

# Trends in Overseas Subsidiaries

( Quarterly Survey of Overseas subsidiaries )

Period from October – December 2004

## **Statistics**

March 25, 2005

Enterprise Statistics Office

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(Japanese yen equivalent)

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(Coefficient Connection List)

Coefficient Connection

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- 1 . Actual result generalization table

Units (results : US\$10,000; number of employees:persons), year-on-year change : %

| All areas                                       | Statistics (US\$10,000) |            |            |            |            |            |              | Year-on-year change |           |           |           |           |           |  |
|---|-------------------------|------------|------------|------------|------------|------------|--------------|---------------------|-----------|-----------|-----------|-----------|-----------|--|
|   | FY 2002                 | FY 2003    | 2003       |            | 2004       |            |              | FY 2003             | 2003      |           | 2004      |           |           |  |
|   |                         |            | Oct.-Dec.  | Jan.-Mar.  | Apr.-Jun.  | Jul.-Sep.  | Oct.-Dec.    |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |  |
| Sales   | 37,224,289              | 46,484,971 | 12,020,379 | 12,391,626 | 12,895,861 | 13,403,991 | P 14,243,472 | 10.5                | 14.2      | 17.2      | 16.0      | 16.8      | P 14.6    |  |
| Locally-made Sales                              | 27,498,636              | 33,299,401 | 8,530,453  | 8,857,850  | 9,074,892  | 9,397,880  | P 10,036,797 | 8.7                 | 13.2      | 14.5      | 11.9      | 15.1      | P 13.7    |  |
| Sales to Japan                                  | 3,095,612               | 4,324,969  | 1,167,282  | 1,123,736  | 1,249,244  | 1,315,984  | P 1,384,710  | 23.6                | 27.2      | 31.4      | 27.8      | 20.6      | P 16.1    |  |
| Sales to a third power                          | 6,614,837               | 8,832,657  | 2,322,645  | 2,410,040  | 2,571,725  | 2,690,126  | P 2,821,965  | 11.7                | 12.3      | 23.4      | 28.7      | 21.2      | P 17.1    |  |
| Acquisition of tangible fixed assets (excluding | 999,867                 | 1,366,435  | 349,399    | 399,622    | 346,753    | 432,921    | P 418,855    | 9.6                 | 12.4      | 5.8       | 9.0       | 36.9      | P 13.9    |  |
| Number of employees                             | 1,975,787               | 2,323,014  | 2,309,129  | 2,323,014  | 2,408,707  | 2,468,734  | P 2,492,209  | 3.3                 | 3.2       | 3.3       | 5.4       | 4.4       | P 4.4     |  |

  

| North America                                   | Statistics (US\$10,000) |            |           |           |           |           |             | Year-on-year change |           |           |           |           |           |  |
|---|-------------------------|------------|-----------|-----------|-----------|-----------|-------------|---------------------|-----------|-----------|-----------|-----------|-----------|--|
|   | FY 2002                 | FY 2003    | 2003      |           | 2004      |           |             | FY 2003             | 2003      |           | 2004      |           |           |  |
|   |                         |            | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec.   |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |  |
| Sales   | 17,570,113              | 19,364,253 | 4,831,863 | 5,152,786 | 5,175,921 | 5,275,697 | P 5,517,952 | 3.2                 | 7.9       | 9.0       | 8.6       | 12.3      | P 12.5    |  |
| Locally-made Sales                              | 16,171,778              | 17,760,833 | 4,432,408 | 4,716,548 | 4,705,650 | 4,792,322 | P 5,012,396 | 3.2                 | 8.8       | 8.8       | 7.2       | 11.5      | P 11.5    |  |
| Sales to Japan                                  | 250,872                 | 330,545    | 82,026    | 99,131    | 87,645    | 102,265   | P 95,832    | 20.4                | 28.8      | 44.7      | 25.9      | 24.4      | P 15.7    |  |
| Sales to a third power                          | 1,148,118               | 1,265,387  | 317,430   | 337,107   | 382,626   | 381,111   | P 409,724   | -1.5                | -6.3      | 4.9       | 27.3      | 20.6      | P 25.3    |  |
| Acquisition of tangible fixed assets (excluding | 478,481                 | 664,528    | 177,263   | 183,728   | 148,456   | 188,623   | P 160,280   | 16.5                | 23.2      | -1.9      | -5.9      | 27.5      | P -10.3   |  |
| Number of employees                             | 401,197                 | 403,363    | 412,589   | 403,363   | 408,987   | 408,772   | P 408,711   | -4.4                | -3.6      | -4.4      | -1.3      | -3.1      | P -2.4    |  |

  

| Asia  | Statistics (US\$10,000) |            |           |           |           |           |             | Year-on-year change |           |           |           |           |           |  |
|---|-------------------------|------------|-----------|-----------|-----------|-----------|-------------|---------------------|-----------|-----------|-----------|-----------|-----------|--|
|   | FY 2002                 | FY 2003    | 2003      |           | 2004      |           |             | FY 2003             | 2003      |           | 2004      |           |           |  |
|   |                         |            | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec.   |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |  |
| Sales   | 11,078,129              | 15,630,299 | 4,075,825 | 4,090,797 | 4,531,412 | 4,823,347 | P 4,905,671 | 18.6                | 19.9      | 27.5      | 24.4      | 20.4      | P 17.0    |  |
| Locally-made Sales                              | 4,836,556               | 7,274,321  | 1,854,657 | 1,949,972 | 2,142,066 | 2,252,578 | P 2,356,713 | 22.4                | 20.0      | 34.6      | 22.1      | 22.8      | P 22.3    |  |
| Sales to Japan                                  | 2,691,537               | 3,762,686  | 1,015,418 | 955,196   | 1,091,818 | 1,151,307 | P 1,209,737 | 22.9                | 25.2      | 28.3      | 26.4      | 20.3      | P 16.8    |  |
| Sales to a third power                          | 3,534,179               | 4,576,853  | 1,205,749 | 1,185,629 | 1,297,529 | 1,419,463 | P 1,339,221 | 10.7                | 15.4      | 19.6      | 28.6      | 16.7      | P 9.1     |  |
| Acquisition of tangible fixed assets (excluding | 298,140                 | 462,035    | 116,069   | 133,429   | 138,125   | 163,979   | P 164,895   | 15.6                | 13.9      | 23.6      | 28.5      | 44.8      | P 32.9    |  |
| Number of employees                             | 1,257,215               | 1,566,960  | 1,560,532 | 1,566,960 | 1,649,215 | 1,691,076 | P 1,713,956 | 6.8                 | 7.2       | 6.8       | 7.8       | 6.3       | P 6.2     |  |

  

| ASEAN 4   | Statistics (US\$10,000) |           |           |           |           |           |             | Year-on-year change |           |           |           |           |           |  |
|---|-------------------------|-----------|-----------|-----------|-----------|-----------|-------------|---------------------|-----------|-----------|-----------|-----------|-----------|--|
|   | FY 2002                 | FY 2003   | 2003      |           | 2004      |           |             | FY 2003             | 2003      |           | 2004      |           |           |  |
|   |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec.   |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |  |
| Sales   | 5,252,606               | 6,915,440 | 1,779,719 | 1,813,678 | 1,960,365 | 2,086,191 | P 2,136,728 | 14.6                | 13.8      | 21.1      | 19.4      | 18.0      | P 16.7    |  |
| Locally-made Sales                              | 2,155,966               | 2,906,557 | 710,095   | 789,764   | 846,783   | 888,126   | P 951,220   | 22.0                | 16.2      | 28.1      | 14.8      | 21.9      | P 27.7    |  |
| Sales to Japan                                  | 1,255,822               | 1,632,746 | 448,206   | 415,089   | 464,043   | 490,945   | P 528,959   | 13.9                | 15.9      | 23.8      | 26.8      | 19.6      | P 16.9    |  |
| Sales to a third power                          | 1,839,959               | 2,369,693 | 621,419   | 608,825   | 649,540   | 707,119   | P 656,548   | 6.6                 | 9.2       | 11.0      | 22.1      | 12.4      | P 3.9     |  |
| Acquisition of tangible fixed assets (excluding | 149,527                 | 218,739   | 57,121    | 67,673    | 73,074    | 80,819    | P 84,540    | 12.8                | 8.6       | 40.8      | 67.3      | 47.1      | P 36.3    |  |
| Number of employees                             | 638,649                 | 723,534   | 720,748   | 723,534   | 738,798   | 757,030   | P 761,222   | 1.8                 | 1.5       | 1.8       | 3.3       | 4.5       | P 3.4     |  |

  

| NIES3   | Statistics (US\$10,000) |           |           |           |           |           |           | Year-on-year change |           |           |           |           |           |  |
|---|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|--|
|   | FY 2002                 | FY 2003   | 2003      |           | 2004      |           |           | FY 2003             | 2003      |           | 2004      |           |           |  |
|   |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |  |
| Sales   | 2,492,298               | 3,077,866 | 821,843   | 802,623   | 857,148   | 874,067   | P 868,884 | 6.0                 | 14.6      | 18.7      | 22.1      | 13.5      | P 3.9     |  |
| Locally-made Sales                              | 1,311,758               | 1,634,597 | 421,234   | 437,331   | 479,747   | 484,077   | P 498,753 | 8.2                 | 16.1      | 23.2      | 23.4      | 21.5      | P 16.5    |  |
| Sales to Japan                                  | 393,402                 | 628,330   | 171,003   | 149,664   | 157,514   | 153,363   | P 144,683 | 34.5                | 42.6      | 34.5      | 4.5       | -4.0      | P -16.6   |  |
| Sales to a third power                          | 787,138                 | 814,185   | 229,606   | 215,628   | 219,887   | 236,627   | P 225,447 | -11.8               | -2.5      | 2.3       | 36.1      | 11.8      | P -3.9    |  |
| Acquisition of tangible fixed assets (excluding | 53,134                  | 83,349    | 23,962    | 23,866    | 18,687    | 20,876    | P 19,008  | 9.1                 | 57.4      | -10.1     | 18.0      | 1.2       | P -29.4   |  |
| Number of employees                             | 107,742                 | 123,210   | 125,064   | 123,210   | 128,370   | 128,338   | P 128,823 | 2.0                 | 2.3       | 2.0       | 1.9       | 0.8       | P 1.2     |  |

| China (including Hong Kong)                     | Statistics (US\$10,000) |           |           |           |           |           |           |           | Year-on-year change |           |           |           |           |   |      |
|---|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|---|------|
|   | FY 2002                 | FY 2003   | 2003      |           | 2004      |           |           |           | FY 2003             | 2003      |           | 2004      |           |   |      |
|   |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec. |                     | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |      |
| Sales   | 2,910,749               | 4,860,576 | 1,271,601 | 1,251,400 | 1,479,380 | 1,635,994 | P         | 1,651,612 | 31.7                | 31.7      | 32.8      | 31.4      | 27.4      | P | 25.6 |
| Locally-made Sales                              | 1,017,082               | 2,132,300 | 565,981   | 546,535   | 633,753   | 710,616   | P         | 725,335   | 30.8                | 25.3      | 29.0      | 28.0      | 25.3      | P | 22.6 |
| Sales to Japan                                  | 999,097                 | 1,420,700 | 375,039   | 368,749   | 445,736   | 479,742   | P         | 507,959   | 29.6                | 30.5      | 30.5      | 35.3      | 31.7      | P | 31.4 |
| Sales to a third power                          | 879,571                 | 1,303,713 | 330,582   | 336,116   | 399,892   | 445,636   | P         | 418,318   | 37.4                | 41.2      | 50.1      | 34.3      | 26.1      | P | 24.3 |
| Acquisition of tangible fixed assets (excluding | 80,865                  | 134,525   | 28,903    | 33,774    | 39,719    | 50,666    | P         | 49,874    | 20.5                | 8.3       | 11.9      | -7.0      | 62.7      | P | 66.5 |
| Number of employees                             | 456,123                 | 639,019   | 632,282   | 639,019   | 694,447   | 715,473   | P         | 729,983   | 15.0                | 16.0      | 15.0      | 14.3      | 9.3       | P | 10.1 |

| Other asia                                      | Statistics (US\$10,000) |         |           |           |           |           |           |           | Year-on-year change |           |           |           |           |   |      |
|---|-------------------------|---------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|---|------|
|   | FY 2002                 | FY 2003 | 2003      |           | 2004      |           |           |           | FY 2003             | 2003      |           | 2004      |           |   |      |
|   |                         |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec. |                     | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |      |
| Sales   | 422,476                 | 776,417 | 202,661   | 223,096   | 234,518   | 227,096   | P         | 248,447   | 51.9                | 40.5      | 161.2     | 34.8      | 23.5      | P | 19.8 |
| Locally-made Sales                              | 351,750                 | 600,867 | 157,348   | 176,342   | 181,783   | 169,759   | P         | 181,404   | 53.1                | 39.2      | 188.2     | 36.1      | 21.7      | P | 12.6 |
| Sales to Japan                                  | 43,216                  | 80,911  | 21,171    | 21,694    | 24,525    | 27,257    | P         | 28,136    | 24.5                | 18.0      | 41.4      | 42.7      | 24.3      | P | 26.9 |
| Sales to a third power                          | 27,510                  | 89,262  | 24,142    | 25,060    | 28,210    | 30,080    | P         | 38,907    | 79.2                | 95.2      | 117.0     | 59.4      | 33.5      | P | 60.8 |
| Acquisition of tangible fixed assets (excluding | 14,614                  | 25,421  | 6,083     | 8,115     | 6,644     | 11,618    | P         | 11,472    | 40.6                | -17.1     | 119.8     | 29.5      | 76.1      | P | 87.0 |
| Number of employees                             | 54,701                  | 81,197  | 82,438    | 81,197    | 87,600    | 90,235    | P         | 93,928    | 6.9                 | 12.4      | 6.9       | 8.6       | 7.2       | P | 8.8  |

| Europe  | Statistics (US\$10,000) |           |           |           |           |           |           |           | Year-on-year change |           |           |           |           |   |      |
|---|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|---|------|
|   | FY 2002                 | FY 2003   | 2003      |           | 2004      |           |           |           | FY 2003             | 2003      |           | 2004      |           |   |      |
|   |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec. |                     | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |      |
| Sales   | 6,512,652               | 8,957,024 | 2,447,312 | 2,467,503 | 2,516,042 | 2,512,222 | P         | 2,947,317 | 15.2                | 19.2      | 20.1      | 18.7      | 20.8      | P | 14.4 |
| Locally-made Sales                              | 4,812,029               | 6,115,924 | 1,677,429 | 1,617,125 | 1,650,626 | 1,663,837 | P         | 1,908,823 | 10.3                | 15.8      | 10.4      | 11.9      | 16.1      | P | 8.8  |
| Sales to Japan                                  | 71,896                  | 160,238   | 53,538    | 50,077    | 54,569    | 45,809    | P         | 61,209    | 105.7               | 160.1     | 124.8     | 138.4     | 35.0      | P | 13.7 |
| Sales to a third power                          | 1,628,727               | 2,676,847 | 716,345   | 800,300   | 810,846   | 802,576   | P         | 977,285   | 25.3                | 22.7      | 44.1      | 31.7      | 31.1      | P | 27.5 |
| Acquisition of tangible fixed assets (excluding | 167,929                 | 180,407   | 42,006    | 62,556    | 43,720    | 56,138    | P         | 66,067    | -18.6               | -22.0     | -6.5      | 8.2       | 45.8      | P | 48.7 |
| Number of employees                             | 191,083                 | 225,472   | 210,193   | 225,472   | 222,836   | 227,804   | P         | 227,476   | -1.0                | -5.4      | -1.0      | 3.8       | 5.6       | P | 5.1  |

| Other countries                                 | Statistics (US\$10,000) |           |           |           |           |           |           |           | Year-on-year change |           |           |           |           |   |       |
|---|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|---|-------|
|   | FY 2002                 | FY 2003   | 2003      |           | 2004      |           |           |           | FY 2003             | 2003      |           | 2004      |           |   |       |
|   |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec. |                     | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Sales   | 2,063,395               | 2,533,394 | 665,379   | 680,541   | 672,486   | 792,724   | P         | 872,532   | 14.6                | 18.2      | 23.2      | 15.8      | 15.7      | P | 15.4  |
| Locally-made Sales                              | 1,678,273               | 2,148,323 | 565,959   | 574,206   | 576,550   | 689,144   | P         | 758,865   | 18.6                | 25.8      | 25.7      | 18.4      | 16.3      | P | 16.6  |
| Sales to Japan                                  | 81,308                  | 71,500    | 16,300    | 19,331    | 15,212    | 16,604    | P         | 17,932    | -13.7               | -26.5     | -2.8      | -32.9     | -16.4     | P | -15.4 |
| Sales to a third power                          | 303,814                 | 313,570   | 83,120    | 87,004    | 80,723    | 86,977    | P         | 95,735    | 0.0                 | -6.4      | 15.6      | 11.8      | 18.6      | P | 13.4  |
| Acquisition of tangible fixed assets (excluding | 55,317                  | 59,466    | 14,062    | 19,910    | 16,451    | 24,183    | P         | 27,614    | 2.8                 | 31.2      | 20.8      | 36.7      | 51.6      | P | 57.2  |
| Number of employees                             | 126,292                 | 127,219   | 125,815   | 127,219   | 127,669   | 141,082   | P         | 142,066   | -0.6                | -1.7      | -0.6      | 1.4       | 3.8       | P | 3.0   |

Note: Since dropped companies were added to the survey and the subject of the survey was changed from the April-June quarter of 2003, differences have come to the fore between results in this quarter and findings in the previous quarter or earlier. Therefore, the ratio over the same period of the previous year is estimated only on the basis of the total figures of companies which continued to be included in the survey from the previous fiscal year to this quarter.

Performance figures for each term are not adjusted.

The value of fiscal 2003 is the value after annual revision, and therefore it is different from the former official value.

- 2 . Actual result breakdown list All areas

| Sales                           | Statistics (US\$10,000) |            |            |            |            |            |              | Year-on-year change |           |           |           |           |           |
|---------------------------------|-------------------------|------------|------------|------------|------------|------------|--------------|---------------------|-----------|-----------|-----------|-----------|-----------|
|                                 | FY 2002                 | FY 2003    | 2003       |            | 2004       |            |              | FY 2003             | 2003      |           | 2004      |           |           |
|                                 |                         |            | Oct.-Dec.  | Jan.-Mar.  | Apr.-Jun.  | Jul.-Sep.  | Oct.-Dec.    |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |
| Manufacturing industry in total | 37,224,289              | 46,484,971 | 12,020,379 | 12,391,626 | 12,895,861 | 13,403,991 | P 14,243,472 | 10.5                | 14.2      | 17.2      | 16.0      | 16.8      | P 14.6    |
| Food and tobacco                | 1,088,453               | 1,219,045  | 296,511    | 337,093    | 322,750    | 334,284    | P 340,136    | 10.5                | 10.2      | 26.2      | 14.2      | 10.4      | P 14.7    |
| Textiles                        | 443,446                 | 590,907    | 150,871    | 175,359    | 187,554    | 181,918    | P 190,623    | 9.1                 | 11.0      | 14.6      | 37.0      | 35.0      | P 21.8    |
| Wood, pulp and paper products   | 170,839                 | 293,700    | 68,852     | 70,781     | 71,877     | 75,523     | P 77,015     | 9.2                 | -9.9      | -3.7      | -16.1     | 3.0       | P 7.8     |
| Chemicals                       | 2,320,878               | 3,050,944  | 789,241    | 784,562    | 937,293    | 978,168    | P 1,001,785  | 16.2                | 21.8      | 11.7      | 21.6      | 25.7      | P 21.8    |
| Ceramics, stone and clay        | 720,901                 | 795,632    | 186,851    | 222,931    | 240,637    | 210,848    | P 214,202    | 4.8                 | -4.4      | 14.2      | 15.5      | 6.6       | P 7.1     |
| Iron and steel                  | 621,501                 | 515,477    | 149,435    | 121,063    | 156,425    | 162,042    | P 170,710    | -19.3               | 10.5      | 5.7       | 24.5      | 29.9      | P 10.2    |
| Non-ferrous metals              | 291,946                 | 415,603    | 111,732    | 107,098    | 115,720    | 131,991    | P 141,976    | 2.5                 | 11.3      | -1.5      | 14.2      | 32.0      | P 24.1    |
| Metals                          | 165,094                 | 159,904    | 39,621     | 40,516     | 46,713     | 51,199     | P 50,921     | -6.7                | -10.0     | 14.2      | 7.4       | 27.2      | P 20.5    |
| Industrial machinery            | 2,426,313               | 2,932,295  | 729,544    | 813,809    | 870,669    | 919,178    | P 903,922    | 14.3                | 14.1      | 21.6      | 28.2      | 21.0      | P 16.2    |
| Electrical machinery            | 11,838,330              | 14,924,918 | 4,120,984  | 3,839,647  | 3,987,427  | 4,200,308  | P 4,507,009  | 5.7                 | 13.4      | 14.3      | 16.7      | 14.9      | P 7.5     |
| Transportation equipment        | 14,690,776              | 18,832,908 | 4,679,840  | 5,181,518  | 5,210,006  | 5,375,558  | P 5,817,071  | 14.9                | 16.3      | 21.6      | 13.6      | 17.1      | P 19.1    |
| Precision instruments           | 693,158                 | 844,203    | 226,762    | 207,257    | 227,013    | 248,141    | P 261,324    | 17.2                | 22.5      | 10.1      | 12.7      | 6.2       | P 9.2     |
| Other                           | 1,752,655               | 1,909,436  | 470,135    | 489,992    | 521,777    | 534,834    | P 566,778    | 7.1                 | 7.2       | 7.7       | 9.8       | 11.2      | P 19.7    |

  

| Local sales                     | Statistics (US\$10,000) |            |           |           |           |           |              | Year-on-year change |           |           |           |           |           |
|---------------------------------|-------------------------|------------|-----------|-----------|-----------|-----------|--------------|---------------------|-----------|-----------|-----------|-----------|-----------|
|                                 | FY 2002                 | FY 2003    | 2003      |           | 2004      |           |              | FY 2003             | 2003      |           | 2004      |           |           |
|                                 |                         |            | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec.    |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |
| Manufacturing industry in total | 27,498,636              | 33,299,401 | 8,530,453 | 8,857,850 | 9,074,892 | 9,397,880 | P 10,036,797 | 8.7                 | 13.2      | 14.5      | 11.9      | 15.1      | P 13.7    |
| Food and tobacco                | 829,703                 | 912,683    | 222,642   | 245,055   | 247,324   | 267,902   | P 267,935    | 8.4                 | 9.3       | 23.2      | 16.6      | 15.0      | P 20.3    |
| Textiles                        | 251,059                 | 330,226    | 80,270    | 95,132    | 105,589   | 100,112   | P 105,102    | 8.2                 | 9.8       | 15.6      | 30.2      | 27.5      | P 25.3    |
| Wood, pulp and paper products   | 97,554                  | 152,393    | 31,648    | 34,685    | 35,717    | 37,155    | P 36,250     | 16.7                | -5.7      | -2.0      | -32.0     | 5.2       | P 12.7    |
| Chemicals                       | 1,616,039               | 2,037,794  | 544,472   | 469,142   | 600,893   | 617,031   | P 628,064    | 11.2                | 24.4      | -7.9      | 11.4      | 13.5      | P 10.6    |
| Ceramics, stone and clay        | 547,077                 | 595,148    | 136,654   | 191,445   | 167,922   | 156,606   | P 160,624    | 3.2                 | -7.0      | 15.2      | 17.4      | 8.1       | P 8.5     |
| Iron and steel                  | 557,704                 | 447,754    | 130,713   | 104,303   | 128,898   | 138,992   | P 140,169    | -22.1               | 10.8      | 6.5       | 20.7      | 25.9      | P 3.3     |
| Non-ferrous metals              | 213,311                 | 260,149    | 66,399    | 72,718    | 77,786    | 80,248    | P 88,670     | -4.4                | 4.1       | -10.8     | 21.4      | 31.6      | P 29.3    |
| Metals                          | 124,003                 | 115,834    | 28,632    | 28,578    | 32,526    | 32,639    | P 33,121     | -9.5                | -13.6     | 14.9      | 3.6       | 18.8      | P 15.2    |
| Industrial machinery            | 1,505,304               | 1,771,304  | 438,287   | 483,503   | 542,923   | 534,052   | P 530,007    | 12.5                | 16.2      | 21.9      | 25.0      | 16.6      | P 10.8    |
| Electrical machinery            | 6,675,622               | 8,010,195  | 2,213,019 | 2,056,937 | 2,018,252 | 2,145,402 | P 2,386,227  | 0.5                 | 8.6       | 8.4       | 7.0       | 13.4      | P 6.7     |
| Transportation equipment        | 13,331,381              | 16,750,907 | 4,163,798 | 4,602,314 | 4,570,014 | 4,758,379 | P 5,100,542  | 14.2                | 16.5      | 20.4      | 12.6      | 16.4      | P 17.6    |
| Precision instruments           | 339,649                 | 371,467    | 96,102    | 93,637    | 103,276   | 104,537   | P 104,497    | 4.6                 | 4.1       | -4.3      | 1.0       | -0.6      | P -4.9    |
| Other                           | 1,410,231               | 1,543,547  | 377,816   | 403,924   | 420,250   | 424,824   | P 455,589    | 8.0                 | 8.0       | 9.4       | 10.9      | 10.2      | P 20.2    |

  

| Exports to Japan                | Statistics (US\$10,000) |           |           |           |           |           |             | Year-on-year change |           |           |           |           |           |
|---------------------------------|-------------------------|-----------|-----------|-----------|-----------|-----------|-------------|---------------------|-----------|-----------|-----------|-----------|-----------|
|                                 | FY 2002                 | FY 2003   | 2003      |           | 2004      |           |             | FY 2003             | 2003      |           | 2004      |           |           |
|                                 |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec.   |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |
| Manufacturing industry in total | 3,095,612               | 4,324,969 | 1,167,282 | 1,123,736 | 1,249,244 | 1,315,984 | P 1,384,710 | 23.6                | 27.2      | 31.4      | 27.8      | 20.6      | P 16.1    |
| Food and tobacco                | 134,083                 | 161,130   | 36,343    | 49,534    | 39,601    | 37,850    | P 36,424    | 18.0                | 11.9      | 44.5      | 4.6       | 1.2       | P 0.1     |
| Textiles                        | 66,506                  | 84,919    | 20,262    | 27,275    | 27,595    | 29,599    | P 35,082    | 7.7                 | 12.3      | 5.8       | 56.0      | 45.1      | P 65.6    |
| Wood, pulp and paper products   | 38,628                  | 68,431    | 17,183    | 17,771    | 16,927    | 19,149    | P 20,075    | 4.2                 | 4.9       | 9.9       | -5.4      | 2.7       | P 4.2     |
| Chemicals                       | 108,934                 | 154,526   | 38,306    | 40,454    | 49,300    | 45,683    | P 49,216    | 24.4                | 13.4      | 27.6      | 29.6      | 21.0      | P 27.3    |
| Ceramics, stone and clay        | 52,965                  | 77,274    | 19,540    | 23,716    | 21,627    | 23,903    | P 21,702    | 32.8                | 40.9      | 54.9      | 40.5      | 18.9      | P 5.1     |
| Iron and steel                  | 13,333                  | 13,415    | 2,355     | 4,443     | 2,999     | 5,531     | P 5,309     | 0.6                 | -23.5     | 35.5      | 35.1      | 25.8      | P 110.1   |
| Non-ferrous metals              | 29,746                  | 77,123    | 23,247    | 17,650    | 20,816    | 33,936    | P 34,988    | 38.2                | 47.0      | 42.5      | 20.7      | 77.7      | P 49.8    |
| Metals                          | 22,142                  | 26,002    | 6,410     | 6,897     | 10,760    | 14,928    | P 13,842    | 8.4                 | 3.8       | 19.8      | 43.1      | 92.6      | P 69.0    |
| Industrial machinery            | 347,745                 | 453,612   | 115,771   | 119,708   | 148,025   | 176,739   | P 158,066   | 13.8                | 7.8       | 30.4      | 52.0      | 43.8      | P 35.6    |
| Electrical machinery            | 1,666,541               | 2,426,215 | 677,526   | 622,796   | 698,989   | 693,059   | P 746,580   | 29.4                | 36.5      | 38.3      | 28.9      | 15.2      | P 8.3     |
| Transportation equipment        | 235,185                 | 299,415   | 76,868    | 81,884    | 82,785    | 85,242    | P 99,007    | 7.6                 | 0.2       | 10.2      | 11.3      | 21.5      | P 22.6    |
| Precision instruments           | 265,752                 | 360,335   | 102,713   | 81,753    | 92,910    | 111,752   | P 124,956   | 32.0                | 47.0      | 21.2      | 20.4      | 11.9      | P 21.0    |
| Other                           | 114,052                 | 122,573   | 30,757    | 29,855    | 36,910    | 38,613    | P 39,463    | 2.4                 | 7.5       | 3.5       | 11.8      | 24.2      | P 24.8    |

| Exports to countries other than Japan | Statistics (US\$10,000) |           |           |           |           |           |           | Year-on-year change |           |           |         |           |           |       |       |      |
|---------------------------------------|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|-------|-------|------|
|                                       | FY 2002                 | FY 2003   | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2004      |           |       |       |      |
|                                       |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |       |       |      |
| Manufacturing industry in total       | 6,614,837               | 8,832,657 | 2,322,645 | 2,410,040 | 2,571,725 | 2,690,126 | P         | 2,821,965           | 11.7      | 12.3      | 23.4    | 28.7      | 21.2      | P     | 17.1  |      |
| Food and tobacco                      | 124,667                 | 145,232   | 37,526    | 42,505    | 42,505    | 35,825    | 28,532    | P                   | 35,778    | 16.2      | 14.7    | 25.4      | 9.3       | -12.0 | P     | -4.7 |
| Textiles                              | 125,882                 | 174,723   | 50,339    | 52,952    | 52,952    | 54,370    | 52,207    | P                   | 50,440    | 11.2      | 12.6    | 17.5      | 46.7      | 45.7  | P     | -1.3 |
| Wood, pulp and paper products         | 34,657                  | 72,875    | 20,021    | 18,325    | 19,234    | 19,218    | P         | 20,690              | -6.1      | -35.0     | -24.2   | 26.2      | -0.7      | P     | 3.2   |      |
| Chemicals                             | 595,911                 | 851,298   | 206,463   | 274,966   | 287,100   | 315,454   | P         | 324,505             | 27.9      | 16.9      | 63.1    | 53.7      | 59.6      | P     | 50.3  |      |
| Ceramics, stone and clay              | 120,480                 | 119,476   | 30,657    | 31,293    | 27,564    | 30,338    | P         | 31,876              | -2.9      | -10.7     | -5.9    | 6.5       | -7.1      | P     | 1.9   |      |
| Iron and steel                        | 49,901                  | 54,308    | 16,366    | 12,317    | 24,528    | 17,519    | P         | 25,232              | 7.5       | 14.7      | -3.6    | 48.3      | 75.5      | P     | 50.9  |      |
| Non-ferrous metals                    | 48,889                  | 78,332    | 22,085    | 16,729    | 17,118    | 17,806    | P         | 18,317              | 10.8      | 17.5      | 19.4    | -14.2     | -11.1     | P     | -18.4 |      |
| Metals                                | 18,949                  | 18,069    | 4,579     | 5,041     | 3,428     | 3,632     | P         | 3,958               | -6.5      | -2.0      | 3.9     | -17.2     | -18.6     | P     | -14.7 |      |
| Industrial machinery                  | 559,827                 | 700,982   | 175,486   | 210,598   | 179,721   | 208,386   | P         | 215,849             | 22.1      | 13.2      | 26.7    | 27.4      | 15.8      | P     | 16.8  |      |
| Electrical machinery                  | 3,495,269               | 4,478,544 | 1,230,439 | 1,159,914 | 1,270,186 | 1,361,847 | P         | 1,374,202           | 4.3       | 11.0      | 14.0    | 30.0      | 17.3      | P     | 8.4   |      |
| Transportation equipment              | 1,123,623               | 1,782,533 | 439,174   | 497,321   | 557,207   | 531,938   | P         | 617,522             | 23.8      | 17.7      | 39.1    | 22.7      | 23.3      | P     | 33.3  |      |
| Precision instruments                 | 87,757                  | 112,639   | 27,947    | 31,867    | 30,827    | 31,852    | P         | 31,871              | 21.1      | 20.3      | 39.2    | 31.2      | 8.6       | P     | 14.0  |      |
| Other                                 | 229,026                 | 243,646   | 61,562    | 56,213    | 64,617    | 71,397    | P         | 71,726              | 3.8       | 4.1       | -1.7    | 1.8       | 10.6      | P     | 14.4  |      |

| Acquisition of tangible fixed assets | Statistics (US\$10,000) |           |           |           |           |           |           | Year-on-year change |           |           |         |           |           |   |       |
|--------------------------------------|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|---|-------|
|                                      | FY 2002                 | FY 2003   | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2004      |           |   |       |
|                                      |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total      | 999,867                 | 1,366,435 | 349,399   | 399,622   | 346,753   | 432,921   | P         | 418,855             | 9.6       | 12.4      | 5.8     | 9.0       | 36.9      | P | 13.9  |
| Food and tobacco                     | 27,635                  | 34,484    | 7,219     | 12,187    | 8,739     | 10,875    | P         | 9,949               | 9.7       | -26.5     | 99.6    | 6.8       | 57.8      | P | 37.8  |
| Textiles                             | 20,600                  | 35,679    | 10,573    | 9,172     | 8,146     | 7,785     | P         | 10,167              | 46.9      | 43.6      | 108.8   | 27.4      | -20.8     | P | -5.7  |
| Wood, pulp and paper products        | 6,876                   | 5,270     | 2,556     | 1,036     | 1,777     | 2,298     | P         | 2,076               | -52.7     | -13.5     | 0.7     | 156.9     | 133.1     | P | -18.8 |
| Chemicals                            | 62,445                  | 83,432    | 15,739    | 24,454    | 23,506    | 24,647    | P         | 29,267              | 9.5       | -22.5     | 100.0   | -3.5      | -0.5      | P | 50.9  |
| Ceramics, stone and clay             | 9,062                   | 11,306    | 1,694     | 5,199     | 2,909     | 3,282     | P         | 7,175               | 23.8      | -32.4     | 152.9   | 24.9      | 45.6      | P | 201.9 |
| Iron and steel                       | 9,059                   | 6,457     | 1,949     | 921       | 1,693     | 1,579     | P         | 2,760               | -30.7     | -45.7     | -37.4   | -23.0     | -3.5      | P | 31.4  |
| Non-ferrous metals                   | 7,830                   | 12,167    | 3,677     | 3,170     | 3,015     | 3,715     | P         | 3,993               | -1.3      | 10.4      | 59.3    | 33.9      | 18.3      | P | 6.6   |
| Metals                               | 2,515                   | 3,023     | 776       | 436       | 2,237     | 1,779     | P         | 1,834               | 11.4      | 13.9      | -44.2   | 122.7     | 119.6     | P | 126.4 |
| Industrial machinery                 | 29,325                  | 43,260    | 11,924    | 11,631    | 12,013    | 14,723    | P         | 13,450              | 41.3      | 72.9      | 49.8    | 72.6      | 11.5      | P | 8.9   |
| Electrical machinery                 | 196,000                 | 326,644   | 79,238    | 111,860   | 90,862    | 120,246   | P         | 114,716             | 25.3      | 36.5      | 59.5    | 30.7      | 76.6      | P | 43.7  |
| Transportation equipment             | 587,109                 | 772,430   | 205,848   | 210,981   | 182,117   | 232,994   | P         | 214,353             | 5.3       | 13.8      | -20.0   | -1.7      | 30.2      | P | -1.3  |
| Precision instruments                | 19,795                  | 13,412    | 3,520     | 3,037     | 2,998     | 3,871     | P         | 2,525               | -35.6     | -40.4     | -55.2   | -20.7     | 7.5       | P | -32.1 |
| Other                                | 21,616                  | 18,872    | 4,685     | 5,539     | 6,742     | 5,126     | P         | 6,590               | -20.6     | -30.1     | 62.9    | 24.2      | 50.3      | P | 38.7  |

| Number of employees             | Persons   |           |           |           |           |           |           | Year-on-year change |           |           |         |           |           |   |       |
|---------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|---|-------|
|                                 | FY 2002   | FY 2003   | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2004      |           |   |       |
|                                 |           |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total | 1,975,787 | 2,323,014 | 2,309,129 | 2,323,014 | 2,408,707 | 2,468,734 | P         | 2,492,209           | 3.3       | 3.2       | 3.3     | 5.4       | 4.4       | P | 4.4   |
| Food and tobacco                | 74,612    | 84,722    | 83,550    | 84,722    | 79,940    | 79,105    | P         | 78,742              | 6.2       | 3.1       | 6.2     | -2.0      | -4.6      | P | -6.1  |
| Textiles                        | 90,303    | 100,015   | 99,682    | 100,015   | 102,680   | 104,715   | P         | 102,382             | -4.0      | -3.3      | -4.0    | 0.7       | 2.8       | P | -1.7  |
| Wood, pulp and paper products   | 17,079    | 17,589    | 18,021    | 17,589    | 16,584    | 16,489    | P         | 15,211              | -13.8     | -15.4     | -13.8   | -18.0     | -19.7     | P | -19.9 |
| Chemicals                       | 99,310    | 115,384   | 113,032   | 115,384   | 117,518   | 119,287   | P         | 119,843             | -3.2      | -4.1      | -3.2    | -3.3      | -2.2      | P | 1.8   |
| Ceramics, stone and clay        | 54,043    | 58,607    | 59,420    | 58,607    | 57,802    | 58,200    | P         | 58,858              | 1.1       | 5.3       | 1.1     | -4.8      | -6.6      | P | -5.0  |
| Iron and steel                  | 19,198    | 16,427    | 20,017    | 16,427    | 17,290    | 17,424    | P         | 17,768              | -17.6     | -5.0      | -17.6   | -16.3     | -17.2     | P | -16.0 |
| Non-ferrous metals              | 32,373    | 36,470    | 36,157    | 36,470    | 37,683    | 38,930    | P         | 39,820              | 5.5       | 6.0       | 5.5     | 14.4      | 11.8      | P | 9.0   |
| Metals                          | 18,309    | 19,007    | 19,139    | 19,007    | 20,028    | 20,996    | P         | 22,774              | -1.8      | -1.3      | -1.8    | 2.3       | 6.5       | P | 7.7   |
| Industrial machinery            | 119,471   | 129,522   | 126,837   | 129,522   | 135,181   | 142,392   | P         | 140,609             | 0.8       | 4.2       | 0.8     | 4.6       | 6.0       | P | 7.8   |
| Electrical machinery            | 824,216   | 1,001,293 | 1,007,043 | 1,001,293 | 1,052,609 | 1,066,859 | P         | 1,068,129           | 5.8       | 5.2       | 5.8     | 8.6       | 5.4       | P | 3.4   |
| Transportation equipment        | 424,039   | 528,849   | 509,208   | 528,849   | 546,825   | 570,030   | P         | 587,672             | 6.2       | 5.3       | 6.2     | 8.4       | 8.6       | P | 10.4  |
| Precision instruments           | 60,573    | 66,199    | 68,424    | 66,199    | 71,808    | 75,493    | P         | 79,168              | -2.7      | -1.0      | -2.7    | -0.5      | -2.5      | P | 6.7   |
| Other                           | 142,261   | 148,930   | 148,599   | 148,930   | 152,759   | 158,814   | P         | 161,233             | -0.8      | -0.6      | -0.8    | 0.6       | 4.8       | P | 6.7   |

- 2 . Actual result breakdown list North America

| Sales                           | Statistics ( US\$10,000 ) |            |           |           |           |           |           |           | Year-on-year change |           |           |           |           |   |      |
|---------------------------------|---------------------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|---|------|
|                                 | FY 2002                   | FY 2003    | 2003      |           | 2004      |           |           |           | FY 2003             | 2003      |           | 2004      |           |   |      |
|                                 |                           |            | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec. |                     | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |      |
| Manufacturing industry in total | 17,570,113                | 19,364,253 | 4,831,863 | 5,152,786 | 5,175,921 | 5,275,697 | P         | 5,517,952 | 3.2                 | 7.9       | 9.0       | 8.6       | 12.3      | P | 12.5 |
| Food and tobacco                | 536,993                   | 559,244    | 129,049   | 163,621   | 143,826   | 145,237   | P         | 144,460   | 4.0                 | -3.1      | 31.4      | 9.2       | 7.7       | P | 11.9 |
| Textiles                        | 65,519                    | 58,641     | 14,120    | 16,074    | 16,791    | 17,079    | P         | 15,812    | -12.1               | -5.0      | 0.8       | 19.3      | 18.8      | P | 12.0 |
| Wood, pulp and paper products   | 94,397                    | 166,564    | 35,566    | 34,819    | 35,978    | 37,588    | P         | 38,274    | 6.2                 | -29.8     | -21.5     | -35.8     | -6.4      | P | 7.6  |
| Chemicals                       | 801,503                   | 969,390    | 247,194   | 229,126   | 277,154   | 280,792   | P         | 280,936   | 11.0                | 18.3      | -6.6      | 8.8       | 12.3      | P | 10.9 |
| Ceramics, stone and clay        | 296,282                   | 345,164    | 87,277    | 88,113    | 91,215    | 92,043    | P         | 95,606    | 9.9                 | 14.4      | 15.9      | 14.7      | 2.0       | P | 9.5  |
| Iron and steel                  | 346,222                   | 206,445    | 56,493    | 46,280    | 68,173    | 70,189    | P         | 63,744    | -40.4               | -2.3      | 1.7       | 22.2      | 39.1      | P | 9.7  |
| Non-ferrous metals              | 73,384                    | 95,426     | 24,588    | 29,027    | 28,444    | 28,741    | P         | 34,610    | 3.5                 | 28.6      | 19.0      | 27.3      | 47.6      | P | 40.8 |
| Metals                          | 51,601                    | 47,316     | 11,736    | 11,762    | 12,255    | 12,869    | P         | 13,372    | -10.9               | -6.6      | 5.7       | -7.7      | 22.1      | P | 13.9 |
| Industrial machinery            | 999,134                   | 1,136,903  | 282,044   | 326,411   | 323,846   | 352,069   | P         | 331,967   | 8.7                 | 9.9       | 18.6      | 27.4      | 8.2       | P | -1.1 |
| Electrical machinery            | 3,934,087                 | 3,770,113  | 1,014,931 | 950,635   | 918,305   | 983,971   | P         | 1,073,421 | -8.4                | -1.3      | -1.3      | 4.8       | 5.9       | P | 5.6  |
| Transportation equipment        | 9,206,387                 | 10,772,506 | 2,626,602 | 2,935,169 | 2,924,396 | 2,922,036 | P         | 3,071,099 | 8.2                 | 12.7      | 12.6      | 8.0       | 15.7      | P | 16.2 |
| Precision instruments           | 109,020                   | 129,978    | 34,060    | 36,358    | 32,561    | 35,021    | P         | 34,843    | 8.8                 | 13.5      | 21.6      | 19.1      | 8.7       | P | 2.3  |
| Other                           | 1,055,585                 | 1,106,560  | 268,204   | 285,390   | 302,977   | 298,063   | P         | 319,807   | 3.7                 | 3.5       | 4.8       | 9.8       | 7.5       | P | 19.2 |

| Local sales                     | Statistics ( US\$10,000 ) |            |           |           |           |           |           |           | Year-on-year change |           |           |           |           |   |      |
|---------------------------------|---------------------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|---|------|
|                                 | FY 2002                   | FY 2003    | 2003      |           | 2004      |           |           |           | FY 2003             | 2003      |           | 2004      |           |   |      |
|                                 |                           |            | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec. |                     | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |      |
| Manufacturing industry in total | 16,171,778                | 17,760,833 | 4,432,408 | 4,716,548 | 4,705,650 | 4,792,322 | P         | 5,012,396 | 3.2                 | 8.8       | 8.8       | 7.2       | 11.5      | P | 11.5 |
| Food and tobacco                | 448,364                   | 451,755    | 107,624   | 126,898   | 103,639   | 114,433   | P         | 110,412   | 0.7                 | -3.4      | 23.0      | -1.4      | 2.1       | P | 2.6  |
| Textiles                        | 59,744                    | 52,208     | 12,290    | 14,089    | 14,304    | 14,775    | P         | 13,553    | -14.4               | -9.9      | -3.5      | 12.1      | 13.0      | P | 10.3 |
| Wood, pulp and paper products   | 61,237                    | 96,384     | 18,765    | 20,065    | 21,354    | 21,882    | P         | 23,017    | 19.2                | -17.4     | -12.2     | -39.9     | -0.6      | P | 22.7 |
| Chemicals                       | 667,623                   | 821,044    | 208,650   | 196,355   | 240,564   | 242,559   | P         | 243,353   | 12.4                | 20.7      | -4.8      | 13.2      | 13.1      | P | 13.8 |
| Ceramics, stone and clay        | 246,407                   | 294,541    | 75,151    | 77,156    | 81,173    | 82,272    | P         | 83,676    | 11.6                | 17.9      | 17.9      | 19.7      | 10.6      | P | 11.3 |
| Iron and steel                  | 340,449                   | 197,940    | 54,203    | 44,515    | 60,884    | 66,118    | P         | 58,961    | -41.9               | -4.3      | 0.1       | 14.4      | 35.9      | P | 5.5  |
| Non-ferrous metals              | 61,306                    | 82,592     | 21,084    | 25,510    | 25,174    | 25,036    | P         | 30,266    | 4.1                 | 30.2      | 21.2      | 31.5      | 48.5      | P | 43.6 |
| Metals                          | 48,684                    | 45,194     | 11,276    | 11,194    | 11,722    | 12,145    | P         | 12,781    | -9.9                | -6.7      | 6.7       | -7.3      | 20.5      | P | 13.3 |
| Industrial machinery            | 841,077                   | 975,677    | 240,968   | 270,778   | 303,949   | 298,938   | P         | 278,118   | 10.1                | 13.9      | 21.0      | 29.0      | 10.5      | P | -1.6 |
| Electrical machinery            | 3,390,867                 | 3,269,032  | 883,208   | 819,666   | 779,995   | 834,122   | P         | 922,646   | -8.5                | -0.7      | -2.9      | 1.5       | 4.5       | P | 4.2  |
| Transportation equipment        | 8,915,325                 | 10,314,884 | 2,516,568 | 2,810,289 | 2,747,673 | 2,766,660 | P         | 2,902,910 | 7.8                 | 12.7      | 12.4      | 6.4       | 14.0      | P | 14.6 |
| Precision instruments           | 93,351                    | 112,209    | 29,442    | 30,035    | 28,930    | 31,012    | P         | 29,937    | 8.3                 | 20.6      | 14.2      | 21.4      | 7.3       | P | 1.7  |
| Other                           | 997,345                   | 1,047,374  | 253,180   | 269,999   | 286,288   | 282,370   | P         | 302,766   | 3.9                 | 3.6       | 4.9       | 9.7       | 7.3       | P | 19.6 |

| Exports to Japan                | Statistics ( US\$10,000 ) |         |           |           |           |           |           |           | Year-on-year change |           |           |           |           |   |       |
|---------------------------------|---------------------------|---------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|---|-------|
|                                 | FY 2002                   | FY 2003 | 2003      |           | 2004      |           |           |           | FY 2003             | 2003      |           | 2004      |           |   |       |
|                                 |                           |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec. |                     | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total | 250,872                   | 330,545 | 82,026    | 99,131    | 87,645    | 102,265   | P         | 95,832    | 20.4                | 28.8      | 44.7      | 25.9      | 24.4      | P | 15.7  |
| Food and tobacco                | 69,064                    | 80,958  | 16,514    | 27,078    | 26,214    | 24,766    | P         | 22,027    | 16.9                | 1.1       | 62.1      | 38.3      | 34.5      | P | 33.4  |
| Textiles                        | 434                       | 360     | 67        | 122       | 148       | 75        | P         | 155       | -17.2               | -43.2     | 9.1       | 66.5      | -8.6      | P | 131.0 |
| Wood, pulp and paper products   | 14,081                    | 36,717  | 8,379     | 8,673     | 7,584     | 9,216     | P         | 8,332     | -22.8               | -36.2     | -27.1     | -24.6     | -4.0      | P | -0.6  |
| Chemicals                       | 17,585                    | 19,161  | 4,026     | 5,353     | 6,858     | 6,762     | P         | 6,233     | 7.3                 | 5.0       | -1.3      | 25.7      | 56.3      | P | 54.8  |
| Ceramics, stone and clay        | 2,094                     | 2,929   | 1,303     | 402       | 493       | 462       | P         | 405       | 39.9                | 145.6     | -15.5     | -11.4     | -30.8     | P | -68.9 |
| Iron and steel                  | 4,808                     | 2,787   | 6         | 1,239     | 12        | 5         | P         | 8         | -42.0               | -99.4     | 20.0      | -36.2     | -99.7     | P | 37.1  |
| Non-ferrous metals              | 4,621                     | 4,815   | 1,547     | 840       | 1,251     | 2,270     | P         | 2,626     | -10.3               | 35.4      | -32.7     | 18.2      | 65.9      | P | 69.7  |
| Metals                          | 420                       | 525     | 120       | 149       | 151       | 151       | P         | 169       | 21.2                | 42.2      | 103.8     | 20.2      | 63.6      | P | 40.5  |
| Industrial machinery            | 7,722                     | 4,601   | 1,039     | 1,378     | 1,609     | 4,790     | P         | 2,328     | -41.5               | -37.7     | 13.0      | 41.7      | 73.3      | P | 32.4  |
| Electrical machinery            | 55,878                    | 85,929  | 23,825    | 28,615    | 22,274    | 25,081    | P         | 26,730    | 53.1                | 120.7     | 110.9     | 98.0      | 12.8      | P | 12.2  |
| Transportation equipment        | 46,808                    | 63,355  | 17,578    | 13,954    | 13,954    | 21,981    | P         | 18,679    | 33.5                | 39.1      | 26.6      | -3.2      | 53.6      | P | 6.2   |
| Precision instruments           | 6,641                     | 6,920   | 2,429     | 2,507     | 1,154     | 913       | P         | 2,357     | 3.9                 | -0.6      | 26.3      | 6.4       | 1.4       | P | -3.0  |
| Other                           | 20,715                    | 21,489  | 5,194     | 5,697     | 5,944     | 5,732     | P         | 5,783     | 3.1                 | 3.7       | -0.7      | 10.0      | 10.4      | P | 11.4  |

| Exports to countries other than Japan | Statistics (US\$10,000) |           |           |           |           |           |           | Year-on-year change |           |           |           |           |           |   |       |
|---------------------------------------|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|---|-------|
|                                       | FY 2002                 | FY 2003   | 2003      |           | 2004      |           |           | FY 2003             | 2004      |           |           |           |           |   |       |
|                                       |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total       | 1,148,118               | 1,265,387 | 317,430   | 337,107   | 382,626   | 381,111   | P         | 409,724             | -1.5      | -6.3      | 4.9       | 27.3      | 20.6      | P | 25.3  |
| Food and tobacco                      | 19,565                  | 26,532    | 4,911     | 9,645     | 13,973    | 6,039     | P         | 12,022              | 35.5      | -9.1      | 107.5     | 84.7      | 36.8      | P | 144.8 |
| Textiles                              | 5,341                   | 6,074     | 1,763     | 1,862     | 2,339     | 2,229     | P         | 2,104               | 13.7      | 55.7      | 47.8      | 89.7      | 83.3      | P | 19.3  |
| Wood, pulp and paper products         | 19,078                  | 33,464    | 8,421     | 6,080     | 7,041     | 6,490     | P         | 6,924               | -13.9     | -61.6     | -52.0     | -32.4     | -24.0     | P | -17.8 |
| Chemicals                             | 116,295                 | 125,761   | 34,518    | 27,419    | 29,731    | 31,471    | P         | 31,350              | 3.3       | 7.6       | -18.1     | -10.4     | 1.3       | P | -11.6 |
| Ceramics, stone and clay              | 47,781                  | 44,584    | 10,824    | 10,556    | 9,549     | 9,309     | P         | 11,525              | -6.7      | -9.1      | 4.8       | 18.5      | -38.5     | P | 6.5   |
| Iron and steel                        | 965                     | 5,719     | 2,285     | 526       | 7,277     | 4,067     | P         | 4,776               | 492.5     | 603.7     | 62396.0   | 178.9     | 1262.3    | P | 109.0 |
| Non-ferrous metals                    | 7,456                   | 8,020     | 1,957     | 2,677     | 2,018     | 1,435     | P         | 1,718               | 7.6       | 13.5      | 26.6      | -5.3      | 14.4      | P | -12.2 |
| Metals                                | 2,497                   | 1,597     | 339       | 419       | 382       | 510       | P         | 422                 | -36.1     | -14.5     | -25.3     | -25.5     | 56.3      | P | 24.6  |
| Industrial machinery                  | 150,336                 | 156,625   | 40,038    | 54,254    | 18,288    | 48,340    | P         | 51,521              | 3.8       | -6.7      | 8.7       | 5.5       | -4.7      | P | 1.4   |
| Electrical machinery                  | 487,342                 | 414,196   | 107,899   | 102,354   | 116,036   | 124,768   | P         | 124,045             | -15.2     | -15.4     | -3.3      | 21.6      | 15.0      | P | 15.0  |
| Transportation equipment              | 244,254                 | 394,176   | 92,456    | 107,804   | 162,770   | 133,396   | P         | 149,511             | 16.2      | 6.5       | 17.5      | 47.7      | 57.9      | P | 61.4  |
| Precision instruments                 | 9,028                   | 10,850    | 2,189     | 3,817     | 2,477     | 3,097     | P         | 2,549               | 18.4      | -27.7     | 117.7     | 2.6       | 27.4      | P | 16.4  |
| Other                                 | 38,179                  | 37,789    | 9,830     | 9,694     | 10,745    | 9,961     | P         | 11,258              | -2.4      | 4.8       | 7.2       | 13.6      | 13.2      | P | 14.5  |

| Acquisition of tangible fixed assets | Statistics (US\$10,000) |         |           |           |           |           |           | Year-on-year change |           |           |           |           |           |   |       |
|--------------------------------------|-------------------------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|---|-------|
|                                      | FY 2002                 | FY 2003 | 2003      |           | 2004      |           |           | FY 2003             | 2004      |           |           |           |           |   |       |
|                                      |                         |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total      | 478,481                 | 664,528 | 177,263   | 183,728   | 148,456   | 188,623   | P         | 160,280             | 16.5      | 23.2      | -1.9      | -5.9      | 27.5      | P | -10.3 |
| Food and tobacco                     | 9,524                   | 13,016  | 2,698     | 6,546     | 3,415     | 1,688     | P         | 2,181               | 36.7      | -41.7     | 271.8     | 283.8     | -41.4     | P | -19.2 |
| Textiles                             | 1,697                   | 4,402   | 1,680     | 1,576     | 1,116     | 425       | P         | 421                 | 154.1     | 402.6     | 662.2     | 97.6      | -27.0     | P | -74.9 |
| Wood, pulp and paper products        | 1,670                   | 1,397   | 799       | 359       | 953       | 1,289     | P         | 1,168               | -62.6     | -31.9     | 296.1     | 637.8     | 1075.0    | P | 46.2  |
| Chemicals                            | 20,467                  | 28,949  | 5,046     | 13,518    | 6,669     | 5,986     | P         | 9,152               | 33.0      | 17.4      | 156.1     | 5.0       | 37.7      | P | 80.3  |
| Ceramics, stone and clay             | 4,038                   | 5,212   | 979       | 2,193     | 1,538     | 1,614     | P         | 2,135               | 29.1      | -27.4     | 214.8     | 10.3      | 150.3     | P | 118.1 |
| Iron and steel                       | 4,315                   | 3,197   | 1,231     | 358       | 605       | 479       | P         | 660                 | -25.9     | 109.9     | -42.7     | -42.0     | -46.7     | P | -48.4 |
| Non-ferrous metals                   | 2,645                   | 3,077   | 1,101     | 423       | 1,014     | 1,714     | P         | 1,594               | -49.1     | -40.2     | -31.7     | 82.8      | 71.8      | P | 44.8  |
| Metals                               | 552                     | 487     | 112       | 118       | 167       | 222       | P         | 300                 | -11.7     | -49.9     | 66.2      | -1.3      | 151.0     | P | 168.1 |
| Industrial machinery                 | 7,609                   | 13,005  | 3,072     | 3,142     | 3,082     | 4,361     | P         | 3,230               | 63.1      | 194.7     | 29.1      | 12.7      | 1.9       | P | -2.7  |
| Electrical machinery                 | 37,456                  | 72,491  | 18,197    | 27,211    | 23,448    | 37,200    | P         | 48,882              | 93.4      | 148.8     | 244.1     | 79.0      | 166.1     | P | 168.6 |
| Transportation equipment             | 380,699                 | 513,475 | 141,410   | 126,308   | 103,883   | 132,419   | P         | 89,927              | 8.2       | 17.1      | -27.6     | -19.6     | 12.0      | P | -37.0 |
| Precision instruments                | 723                     | 1,097   | 117       | 60        | 65        | 207       | P         | 129                 | 43.2      | -77.5     | -56.5     | -86.8     | -51.2     | P | 10.9  |
| Other                                | 7,087                   | 4,723   | 822       | 1,913     | 2,501     | 1,018     | P         | 501                 | -43.0     | -71.2     | 250.2     | 85.5      | 59.0      | P | -39.1 |

| Number of employees             | Persons |         |           |           |           |           |           | Year-on-year change |           |           |           |           |           |   |       |
|---------------------------------|---------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|---|-------|
|                                 | FY 2002 | FY 2003 | 2003      |           | 2004      |           |           | FY 2003             | 2004      |           |           |           |           |   |       |
|                                 |         |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total | 401,197 | 403,363 | 412,589   | 403,363   | 408,987   | 408,772   | P         | 408,711             | -4.4      | -3.6      | -4.4      | -1.3      | -3.1      | P | -2.4  |
| Food and tobacco                | 21,624  | 20,882  | 21,089    | 20,882    | 20,705    | 19,153    | P         | 18,708              | -3.9      | -6.2      | -3.9      | 0.4       | -11.8     | P | -11.3 |
| Textiles                        | 5,287   | 4,159   | 4,216     | 4,159     | 4,302     | 4,667     | P         | 4,714               | -23.0     | -22.8     | -23.0     | -2.8      | 10.8      | P | 9.7   |
| Wood, pulp and paper products   | 3,387   | 3,060   | 3,118     | 3,060     | 3,057     | 3,026     | P         | 2,992               | -44.0     | -44.2     | -44.0     | -32.4     | -37.2     | P | -4.0  |
| Chemicals                       | 17,852  | 18,208  | 17,117    | 18,208    | 18,220    | 18,383    | P         | 18,448              | -15.8     | -14.0     | -15.8     | -9.7      | -9.0      | P | 4.9   |
| Ceramics, stone and clay        | 13,028  | 13,883  | 13,806    | 13,883    | 13,627    | 13,630    | P         | 13,479              | 4.3       | -0.5      | 4.3       | -2.8      | -2.9      | P | -2.4  |
| Iron and steel                  | 5,503   | 4,268   | 5,746     | 4,268     | 4,269     | 4,279     | P         | 4,365               | -22.4     | -0.5      | -22.4     | -26.0     | -25.6     | P | -26.5 |
| Non-ferrous metals              | 3,716   | 3,936   | 3,978     | 3,936     | 4,011     | 4,086     | P         | 4,041               | -12.2     | -14.6     | -12.2     | -8.3      | 23.1      | P | 1.6   |
| Metals                          | 2,921   | 2,352   | 2,326     | 2,352     | 2,393     | 2,429     | P         | 2,456               | -19.5     | -23.1     | -19.5     | -3.8      | 7.0       | P | 5.6   |
| Industrial machinery            | 27,155  | 26,508  | 26,904    | 26,508    | 26,758    | 29,259    | P         | 27,481              | -6.1      | -4.7      | -6.1      | -1.7      | -1.1      | P | -7.3  |
| Electrical machinery            | 107,615 | 90,444  | 95,325    | 90,444    | 91,135    | 85,859    | P         | 85,083              | -16.2     | -13.3     | -16.2     | -3.8      | -10.8     | P | -10.8 |
| Transportation equipment        | 129,437 | 150,981 | 153,881   | 150,981   | 156,098   | 157,895   | P         | 160,098             | 6.6       | 6.4       | 6.6       | 3.3       | 2.3       | P | 2.2   |
| Precision instruments           | 4,248   | 4,649   | 4,544     | 4,649     | 4,663     | 4,679     | P         | 4,728               | -0.2      | -1.2      | -0.2      | -1.5      | 2.6       | P | 4.0   |
| Other                           | 59,424  | 60,033  | 60,539    | 60,033    | 59,749    | 61,427    | P         | 62,118              | -0.3      | 0.4       | -0.3      | -0.6      | 1.4       | P | 2.6   |

