

# Trends in Overseas Subsidiaries

(Quarterly Survey of Overseas Subsidiaries)

October - December 2011	Actual results
January - March 2012	Forecast DI (current quarter)
April - June 2012	Forecast DI (next quarter)

◆ **Statistics** ◆

March 22, 2012

Research and Statistics Department,  
Minister's Secretariat , Ministry of Economy, Trade and Industry

## REVISIONS TO THE INDUSTRIAL CLASSIFICATION

The Industrial classification of this survey is based on the Japan Standard Industrial Classification. Starting from the April–June survey of 2009, the survey uses a new industrial classification which has been revised in accordance with the 12th revision (November 2007) made to the Japan Standard Industrial Classification.

(Old)	(New)	Japan Standard Industrial Classification(Code)
A type of industry classification	A type of industry classification	
FOOD AND TABACCO	FOOD AND TABACCO	Manufacture of food (09), manufacture of beverages, tobacco and feed (10)
TEXTILES	TEXTILES	Manufacture of textile mill products (11)
WOOD, PULP, PAPER AND PAPER PRODUCTS	LUMBER, PULP, PAPER AND PAPER PRODUCTS	Manufacture of lumber and wood products, except furniture (12), Manufacture of pulp, paper and paper products (14)
CHEMICALS	CHEMICALS	Manufacture of chemical and allied products (16)
CERAMICS, STONE AND CLAY	CERAMIC, STONE AND CLAY PRODUCTS	Manufacture of ceramic, stone and clay products (21)
IRON AND STEEL	IRON AND STEEL	Manufacture of iron and steel (22)
NON-FERROUS METALS	NON-FERROUS METALS	Manufacture of non-ferrous metals and products (23)
METALS	FABRICATED METAL PRODUCTS	Manufacture of fabricated metal products (24)
INDUSTRIAL MACHINERY	GENERAL-PURPOSE, PRODUCTION AND BUSINESS ORIENTED MACHINERY	Manufacture of general-purpose machinery (25), Manufacture of production machinery (26), Manufacture of business oriented machinery (27)
ELECTRICAL MACHINERY	ELECTRICAL MACHINERY	Electronic parts, devices and electronic circuits (28), Manufacture of electrical machinery, equipment and supplies (29), Manufacture of information and communication electronics equipment (30)
TRANSPORTATION EQUIPMENT	TRANSPORTATION EQUIPMENT	Manufacture of transportation equipment (31)
PRECISION INSTRUMENTS	MISCELLANEOUS MANUFACTURING INDUSTRIES	Manufacture of furniture and fixtures (13), Printing and allied industries (15), Manufacture of petroleum and coal products (17), Manufacture of plastic products, except otherwise classified (18), Manufacture of rubber products (19), Manufacture of tanning, leather products and fur skins (20), Miscellaneous manufacturing industries (32)
OTHER		

Annotations:

- Carbon fiber: Arrow from Old TEXTILES to New LUMBER, PULP, PAPER AND PAPER PRODUCTS.
- Watches and ophthalmic goods: Arrow from Old PRECISION INSTRUMENTS to New MISCELLANEOUS MANUFACTURING INDUSTRIES.
- Dishwasher and accessories: Arrow from Old INDUSTRIAL MACHINERY to New GENERAL-PURPOSE, PRODUCTION AND BUSINESS ORIENTED MACHINERY.

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**Annotations in the statistical tables**

- : Indicates values that were impossible to calculate.

p : Indicates preliminary estimated values. Numerical values for this quarter are preliminary estimates, and may be revised in the succeeding quarter.

X : Indicates that data is not being disclosed because there are only one or two overseas subsidiaries involved. Data may also be undisclosed when there are three or more companies, in order to avoid the risk of enabling the calculation of "x" from the data provided.

r : Indicates changes from released figures (other than preliminary estimates) for the previous quarter. However, this mark is not attached when a change occurs due to compensation

From among Japanese corporations that own an overseas subsidiary ((1) manufacturing company, (2) company with 50 or more employees, (3) companies with 50% or more of their capital coming from parent companies, including both direct and indirect funds)), this survey targets those not in the finance, insurance, or real estate industries, with a capital of 100 million yen or more, and with 50 or more employees to survey information on overseas subsidiaries.

Number of overseas subsidiaries covered by the survey  
4750

Number of companies that responded  
3680

Response rate  
77.5%

**I – 1. Generalization table of actual results**

Units (Values = US\$10,000; Number of employees = persons; year-on-year change = %)

All regions	Actual results								Year-on-year change							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Sales	74,490,487	92,992,907	23,946,544	24,214,339	23,587,405	25,274,383	P	24,482,926	-3.8	23.1	17.2	16.5	4.5	7.8	P	0.5
Local Sales	52,027,344	64,655,740	16,567,290	17,000,185	16,025,735	17,363,350	P	16,880,290	-2.9	23.0	16.9	15.2	2.4	7.8	P	0.5
Sales to Japan	7,514,225	9,453,755	2,519,498	2,381,826	2,634,014	2,850,535	P	2,675,936	0.1	23.1	18.6	18.6	7.8	15.0	P	3.0
Sales to countries other than Japan	14,948,918	18,883,412	4,859,757	4,832,328	4,927,656	5,060,498	P	4,926,699	-8.7	23.4	17.7	20.2	10.4	4.2	P	-0.6
Acquisition of tangible fixed assets (excluding land)	1,700,034	2,486,688	671,273	805,780	684,648	728,043	P	895,857	-38.8	39.6	45.9	62.1	38.2	29.1	P	30.5
Number of employees(the end of term)	3,376,575	3,583,186	3,540,304	3,583,186	3,626,009	3,692,142	P	3,709,399	5.9	4.6	5.1	4.6	2.8	2.7	P	4.0

North America	Actual results								Year-on-year change							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Sales	21,190,956	25,496,174	6,364,531	6,674,665	5,704,559	6,353,528	P	6,874,241	-9.2	20.3	13.4	15.1	-7.0	3.0	P	7.6
Local Sales	19,121,374	22,901,444	5,677,049	6,020,363	5,053,484	5,642,152	P	6,136,107	-9.0	19.9	11.9	13.9	-8.0	2.1	P	7.8
Sales to Japan	351,055	438,028	113,302	121,409	112,440	126,885	P	135,084	-15.4	24.0	23.0	23.2	13.8	16.3	P	18.4
Sales to countries other than Japan	1,718,528	2,156,702	574,180	532,893	538,635	584,491	P	603,050	-9.8	24.3	29.3	28.7	-0.3	9.7	P	2.4
Acquisition of tangible fixed assets (excluding land)	398,811	479,098	106,819	169,505	107,805	127,728	P	175,993	-47.5	18.4	-5.3	70.1	25.2	8.3	P	69.1
Number of employees(the end of term)	396,424	406,296	403,157	406,296	409,239	412,076	P	422,273	-3.6	2.5	1.7	2.5	0.3	1.5	P	3.8

Asia	Actual results								Year-on-year change							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Sales	36,096,263	47,501,576	12,323,322	12,180,187	12,595,490	13,518,032	P	12,169,877	4.3	28.7	22.6	18.0	7.1	7.8	P	-3.9
Local Sales	21,331,480	28,440,647	7,393,508	7,411,973	7,576,956	8,225,935	P	7,268,208	8.8	30.9	24.5	18.4	8.7	10.1	P	-4.0
Sales to Japan	6,886,565	8,668,034	2,321,122	2,158,013	2,413,158	2,620,755	P	2,440,746	1.0	23.1	18.4	17.6	6.1	14.8	P	1.8
Sales to countries other than Japan	7,878,217	10,392,895	2,608,692	2,610,202	2,605,375	2,671,342	P	2,460,923	-4.2	27.7	21.1	17.2	3.6	-3.3	P	-8.6
Acquisition of tangible fixed assets (excluding land)	1,000,096	1,576,913	448,985	473,082	463,759	473,459	P	570,562	-31.2	49.4	65.2	56.9	38.1	30.3	P	22.6
Number of employees(the end of term)	2,494,047	2,655,909	2,623,512	2,655,909	2,689,203	2,740,223	P	2,739,390	8.6	4.8	5.6	4.8	2.6	2.4	P	3.7

ASEAN 4	Actual results								Year-on-year change							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Sales	13,969,730	18,903,113	4,913,193	4,938,348	4,625,366	5,322,079	P	4,045,837	0.9	33.3	26.5	20.6	5.9	12.4	P	-18.3
Local Sales	7,524,324	10,337,270	2,690,672	2,736,599	2,605,183	3,164,412	P	2,251,454	3.7	36.5	29.0	22.0	8.9	22.6	P	-17.6
Sales to Japan	2,539,886	3,211,918	863,853	813,466	776,424	903,781	P	763,827	3.1	23.3	18.3	17.4	7.4	14.4	P	-10.6
Sales to countries other than Japan	3,905,520	5,353,926	1,358,668	1,388,283	1,243,759	1,253,887	P	1,030,556	-5.4	33.3	26.8	19.7	-0.7	-7.6	P	-24.3
Acquisition of tangible fixed assets (excluding land)	387,022	671,292	174,596	214,650	213,167	180,539	P	206,665	-31.7	64.8	52.7	84.4	41.7	25.0	P	15.2
Number of employees(the end of term)	938,550	1,006,323	990,470	1,006,323	1,015,884	1,040,851	P	1,037,716	9.5	5.2	6.6	5.2	3.1	3.4	P	3.6

NIEs3	Actual results								Year-on-year change							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Sales	4,151,582	5,297,070	1,408,787	1,346,157	1,510,483	1,518,525	P	1,406,178	5.3	25.5	22.5	15.3	9.6	12.6	P	-5.1
Local Sales	2,395,453	3,042,954	823,942	765,573	894,391	874,083	P	787,631	8.4	25.1	26.2	13.7	10.5	13.0	P	-7.0
Sales to Japan	535,932	681,747	174,556	185,326	168,846	222,095	P	191,605	1.6	28.7	13.9	16.9	8.0	35.1	P	8.3
Sales to countries other than Japan	1,220,197	1,572,368	410,288	395,259	447,246	422,347	P	426,942	0.8	25.0	19.3	17.8	8.5	3.0	P	-7.0
Acquisition of tangible fixed assets (excluding land)	96,633	148,201	52,641	34,124	36,635	44,151	P	53,400	-13.5	35.9	79.6	-14.5	10.2	42.8	P	-15.8
Number of employees(the end of term)	135,386	135,811	134,987	135,811	137,056	135,952	P	137,154	0.8	0.3	-0.9	0.3	0.5	-1.2	P	-0.1

China (including Hong Kong)	Actual results								Year-on-year change							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Sales	15,489,890	20,077,354	5,180,368	5,050,517	5,659,499	5,814,827	P	5,925,940	3.6	25.9	18.9	16.5	8.3	2.6	P	10.5
Local Sales	9,638,902	12,755,685	3,294,325	3,289,763	3,510,386	3,587,994	P	3,713,569	10.2	28.4	20.2	16.1	9.0	-0.1	P	9.7
Sales to Japan	3,531,147	4,388,259	1,177,226	1,061,162	1,371,458	1,377,341	P	1,356,081	-0.9	21.6	18.5	17.7	5.3	12.1	P	8.5
Sales to countries other than Japan	2,319,841	2,933,409	708,817	699,592	777,655	849,492	P	856,290	-12.5	22.2	14.2	16.2	9.3	0.0	P	17.9
Acquisition of tangible fixed assets (excluding land)	407,088	561,262	153,910	175,859	147,719	192,039	P	203,952	-28.8	30.7	50.3	61.4	29.0	32.6	P	30.7
Number of employees(the end of term)	1,186,624	1,221,332	1,211,910	1,221,332	1,221,110	1,230,522	P	1,216,405	7.5	2.1	3.0	2.1	0.0	-0.4	P	1.0

Other Asian countries	Actual results								Year-on-year change							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Sales	2,485,061	3,224,039	820,975	845,165	800,142	862,600	P	791,923	30.8	26.3	23.9	16.6	3.3	5.8	P	-6.2
Local Sales	1,772,802	2,304,738	584,568	620,039	566,996	599,445	P	515,554	27.4	28.6	26.6	21.0	4.3	5.2	P	-13.6
Sales to Japan	279,599	386,110	105,487	98,058	96,430	117,538	P	129,234	6.4	29.7	25.8	19.5	2.2	14.9	P	16.6
Sales to countries other than Japan	432,660	533,192	130,919	127,068	136,716	145,617	P	147,135	75.6	14.9	12.0	-3.0	0.3	1.8	P	8.8
Acquisition of tangible fixed assets (excluding land)	109,352	196,158	67,839	48,449	66,237	56,729	P	106,545	-44.8	76.3	162.1	38.1	74.4	32.9	P	52.8
Number of employees(the end of term)	233,487	292,443	286,145	292,443	315,153	332,898	P	348,115	16.3	19.2	18.7	19.2	13.8	12.2	P	16.9

Europe	Actual results								Year-on-year change							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Sales	11,810,631	13,304,289	3,507,825	3,589,744	3,584,694	3,539,056	P	3,611,478	-15.7	10.7	8.6	12.4	16.2	14.9	P	3.7
Local Sales	6,816,828	7,502,060	1,975,631	2,026,721	1,939,791	1,904,644	P	1,910,922	-16.1	7.4	8.6	5.7	6.8	12.6	P	-3.8
Sales to Japan	167,367	231,936	60,326	75,022	69,970	61,431	P	68,271	1.9	34.6	29.4	63.5	58.3	16.0	P	10.3
Sales to countries other than Japan	4,826,435	5,570,293	1,471,868	1,488,000	1,574,933	1,572,981	P	1,632,284	-15.8	14.4	7.8	21.1	28.9	18.0	P	14.2
Acquisition of tangible fixed assets (excluding land)	198,448	265,103	71,030	99,752	67,872	68,865	P	91,277	-45.2	22.1	28.3	44.0	36.5	45.3	P	26.0
Number of employees(the end of term)	291,134	309,053	306,941	309,053	314,146	318,694	P	323,591	0.1	4.7	4.7	4.7	6.6	4.3	P	4.9

Other	Actual results								Year-on-year change							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Sales	5,392,637	6,690,867	1,750,866	1,769,743	1,702,662	1,863,767	P	1,827,330	-3.5	22.8	14.3	19.4	9.1	13.0	P	2.6
Local Sales	4,757,662	5,811,589	1,521,102	1,541,127	1,455,505	1,590,619	P	1,565,053	-3.4	21.7	12.7	18.1	7.3	13.1	P	1.8
Sales to Japan	109,237	115,757	24,748	27,382	38,446	41,464	P	31,835	0.9	5.5	-0.7	-3.4	23.6	27.4	P	28.6
Sales to countries other than Japan	525,738	763,522	205,016	201,233	208,712	231,684	P	230,442	-5.5	36.3	30.3	35.4	21.3	9.7	P	5.2
Acquisition of tangible fixed assets (excluding land)	102,679	165,574	44,438	63,442	45,213	57,991	P	58,025	-47.2	59.6	118.7	121.8	90.1	67.3	P	27.9
Number of employees(the end of term)	194,970	211,928	206,694	211,928	213,421	221,149	P	224,145	2.0	6.3	5.6	6.3	5.4	6.7	P	6.5

**Note:** Some of the companies to be surveyed are added and replaced before the survey for the every quarter of April - June. Changes from the same quarter in the previous year are calculated or estimated on the basis of figures collected from local subsidiaries that were also surveyed the year before. So the figures are usually different from those calculated on the basis of actual results.





