Quarterly Survey of Overseas Subsidiaries (Survey from October to December 2017)

Summary of the Results



March 28, 2018

Research and Statistics Department Ministry of Economy, Trade and Industry

# 1 About the Quarterly Survey of Overseas Subsidiaries

## (1) Outline of the Survey

## I Purpose of the survey

The purpose of this survey is to promote flexible policymaking for both the economy and industry, by understanding the dynamic changes in the overseas activities of Japanese companies.

#### II Legal basis of the survey

The survey is conducted by the Ministry of Economy, Trade and Industry with approval under the Statistics Act.

## ■ Date of the survey

The survey was based on the period ending on the last day of December 2017. (The deadline for submitting survey responses for this quarter was February 15, 2018.)

## IV Coverage of the Survey

The survey covers Japanese companies that met all the following criteria as of the end of March 2017: All industries except finance, insurance, and real estate; companies with 100 million yen or more in capital; companies with 50 or more employees; companies with overseas subsidiaries.

This survey also targets overseas subsidiaries of the above Japanese parent companies (including overseas subsidiaries that were established during the term of the survey) that meet all of the following criteria as of the end of the surveyed quarter: manufacturing companies; companies with 50 or more employees; companies with 50% or more of their capital coming from parent companies, including both direct and indirect funds (such as funds provided via local subsidiaries).

### V Method of the Survey

The survey was conducted via mail, using self-declarations submitted by Japanese parent companies.

#### VI Survey Items

The survey covers actual figures and Diffusion Index (business confidence) for sales, capital investment, and number of employees.

#### **VII** Response Rate

The responses to the survey for this quarter are summarized below:

Number of companies covered by the survey (overseas subsidiaries)	Number of companies that responded	Response rate <sup>※</sup>
5,299	4,152	78.4%

\*\*Response rate it was calculated by the valid responses

## (2) Notes on Use

## I Adjustments to deal with gaps in reported values

Comparisons between the current quarter and the corresponding quarter of the previous year are calculated and estimated by totaling the figures only for overseas subsidiaries (newly established companies included) continuously subject to the survey since the corresponding quarter of the previous year.

## II Revisions to statistical data

Statistical data for the current quarter are preliminary results. They are revised at the time of publication of the survey report for the next quarter.

Annual revisions are conducted once a year at the time of publication of the survey report for the April-June quarter. Statistical data for the previous year were retroactively revised and fixed.

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Data for all companies covered by the survey is tabulated after estimating the results for companies that did not submit responses, based on the following formula in each region and sector (the number of employees given in the previous quarter is used in the case of employees). All items are estimated except the capital investment.

Estimated values for this guarter for companies not submitting data =

Value for the corresponding quarter in the previous year for relevant companies ×

Total values for this quarter for companies that submitted data both this quarter and in the same quarter of the previous year

Total values for the same quarter of the previous year for comapanies that submitted data both this quarter and in the same quarter of the previous year

## IV Classification of countries and regions

## i North America:

the United States and Canada

## ii Asia

①ASEAN4: Indonesia, Thailand, the Philippines, and Malaysia

ASEAN10: Indonesia, Thailand, the Philippines, Malaysia, Cambodia, Singapore, Brunei, Vietnam, Myanmar, and Laos

2)NIEs3: Singapore, Taiwan, and Korea

3China: including Hong Kong

(4)Other Asian countries: India, Cambodia, Sri Lanka, Pakistan, Bangladesh, Brunei, Vietnam, Myanmar, and Laos

## iii Europe:

Ireland, the United Kingdom, Italy, Ukraine, Austria, the Netherlands, Greece, Swiss, Sweden, Spain, Slovakia, the Czech Republic, Denmark, Germany, Turkey, Hungary, Finland, France, Bulgaria, Belgium, Poland, Portugal, Montenegro, Luxembourg, Romania, and Russia

## iv Other:

Argentina, Israel, Uruguay, Egypt, El Salvador, Australia, Guatemala, Costa Rica, Columbia, Saudi Arabia, Samoa, Swaziland, Tanzania, Tunisia, Chile, Nigeria, New Zealand, Paraguay, Brazil, Venezuela, Peru, South Africa, Mexico, and Morocco

## V Regarding listed currencies

Amounts listed in local currencies are analyzed by converting them into U.S. dollars at the average exchange rate for the quarter announced by the IMF.