- 2 . Actual result breakdown list Asia

| Sales                           | Statistics (US\$10,000) |            |           |           |           |           |             | Year-on-year change |           |           |         |           |           |  |  |  |
|---------------------------------|-------------------------|------------|-----------|-----------|-----------|-----------|-------------|---------------------|-----------|-----------|---------|-----------|-----------|--|--|--|
|                                 | FY 2002                 | FY 2003    | 2003      |           |           |           | 2004        |                     |           |           | FY 2003 | 2004      |           |  |  |  |
|                                 |                         |            | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec.   | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |  |  |  |
| Manufacturing industry in total | 11,078,129              | 15,630,299 | 4,075,825 | 4,090,797 | 4,531,412 | 4,823,347 | P 4,905,671 | 18.6                | 19.9      | 27.5      | 24.4    | 20.4      | P 17.0    |  |  |  |
| Food and tobacco                | 290,626                 | 351,268    | 85,129    | 87,030    | 94,626    | 99,216    | P 92,760    | 17.0                | 22.4      | 16.5      | 10.5    | 6.1       | P 8.9     |  |  |  |
| Textiles                        | 280,719                 | 377,305    | 90,309    | 107,048   | 121,650   | 118,772   | P 123,758   | 11.5                | 13.8      | 13.3      | 30.9    | 25.9      | P 30.9    |  |  |  |
| Wood, pulp and paper products   | X                       | X          | X         | X         | 12,862    | 13,450    | P 11,709    | X                   | X         | X         | 26.9    | 19.1      | P -2.4    |  |  |  |
| Chemicals                       | 687,340                 | 1,032,695  | 267,313   | 289,200   | 345,690   | 381,175   | P 390,517   | 20.6                | 21.9      | 30.0      | 37.0    | 40.6      | P 35.9    |  |  |  |
| Ceramics, stone and clay        | 196,025                 | 247,566    | 61,381    | 67,324    | 76,856    | 83,420    | P 79,262    | 19.0                | 14.9      | 19.2      | 26.7    | 7.5       | P 6.5     |  |  |  |
| Iron and steel                  | X                       | X          | X         | X         | 84,722    | 87,531    | P 101,281   | X                   | X         | X         | 27.8    | 22.7      | P 9.3     |  |  |  |
| Non-ferrous metals              | 172,709                 | 292,365    | 79,412    | 74,064    | 82,394    | 99,067    | P 102,849   | 16.7                | 22.0      | 29.8      | 17.1    | 35.7      | P 25.4    |  |  |  |
| Metals                          | 89,535                  | 86,027     | 22,062    | 22,887    | 25,779    | 30,853    | P 31,086    | -7.3                | -14.4     | 21.5      | 18.5    | 34.0      | P 26.4    |  |  |  |
| Industrial machinery            | 727,295                 | 1,004,843  | 243,304   | 269,083   | 314,805   | 331,387   | P 314,645   | 24.1                | 15.9      | 26.8      | 33.4    | 27.2      | P 27.8    |  |  |  |
| Electrical machinery            | 5,518,753               | 7,406,484  | 1,966,443 | 1,869,273 | 2,122,733 | 2,222,855 | P 2,127,883 | 13.3                | 20.2      | 22.3      | 22.5    | 18.3      | P 6.8     |  |  |  |
| Transportation equipment        | 2,034,915               | 3,567,862  | 914,532   | 1,007,098 | 994,579   | 1,066,391 | P 1,231,197 | 36.5                | 23.2      | 54.6      | 27.0    | 20.3      | P 31.3    |  |  |  |
| Precision instruments           | 412,414                 | 521,050    | 144,577   | 119,134   | 145,960   | 165,724   | P 177,747   | 21.9                | 27.7      | 13.8      | 15.7    | 6.5       | P 13.4    |  |  |  |
| Other                           | 371,475                 | 402,014    | 100,064   | 94,795    | 108,756   | 123,507   | P 120,976   | 3.0                 | 3.1       | 0.7       | 4.4     | 12.4      | P 17.5    |  |  |  |

| Local sales                     | Statistics (US\$10,000) |           |           |           |           |           |             | Year-on-year change |           |           |         |           |           |  |  |  |
|---------------------------------|-------------------------|-----------|-----------|-----------|-----------|-----------|-------------|---------------------|-----------|-----------|---------|-----------|-----------|--|--|--|
|                                 | FY 2002                 | FY 2003   | 2003      |           |           |           | 2004        |                     |           |           | FY 2003 | 2004      |           |  |  |  |
|                                 |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec.   | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |  |  |  |
| Manufacturing industry in total | 4,836,556               | 7,274,321 | 1,854,657 | 1,949,972 | 2,142,066 | 2,252,578 | P 2,356,713 | 22.4                | 20.0      | 34.6      | 22.1    | 22.8      | P 22.3    |  |  |  |
| Food and tobacco                | 233,777                 | 282,118   | 67,026    | 68,058    | 78,567    | 82,044    | P 74,493    | 16.9                | 21.3      | 16.9      | 12.4    | 6.3       | P 11.1    |  |  |  |
| Textiles                        | 129,765                 | 194,231   | 45,940    | 55,453    | 65,809    | 62,774    | P 65,301    | 13.5                | 15.9      | 16.4      | 35.5    | 28.2      | P 35.0    |  |  |  |
| Wood, pulp and paper products   | X                       | X         | X         | X         | 6,879     | 7,093     | P 5,167     | X                   | X         | X         | 22.8    | 25.5      | P -9.8    |  |  |  |
| Chemicals                       | 398,542                 | 621,547   | 157,887   | 174,817   | 217,281   | 229,336   | P 234,030   | 21.3                | 29.7      | 27.5      | 37.1    | 36.9      | P 36.6    |  |  |  |
| Ceramics, stone and clay        | 98,437                  | 120,959   | 29,381    | 29,845    | 44,269    | 44,919    | P 43,637    | 17.9                | 14.1      | 18.3      | 29.8    | -0.1      | P 7.4     |  |  |  |
| Iron and steel                  | X                       | X         | X         | X         | 65,640    | 69,288    | P 76,286    | X                   | X         | X         | 25.8    | 15.6      | P -0.4    |  |  |  |
| Non-ferrous metals              | 110,027                 | 152,847   | 38,177    | 43,945    | 49,024    | 51,911    | P 54,799    | 10.5                | 14.2      | 23.3      | 31.2    | 40.0      | P 36.1    |  |  |  |
| Metals                          | 60                      | 46,714    | 11,814    | 12,033    | 12,564    | 13,373    | P 14,272    | -16.2               | -27.1     | 20.9      | 8.9     | 15.4      | P 19.7    |  |  |  |
| Industrial machinery            | 193,926                 | 270,312   | 61,751    | 73,828    | 85,672    | 76,553    | P 73,221    | 27.0                | 11.9      | 39.8      | 26.5    | 9.2       | P 12.9    |  |  |  |
| Electrical machinery            | 1,460,315               | 2,061,391 | 524,677   | 514,960   | 594,644   | 613,198   | P 578,044   | 12.1                | 18.9      | 23.4      | 9.6     | 26.4      | P 9.0     |  |  |  |
| Transportation equipment        | 1,652,818               | 2,956,945 | 761,147   | 838,844   | 831,055   | 905,697   | P 1,040,146 | 39.8                | 24.8      | 58.3      | 29.9    | 23.3      | P 33.3    |  |  |  |
| Precision instruments           | 116,418                 | 117,096   | 31,473    | 26,016    | 39,815    | 40,788    | P 40,285    | -2.1                | -10.7     | -7.6      | -4.2    | -11.3     | P -13.6   |  |  |  |
| Other                           | 159,944                 | 185,633   | 45,411    | 48,635    | 50,846    | 55,605    | P 57,031    | 9.8                 | 9.0       | 13.7      | 12.8    | 13.6      | P 23.4    |  |  |  |

| Exports to Japan                | Statistics (US\$10,000) |           |           |           |           |           |             | Year-on-year change |           |           |         |           |           |  |  |  |
|---------------------------------|-------------------------|-----------|-----------|-----------|-----------|-----------|-------------|---------------------|-----------|-----------|---------|-----------|-----------|--|--|--|
|                                 | FY 2002                 | FY 2003   | 2003      |           |           |           | 2004        |                     |           |           | FY 2003 | 2004      |           |  |  |  |
|                                 |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec.   | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |  |  |  |
| Manufacturing industry in total | 2,691,537               | 3,762,686 | 1,015,418 | 955,196   | 1,091,818 | 1,151,307 | P 1,209,737 | 22.9                | 25.2      | 28.3      | 26.4    | 20.3      | P 16.8    |  |  |  |
| Food and tobacco                | 29,624                  | 39,449    | 9,992     | 10,405    | 8,708     | 8,807     | P 9,734     | 26.2                | 32.9      | 28.9      | -10.2   | -5.9      | P -3.1    |  |  |  |
| Textiles                        | 63,980                  | 80,041    | 18,631    | 25,400    | 25,802    | 27,916    | P 30,609    | 7.7                 | 12.7      | 4.8       | 50.4    | 42.5      | P 56.1    |  |  |  |
| Wood, pulp and paper products   | X                       | X         | X         | X         | 3,610     | 3,553     | P 3,905     | X                   | X         | X         | 46.3    | 5.4       | P -5.3    |  |  |  |
| Chemicals                       | 80,063                  | 116,385   | 29,131    | 30,109    | 35,039    | 34,820    | P 37,949    | 26.8                | 7.8       | 36.3      | 27.3    | 17.5      | P 28.8    |  |  |  |
| Ceramics, stone and clay        | 50,349                  | 73,671    | 18,006    | 23,082    | 21,015    | 23,394    | P 21,254    | 32.6                | 35.6      | 56.6      | 43.1    | 20.9      | P 11.5    |  |  |  |
| Iron and steel                  | X                       | X         | X         | X         | 2,987     | 5,526     | P 5,302     | X                   | X         | X         | 35.7    | 92.3      | P 110.2   |  |  |  |
| Non-ferrous metals              | 24,364                  | 71,449    | 21,523    | 16,546    | 19,333    | 31,362    | P 32,055    | 48.2                | 51.6      | 58.1      | 21.0    | 79.0      | P 48.2    |  |  |  |
| Metals                          | 21,723                  | 25,434    | 6,283     | 6,736     | 10,599    | 14,711    | P 13,660    | 8.1                 | 3.2       | 18.4      | 43.8    | 93.3      | P 69.5    |  |  |  |
| Industrial machinery            | 333,738                 | 440,652   | 113,021   | 115,446   | 144,253   | 167,921   | P 153,321   | 14.7                | 8.4       | 29.4      | 53.7    | 41.8      | P 35.6    |  |  |  |
| Electrical machinery            | 1,567,444               | 2,234,592 | 615,028   | 560,060   | 638,251   | 636,413   | P 680,674   | 25.7                | 29.7      | 31.6      | 22.5    | 14.4      | P 8.7     |  |  |  |
| Transportation equipment        | 162,165                 | 217,942   | 55,657    | 60,909    | 65,021    | 57,209    | P 69,657    | 6.4                 | -0.2      | 11.6      | 24.7    | 11.9      | P 20.9    |  |  |  |
| Precision instruments           | 253,225                 | 346,974   | 98,718    | 77,283    | 90,140    | 109,082   | P 120,952   | 33.3                | 50.1      | 21.0      | 20.5    | 12.1      | P 21.8    |  |  |  |
| Other                           | 86,751                  | 91,830    | 23,330    | 21,966    | 27,059    | 30,593    | P 30,665    | 0.7                 | 5.2       | 2.8       | 9.9     | 27.3      | P 26.8    |  |  |  |

| Exports to countries other than Japan | Statistics (US\$10,000) |           |           |           |           |           |           | Year-on-year change |           |           |         |           |           |   |       |  |
|---------------------------------------|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|---|-------|--|
|                                       | FY 2002                 | FY 2003   | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2004      |           |   |       |  |
|                                       |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |   |       |  |
| Manufacturing industry in total       | 3,534,179               | 4,576,853 | 1,205,749 | 1,185,629 | 1,297,529 | 1,419,463 | P         | 1,339,221           | 10.7      | 15.4      | 19.6    | 28.6      | 16.7      | P | 9.1   |  |
| Food and tobacco                      | 27,226                  | 29,700    | 8,112     | 8,567     | 7,351     | 8,364     | P         | 8,533               | 8.0       | 19.6      | 2.8     | 22.1      | 19.5      | P | 5.2   |  |
| Textiles                              | 86,973                  | 101,993   | 25,738    | 26,196    | 30,039    | 28,082    | P         | 27,848              | 10.5      | 11.5      | 15.4    | 15.1      | 8.6       | P | 5.2   |  |
| Wood, pulp and paper products         | X                       | X         | X         | X         | 2,373     | 2,804     | P         | 2,638               | X         | X         | X       | 14.0      | 24.8      | P | 20.8  |  |
| Chemicals                             | 208,741                 | 293,348   | 80,295    | 84,274    | 93,370    | 117,018   | P         | 118,538             | 16.8      | 14.0      | 32.5    | 44.7      | 58.6      | P | 37.0  |  |
| Ceramics, stone and clay              | 46,860                  | 52,313    | 13,994    | 14,396    | 11,573    | 15,108    | P         | 14,372              | 6.3       | -2.2      | -8.8    | 4.8       | 9.4       | P | -1.9  |  |
| Iron and steel                        | X                       | X         | X         | X         | 16,095    | 12,717    | P         | 19,693              | X         | X         | X       | 35.2      | 48.7      | P | 46.5  |  |
| Non-ferrous metals                    | 38,318                  | 68,069    | 19,712    | 13,574    | 14,036    | 15,795    | P         | 15,995              | 14.8      | 22.3      | 31.7    | -16.8     | -14.1     | P | -20.3 |  |
| Metals                                | 13,365                  | 13,880    | 3,966     | 4,118     | 2,616     | 2,769     | P         | 3,153               | 3.8       | 15.3      | 28.2    | 1.6       | -17.6     | P | -21.9 |  |
| Industrial machinery                  | 186,194                 | 287,482   | 68,532    | 79,809    | 84,880    | 86,914    | P         | 88,103              | 46.7      | 33.8      | 43.2    | 24.7      | 20.0      | P | 28.5  |  |
| Electrical machinery                  | 2,490,095               | 3,103,021 | 826,737   | 794,253   | 889,837   | 973,244   | P         | 869,164             | 6.2       | 14.4      | 15.7    | 34.5      | 16.3      | P | 4.1   |  |
| Transportation equipment              | 219,345                 | 393,013   | 97,727    | 107,345   | 98,503    | 103,485   | P         | 121,394             | 34.7      | 28.1      | 63.5    | 7.5       | 2.6       | P | 21.5  |  |
| Precision instruments                 | 42,771                  | 57,219    | 14,386    | 15,834    | 16,005    | 15,854    | P         | 16,510              | 20.0      | 17.6      | 27.1    | 30.8      | 7.4       | P | 14.8  |  |
| Other                                 | 124,780                 | 124,788   | 31,323    | 24,195    | 30,851    | 37,310    | P         | 33,281              | -3.7      | -4.3      | -19.2   | -11.3     | 1.1       | P | 2.2   |  |

| Acquisition of tangible fixed assets | Statistics (US\$10,000) |         |           |           |           |           |           | Year-on-year change |           |           |         |           |           |   |       |  |
|--------------------------------------|-------------------------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|---|-------|--|
|                                      | FY 2002                 | FY 2003 | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2004      |           |   |       |  |
|                                      |                         |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |   |       |  |
| Manufacturing industry in total      | 298,140                 | 462,035 | 116,069   | 133,429   | 138,125   | 163,979   | P         | 164,895             | 15.6      | 13.9      | 23.6    | 28.5      | 44.8      | P | 32.9  |  |
| Food and tobacco                     | 10,816                  | 16,559  | 3,559     | 3,826     | 3,980     | 6,430     | P         | 5,626               | 16.6      | 5.8       | 29.4    | -35.7     | 115.2     | P | 58.0  |  |
| Textiles                             | 14,622                  | 21,236  | 5,145     | 3,757     | 4,711     | 6,294     | P         | 8,048               | 22.0      | -0.3      | 18.4    | 5.5       | -23.1     | P | 52.6  |  |
| Wood, pulp and paper products        | X                       | X       | X         | X         | 152       | 298       | P         | 287                 | X         | X         | X       | -33.5     | 24.4      | P | -64.4 |  |
| Chemicals                            | 12,695                  | 28,563  | 5,162     | 4,560     | 11,399    | 11,158    | P         | 11,088              | 38.5      | 55.3      | 35.2    | 20.3      | -16.8     | P | 59.4  |  |
| Ceramics, stone and clay             | 3,858                   | 5,527   | 484       | 2,861     | 1,126     | 1,327     | P         | 4,117               | 41.0      | -39.6     | 139.1   | 40.8      | -17.2     | P | 327.2 |  |
| Iron and steel                       | X                       | X       | X         | X         | 1,004     | 964       | P         | 1,999               | X         | X         | X       | 78.5      | 15.7      | P | 154.1 |  |
| Non-ferrous metals                   | 5,025                   | 8,116   | 2,293     | 2,351     | 1,863     | 1,916     | P         | 2,346               | 25.5      | 42.2      | 94.9    | 16.6      | -2.1      | P | -0.8  |  |
| Metals                               | 1,854                   | 2,309   | 643       | 307       | 2,026     | 1,516     | P         | 1,398               | 14.1      | 54.7      | -56.1   | 195.8     | 123.8     | P | 105.4 |  |
| Industrial machinery                 | 13,378                  | 15,738  | 4,366     | 4,487     | 5,826     | 6,382     | P         | 6,244               | 8.7       | 52.6      | 28.7    | 114.4     | 46.0      | P | 37.8  |  |
| Electrical machinery                 | 138,769                 | 227,694 | 55,287    | 72,955    | 63,390    | 74,746    | P         | 58,726              | 12.5      | 19.2      | 26.1    | 19.8      | 53.4      | P | 4.8   |  |
| Transportation equipment             | 68,100                  | 111,075 | 32,062    | 32,686    | 36,461    | 46,573    | P         | 57,626              | 30.3      | 21.7      | 28.3    | 69.6      | 76.4      | P | 67.6  |  |
| Precision instruments                | 10,409                  | 8,231   | 2,146     | 1,737     | 2,120     | 2,717     | P         | 1,619               | -26.4     | -20.3     | -65.1   | -12.8     | 12.8      | P | -31.0 |  |
| Other                                | 12,302                  | 13,088  | 3,398     | 3,371     | 4,067     | 3,659     | P         | 5,771               | -1.5      | -4.7      | 22.6    | 3.7       | 40.2      | P | 67.6  |  |

| Number of employees             | Persons   |           |           |           |           |           |           | Year-on-year change |           |           |         |           |           |   |       |  |
|---------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|---|-------|--|
|                                 | FY 2002   | FY 2003   | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2004      |           |   |       |  |
|                                 |           |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |   |       |  |
| Manufacturing industry in total | 1,257,215 | 1,566,960 | 1,560,532 | 1,566,960 | 1,649,215 | 1,691,076 | P         | 1,713,956           | 6.8       | 7.2       | 6.8     | 7.8       | 6.3       | P | 6.2   |  |
| Food and tobacco                | 39,905    | 48,152    | 47,722    | 48,152    | 44,365    | 44,827    | P         | 45,098              | 7.8       | 6.0       | 7.8     | -6.3      | -5.3      | P | -6.1  |  |
| Textiles                        | 72,450    | 80,484    | 80,021    | 80,484    | 82,941    | 84,803    | P         | 82,530              | -2.7      | -1.9      | -2.7    | -2.2      | -0.2      | P | -2.2  |  |
| Wood, pulp and paper products   | X         | X         | X         | X         | 10,436    | 10,387    | P         | 9,359               | X         | X         | X       | -13.7     | -13.3     | P | -25.5 |  |
| Chemicals                       | 52,230    | 66,210    | 64,233    | 66,210    | 68,110    | 69,101    | P         | 69,568              | 0.1       | -1.7      | 0.1     | -1.3      | 1.0       | P | 3.5   |  |
| Ceramics, stone and clay        | 26,926    | 30,467    | 31,381    | 30,467    | 29,980    | 30,374    | P         | 31,055              | -0.1      | 11.1      | -0.1    | -7.9      | -11.0     | P | -8.3  |  |
| Iron and steel                  | X         | X         | X         | X         | 12,662    | 12,782    | P         | 12,916              | X         | X         | X       | -5.1      | -6.8      | P | -4.1  |  |
| Non-ferrous metals              | 27,342    | 31,592    | 31,225    | 31,592    | 32,704    | 33,862    | P         | 34,794              | 10.5      | 11.5      | 10.5    | 20.1      | 11.0      | P | 10.1  |  |
| Metals                          | 14,220    | 15,280    | 15,451    | 15,280    | 16,234    | 17,158    | P         | 18,890              | 2.1       | 4.1       | 2.1     | 4.0       | 6.7       | P | 8.3   |  |
| Industrial machinery            | 64,095    | 74,386    | 71,697    | 74,386    | 78,504    | 83,569    | P         | 84,779              | 3.7       | 11.0      | 3.7     | 6.9       | 9.5       | P | 16.4  |  |
| Electrical machinery            | 647,082   | 840,471   | 842,768   | 840,471   | 894,136   | 910,484   | P         | 913,066             | 10.8      | 10.1      | 10.8    | 11.7      | 8.2       | P | 5.4   |  |
| Transportation equipment        | 179,247   | 236,124   | 229,081   | 236,124   | 248,850   | 257,324   | P         | 270,859             | 7.1       | 8.3       | 7.1     | 10.3      | 10.4      | P | 14.8  |  |
| Precision instruments           | 48,476    | 53,557    | 56,076    | 53,557    | 59,237    | 62,795    | P         | 66,509              | -3.0      | -0.7      | -3.0    | -0.4      | -3.3      | P | 7.6   |  |
| Other                           | 61,946    | 67,111    | 66,511    | 67,111    | 71,056    | 73,610    | P         | 74,533              | -0.9      | -0.8      | -0.9    | 1.5       | 6.2       | P | 8.2   |  |

- 2 . Actual result breakdown list ASEAN4

| Sales                           | Statistics (US\$10,000) |           |           |           |           |           |             | Year-on-year change |           |           |           |           |           |
|---------------------------------|-------------------------|-----------|-----------|-----------|-----------|-----------|-------------|---------------------|-----------|-----------|-----------|-----------|-----------|
|                                 | FY 2002                 | FY 2003   | 2003      |           | 2004      |           |             | FY 2003             | 2003      |           | 2004      |           |           |
|                                 |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec.   |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |
| Manufacturing industry in total | 5,252,606               | 6,915,440 | 1,779,719 | 1,813,678 | 1,960,365 | 2,086,191 | P 2,136,728 | 14.6                | 13.8      | 21.1      | 19.4      | 18.0      | P 16.7    |
| Food and tobacco                | 63,530                  | 77,927    | 20,472    | 20,823    | 21,078    | 22,159    | P 20,637    | 19.3                | 27.1      | 22.3      | 16.7      | 19.3      | P 0.8     |
| Textiles                        | 172,152                 | 194,728   | 48,442    | 49,979    | 52,703    | 52,502    | P 53,988    | 10.7                | 11.5      | 15.9      | 7.4       | 6.9       | P 8.8     |
| Wood, pulp and paper products   | X                       | X         | X         | X         | 8,867     | 8,887     | P 7,128     | X                   | X         | X         | 33.0      | 20.7      | P -5.3    |
| Chemicals                       | 319,296                 | 422,339   | 103,972   | 112,904   | 149,227   | 175,106   | P 154,498   | 19.2                | 18.8      | 23.9      | 27.8      | 31.3      | P 28.6    |
| Ceramics, stone and clay        | 96,476                  | 117,830   | 29,738    | 32,578    | 28,658    | 35,848    | P 33,126    | 15.1                | 9.6       | 16.3      | 23.3      | 10.6      | P 11.0    |
| Iron and steel                  | X                       | X         | X         | X         | 31,297    | 33,587    | P 38,008    | X                   | X         | X         | 27.9      | 19.9      | P 14.0    |
| Non-ferrous metals              | 85,404                  | 186,689   | 51,695    | 44,637    | 51,006    | 64,457    | P 67,047    | 18.2                | 25.9      | 27.6      | 6.6       | 37.1      | P 23.8    |
| Metals                          | 52,877                  | 44,628    | 11,339    | 11,628    | 13,757    | 17,772    | P 16,578    | -18.1               | -27.7     | 10.9      | 27.8      | 58.9      | P 44.6    |
| Industrial machinery            | 195,216                 | 216,371   | 57,294    | 58,788    | 62,774    | 71,919    | P 65,451    | 0.0                 | -0.3      | 24.1      | 45.6      | 16.9      | P 8.1     |
| Electrical machinery            | 2,534,906               | 3,188,369 | 838,282   | 803,178   | 873,619   | 906,535   | P 877,212   | 6.3                 | 9.1       | 13.8      | 14.5      | 14.2      | P 3.9     |
| Transportation equipment        | 1,319,829               | 1,989,861 | 495,683   | 560,876   | 569,926   | 586,226   | P 679,160   | 35.6                | 24.8      | 37.5      | 25.4      | 19.3      | P 32.5    |
| Precision instruments           | 104,314                 | 124,259   | 31,553    | 29,638    | 40,552    | 46,045    | P 59,321    | 9.0                 | 32.2      | 20.1      | 39.6      | 31.1      | P 85.6    |
| Other                           | 187,618                 | 209,887   | 50,892    | 52,165    | 56,901    | 65,146    | P 64,574    | 6.3                 | 8.2       | 4.9       | 6.8       | 14.4      | P 23.3    |

  

| Local sales                     | Statistics (US\$10,000) |           |           |           |           |           |           | Year-on-year change |           |           |           |           |           |
|---------------------------------|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|
|                                 | FY 2002                 | FY 2003   | 2003      |           | 2004      |           |           | FY 2003             | 2003      |           | 2004      |           |           |
|                                 |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |
| Manufacturing industry in total | 2,155,966               | 2,906,557 | 710,095   | 789,764   | 846,783   | 888,126   | P 951,220 | 22.0                | 16.2      | 28.1      | 14.8      | 21.9      | P 27.7    |
| Food and tobacco                | 36,287                  | 44,317    | 11,910    | 11,313    | 12,887    | 13,146    | P 12,435  | 22.1                | 29.8      | 26.1      | 22.8      | 24.0      | P 4.4     |
| Textiles                        | 77,390                  | 88,838    | 22,129    | 23,048    | 24,014    | 24,126    | P 24,629  | 10.8                | 10.2      | 22.3      | 8.3       | 8.9       | P 9.5     |
| Wood, pulp and paper products   | X                       | X         | X         | X         | 3,536     | 3,584     | P 1,765   | X                   | X         | X         | 38.9      | 54.5      | P -29.2   |
| Chemicals                       | 199,641                 | 252,441   | 62,365    | 67,138    | 92,323    | 106,645   | P 91,363  | 12.9                | 16.0      | 20.2      | 29.1      | 23.7      | P 22.6    |
| Ceramics, stone and clay        | 33,423                  | 42,453    | 9,949     | 12,674    | 11,939    | 13,361    | P 12,799  | 18.8                | 14.5      | 29.0      | 51.1      | 11.1      | P 27.9    |
| Iron and steel                  | X                       | X         | X         | X         | 26,333    | 28,387    | P 31,758  | X                   | X         | X         | 30.8      | 16.8      | P 13.2    |
| Non-ferrous metals              | 54,543                  | 89,963    | 22,561    | 26,042    | 30,624    | 32,873    | P 34,662  | 14.9                | 22.9      | 24.8      | 35.7      | 47.9      | P 42.1    |
| Metals                          | 31,314                  | 22,164    | 5,823     | 5,885     | 6,187     | 6,951     | P 7,332   | -29.3               | -40.1     | 15.3      | 20.9      | 24.7      | P 23.7    |
| Industrial machinery            | 42,181                  | 46,163    | 9,749     | 10,732    | 12,666    | 15,583    | P 16,320  | -20.9               | -25.3     | 16.0      | 1.5       | -7.4      | P 32.0    |
| Electrical machinery            | 410,463                 | 504,158   | 110,678   | 120,377   | 126,035   | 124,782   | P 122,364 | 1.5                 | 1.4       | 13.7      | -25.9     | 20.0      | P 9.9     |
| Transportation equipment        | 1,063,016               | 1,598,435 | 398,331   | 455,951   | 469,268   | 483,926   | P 559,671 | 41.3                | 28.4      | 40.4      | 29.6      | 23.1      | P 35.2    |
| Precision instruments           | 28,918                  | 6,325     | 950       | 1,359     | 1,400     | 1,424     | P 1,758   | -81.4               | -87.4     | -82.6     | -37.8     | -26.1     | P 78.6    |
| Other                           | 90,048                  | 106,392   | 25,738    | 28,906    | 29,570    | 33,338    | P 34,363  | 13.2                | 14.3      | 20.1      | 15.8      | 21.4      | P 31.9    |

  

| Exports to Japan                | Statistics (US\$10,000) |           |           |           |           |           |           | Year-on-year change |           |           |           |           |           |
|---------------------------------|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|
|                                 | FY 2002                 | FY 2003   | 2003      |           | 2004      |           |           | FY 2003             | 2003      |           | 2004      |           |           |
|                                 |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |
| Manufacturing industry in total | 1,255,822               | 1,632,746 | 448,206   | 415,089   | 464,043   | 490,945   | P 528,959 | 13.9                | 15.9      | 23.8      | 26.8      | 19.6      | P 16.9    |
| Food and tobacco                | 9,094                   | 12,967    | 2,929     | 3,551     | 3,070     | 3,150     | P 2,600   | 20.0                | 29.3      | 12.4      | -5.3      | -2.9      | P -11.2   |
| Textiles                        | 23,564                  | 26,760    | 6,859     | 7,041     | 7,671     | 8,128     | P 8,308   | 12.6                | 22.9      | 0.1       | 16.0      | 21.4      | P 15.3    |
| Wood, pulp and paper products   | X                       | X         | X         | X         | 3,060     | 2,606     | P 2,840   | X                   | X         | X         | 44.7      | -7.4      | P -8.4    |
| Chemicals                       | 35,818                  | 55,346    | 12,388    | 14,830    | 17,440    | 15,624    | P 16,217  | 39.0                | 21.8      | 55.8      | 32.1      | 4.7       | P 30.9    |
| Ceramics, stone and clay        | 33,284                  | 43,744    | 11,039    | 12,212    | 9,591     | 13,637    | P 11,637  | 20.9                | 27.4      | 41.2      | 20.5      | 8.7       | P 5.2     |
| Iron and steel                  | X                       | X         | X         | X         | 1,663     | 1,730     | P 2,092   | X                   | X         | X         | 44.6      | 15.4      | P 59.5    |
| Non-ferrous metals              | 7,925                   | 44,189    | 13,817    | 10,306    | 11,840    | 22,655    | P 23,029  | 15.0                | 21.2      | 17.8      | 21.4      | 117.4     | P 65.5    |
| Metals                          | 13,524                  | 15,523    | 3,781     | 3,972     | 5,808     | 9,013     | P 7,422   | 5.4                 | 0.6       | 8.1       | 51.4      | 129.1     | P 96.3    |
| Industrial machinery            | 112,610                 | 123,349   | 35,595    | 33,767    | 36,705    | 40,237    | P 37,534  | 3.5                 | 7.6       | 25.8      | 70.0      | 23.7      | P 5.2     |
| Electrical machinery            | 812,363                 | 1,022,722 | 288,804   | 255,883   | 280,974   | 285,410   | P 309,468 | 13.7                | 15.1      | 23.7      | 22.4      | 13.1      | P 6.2     |
| Transportation equipment        | 87,842                  | 126,648   | 32,120    | 34,047    | 38,532    | 34,254    | P 40,258  | -0.4                | -6.3      | 0.0       | 23.0      | 15.5      | P 23.5    |
| Precision instruments           | 59,042                  | 94,681    | 24,373    | 22,270    | 33,401    | 38,159    | P 50,670  | 51.9                | 104.3     | 63.2      | 55.4      | 38.9      | P 105.0   |
| Other                           | 48,898                  | 49,980    | 12,088    | 12,363    | 14,289    | 16,343    | P 16,886  | -3.1                | -4.7      | 7.1       | 1.4       | 34.1      | P 36.9    |

| Exports to countries other than Japan | Statistics (US\$10,000) |           |           |           |           |           |           |           | Year-on-year change |           |           |           |           |   |       |
|---------------------------------------|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|---|-------|
|                                       | FY 2002                 | FY 2003   | 2003      |           | 2004      |           |           |           | FY 2003             | 2003      |           | 2004      |           |   |       |
|                                       |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec. |                     | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total       | 1,839,959               | 2,369,693 | 621,419   | 608,825   | 649,540   | 707,119   | P         | 656,548   | 6.6                 | 9.2       | 11.0      | 22.1      | 12.4      | P | 3.9   |
| Food and tobacco                      | 18,149                  | 20,643    | 5,633     | 5,958     | 5,121     | 5,863     | P         | 5,602     | 13.5                | 20.6      | 20.5      | 18.6      | 23.9      | P | -0.5  |
| Textiles                              | 71,198                  | 78,470    | 19,455    | 19,890    | 21,018    | 20,248    | P         | 21,051    | 9.2                 | 9.4       | 15.3      | 7.1       | 0.0       | P | 5.7   |
| Wood, pulp and paper products         | X                       | X         | X         | X         | 2,271     | 2,698     | P         | 2,523     | X                   | X         | X         | 13.3      | 25.4      | P | 21.7  |
| Chemicals                             | 83,843                  | 114,142   | 29,219    | 30,936    | 39,464    | 52,838    | P         | 46,919    | 25.9                | 24.0      | 19.8      | 24.9      | 64.7      | P | 40.5  |
| Ceramics, stone and clay              | 29,769                  | 31,633    | 8,749     | 7,692     | 7,128     | 8,851     | P         | 8,690     | 4.6                 | -10.0     | -18.0     | -3.3      | 12.7      | P | -1.0  |
| Iron and steel                        | X                       | X         | X         | X         | 3,301     | 3,471     | P         | 4,158     | X                   | X         | X         | 3.6       | 57.9      | P | 4.3   |
| Non-ferrous metals                    | 22,936                  | 52,537    | 15,317    | 8,289     | 8,542     | 8,929     | P         | 9,356     | 27.0                | 33.9      | 37.9      | -44.0     | -37.9     | P | -40.8 |
| Metals                                | 8,040                   | 6,942     | 1,735     | 1,772     | 1,762     | 1,808     | P         | 1,824     | -13.7               | -16.2     | 3.1       | -3.8      | 4.7       | P | 2.0   |
| Industrial machinery                  | 40,426                  | 46,657    | 11,949    | 14,289    | 13,403    | 16,099    | P         | 11,597    | 11.7                | 0.8       | 26.1      | 50.5      | 25.9      | P | -3.0  |
| Electrical machinery                  | 1,312,080               | 1,656,043 | 438,800   | 426,919   | 466,610   | 496,343   | P         | 445,380   | 3.3                 | 7.4       | 8.1       | 30.4      | 13.5      | P | 0.9   |
| Transportation equipment              | 168,106                 | 264,814   | 65,232    | 70,878    | 62,126    | 68,046    | P         | 79,231    | 19.4                | 16.9      | 38.8      | 1.7       | -0.5      | P | 20.7  |
| Precision instruments                 | 16,354                  | 23,491    | 6,230     | 6,010     | 5,751     | 6,462     | P         | 6,893     | 15.1                | 34.8      | 30.1      | 3.9       | 13.0      | P | 10.6  |
| Other                                 | 48,673                  | 53,515    | 13,065    | 10,895    | 13,042    | 15,464    | P         | 13,324    | 3.0                 | 14.5      | -23.7     | -5.1      | -10.8     | P | -6.1  |

| Acquisition of tangible fixed assets | Statistics (US\$10,000) |         |           |           |           |           |           |           | Year-on-year change |           |           |           |           |   |       |
|--------------------------------------|-------------------------|---------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|---|-------|
|                                      | FY 2002                 | FY 2003 | 2003      |           | 2004      |           |           |           | FY 2003             | 2003      |           | 2004      |           |   |       |
|                                      |                         |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec. |                     | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total      | 149,527                 | 218,739 | 57,121    | 67,673    | 73,074    | 80,819    | P         | 84,540    | 12.8                | 8.6       | 40.8      | 67.3      | 47.1      | P | 36.3  |
| Food and tobacco                     | 7,923                   | 4,613   | 961       | 1,056     | 1,068     | 1,973     | P         | 1,593     | -42.3               | -53.3     | -45.1     | -38.4     | 128.6     | P | 65.7  |
| Textiles                             | 8,946                   | 10,308  | 2,643     | 1,599     | 2,381     | 2,353     | P         | 2,943     | 11.3                | 34.8      | 7.7       | -10.7     | -37.4     | P | 5.2   |
| Wood, pulp and paper products        | X                       | X       | X         | X         | 50        | 46        | P         | 246       | X                   | X         | X         | -69.1     | -41.3     | P | -55.5 |
| Chemicals                            | 6,648                   | 9,379   | 2,136     | 2,444     | 6,812     | 6,244     | P         | 7,411     | 28.2                | 75.4      | 23.1      | 346.9     | 28.8      | P | 114.8 |
| Ceramics, stone and clay             | 1,277                   | 1,367   | 296       | 354       | 528       | 837       | P         | 1,741     | 3.5                 | 198.5     | -15.5     | 7.0       | 265.4     | P | 484.2 |
| Iron and steel                       | X                       | X       | X         | X         | 723       | 664       | P         | 1,308     | X                   | X         | X         | 153.2     | 9.7       | P | 205.0 |
| Non-ferrous metals                   | 2,123                   | 4,432   | 1,120     | 1,144     | 692       | 635       | P         | 932       | 33.0                | 26.2      | 5.8       | -41.1     | -40.8     | P | -20.4 |
| Metals                               | 555                     | 354     | 92        | 117       | 1,758     | 971       | P         | 1,010     | -62.8               | -35.9     | 145.7     | 2211.8    | 1282.8    | P | 985.0 |
| Industrial machinery                 | 3,395                   | 5,069   | 902       | 1,634     | 1,533     | 3,250     | P         | 2,318     | 32.5                | -25.8     | 87.1      | 5.5       | 155.1     | P | 132.9 |
| Electrical machinery                 | 68,966                  | 101,223 | 24,867    | 35,513    | 29,696    | 30,693    | P         | 25,744    | -0.6                | -9.2      | 42.4      | 54.3      | 32.9      | P | 2.0   |
| Transportation equipment             | 38,093                  | 68,499  | 20,575    | 20,119    | 24,088    | 29,538    | P         | 35,298    | 46.6                | 41.0      | 60.2      | 112.8     | 72.3      | P | 57.1  |
| Precision instruments                | 1,725                   | 1,330   | 140       | 536       | 775       | 1,458     | P         | 396       | -45.6               | -71.3     | 90.3      | 293.5     | 192.1     | P | 182.1 |
| Other                                | 7,674                   | 9,570   | 2,410     | 2,673     | 2,970     | 2,156     | P         | 3,601     | 18.2                | 20.6      | 30.5      | 0.0       | 30.6      | P | 48.7  |

| Number of employees             | Persons |         |           |           |           |           |           |           | Year-on-year change |           |           |           |           |   |       |
|---------------------------------|---------|---------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|---|-------|
|                                 | FY 2002 | FY 2003 | 2003      |           | 2004      |           |           |           | FY 2003             | 2003      |           | 2004      |           |   |       |
|                                 |         |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec. |                     | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total | 638,649 | 723,534 | 720,748   | 723,534   | 738,798   | 757,030   | P         | 761,222   | 1.8                 | 1.5       | 1.8       | 3.3       | 4.5       | P | 3.4   |
| Food and tobacco                | 9,677   | 11,931  | 11,789    | 11,931    | 12,091    | 12,197    | P         | 11,485    | 5.6                 | 2.3       | 5.6       | 6.7       | 3.7       | P | -2.6  |
| Textiles                        | 38,211  | 35,307  | 36,041    | 35,307    | 36,159    | 36,458    | P         | 33,207    | -9.2                | -7.0      | -9.2      | -8.2      | -4.8      | P | -11.0 |
| Wood, pulp and paper products   | X       | X       | X         | X         | 7,108     | 7,034     | P         | 6,194     | X                   | X         | X         | -20.0     | -16.1     | P | -31.0 |
| Chemicals                       | 24,829  | 30,149  | 28,848    | 30,149    | 31,336    | 31,648    | P         | 31,124    | -6.0                | -6.2      | -6.0      | 0.3       | -0.6      | P | 3.1   |
| Ceramics, stone and clay        | 14,852  | 14,945  | 16,226    | 14,945    | 14,412    | 14,603    | P         | 15,090    | -14.4               | 1.2       | -14.4     | -13.0     | -12.9     | P | -7.5  |
| Iron and steel                  | X       | X       | X         | X         | 5,520     | 5,613     | P         | 5,564     | X                   | X         | X         | -8.8      | -9.7      | P | -6.6  |
| Non-ferrous metals              | 11,678  | 12,590  | 12,667    | 12,590    | 12,746    | 12,719    | P         | 12,786    | -0.9                | 0.3       | -0.9      | -0.4      | -1.8      | P | -1.5  |
| Metals                          | 7,796   | 7,512   | 7,748     | 7,512     | 8,222     | 8,425     | P         | 8,660     | -9.4                | -5.5      | -9.4      | 1.0       | 3.7       | P | 9.2   |
| Industrial machinery            | 20,543  | 23,868  | 23,671    | 23,868    | 24,717    | 25,477    | P         | 25,147    | 5.2                 | 6.9       | 5.2       | 4.0       | -2.2      | P | 1.0   |
| Electrical machinery            | 331,624 | 383,172 | 385,450   | 383,172   | 388,449   | 395,500   | P         | 392,539   | 4.5                 | 2.9       | 4.5       | 4.6       | 5.5       | P | 0.2   |
| Transportation equipment        | 109,863 | 127,659 | 123,041   | 127,659   | 132,475   | 138,742   | P         | 146,082   | 5.1                 | 6.1       | 5.1       | 10.9      | 11.6      | P | 16.3  |
| Precision instruments           | 17,484  | 20,543  | 19,028    | 20,543    | 20,422    | 21,283    | P         | 25,722    | -12.8               | -20.6     | -12.8     | -8.1      | -2.1      | P | 33.7  |
| Other                           | 38,350  | 42,703  | 42,096    | 42,703    | 45,141    | 47,331    | P         | 47,622    | 2.6                 | 2.5       | 2.6       | 2.8       | 8.4       | P | 10.0  |

- 2 . Actual result breakdown list NIES3

| Sales                           | Statistics ( US\$10,000 ) |           |           |           |           |           | Year-on-year change |           |           |           |           |           |           |   |       |
|---------------------------------|---------------------------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|---|-------|
|                                 | FY 2002                   | FY 2003   | 2003      |           | 2004      |           | FY 2003             | 2003      |           | 2004      |           |           |           |   |       |
|                                 |                           |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. |                     | Oct.-Dec. | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total | 2,492,298                 | 3,077,866 | 821,843   | 802,623   | 857,148   | 874,067   | P                   | 868,884   | 6.0       | 14.6      | 18.7      | 22.1      | 13.5      | P | 3.9   |
| Food and tobacco                | 144,883                   | 166,268   | 40,213    | 40,974    | 45,062    | 45,743    | P                   | 44,376    | 14.8      | 20.0      | 11.0      | 7.5       | 6.0       | P | 10.4  |
| Textiles                        | 23,987                    | 48,596    | 11,559    | 12,523    | 15,219    | 12,316    | P                   | 12,890    | 11.0      | 20.5      | 11.2      | 18.9      | 5.2       | P | 11.5  |
| Wood, pulp and paper products   | X                         | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X         | X | X     |
| Chemicals                       | 235,463                   | 406,609   | 110,456   | 124,533   | 137,964   | 143,083   | P                   | 168,269   | 26.6      | 34.7      | 47.4      | 59.5      | 64.6      | P | 48.3  |
| Ceramics, stone and clay        | 48,432                    | 55,455    | 13,015    | 16,710    | 22,138    | 19,280    | P                   | 19,174    | 14.5      | 11.5      | 14.0      | 27.2      | 2.9       | P | -8.8  |
| Iron and steel                  | X                         | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X         | X | X     |
| Non-ferrous metals              | 41,585                    | 39,905    | 9,779     | 12,009    | X         | X         | X                   | X         | -6.5      | -6.4      | 18.4      | X         | X         | X | X     |
| Metals                          | 11,342                    | 11,845    | 3,132     | 2,839     | X         | X         | X                   | X         | -4.1      | 3.1       | 4.9       | X         | X         | X | X     |
| Industrial machinery            | 131,354                   | 155,852   | 38,309    | 42,629    | 45,316    | 43,951    | P                   | 35,255    | 16.8      | 8.2       | 25.3      | 28.5      | 10.9      | P | -8.0  |
| Electrical machinery            | 1,312,766                 | 1,601,419 | 449,162   | 397,664   | 425,807   | 428,190   | P                   | 391,479   | 1.7       | 21.7      | 16.3      | 22.4      | 5.2       | P | -12.9 |
| Transportation equipment        | 318,617                   | 368,437   | 89,814    | 99,173    | 95,128    | 105,182   | P                   | 120,988   | 7.2       | -3.7      | 19.7      | 0.0       | 19.4      | P | 32.4  |
| Precision instruments           | 64,400                    | 71,815    | 19,642    | 17,852    | 17,619    | 16,609    | P                   | 14,870    | 6.5       | 8.1       | 12.4      | 36.6      | -22.5     | P | -24.3 |
| Other                           | 75,296                    | 72,163    | 16,579    | 16,282    | X         | X         | X                   | X         | -9.7      | -22.5     | -6.0      | X         | X         | X | X     |

  

| Local sales                     | Statistics ( US\$10,000 ) |           |           |           |           |           | Year-on-year change |           |           |           |           |           |           |   |       |
|---------------------------------|---------------------------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|---|-------|
|                                 | FY 2002                   | FY 2003   | 2003      |           | 2004      |           | FY 2003             | 2003      |           | 2004      |           |           |           |   |       |
|                                 |                           |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. |                     | Oct.-Dec. | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total | 1,311,758                 | 1,634,597 | 421,234   | 437,331   | 479,747   | 484,077   | P                   | 498,753   | 8.2       | 16.1      | 23.2      | 23.4      | 21.5      | P | 16.5  |
| Food and tobacco                | 127,030                   | 145,308   | 34,707    | 35,865    | 40,199    | 40,419    | P                   | 38,054    | 14.4      | 21.4      | 10.7      | 10.3      | 5.6       | P | 9.6   |
| Textiles                        | 15,710                    | 38,714    | 9,183     | 9,866     | 11,851    | 8,638     | P                   | 9,592     | 11.3      | 45.6      | 8.1       | 15.4      | -8.1      | P | 4.5   |
| Wood, pulp and paper products   | X                         | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X         | X | X     |
| Chemicals                       | 122,348                   | 239,537   | 61,679    | 74,120    | 86,129    | 82,894    | P                   | 97,462    | 41.1      | 56.7      | 49.5      | 57.1      | 63.6      | P | 55.5  |
| Ceramics, stone and clay        | 23,602                    | 27,013    | 6,174     | 6,801     | 14,555    | 12,123    | P                   | 12,234    | 14.5      | 6.3       | 20.9      | 30.1      | 6.0       | P | -2.6  |
| Iron and steel                  | X                         | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X         | X | X     |
| Non-ferrous metals              | 26,626                    | 26,544    | 6,030     | 8,441     | X         | X         | X                   | X         | -1.7      | -10.5     | 45.7      | X         | X         | X | X     |
| Metals                          | 6,644                     | 6,928     | 1,545     | 1,792     | X         | X         | X                   | X         | 0.0       | 2.2       | 11.1      | X         | X         | X | X     |
| Industrial machinery            | 59,163                    | 67,239    | 14,104    | 18,521    | 21,956    | 17,283    | P                   | 13,391    | 11.7      | -11.0     | 34.0      | 25.3      | 1.1       | P | -5.1  |
| Electrical machinery            | 552,556                   | 661,336   | 184,576   | 172,121   | 190,288   | 197,362   | P                   | 187,377   | 2.3       | 28.9      | 24.8      | 32.0      | 23.0      | P | 1.5   |
| Transportation equipment        | 279,889                   | 324,236   | 78,876    | 86,866    | 83,425    | 92,322    | P                   | 105,390   | 6.8       | -4.4      | 19.8      | 2.2       | 20.1      | P | 33.6  |
| Precision instruments           | 9,100                     | 8,176     | 1,891     | 1,034     | 1,083     | 1,155     | P                   | 900       | -11.3     | -28.1     | -52.5     | -57.2     | -57.5     | P | -52.4 |
| Other                           | 29,950                    | 34,050    | 8,115     | 9,070     | X         | X         | X                   | X         | -0.2      | -8.0      | 8.3       | X         | X         | X | X     |

  

| Exports to Japan                | Statistics ( US\$10,000 ) |         |           |           |           |           | Year-on-year change |           |           |           |           |           |           |   |        |
|---------------------------------|---------------------------|---------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|---|--------|
|                                 | FY 2002                   | FY 2003 | 2003      |           | 2004      |           | FY 2003             | 2003      |           | 2004      |           |           |           |   |        |
|                                 |                           |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. |                     | Oct.-Dec. | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |        |
| Manufacturing industry in total | 393,402                   | 628,330 | 171,003   | 149,664   | 157,514   | 153,363   | P                   | 144,683   | 34.5      | 42.6      | 34.5      | 4.5       | -4.0      | P | -16.6  |
| Food and tobacco                | 11,710                    | 14,193  | 3,606     | 3,334     | 3,258     | 3,490     | P                   | 4,410     | 21.2      | 10.2      | 12.3      | -20.5     | 10.6      | P | 22.3   |
| Textiles                        | 190                       | 490     | 63        | 288       | 100       | 108       | P                   | 841       | 108.1     | -38.9     | 612.7     | 44.8      | 57.2      | P | 1228.0 |
| Wood, pulp and paper products   | X                         | X       | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X         | X | X      |
| Chemicals                       | 3,104                     | 11,580  | 3,010     | 3,816     | 3,562     | 3,342     | P                   | 4,903     | 66.2      | 89.5      | 82.1      | 43.2      | 46.1      | P | 48.5   |
| Ceramics, stone and clay        | 10,374                    | 11,758  | 2,559     | 4,086     | 4,583     | 2,684     | P                   | 3,219     | 13.3      | 12.7      | 6.4       | 19.4      | -12.7     | P | -16.8  |
| Iron and steel                  | X                         | X       | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X         | X | X      |
| Non-ferrous metals              | 4,363                     | 6,319   | 1,932     | 1,337     | X         | X         | X                   | X         | 44.4      | 73.0      | 108.4     | X         | X         | X | X      |
| Metals                          | 559                       | 226     | 1,157     | 271       | X         | X         | X                   | X         | -15.3     | -37.3     | -2.9      | X         | X         | X | X      |
| Industrial machinery            | 17,938                    | 23,078  | 7,230     | 5,819     | 6,759     | 10,628    | P                   | 5,464     | 22.6      | 29.3      | 34.7      | 42.6      | 101.0     | P | -24.4  |
| Electrical machinery            | 275,908                   | 481,917 | 131,826   | 108,292   | 117,289   | 109,177   | P                   | 102,160   | 42.9      | 54.0      | 38.3      | -1.7      | -11.0     | P | -22.5  |
| Transportation equipment        | 13,382                    | 15,267  | 3,174     | 5,952     | 3,267     | 3,827     | P                   | 4,394     | 9.7       | -6.3      | 19.2      | 6.8       | 24.2      | P | 38.4   |
| Precision instruments           | 49,234                    | 56,913  | 16,242    | 14,871    | 14,746    | 14,301    | P                   | 13,006    | 10.5      | 18.6      | 29.9      | 51.6      | -11.0     | P | -19.9  |
| Other                           | 6,463                     | 5,084   | 1,125     | 1,333     | X         | X         | X                   | X         | -21.3     | -32.9     | -16.0     | X         | X         | X | X      |

| Exports to countries other than Japan | Statistics ( US\$10,000 ) |         |           |           |           |           |           | Year-on-year change |           |           |           |           |           |
|---------------------------------------|---------------------------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|
|                                       | FY 2002                   | FY 2003 | 2003      |           | 2004      |           |           | FY 2003             | 2003      |           | 2004      |           |           |
|                                       |                           |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |
| Manufacturing industry in total       | 787,138                   | 814,185 | 229,606   | 215,628   | 219,887   | 236,627   | P 225,447 | -11.8               | -2.5      | 2.3       | 36.1      | 11.8      | P -3.9    |
| Food and tobacco                      | 6,143                     | 6,767   | 1,900     | 1,775     | 1,605     | 1,834     | P 1,912   | 10.2                | 15.5      | 13.3      | 16.4      | 7.0       | P 0.7     |
| Textiles                              | 8,087                     | 9,393   | 2,313     | 2,369     | 3,267     | 3,569     | P 2,456   | 8.2                 | -7.8      | 6.2       | 32.6      | 58.9      | P 6.2     |
| Wood, pulp and paper products         | X                         | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         |
| Chemicals                             | 110,011                   | 154,692 | 45,768    | 46,597    | 48,273    | 56,847    | P 65,903  | 9.4                 | 11.1      | 43.3      | 69.9      | 67.2      | P 38.6    |
| Ceramics, stone and clay              | 14,456                    | 16,684  | 4,281     | 5,823     | 3,000     | 4,474     | P 3,720   | 15.4                | 19.2      | 12.3      | 28.2      | 5.6       | P -13.1   |
| Iron and steel                        | X                         | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         |
| Non-ferrous metals                    | 10,595                    | 7,042   | 1,816     | 2,231     | X         | X         | X         | -39.7               | -33.2     | -43.3     | X         | X         | X         |
| Metals                                | 4,138                     | 3,760   | 1,361     | 775       | X         | X         | X         | -9.1                | 7.1       | -6.6      | X         | X         | X         |
| Industrial machinery                  | 54,254                    | 65,439  | 16,975    | 18,289    | 16,600    | 16,039    | P 16,399  | 20.4                | 21.5      | 15.3      | 28.5      | -7.0      | P -3.4    |
| Electrical machinery                  | 484,303                   | 458,168 | 132,760   | 117,252   | 118,230   | 121,651   | P 101,943 | -22.5               | -6.1      | -7.5      | 40.1      | -1.8      | P -23.2   |
| Transportation equipment              | 25,346                    | 28,936  | 7,763     | 6,355     | 8,436     | 9,034     | P 11,203  | 11.3                | 5.0       | 18.1      | -23.8     | 9.5       | P 18.1    |
| Precision instruments                 | 6,066                     | 6,726   | 1,509     | 1,947     | 1,790     | 1,153     | P 964     | 0.1                 | -17.4     | -15.6     | 178.5     | -56.1     | P -36.1   |
| Other                                 | 38,883                    | 33,168  | 7,339     | 5,879     | X         | X         | X         | -14.7               | -31.0     | -18.4     | X         | X         | X         |

| Acquisition of tangible fixed assets | Statistics ( US\$10,000 ) |         |           |           |           |           |           | Year-on-year change |           |           |           |           |           |
|--------------------------------------|---------------------------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|
|                                      | FY 2002                   | FY 2003 | 2003      |           | 2004      |           |           | FY 2003             | 2003      |           | 2004      |           |           |
|                                      |                           |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |
| Manufacturing industry in total      | 53,134                    | 83,349  | 23,962    | 23,866    | 18,687    | 20,876    | P 19,008  | 9.1                 | 57.4      | -10.1     | 18.0      | 1.2       | P -29.4   |
| Food and tobacco                     | 1,218                     | 2,166   | 550       | 442       | 589       | 303       | P 354     | 77.8                | 133.9     | 51.8      | 0.7       | -48.6     | P -35.6   |
| Textiles                             | 634                       | 2,565   | 524       | 742       | 327       | 344       | P 999     | 174.0               | 48.1      | 8764.7    | -61.3     | -24.1     | P 90.6    |
| Wood, pulp and paper products        | X                         | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         |
| Chemicals                            | 1,997                     | 12,747  | 1,512     | 1,088     | 3,282     | 3,105     | P 1,686   | 54.8                | 35.5      | 1.4       | -30.6     | -57.1     | P 9.0     |
| Ceramics, stone and clay             | 56                        | 174     | 0         | 154       | 76        | 79        | P 2,018   | 210.5               | -100.0    | 1118.9    | -13.7     | 434.8     | 0.0       |
| Iron and steel                       | X                         | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         |
| Non-ferrous metals                   | 529                       | 1,030   | 197       | 405       | X         | X         | X         | 89.6                | 109.3     | 86.2      | X         | X         | X         |
| Metals                               | 382                       | 108     | 19        | 8         | X         | X         | X         | -82.7               | -100.0    | -100.0    | X         | X         | X         |
| Industrial machinery                 | 4,659                     | 3,642   | 1,096     | 891       | 1,063     | 1,059     | P 1,060   | -23.7               | 153.9     | 21.9      | 138.1     | -12.4     | P -3.4    |
| Electrical machinery                 | 31,095                    | 46,594  | 15,602    | 16,080    | 10,511    | 11,915    | P 8,654   | 11.1                | 114.8     | -19.0     | 85.5      | 28.9      | P -44.5   |
| Transportation equipment             | 8,431                     | 12,388  | 3,967     | 3,633     | 1,835     | 2,941     | P 3,344   | 17.9                | 88.3      | -1.1      | -32.9     | 43.1      | P -15.7   |
| Precision instruments                | 773                       | 514     | 78        | 73        | 77        | 35        | P 28      | -35.0               | -75.0     | -68.5     | -61.9     | -78.2     | P -63.7   |
| Other                                | 1,180                     | 1,419   | 415       | 350       | X         | X         | X         | -1.9                | -49.9     | -6.9      | X         | X         | X         |

| Number of employees             | Persons |         |           |           |           |           |           | Year-on-year change |           |           |           |           |           |
|---------------------------------|---------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|
|                                 | FY 2002 | FY 2003 | 2003      |           | 2004      |           |           | FY 2003             | 2003      |           | 2004      |           |           |
|                                 |         |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |
| Manufacturing industry in total | 107,742 | 123,210 | 125,064   | 123,210   | 128,370   | 128,338   | P 128,823 | 2.0                 | 2.3       | 2.0       | 1.9       | 0.8       | P 1.2     |
| Food and tobacco                | 6,226   | 6,629   | 6,595     | 6,629     | 6,577     | 6,719     | P 6,704   | 6.5                 | 8.0       | 6.5       | 1.2       | 3.4       | P 1.7     |
| Textiles                        | 2,014   | 5,139   | 5,253     | 5,139     | 5,230     | 5,198     | P 5,238   | -2.0                | 5.2       | -2.0      | -2.5      | 0.5       | P -0.3    |
| Wood, pulp and paper products   | X       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         |
| Chemicals                       | 7,235   | 10,209  | 9,818     | 10,209    | 10,303    | 10,312    | P 10,391  | 12.4                | 4.1       | 12.4      | 3.3       | 3.4       | P 3.8     |
| Ceramics, stone and clay        | 2,349   | 2,517   | 2,345     | 2,517     | 2,885     | 2,895     | P 2,950   | 7.2                 | -3.0      | 7.2       | 5.4       | 4.3       | P 4.8     |
| Iron and steel                  | X       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         |
| Non-ferrous metals              | 2,340   | 1,641   | 1,635     | 1,641     | X         | X         | X         | -33.2               | -34.1     | -33.2     | X         | X         | X         |
| Metals                          | 863     | 942     | 950       | 942       | X         | X         | X         | -2.5                | -8.3      | -2.5      | X         | X         | X         |
| Industrial machinery            | 10,352  | 10,603  | 10,565    | 10,603    | 11,020    | 11,425    | P 11,399  | -0.3                | 3.1       | -0.3      | 3.1       | 8.9       | P 7.9     |
| Electrical machinery            | 54,037  | 63,663  | 65,553    | 63,663    | 66,638    | 65,253    | P 65,185  | 7.0                 | 7.6       | 7.0       | 5.9       | -0.3      | P -0.6    |
| Transportation equipment        | 11,194  | 12,914  | 12,441    | 12,914    | 14,114    | 14,578    | P 14,788  | 3.2                 | 0.5       | 3.2       | 5.0       | 10.8      | P 10.7    |
| Precision instruments           | 4,415   | 3,513   | 4,285     | 3,513     | 3,458     | 3,392     | P 3,521   | -26.5               | -10.5     | -26.5     | -27.1     | -21.5     | P -17.8   |
| Other                           | 5,321   | 4,444   | 4,461     | 4,444     | X         | X         | X         | -19.3               | -20.1     | -19.3     | X         | X         | X         |

- 2 . Actual result breakdown list China (including Hong Kong)

| Sales                           | Statistics (US\$10,000) |           |           |           |           |           |           | Year-on-year change |           |           |         |           |           |           |           |           |           |  |  |
|---------------------------------|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|-----------|-----------|-----------|-----------|--|--|
|                                 | FY 2002                 | FY 2003   | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2003      |           |           |           | 2004      |           |  |  |
|                                 |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |  |  |
| Manufacturing industry in total | 2,910,749               | 4,860,576 | 1,271,601 | 1,251,400 | 1,479,380 | 1,635,994 | P         | 1,651,612           | 31.7      | 31.7      | 32.8    | 31.4      | 27.4      | P         | 25.6      |           |           |  |  |
| Food and tobacco                | 74,241                  | 95,720    | 21,372    | 22,084    | 25,036    | 27,923    | P         | 24,193              | 16.7      | 20.0      | 19.9    | 8.0       | -4.0      | P         | 13.2      |           |           |  |  |
| Textiles                        | 82,615                  | 128,778   | 28,892    | 43,440    | 52,297    | 52,426    | P         | 55,624              | 13.0      | 16.6      | 8.9     | 79.6      | 65.9      | P         | 77.7      |           |           |  |  |
| Wood, pulp and paper products   | X                       | X         | X         | X         | 3,347     | 3,526     | P         | 3,438               | X         | X         | X       | 18.7      | 5.5       | P         | 1.5       |           |           |  |  |
| Chemicals                       | 123,225                 | 147,491   | 39,103    | 36,143    | 42,076    | 44,623    | P         | 48,659              | 11.9      | 4.7       | 14.1    | 11.8      | 15.3      | P         | 19.3      |           |           |  |  |
| Ceramics, stone and clay        | 45,357                  | 68,021    | 16,809    | 16,574    | 21,922    | 24,424    | P         | 22,827              | 33.2      | 30.9      | 32.2    | 32.6      | 5.9       | P         | 12.7      |           |           |  |  |
| Iron and steel                  | X                       | X         | X         | X         | 21,319    | 21,047    | P         | 23,222              | X         | X         | X       | 34.2      | 35.2      | P         | 26.2      |           |           |  |  |
| Non-ferrous metals              | 42,493                  | 60,939    | 16,657    | 15,995    | 18,636    | 18,805    | P         | 20,446              | 34.1      | 40.5      | 38.1    | 37.2      | 26.7      | P         | 21.3      |           |           |  |  |
| Metals                          | 25,211                  | 29,467    | 7,591     | 8,420     | 8,808     | 9,743     | P         | 10,675              | 14.2      | 8.5       | 49.3    | 12.2      | 1.1       | P         | 1.0       |           |           |  |  |
| Industrial machinery            | 394,574                 | 607,003   | 142,871   | 162,023   | 200,183   | 205,394   | P         | 203,365             | 37.6      | 26.7      | 28.6    | 34.3      | 34.1      | P         | 42.3      |           |           |  |  |
| Electrical machinery            | 1,638,272               | 2,549,583 | 662,118   | 652,231   | 803,954   | 866,332   | P         | 836,298             | 33.8      | 36.0      | 39.3    | 32.8      | 31.8      | P         | 23.2      |           |           |  |  |
| Transportation equipment        | 80,081                  | 661,343   | 192,624   | 177,929   | 163,059   | 222,318   | P         | 264,637             | 66.1      | 62.7      | 75.8    | 42.2      | 23.2      | P         | 35.2      |           |           |  |  |
| Precision instruments           | 242,880                 | 323,988   | 92,881    | 71,472    | 87,677    | 102,841   | P         | 103,031             | 31.5      | 31.0      | 12.0    | 2.7       | 3.8       | P         | -3.1      |           |           |  |  |
| Other                           | 101,482                 | 113,191   | 31,047    | 24,824    | 31,066    | 36,594    | P         | 35,197              | 7.4       | 14.5      | -2.4    | 14.6      | 17.1      | P         | 11.3      |           |           |  |  |