**I – 2. Breakdown list of actual results North America**

Sales	Actual results (US\$10,000)							Year-on-year change (%)						
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011		
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing industry in total	21,190,956	25,496,174	6,364,531	6,674,665	5,704,559	6,353,528	P 6,874,241	-9.2	20.3	13.4	15.1	-7.0	3.0	P 7.6
Food and tobacco	722,880	795,572	203,988	200,476	210,435	246,395	P 219,666	-3.6	9.4	11.3	13.4	20.8	9.4	P 7.7
Textiles	66,396	76,269	18,350	18,735	18,814	22,115	P 23,463	-20.9	14.9	-5.5	9.2	1.1	7.5	P 27.9
Lumber, pulp, paper and paper products	186,672	215,801	51,419	47,580	53,649	51,165	P 46,779	-18.5	15.6	7.4	-5.9	-8.9	-12.0	P -9.0
Chemicals	1,677,988	1,749,536	383,836	396,940	413,494	390,268	P 442,355	3.2	13.9	17.6	12.1	9.0	7.6	P 6.1
Ceramic, stone and clay products	249,771	299,007	74,405	71,217	94,978	89,034	P 87,619	-25.2	13.8	7.8	11.9	8.4	11.6	P 19.0
Iron and steel	165,550	242,983	55,836	68,320	67,943	74,279	P 65,335	-23.3	45.1	30.2	34.1	19.2	28.9	P 17.0
Non-ferrous metals	126,824	165,570	40,355	46,326	41,403	45,508	P 47,600	-8.5	30.6	25.7	32.8	5.9	17.3	P 20.6
Fabricated metal products	80,559	91,302	21,928	23,599	36,501	36,116	P 31,004	-26.7	11.9	4.7	16.7	41.3	57.3	P 9.4
General-purpose, production and business oriented machinery	1,626,974	2,082,787	591,309	543,617	540,244	600,565	P 618,878	-17.7	25.2	39.6	18.8	15.5	20.6	P 2.4
Electrical machinery	3,544,940	4,528,321	1,189,433	1,148,150	1,129,230	1,167,830	P 1,200,103	-10.0	27.2	22.0	20.9	3.3	5.4	P -0.1
Transportation equipment	10,729,010	12,955,303	3,093,009	3,539,944	2,517,940	2,988,241	P 3,374,475	-9.3	20.7	7.7	13.8	-21.3	-4.4	P 9.1
Miscellaneous manufacturing industries	2,013,392	2,293,723	640,664	569,761	579,929	642,012	P 716,964	-5.0	13.6	12.5	14.9	11.4	14.1	P 11.9

Local sales	Actual results (US\$10,000)							Year-on-year change (%)						
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011		
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing industry in total	19,121,374	22,901,444	5,677,049	6,020,363	5,053,484	5,642,152	P 6,136,107	-9.0	19.9	11.9	13.9	-8.0	2.1	P 7.8
Food and tobacco	586,365	642,151	160,347	162,355	167,811	197,943	P 176,448	-2.1	9.4	11.3	11.6	21.1	7.6	P 10.0
Textiles	55,945	61,715	14,651	15,341	15,062	17,354	P 18,618	-18.0	10.3	-12.8	10.0	-0.9	5.0	P 27.1
Lumber, pulp, paper and paper products	95,040	115,026	28,951	26,956	30,939	29,629	P 28,403	-17.1	21.0	21.2	7.2	8.1	-3.2	P -1.5
Chemicals	1,350,083	1,370,465	272,874	302,789	309,117	298,473	P 342,350	3.1	13.6	14.3	12.3	9.8	4.6	P 13.8
Ceramic, stone and clay products	238,205	288,053	72,498	67,584	92,264	86,627	P 84,368	-26.2	14.8	8.0	10.3	8.9	12.4	P 17.5
Iron and steel	163,788	240,126	54,622	68,124	67,749	74,078	P 65,085	-23.1	44.9	30.7	34.6	21.5	29.0	P 19.2
Non-ferrous metals	115,004	147,071	35,407	41,426	35,473	38,858	P 40,451	-10.9	27.9	19.8	30.6	0.7	14.1	P 17.1
Fabricated metal products	77,191	84,514	20,024	21,928	34,128	32,969	P 29,330	-26.3	8.0	-0.3	12.9	41.4	53.5	P 11.6
General-purpose, production and business oriented machinery	1,374,261	1,729,170	498,679	444,407	442,065	479,283	P 501,107	-18.8	23.3	40.8	16.2	14.1	18.3	P -0.6
Electrical machinery	2,985,437	3,804,132	982,744	987,041	935,533	963,509	P 983,346	-10.1	25.9	20.3	19.4	1.5	5.2	P -0.3
Transportation equipment	10,161,484	12,243,385	2,925,451	3,342,969	2,376,151	2,814,520	P 3,182,709	-8.8	20.5	6.4	12.4	-21.3	-4.9	P 8.8
Miscellaneous manufacturing industries	1,918,570	2,175,637	610,800	539,443	547,194	608,909	P 683,893	-4.8	13.1	12.1	14.4	11.4	14.1	P 11.9

Sales to Japan	Actual results (US\$10,000)							Year-on-year change (%)						
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011		
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.
Manufacturing industry in total	351,055	438,028	113,302	121,409	112,440	126,885	P 135,084	-15.4	24.0	23.0	23.2	13.8	16.3	P 18.4
Food and tobacco	87,501	99,107	27,459	26,416	28,000	31,897	P 30,620	-2.4	12.1	21.5	22.7	22.6	23.7	P 11.5
Textiles	1,096	2,467	493	574	508	914	P 977	-63.2	125.0	101.8	31.6	18.0	-5.8	P 98.2
Lumber, pulp, paper and paper products	28,312	36,121	8,325	8,706	10,589	9,490	P 7,971	-14.2	27.6	4.2	5.5	8.9	1.3	P -4.3
Chemicals	44,748	55,933	16,142	15,076	15,662	17,128	P 19,241	-4.8	25.0	34.6	35.9	25.9	39.2	P 10.1
Ceramic, stone and clay products	2,445	3,110	673	817	678	813	P 930	-37.2	27.2	8.2	7.9	-21.0	6.8	P 38.2
Iron and steel	10	2	0	0	0	0	P 0	-92.6	-78.9	-	-	-100.0	-	P -
Non-ferrous metals	512	1,789	493	413	479	582	P 566	-66.0	249.5	177.9	253.3	-2.1	47.9	P 14.8
Fabricated metal products	673	1,559	644	177	814	654	P 185	-30.7	131.7	324.8	51.7	21.0	902.8	P -71.3
General-purpose, production and business oriented machinery	14,094	22,173	6,240	7,091	4,930	4,944	P 5,001	-12.5	55.4	82.8	75.3	24.9	-0.3	P -20.2
Electrical machinery	79,458	96,162	25,116	24,280	24,254	23,574	P 24,719	-10.5	18.2	9.3	13.6	4.5	-8.2	P -10.2
Transportation equipment	64,011	87,376	19,552	29,821	17,588	26,996	P 35,519	-35.2	36.2	25.5	22.1	7.1	25.2	P 81.7
Miscellaneous manufacturing industries	28,196	32,227	8,164	8,038	8,938	9,893	P 9,355	-7.6	14.3	14.2	16.5	13.6	21.0	P 14.6



Sales to countries other than Japan	Actual results (US\$10,000)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	1,718,528	2,156,702	574,180	532,893	538,635	584,491	P	603,050	-9.8	24.3	29.3	28.7	-0.3	9.7	P	2.4
Food and tobacco	49,014	54,313	16,182	11,705	14,625	16,555	P	12,598	-20.6	5.7	-4.4	20.4	13.4	7.6	P	-22.2
Textiles	9,354	12,087	3,206	2,820	3,245	3,847	P	3,868	-26.4	29.2	35.8	1.3	9.0	24.8	P	20.6
Lumber, pulp, paper and paper products	63,320	64,654	14,142	11,918	12,120	12,046	P	10,404	-22.3	2.1	-11.6	-30.6	-41.1	-33.1	P	-26.4
Chemicals	283,158	323,138	94,819	79,076	88,714	74,667	P	80,764	5.4	13.1	25.2	7.6	3.9	14.5	P	-16.6
Ceramic, stone and clay products	9,121	7,844	1,234	2,816	2,037	1,593	P	2,322	28.1	-14.0	-0.5	58.1	2.1	-11.5	P	88.2
Iron and steel	1,752	2,855	1,214	196	195	200	P	249	-34.8	63.0	11.4	-42.4	-84.7	14.0	P	-79.5
Non-ferrous metals	11,308	16,710	4,455	4,487	5,451	6,068	P	6,584	39.8	47.8	87.1	47.7	59.9	39.2	P	47.8
Fabricated metal products	2,694	5,229	1,259	1,493	1,559	2,493	P	1,490	-36.8	94.1	77.6	115.6	53.5	70.7	P	14.7
General-purpose, production and business oriented machinery	238,619	331,444	86,389	92,119	93,249	116,339	P	112,770	-9.6	34.0	30.8	29.7	22.7	33.4	P	21.1
Electrical machinery	480,045	628,026	181,574	136,828	169,443	180,748	P	192,039	-9.4	38.1	36.0	33.0	17.0	8.3	P	2.8
Transportation equipment	503,516	624,542	148,006	167,153	124,202	146,725	P	156,247	-14.8	21.6	36.8	48.3	-23.6	-0.2	P	5.7
Miscellaneous manufacturing industries	66,626	85,859	21,699	22,280	23,797	23,209	P	23,716	-9.6	27.9	26.0	28.3	12.5	11.1	P	10.8

Acquisition of tangible fixed assets(excluding land)	Actual results (US\$10,000)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	398,811	479,098	106,819	169,505	107,805	127,728	P	175,993	-47.5	18.4	-5.3	70.1	25.2	8.3	P	69.1
Food and tobacco	10,026	16,550	5,298	5,465	4,285	3,617	P	5,916	2.6	61.3	84.2	91.5	78.7	2.0	P	11.7
Textiles	1,025	1,058	389	158	474	406	P	664	-82.1	3.2	42.9	3.8	75.0	68.4	P	70.9
Lumber, pulp, paper and paper products	2,719	6,105	2,635	1,577	1,902	1,773	P	2,358	-22.4	124.5	361.5	267.5	244.5	32.3	P	-10.5
Chemicals	32,924	33,748	9,908	8,483	14,075	12,848	P	14,344	-10.2	1.8	26.7	45.4	92.2	59.2	P	44.3
Ceramic, stone and clay products	5,751	7,721	2,950	2,512	5,647	5,544	P	8,945	-63.3	-0.4	48.8	-18.4	317.4	642.7	P	345.1
Iron and steel	1,591	1,771	431	417	858	1,176	P	1,155	-70.4	-19.5	15.1	-66.7	108.3	130.0	P	168.0
Non-ferrous metals	1,933	2,370	482	742	589	987	P	707	-55.5	22.6	16.5	81.9	6.4	66.8	P	46.6
Fabricated metal products	1,285	1,591	471	510	323	357	P	817	439.1	22.8	197.5	82.8	68.0	-14.3	P	73.4
General-purpose, production and business oriented machinery	31,505	32,005	8,864	9,776	11,146	13,292	P	12,826	-19.9	-3.2	17.4	16.4	100.2	70.5	P	43.4
Electrical machinery	13,582	19,150	5,707	5,108	4,503	5,738	P	4,014	-54.1	57.6	79.7	26.2	21.5	45.9	P	4.0
Transportation equipment	287,510	343,242	65,406	129,158	61,419	76,283	P	112,019	-51.6	18.4	-22.3	78.8	-0.6	-13.5	P	70.9
Miscellaneous manufacturing industries	8,959	13,787	4,279	5,598	2,585	5,707	P	12,228	-23.7	43.0	57.7	250.3	59.5	149.7	P	185.5

Number of employees (the end of term)	Actual results (persons)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	396,424	406,296	403,157	406,296	409,239	412,076	P	422,273	-3.6	2.5	1.7	2.5	0.3	1.5	P	3.8
Food and tobacco	21,867	20,298	20,914	20,298	21,207	17,529	P	17,604	1.7	-6.5	6.6	-6.5	-0.1	-15.7	P	-15.6
Textiles	3,605	3,662	3,676	3,662	3,618	3,585	P	3,761	-6.9	1.6	5.7	1.6	-1.3	-2.0	P	2.3
Lumber, pulp, paper and paper products	3,398	2,943	2,938	2,943	2,929	2,959	P	2,964	-4.7	-13.4	-13.4	-13.4	-13.9	-15.0	P	1.0
Chemicals	22,619	20,371	20,470	20,371	20,812	20,747	P	23,841	4.0	4.4	5.5	4.4	0.0	-0.1	P	3.6
Ceramic, stone and clay products	11,805	14,162	14,153	14,162	14,875	15,659	P	15,636	-5.3	2.7	1.1	2.7	5.3	13.3	P	11.6
Iron and steel	3,932	4,005	4,098	4,005	3,370	3,364	P	3,471	-10.6	7.8	9.5	7.8	-13.7	-19.9	P	0.8
Non-ferrous metals	6,639	7,145	7,119	7,145	7,185	7,706	P	8,065	23.3	7.6	13.3	7.6	9.8	10.3	P	13.4
Fabricated metal products	2,956	3,104	3,048	3,104	3,814	3,682	P	3,901	-14.0	3.7	-4.0	3.7	18.4	10.5	P	11.4
General-purpose, production and business oriented machinery	35,700	38,604	38,063	38,604	39,719	40,903	P	41,708	-5.8	4.0	1.6	4.0	5.0	5.6	P	6.5
Electrical machinery	60,307	58,589	58,177	58,589	62,105	60,940	P	60,539	-2.8	-4.6	-5.4	-4.6	3.1	0.7	P	2.4
Transportation equipment	155,941	163,372	161,011	163,372	159,237	164,300	P	171,843	-7.4	4.8	3.2	4.8	-2.8	2.7	P	6.9
Miscellaneous manufacturing industries	67,655	70,041	69,490	70,041	70,368	70,702	P	68,940	2.0	3.2	0.4	3.2	2.4	1.9	P	-0.8

**I – 2. Breakdown list of actual results Asia**

Sales	Actual results (US\$10,000)							Year-on-year change (%)								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	36,096,263	47,501,576	12,323,322	12,180,187	12,595,490	13,518,032	P	12,169,877	4.3	28.7	22.6	18.0	7.1	7.8	P	-3.9
Food and tobacco	580,861	673,141	165,037	157,544	199,851	199,031	P	166,547	-1.5	13.9	18.9	7.5	15.0	11.8	P	0.4
Textiles	431,049	503,150	132,419	135,489	136,850	145,955	P	136,753	-2.8	14.7	15.5	18.1	20.6	19.9	P	3.1
Lumber, pulp, paper and paper products	97,637	145,347	40,911	44,981	51,304	41,492	P	44,348	12.5	18.7	12.7	16.8	56.1	13.0	P	5.9
Chemicals	2,506,434	3,531,400	886,598	873,155	1,092,855	939,637	P	891,574	13.9	31.9	33.8	24.3	18.1	-6.0	P	-3.8
Ceramic, stone and clay products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	872,118	1,394,412	363,152	402,211	399,126	397,800	P	370,403	3.9	31.3	22.0	31.3	28.2	24.4	P	1.9
Fabricated metal products	264,259	393,032	99,328	97,770	336,726	121,702	P	109,944	-0.1	22.6	16.9	19.2	19.9	17.2	P	5.0
General-purpose, production and business oriented machinery	3,380,804	4,826,461	1,302,286	1,233,026	1,262,016	1,453,929	P	1,254,816	2.0	42.0	42.5	30.9	10.5	18.6	P	-9.9
Electrical machinery	11,048,130	13,052,757	3,370,285	3,120,926	3,326,848	3,599,526	P	3,349,112	-1.2	16.3	10.9	9.2	3.8	7.1	P	-0.2
Transportation equipment	14,385,528	19,704,880	5,105,386	5,276,135	4,732,419	5,021,434	P	4,740,520	8.8	35.8	25.4	19.3	3.1	5.0	P	-7.6
Miscellaneous manufacturing industries	1,399,124	1,808,804	472,620	472,094	677,463	1,198,156	P	693,861	3.3	26.2	23.7	23.1	21.5	25.4	P	9.0

Local sales	Actual results (US\$10,000)							Year-on-year change (%)								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	21,331,480	28,440,647	7,393,508	7,411,973	7,576,956	8,225,935	P	7,268,208	8.8	30.9	24.5	18.4	8.7	10.1	P	-4.0
Food and tobacco	391,369	439,049	107,147	103,600	128,881	128,577	P	103,818	-0.3	10.8	17.9	4.0	14.6	10.0	P	-3.9
Textiles	221,841	250,385	66,411	67,814	69,569	72,699	P	67,346	-1.3	12.1	13.7	16.4	21.7	22.7	P	1.1
Lumber, pulp, paper and paper products	56,695	78,787	19,752	24,737	27,992	22,928	P	22,827	32.8	16.5	14.8	8.8	71.6	13.0	P	12.2
Chemicals	1,578,647	2,074,445	556,152	528,409	686,498	570,185	P	537,800	11.7	28.7	33.1	23.2	14.9	8.4	P	-7.5
Ceramic, stone and clay products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	414,632	772,209	198,865	218,711	227,193	227,316	P	211,250	-7.9	40.4	31.8	31.1	28.2	27.2	P	6.1
Fabricated metal products	138,436	212,034	54,264	51,787	69,157	63,668	P	66,452	7.0	20.9	12.9	12.6	14.3	13.2	P	13.9
General-purpose, production and business oriented machinery	1,319,183	2,093,471	569,676	537,817	563,360	625,615	P	514,289	13.6	57.1	63.9	37.6	11.3	19.5	P	-15.2
Electrical machinery	3,327,663	3,914,865	1,010,610	938,311	1,202,722	1,261,723	P	1,173,444	0.6	15.7	13.7	9.5	25.9	23.6	P	16.3
Transportation equipment	12,280,217	16,558,775	4,282,063	4,429,114	3,959,656	4,135,786	P	3,926,077	12.1	34.1	23.1	18.3	1.5	3.5	P	-8.9
Miscellaneous manufacturing industries	726,134	946,458	246,903	240,167	350,129	807,818	P	342,777	11.8	27.1	23.2	21.3	19.4	30.7	P	8.7

