

# **Trends in Overseas Subsidiaries**



Quarterly Survey of Overseas Subsidiaries

For the period October to December, 2004 (Results/DI)

March 25, 2005

Enterprise Statistics Office
Research and Statistics Department
Ministry of Economy, Trade and Industry

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## I. Quarterly Survey of Overseas Subsidiaries

## 1. Outline of the survey

## (1) Purpose of the survey

The purpose of this survey is to identify and predict overseas economic trends by surveying the results and prospects of overseas business activities of Japanese companies, and to understand the economic trends of Japanese companies overseas and actual conditions of economic globalization. An additional purpose is to contribute to drafting flexible industrial and trade policy.

## (2) Legal basis of the survey

These are authorized statistics based on Article 4 of the Statistics Report Adjustment Law.

## (3) Date of the survey

The survey covers the quarter ending the last day of December 2004. (The deadline for submitting the survey for this quarter was February 15, 2005.)

## (4) Survey target

The survey covers companies that met all the following conditions as of the end of March 2004:

All industries except finance, insurance and real estate

Companies with 100 million yen or more in capital

Companies with 50 or more employees

Companies with overseas subsidiaries

For overseas subsidiaries of the above Japanese parent companies, this survey is conducted for those subsidiaries that meet all of the following conditions (including overseas subsidiaries that were established during the term of the survey) as of the end of each quarter:

Manufacturing companies

Companies with 50 or more employees

Companies with 50% or more investment (totaling direct investment and indirect investment) by parent companies.

#### (5) Survey method

The survey was conducted via mail, using self-declarations made by parent companies covered by the survey.

## (6) Survey content

The survey covers actual figures and DI (business confidence) for sales, the purchase value of tangible fixed assets, and the number of employees. From the April – June 2004 survey, the survey period for the DI was changed to three months. The former six-month survey period was divided into "assessment of the current situation" and "prospects," and both were surveyed for three months each

Before revision: Prospects for the six months after the survey period

After revision: Assessment of the current situation (prospects for the three months after the survey period)

Future prospects (Prospects for the three months after the assessment of the current situation)

#### (7) Response rate

• The responses to the survey for this quarter are summarized below:

Number of companies covered by	Number of companies that	Response rate
survey (overseas subsidiaries)	responded	
3594	2605	72.5%

#### 2. Usage notes

## (1) With regard to publicized currencies

This "Quarterly Survey of Overseas Subsidiaries," which consists of the former "Trend Survey of Japanese Companies" (excluding the "Survey of Parent Companies"), has been conducted since the April – June quarter of 2003, and focuses on overseas subsidiaries that engage in manufacturing overseas. Accordingly, amounts relating to overseas subsidiaries listed in local currencies are analyzed by converting them into US dollars at the average exchange rate for the quarter announced by the IMF.

(For exchange rates of major currencies relative to the US dollar, please see Page 17)

## (2) Adjustment to deal with gap in published values

Omitted parts have been added since the April – June quarter of 2004. There is a gap between the results of that quarter and those of previous quarters. Therefore, comparisons between the current quarter and the corresponding quarter of the previous year are calculated and estimated by totaling the figures only for overseas subsidiaries continuously subject to the survey since the corresponding quarter of the previous year.

## (3) Method for determining numerical values

Quarterly numerical values

The numerical values for this quarter will be finalized in the following quarter.

Numerical values for previous year (quarter; fiscal year total)

Finalized in the quarter following the last quarter of the fiscal year (i.e. the April – June quarter) (Inter-fiscal-year amendment)

Therefore, the value of 2003 is different from the official value of January – March quarter of 2004.

#### (4) Annotations in the statistical tables

- -: No results.
- p: Preliminary estimated values. The numerical values for this quarter are preliminary estimates, and may be changed in the following quarter.
- x: Signifies that data is not being disclosed because there are only one or two parent companies for overseas subsidiaries. This may even be done in cases where there are three or more companies, in order to avoid the risk of enabling the calculation of "x" from the data provided.
- r: Shows the change from the published value (other than preliminary estimate) for the previous quarter.

#### (5) Tabulation method

Data for all companies covered by the survey is tabulated after estimating the results for companies that did not submit their responses, based on the following formula in each region and industry (the number of employees given in the previous quarter is used in the case of employees). All items are estimated except "the amount of acquired tangible fixed assets."

Estimated values for this quarter for companies not submitting data

= Value for corresponding quarter in previous year for relevant companies

Total values for this quarter for companies that submitted data both this quarter and in the same quarter of the previous year

Total values for same quarter of the previous year for companies that submitted data both this quarter and in the same quarter of the previous year

## **II.** Survey Results

#### 1. Trends in sales

[DI]

The Sales Current Assessment DI (for the quarter from January to March 2005) remained positive at 9.7 percentage points. However, it was 3.5 points lower than that for the previous quarter (from the previous survey). The Sales Prospects DI (for the quarter from April to June 2005) surged considerably, reaching 26.4 percentage points, up 16.7 points from the current quarter's Sales Current Assessment DI (from this survey) (see Table 1).

From the survey of the term April to June 2004, the Sales DI was divided into the Current Assessment DI and the Prospects DI. In this survey, the Current Assessment DI covers the quarter from January to March 2005 and the Prospects DI covers the quarter from April to June 2006. Quarterly changes in the Current Assessment DI represent the difference between the Current Assessment DI from the previous survey and that from this survey, and quarterly changes in the Prospects DI represent the difference between the Current Assessment DI and the Prospects DI, both of which come from this survey.

## <By Region>

The Current Assessment DI was positive for all regions except NIEs3, but showed deterioration compared with the previous quarter for all regions except North America and ASEAN4. The Prospects DI improved significantly, especially regarding Asia, leading to positive levels for all regions. In particular, the Prospects DI for electrical machinery industries in NIEs3, which had suffered from negative impacts of production adjustments in the IT sector, etc., showed substantial recovery. The improvement in the Prospects DI was obvious for ASEAN4, NIEs3 and China.

## North America

The overall Prospects DI stood at 24.2 percentage points, 6.9 points higher than the overall Current Assessment DI. The Prospects DI for the electrical machinery sector was 17.7 percentage points, up 12.8 points from the corresponding Current Assessment DI. The Prospects DI for the transportation equipment sector was 23.3 percentage points, up 4.2 points from the corresponding Current Assessment DI.

The overall Prospects DI stood at 31.9 percentage points, 20.3 points higher than the overall Current Assessment DI. The Prospects DI for the electrical machinery sector was 25.9 percentage points, a huge improvement of 30.5 points compared with the corresponding Current Assessment DI. The Prospects DI for the transportation equipment sector was 36.4 percentage points, up 4.2 points from the corresponding Current Assessment DI.

The overall Prospects DI stood at 13.8 percentage points, 24.0 points higher than the overall Current Assessment DI. The Prospects DI for the electrical machinery sector was 9.2 percentage points, a huge improvement of 30.3 points compared with the corresponding Current Assessment DI. The Prospects DI for the transportation equipment sector was 13.8 percentage points, up 7.1 points from the corresponding Current Assessment DI.

The overall Prospects DI stood at 34.4 percentage points, 24.9 points higher than the overall Current Assessment DI. The Prospects DI for the electrical machinery sector was 34.1 percentage points, a huge improvement of 34.1 points compared with the corresponding Current Assessment DI. The Prospects DI for the transportation equipment sector was 36.1 percentage points, up 8.7 points from the corresponding Current Assessment DI.

The overall Prospects DI stood at 15.8 percentage points, a slight improvement of 2.3 points compared with the overall Current Assessment DI due to good conditions in the chemical sector, etc. The Prospects DI for the electrical machinery sector was minus 14.6 percentage points, a decline of 7.4 points compared with the corresponding Current Assessment DI, marking the second straight quarter of deterioration in business confidence. The Prospects DI for the transportation equipment sector was 21.6 percentage points, down 5.0 points from the corresponding Current Assessment DI.

#### Notes:

- 1. China includes Hong Kong.
- 2. NIEs3 consists of Thailand, Taiwan and the Republic of Korea.
- 3. ASEAN4 consists of Indonesia, Thailand, the Philippines and Malaysia.
- 4. DI = (Proportion of companies that responded they would expect an increase) (Proportion of companies that responded they would expect a decrease)

Quarterly Changes in Current Assessment DI

= Current Assessment DI in the current quarter - Current Assessment DI in the previous quarter

Quarterly Changes in Prospects DI

= Prospects DI in the current quarter – Current Assessment DI in the current quarter

The Current Assessment DI for the previous quarter is based on current assessment figures for the period from October to December 2004 collected in the July – September 2004 survey.

The Current Assessment DI for the current quarter is based on current assessment figures for the period from January to March 2005 collected in the October – December 2004 survey.

The Prospects DI for the current quarter is based on prospects figures for the period from April to June 2005 collected in the October – December 2004 survey.

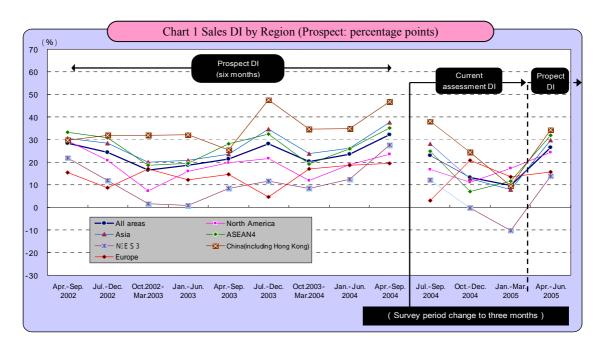


Table 1 Sales DI by Region
Survey of Survey of the present term(Oct.-Dec.2004) Sales (Jan.-Mar.2005) (Oct.-Dec.2004) (Apr.-Jun.2005) 13.2 9.7 -3.5 26.4 16.7 All areas North America 12.8 7.8 5.0 29.7 21.9 ASEAN4 6.9 4.7 31.9 -0.4 -10.2 -9.8 13.8 24.0 NIEs3 24.3 9.5 -14.8 34.4 24.9 20.7 15.8

Table 2 Sales DI of Main Industries

Table 2 Sales Di Gi Main industries							
	Survey of previos term (JulSep.2004)	Survey of the present term(OctDec.2004)					
Sales	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter		
Manufacturing industry in total	13. 2	9. 7	-3.5	26.4	16.7		
Transportation equipment	18.4	22.6	4.2	25.6	3.0		
Electrical machinery	6.7	-3.3	-10.0	22.3	25.6		
Industrial machinery	24.4	12.9	-11.5	28.5	15.6		
Chemicals	17.3	15.8	-1.5	30.7	14.9		
Iron and Steel	7.5	30.6	23.1	32. 2	1.6		

