Quarterly Survey of Overseas Subsidiaries (Survey from January to March 2020)

∼ Summary of the Results ∼



June 26, 2020

Research and Statistics Department Ministry of Economy, Trade and Industry

1 About the Quarterly Survey of Overseas Subsidiaries

(1) Outline of the Survey

I Purpose of the survey

The purpose of this survey is to promote flexible policymaking for both the economy and industry, by understanding the dynamic changes in the overseas activities of Japanese companies.

II Legal basis of the survey

The survey is conducted by the Ministry of Economy, Trade and Industry with approval under the Statistics Act.

■ Date of the survey

The survey was based on the period ending on the last day of March 2020. (The deadline for submitting survey responses for this quarter was May 15, 2020.)

IV Coverage of the Survey

The survey covers Japanese companies that met all the following criteria as of the end of March 2019: All industries except finance, insurance, and real estate; companies with 100 million yen or more in capital; companies with 50 or more employees; companies with overseas subsidiaries.

This survey also targets overseas subsidiaries of the above Japanese parent companies (including overseas subsidiaries that were established during the term of the survey) that meet all of the following criteria as of the end of the surveyed quarter: manufacturing companies; companies with 50 or more employees; companies with 50% or more of their capital coming from parent companies, including both direct and indirect funds (such as funds provided via local subsidiaries).

V Method of the Survey

The survey was conducted via mail, using self-declarations submitted by Japanese parent companies.

VI Survey Items

The survey covers actual figures and Diffusion Index (business confidence) for sales, capital investment, and number of employees.

VII Response Rate

The responses to the survey for this quarter are summarized below:

| Number of companies covered by the survey (overseas subsidiaries) | Number of companies that responded | Response rate [※] | | | |
|---|------------------------------------|----------------------------|--|--|--|
| 5,416 | 3,528 | 65.1% | | | |

 $ightharpoonup ext{Response}$ rate it was calculated by the valid responses

(2) Notes on Use

I Adjustments to deal with gaps in reported values

Comparisons between the current quarter and the corresponding quarter of the previous year are calculated and estimated by totaling the figures only for overseas subsidiaries (newly established companies included) continuously subject to the survey since the corresponding quarter of the previous year.

II Revisions to statistical data

Statistical data for the current quarter are preliminary results. They are revised at the time of publication of the survey report for the next quarter.

Annual revisions are conducted once a year at the time of publication of the survey report for the April-June quarter. Statistical data for the previous year were retroactively revised and fixed.

Data for all companies covered by the survey is tabulated after estimating the results for companies that did not submit responses, based on the following formula in each region and sector (the number of employees given in the previous quarter is used in the case of employees). All items are estimated except the capital investment.

Estimated values for this guarter for companies not submitting data =

Value for the corresponding quarter in the previous year for relevant companies ×

Total values for this quarter for companies that submitted data both this quarter and in the same quarter of the previous year

Total values for the same quarter of the previous year for comapanies that submitted data both this quarter and in the same quarter of the previous year

IV Classification of countries and regions

i North America:

the United States and Canada

ii Asia

①ASEAN4: Indonesia, Thailand, the Philippines, and Malaysia

ASEAN10: Indonesia, Thailand, the Philippines, Malaysia, Cambodia, Singapore, Brunei, Vietnam, Myanmar, and Laos

2NIEs3: Singapore, Taiwan, and Korea

3China: including Hong Kong

(4)Other Asian countries: India, Cambodia, Sri Lanka, Pakistan, Bangladesh, Brunei, Vietnam, Myanmar, and Laos

iii Europe:

Ireland, the United Kingdom, Italy, Ukraine, Austria, the Netherlands, Greece, Swiss, Sweden, Spain, Slovakia, Slovenija, the Czech Republic, Denmark, Germany, Turkey, Hungary, Finland, France, Bulgaria, Belgium, Poland, Portugal, Montenegro, Luxembourg, Romania, and Russia

iv Other:

Argentina, Israel, Uruguay, Egypt, Eswatini, El Salvador, Australia, Guatemala, Kenya, Costa Rica, Columbia, Saudi Arabia, Tanzania, Tunisia, Chile, Nigeria, New Zealand, Brazil, Venezuela, Peru, South Africa, Mexico, and Morocco

V Regarding listed currencies

Amounts listed in local currencies are analyzed by converting them into U.S. dollars at the average exchange rate for the quarter announced by the IMF.