Sales to Japan	Actual results (US\$10,000)							Year-on-year change (%)								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	6,886,565	8,668,034	2,321,122	2,158,013	2,413,158	2,620,755	P	2,440,746	1.0	23.1	18.4	17.6	6.1	14.8	P	1.8
Food and tobacco	92,565	111,354	28,794	28,577	29,422	33,028	P	31,336	-6.9	14.9	13.9	17.1	17.2	14.3	P	8.8
Textiles	113,281	142,606	38,914	37,239	36,520	44,314	P	42,660	-7.3	20.8	25.6	18.6	19.7	24.4	P	9.5
Lumber, pulp, paper and paper products	19,697	29,436	8,384	7,809	9,662	9,350	P	10,279	-24.8	23.0	11.0	27.6	21.8	19.0	P	18.2
Chemicals	150,514	195,371	53,290	47,425	60,723	62,410	P	62,973	-6.9	25.5	25.0	5.9	39.6	36.1	P	15.7
Ceramic, stone and clay products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	197,004	281,813	72,991	81,954	82,683	85,055	P	88,698	40.8	17.0	4.6	27.6	33.1	29.5	P	21.5
Fabricated metal products	92,969	132,837	33,704	33,702	252,091	42,130	P	30,017	-8.0	22.8	19.6	25.2	28.8	18.8	P	-12.1
General-purpose, production and business oriented machinery	1,340,557	1,713,320	462,089	418,129	409,677	503,804	P	419,936	2.9	27.5	22.1	17.9	2.6	13.4	P	-10.3
Electrical machinery	3,849,804	4,575,505	1,226,487	1,107,801	1,092,511	1,309,955	P	1,243,705	5.9	17.2	12.7	14.0	4.2	12.7	P	3.1
Transportation equipment	560,435	846,512	220,056	215,161	177,553	215,667	P	221,464	-22.6	46.1	36.2	21.0	-14.3	4.5	P	-0.1
Miscellaneous manufacturing industries	354,177	459,840	128,497	133,176	218,872	273,717	P	238,477	-6.2	26.7	33.8	39.3	42.0	50.5	P	15.8

Sales to countries other than Japan	Actual results (US\$10,000)								Year-on-year change (%)							
	FY2009		FY2010		FY2011		FY2009	FY2010	FY2010		FY2011					
	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.			Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.				
Manufacturing industry in total	7,878,217	10,392,895	2,608,692	2,610,202	2,605,375	2,671,342	P	2,460,923	-4.2	27.7	21.1	17.2	3.6	-3.3	P	-8.6
Food and tobacco	96,927	122,737	29,096	25,367	41,548	37,427	P	31,393	-0.9	25.7	28.5	12.9	14.9	16.5	P	7.9
Textiles	95,926	110,160	27,094	30,436	30,761	28,942	P	26,747	-0.5	13.6	8.1	21.5	19.2	8.0	P	-1.3
Lumber, pulp, paper and paper products	21,246	37,124	12,775	12,435	13,650	9,215	P	11,242	19.3	20.8	8.8	26.8	53.5	5.8	P	-12.0
Chemicals	777,273	1,261,584	277,156	297,321	345,634	307,042	P	290,801	23.8	39.4	37.2	29.6	20.5	-27.7	P	-0.2
Ceramic, stone and clay products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	260,481	340,390	91,296	101,547	89,250	85,429	P	70,455	4.5	27.6	20.6	34.2	24.0	13.3	P	-22.7
Fabricated metal products	32,853	48,161	11,360	12,282	15,478	15,904	P	13,475	-2.6	29.2	27.7	31.4	22.2	30.2	P	13.2
General-purpose, production and business oriented machinery	721,065	1,019,671	270,522	277,080	288,979	324,511	P	320,591	-15.4	41.3	44.3	40.9	22.2	26.0	P	1.9
Electrical machinery	3,870,663	4,562,387	1,133,187	1,074,814	1,031,615	1,027,848	P	931,963	-8.8	16.0	7.0	4.6	-14.3	-13.0	P	-18.2
Transportation equipment	1,544,875	2,299,593	603,267	631,860	595,210	669,982	P	592,980	-0.7	46.2	39.9	26.3	23.3	15.4	P	-1.4
Miscellaneous manufacturing industries	318,813	402,506	97,220	98,751	108,462	116,621	P	112,607	-2.1	23.3	13.5	9.9	5.0	-5.6	P	1.4

Acquisition of tangible fixed assets(excluding land)	Actual results (US\$10,000)								Year-on-year change (%)							
	FY2009		FY2010		FY2011		FY2009	FY2010	FY2010		FY2011					
	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.			Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.				
Manufacturing industry in total	1,000,096	1,576,913	448,985	473,082	463,759	473,459	P	570,562	-31.2	49.4	65.2	56.9	38.1	30.3	P	22.6
Food and tobacco	18,240	30,579	8,344	11,493	9,140	8,719	P	6,294	-1.7	65.1	82.0	126.2	62.0	65.8	P	-25.4
Textiles	12,329	13,902	5,443	3,140	3,400	5,150	P	7,124	-8.0	11.9	40.1	-1.8	50.0	54.4	P	24.4
Lumber, pulp, paper and paper products	1,954	1,964	712	542	13,354	1,079	P	1,287	-75.6	-25.5	129.5	-64.5	43.6	60.8	P	78.9
Chemicals	79,761	107,006	36,438	29,356	28,839	28,691	P	58,883	58.2	17.5	81.1	-34.4	22.7	39.1	P	56.7
Ceramic, stone and clay products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	26,805	35,081	6,678	9,392	6,221	6,480	P	8,350	17.6	-0.8	-11.4	-36.5	-52.2	-4.7	P	19.6
Fabricated metal products	7,161	18,442	7,541	4,663	7,919	4,499	P	2,707	-48.7	89.0	184.9	133.9	142.7	15.2	P	-66.1
General-purpose, production and business oriented machinery	79,607	131,202	44,056	39,068	35,746	42,397	P	61,366	-40.3	63.5	119.0	84.2	88.8	42.0	P	28.9
Electrical machinery	314,583	532,240	150,017	149,557	109,826	121,181	P	139,434	-21.1	65.6	74.5	50.5	3.7	-6.4	P	-11.5
Transportation equipment	319,851	493,160	135,736	169,482	205,040	177,944	P	241,431	-49.4	53.3	88.1	139.3	126.1	75.9	P	74.9
Miscellaneous manufacturing industries	86,777	104,407	25,480	21,661	24,248	51,945	P	20,592	-9.6	13.7	-26.8	-35.0	-34.6	24.7	P	-21.8

Number of employees (the end of term)	Actual results (persons)								Year-on-year change (%)							
	FY2009		FY2010		FY2011		FY2009	FY2010	FY2010		FY2011					
	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.			Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.				
Manufacturing industry in total	2,494,047	2,655,909	2,623,512	2,655,909	2,689,203	2,740,223	P	2,739,390	8.6	4.8	5.6	4.8	2.6	2.4	P	3.7
Food and tobacco	61,217	63,774	62,807	63,774	63,651	61,434	P	61,877	1.0	-0.1	-3.0	-0.1	2.8	-1.7	P	-1.9
Textiles	73,658	73,087	73,204	73,087	73,341	75,119	P	74,987	-3.9	-1.7	-1.7	-1.7	-0.3	-0.2	P	0.1
Lumber, pulp, paper and paper products	13,302	16,744	15,372	16,744	17,282	15,194	P	15,561	-4.9	0.8	0.7	0.8	12.7	-5.1	P	-3.3
Chemicals	92,646	96,492	96,703	96,492	99,724	99,120	P	100,804	18.3	3.8	5.2	3.8	4.3	1.6	P	1.6
Ceramic, stone and clay products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	53,146	61,851	61,208	61,851	63,742	64,119	P	65,754	7.8	3.8	8.0	3.8	0.3	-0.2	P	5.7
Fabricated metal products	39,122	47,994	47,257	47,994	53,412	51,075	P	52,108	0.3	7.2	7.6	7.2	3.9	-1.6	P	-0.4
General-purpose, production and business oriented machinery	261,661	291,246	291,790	291,246	303,150	312,187	P	308,471	9.1	11.1	10.0	11.1	8.3	5.1	P	2.7
Electrical machinery	1,052,118	1,064,238	1,055,176	1,064,238	1,052,848	1,067,511	P	1,043,717	10.8	1.1	2.4	1.1	-2.6	-1.5	P	0.3
Transportation equipment	618,945	690,645	673,977	690,645	703,421	730,691	P	753,812	8.2	9.2	10.1	9.2	8.1	8.1	P	10.8
Miscellaneous manufacturing industries	169,935	184,021	181,170	184,021	192,486	195,361	P	192,360	6.2	4.4	4.8	4.4	4.4	3.8	P	2.2

**I – 2. Breakdown list of actual results ASEAN4**

Sales	Actual results (US\$10,000)							Year-on-year change (%)									
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011					
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			
Manufacturing industry in total	13,969,730	18,903,113	4,913,193	4,938,348	4,625,366	5,322,079	P	4,045,837	0.9	33.3	26.5	20.6	20.6	5.9	12.4	P	-18.3
Food and tobacco	197,565	240,577	54,961	54,354	78,231	75,203	P	48,406	3.2	21.0	17.7	20.5	18.1	15.6	P	-11.9	
Textiles	220,467	250,473	64,053	70,389	68,915	69,678	P	60,719	-1.7	12.8	9.5	16.0	20.8	17.8	P	-5.4	
Lumber, pulp, paper and paper products	46,271	77,683	22,607	27,821	31,250	21,131	P	23,061	3.9	18.4	7.0	18.5	72.7	15.0	P	-0.2	
Chemicals	784,350	1,097,756	264,407	290,721	315,743	318,756	P	275,974	3.7	31.9	30.9	34.2	34.6	5.4	P	4.1	
Ceramic, stone and clay products	119,481	166,746	38,328	50,389	34,278	46,874	P	37,853	-12.8	26.9	15.7	14.1	-0.4	7.4	P	-1.2	
Iron and steel	198,549	210,563	52,688	51,453	54,860	64,942	P	49,669	-13.1	0.8	-0.8	-15.9	-5.8	11.5	P	-14.4	
Non-ferrous metals	559,632	757,123	198,763	227,706	210,993	203,774	P	178,846	11.4	29.2	18.1	33.5	28.6	20.5	P	-10.5	
Fabricated metal products	93,322	131,674	34,531	34,032	43,203	44,147	P	28,835	-8.9	26.8	27.9	25.0	28.4	19.4	P	-23.3	
General-purpose, production and business oriented machinery	732,816	1,009,924	265,506	278,345	261,789	306,141	P	224,225	3.5	37.6	28.5	34.7	12.6	21.6	P	-22.2	
Electrical machinery	4,180,820	4,981,312	1,288,654	1,180,426	1,207,631	1,297,961	P	1,135,818	1.0	17.7	13.2	5.6	0.0	2.3	P	-10.7	
Transportation equipment	6,235,867	9,175,079	2,417,512	2,450,406	2,087,740	2,625,884	P	1,760,397	0.1	45.5	36.1	25.6	0.6	16.0	P	-27.7	
Miscellaneous manufacturing industries	600,590	804,203	211,185	222,306	230,731	247,587	P	222,035	3.5	32.0	27.9	25.8	26.9	29.7	P	4.1	

Local sales	Actual results (US\$10,000)							Year-on-year change (%)								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	7,524,324	10,337,270	2,690,672	2,736,599	2,605,183	3,164,412	P	2,251,454	3.7	36.5	29.0	22.0	8.9	22.6	P	-17.6
Food and tobacco	87,668	105,409	23,421	23,019	34,275	32,522	P	20,083	5.8	20.2	18.3	18.1	13.0	13.6	P	-14.2
Textiles	103,110	110,773	28,811	32,291	30,152	31,514	P	25,409	1.2	7.1	7.3	10.0	24.5	23.8	P	-11.8
Lumber, pulp, paper and paper products	13,652	23,787	4,641	10,247	11,868	6,241	P	5,842	14.5	13.6	-0.3	-5.3	124.9	17.6	P	15.2
Chemicals	455,082	588,077	146,232	161,732	169,493	171,602	P	147,043	3.7	27.4	28.6	32.9	27.0	16.6	P	0.1
Ceramic, stone and clay products	44,781	62,044	12,635	19,593	13,578	13,592	P	19,901	-19.8	28.3	19.9	18.1	11.0	13.2	P	7.6
Iron and steel	177,739	178,481	43,431	44,154	47,833	57,680	P	42,131	-11.9	-3.7	-4.9	-19.5	-4.8	13.5	P	-14.0
Non-ferrous metals	235,298	340,593	88,535	96,078	94,380	97,061	P	87,401	-8.0	44.8	31.6	35.8	22.3	19.7	P	-2.4
Fabricated metal products	26,232	42,762	10,995	11,682	17,949	16,938	P	11,719	-5.5	23.6	19.2	18.0	24.4	19.6	P	-18.4
General-purpose, production and business oriented machinery	235,039	370,337	100,510	99,287	102,111	128,777	P	102,952	16.0	57.3	54.6	36.5	16.4	35.9	P	-9.7
Electrical machinery	943,473	1,086,490	288,019	264,999	410,993	476,220	P	427,518	4.0	14.6	15.4	6.5	72.8	61.5	P	48.7
Transportation equipment	4,921,865	7,036,870	1,843,551	1,869,308	1,562,432	2,003,183	P	1,268,837	4.6	42.1	31.7	23.6	-4.0	16.0	P	-31.9
Miscellaneous manufacturing industries	280,385	391,647	99,891	104,210	110,119	122,772	P	98,925	4.4	37.6	28.2	28.3	20.6	29.9	P	-1.2

Sales to Japan	Actual results (US\$10,000)							Year-on-year change (%)								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	2,539,886	3,211,918	863,853	813,466	776,424	903,781	P	763,827	3.1	23.3	18.3	17.4	7.4	14.4	P	-10.6
Food and tobacco	44,826	54,912	14,192	14,934	14,809	17,358	P	13,693	-3.0	19.0	9.9	31.0	35.6	16.8	P	-3.5
Textiles	37,910	47,794	12,746	12,178	13,501	15,085	P	13,788	-6.2	25.1	19.6	21.3	20.0	28.1	P	7.4
Lumber, pulp, paper and paper products	14,872	21,513	6,535	6,032	7,462	6,601	P	7,405	-13.2	23.1	11.5	22.8	26.8	18.9	P	13.3
Chemicals	68,905	103,402	32,717	24,715	35,314	30,777	P	35,608	-13.8	42.0	45.5	32.1	90.4	41.1	P	8.8
Ceramic, stone and clay products	43,965	64,705	16,680	18,711	11,221	14,110	P	15,297	-13.6	39.9	29.0	18.1	-21.0	-6.6	P	-8.3
Iron and steel	8,200	12,668	3,134	3,174	2,799	2,682	P	2,515	-21.7	54.5	31.6	27.0	-12.7	-7.2	P	-13.5
Non-ferrous metals	146,528	188,651	48,015	59,013	56,429	51,290	P	54,649	77.9	5.3	-5.8	25.9	35.1	27.7	P	13.8
Fabricated metal products	49,737	64,820	17,421	18,760	18,760	20,118	P	11,510	-13.5	26.0	31.5	26.2	31.5	20.0	P	-33.9
General-purpose, production and business oriented machinery	380,362	462,757	123,002	120,734	110,373	113,308	P	64,866	0.0	21.7	9.5	25.5	2.6	-1.0	P	-48.7
Electrical machinery	1,324,402	1,555,548	416,619	363,966	343,061	438,876	P	373,015	8.1	16.3	12.6	6.7	0.6	9.9	P	-7.0
Transportation equipment	252,827	422,884	110,576	105,511	87,066	116,671	P	96,228	-23.1	59.8	55.8	25.4	-18.2	12.9	P	-14.4
Miscellaneous manufacturing industries	167,352	212,265	62,216	68,138	75,629	76,905	P	75,253	10.4	25.3	31.2	39.4	58.3	93.2	P	18.1

