Thailand	Indonesia	Brunei	Philippines
	At the time of	Results of	•				T T
	entry into	review in 2007					
	force in 2002						
	services,						pertaining to
	storage and						availability of port
	warehousing						facilities services.
	services and						
	leasing or						
	rental services						
	relating to						
	aircraft, cars,						
	etc.						
Others			Accounting;	Committed to an New	New commitments New	New commitment Japanese	Japanese equity
			engineering; research	engineering; research equity participation made,	made, including the	including the made with respect to participation may be	participation may be
			and development for	and development for ratio up to 50% for elimination	elimination of	of hotel lodging	lodging used to fund up to
			medical services;	services; Japanese capital with restrictions on the services.	restrictions on the		30% of an enterprise
			market surveying;	surveying; respect to hotel and number of service In the construction in	number of service	In the construction	in advertising
			domestic travel	lodging services,	services, providers for travel services	services sector, an	es (h
			agencies (hotel	(hotel advertising services,	services, agent and tour operator additional	additional	the executive and
			lodging services); etc.	etc. (conditional upon services.	services.	commitment was	was managing officers
				fulfillment of a certain		made and the	the must be the
				loan to capital ratio).		restriction on the Philippine citizens).	Philippine citizens).
						foreign equity	equity Japanese equity
						participation was	was participation
						reduced, allowing for Japanese	Japanese equity
						a ratio of 55% or	a ratio of 55% or participation may be
						less.	used to fund up to
						Committed to a	a 40% of an enterprise
						Japanese equity	equity in services related to
						participation ratio of mining (investigation	mining (investigation

			EPAs Already in Force	Force		
Singapore	apore	Malaysia	Thailand	Indonesia	Brunei	Philippines
At the time of	At the time of Results of					
entry into	review in 2007					
force in 2002						
					up to 30% in	up to 30% in and development of
					advertising and petroleum, etc.)	petroleum, etc.) ,
					marketing research with	with certain
					services, etc.	conditions.
						New commitment
						made with respect to
						tour guide services.

Figure III-2-3 Effective/Signed EPAs between Japan and other Countries: Overview of the Provisions in the Chapter on Services

Name	Japan-Singapore EPA	Japan-Mexico EPA	Japan-Mexico EPA Japan-Malaysia EPA Japan-Chile EPA	Japan-Chile EPA	Japan-Thailand EPA Japan-Brunei EPA Japan-Indonesia EPA	Japan-Brunei EPA	Japan-Indonesia EPA
Effective/Signed Effective as of 2002.11.3	0	on Effective on 2005.4.1	Effective on 2006.7.13	Effective on 2007.9.3	Effective on 2007.11.1	Effective on 2008.7.31	Effective on 2008.7.1
Approach on Positive Liberalization approach Commitments	_	list Negative list approach	list Positive list approach	list Negative list approach	Positive list approach	Positive approach	list Positive list approach
Most-Favored Nation Treatment (MFN)	Dovision in the unconditional agreement.  However, regarding provided, the preferential exceptions instreatment accorded in the annex (to a third party by a Reservations).	.= 3 0	nciple \( \triangle \) In principle, \( \triangle \) In monditional MFN unconditional is treatment is is provided with provided. However, exceptions ribed in the annex (MFN in the MFN List of Exemptions) (Schedule of which provides Reservation exceptions,	neiple       \triangle       In principle, one of in the amex (MFN)       Inconditional MFN unconditional MFN contracting is provided, with provided. However, exceptions inscribed accorded accorded in the annex (MFN in the a	A When a O In principal contracting party unconditional country has MFN is provided accorded better with exception treatment to a third inscribed in the party country, if annex (MFN List requested by the of Exemptions).	party unconditional has MFN is provided, better with exceptions third inscribed in the t, if annex (MFN List the of Exemptions).	inciple         △         When a contracting         ○         In principle in principle         ○         In principle in principle           MFN         contracting         party         unconditional         unconditional         MFN           with         exceptions         treatment is provided.         treatment is provided.           ccribed         accorded         better         with         exceptions         However, in the annex           annex         treatment to a third         inscribed in the         (MFN         List         of           of         party         country, if         annex         (MFN         List         of           requested         by         the         of Exemptions).         provides         exceptions,           other         contracting         reservations         on

Name	Japan-Singapore EPA	Japan-Mexico EPA	Japan-Malaysia EPA	Japan-Chile EPA	Japan-Thailand EPA	Japan-Brunei EPA	Japan-Indonesia EPA
	contracting party		reservations on		party country, it		according the MFN
	country, it is		according the MFN		should consider		treatment are made
	provided that upon		treatment are made		according no less		with respect to all
	request from the		with respect to all		favorable treatment		sectors except a few in
	other contracting		sectors except a few,		to the other		which the MFN
	party country it		in which the MFN		contracting party		treatment is accorded
	should consider		treatment is		country than to a		as an exception to the
	whether to accord		accorded as an		third party country.		exceptions.
	the equal treatment		exception to the				
	to the other		exceptions.				
	contracting party						
	country.						
National	O National	O In principle NT	O National	O In principle NT	O National	O National	O National Treatment
Treatment (NT)	Treatment shall be	shall be accorded in	Treatment shall be	shall be accorded in	Treatment shall be	Treatment shall be	shall be accorded in
	accorded in the	all service sectors	accorded in the	all service sectors	accorded in the	accorded in the	the sectors inscribed in
	sectors inscribed in	except the ones	sectors inscribed in	except the ones	sectors inscribed in	sectors inscribed	the Schedule of
	the Schedule of	inscribed in the	the Schedule of	inscribed in the	the Schedule of	in the Schedule of	Specific
	Specific	annex (Schedule of	Specific	annex (Schedule of	Specific	Specific	Commitments.
	Commitments.	Reservations)	Commitments.	Reservations)	Commitments.	Commitments.	
Market Access	OSame provision as	Market access is not	OSame provision as	Market access is not	OSame provision as	O Same provision	○ Same provision as
Commitments	Article XVI of	provided for.	Article XVI of	provided for.	Article XVI of	as Article XVI of	Article XVI of GATS
	GATS on market	Instead there is a	GATS on market	Instead there is a	GATS on market	GATS on market	on market access,
	access, which	provision	access, which	provision	access, which	access, which	which obliges each
	obliges each	prohibiting the	obliges each	prohibiting the	obliges each	obliges each	contracting party
	contracting party		contracting party	requirement of	contracting party	contracting party	country to accord no
	country to accord no	establishing a local	country to accord no	establishing a local	country to accord no	country to accord	less favorable
	less favorable	representative office	less favorable	representative office	less favorable	no less favorable	treatment than that
	treatment than that	or any form of	treatment than that	or any form of	treatment than that	treatment than that	undertaken and
	undertaken and	enterprise;	undertaken and	enterprise;	undertaken and	undertaken and	specified in the
	specified in the	exceptions are	specified in the	exceptions are	specified in the	specified in the	Schedule of Specific
	Schedule of Specific	inscribed in the	Schedule of Specific	inscribed in the	Schedule of Specific	Schedule of	Commitments.

