DI Performance and Forecast Trends in Thailand and Europe Quarterly Survey of Overseas Subsidiaries (July-September 2011)

December 21, 2011
Research and Statistics Department, Minister's Secretariat, METI

Units: \$100 million, 10,000 people

| Country/ region | | Item - | JulSep. 2011 (Result) | | OctDec. 2011 (DI) | | | | | | JanMar. 2012 (DI) | | | | |
|--------------------|-------------------|--------------------|-----------------------|-----------------|-------------------|----------------------------|-----------------------|--------|-------|------------------------------|-------------------|--------|--------|------------------------------|-----------------------|
| | | | Result | Yr-on-yr change | Previo | us Term (| Aug. 15) | Note 1 | Curre | nt Term (N | ov. 15) | Note 2 | Currer | nt Term (No | ov. 15) |
| ASEAN4 | Thailand | Sales | 287.9 | (up 12.7%) | 34.1 | Elec. mach. Trans. equip. | _ <u>28.5</u> 41.9 | K | -43.7 | Elec. mach. Trans. equip. | -25.9 -61.9 | 7 | 3.3 | Elec. mach. Trans. equip. | <u>-14.8</u> 12.5 |
| | | Capital investment | 9.6 | (up 44.4%) | 15.0 | Elec. mach. Trans. equip. | _ <u>6.3</u> 22.4 | K | -1.4 | Elec. mach. Trans. equip. | -10.0 -4.7 | 7 | 7.8 | Elec. mach. Trans. equip. | <u>-7.5</u> 4.7 |
| | | No. of employees | 47.8 | (up 3.8%) | 17.2 | Elec. mach. Trans. equip. | <u>5.9</u> 19.8 | 7 | -4.5 | Elec. mach. Trans. equip. | -13.7 -9.8 | 1 | 6.4 | Elec. mach. Trans. equip. | <u>-7.8</u> 12.0 |
| | Other 3 countries | Sales | 244.3 | (up 12.0%) | 21.6 | Elec. mach. Trans. equip. | - <u>20.4</u> 27.0 | K | -1.5 | Elec. mach. Trans. equip. | -12.1 3.4 | 7 | 9.7 | Elec. mach. Trans. equip. | 1. <u>8</u> 18.1 |
| | | Capital investment | 8.3 | (up 5.6%) | 10.7 | Elec. mach. Trans. equip. | _ <u>-1.1</u> 14.8 | 7 | 14.9 | Elec. mach. Trans. equip. | 8.8 26.3 | 7 | 6.5 | Elec. mach. Trans. equip. | -2. <u>9</u> 8.3 |
| | | No. of employees | 56.5 | (up 3.4%) | 9.1 | Elec. mach. Trans. equip. | - <u>-0.9</u> 14.3 | 1 | 7.6 | Elec. mach. Trans. equip. | 8.3 16.7 | * | 6.5 | Elec. mach. Trans. equip. | -12. <u>8</u> 17.5 |

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|----------|--------------------|-----------------------|-----------------|-----------------------------------|-----------------------|----------|-----------------------------------|--------------|----------|---|---------------------|--|--|
| region | | Result | Yr-on-yr change | Previous Term (| Aug. 15) | Note 1 | Current Term (Nov. | . 15) | Note 2 | Current Term (Nov. | 15) | | |
| 0 | Sales | 354.0 | (up 15.0%) | 16.0 Elec. mach. Trans. equip. | <u>6.6</u> 26.2 | K | 10.2 Elec. mach. Trans. equip. | 12.0 28.0 | → | 9.9 Elec. mach. Trans. equip. | <u>4.0</u> 9.5 | | |
| Europe | Capital investment | 6.8 | (up 43.8%) | 1.8 Elec. mach. Trans. equip. | - <u>-2.7</u> | 1 | 7.8 Elec. mach. Trans. equip. | -9.8 9.9 | 7 | 11.2 Elec. mach | 0. <u>0</u> 26.2 | | |
| | No. of employees | 32.0 | (up 4.6%) | 4.3 Elec. mach. Trans. equip. | _ <u>13.3</u> -1.2 | → | 3.8 Trans. equip. | 4.2 2.8 | → | 2.8 Flec. mach. — — — — — — — — — — — — — — — — — — — | 0.0 | | |

- Note 1 Indicates direction of change from previous DI to current DI.
- Note 2 Indicates direction of change from October-December quarter to January-March quarter.
- Note 3 "DI" is calculated as the percentage share (% points) of companies that responded that they expected an "increase" minus the percentage share of companies that responded that they expected a "fall" based on making comparisons between the quarter that includes the time of
- Note 4 ASEAN4 refers to the four countries of Thailand, Indonesia, Malaysia, and the Philippines.