Sales to countries other than Japan	Actual results (US\$10,000)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	3,905,520	5,353,926	1,358,668	1,388,283	1,243,759	1,253,887	P	1,030,556	-5.4	33.3	26.8	19.7	-0.7	-7.6	P	-24.3
Food and tobacco	65,071	80,256	17,348	16,401	29,148	25,323	P	14,630	4.4	23.3	23.6	15.6	16.8	17.5	P	-15.7
Textiles	79,446	91,906	22,495	25,919	25,262	23,079	P	21,522	-3.1	14.4	7.2	22.0	17.1	5.3	P	-4.3
Lumber, pulp, paper and paper products	17,746	32,383	11,431	11,543	11,920	8,288	P	9,814	15.2	18.2	8.5	32.2	65.3	8.8	P	-14.2
Chemicals	260,363	406,278	85,458	104,273	110,937	116,378	P	93,322	9.3	37.1	29.8	36.5	34.0	-12.8	P	8.9
Ceramic, stone and clay products	30,736	39,998	9,013	12,086	9,479	12,863	P	8,963	1.5	7.1	-8.2	2.2	19.1	17.6	P	-0.6
Iron and steel	12,609	19,415	6,123	4,125	4,227	4,580	P	5,022	-25.6	28.8	20.7	6.2	-10.5	1.3	P	-18.2
Non-ferrous metals	177,807	227,879	62,212	72,615	60,185	55,423	P	36,796	8.3	28.2	21.0	36.1	33.2	15.8	P	-40.9
Fabricated metal products	17,354	24,091	6,115	5,990	6,494	7,091	P	5,606	4.8	34.1	31.3	33.7	27.3	17.3	P	0.0
General-purpose, production and business oriented machinery	117,416	176,830	41,994	58,325	49,305	64,056	P	56,407	-6.1	50.2	43.2	55.0	33.1	54.5	P	25.8
Electrical machinery	1,912,944	2,339,274	584,015	551,460	453,577	382,864	P	335,284	-4.6	20.1	12.8	4.6	-28.0	-33.3	P	-42.6
Transportation equipment	1,061,175	1,715,325	463,384	475,587	438,242	506,031	P	395,332	-12.7	57.9	52.5	34.5	28.1	16.9	P	-14.4
Miscellaneous manufacturing industries	152,853	200,291	49,079	49,958	44,983	47,910	P	47,857	-4.5	28.7	23.3	7.2	5.7	-10.5	P	-2.8

Acquisition of tangible fixed assets(excluding land)	Actual results (US\$10,000)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	387,022	671,292	174,596	214,650	213,167	180,539	P	206,665	-31.7	64.8	52.7	84.4	41.7	25.0	P	15.2
Food and tobacco	9,506	17,311	4,878	7,556	5,197	4,412	P	2,196	48.6	82.1	90.5	152.5	177.4	46.9	P	-55.0
Textiles	8,304	8,662	3,190	1,920	1,879	1,830	P	2,983	-12.8	3.6	19.1	-28.5	37.7	-35.7	P	-17.6
Lumber, pulp, paper and paper products	1,492	1,128	340	372	13,194	718	P	994	-75.9	-52.2	60.3	-80.5	69.2	-6.1	P	192.0
Chemicals	21,915	45,206	15,206	14,957	9,028	8,255	P	25,130	48.8	62.5	169.0	56.0	8.4	15.7	P	65.1
Ceramic, stone and clay products	4,857	34,857	12,495	11,576	3,456	4,206	P	1,612	-39.1	422.4	575.6	511.9	-32.6	-25.7	P	-87.1
Iron and steel	2,686	4,062	909	1,208	4,497	2,800	P	3,597	-62.5	51.2	12.3	136.5	471.5	127.5	P	147.8
Non-ferrous metals	7,757	16,697	3,046	6,029	3,208	2,417	P	3,287	-39.7	51.7	-24.3	287.1	-33.4	-16.2	P	6.5
Fabricated metal products	4,411	6,779	2,632	1,961	2,190	2,354	P	1,523	-41.7	49.6	115.1	210.7	233.2	51.7	P	-41.7
General-purpose, production and business oriented machinery	25,426	44,545	11,552	12,916	10,982	11,433	P	9,117	-45.6	75.2	58.1	113.9	53.4	-18.5	P	-25.4
Electrical machinery	97,811	225,759	54,911	68,508	35,494	36,690	P	42,348	-22.6	124.5	73.8	111.2	-19.8	-37.6	P	-22.9
Transportation equipment	140,340	194,368	50,628	73,648	106,031	90,114	P	100,412	-51.0	37.6	61.2	143.4	202.2	140.5	P	91.9
Miscellaneous manufacturing industries	62,518	71,918	14,806	13,999	18,012	15,310	P	13,466	13.3	13.6	-41.0	-50.0	-39.5	63.9	P	-9.1

Number of employees (the end of term)	Actual results (persons)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	938,550	1,006,323	990,470	1,006,323	1,015,884	1,040,851	P	1,037,716	9.5	5.2	6.6	5.2	3.1	3.4	P	3.6
Food and tobacco	16,976	17,195	16,587	17,195	17,638	17,230	P	17,351	15.0	0.4	-4.4	0.4	2.4	3.8	P	4.6
Textiles	24,609	24,044	24,197	24,044	23,828	25,060	P	25,173	-3.6	-2.8	-1.1	-2.8	-1.2	1.2	P	2.4
Lumber, pulp, paper and paper products	5,797	8,126	7,096	8,126	8,497	7,612	P	7,766	-7.2	1.4	1.8	1.4	24.1	7.2	P	5.5
Chemicals	31,153	31,888	32,430	31,888	32,165	32,341	P	33,123	-1.9	1.2	1.1	1.2	1.2	1.5	P	2.4
Ceramic, stone and clay products	15,655	17,403	17,632	17,403	16,548	16,130	P	16,468	11.3	10.8	14.3	10.8	-3.2	-6.2	P	-6.6
Iron and steel	8,358	8,643	8,817	8,643	8,769	9,432	P	9,530	-2.8	-1.9	1.1	-1.9	-0.9	0.1	P	-0.8
Non-ferrous metals	15,477	15,690	16,059	15,690	16,555	16,820	P	16,286	-2.7	-2.1	8.7	-2.1	-4.9	-2.8	P	-4.7
Fabricated metal products	16,567	17,542	17,200	17,542	20,871	19,829	P	20,129	1.1	-1.5	-2.3	-1.5	-0.7	-4.6	P	1.8
General-purpose, production and business oriented machinery	72,248	79,906	79,678	79,906	82,446	85,071	P	81,630	9.9	10.6	8.2	10.6	5.4	3.1	P	-1.3
Electrical machinery	385,962	398,955	395,712	398,955	388,691	399,081	P	393,875	14.0	2.5	6.0	2.5	-2.2	-0.3	P	0.3
Transportation equipment	270,202	305,776	294,509	305,776	314,932	325,761	P	331,211	9.9	9.7	9.0	9.7	10.1	9.7	P	10.6
Miscellaneous manufacturing industries	75,546	81,155	80,553	81,155	84,944	86,484	P	85,174	2.2	5.6	7.3	5.6	7.6	6.8	P	3.3

**I – 2. Breakdown list of actual results NIEs3**

Sales	Actual results (US\$10,000)							Year-on-year change (%)								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	4,151,582	5,297,070	1,408,787	1,346,157	1,510,483	1,518,525	P	1,406,178	5.3	25.5	22.5	15.3	9.6	12.6	P	-5.1
Food and tobacco	167,614	182,952	48,220	42,697	49,192	51,352	P	51,992	-2.1	9.2	14.8	-9.5	7.2	11.3	P	7.8
Textiles	31,949	34,826	10,170	8,637	9,198	9,340	P	9,608	-2.0	9.0	10.9	4.8	15.3	16.2	P	-5.5
Lumber, pulp, paper and paper products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Chemicals	933,717	1,331,515	361,547	330,007	490,792	333,191	P	313,244	8.9	37.0	45.6	24.0	13.7	-7.6	P	-19.3
Ceramic, stone and clay products	302,316	462,125	121,598	111,022	123,524	110,797	P	136,734	9.6	37.2	17.7	18.7	-0.4	5.0	P	12.4
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	86,236	114,305	27,822	29,344	29,627	30,884	P	27,137	-17.3	31.4	24.5	20.5	6.3	10.1	P	1.2
Fabricated metal products	62,386	71,243	16,233	17,907	22,521	18,398	P	18,039	-3.5	9.8	1.2	6.6	7.3	14.2	P	3.2
General-purpose, production and business oriented machinery	280,934	541,903	179,001	129,220	146,018	224,499	P	171,514	-0.3	92.6	133.8	65.0	30.3	64.1	P	-26.2
Electrical machinery	1,575,537	1,668,016	416,324	420,225	404,704	467,328	P	415,784	3.0	6.1	-7.6	-3.3	1.3	6.8	P	-1.2
Transportation equipment	454,246	575,960	149,941	173,000	147,422	182,832	P	179,049	21.0	26.7	14.6	30.8	14.9	46.0	P	19.1
Miscellaneous manufacturing industries	172,854	204,776	49,787	53,173	59,191	62,151	P	57,533	15.5	18.1	13.3	16.8	18.5	14.3	P	8.2

Local sales	Actual results (US\$10,000)							Year-on-year change (%)								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	2,395,453	3,042,954	823,942	765,573	894,391	874,083	P	787,631	8.4	25.1	26.2	13.7	10.5	13.0	P	-7.0
Food and tobacco	124,595	132,155	34,487	31,505	36,320	37,030	P	35,937	4.5	6.1	12.9	-11.3	12.2	9.6	P	4.2
Textiles	28,252	30,400	9,098	7,446	7,859	7,971	P	8,693	-2.0	7.6	9.5	4.5	13.1	15.4	P	-4.4
Lumber, pulp, paper and paper products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Chemicals	560,748	742,896	210,970	182,099	310,220	192,695	P	182,989	10.0	30.8	44.3	17.1	10.0	-0.7	P	-21.3
Ceramic, stone and clay products	245,285	374,651	93,529	87,513	98,562	92,128	P	104,798	5.9	36.0	16.2	15.2	-3.3	0.5	P	12.0
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	54,097	61,554	15,182	14,452	14,469	14,128	P	11,957	-17.9	12.5	14.6	-1.2	-12.7	-2.9	P	-16.7
Fabricated metal products	47,835	53,854	12,637	13,765	15,885	13,082	P	13,368	1.5	6.9	-2.0	3.6	1.7	10.5	P	1.5
General-purpose, production and business oriented machinery	134,909	269,745	90,000	57,517	67,228	118,403	P	55,020	-1.5	99.6	167.0	52.4	28.8	65.3	P	-40.8
Electrical machinery	671,247	717,336	185,529	177,494	164,404	194,754	P	176,859	2.4	7.4	-0.5	-3.7	6.2	-2.5	P	-6.0
Transportation equipment	387,783	481,886	127,959	144,974	124,865	151,940	P	149,162	28.7	24.2	12.6	28.6	19.5	44.7	P	16.2
Miscellaneous manufacturing industries	91,856	112,370	27,915	29,154	38,119	34,450	P	32,623	63.9	22.2	23.5	24.4	37.6	34.0	P	16.6

Sales to Japan	Actual results (US\$10,000)							Year-on-year change (%)								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	535,932	681,747	174,556	185,326	168,846	222,095	P	191,605	1.6	28.7	13.9	16.9	8.0	35.1	P	8.3
Food and tobacco	20,936	25,847	6,719	6,667	6,286	6,687	P	8,363	-19.0	23.5	21.9	11.7	-5.7	15.4	P	24.5
Textiles	1,153	1,425	275	503	550	556	P	386	-2.7	23.6	46.7	5.6	77.4	64.7	P	40.5
Lumber, pulp, paper and paper products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Chemicals	37,839	42,212	9,091	10,300	10,176	12,349	P	10,261	21.5	11.0	-6.6	-23.2	-20.6	22.3	P	12.9
Ceramic, stone and clay products	27,050	41,175	11,902	10,202	13,164	7,674	P	13,139	28.7	43.2	16.7	17.6	8.1	11.4	P	10.4
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	12,094	23,683	5,588	6,254	7,315	7,943	P	7,395	-22.7	95.8	65.2	32.4	64.4	7.5	P	32.7
Fabricated metal products	1,364	2,264	660	623	1,146	675	P	898	-34.7	65.8	72.5	68.7	132.7	38.2	P	9.4
General-purpose, production and business oriented machinery	67,911	133,333	41,774	34,384	32,714	58,899	P	46,127	28.2	96.0	85.8	78.2	25.9	92.3	P	13.1
Electrical machinery	314,169	344,238	82,251	97,180	80,694	105,311	P	86,570	-3.6	10.8	-10.4	6.1	5.1	25.6	P	4.1
Transportation equipment	27,938	36,072	8,706	11,488	9,182	11,164	P	8,625	8.1	29.1	23.6	37.2	15.6	40.7	P	-0.9
Miscellaneous manufacturing industries	19,636	23,495	5,742	5,780	5,680	8,719	P	7,967	-17.8	19.7	24.6	4.5	-9.3	2.3	P	-2.9

Sales to countries other than Japan	Actual results (US\$10,000)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	1,220,197	1,572,368	410,288	395,259	447,246	422,347	P	426,942	0.8	25.0	19.3	17.8	8.5	3.0	P	-7.0
Food and tobacco	22,084	24,949	7,014	4,525	6,586	7,636	P	7,692	-15.4	13.0	18.0	-20.5	-4.0	16.6	P	9.7
Textiles	2,543	3,000	797	688	789	812	P	528	-1.6	18.0	17.7	6.9	9.4	2.2	P	-33.7
Lumber, pulp, paper and paper products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Chemicals	335,129	546,406	141,487	137,608	170,397	128,147	P	119,994	5.9	50.2	53.2	41.6	23.0	-17.7	P	-18.3
Ceramic, stone and clay products	29,981	46,299	16,167	13,307	11,797	10,995	P	18,796	30.5	41.8	28.4	49.6	19.6	57.9	P	16.3
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	20,045	29,068	7,052	8,638	7,843	8,814	P	7,785	-11.7	43.4	23.2	73.2	14.6	44.2	P	13.1
Fabricated metal products	13,187	15,126	2,936	3,519	5,490	4,642	P	3,774	-14.2	14.7	6.1	11.9	12.5	22.4	P	9.0
General-purpose, production and business oriented machinery	78,113	138,825	47,227	37,319	46,076	47,197	P	70,367	-16.7	77.7	131.7	75.4	37.8	33.8	P	-30.8
Electrical machinery	590,121	606,442	148,545	145,551	159,606	167,262	P	152,355	8.5	2.7	-12.5	-7.4	-5.5	8.7	P	1.7
Transportation equipment	38,526	58,002	13,276	16,538	13,375	19,728	P	21,261	-19.7	50.6	29.9	48.3	-15.8	60.4	P	60.1
Miscellaneous manufacturing industries	61,362	68,910	16,130	18,239	15,392	18,981	P	16,942	-6.7	11.5	-4.0	10.2	-3.8	-2.3	P	-2.4

Acquisition of tangible fixed assets(excluding land)	Actual results (US\$10,000)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	96,633	148,201	52,641	34,124	36,635	44,151	P	53,400	-13.5	35.9	79.6	-14.5	10.2	42.8	P	-15.8
Food and tobacco	1,691	3,690	819	452	751	1,205	P	1,987	-36.0	118.2	143.9	164.4	-28.9	-11.6	P	142.8
Textiles	110	221	16	55	31	12	P	1	-54.6	101.1	605.8	-	-19.6	-89.8	P	-91.8
Lumber, pulp, paper and paper products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Chemicals	27,196	22,932	9,864	6,459	9,856	10,437	P	16,054	81.1	-17.6	325.5	-68.0	158.7	201.8	P	53.2
Ceramic, stone and clay products	17,772	38,801	9,631	7,997	6,459	12,511	P	6,606	-38.9	33.0	12.4	9.8	-48.1	43.4	P	-31.4
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	1,464	1,743	473	335	512	753	P	367	-30.8	19.1	87.0	-22.0	-18.1	143.1	P	-22.5
Fabricated metal products	906	3,184	2,350	208	516	159	P	43	-33.4	243.9	614.4	41.6	108.5	-57.9	P	-98.2
General-purpose, production and business oriented machinery	7,172	7,704	2,028	1,931	2,511	5,283	P	5,852	-1.0	7.3	18.0	50.9	114.2	273.2	P	186.8
Electrical machinery	23,153	48,622	21,326	12,799	9,331	8,357	P	14,192	-36.0	105.3	140.4	80.8	47.1	-6.4	P	-64.0
Transportation equipment	10,836	14,742	3,493	3,063	5,998	4,419	P	7,246	-28.3	36.0	-19.3	12.3	37.0	-7.5	P	77.6
Miscellaneous manufacturing industries	4,590	3,731	1,260	793	650	1,005	P	1,041	-55.6	-18.7	-24.8	-3.8	-30.3	10.7	P	-58.6