  

| Local sales                     | Statistics (US\$10,000) |           |           |           |           |           |           | Year-on-year change |           |           |         |           |           |           |           |           |           |  |  |
|---------------------------------|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|-----------|-----------|-----------|-----------|--|--|
|                                 | FY 2002                 | FY 2003   | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2003      |           |           |           | 2004      |           |  |  |
|                                 |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |  |  |
| Manufacturing industry in total | 1,017,082               | 2,132,300 | 565,981   | 546,535   | 633,753   | 710,616   | P         | 725,335             | 30.8      | 25.3      | 29.0    | 28.0      | 25.3      | P         | 22.6      |           |           |  |  |
| Food and tobacco                | 63,816                  | 81,480    | 17,430    | 17,863    | 22,233    | 25,295    | P         | 20,695              | 13.9      | 12.4      | 12.6    | 8.3       | -1.4      | P         | 18.7      |           |           |  |  |
| Textiles                        | 36,585                  | 63,928    | 13,901    | 22,046    | 29,337    | 29,420    | P         | 30,492              | 20.0      | 18.6      | 8.1     | 98.3      | 83.0      | P         | 98.6      |           |           |  |  |
| Wood, pulp and paper products   | X                       | X         | X         | X         | 2,928     | 3,116     | P         | 2,984               | X         | X         | X       | 7.3       | 4.2       | P         | -0.1      |           |           |  |  |
| Chemicals                       | 68,290                  | 82,132    | 22,422    | 20,615    | 25,051    | 24,341    | P         | 29,265              | 8.9       | 17.7      | 7.8     | 13.8      | 17.2      | P         | 22.2      |           |           |  |  |
| Ceramics, stone and clay        | 36,689                  | 46,579    | 11,836    | 9,255     | 14,010    | 16,009    | P         | 14,835              | 20.9      | 19.0      | 6.0     | 14.9      | -11.4     | P         | -1.8      |           |           |  |  |
| Iron and steel                  | X                       | X         | X         | X         | 19,023    | 18,826    | P         | 20,726              | X         | X         | X       | 34.4      | 27.2      | P         | 23.3      |           |           |  |  |
| Non-ferrous metals              | 28,145                  | 35,885    | 9,579     | 9,450     | 10,586    | 10,516    | P         | 11,681              | 14.4      | 26.5      | 6.5     | 23.9      | 24.3      | P         | 19.5      |           |           |  |  |
| Metals                          | 16,490                  | 17,535    | 4,445     | 4,356     | 4,353     | 4,827     | P         | 4,966               | 2.3       | -8.9      | 35.3    | 4.0       | 6.1       | P         | 11.7      |           |           |  |  |
| Industrial machinery            | 86,617                  | 145,391   | 35,189    | 41,961    | 47,554    | 39,935    | P         | 39,693              | 57.3      | 41.6      | 53.0    | 37.3      | 18.6      | P         | 12.6      |           |           |  |  |
| Electrical machinery            | 477,276                 | 876,240   | 224,781   | 218,260   | 273,951   | 286,392   | P         | 263,228             | 33.7      | 24.3      | 31.1    | 23.1      | 33.0      | P         | 14.8      |           |           |  |  |
| Transportation equipment        | 29,848                  | 565,554   | 168,017   | 149,880   | 134,968   | 199,928   | P         | 236,130             | 98.4      | 109.6     | 90.2    | 44.0      | 26.9      | P         | 38.8      |           |           |  |  |
| Precision instruments           | 78,398                  | 102,594   | 28,632    | 23,623    | 37,332    | 38,208    | P         | 37,627              | 28.3      | 12.6      | 18.8    | 4.5       | -5.6      | P         | -14.1     |           |           |  |  |
| Other                           | 39,867                  | 44,779    | 11,426    | 10,545    | 12,427    | 13,804    | P         | 13,012              | 9.5       | 10.4      | 2.4     | 13.8      | 12.4      | P         | 10.1      |           |           |  |  |

  

| Exports to Japan                | Statistics (US\$10,000) |           |           |           |           |           |           | Year-on-year change |           |           |         |           |           |           |           |           |           |  |  |
|---------------------------------|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|-----------|-----------|-----------|-----------|--|--|
|                                 | FY 2002                 | FY 2003   | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2003      |           |           |           | 2004      |           |  |  |
|                                 |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |  |  |
| Manufacturing industry in total | 999,097                 | 1,420,700 | 375,039   | 368,749   | 445,736   | 479,742   | P         | 507,959             | 29.6      | 30.5      | 30.5    | 35.3      | 31.7      | P         | 31.4      |           |           |  |  |
| Food and tobacco                | 8,819                   | 12,290    | 3,456     | 3,520     | 2,380     | 2,167     | P         | 2,673               | 39.3      | 74.7      | 73.4    | 0.9       | -26.7     | P         | -22.7     |           |           |  |  |
| Textiles                        | 38,374                  | 50,637    | 11,038    | 17,655    | 17,587    | 19,121    | P         | 21,029              | 3.8       | 7.2       | 6.0     | 75.5      | 56.1      | P         | 80.3      |           |           |  |  |
| Wood, pulp and paper products   | X                       | X         | X         | X         | 340       | 325       | P         | 367                 | X         | X         | X       | 1577.2    | 19.3      | P         | 16.3      |           |           |  |  |
| Chemicals                       | 41,049                  | 47,148    | 13,045    | 10,702    | 13,317    | 14,988    | P         | 15,883              | 13.2      | -5.5      | 13.8    | 14.9      | 26.9      | P         | 21.8      |           |           |  |  |
| Ceramics, stone and clay        | 5,676                   | 17,024    | 4,069     | 6,498     | 6,498     | 6,683     | P         | 6,099               | 139.9     | 122.7     | 275.5   | 134.2     | 79.7      | P         | 48.4      |           |           |  |  |
| Iron and steel                  | X                       | X         | X         | X         | 638       | 1,832     | P         | 1,466               | X         | X         | X       | 37.6      | 262.7     | P         | 77.3      |           |           |  |  |
| Non-ferrous metals              | 9,561                   | 16,931    | 4,652     | 3,608     | 4,555     | 4,742     | P         | 5,205               | 74.5      | 67.8      | 58.8    | -0.9      | 16.4      | P         | 11.9      |           |           |  |  |
| Metals                          | 7,534                   | 8,755     | 2,275     | 2,493     | 4,383     | 4,856     | P         | 5,641               | 16.2      | 10.8      | 40.5    | 27.7      | 21.7      | P         | 15.7      |           |           |  |  |
| Industrial machinery            | 203,006                 | 290,217   | 69,221    | 74,477    | 99,453    | 114,202   | P         | 107,298             | 20.2      | 6.9       | 30.8    | 47.5      | 44.4      | P         | 55.0      |           |           |  |  |
| Electrical machinery            | 475,538                 | 704,940   | 188,010   | 189,665   | 231,402   | 233,687   | P         | 260,533             | 36.5      | 42.2      | 39.7    | 39.9      | 34.8      | P         | 33.6      |           |           |  |  |
| Transportation equipment        | 36,550                  | 42,790    | 11,580    | 11,730    | 13,457    | 9,506     | P         | 14,255              | 2.0       | -0.8      | 11.0    | 30.4      | -3.2      | P         | 12.4      |           |           |  |  |
| Precision instruments           | 144,131                 | 194,393   | 57,601    | 39,971    | 41,882    | 56,393    | P         | 56,751              | 33.6      | 44.4      | 4.6     | -3.4      | 5.5       | P         | -1.5      |           |           |  |  |
| Other                           | 26,456                  | 32,245    | 9,152     | 7,299     | 9,844     | 11,240    | P         | 10,759              | 15.0      | 33.3      | 2.8     | 32.6      | 25.5      | P         | 15.2      |           |           |  |  |

| Exports to countries other than Japan | Statistics (US\$10,000) |           |           |           |           |           |           | Year-on-year change |           |           |           |           |           |   |       |
|---------------------------------------|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|---|-------|
|                                       | FY 2002                 | FY 2003   | 2003      |           | 2004      |           |           | FY 2003             | 2003      |           | 2004      |           |           |   |       |
|                                       |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total       | 879,571                 | 1,303,713 | 330,582   | 336,116   | 399,892   | 445,636   | P         | 418,318             | 37.4      | 41.2      | 50.1      | 34.3      | 26.1      | P | 24.3  |
| Food and tobacco                      | 1,606                   | 1,950     | 486       | 701       | 423       | 460       | P         | 825                 | 5.4       | 18.7      | 12.4      | 51.7      | -4.9      | P | 69.9  |
| Textiles                              | 7,657                   | 13,833    | 3,953     | 3,740     | 5,373     | 3,885     | P         | 4,102               | 25.2      | 55.5      | 25.4      | 37.6      | 18.3      | P | -3.5  |
| Wood, pulp and paper products         | X                       | X         | X         | X         | 78        | 85        | P         | 87                  | X         | X         | X         | 7.9       | 7.0       | P | 2.8   |
| Chemicals                             | 13,887                  | 18,004    | 3,635     | 4,826     | 3,708     | 5,294     | P         | 3,511               | 21.8      | -16.4     | 50.7      | -2.8      | -13.7     | P | -7.1  |
| Ceramics, stone and clay              | 2,614                   | 3,794     | 904       | 821       | 1,413     | 1,732     | P         | 1,893               | -30.5     | -17.3     | -47.6     | 9.8       | 2.7       | P | 41.7  |
| Iron and steel                        | X                       | X         | X         | X         | 1,658     | 388       | P         | 1,030               | X         | X         | X         | 19.2      | 46.9      | P | 67.4  |
| Non-ferrous metals                    | 4,787                   | 8,124     | 2,426     | 2,937     | 3,495     | 3,547     | P         | 3,559               | 69.0      | 50.2      | 382.8     | 672.3     | 53.7      | P | 46.7  |
| Metals                                | 1,187                   | 3,178     | 871       | 1,571     | 73        | 60        | P         | 68                  | 167.8     | 791.6     | 137.2     | 259.7     | -91.6     | P | -92.2 |
| Industrial machinery                  | 91,515                  | 170,678   | 38,460    | 45,584    | 53,176    | 51,257    | P         | 56,374              | 77.7      | 57.3      | 68.2      | 15.0      | 26.9      | P | 46.6  |
| Electrical machinery                  | 684,560                 | 966,368   | 249,327   | 244,306   | 298,601   | 346,253   | P         | 312,538             | 32.2      | 40.8      | 46.5      | 38.9      | 28.9      | P | 23.0  |
| Transportation equipment              | 13,962                  | 52,999    | 13,028    | 16,319    | 14,634    | 12,884    | P         | 14,252              | 161.3     | 148.6     | 196.1     | 37.4      | -1.4      | P | 8.4   |
| Precision instruments                 | 20,351                  | 27,002    | 6,647     | 7,877     | 8,464     | 8,239     | P         | 8,652               | 29.8      | 17.7      | 38.7      | 39.8      | 28.3      | P | 30.2  |
| Other                                 | 35,159                  | 36,264    | 10,469    | 6,980     | 8,795     | 11,549    | P         | 11,426              | -0.5      | 5.9       | -13.2     | -0.5      | 15.5      | P | 9.1   |

| Acquisition of tangible fixed assets | Statistics (US\$10,000) |         |           |           |           |           |           | Year-on-year change |           |           |           |           |           |   |       |
|--------------------------------------|-------------------------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|---|-------|
|                                      | FY 2002                 | FY 2003 | 2003      |           | 2004      |           |           | FY 2003             | 2003      |           | 2004      |           |           |   |       |
|                                      |                         |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total      | 80,865                  | 134,525 | 28,903    | 33,774    | 39,719    | 50,666    | P         | 49,874              | 20.5      | 8.3       | 11.9      | -7.0      | 62.7      | P | 66.5  |
| Food and tobacco                     | 1,318                   | 9,125   | 1,985     | 2,177     | 1,989     | 3,005     | P         | 3,293               | 296.1     | 282.5     | 543.8     | -43.7     | 110.3     | P | 65.9  |
| Textiles                             | 4,967                   | 8,079   | 1,971     | 1,322     | 1,951     | 3,576     | P         | 3,958               | 22.5      | -33.2     | -8.8      | 117.3     | -8.4      | P | 99.2  |
| Wood, pulp and paper products        | X                       | X       | X         | X         | 81        | 252       | P         | 38                  | X         | X         | X         | 21.6      | 57.6      | P | -85.1 |
| Chemicals                            | 3,874                   | 4,979   | 1,037     | 943       | 1,222     | 1,728     | P         | 1,871               | 23.1      | 0.5       | 137.1     | -38.8     | 70.8      | P | 80.5  |
| Ceramics, stone and clay             | 1,966                   | 1,090   | 180       | 486       | 477       | 393       | P         | 334                 | -46.7     | -74.4     | -39.1     | 120.6     | 68.4      | P | 73.2  |
| Iron and steel                       | X                       | X       | X         | X         | 171       | 249       | P         | 366                 | X         | X         | X         | -32.6     | 10.6      | P | 202.6 |
| Non-ferrous metals                   | 1,715                   | 1,927   | 833       | 569       | 416       | 614       | P         | 619                 | 2.4       | 104.7     | 240.6     | 68.8      | 104.1     | P | -29.5 |
| Metals                               | 917                     | 1,847   | 532       | 182       | 260       | 507       | P         | 369                 | 101.1     | 90.5      | -59.7     | -53.5     | -11.7     | P | -42.6 |
| Industrial machinery                 | 5,284                   | 6,143   | 2,196     | 1,736     | 2,689     | 1,909     | P         | 2,794               | 6.1       | 83.7      | -9.6      | 209.7     | 41.9      | P | 26.8  |
| Electrical machinery                 | 38,103                  | 78,552  | 14,528    | 20,760    | 22,766    | 31,703    | P         | 24,071              | 37.2      | 20.4      | 55.5      | -18.3     | 97.0      | P | 62.9  |
| Transportation equipment             | 9,648                   | 13,308  | 2,828     | 4,086     | 5,848     | 4,519     | P         | 9,074               | 1.2       | -14.6     | -36.1     | 72.0      | 22.8      | P | 191.0 |
| Precision instruments                | 7,892                   | 6,369   | 1,928     | 1,128     | 1,268     | 1,224     | P         | 1,195               | -21.4     | 4.6       | -72.1     | -39.8     | -30.6     | P | -45.1 |
| Other                                | 3,506                   | 2,085   | 568       | 340       | 580       | 987       | P         | 1,893               | -46.2     | -38.3     | -11.5     | -6.4      | 68.9      | P | 229.3 |

| Number of employees             | Persons |         |           |           |           |           |           | Year-on-year change |           |           |           |           |           |   |       |
|---------------------------------|---------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|---|-------|
|                                 | FY 2002 | FY 2003 | 2003      |           | 2004      |           |           | FY 2003             | 2003      |           | 2004      |           |           |   |       |
|                                 |         |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total | 456,123 | 639,019 | 632,282   | 639,019   | 694,447   | 715,473   | P         | 729,983             | 15.0      | 16.0      | 15.0      | 14.3      | 9.3       | P | 10.1  |
| Food and tobacco                | 22,062  | 26,868  | 26,614    | 26,868    | 22,383    | 22,606    | P         | 23,364              | 7.6       | 4.9       | 7.6       | -17.1     | -14.7     | P | -12.2 |
| Textiles                        | 30,423  | 36,745  | 35,659    | 36,745    | 38,392    | 39,651    | P         | 40,426              | 4.3       | 3.7       | 4.3       | 3.6       | 2.8       | P | 4.6   |
| Wood, pulp and paper products   | X       | X       | X         | X         | 2,970     | 2,993     | P         | 2,635               | X         | X         | X         | 9.5       | -2.6      | P | -13.6 |
| Chemicals                       | 18,557  | 21,212  | 20,913    | 21,212    | 21,746    | 22,378    | P         | 23,671              | 3.3       | 1.5       | 3.3       | -6.2      | 1.7       | P | 6.1   |
| Ceramics, stone and clay        | 7,774   | 10,788  | 10,619    | 10,788    | 10,034    | 10,182    | P         | 10,310              | 21.5      | 36.5      | 21.5      | -5.0      | -14.9     | P | -15.2 |
| Iron and steel                  | X       | X       | X         | X         | 3,942     | 3,968     | P         | 4,109               | X         | X         | X         | 11.4      | 3.9       | P | 2.2   |
| Non-ferrous metals              | 11,868  | 14,785  | 14,401    | 14,785    | 15,407    | 15,905    | P         | 16,264              | 22.3      | 24.6      | 22.3      | 35.1      | 17.8      | P | 12.2  |
| Metals                          | 5,457   | 6,714   | 6,641     | 6,714     | 6,959     | 7,667     | P         | 9,157               | 21.0      | 22.2      | 21.0      | 10.1      | 11.6      | P | 8.4   |
| Industrial machinery            | 31,548  | 37,120  | 34,774    | 37,120    | 39,927    | 43,700    | P         | 45,249              | 4.1       | 17.5      | 4.1       | 11.1      | 17.5      | P | 29.9  |
| Electrical machinery            | 251,904 | 373,898 | 370,363   | 373,898   | 417,101   | 427,341   | P         | 432,262             | 20.3      | 20.0      | 20.3      | 21.0      | 12.7      | P | 12.3  |
| Transportation equipment        | 29,348  | 58,369  | 56,532    | 58,369    | 62,340    | 62,988    | P         | 66,871              | 16.6      | 18.9      | 16.6      | 11.4      | 10.2      | P | 14.3  |
| Precision instruments           | 25,894  | 28,713  | 32,003    | 28,713    | 34,550    | 37,318    | P         | 36,335              | 7.1       | 12.9      | 7.1       | 10.3      | -1.9      | P | -4.9  |
| Other                           | 15,725  | 17,463  | 17,316    | 17,463    | 18,696    | 18,776    | P         | 19,330              | -2.2      | -2.7      | -2.2      | 3.5       | 6.1       | P | 7.3   |

- 2 .Actual result breakdown list Other asia

| Sales                           | Statistics (US\$10,000) |         |           |           |           |           |           | Year-on-year change |           |           |         |           |           |   |       |
|---------------------------------|-------------------------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|---|-------|
|                                 | FY 2002                 | FY 2003 | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2004      |           |   |       |
|                                 |                         |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total | 422,476                 | 776,417 | 202,661   | 223,096   | 234,518   | 227,096   | P         | 248,447             | 51.9      | 40.5      | 161.2   | 34.8      | 23.5      | P | 19.8  |
| Food and tobacco                | 7,972                   | 11,353  | 3,073     | 3,149     | 3,450     | 3,391     | P         | 3,555               | 40.7      | 43.1      | 40.5    | 41.2      | 26.1      | P | 14.0  |
| Textiles                        | 1,964                   | 5,202   | 1,417     | 1,107     | 1,431     | 1,529     | P         | 1,256               | 22.6      | 15.0      | -2.5    | 11.2      | 9.8       | P | -11.4 |
| Wood, pulp and paper products   | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X     |
| Chemicals                       | 9,356                   | 56,256  | 13,782    | 15,620    | 16,423    | 18,362    | P         | 19,091              | 32.6      | 41.1      | 32.4    | 26.5      | 32.4      | P | 38.5  |
| Ceramics, stone and clay        | 5,759                   | 6,261   | 1,819     | 1,462     | 4,138     | 3,868     | P         | 4,135               | 8.7       | 13.4      | 23.5    | 19.7      | 4.1       | P | -13.8 |
| Iron and steel                  | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X     |
| Non-ferrous metals              | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X     |
| Metals                          | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X     |
| Industrial machinery            | 6,150                   | 25,616  | 4,830     | 5,644     | 6,532     | 10,124    | P         | 10,575              | 76.0      | 47.1      | 6.4     | -24.0     | 54.6      | P | 118.9 |
| Electrical machinery            | 32,808                  | 67,112  | 16,881    | 16,200    | 19,352    | 21,798    | P         | 22,894              | -6.6      | -0.4      | -6.4    | 21.7      | 15.9      | P | 33.0  |
| Transportation equipment        | 316,387                 | 548,221 | 136,410   | 169,121   | 166,467   | 152,664   | P         | 166,412             | 62.3      | 32.7      | 231.5   | 39.8      | 20.7      | P | 20.4  |
| Precision instruments           | 820                     | 988     | 501       | 172       | 111       | 229       | P         | 525                 | 20.5      | 81.2      | 12.0    | 14.5      | 5.3       | P | 4.7   |
| Other                           | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X     |

| Local sales                     | Statistics (US\$10,000) |         |           |           |           |           |           | Year-on-year change |           |           |         |           |           |     |       |
|---------------------------------|-------------------------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|-----|-------|
|                                 | FY 2002                 | FY 2003 | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2004      |           |     |       |
|                                 |                         |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |     |       |
| Manufacturing industry in total | 351,750                 | 600,867 | 157,348   | 176,342   | 181,783   | 169,759   | P         | 181,404             | 53.1      | 39.2      | 188.2   | 36.1      | 21.7      | P   | 12.6  |
| Food and tobacco                | 6,644                   | 11,012  | 2,979     | 3,017     | 3,247     | 3,184     | P         | 3,310               | 63.7      | 42.8      | 183.1   | 35.5      | 21.5      | P   | 11.1  |
| Textiles                        | 80                      | 2,752   | 728       | 493       | 607       | 590       | P         | 587                 | 154.7     | 103.8     | -59.2   | -23.5     | -19.8     | P   | -19.3 |
| Wood, pulp and paper products   | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X   | X     |
| Chemicals                       | 8,263                   | 47,437  | 11,421    | 12,944    | 13,777    | 15,456    | P         | 15,939              | 36.8      | 45.7      | 29.3    | 21.8      | 31.5      | P   | 39.6  |
| Ceramics, stone and clay        | 4,723                   | 4,914   | 1,421     | 1,115     | 3,765     | 3,426     | P         | 3,768               | 4.0       | 11.1      | 15.2    | 12.8      | -1.6      | P   | -15.5 |
| Iron and steel                  | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X   | X     |
| Non-ferrous metals              | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X   | X     |
| Metals                          | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X   | X     |
| Industrial machinery            | 5,966                   | 11,518  | 2,709     | 2,614     | 3,496     | 3,751     | P         | 3,817               | 76.8      | 49.6      | 5.2     | 10.8      | 23.4      | P   | 40.9  |
| Electrical machinery            | 20,020                  | 19,658  | 4,642     | 4,203     | 4,371     | 4,662     | P         | 5,076               | -13.8     | -16.7     | -17.2   | -21.9     | -10.7     | P   | 9.4   |
| Transportation equipment        | 280,065                 | 468,719 | 115,924   | 146,148   | 143,394   | 129,521   | P         | 138,955             | 60.8      | 30.7      | 246.9   | 40.5      | 21.2      | P   | 18.4  |
| Precision instruments           | 1                       | 1       | 0         | 0         | 0         | 1         | 0         | 0                   | 1.3       | 0.0       | 0.0     | 0.0       | 7.0       | 0.0 |       |
| Other                           | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X   | X     |

| Exports to Japan                | Statistics (US\$10,000) |         |           |           |           |           |           | Year-on-year change |           |           |         |           |           |     |       |
|---------------------------------|-------------------------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|-----|-------|
|                                 | FY 2002                 | FY 2003 | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2004      |           |     |       |
|                                 |                         |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |     |       |
| Manufacturing industry in total | 43,216                  | 80,911  | 21,171    | 21,694    | 24,525    | 27,257    | P         | 28,136              | 24.5      | 18.0      | 41.4    | 42.7      | 24.3      | P   | 26.9  |
| Food and tobacco                | 0                       | 0       | 0         | 0         | 0         | 0         | 0         | 51                  | 0.0       | 0.0       | 0.0     | 0.0       | 0.0       | 0.0 |       |
| Textiles                        | 1,853                   | 2,154   | 671       | 416       | 444       | 559       | P         | 431                 | 16.2      | 9.7       | 0.9     | -4.4      | -7.2      | P   | -35.8 |
| Wood, pulp and paper products   | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X   | X     |
| Chemicals                       | 92                      | 2,310   | 688       | 761       | 721       | 867       | P         | 946                 | 8.3       | 1.9       | 49.6    | 189.4     | 41.6      | P   | 37.6  |
| Ceramics, stone and clay        | 1,015                   | 1,146   | 338       | 286       | 343       | 390       | P         | 299                 | 12.9      | 5.9       | 32.9    | 49.2      | 33.8      | P   | -11.4 |
| Iron and steel                  | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X   | X     |
| Non-ferrous metals              | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X   | X     |
| Metals                          | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X   | X     |
| Industrial machinery            | 185                     | 4,008   | 974       | 1,383     | 1,336     | 2,854     | P         | 3,025               | 32.0      | -14.3     | 69.7    | 2226.6    | 79.2      | P   | 210.5 |
| Electrical machinery            | 3,636                   | 25,014  | 6,388     | 6,220     | 8,586     | 8,139     | P         | 8,514               | 12.8      | 5.2       | 44.3    | 40.3      | 21.1      | P   | 27.8  |
| Transportation equipment        | 24,391                  | 33,238  | 8,782     | 9,180     | 9,766     | 9,622     | P         | 10,750              | 35.7      | 23.0      | 47.8    | 32.3      | 11.9      | P   | 16.5  |
| Precision instruments           | 819                     | 987     | 501       | 172       | 111       | 228       | P         | 525                 | 20.5      | 81.2      | 12.0    | 14.5      | 5.3       | P   | 4.7   |
| Other                           | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X   | X     |

| Exports to countries other than Japan | Statistics (US\$10,000) |         |           |           |           |           |           | Year-on-year change |           |           |         |           |           |     |        |      |  |  |  |
|---------------------------------------|-------------------------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|-----|--------|------|--|--|--|
|                                       | FY 2002                 | FY 2003 | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2003      |           |     |        | 2004 |  |  |  |
|                                       |                         |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |     |        |      |  |  |  |
| Manufacturing industry in total       | 27,510                  | 89,262  | 24,142    | 25,060    | 28,210    | 30,080    | P         | 38,907              | 79.2      | 95.2      | 117.0   | 59.4      | 33.5      | P   | 60.8   |      |  |  |  |
| Food and tobacco                      | 1,328                   | 341     | 94        | 132       | 202       | 207       | P         | 194                 | -74.4     | 55.6      | -88.7   | 335.6     | 203.5     | P   | 106.7  |      |  |  |  |
| Textiles                              | 32                      | 297     | 17        | 198       | 381       | 379       | P         | 238                 | 62.1      | 125.7     | 38.5    | 1226.8    | 619.5     | P   | 1264.0 |      |  |  |  |
| Wood, pulp and paper products         | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X   | X      |      |  |  |  |
| Chemicals                             | 1,001                   | 6,510   | 1,673     | 1,915     | 1,925     | 2,039     | P         | 2,205               | 0.2       | 5.6       | 64.9    | 35.5      | 35.8      | P   | 31.8   |      |  |  |  |
| Ceramics, stone and clay              | 21                      | 202     | 60        | 61        | 31        | 51        | P         | 68                  | 840.4     | 817.0     | 7102.6  | 66.8      | -19.1     | P   | 13.9   |      |  |  |  |
| Iron and steel                        | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X   | X      |      |  |  |  |
| Non-ferrous metals                    | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X   | X      |      |  |  |  |
| Metals                                | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X   | X      |      |  |  |  |
| Industrial machinery                  | 0                       | 4,709   | 1,147     | 1,647     | 1,700     | 3,518     | P         | 3,733               | 0.0       | 0.0       | 0.0     | 0.0       | 83.7      | P   | 225.5  |      |  |  |  |
| Electrical machinery                  | 9,152                   | 22,442  | 5,850     | 5,776     | 6,395     | 8,996     | P         | 9,304               | 1.2       | 37.4      | -4.2    | 54.3      | 31.6      | P   | 57.5   |      |  |  |  |
| Transportation equipment              | 11,931                  | 46,264  | 11,704    | 13,793    | 13,307    | 13,521    | P         | 16,708              | 151.6     | 93.4      | 682.7   | 37.9      | 21.6      | P   | 42.7   |      |  |  |  |
| Precision instruments                 | 0                       | 0       | 0         | 0         | 0         | 0         | 0         | 0                   | 0.0       | 0.0       | 0.0     | 0.0       | 0.0       | 0.0 | 0.0    |      |  |  |  |
| Other                                 | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X   | X      |      |  |  |  |

| Acquisition of tangible fixed assets | Statistics (US\$10,000) |         |           |           |           |           |           | Year-on-year change |           |           |         |           |           |     |        |      |  |  |  |
|--------------------------------------|-------------------------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|-----|--------|------|--|--|--|
|                                      | FY 2002                 | FY 2003 | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2003      |           |     |        | 2004 |  |  |  |
|                                      |                         |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |     |        |      |  |  |  |
| Manufacturing industry in total      | 14,614                  | 25,421  | 6,083     | 8,115     | 6,644     | 11,618    | P         | 11,472              | 40.6      | -17.1     | 119.8   | 29.5      | 76.1      | P   | 87.0   |      |  |  |  |
| Food and tobacco                     | 358                     | 655     | 62        | 152       | 334       | 1,148     | P         | 385                 | 83.1      | -31.5     | -1.3    | 0.0       | 980.0     | P   | 511.0  |      |  |  |  |
| Textiles                             | 76                      | 283     | 7         | 93        | 52        | 22        | P         | 148                 | -22.1     | 29.0      | 278.6   | -24.1     | -80.8     | P   | 1918.3 |      |  |  |  |
| Wood, pulp and paper products        | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X   | X      |      |  |  |  |
| Chemicals                            | 176                     | 1,458   | 477       | 85        | 83        | 81        | P         | 121                 | 585.0     | 534.2     | -2.6    | -79.0     | -83.9     | P   | -74.6  |      |  |  |  |
| Ceramics, stone and clay             | 558                     | 2,896   | 8         | 1,867     | 45        | 17        | P         | 24                  | 418.5     | 915.7     | 0.0     | 0.0       | -99.8     | P   | 140.0  |      |  |  |  |
| Iron and steel                       | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X   | X      |      |  |  |  |
| Non-ferrous metals                   | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X   | X      |      |  |  |  |
| Metals                               | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X   | X      |      |  |  |  |
| Industrial machinery                 | 41                      | 884     | 173       | 227       | 541       | 164       | P         | 72                  | 2048.2    | 3436.1    | 2891.8  | 10583.9   | -65.9     | P   | -58.4  |      |  |  |  |
| Electrical machinery                 | 605                     | 1,325   | 290       | 602       | 416       | 434       | P         | 257                 | 5.6       | -16.9     | 244.6   | 310.6     | 20.5      | P   | -14.1  |      |  |  |  |
| Transportation equipment             | 11,929                  | 16,880  | 4,692     | 4,848     | 4,690     | 9,575     | P         | 9,910               | 10.5      | -30.5     | 44.1    | 14.1      | 165.4     | P   | 109.4  |      |  |  |  |
| Precision instruments                | 18                      | 18      | 0         | 0         | 0         | 0         | 0         | 0                   | -3.5      | 0.0       | -100.0  | -100.0    | -100.0    | 0.0 | 0.0    |      |  |  |  |
| Other                                | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X   | X      |      |  |  |  |

| Number of employees             | Persons |         |           |           |           |           |           | Year-on-year change |           |           |         |           |           |   |      |      |  |  |  |
|---------------------------------|---------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|---|------|------|--|--|--|
|                                 | FY 2002 | FY 2003 | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2003      |           |   |      | 2004 |  |  |  |
|                                 |         |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |   |      |      |  |  |  |
| Manufacturing industry in total | 54,701  | 81,197  | 82,438    | 81,197    | 87,600    | 90,235    | P         | 93,928              | 6.9       | 12.4      | 6.9     | 8.6       | 7.2       | P | 8.8  |      |  |  |  |
| Food and tobacco                | 1,940   | 2,724   | 2,724     | 2,724     | 3,314     | 3,305     | P         | 3,545               | 25.7      | 31.7      | 25.7    | 32.8      | 30.3      | P | 20.2 |      |  |  |  |
| Textiles                        | 1,802   | 3,293   | 3,068     | 3,293     | 3,160     | 3,496     | P         | 3,659               | 17.6      | 7.5       | 17.6    | 10.3      | 19.0      | P | 19.3 |      |  |  |  |
| Wood, pulp and paper products   | X       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X    |      |  |  |  |
| Chemicals                       | 1,609   | 4,640   | 4,654     | 4,640     | 4,725     | 4,763     | P         | 4,382               | 1.6       | 5.4       | 1.6     | 1.7       | 2.9       | P | -5.8 |      |  |  |  |
| Ceramics, stone and clay        | 1,951   | 2,217   | 2,191     | 2,217     | 2,649     | 2,694     | P         | 2,705               | 13.6      | 14.0      | 13.6    | 4.0       | 5.9       | P | 4.3  |      |  |  |  |
| Iron and steel                  | X       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X    |      |  |  |  |
| Non-ferrous metals              | X       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X    |      |  |  |  |
| Metals                          | X       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X    |      |  |  |  |
| Industrial machinery            | 1,652   | 2,795   | 2,687     | 2,795     | 2,840     | 2,967     | P         | 2,984               | 0.2       | 3.1       | 0.2     | -7.4      | 10.8      | P | 11.1 |      |  |  |  |
| Electrical machinery            | 9,517   | 19,738  | 21,402    | 19,738    | 21,948    | 22,390    | P         | 23,080              | 1.0       | 20.6      | 1.0     | 6.9       | 3.6       | P | -0.5 |      |  |  |  |
| Transportation equipment        | 28,842  | 37,182  | 37,067    | 37,182    | 39,921    | 41,016    | P         | 43,118              | 6.3       | 9.2       | 6.3     | 8.3       | 6.5       | P | 12.0 |      |  |  |  |
| Precision instruments           | 683     | 788     | 760       | 788       | 807       | 802       | P         | 931                 | 15.4      | 17.6      | 15.4    | 12.4      | 7.4       | P | 22.5 |      |  |  |  |
| Other                           | X       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X    |      |  |  |  |

- 2 . Actual result breakdown list Europe

| Sales                           | Statistics ( US\$10,000 ) |           |           |           |           |           |           | Year-on-year change |           |         |           |           |           |   |      |
|---------------------------------|---------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|---------|-----------|-----------|-----------|---|------|
|                                 | FY 2002                   | FY 2003   | 2003      |           |           |           | 2004      |                     |           | FY 2003 | 2004      |           |           |   |      |
|                                 |                           |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. |         | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |      |
| Manufacturing industry in total | 6,512,652                 | 8,957,024 | 2,447,312 | 2,467,503 | 2,516,042 | 2,512,222 | P         | 2,947,317           | 15.2      | 19.2    | 20.1      | 18.7      | 20.8      | P | 14.4 |
| Food and tobacco                | 145,529                   | 170,358   | 46,651    | 46,334    | 44,447    | 46,714    | P         | 50,630              | 14.1      | 21.7    | 15.6      | 21.3      | 14.7      | P | 8.5  |
| Textiles                        | 67,400                    | 106,523   | 32,410    | 35,744    | 33,326    | 29,466    | P         | 35,119              | 14.8      | 9.4     | 19.7      | 56.1      | 73.1      | P | 4.6  |
| Wood, pulp and paper products   | X                         | X         | X         | X         | X         | X         | X         | X                   | X         | X       | X         | X         | X         | X | X    |
| Chemicals                       | 798,312                   | 1,006,892 | 262,600   | 255,548   | 304,026   | 305,590   | P         | 317,454             | 17.3      | 24.6    | 14.9      | 20.8      | 24.7      | P | 18.5 |
| Ceramics, stone and clay        | X                         | X         | X         | X         | X         | X         | X         | X                   | X         | X       | X         | X         | X         | X | X    |
| Iron and steel                  | X                         | X         | X         | X         | X         | X         | X         | X                   | X         | X       | X         | X         | X         | X | X    |
| Non-ferrous metals              | X                         | X         | X         | X         | X         | X         | X         | X                   | X         | X       | X         | X         | X         | X | X    |
| Metals                          | X                         | X         | X         | X         | X         | X         | X         | X                   | X         | X       | X         | X         | X         | X | X    |
| Industrial machinery            | 659,313                   | 745,475   | 192,664   | 205,936   | 219,443   | 221,042   | P         | 243,059             | 12.2      | 17.1    | 19.8      | 23.0      | 31.2      | P | 26.2 |
| Electrical machinery            | 2,195,105                 | 3,508,353 | 1,060,483 | 962,762   | 887,134   | 932,171   | P         | 1,217,721           | 13.4      | 23.5    | 20.9      | 15.5      | 19.3      | P | 10.3 |
| Transportation equipment        | 1,982,515                 | 2,665,549 | 675,585   | 742,578   | 808,608   | 794,980   | P         | 882,878             | 19.9      | 20.5    | 25.4      | 21.9      | 18.7      | P | 17.3 |
| Precision instruments           | 162,295                   | 182,195   | 45,383    | 48,656    | 45,677    | 44,102    | P         | 45,294              | 12.3      | 15.4    | -4.1      | 1.5       | 2.2       | P | -0.2 |
| Other                           | 263,789                   | 317,999   | 80,511    | 88,033    | 86,142    | 89,441    | P         | 100,303             | 20.6      | 20.0    | 21.0      | 14.6      | 20.3      | P | 23.8 |

| Local sales                     | Statistics ( US\$10,000 ) |           |           |           |           |           |           | Year-on-year change |           |         |           |           |           |   |       |
|---------------------------------|---------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|---------|-----------|-----------|-----------|---|-------|
|                                 | FY 2002                   | FY 2003   | 2003      |           |           |           | 2004      |                     |           | FY 2003 | 2004      |           |           |   |       |
|                                 |                           |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. |         | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total | 4,812,029                 | 6,115,924 | 1,677,429 | 1,617,125 | 1,650,626 | 1,663,837 | P         | 1,908,823           | 10.3      | 15.8    | 10.4      | 11.9      | 16.1      | P | 8.8   |
| Food and tobacco                | 69,150                    | 78,780    | 21,209    | 21,264    | 31,245    | 33,238    | P         | 35,721              | 8.4       | 12.5    | 12.0      | 83.9      | 72.0      | P | 68.4  |
| Textiles                        | 41,312                    | 51,840    | 13,229    | 15,629    | 15,030    | 11,303    | P         | 15,783              | 14.0      | 7.5     | 24.3      | 13.5      | 16.0      | P | 10.1  |
| Wood, pulp and paper products   | X                         | X         | X         | X         | X         | X         | X         | X                   | X         | X       | X         | X         | X         | X | X     |
| Chemicals                       | 523,110                   | 561,436   | 168,012   | 89,719    | 135,561   | 137,709   | P         | 140,803             | 1.1       | 24.2    | -39.3     | -13.4     | -8.4      | P | -17.1 |
| Ceramics, stone and clay        | X                         | X         | X         | X         | X         | X         | X         | X                   | X         | X       | X         | X         | X         | X | X     |
| Iron and steel                  | X                         | X         | X         | X         | X         | X         | X         | X                   | X         | X       | X         | X         | X         | X | X     |
| Non-ferrous metals              | X                         | X         | X         | X         | X         | X         | X         | X                   | X         | X       | X         | X         | X         | X | X     |
| Metals                          | X                         | X         | X         | X         | X         | X         | X         | X                   | X         | X       | X         | X         | X         | X | X     |
| Industrial machinery            | 437,916                   | 489,695   | 127,658   | 129,053   | 142,330   | 146,193   | P         | 167,477             | 11.0      | 22.0    | 15.1      | 16.7      | 31.7      | P | 31.2  |
| Electrical machinery            | 1,670,332                 | 2,470,240 | 734,783   | 674,055   | 591,166   | 642,384   | P         | 806,842             | 9.6       | 18.7    | 17.1      | 9.1       | 16.7      | P | 7.5   |
| Transportation equipment        | 1,534,334                 | 1,886,152 | 481,666   | 519,465   | 567,473   | 561,131   | P         | 595,412             | 16.0      | 16.8    | 18.7      | 22.9      | 18.2      | P | 10.8  |
| Precision instruments           | 122,359                   | 132,570   | 32,842    | 34,803    | 32,020    | 29,681    | P         | 31,031              | 8.3       | 9.6     | -14.3     | -9.0      | -0.2      | P | -5.5  |
| Other                           | 199,985                   | 239,721   | 60,632    | 66,035    | 63,852    | 67,382    | P         | 75,825              | 19.9      | 19.0    | 21.0      | 11.9      | 20.1      | P | 24.0  |

| Exports to Japan                | Statistics ( US\$10,000 ) |         |           |           |           |           |           | Year-on-year change |           |         |           |           |           |   |       |
|---------------------------------|---------------------------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|---------|-----------|-----------|-----------|---|-------|
|                                 | FY 2002                   | FY 2003 | 2003      |           |           |           | 2004      |                     |           | FY 2003 | 2004      |           |           |   |       |
|                                 |                           |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. |         | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total | 71,896                    | 160,238 | 53,538    | 50,077    | 54,569    | 45,809    | P         | 61,209              | 105.7     | 160.1   | 124.8     | 138.4     | 35.0      | P | 13.7  |
| Food and tobacco                | 11,111                    | 12,915  | 3,471     | 3,555     | 1,103     | 952       | P         | 1,286               | 11.0      | 18.9    | 11.6      | -61.0     | -68.9     | P | -62.9 |
| Textiles                        | 838                       | 3,518   | 1,350     | 1,454     | 1,439     | 1,456     | P         | 4,179               | 65.4      | 119.5   | 65.7      | 510.8     | 204.0     | P | 209.6 |
| Wood, pulp and paper products   | X                         | X       | X         | X         | X         | X         | X         | X                   | X         | X       | X         | X         | X         | X | X     |
| Chemicals                       | 8,706                     | 16,188  | 4,426     | 4,259     | 6,519     | 3,230     | P         | 4,132               | 42.6      | 104.1   | 28.9      | 49.1      | 3.2       | P | -7.3  |
| Ceramics, stone and clay        | X                         | X       | X         | X         | X         | X         | X         | X                   | X         | X       | X         | X         | X         | X | X     |
| Iron and steel                  | X                         | X       | X         | X         | X         | X         | X         | X                   | X         | X       | X         | X         | X         | X | X     |
| Non-ferrous metals              | X                         | X       | X         | X         | X         | X         | X         | X                   | X         | X       | X         | X         | X         | X | X     |
| Metals                          | X                         | X       | X         | X         | X         | X         | X         | X                   | X         | X       | X         | X         | X         | X | X     |
| Industrial machinery            | 5,904                     | 7,950   | 1,595     | 2,764     | 2,075     | 3,864     | P         | 2,267               | 34.7      | 17.5    | 107.2     | -11.7     | 211.2     | P | 42.1  |
| Electrical machinery            | 31,720                    | 100,979 | 37,616    | 32,702    | 37,695    | 31,050    | P         | 38,913              | 200.2     | 278.6   | 223.9     | 314.8     | 43.2      | P | 2.9   |
| Transportation equipment        | 2,822                     | 4,716   | 1,335     | 1,418     | 1,785     | 1,737     | P         | 6,320               | 65.3      | 85.0    | 91.1      | 70.4      | 72.4      | P | 366.3 |
| Precision instruments           | 5,118                     | 6,309   | 1,541     | 1,883     | 1,561     | 1,713     | P         | 1,609               | 23.3      | -2.2    | 20.9      | 25.3      | 4.5       | P | 4.4   |
| Other                           | 3,751                     | 5,104   | 1,471     | 1,329     | 1,821     | 1,275     | P         | 2,000               | 36.1      | 66.6    | 23.3      | 56.6      | 11.7      | P | 36.0  |

| Exports to countries other than Japan | Statistics (US\$10,000) |           |           |           |           |           |           | Year-on-year change |           |           |           |           |           |   |       |
|---------------------------------------|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|---|-------|
|                                       | FY 2002                 | FY 2003   | 2003      |           | 2004      |           |           | FY 2003             | 2004      |           |           |           |           |   |       |
|                                       |                         |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total       | 1,628,727               | 2,676,847 | 716,345   | 800,300   | 810,846   | 802,576   | P         | 977,285             | 25.3      | 22.7      | 44.1      | 31.7      | 31.1      | P | 27.5  |
| Food and tobacco                      | 65,268                  | 78,663    | 21,971    | 21,515    | 12,100    | 12,524    | P         | 13,623              | 20.5      | 32.2      | 19.9      | -28.1     | -31.8     | P | -38.0 |
| Textiles                              | 25,250                  | 51,164    | 17,832    | 18,661    | 16,857    | 16,707    | P         | 15,156              | 14.3      | 9.9       | 11.2      | 114.2     | 145.7     | P | -15.0 |
| Wood, pulp and paper products         | X                       | X         | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Chemicals                             | 266,497                 | 426,781   | 90,162    | 161,570   | 161,945   | 164,651   | P         | 172,520             | 47.3      | 23.2      | 121.9     | 84.1      | 81.0      | P | 86.2  |
| Ceramics, stone and clay              | X                       | X         | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Iron and steel                        | X                       | X         | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Non-ferrous metals                    | X                       | X         | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Metals                                | X                       | X         | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Industrial machinery                  | 215,494                 | 247,830   | 63,410    | 74,118    | 75,039    | 70,984    | P         | 73,316              | 13.9      | 8.3       | 26.9      | 38.8      | 26.2      | P | 15.6  |
| Electrical machinery                  | 493,053                 | 935,606   | 288,084   | 256,006   | 258,273   | 258,737   | P         | 371,966             | 14.1      | 21.0      | 19.2      | 19.8      | 23.6      | P | 18.3  |
| Transportation equipment              | 445,358                 | 774,682   | 192,584   | 221,695   | 239,349   | 232,113   | P         | 281,146             | 33.2      | 32.6      | 49.1      | 19.1      | 19.5      | P | 31.2  |
| Precision instruments                 | 34,818                  | 43,315    | 11,000    | 11,971    | 12,097    | 12,708    | P         | 12,654              | 24.4      | 41.1      | 39.8      | 41.3      | 7.8       | P | 15.0  |
| Other                                 | 60,054                  | 73,174    | 18,409    | 20,670    | 20,469    | 20,784    | P         | 22,478              | 21.8      | 20.6      | 20.8      | 20.4      | 21.6      | P | 22.1  |

| Acquisition of tangible fixed assets | Statistics (US\$10,000) |         |           |           |           |           |           | Year-on-year change |           |           |           |           |           |   |       |
|--------------------------------------|-------------------------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|---|-------|
|                                      | FY 2002                 | FY 2003 | 2003      |           | 2004      |           |           | FY 2003             | 2004      |           |           |           |           |   |       |
|                                      |                         |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total      | 167,929                 | 180,407 | 42,006    | 62,556    | 43,720    | 56,138    | P         | 66,067              | -18.6     | -22.0     | -6.5      | 8.2       | 45.8      | P | 48.7  |
| Food and tobacco                     | 5,056                   | 1,996   | 458       | 720       | 615       | 838       | P         | 588                 | -65.0     | -61.1     | -12.4     | 35.7      | 129.6     | P | 28.4  |
| Textiles                             | 3,522                   | 8,827   | 3,308     | 3,474     | 2,139     | 795       | P         | 1,128               | 102.2     | 124.7     | 353.7     | 89.9      | -13.5     | P | -65.9 |
| Wood, pulp and paper products        | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Chemicals                            | 28,797                  | 24,240  | 4,803     | 6,331     | 5,392     | 7,449     | P         | 8,888               | -24.1     | -61.0     | 73.1      | -31.6     | 11.0      | P | 30.9  |
| Ceramics, stone and clay             | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Iron and steel                       | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Non-ferrous metals                   | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Metals                               | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Industrial machinery                 | 7,217                   | 12,864  | 4,356     | 3,861     | 2,986     | 3,320     | P         | 3,212               | 77.8      | 71.9      | 120.3     | 124.3     | 0.1       | P | -26.3 |
| Electrical machinery                 | 18,085                  | 24,048  | 4,937     | 11,173    | 3,733     | 7,752     | P         | 6,618               | -15.9     | -29.0     | 64.6      | 15.2      | 63.2      | P | 33.6  |
| Transportation equipment             | 91,587                  | 100,200 | 21,393    | 34,644    | 27,241    | 33,908    | P         | 43,268              | -21.7     | -12.2     | -39.0     | 8.9       | 62.3      | P | 97.7  |
| Precision instruments                | 8,598                   | 3,991   | 1,221     | 1,209     | 785       | 899       | P         | 770                 | -53.6     | -54.2     | -29.5     | -4.6      | 21.8      | P | -37.0 |
| Other                                | 2,102                   | 979     | 440       | 250       | 174       | 388       | P         | 200                 | -53.4     | -5.8      | 349.9     | 33.0      | 145.6     | P | -57.9 |

| Number of employees             | Persons |         |           |           |           |           |           | Year-on-year change |           |           |           |           |           |   |      |
|---------------------------------|---------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|---|------|
|                                 | FY 2002 | FY 2003 | 2003      |           | 2004      |           |           | FY 2003             | 2004      |           |           |           |           |   |      |
|                                 |         |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |      |
| Manufacturing industry in total | 191,083 | 225,472 | 210,193   | 225,472   | 222,836   | 227,804   | P         | 227,476             | -1.0      | -5.4      | -1.0      | 3.8       | 5.6       | P | 5.1  |
| Food and tobacco                | 4,576   | 4,737   | 4,773     | 4,737     | 4,885     | 4,895     | P         | 5,275               | -2.0      | -1.4      | -2.0      | 3.2       | 3.2       | P | 10.5 |
| Textiles                        | 4,080   | 5,465   | 5,472     | 5,465     | 5,472     | 5,369     | P         | 5,268               | -3.5      | -1.3      | -3.5      | 30.7      | 28.7      | P | -4.6 |
| Wood, pulp and paper products   | X       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X    |
| Chemicals                       | 27,105  | 28,875  | 29,566    | 28,875    | 29,289    | 29,907    | P         | 29,926              | -1.4      | -2.6      | -1.4      | -2.7      | -3.7      | P | -2.8 |
| Ceramics, stone and clay        | X       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X    |
| Iron and steel                  | X       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X    |
| Non-ferrous metals              | X       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X    |
| Metals                          | X       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X    |
| Industrial machinery            | 24,553  | 24,981  | 24,663    | 24,981    | 26,287    | 26,017    | P         | 24,776              | 1.1       | -0.9      | 1.1       | 5.7       | 4.4       | P | 0.5  |
| Electrical machinery            | 43,848  | 54,143  | 52,577    | 54,143    | 50,707    | 51,831    | P         | 51,521              | -6.6      | -14.7     | -6.6      | -9.5      | -5.7      | P | -3.0 |
| Transportation equipment        | 51,104  | 71,580  | 56,517    | 71,580    | 70,652    | 73,059    | P         | 73,310              | 4.9       | -3.9      | 4.9       | 22.4      | 24.5      | P | 21.9 |
| Precision instruments           | 6,955   | 6,752   | 6,697     | 6,752     | 6,652     | 6,773     | P         | 6,703               | -2.9      | -2.3      | -2.9      | -2.9      | -0.9      | P | 0.1  |
| Other                           | 12,775  | 12,761  | 12,688    | 12,761    | 12,777    | 13,830    | P         | 14,492              | -0.1      | -4.1      | -0.1      | 1.8       | 8.9       | P | 12.9 |

- 2 . Actual result breakdown list Other countries

| Sales                           | Statistics ( US\$10,000 ) |           |           |           |           |           |           | Year-on-year change |           |           |         |           |           |   |      |
|---------------------------------|---------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|---|------|
|                                 | FY 2002                   | FY 2003   | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2004      |           |   |      |
|                                 |                           |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |   |      |
| Manufacturing industry in total | 2,063,395                 | 2,533,394 | 665,379   | 680,541   | 672,486   | 792,724   | P         | 872,532             | 14.6      | 18.2      | 23.2    | 15.8      | 15.7      | P | 15.4 |
| Food and tobacco                | 115,304                   | 138,175   | 35,682    | 40,108    | 39,851    | 43,118    | P         | 52,285              | 19.8      | 28.6      | 43.2    | 38.4      | 28.4      | P | 46.5 |
| Textiles                        | 29,809                    | 48,437    | 14,030    | 16,493    | 15,787    | 16,602    | P         | 15,935              | 20.5      | 21.0      | 44.5    | 81.0      | 80.6      | P | 13.6 |
| Wood, pulp and paper products   | X                         | X         | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X    |
| Chemicals                       | 33,723                    | 41,966    | 12,134    | 10,688    | 10,424    | 10,610    | P         | 12,878              | 23.6      | 35.2      | 26.0    | 3.5       | 7.0       | P | 4.6  |
| Ceramics, stone and clay        | X                         | X         | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X    |
| Iron and steel                  | X                         | X         | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X    |
| Non-ferrous metals              | X                         | X         | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X    |
| Metals                          | X                         | X         | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X    |
| Industrial machinery            | 40,570                    | 45,074    | 11,532    | 12,379    | 12,574    | 14,679    | P         | 14,251              | 11.1      | 38.4      | 31.3    | 17.4      | 40.5      | P | 23.6 |
| Electrical machinery            | 190,385                   | 239,968   | 79,128    | 56,978    | 59,255    | 61,311    | P         | 87,985              | -12.9     | -0.7      | 5.0     | 47.1      | -4.4      | P | 10.6 |
| Transportation equipment        | 1,466,960                 | 1,826,991 | 463,121   | 496,674   | 482,423   | 592,151   | P         | 631,897             | 19.7      | 21.1      | 29.2    | 11.5      | 16.6      | P | 14.4 |
| Precision instruments           | 9,430                     | 10,980    | 2,743     | 3,109     | 2,815     | 3,295     | P         | 3,440               | -9.8      | 2.6       | 31.9    | 8.7       | 29.8      | P | 25.4 |
| Other                           | 61,805                    | 82,862    | 21,355    | 21,773    | 23,902    | 23,822    | P         | 25,691              | 30.9      | 38.2      | 33.0    | 19.1      | 21.2      | P | 20.3 |

| Local sales                     | Statistics ( US\$10,000 ) |           |           |           |           |           |           | Year-on-year change |           |           |         |           |           |   |      |
|---------------------------------|---------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|---|------|
|                                 | FY 2002                   | FY 2003   | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2004      |           |   |      |
|                                 |                           |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |   |      |
| Manufacturing industry in total | 1,678,273                 | 2,148,323 | 565,959   | 574,206   | 576,550   | 689,144   | P         | 758,865             | 18.6      | 25.8      | 25.7    | 18.4      | 16.3      | P | 16.6 |
| Food and tobacco                | 78,412                    | 100,030   | 26,783    | 28,834    | 33,873    | 38,187    | P         | 47,309              | 27.6      | 48.0      | 55.0    | 68.8      | 56.9      | P | 76.6 |
| Textiles                        | 20,237                    | 31,947    | 8,811     | 9,961     | 10,446    | 11,260    | P         | 10,465              | 28.5      | 29.3      | 46.2    | 62.2      | 67.2      | P | 18.8 |
| Wood, pulp and paper products   | X                         | X         | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X    |
| Chemicals                       | 26,765                    | 33,766    | 9,923     | 8,251     | 7,487     | 7,427     | P         | 9,878               | 25.1      | 37.3      | 28.4    | -8.3      | 0.0       | P | -0.5 |
| Ceramics, stone and clay        | X                         | X         | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X    |
| Iron and steel                  | X                         | X         | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X    |
| Non-ferrous metals              | X                         | X         | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X    |
| Metals                          | X                         | X         | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X    |
| Industrial machinery            | 32,385                    | 35,620    | 7,909     | 9,843     | 10,972    | 12,368    | P         | 11,191              | 10.0      | 25.0      | 29.9    | 21.0      | 40.5      | P | 41.5 |
| Electrical machinery            | 154,107                   | 209,532   | 70,352    | 48,256    | 52,446    | 55,698    | P         | 78,695              | -11.9     | 1.7       | 3.1     | 56.9      | -3.2      | P | 11.8 |
| Transportation equipment        | 1,228,904                 | 1,592,927 | 404,417   | 433,716   | 423,812   | 524,890   | P         | 562,074             | 24.0      | 29.7      | 32.1    | 13.3      | 16.3      | P | 14.6 |
| Precision instruments           | 7,522                     | 9,593     | 2,345     | 2,784     | 2,510     | 3,057     | P         | 3,244               | -0.7      | -4.6      | 35.5    | 8.9       | 41.6      | P | 38.3 |
| Other                           | 52,957                    | 70,818    | 18,593    | 19,256    | 19,263    | 19,467    | P         | 19,967              | 33.5      | 42.5      | 33.9    | 21.1      | 14.1      | P | 7.4  |

| Exports to Japan                | Statistics ( US\$10,000 ) |         |           |           |           |           |           | Year-on-year change |           |           |         |           |           |   |       |
|---------------------------------|---------------------------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|---|-------|
|                                 | FY 2002                   | FY 2003 | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2004      |           |   |       |
|                                 |                           |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total | 81,308                    | 71,500  | 16,300    | 19,331    | 15,212    | 16,604    | P         | 17,932              | -13.7     | -26.5     | -2.8    | -32.9     | -16.4     | P | -15.4 |
| Food and tobacco                | 24,284                    | 27,808  | 6,366     | 8,496     | 3,576     | 3,325     | P         | 3,377               | 14.5      | 11.3      | 32.6    | -43.9     | -49.4     | P | -47.0 |
| Textiles                        | 1,254                     | 1,000   | 214       | 299       | 206       | 153       | P         | 139                 | -20.3     | -37.8     | 21.4    | -10.7     | -40.3     | P | -35.1 |
| Wood, pulp and paper products   | X                         | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X     |
| Chemicals                       | 2,580                     | 2,792   | 723       | 733       | 884       | 871       | P         | 903                 | 8.2       | 13.0      | 10.8    | 32.3      | 30.2      | P | 24.9  |
| Ceramics, stone and clay        | X                         | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X     |
| Iron and steel                  | X                         | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X     |
| Non-ferrous metals              | X                         | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X     |
| Metals                          | X                         | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X       | X         | X         | X | X     |
| Industrial machinery            | 381                       | 409     | 117       | 119       | 87        | 164       | P         | 150                 | 7.4       | 70.6      | 12.6    | 19.1      | 64.6      | P | 28.8  |
| Electrical machinery            | 11,499                    | 4,715   | 1,057     | 1,419     | 768       | 515       | P         | 263                 | -59.0     | -70.2     | -43.1   | -30.2     | -54.8     | P | -75.1 |
| Transportation equipment        | 23,390                    | 13,401  | 2,298     | 2,481     | 2,026     | 4,315     | P         | 4,352               | -43.2     | -69.9     | -53.7   | -69.6     | 6.4       | P | -12.4 |
| Precision instruments           | 768                       | 133     | 26        | 80        | 56        | 45        | P         | 38                  | -90.9     | 35.4      | 0.0     | 0.0       | 63.8      | P | 46.9  |
| Other                           | 2,835                     | 4,149   | 762       | 863       | 2,087     | 1,014     | P         | 1,014               | 6.2       | 34.2      | 28.8    | 13.9      | 46.6      | P | 33.1  |

| Exports to countries other than Japan | Statistics (US\$10,000) |         |           |           |           |           |           | Year-on-year change |           |           |           |           |           |   |       |
|---------------------------------------|-------------------------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|---|-------|
|                                       | FY 2002                 | FY 2003 | 2003      |           | 2004      |           |           | FY 2003             | 2003      |           | 2004      |           |           |   |       |
|                                       |                         |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total       | 303,814                 | 313,570 | 83,120    | 87,004    | 80,723    | 86,977    | P         | 95,735              | 0.0       | -6.4      | 15.6      | 11.8      | 18.6      | P | 13.4  |
| Food and tobacco                      | 12,608                  | 10,337  | 2,533     | 2,778     | 2,401     | 1,606     | P         | 1,600               | -18.0     | -35.3     | -7.4      | 2.0       | -39.9     | P | -36.8 |
| Textiles                              | 8,317                   | 15,491  | 5,006     | 6,232     | 5,134     | 5,189     | P         | 5,332               | 7.3       | 10.2      | 43.0      | 150.7     | 135.4     | P | 6.5   |
| Wood, pulp and paper products         | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Chemicals                             | 4,379                   | 5,408   | 1,489     | 1,704     | 2,053     | 2,313     | P         | 2,097               | 23.5      | 34.2      | 22.3      | 88.1      | 35.2      | P | 28.8  |
| Ceramics, stone and clay              | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Iron and steel                        | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Non-ferrous metals                    | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Metals                                | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Industrial machinery                  | 7,804                   | 9,045   | 3,506     | 2,416     | 1,514     | 2,147     | P         | 2,910               | 15.9      | 81.1      | 38.5      | -3.8      | 38.7      | P | -17.0 |
| Electrical machinery                  | 24,779                  | 25,721  | 7,719     | 7,302     | 6,040     | 5,098     | P         | 9,026               | 2.1       | 24.9      | 40.3      | 5.3       | -6.7      | P | 11.1  |
| Transportation equipment              | 214,666                 | 220,663 | 56,407    | 60,477    | 56,585    | 62,945    | P         | 65,472              | 2.1       | -8.8      | 19.8      | 9.3       | 19.0      | P | 14.6  |
| Precision instruments                 | 1,140                   | 1,255   | 372       | 245       | 249       | 193       | P         | 159                 | -15.7     | 82.1      | -10.6     | -12.8     | -45.2     | P | -57.3 |
| Other                                 | 6,013                   | 7,895   | 2,000     | 1,654     | 2,551     | 3,342     | P         | 4,710               | 18.9      | 9.1       | 25.7      | 9.1       | 75.7      | P | 135.5 |

| Acquisition of tangible fixed assets | Statistics (US\$10,000) |         |           |           |           |           |           | Year-on-year change |           |           |           |           |           |   |       |
|--------------------------------------|-------------------------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|---|-------|
|                                      | FY 2002                 | FY 2003 | 2003      |           | 2004      |           |           | FY 2003             | 2003      |           | 2004      |           |           |   |       |
|                                      |                         |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total      | 55,317                  | 59,466  | 14,062    | 19,910    | 16,451    | 24,183    | P         | 27,614              | 2.8       | 31.2      | 20.8      | 36.7      | 51.6      | P | 57.2  |
| Food and tobacco                     | 2,239                   | 2,912   | 504       | 1,095     | 729       | 1,920     | P         | 1,554               | 30.1      | 31.0      | 50.0      | 11.0      | 192.4     | P | 208.3 |
| Textiles                             | 759                     | 1,214   | 441       | 365       | 179       | 271       | P         | 570                 | 30.9      | 84.6      | 2.7       | -31.0     | 82.2      | P | 29.4  |
| Wood, pulp and paper products        | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Chemicals                            | 486                     | 1,679   | 729       | 45        | 46        | 55        | P         | 140                 | 245.7     | 653.0     | -50.3     | -88.0     | -89.4     | P | -80.8 |
| Ceramics, stone and clay             | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Iron and steel                       | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Non-ferrous metals                   | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Metals                               | X                       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Industrial machinery                 | 1,120                   | 1,652   | 129       | 142       | 118       | 661       | P         | 764                 | 47.5      | -70.5     | -0.3      | -28.1     | -45.7     | P | 490.1 |
| Electrical machinery                 | 1,690                   | 2,411   | 817       | 520       | 292       | 548       | P         | 490                 | 13.3      | 241.9     | -12.8     | -9.1      | -38.5     | P | -46.5 |
| Transportation equipment             | 46,724                  | 47,680  | 10,983    | 17,343    | 14,531    | 20,095    | P         | 23,531              | -1.8      | 22.5      | 25.7      | 55.9      | 63.6      | P | 64.7  |
| Precision instruments                | 64                      | 93      | 36        | 28        | 27        | 48        | P         | 8                   | -17.6     | 63.0      | 31.0      | 223.8     | 136.2     | P | -78.9 |
| Other                                | 125                     | 82      | 26        | 5         | 0         | 60        | P         | 118                 | -68.1     | 125.7     | -89.5     | -100.0    | 541.8     | P | 359.1 |

| Number of employees             | Persons |         |           |           |           |           |           | Year-on-year change |           |           |           |           |           |   |       |
|---------------------------------|---------|---------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|---|-------|
|                                 | FY 2002 | FY 2003 | 2003      |           | 2004      |           |           | FY 2003             | 2003      |           | 2004      |           |           |   |       |
|                                 |         |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total | 126,292 | 127,219 | 125,815   | 127,219   | 127,669   | 141,082   | P         | 142,066             | -0.6      | -1.7      | -0.6      | 1.4       | 3.8       | P | 3.0   |
| Food and tobacco                | 8,507   | 10,951  | 9,966     | 10,951    | 9,985     | 10,230    | P         | 9,661               | 28.7      | 16.2      | 28.7      | 12.2      | 12.2      | P | -3.1  |
| Textiles                        | 8,486   | 9,907   | 9,973     | 9,907     | 9,965     | 9,876     | P         | 9,870               | -3.5      | -4.4      | -3.5      | 15.3      | 15.4      | P | -1.0  |
| Wood, pulp and paper products   | X       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Chemicals                       | 2,123   | 2,091   | 2,116     | 2,091     | 1,899     | 1,896     | P         | 1,901               | -1.5      | -2.6      | -1.5      | -16.6     | -13.4     | P | -13.2 |
| Ceramics, stone and clay        | X       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Iron and steel                  | X       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Non-ferrous metals              | X       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Metals                          | X       | X       | X         | X         | X         | X         | X         | X                   | X         | X         | X         | X         | X         | X | X     |
| Industrial machinery            | 3,668   | 3,647   | 3,573     | 3,647     | 3,632     | 3,547     | P         | 3,573               | -0.6      | -2.4      | -0.6      | -0.9      | -4.1      | P | 0.0   |
| Electrical machinery            | 25,671  | 16,235  | 16,373    | 16,235    | 16,631    | 18,685    | P         | 18,459              | -20.2     | -18.0     | -20.2     | -5.4      | -3.2      | P | 2.2   |
| Transportation equipment        | 64,251  | 70,164  | 69,729    | 70,164    | 71,225    | 81,752    | P         | 83,405              | 4.0       | 2.5       | 4.0       | 1.9       | 4.0       | P | 4.7   |
| Precision instruments           | 894     | 1,241   | 1,107     | 1,241     | 1,246     | 1,228     | P         | 1,228               | 2.0       | -3.3      | 2.0       | 12.0      | 11.7      | P | 10.9  |
| Other                           | 8,116   | 9,025   | 8,861     | 9,025     | 9,177     | 9,947     | P         | 10,090              | -4.8      | -1.3      | -4.8      | -0.4      | 11.8      | P | 13.9  |