Name	Japan-Singapore EPA	Japan-Mexico EPA	Japan-Malaysia EPA	Japan-Chile EPA	Japan-Thailand EPA	Japan-Brunei EPA	Japan-Indonesia EPA
	Commitments.	annex (Schedule of Reservations).	Commitments.	annex (Schedule of Reservations).	Commitments.	Specific Commitments.	
Transparency Requirements	△ Each contracting party country is obliged to promptly make public (or otherwise make publicly available) its measures pertaining to or affecting the operation of the agreement, at least within the country, and to respond to the other contracting party country's inquiries about these measures.	O Each contracting party country is obliged to promptly make public (or otherwise make publicly available) its measures pertaining to or affecting the operation of the agreement, at least within the country, and to respond to the other contracting party country's inquiries about these measures.  As commitments are made in the form of the negative list approach, regarding the sectors reserved through the standstill obligation based on the existing measures, the descriptions on those measures, are	Deach contracting party country is obliged to promptly make public (or otherwise make publicly available) its measures pertaining to or affecting the operation of the agreement, at least within the country, and to respond to the other contracting party country to provide the other contracting party country with (i) information on the measures affecting its	Deach contracting party country is obliged to promptly make public (or otherwise make publicly available) its measures pertaining to or affecting the operation of the agreement, at least within the country, and to respond to the other contracting party country's inquiries about these measures.  As commitments are made in the form of the negative list approach, regarding the sectors reserved through the standstill obligation based on the existing measures, the descriptions on those measures.	△ Each contracting party country is obliged to promptly make public (or otherwise make publicly available) its measures pertaining to or affecting the operation of the agreement, at least within the country, and to respond to the other contracting party country's inquiries about these measures.  Each party shall prepare a nonlegally binding list providing all relevant laws and regulations which are not conforming to the commitments of market access and national treatment	contracting party country is obliged to promptly make public (or otherwise make publicly available) its measures pertaining to or affecting the operation of the agreement, at least within the country, and to respond to the other contracting party country's inquiries about these measures. Each party shall prepare a non- legally binding list providing all relevant laws and regulations which are	△ Each contracting party country is obliged to promptly make public (or otherwise make publicly available) its measures pertaining to or affecting the operation of the agreement, at least within the country, and to respond to the other contracting party country's inquiries about these measures. It is also provided that a contracting party country must respond to and provide information in response to questions from a service supplier of the counterparty country through its contact point.
		provi	ated	provi	agreement	a	

Name	Japan-Singapore EPA	Japan-Mexico EPA	Japan-Malaysia EPA	Japan-Chile EPA	Japan-Thailand EPA	Japan-Brunei EPA	Japan-Indonesia EPA
		in the Schedule of Reservations.	access and national treatment; and (ii) copies of annual reports or any other publication generally available to the public.	in the Schedule of Reservations.	(transparency list). Said list shall be exchanged with other party.	national treatment accorded under the agreement (transparency list). Said list shall be exchanged with other party. It is also provided that a contracting party country must respond to and provide information in response to questions from a service supplier of the counterparty country through its contact point.	
Standstill Obligation	No provision in the agreement.	O This obligation is provided regarding any existing measures which are non-conforming to NT, MFN, or market access obligation, and which are maintained by a contracting party country at the central or local	O This obligation is provided only for sectors or subsectors indicated by the "SS" mark in the Schedule of Specific Commitments. This mark means specific commitments made in such sectors or sub-sectors are limited to those	OThis obligation is provided regarding any existing measures which are non-conforming to NT, MFN, or market access obligation and which are maintained by a contracting party country at the	O This obligation is provided only for sectors or subsectors indicated by the "SS" mark in the Schedule of Specific Commitments. This mark means specific commitments made in such sectors or sub-sectors are limited to those	No provision in the agreement.	O This obligation is provided only for sectors or sub-sectors indicated by the "SS" mark in the Schedule of Specific Commitments. This mark means specific commitments made in such sectors or subsectors are limited to those based only

Name	Japan-Singapore EPA	Japan-Mexico EPA	Japan-Malaysia EPA	Japan-Chile EPA	Japan-Thailand EPA	Japan-Brunei EPA	Japan-Indonesia EPA
		government level.	level. based on relevant	government level. based on relevant	based on relevant		relevant existing
		These measures are	existing measures	These measures are existing measures These measures are existing measures	existing measures		measures which are
		set out in the annex	which are non-	set out in the annex which are non- set out in the annex which are non-	which are non-		non-conforming to NT
		(Schedule of	of conforming to NT or (Schedule		of conforming to NT or		or market access
		Reservations).	market access	access Reservations).	market access		obligation.
			obligation.		obligation.		
Prohibition of	△Same provision as	△Same provision as ○ In the separate ○ There	is	No provision in the	△Same provision as	△ Same provision	a No provision in the $\triangle$ Same provision as $\triangle$ Same provision $\bigcirc$ There is a provision
Restrictions on	Restrictions on GATS, where such Chapter	Chapter of	of provision	agreement.	GATS where such	as GATS where	GATS where such as GATS where prohibiting restrictions
Payments and	prohibition is only	and prohibition is only Exceptions (which prohibiting	prohibiting		prohibition is only such prohibition is of	such prohibition is	of international
Transfers	applied to	to identifies exceptions restrictions	restrictions of		applied to	only applied to	to only applied to transfers and payments
	restrictions of	excluded from	the international		restrictions of	of restrictions of	of for current
	international	entire agreement), transfers	transfers and		international	international	transactions relating to
	transfers and	and there is a provision payments for current	payments for current		transfers and	and transfers and	and trade in services of all
	payments for current prohibiting	prohibiting	transactions relating		payments for current payments		for sectors and sub-
	transactions relating restrictions		of to trade in services		transactions relating current	current	sectors; not limited to
	to specific	specific international	of all sectors and		to specific	specific transactions	just those sectors and
	commitments.	transfers and	and sub-sectors; not		commitments.	relating to specific	relating to specific sub-sectors inscribed
		payments for current limited to just those	limited to just those			commitments.	in the Schedule of
		transactions relating sectors and sub-	sectors and sub-				Specific
		to cross-border trade	trade sectors inscribed in				Commitments.
		in services of all the Schedule of	the Schedule of				
		sectors and sub-	sub- Specific				
		sectors.	Commitments.				