Number of employees (the end of term)	Actual results (persons)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	135,386	135,811	134,987	135,811	137,056	135,952	P	137,154	0.8	0.3	-0.9	0.3	0.5	-1.2	P	-0.1
Food and tobacco	5,540	5,673	5,701	5,673	5,657	5,615	P	5,672	-0.1	2.4	2.1	2.4	0.1	-0.5	P	-0.5
Textiles	3,417	3,461	3,461	3,461	3,466	3,484	P	3,523	-1.8	1.3	0.8	1.3	1.5	2.0	P	1.8
Lumber, pulp, paper and paper products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Chemicals	12,337	13,239	13,071	13,239	14,088	14,024	P	14,435	2.0	5.9	5.7	5.9	5.2	2.8	P	4.2
Ceramic, stone and clay products	5,891	7,221	6,519	7,221	6,803	6,756	P	7,374	0.2	22.6	10.3	22.6	2.4	8.0	P	13.1
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	1,953	2,077	2,058	2,077	2,137	2,190	P	2,166	-1.5	6.3	5.3	6.3	5.5	7.9	P	5.7
Fabricated metal products	3,776	3,781	3,787	3,781	3,793	3,990	P	4,214	-6.9	0.1	0.2	0.1	-1.0	5.5	P	5.3
General-purpose, production and business oriented machinery	17,283	18,555	18,185	18,555	19,771	19,331	P	20,256	2.7	7.2	1.9	7.2	19.2	8.2	P	8.4
Electrical machinery	56,300	52,644	53,779	52,644	50,967	50,845	P	49,569	4.2	-5.2	-4.9	-5.2	-10.3	-9.4	P	-8.6
Transportation equipment	13,779	13,900	13,528	13,900	15,038	14,414	P	14,669	-2.3	0.3	-0.6	0.3	12.7	6.6	P	7.5
Miscellaneous manufacturing industries	14,144	13,880	13,853	13,880	13,946	14,252	P	14,231	-8.2	-1.9	-2.1	-1.9	1.6	1.3	P	1.7

**I – 2. Breakdown list of actual results China(including Hong Kong)**

Sales	Actual results (US\$10,000)							Year-on-year change (%)								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	15,489,890	20,077,354	5,180,368	5,050,517	5,659,499	5,814,827	P	5,925,940	3.6	25.9	18.9	16.5	8.3	2.6	P	10.5
Food and tobacco	160,298	180,416	42,638	42,467	55,374	56,921	P	51,073	-11.0	7.6	24.3	6.3	18.5	14.7	P	17.9
Textiles	171,527	206,813	56,088	52,005	56,389	64,022	P	63,535	-4.5	18.1	24.4	24.1	22.3	22.8	P	13.2
Lumber, pulp, paper and paper products	47,562	59,184	16,799	12,716	15,321	18,246	P	18,962	39.8	17.3	15.8	13.5	16.3	10.6	P	12.9
Chemicals	518,137	747,941	183,101	170,013	190,551	201,149	P	218,511	6.1	25.5	24.2	23.6	18.7	-16.8	P	12.2
Ceramic, stone and clay products	109,994	152,206	42,470	35,669	42,980	47,903	P	50,534	-8.1	34.0	26.7	32.3	19.3	27.6	P	19.0
Iron and steel	234,505	278,171	76,417	69,060	75,106	73,766	P	83,415	-6.9	10.3	11.7	12.9	8.7	13.8	P	7.9
Non-ferrous metals	215,074	483,854	126,290	135,591	150,088	151,811	P	151,789	-3.9	36.3	31.0	29.5	36.3	34.8	P	20.0
Fabricated metal products	104,201	184,629	47,189	44,320	268,422	56,216	P	61,213	10.2	26.4	16.0	22.2	20.6	16.4	P	25.9
General-purpose, production and business oriented machinery	2,180,312	3,020,276	788,283	770,686	795,208	850,710	P	790,619	1.4	37.6	35.0	25.3	9.3	11.3	P	-2.2
Electrical machinery	5,130,396	6,183,838	1,607,909	1,464,709	1,643,985	1,764,776	P	1,722,838	-4.1	18.3	14.4	15.9	6.9	10.5	P	7.9
Transportation equipment	6,032,245	7,824,527	1,992,937	2,068,535	1,992,292	1,654,741	P	2,312,246	13.2	28.9	15.8	11.9	4.6	-11.2	P	15.8
Miscellaneous manufacturing industries	585,641	755,498	200,247	184,746	373,784	874,565	P	401,204	-2.0	24.5	22.6	28.5	17.0	23.8	P	14.6

Local sales	Actual results (US\$10,000)							Year-on-year change (%)								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	9,638,902	12,755,685	3,294,325	3,289,763	3,510,386	3,587,994	P	3,713,569	10.2	28.4	20.2	16.1	9.0	-0.1	P	9.7
Food and tobacco	125,966	135,390	30,834	31,797	42,335	44,021	P	33,358	-13.3	4.6	21.5	3.0	18.8	15.4	P	5.6
Textiles	90,191	108,698	28,242	27,990	31,089	33,004	P	33,066	-3.4	19.2	22.2	29.1	20.0	23.3	P	16.7
Lumber, pulp, paper and paper products	39,755	47,340	13,827	10,290	11,624	14,849	P	15,304	44.6	15.5	17.6	11.4	18.0	11.0	P	10.7
Chemicals	409,614	553,789	153,916	138,421	156,542	160,064	P	162,096	8.2	29.0	28.7	26.0	20.0	14.8	P	2.8
Ceramic, stone and clay products	76,878	98,408	27,884	22,464	28,772	32,630	P	31,957	-8.6	26.7	23.5	28.1	20.6	39.7	P	14.6
Iron and steel	207,439	239,062	63,905	61,738	67,913	65,618	P	67,957	-7.7	6.0	10.3	13.4	19.4	13.6	P	4.9
Non-ferrous metals	121,507	361,593	92,756	105,988	116,457	113,533	P	108,715	-2.5	43.5	37.8	34.9	42.5	40.2	P	16.9
Fabricated metal products	62,373	112,859	29,919	25,702	34,476	32,790	P	40,604	17.0	30.4	21.2	17.9	18.0	11.6	P	31.2
General-purpose, production and business oriented machinery	885,228	1,365,037	359,761	364,789	378,348	352,871	P	337,557	16.2	52.1	52.0	36.2	13.5	6.6	P	-10.4
Electrical machinery	1,667,762	2,030,578	518,209	473,430	598,170	569,921	P	547,988	-1.8	19.0	17.3	15.5	10.3	11.9	P	5.8
Transportation equipment	5,614,722	7,271,051	1,858,468	1,922,824	1,846,009	1,521,871	P	2,126,862	15.2	28.7	15.6	12.0	4.2	-11.8	P	14.2
Miscellaneous manufacturing industries	337,468	431,881	116,604	104,330	198,651	646,823	P	208,104	7.4	22.8	21.2	22.2	13.1	30.9	P	15.0

Sales to Japan	Actual results (US\$10,000)							Year-on-year change (%)								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	3,531,147	4,388,259	1,177,226	1,061,162	1,371,458	1,377,341	P	1,356,081	-0.9	21.6	18.5	17.7	5.3	12.1	P	8.5
Food and tobacco	26,803	30,595	7,884	6,976	8,293	8,982	P	9,280	2.8	1.1	14.9	-2.4	10.7	9.0	P	17.7
Textiles	67,910	83,512	24,139	20,331	20,774	26,239	P	25,967	-9.6	18.8	30.1	18.5	23.1	22.1	P	7.8
Lumber, pulp, paper and paper products	4,474	7,274	1,667	1,583	2,053	2,525	P	2,260	-2.3	19.3	2.9	54.1	10.4	16.7	P	35.5
Chemicals	40,517	45,534	10,723	11,230	13,950	18,235	P	16,141	-16.5	11.4	11.7	7.2	29.1	41.3	P	40.2
Ceramic, stone and clay products	24,905	43,469	12,073	10,480	11,371	11,379	P	15,024	-1.4	59.7	38.1	45.1	16.9	1.7	P	24.4
Iron and steel	1,944	4,485	909	1,146	1,478	1,674	P	1,584	-45.4	86.1	-8.0	65.9	27.0	32.2	P	74.2
Non-ferrous metals	31,668	46,953	13,670	11,486	14,255	18,860	P	18,887	-17.2	37.9	30.6	34.4	36.7	57.0	P	38.2
Fabricated metal products	39,515	62,825	14,961	15,845	231,024	19,769	P	16,910	0.3	17.3	3.0	22.8	23.8	16.7	P	11.6
General-purpose, production and business oriented machinery	832,839	1,036,451	272,841	244,651	245,233	309,511	P	285,623	2.2	24.3	20.6	9.0	-1.0	11.9	P	3.5
Electrical machinery	2,133,772	2,572,436	699,157	621,146	634,953	726,420	P	742,726	6.0	18.2	15.4	19.1	5.6	11.8	P	7.9
Transportation equipment	175,923	253,022	64,807	63,573	57,383	52,366	P	73,639	-36.7	38.7	26.9	17.0	-11.4	-11.5	P	13.6
Miscellaneous manufacturing industries	150,876	201,704	54,396	52,716	130,691	181,380	P	148,039	-19.2	29.7	34.6	49.4	36.0	25.4	P	15.6



Sales to countries other than Japan	Actual results (US\$10,000)								Year-on-year change (%)									
	FY2009		FY2010		FY2011		FY2009		FY2010		FY2011		FY2009		FY2010		FY2011	
	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.
Manufacturing industry in total	2,319,841	2,933,409	708,817	699,592	777,655	849,492	P	856,290	-12.5	22.2	14.2	16.2	9.3	0.0	P	17.9		
Food and tobacco	7,529	14,431	3,921	3,695	4,745	3,917	P	8,435	-11.0	80.1	88.2	95.2	32.8	20.8	P	115.1		
Textiles	13,425	14,603	3,707	3,684	4,527	4,779	P	4,502	19.2	7.8	11.1	19.7	36.6	23.1	P	21.4		
Lumber, pulp, paper and paper products	3,333	4,570	1,304	842	1,645	873	P	1,398	66.0	35.8	10.3	-2.1	12.5	-9.2	P	7.2		
Chemicals	68,006	148,619	18,462	20,362	20,059	22,850	P	40,274	9.6	12.6	2.4	18.8	4.3	-73.9	P	74.9		
Ceramic, stone and clay products	8,211	10,330	2,514	2,725	2,837	3,895	P	3,553	-20.3	23.4	15.4	27.2	16.3	58.9	P	41.3		
Iron and steel	25,122	34,624	11,603	6,176	5,714	6,474	P	13,874	4.4	36.5	20.0	2.4	-48.1	11.0	P	19.6		
Non-ferrous metals	61,898	75,308	19,864	18,118	19,376	19,418	P	24,186	0.2	21.2	18.0	14.9	7.5	-1.1	P	21.8		
Fabricated metal products	2,313	8,945	2,309	2,773	2,921	3,657	P	3,699	27.9	76.5	104.0	97.6	32.9	91.3	P	50.6		
General-purpose, production and business oriented machinery	462,245	618,788	155,681	161,246	171,627	188,328	P	167,439	-19.8	33.8	29.2	31.6	17.3	19.7	P	7.1		
Electrical machinery	1,328,862	1,580,825	390,542	370,133	410,862	468,434	P	432,124	-18.5	17.7	9.5	11.7	4.1	6.9	P	10.8		
Transportation equipment	241,600	300,454	69,662	82,139	88,899	80,503	P	111,745	37.6	24.3	12.4	7.8	31.0	0.0	P	60.6		
Miscellaneous manufacturing industries	97,297	121,913	29,247	27,700	44,442	46,363	P	45,060	2.7	22.6	9.2	19.4	6.5	-1.1	P	11.0		

Acquisition of tangible fixed assets(excluding land)	Actual results (US\$10,000)								Year-on-year change (%)									
	FY2009		FY2010		FY2011		FY2009		FY2010		FY2011		FY2009		FY2010		FY2011	
	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.
Manufacturing industry in total	407,088	561,262	153,910	175,859	147,719	192,039	P	203,952	-28.8	30.7	50.3	61.4	29.0	32.6	P	30.7		
Food and tobacco	4,104	7,599	1,882	3,129	2,755	1,690	P	1,881	-46.9	74.1	112.4	160.8	36.0	126.1	P	-3.7		
Textiles	3,744	4,924	2,230	1,120	1,464	3,258	P	4,130	6.5	31.0	87.9	135.1	72.9	348.2	P	85.2		
Lumber, pulp, paper and paper products	399	547	234	126	102	348	P	238	-77.2	21.2	122.9	50.7	103.2	153.4	P	1.7		
Chemicals	17,904	23,612	7,182	4,211	5,074	6,301	P	14,086	-30.3	16.7	-4.8	62.9	-29.2	-0.4	P	86.0		
Ceramic, stone and clay products	9,490	18,002	2,772	9,821	3,074	2,958	P	7,099	-3.0	-10.5	-21.2	40.6	-1.5	26.4	P	156.1		
Iron and steel	2,832	6,118	426	3,714	727	753	P	1,013	-41.1	115.1	9.6	1915.6	177.6	-56.2	P	137.7		
Non-ferrous metals	7,085	12,658	2,080	2,098	1,886	2,514	P	4,371	10.1	34.5	-31.7	49.5	-70.4	-13.3	P	94.6		
Fabricated metal products	1,813	8,472	2,558	2,488	5,065	1,839	P	1,106	-60.9	110.0	91.4	58.8	113.9	-0.5	P	-61.4		
General-purpose, production and business oriented machinery	43,275	73,704	28,918	22,415	18,885	21,900	P	38,691	-38.3	68.0	177.2	73.8	90.8	62.9	P	28.8		
Electrical machinery	188,064	247,165	70,109	65,674	59,379	73,035	P	80,271	-16.7	30.1	59.8	13.5	12.9	23.2	P	14.2		
Transportation equipment	110,125	132,250	27,093	54,855	44,367	42,077	P	45,656	-38.7	19.0	14.0	167.9	84.4	61.4	P	69.8		
Miscellaneous manufacturing industries	18,253	26,209	8,426	6,206	4,941	35,368	P	5,411	-40.3	22.0	27.0	61.3	-16.0	-29.1	P	-37.4		

Number of employees (the end of term)	Actual results (persons)								Year-on-year change (%)									
	FY2009		FY2010		FY2011		FY2009		FY2010		FY2011		FY2009		FY2010		FY2011	
	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.
Manufacturing industry in total	1,186,624	1,221,332	1,211,910	1,221,332	1,221,110	1,230,522	P	1,216,405	7.5	2.1	3.0	2.1	0.0	-0.4	P	1.0		
Food and tobacco	30,242	30,944	30,826	30,944	29,990	28,708	P	28,916	-9.9	-5.8	-8.0	-5.8	0.6	-7.3	P	-7.1		
Textiles	39,917	38,259	38,411	38,259	38,332	37,625	P	37,186	-4.4	-3.2	-4.4	-3.2	-2.4	-3.1	P	-3.7		
Lumber, pulp, paper and paper products	6,264	7,003	7,115	7,003	7,115	5,856	P	6,003	-0.4	0.1	0.1	0.1	0.2	-17.2	P	-14.1		
Chemicals	29,916	31,379	31,146	31,379	32,558	31,826	P	32,527	3.3	5.3	6.8	5.3	6.4	0.5	P	0.7		
Ceramic, stone and clay products	13,746	15,995	15,377	15,995	16,430	18,082	P	17,881	3.8	9.7	8.5	9.7	9.4	18.6	P	16.3		
Iron and steel	7,518	8,571	8,534	8,571	9,199	8,583	P	9,113	-2.8	5.3	7.3	5.3	8.5	-1.0	P	3.8		
Non-ferrous metals	31,410	33,610	32,728	33,610	32,704	32,220	P	33,961	11.7	3.4	4.6	3.4	-1.7	-5.3	P	3.3		
Fabricated metal products	17,388	25,177	24,796	25,177	25,859	24,562	P	24,838	0.5	16.9	18.7	16.9	8.0	0.1	P	-2.7		
General-purpose, production and business oriented machinery	142,432	157,258	158,208	157,258	163,729	167,945	P	166,015	7.2	10.1	9.9	10.1	8.5	5.8	P	2.6		
Electrical machinery	557,128	542,845	538,805	542,845	532,937	534,126	P	512,354	9.9	-1.4	-0.2	-1.4	-4.5	-3.8	P	-1.5		
Transportation equipment	242,856	258,918	256,336	258,918	256,023	263,738	P	272,496	7.0	4.7	6.5	4.7	3.0	3.8	P	6.3		
Miscellaneous manufacturing industries	67,807	71,373	69,755	71,373	76,234	77,251	P	75,115	13.7	1.7	2.1	1.7	0.4	1.3	P	0.3		