- 1 . Prospect generalization table

(Unit:%points)

| All areas   | D I               |                |   |           |   |               |   |   |               |        |   |      |   |      |
|---|-------------------|----------------|---|-----------|---|---------------|---|---|---------------|--------|---|------|---|------|
|   | 2003 Oct.-Dec.    | 2004 Jan.-Mar. | 2004 Apr.-Jun.                          |           | 2004 Jul.- Sep.                         |               | 2004 Oct.- Dec.                         |   |               |        |   |      |   |      |
|   | 2004<br>Jan.-Jun. | Apr.-Sep.      | Recognition of the<br>current condition | Future    | Recognition of the<br>current condition | Future        | Recognition of the<br>current condition | DI points<br>compared to<br>previous term |               | Future | DI points<br>compared to<br>previous term |      |   |      |
|   |                   |                | Jul.-Sep.                               | Oct.-Dec. | Oct.- Dec.                              | Jan.-Mar.2005 | Jan.-Mar.2005                           | Jan.-Mar.2005                             | Apr.-Jun.2005 |        |   |      |   |      |
| Sales   | 23.4              | 32.2           | 23.1                                    | 20.4      | 13.2                                    | 14.3          | P                                       | 9.7                                       | P             | -3.5   | P   | 26.4 | P | 16.7 |
| Locally-made Sales                                    | 19.1              | 29.0           | 19.5                                    | 17.3      | 12.8                                    | 14.6          | P                                       | 10.6                                      | P             | -2.2   | P   | 25.1 | P | 14.5 |
| Sales to Japan  | 7.0               | 13.6           | 7.6                                     | 4.0       | 2.5                                     | 4.0           | P                                       | -   | P             | -2.5   | P   | 8.9  | P | 8.9  |
| Sales to a third power                                | 11.3              | 17.0           | 10.7                                    | 8.1       | 5.4                                     | 7.6           | P                                       | 2.2                                       | P             | -3.2   | P   | 15.1 | P | 12.9 |
| Acquisition of tangible fixed assets (excluding land) | 17.1              | 20.3           | 12.1                                    | 11.0      | 12.1                                    | 11.6          | P                                       | 8.4                                       | P             | -3.7   | P   | 13.4 | P | 5.0  |
| Number of employees                                   | 6.5               | 8.4            | 7.9                                     | 4.3       | 5.4                                     | 4.8           | P                                       | 7.7                                       | P             | 2.3    | P   | 9.6  | P | 1.9  |

  

| North America   | D I               |                |   |           |   |               |   |   |               |        |   |      |   |     |
|---|-------------------|----------------|---|-----------|---|---------------|---|---|---------------|--------|---|------|---|-----|
|   | 2003 Oct.-Dec.    | 2004 Jan.-Mar. | 2004 Apr.-Jun.                          |           | 2004 Jul.- Sep.                         |               | 2004 Oct.- Dec.                         |   |               |        |   |      |   |     |
|   | 2004<br>Jan.-Jun. | Apr.-Sep.      | Recognition of the<br>current condition | Future    | Recognition of the<br>current condition | Future        | Recognition of the<br>current condition | DI points<br>compared to<br>previous term |               | Future | DI points<br>compared to<br>previous term |      |   |     |
|   |                   |                | Jul.-Sep.                               | Oct.-Dec. | Oct.- Dec.                              | Jan.-Mar.2005 | Jan.-Mar.2005                           | Jan.-Mar.2005                             | Apr.-Jun.2005 |        |   |      |   |     |
| Sales   | 19.0              | 23.5           | 16.7                                    | 15.5      | 11.1                                    | 16.8          | P                                       | 17.3                                      | P             | 6.2    | P   | 24.2 | P | 6.9 |
| Locally-made Sales                                    | 19.9              | 27.7           | 16.2                                    | 14.1      | 9.8                                     | 17.0          | P                                       | 19.2                                      | P             | 9.4    | P   | 24.4 | P | 5.2 |
| Sales to Japan  | -0.7              | -              | -2.0                                    | -4.0      | -1.0                                    | -1.5          | P                                       | -1.1                                      | P             | -0.1   | P   | 0.3  | P | 1.4 |
| Sales to a third power                                | 9.2               | 9.0            | 2.1                                     | 1.4       | 0.7                                     | 6.8           | P                                       | 6.6                                       | P             | 5.9    | P   | 8.1  | P | 1.5 |
| Acquisition of tangible fixed assets (excluding land) | 11.7              | 13.8           | 4.8                                     | 11.2      | 7.6                                     | 12.0          | P                                       | 11.7                                      | P             | 4.1    | P   | 13.9 | P | 2.2 |
| Number of employees                                   | 0.9               | 3.6            | 2.3                                     | 0.5       | 4.7                                     | 2.5           | P                                       | 2.4                                       | P             | -2.3   | P   | 4.7  | P | 2.3 |

  

| Asia  | D I               |                |   |           |   |               |   |   |               |        |   |      |   |      |
|---|-------------------|----------------|---|-----------|---|---------------|---|---|---------------|--------|---|------|---|------|
|   | 2003 Oct.-Dec.    | 2004 Jan.-Mar. | 2004 Apr.-Jun.                          |           | 2004 Jul.- Sep.                         |               | 2004 Oct.- Dec.                         |   |               |        |   |      |   |      |
|   | 2004<br>Jan.-Jun. | Apr.-Sep.      | Recognition of the<br>current condition | Future    | Recognition of the<br>current condition | Future        | Recognition of the<br>current condition | DI points<br>compared to<br>previous term |               | Future | DI points<br>compared to<br>previous term |      |   |      |
|   |                   |                | Jul.-Sep.                               | Oct.-Dec. | Oct.- Dec.                              | Jan.-Mar.2005 | Jan.-Mar.2005                           | Jan.-Mar.2005                             | Apr.-Jun.2005 |        |   |      |   |      |
| Sales   | 26.3              | 37.6           | 28.1                                    | 22.0      | 12.8                                    | 14.5          | P                                       | 7.8                                       | P             | -5.0   | P   | 29.7 | P | 21.9 |
| Locally-made Sales                                    | 20.4              | 32.1           | 23.5                                    | 18.4      | 14.1                                    | 14.9          | P                                       | 9.5                                       | P             | -4.6   | P   | 26.8 | P | 17.3 |
| Sales to Japan  | 10.8              | 19.4           | 12.4                                    | 7.4       | 3.4                                     | 5.6           | P                                       | 0.7                                       | P             | -2.7   | P   | 12.3 | P | 11.6 |
| Sales to a third power                                | 12.0              | 20.4           | 14.7                                    | 9.5       | 5.7                                     | 8.0           | P                                       | -0.2                                      | P             | -5.9   | P   | 18.3 | P | 18.5 |
| Acquisition of tangible fixed assets (excluding land) | 19.8              | 24.9           | 14.8                                    | 11.7      | 14.1                                    | 11.9          | P                                       | 7.9                                       | P             | -6.2   | P   | 14.3 | P | 6.4  |
| Number of employees                                   | 9.6               | 11.8           | 11.4                                    | 7.0       | 7.7                                     | 7.6           | P                                       | 11.0                                      | P             | 3.3    | P   | 12.4 | P | 1.4  |

  

| ASEAN 4   | D I               |                |   |           |   |               |   |   |               |        |   |      |   |      |
|---|-------------------|----------------|---|-----------|---|---------------|---|---|---------------|--------|---|------|---|------|
|   | 2003 Oct.-Dec.    | 2004 Jan.-Mar. | 2004 Apr.-Jun.                          |           | 2004 Jul.- Sep.                         |               | 2004 Oct.- Dec.                         |   |               |        |   |      |   |      |
|   | 2004<br>Jan.-Jun. | Apr.-Sep.      | Recognition of the<br>current condition | Future    | Recognition of the<br>current condition | Future        | Recognition of the<br>current condition | DI points<br>compared to<br>previous term |               | Future | DI points<br>compared to<br>previous term |      |   |      |
|   |                   |                | Jul.-Sep.                               | Oct.-Dec. | Oct.- Dec.                              | Jan.-Mar.2005 | Jan.-Mar.2005                           | Jan.-Mar.2005                             | Apr.-Jun.2005 |        |   |      |   |      |
| Sales   | 26.0              | 35.1           | 24.8                                    | 13.9      | 6.9                                     | 15.1          | P                                       | 11.6                                      | P             | 4.7    | P   | 31.9 | P | 20.3 |
| Locally-made Sales                                    | 18.6              | 27.8           | 19.8                                    | 9.7       | 8.8                                     | 14.6          | P                                       | 12.3                                      | P             | 3.5    | P   | 26.6 | P | 14.3 |
| Sales to Japan  | 6.1               | 15.3           | 8.9                                     | 1.5       | 2.3                                     | 4.8           | P                                       | 2.1                                       | P             | -0.2   | P   | 14.1 | P | 12.0 |
| Sales to a third power                                | 14.9              | 22.2           | 19.3                                    | 10.4      | 2.5                                     | 7.8           | P                                       | 4.8                                       | P             | 2.3    | P   | 21.5 | P | 16.7 |
| Acquisition of tangible fixed assets (excluding land) | 20.3              | 24.9           | 15.9                                    | 9.3       | 17.1                                    | 9.9           | P                                       | 9.2                                       | P             | -7.9   | P   | 17.3 | P | 8.1  |
| Number of employees                                   | 4.7               | 6.6            | 8.8                                     | 2.9       | 4.1                                     | 6.3           | P                                       | 10.3                                      | P             | 6.2    | P   | 11.5 | P | 1.2  |

| NIES3   | D I               |                |   |           |   |               |   |   |               |   |   |      |   |      |
|---|-------------------|----------------|---|-----------|---|---------------|---|---|---------------|---|---|------|---|------|
|   | 2003 Oct.-Dec.    | 2004 Jan.-Mar. | 2004 Apr.-Jun.                          |           | 2004 Jul.- Sep.                         |               | 2004 Oct.- Dec.                         |   |               |   |   |      |   |      |
|   | 2004<br>Jan.-Jun. | Apr.-Sep.      | Recognition of the<br>current condition | Future    | Recognition of the<br>current condition | Future        | Recognition of the<br>current condition | DI points<br>compared to<br>previous term | Future        | DI points<br>compared to<br>previous term |   |      |   |      |
|   |                   |                | Jul.-Sep.                               | Oct.-Dec. | Oct.- Dec.                              | Jan.-Mar.2005 | Jan.-Mar.2005                           |   | Apr.-Jun.2005 |   |   |      |   |      |
| Sales   | 12.4              | 27.7           | 12.1                                    | 9.6       | -0.4                                    | -3.4          | P                                       | -10.2                                     | P             | -9.8                                      | P | 13.8 | P | 24.0 |
| Locally-made Sales                                    | 7.0               | 23.4           | 13.6                                    | 12.3      | -1.3                                    | -1.9          | P                                       | -6.4                                      | P             | -5.1                                      | P | 7.9  | P | 14.3 |
| Sales to Japan  | 1.0               | 12.5           | 2.5                                     | -2.0      | -7.9                                    | -8.0          | P                                       | -13.1                                     | P             | -5.2                                      |   |      | P | 13.1 |
| Sales to a third power                                | 4.4               | 10.6           | 2.1                                     | 4.7       | -                                       | 0.6           | P                                       | -15.6                                     | P             | -15.6                                     | P | 5.3  | P | 20.9 |
| Acquisition of tangible fixed assets (excluding land) | 4.0               | 18.3           | 14.5                                    | 14.0      | 7.7                                     | 6.9           |   | -   | P             | -7.7                                      | P | 7.5  | P | 7.5  |
| Number of employees                                   | -0.3              | -0.4           | 4.7                                     | -0.4      | -2.3                                    | -3.6          | P                                       | -2.1                                      | P             | 0.2                                       | P | -3.3 | P | -1.2 |

| China (including Hong Kong)                           | D I               |                |   |           |   |               |   |   |               |   |   |      |   |      |
|---|-------------------|----------------|---|-----------|---|---------------|---|---|---------------|---|---|------|---|------|
|   | 2003 Oct.-Dec.    | 2004 Jan.-Mar. | 2004 Apr.-Jun.                          |           | 2004 Jul.- Sep.                         |               | 2004 Oct.- Dec.                         |   |               |   |   |      |   |      |
|   | 2004<br>Jan.-Jun. | Apr.-Sep.      | Recognition of the<br>current condition | Future    | Recognition of the<br>current condition | Future        | Recognition of the<br>current condition | DI points<br>compared to<br>previous term | Future        | DI points<br>compared to<br>previous term |   |      |   |      |
|   |                   |                | Jul.-Sep.                               | Oct.-Dec. | Oct.- Dec.                              | Jan.-Mar.2005 | Jan.-Mar.2005                           |   | Apr.-Jun.2005 |   |   |      |   |      |
| Sales   | 34.8              | 46.7           | 38.2                                    | 35.2      | 24.3                                    | 20.3          | P                                       | 9.5                                       | P             | -14.8                                     | P | 34.4 | P | 24.9 |
| Locally-made Sales                                    | 30.3              | 42.7           | 32.3                                    | 30.6      | 27.0                                    | 22.1          | P                                       | 11.8                                      | P             | -15.2                                     | P | 35.1 | P | 23.3 |
| Sales to Japan  | 22.0              | 28.3           | 21.5                                    | 19.0      | 12.2                                    | 9.0           | P                                       | 3.5                                       | P             | -5.5                                      | P | 15.3 | P | 11.8 |
| Sales to a third power                                | 11.6              | 24.4           | 15.9                                    | 11.5      | 11.5                                    | 11.4          | P                                       | 0.3                                       | P             | -11.2                                     | P | 21.2 | P | 20.9 |
| Acquisition of tangible fixed assets (excluding land) | 26.5              | 27.3           | 15.5                                    | 15.0      | 13.6                                    | 16.4          | P                                       | 10.7                                      | P             | -2.9                                      | P | 13.2 | P | 2.5  |
| Number of employees                                   | 18.5              | 22.0           | 17.2                                    | 15.1      | 14.6                                    | 13.1          | P                                       | 16.0                                      | P             | 1.4                                       | P | 19.6 | P | 3.6  |

| Other asia  | D I               |                |   |           |   |               |   |   |               |   |   |      |   |      |
|---|-------------------|----------------|---|-----------|---|---------------|---|---|---------------|---|---|------|---|------|
|   | 2003 Oct.-Dec.    | 2004 Jan.-Mar. | 2004 Apr.-Jun.                          |           | 2004 Jul.- Sep.                         |               | 2004 Oct.- Dec.                         |   |               |   |   |      |   |      |
|   | 2004<br>Jan.-Jun. | Apr.-Sep.      | Recognition of the<br>current condition | Future    | Recognition of the<br>current condition | Future        | Recognition of the<br>current condition | DI points<br>compared to<br>previous term | Future        | DI points<br>compared to<br>previous term |   |      |   |      |
|   |                   |                | Jul.-Sep.                               | Oct.-Dec. | Oct.- Dec.                              | Jan.-Mar.2005 | Jan.-Mar.2005                           |   | Apr.-Jun.2005 |   |   |      |   |      |
| Sales   | 15.4              | 26.7           | 29.3                                    | 25.3      | 20.5                                    | 25.3          | P                                       | 20.0                                      | P             | -0.5                                      | P | 27.0 | P | 7.0  |
| Locally-made Sales                                    | 11.6              | 22.9           | 21.6                                    | 22.5      | 19.1                                    | 23.6          | P                                       | 18.9                                      | P             | -0.2                                      | P | 27.2 | P | 8.3  |
| Sales to Japan  | 5.0               | 12.3           | 8.4                                     | 1.7       | 8.9                                     | 8.9           | P                                       | 6.4                                       | P             | -2.5                                      | P | 9.5  | P | 3.1  |
| Sales to a third power                                | 17.8              | 13.5           | 10.9                                    | 5.5       | 13.7                                    | 11.7          | P                                       | 5.6                                       | P             | -8.1                                      | P | 13.0 | P | 7.4  |
| Acquisition of tangible fixed assets (excluding land) | 19.4              | 29.2           | 5.1                                     | 4.0       | 12.5                                    | 11.3          | P                                       | 1.4                                       | P             | -11.1                                     | P | 17.5 | P | 16.1 |
| Number of employees                                   | 23.4              | 21.5           | 12.1                                    | 6.6       | 19.5                                    | 13.4          | P                                       | 18.1                                      | P             | -1.4                                      | P | 15.5 | P | -2.6 |

| Europe  | D I               |                |   |           |   |               |   |   |               |   |   |      |   |      |
|---|-------------------|----------------|---|-----------|---|---------------|---|---|---------------|---|---|------|---|------|
|   | 2003 Oct.-Dec.    | 2004 Jan.-Mar. | 2004 Apr.-Jun.                          |           | 2004 Jul.- Sep.                         |               | 2004 Oct.- Dec.                         |   |               |   |   |      |   |      |
|   | 2004<br>Jan.-Jun. | Apr.-Sep.      | Recognition of the<br>current condition | Future    | Recognition of the<br>current condition | Future        | Recognition of the<br>current condition | DI points<br>compared to<br>previous term | Future        | DI points<br>compared to<br>previous term |   |      |   |      |
|   |                   |                | Jul.-Sep.                               | Oct.-Dec. | Oct.- Dec.                              | Jan.-Mar.2005 | Jan.-Mar.2005                           |   | Apr.-Jun.2005 |   |   |      |   |      |
| Sales   | 18.6              | 19.5           | 2.9                                     | 21.0      | 20.7                                    | 13.4          | P                                       | 13.5                                      | P             | -7.2                                      | P | 15.8 | P | 2.3  |
| Locally-made Sales                                    | 12.6              | 15.4           | -0.9                                    | 19.1      | 13.1                                    | 12.6          | P                                       | 6.0                                       | P             | -7.1                                      | P | 17.2 | P | 11.2 |
| Sales to Japan  | 0.5               | 2.2            | -5.3                                    | -4.9      | 1.6                                     | 3.9           | P                                       | 2.3                                       | P             | 0.7                                       | P | 2.8  | P | 0.5  |
| Sales to a third power                                | 12.4              | 18.5           | 1.0                                     | 11.8      | 14.0                                    | 9.6           | P                                       | 11.0                                      | P             | -3.0                                      | P | 12.6 | P | 1.6  |
| Acquisition of tangible fixed assets (excluding land) | 11.4              | 12.3           | 4.9                                     | 5.5       | 9.3                                     | 9.8           | P                                       | 6.1                                       | P             | -3.2                                      | P | 6.7  | P | 0.6  |
| Number of employees                                   | -0.3              | -1.2           | -2.0                                    | -3.9      | -3.0                                    | -4.1          | P                                       | 2.3                                       | P             | 5.3                                       | P | 4.4  | P | 2.1  |

| Other countries                                       | D I               |                |   |           |   |               |   |   |               |   |   |      |   |      |
|---|-------------------|----------------|---|-----------|---|---------------|---|---|---------------|---|---|------|---|------|
|   | 2003 Oct.-Dec.    | 2004 Jan.-Mar. | 2004 Apr.-Jun.                          |           | 2004 Jul.- Sep.                         |               | 2004 Oct.- Dec.                         |   |               |   |   |      |   |      |
|   | 2004<br>Jan.-Jun. | Apr.-Sep.      | Recognition of the<br>current condition | Future    | Recognition of the<br>current condition | Future        | Recognition of the<br>current condition | DI points<br>compared to<br>previous term | Future        | DI points<br>compared to<br>previous term |   |      |   |      |
|   |                   |                | Jul.-Sep.                               | Oct.-Dec. | Oct.- Dec.                              | Jan.-Mar.2005 | Jan.-Mar.2005                           |   | Apr.-Jun.2005 |   |   |      |   |      |
| Sales   | 15.8              | 21.9           | 24.2                                    | 16.4      | 8.3                                     | 5.1           | P                                       | -0.8                                      | P             | -9.1                                      | P | 14.3 | P | 15.1 |
| Locally-made Sales                                    | 13.9              | 25.8           | 22.6                                    | 8.6       | 4.4                                     | 4.4           | P                                       | 2.2                                       | P             | -2.2                                      | P | 22.4 | P | 20.2 |
| Sales to Japan  | -4.2              | -              | -1.4                                    | 2.7       | 3.0                                     | -             | P                                       | -13.4                                     | P             | -16.4                                     | P | -    | P | 13.4 |
| Sales to a third power                                | 7.9               | -3.7           | 11.0                                    | 2.4       | -2.6                                    | 1.3           | P                                       | -1.3                                      | P             | 1.3                                       | P | 3.8  | P | 5.1  |
| Acquisition of tangible fixed assets (excluding land) | 14.9              | 1.1            | 17.8                                    | 12.1      | 6.4                                     | 10.8          | P                                       | 7.7                                       | P             | 1.3                                       | P | 14.1 | P | 6.4  |
| Number of employees                                   | 3.9               | 3.2            | 3.1                                     | -0.8      | -2.5                                    | -3.4          |   | -   | P             | 2.5                                       | P | 2.3  | P | 2.3  |

• DI points compared to previous term (Recognition of the current condition DI) = From October to December,2004(Recognition of the current condition DI) - From July to September,2004(Recognition of the current condition D

• DI points compared to previous term (Future DI) = From January to March,2005(Future DI) - From October to December,2004(Recognition of the current condition DI)

- 2 . Prospect breakdown list All areas

(Unit:¥points)

| Sales                           | D I            |           |  |                  |  |                      |  |                                     |                      |                                     |   |      |   |      |
|---------------------------------|----------------|-----------|--|------------------|--|----------------------|--|-------------------------------------|----------------------|-------------------------------------|---|------|---|------|
|                                 | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                                 |                  | 2004 Apr.-Jun.                                 |                      | 2004 Jul.-Sep.                                     |                                     | 2004 Oct.-Dec.       |                                     |   |      |   |      |
|                                 | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition Jul.-Sep. | Future Oct.-Dec. | Recognition of the current condition Oct.-Dec. | Future Jan.-Mar.2005 | Recognition of the current condition Jan.-Mar.2005 | DI points compared to previous term | Future Apr.-Jun.2005 | DI points compared to previous term |   |      |   |      |
| Manufacturing industry in total | 23.4           | 32.2      | 23.1   | 20.4             | 13.2   | 14.3                 | P  | 9.7                                 | P                    | -3.5                                | P | 26.4 | P | 16.7 |
| Food and tobacco                | 16.4           | 29.8      | 37.6   | 26.2             | 14.8   | 18.4                 | P  | 14.7                                | P                    | -0.1                                | P | 34.9 | P | 20.2 |
| Textiles                        | 19.9           | 32.2      | 18.7   | 7.6              | 5.3  | 17.3                 | P  | 0.5                                 | P                    | -4.8                                | P | 24.1 | P | 23.6 |
| Wood, pulp and paper products   | 33.4           | 35.2      | 42.5   | 45.0             | 17.6   | 23.6                 | P  | 5.6                                 | P                    | -12.0                               | P | 22.2 | P | 16.6 |
| Chemicals                       | 25.0           | 36.9      | 20.3   | 23.4             | 17.3   | 21.9                 | P  | 15.8                                | P                    | -1.5                                | P | 30.7 | P | 14.9 |
| Ceramics, stone and clay        | 31.6           | 17.5      | 14.9   | 20.9             | 16.0   | 5.3                  | P  | 13.7                                | P                    | -2.3                                | P | 28.7 | P | 15.0 |
| Iron and steel                  | 44.4           | 53.4      | 20.6   | 7.8              | 7.5  | 20.8                 | P  | 30.6                                | P                    | 23.1                                | P | 32.2 | P | 1.6  |
| Non-ferrous metals              | 36.9           | 38.2      | 39.7   | 31.6             | 21.1   | 25.9                 | P  | 1.8                                 | P                    | -19.3                               | P | 35.1 | P | 33.3 |
| Metals                          | 31.0           | 48.7      | 27.5   | 36.5             | 21.5   | 12.5                 | P  | 16.3                                | P                    | -5.2                                | P | 39.5 | P | 23.2 |
| Industrial machinery            | 28.8           | 34.0      | 27.8   | 31.6             | 24.4   | 19.8                 | P  | 12.9                                | P                    | -11.5                               | P | 28.5 | P | 15.6 |
| Electrical machinery            | 21.8           | 32.2      | 22.1   | 18.6             | 6.7  | 3.8                  | P  | -3.3                                | P                    | -10.0                               | P | 22.3 | P | 25.6 |
| Transportation equipment        | 26.0           | 32.3      | 16.6   | 19.4             | 18.4   | 22.7                 | P  | 22.6                                | P                    | 4.2                                 | P | 25.6 | P | 3.0  |
| Precision instruments           | -6.0           | 10.5      | 10.0   | 1.5              | -6.9   | 0.0                  | P  | -16.2                               | P                    | -9.3                                | P | 4.9  | P | 21.1 |
| Other                           | 15.0           | 24.4      | 35.7   | 19.3             | 13.8   | 12.1                 | P  | 12.8                                | P                    | -1.0                                | P | 29.1 | P | 16.3 |

| Exports to countries other than Japan | D I            |           |  |                  |  |                      |  |                                     |                      |                                     |   |      |   |      |
|---------------------------------------|----------------|-----------|--|------------------|--|----------------------|--|-------------------------------------|----------------------|-------------------------------------|---|------|---|------|
|                                       | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                                 |                  | 2004 Apr.-Jun.                                 |                      | 2004 Jul.-Sep.                                     |                                     | 2004 Oct.-Dec.       |                                     |   |      |   |      |
|                                       | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition Jul.-Sep. | Future Oct.-Dec. | Recognition of the current condition Oct.-Dec. | Future Jan.-Mar.2005 | Recognition of the current condition Jan.-Mar.2005 | DI points compared to previous term | Future Apr.-Jun.2005 | DI points compared to previous term |   |      |   |      |
| Manufacturing industry in total       | 11.3           | 17.0      | 10.7   | 8.1              | 5.4  | 7.6                  | P  | 2.2                                 | P                    | -3.2                                | P | 15.1 | P | 12.9 |
| Food and tobacco                      | 7.2            | 15.2      | 21.6   | 5.7              | 19.4   | 28.5                 | P  | 2.7                                 | P                    | -16.7                               | P | 10.5 | P | 7.8  |
| Textiles                              | 21.1           | 29.3      | 7.8  | 7.0              | 9.3  | 18.8                 | P  | -0.9                                | P                    | -10.2                               | P | 29.5 | P | 30.4 |
| Wood, pulp and paper products         | 15.4           | 17.4      | 30.5   | -4.7             | 9.5  | -9.5                 | P  | -4.8                                | P                    | 4.7                                 | P | 14.2 | P | 14.2 |
| Chemicals                             | 12.1           | 22.3      | 12.6   | 12.9             | 12.6   | 10.5                 | P  | 5.2                                 | P                    | -7.4                                | P | 16.5 | P | 11.3 |
| Ceramics, stone and clay              | 17.2           | 7.3       | -2.4   | 2.4              | 9.3  | 7.0                  | P  | 4.8                                 | P                    | -4.5                                | P | 14.0 | P | 9.2  |
| Iron and steel                        | 20.0           | 22.2      | 8.8  | 8.8              | 16.1   | 25.0                 | P  | 8.1                                 | P                    | -8.0                                | P | 10.8 | P | 2.7  |
| Non-ferrous metals                    | 12.2           | 12.8      | 23.1   | 21.0             | 8.1  | 13.2                 | P  | 7.9                                 | P                    | -0.2                                | P | 28.2 | P | 20.3 |
| Metals                                | 7.4            | 16.6      | 27.3   | 18.2             | 22.8   | 18.2                 | P  | 0.0                                 | P                    | -22.8                               | P | 18.2 | P | 18.2 |
| Industrial machinery                  | 22.9           | 21.6      | 7.7  | 11.1             | 12.4   | 9.9                  | P  | 12.4                                | P                    | 0.0                                 | P | 15.5 | P | 3.1  |
| Electrical machinery                  | 7.9            | 17.1      | 12.6   | 6.2              | -1.2   | 2.4                  | P  | -7.1                                | P                    | -5.9                                | P | 15.0 | P | 22.1 |
| Transportation equipment              | 8.2            | 12.3      | 3.8  | 4.8              | 2.2  | 7.9                  | P  | 11.9                                | P                    | 9.7                                 | P | 11.9 | P | 0.0  |
| Precision instruments                 | 7.0            | 0.0       | -1.9   | 3.9              | 3.5  | 3.4                  | P  | -18.0                               | P                    | -21.5                               | P | -4.1 | P | 13.9 |
| Other                                 | 5.8            | 15.0      | 21.3   | 6.6              | 4.3  | -0.8                 | P  | 3.8                                 | P                    | -0.5                                | P | 17.4 | P | 13.6 |

| Locally-made Sales              | D I            |           |  |                  |  |                      |  |                                     |                      |                                     |   |      |   |      |
|---------------------------------|----------------|-----------|--|------------------|--|----------------------|--|-------------------------------------|----------------------|-------------------------------------|---|------|---|------|
|                                 | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                                 |                  | 2004 Apr.-Jun.                                 |                      | 2004 Jul.-Sep.                                     |                                     | 2004 Oct.-Dec.       |                                     |   |      |   |      |
|                                 | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition Jul.-Sep. | Future Oct.-Dec. | Recognition of the current condition Oct.-Dec. | Future Jan.-Mar.2005 | Recognition of the current condition Jan.-Mar.2005 | DI points compared to previous term | Future Apr.-Jun.2005 | DI points compared to previous term |   |      |   |      |
| Manufacturing industry in total | 19.1           | 29.0      | 19.5   | 17.3             | 12.8   | 14.6                 | P  | 10.6                                | P                    | -2.2                                | P | 25.1 | P | 14.5 |
| Food and tobacco                | 14.3           | 35.7      | 43.2   | 37.2             | 29.1   | 27.9                 | P  | 26.1                                | P                    | -3.0                                | P | 32.4 | P | 6.3  |
| Textiles                        | 12.0           | 29.4      | 9.2  | -2.9             | -1.6   | 6.4                  | P  | -2.3                                | P                    | -0.7                                | P | 28.0 | P | 30.3 |
| Wood, pulp and paper products   | 17.9           | 28.0      | 7.2  | 17.9             | 4.1  | 12.5                 | P  | -12.0                               | P                    | -16.1                               | P | 4.0  | P | 16.0 |
| Chemicals                       | 24.6           | 33.6      | 20.6   | 25.0             | 15.2   | 21.8                 | P  | 18.4                                | P                    | 3.2                                 | P | 30.1 | P | 11.7 |
| Ceramics, stone and clay        | 29.8           | 29.7      | 16.4   | 21.8             | 17.5   | 7.6                  | P  | 15.4                                | P                    | -2.1                                | P | 32.1 | P | 16.7 |
| Iron and steel                  | 38.5           | 51.3      | 14.5   | -3.6             | 4.5  | 27.3                 | P  | 38.0                                | P                    | 33.5                                | P | 30.0 | P | -8.0 |
| Non-ferrous metals              | 38.8           | 32.6      | 31.9   | 23.9             | 32.6   | 17.0                 | P  | 8.9                                 | P                    | -23.7                               | P | 28.3 | P | 19.4 |
| Metals                          | 14.8           | 16.7      | 25.8   | 34.4             | 25.0   | 9.7                  | P  | 3.3                                 | P                    | -21.7                               | P | 26.7 | P | 23.4 |
| Industrial machinery            | 12.4           | 29.5      | 20.7   | 25.2             | 20.0   | 19.7                 | P  | 6.4                                 | P                    | -13.6                               | P | 23.7 | P | 17.3 |
| Electrical machinery            | 15.2           | 25.0      | 18.0   | 15.4             | 8.0  | 6.3                  | P  | -0.7                                | P                    | -8.7                                | P | 17.9 | P | 18.6 |
| Transportation equipment        | 21.2           | 30.2      | 15.6   | 16.4             | 16.4   | 22.1                 | P  | 20.7                                | P                    | 4.3                                 | P | 27.3 | P | 6.6  |
| Precision instruments           | 13.1           | 15.5      | 12.0   | 7.2              | 7.9  | 4.7                  | P  | -5.5                                | P                    | -13.4                               | P | 1.9  | P | 7.4  |
| Other                           | 20.2           | 29.0      | 32.5   | 17.1             | 9.5  | 12.8                 | P  | 13.4                                | P                    | 3.9                                 | P | 34.8 | P | 21.4 |

| Acquisition of tangible fixed assets | D I            |           |  |                  |  |                      |  |                                     |                      |                                     |   |       |   |      |
|--------------------------------------|----------------|-----------|--|------------------|--|----------------------|--|-------------------------------------|----------------------|-------------------------------------|---|-------|---|------|
|                                      | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                                 |                  | 2004 Apr.-Jun.                                 |                      | 2004 Jul.-Sep.                                     |                                     | 2004 Oct.-Dec.       |                                     |   |       |   |      |
|                                      | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition Jul.-Sep. | Future Oct.-Dec. | Recognition of the current condition Oct.-Dec. | Future Jan.-Mar.2005 | Recognition of the current condition Jan.-Mar.2005 | DI points compared to previous term | Future Apr.-Jun.2005 | DI points compared to previous term |   |       |   |      |
| Manufacturing industry in total      | 17.1           | 20.3      | 12.1   | 11.0             | 12.1   | 11.6                 | P  | 8.4                                 | P                    | -3.7                                | P | 13.4  | P | 5.0  |
| Food and tobacco                     | 28.8           | 27.6      | 20.5   | 15.6             | 19.2   | 16.9                 | P  | 15.3                                | P                    | -3.9                                | P | 18.4  | P | 3.1  |
| Textiles                             | 18.4           | 33.3      | 7.6  | 10.7             | 3.4  | 15.6                 | P  | 2.3                                 | P                    | -1.1                                | P | 10.2  | P | 7.9  |
| Wood, pulp and paper products        | 0.0            | -3.3      | -16.1  | -12.5            | -16.1  | -6.5                 | P  | -10.3                               | P                    | 5.8                                 | P | -10.3 | P | 0.0  |
| Chemicals                            | 9.6            | 18.4      | 13.7   | 12.8             | 11.0   | 10.5                 | P  | 6.5                                 | P                    | -4.5                                | P | 7.4   | P | 0.9  |
| Ceramics, stone and clay             | 18.8           | 18.8      | 12.8   | 19.6             | 2.1  | 8.4                  | P  | 8.4                                 | P                    | 6.3                                 | P | 22.0  | P | 13.6 |
| Iron and steel                       | 30.2           | 13.3      | 11.1   | 9.5              | 16.3   | 9.5                  | P  | 6.2                                 | P                    | -10.1                               | P | 18.0  | P | 11.8 |
| Non-ferrous metals                   | 29.4           | 26.0      | 2.0  | 3.7              | 7.8  | 3.9                  | P  | 19.3                                | P                    | 11.5                                | P | 19.2  | P | -0.1 |
| Metals                               | 29.7           | 12.1      | 29.0   | 27.3             | 30.6   | 30.5                 | P  | 20.6                                | P                    | -10.0                               | P | 36.4  | P | 15.8 |
| Industrial machinery                 | 14.2           | 17.0      | 13.1   | 14.8             | 12.7   | 15.5                 | P  | 5.9                                 | P                    | -6.8                                | P | 13.8  | P | 7.9  |
| Electrical machinery                 | 14.5           | 23.3      | 13.7   | 10.9             | 12.3   | 6.9                  | P  | 3.4                                 | P                    | -8.9                                | P | 12.1  | P | 8.7  |
| Transportation equipment             | 21.9           | 15.2      | 11.6   | 7.7              | 15.8   | 18.3                 | P  | 15.9                                | P                    | 0.1                                 | P | 17.7  | P | 1.8  |
| Precision instruments                | 5.3            | 13.0      | 3.3  | 1.7              | 4.9  | 6.9                  | P  | 2.0                                 | P                    | -2.9                                | P | 1.9   | P | -0.1 |
| Other                                | 19.4           | 23.4      | 12.8   | 14.7             | 13.9   | 10.8                 | P  | 13.1                                | P                    | -0.8                                | P | 12.0  | P | -1.1 |

| Sales to Japan                  | D I            |           |  |                  |  |                      |  |                                     |                                     |        |
|---------------------------------|----------------|-----------|--|------------------|--|----------------------|--|-------------------------------------|-------------------------------------|--------|
|                                 | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                                 |                  | 2004 Apr.-Jun.                                 |                      | 2004 Jul.-Sep.                                     |                                     | 2004 Oct.-Dec.                      |        |
|                                 | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition Jul.-Sep. | Future Oct.-Dec. | Recognition of the current condition Oct.-Dec. | Future Jan.-Mar.2005 | Recognition of the current condition Jan.-Mar.2005 | Future                              |                                     |        |
|                                 |                |           |  |                  |  |                      |  | DI points compared to previous term | DI points compared to previous term |        |
| Manufacturing industry in total | 7.0            | 13.6      | 7.6  | 4.0              | 2.5  | 4.0                  | P 0.0  | P -2.5                              | P 8.9                               | P 8.9  |
| Food and tobacco                | 6.0            | 5.7       | 9.5  | 7.3              | -5.3   | 8.1                  | P 4.7  | P 10.0                              | P 23.2                              | P 18.5 |
| Textiles                        | 7.3            | 11.7      | 13.4   | 7.6              | 9.5  | 21.7                 | P 1.6  | P -7.9                              | P 4.8                               | P 3.2  |
| Wood, pulp and paper products   | 7.1            | 7.4       | 8.0  | 0.0              | -12.5  | 0.0                  | P -15.4  | P -2.9                              | P 3.8                               | P 19.2 |
| Chemicals                       | 6.1            | 11.0      | 2.8  | 2.3              | 6.9  | 8.5                  | P 3.4  | P -3.5                              | P 9.8                               | P 6.4  |
| Ceramics, stone and clay        | 17.5           | 2.3       | 1.8  | 1.7              | -7.8   | -10.6                | P -14.8  | P -7.0                              | P 3.6                               | P 18.4 |
| Iron and steel                  | 3.0            | 7.7       | 0.0  | -3.5             | 0.0  | 3.3                  | P 0.0  | P 0.0                               | P 6.0                               | P 6.0  |
| Non-ferrous metals              | 7.2            | 10.5      | 27.5   | 26.8             | 7.5  | 7.5                  | P -2.5   | P -10.0                             | P 17.5                              | P 20.0 |
| Metals                          | 12.1           | 39.3      | 23.3   | 22.5             | 6.5  | -3.5                 | P 3.4  | P -3.1                              | P 27.6                              | P 24.2 |
| Industrial machinery            | 9.1            | 11.8      | 8.3  | 5.1              | 3.7  | 1.9                  | P -4.5   | P -8.2                              | P 8.1                               | P 12.6 |
| Electrical machinery            | 8.5            | 21.7      | 8.5  | 3.1              | 5.0  | 3.1                  | P -1.5   | P -6.5                              | P 10.6                              | P 12.1 |
| Transportation equipment        | 6.9            | 9.8       | 4.5  | 5.5              | 1.7  | 5.4                  | P 7.0  | P 5.3                               | P 6.4                               | P -0.6 |
| Precision instruments           | 1.7            | 8.6       | 4.7  | -6.4             | -14.3  | -6.3                 | P -13.5  | P 0.8                               | P 1.7                               | P 15.2 |
| Other                           | 0.8            | 5.7       | 8.7  | -2.2             | -5.4   | -4.6                 | P -0.8   | P 4.6                               | P 8.2                               | P 9.0  |

| Number of employees             | D I            |           |  |                  |  |                      |  |                                     |                                     |        |
|---------------------------------|----------------|-----------|--|------------------|--|----------------------|--|-------------------------------------|-------------------------------------|--------|
|                                 | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                                 |                  | 2004 Apr.-Jun.                                 |                      | 2004 Jul.-Sep.                                     |                                     | 2004 Oct.-Dec.                      |        |
|                                 | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition Jul.-Sep. | Future Oct.-Dec. | Recognition of the current condition Oct.-Dec. | Future Jan.-Mar.2005 | Recognition of the current condition Jan.-Mar.2005 | Future                              |                                     |        |
|                                 |                |           |  |                  |  |                      |  | DI points compared to previous term | DI points compared to previous term |        |
| Manufacturing industry in total | 6.5            | 8.4       | 7.9  | 4.3              | 5.4  | 4.8                  | P 7.7  | P 2.3                               | P 9.6                               | P 1.9  |
| Food and tobacco                | 9.7            | 5.2       | 10.3   | 3.3              | 12.0   | 6.6                  | P 1.1  | P -10.9                             | P 7.0                               | P 5.9  |
| Textiles                        | -9.5           | -4.7      | 0.6  | -3.4             | 3.8  | 5.1                  | P 7.4  | P 3.6                               | P 7.1                               | P -0.3 |
| Wood, pulp and paper products   | -2.6           | -28.2     | -5.0   | -15.3            | -11.4  | -3.0                 | P 0.0  | P 11.4                              | P 5.4                               | P 5.4  |
| Chemicals                       | 7.6            | 6.8       | 7.6  | 3.5              | 5.2  | 6.2                  | P 12.3   | P 7.1                               | P 10.2                              | P -2.1 |
| Ceramics, stone and clay        | 7.6            | -3.3      | 1.5  | 4.5              | 1.6  | -3.3                 | P 2.9  | P 1.3                               | P 5.8                               | P 2.9  |
| Iron and steel                  | 1.7            | 10.4      | 6.2  | 6.3              | 13.5   | 12.0                 | P 15.0   | P 1.5                               | P 11.6                              | P -3.4 |
| Non-ferrous metals              | 25.4           | 1.6       | 1.6  | 3.6              | 16.9   | 5.4                  | P 10.0   | P -6.9                              | P 17.5                              | P 7.5  |
| Metals                          | 2.5            | 13.1      | 17.5   | 19.5             | 14.3   | 16.7                 | P 18.2   | P 3.9                               | P 18.6                              | P 0.4  |
| Industrial machinery            | 3.8            | 11.7      | 13.7   | 12.9             | 6.1  | 11.1                 | P 6.4  | P 0.3                               | P 10.8                              | P 4.4  |
| Electrical machinery            | 5.1            | 9.5       | 10.0   | 4.7              | 3.3  | 3.7                  | P 5.8  | P 2.5                               | P 8.1                               | P 2.3  |
| Transportation equipment        | 15.9           | 17.0      | 9.2  | 5.6              | 7.9  | 3.9                  | P 11.8   | P 3.9                               | P 12.5                              | P 0.7  |
| Precision instruments           | 0.0            | 7.7       | 0.0  | -7.4             | -7.4   | -10.3                | P -10.0  | P -2.6                              | P -11.6                             | P -1.6 |
| Other                           | 3.4            | 8.5       | 4.5  | 2.8              | 6.2  | 4.6                  | P 4.4  | P -1.8                              | P 11.2                              | P 6.8  |

The purpose of the increase prospect in the amount of tangible-fixed-assets (except for land) acquisition

(Unit:%points)

|  | Purpose-oriented percentage |           |                  |                      |                      |                                     |                |      |
|--|-----------------------------|-----------|------------------|----------------------|----------------------|-------------------------------------|----------------|------|
|  | 2003 Oct.-Dec.              |           | 2004 Apr.-Jun.   |                      | 2004 Jul.-Sep.       |                                     | 2004 Oct.-Dec. |      |
|  | 2004 Jan.-Jun.              | Apr.-Sep. | Future Oct.-Dec. | Future Jan.-Mar.2005 | Future Apr.-Jun.2005 | DI points compared to previous term |                |      |
| Productive capacity reinforcement          |                             |           |                  |                      |                      |                                     | 61.5           | 63.0 |
| Updating and repair                        | 34.8                        | 33.2      | 27.4             | 27.5                 | P 26.6               | P -0.9                              |                |      |
| Rationalization and increase in efficiency | 19.8                        | 25.2      | 17.5             | 20.0                 | P 21.2               | P 1.2                               |                |      |
| Others                                     | 7.5                         | 5.9       | 6.6              | 9.1                  | P 5.6                | P -3.5                              |                |      |

| Productive capacity reinforcement | Purpose-oriented percentage |                |                  |                      |                      |                                      |
|-----------------------------------|-----------------------------|----------------|------------------|----------------------|----------------------|--------------------------------------|
|                                   | 2003 Oct.-Dec.              | 2004 Jan.-Mar. | 2004 Apr.-Jun.   | 2004 Jul.-Sep.       | 2004 Oct.-Dec.       |                                      |
|                                   | 2004 Jan.-Jun.              | Apr.-Sep.      | Future Oct.-Dec. | Future Jan.-Mar.2005 | Future Apr.-Jun.2005 | D I points compared to previous term |
| Manufacturing industry in total   | 61.5                        | 63.0           | 71.0             | 69.3                 | P 72.5               | P 3.2                                |
| Food and tobacco                  | 65.4                        | 56.7           | 85.7             | 60.0                 | P 62.5               | P 2.5                                |
| Textiles                          | 48.7                        | 50.9           | 68.6             | 54.3                 | P 51.7               | P -2.6                               |
| Wood, pulp and paper products     | 60.0                        | 66.7           | 50.0             | 75.0                 | P 75.0               | P 0.0                                |
| Chemicals                         | 57.1                        | 53.1           | 53.6             | 68.8                 | P 73.5               | P 4.7                                |
| Ceramics, stone and clay          | 54.5                        | 58.3           | 54.5             | 50.0                 | P 62.5               | P 12.5                               |
| Iron and steel                    | 50.0                        | 57.1           | 44.4             | 70.0                 | P 69.2               | P -0.8                               |
| Non-ferrous metals                | 63.2                        | 85.0           | 84.6             | 90.0                 | P 100.0              | P 10.0                               |
| Metals                            | 33.3                        | 57.1           | 80.0             | 75.0                 | P 92.3               | P 17.3                               |
| Industrial machinery              | 70.5                        | 76.7           | 77.3             | 75.6                 | P 73.0               | P -2.6                               |
| Electrical machinery              | 66.7                        | 60.8           | 73.3             | 72.6                 | P 73.8               | P 1.2                                |
| Transportation equipment          | 60.9                        | 77.5           | 77.6             | 66.7                 | P 71.6               | P 4.9                                |
| Precision instruments             | 88.9                        | 54.5           | 40.0             | 57.1                 | P 57.1               | P 0.0                                |
| Other                             | 59.0                        | 51.3           | 77.8             | 75.8                 | P 83.9               | P 8.1                                |

| Rationalization and increase in efficiency | Purpose-oriented percentage |                |                  |                      |                      |                                      |
|--|-----------------------------|----------------|------------------|----------------------|----------------------|--------------------------------------|
|  | 2003 Oct.-Dec.              | 2004 Jan.-Mar. | 2004 Apr.-Jun.   | 2004 Jul.-Sep.       | 2004 Oct.-Dec.       |                                      |
|  | 2004 Jan.-Jun.              | Apr.-Sep.      | Future Oct.-Dec. | Future Jan.-Mar.2005 | Future Apr.-Jun.2005 | D I points compared to previous term |
| Manufacturing industry in total            | 19.8                        | 25.2           | 17.5             | 20.0                 | P 21.2               | P 1.2                                |
| Food and tobacco                           | 15.4                        | 16.7           | 21.4             | 13.3                 | P 25.0               | P 11.7                               |
| Textiles                                   | 30.8                        | 30.2           | 20.0             | 22.9                 | P 31.0               | P 8.1                                |
| Wood, pulp and paper products              | 40.0                        | 50.0           | 25.0             | 25.0                 | P 25.0               | P 0.0                                |
| Chemicals                                  | 12.2                        | 17.2           | 23.2             | 20.8                 | P 16.3               | P -4.5                               |
| Ceramics, stone and clay                   | 9.1                         | 16.7           | 27.3             | 16.7                 | P 31.2               | P 14.5                               |
| Iron and steel                             | 42.9                        | 14.3           | 22.2             | 0.0                  | P 15.4               | P 15.4                               |
| Non-ferrous metals                         | 21.1                        | 30.0           | 23.1             | 30.0                 | P 15.4               | P -14.6                              |
| Metals                                     | 25.0                        | 28.6           | 20.0             | 0.0                  | P 0.0                | P 0.0                                |
| Industrial machinery                       | 22.7                        | 20.9           | 11.4             | 20.0                 | P 16.2               | P -3.8                               |
| Electrical machinery                       | 23.2                        | 32.6           | 20.0             | 18.6                 | P 17.8               | P -0.8                               |
| Transportation equipment                   | 10.4                        | 12.7           | 6.0              | 24.5                 | P 30.3               | P 5.8                                |
| Precision instruments                      | 22.2                        | 36.4           | 0.0              | 28.6                 | P 14.3               | P -14.3                              |
| Other                                      | 23.1                        | 35.9           | 19.4             | 18.2                 | P 12.9               | P -5.3                               |

| Updating and repair             | Purpose-oriented percentage |                |                  |                      |                      |                                      |
|---------------------------------|-----------------------------|----------------|------------------|----------------------|----------------------|--------------------------------------|
|                                 | 2003 Oct.-Dec.              | 2004 Jan.-Mar. | 2004 Apr.-Jun.   | 2004 Jul.-Sep.       | 2004 Oct.-Dec.       |                                      |
|                                 | 2004 Jan.-Jun.              | Apr.-Sep.      | Future Oct.-Dec. | Future Jan.-Mar.2005 | Future Apr.-Jun.2005 | D I points compared to previous term |
| Manufacturing industry in total | 34.8                        | 33.2           | 27.4             | 27.5                 | P 26.6               | P -0.9                               |
| Food and tobacco                | 50.0                        | 56.7           | 35.7             | 46.7                 | P 56.2               | P 9.5                                |
| Textiles                        | 43.6                        | 41.5           | 42.9             | 40.0                 | P 31.0               | P -9.0                               |
| Wood, pulp and paper products   | 20.0                        | 50.0           | 50.0             | 0.0                  | P 50.0               | P 50.0                               |
| Chemicals                       | 44.9                        | 37.5           | 41.1             | 31.2                 | P 30.6               | P -0.6                               |
| Ceramics, stone and clay        | 27.3                        | 41.7           | 18.2             | 33.3                 | P 25.0               | P -8.3                               |
| Iron and steel                  | 50.0                        | 71.4           | 55.6             | 40.0                 | P 46.2               | P 6.2                                |
| Non-ferrous metals              | 36.8                        | 15.0           | 23.1             | 20.0                 | P 23.1               | P 3.1                                |
| Metals                          | 33.3                        | 42.9           | 30.0             | 33.3                 | P 30.8               | P -2.5                               |
| Industrial machinery            | 20.5                        | 25.6           | 18.2             | 17.8                 | P 27.0               | P 9.2                                |
| Electrical machinery            | 26.1                        | 23.2           | 15.8             | 18.6                 | P 21.5               | P 2.9                                |
| Transportation equipment        | 40.9                        | 34.3           | 26.9             | 33.3                 | P 16.5               | P -16.8                              |
| Precision instruments           | 22.2                        | 36.4           | 60.0             | 14.3                 | P 42.9               | P 28.6                               |
| Other                           | 33.3                        | 43.6           | 27.8             | 27.3                 | P 38.7               | P 11.4                               |

| Others                          | Purpose-oriented percentage |                |                  |                      |                      |                                      |
|---------------------------------|-----------------------------|----------------|------------------|----------------------|----------------------|--------------------------------------|
|                                 | 2003 Oct.-Dec.              | 2004 Jan.-Mar. | 2004 Apr.-Jun.   | 2004 Jul.-Sep.       | 2004 Oct.-Dec.       |                                      |
|                                 | 2004 Jan.-Jun.              | Apr.-Sep.      | Future Oct.-Dec. | Future Jan.-Mar.2005 | Future Apr.-Jun.2005 | D I points compared to previous term |
| Manufacturing industry in total | 7.5                         | 5.9            | 6.6              | 9.1                  | P 5.6                | P -3.5                               |
| Food and tobacco                | 3.8                         | 6.7            | 0.0              | 0.0                  | P 6.2                | P 6.2                                |
| Textiles                        | 7.7                         | 3.8            | 5.7              | 8.6                  | P 6.9                | P -1.7                               |
| Wood, pulp and paper products   | 40.0                        | 0.0            | 0.0              | 25.0                 | P 25.0               | P 0.0                                |
| Chemicals                       | 14.3                        | 15.6           | 7.1              | 10.4                 | P 12.2               | P 1.8                                |
| Ceramics, stone and clay        | 9.1                         | 16.7           | 0.0              | 16.7                 | P 0.0                | P -16.7                              |
| Iron and steel                  | 7.1                         | 0.0            | 11.1             | 0.0                  | P 0.0                | P 0.0                                |
| Non-ferrous metals              | 0.0                         | 0.0            | 0.0              | 10.0                 | P 0.0                | P -10.0                              |
| Metals                          | 8.3                         | 0.0            | 0.0              | 25.0                 | P 0.0                | P -25.0                              |
| Industrial machinery            | 4.5                         | 9.3            | 11.4             | 8.9                  | P 8.1                | P -0.8                               |
| Electrical machinery            | 6.5                         | 2.8            | 6.7              | 8.0                  | P 6.5                | P -1.5                               |
| Transportation equipment        | 7.0                         | 7.8            | 6.0              | 9.8                  | P 4.6                | P -5.2                               |
| Precision instruments           | 0.0                         | 0.0            | 20.0             | 0.0                  | P 0.0                | P 0.0                                |
| Other                           | 10.3                        | 2.6            | 8.3              | 9.1                  | P 0.0                | P -9.1                               |