	Japan-Philippine EPA		Japan-Viet Nam EPA	Japan-India EPA	Japan-Peru EPA	Japan-Australia EPA	Japan-Mongolia EPA
<u> </u>	Effective on 2008.12.11	Effective on 2009.9.1	Effective on 2009.10.1	Effective on 2011.8.1	Effective on 2012.3.1	Effective on 2015.1.15	Signed on 2015.2.10
I	Positive list approach	Negative list approach	Positive list approach	Positive list approach	Negative list approach	Negative list approach	Positive list approach
	O In principle,	△ In principle,		△ If a contracting	O In principle,	O In principle,	O In principle,
1	unconditional MFN	unconditional MFN	unconditional MFN	party country accords	unconditional MFN	unconditional	unconditional
·	is provided, with	treatment is provided.	treatment is	better treatment to a	treatment is	MFN treatment is	MFN treatment is
e	exceptions	Exceptions are	provided.	third party country,	provided, with	provided, with	provided, with
· -	inscribed in the	subject to measures	Exceptions are	then at the request of	exceptions	exceptions	exceptions
ď	annex (MFN List of	inscribed in the annex	subject to measures	the other contracting	inscribed in the	inscribed in the	inscribed in the
Ι	Exemptions).	(Schedule of	inscribed in the	party country,	annex (MFN List of	annex (MFN List	annex (MFN List
		Reservations) and the	annex (MFN List of	according better	Exemptions).	of Exemptions).	of Exemptions).
		treatment accorded	Exemptions) and	treatment will be			
		under other	the treatment	considered.			
		EPAs/FTAs that	accorded under				
		satisfy the	other EPAs/FTAs				
		requirements under	that satisfy the				
		Article V of GATS.	requirements under				
		The contracting party	Article V of GATS.				
		country is obliged to	The contracting				
		endeavor to accord to	party country is				
		the other contracting	obliged to give the				
		party country	other the				
		treatment no less	contracting party				
		favorable than that	country an				
		provided under the	opportunity to				
		EPAs/FTAs	consult on whether				
		concluded with the	the more favorable				
		third country.	treatment accorded				
			to the third country				

Name	Japan-Philippine EPA	Japan-Switzerland EPA	Japan-Viet Nam EPA	Japan-India EPA	Japan-Peru EPA	Japan-Australia EPA	Japan-Mongolia EPA
			under the other EPAs/FTAs may be				
			accorded to the				
			other contracting				
1			party country.				
National	O National	O In principle, NT	O National	ONational Treatment	Oln principle, NT	O In principle,	○ National
Treatment (NT)	Treatment shall be	shall be accorded in	Treatment shall be	shall be accorded in	shall be accorded in	NT shall be	Treatment shall be
	accorded in the	all service sectors	accorded in the	the sectors inscribed	all service sectors	accorded in all	accorded in the
	sectors inscribed in		sectors inscribed in	in the Schedule of	except for the ones	service sectors	sectors inscribed
	the Schedule of		the Schedule of	Specific	inscribed in the	except for the	in the Schedule of
	Specific	(Schedule of	Specific	Commitments.	annex (Schedule of	ones inscribed in	Specific
	Commitments.	Reservations).	Commitments.		Reservations).	the annex	Commitments.
						(Schedule of	
						Reservations).	
Market Access	O Same provision	O In principle, the	O Same provision	O Same provision as	○ In principle, the	O In principle,	○ Same provision
Commitments	as Article XVI of	same provision as	as Article XVI of	Article XVI of GATS	same provision as	the same	as Article XVI of
	GATS on market	Article XVI of GATS	GATS on market	on market access,	Article XVI of	provision as	GATS on market
	access, which	on market access is	access, which	which obliges each	GATS on market	Article XVI of	access, which
	obliges each	provided. Exceptions	obliges each	contracting party	access (except	GATS on market	obliges each
	contracting party	are inscribed in the	contracting party	country to accord no	limitations on the	access is	contracting party
	country to accord	annex (Schedule of	country to accord	less favorable	participation of	provided. There is	country to accord
	no less favorable	Reservations).	no less favorable	treatment than that	foreign capital) is	a provision	no less favorable
	treatment than that		treatment than that	undertaken and	provided. There is a	prohibiting the	treatment than that
	undertaken and		undertaken and	specified in the	provision	requirement of	undertaken and
	specified in the		specified in the	Schedule of Specific	prohibiting the	establishing a	specified in the
	Schedule of		Schedule of	Commitments.	requirement of	local	Schedule of
	Specific		Specific		establishing a local	representative	Specific
	Commitments.		Commitments.		representative	office or any form	Commitments.
					office or any form	of enterprise;	
					of enterprise;	exceptions are	