Sale DI of Main Industries in North America

	Survey of previos term (JulSep.2004)	Survey of the present term(OctDec.2004)				
Sales	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter	
Transportation equipment	12.4	19.1	6.7	23.3	4.2	
Electrical machinery	2.6	4.9	2.3	17.7	12.8	
Industrial machinery	22.9	35.0	12.1	25.0	-10.0	
Chemicals	15.0	12.5	-2.5	21.1	8.6	
Iron and Steel	-16.7	6.2	22.9	12.5	6.3	

Sale DI of Main Industries in Asia

	_	Survey of previos term (JulSep.2004)	Survey of the present term(OctDec.2004)			
	Sales	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter
	Transportation equipment	23.9	26.9	3.0	31.3	4.4
	Electrical machinery	6.3	-4.5	-10.8	26.8	31.3
	Industrial machinery	17.5	-1.0	-18.5	34.3	35.3
I	Chemicals	19.0	18.0	-1.0	34.7	16.7
	Iron and Steel	10.3	34.9	24.6	39.5	4.6

Sale DI of Main Industries in ASEAN4

Odic Di di Main industries in ACEAN4							
	Survey of previos term (JulSep.2004)	Survey of the present term(OctDec.2004)					
Sales	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter		
Transportation equipment	24.1	32.2	8.1	36.4	4.2		
Electrical machinery	-6.0	-4.6	1.4	25.9	30.5		
Industrial machinery	11.1	-14.7	-25.8	29.5	44.2		
Chemicals	11.3	24.1	12.8	38.1	14.0		
Iron and Steel	-15.8	40.0	55.8	65.0	25.0		

Sale DI of Main Industries in NIEs3

	previos term (JulSep.2004)	Survey of the present term(OctDec.2004)					
Sales	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter		
Transportation equipment	-3.5	6.7	10.2	13.8	7.1		
Electrical machinery	-11.5	-21.1	-9.6	9.2	30.3		
Industrial machinery	14.3	-10.5	-24.8	45.0	55.5		
Chemicals	11.1	-9.9	-21.0	2.0	11.9		
Iron and Steel	50.0	25.0	-25.0	25.0	0.0		

Sale DI of Main Industries in China(including Hong Kong)

	Survey of previos term (JulSep.2004)	Survey of the present term(OctDec.2004)				
Sales	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter	
Transportation equipment	46.7	27.4	-19.3	36.1	8.7	
Electrical machinery	26.0	0.0	-26.0	34.1	34.1	
Industrial machinery	23.1	10.6	-12.5	32.0	21.4	
Chemicals	33.4	33.4	0.0	52.9	19.5	
Iron and Steel	46.1	30.8	-15.3	23.1	-7.7	

Sale DI of Main Industries in Europe

_	Survey of previos term (JulSep.2004)	Survey of the present term(OctDec.2004)			
Sales	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter
Transportation equipment	19.1	26.6	7.5	21.6	-5.0
Electrical machinery	11.6	-7.2	-18.8	-14.6	-7.4
Industrial machinery	45.7	27.8	-17.9	19.5	-8.3
Chemicals	13.0	23.4	10.4	29.8	6.4
Iron and Steel	0.0	100.0	100.0	100.0	0.0

## [Actual Results]

Total sales amounted to USD142,434,720,000, up 14.6% from the same quarter last year, marking the fifth straight double-digit quarterly growth on a year-on-year basis. Sales in the transportation equipment sector maintained their strong momentum with an increase of 19.1% from the same quarter last year, registering the tenth straight double-digit quarterly growth on a year-on-year basis. Sales in the industrial machinery sector continued to ride high, up 16.2% from the same quarter last year, marking the sixth straight double-digit quarterly growth on a year-on-year basis. Sales in the electrical machinery saw an increase of 7.5% from the same quarter previous year, marking the first single-digit year-on-year quarterly growth in four quarters. Sales in the Iron and steel sector saw an increase of 10.2% from the same quarter last year, registering the third straight double-digit quarterly growth on a year-on-year basis.

## <Region-by-Region >

Sales increased in all regions compared to the same quarter last year, marking the eleventh straight quarterly growth on a year-on-year basis. Sales in Asia remained robust. In particular, sales in China posted the tenth straight double-digit growth on a year-on-year basis. Sales in NIEs3 saw single-digit growth for the first time in five quarters. Sales in North America and those in Europe registered double-digit growth, helped by favorable conditions in the electrical machinery and transportation equipment sectors.

Total sales amounted to USD55,179,520,000 (38.7% of the overall sales in all regions), up12.5% from the same quarter last year, marking the sixth straight quarterly growth on a year-on-year basis. Sales in the transportation equipment sector maintained their strong momentum with an increase of 16.2% from the same quarter last year, registering the eleventh straight quarterly growth on a year-on-year basis. Sales in the electrical machinery sector posted the third consecutive year-on-year quarterly growth with an increase of 5.6% compared to the same quarter the previous year. Sales in the iron and steel sector saw single-digit growth for the first time in three quarters, up 9.7% from the same quarter last year.

Total sales amounted to USD21,367,280,000 (15.0% of the overall sales in all regions), up 16.7% from the same quarter last year, marking the tenth straight double-digit quarterly growth on a year-on-year basis. Sales in the transportation equipment sector remained strong, especially in Thailand, with an increase of 32.5% from the same quarter last year, registering the twelfth straight double-digit quarterly growth on a year-on-year basis. Sales in the electrical machinery sector saw single-digit growth for the first time in four quarters with an increase of 3.9% from the same quarter last year. Sales in the iron and steel sector posted the third consecutive year-on-year quarterly growth, up 14.0% compared to the same quarter the previous year.

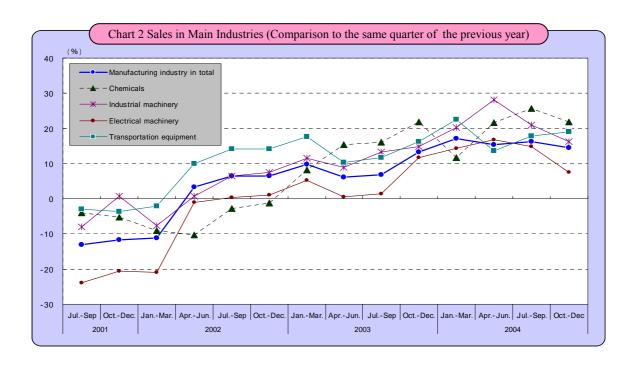
NIEs3

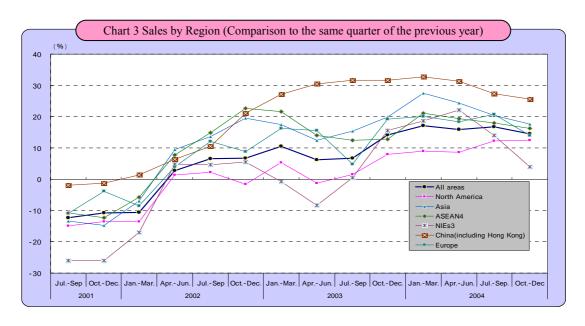
Total sales amounted to USD8,688,840,000 (6.1% of the overall sales in all regions), up 3.9% from the same quarter last year, registering the first single-digit growth in five quarters. In particular, sales in the electrical machinery sector, which represented more than half of the aggregated sales in all regions, declined as much as 12.9% from the same quarter last year due to a slowdown in exports in IT industries.

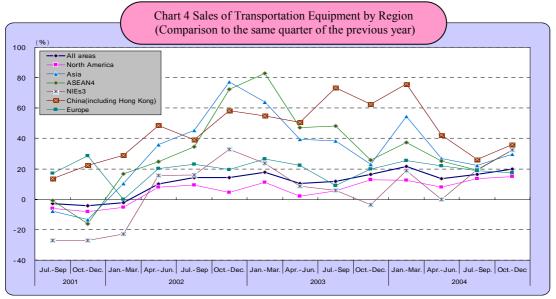
China

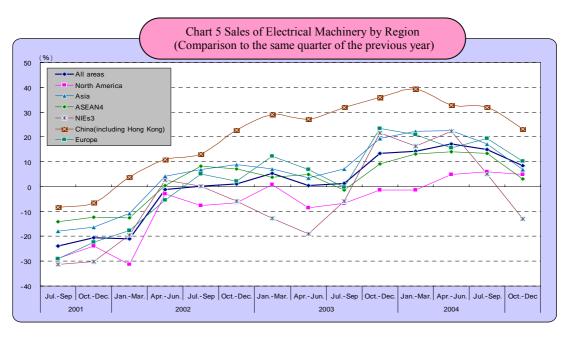
Total sales continued to increase strongly by 25.6% on a year-on-year quarterly basis, reaching USD16,516,120,000 (11.6% of the overall sales in all regions), which marked the tenth straight quarter of double-digit growth. Sales in the electrical machinery sector maintained their strong momentum with an increase of 23.2% compared to the same quarter last year, although the rate of increase slightly diminished. Sales in the transportation equipment sector also continued to rise with a significant increase of 35.2%.

Total sales amounted to USD29,473,170,000 (20.7% of the overall sales in all regions), up 14.4% from the same quarter last year, marking the fifth straight double-digit quarterly growth on a year-on-year basis. Sales in the transportation equipment sector and the electrical machinery sector remained favorable with increases of 17.3% and 10.3% respectively compared to the same quarter last year.









## 2. Trends in capital investment

[DI]

The Capital Investment Current Assessment DI (for the January to March quarter of 2005) was positive at 8.4 percentage points, down 3.7 points compared to that for the previous quarter. The Capital Investment Prospects DI (for the subsequent April to June quarter) stood at 13.4 points, up 5.0 points from the current quarter's Capital Investment Current Assessment DI.

## <By Region>

The Current Assessment DI was positive for all regions, but showed deterioration in relation to the previous quarter in all regions except North America. The Prospects DI was positive for all regions. Compared with the current quarter's Current Assessment DI, the Prospects DI improved in all regions, especially Asia. In particular, the Prospects DI for ASEAN4 and NIEs3 showed a significant improvement. On the other hand, the recovery in the Prospects DI for China was not as great.

The overall Prospects DI stood at 13.9 percentage points, 2.2 points higher than the overall Current Assessment DI. The Prospects DI for the electrical machinery sector registered 5.4 points, up 8.2 points from the corresponding Current Assessment DI. The Prospects DI for the transportation equipment sector was slightly down at 18.3 points, 0.7 points lower than the corresponding Current Assessment DI.

ASEAN4 The overall Prospects DI stood at 17.3 percentage points, 8.1 points higher than the overall Current Assessment DI. The Prospects DI for the electrical machinery sector showed an improvement of 10.6 points compared with the corresponding Current Assessment DI, registering 14.9 points. The Prospects DI for the transportation equipment sector was 20.8 points, up 8.0 points from the corresponding Current Assessment DI.

The overall Prospects DI stood at 7.5 percentage points, 7.5 points higher than the overall Current Assessment DI. The Prospects DI for the electrical machinery sector registered 6.7 points, a significant improvement of 10.1 points compared with the corresponding Current Assessment DI. The Prospects DI for the transportation equipment sector also rose 8.2 points from the corresponding Current Assessment DI, standing at 12.0 points.