Exchange rates of major currencies against the U.S. dollars (average term rates published by IMF "IFS")

| | | FY2018 | FY2019 | | | |
|--------|---------------------------------|----------|----------|----------|----------|-----------|
| | | JanMar. | AprJun. | JulSep. | OctDec. | Jan.−Mar. |
| Japan | Yen | 110. 16 | 109. 86 | 107. 33 | 108. 69 | 108. 85 |
| ASEAN4 | Indonesia (Rupiah) | 14136.5 | 14254. 0 | 14132. 4 | 14067. 9 | 14234. 3 |
| | Malaysia (Ringgit) | 4. 0900 | 4. 1500 | 4. 1700 | 4. 1700 | 4. 1800 |
| | Philippines (Peso) | 52. 360 | 52. 060 | 51. 770 | 51.000 | 50. 830 |
| | Thailand (Baht) | 31. 610 | 31. 590 | 30. 710 | 30. 280 | 31. 290 |
| NIEs3 | Republic of Korea (Won) | 1125. 80 | 1167. 10 | 1194. 00 | 1175. 80 | 1192. 70 |
| | Singapore (Singapore dollar) | 1. 3500 | 1. 3600 | 1. 3800 | 1. 3600 | 1. 3900 |
| | Taiwan (New Taiwan dollar) | 30. 8340 | 31. 1470 | 31. 2150 | 30. 5120 | 30. 1470 |
| China | People's Public of China (Yuan) | 6. 7400 | 6. 8300 | 7. 0200 | 7. 0400 | 6. 9800 |
| | Hong Kong (Hong Kong dollar) | 7. 850 | 7. 840 | 7. 830 | 7. 830 | 7. 770 |
| Europe | United Kingdom (Pound)** | 0. 770 | 0. 780 | 0. 810 | 0. 780 | 0. 780 |
| | Euro Area (Euro) | 0.8800 | 0. 8900 | 0. 9000 | 0. 9000 | 0. 9100 |

VI Industrial Classification

Industrial Classification is based on the Japan Standard Industrial Classification (JSIC).

Based on sales, the four major industry sectors out of the total of 12 are "Chemicals", "General-purpose machinery (general-purpose, production, and business-oriented machinery)", "Electrical machinery", and "Transportation equipment".

| Industry Classification | Japan Standard Industrial Classification(Code) |
|--|--|
| FOOD AND TABACCO | Manufacture of food (09), manufacture of beverages, tabacco and feed (10) |
| TEXTILES | Manufacture of textile mill products (11) |
| LUMBER, PULP, PAPER AND PAPER PRODUCTS | Manufacture of lumber and wood products, except fourniture (12), Manufacture of pulp, paper and paper products (14) |
| CHEMICALS | Manufacture of Chemical and allied products (16) |
| CERAMIC, STONE AND CLAY PRODUCTS | Manufacture of ceramic, stone and clay products (21) |
| IRON AND STEEL | Manufacture of iron and steel (22) |
| NON-FERROUS METALS | Manufacture of non-ferrous metals and products (23) |
| FABRICATED METAL PRODUCTS | Manufacture of fabricated metal products (24) |
| GENERAL-PURPOSE, PRODUCTION AND BUSINESS ORIENTED MACHINERY | Manufacture of general-purpose machinery (25), Manufacture of production machinery (26), Manufacture of business oriented machinery (27) |
| ELECTRICAL MACHINERY | Electronic parts, devices and electronic circuits (28), Manufacture of electrical machinery, equipment and supplies (29), Manufavture of information and communication electronics equipment (30) |
| TRANSPORTATION EQUIPMENT | Manufacture of transportation equipment (31) |
| MISCELLANEOUS MANUFACTURING INDUSTRIES | Manufacture of furniture and fixtures (13), Printing and allied industries (15), Manufacture of petroleum and coal products (17), Manufacture of plastic products, except otherwise classified (18), Manufacture of rubber products (19), Manufacture of tanning, leather products and fur skins (20), Miscellaneous manufacturing industries (32) |