Exchange rates of major currencies against the U.S. dollars (average term rates published by IMF "IFS")

		FY2016		FY2017		
		OctDec.	Jan.−Mar.	AprJun.	JulSep.	OctDec.
Japan	Yen	109. 11	113. 61	111. 08	111. 01	112. 97
ASEAN4	Indonesia (Rupiah)	13248. 5	13348. 4	13309. 3	13329. 1	13536. 7
	Malaysia (Ringgit)	4. 3200	4. 4500	4. 3300	4. 2600	4. 1600
	Philippines (Peso)	49. 110	49. 990	49. 860	50. 840	50. 930
	Thailand (Baht)	35. 390	35. 120	34. 450	33. 390	32. 960
NIEs3	Republic of Korea (Won)	1155. 70	1154. 80	1130. 00	1132. 50	1106. 10
	Singapore (Singapore dollar)	1. 4100	1. 4200	1. 3900	1. 3600	1. 3500
	Taiwan (New Taiwan dollar)	31. 7800	31. 0990	30. 2700	30. 2830	30. 1170
China	People's Public of China (Yuan)	6. 8300	6.8900	6. 8600	6. 6700	6. 6100
	Hong Kong (Hong Kong dollar)	7. 760	7. 760	7. 790	7. 820	7. 810
Europe	United Kingdom (Pound)**	0. 800	0. 810	0. 780	0. 760	0. 750
	Euro Area (Euro)	0. 9300	0. 9400	0. 9100	0. 8500	0. 8500

## VI Industrial Classification

Industrial Classification is based on the Japan Standard Industrial Classification (JSIC).

Based on sales, the four major industry sectors out of the total of 12 are "Chemicals", "General-purpose machinery (general-purpose, production, and business-oriented machinery)", "Electrical machinery", and "Transportation equipment".

Industry Classification	Japan Standard Industrial Classification(Code)
FOOD AND TABACCO	Manufacture of food (09), manufacture of beverages, tabacco and feed (10)
TEXTILES	Manufacture of textile mill products (11)
LUMBER, PULP, PAPER AND PAPER PRODUCTS	Manufacture of lumber and wood products, except fourniture (12), Manufacture of pulp, paper and paper products (14)
CHEMICALS	Manufacture of Chemical and allied products (16)
CERAMIC, STONE AND CLAY PRODUCTS	Manufacture of ceramic, stone and clay products (21)
IRON AND STEEL	Manufacture of iron and steel (22)
NON-FERROUS METALS	Manufacture of non-ferrous metals and products (23)
FABRICATED METAL PRODUCTS	Manufacture of fabricated metal products (24)
GENERAL-PURPOSE, PRODUCTION AND BUSINESS ORIENTED MACHINERY	Manufacture of general-purpose machinery (25), Manufacture of production machinery (26), Manufacture of business oriented machinery (27)
ELECTRICAL MACHINERY	Electronic parts, devices and electronic circuits (28), Manufacture of electrical machinery, equipment and supplies (29), Manufavture of information and communication electronics equipment (30)
TRANSPORTATION EQUIPMENT	Manufacture of transportation equipment (31)
MISCELLANEOUS MANUFACTURING INDUSTRIES	Manufacture of furniture and fixtures (13), Printing and allied industries (15), Manufacture of petroleum and coal products (17), Manufacture of plastic products, except otherwise classified (18), Manufacture of rubber products (19), Manufacture of tanning, leather products and fur skins (20), Miscellaneous manufacturing industries (32)

# 2 Overview

Fig. 2-1 Long-Term Trends in Sales, etc. of Overseas Subsidiaries

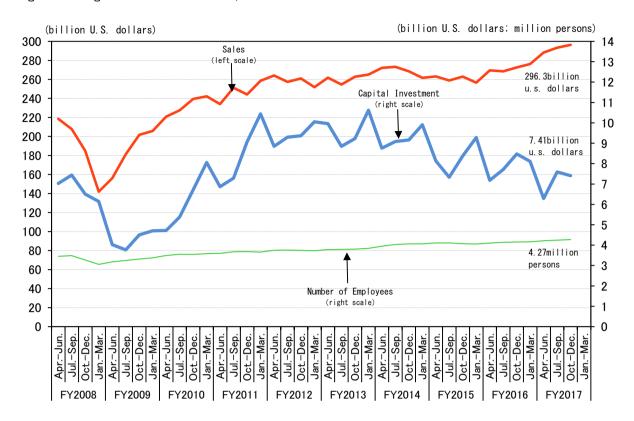


Fig. 2-2 Diffusion Index (DI) for Sales Forecast (Current DI and Next DI)