The overall Prospects DI stood at 13.2 percentage points, 2.5 points higher than the overall Current Assessment DI. The Prospects DI for the electrical machinery sector improved by 8.3 points compared with the corresponding Current Assessment DI, registering 15.1 points. The Prospects DI for the transportation equipment sector showed a significant decline of 12.5% from the corresponding Current Assessment DI, standing at 11.5 points.

The overall Prospects DI stood at 6.7 percentage points, 0.6 points higher than the overall Current Assessment DI. The Prospects DI for the industrial machinery sector improved by 12.9 points compared with the corresponding Current Assessment DI, registering 18.8 points. The Prospects DI for the transportation equipment sector posted a decrease of 5.4% from the corresponding Current Assessment DI, standing at 30.0 points. The Prospects DI for the electrical machinery sector also fell by 2.2 points from the corresponding Current Assessment DI, standing at 0.0 percentage points.

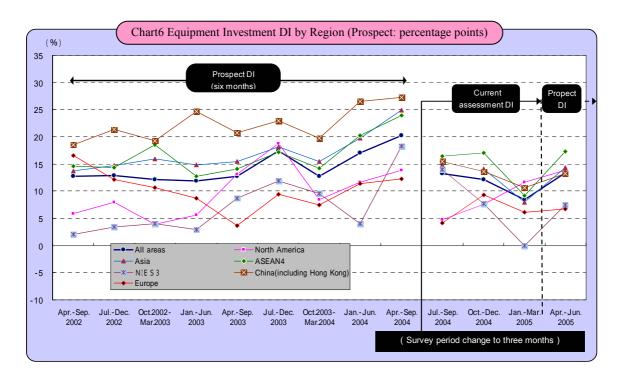


Table 1	Equipment	Investment	DI by	Region
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- Legalphion	Survey of previos term (JulSep.2004)	Survey of the present term(OctDec.2004)			
Equipment Investment	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter
All areas	12.1	8.4	-3.7	13.4	5.0
North America	7.6	11.7	4.1	13. 9	2.2
Asia	14.1	7.9	-6.2	14.3	6.4
ASEAN4	17. 1	9. 2	-7.9	17.3	8.1
NIEs3	7.7	0.0	-7.7	7.5	7.5
China(including Hong Kong)	13.6	10.7	-2.9	13. 2	2.5
Europe	9.3	6. 1	-3.2	6.7	0.6

Table 2 Equipment Investment DI of Main Industries

		Table 2 Equipment investment bi of Main industries							
Equipment	Survey of previos term (JulSep.2004)	Survey of the present term(OctDec.2004)							
Investment	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	to the previous	Prospect	comparison to the previous				
Manufacturing industry in otal	12.1	8.4	-3. 7	13. 4	guarter 5. 0				
Fransportation equipment	15.8	15.9	0.1	17.7	1.8				
Electrical machinery	12.3	3.4	-8.9	12.1	8.7				
ndustrial machinery	12.7	5.9	-6.8	13.8	7.9				
Chemicals	11.0	6.5	-4.5	7.4	0.9				
ron and Steel	16.3	6.2	-10.1	18.0	11.8				
	Manufacturing industry in otal  Transportation equipment  Electrical machinery  Industrial machinery  Themicals	Equipment Investment I	Equipment	Previos term (JulSep.2004)   Current assessment (JulSep.2004)   Current assessment (JulSep.2004)   Current assessment (JulSep.2005)   Comparison total   12.1	Current   Curr				

Eequipment Ivestment DI of Main Industries in North America

Equipment Investment	Survey of previos term (JulSep.2004)	Survey of th	e present	term(OctDec.	2004)
	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter
Transportation equipment	6.1	19.0	12. 9	18.3	-0.7
Electrical machinery	8.0	-2.8	-10.8	5.4	8.2
Industrial machinery	12.2	5.5	-6.7	0.0	-5.5
Chemicals	10.7	16. 2	5.5	18.6	2.4
Iron and Steel	22.2	0.0	-22.2	7.7	7.7

Eequipment Ivestment DI of Main Industries in Asia

Equipment	Survey of previos term (JulSep.2004)	Survey of th	ne present	term(OctDec.:	2004)
Investment	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter
Transportation equipment	22.6	10.6	-12.0	15.3	4.7
Electrical machinery	13.7	3.7	-10.0	13.5	9.8
Industrial machinery	13.2	4.2	-9.0	16.3	12.1
Chemicals	11.7	5.8	-5. 9	10.4	4.6
Iron and Steel	18.7	9.1	-9.6	26.5	17.4

Eequipment Ivestment DI of Main Industries in ASEAN4

Equipment Investment	Survey of previos term (JulSep.2004)	Survey of the present term(OctDec.2004)				
	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter	
Transportation equipment	30.4	12.8	-17.6	20.8	8.0	
Electrical machinery	13.1	4.3	-8.8	14.9	10.6	
Industrial machinery	10.5	0.0	-10.5	34.4	34.4	
Chemicals	13.3	12.5	-0.8	15.0	2.5	
Iron and Steel	23.5	0.0	-23.5	26.7	26.7	

Eequipment Ivestment DI of Main Industries in NIEs3

Equipment	previos term (JulSep.2004)	Survey of th	Survey of the present term(OctDec.2004)			
Investment	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter	
Transportation equipment	4.7	3.8	-0.9	12.0	8.2	
Electrical machinery	5.4	-3.4	-8.8	6.7	10.1	
Industrial machinery	18.2	-17.7	-35.9	0.0	17.7	
Chemicals	7.5	-13.9	-21.4	-5.9	8.0	
Iron and Steel	0.0	0.0	0.0	0.0	0.0	

Eequipment Ivestment DI of Main Industries in China(including Hong Kong) Eequipment Ivestment DI of Main Industries in Europe

	Survey of previos term (JulSep.2004)	Survey of th	Survey of the present term(OctDec.2004)				
	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter		
Transportation equipment	8.8	24.0	15. 2	11.5	-12.5		
Electrical machinery	20.7	6.8	-13.9	15.1	8.3		
Industrial machinery	13.3	15. 9	2.6	7.2	-8.7		
Chemicals	12.8	5.3	-7.5	8.1	2.8		
Iron and Steel	16.6	23. 1	6.5	38.5	15.4		

g,	Eequipment ivestm	ient Di of iviair	i industries in	∟urope		
	Equipment	Survey of previos term (JulSep.2004)	Survey of th	ne present	term(OctDec.:	2004)
1	Investment	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter
	Transportation equipment	23.2	35.4	12. 2	30.0	-5.4
	Electrical machinery	3.8	2.2	-1.6	0.0	-2.2
	Industrial machinery	7.3	5.9	-1.4	18.8	12.9
	Chemicals	11.1	-7.9	-19.0	-7.9	0.0
Ī	Iron and Steel	0.0	0.0	0.0	0.0	0.0

## [Actual Results]

Total capital investment (total acquisition costs of fixed assets except land) was USD4,188,550,000, up 13.9% from the same quarter last year, marking the eighth straight quarterly growth on a year-on-year basis. Capital investment in the electrical machinery sector grew 43.7% compared to the same quarter last year, for the fifth consecutive significant year-on-year quarterly increase. Capital investment in the transportation equipment sector decreased 1.3% from the same quarter last year.

#### <By Region>

Capital investment in Asia increased 32.9% compared to the same quarter last year, for the sixth straight quarter of significant year-on-year growth. Capital investment in ASEAN4 registered its fourth straight year-on-year double-digit quarterly growth, while that in NIEs3 declined substantially by 29.4% compared to the same quarter last year. Capital investment in Europe was up by 48.7%, surging considerably compared to the same quarter last year, and marking the second straight quarterly gain on a year-on-year basis. Capital investment in North America fell by 10.3% compared to the same quarter last year.

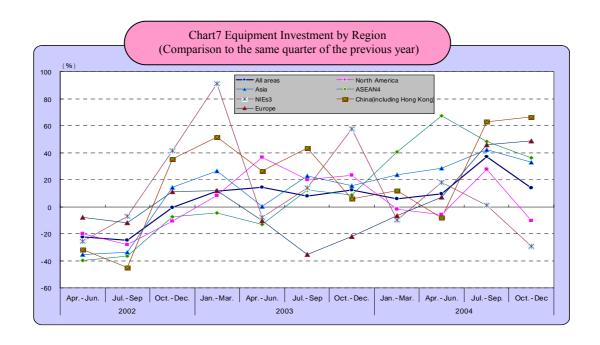
Total capital investment amounted to USD1,628,000,000 (38.3% of total capital investment in all regions), down 10.3% from the same quarter last year. Capital investment in the transportation equipment sector showed a significant decrease of 37.0% from the same quarter last year, due to the backlash from the previous year's vigorous investment. Capital investment in the electrical machinery sector showed a huge gain of 168.6% compared to the same quarter last year, registering the seventh consecutive quarter of year-on-year growth.

Total capital investment amounted to USD845,400,000 (20.2% of total capital investment in all regions), up 36.3% from the same quarter last year, and marking the fourth straight quarter of significant year-to-year growth. Capital investment in the transportation equipment sector surged significantly, especially in Thailand and Indonesia, increasing 57.1% from the same quarter last year. Capital investment in the electrical machinery sector showed slight quarterly growth of 2.0% on a year-to-year basis.

Total capital investment amounted to USD190,080,000 (4.5% of total capital investment in all regions), a significant decrease of 29.4% from the same quarter a year earlier. Capital investment in the electrical machinery sector declined substantially, down 44.5% on a year-to-year quarterly basis. Capital investment in the transportation equipment sector also fell by 15.7% compared to the same quarter the previous year.

Total capital investment amounted to USD498,740,000 (11.9% of total capital investment in all regions) increasing 66.5% from the same quarter a year earlier, and registering the second consecutive quarter of year-on-year growth. In particular, capital investment in the transportation equipment sector skyrocketed by 191.0% compared to the same quarter last year. Capital investment in the electrical machinery sector also showed a substantial increase of 62.9% compared to the same quarter a year ago.

Total capital investment amounted to USD660,670,000 (15.8% of total capital investment in all regions) increasing 48.7% from the same quarter a year earlier, and registering the second consecutive quarter of year-on-year growth. Capital investment in the transportation equipment sector posted the second straight quarter of year-on-year growth, with an increase of 97.7% from the same quarter last year. Capital investment in the electrical machinery sector showed a sizable increase of 33.6% compared to the same quarter last year.



## 3. Trends in employment (number of employees)

## [DI]

The Employment Current Assessment DI (for the January to March quarter of 2005) was positive at 7.7 percentage points, up 2.3 points compared to that for the previous quarter. The Employment Prospects DI (for the April to June quarter of 2005) stood at 9.6 points, an increase of 1.9 points from the current quarter's Capital Investment Current Assessment DI.