**I – 2. Breakdown list of actual results Other Asian countries**

Sales	Actual results (US\$10,000)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	2,485,061	3,224,039	820,975	845,165	800,142	862,600	P	791,923	30.8	26.3	23.9	16.6	3.3	5.8	P	-6.2
Food and tobacco	55,384	69,196	19,218	18,025	17,054	15,555	P	15,076	15.4	21.8	23.0	26.0	14.6	-9.1	P	-21.6
Textiles	7,107	11,039	2,109	4,458	2,347	2,916	P	2,891	2.3	19.0	25.9	12.2	-0.6	22.9	P	33.2
Lumber, pulp, paper and paper products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Chemicals	270,231	354,188	77,542	82,415	95,768	86,541	P	83,846	160.9	26.2	17.3	1.1	-7.7	-9.6	P	4.0
Ceramic, stone and clay products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Iron and steel	47,866	52,833	14,301	11,815	13,450	15,482	P	14,795	17.8	27.5	62.5	34.1	47.1	21.3	P	-4.9
Non-ferrous metals	11,176	39,130	10,277	9,571	8,418	11,330	P	12,631	11.2	43.5	37.6	30.4	-8.8	12.7	P	22.9
Fabricated metal products	4,349	5,487	1,375	1,510	2,580	2,940	P	1,857	17.4	26.2	26.1	17.4	6.6	25.6	P	6.1
General-purpose, production and business oriented machinery	186,743	254,358	69,496	54,776	59,000	72,579	P	68,457	7.7	35.4	48.0	29.8	-15.1	8.9	P	-9.4
Electrical machinery	161,377	219,590	57,398	55,567	70,528	69,461	P	74,673	1.5	13.7	10.8	17.1	20.3	21.1	P	21.2
Transportation equipment	1,663,170	2,129,314	544,996	584,193	504,965	557,977	P	488,829	28.5	27.5	23.1	18.7	4.7	5.8	P	-11.3
Miscellaneous manufacturing industries	40,038	44,328	11,401	11,869	13,757	13,853	P	13,089	57.6	-2.3	17.7	-35.6	14.5	31.3	P	12.0

Local sales	Actual results (US\$10,000)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	1,772,802	2,304,738	584,568	620,039	566,996	599,445	P	515,554	27.4	28.6	26.6	21.0	4.3	5.2	P	-13.6
Food and tobacco	53,141	66,095	18,405	17,279	15,951	15,004	P	14,440	15.3	21.1	21.6	26.0	13.2	-8.1	P	-21.5
Textiles	288	513	260	87	469	211	P	178	-67.4	78.4	159.4	72.4	482.9	61.7	P	-58.8
Lumber, pulp, paper and paper products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Chemicals	153,203	189,683	45,035	46,157	50,243	45,824	P	45,671	71.8	23.9	14.4	10.9	-11.6	-2.3	P	-2.5
Ceramic, stone and clay products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Iron and steel	47,102	51,957	14,101	11,709	13,215	14,624	P	14,326	18.9	27.8	63.0	37.9	49.8	16.4	P	-6.9
Non-ferrous metals	3,731	8,468	2,393	2,193	1,887	2,594	P	3,177	191.6	73.0	80.9	41.1	6.7	22.8	P	32.8
Fabricated metal products	1,996	2,560	713	638	847	858	P	761	20.2	28.2	30.3	18.0	7.0	25.9	P	6.7
General-purpose, production and business oriented machinery	64,007	88,352	19,404	16,225	15,672	25,563	P	18,760	5.7	38.0	55.7	30.3	-52.2	10.8	P	-13.4
Electrical machinery	45,181	80,462	18,853	22,387	29,155	20,827	P	21,079	6.5	30.6	25.5	37.9	35.6	17.0	P	11.1
Transportation equipment	1,355,848	1,768,968	452,085	492,009	426,350	458,792	P	381,215	26.1	29.9	27.0	22.2	7.4	5.1	P	-16.9
Miscellaneous manufacturing industries	16,425	10,561	2,493	2,473	3,240	3,773	P	3,125	107.3	-35.9	-33.1	-68.8	28.7	23.6	P	25.4

Sales to Japan	Actual results (US\$10,000)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	279,599	386,110	105,487	98,058	96,430	117,538	P	129,234	6.4	29.7	25.8	19.5	2.2	14.9	P	16.6
Food and tobacco	0	0	0	0	33	0	P	0	-100.0	-	-	-	-	-	P	-
Textiles	6,308	9,875	1,754	4,226	1,696	2,434	P	2,519	13.6	15.6	14.9	7.4	-19.6	20.9	P	43.0
Lumber, pulp, paper and paper products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Chemicals	3,254	4,223	759	1,180	1,284	1,050	P	962	24.9	29.8	7.2	6.0	-0.9	2.9	P	20.1
Ceramic, stone and clay products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Iron and steel	0	2	1	0	7	0	P	0	-	-	-	-	-	-100.0	P	-100.0
Non-ferrous metals	6,714	22,526	5,717	5,202	4,684	6,962	P	7,767	-1.6	30.5	9.8	20.1	-14.5	13.6	P	35.9
Fabricated metal products	2,353	2,928	662	872	1,161	1,568	P	699	15.2	24.4	22.0	17.0	6.3	25.4	P	5.5
General-purpose, production and business oriented machinery	59,446	80,779	24,473	18,361	21,357	22,086	P	23,320	8.5	33.5	42.4	26.6	17.5	7.4	P	-6.9
Electrical machinery	77,460	103,283	28,460	25,509	33,803	39,348	P	41,394	2.5	29.4	28.1	30.9	15.3	36.0	P	28.0
Transportation equipment	103,747	134,534	35,967	34,589	23,923	35,466	P	42,972	11.9	29.7	12.1	12.0	-15.2	-0.8	P	19.5
Miscellaneous manufacturing industries	16,313	22,376	6,144	6,542	6,871	6,713	P	7,217	23.7	21.7	79.2	7.2	-0.3	48.3	P	12.3

Sales to countries other than Japan	Actual results (US\$10,000)								Year-on-year change (%)							
	FY2009		FY2010		FY2011		FY2010		FY2011		FY2010		FY2011		FY2011	
	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	FY2009	FY2010	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.				
Manufacturing industry in total	432,660	533,192	130,919	127,068	136,716	145,617	P	147,135	75.6	14.9	12.0	-3.0	0.3	1.8	P	8.8
Food and tobacco	2,243	3,101	812	746	1,070	551	P	636	147.9	38.3	63.0	25.7	40.2	-30.4	P	-21.8
Textiles	512	650	94	145	182	271	P	194	0.6	27.0	72.8	65.9	-6.8	25.8	P	105.2
Lumber, pulp, paper and paper products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Chemicals	113,774	160,281	31,748	35,077	44,241	39,666	P	37,212	867.6	29.0	21.9	-8.9	-3.5	-16.8	P	12.9
Ceramic, stone and clay products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Iron and steel	764	873	199	106	228	858	P	469	-34.3	15.2	33.9	-66.8	-26.0	238.1	P	136.2
Non-ferrous metals	731	8,136	2,167	2,176	1,847	1,773	P	1,687	25.4	12.9	68.2	69.9	-6.8	-2.0	P	-22.1
Fabricated metal products	0	0	0	0	572	514	P	397	-	-	-	-	-	-	P	-
General-purpose, production and business oriented machinery	63,291	85,227	25,619	20,191	21,971	24,930	P	26,378	9.0	34.6	47.8	32.4	17.4	8.6	P	-8.7
Electrical machinery	38,736	35,846	10,085	7,671	7,570	9,287	P	12,200	-5.8	-37.4	-37.7	-47.3	-5.3	-9.9	P	20.9
Transportation equipment	203,575	225,811	56,944	57,596	54,693	63,720	P	64,641	60.1	10.5	4.8	-2.1	-3.7	16.0	P	13.5
Miscellaneous manufacturing industries	7,301	11,391	2,764	2,854	3,646	11,391	P	2,747	45.6	19.5	20.3	-20.8	29.8	13.6	P	-0.6

Acquisition of tangible fixed assets(excluding land)	Actual results (US\$10,000)								Year-on-year change (%)							
	FY2009		FY2010		FY2011		FY2010		FY2011		FY2010		FY2011		FY2011	
	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	FY2009	FY2010	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.				
Manufacturing industry in total	109,352	196,158	67,839	48,449	66,237	56,729	P	106,545	-44.8	76.3	162.1	38.1	74.4	32.9	P	52.8
Food and tobacco	2,939	1,980	765	356	437	1,412	P	230	33.3	-33.1	-3.0	-49.9	-38.9	885.8	P	-69.9
Textiles	171	95	6	45	27	51	P	9	59.0	-62.0	-71.0	258.0	50.2	65.5	P	49.4
Lumber, pulp, paper and paper products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Chemicals	12,747	15,256	4,185	3,728	4,881	3,698	P	3,614	287.0	20.5	-7.6	30.3	2.7	22.2	P	-15.7
Ceramic, stone and clay products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Iron and steel	3,271	139	0	4	122	215	P	142	-30.9	-95.8	-100.0	-98.1	-89.8	1150.4	P	-
Non-ferrous metals	10,499	3,983	1,078	930	616	797	P	326	931.7	-66.2	174.6	-91.2	-48.6	2.4	P	-69.8
Fabricated metal products	30	6	0	6	148	146	P	35	3.8	-79.6	-100.0	-8.2	-	-	P	-
General-purpose, production and business oriented machinery	3,735	5,249	1,558	1,806	3,367	3,782	P	7,705	-60.8	40.0	155.2	80.8	406.7	195.4	P	227.6
Electrical machinery	5,556	10,694	3,671	2,576	5,621	3,100	P	2,623	-47.2	63.3	178.5	23.4	157.7	42.2	P	-28.6
Transportation equipment	58,551	151,800	54,521	37,916	48,643	41,333	P	88,117	-61.7	158.5	328.1	118.7	81.1	26.1	P	61.3
Miscellaneous manufacturing industries	1,417	2,550	988	662	645	262	P	674	-47.7	20.5	38.8	95.6	100.5	-51.8	P	-31.7

Number of employees (the end of term)	Actual results (persons)								Year-on-year change (%)							
	FY2009		FY2010		FY2011		FY2010		FY2011		FY2010		FY2011		FY2011	
	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	FY2009	FY2010	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.				
Manufacturing industry in total	233,487	292,443	286,145	292,443	315,153	332,898	P	348,115	16.3	19.2	18.7	19.2	13.8	12.2	P	16.9
Food and tobacco	8,459	9,962	9,693	9,962	10,366	9,881	P	9,938	20.9	17.8	16.5	17.8	12.4	6.7	P	2.5
Textiles	5,715	7,323	7,135	7,323	7,715	8,950	P	9,105	-2.5	12.0	12.6	12.0	16.4	11.3	P	12.1
Lumber, pulp, paper and paper products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Chemicals	19,240	19,986	20,056	19,986	20,913	20,929	P	20,719	220.6	4.1	9.2	4.1	5.3	2.9	P	0.0
Ceramic, stone and clay products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Iron and steel	1,090	944	934	944	1,032	1,088	P	1,186	4.8	49.6	47.3	49.6	46.4	8.1	P	16.6
Non-ferrous metals	4,306	10,474	10,363	10,474	12,346	12,889	P	13,341	36.0	26.0	31.3	26.0	13.2	17.6	P	28.7
Fabricated metal products	1,391	1,494	1,474	1,494	2,889	2,694	P	2,927	10.1	7.4	9.5	7.4	8.4	-13.6	P	-0.1
General-purpose, production and business oriented machinery	29,698	35,527	35,719	35,527	37,204	39,840	P	40,570	22.5	19.1	20.5	19.1	8.6	5.3	P	9.1
Electrical machinery	52,728	69,794	66,880	69,794	80,253	83,459	P	87,919	5.0	23.2	11.7	23.2	18.8	18.1	P	21.3
Transportation equipment	92,108	112,051	109,604	112,051	117,428	126,778	P	135,436	8.6	20.7	25.2	20.7	14.5	13.9	P	22.2
Miscellaneous manufacturing industries	12,438	17,613	17,009	17,613	17,362	17,374	P	17,840	16.1	18.2	12.3	18.2	9.8	3.9	P	4.4

**I – 2. Breakdown list of actual results Europe**

Sales	Actual results (US\$10,000)							Year-on-year change (%)								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	11,810,631	13,304,289	3,507,825	3,589,744	3,584,694	3,539,056	P	3,611,478	-15.7	10.7	8.6	12.4	16.2	14.9	P	3.7
Food and tobacco	301,191	432,152	104,503	117,692	141,215	139,666	P	135,754	8.0	29.7	46.9	18.5	37.8	30.0	P	29.9
Textiles	114,110	125,615	30,373	35,873	38,781	36,463	P	35,959	-13.6	10.1	-2.6	7.7	21.5	32.8	P	18.4
Lumber, pulp, paper and paper products	55,046	62,131	13,878	21,022	21,523	14,259	P	13,958	-9.4	1.0	-0.9	-0.1	58.6	4.4	P	0.6
Chemicals	1,664,929	1,965,766	513,195	514,123	579,340	528,417	P	521,512	0.6	12.4	12.4	14.5	15.0	10.4	P	-1.9
Ceramic, stone and clay products	590,676	618,186	135,476	181,834	178,342	152,599	P	136,036	-12.4	4.7	0.0	10.9	12.2	7.6	P	0.4
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Fabricated metal products	10,096	13,418	3,301	3,960	4,880	4,038	P	4,053	-39.6	32.9	41.0	35.3	33.9	6.9	P	0.3
General-purpose, production and business oriented machinery	1,173,990	1,320,770	347,933	374,552	373,599	370,158	P	357,692	-18.9	10.7	15.1	14.5	23.6	19.9	P	-2.9
Electrical machinery	3,399,535	3,640,805	1,063,012	848,287	860,591	832,982	P	936,809	-24.4	6.9	3.5	4.2	2.8	-4.9	P	-12.1
Transportation equipment	3,902,799	4,460,457	1,121,317	1,307,273	1,196,755	1,267,982	P	1,292,648	-18.8	12.3	8.8	14.8	18.0	24.6	P	15.3
Miscellaneous manufacturing industries	573,450	624,206	165,585	173,611	178,223	182,362	P	164,854	-4.0	8.9	8.7	12.8	26.4	24.2	P	-1.4

Local sales	Actual results (US\$10,000)							Year-on-year change (%)								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	6,816,828	7,502,060	1,975,631	2,026,721	1,939,791	1,904,644	P	1,910,922	-16.1	7.4	8.6	5.7	6.8	12.6	P	-3.8
Food and tobacco	245,534	369,761	88,657	98,689	121,253	120,387	P	116,822	21.5	34.5	58.1	19.5	36.0	29.1	P	31.8
Textiles	29,986	34,296	8,241	9,940	11,253	10,199	P	10,160	-29.7	14.4	6.0	11.2	30.8	35.8	P	23.3
Lumber, pulp, paper and paper products	13,161	19,656	3,167	9,915	9,837	3,330	P	3,107	-5.0	-0.5	-5.6	-3.9	204.4	-0.4	P	-1.9
Chemicals	794,826	1,034,346	277,237	277,488	365,831	340,382	P	333,880	1.1	22.5	24.3	24.9	42.4	34.3	P	14.4
Ceramic, stone and clay products	552,242	477,744	124,470	73,127	62,646	42,500	P	32,677	-13.7	-13.5	-0.3	-51.8	-57.9	-67.7	P	-73.7
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Fabricated metal products	4,825	6,099	1,452	1,701	2,720	2,136	P	2,110	-1.5	26.4	14.6	16.8	44.6	-12.7	P	-5.8
General-purpose, production and business oriented machinery	716,117	769,227	203,002	210,878	218,001	198,168	P	197,468	-16.5	5.9	9.2	8.9	19.2	11.4	P	-6.8
Electrical machinery	1,939,863	1,955,859	564,046	504,842	419,628	373,374	P	408,776	-22.9	0.4	1.5	2.0	-17.8	-7.3	P	-36.6
Transportation equipment	2,077,230	2,345,719	576,846	702,654	594,207	673,983	P	678,166	-23.4	10.0	6.1	10.8	10.0	28.2	P	17.6
Miscellaneous manufacturing industries	430,216	461,853	122,820	129,916	129,593	133,111	P	120,742	-2.1	7.4	7.4	12.2	27.2	24.4	P	-1.6

Sales to Japan	Actual results (US\$10,000)							Year-on-year change (%)								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	167,367	231,936	60,326	75,022	69,970	61,431	P	68,271	1.9	34.6	29.4	63.5	58.3	16.0	P	10.3
Food and tobacco	12,793	15,277	3,758	5,171	6,973	5,828	P	5,398	115.8	19.4	14.9	-2.9	127.4	77.5	P	43.6
Textiles	7,541	12,481	3,332	3,644	4,411	4,404	P	4,411	-22.9	65.5	43.2	70.6	16.9	78.5	P	32.4
Lumber, pulp, paper and paper products	4,274	4,685	1,305	1,156	1,141	1,028	P	1,243	-11.9	9.6	23.2	10.7	-5.1	0.5	P	-4.8
Chemicals	73,338	80,841	21,660	20,531	22,917	19,317	P	19,524	36.0	10.2	-0.9	22.5	27.2	-6.4	P	-9.9
Ceramic, stone and clay products	1,562	4,589	1,016	1,702	1,313	1,488	P	2,611	-46.3	193.7	327.7	146.5	22.9	85.4	P	157.0
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Fabricated metal products	2,572	3,510	838	1,018	1,012	960	P	879	-62.0	36.4	134.1	52.8	19.1	19.4	P	4.9
General-purpose, production and business oriented machinery	20,566	32,994	9,051	10,251	7,089	6,776	P	6,983	-24.6	26.9	101.8	6.4	20.9	-13.8	P	-23.2
Electrical machinery	21,722	50,493	13,152	22,978	18,890	14,801	P	18,002	-30.7	135.9	104.3	401.0	413.7	42.1	P	28.3
Transportation equipment	15,370	18,458	3,853	6,142	4,350	4,036	P	6,192	4.9	20.1	-14.6	56.4	-12.6	15.7	P	60.7
Miscellaneous manufacturing industries	7,222	8,541	2,351	2,409	2,704	2,773	P	3,013	-6.1	18.3	18.1	29.6	33.0	35.6	P	8.6