Name	Japan-Philippine EPA	Japan-Switzerland EPA	Japan-Viet Nam EPA	Japan-India EPA	Japan-Peru EPA	Japan-Australia EPA	Japan-Mongolia EPA
					s	inscribed in the	
					inscribed in the	annex (Schedule	
					annex (Schedule of	of Reservations)	
Troncacacac	11	1-1-1	1000	11	O East ganding	When	-
I ransparency	UEach contracting	U Each contracting		ch contract	UEach contracting	○ When a party	○ Each party
Keduirements	party country is		contracting party	party country is	country is obliged	maintains	shall prepare a
	obliged to promptly	obliged to promptly	country is obliged	obliged to promptly	to make efforts to	measures related	non-legally
	make public (or	make public (or	to promptly make	make public (or	respond to	to licensing	binding list
	otherwise make		public (or otherwise	otherwise make	questions on the	requirements and	providing all
	publicly available)	publicly available) its	make publicly	publicly available) its	relevant laws and	procedures,	relevant measures
	its measures		available) its	measures pertaining	regulations from	qualification	affecting the
	pertaining to or		measures pertaining	to or affecting the	interested parties as	requirements and	obligations of
	affecting the	operation of the	to or affecting the	operation of the	much as possible,	procedures, and	market access,
	operation of the	agreement, at least	operation of the	agreement, at least	and to promptly	technical	national treatment,
	agreement, at least	within the country,	agreement, at least	within the country,	make public (or	standards,, the	and Most-
	within the country,	and to respond to the	within the country,	and to respond to the	otherwise make	party shall make	Favored-Nation
	and to respond to	other contracting	and to respond to	other contracting	publicly available)	publicly available	Treatment in all
	the other	party country's	the other	party country's	the opinions and	the information	sector
	contracting party	inquiries about these	contracting party	inquiries about these	examination results	on the	(transparency list)
	country's inquiries	measures.	country's inquiries	measures.	of public comments	requirements and	(obligatory
	about these	As the agreement	about these	Each party shall	on the adoption of	procedures to	provisions). This
	measures.	adopts the negative	measures.	prepare a non-legally	final laws and	obtain, renew, or	list shall be
	Each party shall	list approach, details	It is also provided	binding list providing	regulations.	retain any licenses	exchanged with
	prepare a non-		that a contracting	all relevant laws and		or professional	the other party
	legally binding list	regulations which are	party country must	regulations which are		qualifications and	within five years
	providing all	reserved under the	respond to and	not conforming to		the information	from the date of
	relevant laws and		provide information	commitments of		on technical	entry into force of
	regulations which	are specified in the	in response to	market access and		standards, where	this agreement.
	are not conforming	annex (List of	questions from a	national treatment		available.	Where necessary
	to commitments of	Reservations).	service supplier of	accorded under the		Where any form	or as agreed

mai		EFA	EPA		ar har a mada.	Japan-Austrana EPA	зарап-иопусна ЕРА
nat	market access and		the counterparty	agreement		of authorization is	between the
	national treatment		country through its	(transparency list)		required for the	parties, the list
acc	accorded under the		contact point.	(duty to endeavor		supply of a	shall be subject to
agr	agreement			provisions). Said list		service, the party	future review and
(tra	(transparency			shall be exchanged		shall ensure that it	revision.
list	list).Said list shall			with other party.		will where	
pe	be exchanged with			It is also provided		practicable, in the	
oth	other party.			that a contracting		case of an	
It 1	It is also provided			party country must		incomplete	
tha	that a contracting			respond to and		application, on	
par	party country must			provide information		request of an	
resi	respond to and			in response to		applicant, identify	
pro	provide information			questions from a		all the additional	
in.	in response to			service supplier of		information that is	
dne	questions from a			the counterparty		required to	
ser	service supplier of			country through its		complete the	
the	the counterparty			contact point.		application;	
noo	country through its						
con	contact point.						
	O This obligation	○ This obligation is	No provision in the	No provision in the	O This obligation	O This obligation	○ This obligation
Obligation sis p	is provided only for	provided for any	agreement.	agreement.	is provided for any	is provided for	is provided only
sec	sectors or sub-	existing measures		(However, there is a	existing measures	any existing	for sectors or sub-
sec		which are non-		standstill obligation	which are non-	measures which	sectors indicated
the	the "SS" mark in	conforming to NT,		regarding application	conforming to NT	are non-	by the "SS"
the	the Schedule of	MFN, or market		of FDI policy)	obligation, etc., and	conforming to NT	mark in the
Spe	Specific	access obligation, and			which are	obligation, etc.,	Schedule of
Co	Commitments. This	which are maintained			maintained by the	and which are	Specific
mark	means	by a contracting party			central or local	maintained by the	Commitments.
sbe	specific	country at all levels			government. These	central or local	This mark means
con	commitments made	of the government (at			measures are set out	government.	specific

Japan-Australia Japan-Mongolia EPA EPA	These measures commitments	are set out in the made in such	annex (Schedule sectors or sub-	of Reservations). sectors are limited	to those based on	relevant existing	measures which	are non-	conforming to NT	or market access	obligation.	○ There is a ○ There is a	provision provision	prohibiting prohibiting	restrictions of restrictions of	international international	transfers and transfers and	payments for payments for	current		transactions transactions	ade in						
Japan-Peru EPA	annex	(Schedule of	Reservations).									O There is a	provision	prohibiting	restrictions of	international	transfers and	payments for	current transactions	relating to trade in	וכומווופ ומ וומתר ווו	services of all	services of all sectors and sub-	sectors and sub-	sectors.	sectors.	sectors.	sectors.
Japan-India EPA												$\triangle$ Same provision as	GATS, where such	prohibition is only	applied to restrictions	of international	transfers and	payments for current	transactions relating	to specific		commitments.	commitments.	commitments.	commitments.	commitments.	commitments.	commitments.
Japan-Viet Nam EPA												△ Same provision	as GATS, where	such prohibition is	only applied to	restrictions of	international	transfers and	payments for	current transactions		relating to specific	relating to specific commitments.	relating to specific commitments.	relating to specific commitments.	relating to specific commitments.	relating to specific commitments.	relating to specific commitments.
Japan-Switzerland EPA	central, regional, or	municipal level).	These measures are	set out in the annex	(Schedule of	Reservations).						O There is a	provision prohibiting	restrictions of	international transfers	and payments for		relating to trade in	services of all sectors	and sub-sectors.								
Japan-Philippine EPA	in such sectors or	sub-sectors are	limited to those	based on relevant	existing measures	which are non-	conforming to NT	or market access	obligation.			O There is a	provision	prohibiting	restrictions of	international	transfers and	payments for	current transactions	relating to trade in	services of all		sectors and sub-	sectors and sub- sectors; not limited	sectors and sub- sectors; not limited to just those	sectors and sub- sectors; not limited to just those inscribed in the	sectors and sub- sectors; not limited to just those inscribed in the Schedule of	sectors and sub- sectors; not limited to just those inscribed in the Schedule of
Name													JS	rayments and Transfers														

## (4) Substance of Agreements on Services in other Countries

If a member of the WTO enters into an FTA regarding trade in services, it must notify the WTO under Article V of GATS.