## <Region-by-Region>

The Current Assessment DI was positive for all regions except NIEs3, and improved for all regions compared to the previous quarter except in North America, where the DI fell by 2.3 percentage points. The Prospects DI was positive for all regions, except for NIEs3, where the Prospects DI registered the second consecutive quarter of decline, falling by 3.3 points compared to the current quarter's Current Assessment DI. The Prospects DI for NIEs3 was 1.2 points lower than the current quarter's Current Assessment DI.

## **North America**

The overall Prospects DI stood at 4.7 percentage points, 2.3 points higher than the overall Current Assessment DI. The Prospects DI for the electrical machinery sector was 4.9 points, up 1.7 points from the corresponding Current Assessment DI. The Prospects DI for the transportation equipment sector remained almost unchanged at 5.6 points, up 0.1 points from the corresponding Current Assessment DI.

#### **ASEAN4**

The overall Prospects DI stood at 11.5 percentage points, 1.2 points higher than the overall Current Assessment DI. The Prospects DI for the electrical machinery sector was 5.5 points, a slight improvement of 0.7 points compared with the corresponding Current Assessment DI. The Prospects DI for the transportation equipment sector was 20.4 points, down 3.0 points from the corresponding Current Assessment DI.

#### NIEs3

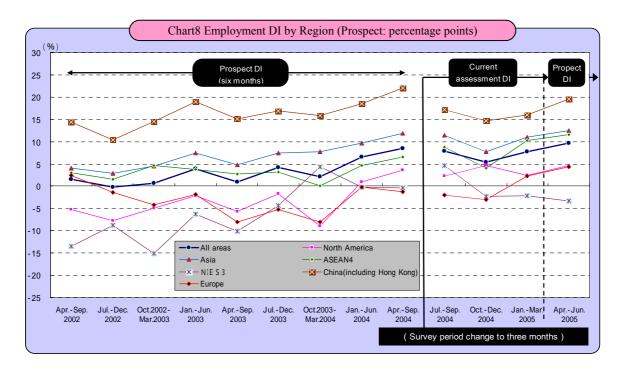
The overall Prospects DI stood at negative 3.3 percentage points, 1.2 points lower than the overall Current Assessment DI. The Prospects DI for the electrical machinery sector was negative 2.8 points, an improvement of 3.0 points from the corresponding Current Assessment DI. The Prospects DI for the transportation equipment sector was negative 20.7 points, a substantial decline of 10.3 points from the corresponding Current Assessment DI.

## China

The overall Prospects DI stood at 19.6 percentage points, 3.6 points higher than the overall Current Assessment DI. The Prospects DI for the transportation equipment sector was 35.1 points, up 11.0 points compared with the corresponding Current Assessment DI, and indicating further improvement in economic growth. The Prospects DI for the electrical machinery sector registered 19.5 points, up 7.4 points from the corresponding Current Assessment DI.

#### Europe

The overall Prospects DI stood at 4.4 percentage points, 2.1 points higher than the overall Current Assessment DI. The Prospects DI for the electrical machinery sector was negative 5.6 points, a decline of 3.7 points compared with the corresponding Current Assessment DI. The Prospects DI for the transportation equipment sector registered 15.8 points, up 2.0 points from the corresponding Current Assessment DI.



I able 1 Number of Employees DI by Region						
p.0,000	Survey of previos term (JulSep.2004)	Survey of th	Survey of the present term(OctDec.2004)			
	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter	
All areas	5.4	7.7	2.3	9.6	1.9	
North America	4.7	2.4	-2.3	4.7	2.3	
Asia	7.7	11.0	3.3	12.4	1.4	
ASEAN4	4.1	10.3	6.2	11.5	1.2	
NIEs3	-2.3	-2.1	0.2	-3.3	-1.2	
China(including Hong Kong)	14.6	16.0	1.4	19.6	3.6	
Europe	-3.0	2.3	5.3	4.4	2.1	

Table 2 Number of Employees DI of Main Industries

Number of	Survey of previos term (JulSep.2004)	Survey of th	e present	term(OctDec.	2004)
Employees	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter
Manufacturing industry in total	5.4	7.7	2.3	9.6	1.9
Transportation equipment	7.9	11.8	3.9	12.5	0.7
Electrical machinery	3.3	5.8	2.5	8.1	2.3
Industrial machinery	6.1	6.4	0.3	10.8	4.4
Chemicals	5.2	12.3	7.1	10.2	-2.1
Iron and Steel	13.5	15.0	1.5	11.6	-3.4

Number of Employees DI of Main Industries in North America

,,	Survey of previos term (JulSep.2004)	Survey of the present term(OctDec.2004)				
	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter	
Transportation equipment	0.7	5.5	4.8	5. 6	0.1	
Electrical machinery	6.6	3.2	-3.4	4.9	1.7	
Industrial machinery	12.0	10.0	-2.0	7.5	-2.5	
Chemicals	-1.8	-3.6	-1.8	-3.7	-0.1	
Iron and Steel	9.1	0.0	-9.1	0.0	0.0	

Number of Employees DI of Main Industries in Asia

	Number of	Survey of previos term (JulSep.2004)	Survey of th	e present	term(OctDec.2	2004)
n	Employees	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter
	Transportation equipment	13.8	17.2	3.4	17.7	0.5
	Electrical machinery	2.6	6.6	4.0	10.4	3.8
	Industrial machinery	9.8	9.9	0.1	18.2	8.3
	Chemicals	8.6	19.5	10.9	15.2	-4.3
1	Iron and Steel	15.3	22 0	6.7	17 1	-4 9

Number of Employees DI of Main Industries in ASEAN4

Number of Employees of of Main moustries in ASEAN4					
,,	Survey of previos term (JulSep.2004)	Survey of th	e present	term(OctDec.	2004)
	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter
Transportation equipment	18.0	23.4	5.4	20.4	-3.0
Electrical machinery	-2.4	4.8	7.2	5.5	0.7
Industrial machinery	-4.5	17.7	22.2	21.2	3.5
Chemicals	3.3	15.3	12.0	16.7	1.4
Iron and Steel	15.8	33.3	17.5	27.8	-5.5

Number of Employees DI of Main Industries in NIEs3

	Number of	Survey of previos term (JulSep.2004)	Survey of th	e present	term(OctDec.:	2004)
)	Employees	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter
	Transportation equipment	-7.4	-10.4	-3.0	-20.7	-10.3
	Electrical machinery	-10.5	-5.8	4.7	-2.8	3.0
	Industrial machinery	14.8	5.0	-9.8	15.0	10.0
	Chemicals	3.9	6.0	2.1	-2.0	-8.0
	Iron and Steel	25.0	0.0	-25.0	0.0	0.0

Number of Employees DI of Main Industries in China(including Hong Kong) Number of Employees DI of Main Industries in Europe

Number of	Survey of previos term (JulSep.2004)		ne present	term(OctDec.	2004)
Employees		Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter
Transportation equipment	15.8	24.1	8.3	35.1	11.0
Electrical machinery	11.4	12.1	0.7	19.5	7.4
Industrial machinery	18.0	4.4	-13.6	15.6	11.2
Chemicals	21.4	38.8	17.4	28.2	-10.6
Iron and Steel	15.4	23.1	7.7	23.1	0.0

	Number of	Survey of previos term (JulSep.2004)	Survey of th	e present	term(OctDec.:	2004)
n	Employees	Current assessment (OctDec.2004)	Current assessment (JanMar.2005)	comparison to the previous quarter	Prospect (AprJun.2005)	comparison to the previous quarter
	Transportation equipment	0.0	13.8	13.8	15.8	2.0
	Electrical machinery	4.5	-1.9	-6.4	-5.6	-3.7
	Industrial machinery	-6.7	-2.7	4.0	0.0	2.7
	Chemicals	2.1	0.0	-2.1	6.6	6.6
	Iron and Steel	0.0	0.0	0.0	0.0	0.0

## [Actual Results]

The overall number of employees stood at 2.49 million, up 4.4% from the same quarter last year, for the eleventh straight quarter of year-on-year growth. Compared to the same quarter last year, the number of employees in the transportation equipment sector and the electrical machinery sector increased 10.4% and 3.4%, respectively, reaching 590,000 and 1,070,000, while the number of employees in 5 industries including the iron and steel sector declined.

## <By Region>

The number of employees increased in all regions except North America. The number of employees in Asia (68.8% of the total number of employees in all regions, with 1.71 million people) grew by 6.2% compared to the same quarter a year ago, marking the twelfth straight quarter of year-on-year growth. The number of employees in China and ASEAN4 continued to grow dramatically, while employment in NIEs3 expanded at a moderate rate. In Europe continued to rise.

## North America

The overall number of employees was 410,000 (16.4% of the total number of employees in all regions), down 2.4% from the same quarter last year, and registering the fifteenth straight quarterly decline on a year-on-year basis. The number of employees in the electrical machinery sector decreased 10.8% from the same quarter last year, standing at 90,000, while employment in the transportation equipment sector increased 2.2%, to 160,000, marking the tenth straight quarter of year-on-year growth.

#### ASEAN4

The overall number of employees was 760,000 (30.5% of the total number of employees in all regions), up 3.4% from the same quarter last year, for the tenth straight quarter of increase on a year-to-year basis. The number of employees in the transportation equipment sector surged 16.3% to 150,000, the third straight quarter of double-digit year-on-year growth. The number of employees in the electrical machinery sector remained almost unchanged at 390,000, increasing a mere 0.2% from the same quarter a year earlier.

## NIEs3

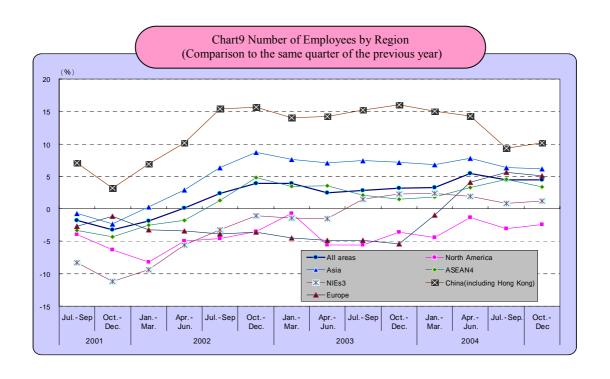
The overall number of employees stood at 130,000 (5.2% of the total number of employees in all regions), registering a slight increase of 1.2% from the same quarter last year. The number of employees in the transportation equipment sector surged 10.7% to 10,000, the second straight quarter of year-on-year double-digit growth. The number of employees in the electrical machinery sector was 70,000, down 0.6% from the same quarter a year earlier.

## China

The overall number of employees was 730,000 (29.3% of the total number of employees in all regions), up 10.1% from the same quarter last year for the eleventh straight quarterly increase on a year-to-year basis. The number of employees in the electrical machinery sector surged 12.3% to 430,000, the eleventh straight quarter of year-on-year growth. The number of employees in the transportation equipment sector was 70,000, up 14.3% from the same quarter a year ago, and the fourteenth straight quarter of year-on-year double-digit growth.