2 Overview

Fig. 2-1 Long-Term Trends in Sales, etc. of Overseas Subsidiaries

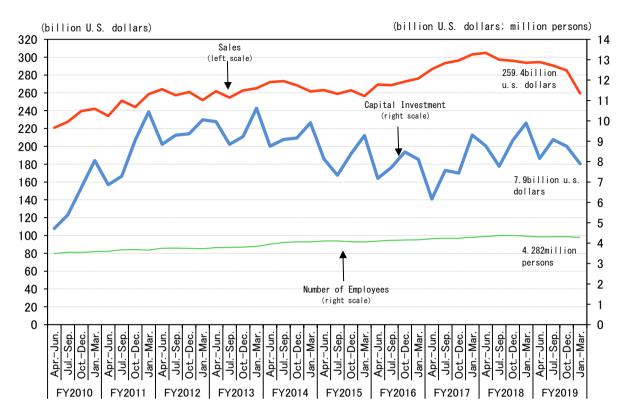


Fig. 2-2 Diffusion Index (DI) for Sales Forecast (Current DI and Next DI)

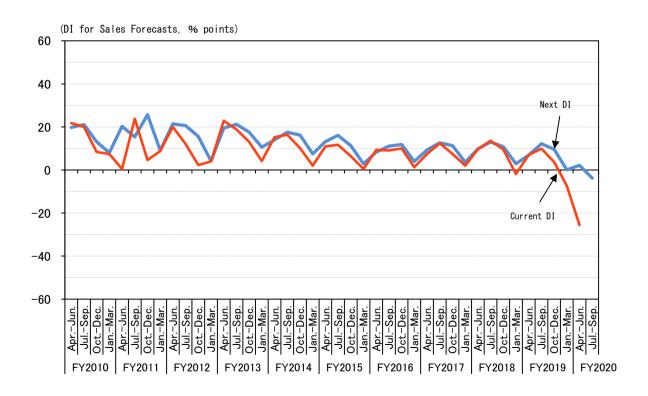


Fig. 2-3 Summary Table of the Survey

| | | | | Sales | | | Capital | Investme | nt | Number of Employees | | | | |
|--------------------------|----------|---------------------------|------------|---------|-------------------------|----------------------|------------|--------------|-------------------------|----------------------|------------|----------|-------------------------|--------------------|
| | | | Resu | ults | Forecasts Current DI | Forecasts Next DI | Results | | Forecasts Current DI | Forecasts Next DI | Results | | Forecasts Current DI | Forecas Next DI |
| | | | JanMar | r. 2020 | AprJun. 2020 | JulSep. 2020 | | JanMar. 2020 | | JulSep. 2020 | End of Ma | ar. 2020 | Jun. 2020 | Sep. 2020 |
| | | Billion USD | y/y % chg. | %points | %points | Billion USD | y/y % chg. | %points | %points | Mil. Persons | y/y % chg. | %points | %points | |
| II Regions | | 259.4 | -11.5 | -25.6 | -3.8 | 7.90 | -18.3 | -4.2 | -1.3 | 4.282 | -2.4 | -6.9 | -2 | |
| Chen | nicals | | 21.2 | -5.3 | -9.6 | 2.0 | 0.54 | -17.6 | 3.2 | -0.8 | 0.184 | 0.9 | 4.5 | |
| Gene | eral-pur | pose machinery | 24.9 | -8.3 | -22.3 | -5.0 | 0.62 | 1.9 | -2.2 | -1.8 | 0.480 | -0.3 | 2.4 | |
| Elect | rical m | achinery | 34.8 | -7.5 | -13.8 | 3.7 | 0.93 | -15.5 | -3.4 | 1.4 | 0.998 | -4.8 | -4.3 | - |
| Tran | sportati | ion equipment | 140.3 | -13.9 | -37.8 | -5.2 | 4.36 | -24.6 | -11.0 | -5.1 | 1.714 | -1.6 | -19.0 | _ |
| No | rth A | merica | 81.0 | -7.2 | -45.5 | -17.8 | 2.36 | -12.3 | -18.3 | -11.9 | 0.594 | -1.3 | -13.1 | - |
| | Chemic | cals | 5.9 | -3.5 | -27.3 | -3.2 | 0.14 | 5.9 | -16.0 | -3.8 | 0.027 | -1.5 | 0.0 | |