Prior to 1993, there were only two regional economic integrations that included integration in the services sector. They were the European Economic Community, which entered into force in 1958, and the Australia New Zealand Closer Economic Relations Trade Agreement (ANZCERTA), which entered into force in 1989. In addition, from 1994 (after the conclusion of NAFTA) to 2000, there were only 10 regional economic integration agreements which included integration in the services sectors that entered into force. There were seven such cases in 2001, four in 2002; thereafter, EPAs/FTAs regarding trade in services have entered into force at a rate of three to seven per year. Most economic integrations include trade in services. Nine of the agreements that are characteristics in their contents are analyzed below.

### 1) Overall Structure, etc.

Name (Abbreviated/ Shortened)	North American Free Trade Agreement (NAFTA)	EFTA-Singapore FTA	Australia-Singapore FTA	US-Singapore FTA
In-Effect/ Signed as of Approach on Liberalization Commitments Most-Favored-	Effective on January 1, 1994 Negative list approach	Positive list approach	Effective on July 28, 2003  Negative list approach	Negative list approach
Nation Treatment	○In principle	△In principle unconditional MFN treatment is provided, with exception of economic integration agreements (including most of EPAs/FTAs) notified under Article V of GATS.	unconditional MFN provision in the agreement. However, the agreement provides in the article of "Review of Commitments" that if, in an EPA/FTA to be entered into in the future by a contracting party country with a third party country, preferential treatment is to be accorded to such third party country, then the first country must consider according such treatment to the other contracting party	○In principle

		1		
			pursuant to its	
National Treatment	○In principle	NT shall be accorded in the sectors inscribed in the Schedule of Specific Commitments.	request.  ONT shall be accorded in all service sectors except the ones inscribed in the annex (Schedule of Reservations)	OIn principle
Market Access Commitments	No provision. However, similar concept of "quantitative restriction" is provided.	Same provision as Article XVI of GATS on market access	Same provision as Article XVI of GATS on market access	Osimilar provision as Article XVI of GATS on market access, which in principle obliges each contracting party country to accord no less favorable treatment than that undertaken in all service sectors except the ones inscribed in the annex (Schedule of Reservations). Difference from Article XVI of GATS is the exclusion of prohibition on limitations on the participation of foreign capital, as this agreement provides Mode 3 in the chapter of investment.
Prohibition of Requiring Local Presence	0	Effectively covered in the market access provision as one of the treatments to be committed (restrictions or requirements concerning type of legal entity or joint venture).	Effectively covered in the market access provision as one of the treatments to be committed (restrictions or requirements concerning type of legal entity or joint venture).	0
Disciplines over Domestic Regulations	0	0	0	0
Transparency Requirements	0	× Not Provided	0	0
Prohibition on Restrictions on Payments and Transfers	×Not Provided	× Not Provided		0
Denial of Benefits	0	×Not Provided	0	0

The nine agreements covered in this analysis share a common framework, but differ in substance, depending on the time they entered into force, the contracting countries, the substance of the provisions already existing in the EPAs/FTAs between the contracting party countries, etc. Among them, NAFTA is the only such agreement which entered into force before GATS, and the other eight agreements entered into force in 2003 or later. Such agreements can be classified into the following categories, depending on the manner of commitments and reservations: (i) NAFTA, the Australia-Singapore FTA, the U.S.A.-Singapore FTA, the U.S.A.-Australia FTA and the U.S.A.-Korea FTA, which adopt the negative list approach, and (ii) the EFTA-Singapore EPA/FTA, the Australia-Thailand EPA/FTA, the India-Singapore FTA and the EFTA-Korea FTA, which adopt the positive list approach. In the case of the negative list approach, Mode 3 is generally dealt with in the chapter on investment in the relevant agreements (only the Australia-Singapore FTA deals with Mode 3 in the chapter on services). The treatment of specific sectors (financial services, telecommunications and movement of natural persons) is often provided in separate chapters.

### 2) Basic Principles, etc.

The agreements which provide the accordance of MFN treatment in principle are NAFTA, the U.S.A.-Singapore FTA, the U.S.A.-Australia FTA and the U.S.A.-Korea FTA. The EFTA-Singapore FTA and the EFTA-Korea FTA also provide the accordance of such treatment in principle, but contain the exception of economic integration agreements notified under Article V of GATS. The India-Singapore FTA provides that if, in the EPA/FTA to be entered into in the future by a contracting party country with a third party country, preferential treatment is to be accorded to such third party country, then the first country must consider according such treatment to the other contracting party pursuant to its request. The Australia-Singapore FTA and the Australia-Thailand FTA do not contain MFN provisions, but contain provisions similar to the foregoing India-Singapore FTA in the provisions regarding "Review of Commitments." All the agreements provide national treatment obligations. With respect to market access which is a concept devised under GATS, EPAs/FTAs that adopt the positive list approach follow Article XVI of GATS and contain similar provisions (the U.S.A.-Singapore FTA, the U.S.A.-Australia FTA and the U.S.A.-Korea FTA which adopt the negative list approach provide Mode 3 in the chapter on investment, but provide content practically identical to the measures of quantitative restrictions and restrictions or requirements concerning type of legal entity or joint venture; among all types of measures listed in provision of market access under Article XVI of GATS). NAFTA, the U.S.A.-Singapore FTA, the U.S.A.-Australia FTA and the U.S.A.-Korea FTA contain provisions prohibiting a contracting party country from requiring that the counterpart of the other contracting party country establish a local representative office or any form of enterprise; or be a resident in the territory of the requiring party county as a condition for the cross-border supply of a service. Disciplines over domestic regulations are provided in all the agreements. With respect to the disciplines on payments and transfers, the scope of application with respect to which the contracting party countries do not impose any restrictions on current transactions (payments and transfers relating to trade in services) is limited to the committed sectors in the case of EPAs/FTAs adopting a positive list approach, while no specific limitations on the scope were made in the case of EPAs/FTAs adopting a negative list approach. Provisions on recognition vary among the agreements. Some agreements (such as the India-Singapore FTA) explicitly provide that sectors subject to mutual recognition ("accounting and auditing, architecture, medical, dental and nursing" in case of the India-Singapore FTA), be negotiated by respective professional bodies and the timing of the

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implementation of such mutual recognition be determined ("within twelve months of the date of entry into force of this Agreement" in case of the India-Singapore FTA) pursuant to a separate agreement; some agreements such as the Australia-Singapore FTA and the Australia-Thailand FTA "encourage" negotiations by relevant competent bodies with respect to mutual recognition, and some agreements provide that contracting party countries "may" recognize under certain conditions. Neither the EFTA-Singapore FTA nor the EFTA-Korea FTA contains any provisions with regard to the denial of benefits.