#### **Europe**

The overall number of employees stood at 230,000 (9.1% of the total number of employees in all regions), up 5.1% from the same quarter last year, registering the third straight quarterly increase on a year-to-year basis. The number of employees in the transportation equipment sector grew significantly by 21.9% on a year-by-year quarterly basis, standing at 70,000. The number of employees in the electrical machinery sector decreased 3.0% to 50,000, registering the thirteenth straight quarter of year-on-year decline.



#### (Reference)

## 1. Classification of countries (regions)

The countries (regions) in which overseas subsidiaries were located were classified as follows (in alphabetical order):

#### North America: Canada and USA

#### Asia

ASEAN4 Indonesia, Malaysia, the Philippines, Thailand
NIEsS3 Singapore, South Korea, Taiwan
China (including Hong Kong) The People's Republic of China
(including Hong Kong Special Administrative District)
Other Asia (including Bangladesh, India, Myanmar, Pakistan, Sri Lanka and Vietnam)

•Europe: Austria, Belgium, Czech Republic, Denmark, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Netherlands, Poland, Portugal, Romania, Russia, Slovakia, Spain, Sweden, Switzerland, Turkey, UK

•Others: Argentina, Australia, Brazil, Chile, Colombia, Costa Rica, Egypt, El Salvador, Guatemala, the Republic of Ivory Coast, Mexico, New Zealand, Nicaragua, Papua New Guinea, Peru, Puerto Rico (USA), South Africa, Swaziland, Tanzania, UAE, Venezuela

2. Changes in the exchange rates of major currencies against the US dollar, by region

(Average term rates published by IMF)

		(		Percent	
JulSep.	OctDec.	JanMar.	AprJun.	JulSep.	OctDec.
2003	2003	2004	2004	2004	2004
117.57	108.9	107.23	109.75	109.91	105.89
8441.3	8482.5	8469.6	9001.4	9156.2	9128.2
3.8	3.8	3.8	3.8	3.8	3.8
54.576	55.256	55.966	55.911	55.997	56.282
41.29	39.733	39.166	40.221	41.253	40.250
1174.32	1181.92	1171.58	1162.29	1154.65	1093.12
1.7516	1.7243	1.6948	1.7019	1.7075	1.6568
34.0757	34.00133	33.4067	33.3843	33.9766	32.9360
8.2771	8.2769	8.2771	8.2769	8.2767	8.2765
7.8	7.756	7.777	7.796	7.8	7.780
1.61	1.7052	1.839	1.8055	1.8179	1.8648
0.8897	0.8413	0.7998	0.8305	0.8184	0.7728
	2003 117.57 8441.3 3.8 54.576 41.29 1174.32 1.7516 34.0757 8.2771 7.8	2003 2003 117.57 108.9 8441.3 8482.5 3.8 3.8 54.576 55.256 41.29 39.733 1174.32 1181.92 1.7516 1.7243 34.0757 34.00133 8.2771 8.2769 7.8 7.756 1.61 1.7052	JulSep.         OctDec.         JanMar.           2003         2004           117.57         108.9         107.23           8441.3         8482.5         8469.6           3.8         3.8         3.8           54.576         55.256         55.966           41.29         39.733         39.166           1174.32         1181.92         1171.58           1.7516         1.7243         1.6948           34.0757         34.00133         33.4067           8.2771         8.2769         8.2771           7.8         7.756         7.777           1.61         1.7052         1.839	JulSep.         OctDec.         JanMar.         AprJun.           2003         2004         2004           117.57         108.9         107.23         109.75           8441.3         8482.5         8469.6         9001.4           3.8         3.8         3.8         3.8           54.576         55.256         55.966         55.911           41.29         39.733         39.166         40.221           1174.32         1181.92         1171.58         1162.29           1.7516         1.7243         1.6948         1.7019           34.0757         34.00133         33.4067         33.3843           8.2771         8.2769         8.2771         8.2769           7.8         7.756         7.777         7.796           1.61         1.7052         1.839         1.8055	2003         2003         2004         2004         2004           117.57         108.9         107.23         109.75         109.91           8441.3         8482.5         8469.6         9001.4         9156.2           3.8         3.8         3.8         3.8         3.8           54.576         55.256         55.966         55.911         55.997           41.29         39.733         39.166         40.221         41.253           1174.32         1181.92         1171.58         1162.29         1154.65           1.7516         1.7243         1.6948         1.7019         1.7075           34.0757         34.00133         33.4067         33.3843         33.9766           8.2771         8.2769         8.2771         8.2769         8.2767           7.8         7.756         7.777         7.796         7.8           1.61         1.7052         1.839         1.8055         1.8179

INTERNATIONAL FINANCIAL STATISTICS (IMF)

3. Record of changes in the content of the survey(For details, refer to materials published for each term.)

## The October-December quarter of 1996, and January-March quarter of 1997

A test survey was conducted, and findings were published under the approval of the Management and Coordination Agency.

## From the April-June quarter of FY 1998

•Survey periods for "the amount of acquired tangible fixed assets excluding land" (with regard to parent companies, together with "overseas direct investment") were excluded from quarterly surveys, and researched every other quarter, such as July-September, and January-March. Accordingly, the results and prospects of surveys are conducted semi-annually instead of quarterly. The content of the surveys was also changed from "tangible fixed assets completed or acquired except land during the term" to "tangible fixed assets acquired (including temporary construction accounts) except land during the term." With regard to parent companies, findings of the "Ministry of International Trade and Industry Survey on Investment in Plant and Equipment" were used.

•Quarterly prospects were also changed to semi-annual prospects.

## From the April-June quarter of FY 1999

- A coefficient of connection was created and used for data before fiscal 1997 (the January-March quarter of 1998) to maintain consistency with past data, because dropped companies were added to the survey from fiscal 1998 (the April-June quarter of 1998).
- Because of a change in estimating methods, results were decided not by the rate of increase compared with the previous term, but by the rate of increase compared with the same period of the previous year.

## From the April-June quarter of FY 2001

• "Company Trends Survey" was renewed by combining the "Industry Economic Trends Survey" with the "Company Trends Survey," both of which had been under the control of the Ministry of Economy, Trade and Industry. In addition, the "Overseas Affiliated Company Edition" was published separately from the "Parent Company Edition."

## From the April-June quarter of FY 2002

- A coefficient of connection was created and used for data before fiscal 2000 (the January-March quarter of 2001) to maintain consistency with past data, because companies included in the survey, questions to be asked, and other items surveyed were reviewed in order to reorganize and consolidate the surveys (the April-June quarter of 2001 and later).
- Region/country classifications were revised to separate "China (including Hong Kong)" from "China and other Asian countries," and create another independent category.

#### The April-June quarter of FY 2003

• The "Parent Company Survey" in the former "Company Trend Survey" was discontinued, and from the April-June quarter of 2003 the survey was conducted as the "Quarterly Survey of Overseas Subsidiaries," which was focused on overseas subsidiaries conducting manufacturing abroad.

Since companies included in the survey were reviewed and the scope of the survey was expanded (as noted in (4)-( ) , from "over 50% of a controlling share" to "50% or more" of that) from the April-June quarter of 2003, differences between results in this quarter and those in the previous quarter or earlier have become apparent. The ratio to the same period of the previous year is estimated only on the basis of the total figures of companies which continued to be included in the survey from the previous fiscal year to the current quarter.

## The April – June quarter of FY 2004

- From the survey of the April June quarter of 2004, the period of the DI survey was changed. The former six-month survey period was divided into the "estimation of the presentassessment of the current situation" and the "futureprospects," and both were surveyed for three months respectively.
- The coefficient of connection was calculated. (Companies subject to the survey were reviewed and the scope of the survey was expanded in FY2003.)
- Due to the review of companies covered by the survey from the April June quarter of 2004, there is a gap between the results of that quarter and those of previous quarters. Comparisons between the current quarter and the corresponding quarter of the previous year are calculated by totaling figures only for overseas subsidiaries continuously covered to the survey since the corresponding quarter of the previous year.
- Classification of regions and countries was changed, and the category of "other Asian countries," which used to be included under the totals for Asia, was extracted and listed separately.

#### 4. Calculation of the coefficient of connection

There is a gap between the results of the April – June quarter of 2003 and the totals before the January – March quarter of 2003, due to the expansion of the scope of the survey since the April – June quarter of 2003. Therefore, comparisons between the current quarter and the corresponding quarter of the previous year since the April – June quarter of 2003 are calculated by totaling the figures only for overseas subsidiaries continuously covered by the survey from FY2002 to the April – June quarter of 2003. On publication of the survey results of FY2004, to retain continuity with the past results, the coefficient of connection was calculated based on the scope of the FY2003 survey.

## (1) Period of connection

Pre-FY2003 figures (October – December quarter of 1996 to January – March quarter of 2003) are connected to FY2003 figures (April – June quarter of 2003 to January – March quarter of 2004).

## (2) Coefficient of connection

When comparing the period up to FY2002 with FY2003, the coefficient of connection used for the former period is calculated by multiplying the following two factors.

- Factors that were newly included in the survey in FY2003 and should be considered to be an increase (A)
- Factors that were outside the scope of the survey in FY2003 and should be considered to be a decrease (B)

#### Coefficient of connection

\*Companies covered continuously are those covered by the survey continuously through FY2002 and FY2003

#### (3) Scope of coefficient processing

All cells for regions  $\times$  industries  $\times$  items, which are the officially published form. Among the survey items, the coefficient of connection is not calculated with regard to the purchase value of tangible fixed assets (other than land).

#### (4) Processing of official value

- "Actual figure" → The actual figure without coefficient processing is given.
  - "Coefficient of connection" is given separately for connection. Therefore, when the actual figure is used in connection, the actual figure before FY2002 should be multiplied with the coefficient of connection, which is given separately.
- "Ratio compared to same quarter of previous year"
  - → The published ratio compared to the same quarter of the previous year was calculated by totaling figures only for overseas subsidiaries continuously covered by the survey from FY2002 to the April June quarter of FY2003.

<sup>\*</sup> Coefficient of connection table is on p.46 and p.47 of Statistical Tables.