| | Genera | al-purpose machinery | 9.9 | 3.9 | -40.3 | -26.3 | 0.28 | 27.1 | -21.1 | -21.1 | 0.087 | 4.0 | -7.1 | - |
| | | cal machinery | 5.3 | -2.7 | -45.7 | -3.0 | 0.05 | -12.3 | -16.7 | 0.0 | 0.050 | -6.7 | -5.9 | |
| | | ortation equipment | 47.7 | -9.9 | -56.6 | -24.6 | 1.57 | -21.4 | -26.8 | -12.5 | 0.275 | -0.2 | -26.1 | - |
| Asi | а | | 125.3 | -13.8 | -18.6 | -1.5 | 4.04 | -21.3 | -0.1 | 0.6 | 2.927 | -3.0 | -5.7 | - |
| | Chemic | cals | 8.8 | -6.3 | -4.6 | 3.4 | 0.28 | -25.9 | 6.5 | -0.4 | 0.116 | 1.9 | 6.0 | |
| | Genera | al-purpose machinery | 10.4 | -18.9 | -12.5 | 1.9 | 0.20 | -27.7 | 6.9 | 4.1 | 0.337 | -2.1 | 7.1 | |
| | Electri | cal machinery | 25.4 | -7.5 | -6.6 | 5.5 | 0.81 | -11.9 | -0.8 | 2.9 | 0.873 | -4.7 | -4.0 | - |
| _ | Transp | ortation equipment | 63.2 | -15.9 | -30.1 | -1.8 | 1.89 | -30.6 | -5.6 | -4.2 | 1.006 | -2.5 | -18.2 | - |
| | ASE | AN 4 | 51.4 | -9.8 | -46.8 | -9.4 | 1.43 | -28.5 | -10.0 | -6.8 | 1.222 | -2.4 | -15.4 | - |
| | | Chemicals | 2.9 | -4.6 | -16.7 | -1.3 | 0.13 | -33.1 | 0.0 | 1.4 | 0.048 | 0.7 | 2.4 | |
| | | General-purpose machinery | 2.6 | -12.3 | -43.5 | -17.7 | 0.06 | -51.5 | 0.0 | -7.9 | 0.117 | -1.9 | 0.0 | - |
| | | Electrical machinery | 10.3 | -1.2 | -35.8 | 4.5 | 0.35 | -20.8 | -21.6 | -11.5 | 0.377 | -3.7 | -7.4 | - |
| _ | | Transportation equipment | 27.9 | -12.4 | -63.2 | -13.8 | 0.64 | -32.9 | -14.3 | -12.7 | 0.432 | -3.1 | -31.1 | -1 |
| | NIEs | 3 | 12.2 | 5.5 | -31.5 | -3.0 | 0.35 | 5.1 | -1.9 | 4.1 | 0.135 | 1.4 | 2.8 | |
| | | Chemicals | 3.4 | 0.3 | -18.0 | 15.4 | 0.07 | 28.2 | 3.0 | -15.2 | 0.018 | 9.9 | 21.1 | 1 |
| | | General-purpose machinery | 1.9 | 8.2 | -31.3 | 12.5 | 0.01 | -59.8 | -4.0 | 28.0 | 0.024 | 2.3 | 12.9 | |
| | | Electrical machinery | 2.9 | 21.6 | -11.8 | -12.5 | 0.12 | 71.3 | 0.0 | 6.4 | 0.036 | 3.2 | -2.7 | - |