- 2 . Prospect breakdown list North America

(Unit: \$points)

| Sales                           | D I            |           |                                      |           |                |               |                                      |               |                 |               |                                     |                                     |   |       |
|---------------------------------|----------------|-----------|--------------------------------------|-----------|----------------|---------------|--------------------------------------|---------------|-----------------|---------------|-------------------------------------|-------------------------------------|---|-------|
|                                 | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                       |           | 2004 Apr.-Jun. |               | 2004 Jul.-Sep.                       |               | 2004 Oct.- Dec. |               |                                     |                                     |   |       |
|                                 | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition |           | Future         |               | Recognition of the current condition |               | Future          |               |                                     |                                     |   |       |
|                                 |                |           | Jul.-Sep.                            | Oct.-Dec. | Oct.- Dec.     | Jan.-Mar.2005 | Jan.-Mar.2005                        | Apr.-Jun.2005 | Apr.-Jun.2005   | Apr.-Jun.2005 | Dl points compared to previous term | Dl points compared to previous term |   |       |
| Manufacturing industry in total | 19.0           | 23.5      | 16.7                                 | 15.5      | 11.1           | 16.8          | P                                    | 17.3          | P               | 6.2           | P                                   | 24.2                                | P | 6.9   |
| Food and tobacco                | 26.9           | 26.7      | 37.5                                 | 26.1      | 22.2           | 35.3          | P                                    | 36.4          | P               | 14.2          | P                                   | 19.1                                | P | -17.3 |
| Textiles                        | 44.5           | 77.8      | 40.0                                 | 44.5      | -12.5          | 28.6          | P                                    | -44.4         | P               | -31.9         | P                                   | 42.9                                | P | 87.3  |
| Wood, pulp and paper products   | 16.6           | 0.0       | 0.0                                  | 20.0      | 0.0            | 0.0           | P                                    | 0.0           | P               | 0.0           | P                                   | -25.0                               | P | -25.0 |
| Chemicals                       | 17.0           | 25.0      | 16.4                                 | 11.5      | 15.0           | 28.3          | P                                    | 12.5          | P               | -2.5          | P                                   | 21.1                                | P | 8.6   |
| Ceramics, stone and clay        | 31.3           | 31.3      | 12.5                                 | 6.3       | 13.3           | 13.4          | P                                    | 43.8          | P               | 30.5          | P                                   | 31.3                                | P | -12.5 |
| Iron and steel                  | 38.5           | 70.0      | -13.3                                | -12.4     | -16.7          | -8.3          | P                                    | 6.2           | P               | 22.9          | P                                   | 12.5                                | P | 6.3   |
| Non-ferrous metals              | 45.4           | 41.7      | 50.0                                 | 41.7      | 38.4           | 38.5          | P                                    | 25.0          | P               | -13.4         | P                                   | 66.7                                | P | 41.7  |
| Metals                          | 16.7           | 33.3      | 50.0                                 | 50.0      | 40.0           | 40.0          | P                                    | 50.0          | P               | 10.0          | P                                   | 50.0                                | P | 0.0   |
| Industrial machinery            | 15.9           | 20.9      | 26.1                                 | 26.1      | 22.9           | 28.3          | P                                    | 35.0          | P               | 12.1          | P                                   | 25.0                                | P | -10.0 |
| Electrical machinery            | 13.7           | 12.2      | 16.1                                 | 19.2      | 2.6            | -1.3          | P                                    | 4.9           | P               | 2.3           | P                                   | 17.7                                | P | 12.8  |
| Transportation equipment        | 14.1           | 22.3      | 7.9                                  | 15.1      | 12.4           | 16.1          | P                                    | 19.1          | P               | 6.7           | P                                   | 23.3                                | P | 4.2   |
| Precision instruments           | -22.2          | -22.2     | 12.5                                 | -25.0     | 11.1           | 11.1          | P                                    | 14.3          | P               | 3.2           | P                                   | 16.7                                | P | 2.4   |
| Other                           | 31.6           | 26.3      | 20.9                                 | 2.4       | -2.7           | 14.3          | P                                    | 11.4          | P               | 14.1          | P                                   | 32.3                                | P | 20.9  |

| Locally-made Sales              | D I            |           |                                      |           |                |               |                                      |               |                 |               |                                     |                                     |   |       |
|---------------------------------|----------------|-----------|--------------------------------------|-----------|----------------|---------------|--------------------------------------|---------------|-----------------|---------------|-------------------------------------|-------------------------------------|---|-------|
|                                 | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                       |           | 2004 Apr.-Jun. |               | 2004 Jul.-Sep.                       |               | 2004 Oct.- Dec. |               |                                     |                                     |   |       |
|                                 | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition |           | Future         |               | Recognition of the current condition |               | Future          |               |                                     |                                     |   |       |
|                                 |                |           | Jul.-Sep.                            | Oct.-Dec. | Oct.- Dec.     | Jan.-Mar.2005 | Jan.-Mar.2005                        | Apr.-Jun.2005 | Apr.-Jun.2005   | Apr.-Jun.2005 | Dl points compared to previous term | Dl points compared to previous term |   |       |
| Manufacturing industry in total | 19.9           | 27.7      | 16.2                                 | 14.1      | 9.8            | 17.0          | P                                    | 19.2          | P               | 9.4           | P                                   | 24.4                                | P | 5.2   |
| Food and tobacco                | 26.1           | 33.3      | 55.6                                 | 47.1      | 37.5           | 26.7          | P                                    | 45.0          | P               | 7.5           | P                                   | 21.1                                | P | -23.9 |
| Textiles                        | 42.8           | 75.0      | 33.3                                 | 20.0      | -16.6          | 20.0          | P                                    | -37.5         | P               | -20.9         | P                                   | 33.3                                | P | 70.8  |
| Wood, pulp and paper products   | 16.6           | 50.0      | 0.0                                  | 20.0      | 0.0            | 0.0           | P                                    | 0.0           | P               | 0.0           | P                                   | -25.0                               | P | -25.0 |
| Chemicals                       | 18.0           | 23.1      | 21.6                                 | 17.7      | 7.7            | 26.9          | P                                    | 18.5          | P               | 10.8          | P                                   | 27.2                                | P | 8.7   |
| Ceramics, stone and clay        | 38.4           | 41.7      | 13.4                                 | 6.7       | 13.3           | 13.4          | P                                    | 54.5          | P               | 41.2          | P                                   | 41.7                                | P | -12.8 |
| Iron and steel                  | 38.5           | 57.1      | -16.6                                | -30.8     | -22.2          | -11.1         | P                                    | 7.7           | P               | 29.9          | P                                   | 15.4                                | P | 7.7   |
| Non-ferrous metals              | 50.0           | 40.0      | 33.3                                 | 44.4      | 66.7           | 33.3          | P                                    | 33.3          | P               | -33.4         | P                                   | 66.7                                | P | 33.4  |
| Metals                          | 25.0           | 25.0      | 50.0                                 | 50.0      | 40.0           | 40.0          | P                                    | 50.0          | P               | 10.0          | P                                   | 50.0                                | P | 0.0   |
| Industrial machinery            | 15.7           | 19.4      | 16.6                                 | 19.5      | 15.4           | 26.3          | P                                    | 31.4          | P               | 16.0          | P                                   | 17.1                                | P | -14.3 |
| Electrical machinery            | 16.7           | 13.2      | 12.5                                 | 12.4      | 3.8            | 7.5           | P                                    | 6.3           | P               | 2.5           | P                                   | 12.5                                | P | 6.2   |
| Transportation equipment        | 13.4           | 28.2      | 8.0                                  | 14.6      | 10.6           | 15.2          | P                                    | 18.4          | P               | 7.8           | P                                   | 24.2                                | P | 5.8   |
| Precision instruments           | 0.0            | 0.0       | 12.5                                 | -25.0     | 22.2           | 0.0           | P                                    | 14.3          | P               | -7.9          | P                                   | 0.0                                 | P | -14.3 |
| Other                           | 28.5           | 39.4      | 24.3                                 | 0.0       | -8.6           | 14.7          | P                                    | 16.1          | P               | 24.7          | P                                   | 41.4                                | P | 25.3  |

| Exports to countries other than Japan | D I            |           |                                      |           |                |               |                                      |               |                 |               |                                     |                                     |   |        |
|---------------------------------------|----------------|-----------|--------------------------------------|-----------|----------------|---------------|--------------------------------------|---------------|-----------------|---------------|-------------------------------------|-------------------------------------|---|--------|
|                                       | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                       |           | 2004 Apr.-Jun. |               | 2004 Jul.-Sep.                       |               | 2004 Oct.- Dec. |               |                                     |                                     |   |        |
|                                       | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition |           | Future         |               | Recognition of the current condition |               | Future          |               |                                     |                                     |   |        |
|                                       |                |           | Jul.-Sep.                            | Oct.-Dec. | Oct.- Dec.     | Jan.-Mar.2005 | Jan.-Mar.2005                        | Apr.-Jun.2005 | Apr.-Jun.2005   | Apr.-Jun.2005 | Dl points compared to previous term | Dl points compared to previous term |   |        |
| Manufacturing industry in total       | 9.2            | 9.0       | 2.1                                  | 1.4       | 0.7            | 6.8           | P                                    | 6.6           | P               | 5.9           | P                                   | 8.1                                 | P | 1.5    |
| Food and tobacco                      | 14.3           | 23.5      | 20.0                                 | 10.0      | 18.2           | 30.0          | P                                    | 18.2          | P               | 0.0           | P                                   | 18.2                                | P | 0.0    |
| Textiles                              | 75.0           | 75.0      | 0.0                                  | -25.0     | -25.0          | 0.0           | P                                    | -25.0         | P               | 0.0           | P                                   | 66.7                                | P | 91.7   |
| Wood, pulp and paper products         | 0.0            | 0.0       | 25.0                                 | 25.0      | -33.3          | 0.0           | P                                    | 50.0          | P               | 83.3          | P                                   | -50.0                               | P | -100.0 |
| Chemicals                             | 0.0            | 16.2      | 15.2                                 | 8.7       | 2.3            | 13.9          | P                                    | 2.5           | P               | 0.2           | P                                   | 4.9                                 | P | 2.4    |
| Ceramics, stone and clay              | 30.0           | 0.0       | -7.7                                 | 0.0       | 7.7            | 7.7           | P                                    | 11.1          | P               | 3.4           | P                                   | 20.0                                | P | 8.9    |
| Iron and steel                        | 10.0           | 20.0      | 0.0                                  | 0.0       | 11.1           | 0.0           | P                                    | 0.0           | P               | -11.1         | P                                   | 0.0                                 | P | 0.0    |
| Non-ferrous metals                    | 50.0           | 40.0      | 50.0                                 | 50.0      | 25.0           | 25.0          | P                                    | 25.0          | P               | 0.0           | P                                   | 25.0                                | P | 0.0    |
| Metals                                | 0.0            | 0.0       | 0.0                                  | 0.0       | 0.0            | 0.0           | P                                    | 0.0           | P               | 0.0           | P                                   | 0.0                                 | P | 0.0    |
| Industrial machinery                  | 12.1           | 8.8       | 2.9                                  | 2.9       | 8.1            | 8.1           | P                                    | 9.7           | P               | 1.6           | P                                   | 9.7                                 | P | 0.0    |
| Electrical machinery                  | 8.9            | 0.0       | 2.6                                  | -2.7      | -6.8           | 2.3           | P                                    | -2.7          | P               | 4.1           | P                                   | 5.4                                 | P | 8.1    |
| Transportation equipment              | 3.5            | 7.3       | -3.4                                 | -1.1      | -2.6           | 3.9           | P                                    | 13.3          | P               | 15.9          | P                                   | 8.6                                 | P | -4.7   |
| Precision instruments                 | 22.2           | -11.1     | -25.0                                | 0.0       | 12.5           | 12.5          | P                                    | 0.0           | P               | -12.5         | P                                   | 16.7                                | P | 16.7   |
| Other                                 | 4.6            | 5.0       | -8.0                                 | -8.0      | -4.4           | 0.0           | P                                    | -5.3          | P               | -0.9          | P                                   | 0.0                                 | P | 5.3    |

| Acquisition of tangible fixed assets | D I            |           |                                      |           |                |               |                                      |               |                 |               |                                     |                                     |   |       |
|--------------------------------------|----------------|-----------|--------------------------------------|-----------|----------------|---------------|--------------------------------------|---------------|-----------------|---------------|-------------------------------------|-------------------------------------|---|-------|
|                                      | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                       |           | 2004 Apr.-Jun. |               | 2004 Jul.-Sep.                       |               | 2004 Oct.- Dec. |               |                                     |                                     |   |       |
|                                      | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition |           | Future         |               | Recognition of the current condition |               | Future          |               |                                     |                                     |   |       |
|                                      |                |           | Jul.-Sep.                            | Oct.-Dec. | Oct.- Dec.     | Jan.-Mar.2005 | Jan.-Mar.2005                        | Apr.-Jun.2005 | Apr.-Jun.2005   | Apr.-Jun.2005 | Dl points compared to previous term | Dl points compared to previous term |   |       |
| Manufacturing industry in total      | 11.7           | 13.8      | 4.8                                  | 11.2      | 7.6            | 12.0          | P                                    | 11.7          | P               | 4.1           | P                                   | 13.9                                | P | 2.2   |
| Food and tobacco                     | 28.6           | 33.3      | 26.3                                 | 11.1      | 23.5           | 20.0          | P                                    | 5.6           | P               | -17.9         | P                                   | 16.6                                | P | 11.0  |
| Textiles                             | 25.0           | 14.3      | -62.5                                | -28.6     | -14.3          | 0.0           | P                                    | 16.6          | P               | 30.9          | P                                   | 0.0                                 | P | -16.6 |
| Wood, pulp and paper products        | 20.0           | 25.0      | 25.0                                 | 0.0       | 0.0            | 0.0           | P                                    | 0.0           | P               | 0.0           | P                                   | 0.0                                 | P | 0.0   |
| Chemicals                            | 0.0            | 22.2      | 16.3                                 | 20.4      | 10.7           | 10.9          | P                                    | 16.2          | P               | 5.5           | P                                   | 18.6                                | P | 2.4   |
| Ceramics, stone and clay             | 15.4           | 8.3       | 20.0                                 | 33.3      | -14.3          | 7.2           | P                                    | 6.7           | P               | 21.0          | P                                   | 40.0                                | P | 33.3  |
| Iron and steel                       | 36.4           | -25.0     | 11.1                                 | 28.6      | 22.2           | 37.5          | P                                    | 0.0           | P               | -22.2         | P                                   | 7.7                                 | P | 7.7   |
| Non-ferrous metals                   | 9.1            | -9.1      | 10.0                                 | 18.2      | 18.2           | 8.3           | P                                    | 0.0           | P               | -18.2         | P                                   | 10.0                                | P | 10.0  |
| Metals                               | 20.0           | 25.0      | 0.0                                  | 20.0      | 40.0           | 40.0          | P                                    | 40.0          | P               | 20.0          | P                                   | 40.0                                | P | 0.0   |
| Industrial machinery                 | 8.6            | 8.5       | 3.0                                  | 19.5      | 12.2           | 4.7           | P                                    | 5.5           | P               | -6.7          | P                                   | 0.0                                 | P | -5.5  |
| Electrical machinery                 | 2.1            | 3.9       | 0.0                                  | 4.2       | 8.0            | 0.0           | P                                    | -2.8          | P               | -10.8         | P                                   | 5.4                                 | P | 8.2   |
| Transportation equipment             | 12.7           | 17.3      | 5.2                                  | 8.7       | 6.1            | 15.5          | P                                    | 19.0          | P               | 12.9          | P                                   | 18.3                                | P | -0.7  |
| Precision instruments                | 14.3           | 12.5      | -14.3                                | -14.3     | -14.3          | 14.3          | P                                    | 0.0           | P               | 14.3          | P                                   | 16.7                                | P | 16.7  |
| Other                                | 15.1           | 6.4       | -9.0                                 | 3.3       | 3.1            | 24.1          | P                                    | 14.8          | P               | 11.7          | P                                   | 3.8                                 | P | -11.0 |

| Sales to Japan                  | D I               |           |                                      |           |                                      |                |                                      |                |                                      |                          |                                      |       |   |       |
|---------------------------------|-------------------|-----------|--------------------------------------|-----------|--------------------------------------|----------------|--------------------------------------|----------------|--------------------------------------|--------------------------|--------------------------------------|-------|---|-------|
|                                 | 2003 Oct.-Dec.    |           | 2004 Jan.-Mar.                       |           | 2004 Apr.-Jun.                       |                | 2004 Jul.-Sep.                       |                | 2004 Oct.-Dec.                       |                          |                                      |       |   |       |
|                                 | 2004<br>Jan.-Jun. | Apr.-Sep. | Recognition of the current condition |           | Recognition of the current condition |                | Recognition of the current condition |                | D I points compared to previous term | Future<br>Apr.-Jun. 2005 | D I points compared to previous term |       |   |       |
|                                 |                   |           | Jul.-Sep.                            | Oct.-Dec. | Oct.-Dec.                            | Jan.-Mar. 2005 | Jan.-Mar. 2005                       | Jan.-Mar. 2005 |                                      |                          |                                      |       |   |       |
| Manufacturing industry in total | -0.7              | 0.0       | -2.0                                 | -4.0      | -1.0                                 | -1.5           | P                                    | -1.1           | P                                    | -0.1                     | P                                    | 0.3   | P | 1.4   |
| Food and tobacco                | 11.1              | 4.7       | -7.7                                 | -15.4     | -16.7                                | 18.2           | P                                    | 7.2            | P                                    | 23.9                     | P                                    | 0.0   | P | -7.2  |
| Textiles                        | -20.0             | 0.0       | -25.0                                | -25.0     | 0.0                                  | 0.0            | P                                    | 0.0            | P                                    | 0.0                      | P                                    | 0.0   | P | 0.0   |
| Wood, pulp and paper products   | 0.0               | 0.0       | -33.3                                | -33.3     | -33.3                                | -33.3          | P                                    | -33.3          | P                                    | 0.0                      | P                                    | 0.0   | P | 33.3  |
| Chemicals                       | -2.6              | 2.7       | -4.3                                 | -8.9      | 14.6                                 | 4.8            | P                                    | 10.2           | P                                    | -4.4                     | P                                    | 7.5   | P | -2.7  |
| Ceramics, stone and clay        | 0.0               | 0.0       | -14.3                                | -14.3     | -23.1                                | -23.1          | P                                    | -10.0          | P                                    | 13.1                     | P                                    | -9.1  | P | 0.9   |
| Iron and steel                  | 0.0               | 0.0       | 0.0                                  | 0.0       | 0.0                                  | 0.0            | P                                    | 0.0            | P                                    | 0.0                      | P                                    | 0.0   | P | 0.0   |
| Non-ferrous metals              | 16.7              | 20.0      | 33.3                                 | 33.3      | 0.0                                  | 16.7           | P                                    | 20.0           | P                                    | 20.0                     | P                                    | 20.0  | P | 0.0   |
| Metals                          | -33.3             | 0.0       | 0.0                                  | 0.0       | 0.0                                  | 0.0            | P                                    | 0.0            | P                                    | 0.0                      | P                                    | 0.0   | P | 0.0   |
| Industrial machinery            | 0.0               | 3.3       | 3.1                                  | -3.1      | 0.0                                  | -6.2           | P                                    | 0.0            | P                                    | 0.0                      | P                                    | 3.5   | P | 3.5   |
| Electrical machinery            | -9.1              | -2.4      | -5.0                                 | -10.0     | -2.3                                 | -7.3           | P                                    | -8.3           | P                                    | -6.0                     | P                                    | -2.8  | P | 5.5   |
| Transportation equipment        | 5.5               | 0.0       | 1.1                                  | 2.1       | 1.2                                  | 2.3            | P                                    | 0.0            | P                                    | -1.2                     | P                                    | 1.2   | P | 1.2   |
| Precision instruments           | -25.0             | -25.0     | 0.0                                  | -12.5     | 0.0                                  | 0.0            | P                                    | 0.0            | P                                    | 0.0                      | P                                    | -16.7 | P | -16.7 |
| Other                           | -4.1              | -4.7      | -4.2                                 | 0.0       | -13.6                                | -9.5           | P                                    | -17.4          | P                                    | -3.8                     | P                                    | -9.1  | P | 8.3   |

| Number of employees             | D I               |           |                                      |           |                                      |                |                                      |                |                                      |                          |                                      |       |   |      |
|---------------------------------|-------------------|-----------|--------------------------------------|-----------|--------------------------------------|----------------|--------------------------------------|----------------|--------------------------------------|--------------------------|--------------------------------------|-------|---|------|
|                                 | 2003 Oct.-Dec.    |           | 2004 Jan.-Mar.                       |           | 2004 Apr.-Jun.                       |                | 2004 Jul.-Sep.                       |                | 2004 Oct.-Dec.                       |                          |                                      |       |   |      |
|                                 | 2004<br>Jan.-Jun. | Apr.-Sep. | Recognition of the current condition |           | Recognition of the current condition |                | Recognition of the current condition |                | D I points compared to previous term | Future<br>Apr.-Jun. 2005 | D I points compared to previous term |       |   |      |
|                                 |                   |           | Jul.-Sep.                            | Oct.-Dec. | Oct.-Dec.                            | Jan.-Mar. 2005 | Jan.-Mar. 2005                       | Jan.-Mar. 2005 |                                      |                          |                                      |       |   |      |
| Manufacturing industry in total | 0.9               | 3.6       | 2.3                                  | 0.5       | 4.7                                  | 2.5            | P                                    | 2.4            | P                                    | -2.3                     | P                                    | 4.7   | P | 2.3  |
| Food and tobacco                | 3.6               | 3.1       | 8.7                                  | -15.0     | 8.3                                  | 0.0            | P                                    | -4.1           | P                                    | -12.4                    | P                                    | -4.8  | P | -0.7 |
| Textiles                        | -22.2             | -11.1     | -20.0                                | -22.2     | 22.2                                 | 28.6           | P                                    | -11.1          | P                                    | -33.3                    | P                                    | 12.5  | P | 23.6 |
| Wood, pulp and paper products   | -28.6             | -50.0     | 16.6                                 | -60.0     | -20.0                                | -25.0          | P                                    | -33.3          | P                                    | -13.3                    | P                                    | -20.0 | P | 13.3 |
| Chemicals                       | -4.2              | 2.1       | 0.0                                  | -1.7      | -1.8                                 | -1.7           | P                                    | -3.6           | P                                    | -1.8                     | P                                    | -3.7  | P | -0.1 |
| Ceramics, stone and clay        | 29.4              | 6.3       | 6.3                                  | 6.2       | 13.3                                 | 6.6            | P                                    | 7.1            | P                                    | -6.2                     | P                                    | 0.0   | P | -7.1 |
| Iron and steel                  | 7.2               | 27.3      | 18.8                                 | 6.2       | 9.1                                  | 0.0            | P                                    | 0.0            | P                                    | -9.1                     | P                                    | 0.0   | P | 0.0  |
| Non-ferrous metals              | 38.5              | 13.4      | 0.0                                  | 8.4       | 21.4                                 | 0.0            | P                                    | -7.1           | P                                    | -28.5                    | P                                    | 16.7  | P | 23.8 |
| Metals                          | 33.3              | 0.0       | 0.0                                  | 0.0       | -16.7                                | 16.6           | P                                    | 0.0            | P                                    | 16.7                     | P                                    | 16.6  | P | 16.6 |
| Industrial machinery            | -10.9             | 4.4       | 8.9                                  | 13.3      | 12.0                                 | 14.3           | P                                    | 10.0           | P                                    | -2.0                     | P                                    | 7.5   | P | -2.5 |
| Electrical machinery            | -9.6              | -4.2      | 1.5                                  | 0.0       | 6.6                                  | 6.6            | P                                    | 3.2            | P                                    | -3.4                     | P                                    | 4.9   | P | 1.7  |
| Transportation equipment        | 5.4               | 9.9       | 0.0                                  | 0.0       | 0.7                                  | -2.2           | P                                    | 5.5            | P                                    | 4.8                      | P                                    | 5.6   | P | 0.1  |
| Precision instruments           | 12.5              | 12.5      | 14.3                                 | 14.3      | 28.6                                 | 0.0            | P                                    | 0.0            | P                                    | -28.6                    | P                                    | 0.0   | P | 0.0  |
| Other                           | 0.0               | -5.1      | -2.4                                 | 2.5       | 0.0                                  | 0.0            | P                                    | 5.7            | P                                    | 5.7                      | P                                    | 17.1  | P | 11.4 |

The purpose of the increase prospect in the amount of tangible-fixed-assets (except for land) acquisition

(Unit:%points)

|  | Purpose-oriented percentage |           |                     |                          |                          |
|--|-----------------------------|-----------|---------------------|--------------------------|--------------------------|
|  | 2003 Oct.-Dec.              |           | 2004 Apr.-Jun.      |                          | 2004 Oct.-Dec.           |
|  | 2004<br>Jan.-Jun.           | Apr.-Sep. | Future<br>Oct.-Dec. | Future<br>Jan.-Mar. 2005 | Future<br>Apr.-Jun. 2005 |
| Productive capacity reinforcement          | 55.1                        | 55.4      | 63.6                | 60.0                     | P 67.6                   |
| Updating and repair                        | 46.2                        | 39.8      | 28.8                | 35.7                     | P 29.4                   |
| Rationalization and increase in efficiency | 26.9                        | 28.9      | 19.7                | 37.1                     | P 27.9                   |
| Others                                     | 6.4                         | 6.0       | 9.1                 | 12.9                     | P 1.5                    |

- 2 . Prospect breakdown list Asia

(Unit:%points)

| Sales                           | D I            |                |  |                  |   |                      |  |                                     |                      |                                     |   |      |   |      |
|---------------------------------|----------------|----------------|--|------------------|---|----------------------|--|-------------------------------------|----------------------|-------------------------------------|---|------|---|------|
|                                 | 2003 Oct.-Dec. | 2004 Jan.-Mar. | 2004 Apr.-Jun.                                 |                  | 2004 Jul.- Sep.                                 |                      | 2004 Oct.- Dec.                                    |                                     |                      |                                     |   |      |   |      |
|                                 | 2004 Jan.-Jun. | Apr.-Sep.      | Recognition of the current condition Jul.-Sep. | Future Oct.-Dec. | Recognition of the current condition Oct.- Dec. | Future Jan.-Mar.2005 | Recognition of the current condition Jan.-Mar.2005 | DI points compared to previous term | Future Apr.-Jun.2005 | DI points compared to previous term |   |      |   |      |
| Manufacturing industry in total | 26.3           | 37.6           | 28.1   | 22.0             | 12.8  | 14.5                 | P  | 7.8                                 | P                    | -5.0                                | P | 29.7 | P | 21.9 |
| Food and tobacco                | 7.1            | 34.5           | 39.3   | 28.3             | 12.8  | 20.0                 | P  | 11.5                                | P                    | -1.3                                | P | 45.1 | P | 33.6 |
| Textiles                        | 17.2           | 24.8           | 25.5   | 11.3             | 8.9   | 15.0                 | P  | 0.0                                 | P                    | -8.9                                | P | 19.2 | P | 19.2 |
| Wood, pulp and paper products   | 57.1           | 56.5           | 42.3   | 53.9             | 31.8  | 40.9                 | P  | 26.1                                | P                    | -5.7                                | P | 43.5 | P | 17.4 |
| Chemicals                       | 26.6           | 43.5           | 27.1   | 26.5             | 19.0  | 19.9                 | P  | 18.0                                | P                    | -1.0                                | P | 34.7 | P | 16.7 |
| Ceramics, stone and clay        | 36.8           | 14.7           | 20.0   | 26.6             | 16.2  | 2.7                  | P  | 1.9                                 | P                    | -14.3                               | P | 31.4 | P | 29.5 |
| Iron and steel                  | 50.0           | 48.5           | 32.6   | 15.2             | 10.3  | 28.2                 | P  | 34.9                                | P                    | 24.6                                | P | 39.5 | P | 4.6  |
| Non-ferrous metals              | 41.4           | 41.0           | 39.5   | 31.0             | 22.5  | 24.3                 | P  | -2.4                                | P                    | -24.9                               | P | 31.0 | P | 33.4 |
| Metals                          | 34.4           | 58.6           | 22.6   | 31.3             | 14.7  | 6.3                  | P  | 5.9                                 | P                    | -8.8                                | P | 38.3 | P | 32.4 |
| Industrial machinery            | 33.6           | 39.2           | 30.3   | 32.5             | 17.5  | 11.1                 | P  | -1.0                                | P                    | -18.5                               | P | 34.3 | P | 35.3 |
| Electrical machinery            | 25.1           | 39.5           | 25.4   | 16.7             | 6.3   | 5.8                  | P  | -4.5                                | P                    | -10.8                               | P | 26.8 | P | 31.3 |
| Transportation equipment        | 36.9           | 43.0           | 26.3   | 27.2             | 23.9  | 31.6                 | P  | 26.9                                | P                    | 3.0                                 | P | 31.3 | P | 4.4  |
| Precision instruments           | -7.3           | 23.1           | 15.5   | 2.3              | -20.4   | 0.0                  | P  | -18.2                               | P                    | 2.2                                 | P | 4.6  | P | 22.8 |
| Other                           | 8.8            | 22.6           | 39.8   | 21.3             | 15.6  | 13.6                 | P  | 17.9                                | P                    | 2.3                                 | P | 29.9 | P | 12.0 |

| Locally-made Sales              | D I            |                |  |                  |   |                      |  |                                     |                      |                                     |   |      |   |       |
|---------------------------------|----------------|----------------|--|------------------|---|----------------------|--|-------------------------------------|----------------------|-------------------------------------|---|------|---|-------|
|                                 | 2003 Oct.-Dec. | 2004 Jan.-Mar. | 2004 Apr.-Jun.                                 |                  | 2004 Jul.- Sep.                                 |                      | 2004 Oct.- Dec.                                    |                                     |                      |                                     |   |      |   |       |
|                                 | 2004 Jan.-Jun. | Apr.-Sep.      | Recognition of the current condition Jul.-Sep. | Future Oct.-Dec. | Recognition of the current condition Oct.- Dec. | Future Jan.-Mar.2005 | Recognition of the current condition Jan.-Mar.2005 | DI points compared to previous term | Future Apr.-Jun.2005 | DI points compared to previous term |   |      |   |       |
| Manufacturing industry in total | 20.4           | 32.1           | 23.5   | 18.4             | 14.1  | 14.9                 | P  | 9.5                                 | P                    | -4.6                                | P | 26.8 | P | 17.3  |
| Food and tobacco                | 4.6            | 38.3           | 41.3   | 37.2             | 29.7  | 40.5                 | P  | 22.7                                | P                    | -7.0                                | P | 37.2 | P | 14.5  |
| Textiles                        | 6.2            | 17.7           | 13.0   | -0.9             | -3.2  | 0.0                  | P  | -2.1                                | P                    | 1.1                                 | P | 23.5 | P | 25.6  |
| Wood, pulp and paper products   | 28.6           | 46.2           | 12.6   | 25.0             | 23.1  | 30.8                 | P  | -15.4                               | P                    | -38.5                               | P | 15.4 | P | 30.8  |
| Chemicals                       | 26.2           | 39.5           | 26.6   | 27.9             | 17.8  | 17.6                 | P  | 20.7                                | P                    | 2.9                                 | P | 33.3 | P | 12.6  |
| Ceramics, stone and clay        | 28.2           | 26.5           | 19.5   | 30.5             | 18.4  | 5.9                  | P  | 2.5                                 | P                    | -15.9                               | P | 30.8 | P | 28.3  |
| Iron and steel                  | 38.4           | 50.0           | 26.2   | 4.7              | 8.5   | 35.3                 | P  | 45.7                                | P                    | 37.2                                | P | 34.3 | P | -11.4 |
| Non-ferrous metals              | 38.9           | 33.3           | 34.3   | 23.6             | 32.4  | 17.1                 | P  | 0.0                                 | P                    | -32.4                               | P | 17.1 | P | 17.1  |
| Metals                          | 11.5           | 13.6           | 17.4   | 29.2             | 20.0  | 0.0                  | P  | -8.3                                | P                    | -28.3                               | P | 20.8 | P | 29.1  |
| Industrial machinery            | 12.0           | 38.2           | 25.8   | 25.0             | 19.8  | 18.0                 | P  | 0.0                                 | P                    | -19.8                               | P | 28.6 | P | 28.6  |
| Electrical machinery            | 17.1           | 28.2           | 19.0   | 13.6             | 8.9   | 7.6                  | P  | -0.3                                | P                    | -9.2                                | P | 19.7 | P | 20.0  |
| Transportation equipment        | 30.4           | 39.1           | 24.5   | 22.4             | 22.6  | 30.9                 | P  | 24.8                                | P                    | 2.2                                 | P | 34.0 | P | 9.2   |
| Precision instruments           | 17.1           | 29.0           | 21.2   | 9.7              | 2.7   | 10.8                 | P  | -5.5                                | P                    | -8.2                                | P | 5.6  | P | 11.1  |
| Other                           | 18.8           | 26.8           | 36.4   | 20.8             | 15.2  | 13.4                 | P  | 13.8                                | P                    | -1.4                                | P | 34.8 | P | 21.0  |

| Exports to countries other than Japan | D I            |                |  |                  |   |                      |  |                                     |                      |                                     |   |      |   |      |
|---------------------------------------|----------------|----------------|--|------------------|---|----------------------|--|-------------------------------------|----------------------|-------------------------------------|---|------|---|------|
|                                       | 2003 Oct.-Dec. | 2004 Jan.-Mar. | 2004 Apr.-Jun.                                 |                  | 2004 Jul.- Sep.                                 |                      | 2004 Oct.- Dec.                                    |                                     |                      |                                     |   |      |   |      |
|                                       | 2004 Jan.-Jun. | Apr.-Sep.      | Recognition of the current condition Jul.-Sep. | Future Oct.-Dec. | Recognition of the current condition Oct.- Dec. | Future Jan.-Mar.2005 | Recognition of the current condition Jan.-Mar.2005 | DI points compared to previous term | Future Apr.-Jun.2005 | DI points compared to previous term |   |      |   |      |
| Manufacturing industry in total       | 12.0           | 20.4           | 14.7   | 9.5              | 5.7   | 8.0                  | P  | -0.2                                | P                    | -5.9                                | P | 18.3 | P | 18.5 |
| Food and tobacco                      | 0.0            | 8.0            | 20.8   | 0.0              | 18.2  | 27.3                 | P  | -4.3                                | P                    | -22.5                               | P | 8.7  | P | 13.0 |
| Textiles                              | 17.1           | 27.0           | 15.5   | 10.9             | 20.3  | 17.4                 | P  | 0.0                                 | P                    | -20.3                               | P | 32.0 | P | 32.0 |
| Wood, pulp and paper products         | 21.4           | 16.7           | 15.4   | 38.5             | 0.0   | 18.2                 | P  | -9.1                                | P                    | -9.1                                | P | 9.1  | P | 18.2 |
| Chemicals                             | 15.3           | 22.9           | 16.8   | 17.0             | 15.0  | 7.3                  | P  | 2.3                                 | P                    | -12.7                               | P | 18.8 | P | 16.5 |
| Ceramics, stone and clay              | 13.6           | 10.4           | 4.0  | 0.0              | 11.5  | 7.7                  | P  | 0.0                                 | P                    | -11.5                               | P | 9.4  | P | 9.4  |
| Iron and steel                        | 27.6           | 22.7           | 11.1   | 11.1             | 18.2  | 34.8                 | P  | 11.1                                | P                    | -7.1                                | P | 14.8 | P | 3.7  |
| Non-ferrous metals                    | 6.3            | 12.5           | 18.7   | 19.3             | 9.7   | 12.5                 | P  | 6.3                                 | P                    | -3.4                                | P | 30.3 | P | 24.0 |
| Metals                                | 9.6            | 16.6           | 29.4   | 17.7             | 23.6  | 17.7                 | P  | -5.9                                | P                    | -29.5                               | P | 16.7 | P | 22.6 |
| Industrial machinery                  | 24.7           | 32.9           | 9.0  | 9.3              | 12.2  | 8.5                  | P  | 7.9                                 | P                    | -4.3                                | P | 24.2 | P | 16.3 |
| Electrical machinery                  | 9.4            | 22.8           | 15.0   | 5.5              | -1.5  | 3.5                  | P  | -8.4                                | P                    | -6.9                                | P | 19.2 | P | 27.6 |
| Transportation equipment              | 11.2           | 15.0           | 7.6  | 10.2             | -0.8  | 10.3                 | P  | 10.3                                | P                    | 11.1                                | P | 13.3 | P | 3.0  |
| Precision instruments                 | 3.2            | 6.9            | 10.0   | 10.3             | 0.0   | 6.1                  | P  | -18.1                               | P                    | -18.1                               | P | -9.1 | P | 9.0  |
| Other                                 | 4.8            | 13.4           | 27.6   | 9.3              | 4.8   | 1.2                  | P  | 8.3                                 | P                    | 3.5                                 | P | 21.1 | P | 12.8 |

| Acquisition of tangible fixed assets | D I            |                |  |                  |   |                      |  |                                     |                      |                                     |   |       |   |      |
|--------------------------------------|----------------|----------------|--|------------------|---|----------------------|--|-------------------------------------|----------------------|-------------------------------------|---|-------|---|------|
|                                      | 2003 Oct.-Dec. | 2004 Jan.-Mar. | 2004 Apr.-Jun.                                 |                  | 2004 Jul.- Sep.                                 |                      | 2004 Oct.- Dec.                                    |                                     |                      |                                     |   |       |   |      |
|                                      | 2004 Jan.-Jun. | Apr.-Sep.      | Recognition of the current condition Jul.-Sep. | Future Oct.-Dec. | Recognition of the current condition Oct.- Dec. | Future Jan.-Mar.2005 | Recognition of the current condition Jan.-Mar.2005 | DI points compared to previous term | Future Apr.-Jun.2005 | DI points compared to previous term |   |       |   |      |
| Manufacturing industry in total      | 19.8           | 24.9           | 14.8   | 11.7             | 14.1  | 11.9                 | P  | 7.9                                 | P                    | -6.2                                | P | 14.3  | P | 6.4  |
| Food and tobacco                     | 32.7           | 28.0           | 14.3   | 12.2             | 13.7  | 11.4                 | P  | 18.0                                | P                    | 4.3                                 | P | 10.8  | P | -7.2 |
| Textiles                             | 18.9           | 35.1           | 10.2   | 14.3             | 13.9  | 17.8                 | P  | 10.9                                | P                    | -3.0                                | P | 13.1  | P | 2.2  |
| Wood, pulp and paper products        | 0.0            | -5.6           | -25.0  | -28.6            | -30.0   | -10.0                | P  | -16.6                               | P                    | 13.4                                | P | -16.6 | P | 0.0  |
| Chemicals                            | 12.8           | 19.2           | 13.3   | 11.2             | 11.7  | 10.8                 | P  | 5.8                                 | P                    | -5.9                                | P | 10.4  | P | 4.6  |
| Ceramics, stone and clay             | 21.9           | 24.3           | 14.7   | 14.3             | 10.8  | 10.0                 | P  | 12.8                                | P                    | 2.0                                 | P | 17.9  | P | 5.1  |
| Iron and steel                       | 28.2           | 19.2           | 5.9  | 6.0              | 18.7  | 6.0                  | P  | 9.1                                 | P                    | -9.6                                | P | 26.5  | P | 17.4 |
| Non-ferrous metals                   | 38.9           | 45.7           | 2.6  | 2.5              | 2.7   | 2.7                  | P  | 28.9                                | P                    | 26.2                                | P | 25.7  | P | -3.2 |
| Metals                               | 35.7           | 11.6           | 32.0   | 30.8             | 31.0  | 28.5                 | P  | 14.8                                | P                    | -16.2                               | P | 33.3  | P | 18.5 |
| Industrial machinery                 | 20.0           | 26.4           | 22.0   | 16.0             | 13.2  | 22.1                 | P  | 4.2                                 | P                    | -9.0                                | P | 16.3  | P | 12.1 |
| Electrical machinery                 | 17.2           | 27.6           | 16.2   | 13.1             | 13.7  | 8.0                  | P  | 3.7                                 | P                    | -10.0                               | P | 13.5  | P | 9.8  |
| Transportation equipment             | 24.6           | 17.7           | 18.5   | 7.9              | 22.6  | 19.4                 | P  | 10.6                                | P                    | -12.0                               | P | 15.3  | P | 4.7  |
| Precision instruments                | 3.0            | 17.2           | 7.9  | 5.6              | 10.8  | 8.8                  | P  | 2.9                                 | P                    | -7.9                                | P | -2.8  | P | -5.7 |
| Other                                | 23.0           | 29.4           | 16.8   | 18.0             | 15.2  | 9.6                  | P  | 12.9                                | P                    | -2.3                                | P | 18.7  | P | 5.8  |

| Sales to Japan                  | D I            |           |                                      |           |                                      |               |                                      |                                     |                |                                     |   |      |   |      |
|---------------------------------|----------------|-----------|--------------------------------------|-----------|--------------------------------------|---------------|--------------------------------------|-------------------------------------|----------------|-------------------------------------|---|------|---|------|
|                                 | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                       |           | 2004 Apr.-Jun.                       |               | 2004 Jul.-Sep.                       |                                     | 2004 Oct.-Dec. |                                     |   |      |   |      |
|                                 | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition | Future    | Recognition of the current condition | Future        | Recognition of the current condition | Future                              |                | Future                              |   |      |   |      |
|                                 |                |           | Jul.-Sep.                            | Oct.-Dec. | Oct.-Dec.                            | Jan.-Mar.2005 | Jan.-Mar.2005                        | DI points compared to previous term | Apr.-Jun.2005  | DI points compared to previous term |   |      |   |      |
| Manufacturing industry in total | 10.8           | 19.4      | 12.4                                 | 7.4       | 3.4                                  | 5.6           | P                                    | 0.7                                 | P              | -2.7                                | P | 12.3 | P | 11.6 |
| Food and tobacco                | 3.4            | 6.6       | 19.2                                 | 20.0      | 0.0                                  | 4.2           | P                                    | 3.7                                 | P              | 3.7                                 | P | 37.0 | P | 33.3 |
| Textiles                        | 14.3           | 15.0      | 19.6                                 | 9.6       | 11.0                                 | 23.1          | P                                    | 1.9                                 | P              | -9.1                                | P | 1.9  | P | 0.0  |
| Wood, pulp and paper products   | 18.8           | 17.6      | 6.3                                  | 6.3       | -14.3                                | 14.3          | P                                    | 6.7                                 | P              | 21.0                                | P | 13.4 | P | 6.7  |
| Chemicals                       | 8.2            | 13.3      | 8.2                                  | 7.1       | 6.3                                  | 9.3           | P                                    | 2.3                                 | P              | -4.0                                | P | 10.9 | P | 8.6  |
| Ceramics, stone and clay        | 24.2           | 3.2       | 8.1                                  | 8.1       | -3.0                                 | -6.6          | P                                    | -17.1                               | P              | -14.1                               | P | 7.3  | P | 24.4 |
| Iron and steel                  | 4.2            | 9.5       | 0.0                                  | -4.6      | 0.0                                  | 4.5           | P                                    | 0.0                                 | P              | 0.0                                 | P | 8.4  | P | 8.4  |
| Non-ferrous metals              | 8.8            | 6.5       | 31.3                                 | 24.2      | 6.3                                  | 6.2           | P                                    | -3.0                                | P              | -9.3                                | P | 21.2 | P | 24.2 |
| Metals                          | 22.2           | 45.5      | 28.0                                 | 28.9      | 7.4                                  | -4.0          | P                                    | 4.0                                 | P              | -3.4                                | P | 32.0 | P | 28.0 |
| Industrial machinery            | 16.2           | 18.2      | 13.4                                 | 11.3      | 1.1                                  | 1.1           | P                                    | -7.9                                | P              | -9.0                                | P | 14.5 | P | 22.4 |
| Electrical machinery            | 12.9           | 27.5      | 12.4                                 | 5.7       | 6.5                                  | 5.4           | P                                    | -0.8                                | P              | -7.3                                | P | 14.3 | P | 15.1 |
| Transportation equipment        | 7.8            | 19.4      | 8.5                                  | 9.2       | 3.8                                  | 9.6           | P                                    | 12.3                                | P              | 8.5                                 | P | 10.5 | P | -1.8 |
| Precision instruments           | 5.2            | 20.6      | 9.8                                  | -2.6      | -25.0                                | -10.0         | P                                    | -19.5                               | P              | 5.5                                 | P | 2.5  | P | 22.0 |
| Other                           | 1.1            | 7.7       | 11.6                                 | -1.9      | -3.1                                 | -5.1          | P                                    | 3.2                                 | P              | 6.3                                 | P | 11.1 | P | 7.9  |

| Number of employees             | D I            |           |                                      |           |                                      |               |                                      |                                     |                |                                     |   |       |   |      |
|---------------------------------|----------------|-----------|--------------------------------------|-----------|--------------------------------------|---------------|--------------------------------------|-------------------------------------|----------------|-------------------------------------|---|-------|---|------|
|                                 | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                       |           | 2004 Apr.-Jun.                       |               | 2004 Jul.-Sep.                       |                                     | 2004 Oct.-Dec. |                                     |   |       |   |      |
|                                 | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition | Future    | Recognition of the current condition | Future        | Recognition of the current condition | Future                              |                | Future                              |   |       |   |      |
|                                 |                |           | Jul.-Sep.                            | Oct.-Dec. | Oct.-Dec.                            | Jan.-Mar.2005 | Jan.-Mar.2005                        | DI points compared to previous term | Apr.-Jun.2005  | DI points compared to previous term |   |       |   |      |
| Manufacturing industry in total | 9.6            | 11.8      | 11.4                                 | 7.0       | 7.7                                  | 7.6           | P                                    | 11.0                                | P              | 3.3                                 | P | 12.4  | P | 1.4  |
| Food and tobacco                | 12.3           | 9.2       | 10.3                                 | 8.9       | 19.3                                 | 12.9          | P                                    | 3.9                                 | P              | -15.4                               | P | 12.0  | P | 8.1  |
| Textiles                        | -11.1          | -5.6      | 7.4                                  | 3.0       | 10.1                                 | 9.4           | P                                    | 12.9                                | P              | 2.8                                 | P | 7.8   | P | -5.1 |
| Wood, pulp and paper products   | 8.7            | -12.5     | -3.9                                 | -3.9      | 4.5                                  | 0.0           | P                                    | 4.3                                 | P              | -0.2                                | P | 8.7   | P | 4.4  |
| Chemicals                       | 9.9            | 7.8       | 9.9                                  | 5.5       | 8.6                                  | 11.2          | P                                    | 19.5                                | P              | 10.9                                | P | 15.2  | P | -4.3 |
| Ceramics, stone and clay        | 2.4            | -7.9      | 2.2                                  | 4.5       | -2.4                                 | -7.2          | P                                    | 4.0                                 | P              | 6.4                                 | P | 8.0   | P | 4.0  |
| Iron and steel                  | 2.3            | 2.8       | 0.0                                  | 6.6       | 15.3                                 | 16.2          | P                                    | 22.0                                | P              | 6.7                                 | P | 17.1  | P | -4.9 |
| Non-ferrous metals              | 26.8           | -2.4      | 2.4                                  | 2.4       | 17.1                                 | 7.5           | P                                    | 16.3                                | P              | -0.8                                | P | 19.1  | P | 2.8  |
| Metals                          | -3.5           | 14.3      | 21.9                                 | 21.2      | 20.6                                 | 17.6          | P                                    | 20.0                                | P              | -0.6                                | P | 20.0  | P | 0.0  |
| Industrial machinery            | 12.6           | 20.5      | 17.8                                 | 12.8      | 9.8                                  | 15.8          | P                                    | 9.9                                 | P              | 0.1                                 | P | 18.2  | P | 8.3  |
| Electrical machinery            | 9.4            | 14.3      | 13.1                                 | 7.3       | 2.6                                  | 4.4           | P                                    | 6.6                                 | P              | 4.0                                 | P | 10.4  | P | 3.8  |
| Transportation equipment        | 25.9           | 24.6      | 20.2                                 | 12.0      | 13.8                                 | 9.5           | P                                    | 17.2                                | P              | 3.4                                 | P | 17.7  | P | 0.5  |
| Precision instruments           | -5.0           | 7.7       | 0.0                                  | -9.1      | -16.7                                | -14.2         | P                                    | -11.4                               | P              | 5.3                                 | P | -13.7 | P | -2.3 |
| Other                           | 6.9            | 14.4      | 5.0                                  | 4.4       | 10.8                                 | 8.4           | P                                    | 5.9                                 | P              | -4.9                                | P | 11.2  | P | 5.3  |

The purpose of the increase prospect in the amount of tangible-fixed-assets (except for land) acquisition

(Unit:%points)

|  | Purpose-oriented percentage |           |                |               |                                       |        |                |      |
|--|-----------------------------|-----------|----------------|---------------|---------------------------------------|--------|----------------|------|
|  | 2003 Oct.-Dec.              |           | 2004 Jan.-Mar. |               | 2004 Apr.-Jun.                        |        | 2004 Jul.-Sep. |      |
|  | 2004 Jan.-Jun.              | Apr.-Sep. | Future         | Future        | Future                                | Future |                |      |
| Oct.-Dec.                                  |                             |           | Jan.-Mar.2005  | Apr.-Jun.2005 | DI I points compared to previous term |        |                |      |
| Productive capacity reinforcement          | 63.9                        | 64.0      | 74.0           | 73.4          | P                                     | 75.2   | P              | 1.8  |
| Updating and repair                        | 31.7                        | 31.6      | 24.7           | 24.0          | P                                     | 27.0   | P              | 3.0  |
| Rationalization and increase in efficiency | 17.4                        | 24.7      | 17.9           | 15.3          | P                                     | 19.1   | P              | 3.8  |
| Others                                     | 7.7                         | 6.5       | 6.5            | 7.8           | P                                     | 6.9    | P              | -0.9 |

- 2 . Prospect breakdown list ASEAN4

(Unit:Points)

| Sales                           | D I            |                |                                      |           |                                      |               |                                      |                                     |               |                                      |   |      |   |      |
|---------------------------------|----------------|----------------|--------------------------------------|-----------|--------------------------------------|---------------|--------------------------------------|-------------------------------------|---------------|--------------------------------------|---|------|---|------|
|                                 | 2003 Oct.-Dec. | 2004 Jan.-Mar. | 2004 Apr.-Jun.                       |           | 2004 Jul.- Sep.                      |               | 2004 Oct.- Dec.                      |                                     |               |                                      |   |      |   |      |
|                                 | 2004 Jan.-Jun. | Apr.-Sep.      | Recognition of the current condition | Future    | Recognition of the current condition | Future        | Recognition of the current condition | Future                              |               | Recognition of the current condition |   |      |   |      |
|                                 |                |                | Jul.-Sep.                            | Oct.-Dec. | Oct.- Dec.                           | Jan.-Mar.2005 | Jan.-Mar.2005                        | Dl points compared to previous term | Apr.-Jun.2005 | Dl points compared to previous term  |   |      |   |      |
| Manufacturing industry in total | 26.0           | 35.1           | 24.8                                 | 13.9      | 6.9                                  | 15.1          | P                                    | 11.6                                | P             | 4.7                                  | P | 31.9 | P | 20.3 |
| Food and tobacco                | 36.4           | 53.8           | 28.6                                 | 21.5      | 7.7                                  | 15.4          | P                                    | -8.4                                | P             | -16.1                                | P | 16.7 | P | 25.1 |
| Textiles                        | 9.5            | 19.1           | 11.3                                 | 4.5       | 17.2                                 | 25.7          | P                                    | -5.2                                | P             | -22.4                                | P | 30.8 | P | 36.0 |
| Wood, pulp and paper products   | 45.5           | 50.0           | 18.2                                 | 36.4      | -22.2                                | 22.2          | P                                    | 10.0                                | P             | 32.2                                 | P | 30.0 | P | 20.0 |
| Chemicals                       | 33.3           | 46.2           | 28.6                                 | 21.2      | 11.3                                 | 24.2          | P                                    | 24.1                                | P             | 12.8                                 | P | 38.1 | P | 14.0 |
| Ceramics, stone and clay        | 38.9           | 11.1           | 20.0                                 | 6.6       | 8.4                                  | -8.4          | P                                    | 20.0                                | P             | 11.6                                 | P | 30.0 | P | 10.0 |
| Iron and steel                  | 52.9           | 43.8           | 25.0                                 | 4.7       | -15.8                                | 26.3          | P                                    | 40.0                                | P             | 55.8                                 | P | 65.0 | P | 25.0 |
| Non-ferrous metals              | 33.3           | 33.3           | 25.0                                 | 13.0      | 0.0                                  | 8.7           | P                                    | -9.1                                | P             | -9.1                                 | P | 17.4 | P | 26.5 |
| Metals                          | 42.9           | 50.0           | 14.3                                 | 14.3      | 12.6                                 | -6.3          | P                                    | 23.6                                | P             | 11.0                                 | P | 58.8 | P | 35.2 |
| Industrial machinery            | 41.6           | 28.9           | 23.9                                 | 19.5      | 11.1                                 | 13.3          | P                                    | -14.7                               | P             | -25.8                                | P | 29.5 | P | 44.2 |
| Electrical machinery            | 20.8           | 30.1           | 21.2                                 | 3.3       | -6.0                                 | 1.8           | P                                    | -4.6                                | P             | 1.4                                  | P | 25.9 | P | 30.5 |
| Transportation equipment        | 28.4           | 46.9           | 30.1                                 | 24.1      | 24.1                                 | 34.8          | P                                    | 32.2                                | P             | 8.1                                  | P | 36.4 | P | 4.2  |
| Precision instruments           | 20.0           | 27.3           | 0.0                                  | 8.3       | -8.3                                 | 33.3          | P                                    | 0.0                                 | P             | 8.3                                  | P | 25.0 | P | 25.0 |
| Other                           | 7.6            | 27.0           | 42.4                                 | 26.8      | 22.0                                 | 12.2          | P                                    | 25.5                                | P             | 3.5                                  | P | 24.5 | P | -1.0 |

| Locally-made Sales              | D I            |                |                                      |           |                                      |               |                                      |                                     |               |                                      |   |      |   |      |
|---------------------------------|----------------|----------------|--------------------------------------|-----------|--------------------------------------|---------------|--------------------------------------|-------------------------------------|---------------|--------------------------------------|---|------|---|------|
|                                 | 2003 Oct.-Dec. | 2004 Jan.-Mar. | 2004 Apr.-Jun.                       |           | 2004 Jul.- Sep.                      |               | 2004 Oct.- Dec.                      |                                     |               |                                      |   |      |   |      |
|                                 | 2004 Jan.-Jun. | Apr.-Sep.      | Recognition of the current condition | Future    | Recognition of the current condition | Future        | Recognition of the current condition | Future                              |               | Recognition of the current condition |   |      |   |      |
|                                 |                |                | Jul.-Sep.                            | Oct.-Dec. | Oct.- Dec.                           | Jan.-Mar.2005 | Jan.-Mar.2005                        | Dl points compared to previous term | Apr.-Jun.2005 | Dl points compared to previous term  |   |      |   |      |
| Manufacturing industry in total | 18.6           | 27.8           | 19.8                                 | 9.7       | 8.8                                  | 14.6          | P                                    | 12.3                                | P             | 3.5                                  | P | 26.6 | P | 14.3 |
| Food and tobacco                | 37.5           | 40.0           | 20.0                                 | 30.0      | 20.0                                 | 30.0          | P                                    | 0.0                                 | P             | -20.0                                | P | 22.2 | P | 22.2 |
| Textiles                        | 5.7            | 11.1           | 8.5                                  | -2.8      | -14.2                                | 7.1           | P                                    | -6.2                                | P             | 8.0                                  | P | 15.6 | P | 21.8 |
| Wood, pulp and paper products   | 11.1           | 50.0           | 0.0                                  | 0.0       | 0.0                                  | 14.3          | P                                    | -33.3                               | P             | -33.3                                | P | 16.7 | P | 50.0 |
| Chemicals                       | 32.3           | 43.3           | 24.7                                 | 17.5      | 11.6                                 | 26.3          | P                                    | 26.7                                | P             | 15.1                                 | P | 32.9 | P | 6.2  |
| Ceramics, stone and clay        | 8.4            | 28.6           | 8.3                                  | 8.4       | 14.3                                 | 0.0           | P                                    | 6.7                                 | P             | -7.6                                 | P | 13.4 | P | 6.7  |
| Iron and steel                  | 52.9           | 41.1           | 17.7                                 | -11.1     | -10.5                                | 26.3          | P                                    | 53.3                                | P             | 63.8                                 | P | 60.0 | P | 6.7  |
| Non-ferrous metals              | 22.2           | 33.3           | 26.3                                 | 11.1      | 27.8                                 | 10.6          | P                                    | 11.8                                | P             | -16.0                                | P | 33.3 | P | 21.5 |
| Metals                          | 25.0           | 45.4           | 9.1                                  | 18.2      | -8.4                                 | -8.4          | P                                    | 0.0                                 | P             | 8.4                                  | P | 33.3 | P | 33.3 |
| Industrial machinery            | 21.9           | 20.0           | 21.2                                 | 18.2      | 18.9                                 | 19.5          | P                                    | 3.7                                 | P             | -15.2                                | P | 18.5 | P | 14.8 |
| Electrical machinery            | 9.1            | 14.7           | 12.5                                 | -1.8      | -2.9                                 | -2.4          | P                                    | -8.5                                | P             | -5.6                                 | P | 14.1 | P | 22.6 |
| Transportation equipment        | 26.8           | 39.8           | 28.4                                 | 20.0      | 24.8                                 | 36.1          | P                                    | 32.7                                | P             | 7.9                                  | P | 37.5 | P | 4.8  |
| Precision instruments           | 12.5           | 22.2           | 0.0                                  | 10.0      | 9.1                                  | 9.1           | P                                    | 20.0                                | P             | 10.9                                 | P | 30.0 | P | 10.0 |
| Other                           | 8.3            | 29.6           | 37.3                                 | 21.5      | 21.2                                 | 15.4          | P                                    | 17.7                                | P             | -3.5                                 | P | 29.5 | P | 11.8 |

| Exports to countries other than Japan | D I            |                |                                      |           |                                      |               |                                      |                                     |               |                                      |   |       |   |      |
|---------------------------------------|----------------|----------------|--------------------------------------|-----------|--------------------------------------|---------------|--------------------------------------|-------------------------------------|---------------|--------------------------------------|---|-------|---|------|
|                                       | 2003 Oct.-Dec. | 2004 Jan.-Mar. | 2004 Apr.-Jun.                       |           | 2004 Jul.- Sep.                      |               | 2004 Oct.- Dec.                      |                                     |               |                                      |   |       |   |      |
|                                       | 2004 Jan.-Jun. | Apr.-Sep.      | Recognition of the current condition | Future    | Recognition of the current condition | Future        | Recognition of the current condition | Future                              |               | Recognition of the current condition |   |       |   |      |
|                                       |                |                | Jul.-Sep.                            | Oct.-Dec. | Oct.- Dec.                           | Jan.-Mar.2005 | Jan.-Mar.2005                        | Dl points compared to previous term | Apr.-Jun.2005 | Dl points compared to previous term  |   |       |   |      |
| Manufacturing industry in total       | 14.9           | 22.2           | 19.3                                 | 10.4      | 2.5                                  | 7.8           | P                                    | 4.8                                 | P             | 2.3                                  | P | 21.5  | P | 16.7 |
| Food and tobacco                      | 0.0            | 0.0            | 25.0                                 | -12.5     | 14.3                                 | 14.3          | P                                    | -16.7                               | P             | -31.0                                | P | -16.7 | P | 0.0  |
| Textiles                              | 18.4           | 30.5           | 22.9                                 | 20.0      | 34.5                                 | 31.1          | P                                    | 3.0                                 | P             | -31.5                                | P | 24.3  | P | 21.3 |
| Wood, pulp and paper products         | 37.5           | 33.3           | 22.2                                 | 55.6      | 0.0                                  | 28.6          | P                                    | -20.0                               | P             | -20.0                                | P | 20.0  | P | 40.0 |
| Chemicals                             | 22.0           | 24.5           | 14.7                                 | 16.2      | 10.6                                 | 10.8          | P                                    | 13.6                                | P             | 3.0                                  | P | 27.7  | P | 14.1 |
| Ceramics, stone and clay              | 20.0           | 23.1           | 25.0                                 | 12.5      | 11.1                                 | 0.0           | P                                    | 0.0                                 | P             | -11.1                                | P | 7.7   | P | 7.7  |
| Iron and steel                        | 21.5           | 33.3           | 30.8                                 | 21.4      | 0.0                                  | 27.3          | P                                    | 27.3                                | P             | 27.3                                 | P | 36.4  | P | 9.1  |
| Non-ferrous metals                    | 5.9            | 23.6           | 31.3                                 | 33.4      | 13.3                                 | 12.5          | P                                    | 6.7                                 | P             | -6.6                                 | P | 31.3  | P | 24.6 |
| Metals                                | 8.3            | 30.0           | 50.0                                 | 40.0      | 50.0                                 | 20.0          | P                                    | 20.0                                | P             | -30.0                                | P | 27.3  | P | 7.3  |
| Industrial machinery                  | 35.7           | 30.8           | 11.1                                 | 7.4       | 17.2                                 | 16.7          | P                                    | 10.0                                | P             | -7.2                                 | P | 21.1  | P | 11.1 |
| Electrical machinery                  | 11.1           | 19.4           | 14.9                                 | -3.6      | -14.4                                | -5.7          | P                                    | -13.6                               | P             | 0.8                                  | P | 19.4  | P | 33.0 |
| Transportation equipment              | 10.4           | 21.4           | 13.9                                 | 13.1      | -2.5                                 | 11.3          | P                                    | 15.2                                | P             | 17.7                                 | P | 18.6  | P | 3.4  |
| Precision instruments                 | 12.5           | 0.0            | 10.0                                 | 20.0      | 0.0                                  | 18.2          | P                                    | -10.0                               | P             | -10.0                                | P | 0.0   | P | 10.0 |
| Other                                 | 12.2           | 22.5           | 39.5                                 | 19.0      | 14.3                                 | 9.5           | P                                    | 27.8                                | P             | 13.5                                 | P | 28.5  | P | 0.7  |

| Acquisition of tangible fixed assets | D I            |                |                                      |           |                                      |               |                                      |                                     |               |                                      |   |       |   |       |
|--------------------------------------|----------------|----------------|--------------------------------------|-----------|--------------------------------------|---------------|--------------------------------------|-------------------------------------|---------------|--------------------------------------|---|-------|---|-------|
|                                      | 2003 Oct.-Dec. | 2004 Jan.-Mar. | 2004 Apr.-Jun.                       |           | 2004 Jul.- Sep.                      |               | 2004 Oct.- Dec.                      |                                     |               |                                      |   |       |   |       |
|                                      | 2004 Jan.-Jun. | Apr.-Sep.      | Recognition of the current condition | Future    | Recognition of the current condition | Future        | Recognition of the current condition | Future                              |               | Recognition of the current condition |   |       |   |       |
|                                      |                |                | Jul.-Sep.                            | Oct.-Dec. | Oct.- Dec.                           | Jan.-Mar.2005 | Jan.-Mar.2005                        | Dl points compared to previous term | Apr.-Jun.2005 | Dl points compared to previous term  |   |       |   |       |
| Manufacturing industry in total      | 20.3           | 24.9           | 15.9                                 | 9.3       | 17.1                                 | 9.9           | P                                    | 9.2                                 | P             | -7.9                                 | P | 17.3  | P | 8.1   |
| Food and tobacco                     | 30.0           | 0.0            | 0.0                                  | 0.0       | 9.1                                  | 9.1           | P                                    | 25.0                                | P             | 15.9                                 | P | -14.3 | P | -39.3 |
| Textiles                             | 14.3           | 36.1           | 5.7                                  | 11.5      | 6.9                                  | 6.3           | P                                    | 14.3                                | P             | 7.4                                  | P | 20.6  | P | 6.3   |
| Wood, pulp and paper products        | 18.2           | 0.0            | 16.7                                 | -14.3     | 0.0                                  | 42.9          | P                                    | 0.0                                 | P             | 0.0                                  | P | 16.7  | P | 16.7  |
| Chemicals                            | 9.7            | 17.7           | 17.3                                 | 6.4       | 13.3                                 | 11.0          | P                                    | 12.5                                | P             | -0.8                                 | P | 15.0  | P | 2.5   |
| Ceramics, stone and clay             | 28.6           | 28.6           | 20.0                                 | 20.0      | 37.5                                 | 12.5          | P                                    | -12.4                               | P             | -49.9                                | P | -6.3  | P | 6.1   |
| Iron and steel                       | 11.7           | 12.5           | 0.0                                  | -5.5      | 23.5                                 | 5.9           | P                                    | 0.0                                 | P             | -23.5                                | P | 26.7  | P | 26.7  |
| Non-ferrous metals                   | 15.8           | 31.6           | -4.7                                 | -4.7      | 5.3                                  | 0.0           | P                                    | 31.6                                | P             | 26.3                                 | P | 20.0  | P | -11.6 |
| Metals                               | 41.7           | 33.4           | 53.8                                 | 38.5      | 46.2                                 | 42.9          | P                                    | 20.0                                | P             | -26.2                                | P | 33.3  | P | 13.3  |
| Industrial machinery                 | 6.2            | 37.5           | 24.3                                 | 10.8      | 10.5                                 | 19.4          | P                                    | 0.0                                 | P             | -10.5                                | P | 34.4  | P | 34.4  |
| Electrical machinery                 | 21.8           | 27.4           | 16.4                                 | 12.0      | 13.1                                 | 0.6           | P                                    | 4.3                                 | P             | -8.8                                 | P | 14.9  | P | 10.6  |
| Transportation equipment             | 28.7           | 24.5           | 20.0                                 | 9.0       | 30.4                                 | 23.4          | P                                    | 12.8                                | P             | -17.6                                | P | 20.8  | P | 8.0   |
| Precision instruments                | 14.3           | 0.0            | 11.1                                 | 0.0       | 25.0                                 | 12.5          | P                                    | 11.1                                | P             | -13.9                                | P | -11.1 | P | -22.2 |
| Other                                | 24.4           | 20.5           | 12.8                                 | 10.9      | 18.9                                 | 5.6           | P                                    | 10.9                                | P             | -8.0                                 | P | 15.6  | P | 4.7   |

| Sales to Japan                  | D I               |           |   |           |   |               |   |               |                |  |  |      |   |      |
|---------------------------------|-------------------|-----------|---|-----------|---|---------------|---|---------------|----------------|--|--|------|---|------|
|                                 | 2003 Oct.-Dec.    |           | 2004 Jan.-Mar.                          |           | 2004 Apr.-Jun.                          |               | 2004 Jul.-Sep.                          |               | 2004 Oct.-Dec. |  |  |      |   |      |
|                                 | 2004<br>Jan.-Jun. | Apr.-Sep. | Recognition of the<br>current condition | Future    | Recognition of the<br>current condition | Future        | Recognition of the<br>current condition | Future        |                | D I points<br>compared to<br>previous term | D I points<br>compared to<br>previous term |      |   |      |
|                                 |                   |           | Jul.-Sep.                               | Oct.-Dec. | Oct.-Dec.                               | Jan.-Mar.2005 | Jan.-Mar.2005                           | Apr.-Jun.2005 |                |  |  |      |   |      |
| Manufacturing industry in total | 6.1               | 15.3      | 8.9                                     | 1.5       | 2.3                                     | 4.8           | P                                       | 2.1           | P              | -0.2                                       | P  | 14.1 | P | 12.0 |
| Food and tobacco                | -20.0             | 0.0       | 0.0                                     | -33.3     | -16.7                                   | -16.7         | P                                       | 0.0           | P              | 16.7                                       | P  | 0.0  | P | 0.0  |
| Textiles                        | 5.4               | 5.2       | 0.0                                     | -2.7      | 23.4                                    | 20.0          | P                                       | -6.2          | P              | -29.6                                      | P  | 12.1 | P | 18.3 |
| Wood, pulp and paper products   | 22.2              | 33.3      | 0.0                                     | -11.1     | -42.8                                   | 14.3          | P                                       | 25.0          | P              | 67.8                                       | P  | 37.5 | P | 12.5 |
| Chemicals                       | 13.4              | 5.2       | 10.0                                    | 8.0       | 7.9                                     | 4.9           | P                                       | 1.6           | P              | -6.3                                       | P  | 8.0  | P | 6.4  |
| Ceramics, stone and clay        | 23.1              | 0.0       | 0.0                                     | -7.1      | 0.0                                     | -9.1          | P                                       | 5.5           | P              | 5.5  | P  | 16.7 | P | 11.2 |
| Iron and steel                  | 0.0               | 7.7       | 0.0                                     | -7.7      | -7.7                                    | 7.7           | P                                       | 0.0           | P              | 7.7  | P  | 27.3 | P | 27.3 |
| Non-ferrous metals              | 20.0              | -21.5     | 33.3                                    | 18.7      | 0.0                                     | 6.7           | P                                       | 0.0           | P              | 0.0  | P  | 13.3 | P | 13.3 |
| Metals                          | 50.0              | 36.3      | 16.6                                    | 8.3       | 15.4                                    | 0.0           | P                                       | 7.7           | P              | -7.7                                       | P  | 42.9 | P | 35.2 |
| Industrial machinery            | 17.2              | 14.3      | 6.3                                     | 6.3       | -9.0                                    | -3.1          | P                                       | -16.7         | P              | -7.7                                       | P  | 8.3  | P | 25.0 |
| Electrical machinery            | 5.9               | 26.3      | 9.3                                     | -1.8      | 1.7                                     | 3.5           | P                                       | -2.3          | P              | -4.0                                       | P  | 17.4 | P | 19.7 |
| Transportation equipment        | -9.9              | 16.1      | 6.7                                     | 8.0       | 2.2                                     | 12.5          | P                                       | 12.2          | P              | 10.0                                       | P  | 8.8  | P | -3.4 |
| Precision instruments           | 33.3              | 44.4      | 0.0                                     | -10.0     | 18.2                                    | 27.3          | P                                       | 18.2          | P              | 0.0  | P  | 18.2 | P | 0.0  |
| Other                           | -4.3              | 4.5       | 17.3                                    | 0.0       | -2.1                                    | -10.2         | P                                       | 2.2           | P              | 4.3  | P  | 11.4 | P | 9.2  |

| Number of employees             | D I               |           |   |           |   |               |   |               |                |  |  |       |   |      |
|---------------------------------|-------------------|-----------|---|-----------|---|---------------|---|---------------|----------------|--|--|-------|---|------|
|                                 | 2003 Oct.-Dec.    |           | 2004 Jan.-Mar.                          |           | 2004 Apr.-Jun.                          |               | 2004 Jul.-Sep.                          |               | 2004 Oct.-Dec. |  |  |       |   |      |
|                                 | 2004<br>Jan.-Jun. | Apr.-Sep. | Recognition of the<br>current condition | Future    | Recognition of the<br>current condition | Future        | Recognition of the<br>current condition | Future        |                | D I points<br>compared to<br>previous term | D I points<br>compared to<br>previous term |       |   |      |
|                                 |                   |           | Jul.-Sep.                               | Oct.-Dec. | Oct.-Dec.                               | Jan.-Mar.2005 | Jan.-Mar.2005                           | Apr.-Jun.2005 |                |  |  |       |   |      |
| Manufacturing industry in total | 4.7               | 6.6       | 8.8                                     | 2.9       | 4.1                                     | 6.3           | P                                       | 10.3          | P              | 6.2  | P  | 11.5  | P | 1.2  |
| Food and tobacco                | 0.0               | 11.7      | 0.0                                     | 7.1       | 12.5                                    | 7.2           | P                                       | 0.0           | P              | -12.5                                      | P  | 10.0  | P | 10.0 |
| Textiles                        | -51.1             | -32.5     | -7.0                                    | -7.0      | 2.7                                     | 7.9           | P                                       | -2.5          | P              | -5.2                                       | P  | -5.1  | P | -2.6 |
| Wood, pulp and paper products   | 0.0               | -10.0     | 0.0                                     | -9.1      | 11.1                                    | 0.0           | P                                       | 10.0          | P              | -1.1                                       | P  | 10.0  | P | 0.0  |
| Chemicals                       | 7.6               | 0.0       | 5.5                                     | -2.2      | 3.3                                     | 6.7           | P                                       | 15.3          | P              | 12.0                                       | P  | 16.7  | P | 1.4  |
| Ceramics, stone and clay        | 0.0               | -6.6      | 0.0                                     | 6.7       | 6.6                                     | -6.6          | P                                       | 0.0           | P              | -6.6                                       | P  | 5.0   | P | 5.0  |
| Iron and steel                  | 0.0               | 11.1      | 0.0                                     | 4.7       | 15.8                                    | 22.2          | P                                       | 33.3          | P              | 17.5                                       | P  | 27.8  | P | -5.5 |
| Non-ferrous metals              | 14.2              | -21.8     | -12.0                                   | -26.1     | -8.7                                    | -13.7         | P                                       | 12.5          | P              | 21.2                                       | P  | 8.7   | P | -3.8 |
| Metals                          | 9.1               | 25.0      | 18.8                                    | 25.0      | 23.5                                    | 17.7          | P                                       | 23.5          | P              | 0.0  | P  | 35.3  | P | 11.8 |
| Industrial machinery            | 11.5              | 5.1       | 15.0                                    | 12.5      | -4.5                                    | 9.3           | P                                       | 17.7          | P              | 22.2                                       | P  | 21.2  | P | 3.5  |
| Electrical machinery            | 8.7               | 10.4      | 10.9                                    | 3.5       | -2.4                                    | 2.4           | P                                       | 4.8           | P              | 7.2  | P  | 5.5   | P | 0.7  |
| Transportation equipment        | 17.8              | 22.8      | 21.1                                    | 11.5      | 18.0                                    | 16.7          | P                                       | 23.4          | P              | 5.4  | P  | 20.4  | P | -3.0 |
| Precision instruments           | 20.0              | 9.1       | 0.0                                     | 9.1       | -36.4                                   | -16.7         | P                                       | -36.4         | P              | 0.0  | P  | -36.4 | P | 0.0  |
| Other                           | -1.8              | 11.3      | 7.2                                     | -3.7      | 8.0                                     | 5.4           | P                                       | -1.8          | P              | -9.8                                       | P  | 9.1   | P | 10.9 |