< Appendix table 1 > Sales result

Units (results: US\$10,000; number of employees:persons, comparison to the same quarter of the previous year:persentage

19.8 -15.9 25.0 17.6 40.8 32.5 24.3 19.1 -Sep Oct.-Dec ۵ ا 18.6 P 16.4 18.2 17.1 17.6 7.0 19.0 20.3 17.7 14.2 -15.5 51.4 12.9 19.3 19.4 26.4 7.8 5.9 4 15.7 18.3 16.8 Ξ comparison to the same quarter of the previous vear comparison to the same quarter of the previous year Apr. - Jun Apr.-Jun 28.2 13.6 11.7 13.5 Apr.-Jun 4.8 24.2 8.0 6.9 22.5 9.1 26.3 31.5 27.0 23.5 32.6 Apr.-Jun -4.5 35.1 14.0 25.4 22.4 14.6 0.3 39.4 5.0 -1.4 16.7 6.2 30.7 19.7 21.0 21.4 21.6 23.9 -1.3 22.3 25.5 14.7 27.0 54.6 67.2 36.2 18.5 9.2 14.5 37.5 38.5 17.0 20.2 0.6 12.6 36.0 Jan.-Mar. 12.0 14.8 16.3 16.4 20.2 18.6 18.9 22.6 23.2 19.2 4.9 6.7 24.8 -5.9 24.7 33.6 12.3 13.4 15.6 -15.9 24.8 0.3 12.7 Oct.-Dec. Oct.-Dec. Oct.-Dec. oct 8.7 14.9 15.9 -8.4 4.7 -3.9 -15.9 13.3 6.3 12.3 2.3 6.0 35.6 40.6 -6.3 -6.8 12.9 12.5 36.5 41.3 33.9 12.1 36.2 2003 2003 FY 2003 FY 2003 2003 4,507,009 924,072 2,266,254 1,316,683 5,817,071 4,257,172 1,559,900 612, 262 761, 219 754, 402 231, 197 697, 782 533, 416 256, 162 256, 162 347, 187 273, 863 679, 160 415, 634 263, 526 391, 479 64, 775 112, 626 214, 078 120, 988 73, 821 47, 167 ,073,421 167,511 774,695 ,071,099 ,323,019 748,080 131,214 2,127,883 م ام 2,036,626 1,272,328 5,375,558 3,956,016 1,419,542 140,388 2,922,036 2,214,132 707,905 2,222,855 616,549 806,991 799,315 1,066,391 602,127 464,263 4,200,308 891,353 983,971 163,081 680,502 906, 535 247, 203 367, 292 292, 040 586, 226 353, 771 232, 455 428,190 69,310 119,379 239,501 105,182 66,977 38,206 2,122,733 606,026 741,809 774,898 994,579 590,205 404,374 1,888,485 1,220,610 5,210,006 3,794,014 1,415,993 72,807 72,056 111,659 242,092 95,128 56,414 38,714 918,305 159,015 621,710 137,580 2,924,396 2,192,887 731,510 873,619 252,771 335,911 284,938 569,926 342,663 227,263 911 938 926 926 663 878,332 3,987,427 Apr.-Jur 1,143,453 5,181,518 3,857,140 1,324,378 129,482 ,935,169 ,213,246 721,923 574,465 568,116 726,691 ,007,098 609,982 397,116 397,664 63,326 100,823 233,514 99,173 61,608 37,565 1,857,061 950,635 152,867 668,286 803,178 292,492 230,698 279,988 560,876 339,432 221,444 3,839,647 839,133 Jan. -Mar 2004 1,228,712 4,679,840 3,413,113 1,266,727 1,014,931 150,781 748,610 115,541 2,626,602 1,960,920 665,682 2,018,197 ,966,443 640,381 742,621 914,532 517,452 397,080 838, 282 317, 157 246, 511 274, 614 495, 683 301, 641 194, 042 66, 183 66, 183 128, 610 254, 369 89, 814 52, 078 37, 736 4,120,984 874,075 000 7,274,342 4,315,709 18,832,908 13,908,960 4,923,948 466,169 10,772,506 8,102,766 2,669,740 7,406,484 2,286,409 2,412,921 2,707,153 3,567,862 2,111,956 3,188,369 1,165,538 968,272 1,054,560 1,989,861 .601,419 265,883 458,657 876,879 368,437 224,044 144,393 3,770,113 584,920 1,225,783 14,924,918 Statistics (US\$10 3,334,867 Statistics (US\$10 2,719,025 455,906 Statistics (US\$ Electrical machines and apparatuses Information and communications machines and equipment Information and communications machines and equipmen Parts and accessories for transportation machinery Transportation machines and equipment Transportation machines and equipment North America Transportation machines and equipment Transportation machines and equipment Fransportation machines and equipment Total value of transportation equipment **4SEAN4** Electrical machines and apparatuses Electrical machines and apparatuses Electrical machines and apparatuses Electrical machines and apparatuses Asia Total value of electrical machinery Total value of electrical machinery Total value of electrical machinery otal value of electrical machinery Total value of electrical machinery Electronic parts and devises Electronic parts and devises Electronic parts and devises Electronic parts and devises Electronic parts and devises

	Statistics (US\$10.000)	( 000					compariso	o to the same	diarter of	comparison to the same quarter of the previous year	Vear	
China(including Hong Kong)		2003	2004					2003	2004			
	FY 2003	OctDec.	JanMar.	AprJun	JulSep	OctDec	FY 2003	OctDec.	JanMar.	AprJun	JulSep	OctDec
Total value of electrical machinery	2,549,583	662,118	652,231	803,954	866,332	P 836,298	33.8	36.0	8.68	32.8	31.8 P	23.2
Electrical machines and apparatuses	839,812	196,433	215,177	277,292	296,056	P 286,839	30.4	31.0	47.3	23.9	43.7 P	44.7
Information and communications machines and equipment	940,369	254,058	225,841	281,278	305,353	P 286,204	32.3	34.6	26.6	29.7	19.0 P	9.4
Electronic parts and devises	769,403	211,627	211,213	245,384	264,922	P 263,255	40.2	43.6	48.0	49.5	35.7 P	19.9
Total value of transportation equipment	661,343	192,624	177,929	163,059	222,318	P 264,637	1.99	62.7	75.8	42.2	23.2 P	35.2
Transportation machines and equipment	177,535	44,309	58,292	44,271		P 64,047	295.9	192.1	6.798	34.0	16.6 P	44.5
Parts and accessories for transportation machinery	483,808	148,316	119,637	118,788	173,465	P 200,590	44.4	47.7	50.7	45.5	25.3 P	32.4
	000 018811 7 20 1 421 424 8	( 000					1	4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	400000	4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	9	
Other Asia		2003	2004				oo iibaii oo	2003	2004	cine previous	Year	
	FY 2003	OctDec.	JanMar.	AprJun	JulSep	OctDec	FY 2003	OctDec.	JanMar.	Apr Jun	JulSep Oct	ot Dec
Total value of electrical machinery	67.112	16.881	16.200	19.352	21.798	P 22.894	9-9-	-0.4	-6.4	21.7	15.9 P	33.0
Electrical machines and apparatuses	15,176	3,668	3,470	3,907		P 4,486	-7.9	6.0-	-20.0	-3.3	-0.5 P	22.3
Information and communications machines and equipment	45,623	11,203	10,754	12,960	14,967	P 15,203	-13.3	-11.0	-2.5	23.0	14.0 P	35.7
Electronic parts and devises	6,312	2,010	1,976	2,485		P 3,205	13.5	28.5	18.1	108.1	84.9 P	37.7
Total value of transportation equipment	548.221	136.410	169.121	166.467		P 166.412	62.3	32.7	231.5	39.8	20.7 P	20.4
Transportation machines and equipment	484,595	119,424	150,651	146,857		P 144,280	65.5	32.7	278.8	39.5	19.4 P	19.9
Parts and accessories for transportation machinery	63,626	16,986	18,470	19,609	20,138	P 22,132	40.3	32.5	28.8	42.3	29.7 P	24.1
	0.000							;				
	Statistics ( US\$10,000 )	2000	7000				compariso	comparison to the same quarter or	quarter or	the previous year	year	
ם מסום		2003					0000		5007			
	FY 2003	OctDec.	JanMar.	AprJun	Т	Э	FY 2003	OctDec.	JanMar.	AprJun		•
l otal value of electrical machinery	3,508,353	1,060,483	307,702	887,134	Т	P 1,211,121	13.4	23.5	8.02	15.5	_	10.3
Electrical machines and apparatuses	435,695	131,039	105,058	106,785	$\neg$		11.3	23.3	11.4	3.3	$\neg$	9.0
Information and communications machines and equipment	2,009,417	593,890	589,509	494,639	522,262	P 691,710	15.0	24.7	24.0	19.8	26.3 P	16.4
Electronic parts and devises	1,063,241	335,555	268,195	285,711	305,044	P 393,241	7.2	16.8	11.9	13.3	11.6 P	3.1
Total value of transportation equipment	2,665,549	675,585	742,578	808,608	794,980 P	P 882,878	19.9	20.5	25.4	21.9	18.7 P	17.3
Transportation machines and equipment	2,051,916	518,029	586,762	579,927	600,469 P	P 662,786	20.1	19.9	31.0	20.7	16.7 P	15.6
Parts and accessories for transportation machinery	613,634	157,556	155,816	228,681	194,511	P 220,092	19.4	22.7	7.0	25.3	25.3 P	22.9
	0.00							:				
	statistics ( US\$10,000 )	000					compariso	to the same	quarter of	comparison to the same quarter of the previous year	year	
Other	í	2003	2004				i	2003	2004		ı	
	FY 2003	OctDec.	JanMar.	Apr Jun	JulSep	OctDec	FY 2003	OctDec.	JanMar.	AprJun	JulSep	Oct Dec
Total value of electrical machinery	239,968	79,128	56,978	59,255	$\neg$	P 87,985	-12.9	-0.7	5.0	47.1	-4.4 P	10.6
Electrical machines and apparatuses	27,844	8,815	6,743	6,507	6,858	P 11,530	-3.3	-2.4	2.8	9.2	8.4 P	30.8
Information and communications machines and equipment	132,979	35,317	31,151	30,327	26,871	P 38,629	0.3	-2.6	2.9	-4.4	-24.2 P	8.0
Electronic parts and devises	79,146	34,995	19,084	22,421	27,582	P 37,826	71.7	133.1	122.0	763.3	22.8 P	8.1
Total value of transportation equipment	1,826,991	463,121	496,674	482,423		P 631,897	19.7	21.1	29.2	11.5	16.6 P	14.4
Transportation machines and equipment	1,642,322	416,712	447,149	430,995		P 573,585	20.5	21.3	30.3	11.0	16.5 P	13.3
Parts and accessories for transportation machinery	184,669	46,410	49,524	51,428	52,863 P	P 58,312	16.8	18.3	25.9	16.4	16.7 P	24.5