# (5) Economic Aspects and Significance

As discussed in "Part II, Chapter 11, Trade in Services (4) Economic Aspects and Significance" hereof, trade in services by nature may include the movement of production factors as an element and the development of service industries, and has a great positive spill-over effect into other industries, as is clear with regard to the financial and telecommunication industries. Thus, although the liberalization of bilateral and regional trade in services has some temporary effect on the employment market for existing service providers (as it does in respect of efforts in multilateral trade), over the long term, it will contribute to the enhancement of the competitiveness of service industries as well as to the enhancement of manufacturing efficiency in other sectors and in manufacturing industries.

Figure III-2-4 EPAs between Third Countries: Overview of the Provisions of the Chapter on Services

(Abbreviated/Shortened)	North American Free Trade Agreement (NAFTA)	Free Irade Agreement between the EFTA States and Singapore (EFTA- Singapore FTA)	Singapore- Australia Free Trade Agreement (Singapore- Australia FTA)	Agreement between the United States and Singapore (U.S.A Singapore FTA)	Agreement between the United States and Australia (U.S.A Australia FTA)	Agreement Agreement between Thailand and Australia (TAFTA)	India- Singapore Free Agreement (India- Singapore FTA) Official name: Comprehensive Economic Cooperation Agreement between the Republic of India and the Republic of Singapore	Free Irade Agreement between the EFTA States and Korea (EFTA-Korea FTA)	Free Trade Agreement between Korea and the United States of America (U.S.A. – Korea FTA)
In-Effect/Signed as of	Effective on 1994.1.1	Effective on 2003.1.1	Effective on 2003.7.28	Effective on 2004.1.4	Effective on 2005.1.1	Effective on 2005.1.1	Effective on 2005.8.	Effective on 2006.9.1	Effective on 2012.3.15
Approach on Liberalization Commitments	Negative list approach	Positive list approach	Negative list approach	Negative list approach	Negative list approach	Positive list approach	Positive list approach	Positive list approach	Negative list approach
Most-Favored-Nation Treatment	Oh principle unconditional MFN treatment is provided, with exceptions inscribed in the annex (Schedule of Reservations).	△In principle unconditional MFN treatment is provided, with exception of economic integration agreements (including most of	△There is no unconditional MFN provision in the agreement. However, the agreement provides in the article of "Review of Commitments"	Oln principle unconditional MFN treatment is provided, with exceptions inscribed in the annex (Schedule of Reservations)	Oln principle unconditional MFN treatment is provided, with exceptions inscribed in the annex (Schedule of Reservations).	×Not Provided	△There is no unconditional MFN provision in the agreement. However, the agreement provides that if, in the EPA/FTA to be entered into	△In principle unconditional MFN treatment is provided, with exception of economic integration agreements (including most of	Oln principle unconditional MFN treatment is provided, with exceptions inscribed in the annex (Schedule of Reservations).

rade nent sen nd the States srica A. –																			
Free Trade Agreement between Korea and the United States of America (U.S.A. – Korea FTA)																			
Free Trade Agreement between the EFTA States and Korea RFTA-Korea FTA)	EPAs/FTAs)	notified under	Article V of	TS.															
	EP/	noti	Arti	GATS.															
India- Singapore Free Trade Agreement (India- Singapore FTA) Official name: Comprehensive Economic Cooperation Agreement between the Republic of India and the Republic of Singapore (CECA)	in the future	by a	contracting	party country	with a third	party country,	preferential	treatment is to	be accorded to	such third	party country,	then the first	country must	consider	according such	treatment to	the other	contracting	party pursuant
Free Trade Agreement between Thailand and Australia (TAFTA)																			
Free Trade Agreement between the United States and Australia (U.S.A Australia FTA)																			
Free Trade Agreement between the United States and Singapore (U.S.A Singapore FTA)																			
Singapore- Australia Free Trade Agreement (Singapore- Australia FTA)	that if, in the	EPA/FTA to	be entered into	in the future	by a	contracting	party country	with a third	party country,	preferential	treatment is to	be accorded to	such third	party country,	then the first	country must	consider	according such	treatment to
Free Trade Agreement between the EFTA States and Singapore (EFTA- Singapore FTA)	EPAs/FTAs)	notified under	Article V of	GATS.															
North American Free Trade Agreement (NAFTA)																			
Name (Abbreviated/Shortened)																			

(Abbreviated/Shortened)	American Free Trade Agreement (NAFTA)	Agreement between the EFTA States and Singapore (EFTA- Singapore FTA)	Australia Free Agreement (Singapore- Australia FTA)	Agreement between the United States and Singapore (U.S.A Singapore FTA)	Agreement between the United States and Australia (U.S.AAustralia FTA)	Agreement between Thailand and Australia (TAFTA)	Singapore Free Agreement (India- Singapore FTA) Official name: Comprehensive Economic Cooperation Agreement between the Republic of India and the Republic of Singapore	Agreement between the EFTA States and Korea FTA-Korea FTA)	Agreement between Korea and the United States of America (U.S.A. – Korea FTA)
			the other contracting party pursuant to its request.				to its request. (Article 7.6)		
National Treatment	On principle NT shall be accorded in all service sectors except the ones inscribed in the annex (Schedule of Reservations).	O National Treatment shall be accorded in the sectors inscribed in the Schedule of Specific Commitments.	Oln principle NT shall be accorded in all service sectors except the ones inscribed in the annex (Schedule of Reservations)	Oln principle NT shall be accorded in all service sectors except the ones inscribed in the annex (Schedule of Reservations)	OIn principle NT shall be accorded in all service sectors except the ones inscribed in the annex (Schedule of Reservations)	O National Treatment shall be accorded in the sectors inscribed in the Schedule of Specific Commitments.	O National Treatment that Ar shall be accorded in the GATS sectors Inscribed in Treatm the Schedule shall be of Specific effective Commitments. Thereform the shall be accorded the second that the s	vide  of tricle of al nal eet vely ore, al lent eet tors	Oln principle NT shall be accorded in all service sectors except the ones inscribed in the annex (Schedule of Reservations). Also there is a special provision on how to