Sales to countries other than Japan	Actual results (US\$10,000)								Year-on-year change (%)							
	FY2009		FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jan.-Mar.			Apr.-Jun.	Jul.-Sep.	Oct.-Dec.				
Manufacturing industry in total	4,826,435	5,570,293	1,471,868	1,488,000	1,574,933	1,572,981	P	1,632,284	-15.8	14.4	7.8	21.1	28.9	18.0	P	14.2
Food and tobacco	42,864	47,114	12,087	13,832	12,989	13,452	P	13,534	-39.6	5.1	1.0	21.1	26.9	22.7	P	12.0
Textiles	76,583	78,837	18,800	22,289	23,977	21,860	P	21,388	-3.9	2.9	-10.9	0.2	18.2	25.1	P	13.8
Lumber, pulp, paper and paper products	37,611	37,790	9,405	9,951	10,545	9,901	P	9,608	-10.5	0.5	-1.9	0.1	15.4	6.5	P	2.2
Chemicals	796,765	850,579	214,298	216,104	190,593	168,718	P	168,108	-2.3	2.6	0.9	2.5	-15.6	-16.6	P	-22.3
Ceramic, stone and clay products	36,872	135,854	9,990	107,005	114,382	108,611	P	100,748	17.2	268.4	-3.4	840.1	1135.3	1031.5	P	908.5
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Fabricated metal products	2,698	3,809	1,011	1,241	1,148	942	P	1,065	-41.0	41.2	41.2	54.3	31.6	37.5	P	5.3
General-purpose, production and business oriented machinery	437,308	518,549	135,881	153,422	148,509	165,214	P	153,241	-22.4	17.8	21.4	24.0	30.9	34.6	P	4.1
Electrical machinery	1,437,950	1,634,453	485,814	320,468	422,073	444,807	P	510,031	-30.0	14.0	4.5	-1.2	31.4	-4.4	P	22.6
Transportation equipment	1,810,199	2,096,280	540,619	598,478	598,198	589,963	P	608,289	-12.8	15.0	11.9	19.3	27.6	20.9	P	12.6
Miscellaneous manufacturing industries	136,012	153,812	40,414	41,286	45,926	46,477	P	41,099	-9.6	13.1	12.5	14.0	23.6	22.9	P	-1.6

Acquisition of tangible fixed assets(excluding land)	Actual results (US\$10,000)								Year-on-year change (%)							
	FY2009		FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jan.-Mar.			Apr.-Jun.	Jul.-Sep.	Oct.-Dec.				
Manufacturing industry in total	198,448	265,103	71,030	99,752	67,872	68,865	P	91,277	-45.2	22.1	28.3	44.0	36.5	45.3	P	26.0
Food and tobacco	1,559	24,211	2,270	20,120	1,361	2,106	P	11,144	-39.7	244.9	674.1	189.8	25.7	185.2	P	390.9
Textiles	5,796	5,481	1,991	1,310	1,532	1,617	P	2,377	-83.6	-5.4	44.0	71.8	35.5	54.0	P	19.4
Lumber, pulp, paper and paper products	1,484	1,352	391	587	787	307	P	335	-25.5	-36.5	42.0	-41.3	424.8	37.3	P	-14.4
Chemicals	29,982	31,955	10,226	9,525	10,521	9,690	P	11,790	19.4	4.6	48.0	-2.8	95.7	36.2	P	12.5
Ceramic, stone and clay products	17,822	31,062	6,955	15,379	5,664	6,250	P	11,425	-47.3	74.3	115.7	98.4	94.4	7.5	P	64.3
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Fabricated metal products	274	709	178	186	119	387	P	1,128	-65.4	159.0	1895.2	-16.6	180.1	27.7	P	533.7
General-purpose, production and business oriented machinery	27,793	30,325	14,093	6,460	6,883	10,174	P	6,040	-15.5	6.4	34.6	-8.1	57.3	84.0	P	-59.3
Electrical machinery	16,388	20,472	3,430	5,200	12,623	5,150	P	3,464	-54.6	22.4	-27.1	-2.4	90.6	-45.7	P	-23.6
Transportation equipment	94,087	117,156	30,816	40,286	27,494	32,867	P	42,482	-50.8	22.6	13.6	72.0	1.1	74.3	P	37.9
Miscellaneous manufacturing industries	2,525	2,282	660	652	739	207	P	730	6.2	-9.6	-27.5	-36.5	62.6	-64.3	P	10.2

Number of employees (the end of term)	Actual results (persons)								Year-on-year change (%)							
	FY2009		FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jan.-Mar.			Apr.-Jun.	Jul.-Sep.	Oct.-Dec.				
Manufacturing industry in total	291,134	309,053	306,941	309,053	314,146	318,694	P	323,591	0.1	4.7	4.7	4.7	6.6	4.3	P	4.9
Food and tobacco	7,417	7,578	7,302	7,578	8,685	10,087	P	9,745	44.3	-0.1	37.6	-0.1	11.8	28.4	P	33.5
Textiles	2,982	2,857	2,845	2,857	2,947	2,971	P	3,163	-6.3	-4.2	-6.1	-4.2	6.9	5.8	P	11.2
Lumber, pulp, paper and paper products	1,241	1,744	1,375	1,744	1,596	1,238	P	1,260	-11.2	11.1	8.4	11.1	15.2	-11.1	P	-8.4
Chemicals	27,548	28,942	29,511	28,942	30,362	29,845	P	30,674	0.6	-1.3	0.9	-1.3	-2.4	-3.9	P	-1.4
Ceramic, stone and clay products	35,910	37,375	37,117	37,375	37,994	38,374	P	38,258	-1.0	4.1	3.6	4.1	3.8	3.9	P	3.1
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Fabricated metal products	656	700	668	700	894	914	P	901	-15.7	6.7	2.0	6.7	11.0	9.9	P	4.2
General-purpose, production and business oriented machinery	27,519	28,851	28,349	28,851	29,790	30,683	P	31,128	-4.4	3.1	1.5	3.1	7.5	6.5	P	7.6
Electrical machinery	42,232	42,642	43,224	42,642	42,848	41,254	P	41,382	-3.6	1.3	0.7	1.3	5.1	-4.4	P	-3.7
Transportation equipment	124,816	137,464	135,885	137,464	138,264	142,697	P	146,332	1.5	8.8	7.7	8.8	10.4	7.7	P	7.8
Miscellaneous manufacturing industries	19,932	19,987	19,788	19,987	19,824	19,696	P	19,769	-2.9	0.3	-0.6	0.3	0.4	-0.6	P	-0.2

**I – 2. Breakdown list of actual results Other**

Sales	Actual results (US\$10,000)							Year-on-year change (%)								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	5,392,637	6,690,867	1,750,866	1,769,743	1,702,662	1,863,767	P	1,827,330	-3.5	22.8	14.3	19.4	9.1	13.0	P	2.6
Food and tobacco	305,396	334,616	89,472	84,633	100,022	98,232	P	95,529	8.6	9.6	12.2	10.4	31.1	16.6	P	6.8
Textiles	30,046	37,456	9,445	10,272	9,487	9,639	P	7,905	3.0	24.7	25.8	19.4	9.3	6.4	P	-16.3
Lumber, pulp, paper and paper products	125,754	161,103	39,424	39,400	44,894	43,461	P	40,433	89.3	28.1	-1.2	8.9	10.8	4.1	P	2.6
Chemicals	88,606	147,322	30,904	44,315	36,016	32,132	P	32,478	-8.4	41.9	23.7	82.9	22.6	-26.2	P	5.1
Ceramic, stone and clay products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Fabricated metal products	22,536	26,926	5,922	6,445	13,813	10,652	P	9,547	0.5	19.5	14.9	18.3	73.8	61.1	P	61.2
General-purpose, production and business oriented machinery	138,342	184,288	47,133	49,941	53,927	39,592	P	45,196	-7.6	33.2	28.1	35.0	22.8	-11.1	P	-4.8
Electrical machinery	249,009	299,045	90,711	60,287	93,391	110,632	P	130,428	-3.6	18.2	8.6	8.0	-5.2	32.3	P	21.0
Transportation equipment	4,191,135	5,209,519	1,375,843	1,406,192	1,272,614	1,429,860	P	1,398,500	-5.8	23.3	15.2	18.5	7.2	15.2	P	1.6
Miscellaneous manufacturing industries	181,538	190,582	40,551	38,702	49,395	57,667	P	36,513	5.8	5.0	-6.2	10.7	0.0	-7.5	P	-9.9

Local sales	Actual results (US\$10,000)							Year-on-year change (%)								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	4,757,662	5,811,589	1,521,102	1,541,127	1,455,505	1,590,619	P	1,565,053	-3.4	21.7	12.7	18.1	7.3	13.1	P	1.8
Food and tobacco	238,400	258,268	69,541	65,079	72,657	68,451	P	70,134	3.4	8.3	8.6	6.1	23.4	5.6	P	0.9
Textiles	25,960	32,204	8,048	8,786	7,804	8,120	P	6,420	7.0	24.1	28.6	19.2	3.6	3.6	P	-20.2
Lumber, pulp, paper and paper products	52,832	67,255	17,782	16,708	18,201	19,666	P	16,153	271.4	27.3	2.8	3.4	15.5	15.7	P	-9.2
Chemicals	76,452	120,548	26,825	39,055	31,130	26,418	P	26,790	-3.5	46.5	33.2	87.6	21.5	-11.4	P	-0.1
Ceramic, stone and clay products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Fabricated metal products	21,580	25,818	5,703	6,110	13,197	10,330	P	9,235	2.8	19.6	15.1	18.3	73.7	61.3	P	61.9
General-purpose, production and business oriented machinery	126,089	162,523	39,438	44,669	47,138	35,448	P	39,042	2.1	28.9	16.8	33.1	19.3	-9.3	P	-1.3
Electrical machinery	217,537	269,600	81,844	54,077	78,116	81,394	P	105,010	-1.0	24.0	8.2	14.6	-4.9	31.8	P	20.0
Transportation equipment	3,782,989	4,614,690	1,215,171	1,243,758	1,118,683	1,261,385	P	1,231,083	-5.6	21.9	13.4	16.8	5.5	15.0	P	1.3
Miscellaneous manufacturing industries	161,560	170,478	37,495	36,066	41,431	51,926	P	34,518	11.2	5.5	-5.9	10.9	-1.5	-6.2	P	-8.8

Sales to Japan	Actual results (US\$10,000)							Year-on-year change (%)								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	109,237	115,757	24,748	27,382	38,446	41,464	P	31,835	0.9	5.5	-0.7	-3.4	23.6	27.4	P	28.6
Food and tobacco	44,313	35,963	7,473	7,824	13,924	17,629	P	11,843	69.2	-18.8	-16.5	-26.0	24.7	85.6	P	58.5
Textiles	331	409	81	114	114	135	P	67	1.8	23.7	10.2	19.0	9.1	23.2	P	-17.2
Lumber, pulp, paper and paper products	33,616	40,166	9,855	9,803	12,118	11,564	P	11,032	-7.7	19.5	1.3	4.9	27.3	5.3	P	11.9
Chemicals	3,140	5,266	1,004	1,512	1,073	1,496	P	1,382	-17.3	48.8	24.9	77.6	24.1	-20.8	P	37.7
Ceramic, stone and clay products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Fabricated metal products	285	288	36	137	262	45	P	39	-19.2	1.0	196.1	14.2	225.7	33.2	P	6.7
General-purpose, production and business oriented machinery	2,080	2,436	527	789	536	415	P	513	-60.1	17.1	10.1	76.5	50.9	-45.8	P	-2.6
Electrical machinery	588	346	75	118	105	95	P	125	-36.4	-44.1	-20.8	-94.0	10.1	66.6	P	66.9
Transportation equipment	14,227	17,831	4,088	5,209	5,230	4,549	P	4,483	-4.6	25.2	24.5	5.7	23.5	5.8	P	9.6
Miscellaneous manufacturing industries	7,201	7,479	448	354	4,325	3,076	P	417	-34.4	3.9	-6.3	10.5	28.6	-7.2	P	-6.9

Sales to countries other than Japan	Actual results (US\$10,000)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	525,738	763,522	205,016	201,233	208,712	231,684	P	230,442	-5.5	36.3	30.3	35.4	21.3	9.7	P	5.2
Food and tobacco	22,683	40,384	12,458	11,730	13,441	12,151	P	13,551	-6.4	78.0	83.9	148.6	115.2	22.1	P	8.8
Textiles	3,756	4,843	1,316	1,372	1,569	1,384	P	1,419	-18.2	28.9	11.7	21.1	49.8	24.9	P	7.8
Lumber, pulp, paper and paper products	39,306	53,682	11,787	12,889	14,576	12,231	P	13,248	149.0	36.6	-8.5	20.8	-4.4	-11.1	P	12.4
Chemicals	9,014	21,507	3,075	3,748	3,812	4,219	P	4,306	-34.1	4.7	-29.1	38.1	31.5	-64.3	P	40.0
Ceramic, stone and clay products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Fabricated metal products	670	821	183	197	354	276	P	274	-37.8	22.4	-3.0	21.4	32.3	59.2	P	49.8
General-purpose, production and business oriented machinery	10,173	19,329	7,168	4,484	6,253	3,729	P	5,641	-50.9	90.0	179.5	49.5	57.3	-21.3	P	-22.8
Electrical machinery	30,885	29,100	8,792	6,092	15,169	29,143	P	25,292	-13.8	-5.1	11.4	-22.0	-8.3	35.7	P	25.4
Transportation equipment	393,919	576,999	156,584	157,225	148,701	163,927	P	162,934	-7.1	37.0	31.9	35.0	20.8	17.0	P	3.7
Miscellaneous manufacturing industries	12,777	2,608	2,608	2,282	3,639	2,665	P	1,577	-13.6	-1.2	-10.2	8.3	-8.2	-27.5	P	-28.8

Acquisition of tangible fixed assets(excluding land)	Actual results (US\$10,000)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	102,679	165,574	44,438	63,442	45,213	57,991	P	58,025	-47.2	59.6	118.7	121.8	90.1	67.3	P	27.9
Food and tobacco	5,248	8,676	1,793	2,514	1,598	2,398	P	2,979	-43.0	65.3	56.9	56.2	-10.3	-7.3	P	66.1
Textiles	696	989	121	441	453	406	P	165	-23.2	42.0	-59.9	138.0	78.1	135.6	P	36.6
Lumber, pulp, paper and paper products	3,665	7,373	2,062	2,960	1,963	2,344	P	2,825	-45.0	101.2	119.6	276.9	60.2	108.3	P	37.0
Chemicals	1,145	1,531	371	487	469	130	P	596	33.5	3.4	35.4	0.7	50.3	-62.4	P	60.7
Ceramic, stone and clay products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Fabricated metal products	153	196	33	128	141	0	P	0	-79.5	27.9	-20.8	230.4	1077.5	-100.0	P	-100.0
General-purpose, production and business oriented machinery	1,390	2,611	571	1,196	1,591	975	P	1,243	-64.1	87.8	16.0	299.9	265.1	139.3	P	114.5
Electrical machinery	1,696	3,184	392	2,169	2,210	2,620	P	4,456	-26.3	84.3	20.5	319.8	610.0	391.9	P	771.1
Transportation equipment	84,599	134,758	36,202	52,145	35,971	46,613	P	43,257	-48.2	57.8	119.6	119.3	92.5	67.4	P	19.1
Miscellaneous manufacturing industries	1,027	1,084	219	287	76	42	P	345	-72.3	5.6	193.3	209.5	-64.9	-88.3	P	55.0