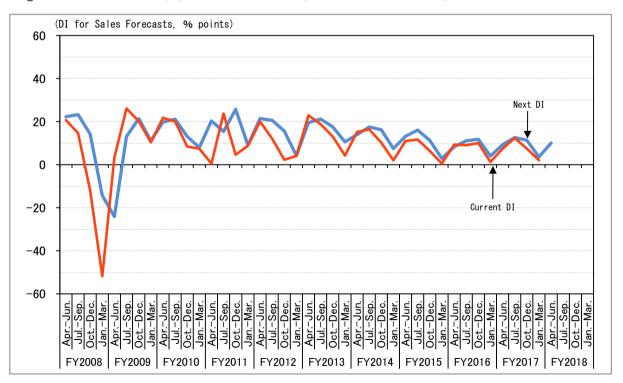


Fig. 2-3 Summary Table of the Survey

				S	Sales		Capital Investment				Number of Employees			
			Results		Forecasts Current DI	Forecasts Next DI	Resu	ults	Forecasts Current DI	Forecasts Next DI	Results		Forecasts Current DI	Forecasts Next DI
			OctDec. 2017		JanMar. 2018	AprJun. 2018	Oct-Dec	Oct-Dec. 2017		AprJun. 2018	End of Dec. 2017		Mar. 2018	Jun. 2018
			Billion USD	y/y % chg.	%points	%points	Billion USD	y/y % chg.	%points	%points	Mil. Persons	y/y % chg.	%points	%points
II Re	gions		296.3	7.6	2.1	10.1	7.41	-10.8	10.1	7.6	4.270	1.5	5.3	4.3
Che	emicals		22.5	10.9	1.9	11.9	0.62	14.6	5.9	7.4	0.180	2.1	9.1	7.2
Ger	neral-pui	rpose machinery	28.3	12.7	12.5	10.3	0.50	-5.8	8.1	13.6	0.476	4.0	14.4	9.7
Elec	ctrical m	achinery	46.5	4.7	-5.2	11.4	0.97	-2.6	9.5	7.0	1.071	1.1	-1.6	2.0
Tra	nsportat	ion equipment	157.6	7.4	2.9	1.0	3.84	-22.0	17.0	7.1	1.644	1.9	4.2	1.9
No	orth A	merica	87.1	3.6	16.1	5.8	1.94	-35.9	13.0	5.0	0.584	3.4	6.2	6.3
	Chemi	cals	6.0	9.6	20.0	5.2	0.12	20.4	10.3	3.6	0.027	1.8	15.6	12.5
	Genera	al-purpose machinery	10.7	23.9	16.0	7.7	0.14	-33.5	18.0	12.2	0.081	31.0	18.9	22.7
	Electri	cal machinery	6.8	0.0	13.5	7.7	0.07	-2.3	9.3	11.6	0.057	8.5	1.8	3.7
		ortation equipment	51.1	-0.1	21.0	0.0	1.28	-45.7	21.1	2.1	0.267	-2.4	1.8	1.8
As	sia		151.1	9.6	-1.9	10.7	3.91	1.0	9.2	8.9	2.964	0.8	5.4	4.3
	Chemi	cals	9.9	11.4	-3.4	13.2	0.37	29.0	6.6	9.9	0.116	3.1	9.3	8.2
	Genera	al-purpose machinery	13.0	3.9	9.7	11.7	0.29	39.0	8.1	13.6	0.344	-0.6	15.1	8.2
	Electri	cal machinery	31.8	4.8	-6.8	11.4	0.83	-4.2	9.0	6.1	0.934	0.6	-2.3	1.6
	Transp	ortation equipment	75.5	13.7	-1.4	1.9	1.73	-2.0	15.1	10.9	0.968	2.2	5.3	2.4
	ASE	AN 4	55.9	10.3	5.7	8.0	1.56	2.9	13.5	8.0	1.195	1.8	4.6	4.4
		Chemicals	3.2	9.9	12.6	7.5	0.23	38.6	8.3	15.7	0.047	4.4	7.8	6.9
		General-purpose machinery	3.3	-1.5	7.8	16.9	0.08	65.6	3.0	13.7	0.121	-1.1	8.0	12.0
		Electrical machinery	11.2	7.8	2.4	9.9	0.34	-8.3	15.4	10.2	0.381	3.3	0.0	4.2
		Transportation equipment	29.9	12.6	5.5	-0.4	0.63	2.5	22.4	12.4	0.401	1.3	5.0	2.8
	NIEs	3	13.0	3.4	-4.0	9.6	0.33	-5.8	5.1	3.2	0.136	-0.2	9.5	5.0
		Chemicals	3.4	10.2	-15.2	10.9	0.09	73.3	12.2	4.9	0.017	4.1	15.9	2.3
		General-purpose machinery	1.3	5.2	2.7	-11.1	0.03	5.0	16.1	0.0	0.022	4.8	19.4	11.1
		Electrical machinery	3.8	2.8	-17.7	13.3	0.06	2.1	0.0	-2.4	0.038	0.5	6.3	2.2
		Transportation equipment	1.9	-1.8	20.0	7.4	0.07	-26.0	-3.7	-8.4	0.018	-2.3	-6.9	-7.1
	Chin	a (incl. Hong Kong)	66.3	9.0	-9.2	10.6	1.44	4.3	4.7	9.8	1.100	-1.7	5.2	3.4
		Chemicals	2.7	15.7	-15.8	18.9	0.03	-36.7	3.1	8.3	0.035	-0.6	8.0	9.1
		General-purpose machinery	7.1	4.0	9.0	10.3	0.14	28.6	4.5	14.3	0.144	-5.3	18.3	2.6
		Electrical machinery	15.3	3.1	-9.3	12.3	0.39	-3.3	5.7	4.1	0.402	-1.2	-4.8	-0.4
	Transportation equipment		33.2	14.6	-15.6	0.5	0.63	8.9	6.2	12.4	0.311	0.5	6.7	3.5
Ει	rope		37.4	11.4	12.6	10.8	0.99	16.9	12.1	1.6	0.407	2.7	4.5	2.4
	Chemi	cals	6.1	11.2	15.9	7.7	0.12	-13.3	8.3	-6.0	0.033	-1.2	7.7	0.0
	General-purpose machinery Electrical machinery Transportation equipment		4.0	17.2	25.4	4.4	0.07	-36.2	4.8	8.2	0.041	6.3	13.1	7.4
			6.6	10.5	-5.0	10.5	0.06	39.6	12.5	9.7	0.044	-1.3	0.0	-2.5
			15.0	9.9	1.3	-1.5	0.38	24.5	17.4	-11.5	0.192	3.6	-1.3	-1.4
	(Refe	rence) ASEAN 10	65.9	9.4	3.0	9.3	1.76	4.0	13.4	8.6	1.579	1.9	4.3	5.0
		Chemicals	4.4	10.7	7.6	3.4	0.24	37.1	8.7	13.7	0.055	3.7	8.0	7.3
		General-purpose machinery	4.6	2.6	11.0	18.0	0.12	76.0	5.9	12.8	0.174	2.1	8.2	12.4
		Electrical machinery	13.4	6.0	-1.9	9.3	0.38	-5.6	13.8	9.7	0.491	2.0	-1.4	3.8
		Transportation equipment	32.9	11.5	1.6	-0.4	0.68	3.0	22.9	11.9	0.509	2.3	3.7	2.5