| _ | | Transportation equipment | 1.7 | 5.1 | -45.4 | -31.5 | 0.03 | -69.6 | 0.0 | -13.3 | 0.017 | -2.7 | -9.1 | - |
| | Chin | a (incl. Hong Kong) | 47.4 | -21.3 | 10.4 | 6.2 | 1.42 | -18.9 | 9.6 | 7.0 | 1.009 | -5.2 | 1.4 | |
| | | Chemicals | 1.9 | -16.7 | 13.7 | 4.3 | 0.07 | 21.4 | 15.4 | 3.3 | 0.031 | 1.1 | 5.5 | |
| | | General-purpose machinery | 4.9 | -28.3 | 12.3 | 12.2 | 0.07 | -19.6 | 15.2 | 7.1 | 0.136 | -3.4 | 10.2 | 1 |
| | | Electrical machinery | 10.7 | -18.3 | 14.9 | 8.7 | 0.30 | -14.1 | 10.9 | 13.8 | 0.351 | -8.7 | -3.4 | - |
| | | Transportation equipment | 24.5 | -20.8 | 19.3 | 18.9 | 0.64 | -33.6 | 10.3 | 7.3 | 0.301 | -1.8 | -1.1 | |
| Eur | rope | | 33.2 | -10.9 | -42.6 | -3.2 | 1.01 | -7.5 | -13.7 | 3.2 | 0.429 | -0.8 | -4.5 | |
| | Chemic | cals | 6.1 | -4.6 | -20.0 | 0.0 | 0.12 | -22.3 | -3.9 | 0.0 | 0.037 | -1.4 | -3.2 | |
| | Genera | al-purpose machinery | 4.3 | -7.9 | -46.2 | -11.8 | 0.13 | 32.3 | -13.3 | -6.6 | 0.046 | 2.4 | -3.9 | - |
| | Electri | cal machinery | 3.2 | -17.5 | -56.7 | -6.6 | 0.06 | -43.8 | -17.4 | -4.4 | 0.039 | -10.8 | 0.0 | - |
| Transportation equipment | | 13.5 | -14.3 | -51.0 | 6.2 | 0.50 | -1.3 | -20.9 | 10.0 | 0.201 | -0.6 | -13.8 | | |
| ,- | | | | | | | | | | | | | | |
| (Reference) ASEAN 10 | | 61.3 | -8.3 | -43.0 | -8.8 | 1.79 | -23.3 | -9.1 | -5.6 | 1.621 | -1.9 | -12.8 | - | |
| | | Chemicals | 4.0 | -6.5 | -21.5 | 2.9 | 0.17 | -28.7 | -3.2 | -2.1 | 0.057 | 0.6 | 4.8 | |
| | | General-purpose machinery | 4.1 | -6.5 | -36.5 | -13.0 | 0.08 | -57.9 | -5.6 | -4.2 | 0.170 | -2.2 | 2.4 | |
| | | Electrical machinery | 12.7 | 1.9 | -31.7 | 3.7 | 0.46 | -10.0 | -17.8 | -12.4 | 0.484 | -1.7 | -4.9 | - |
| Transportation equipment | | Transportation equipment | 30.6 | -11.8 | -61.0 | -15.1 | 0.73 | -29.7 | -13.5 | -10.0 | 0.550 | -3.0 | -29.5 | -1 |