Name (Abbreviated/Shortened)	North American Free Trade Agreement (NAFTA)	Free Trade Agreement between the EFTA States and Singapore (EFTA- Singapore FTA)	Singapore- Australia Free Trade Agreement (Singapore- Australia FTA)	Free Trade Agreement between the United States and Singapore (U.S.A Singapore FTA)	Free Trade Agreement between the United States and Australia (U.S.A Australia FTA)	Free Trade Agreement between Thailand and Australia (TAFTA)	Singapore Free Trade Agreement (India- Singapore FTA) Official name: Comprehensive Economic Cooperation Agreement between the Republic of India and the Republic of Singapore (CECA)	Free Trade Agreement between the EFTA States and Korea (EFTA-Korea FTA)	Free Trade Agreement between Korea and the United States of America (U.S.A. – Korea FTA)
								inscribed in the Schedule of Specific Commitments.	accordance of treatment with respect to a regional level of government.
Market Access Commitments	No provision. How ever,	OSame provision as Article XVI of GATS on	OSame provision as Article XVI of GATS on	OSimilar provision as Article XVI of GATS on	OSimilar provision as Article XVI of GATS on	OSame provision as Article XVI of GATS on	OSame provision as Article XVI of GATS on	OProvide that OSimilar Article XVI of provision as GATS Article XVI (Market of GATS on	OSimilar provision as Article XVI of GATS on
	ar conc ept of	ilges	,ss,	market access, which in principle obliges each	market access which in principle obliges each contracting	market access, which obliges each contracting	market access, which obliges each contracting		market access, which in principle obliges each
	"qua ntitat ive restri	party country to accord no less favorable treatment than	contracting party country to accord no less favorable	contracting party country to accord no less favorable	party country to accord no less favorable treatment than	party country to accord no less favorable treatment than	party country to accord no less favorable treatment than	respect to market access	contracting party country to accord no less favorable

Free Trade Agreement between Korea and the United States of America (U.S.A. – Korea FTA)	treatment than	that	undertaken in	all service	sectors except	the ones	inscribed in	the annex	(Schedule of	Reservations).	Difference	from Article	XVI of GATS	is the	exclusion of	prohibition on	limitations on	the	participation
Free Trade Agreement between the EFTA States and Korea (EFTA-Korea FTA)	accorded in	the sectors	with certain	conditions	undertaken	and specified	in the	Schedule of	Specific	Commitments.									
India- Singapore Free Trade Agreement (India- Singapore FTA) Official name: Comprehensive Economic Cooperation Agreement between the Republic of India and the Republic of Singapore (CECA)	that	undertaken	and specified	in the	Schedule of	Specific	Commitments.												
Free Trade Agreement between Thailand and Australia (TAFTA)	that	undertaken	and specified	in the	Schedule of	Specific	Commitments.												
Free Trade Agreement between the United States and Australia (U.S.A Australia FTA)	that undertaken	in all service	sectors except	the ones	sectors except inscribed in the	annex (Schedule	of Reservations).	Difference from	Article XVI of	GATS is the	exclusion of	prohibition on	limitations on	the participation	of foreign	capital, as this	agreement	provides Mode 3	in the chapter of
Free Trade Agreement between the United States and Singapore (U.S.A Singapore FTA)	treatment than	that	undertaken in	all service	sectors except	the ones	inscribed in	the annex	(Schedule of	Reservations).	Difference	from Article	XVI of GATS	is the	exclusion of	prohibition on	limitations on	the	participation
Singapore- Australia Free Trade Agreement (Singapore- Australia FTA)	treatment than	that	undertaken in	all service	sectors except	the ones	inscribed in	the annex	(Schedule of	Reservations)									
Free Trade Agreement between the EFTA States and Singapore (EFTA- Singapore FTA)	that	undertaken	and specified	in the	Schedule of	Specific	Commitments.												
North American Free Trade Agreement (NAFTA)	ction	"is	provi	ded.															
Name (Abbreviated/Shortened)																			

Name (Abbreviated/Shortened)	North American Free Trade Agreement (NAFTA)	Free Trade Agreement between the EFTA States and Singapore (EFTA- Singapore FTA)	Singapore- Australia Free Trade Agreement (Singapore- Australia FTA)	Free Trade Agreement between the United States and Singapore (U.S.A Singapore FTA)	Free Trade Agreement between the United States and Australia (U.S.A Australia FTA)	Free Trade Agreement between Thailand and Australia (TAFTA)	India- Singapore Free Trade Agreement (India- Singapore FTA) Official name: Comprehensive Economic Cooperation Agreement between the Republic of India and the Republic of Singapore (CECA)	Free Trade Agreement between the EFTA States and Korea (EFTA-Korea FTA)	Free Trade Agreement between Korea and the United States of America (U.S.A. – Korea FTA)
				of foreign	investment.				of foreign
				capital, as this					capital, as this
				agreement					agreement
				provides					provides
				Mode 3 in the					Mode 3 in the
				chapter of					chapter of
				investment.					investment.
Prohibition of Requiring (	0	Effectively	Effectively	0	0	Effectively	Effectively	No provision	0
Local Presence (i.e.		covered in the	in the covered in the			covered in the	covered in the covered in the	in the	
establishing a local		market access	market access market access			market access	market access market access agreement	agreement	
representative office or		provision as	as provision as			provision as	provision as provision as explicitly	explicitly	
any form of enterprise;		one of the	one of the			one of the	one of the one of the covering	covering this	
or being a resident in the		treatments to	treatments to treatments to			treatments to	treatments to treatments to discipline.	discipline.	
territory of the requiring		be committed	be committed be committed			be committed	be committed be committed However,	However, as	
party county) as a		(restrictions or	(restrictions or (restrictions or			(restrictions or	(restrictions or provided that	provided that	
condition for the cross-		requirements	requirements			requirements	requirements	Article XVI of	
border supply of a		gı	concerning			concerning	concerning	GATS	
service		type of legal	type of legal			type of legal	type of legal type of legal (Market	(Market	
		entity or joint	joint entity or joint			entity or joint	entity or joint entity or joint Access)	Access) shall	