Prospect 0ct.-Dec.2004 Prospect Oct. - Dec. 2004 24.1 17.4 31.6 15 Apr.-Jun. 2004 period investigation Apr.-Jun. 2004 period investigation 29.2 Ourrent assessment Iul.-Sep.2004 Ourrent assessment Jul.-Sep.2004 16.0 14.3 14.1 15.7 30.1 30.4 16.1 0ct.-bec. 2003 Jan.-llar. 2004 period period investigation .-Sep.2004 .-Sep.2004 12.2 Oct.-Dec. 2003 Jan.-Har. 2004 period period investigation investigation 52.8 21.7 22.3 13.3 42.1 25.8 46.9 21.7 22.7 28.4 13.0 .- Jun. 2004 17.4 13.7 30.8 Jan. - Jun. 2004 22.0 Information and communications machines and equipment Information and communications machines and equipment Parts and accessories for transportation machinery North America Transportation machines and equipment Transportation machines and equipment otal value of transportation equipment Electrical machines and apparatuses Fotal value of transportation equipmen ASEAN4 Electrical machines and apparatuses Total value of electrical machinery Electronic parts and devises Electronic parts and devises 25.6 Oct.-Dec. 2004 period investigation Oct.-Dec. 2004 period investigation 18.4 P 22.3 31.5 17.1 34.3 25.5 22.9 .-Jun.2005 Apr. - Jun. 2005 26.8 Prospect Prospect Pr. -19.6 comparis 29.8 P Jan. -Mar. 2004 Current a Jan. - Har. 2004 Ourrent 10.0 Prospect Jan.-Ilar.2004 Prospect Jan. - Mar. 2004 Jul.-Sep. 2004 period investigation Jul.-Sep. 2004 period investigation Ourrent assessment 0ct.-Dec.2004 Current assessment Oct.-Dec.2004 17.1 23.9 19.6 17.9 18. 18.8 Prospect 0ct.-Dec.2004 Prospect 0ct.-Dec.2004 Apr.-Jun. 2004 period investigation Apr.-Jun. 2004 period investigation 27.7 Ourrent assesment Jul .-Sep. 2004 Current assessment Jul.-Sep.2004 15.4 16.6 26.3 22.1 19.3 30.7 22.0 34.8 22.3 Jan.-Ilar. 2004 period investigation Jan.-Ilar. 2004 period investigation 48.1 Apr.-Sep.2004 42.7 15.4 Apr. - Sep. 2004 32.2 33.0 29.7 33.3 32.3 19.4 34.3 39.5 40.7 36.8 43.0 Oct. -Dec. 2003 J period investigation Oct.-Dec. 2003 J period investigation Jan.-Jun.2004 Jan. - Jun. 2004 36.9 18.4 23.1 20.9 24.9 Information and communications machines and equipment Information and communications machines and equipment Parts and accessories for transportation machinery Transportation machines and equipment chines and equipment Parts and accessories for transportation fotal value of transportation equipment All area Electrical machines and apparatuses ctrical machines and apparatuses Asia Total value of electrical machinery Electronic parts and devises Electronic parts and devises

Oct.-Dec. 2004 period investigation

Jul.-Sep. 2004 period investigation .-Jun.2005

Current a

Prospect Jan. - Mar. 2004

Current assessment Oct.-Dec.2004

17.4

Oct.-Dec. 2004 period investigation

Jul.-Sep. 2004 period investigation

(Unit:Persentage point)

<Appendix table ≥ Prospect for sale(DI)</p>

.-Jun.2005

assessment comparison to

> Prospect Jan. -Nar.2004

Current assessment Oct.-Dec.2004

20.8

-16.

Current

.-Nar.2004

Parts and accessories for transportation machinery	40.9	48.1	27.7	29.5	24.7	32.9 P	Р 29.8	Р 5.1	5.1 P	35.2 P	5.4	Parts and accessories for transportation machinery	32.6	52.8	29.2	25.0	25.0	35.2 P	37.2 P	12.2 P	39.4 P	2.2
	DI												DI									
	0ctDec. 2003 JanIlar. period period investigation investigal	JanIlar. 2004 period investigation	AprJun. 2004 period investigation	. 2004 stigation	JulSep. 2004 period investigation	o. 2004 sstigation	0ct	Dec. 2004 period investigation	eriod inv	estigation			OctDec. 2003 JanMar. period period investigation investiga	JanNar. 2004 period investigation	AprJun. 2004 period investigation	2004 tigation	JulSep. 2004 period investigation	2004 igation	OctDec. 2	004 period	OctDec. 2004 period investigation	
	-		Current	Prospect	Current	Prospect	Current æ	assessment	Prospect	жct			-		Ourrent	Prospect	Current	Prospect	Current assessmen	_	Prospect	
NIEs3	JanJun.2004 AprSep.2004 assessment JulSep.200	4prsep.2004	0	)ctDec.2004	assessment ctDec.2004	20	JanMar. 2004	comparison to previous quarter	/prJu	AprJun.2005 comparison to previous quarter	comparison to previous quarter	China(including Hong Kong)	JanJun.2004   AprSep.2004   assessment	rsep. 2004	JulSep.2004 OctDec.2004 0	ctDec.2004	assessment ctDec.2004	호	JanMar. 2004 previous quarter	comparison to previous quarter	AprJun.2005 comparison to previous quarter	comparison to previous quarter
Total value of electrical machinery	13.2	28.6	12.7	11.8	-11.5	-16.7	Р -21.1	9.6- д	9 9	9.2 P	30.3	Total value of electrical machinery	38.0	53.8	35.3	31.5	26.0	19.5 P	0.0 P	-26.0 P	34.1 P	34.1
Electrical machines and apparatuses	9.1	22.7	4.8	14.3	4.5	0.0	Р -22.2	Р -26.7	7 P	11.1 P	33.3	Electrical machines and apparatuses	42.6	59.4	36.1	41.7	24.7	17.8 P	-2.9 P	-27.6 P	46.4 P	49.3
Information and communications machines and equipment	0.0	17.6	12.5	6.3	-11.8	-11.8	P -10.0	P 1.8	8 P	0.0 P	10.0	Information and communications machines and equipment	29.3	54.5	40.0	34.0	47.1	40.4 P	3.8 P	-43.3 P	26.9 P	23.1
Electronic parts and devises	18.9	34.6	16.3	12.5	-18.8	-28.1	Р -22.9	Р -4.	1 P	10.4 P	33.3	Electronic parts and devises	39.2	8.8	31.8	21.6	15.4	8.8 P	0.0 P	-15.4 P	28.7 P	28.7
Total value of transportation equipment	20.0	31.1	0.0	17.3	-3.5	14.3	Р 6.7	Р 10.3	2 P	13.8 P	7.1	Total value of transportation equipment	61.8	56.2	35.9	43.4	46.7	37.8 P	27.4 P	-19.3 P	36.1 P	8.7
Transportation machines and equipment	0.0	100.0	-50.0	-50.0	-50.0	0.0	P 50.0	Р 100.0	0 P	0.0 P	-50.0	Transportation machines and equipment	0.0	16.7	0.0	0.09	71.4	14.3 P	14.3 P	-57.1 P	14.3 P	0.0
Parts and accessories for transportation machinery	20.7	28.6	3.7	22.2	0.0	14.8	P 3.6	Р 3.6	3.6 P	14.8 P	11.2	Parts and accessories for transportation machinery	69.4	0.09	38.3	40.4	40.5	40.5 P	27.8 P	-12.7 P	37.7 P	9.6

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	DI	f									1		DI	Ī		F		ŀ				
	OctDec. 2003 J period investigation	JanMar. 2004 period investigation	AprJu. period inv	AprJun. 2004 period investigation	JulSe period inv	JulSep. 2004 period investigation	9	OctDec. 2004 period investigation	period im	estigation			OctDec. 2003 J period imestigation	JanHar. 2004 period investigation	AprJun. 2004 period investigation	2004 igation	JulSep. 2004 period investigation	2004 igation	OctDec	. 2004 perior	OctDec. 2004 period investigation	ы
			Current	Prospect	Current	Prospect	Current	assessment	Prospect	sect								Prospect	Current assessment		Prospect	
Other Asia	JanJun. 2004   AprSep. 2004	4prSep.2004	assessment JulSep.2004	OctDec.2004	assessment OctDec.2004	JanMar. 2004	Jan Mar. 2004	comparison to previous quarter	1 to arter Apr Jun. 2005		comparison to previous quarter	Europe	Jan Jun. 2004 A	AprSep. 2004	assessment JulSep.2004	OctDec. 2004 Oc	OctDec.2004	JanMar. 2004 Jar	JanMar.2004 previ	comparison to previous quarter	AprJun.2005 pre	comparison to previous quarter
Total value of electrical machinery	0.0	45.0	20.0	25.0	4.8	8 -4.8	Р 25.	.0 P 20.	0.2 P	25.0 P	0.0 Tc	otal value of electrical machinery	6.5	5.0	1.5	29.0	11.6	-5.9 P	-7.2 P	-18.8 P	-14.6 P	4· <i>T</i> -
Electrical machines and apparatuses	0.0	50.0	0.0	0.0	-42.9	1-27.1	Р 0.	.0 P 42.	2.9 P	100.0 P	100.0	Electrical machines and apparatuses	0.0	-25.0	-15.8	47.4	9.1	18.2 P	11.8 P	2.7 P	-5.9 P	-17.7
Information and communications machines and equipment	40.0	33.3	33.3	0.08	33.3	16.7	. Р 50.	.0 P 16.	6.7 P	25.0 P	-25.0	Information and communications machines and equipment	4.5	8.7	27.3	28.6	45.5	-9.5 P	-25.0 P	-70.5 P	-15.8 P	9.5
Electronic parts and devises	-33.3	50.0	28.6	28.6	25.0	25.0	Р 14.	.3 P -10.	0.7 P	14.3 P	0.0	Electronic parts and devises	14.3	23.8	-9.1	13.6	-16.0	-24.0 P	-5.3 P	10.7 P	-21.1 P	-15.8
Total value of transportation equipment	40.0	13.8	20.0	20.0	14.8	25.9	P 25.	.8 P 11	1.0 P	19.4 P	-6.4	Fotal value of transportation equipment	19.2	17.9	0.0	13.0	19.1	8.5 P	26.6 P	7.5 P	21.6 P	-5.0
Transportation machines and equipment	20.0	-11.1	0.0	-11.1	-11.1	11.1	.0	0. 1	11.1 P	-22.2 P	-22.2	Transportation machines and equipment	25.0	11.1	0.0	25.0	14.3	0.0 P	-14.3 P	-28.6 P	14.3 P	28.6
Parts and accessories for transportation machinery	35.3	25.0	28.6	33.3	27.8	33.3	٦ %.	4 P	8.6 P	36.4 P	0.0	Parts and accessories for transportation machinery	18.2	19.1	0.0	10.9	20.0	10.0 P	32.1 P	12.1 P	22.6 P	-9.5
											[											
•	Id	May 2000									T											
	period period investigation	JanIlar. 2004 period investigation	AprJu period inv	AprJun. 2004 period investigation	JulSe period inv	JulSep. 2004 period investigation	8	OctDec. 2004 period investigation	period im	vestigation												
	6000 and 2000 and and	MOC 200	Current	Prospect	Current		Current	assessment	Prospect	ect.												
Other's	Jall Jull. 2004	h002.dac1qr	ulSep.2004	OctDec.2004		JanMar. 2004	JanMar. 2004	Comparison to previous quarter	1 to Apr Jun. 2005		comparison to previous quarter											
Total value of electrical machinery	23.8	0.0	21.0	36.8	14.3	4.7	. Р 10.	.0 P4.	4.3 P	30.0 P	20.0											
Electrical machines and apparatuses	42.9	20.0	20.0	20.0	0.0	16.7	. Р 16.	.7 P 16.	6.7 P	33.3 P	16.6											
Information and communications machines and equipment	20.0	-20.0	20.0	50.0	36.4	9.1	Р 0.	.0 P -36.	6.4 P	36.4 P	36.4											
Electronic parts and devises	0.0	25.0	25.0	25.0	-25.0	-25.0	Р 33.	.3 P 58.	8.3 P	0.0 P	-33.3											
Total value of transportation equipment	11.4	25.0	16.2	-2.7	6.5	12.9	9 Р 2.	9 d	-3.9 P	5.3 P	2.7											
Transportation machines and equipment	12.5	92.9	22.2	0.0	25.0	12.5	5 P 22.	2 P	-2.8 P	33.3 P	1.1											
Parts and accessories for transportation machinery	7.7	14.8	14.3	-3.6	0.0	13.0	Р -3	.4 P -3.	3.4 P	-3.4 P	0.0											