Questionnaire

| Where to send Ministry of E | conomy, Trac | de and Indu | ıstry | | | _ | terly | Survey of Over | seas Subsidiaries | | | | | |
|--|------------------|---|------------|-------|------------|----------|----------|-------------------------------------|--|------------------------------|--|--|--|--|
| Due date | | | | Co | onfid | ential | > | | | | | | | |
| No. of copies to be submitted | 1 | | | | Q | uesti | onn | aire for Qu | arterly Survey | | -11- | | | |
| Inquiries for further info | | *************************************** | | | | 0 | f O | verseas Su | bsidiaries | | 政府統計 | | | |
| Enterprise Statistics Off Research and Statistics Ministry of Economy, T | fice, Dept., | ndustry | | | | | | s of the end of | | the q | confidentiality of information provided uestionnaire shall be protected under t stics Act. | | | |
| | | | | | | | | | | | \ | | | |
| Enter the currency cochose. | ode for t | he amou | unts you | | | quart | er peri | | ne amount you enter here arter" with a double line a | | Please use a black or blue ballpoint pen or felt-tip pen, when fill in to the questionnaire. | | | |
| | | | | J | | | | | | | | | | |
| ※ Please be sure t | o <u>fill in</u> | this se | ction. | | _ | | | | based on the actual sit | | | | | |
| Currency code | | | | | | | | | se one from ''1. Increase e the applicable number | | nchanged and 3. | | | |
| (See the reverse side) | | | | | | | | | of the current quarter and the respective previous qu | | quarter shall be based on | | | |
| Period for the amounts | Qua | arter | Half ye | ar | ¥ | | | companison with t | ne respective previous qu | arter. | | | | |
| | | | | | | | | | \ | | | | | |
| | | | | | | | | For | recast | | | | | |
| Item | | | Actual re | esult | | | | Current quarter | Next quarter | | Remarks | | | |
| 10 | 1 | | | | | | 1. I | ncrease | 1. Increase | | | | | |
| Sales | | | | | | | | Inchanged | 2. Unchanged | | | | | |
| | | | | | | | | Decrease | 3. Decrease | | | | | |
| 102 | 2 | | | | | | | ncrease | 1. Increase | | | | | |
| Local sales | | | | | | | | Jnchanged Decrease | Unchanged Decrease | | | | | |
| 103 | 3 | | | | | | _ | ncrease | 1. Increase | | | | | |
| Sales to Japan | | | | | | | 2. U | Inchanged | 2. Unchanged | | | | | |
| | | | | | | | _ | Decrease | 3. Decrease | | | | | |
| Sales to 104 | 4 | | | | | | | ncrease | 1. Increase | | | | | |
| countries other than Japan | | | | | | | | Jnchanged Decrease | Unchanged Decrease | | | | | |
| Acquisition of tangible 20 | 1 | | | | | | _ | ncrease | 1. Increase | $\overline{}$ | | | | |
| fixed assets in this term | | | | | | | 2. U | Inchanged | 2. Unchanged | 기) | | | | |
| (excluding land) | | | | | | | 3. I | Decrease | 3. Decrease | 4 | | | | |
| Th | ie amount | t does n | ot include | any | decr | eases (d | ie to r | mpany acquired in etirement, etc.). | | update or | To promote | | | |
| If you answered "I applicable purpose | | | | | | | | | 1 production 2 rep | pair facilitie d equipmen | s 3 rationalization 4 Others | | | |
| Item | | Nι | ımber (pe | erso | ns) | | | For | recast | | Remarks | | | |
| | , | | End of | | | 1 1 | \perp | End of | End of | | ICHRIKS | | | |
| Number of 30 | 1 | | | | | | | ncrease | 1. Increase | | | | | |
| employees | | | | | | | | Jnchanged Decrease | Unchanged Decrease | | | | | |
| | | | | | | | | <i></i> | | | | | | |
| • When there are an | | marks | oddod to - | | do 4 - | d from 1 | | (1 | Please make the necessary | correct | ions in red ink) | | | |
| survey, please fill i "Guide for the Que | in the que | estionna | | | | | ie | Name of t | the overseas affiliate: | | | | | |
| In case of any dras operation, etc.), pl | - | | | _ | - | ension o | f | Country w | where it is located: | | | | | |
| | | | | | | | 00000000 | Name of t | the headquarters | | | | | |
| | | | | | | | X | Departme | nt | | | | | |
| | | | | | | | 800 | Department | | | | | | |
| | | | | | | | 0000000 | Person in charge Telephone | | | | | | |
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| | | | | | \ 1 | Thank | you | for your coo | operation. • | | | | | |



Inquires

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URL

https://www.meti.go.jp/english/statistics/tyo/genntihou/index.html

*Time series tables for past data are available on the website at the above address.