The purpose of the increase prospect in the amount of tangible-fixed-assets (except for land) acquisition

(Unit:%points)

|  | Purpose-oriented percentage |           |                     |                         |                         |                     |  |      |                |  |
|--|-----------------------------|-----------|---------------------|-------------------------|-------------------------|---------------------|--|------|----------------|--|
|  | 2003 Oct.-Dec.              |           | 2004 Jan.-Mar.      |                         | 2004 Apr.-Jun.          |                     | 2004 Jul.-Sep.                             |      | 2004 Oct.-Dec. |  |
|  | 2004<br>Jan.-Jun.           | Apr.-Sep. | Future<br>Oct.-Dec. | Future<br>Jan.-Mar.2005 | Future<br>Apr.-Jun.2005 | Future<br>Oct.-Dec. | D I points<br>compared to<br>previous term |      |                |  |
| Productive capacity reinforcement          | 59.6                        | 55.7      | 77.8                | 73.8                    | P                       | 72.9                | P  | -0.9 |                |  |
| Updating and repair                        | 35.5                        | 32.5      | 27.0                | 26.2                    | P                       | 33.3                | P  | 7.1  |                |  |
| Rationalization and increase in efficiency | 21.1                        | 29.9      | 19.0                | 15.4                    | P                       | 16.7                | P  | 1.3  |                |  |
| Others                                     | 7.2                         | 4.6       | 4.0                 | 5.4                     | P                       | 6.2                 | P  | 0.8  |                |  |

- 2 . Prospect breakdown list NIES3

(Unit: %points)

| Sales                           | D I            |           |  |                  |  |                      |  |                                      |                      |                                      |
|---------------------------------|----------------|-----------|--|------------------|--|----------------------|--|--------------------------------------|----------------------|--------------------------------------|
|                                 | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                                 |                  | 2004 Apr.-Jun.                                 |                      | 2004 Jul.-Sep.                                     |                                      | 2004 Oct.-Dec.       |                                      |
|                                 | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition Jul.-Sep. | Future Oct.-Dec. | Recognition of the current condition Oct.-Dec. | Future Jan.-Mar.2005 | Recognition of the current condition Jan.-Mar.2005 | D I points compared to previous term | Future Apr.-Jun.2005 | D I points compared to previous term |
| Manufacturing industry in total | 12.4           | 27.7      | 12.1   | 9.6              | -0.4   | -3.4                 | P -10.2  | P -9.8                               | P 13.8               | P 24.0                               |
| Food and tobacco                | 0.0            | 10.0      | 45.5   | 30.0             | 11.1   | 22.2                 | P 22.2   | P 11.1                               | P 22.2               | P 0.0                                |
| Textiles                        | 10.0           | 0.0       | -36.4  | -45.5            | -10.0  | -20.0                | P 0.0  | P 10.0                               | P 18.2               | P 18.2                               |
| Wood, pulp and paper products   | 0.0            | 0.0       | 0.0  | 0.0              | 0.0  | 0.0                  | P 0.0  | P 0.0                                | P 0.0                | P 0.0                                |
| Chemicals                       | 16.3           | 34.0      | 2.2  | 6.2              | 11.1   | 5.6                  | P -9.9   | P -21.0                              | P 2.0                | P 11.9                               |
| Ceramics, stone and clay        | 0.0            | 16.6      | 0.0  | 0.0              | -20.0  | 20.0                 | P 0.0  | P 20.0                               | P 25.0               | P 25.0                               |
| Iron and steel                  | 66.7           | 33.3      | 75.0   | 0.0              | 50.0   | 50.0                 | P 25.0   | P -25.0                              | P 25.0               | P 0.0                                |
| Non-ferrous metals              | 42.8           | 50.0      | 50.0   | 37.5             | 28.6   | 14.3                 | P -14.3  | P -42.9                              | P 42.8               | P 57.1                               |
| Metals                          | 0.0            | 0.0       | 40.0   | 0.0              | -20.0  | -60.0                | P -60.0  | P -40.0                              | P 20.0               | P 80.0                               |
| Industrial machinery            | 11.5           | 46.5      | 28.6   | 40.8             | 14.3   | 0.0                  | P -10.5  | P -24.8                              | P 45.0               | P 55.5                               |
| Electrical machinery            | 13.2           | 28.6      | 12.7   | 11.8             | -11.5  | -16.7                | P -21.1  | P -9.6                               | P 9.2                | P 30.3                               |
| Transportation equipment        | 20.0           | 31.1      | 0.0  | 17.3             | -3.5   | 14.3                 | P 6.7  | P 10.2                               | P 13.8               | P 7.1                                |
| Precision instruments           | -62.5          | 0.0       | -25.0  | -25.0            | 14.3   | -14.3                | P 0.0  | P -14.3                              | P 0.0                | P 0.0                                |
| Other                           | 12.5           | 10.5      | 19.1   | -15.0            | -15.8  | -11.1                | P -15.7  | P 0.1                                | P 10.5               | P 26.2                               |

| Locally-made Sales              | D I            |           |  |                  |  |                      |  |                                      |                      |                                      |
|---------------------------------|----------------|-----------|--|------------------|--|----------------------|--|--------------------------------------|----------------------|--------------------------------------|
|                                 | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                                 |                  | 2004 Apr.-Jun.                                 |                      | 2004 Jul.-Sep.                                     |                                      | 2004 Oct.-Dec.       |                                      |
|                                 | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition Jul.-Sep. | Future Oct.-Dec. | Recognition of the current condition Oct.-Dec. | Future Jan.-Mar.2005 | Recognition of the current condition Jan.-Mar.2005 | D I points compared to previous term | Future Apr.-Jun.2005 | D I points compared to previous term |
| Manufacturing industry in total | 7.0            | 23.4      | 13.6   | 12.3             | -1.3   | -1.9                 | P -6.4   | P -5.1                               | P 7.9                | P 14.3                               |
| Food and tobacco                | 0.0            | 0.0       | 44.4   | 25.0             | 12.5   | 25.0                 | P 22.2   | P 9.7                                | P 22.2               | P 0.0                                |
| Textiles                        | -10.0          | 20.0      | -40.0  | -30.0            | -22.2  | -33.3                | P 0.0  | P 22.2                               | P 20.0               | P 20.0                               |
| Wood, pulp and paper products   | 0.0            | 0.0       | 0.0  | 0.0              | 0.0  | 0.0                  | P 0.0  | P 0.0                                | P 0.0                | P 0.0                                |
| Chemicals                       | 8.7            | 28.6      | -3.0   | 11.1             | 6.8  | -2.3                 | P -4.6   | P -11.4                              | P 7.0                | P 11.6                               |
| Ceramics, stone and clay        | 0.0            | 25.0      | 0.0  | 25.0             | -40.0  | 25.0                 | P 20.0   | P 60.0                               | P 40.0               | P 20.0                               |
| Iron and steel                  | 50.0           | 0.0       | 66.7   | 0.0              | 33.3   | 33.3                 | P 0.0  | P -33.3                              | P 0.0                | P 0.0                                |
| Non-ferrous metals              | 28.6           | 50.0      | 66.7   | 33.3             | 0.0  | -16.7                | P -33.3  | P -33.3                              | P -33.3              | P 0.0                                |
| Metals                          | -40.0          | 0.0       | 20.0   | 40.0             | 40.0   | -40.0                | P -75.0  | P -115.0                             | P 0.0                | P 75.0                               |
| Industrial machinery            | -16.7          | 57.9      | 33.4   | 35.0             | 4.7  | 0.0                  | P -20.0  | P -24.7                              | P 40.0               | P 60.0                               |
| Electrical machinery            | 11.7           | 17.7      | 15.4   | 12.6             | -5.6   | -4.3                 | P -8.0   | P -2.4                               | P -1.6               | P 6.4                                |
| Transportation equipment        | 13.4           | 31.1      | 7.1  | 14.8             | -3.6   | 14.8                 | P 7.7  | P 11.3                               | P 23.1               | P 15.4                               |
| Precision instruments           | 0.0            | -40.0     | 0.0  | 0.0              | 25.0   | 25.0                 | P 0.0  | P -25.0                              | P 0.0                | P 0.0                                |
| Other                           | 13.4           | 17.6      | 18.8   | -12.6            | -20.0  | -20.0                | P -20.0  | P 0.0                                | P -13.4              | P 6.6                                |

| Exports to countries other than Japan | D I            |           |  |                  |  |                      |  |                                      |                      |                                      |
|---------------------------------------|----------------|-----------|--|------------------|--|----------------------|--|--------------------------------------|----------------------|--------------------------------------|
|                                       | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                                 |                  | 2004 Apr.-Jun.                                 |                      | 2004 Jul.-Sep.                                     |                                      | 2004 Oct.-Dec.       |                                      |
|                                       | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition Jul.-Sep. | Future Oct.-Dec. | Recognition of the current condition Oct.-Dec. | Future Jan.-Mar.2005 | Recognition of the current condition Jan.-Mar.2005 | D I points compared to previous term | Future Apr.-Jun.2005 | D I points compared to previous term |
| Manufacturing industry in total       | 4.4            | 10.6      | 2.1  | 4.7              | 0.0  | 0.6                  | P -15.6  | P -15.6                              | P 5.3                | P 20.9                               |
| Food and tobacco                      | 0.0            | 0.0       | 33.3   | 20.0             | 25.0   | 25.0                 | P 0.0  | P -25.0                              | P 0.0                | P 0.0                                |
| Textiles                              | 50.0           | 14.3      | -14.3  | -28.6            | -14.3  | -14.3                | P 0.0  | P 14.3                               | P 28.6               | P 28.6                               |
| Wood, pulp and paper products         | 0.0            | 0.0       | 0.0  | 0.0              | 0.0  | 0.0                  | P 0.0  | P 0.0                                | P 0.0                | P 0.0                                |
| Chemicals                             | 11.1           | 21.8      | 0.0  | 16.1             | 19.5   | 5.7                  | P -32.4  | P -51.9                              | P -11.8              | P 20.6                               |
| Ceramics, stone and clay              | 0.0            | -33.3     | -33.3  | -33.3            | 0.0  | 0.0                  | P 0.0  | P 0.0                                | P -25.0              | P -25.0                              |
| Iron and steel                        | 100.0          | 0.0       | 33.3   | 33.3             | 50.0   | 50.0                 | P 0.0  | P -50.0                              | P 0.0                | P 0.0                                |
| Non-ferrous metals                    | 20.0           | 40.0      | 0.0  | 0.0              | 40.0   | 40.0                 | P -20.0  | P -60.0                              | P 20.0               | P 40.0                               |
| Metals                                | -33.4          | -66.7     | 0.0  | -33.4            | -100.0   | 0.0                  | P -66.7  | P 33.3                               | P -33.4              | P 33.3                               |
| Industrial machinery                  | 28.6           | 42.8      | 9.5  | 15.0             | 15.8   | 0.0                  | P -7.7   | P -23.5                              | P 46.2               | P 53.9                               |
| Electrical machinery                  | -2.6           | 4.0       | 0.0  | 4.4              | -6.1   | -4.6                 | P -16.9  | P -10.8                              | P 8.4                | P 25.3                               |
| Transportation equipment              | -8.7           | -4.5      | -9.1   | 18.2             | -5.0   | 10.5                 | P 9.1  | P 14.1                               | P 0.0                | P -9.1                               |
| Precision instruments                 | -50.0          | 0.0       | 16.7   | -16.7            | -33.3  | 0.0                  | P -25.0  | P 8.3                                | P 0.0                | P 25.0                               |
| Other                                 | 7.2            | 20.0      | 11.7   | -17.6            | -26.6  | -20.0                | P -20.0  | P 6.6                                | P 7.1                | P 27.1                               |

| Acquisition of tangible fixed assets | D I            |           |  |                  |  |                      |  |                                      |                      |                                      |
|--------------------------------------|----------------|-----------|--|------------------|--|----------------------|--|--------------------------------------|----------------------|--------------------------------------|
|                                      | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                                 |                  | 2004 Apr.-Jun.                                 |                      | 2004 Jul.-Sep.                                     |                                      | 2004 Oct.-Dec.       |                                      |
|                                      | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition Jul.-Sep. | Future Oct.-Dec. | Recognition of the current condition Oct.-Dec. | Future Jan.-Mar.2005 | Recognition of the current condition Jan.-Mar.2005 | D I points compared to previous term | Future Apr.-Jun.2005 | D I points compared to previous term |
| Manufacturing industry in total      | 4.0            | 18.3      | 14.5   | 14.0             | 7.7  | 6.9                  | P 0.0  | P -7.7                               | P 7.5                | P 7.5                                |
| Food and tobacco                     | 22.2           | 33.3      | 22.2   | 25.0             | 14.3   | 28.6                 | P 50.0   | P 35.7                               | P 33.3               | P -16.7                              |
| Textiles                             | -12.5          | 0.0       | 12.5   | 25.0             | 28.6   | 14.3                 | P 25.0   | P -3.6                               | P 0.0                | P -25.0                              |
| Wood, pulp and paper products        | 0.0            | 0.0       | 0.0  | 0.0              | 0.0  | 0.0                  | P 0.0  | P 0.0                                | P 0.0                | P 0.0                                |
| Chemicals                            | 5.9            | 16.2      | 11.1   | 5.4              | 7.5  | 0.0                  | P -13.9  | P -21.4                              | P -5.9               | P 8.0                                |
| Ceramics, stone and clay             | 0.0            | 33.3      | 0.0  | 20.0             | 0.0  | 0.0                  | P 16.7   | P 16.7                               | P 33.3               | P 16.6                               |
| Iron and steel                       | 0.0            | 0.0       | 0.0  | 0.0              | 0.0  | 0.0                  | P 0.0  | P 0.0                                | P 0.0                | P 0.0                                |
| Non-ferrous metals                   | 66.7           | 66.7      | 28.6   | 57.1             | 14.3   | 0.0                  | P 14.3   | P 0.0                                | P 0.0                | P -14.3                              |
| Metals                               | 25.0           | -20.0     | 25.0   | 25.0             | 40.0   | 20.0                 | P -33.3  | P -73.3                              | P 33.3               | P 66.6                               |
| Industrial machinery                 | -11.1          | 31.6      | 14.3   | 25.0             | 18.2   | 18.2                 | P -17.7  | P -35.9                              | P 0.0                | P 17.7                               |
| Electrical machinery                 | 1.4            | 16.4      | 10.3   | 8.9              | 5.4  | 5.6                  | P -3.4   | P -8.8                               | P 6.7                | P 10.1                               |
| Transportation equipment             | -3.8           | 7.7       | 34.8   | 13.1             | 4.7  | 9.6                  | P 3.8  | P -0.9                               | P 12.0               | P 8.2                                |
| Precision instruments                | -50.0          | 0.0       | 0.0  | 12.5             | -33.3  | 0.0                  | P 14.3   | P 47.6                               | P 14.3               | P 0.0                                |
| Other                                | 41.7           | 33.3      | 11.7   | 11.1             | 0.0  | 0.0                  | P 14.3   | P 14.3                               | P 23.1               | P 8.8                                |

| Sales to Japan                  | D I            |           |                                      |           |                |               |                                      |               |                |       |                                      |       |   |       |
|---------------------------------|----------------|-----------|--------------------------------------|-----------|----------------|---------------|--------------------------------------|---------------|----------------|-------|--------------------------------------|-------|---|-------|
|                                 | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                       |           | 2004 Apr.-Jun. |               | 2004 Jul.-Sep.                       |               | 2004 Oct.-Dec. |       |                                      |       |   |       |
|                                 | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition |           | Future         |               | Recognition of the current condition |               | Future         |       | D I points compared to previous term |       |   |       |
|                                 |                |           | Jul.-Sep.                            | Oct.-Dec. | Oct.-Dec.      | Jan.-Mar.2005 | Jan.-Mar.2005                        | Apr.-Jun.2005 | Apr.-Jun.2005  |       |                                      |       |   |       |
| Manufacturing industry in total | 1.0            | 12.5      | 2.5                                  | -2.0      | -7.9           | -8.0          | P                                    | -13.1         | P              | -5.2  | P                                    | 0.0   | P | 13.1  |
| Food and tobacco                | 14.3           | 0.0       | 33.3                                 | 20.0      | -25.0          | -25.0         | P                                    | 40.0          | P              | 65.0  | P                                    | 40.0  | P | 0.0   |
| Textiles                        | 0.0            | 25.0      | -25.0                                | -25.0     | 0.0            | 0.0           | P                                    | 0.0           | P              | 0.0   | P                                    | 0.0   | P | 0.0   |
| Wood, pulp and paper products   | 0.0            | 0.0       | 0.0                                  | 0.0       | 0.0            | 0.0           | P                                    | 0.0           | P              | 0.0   | P                                    | 0.0   | P | 0.0   |
| Chemicals                       | 6.2            | 24.2      | 3.1                                  | 2.8       | 0.0            | 5.4           | P                                    | -3.4          | P              | -3.4  | P                                    | 6.9   | P | 10.3  |
| Ceramics, stone and clay        | 0.0            | -25.0     | 0.0                                  | 0.0       | 0.0            | 0.0           | P                                    | -28.6         | P              | -28.6 | P                                    | -28.6 | P | 0.0   |
| Iron and steel                  | 0.0            | 100.0     | 50.0                                 | 0.0       | 50.0           | 50.0          | P                                    | 50.0          | P              | 0.0   | P                                    | 50.0  | P | 0.0   |
| Non-ferrous metals              | -14.3          | 0.0       | 14.3                                 | 14.3      | 0.0            | 0.0           | P                                    | -50.0         | P              | -50.0 | P                                    | -16.6 | P | 33.4  |
| Metals                          | -50.0          | 66.7      | 75.0                                 | 50.0      | 25.0           | -25.0         | P                                    | 0.0           | P              | -25.0 | P                                    | 66.7  | P | 66.7  |
| Industrial machinery            | 5.3            | 31.6      | 15.8                                 | 5.6       | 0.0            | -5.6          | P                                    | -7.7          | P              | -7.7  | P                                    | 23.1  | P | 30.8  |
| Electrical machinery            | 4.1            | 5.5       | -2.9                                 | 0.0       | -14.3          | -19.4         | P                                    | -21.0         | P              | -6.7  | P                                    | -1.7  | P | 19.3  |
| Transportation equipment        | 3.8            | 10.8      | 0.0                                  | -8.0      | -7.7           | -4.0          | P                                    | -4.4          | P              | 3.3   | P                                    | -17.4 | P | -13.0 |
| Precision instruments           | -25.0          | 0.0       | 0.0                                  | -25.0     | -16.6          | -16.6         | P                                    | -50.0         | P              | -33.4 | P                                    | 0.0   | P | 50.0  |
| Other                           | -7.7           | 7.2       | -18.8                                | -31.2     | -28.6          | -7.1          | P                                    | -15.4         | P              | 13.2  | P                                    | -16.7 | P | -1.3  |

| Number of employees             | D I            |           |                                      |           |                |               |                                      |               |                |       |                                      |       |   |       |
|---------------------------------|----------------|-----------|--------------------------------------|-----------|----------------|---------------|--------------------------------------|---------------|----------------|-------|--------------------------------------|-------|---|-------|
|                                 | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                       |           | 2004 Apr.-Jun. |               | 2004 Jul.-Sep.                       |               | 2004 Oct.-Dec. |       |                                      |       |   |       |
|                                 | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition |           | Future         |               | Recognition of the current condition |               | Future         |       | D I points compared to previous term |       |   |       |
|                                 |                |           | Jul.-Sep.                            | Oct.-Dec. | Oct.-Dec.      | Jan.-Mar.2005 | Jan.-Mar.2005                        | Apr.-Jun.2005 | Apr.-Jun.2005  |       |                                      |       |   |       |
| Manufacturing industry in total | -0.3           | -0.4      | 4.7                                  | -0.4      | -2.3           | -3.6          | P                                    | -2.1          | P              | 0.2   | P                                    | -3.3  | P | -1.2  |
| Food and tobacco                | 18.2           | 0.0       | 10.0                                 | 20.0      | 11.1           | 11.1          | P                                    | 0.0           | P              | -11.1 | P                                    | 11.1  | P | 11.1  |
| Textiles                        | 0.0            | -9.1      | 18.2                                 | 20.0      | -20.0          | -20.0         | P                                    | 10.0          | P              | 30.0  | P                                    | 10.0  | P | 0.0   |
| Wood, pulp and paper products   | 0.0            | 0.0       | 0.0                                  | 0.0       | 0.0            | 0.0           | P                                    | 0.0           | P              | 0.0   | P                                    | 0.0   | P | 0.0   |
| Chemicals                       | 4.1            | 2.2       | 2.1                                  | 2.1       | 3.9            | 5.8           | P                                    | 6.0           | P              | 2.1   | P                                    | -2.0  | P | -8.0  |
| Ceramics, stone and clay        | 0.0            | -20.0     | 0.0                                  | 0.0       | -16.7          | -16.7         | P                                    | -12.5         | P              | 4.2   | P                                    | -12.5 | P | 0.0   |
| Iron and steel                  | 25.0           | 0.0       | 33.3                                 | 33.3      | 25.0           | 25.0          | P                                    | 0.0           | P              | -25.0 | P                                    | 0.0   | P | 0.0   |
| Non-ferrous metals              | 14.3           | 0.0       | 14.3                                 | 42.9      | 28.6           | 14.3          | P                                    | 14.3          | P              | -14.3 | P                                    | 14.3  | P | 0.0   |
| Metals                          | -60.0          | 0.0       | 0.0                                  | 0.0       | 20.0           | 20.0          | P                                    | 20.0          | P              | 20.0  | P                                    | 20.0  | P | 0.0   |
| Industrial machinery            | 17.8           | 20.7      | 30.8                                 | 4.0       | 14.8           | 7.7           | P                                    | 5.0           | P              | -9.8  | P                                    | 15.0  | P | 10.0  |
| Electrical machinery            | -12.5          | -3.3      | 1.3                                  | -6.4      | -10.5          | -9.7          | P                                    | -5.8          | P              | 4.7   | P                                    | -2.8  | P | 3.0   |
| Transportation equipment        | 13.4           | 3.4       | 3.5                                  | -10.4     | -7.4           | -18.5         | P                                    | -10.4         | P              | -3.0  | P                                    | -20.7 | P | -10.3 |
| Precision instruments           | -37.5          | -28.5     | -11.1                                | -33.3     | -42.9          | -33.3         | P                                    | -14.3         | P              | 28.6  | P                                    | -14.3 | P | 0.0   |
| Other                           | 5.9            | -10.5     | -16.6                                | 0.0       | 5.0            | 0.0           | P                                    | -15.8         | P              | -20.8 | P                                    | -21.1 | P | -5.3  |

The purpose of the increase prospect in the amount of tangible-fixed-assets (except for land) acquisition

(Unit:%points)

|  | Purpose-oriented percentage |           |                  |                      |                      |                                      |
|--|-----------------------------|-----------|------------------|----------------------|----------------------|--------------------------------------|
|  | 2003 Oct.-Dec.              |           | 2004 Apr.-Jun.   |                      | 2004 Oct.-Dec.       |                                      |
|  | 2004 Jan.-Jun.              | Apr.-Sep. | Future Oct.-Dec. | Future Jan.-Mar.2005 | Future Apr.-Jun.2005 | D I points compared to previous term |
| Productive capacity reinforcement          | 46.5                        | 62.9      | 58.7             | 62.5                 | 69.2                 | P 6.7                                |
| Updating and repair                        | 44.2                        | 25.8      | 30.4             | 30.0                 | 35.9                 | P 5.9                                |
| Rationalization and increase in efficiency | 23.3                        | 22.6      | 26.1             | 30.0                 | 28.2                 | P -1.8                               |
| Others                                     | 11.6                        | 9.7       | 8.7              | 7.5                  | 2.6                  | P -4.9                               |

- 2 . Prospect breakdown list China (including Hong Kong)

(Unit: %points)

| Sales                           | D I            |                |                                      |           |                                      |               |                                      |                                      |               |                                      |   |      |   |      |
|---------------------------------|----------------|----------------|--------------------------------------|-----------|--------------------------------------|---------------|--------------------------------------|--------------------------------------|---------------|--------------------------------------|---|------|---|------|
|                                 | 2003 Oct.-Dec. | 2004 Jan.-Mar. | 2004 Apr.-Jun.                       |           | 2004 Jul.- Sep.                      |               | 2004 Oct.- Dec.                      |                                      |               |                                      |   |      |   |      |
|                                 | 2004 Jan.-Jun. | Apr.-Sep.      | Recognition of the current condition | Future    | Recognition of the current condition | Future        | Recognition of the current condition | Future                               |               | D I points compared to previous term |   |      |   |      |
|                                 |                |                | Jul.-Sep.                            | Oct.-Dec. | Oct.- Dec.                           | Jan.-Mar.2005 | Jan.-Mar.2005                        | D I points compared to previous term | Apr.-Jun.2005 | D I points compared to previous term |   |      |   |      |
| Manufacturing industry in total | 34.8           | 46.7           | 38.2                                 | 35.2      | 24.3                                 | 20.3          | P                                    | 9.5                                  | P             | -14.8                                | P | 34.4 | P | 24.9 |
| Food and tobacco                | -6.3           | 33.3           | 41.2                                 | 29.4      | 12.9                                 | 19.4          | P                                    | 14.3                                 | P             | 1.4                                  | P | 66.7 | P | 52.4 |
| Textiles                        | 28.1           | 35.8           | 42.4                                 | 23.8      | 4.8                                  | 11.1          | P                                    | 4.0                                  | P             | -0.8                                 | P | 17.6 | P | 13.6 |
| Wood, pulp and paper products   | 75.0           | 63.6           | 61.5                                 | 69.2      | 72.7                                 | 54.5          | P                                    | 40.0                                 | P             | -32.7                                | P | 60.0 | P | 20.0 |
| Chemicals                       | 32.1           | 50.0           | 41.4                                 | 46.5      | 33.4                                 | 22.2          | P                                    | 33.4                                 | P             | 0.0                                  | P | 52.9 | P | 19.5 |
| Ceramics, stone and clay        | 42.9           | 21.5           | 26.3                                 | 47.4      | 25.0                                 | 0.0           | P                                    | -15.7                                | P             | -40.7                                | P | 36.8 | P | 52.5 |
| Iron and steel                  | 42.9           | 61.5           | 40.0                                 | 42.9      | 46.1                                 | 23.1          | P                                    | 30.8                                 | P             | -15.3                                | P | 23.1 | P | -7.7 |
| Non-ferrous metals              | 58.3           | 45.4           | 60.0                                 | 70.0      | 70.0                                 | 70.0          | P                                    | 18.2                                 | P             | -51.8                                | P | 45.4 | P | 27.2 |
| Metals                          | 38.4           | 90.9           | 25.0                                 | 61.5      | 30.8                                 | 54.5          | P                                    | 8.3                                  | P             | -22.5                                | P | 16.7 | P | 8.4  |
| Industrial machinery            | 41.3           | 41.3           | 36.0                                 | 38.0      | 23.1                                 | 13.5          | P                                    | 10.6                                 | P             | -12.5                                | P | 32.0 | P | 21.4 |
| Electrical machinery            | 38.0           | 53.8           | 35.3                                 | 31.5      | 26.0                                 | 19.5          | P                                    | 0.0                                  | P             | -26.0                                | P | 34.1 | P | 34.1 |
| Transportation equipment        | 61.8           | 56.2           | 35.9                                 | 43.4      | 46.7                                 | 37.8          | P                                    | 27.4                                 | P             | -19.3                                | P | 36.1 | P | 8.7  |
| Precision instruments           | 9.5            | 31.6           | 30.5                                 | 9.5       | -43.5                                | -17.4         | P                                    | -31.8                                | P             | 11.7                                 | P | -9.1 | P | 22.7 |
| Other                           | 13.1           | 23.1           | 44.2                                 | 31.0      | 22.5                                 | 25.7          | P                                    | 25.7                                 | P             | 3.2                                  | P | 44.7 | P | 19.0 |

| Locally-made Sales              | D I            |                |                                      |           |                                      |               |                                      |                                      |               |                                      |   |      |   |       |
|---------------------------------|----------------|----------------|--------------------------------------|-----------|--------------------------------------|---------------|--------------------------------------|--------------------------------------|---------------|--------------------------------------|---|------|---|-------|
|                                 | 2003 Oct.-Dec. | 2004 Jan.-Mar. | 2004 Apr.-Jun.                       |           | 2004 Jul.- Sep.                      |               | 2004 Oct.- Dec.                      |                                      |               |                                      |   |      |   |       |
|                                 | 2004 Jan.-Jun. | Apr.-Sep.      | Recognition of the current condition | Future    | Recognition of the current condition | Future        | Recognition of the current condition | Future                               |               | D I points compared to previous term |   |      |   |       |
|                                 |                |                | Jul.-Sep.                            | Oct.-Dec. | Oct.- Dec.                           | Jan.-Mar.2005 | Jan.-Mar.2005                        | D I points compared to previous term | Apr.-Jun.2005 | D I points compared to previous term |   |      |   |       |
| Manufacturing industry in total | 30.3           | 42.7           | 32.3                                 | 30.6      | 27.0                                 | 22.1          | P                                    | 11.8                                 | P             | -15.2                                | P | 35.1 | P | 23.3  |
| Food and tobacco                | -8.0           | 50.0           | 46.2                                 | 44.0      | 38.8                                 | 50.0          | P                                    | 29.1                                 | P             | -9.7                                 | P | 47.8 | P | 18.7  |
| Textiles                        | 10.4           | 24.4           | 24.1                                 | 3.6       | 2.0                                  | -3.9          | P                                    | 0.0                                  | P             | -2.0                                 | P | 30.8 | P | 30.8  |
| Wood, pulp and paper products   | 50.0           | 40.0           | 16.7                                 | 50.0      | 40.0                                 | 40.0          | P                                    | -25.0                                | P             | -65.0                                | P | 0.0  | P | 25.0  |
| Chemicals                       | 43.2           | 46.5           | 50.0                                 | 54.8      | 35.5                                 | 19.2          | P                                    | 35.5                                 | P             | 0.0                                  | P | 51.2 | P | 15.7  |
| Ceramics, stone and clay        | 50.0           | 30.8           | 31.3                                 | 43.8      | 33.3                                 | 0.0           | P                                    | -6.6                                 | P             | -39.9                                | P | 46.7 | P | 53.3  |
| Iron and steel                  | 28.6           | 72.7           | 33.3                                 | 28.6      | 41.6                                 | 45.4          | P                                    | 50.0                                 | P             | 8.4                                  | P | 25.0 | P | -25.0 |
| Non-ferrous metals              | 70.0           | 25.0           | 22.3                                 | 44.5      | 66.7                                 | 55.6          | P                                    | 0.0                                  | P             | -66.7                                | P | 20.0 | P | 20.0  |
| Metals                          | 22.2           | -28.6          | 28.6                                 | 37.5      | 50.0                                 | 42.9          | P                                    | 12.5                                 | P             | -37.5                                | P | 12.5 | P | 0.0   |
| Industrial machinery            | 17.5           | 42.1           | 24.4                                 | 24.4      | 26.2                                 | 23.8          | P                                    | 2.4                                  | P             | -23.8                                | P | 29.2 | P | 26.8  |
| Electrical machinery            | 28.7           | 46.6           | 27.5                                 | 28.7      | 27.8                                 | 24.2          | P                                    | 8.4                                  | P             | -19.4                                | P | 32.3 | P | 23.9  |
| Transportation equipment        | 57.4           | 53.5           | 35.8                                 | 38.1      | 43.3                                 | 31.0          | P                                    | 19.6                                 | P             | -23.7                                | P | 38.0 | P | 18.4  |
| Precision instruments           | 26.3           | 60.0           | 41.1                                 | 13.4      | -4.8                                 | 9.5           | P                                    | -19.1                                | P             | -14.3                                | P | -4.7 | P | 14.4  |
| Other                           | 37.2           | 31.3           | 43.3                                 | 35.1      | 22.8                                 | 23.5          | P                                    | 25.0                                 | P             | 2.2                                  | P | 67.7 | P | 42.7  |

| Exports to countries other than Japan | D I            |                |                                      |           |                                      |               |                                      |                                      |               |                                      |   |       |   |      |
|---------------------------------------|----------------|----------------|--------------------------------------|-----------|--------------------------------------|---------------|--------------------------------------|--------------------------------------|---------------|--------------------------------------|---|-------|---|------|
|                                       | 2003 Oct.-Dec. | 2004 Jan.-Mar. | 2004 Apr.-Jun.                       |           | 2004 Jul.- Sep.                      |               | 2004 Oct.- Dec.                      |                                      |               |                                      |   |       |   |      |
|                                       | 2004 Jan.-Jun. | Apr.-Sep.      | Recognition of the current condition | Future    | Recognition of the current condition | Future        | Recognition of the current condition | Future                               |               | D I points compared to previous term |   |       |   |      |
|                                       |                |                | Jul.-Sep.                            | Oct.-Dec. | Oct.- Dec.                           | Jan.-Mar.2005 | Jan.-Mar.2005                        | D I points compared to previous term | Apr.-Jun.2005 | D I points compared to previous term |   |       |   |      |
| Manufacturing industry in total       | 11.6           | 24.4           | 15.9                                 | 11.5      | 11.5                                 | 11.4          | P                                    | 0.3                                  | P             | -11.2                                | P | 21.2  | P | 20.9 |
| Food and tobacco                      | -11.1          | 12.5           | 0.0                                  | 0.0       | 10.0                                 | 30.0          | P                                    | -10.0                                | P             | -20.0                                | P | 20.0  | P | 30.0 |
| Textiles                              | 13.4           | 21.4           | 15.8                                 | 13.5      | 13.3                                 | 10.0          | P                                    | -6.0                                 | P             | -19.3                                | P | 36.4  | P | 42.4 |
| Wood, pulp and paper products         | 0.0            | 0.0            | 0.0                                  | 0.0       | 0.0                                  | 0.0           | P                                    | 0.0                                  | P             | 0.0                                  | P | 0.0   | P | 0.0  |
| Chemicals                             | 6.6            | 21.2           | 30.3                                 | 20.6      | 16.7                                 | 0.0           | P                                    | 24.0                                 | P             | 7.3                                  | P | 40.0  | P | 16.0 |
| Ceramics, stone and clay              | 12.5           | 10.0           | 8.3                                  | 8.3       | 16.7                                 | 16.7          | P                                    | 0.0                                  | P             | -16.7                                | P | 23.1  | P | 23.1 |
| Iron and steel                        | 12.5           | 14.3           | -12.5                                | 0.0       | 33.3                                 | 40.0          | P                                    | 0.0                                  | P             | -33.3                                | P | 0.0   | P | 0.0  |
| Non-ferrous metals                    | -11.1          | -22.2          | 0.0                                  | 12.5      | -10.0                                | 0.0           | P                                    | 18.2                                 | P             | 28.2                                 | P | 36.4  | P | 18.2 |
| Metals                                | 33.3           | 40.0           | 0.0                                  | 0.0       | 50.0                                 | 25.0          | P                                    | -25.0                                | P             | -75.0                                | P | 25.0  | P | 50.0 |
| Industrial machinery                  | 13.3           | 29.6           | 6.7                                  | 6.9       | 5.9                                  | 5.9           | P                                    | 13.3                                 | P             | 7.4                                  | P | 16.7  | P | 3.4  |
| Electrical machinery                  | 15.0           | 36.3           | 22.3                                 | 15.5      | 12.8                                 | 16.0          | P                                    | -2.0                                 | P             | -14.8                                | P | 23.3  | P | 25.3 |
| Transportation equipment              | 24.2           | 21.6           | 5.7                                  | 0.0       | 8.0                                  | 12.0          | P                                    | 5.1                                  | P             | -2.9                                 | P | 15.4  | P | 10.3 |
| Precision instruments                 | 18.8           | 16.7           | 7.1                                  | 15.4      | 5.9                                  | 0.0           | P                                    | -21.0                                | P             | -26.9                                | P | -15.8 | P | 5.2  |
| Other                                 | -12.5          | -8.7           | 16.6                                 | 4.1       | 4.3                                  | -4.3          | P                                    | -10.5                                | P             | -14.8                                | P | 15.8  | P | 26.3 |

| Acquisition of tangible fixed assets | D I            |                |                                      |           |                                      |               |                                      |                                      |               |                                      |   |       |   |       |
|--------------------------------------|----------------|----------------|--------------------------------------|-----------|--------------------------------------|---------------|--------------------------------------|--------------------------------------|---------------|--------------------------------------|---|-------|---|-------|
|                                      | 2003 Oct.-Dec. | 2004 Jan.-Mar. | 2004 Apr.-Jun.                       |           | 2004 Jul.- Sep.                      |               | 2004 Oct.- Dec.                      |                                      |               |                                      |   |       |   |       |
|                                      | 2004 Jan.-Jun. | Apr.-Sep.      | Recognition of the current condition | Future    | Recognition of the current condition | Future        | Recognition of the current condition | Future                               |               | D I points compared to previous term |   |       |   |       |
|                                      |                |                | Jul.-Sep.                            | Oct.-Dec. | Oct.- Dec.                           | Jan.-Mar.2005 | Jan.-Mar.2005                        | D I points compared to previous term | Apr.-Jun.2005 | D I points compared to previous term |   |       |   |       |
| Manufacturing industry in total      | 26.5           | 27.3           | 15.5                                 | 15.0      | 13.6                                 | 16.4          | P                                    | 10.7                                 | P             | -2.9                                 | P | 13.2  | P | 2.5   |
| Food and tobacco                     | 36.0           | 38.5           | 15.4                                 | 11.1      | 12.5                                 | 4.2           | P                                    | 4.5                                  | P             | -8.0                                 | P | 9.5   | P | 5.0   |
| Textiles                             | 27.9           | 39.2           | 13.7                                 | 17.7      | 12.8                                 | 27.0          | P                                    | 3.7                                  | P             | -9.1                                 | P | 7.6   | P | 3.9   |
| Wood, pulp and paper products        | -18.2          | -16.6          | -50.0                                | -50.0     | -54.5                                | -54.5         | P                                    | -33.4                                | P             | 21.1                                 | P | -55.6 | P | -22.2 |
| Chemicals                            | 22.8           | 21.0           | 15.5                                 | 17.7      | 12.8                                 | 16.7          | P                                    | 5.3                                  | P             | -7.5                                 | P | 8.1   | P | 2.8   |
| Ceramics, stone and clay             | 21.4           | 21.4           | 18.8                                 | 11.8      | 0.0                                  | 6.6           | P                                    | 35.7                                 | P             | 35.7                                 | P | 35.7  | P | 0.0   |
| Iron and steel                       | 33.3           | 37.5           | 22.2                                 | 33.3      | 16.6                                 | 7.7           | P                                    | 23.1                                 | P             | 6.5                                  | P | 38.5  | P | 15.4  |
| Non-ferrous metals                   | 80.0           | 55.6           | -10.0                                | -10.0     | -10.0                                | 10.0          | P                                    | 36.4                                 | P             | 46.4                                 | P | 54.5  | P | 18.1  |
| Metals                               | 33.3           | 0.0            | 0.0                                  | 22.2      | 9.1                                  | 11.1          | P                                    | 22.2                                 | P             | 13.1                                 | P | 33.3  | P | 11.1  |
| Industrial machinery                 | 44.8           | 13.1           | 25.0                                 | 19.5      | 13.3                                 | 24.5          | P                                    | 15.9                                 | P             | 2.6                                  | P | 7.2   | P | -8.7  |
| Electrical machinery                 | 21.9           | 31.2           | 19.7                                 | 17.3      | 20.7                                 | 19.8          | P                                    | 6.8                                  | P             | -13.9                                | P | 15.1  | P | 8.3   |
| Transportation equipment             | 31.6           | 15.2           | 12.8                                 | 10.0      | 8.8                                  | 17.6          | P                                    | 24.0                                 | P             | 15.2                                 | P | 11.5  | P | -12.5 |
| Precision instruments                | 15.8           | 31.2           | 10.6                                 | 5.9       | 19.0                                 | 5.2           | P                                    | -5.3                                 | P             | -24.3                                | P | -10.5 | P | -5.2  |
| Other                                | 16.7           | 39.3           | 23.6                                 | 29.4      | 14.3                                 | 20.6          | P                                    | 19.3                                 | P             | 5.0                                  | P | 25.8  | P | 6.5   |

| Sales to Japan                  | D I               |           |                                      |           |                |               |                                      |               |                                      |               |                                      |       |   |       |
|---------------------------------|-------------------|-----------|--------------------------------------|-----------|----------------|---------------|--------------------------------------|---------------|--------------------------------------|---------------|--------------------------------------|-------|---|-------|
|                                 | 2003 Oct.-Dec.    |           | 2004 Jan.-Mar.                       |           | 2004 Apr.-Jun. |               | 2004 Jul.-Sep.                       |               | 2004 Oct.-Dec.                       |               |                                      |       |   |       |
|                                 | 2004<br>Jan.-Jun. | Apr.-Sep. | Recognition of the current condition |           | Future         |               | Recognition of the current condition |               | Future                               |               |                                      |       |   |       |
|                                 |                   |           | Jul.-Sep.                            | Oct.-Dec. | Oct.-Dec.      | Jan.-Mar.2005 | Jan.-Mar.2005                        | Jan.-Mar.2005 | D I points compared to previous term | Apr.-Jun.2005 | D I points compared to previous term |       |   |       |
| Manufacturing industry in total | 22.0              | 28.3      | 21.5                                 | 19.0      | 9.0            | 12.2          | P                                    | 3.5           | P                                    | -5.5          | P                                    | 15.3  | P | 11.8  |
| Food and tobacco                | 6.3               | 13.3      | 21.5                                 | 42.9      | 14.3           | 21.5          | P                                    | -6.7          | P                                    | -21.0         | P                                    | 53.3  | P | 60.0  |
| Textiles                        | 24.5              | 24.1      | 35.0                                 | 21.7      | 5.5            | 25.5          | P                                    | 7.9           | P                                    | 2.4           | P                                    | 0.0   | P | -7.9  |
| Wood, pulp and paper products   | 20.0              | 0.0       | 20.0                                 | 40.0      | 20.0           | 20.0          | P                                    | -25.0         | P                                    | -45.0         | P                                    | -25.0 | P | 0.0   |
| Chemicals                       | 0.0               | 15.7      | 8.6                                  | 8.3       | 8.4            | 20.0          | P                                    | 6.6           | P                                    | -1.8          | P                                    | 20.0  | P | 13.4  |
| Ceramics, stone and clay        | 30.0              | 20.0      | 21.4                                 | 28.6      | -8.3           | -8.3          | P                                    | -38.5         | P                                    | -30.2         | P                                    | 15.4  | P | 53.9  |
| Iron and steel                  | 0.0               | 0.0       | 0.0                                  | 20.0      | 0.0            | -14.3         | P                                    | -11.1         | P                                    | -11.1         | P                                    | -22.2 | P | -11.1 |
| Non-ferrous metals              | 9.0               | 40.0      | 33.4                                 | 44.5      | 20.0           | 10.0          | P                                    | 18.2          | P                                    | -1.8          | P                                    | 45.4  | P | 27.2  |
| Metals                          | 18.2              | 50.0      | 22.2                                 | 40.0      | -10.0          | 0.0           | P                                    | 0.0           | P                                    | 10.0          | P                                    | 0.0   | P | 0.0   |
| Industrial machinery            | 22.2              | 15.2      | 18.4                                 | 18.4      | 10.3           | 7.7           | P                                    | -2.6          | P                                    | -12.9         | P                                    | 15.3  | P | 17.9  |
| Electrical machinery            | 26.8              | 39.2      | 23.6                                 | 17.0      | 20.2           | 17.2          | P                                    | 5.5           | P                                    | -14.7         | P                                    | 18.4  | P | 12.9  |
| Transportation equipment        | 42.5              | 37.5      | 17.5                                 | 22.5      | 10.7           | 10.7          | P                                    | 16.2          | P                                    | 5.5           | P                                    | 27.9  | P | 11.7  |
| Precision instruments           | 15.8              | 18.7      | 9.5                                  | 10.5      | -57.1          | -33.3         | P                                    | -28.6         | P                                    | 28.5          | P                                    | -9.5  | P | 19.1  |
| Other                           | 12.1              | 10.3      | 15.6                                 | 6.3       | 6.5            | 3.2           | P                                    | 19.4          | P                                    | 12.9          | P                                    | 16.7  | P | -2.7  |

| Number of employees             | D I               |           |                                      |           |                |               |                                      |               |                                      |               |                                      |      |   |       |
|---------------------------------|-------------------|-----------|--------------------------------------|-----------|----------------|---------------|--------------------------------------|---------------|--------------------------------------|---------------|--------------------------------------|------|---|-------|
|                                 | 2003 Oct.-Dec.    |           | 2004 Jan.-Mar.                       |           | 2004 Apr.-Jun. |               | 2004 Jul.-Sep.                       |               | 2004 Oct.-Dec.                       |               |                                      |      |   |       |
|                                 | 2004<br>Jan.-Jun. | Apr.-Sep. | Recognition of the current condition |           | Future         |               | Recognition of the current condition |               | Future                               |               |                                      |      |   |       |
|                                 |                   |           | Jul.-Sep.                            | Oct.-Dec. | Oct.-Dec.      | Jan.-Mar.2005 | Jan.-Mar.2005                        | Jan.-Mar.2005 | D I points compared to previous term | Apr.-Jun.2005 | D I points compared to previous term |      |   |       |
| Manufacturing industry in total | 18.5              | 22.0      | 17.2                                 | 15.1      | 14.6           | 13.1          | P                                    | 16.0          | P                                    | 1.4           | P                                    | 19.6 | P | 3.6   |
| Food and tobacco                | 12.9              | 8.6       | 13.3                                 | 3.3       | 23.3           | 13.8          | P                                    | 3.5           | P                                    | -19.8         | P                                    | 10.7 | P | 7.2   |
| Textiles                        | 4.5               | 6.2       | 14.6                                 | 9.7       | 15.4           | 12.6          | P                                    | 18.2          | P                                    | 2.8           | P                                    | 12.3 | P | -5.9  |
| Wood, pulp and paper products   | 10.0              | -16.7     | -7.7                                 | 0.0       | 0.0            | 0.0           | P                                    | 0.0           | P                                    | 0.0           | P                                    | 10.0 | P | 10.0  |
| Chemicals                       | 17.3              | 23.4      | 22.6                                 | 19.6      | 21.4           | 18.8          | P                                    | 38.8          | P                                    | 17.4          | P                                    | 28.2 | P | -10.6 |
| Ceramics, stone and clay        | 0.0               | 0.0       | 10.5                                 | 0.0       | -5.8           | -5.8          | P                                    | 16.6          | P                                    | 22.4          | P                                    | 16.6 | P | 0.0   |
| Iron and steel                  | 14.3              | 0.0       | -6.7                                 | 7.1       | 15.4           | 8.4           | P                                    | 23.1          | P                                    | 7.7           | P                                    | 23.1 | P | 0.0   |
| Non-ferrous metals              | 50.0              | 36.3      | 20.0                                 | 40.0      | 60.0           | 50.0          | P                                    | 27.3          | P                                    | -32.7         | P                                    | 54.5 | P | 27.2  |
| Metals                          | 7.7               | 9.1       | 36.4                                 | 25.0      | 25.0           | 16.7          | P                                    | 15.4          | P                                    | -9.6          | P                                    | 0.0  | P | -15.4 |
| Industrial machinery            | 8.7               | 32.7      | 12.0                                 | 18.0      | 18.0           | 26.0          | P                                    | 4.4           | P                                    | -13.6         | P                                    | 15.6 | P | 11.2  |
| Electrical machinery            | 22.0              | 27.1      | 21.3                                 | 17.1      | 11.4           | 11.0          | P                                    | 12.1          | P                                    | 0.7           | P                                    | 19.5 | P | 7.4   |
| Transportation equipment        | 53.1              | 43.8      | 32.6                                 | 28.3      | 15.8           | 10.6          | P                                    | 24.1          | P                                    | 8.3           | P                                    | 35.1 | P | 11.0  |
| Precision instruments           | -5.0              | 10.5      | 4.6                                  | -4.6      | -4.3           | -8.7          | P                                    | -8.7          | P                                    | -4.4          | P                                    | -8.7 | P | 0.0   |
| Other                           | 20.0              | 26.8      | 7.7                                  | 15.4      | 18.2           | 19.5          | P                                    | 25.7          | P                                    | 7.5           | P                                    | 28.9 | P | 3.2   |

The purpose of the increase prospect in the amount of tangible-fixed-assets (except for land) acquisition

(Unit:%points)

|  | Purpose-oriented percentage |           |                |               |                |                                      |   |      |
|--|-----------------------------|-----------|----------------|---------------|----------------|--------------------------------------|---|------|
|  | 2003 Oct.-Dec.              |           | 2004 Apr.-Jun. |               | 2004 Oct.-Dec. |                                      |   |      |
|  | 2004<br>Jan.-Jun.           | Apr.-Sep. | Future         |               | Future         |                                      |   |      |
|  |                             |           | Oct.-Dec.      | Jan.-Mar.2005 | Apr.-Jun.2005  | D I points compared to previous term |   |      |
| Productive capacity reinforcement          | 74.5                        | 74.3      | 75.0           | 77.0          | P              | 81.4                                 | P | 4.4  |
| Updating and repair                        | 22.9                        | 32.2      | 20.2           | 20.5          | P              | 17.8                                 | P | -2.7 |
| Rationalization and increase in efficiency | 11.8                        | 21.1      | 14.5           | 9.0           | P              | 17.8                                 | P | 8.8  |
| Others                                     | 7.8                         | 7.9       | 8.1            | 10.7          | P              | 9.3                                  | P | -1.4 |