Free Trade Agreement between Korea and the United States of America (U.S.A. – Korea FTA)																		
Free Trade Agreement between the EFTA States and Korea (EFTA-Korea FTA)	be effectively	apply, this	agreement	eventually	covers this	discipline in	the market	access	provision as	one of the	treatments to	be committed	(restrictions or	requirements	concerning	type of legal	entity or joint	venture).
India- Singapore Free Trade Agreement (India- Singapore FTA) Official name: Comprehensive Economic Cooperation Agreement between the Republic of India and the Republic of Singapore (CECA)	venture).																	
Free Trade Agreement between Thailand and Australia (TAFTA)	venture).																	
Free Trade Agreement between the United States and Australia (U.S.A Australia FTA)																		
Free Trade Agreement between the United States and Singapore (U.S.A Singapore FTA)																		
Singapore- Australia Free Trade Agreement (Singapore- Australia FTA)	venture).																	
Free Trade Agreement between the EFTA States and Singapore (EFTA- Singapore FTA)	venture).																	
North American Free Trade Agreement (NAFTA)																		
Name (Abbreviated/Shortened)																		

(Abbreviated/Shortened)	American Free Trade Agreement (NAFTA)	Agreement between the EFTA States and Singapore (EFTA- Singapore FTA)	Australia Free Agreement (Singapore- Australia FTA)	Agreement between the United States and Singapore (U.S.ASingapore FTA)	Agreement between the United States and Australia FTA)	Agreement Agreement Thailand and Australia (TAFTA)	Singapore Free Agreement (India- Singapore FTA) Official name: Comprehensive Economic Cooperation Agreement between the Republic of India and the Republic of	Agreement between the EFTA States and Korea (EFTA-Korea FTA)	Agreement between Korea and the United States of America (U.S.A. – Korea FTA)
Disciplines over	0	0	0	0	0	0	0	that Article VI modifications of GATS the same (Domestic provision Regulation) under U.S.A shall be -Australia effectively FTA apply.	Owith slight modifications the same provision under U.S.A.—Australia FTA
Transparency Requirements	0	× Not Provided	0	0	0	× Not	0	that modifications Paragraphs 1 the same and 2 of provision Article III of under U.S.A. GATS —Australia (Transparency FTA ) shall be effectively apply.	Provides OWith slight modifications raphs 1 the same 2 of provision e III of under U.S.A. 3 —Australia sparency FTA nall be ively

Free Trade Agreement between Korea and the United States of America (U.S.A. – Korea FTA)	O Identical to	the provisions	in U.S.A	Australia	FTA.	However,	Article 11.G	provides an	exception that	entitles Korea	to apply	restrictive	measures	pursuant to	Article 6 of its	Foreign	Exchange	Transactions	Act.
Free Trade Agreement between the EFTA States and Korea (EFTA-Korea FTA)	0																		
India- Singapore Free Trade Agreement (India- Singapore FTA) Official name: Comprehensive Economic Cooperation Agreement between the Republic of India and the Republic of Singapore (CECA)	0																		
Free Trade Agreement between Thailand and Australia (TAFTA)	0																		
Free Trade Agreement between the United States and Australia (U.S.A Australia FTA)	0																		
Free Trade Agreement between the United States and Singapore (U.S.A Singapore FTA)	0																		
Singapore- Australia Free Trade Agreement (Singapore- Australia FTA)																			
Free Trade Agreement between the EFTA States and Singapore (EFTA- Singapore FTA)	× Not	Provided																	
North American Free Trade Agreement (NAFTA)	$\times$ Not	on Provided																	
Name (Abbreviated/Shortened)	Prohibition on	Restrictions on	Payments and Transfers																

Free Trade Agreement between Korea and the United States of America (U.S.A. – Korea FTA)	O Identical to the provisions in U.S.AAustralia FTA. In addition, an obligation of notification and consultation is provided before denying a "free rider."
Free Trade Agreement Agreement Between the EFTA States And Korea And Korea CEFTA-Korea CFTA) CFTA	Provided the pro- Provided the pro- In I
India- Singapore Free Agreement (India- Singapore FTA) Official name: Comprehensive Economic Cooperation Agreement between the Republic of India and the Republic of Singapore (CECA)	0
Free Trade Agreement between Thailand and Australia (TAFTA)	0
Free Trade Agreement between the United States and Australia (U.S.A Australia FTA)	0
Free Trade Agreement between the United States and Singapore (U.S.A Singapore FTA)	0
Singapore- Australia Free Trade Agreement (Singapore- Australia FTA)	0
Free Trade Agreement between the EFTA States and Singapore (EFTA- Singapore FTA)	X Not
North American Free Trade Agreement (NAFTA)	0
Name (Abbreviated/Shortened)	Denial of Benefits

	P	A CE AN	CI: ACEAN	T ACEAN	4 4 11 37
Name (Abbreviated/Shortened)	Free Trade Agreement between the EU and Korea (EU-Korea FTA)	ASEAN Framework Agreement on Services (AFAS)	China-ASEAN Agreement on Trade in Services	Korea-ASEAN Agreement on Trade in Services	Australia-New Zealand ASEAN Agreement on Trade in Services
Effective/Signed as of	Effective on 2011.7.1	Effective on 1998.3.31.	Singed 2007.1.14.	Effective on 2009.5.1.	Effective on 2010.1
Approach on Liberalization Commitments		Positive list approach	Positive list approach	Positive list approach	
Most-Favored-Nation Treatment		×Not Provided	×Not Provided	×Not Provided	
National Treatment		×Not Provided	0	0	0
Market Access Commitments	OSame provision as Article XVI of GATS	O Provided in liberalization clause	0	0	
Prohibition of Requiring Local Presence (i.e. establishing a local representative office or any form of enterprise; or being a resident in the territory of the requiring party county as a condition for the cross- border supply of a service)		×Not Provided	×Not Provided	×Not Provided	×Not Provided
Domestic Regulations	0	×Not Provided	0	0	
Transparency Requirements		×Not Provided	O Provides that Paragraphs 1 and 2 of Article III of GATS (Transparency) shall be effectively applied.	0	0
Prohibition of Restrictions on Payments and Transfers		× Not Provided	0	0	
Denial of Benefits		0	0	0	