< Appendix table 3 >

Result and DI in the main countries

( Units : results=US\$10,000, number of employees=persons, comparison to the same quarter of the previous year=persentage . DI=parsentage point)

						Œ	Result										DI				
		2003						2004				+		a on - aoy	orion	oo - Inl	2004		- +20	positod	
		period	comparison to the same quarter of	period	comparison to the same quarter of	AprJun.	comparison to the same quarter of	period	comparison to the same	period	comparison to the same	period	JanMar. period	Current	Prospect as	Current	Prospect as	Current assessment co	mparison to	Prospect CC	mparison to
			the previous year		the previous year		the previous year		the previous year		quarter of the previous year	Jan Jun.	AprSep.	JulSep.	Oct.Dec.	JulSep.	Oct.Dec.	Oct.Dec.	previous quarter Jan	Mar.2005	previous quarter
	Sales	4,394,389		4,679,085		4,689,133	9.8	4,767,084	10.8 P	4,949,859 P	10.8	19.1	23.7	16.9	15.2	10.8	16.5 P	17.8 P	7.0 P	24.0 P	6.2
U.S.A	Acquisition of tangible fixed assets (excluding land)	150,288	18.4	176,172	2 42	136,404	-5.7	181,922	36.1 P	7 151,183 P	-0.1	11.4	13.6	4.0	11.1	8.2	12.0 P	12.1 P	3.9 P	14.4 P	2.3
	Number of employees	392,941	-3.3	383,821	7 242	389,269	-12	388,636	-3.0 P	387,785 P	-2.8	1.2	39.0	28.7	0.7	4.7	2.2 P	2.7 P	-2.0 P	4.5 P	1.8
40000	Acquisition of tangible fixed assets (excluding	8 133				13 730		9840	. 000		61.4	15.3	31.5	14.3	2.1	16.9	7.2 P	2.4 P	-14.5 P	17.7 P	15.3
	Number of employees	193,974		18		203,244		201,853		-	6.0-	-4.8	1.1	3.4	-5.2	-0.6	4.8 P	10.1 P	10.7 P	9.7 P	-0.4
	Sales Acquisition of tangible fixed assets (excluding	461,982						512,016	11.1 1	517,643		24.5	16.9	8.3	2.9	9.0	-4.5 -2.8 P	-162 P	-32 P	12.0 7 8.8 8	0.0
Malaysia	Number of employees	165,273	-14.4	163,836	6 -3.7	157,936	-3.2	158,233	-5.6 P	15,360 F		-3.8	-6.7	6.3	-7.7	-3.8	-3.8 P	-6.4 P	-2.7 P	-3.6 P	2.8
	Sales	240,289						244,184	3.7 P	240,672 P	-1.1	30.0	25.6	23.3	19.1	3.2	11.8 P	10.2 P	7.0 P	26.4 P	16.2
Philippines	Acquisition of tangible fixed assets (excluding land)	5,174	.,		3 121.7	7,085		600'6	111.6 P			27.0	33.8	12.3	12.2	21.9	13.7 P	g. 6	-12.1 P	18.3 P	8.5
	Number of employees	745,055	22.1	113,368	329	118,939	-3.8	125,075	5.3 P	128,554 P	3.9	6.8	3.3	33.9	11.1	24.8	32 P	0.0 P	-5.4 P	12 P	1.2
Thailand	Acquisition of tangible fixed assets (excluding	30.012				34 421		46.259		48 243 P	39.5	17.8	22.5	22.4	15.0	21.4	19.3 P	15.9 P	. c. c.	24.1 P	8.2
	Number of employees Sales	241,337		248,364	192	258,679		271,869	11.2 P	282,670 P	13.3	18.0	21.9	15.5	12.7	12.0	15.6 P	252 P	13.2 P	27.0 P 25.0 P	1.8
:	Acquisition of tangible fixed assets (excluding		•			į			-		-22.3	-19.6	1.8	15.4	22.6	-4.2	17.0 P	2.1 P	6.3 P	22 P	0.1
South Korea	land) Number of employees	9,522	Ж.	9,376	0 -6.2	25,778	1.9	25,328	-30.7 P	9,408 P	-5.3	-9.4	-3.2	3.3	-11.5	-6.8	-5.3 P	-1.6 P	5.1 P	-4.9 P	-3.3
	Sales	307,431	14.2	304,88		335,138		348,006		343,599 P	10.8	19.2	15.0	13.8	6.3	-4.9	-15.0 P	-16.4 P	-11.5 P	2.7 P	19.2
Singapore	Acquisition of tangible fixed assets (excluding land)	696'6	110.9			6.433		5,938			-57.5	13.6	15.9	3.3	3.2	0.0	-3.3 P	1,8 F	1.8	3.6	1.9
	Number of employees	49,821		49,035	82	52,450	11.0	52,219	6.2 P	52,485 P	4.8	-5.2	-7.6	4.0	0.0	-5.1	-6.3 P	-1.4 P	3.6 P	0.0 P	1.4
_	Sales Acquisition of tangible	323,735	15.8			332,702		346,388		334,149 P	1.8	8.9	33.6	16.1	11.3	-8.2	-1.7 P	-9.8 D	-1.6 P	15.2 P	25.0
Taiwan	fixed assets (excluding	4,472	-40.7			3,683	13.0	7,266	94.7 P	5,326 P	18.2	11.4	29.8	22.0	17.0	18.4	8.2 P	-2.3 P	-20.7 P	12.9 P	15.2
	Number of employees	49,279	31.7	1 251 400	30.6	50,142	31.4	1635 994	-0.3 P	51,255 P	1.0	34.8	5.8	38.2	35.2	24.3	-0.9 P	-2.8 P	-4.4 P	34.4 P	24.9
China	Acquisition of tangible fixed assets (excluding land)	28.903				39.719		50.666			999	26.5	27.3	15.5	15.0	13.6	16.4 P	10.7 P	-2.9 P	132 P	2.5
	Number of employees	632,282	16.0	639,019	15.0	694,447	14.3	715,473	9.3	729,983 P	10.1	18.5	22.0	17.2	15.1	14.6	13.1 P	16.0 P	4.1	19.6 P	3.6
io e	Acquisition of tangible fixed assets (excluding	4 549				3 892		8,499			60.1	29.2	24.5	-6.7	-3.4	10.7	3.4	0.0 P	-10.7 P	17.9 P	17.9
	Number of employees	28,408	2.2	25,893	-13.8	27,371		27,849	-3.0 P	29,253 P	1.7	23.1	27.6	12.1	12.1	9.7	6.5 P	19.2 P	9.6 P	18.5 P	-0.7
Vietnam	Acquisition of tangible fixed assets (excluding land)	1,237	'			1,958		2,574	-7.0 P		97.1	9.1	34.3	21.6	11.1	11.1	11.8 P	2.6 P	- 8.5 P	15.0 P	12.4
	Number of employees	46,429			24.6	52,472	18.5	54,827	14.7 P	57,054 P	14.5	30.8	23.3	9.5	2.4	22.5	22.5 P	17.8 P	-4.7 P	20.0 P	2.2
ž	Acquisition of tangible fixed assets (excluding land)	10,778				8,391		14,529	20.1 P		71.6	4.7	16.9	8.4-	-1.6	-3.0	6.2 P	4.8 P	7.8 P	5.0 P	0.2
	Number of employees Sales	57,725 274,017	-11.8	72,035	4 14.4	68,052 278,600	9.6	67,878	9.7 P 21.7 P	67,792 P	13.1	-2.6	-15.3	-15.8	-7.0	-4.9	-5.0 P	-1.3 P	3.6 P	0.0 2.8 P	-11.1
France	Acquisition of tangible fixed assets (excluding land)	5,791	-13	7,175	179.9	4,920		4,584	-7.4 P	5,023 P	-13.3	6.5	9.1	16.1	12.9	6.5	3.1	192 P	12.8 P	14.3 P	-4.9
	Number of employees Sales	19,909		., %	10.0	340,168	-5.7	19,546	4.5 P	364.266 P	-3.9	4.9	11.6	-2.8	-2.8	-4.9	-2.4 P	-2.8 P	2.1 P	-2.8 P	-9.5
_	Acquisition of tangible fixed assets (excluding										-2.6	7.5	0.0	2.9	0.0	0.0	7.5 P	O.0	0.0	O.0	0:0
Germany	land) Number of employees	4,279	-382	4,645	7 -7.3	3,554	25.6	4,363	-7.5 P	4,388 P	-11.4	-23.9	-17.1	-4.8	-4.9	-8.9	-6.7 P	-7.7 P	12 P	-5.1 P	2.6
	Sales	385,723	22.3		4 4.8	372,730	16.3	406,886		435,651 P	12.4	27.3	24.0	-4.3	13.0	19.2	26.9 P	8.3 P	-10.9 P	16.7 P	8.3
Netherland	Acquisition of tangible fixed assets (excluding land)	4.661	-62.4	5.514	102.2	4.611	-29.6	2.965	14.7 P	4.915 P	-15.5	0.0	11.8	-6.3	0.0	14.3	19.0 P	O.0	-14.3 P	0.0	0:0
	Number of employees	31,397		.,		30,165		30,447	-1.4 P	29,614 P	-6.8	4.0	18.2	-5.3	-5.3	-3.8	-11.1 P	-7.7 P	-3.8 P	0.0 P	7.7

# **Inquiries**

〒100-8902

1-3-1, Kasumigaseki, Chiyoda-ku, Tokyo Enterprise Statistics Office Research and Statistics Department Ministry of Economy, Trade and Industry

> Tel.: 03-3501-1831 Fax.: 03-3580-6320 E\_Mail: qqcebh@meti.go.jp

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## **URL**

http://www.meti.go.jp/statistics/index.html

<sup>\*</sup> Time series tables for past data are available on the website at the above address.