- 2 . Prospect breakdown list Other asia

(Unit:%points)

| Sales                           | D I               |           |   |           |   |               |   |  |                 |  |   |       |   |       |
|---------------------------------|-------------------|-----------|---|-----------|---|---------------|---|--|-----------------|--|---|-------|---|-------|
|                                 | 2003 Oct.-Dec.    |           | 2004 Jan.-Mar.                          |           | 2004 Apr.-Jun.                          |               | 2004 Jul.- Sep.                         |  | 2004 Oct.- Dec. |  |   |       |   |       |
|                                 | 2004<br>Jan.-Jun. | Apr.-Sep. | Recognition of the<br>current condition | Future    | Recognition of the<br>current condition | Future        | Recognition of the<br>current condition | D I points<br>compared to<br>previous term | Future          | D I points<br>compared to<br>previous term |   |       |   |       |
|                                 |                   |           | Jul.-Sep.                               | Oct.-Dec. | Oct.- Dec.                              | Jan.-Mar.2005 | Jan.-Mar.2005                           |  | Apr.-Jun.2005   |  |   |       |   |       |
| Manufacturing industry in total | 15.4              | 26.7      | 29.3                                    | 25.3      | 20.5                                    | 25.3          | P                                       | 20.0                                       | P               | -0.5                                       | P | 27.0  | P | 7.0   |
| Food and tobacco                | 100.0             | 50.0      | 50.0                                    | 50.0      | 50.0                                    | 50.0          | P                                       | 33.3                                       | P               | -16.7                                      | P | 33.3  | P | 0.0   |
| Textiles                        | -33.4             | -20.0     | 16.7                                    | 0.0       | 40.0                                    | 60.0          | P                                       | -16.6                                      | P               | -56.6                                      | P | -33.3 | P | -16.7 |
| Wood, pulp and paper products   | 50.0              | 50.0      | 50.0                                    | 50.0      | 50.0                                    | 50.0          | P                                       | 33.3                                       | P               | -16.7                                      | P | 33.3  | P | 0.0   |
| Chemicals                       | 0.0               | 36.4      | 45.4                                    | 54.5      | 45.4                                    | 45.5          | P                                       | 27.3                                       | P               | -18.1                                      | P | 72.7  | P | 45.4  |
| Ceramics, stone and clay        | 33.3              | 0.0       | 25.0                                    | 50.0      | 50.0                                    | 25.0          | P                                       | 0.0  | P               | -50.0                                      | P | 25.0  | P | 25.0  |
| Iron and steel                  | 50.0              | 33.3      | 14.3                                    | 0.0       | -33.3                                   | 33.3          | P                                       | 33.3                                       | P               | 66.6                                       | P | 0.0   | P | -33.3 |
| Non-ferrous metals              | 0.0               | 100.0     | 100.0                                   | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0  | P               | 0.0  | P | 100.0 | P | 100.0 |
| Metals                          | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0  | P               | 0.0  | P | 0.0   | P | 0.0   |
| Industrial machinery            | 0.0               | 66.7      | 50.0                                    | 50.0      | 100.0                                   | 100.0         | P                                       | 100.0                                      | P               | 0.0  | P | 100.0 | P | 0.0   |
| Electrical machinery            | 0.0               | 45.0      | 20.0                                    | 25.0      | 4.8                                     | -4.8          | P                                       | 20.2                                       | P               | 25.0                                       | P | 25.0  | P | 0.0   |
| Transportation equipment        | 40.0              | 13.8      | 20.0                                    | 20.0      | 14.8                                    | 25.9          | P                                       | 25.8                                       | P               | 11.0                                       | P | 19.4  | P | -6.4  |
| Precision instruments           | -100.0            | 0.0       | 100.0                                   | 0.0       | 50.0                                    | 50.0          | P                                       | -33.4                                      | P               | -83.4                                      | P | 33.4  | P | 66.8  |
| Other                           | -16.6             | 20.0      | 60.0                                    | 25.0      | 0.0                                     | 25.0          | P                                       | 0.0  | P               | 0.0  | P | 50.0  | P | 50.0  |

| Locally-made Sales              | D I               |           |   |           |   |               |   |  |                 |  |   |       |   |       |
|---------------------------------|-------------------|-----------|---|-----------|---|---------------|---|--|-----------------|--|---|-------|---|-------|
|                                 | 2003 Oct.-Dec.    |           | 2004 Jan.-Mar.                          |           | 2004 Apr.-Jun.                          |               | 2004 Jul.- Sep.                         |  | 2004 Oct.- Dec. |  |   |       |   |       |
|                                 | 2004<br>Jan.-Jun. | Apr.-Sep. | Recognition of the<br>current condition | Future    | Recognition of the<br>current condition | Future        | Recognition of the<br>current condition | D I points<br>compared to<br>previous term | Future          | D I points<br>compared to<br>previous term |   |       |   |       |
|                                 |                   |           | Jul.-Sep.                               | Oct.-Dec. | Oct.- Dec.                              | Jan.-Mar.2005 | Jan.-Mar.2005                           |  | Apr.-Jun.2005   |  |   |       |   |       |
| Manufacturing industry in total | 11.6              | 22.9      | 21.6                                    | 22.5      | 19.1                                    | 23.6          | P                                       | 18.9                                       | P               | -0.2                                       | P | 27.2  | P | 8.3   |
| Food and tobacco                | 100.0             | 100.0     | 100.0                                   | 0.0       | 100.0                                   | 100.0         | P                                       | 50.0                                       | P               | -50.0                                      | P | 50.0  | P | 0.0   |
| Textiles                        | 0.0               | 0.0       | 20.0                                    | 20.0      | 40.0                                    | 60.0          | P                                       | 0.0  | P               | -40.0                                      | P | 0.0   | P | 0.0   |
| Wood, pulp and paper products   | 100.0             | 50.0      | 100.0                                   | 100.0     | 100.0                                   | 100.0         | P                                       | 33.3                                       | P               | -66.7                                      | P | 33.3  | P | 0.0   |
| Chemicals                       | -11.1             | 30.0      | 44.5                                    | 55.6      | 30.0                                    | 30.0          | P                                       | 20.0                                       | P               | -10.0                                      | P | 70.0  | P | 50.0  |
| Ceramics, stone and clay        | 33.3              | 0.0       | 25.0                                    | 50.0      | 50.0                                    | 25.0          | P                                       | 0.0  | P               | -50.0                                      | P | 25.0  | P | 25.0  |
| Iron and steel                  | 16.7              | 50.0      | 14.3                                    | 0.0       | -100.0                                  | 100.0         | P                                       | 33.3                                       | P               | 133.3                                      | P | 0.0   | P | -33.3 |
| Non-ferrous metals              | 100.0             | 0.0       | 100.0                                   | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0  | P               | 0.0  | P | 0.0   | P | 0.0   |
| Metals                          | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0  | P               | 0.0  | P | 0.0   | P | 0.0   |
| Industrial machinery            | 0.0               | 50.0      | 50.0                                    | 50.0      | 100.0                                   | 100.0         | P                                       | 100.0                                      | P               | 0.0  | P | 100.0 | P | 0.0   |
| Electrical machinery            | 14.3              | 31.2      | 11.7                                    | 17.6      | 0.0                                     | -11.1         | P                                       | 9.1  | P               | 9.1  | P | 18.2  | P | 9.1   |
| Transportation equipment        | 10.0              | 18.2      | 8.4                                     | 13.0      | 18.2                                    | 27.3          | P                                       | 20.0                                       | P               | 1.8  | P | 23.1  | P | 3.1   |
| Precision instruments           | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0  | P               | 0.0  | P | 0.0   | P | 0.0   |
| Other                           | 0.0               | 0.0       | 33.3                                    | 0.0       | 0.0                                     | 33.3          | P                                       | 0.0  | P               | 0.0  | P | 0.0   | P | 0.0   |

| Exports to countries other than Japan | D I               |           |   |           |   |               |   |  |                 |  |   |       |   |      |
|---------------------------------------|-------------------|-----------|---|-----------|---|---------------|---|--|-----------------|--|---|-------|---|------|
|                                       | 2003 Oct.-Dec.    |           | 2004 Jan.-Mar.                          |           | 2004 Apr.-Jun.                          |               | 2004 Jul.- Sep.                         |  | 2004 Oct.- Dec. |  |   |       |   |      |
|                                       | 2004<br>Jan.-Jun. | Apr.-Sep. | Recognition of the<br>current condition | Future    | Recognition of the<br>current condition | Future        | Recognition of the<br>current condition | D I points<br>compared to<br>previous term | Future          | D I points<br>compared to<br>previous term |   |       |   |      |
|                                       |                   |           | Jul.-Sep.                               | Oct.-Dec. | Oct.- Dec.                              | Jan.-Mar.2005 | Jan.-Mar.2005                           |  | Apr.-Jun.2005   |  |   |       |   |      |
| Manufacturing industry in total       | 17.8              | 13.5      | 10.9                                    | 5.5       | 13.7                                    | 11.7          | P                                       | 5.6  | P               | -8.1                                       | P | 13.0  | P | 7.4  |
| Food and tobacco                      | 100.0             | 100.0     | 100.0                                   | 0.0       | 100.0                                   | 100.0         | P                                       | 50.0                                       | P               | -50.0                                      | P | 50.0  | P | 0.0  |
| Textiles                              | -50.0             | 66.7      | 0.0                                     | -25.0     | 33.3                                    | 33.3          | P                                       | 50.0                                       | P               | 16.7                                       | P | 100.0 | P | 50.0 |
| Wood, pulp and paper products         | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0  | P               | 0.0  | P | 0.0   | P | 0.0  |
| Chemicals                             | 25.0              | 22.2      | 37.5                                    | 12.5      | 25.0                                    | 12.5          | P                                       | -11.1                                      | P               | -36.1                                      | P | 11.1  | P | 22.2 |
| Ceramics, stone and clay              | 0.0               | 0.0       | -50.0                                   | -50.0     | 0.0                                     | 0.0           | P                                       | 0.0  | P               | 0.0  | P | 0.0   | P | 0.0  |
| Iron and steel                        | 40.0              | 0.0       | -33.3                                   | -33.3     | 0.0                                     | 0.0           | P                                       | 0.0  | P               | 0.0  | P | 0.0   | P | 0.0  |
| Non-ferrous metals                    | 100.0             | 0.0       | 100.0                                   | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0  | P               | 0.0  | P | 0.0   | P | 0.0  |
| Metals                                | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0  | P               | 0.0  | P | 0.0   | P | 0.0  |
| Industrial machinery                  | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0  | P               | 0.0  | P | 0.0   | P | 0.0  |
| Electrical machinery                  | 11.1              | 21.4      | 12.6                                    | 12.6      | 10.5                                    | 10.5          | P                                       | 9.1  | P               | -1.4                                       | P | 18.2  | P | 9.1  |
| Transportation equipment              | 16.7              | -5.9      | 0.0                                     | 6.2       | 0.0                                     | 0.0           | P                                       | 0.0  | P               | 0.0  | P | 0.0   | P | 0.0  |
| Precision instruments                 | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0  | P               | 0.0  | P | 0.0   | P | 0.0  |
| Other                                 | 20.0              | 25.0      | 33.4                                    | 66.7      | 33.3                                    | 33.3          | P                                       | 33.3                                       | P               | 0.0  | P | 33.3  | P | 0.0  |

| Acquisition of tangible fixed assets | D I               |           |   |           |   |               |   |  |                 |  |   |       |   |       |
|--------------------------------------|-------------------|-----------|---|-----------|---|---------------|---|--|-----------------|--|---|-------|---|-------|
|                                      | 2003 Oct.-Dec.    |           | 2004 Jan.-Mar.                          |           | 2004 Apr.-Jun.                          |               | 2004 Jul.- Sep.                         |  | 2004 Oct.- Dec. |  |   |       |   |       |
|                                      | 2004<br>Jan.-Jun. | Apr.-Sep. | Recognition of the<br>current condition | Future    | Recognition of the<br>current condition | Future        | Recognition of the<br>current condition | D I points<br>compared to<br>previous term | Future          | D I points<br>compared to<br>previous term |   |       |   |       |
|                                      |                   |           | Jul.-Sep.                               | Oct.-Dec. | Oct.- Dec.                              | Jan.-Mar.2005 | Jan.-Mar.2005                           |  | Apr.-Jun.2005   |  |   |       |   |       |
| Manufacturing industry in total      | 19.4              | 29.2      | 5.1                                     | 4.0       | 12.5                                    | 11.3          | P                                       | 1.4  | P               | -11.1                                      | P | 17.5  | P | 16.1  |
| Food and tobacco                     | 50.0              | 50.0      | 50.0                                    | 50.0      | 50.0                                    | 50.0          | P                                       | 33.3                                       | P               | -16.7                                      | P | 33.3  | P | 0.0   |
| Textiles                             | 25.0              | 50.0      | 0.0                                     | -25.0     | 66.7                                    | 0.0           | P                                       | 50.0                                       | P               | -16.7                                      | P | 50.0  | P | 0.0   |
| Wood, pulp and paper products        | 0.0               | 50.0      | 0.0                                     | 50.0      | 0.0                                     | 50.0          | P                                       | 0.0  | P               | 0.0  | P | 33.3  | P | 33.3  |
| Chemicals                            | 12.5              | 37.5      | -20.0                                   | 40.0      | 11.1                                    | 30.0          | P                                       | 30.0                                       | P               | 18.9                                       | P | 40.0  | P | 10.0  |
| Ceramics, stone and clay             | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 33.3          | P                                       | 33.3                                       | P               | 33.3                                       | P | 33.3  | P | 0.0   |
| Iron and steel                       | 66.7              | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0  | P               | 0.0  | P | 0.0   | P | 0.0   |
| Non-ferrous metals                   | -100.0            | 100.0     | 100.0                                   | -100.0    | 0.0                                     | 0.0           | P                                       | 0.0  | P               | 0.0  | P | 0.0   | P | 0.0   |
| Metals                               | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0  | P               | 0.0  | P | 0.0   | P | 0.0   |
| Industrial machinery                 | 50.0              | 50.0      | 0.0                                     | -50.0     | 0.0                                     | 100.0         | P                                       | 0.0  | P               | 0.0  | P | 100.0 | P | 100.0 |
| Electrical machinery                 | -10.0             | 50.0      | 5.8                                     | 0.0       | -15.0                                   | -21.0         | P                                       | -8.4                                       | P               | 6.6  | P | 8.4   | P | 16.8  |
| Transportation equipment             | 29.2              | 7.1       | 7.4                                     | -3.7      | 28.0                                    | 16.0          | P                                       | -13.8                                      | P               | -41.8                                      | P | 6.9   | P | 20.7  |
| Precision instruments                | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 100.0         | P                                       | 0.0  | P               | 0.0  | P | 100.0 | P | 100.0 |
| Other                                | 0.0               | 33.3      | 33.3                                    | 50.0      | 33.3                                    | 0.0           | P                                       | -50.0                                      | P               | -83.3                                      | P | -50.0 | P | 0.0   |

| Sales to Japan                  | D I               |           |   |           |                |               |   |               |   |               |   |       |   |       |
|---------------------------------|-------------------|-----------|---|-----------|----------------|---------------|---|---------------|---|---------------|---|-------|---|-------|
|                                 | 2003 Oct.-Dec.    |           | 2004 Jan.-Mar.                          |           | 2004 Apr.-Jun. |               | 2004 Jul.-Sep.                          |               | 2004 Oct.-Dec.                            |               |   |       |   |       |
|                                 | 2004<br>Jan.-Jun. | Apr.-Sep. | Recognition of the<br>current condition |           | Future         |               | Recognition of the<br>current condition |               | Future                                    |               |   |       |   |       |
|                                 |                   |           | Jul.-Sep.                               | Oct.-Dec. | Oct.-Dec.      | Jan.-Mar.2005 | Jan.-Mar.2005                           | Apr.-Jun.2005 | DI points<br>compared to<br>previous term | Apr.-Jun.2005 | DI points<br>compared to<br>previous term |       |   |       |
| Manufacturing industry in total | 5.0               | 12.3      | 8.4                                     | 1.7       | 8.9            | 8.9           | P                                       | 6.4           | P   | -2.5          | P   | 9.5   | P | 3.1   |
| Food and tobacco                | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0            | 0.0           | P                                       | 0.0           | P   | 0.0           | P   | 0.0   | P | 0.0   |
| Textiles                        | -25.0             | -25.0     | 0.0                                     | -33.3     | 0.0            | 50.0          | P                                       | -33.3         | P   | -66.7         | P   | -33.4 | P | -33.4 |
| Wood, pulp and paper products   | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0            | 0.0           | P                                       | 0.0           | P   | 0.0           | P   | 0.0   | P | 0.0   |
| Chemicals                       | 14.3              | 20.0      | 16.7                                    | 16.7      | 14.3           | 14.3          | P                                       | 12.5          | P   | -1.8          | P   | 12.5  | P | 0.0   |
| Ceramics, stone and clay        | 33.3              | 0.0       | 0.0                                     | 0.0       | 0.0            | 0.0           | P                                       | -33.3         | P   | -33.3         | P   | 0.0   | P | 33.3  |
| Iron and steel                  | 20.0              | 0.0       | -50.0                                   | -50.0     | 0.0            | 0.0           | P                                       | 0.0           | P   | 0.0           | P   | 0.0   | P | 0.0   |
| Non-ferrous metals              | 0.0               | 100.0     | 100.0                                   | 0.0       | 0.0            | 0.0           | P                                       | 0.0           | P   | 0.0           | P   | 100.0 | P | 100.0 |
| Metals                          | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0            | 0.0           | P                                       | 0.0           | P   | 0.0           | P   | 0.0   | P | 0.0   |
| Industrial machinery            | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0            | 0.0           | P                                       | 0.0           | P   | 0.0           | P   | 0.0   | P | 0.0   |
| Electrical machinery            | 0.0               | 25.0      | -7.2                                    | -7.2      | 0.0            | 0.0           | P                                       | 27.3          | P   | 27.3          | P   | 0.0   | P | -27.3 |
| Transportation equipment        | 16.7              | 9.5       | 9.5                                     | 9.5       | 18.8           | 12.5          | P                                       | 21.7          | P   | 2.9           | P   | 13.0  | P | -8.7  |
| Precision instruments           | -100.0            | 0.0       | 100.0                                   | 0.0       | 50.0           | 50.0          | P                                       | -33.4         | P   | -83.4         | P   | 33.4  | P | 66.8  |
| Other                           | 0.0               | 25.0      | 25.0                                    | 33.3      | 0.0            | 0.0           | P                                       | -50.0         | P   | -50.0         | P   | 50.0  | P | 100.0 |

| Number of employees             | D I               |           |   |           |                |               |   |               |   |               |   |        |   |        |
|---------------------------------|-------------------|-----------|---|-----------|----------------|---------------|---|---------------|---|---------------|---|--------|---|--------|
|                                 | 2003 Oct.-Dec.    |           | 2004 Jan.-Mar.                          |           | 2004 Apr.-Jun. |               | 2004 Jul.-Sep.                          |               | 2004 Oct.-Dec.                            |               |   |        |   |        |
|                                 | 2004<br>Jan.-Jun. | Apr.-Sep. | Recognition of the<br>current condition |           | Future         |               | Recognition of the<br>current condition |               | Future                                    |               |   |        |   |        |
|                                 |                   |           | Jul.-Sep.                               | Oct.-Dec. | Oct.-Dec.      | Jan.-Mar.2005 | Jan.-Mar.2005                           | Apr.-Jun.2005 | DI points<br>compared to<br>previous term | Apr.-Jun.2005 | DI points<br>compared to<br>previous term |        |   |        |
| Manufacturing industry in total | 23.4              | 21.5      | 12.1                                    | 6.6       | 19.5           | 13.4          | P                                       | 18.1          | P   | -1.4          | P   | 15.5   | P | -2.6   |
| Food and tobacco                | 50.0              | 50.0      | 50.0                                    | 50.0      | 50.0           | 50.0          | P                                       | 33.3          | P   | -16.7         | P   | 33.3   | P | 0.0    |
| Textiles                        | 83.3              | 80.0      | 0.0                                     | -33.3     | 60.0           | 40.0          | P                                       | 50.0          | P   | -10.0         | P   | 33.3   | P | -16.7  |
| Wood, pulp and paper products   | 50.0              | 0.0       | 0.0                                     | 0.0       | 0.0            | 0.0           | P                                       | 0.0           | P   | 0.0           | P   | 0.0    | P | 0.0    |
| Chemicals                       | 18.2              | 18.2      | 18.2                                    | 18.2      | 9.1            | 36.4          | P                                       | 27.3          | P   | 18.2          | P   | 27.3   | P | 0.0    |
| Ceramics, stone and clay        | 33.3              | -33.3     | -25.0                                   | 25.0      | 0.0            | 0.0           | P                                       | 0.0           | P   | 0.0           | P   | 25.0   | P | 25.0   |
| Iron and steel                  | -28.6             | -33.3     | 0.0                                     | 0.0       | 0.0            | 0.0           | P                                       | 0.0           | P   | 0.0           | P   | -16.7  | P | -16.7  |
| Non-ferrous metals              | 100.0             | 0.0       | 100.0                                   | 0.0       | 100.0          | 0.0           | P                                       | 0.0           | P   | -100.0        | P   | -100.0 | P | -100.0 |
| Metals                          | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0            | 0.0           | P                                       | 0.0           | P   | 0.0           | P   | 0.0    | P | 0.0    |
| Industrial machinery            | 50.0              | 33.3      | 50.0                                    | 0.0       | 100.0          | 0.0           | P                                       | 100.0         | P   | 0.0           | P   | 100.0  | P | 0.0    |
| Electrical machinery            | 16.7              | 11.1      | 5.2                                     | 5.2       | 19.0           | 14.2          | P                                       | 18.2          | P   | -0.8          | P   | 8.4    | P | -9.8   |
| Transportation equipment        | 25.0              | 20.7      | 13.8                                    | 10.4      | 14.8           | 7.4           | P                                       | 6.7           | P   | -8.1          | P   | 13.3   | P | 6.6    |
| Precision instruments           | 0.0               | 100.0     | 0.0                                     | -50.0     | 100.0          | 0.0           | P                                       | 66.7          | P   | -33.3         | P   | 33.3   | P | -33.4  |
| Other                           | 0.0               | 40.0      | 33.3                                    | 20.0      | 0.0            | -25.0         | P                                       | 25.0          | P   | 25.0          | P   | 25.0   | P | 0.0    |

The purpose of the increase prospect in the amount of tangible-fixed-assets (except for land) acquisition

(Unit:%points)

|  | Purpose-oriented percentage |           |                     |                         |                         |   |   |      |
|--|-----------------------------|-----------|---------------------|-------------------------|-------------------------|---|---|------|
|  | 2003 Oct.-Dec.              |           | 2004 Apr.-Jun.      |                         | 2004 Oct.-Dec.          |   |   |      |
|  | 2004<br>Jan.-Jun.           | Apr.-Sep. | Future<br>Oct.-Dec. | Future<br>Jan.-Mar.2005 | Future<br>Apr.-Jun.2005 | DI I points<br>compared to<br>previous term |   |      |
| Productive capacity reinforcement          | 52.9                        | 68.0      | 83.3                | 68.8                    | P                       | 66.7  | P | -2.1 |
| Updating and repair                        | 41.2                        | 36.0      | 25.0                | 18.8                    | P                       | 16.7  | P | -2.1 |
| Rationalization and increase in efficiency | 17.6                        | 12.0      | 8.3                 | 25.0                    | P                       | 27.8  | P | 2.8  |
| Others                                     | 5.9                         | 4.0       | 8.3                 | 6.2                     | P                       | 5.6   | P | -0.6 |

- 2 . Prospect breakdown list Europe

(Unit:%points)

| Sales                           | D I            |           |  |                  |  |                      |  |                                     |                      |                                     |   |       |   |       |
|---------------------------------|----------------|-----------|--|------------------|--|----------------------|--|-------------------------------------|----------------------|-------------------------------------|---|-------|---|-------|
|                                 | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                                 |                  | 2004 Apr.-Jun.                                 |                      | 2004 Jul.-Sep.                                     |                                     | 2004 Oct.-Dec.       |                                     |   |       |   |       |
|                                 | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition Jul.-Sep. | Future Oct.-Dec. | Recognition of the current condition Oct.-Dec. | Future Jan.-Mar.2005 | Recognition of the current condition Jan.-Mar.2005 | Dl points compared to previous term | Future Apr.-Jun.2005 | Dl points compared to previous term | P |       |   |       |
|                                 |                |           |  |                  |  |                      |  |                                     |                      |                                     |   |       |   |       |
| Manufacturing industry in total | 18.6           | 19.5      | 2.9  | 21.0             | 20.7   | 13.4                 | P  | 13.5                                | P                    | -7.2                                | P | 15.8  | P | 2.3   |
| Food and tobacco                | 14.3           | 0.0       | 14.3   | 0.0              | 0.0  | 0.0                  | P  | -25.0                               | P                    | -25.0                               | P | 25.0  | P | 50.0  |
| Textiles                        | 12.4           | 35.3      | -47.1  | 0.0              | 20.0   | 40.0                 | P  | 0.0                                 | P                    | -20.0                               | P | 27.7  | P | 27.7  |
| Wood, pulp and paper products   | 0.0            | 66.7      | 66.7   | 66.7             | 0.0  | 0.0                  | P  | 0.0                                 | P                    | 0.0                                 | P | 0.0   | P | 0.0   |
| Chemicals                       | 25.5           | 29.2      | 0.0  | 18.4             | 13.0   | 21.8                 | P  | 23.4                                | P                    | 10.4                                | P | 29.8  | P | 6.4   |
| Ceramics, stone and clay        | 0.0            | 0.0       | -25.0  | 25.0             | 33.3   | 0.0                  | P  | 33.3                                | P                    | 0.0                                 | P | 33.3  | P | 0.0   |
| Iron and steel                  | 0.0            | 0.0       | 0.0  | 0.0              | 0.0  | 0.0                  | P  | 100.0                               | P                    | 100.0                               | P | 100.0 | P | 0.0   |
| Non-ferrous metals              | 50.0           | -50.0     | -50.0  | 0.0              | -50.0  | -50.0                | P  | 0.0                                 | P                    | 50.0                                | P | 0.0   | P | 0.0   |
| Metals                          | 33.3           | 33.4      | 0.0  | 50.0             | 50.0   | 0.0                  | P  | 50.0                                | P                    | 0.0                                 | P | 0.0   | P | -50.0 |
| Industrial machinery            | 37.2           | 26.3      | 18.6   | 30.2             | 45.7   | 39.2                 | P  | 27.8                                | P                    | -17.9                               | P | 19.5  | P | -8.3  |
| Electrical machinery            | 6.5            | 5.0       | 1.5  | 29.0             | 11.6   | -5.9                 | P  | -7.2                                | P                    | -18.8                               | P | -14.6 | P | -7.4  |
| Transportation equipment        | 19.2           | 17.9      | 0.0  | 13.0             | 19.1   | 8.5                  | P  | 26.6                                | P                    | 7.5                                 | P | 21.6  | P | -5.0  |
| Precision instruments           | 0.0            | 7.7       | -8.4   | -8.4             | 7.7  | 0.0                  | P  | -22.2                               | P                    | -29.9                               | P | 11.1  | P | 33.3  |
| Other                           | 17.7           | 40.0      | 38.9   | 41.1             | 38.8   | 17.6                 | P  | 9.6                                 | P                    | -29.2                               | P | 28.6  | P | 19.0  |

| Exports to countries other than Japan | D I            |           |  |                  |  |                      |  |                                     |                      |                                     |   |       |   |       |
|---------------------------------------|----------------|-----------|--|------------------|--|----------------------|--|-------------------------------------|----------------------|-------------------------------------|---|-------|---|-------|
|                                       | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                                 |                  | 2004 Apr.-Jun.                                 |                      | 2004 Jul.-Sep.                                     |                                     | 2004 Oct.-Dec.       |                                     |   |       |   |       |
|                                       | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition Jul.-Sep. | Future Oct.-Dec. | Recognition of the current condition Oct.-Dec. | Future Jan.-Mar.2005 | Recognition of the current condition Jan.-Mar.2005 | Dl points compared to previous term | Future Apr.-Jun.2005 | Dl points compared to previous term | P |       |   |       |
|                                       |                |           |  |                  |  |                      |  |                                     |                      |                                     |   |       |   |       |
| Manufacturing industry in total       | 12.4           | 18.5      | 1.0  | 11.8             | 14.0   | 9.6                  | P  | 11.0                                | P                    | -3.0                                | P | 12.6  | P | 1.6   |
| Food and tobacco                      | 50.0           | 50.0      | 50.0   | 50.0             | 50.0   | 50.0                 | P  | 0.0                                 | P                    | -50.0                               | P | 0.0   | P | 0.0   |
| Textiles                              | 20.0           | 46.6      | -26.6  | -6.7             | 7.7  | 30.8                 | P  | 0.0                                 | P                    | -7.7                                | P | 21.5  | P | 21.5  |
| Wood, pulp and paper products         | 0.0            | 100.0     | 100.0  | 100.0            | 0.0  | 0.0                  | P  | 0.0                                 | P                    | 0.0                                 | P | 0.0   | P | 0.0   |
| Chemicals                             | 10.7           | 34.4      | -6.9   | 10.4             | 20.0   | 20.0                 | P  | 25.0                                | P                    | 12.1                                | P | 25.0  | P | 0.0   |
| Ceramics, stone and clay              | 0.0            | 0.0       | -33.3  | 33.3             | 0.0  | 0.0                  | P  | 100.0                               | P                    | 100.0                               | P | 100.0 | P | 0.0   |
| Iron and steel                        | 0.0            | 0.0       | 0.0  | 0.0              | 0.0  | 0.0                  | P  | 0.0                                 | P                    | 0.0                                 | P | 0.0   | P | 0.0   |
| Non-ferrous metals                    | 50.0           | 0.0       | 0.0  | 0.0              | 0.0  | 0.0                  | P  | 0.0                                 | P                    | 0.0                                 | P | 0.0   | P | 0.0   |
| Metals                                | 50.0           | 100.0     | 0.0  | 0.0              | 0.0  | 0.0                  | P  | 0.0                                 | P                    | 0.0                                 | P | 0.0   | P | 0.0   |
| Industrial machinery                  | 32.4           | 13.3      | 5.5  | 19.4             | 23.6   | 23.5                 | P  | 25.0                                | P                    | 1.4                                 | P | 6.9   | P | -18.1 |
| Electrical machinery                  | -5.9           | -2.1      | 2.3  | 20.9             | 4.0  | -8.2                 | P  | -9.1                                | P                    | -13.1                               | P | -9.3  | P | -0.2  |
| Transportation equipment              | 11.1           | 13.3      | 0.0  | 0.0              | 20.6   | 9.1                  | P  | 20.0                                | P                    | -0.6                                | P | 22.5  | P | 2.5   |
| Precision instruments                 | 0.0            | 0.0       | -8.4   | -8.4             | 7.7  | 0.0                  | P  | -22.2                               | P                    | -29.9                               | P | 11.1  | P | 33.3  |
| Other                                 | 27.3           | 55.6      | 50.0   | 25.0             | 37.5   | 0.0                  | P  | 22.2                                | P                    | -15.3                               | P | 33.3  | P | 11.1  |

| Locally-made Sales              | D I            |           |  |                  |  |                      |  |                                     |                      |                                     |   |       |   |       |
|---------------------------------|----------------|-----------|--|------------------|--|----------------------|--|-------------------------------------|----------------------|-------------------------------------|---|-------|---|-------|
|                                 | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                                 |                  | 2004 Apr.-Jun.                                 |                      | 2004 Jul.-Sep.                                     |                                     | 2004 Oct.-Dec.       |                                     |   |       |   |       |
|                                 | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition Jul.-Sep. | Future Oct.-Dec. | Recognition of the current condition Oct.-Dec. | Future Jan.-Mar.2005 | Recognition of the current condition Jan.-Mar.2005 | Dl points compared to previous term | Future Apr.-Jun.2005 | Dl points compared to previous term | P |       |   |       |
|                                 |                |           |  |                  |  |                      |  |                                     |                      |                                     |   |       |   |       |
| Manufacturing industry in total | 12.6           | 15.4      | -0.9   | 19.1             | 13.1   | 12.6                 | P  | 6.0                                 | P                    | -7.1                                | P | 17.2  | P | 11.2  |
| Food and tobacco                | 0.0            | 0.0       | 0.0  | 0.0              | 0.0  | 0.0                  | P  | -33.3                               | P                    | -33.3                               | P | 33.3  | P | 66.6  |
| Textiles                        | 26.6           | 43.8      | -40.0  | 13.3             | 25.0   | 50.0                 | P  | -5.8                                | P                    | -30.8                               | P | 23.5  | P | 29.3  |
| Wood, pulp and paper products   | 0.0            | 0.0       | 0.0  | 0.0              | 0.0  | 0.0                  | P  | 0.0                                 | P                    | 0.0                                 | P | 0.0   | P | 0.0   |
| Chemicals                       | 23.1           | 27.8      | -3.2   | 18.2             | 15.6   | 31.3                 | P  | 17.1                                | P                    | 1.5                                 | P | 22.0  | P | 4.9   |
| Ceramics, stone and clay        | 0.0            | 0.0       | 0.0  | 0.0              | 33.3   | 0.0                  | P  | 0.0                                 | P                    | -33.3                               | P | 100.0 | P | 100.0 |
| Iron and steel                  | 0.0            | 0.0       | 0.0  | 0.0              | 0.0  | 0.0                  | P  | 100.0                               | P                    | 100.0                               | P | 100.0 | P | 0.0   |
| Non-ferrous metals              | 50.0           | -50.0     | -50.0  | 0.0              | -50.0  | -50.0                | P  | 0.0                                 | P                    | 50.0                                | P | 0.0   | P | 0.0   |
| Metals                          | 33.3           | 33.4      | 0.0  | 0.0              | 0.0  | 0.0                  | P  | 0.0                                 | P                    | 0.0                                 | P | 0.0   | P | 0.0   |
| Industrial machinery            | 15.0           | 14.7      | 7.6  | 28.2             | 27.0   | 21.6                 | P  | -3.3                                | P                    | -30.3                               | P | 20.0  | P | 23.3  |
| Electrical machinery            | 2.0            | 10.4      | 6.6  | 31.1             | 2.1  | -8.5                 | P  | -9.1                                | P                    | -11.2                               | P | 4.6   | P | 13.7  |
| Transportation equipment        | 8.1            | 4.2       | -2.1   | 8.9              | 12.9   | 10.0                 | P  | 22.0                                | P                    | 9.1                                 | P | 16.0  | P | -6.0  |
| Precision instruments           | 8.3            | 7.7       | -8.4   | 0.0              | 7.7  | 0.0                  | P  | -11.1                               | P                    | -18.8                               | P | 0.0   | P | 11.1  |
| Other                           | 13.3           | 28.6      | 15.4   | 30.8             | 12.6   | 12.6                 | P  | 13.3                                | P                    | 0.7                                 | P | 33.3  | P | 20.0  |

| Acquisition of tangible fixed assets | D I            |           |  |                  |  |                      |  |                                     |                      |                                     |   |       |   |       |
|--------------------------------------|----------------|-----------|--|------------------|--|----------------------|--|-------------------------------------|----------------------|-------------------------------------|---|-------|---|-------|
|                                      | 2003 Oct.-Dec. |           | 2004 Jan.-Mar.                                 |                  | 2004 Apr.-Jun.                                 |                      | 2004 Jul.-Sep.                                     |                                     | 2004 Oct.-Dec.       |                                     |   |       |   |       |
|                                      | 2004 Jan.-Jun. | Apr.-Sep. | Recognition of the current condition Jul.-Sep. | Future Oct.-Dec. | Recognition of the current condition Oct.-Dec. | Future Jan.-Mar.2005 | Recognition of the current condition Jan.-Mar.2005 | Dl points compared to previous term | Future Apr.-Jun.2005 | Dl points compared to previous term | P |       |   |       |
|                                      |                |           |  |                  |  |                      |  |                                     |                      |                                     |   |       |   |       |
| Manufacturing industry in total      | 11.4           | 12.3      | 4.9  | 5.5              | 9.3  | 9.8                  | P  | 6.1                                 | P                    | -3.2                                | P | 6.7   | P | 0.6   |
| Food and tobacco                     | 0.0            | 0.0       | 0.0  | 0.0              | 0.0  | 0.0                  | P  | 0.0                                 | P                    | 0.0                                 | P | 0.0   | P | 0.0   |
| Textiles                             | 13.3           | 26.7      | 7.7  | 14.3             | -20.0  | -6.7                 | P  | -40.0                               | P                    | -20.0                               | P | -13.4 | P | 26.6  |
| Wood, pulp and paper products        | 0.0            | 0.0       | 0.0  | 0.0              | 0.0  | 0.0                  | P  | 0.0                                 | P                    | 0.0                                 | P | 0.0   | P | 0.0   |
| Chemicals                            | 5.9            | 13.5      | 10.6   | 7.9              | 11.1   | 8.6                  | P  | -7.9                                | P                    | -19.0                               | P | -7.9  | P | 0.0   |
| Ceramics, stone and clay             | 0.0            | 0.0       | -25.0  | 0.0              | 0.0  | 0.0                  | P  | -33.3                               | P                    | -33.3                               | P | 0.0   | P | 33.3  |
| Iron and steel                       | 0.0            | 0.0       | 0.0  | 0.0              | 0.0  | 0.0                  | P  | 0.0                                 | P                    | 0.0                                 | P | 0.0   | P | 0.0   |
| Non-ferrous metals                   | 0.0            | -50.0     | -50.0  | -50.0            | 50.0   | 50.0                 | P  | 0.0                                 | P                    | -50.0                               | P | 0.0   | P | 0.0   |
| Metals                               | 33.3           | 0.0       | 0.0  | 0.0              | 100.0  | 50.0                 | P  | 100.0                               | P                    | 0.0                                 | P | 100.0 | P | 0.0   |
| Industrial machinery                 | 5.3            | 8.8       | 0.0  | 5.9              | 7.3  | 12.5                 | P  | 5.9                                 | P                    | -1.4                                | P | 18.8  | P | 12.9  |
| Electrical machinery                 | 4.2            | 12.8      | 8.1  | 2.1              | 3.8  | 3.8                  | P  | 2.2                                 | P                    | -1.6                                | P | 0.0   | P | -2.2  |
| Transportation equipment             | 29.8           | 12.0      | -2.2   | 6.8              | 23.2   | 27.9                 | P  | 35.4                                | P                    | 12.2                                | P | 30.0  | P | -5.4  |
| Precision instruments                | 0.0            | 0.0       | 0.0  | 0.0              | 0.0  | -8.3                 | P  | -11.1                               | P                    | -11.1                               | P | 0.0   | P | 11.1  |
| Other                                | 16.6           | 36.4      | 35.7   | 15.4             | 23.1   | 0.0                  | P  | 21.4                                | P                    | -1.7                                | P | -21.4 | P | -42.8 |

| Sales to Japan                  | D I               |           |   |           |   |               |   |               |                |  |               |      |   |      |
|---------------------------------|-------------------|-----------|---|-----------|---|---------------|---|---------------|----------------|--|---------------|------|---|------|
|                                 | 2003 Oct.-Dec.    |           | 2004 Jan.-Mar.                          |           | 2004 Apr.-Jun.                          |               | 2004 Jul.-Sep.                          |               | 2004 Oct.-Dec. |  |               |      |   |      |
|                                 | 2004<br>Jan.-Jun. | Apr.-Sep. | Recognition of the<br>current condition | Future    | Recognition of the<br>current condition | Future        | Recognition of the<br>current condition | Future        |                | D I points<br>compared to<br>previous term |               |      |   |      |
|                                 |                   |           | Jul.-Sep.                               | Oct.-Dec. | Oct.-Dec.                               | Jan.-Mar.2005 | Jan.-Mar.2005                           | Apr.-Jun.2005 | Apr.-Jun.2005  | Apr.-Jun.2005                              | Apr.-Jun.2005 |      |   |      |
| Manufacturing industry in total | 0.5               | 2.2       | -5.3                                    | -4.9      | 1.6                                     | 3.9           | P                                       | 2.3           | P              | 0.7  | P             | 2.8  | P | 0.5  |
| Food and tobacco                | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0           | P              | 0.0  | P             | 0.0  | P | 0.0  |
| Textiles                        | -23.1             | -7.7      | -7.1                                    | 7.1       | 7.7                                     | 23.1          | P                                       | 16.7          | P              | 9.0  | P             | 16.7 | P | 0.0  |
| Wood, pulp and paper products   | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0           | P              | 0.0  | P             | 0.0  | P | 0.0  |
| Chemicals                       | 10.7              | 8.7       | -6.9                                    | -3.5      | -3.7                                    | 7.4           | P                                       | 0.0           | P              | 3.7  | P             | 10.0 | P | 10.0 |
| Ceramics, stone and clay        | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0           | P              | 0.0  | P             | 0.0  | P | 0.0  |
| Iron and steel                  | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0           | P              | 0.0  | P             | 0.0  | P | 0.0  |
| Non-ferrous metals              | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0           | P              | 0.0  | P             | 0.0  | P | 0.0  |
| Metals                          | -50.0             | 50.0      | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0           | P              | 0.0  | P             | 0.0  | P | 0.0  |
| Industrial machinery            | 0.0               | 5.0       | 0.0                                     | -7.1      | 16.1                                    | 16.1          | P                                       | 4.4           | P              | -11.7                                      | P             | -4.1 | P | -8.5 |
| Electrical machinery            | -6.2              | 0.0       | -13.0                                   | -8.9      | 0.0                                     | -6.1          | P                                       | -2.4          | P              | -2.4                                       | P             | -7.3 | P | -4.9 |
| Transportation equipment        | 6.7               | 0.0       | -2.5                                    | 0.0       | -6.1                                    | -3.0          | P                                       | 4.8           | P              | 10.9                                       | P             | 2.4  | P | -2.4 |
| Precision instruments           | 9.1               | 0.0       | -8.3                                    | -16.7     | 8.4                                     | 0.0           | P                                       | 0.0           | P              | -8.4                                       | P             | 11.1 | P | 11.1 |
| Other                           | 8.4               | 11.1      | 11.1                                    | -11.1     | -11.1                                   | 11.1          | P                                       | 0.0           | P              | 11.1                                       | P             | 22.2 | P | 22.2 |

| Number of employees             | D I               |           |   |           |   |               |   |               |                |  |               |      |   |       |
|---------------------------------|-------------------|-----------|---|-----------|---|---------------|---|---------------|----------------|--|---------------|------|---|-------|
|                                 | 2003 Oct.-Dec.    |           | 2004 Jan.-Mar.                          |           | 2004 Apr.-Jun.                          |               | 2004 Jul.-Sep.                          |               | 2004 Oct.-Dec. |  |               |      |   |       |
|                                 | 2004<br>Jan.-Jun. | Apr.-Sep. | Recognition of the<br>current condition | Future    | Recognition of the<br>current condition | Future        | Recognition of the<br>current condition | Future        |                | D I points<br>compared to<br>previous term |               |      |   |       |
|                                 |                   |           | Jul.-Sep.                               | Oct.-Dec. | Oct.-Dec.                               | Jan.-Mar.2005 | Jan.-Mar.2005                           | Apr.-Jun.2005 | Apr.-Jun.2005  | Apr.-Jun.2005                              | Apr.-Jun.2005 |      |   |       |
| Manufacturing industry in total | -0.3              | -1.2      | -2.0                                    | -3.9      | -3.0                                    | -4.1          | P                                       | 2.3           | P              | 5.3  | P             | 4.4  | P | 2.1   |
| Food and tobacco                | 0.0               | -25.0     | 20.0                                    | 0.0       | 0.0                                     | 0.0           | P                                       | 20.0          | P              | 20.0                                       | P             | 0.0  | P | -20.0 |
| Textiles                        | 0.0               | -5.9      | -23.5                                   | -23.5     | -37.6                                   | -18.8         | P                                       | -11.1         | P              | 26.5                                       | P             | 5.6  | P | 16.7  |
| Wood, pulp and paper products   | -33.3             | -66.7     | -50.0                                   | -50.0     | -66.7                                   | 0.0           | P                                       | 0.0           | P              | 66.7                                       | P             | 0.0  | P | 0.0   |
| Chemicals                       | 6.1               | 2.5       | 4.5                                     | -2.3      | 2.1                                     | -2.2          | P                                       | 0.0           | P              | -2.1                                       | P             | 6.6  | P | 6.6   |
| Ceramics, stone and clay        | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0           | P              | 0.0  | P             | 0.0  | P | 0.0   |
| Iron and steel                  | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0           | P              | 0.0  | P             | 0.0  | P | 0.0   |
| Non-ferrous metals              | 50.0              | 50.0      | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0           | P              | 0.0  | P             | 0.0  | P | 0.0   |
| Metals                          | 0.0               | 33.3      | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0           | P              | 0.0  | P             | 0.0  | P | 0.0   |
| Industrial machinery            | 0.0               | -4.8      | 7.7                                     | 10.3      | -6.7                                    | -2.3          | P                                       | -2.7          | P              | 4.0  | P             | 0.0  | P | 2.7   |
| Electrical machinery            | -6.9              | -10.7     | -6.6                                    | -11.9     | 4.5                                     | -4.4          | P                                       | -1.9          | P              | -6.4                                       | P             | -5.6 | P | -3.7  |
| Transportation equipment        | 5.6               | 13.2      | -3.6                                    | 1.8       | 0.0                                     | -6.4          | P                                       | 13.8          | P              | 13.8                                       | P             | 15.8 | P | 2.0   |
| Precision instruments           | 0.0               | 8.3       | -8.4                                    | -16.7     | -7.7                                    | 0.0           | P                                       | 0.0           | P              | 7.7  | P             | 0.0  | P | 0.0   |
| Other                           | -15.8             | -6.6      | 6.2                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 4.8           | P              | 4.8  | P             | 4.7  | P | -0.1  |

The purpose of the increase prospect in the amount of tangible-fixed-assets (except for land) acquisition

(Unit:%points)

|  | Purpose-oriented percentage |           |                     |                         |                         |  |   |       |
|--|-----------------------------|-----------|---------------------|-------------------------|-------------------------|--|---|-------|
|  | 2003 Oct.-Dec.              |           | 2004 Apr.-Jun.      |                         | 2004 Oct.-Dec.          |  |   |       |
|  | 2004<br>Jan.-Jun.           | Apr.-Sep. | Future<br>Oct.-Dec. | Future<br>Jan.-Mar.2005 | Future<br>Apr.-Jun.2005 | D I points<br>compared to<br>previous term |   |       |
| Productive capacity reinforcement          | 67.4                        | 70.5      | 64.5                | 65.9                    | P                       | 69.7                                       | P | 3.8   |
| Updating and repair                        | 25.6                        | 29.5      | 35.5                | 29.3                    | P                       | 9.1  | P | -20.2 |
| Rationalization and increase in efficiency | 25.6                        | 22.7      | 16.1                | 24.4                    | P                       | 21.2                                       | P | -3.2  |
| Others                                     | 4.7                         | 2.3       | 6.5                 | 9.8                     | P                       | 3.0  | P | -6.8  |

- 2 .Prospect breakdown list Other countries

(Unit:Points)

| Sales                           | D I            |                |                                      |           |                                      |               |                                      |                                      |               |                                      |   |       |   |        |
|---------------------------------|----------------|----------------|--------------------------------------|-----------|--------------------------------------|---------------|--------------------------------------|--------------------------------------|---------------|--------------------------------------|---|-------|---|--------|
|                                 | 2003 Oct.-Dec. | 2004 Jan.-Mar. | 2004 Apr.-Jun.                       |           | 2004 Jul.- Sep.                      |               | 2004 Oct.- Dec.                      |                                      |               |                                      |   |       |   |        |
|                                 | 2004 Jan.-Jun. | Apr.-Sep.      | Recognition of the current condition | Future    | Recognition of the current condition | Future        | Recognition of the current condition | Future                               |               | D I points compared to previous term |   |       |   |        |
|                                 |                |                | Jul.-Sep.                            | Oct.-Dec. | Oct.- Dec.                           | Jan.-Mar.2005 | Jan.-Mar.2005                        | D I points compared to previous term | Apr.-Jun.2005 | D I points compared to previous term |   |       |   |        |
| Manufacturing industry in total | 15.8           | 21.9           | 24.2                                 | 16.4      | 8.3                                  | 5.1           | P                                    | -0.8                                 | P             | -9.1                                 | P | 14.3  | P | 15.1   |
| Food and tobacco                | 44.4           | 33.3           | 44.4                                 | 33.3      | 22.2                                 | -11.1         | P                                    | 0.0                                  | P             | -22.2                                | P | 20.0  | P | 20.0   |
| Textiles                        | 31.6           | 55.0           | 15.8                                 | -31.6     | -26.7                                | 6.7           | P                                    | 33.4                                 | P             | 60.1                                 | P | 53.3  | P | 19.9   |
| Wood, pulp and paper products   | -16.6          | -33.3          | 66.7                                 | 16.6      | -20.0                                | -20.0         | P                                    | -66.7                                | P             | -46.7                                | P | -16.6 | P | 50.1   |
| Chemicals                       | 33.3           | 18.2           | 10.0                                 | 60.0      | 16.6                                 | 25.0          | P                                    | -30.8                                | P             | -47.4                                | P | 15.4  | P | 46.2   |
| Ceramics, stone and clay        | 0.0            | 0.0            | 0.0                                  | 0.0       | 0.0                                  | 0.0           | P                                    | 33.3                                 | P             | 33.3                                 | P | -33.3 | P | -66.6  |
| Iron and steel                  | -100.0         | 0.0            | 0.0                                  | 0.0       | 100.0                                | 50.0          | P                                    | 100.0                                | P             | 0.0                                  | P | 0.0   | P | -100.0 |
| Non-ferrous metals              | -66.7          | 50.0           | 100.0                                | 0.0       | -50.0                                | 50.0          | P                                    | -50.0                                | P             | 0.0                                  | P | -50.0 | P | 0.0    |
| Metals                          | 0.0            | -100.0         | 100.0                                | 100.0     | 100.0                                | 100.0         | P                                    | 100.0                                | P             | 0.0                                  | P | 100.0 | P | 0.0    |
| Industrial machinery            | -12.5          | 71.4           | 44.4                                 | 55.6      | 20.0                                 | 0.0           | P                                    | 12.5                                 | P             | -7.5                                 | P | 12.5  | P | 0.0    |
| Electrical machinery            | 23.8           | 0.0            | 21.0                                 | 36.8      | 14.3                                 | 4.7           | P                                    | 10.0                                 | P             | -4.3                                 | P | 30.0  | P | 20.0   |
| Transportation equipment        | 11.4           | 25.0           | 16.2                                 | -2.7      | 6.5                                  | 12.9          | P                                    | 2.6                                  | P             | -3.9                                 | P | 5.3   | P | 2.7    |
| Precision instruments           | 20.0           | -16.7          | 0.0                                  | 60.0      | 33.3                                 | -16.7         | P                                    | -50.0                                | P             | -83.3                                | P | -50.0 | P | 0.0    |
| Other                           | 20.0           | 0.0            | 50.0                                 | 50.0      | 0.0                                  | -100.0        | P                                    | -66.7                                | P             | -66.7                                | P | 0.0   | P | 66.7   |

| Exports to countries other than Japan | D I            |                |                                      |           |                                      |               |                                      |                                      |               |                                      |   |        |   |       |
|---------------------------------------|----------------|----------------|--------------------------------------|-----------|--------------------------------------|---------------|--------------------------------------|--------------------------------------|---------------|--------------------------------------|---|--------|---|-------|
|                                       | 2003 Oct.-Dec. | 2004 Jan.-Mar. | 2004 Apr.-Jun.                       |           | 2004 Jul.- Sep.                      |               | 2004 Oct.- Dec.                      |                                      |               |                                      |   |        |   |       |
|                                       | 2004 Jan.-Jun. | Apr.-Sep.      | Recognition of the current condition | Future    | Recognition of the current condition | Future        | Recognition of the current condition | Future                               |               | D I points compared to previous term |   |        |   |       |
|                                       |                |                | Jul.-Sep.                            | Oct.-Dec. | Oct.- Dec.                           | Jan.-Mar.2005 | Jan.-Mar.2005                        | D I points compared to previous term | Apr.-Jun.2005 | D I points compared to previous term |   |        |   |       |
| Manufacturing industry in total       | 7.9            | -3.7           | 11.0                                 | 2.4       | -2.6                                 | 1.3           | P                                    | -1.3                                 | P             | 1.3                                  | P | 3.8    | P | 5.1   |
| Food and tobacco                      | 0.0            | 0.0            | 0.0                                  | 0.0       | 0.0                                  | 0.0           | P                                    | 0.0                                  | P             | 0.0                                  | P | 0.0    | P | 0.0   |
| Textiles                              | 28.6           | 12.5           | 0.0                                  | 8.3       | -45.4                                | 18.2          | P                                    | 0.0                                  | P             | 45.4                                 | P | 10.0   | P | 10.0  |
| Wood, pulp and paper products         | 16.6           | 0.0            | 50.0                                 | -25.0     | 0.0                                  | 0.0           | P                                    | -33.3                                | P             | -33.3                                | P | 16.7   | P | 50.0  |
| Chemicals                             | 28.6           | -20.0          | 0.0                                  | -25.0     | 28.6                                 | 14.3          | P                                    | -14.3                                | P             | -42.9                                | P | 0.0    | P | 14.3  |
| Ceramics, stone and clay              | 0.0            | 0.0            | 0.0                                  | 0.0       | 0.0                                  | 0.0           | P                                    | 0.0                                  | P             | 0.0                                  | P | 0.0    | P | 0.0   |
| Iron and steel                        | -100.0         | 0.0            | 0.0                                  | 0.0       | 0.0                                  | 0.0           | P                                    | 0.0                                  | P             | 0.0                                  | P | 0.0    | P | 0.0   |
| Non-ferrous metals                    | -100.0         | -100.0         | 100.0                                | 0.0       | -100.0                               | 0.0           | P                                    | 0.0                                  | P             | 100.0                                | P | 0.0    | P | 0.0   |
| Metals                                | -100.0         | -100.0         | 100.0                                | 100.0     | 100.0                                | 100.0         | P                                    | 100.0                                | P             | 0.0                                  | P | 100.0  | P | 0.0   |
| Industrial machinery                  | 0.0            | -25.0          | 28.6                                 | 28.6      | -12.5                                | -25.0         | P                                    | 14.3                                 | P             | 26.8                                 | P | 0.0    | P | -14.3 |
| Electrical machinery                  | 15.8           | -17.6          | 6.6                                  | 6.6       | 6.6                                  | 6.7           | P                                    | 18.8                                 | P             | 12.2                                 | P | 12.5   | P | -6.3  |
| Transportation equipment              | 0.0            | 12.5           | 11.5                                 | 0.0       | 9.5                                  | 4.8           | P                                    | 4.1                                  | P             | -5.4                                 | P | -4.1   | P | -8.2  |
| Precision instruments                 | 25.0           | -25.0          | -33.3                                | 0.0       | 0.0                                  | -25.0         | P                                    | -100.0                               | P             | -100.0                               | P | -100.0 | P | 0.0   |
| Other                                 | -33.4          | 0.0            | 0.0                                  | 0.0       | -33.3                                | -66.7         | P                                    | -75.0                                | P             | -41.7                                | P | 0.0    | P | 75.0  |

| Locally-made Sales              | D I            |                |                                      |           |                                      |               |                                      |                                      |               |                                      |   |        |   |        |
|---------------------------------|----------------|----------------|--------------------------------------|-----------|--------------------------------------|---------------|--------------------------------------|--------------------------------------|---------------|--------------------------------------|---|--------|---|--------|
|                                 | 2003 Oct.-Dec. | 2004 Jan.-Mar. | 2004 Apr.-Jun.                       |           | 2004 Jul.- Sep.                      |               | 2004 Oct.- Dec.                      |                                      |               |                                      |   |        |   |        |
|                                 | 2004 Jan.-Jun. | Apr.-Sep.      | Recognition of the current condition | Future    | Recognition of the current condition | Future        | Recognition of the current condition | Future                               |               | D I points compared to previous term |   |        |   |        |
|                                 |                |                | Jul.-Sep.                            | Oct.-Dec. | Oct.- Dec.                           | Jan.-Mar.2005 | Jan.-Mar.2005                        | D I points compared to previous term | Apr.-Jun.2005 | D I points compared to previous term |   |        |   |        |
| Manufacturing industry in total | 13.9           | 25.8           | 22.6                                 | 8.6       | 4.4                                  | 4.4           | P                                    | 2.2                                  | P             | -2.2                                 | P | 22.4   | P | 20.2   |
| Food and tobacco                | 42.9           | 42.9           | 42.9                                 | 28.6      | 16.6                                 | -33.3         | P                                    | 16.7                                 | P             | 0.1                                  | P | 33.3   | P | 16.6   |
| Textiles                        | 21.4           | 62.5           | 23.1                                 | -46.1     | -16.7                                | -8.4          | P                                    | 27.3                                 | P             | 44.0                                 | P | 72.7   | P | 45.4   |
| Wood, pulp and paper products   | 0.0            | -20.0          | 0.0                                  | 0.0       | -50.0                                | -25.0         | P                                    | -20.0                                | P             | 30.0                                 | P | 0.0    | P | 20.0   |
| Chemicals                       | 33.3           | 11.1           | -14.3                                | 42.8      | 0.0                                  | 50.0          | P                                    | -22.2                                | P             | -22.2                                | P | 22.2   | P | 44.4   |
| Ceramics, stone and clay        | 0.0            | 0.0            | 0.0                                  | 0.0       | 0.0                                  | 0.0           | P                                    | 100.0                                | P             | 100.0                                | P | -100.0 | P | -200.0 |
| Iron and steel                  | 0.0            | 0.0            | -100.0                               | 0.0       | 100.0                                | 100.0         | P                                    | 100.0                                | P             | 0.0                                  | P | 0.0    | P | -100.0 |
| Non-ferrous metals              | -100.0         | 100.0          | 100.0                                | -100.0    | -100.0                               | 0.0           | P                                    | 100.0                                | P             | 200.0                                | P | 100.0  | P | 0.0    |
| Metals                          | 0.0            | 0.0            | 100.0                                | 100.0     | 100.0                                | 100.0         | P                                    | 100.0                                | P             | 0.0                                  | P | 100.0  | P | 0.0    |
| Industrial machinery            | -16.7          | 50.0           | 42.9                                 | 42.9      | 12.5                                 | 0.0           | P                                    | 0.0                                  | P             | -12.5                                | P | 14.3   | P | 14.3   |
| Electrical machinery            | 5.3            | 23.5           | 42.9                                 | 28.6      | 16.6                                 | 11.1          | P                                    | -5.5                                 | P             | -22.1                                | P | 27.8   | P | 33.3   |
| Transportation equipment        | 14.3           | 22.2           | 16.1                                 | -3.3      | 4.0                                  | 12.0          | P                                    | 0.0                                  | P             | -4.0                                 | P | 13.3   | P | 13.3   |
| Precision instruments           | 20.0           | -20.0          | 0.0                                  | 60.0      | 20.0                                 | -20.0         | P                                    | -50.0                                | P             | -70.0                                | P | -50.0  | P | 0.0    |
| Other                           | 0.0            | -100.0         | 100.0                                | 0.0       | 0.0                                  | -50.0         | P                                    | -50.0                                | P             | -50.0                                | P | -50.0  | P | 0.0    |

| Acquisition of tangible fixed assets | D I            |                |                                      |           |                                      |               |                                      |                                      |               |                                      |   |       |   |       |
|--------------------------------------|----------------|----------------|--------------------------------------|-----------|--------------------------------------|---------------|--------------------------------------|--------------------------------------|---------------|--------------------------------------|---|-------|---|-------|
|                                      | 2003 Oct.-Dec. | 2004 Jan.-Mar. | 2004 Apr.-Jun.                       |           | 2004 Jul.- Sep.                      |               | 2004 Oct.- Dec.                      |                                      |               |                                      |   |       |   |       |
|                                      | 2004 Jan.-Jun. | Apr.-Sep.      | Recognition of the current condition | Future    | Recognition of the current condition | Future        | Recognition of the current condition | Future                               |               | D I points compared to previous term |   |       |   |       |
|                                      |                |                | Jul.-Sep.                            | Oct.-Dec. | Oct.- Dec.                           | Jan.-Mar.2005 | Jan.-Mar.2005                        | D I points compared to previous term | Apr.-Jun.2005 | D I points compared to previous term |   |       |   |       |
| Manufacturing industry in total      | 14.9           | 1.1            | 17.8                                 | 12.1      | 6.4                                  | 10.8          | P                                    | 7.7                                  | P             | 1.3                                  | P | 14.1  | P | 6.4   |
| Food and tobacco                     | 22.2           | 14.3           | 57.1                                 | 57.1      | 50.0                                 | 50.0          | P                                    | 40.0                                 | P             | -10.0                                | P | 71.4  | P | 31.4  |
| Textiles                             | 16.6           | 37.6           | 36.4                                 | 0.0       | -40.0                                | 40.0          | P                                    | -30.0                                | P             | 10.0                                 | P | 20.0  | P | 50.0  |
| Wood, pulp and paper products        | -16.6          | -20.0          | -25.0                                | 50.0      | 25.0                                 | 0.0           | P                                    | 0.0                                  | P             | -25.0                                | P | 0.0   | P | 0.0   |
| Chemicals                            | 14.3           | 0.0            | 20.0                                 | 20.0      | 0.0                                  | 11.1          | P                                    | 33.3                                 | P             | 33.3                                 | P | -37.5 | P | -70.8 |
| Ceramics, stone and clay             | 0.0            | 0.0            | 0.0                                  | 50.0      | 0.0                                  | 0.0           | P                                    | 0.0                                  | P             | 0.0                                  | P | 0.0   | P | 0.0   |
| Iron and steel                       | 0.0            | 0.0            | 100.0                                | 0.0       | -50.0                                | -100.0        | P                                    | 0.0                                  | P             | 50.0                                 | P | -50.0 | P | -50.0 |
| Non-ferrous metals                   | 0.0            | -50.0          | 0.0                                  | 0.0       | 0.0                                  | -100.0        | P                                    | -50.0                                | P             | -50.0                                | P | -50.0 | P | 0.0   |
| Metals                               | -100.0         | 0.0            | 100.0                                | 0.0       | 0.0                                  | 0.0           | P                                    | 0.0                                  | P             | 0.0                                  | P | 0.0   | P | 0.0   |
| Industrial machinery                 | 16.7           | -40.0          | 0.0                                  | 16.6      | 37.5                                 | 0.0           | P                                    | 28.6                                 | P             | -8.9                                 | P | 28.6  | P | 0.0   |
| Electrical machinery                 | 17.6           | -7.7           | 0.0                                  | 0.0       | 11.8                                 | 6.2           | P                                    | 12.5                                 | P             | 0.7                                  | P | 25.0  | P | 12.5  |
| Transportation equipment             | 25.9           | -3.3           | 13.3                                 | 3.3       | 0.0                                  | 7.4           | P                                    | 7.1                                  | P             | 7.1                                  | P | 10.4  | P | 3.3   |
| Precision instruments                | 25.0           | 25.0           | 0.0                                  | 0.0       | 0.0                                  | 20.0          | P                                    | 50.0                                 | P             | 50.0                                 | P | 50.0  | P | 0.0   |
| Other                                | -50.0          | -100.0         | 0.0                                  | 0.0       | 100.0                                | -50.0         | P                                    | -33.4                                | P             | -133.4                               | P | 33.3  | P | 66.7  |

| Sales to Japan                  | D I               |           |   |           |   |               |   |               |                |  |  |        |   |      |
|---------------------------------|-------------------|-----------|---|-----------|---|---------------|---|---------------|----------------|--|--|--------|---|------|
|                                 | 2003 Oct.-Dec.    |           | 2004 Jan.-Mar.                          |           | 2004 Apr.-Jun.                          |               | 2004 Jul.-Sep.                          |               | 2004 Oct.-Dec. |  |  |        |   |      |
|                                 | 2004<br>Jan.-Jun. | Apr.-Sep. | Recognition of the<br>current condition | Future    | Recognition of the<br>current condition | Future        | Recognition of the<br>current condition | Future        |                | D I points<br>compared to<br>previous term | D I points<br>compared to<br>previous term |        |   |      |
|                                 |                   |           | Jul.-Sep.                               | Oct.-Dec. | Oct.-Dec.                               | Jan.-Mar.2005 | Jan.-Mar.2005                           | Apr.-Jun.2005 |                |  |  |        |   |      |
| Manufacturing industry in total | -4.2              | 0.0       | -1.4                                    | 2.7       | 3.0                                     | 0.0           | P                                       | -13.4         | P              | -16.4                                      | P  | 0.0    | P | 13.4 |
| Food and tobacco                | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0           | P              | 0.0  | P  | 0.0    | P | 0.0  |
| Textiles                        | -12.5             | 9.1       | -11.1                                   | 0.0       | 0.0                                     | 12.5          | P                                       | -28.6         | P              | -28.6                                      | P  | 28.6   | P | 57.2 |
| Wood, pulp and paper products   | -16.6             | -16.6     | 50.0                                    | 0.0       | 0.0                                     | -20.0         | P                                       | -66.7         | P              | -66.7                                      | P  | -16.6  | P | 50.1 |
| Chemicals                       | 0.0               | 20.0      | -14.3                                   | 0.0       | 20.0                                    | 20.0          | P                                       | 0.0           | P              | -20.0                                      | P  | 0.0    | P | 0.0  |
| Ceramics, stone and clay        | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0           | P              | 0.0  | P  | 0.0    | P | 0.0  |
| Iron and steel                  | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0           | P              | 0.0  | P  | 0.0    | P | 0.0  |
| Non-ferrous metals              | -100.0            | 100.0     | -100.0                                  | 100.0     | 100.0                                   | 0.0           | P                                       | -100.0        | P              | -200.0                                     | P  | -100.0 | P | 0.0  |
| Metals                          | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0           | P              | 0.0  | P  | 0.0    | P | 0.0  |
| Industrial machinery            | -20.0             | -25.0     | 0.0                                     | 14.3      | 0.0                                     | -12.5         | P                                       | -14.3         | P              | -14.3                                      | P  | 0.0    | P | 14.3 |
| Electrical machinery            | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0           | P              | 0.0  | P  | 0.0    | P | 0.0  |
| Transportation equipment        | 5.0               | -5.0      | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | -5.0          | P              | -5.0                                       | P  | 0.0    | P | 5.0  |
| Precision instruments           | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0           | P              | 0.0  | P  | 0.0    | P | 0.0  |
| Other                           | 0.0               | 0.0       | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0           | P              | 0.0  | P  | 0.0    | P | 0.0  |

| Number of employees             | D I               |           |   |           |   |               |   |               |                |  |  |       |   |        |
|---------------------------------|-------------------|-----------|---|-----------|---|---------------|---|---------------|----------------|--|--|-------|---|--------|
|                                 | 2003 Oct.-Dec.    |           | 2004 Jan.-Mar.                          |           | 2004 Apr.-Jun.                          |               | 2004 Jul.-Sep.                          |               | 2004 Oct.-Dec. |  |  |       |   |        |
|                                 | 2004<br>Jan.-Jun. | Apr.-Sep. | Recognition of the<br>current condition | Future    | Recognition of the<br>current condition | Future        | Recognition of the<br>current condition | Future        |                | D I points<br>compared to<br>previous term | D I points<br>compared to<br>previous term |       |   |        |
|                                 |                   |           | Jul.-Sep.                               | Oct.-Dec. | Oct.-Dec.                               | Jan.-Mar.2005 | Jan.-Mar.2005                           | Apr.-Jun.2005 |                |  |  |       |   |        |
| Manufacturing industry in total | 3.9               | 3.2       | 3.1                                     | -0.8      | -2.5                                    | -3.4          | P                                       | 0.0           | P              | 2.5  | P  | 2.3   | P | 2.3    |
| Food and tobacco                | 20.0              | 10.0      | 9.1                                     | 10.0      | -9.1                                    | -10.0         | P                                       | -9.1          | P              | 0.0  | P  | 10.0  | P | 19.1   |
| Textiles                        | 0.0               | 5.0       | -15.8                                   | -21.0     | -13.3                                   | -13.3         | P                                       | -6.7          | P              | 6.6  | P  | 0.0   | P | 6.7    |
| Wood, pulp and paper products   | 0.0               | -50.0     | -16.7                                   | -16.7     | -40.0                                   | 0.0           | P                                       | 16.7          | P              | 56.7                                       | P  | 16.7  | P | 0.0    |
| Chemicals                       | 23.1              | 30.0      | 16.7                                    | 16.7      | -8.4                                    | -8.4          | P                                       | 15.4          | P              | 23.8                                       | P  | 7.7   | P | -7.7   |
| Ceramics, stone and clay        | -33.3             | 0.0       | -33.3                                   | 0.0       | 0.0                                     | 0.0           | P                                       | -25.0         | P              | -25.0                                      | P  | 0.0   | P | 25.0   |
| Iron and steel                  | -100.0            | 100.0     | 50.0                                    | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0           | P              | 0.0  | P  | 0.0   | P | 0.0    |
| Non-ferrous metals              | -66.7             | -50.0     | 0.0                                     | 0.0       | 0.0                                     | 0.0           | P                                       | 0.0           | P              | 0.0  | P  | 0.0   | P | 0.0    |
| Metals                          | 0.0               | 0.0       | 0.0                                     | 100.0     | 0.0                                     | 0.0           | P                                       | 100.0         | P              | 100.0                                      | P  | 0.0   | P | -100.0 |
| Industrial machinery            | -11.1             | 11.1      | 11.1                                    | 22.2      | -10.0                                   | 0.0           | P                                       | -12.5         | P              | -2.5                                       | P  | -12.5 | P | 0.0    |
| Electrical machinery            | -5.0              | -5.2      | 10.6                                    | 5.6       | 4.8                                     | 0.0           | P                                       | 15.0          | P              | 10.2                                       | P  | 5.0   | P | -10.0  |
| Transportation equipment        | 11.8              | 2.9       | 0.0                                     | -5.4      | 13.4                                    | 10.0          | P                                       | 0.0           | P              | -13.4                                      | P  | 2.5   | P | 2.5    |
| Precision instruments           | 20.0              | 0.0       | 0.0                                     | 0.0       | 16.7                                    | -16.7         | P                                       | -33.3         | P              | -50.0                                      | P  | -33.3 | P | 0.0    |
| Other                           | 20.0              | 25.0      | 100.0                                   | -50.0     | -40.0                                   | -66.7         | P                                       | -33.3         | P              | 6.7  | P  | 0.0   | P | 33.3   |