	(Reference) ASEAN 10		65.9	9.4	3.0	9.3	1.76	4.0	13.4	8.6	1.579	1.9	4.3	5.0
		Chemicals	4.4	10.7	7.6	3.4	0.24	37.1	8.7	13.7	0.055	3.7	8.0	7.3
ı		General-purpose machinery	4.6	2.6	11.0	18.0	0.12	76.0	5.9	12.8	0.174	2.1	8.2	12.4
		Electrical machinery	13.4	6.0	-1.9	9.3	0.38	-5.6	13.8	9.7	0.491	2.0	-1.4	3.8
l		Transportation equipment	32.9	11.5	1.6	-0.4	0.68	3.0	22.9	11.9	0.509	2.3	3.7	2.5

# Questionnaire

Where to send	Ministry of Eco	nomy , Trade ar	nd Indus	try			Quart	erly	Survey of Overs	eas Subsidiaries	s					
Due date Confidential																
No. of copies to be submitted Questionnaire for Quarterly Survey										الآل						
b	or further inform		***************************************			_			overseas Sub	-	•		政府総	充計		
Enterprise Research	Enterprise Statistics Office, Research and Statistics Dept., Ministry of Economy, Trade and Industry													The confidentiality of information provided in the questionnaire shall be protected under the Statistics Act.		
	Enter the currency code for the amounts you								licable period for the riod, cross out "Qua If year."			ck or blue ballpoint n, when fill in to the				
Please be sure to fill in this section.  Currency code (See the reverse side)  Period for the amounts Quarter Half year							Make an estimate based on the actual situation eliminating seasonal factors, and choose one from "1. Increase", "2. Unchanged" and "3. Decrease". Circle the applicable number.  Both the forecast of the current quarter and the next quarter shall be based of comparison with the respective previous quarter.						'3.			
										<b>↓</b>						
					1.			L	Fore	ecast						
Ite	em		1	Actual re	esult				Current quarter	Next quarter			Remarks	S		
Sales	101							2.	Increase Unchanged Decrease	Increase     Unchanged     Decrease						
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	nnswered "1. ble purpose o									To increase 1 production capacity	2 repair	date or facilities quipment		4 Others		
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Number of employees						2.	End of En									
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Remarks  When there are any affiliates to be added to or excluded from the survey, please fill in the questionnaire in accordance with the "Guide for the Questionnaire."  In case of any drastic changes (company merger, suspension of									(Please make the necessary corrections in red ink)  Name of the overseas affiliate:							
	on, etc.), plea									here it is located ne headquarters						
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									Telephone Code	G			_			
					•	<b>♦</b> T	hank y	/ot	ı for your coo	peration.		···········		transmit and an area of		



# Inquires

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# URL

http://www.meti.go.jp/english/statistics/tyo/genntihou/index.html

\*Time series tables for past data are available on the website at the above address.