The purpose of the increase prospect in the amount of tangible-fixed-assets (except for land) acquisition

(Unit:%points)

|  | Purpose-oriented percentage |           |                     |                         |                         |  |   |       |
|--|-----------------------------|-----------|---------------------|-------------------------|-------------------------|--|---|-------|
|  | 2003 Oct.-Dec.              |           | 2004 Apr.-Jun.      |                         | 2004 Oct.-Dec.          |  |   |       |
|  | 2004<br>Jan.-Jun.           | Apr.-Sep. | Future<br>Oct.-Dec. | Future<br>Jan.-Mar.2005 | Future<br>Apr.-Jun.2005 | D I points<br>compared to<br>previous term |   |       |
| Productive capacity reinforcement          | 30.0                        | 53.3      | 57.9                | 47.6                    | P                       | 54.2                                       | P | 6.6   |
| Updating and repair                        | 70.0                        | 53.3      | 52.6                | 47.6                    | P                       | 37.5                                       | P | -10.1 |
| Rationalization and increase in efficiency | 25.0                        | 26.7      | 5.3                 | 23.8                    | P                       | 29.2                                       | P | 5.4   |
| Others                                     | 10.0                        | 0.0       | 0.0                 | 14.3                    | P                       | 4.2  | P | -10.1 |

- 1 . Actual result generalization table

Units (results : million yen; number of employees: persons), year-on-year change : %

| All areas                                       | Statistics (million yen) |            |            |            |            |            |              | Year-on-year change |           |           |           |           |           |  |
|---|--------------------------|------------|------------|------------|------------|------------|--------------|---------------------|-----------|-----------|-----------|-----------|-----------|--|
|   | FY 2002                  | FY 2003    | 2003       |            | 2004       |            |              | FY 2003             | 2003      |           | 2004      |           |           |  |
|   |                          |            | Oct.-Dec.  | Jan.-Mar.  | Apr.-Jun.  | Jul.-Sep.  | Oct.-Dec.    |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |  |
| Sales   | 45,364,083               | 52,424,284 | 13,090,193 | 13,287,541 | 14,153,207 | 14,732,326 | P 15,082,412 | 2.8                 | 1.2       | 5.8       | 7.5       | 9.2       | P 11.4    |  |
| Locally-made Sales                              | 33,568,861               | 37,564,359 | 9,289,663  | 9,498,273  | 9,959,694  | 10,329,210 | P 10,627,964 | 1.1                 | 0.3       | 3.3       | 3.7       | 7.6       | P 10.5    |  |
| Sales to Japan                                  | 3,772,661                | 4,875,856  | 1,271,170  | 1,204,982  | 1,371,045  | 1,446,398  | P 1,466,269  | 14.8                | 12.7      | 18.6      | 18.4      | 12.7      | P 12.9    |  |
| Sales to a third power                          | 8,003,671                | 9,950,972  | 2,529,360  | 2,584,286  | 2,822,468  | 2,956,718  | P 2,988,179  | 4.4                 | -0.5      | 11.4      | 19.3      | 13.3      | P 13.9    |  |
| Acquisition of tangible fixed assets (excluding | 1,216,883                | 1,537,622  | 380,496    | 428,515    | 380,561    | 475,824    | P 443,526    | 1.5                 | -0.4      | -4.5      | 1.0       | 28.0      | P 10.7    |  |
| Number of employees                             | 1,975,787                | 2,323,014  | 2,309,129  | 2,323,014  | 2,408,707  | 2,468,734  | P 2,492,209  | 3.3                 | 3.2       | 3.3       | 5.4       | 4.4       | P 4.4     |  |

  

| North America                                   | Statistics (million yen) |            |           |           |           |           |             | Year-on-year change |           |           |           |           |           |  |
|---|--------------------------|------------|-----------|-----------|-----------|-----------|-------------|---------------------|-----------|-----------|-----------|-----------|-----------|--|
|   | FY 2002                  | FY 2003    | 2003      |           | 2004      |           |             | FY 2003             | 2003      |           | 2004      |           |           |  |
|   |                          |            | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec.   |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |  |
| Sales   | 21,403,029               | 21,856,160 | 5,261,899 | 5,525,332 | 5,680,573 | 5,798,519 | P 5,842,959 | -3.7                | -4.3      | -1.6      | 0.6       | 5.0       | P 9.4     |  |
| Locally-made Sales                              | 19,711,800               | 20,047,481 | 4,826,892 | 5,057,554 | 5,164,451 | 5,267,241 | P 5,307,626 | -3.7                | -3.6      | -1.8      | -0.7      | 4.2       | P 8.4     |  |
| Sales to Japan                                  | 305,676                  | 371,865    | 89,326    | 106,298   | 96,190    | 112,399   | P 101,476   | 13.1                | 14.1      | 30.6      | 16.7      | 16.3      | P 12.5    |  |
| Sales to a third power                          | 1,385,963                | 1,427,944  | 345,681   | 361,480   | 419,932   | 418,879   | P 433,857   | -7.3                | -17.0     | -5.3      | 17.9      | 12.8      | P 21.8    |  |
| Acquisition of tangible fixed assets (excluding | 581,740                  | 748,280    | 193,039   | 197,011   | 162,931   | 207,315   | P 169,721   | 8.3                 | 9.1       | -11.5     | -12.8     | 19.2      | P -12.7   |  |
| Number of employees                             | 401,197                  | 403,363    | 412,589   | 403,363   | 408,987   | 408,772   | P 408,711   | -4.4                | -3.6      | -4.4      | -1.3      | -3.1      | P -2.4    |  |

  

| Asia  | Statistics (million yen) |            |           |           |           |           |             | Year-on-year change |           |           |           |           |           |  |
|---|--------------------------|------------|-----------|-----------|-----------|-----------|-------------|---------------------|-----------|-----------|-----------|-----------|-----------|--|
|   | FY 2002                  | FY 2003    | 2003      |           | 2004      |           |             | FY 2003             | 2003      |           | 2004      |           |           |  |
|   |                          |            | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec.   |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |  |
| Sales   | 13,507,851               | 17,631,162 | 4,438,573 | 4,386,562 | 4,973,225 | 5,301,341 | P 5,194,615 | 10.0                | 6.2       | 15.1      | 15.2      | 12.5      | P 13.8    |  |
| Locally-made Sales                              | 5,945,113                | 8,204,788  | 2,019,722 | 2,090,955 | 2,350,917 | 2,475,808 | P 2,495,523 | 12.5                | 6.4       | 21.4      | 13.1      | 14.8      | P 18.9    |  |
| Sales to Japan                                  | 3,280,627                | 4,244,390  | 1,105,790 | 1,024,257 | 1,198,270 | 1,265,401 | P 1,280,991 | 14.0                | 10.9      | 15.8      | 17.2      | 12.5      | P 13.6    |  |
| Sales to a third power                          | 4,262,811                | 5,162,513  | 1,313,061 | 1,271,350 | 1,424,038 | 1,560,132 | P 1,418,101 | 4.0                 | 2.2       | 8.0       | 19.1      | 9.1       | P 6.1     |  |
| Acquisition of tangible fixed assets (excluding | 363,145                  | 520,260    | 126,399   | 143,076   | 151,592   | 180,229   | P 174,607   | 6.6                 | 0.9       | 11.5      | 19.1      | 35.4      | P 29.3    |  |
| Number of employees                             | 1,257,215                | 1,566,960  | 1,560,532 | 1,566,960 | 1,649,215 | 1,691,076 | P 1,713,956 | 6.8                 | 7.2       | 6.8       | 7.8       | 6.3       | P 6.2     |  |

  

| ASEAN 4   | Statistics (million yen) |           |           |           |           |           |             | Year-on-year change |           |           |           |           |           |  |
|---|--------------------------|-----------|-----------|-----------|-----------|-----------|-------------|---------------------|-----------|-----------|-----------|-----------|-----------|--|
|   | FY 2002                  | FY 2003   | 2003      |           | 2004      |           |             | FY 2003             | 2003      |           | 2004      |           |           |  |
|   |                          |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec.   |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |  |
| Sales   | 6,401,745                | 7,802,611 | 1,938,114 | 1,944,807 | 2,151,501 | 2,292,932 | P 2,262,581 | 6.7                 | 0.8       | 9.3       | 10.7      | 10.3      | P 13.4    |  |
| Locally-made Sales                              | 2,626,861                | 3,280,211 | 773,293   | 846,864   | 929,344   | 976,139   | P 1,007,247 | 13.4                | 3.0       | 15.6      | 6.4       | 14.0      | P 24.2    |  |
| Sales to Japan                                  | 1,530,656                | 1,840,995 | 488,096   | 445,100   | 509,287   | 539,598   | P 560,115   | 5.9                 | 2.7       | 11.7      | 17.5      | 11.8      | P 13.7    |  |
| Sales to a third power                          | 2,242,733                | 2,673,773 | 676,725   | 652,843   | 712,870   | 777,195   | P 695,219   | -0.5                | -3.2      | 0.2       | 13.1      | 5.1       | P 1.0     |  |
| Acquisition of tangible fixed assets (excluding | 182,341                  | 245,588   | 62,205    | 72,566    | 80,199    | 88,828    | P 89,519    | 3.9                 | -3.7      | 27.0      | 55.0      | 37.5      | P 32.6    |  |
| Number of employees                             | 638,649                  | 723,534   | 720,748   | 723,534   | 738,798   | 757,030   | P 761,222   | 1.8                 | 1.5       | 1.8       | 3.3       | 4.5       | P 3.4     |  |

  

| NIES3   | Statistics (million yen) |           |           |           |           |           |           | Year-on-year change |           |           |           |           |           |  |
|---|--------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|--|
|   | FY 2002                  | FY 2003   | 2003      |           | 2004      |           |           | FY 2003             | 2003      |           | 2004      |           |           |  |
|   |                          |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |                     | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |  |
| Sales   | 3,042,914                | 3,470,435 | 894,987   | 860,653   | 940,720   | 960,687   | P 920,061 | -2.0                | 1.5       | 7.1       | 13.2      | 6.1       | P 1.0     |  |
| Locally-made Sales                              | 1,601,724                | 1,843,391 | 458,724   | 468,950   | 526,522   | 532,049   | P 528,130 | -0.1                | 2.9       | 11.2      | 14.3      | 13.6      | P 13.3    |  |
| Sales to Japan                                  | 479,825                  | 709,726   | 186,222   | 160,485   | 172,872   | 168,561   | P 153,205 | 24.6                | 26.4      | 21.4      | -3.2      | -10.3     | P -18.9   |  |
| Sales to a third power                          | 961,365                  | 916,425   | 250,041   | 231,218   | 241,326   | 260,077   | P 238,726 | -18.6               | -13.6     | -7.7      | 26.1      | 4.6       | P -6.6    |  |
| Acquisition of tangible fixed assets (excluding | 64,544                   | 93,585    | 26,095    | 25,592    | 20,509    | 22,945    | P 20,128  | 0.4                 | 39.4      | -18.8     | 9.4       | -5.4      | P -31.3   |  |
| Number of employees                             | 107,742                  | 123,210   | 125,064   | 123,210   | 128,370   | 128,338   | P 128,823 | 2.0                 | 2.3       | 2.0       | 1.9       | 0.8       | P 1.2     |  |

| China (including Hong Kong)                     | Statistics (million yen) |           |           |           |           |           | Year-on-year change |           |           |           |           |           |           |   |      |
|---|--------------------------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|---|------|
|   | FY 2002                  | FY 2003   | 2003      |           | 2004      |           | FY 2003             | 2003      |           | 2004      |           |           |           |   |      |
|   |                          |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. |                     | Oct.-Dec. | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |      |
| Sales   | 3,546,846                | 5,484,438 | 1,384,774 | 1,341,876 | 1,623,620 | 1,798,121 | P                   | 1,748,892 | 22.0      | 16.7      | 19.8      | 21.7      | 19.1      | P | 22.1 |
| Locally-made Sales                              | 1,286,364                | 2,405,485 | 616,353   | 586,049   | 695,544   | 781,038   | P                   | 768,057   | 16.7      | 11.0      | 16.5      | 18.6      | 17.1      | P | 19.2 |
| Sales to Japan                                  | 1,217,437                | 1,602,476 | 408,417   | 395,410   | 489,195   | 527,284   | P                   | 537,878   | 19.9      | 15.6      | 17.8      | 25.4      | 23.1      | P | 27.7 |
| Sales to a third power                          | 1,025,240                | 1,471,901 | 360,004   | 360,417   | 438,881   | 489,799   | P                   | 442,957   | 33.0      | 25.1      | 35.4      | 24.4      | 17.9      | P | 20.8 |
| Acquisition of tangible fixed assets (excluding | 98,426                   | 152,524   | 31,475    | 36,216    | 43,592    | 55,687    | P                   | 52,812    | 11.6      | -4.1      | 1.0       | -13.8     | 52.1      | P | 61.9 |
| Number of employees                             | 456,123                  | 639,019   | 632,282   | 639,019   | 694,447   | 715,473   | P                   | 729,983   | 15.0      | 16.0      | 15.0      | 14.3      | 9.3       | P | 10.1 |

  

| Other asia                                      | Statistics (million yen) |         |           |           |           |           | Year-on-year change |           |           |           |           |           |           |   |      |
|---|--------------------------|---------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|---|------|
|   | FY 2002                  | FY 2003 | 2003      |           | 2004      |           | FY 2003             | 2003      |           | 2004      |           |           |           |   |      |
|   |                          |         | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. |                     | Oct.-Dec. | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |      |
| Sales   | 516,346                  | 873,678 | 220,698   | 239,226   | 257,384   | 249,601   | P                   | 263,081   | 39.7      | 24.5      | 135.8     | 24.9      | 15.5      | P | 16.5 |
| Locally-made Sales                              | 430,164                  | 675,701 | 171,352   | 189,092   | 199,507   | 186,582   | P                   | 192,089   | 40.7      | 23.3      | 160.1     | 26.1      | 13.8      | P | 9.5  |
| Sales to Japan                                  | 52,709                   | 91,193  | 23,055    | 23,262    | 26,916    | 29,958    | P                   | 29,793    | 15.0      | 4.6       | 27.6      | 32.2      | 16.2      | P | 23.4 |
| Sales to a third power                          | 33,473                   | 100,414 | 26,291    | 26,872    | 30,961    | 33,061    | P                   | 41,199    | 65.7      | 72.9      | 95.8      | 47.7      | 24.8      | P | 56.4 |
| Acquisition of tangible fixed assets (excluding | 17,834                   | 28,563  | 6,624     | 8,702     | 7,292     | 12,769    | P                   | 12,148    | 29.4      | -26.5     | 98.4      | 20.0      | 64.6      | P | 81.8 |
| Number of employees                             | 54,701                   | 81,197  | 82,438    | 81,197    | 87,600    | 90,235    | P                   | 93,928    | 6.9       | 12.4      | 6.9       | 8.6       | 7.2       | P | 8.8  |

  

| Europe  | Statistics (million yen) |            |           |           |           |           | Year-on-year change |           |           |           |           |           |           |   |      |
|---|--------------------------|------------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|---|------|
|   | FY 2002                  | FY 2003    | 2003      |           | 2004      |           | FY 2003             | 2003      |           | 2004      |           |           |           |   |      |
|   |                          |            | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. |                     | Oct.-Dec. | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |      |
| Sales   | 7,935,499                | 10,081,473 | 2,665,123 | 2,645,903 | 2,761,356 | 2,761,183 | P                   | 3,120,914 | 6.4       | 5.6       | 8.4       | 10.0      | 12.9      | P | 11.2 |
| Locally-made Sales                              | 5,864,300                | 6,890,516  | 1,826,720 | 1,734,043 | 1,811,562 | 1,828,723 | P                   | 2,021,253 | 2.0       | 2.6       | -0.4      | 3.7       | 8.6       | P | 5.8  |
| Sales to Japan                                  | 87,276                   | 178,771    | 58,303    | 53,698    | 59,890    | 50,349    | P                   | 64,814    | 89.0      | 130.4     | 102.9     | 120.9     | 26.2      | P | 10.6 |
| Sales to a third power                          | 1,983,923                | 3,007,430  | 780,100   | 858,162   | 889,904   | 882,111   | P                   | 1,034,847 | 15.5      | 8.7       | 30.0      | 22.0      | 22.5      | P | 23.9 |
| Acquisition of tangible fixed assets (excluding | 204,651                  | 202,341    | 45,745    | 67,079    | 47,983    | 61,701    | P                   | 69,958    | -24.7     | -30.8     | -15.6     | 0.2       | 36.3      | P | 44.6 |
| Number of employees                             | 191,083                  | 225,472    | 210,193   | 225,472   | 222,836   | 227,804   | P                   | 227,476   | -1.0      | -5.4      | -1.0      | 3.8       | 5.6       | P | 5.1  |

  

| Other countries                                 | Statistics (million yen) |           |           |           |           |           | Year-on-year change |           |           |           |           |           |           |   |       |
|---|--------------------------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|---|-------|
|   | FY 2002                  | FY 2003   | 2003      |           | 2004      |           | FY 2003             | 2003      |           | 2004      |           |           |           |   |       |
|   |                          |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. |                     | Oct.-Dec. | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Sales   | 2,517,704                | 2,855,489 | 724,598   | 729,744   | 738,053   | 871,283   | P                   | 923,924   | 7.3       | 4.7       | 11.2      | 7.3       | 8.2       | P | 12.2  |
| Locally-made Sales                              | 2,047,648                | 2,421,574 | 616,329   | 615,721   | 632,764   | 757,438   | P                   | 803,562   | 11.2      | 11.5      | 13.5      | 9.7       | 8.7       | P | 13.3  |
| Sales to Japan                                  | 99,082                   | 80,830    | 17,751    | 20,729    | 16,695    | 18,249    | P                   | 18,988    | -20.0     | -34.9     | -12.3     | -37.8     | -21.9     | P | -17.8 |
| Sales to a third power                          | 370,974                  | 353,085   | 90,518    | 93,294    | 88,594    | 95,596    | P                   | 101,374   | -6.9      | -17.0     | 4.3       | 3.6       | 10.9      | P | 10.3  |
| Acquisition of tangible fixed assets (excluding | 67,347                   | 66,741    | 15,313    | 21,349    | 18,055    | 26,579    | P                   | 29,240    | -5.2      | 16.2      | 9.0       | 26.7      | 41.8      | P | 52.9  |
| Number of employees                             | 126,292                  | 127,219   | 125,815   | 127,219   | 127,669   | 141,082   | P                   | 142,066   | -0.6      | -1.7      | -0.6      | 1.4       | 3.8       | P | 3.0   |

Note: Since dropped companies were added to the survey and the subject of the survey was changed from the April-June quarter of 2003, differences have come to the fore between results in this quarter and findings in the previous quarter or earlier. There

- 2 .Actual result breakdown list All areas

| Sales                           | Statistics (million yen) |            |            |            |            |            |           |            | Year-on-year change |           |           |           |           |   |      |
|---------------------------------|--------------------------|------------|------------|------------|------------|------------|-----------|------------|---------------------|-----------|-----------|-----------|-----------|---|------|
|                                 | FY 2002                  | FY 2003    | 2003       |            | 2004       |            |           |            | FY 2003             | 2003      |           | 2004      |           |   |      |
|                                 |                          |            | Oct.-Dec.  | Jan.-Mar.  | Apr.-Jun.  | Jul.-Sep.  | Oct.-Dec. | Oct.-Dec.  |                     | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |      |
| Manufacturing industry in total | 45,364,083               | 52,424,284 | 13,090,193 | 13,287,541 | 14,153,207 | 14,732,326 | P         | 15,082,412 | 2.8                 | 1.2       | 5.8       | 7.5       | 9.2       | P | 11.4 |
| Food and tobacco                | 1,328,008                | 1,375,128  | 322,901    | 361,465    | 354,218    | 367,412    | P         | 360,170    | 2.2                 | -2.3      | 13.9      | 5.8       | 3.2       | P | 11.5 |
| Textiles                        | 541,108                  | 664,677    | 164,298    | 188,037    | 205,840    | 199,946    | P         | 201,851    | 1.0                 | -1.6      | 3.4       | 27.0      | 26.2      | P | 18.5 |
| Wood, pulp and paper products   | 208,063                  | 332,738    | 74,980     | 75,899     | 78,885     | 83,007     | P         | 81,551     | 1.9                 | -20.2     | -13.1     | -22.3     | -3.7      | P | 4.8  |
| Chemicals                       | 2,829,422                | 3,443,853  | 859,483    | 841,286    | 1,028,679  | 1,075,104  | P         | 1,060,790  | 7.6                 | 7.9       | 0.8       | 12.6      | 17.5      | P | 18.4 |
| Ceramics, stone and clay        | 878,188                  | 897,899    | 203,481    | 239,049    | 264,099    | 231,743    | P         | 226,818    | -2.9                | -15.3     | 3.1       | 7.0       | -0.4      | P | 4.1  |
| Iron and steel                  | 759,888                  | 581,630    | 162,735    | 129,816    | 171,676    | 178,100    | P         | 180,765    | -25.6               | -2.1      | -4.6      | 15.4      | 21.5      | P | 7.2  |
| Non-ferrous metals              | 355,706                  | 468,722    | 121,676    | 114,841    | 127,003    | 145,071    | P         | 150,338    | -5.2                | -1.4      | -11.1     | 5.8       | 23.4      | P | 20.7 |
| Metals                          | 201,604                  | 180,736    | 43,147     | 43,445     | 51,268     | 56,273     | P         | 53,920     | -13.7               | -20.3     | 3.0       | -0.5      | 18.9      | P | 17.1 |
| Industrial machinery            | 2,957,612                | 3,306,007  | 794,473    | 872,647    | 955,559    | 1,010,268  | P         | 957,163    | 5.8                 | 1.1       | 9.7       | 18.8      | 13.1      | P | 12.9 |
| Electrical machinery            | 14,405,161               | 16,822,297 | 4,487,752  | 4,117,254  | 4,376,201  | 4,616,558  | P         | 4,772,472  | -0.7                | 0.5       | 3.1       | 8.1       | 7.4       | P | 4.5  |
| Transportation equipment        | 17,916,988               | 21,239,897 | 5,096,346  | 5,556,142  | 5,717,982  | 5,908,276  | P         | 6,159,697  | 6.4                 | 3.0       | 9.7       | 5.2       | 9.5       | P | 15.8 |
| Precision instruments           | 844,301                  | 953,088    | 246,944    | 222,242    | 249,147    | 272,732    | P         | 276,716    | 8.6                 | 8.5       | -0.6      | 4.5       | -0.7      | P | 6.1  |
| Other                           | 2,138,034                | 2,157,612  | 511,977    | 525,418    | 572,650    | 587,836    | P         | 600,161    | -0.8                | -5.0      | -2.8      | 1.8       | 3.9       | P | 16.4 |

  

| Local sales                     | Statistics (million yen) |            |           |           |           |            |           |            | Year-on-year change |           |           |           |           |   |      |
|---------------------------------|--------------------------|------------|-----------|-----------|-----------|------------|-----------|------------|---------------------|-----------|-----------|-----------|-----------|---|------|
|                                 | FY 2002                  | FY 2003    | 2003      |           | 2004      |            |           |            | FY 2003             | 2003      |           | 2004      |           |   |      |
|                                 |                          |            | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep.  | Oct.-Dec. | Oct.-Dec.  |                     | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |      |
| Manufacturing industry in total | 33,568,861               | 37,564,359 | 9,289,663 | 9,498,273 | 9,959,694 | 10,329,210 | P         | 10,627,964 | 1.1                 | 0.3       | 3.3       | 3.7       | 7.6       | P | 10.5 |
| Food and tobacco                | 1,012,732                | 1,030,245  | 242,457   | 262,772   | 271,438   | 294,451    | P         | 283,716    | 0.3                 | -3.2      | 11.2      | 8.1       | 7.5       | P | 17.0 |
| Textiles                        | 306,525                  | 372,136    | 87,414    | 102,010   | 115,884   | 110,033    | P         | 111,292    | 0.1                 | -2.7      | 4.4       | 20.6      | 19.2      | P | 21.9 |
| Wood, pulp and paper products   | 118,785                  | 173,287    | 34,465    | 37,193    | 39,199    | 40,837     | P         | 38,385     | 9.0                 | -16.5     | -11.6     | -37.0     | -1.7      | P | 9.6  |
| Chemicals                       | 1,970,354                | 2,304,565  | 592,930   | 503,061   | 659,480   | 678,179    | P         | 665,057    | 3.2                 | 10.3      | -16.9     | 3.2       | 6.1       | P | 7.5  |
| Ceramics, stone and clay        | 666,792                  | 671,849    | 148,816   | 180,063   | 210,111   | 172,126    | P         | 170,085    | -4.4                | -17.6     | 4.0       | 8.8       | 1.0       | P | 5.5  |
| Iron and steel                  | 682,135                  | 505,209    | 142,347   | 111,844   | 141,466   | 152,766    | P         | 148,425    | -28.2               | -1.8      | -3.9      | 11.8      | 17.7      | P | 0.5  |
| Non-ferrous metals              | 259,792                  | 293,120    | 72,309    | 77,976    | 85,370    | 88,201     | P         | 93,893     | -11.5               | -7.8      | -19.5     | 12.5      | 23.1      | P | 25.7 |
| Metals                          | 151,468                  | 131,021    | 31,180    | 30,644    | 35,697    | 35,874     | P         | 35,072     | -16.2               | -23.4     | 3.7       | -4.0      | 11.0      | P | 12.0 |
| Industrial machinery            | 1,838,060                | 1,998,306  | 477,294   | 518,460   | 595,858   | 586,977    | P         | 561,224    | 4.1                 | 2.9       | 10.0      | 15.8      | 9.0       | P | 7.7  |
| Electrical machinery            | 8,169,210                | 9,029,330  | 2,409,978 | 2,205,654 | 2,215,032 | 2,358,011  | P         | 2,526,776  | -5.4                | -3.7      | -2.1      | -0.9      | 6.0       | P | 3.7  |
| Transportation equipment        | 16,260,000               | 18,892,272 | 4,534,376 | 4,935,061 | 5,015,590 | 5,229,934  | P         | 5,400,964  | 5.7                 | 3.2       | 8.7       | 4.4       | 8.8       | P | 14.3 |
| Precision instruments           | 413,625                  | 419,500    | 104,655   | 100,407   | 113,345   | 114,897    | P         | 110,652    | -3.0                | -7.8      | -13.7     | -6.4      | -7.1      | P | -7.5 |
| Other                           | 1,719,383                | 1,743,519  | 411,442   | 433,128   | 461,224   | 466,924    | P         | 482,423    | 0.0                 | -4.3      | -1.3      | 2.7       | 3.1       | P | 16.8 |

  

| Exports to Japan                | Statistics (million yen) |           |           |           |           |           |           |           | Year-on-year change |           |           |           |           |   |       |
|---------------------------------|--------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|-----------|-----------|---|-------|
|                                 | FY 2002                  | FY 2003   | 2003      |           | 2004      |           |           |           | FY 2003             | 2003      |           | 2004      |           |   |       |
|                                 |                          |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec. |                     | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total | 3,772,661                | 4,875,856 | 1,271,170 | 1,204,982 | 1,371,045 | 1,446,398 | P         | 1,466,269 | 14.8                | 12.7      | 18.6      | 18.4      | 12.7      | P | 12.9  |
| Food and tobacco                | 163,462                  | 181,497   | 39,578    | 53,115    | 43,462    | 41,601    | P         | 38,569    | 9.0                 | -0.9      | 30.4      | -3.1      | -5.4      | P | -2.7  |
| Textiles                        | 81,015                   | 95,412    | 22,065    | 29,247    | 30,285    | 32,532    | P         | 37,148    | -0.1                | -0.5      | -4.5      | 44.5      | 35.6      | P | 61.1  |
| Wood, pulp and paper products   | 47,055                   | 77,270    | 18,712    | 19,056    | 18,577    | 21,047    | P         | 21,257    | -3.4                | -7.1      | -0.8      | -12.3     | -4.0      | P | 1.4   |
| Chemicals                       | 132,734                  | 174,503   | 41,715    | 43,379    | 54,107    | 50,210    | P         | 52,115    | 15.4                | 0.5       | 15.2      | 20.1      | 13.1      | P | 23.7  |
| Ceramics, stone and clay        | 64,430                   | 86,833    | 21,279    | 25,431    | 23,736    | 26,272    | P         | 22,980    | 22.6                | 24.9      | 39.8      | 30.2      | 11.1      | P | 2.2   |
| Iron and steel                  | 16,249                   | 15,128    | 2,565     | 4,764     | 3,291     | 6,079     | P         | 5,622     | -6.9                | -32.2     | 22.2      | 25.2      | 17.6      | P | 104.2 |
| Non-ferrous metals              | 36,297                   | 86,982    | 25,316    | 18,926    | 22,846    | 37,299    | P         | 37,049    | 27.8                | 30.3      | 28.6      | 11.8      | 66.1      | P | 45.7  |
| Metals                          | 26,991                   | 29,355    | 6,981     | 7,396     | 11,809    | 16,407    | P         | 14,657    | 0.4                 | -8.0      | 8.1       | 32.6      | 80.1      | P | 64.3  |
| Industrial machinery            | 423,885                  | 511,743   | 126,075   | 128,363   | 162,457   | 194,254   | P         | 167,376   | 5.4                 | -4.5      | 17.7      | 40.8      | 34.4      | P | 31.9  |
| Electrical machinery            | 2,031,350                | 2,734,017 | 737,826   | 667,824   | 767,140   | 761,741   | P         | 790,554   | 19.9                | 20.9      | 24.8      | 19.5      | 7.7       | P | 5.3   |
| Transportation equipment        | 286,346                  | 337,528   | 83,709    | 87,804    | 90,857    | 93,689    | P         | 104,839   | 2.3                 | -11.2     | -0.6      | 3.1       | 13.5      | P | 19.2  |
| Precision instruments           | 323,778                  | 406,954   | 111,855   | 87,664    | 101,969   | 122,827   | P         | 132,316   | 22.4                | 30.3      | 9.4       | 11.6      | 4.6       | P | 17.6  |
| Other                           | 139,069                  | 138,634   | 33,494    | 32,013    | 40,509    | 42,440    | P         | 41,787    | -5.1                | -4.8      | -6.6      | 3.6       | 16.1      | P | 21.3  |

| Exports to countries other than Japan | Statistics (million yen) |           |           |           |           |           |           | Year-on-year change |           |           |         |           |           |   |       |
|---------------------------------------|--------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|---|-------|
|                                       | FY 2002                  | FY 2003   | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2004      |           |   |       |
|                                       |                          |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total       | 8,003,671                | 9,950,972 | 2,529,360 | 2,584,286 | 2,822,468 | 2,956,718 | P         | 2,988,179           | 4.4       | -0.5      | 11.4    | 19.3      | 13.3      | P | 13.9  |
| Food and tobacco                      | 151,814                  | 163,386   | 40,866    | 45,578    | 39,318    | 31,360    | P         | 37,885              | 7.4       | 1.6       | 13.2    | 1.3       | -17.8     | P | -7.3  |
| Textiles                              | 153,568                  | 195,898   | 54,819    | 56,780    | 59,671    | 57,381    | P         | 53,411              | 2.9       | -0.2      | 6.0     | 36.0      | 36.2      | P | -4.1  |
| Wood, pulp and paper products         | 42,223                   | 82,181    | 21,803    | 19,650    | 21,109    | 21,123    | P         | 21,909              | -12.0     | -42.4     | -31.6   | 16.9      | -7.2      | P | 0.3   |
| Chemicals                             | 726,342                  | 956,108   | 224,838   | 294,846   | 315,092   | 346,715   | P         | 343,618             | 17.8      | 3.6       | 47.2    | 42.4      | 49.2      | P | 46.2  |
| Ceramics, stone and clay              | 146,533                  | 134,795   | 33,386    | 33,555    | 30,252    | 33,345    | P         | 33,753              | -9.9      | -20.9     | -15.1   | -1.3      | -13.1     | P | -0.9  |
| Iron and steel                        | 60,835                   | 61,294    | 17,823    | 13,208    | 26,919    | 19,255    | P         | 26,718              | -0.5      | 1.7       | -13.0   | 37.4      | 64.1      | P | 46.7  |
| Non-ferrous metals                    | 59,617                   | 88,621    | 24,051    | 17,939    | 18,787    | 19,571    | P         | 19,396              | 2.1       | 4.1       | 7.7     | -20.5     | -16.9     | P | -20.6 |
| Metals                                | 23,145                   | 20,361    | 4,986     | 5,405     | 3,762     | 3,992     | P         | 4,191               | -13.7     | -13.2     | -6.2    | -23.3     | -23.9     | P | -17.1 |
| Industrial machinery                  | 679,701                  | 788,381   | 191,104   | 225,824   | 197,244   | 229,037   | P         | 228,563             | 13.2      | 0.3       | 14.3    | 18.1      | 8.3       | P | 13.5  |
| Electrical machinery                  | 4,203,533                | 5,047,149 | 1,339,948 | 1,243,776 | 1,394,029 | 1,496,806 | P         | 1,455,142           | -1.9      | -1.6      | 2.9     | 20.4      | 9.6       | P | 5.4   |
| Transportation equipment              | 1,369,946                | 2,010,034 | 478,261   | 533,277   | 611,535   | 584,653   | P         | 653,894             | 15.9      | 4.3       | 25.6    | 13.7      | 15.3      | P | 29.6  |
| Precision instruments                 | 106,898                  | 126,916   | 30,434    | 34,171    | 33,833    | 35,008    | P         | 33,748              | 12.1      | 6.6       | 25.6    | 21.6      | 1.5       | P | 10.9  |
| Other                                 | 279,516                  | 275,848   | 67,041    | 60,277    | 70,917    | 78,472    | P         | 75,951              | -3.7      | -7.7      | -11.3   | -5.6      | 3.3       | P | 11.3  |

| Acquisition of tangible fixed assets | Statistics (million yen) |           |           |           |           |           |           | Year-on-year change |           |           |         |           |           |   |       |
|--------------------------------------|--------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|---|-------|
|                                      | FY 2002                  | FY 2003   | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2004      |           |   |       |
|                                      |                          |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total      | 1,216,883                | 1,537,622 | 380,496   | 428,515   | 380,561   | 475,824   | P         | 443,526             | 1.5       | -0.4      | -4.5    | 1.0       | 28.0      | P | 10.7  |
| Food and tobacco                     | 33,759                   | 38,728    | 7,862     | 13,068    | 9,591     | 11,953    | P         | 10,535              | 0.5       | -34.9     | 80.2    | -1.1      | 47.5      | P | 33.9  |
| Textiles                             | 25,179                   | 40,138    | 11,514    | 9,835     | 8,940     | 8,557     | P         | 10,766              | 35.2      | 27.2      | 88.4    | 18.0      | -26.0     | P | -8.3  |
| Wood, pulp and paper products        | 8,438                    | 5,873     | 2,784     | 1,111     | 1,950     | 2,526     | P         | 2,198               | -56.8     | -23.3     | -9.1    | 138.1     | 117.9     | P | -21.0 |
| Chemicals                            | 76,395                   | 94,396    | 17,140    | 26,222    | 25,798    | 27,090    | P         | 30,991              | 0.9       | -31.4     | 80.5    | -10.6     | -7.0      | P | 46.8  |
| Ceramics, stone and clay             | 11,055                   | 12,627    | 1,845     | 5,575     | 3,193     | 3,607     | P         | 7,598               | 13.3      | -40.1     | 128.2   | 15.7      | 36.1      | P | 193.6 |
| Iron and steel                       | 11,097                   | 7,345     | 2,123     | 988       | 1,858     | 1,736     | P         | 2,923               | -35.6     | -51.9     | -43.5   | -28.7     | -9.8      | P | 27.7  |
| Non-ferrous metals                   | 9,659                    | 13,678    | 4,004     | 3,399     | 3,309     | 4,083     | P         | 4,228               | -9.8      | -2.2      | 43.8    | 24.1      | 10.6      | P | 3.7   |
| Metals                               | 3,059                    | 3,450     | 845       | 467       | 2,455     | 1,955     | P         | 1,942               | 4.8       | 0.9       | -49.6   | 106.4     | 105.3     | P | 120.1 |
| Industrial machinery                 | 35,778                   | 48,684    | 12,985    | 12,472    | 13,184    | 16,182    | P         | 14,242              | 30.3      | 53.2      | 35.2    | 59.9      | 4.2       | P | 5.9   |
| Electrical machinery                 | 238,959                  | 366,196   | 86,290    | 119,947   | 99,721    | 132,162   | P         | 121,473             | 15.8      | 20.9      | 43.9    | 21.1      | 65.1      | P | 39.7  |
| Transportation equipment             | 712,999                  | 870,072   | 224,169   | 226,235   | 199,873   | 256,084   | P         | 226,978             | -2.1      | 0.9       | -27.8   | -8.9      | 21.7      | P | -4.0  |
| Precision instruments                | 23,986                   | 15,179    | 3,833     | 3,257     | 3,290     | 4,255     | P         | 2,674               | -39.8     | -47.2     | -59.5   | -26.5     | 0.5       | P | -34.0 |
| Other                                | 26,520                   | 21,256    | 5,102     | 5,939     | 7,399     | 5,634     | P         | 6,978               | -27.2     | -38.0     | 47.0    | 15.1      | 40.5      | P | 34.9  |

| Number of employees             | Persons   |           |           |           |           |           |           | Year-on-year change |           |           |         |           |           |   |       |
|---------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|-----------|---------|-----------|-----------|---|-------|
|                                 | FY 2002   | FY 2003   | 2003      |           |           |           | 2004      |                     |           |           | FY 2003 | 2004      |           |   |       |
|                                 |           |           | Oct.-Dec. | Jan.-Mar. | Apr.-Jun. | Jul.-Sep. | Oct.-Dec. | Oct.-Dec.           | Jan.-Mar. | Apr.-Jun. |         | Jul.-Sep. | Oct.-Dec. |   |       |
| Manufacturing industry in total | 1,975,787 | 2,323,014 | 2,309,129 | 2,323,014 | 2,408,707 | 2,468,734 | P         | 2,492,209           | 3.3       | 3.2       | 3.3     | 5.4       | 4.4       | P | 4.4   |
| Food and tobacco                | 74,612    | 84,722    | 83,550    | 84,722    | 79,940    | 79,105    | P         | 78,742              | 6.2       | 3.1       | 6.2     | -2.0      | -4.6      | P | -6.1  |
| Textiles                        | 90,303    | 100,015   | 99,682    | 100,015   | 102,680   | 104,715   | P         | 102,382             | -4.0      | -3.3      | -4.0    | 0.7       | 2.8       | P | -1.7  |
| Wood, pulp and paper products   | 17,079    | 17,589    | 18,021    | 17,589    | 16,584    | 16,489    | P         | 15,211              | -13.8     | -15.4     | -13.8   | -18.0     | -19.7     | P | -19.9 |
| Chemicals                       | 99,310    | 115,384   | 113,032   | 115,384   | 117,518   | 119,287   | P         | 119,843             | -3.2      | -4.1      | -3.2    | -3.3      | -2.2      | P | 1.8   |
| Ceramics, stone and clay        | 54,043    | 58,607    | 59,420    | 58,607    | 57,802    | 58,200    | P         | 58,858              | 1.1       | 5.3       | 1.1     | -4.8      | -6.6      | P | -5.0  |
| Iron and steel                  | 19,198    | 16,427    | 20,017    | 16,427    | 17,290    | 17,424    | P         | 17,768              | -17.6     | -5.0      | -17.6   | -16.3     | -17.2     | P | -16.0 |
| Non-ferrous metals              | 32,373    | 36,470    | 36,157    | 36,470    | 37,683    | 38,930    | P         | 39,820              | 5.5       | 6.0       | 5.5     | 14.4      | 11.8      | P | 9.0   |
| Metals                          | 18,309    | 19,007    | 19,139    | 19,007    | 20,028    | 20,996    | P         | 22,774              | -1.8      | -1.3      | -1.8    | 2.3       | 6.5       | P | 7.7   |
| Industrial machinery            | 119,471   | 129,522   | 126,837   | 129,522   | 135,181   | 142,392   | P         | 140,609             | 0.8       | 4.2       | 0.8     | 4.6       | 6.0       | P | 7.8   |
| Electrical machinery            | 824,216   | 1,001,293 | 1,007,043 | 1,001,293 | 1,052,609 | 1,066,859 | P         | 1,068,129           | 5.8       | 5.2       | 5.8     | 8.6       | 5.4       | P | 3.4   |
| Transportation equipment        | 424,039   | 528,849   | 509,208   | 528,849   | 546,825   | 570,030   | P         | 587,672             | 6.2       | 5.3       | 6.2     | 8.4       | 8.6       | P | 10.4  |
| Precision instruments           | 60,573    | 66,199    | 68,424    | 66,199    | 71,808    | 75,493    | P         | 79,168              | -2.7      | -1.0      | -2.7    | -0.5      | -2.5      | P | 6.7   |
| Other                           | 142,261   | 148,930   | 148,599   | 148,930   | 152,759   | 158,814   | P         | 161,233             | -0.8      | -0.6      | -0.8    | 0.6       | 4.8       | P | 6.7   |

Coefficient of Connection  
(10 thousand dollars)

| Item                         | Industry                     | North America    | Asean4  | Nies3   | China(Including Hong Kong) | Europe  | Other   |
|------------------------------|------------------------------|------------------|---------|---------|----------------------------|---------|---------|
| Sales                        | Food and tobacco             | 1.00104          | 1.02785 | 1.04013 | 1.10562                    | 1.02636 | 1.00000 |
|                              | Textiles                     | 1.01802          | 1.02404 | 1.82472 | 1.37997                    | 1.37719 | 1.34799 |
|                              | Wood, pulp and paper product | 1.66121          | -       | -       | -                          | -       | -       |
|                              | Chemicals                    | 1.08953          | 1.12478 | 1.36391 | 1.10617                    | 1.07541 | 1.00709 |
|                              | Ceramics, stone and clay     | 1.06014          | 1.06073 | 1.00875 | 1.12564                    | -       | -       |
|                              | Iron and steel               | 1.00000          | -       | -       | -                          | -       | -       |
|                              | Non-ferrous metals           | 1.25593          | 1.84961 | 1.02670 | 1.06941                    | -       | -       |
|                              | Metals                       | 1.02933          | 1.03011 | 1.08871 | 1.02313                    | -       | -       |
|                              | Industrial machinery         | 1.04384          | 1.11377 | 1.01610 | 1.12385                    | 1.00800 | 1.00000 |
|                              | Electrical machinery         | 1.01023          | 1.18291 | 1.19964 | 1.16441                    | 1.40906 | 1.24902 |
|                              | Transportation equipment     | 1.08156          | 1.08639 | 1.07832 | 5.17690                    | 1.12129 | 1.04003 |
|                              | Precision instruments        | 1.09539          | 1.09323 | 1.04742 | 1.01831                    | 1.00000 | 1.29150 |
|                              | Other                        | 1.01049          | 1.05225 | 1.06118 | 1.03888                    | 1.00000 | 1.02453 |
|                              | Locally-made Sales           | Food and tobacco | 1.00071 | 1.00022 | 1.04047                    | 1.12264 | 1.05055 |
| Textiles                     |                              | 1.02029          | 1.03727 | 2.21348 | 1.45560                    | 1.10054 | 1.22837 |
| Wood, pulp and paper product |                              | 1.32075          | -       | -       | -                          | -       | -       |
| Chemicals                    |                              | 1.09373          | 1.12916 | 1.38780 | 1.16907                    | 1.06168 | 1.00883 |
| Ceramics, stone and clay     |                              | 1.07121          | 1.06891 | 1.01814 | 1.04974                    | -       | -       |
| Iron and steel               |                              | 1.00000          | -       | -       | -                          | -       | -       |
| Non-ferrous metals           |                              | 1.29424          | 1.43517 | 1.01396 | 1.11410                    | -       | -       |
| Metals                       |                              | 1.03032          | 1.00127 | 1.04246 | 1.03950                    | -       | -       |
| Industrial machinery         |                              | 1.05118          | 1.40965 | 1.01774 | 1.07414                    | 1.00735 | 1.00000 |
| Electrical machinery         |                              | 1.01403          | 1.21038 | 1.16996 | 1.37720                    | 1.34906 | 1.30991 |
| Transportation equipment     |                              | 1.07292          | 1.05394 | 1.08514 | 10.43253                   | 1.05980 | 1.04511 |
| Precision instruments        |                              | 1.11028          | 1.17703 | 1.01294 | 1.03007                    | 1.00000 | 1.28400 |
| Other                        |                              | 1.01044          | 1.04328 | 1.13920 | 1.02569                    | 1.00000 | 1.00137 |
| Sales to Japan               |                              | Food and tobacco | 1.00305 | 1.18840 | 1.05247                    | 1.00000 | 1.04748 |
|                              | Textiles                     | 1.00000          | 1.01555 | 1.24075 | 1.27180                    | 2.53858 | 1.00000 |
|                              | Wood, pulp and paper product | 3.37740          | -       | -       | -                          | -       | -       |
|                              | Chemicals                    | 1.01568          | 1.11606 | 2.24544 | 1.02124                    | 1.30400 | 1.00000 |
|                              | Ceramics, stone and clay     | 1.00000          | 1.08716 | 1.00000 | 1.25028                    | -       | -       |
|                              | Iron and steel               | 1.00000          | -       | -       | -                          | -       | -       |
|                              | Non-ferrous metals           | 1.16133          | 4.84713 | 1.00265 | 1.01488                    | -       | -       |
|                              | Metals                       | 1.03320          | 1.08946 | 2.44059 | 1.00000                    | -       | -       |
|                              | Industrial machinery         | 1.01238          | 1.05821 | 1.04961 | 1.20172                    | 1.00000 | 1.00000 |
|                              | Electrical machinery         | 0.92795          | 1.10774 | 1.22223 | 1.08595                    | 1.06034 | 1.00000 |
|                              | Transportation equipment     | 1.01391          | 1.34507 | 1.04036 | 1.15001                    | 1.01060 | 1.00864 |
|                              | Precision instruments        | 1.00235          | 1.05561 | 1.04585 | 1.01167                    | 1.00000 | 1.89691 |
|                              | Other                        | 1.00624          | 1.05516 | 1.00000 | 1.06022                    | 1.00000 | 1.37874 |
|                              | Sales to a third power       | Food and tobacco | 1.00061 | 1.00224 | 1.00841                    | 1.15127 | 1.00000 |
| Textiles                     |                              | 1.00000          | 1.01252 | 1.07376 | 1.44311                    | 1.77300 | 1.73552 |
| Wood, pulp and paper product |                              | 2.03816          | -       | -       | -                          | -       | -       |
| Chemicals                    |                              | 1.04641          | 1.11541 | 1.28524 | 1.07723                    | 1.08716 | 1.00000 |
| Ceramics, stone and clay     |                              | 1.00000          | 1.01613 | 1.00000 | 2.08835                    | -       | -       |
| Iron and steel               |                              | 1.00000          | -       | -       | -                          | -       | -       |
| Non-ferrous metals           |                              | 1.00000          | 1.80332 | 1.10265 | 1.00392                    | -       | -       |
| Metals                       |                              | 1.00106          | 1.00025 | 1.00000 | 1.00000                    | -       | -       |
| Industrial machinery         |                              | 1.00127          | 1.03776 | 1.00169 | 1.04925                    | 1.00954 | 1.00000 |
| Electrical machinery         |                              | 0.99067          | 1.22165 | 1.22063 | 1.06869                    | 1.66378 | 0.90198 |
| Transportation equipment     |                              | 1.38882          | 1.21431 | 1.02584 | 1.45300                    | 1.30720 | 1.00661 |
| Precision instruments        |                              | 1.01470          | 1.24779 | 1.10732 | 1.02231                    | 1.00000 | 1.30557 |
| Other                        |                              | 1.01430          | 1.06775 | 1.00000 | 1.03671                    | 1.00000 | 1.10454 |
| Number of employees          |                              | Food and tobacco | 1.00496 | 1.16753 | 1.01985                    | 1.13233 | 1.05595 |
|                              | Textiles                     | 1.02187          | 1.01914 | 2.60466 | 1.15820                    | 1.38847 | 1.20950 |
|                              | Wood, pulp and paper product | 1.61307          | -       | -       | -                          | -       | -       |
|                              | Chemicals                    | 1.21201          | 1.29807 | 1.25526 | 1.13517                    | 1.08053 | 1.00000 |
|                              | Ceramics, stone and clay     | 1.02201          | 1.17538 | 1.07564 | 1.14183                    | -       | -       |
|                              | Iron and steel               | 1.00000          | -       | -       | -                          | -       | -       |
|                              | Non-ferrous metals           | 1.20588          | 1.08769 | 1.04990 | 1.01902                    | -       | -       |
|                              | Metals                       | 1.00000          | 1.06297 | 1.12010 | 1.01650                    | -       | -       |
|                              | Industrial machinery         | 1.03980          | 1.10828 | 1.02722 | 1.14105                    | 1.00937 | 1.00000 |
|                              | Electrical machinery         | 1.00404          | 1.10534 | 1.10075 | 1.24066                    | 1.32195 | 0.79206 |
|                              | Transportation equipment     | 1.09436          | 1.10535 | 1.11780 | 1.74678                    | 1.34590 | 1.04973 |
|                              | Precision instruments        | 1.09698          | 1.34691 | 1.08192 | 1.04029                    | 1.00000 | 1.36075 |
|                              | Other                        | 1.01359          | 1.08607 | 1.03517 | 1.13656                    | 1.00000 | 1.16828 |

Note 1 : The coefficient of connection is not calculated with regard to the purchase value of tangible fixed assets (other than land). Undisclosed figures are indicated by a dash (-).

Note 2 : The coefficient of connection is not calculated with regard to "other Asian countries," because no information was disclosed before fiscal 2002.

Coefficient of Connection  
(million yen)

| Item                          | Industry                      | North america    | Asean4  | Nies3   | China(Includin<br>g Hong Kong) | Europe  | Other   |
|-------------------------------|-------------------------------|------------------|---------|---------|--------------------------------|---------|---------|
| Sales                         | Food and tobacco              | 1.00107          | 1.02818 | 1.04031 | 1.10617                        | 1.02650 | 1.00000 |
|                               | Textiles                      | 1.01723          | 1.02379 | 1.82234 | 1.37004                        | 1.36327 | 1.33559 |
|                               | Wood, pulp and paper products | 1.65232          | -       | -       | -                              | -       | -       |
|                               | Chemicals                     | 1.08861          | 1.12455 | 1.36071 | 1.10613                        | 1.07621 | 1.00746 |
|                               | Ceramics, stone and clay      | 1.06006          | 1.06055 | 1.00833 | 1.12570                        | -       | -       |
|                               | Iron and steel                | 1.00000          | -       | -       | -                              | -       | -       |
|                               | Non-ferrous metals            | 1.25732          | 1.85304 | 1.02612 | 1.06938                        | -       | -       |
|                               | Metals                        | 1.03076          | 1.03010 | 1.08916 | 1.02291                        | -       | -       |
|                               | Industrial machinery          | 1.04351          | 1.11561 | 1.01615 | 1.12299                        | 1.00801 | 1.00000 |
|                               | Electrical machinery          | 1.00999          | 1.18299 | 1.19946 | 1.16565                        | 1.40965 | 1.24202 |
|                               | Transportation equipment      | 1.08193          | 1.08702 | 1.07820 | 5.17389                        | 1.12142 | 1.03990 |
|                               | Precision instruments         | 1.09549          | 1.09249 | 1.04683 | 1.01839                        | 1.00000 | 1.28832 |
|                               | Other                         | 1.01049          | 1.05229 | 1.06064 | 1.03861                        | 1.00000 | 1.02578 |
|                               | Locally-made Sales            | Food and tobacco | 1.00072 | 1.00022 | 1.04042                        | 1.12327 | 1.05085 |
| Textiles                      |                               | 1.01938          | 1.03714 | 2.20844 | 1.44143                        | 1.09789 | 1.22130 |
| Wood, pulp and paper products |                               | 1.31773          | -       | -       | -                              | -       | -       |
| Chemicals                     |                               | 1.09249          | 1.12869 | 1.38578 | 1.16917                        | 1.06202 | 1.00928 |
| Ceramics, stone and clay      |                               | 1.07118          | 1.06714 | 1.01716 | 1.04957                        | -       | -       |
| Iron and steel                |                               | 1.00000          | -       | -       | -                              | -       | -       |
| Non-ferrous metals            |                               | 1.29620          | 1.43250 | 1.01378 | 1.11363                        | -       | -       |
| Metals                        |                               | 1.03180          | 1.00124 | 1.04364 | 1.03895                        | -       | -       |
| Industrial machinery          |                               | 1.05075          | 1.41785 | 1.01769 | 1.07384                        | 1.00733 | 1.00000 |
| Electrical machinery          |                               | 1.01378          | 1.21794 | 1.17026 | 1.37954                        | 1.34963 | 1.30104 |
| Transportation equipment      |                               | 1.07334          | 1.05411 | 1.08495 | 10.43585                       | 1.05982 | 1.04500 |
| Precision instruments         |                               | 1.11025          | 1.17479 | 1.01287 | 1.03018                        | 1.00000 | 1.28060 |
| Other                         |                               | 1.01045          | 1.04329 | 1.13862 | 1.02513                        | 1.00000 | 1.00144 |
| Sales to Japan                |                               | Food and tobacco | 1.00316 | 1.19074 | 1.05503                        | 1.00000 | 1.04732 |
|                               | Textiles                      | 1.00000          | 1.01479 | 1.24654 | 1.26347                        | 2.46875 | 1.00000 |
|                               | Wood, pulp and paper products | 3.36094          | -       | -       | -                              | -       | -       |
|                               | Chemicals                     | 1.01575          | 1.11705 | 2.23271 | 1.02132                        | 1.30683 | 1.00000 |
|                               | Ceramics, stone and clay      | 1.00000          | 1.08877 | 1.00000 | 1.25364                        | -       | -       |
|                               | Iron and steel                | 1.00000          | -       | -       | -                              | -       | -       |
|                               | Non-ferrous metals            | 1.15788          | 4.85884 | 1.00253 | 1.01552                        | -       | -       |
|                               | Metals                        | 1.03490          | 1.08935 | 2.40402 | 1.00000                        | -       | -       |
|                               | Industrial machinery          | 1.01227          | 1.05847 | 1.05002 | 1.20000                        | 1.00000 | 1.00000 |
|                               | Electrical machinery          | 0.92770          | 1.10730 | 1.22250 | 1.08653                        | 1.06099 | 1.00000 |
|                               | Transportation equipment      | 1.01456          | 1.34444 | 1.04063 | 1.15004                        | 1.01031 | 1.00893 |
|                               | Precision instruments         | 1.00235          | 1.05540 | 1.04553 | 1.01159                        | 1.00000 | 1.87179 |
|                               | Other                         | 1.00618          | 1.05564 | 1.00000 | 1.06046                        | 1.00000 | 1.39835 |
|                               | Sales to a third power        | Food and tobacco | 1.00064 | 1.00216 | 1.00834                        | 1.14436 | 1.00000 |
| Textiles                      |                               | 1.00000          | 1.01232 | 1.07360 | 1.44312                        | 1.74284 | 1.70684 |
| Wood, pulp and paper products |                               | 2.00818          | -       | -       | -                              | -       | -       |
| Chemicals                     |                               | 1.04598          | 1.11491 | 1.28030 | 1.07692                        | 1.08880 | 1.00000 |
| Ceramics, stone and clay      |                               | 1.00000          | 1.01579 | 1.00000 | 2.09082                        | -       | -       |
| Iron and steel                |                               | 1.00000          | -       | -       | -                              | -       | -       |
| Non-ferrous metals            |                               | 1.00000          | 1.82093 | 1.10008 | 1.00377                        | -       | -       |
| Metals                        |                               | 1.00111          | 1.00026 | 1.00000 | 1.00000                        | -       | -       |
| Industrial machinery          |                               | 1.00119          | 1.03775 | 1.00167 | 1.04856                        | 1.00960 | 1.00000 |
| Electrical machinery          |                               | 0.99038          | 1.21951 | 1.21913 | 1.06944                        | 1.66393 | 0.90140 |
| Transportation equipment      |                               | 1.38658          | 1.21822 | 1.02625 | 1.45222                        | 1.30782 | 1.00632 |
| Precision instruments         |                               | 1.01490          | 1.24460 | 1.10414 | 1.02349                        | 1.00000 | 1.30635 |
| Other                         |                               | 1.01407          | 1.06732 | 1.00000 | 1.03640                        | 1.00000 | 1.10962 |
| Number of employees           |                               | Food and tobacco | 1.00496 | 1.16753 | 1.01985                        | 1.13233 | 1.05595 |
|                               | Textiles                      | 1.02187          | 1.01914 | 2.60466 | 1.15820                        | 1.38847 | 1.20950 |
|                               | Wood, pulp and paper products | 1.61307          | -       | -       | -                              | -       | -       |
|                               | Chemicals                     | 1.21201          | 1.29807 | 1.25526 | 1.13517                        | 1.08053 | 1.00000 |
|                               | Ceramics, stone and clay      | 1.02201          | 1.17538 | 1.07564 | 1.14183                        | -       | -       |
|                               | Iron and steel                | 1.00000          | -       | -       | -                              | -       | -       |
|                               | Non-ferrous metals            | 1.20588          | 1.08769 | 1.04990 | 1.01902                        | -       | -       |
|                               | Metals                        | 1.00000          | 1.06297 | 1.12010 | 1.01650                        | -       | -       |
|                               | Industrial machinery          | 1.03980          | 1.10828 | 1.02722 | 1.14105                        | 1.00937 | 1.00000 |
|                               | Electrical machinery          | 1.00404          | 1.10534 | 1.10075 | 1.24066                        | 1.32195 | 0.79206 |
|                               | Transportation equipment      | 1.09436          | 1.10535 | 1.11780 | 1.74678                        | 1.34590 | 1.04973 |
|                               | Precision instruments         | 1.09698          | 1.34691 | 1.08192 | 1.04029                        | 1.00000 | 1.36075 |
|                               | Other                         | 1.01359          | 1.08607 | 1.03517 | 1.13656                        | 1.00000 | 1.16828 |

Note 1 : The coefficient of connection is not calculated with regard to the purchase value of tangible fixed assets (other than land).  
Undisclosed figures are indicated by a dash (-).

Note 2 : The coefficient of connection is not calculated with regard to "other Asian countries," because no information was disclosed before fiscal 2002.

## **Data reference**

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### **Data printing (Internet)**

**<http://www.meti.go.jp/statistics/index.html>**

\* Time series tables for past data are on the web page at the above-mentioned address.