Number of employees (the end of term)	Actual results (persons)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	194,970	211,928	206,694	211,928	213,421	221,149	P	224,145	2.0	6.3	5.6	6.3	5.4	6.7	P	6.5
Food and tobacco	13,575	14,299	14,101	14,299	15,338	15,290	P	15,553	5.4	5.3	6.4	5.3	10.8	9.8	P	10.3
Textiles	4,921	5,064	4,973	5,064	4,935	4,745	P	4,706	1.5	2.9	0.9	2.9	-1.3	-4.6	P	-5.4
Lumber, pulp, paper and paper products	3,216	3,283	3,250	3,283	3,265	3,237	P	3,247	89.1	2.1	-0.2	2.1	-0.2	-1.0	P	-0.1
Chemicals	2,133	2,700	2,644	2,700	2,383	2,587	P	2,596	-2.1	4.8	3.9	4.8	11.1	0.5	P	0.7
Ceramic, stone and clay products	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Iron and steel	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Non-ferrous metals	X	X	X	X	X	X	P	X	X	X	X	X	X	X	P	X
Fabricated metal products	1,359	1,422	1,416	1,422	995	1,000	P	1,003	64.1	4.6	5.8	4.6	-28.6	-28.1	P	-29.2
General-purpose, production and business oriented machinery	6,487	6,976	6,818	6,976	7,614	7,582	P	7,484	-0.7	7.5	8.3	7.5	9.6	7.2	P	8.2
Electrical machinery	10,013	12,663	9,971	12,663	12,066	14,391	P	14,219	-10.7	0.5	-1.2	0.5	6.1	4.7	P	3.7
Transportation equipment	138,842	152,432	150,493	152,432	153,727	159,415	P	162,504	1.7	8.6	7.7	8.6	6.5	9.2	P	7.9
Miscellaneous manufacturing industries	12,098	9,951	10,157	9,951	10,013	9,819	P	9,683	-2.2	-17.7	-16.2	-17.7	-12.3	-15.3	P	-4.2

**II – 1 . Generalization table of forecast**

(Unit:%points)

All regions	D I													
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011					
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter		Next quarter			
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change		
Sales	7.4	20.3	0.5	15.4	23.7	25.7	4.6	9.1	P	8.5	P 1.1	P	21.6	P 1.3
Local Sales	8.4	20.0	-0.9	14.0	20.8	22.2	3.3	8.1	P	8.1	P -0.3	P	18.8	P -1.2
Sales to Japan	-0.2	7.6	-3.6	7.6	9.6	10.6	-2.8	-0.5	P	-2.7	P -2.5	P	7.9	P 0.3
Sales to countries other than Japan	3.3	12.0	-0.2	8.4	11.2	14.3	-3.6	3.3	P	3.2	P -0.1	P	12.2	P 0.2
Acquisition of tangible fixed assets (excluding land)	10.2	13.1	11.9	10.1	17.9	9.5	12.4	7.0	P	9.6	P -0.6	P	10.5	P -2.6
Number of employees(the end of term)	10.2	11.2	6.8	8.4	13.3	9.9	7.2	6.4	P	8.2	P -2.0	P	10.7	P -0.5

North America	D I													
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011					
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter		Next quarter			
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change		
Sales	18.5	15.6	-14.3	6.0	26.6	25.0	11.7	16.1	P	23.1	P 4.6	P	15.3	P -0.3
Local Sales	20.0	16.5	-12.7	6.8	25.7	28.3	12.1	15.3	P	21.5	P 1.5	P	15.0	P -1.5
Sales to Japan	2.3	5.0	-9.4	2.4	1.7	6.4	0.3	2.0	P	2.1	P -0.2	P	6.2	P 1.2
Sales to countries other than Japan	10.3	8.3	-6.2	5.4	15.3	17.2	7.5	9.5	P	14.5	P 4.2	P	10.3	P 2.0
Acquisition of tangible fixed assets (excluding land)	4.7	5.4	8.8	7.6	20.7	6.5	11.6	8.0	P	11.6	P 6.9	P	5.6	P 0.2
Number of employees(the end of term)	9.4	7.3	1.6	3.2	12.6	10.6	11.7	6.8	P	14.5	P 5.1	P	11.7	P 4.4

Asia	D I													
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011					
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter		Next quarter			
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change		
Sales	5.2	22.9	3.2	19.1	25.9	27.6	1.8	7.6	P	5.6	P 0.4	P	24.3	P 1.4
Local Sales	6.2	22.0	1.5	16.9	22.8	23.4	1.3	7.0	P	5.9	P -0.3	P	21.5	P -0.5
Sales to Japan	-0.4	9.6	-2.4	9.9	12.3	13.0	-3.8	-1.3	P	-3.8	P -3.4	P	9.8	P 0.2
Sales to countries other than Japan	1.6	13.5	1.2	9.5	12.8	14.4	-7.2	1.5	P	0.7	P -0.9	P	13.0	P -0.5
Acquisition of tangible fixed assets (excluding land)	11.5	15.1	14.0	11.8	19.2	11.7	13.0	6.5	P	9.6	P -1.9	P	12.6	P -2.5
Number of employees(the end of term)	11.9	13.2	7.9	10.1	15.2	10.9	6.7	7.0	P	8.1	P -3.8	P	11.8	P -1.4

ASEAN 4	D I													
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011					
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter		Next quarter			
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change		
Sales	14.8	22.9	-2.9	16.5	29.8	27.2	-19.8	6.9	P	20.0	P 5.2	P	31.5	P 8.6
Local Sales	15.8	18.2	-5.1	12.7	23.0	20.8	-17.9	5.2	P	21.7	P 5.9	P	26.0	P 7.8
Sales to Japan	4.2	10.7	-3.6	10.1	14.4	12.9	-13.4	-2.2	P	0.8	P -3.4	P	13.2	P 2.5
Sales to countries other than Japan	6.6	16.3	-0.6	9.8	16.3	17.7	-16.5	2.2	P	6.0	P -0.6	P	19.3	P 3.0
Acquisition of tangible fixed assets (excluding land)	12.2	18.2	14.2	10.7	20.1	12.6	7.8	7.4	P	12.9	P 0.7	P	15.0	P -3.2
Number of employees(the end of term)	13.4	13.7	3.6	7.9	13.5	12.7	2.2	6.7	P	12.8	P -0.6	P	13.2	P -0.5

NIEs3	D I													
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011					
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter		Next quarter			
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change		
Sales	0.0	11.8	11.2	16.3	14.8	25.9	4.8	6.2	P	4.3	P 4.3	P	19.2	P 7.4
Local Sales	-0.5	14.3	8.2	13.2	10.6	22.5	3.1	2.7	P	-1.6	P -1.1	P	13.6	P -0.7
Sales to Japan	-4.4	3.3	-6.6	3.8	-3.6	9.9	-8.1	-3.8	P	-2.7	P 1.7	P	5.4	P 2.1
Sales to countries other than Japan	1.8	9.5	3.3	9.4	8.6	14.1	-5.1	4.6	P	2.2	P 0.4	P	10.8	P 1.3
Acquisition of tangible fixed assets (excluding land)	5.9	12.1	16.2	10.2	17.1	8.9	15.2	2.2	P	3.8	P -2.1	P	10.2	P -1.9
Number of employees(the end of term)	9.4	7.4	12.0	7.8	11.9	6.2	6.1	2.2	P	4.5	P -4.9	P	5.0	P -2.4



China (including Hong Kong)	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter		Next quarter					
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change				
Sales	-1.3	24.6	5.1	20.7	23.8	26.7	12.3	4.8	P	-6.4	P	-5.1	P	19.4	P	-5.2
Local Sales	-0.1	26.6	3.6	20.1	24.3	24.5	11.9	6.8	P	-4.2	P	-4.1	P	20.1	P	-6.5
Sales to Japan	-2.8	9.7	-0.7	10.7	13.2	12.7	1.1	-2.5	P	-7.4	P	-4.6	P	7.5	P	-2.2
Sales to countries other than Japan	-2.9	12.2	1.8	9.4	9.7	11.6	-2.2	0.5	P	-4.8	P	-1.9	P	7.4	P	-4.8
Acquisition of tangible fixed assets (excluding land)	10.6	13.2	12.8	11.3	18.3	11.1	16.0	5.6	P	7.9	P	-2.7	P	11.4	P	-1.8
Number of employees(the end of term)	10.2	12.8	8.2	10.7	16.1	9.2	8.5	7.3	P	5.5	P	-4.7	P	11.6	P	-1.2

Other Asian countries	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter		Next quarter					
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change				
Sales	10.5	26.7	8.8	25.6	36.8	37.0	30.2	31.1	P	15.1	P	4.6	P	28.9	P	2.2
Local Sales	11.8	21.0	10.0	22.0	30.2	30.4	19.6	22.2	P	7.3	P	-4.5	P	20.0	P	-1.0
Sales to Japan	-1.6	11.6	-0.8	13.5	18.4	18.7	15.4	14.5	P	-3.5	P	-1.9	P	15.3	P	3.7
Sales to countries other than Japan	2.9	11.8	2.0	9.5	20.7	15.7	4.1	0.0	P	4.0	P	1.1	P	18.8	P	7.0
Acquisition of tangible fixed assets (excluding land)	22.0	15.9	19.2	25.5	23.7	15.7	14.8	13.0	P	12.5	P	-9.5	P	12.4	P	-3.5
Number of employees(the end of term)	20.2	21.9	20.1	20.5	22.7	20.1	17.0	13.4	P	8.6	P	-11.6	P	16.2	P	-5.7

Europe	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter		Next quarter					
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change				
Sales	8.9	9.5	0.4	-1.6	1.3	16.0	9.8	9.7	P	10.7	P	1.8	P	8.7	P	-0.8
Local Sales	6.5	9.0	-2.4	1.2	-1.1	10.3	3.9	7.4	P	5.8	P	-0.7	P	1.6	P	-7.4
Sales to Japan	-1.4	-1.4	-4.8	-0.9	1.0	1.4	0.9	1.8	P	0.0	P	1.4	P	-0.5	P	0.9
Sales to countries other than Japan	7.6	8.7	-1.7	1.3	-2.1	9.4	2.8	6.0	P	7.2	P	-0.4	P	6.9	P	-1.8
Acquisition of tangible fixed assets (excluding land)	4.7	11.6	2.7	4.2	4.4	1.8	7.8	11.1	P	8.6	P	3.9	P	5.0	P	-6.6
Number of employees(the end of term)	3.2	4.0	5.9	4.0	0.6	4.3	4.0	2.7	P	2.3	P	-0.9	P	4.7	P	0.7

Other	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter		Next quarter					
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change				
Sales	3.5	20.4	6.1	25.2	27.6	19.2	17.7	8.2	P	5.1	P	1.6	P	24.7	P	4.3
Local Sales	10.7	22.9	4.8	21.0	21.2	8.9	6.5	5.9	P	5.0	P	-5.7	P	26.1	P	3.2
Sales to Japan	-1.2	0.0	-4.8	0.0	5.0	1.0	-2.3	-1.2	P	-3.8	P	-2.6	P	-3.0	P	-3.0
Sales to countries other than Japan	-3.0	8.4	3.4	18.3	5.5	14.2	3.2	6.8	P	-2.7	P	0.3	P	15.5	P	7.1
Acquisition of tangible fixed assets (excluding land)	18.1	9.1	8.0	1.9	17.2	0.8	17.9	2.8	P	6.1	P	-12.0	P	3.1	P	-6.0
Number of employees(the end of term)	0.8	7.4	8.2	6.3	12.4	4.0	5.1	2.3	P	2.7	P	1.9	P	2.8	P	-4.6

[ Quarterly year-on-year changes in DI (current quarter) ] = [ DI (current quarter) for the current quarter ] - [ DI (current quarter) for the same quarter of the previous year ]

[ Quarterly year-on-year changes in DI (next quarter) ] = [ DI (next quarter) for the current quarter ] - [ DI (next quarter) for the same quarter of the previous year ]



Sales to Japan	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter				
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change				
Manufacturing industry in total	-0.2	7.6	-3.6	7.6	9.6	10.6	-2.8	-0.5	P	-2.7	P	-2.5	P	7.9	P	0.3
Food and tobacco	-9.1	4.1	12.6	14.8	4.8	-2.0	1.9	1.9	P	5.5	P	14.6	P	15.7	P	11.6
Textiles	-4.5	1.5	2.2	8.1	2.1	8.4	-3.8	-5.3	P	-4.9	P	-0.4	P	9.8	P	8.3
Lumber, pulp, paper and paper products	0.0	7.1	0.0	10.0	6.9	13.9	12.5	15.0	P	0.0	P	0.0	P	9.8	P	2.7
Chemicals	-0.5	7.8	5.5	6.4	-0.8	6.0	-1.2	-3.2	P	-2.7	P	-2.2	P	7.1	P	-0.7
Ceramic, stone and clay products	0.0	3.2	10.4	20.9	10.8	20.0	3.1	0.0	P	-18.6	P	-18.6	P	-4.3	P	-7.5
Iron and steel	7.7	10.2	2.0	6.1	7.3	12.2	-3.5	1.8	P	-1.8	P	-9.5	P	0.0	P	-10.2
Non-ferrous metals	7.3	12.2	-2.5	7.5	13.7	18.2	-5.8	-6.9	P	-12.2	P	-19.5	P	11.1	P	-1.1
Fabricated metal products	6.5	18.4	-2.4	3.6	11.5	13.8	-1.4	0.0	P	-4.5	P	-11.0	P	5.9	P	-12.5
General-purpose, production and business oriented machinery	3.5	10.3	0.4	9.3	11.5	8.9	1.8	1.9	P	-2.2	P	-5.7	P	8.5	P	-1.8
Electrical machinery	-4.9	9.2	0.9	14.7	9.2	11.3	-11.6	-7.3	P	-9.4	P	-4.5	P	8.9	P	-0.3
Transportation equipment	0.7	3.5	-26.2	-6.7	10.6	12.0	-0.8	5.8	P	4.9	P	4.2	P	3.8	P	0.3
Miscellaneous manufacturing industries	3.4	10.9	2.9	14.3	20.6	12.2	-1.9	0.4	P	-1.5	P	-4.9	P	15.4	P	4.5

Number of employees (the end of term)	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter				
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change				
Manufacturing industry in total	10.2	11.2	6.8	8.4	13.3	9.9	7.2	6.4	P	8.2	P	-2.0	P	10.7	P	-0.5
Food and tobacco	6.3	14.0	14.3	11.6	11.5	9.6	7.6	9.0	P	10.7	P	4.4	P	10.8	P	-3.2
Textiles	5.7	5.0	8.7	5.0	11.5	0.0	6.2	0.6	P	5.9	P	0.2	P	5.3	P	0.3
Lumber, pulp, paper and paper products	8.0	2.0	5.6	7.5	7.9	-1.9	6.4	12.8	P	2.0	P	-6.0	P	7.9	P	5.9
Chemicals	12.4	13.9	14.6	10.9	10.4	10.4	14.3	12.0	P	11.9	P	-0.5	P	12.3	P	-1.6
Ceramic, stone and clay products	20.2	14.6	15.5	14.5	12.9	12.9	6.5	4.3	P	5.0	P	-15.2	P	7.0	P	-7.6
Iron and steel	11.9	15.7	13.1	13.1	7.7	9.9	10.3	6.9	P	16.2	P	4.3	P	17.6	P	1.9
Non-ferrous metals	11.6	19.6	8.4	11.2	14.4	10.8	8.2	13.1	P	14.3	P	2.7	P	15.1	P	-4.5
Fabricated metal products	26.6	17.6	5.2	5.1	21.5	9.0	3.8	4.8	P	6.0	P	-20.6	P	15.0	P	-2.6
General-purpose, production and business oriented machinery	15.3	16.8	16.3	16.6	17.6	17.1	11.2	10.8	P	13.1	P	-2.2	P	14.9	P	-1.9
Electrical machinery	4.7	7.5	3.4	7.0	10.0	4.6	-2.1	-3.1	P	-2.6	P	-7.3	P	6.4	P	-1.1
Transportation equipment	8.5	7.4	-3.2	2.8	14.5	13.7	10.7	11.0	P	14.1	P	5.6	P	11.5	P	4.1
Miscellaneous manufacturing industries	11.8	13.7	6.6	7.2	15.6	8.4	5.0	3.2	P	3.9	P	-7.9	P	10.0	P	-3.7

**The purpose of the increase prospect in the amount of tangible-fixed-assets (excluding land) acquisition**

(Unit: %)

	Purpose-oriented percentage							
	Oct.-Dec.2010		Jun.-Mar.2011		Oct.-Dec.2011			
	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter		
	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jun.-Mar.2012	Apr.-Jun.	Year-on-year change		
Reinforcement of production capacity	71.6	66.0	68.1	64.8	P	69.4	P	-2.2
Updating and repair	31.9	37.8	35.6	37.0	P	31.4	P	-0.5
Rationalization and increase in efficiency	20.2	23.6	20.2	18.9	P	23.9	P	3.7
Others	8.0	7.3	8.2	9.3	P	10.2	P	2.2

Reinforcement of production capacity	Purpose-oriented percentage					
	Oct.-Dec.2010	Jun.-Mar.2011	Apr.-Jun.2011	Jul.-Sep.2011	Oct.-Dec.2011	
	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter	
	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jun.-Mar.2012	Apr.-Jun.	Oct.-Dec.2011
Manufacturing industry in	71.6	66.0	68.1	64.8	P 69.4	P -2.2
Food and tobacco	54.5	43.8	34.6	42.1	P 73.1	P 18.6
Textiles	64.3	73.1	53.8	54.5	P 75.9	P 11.6
Lumber, pulp, paper and paper products	64.3	71.4	63.6	44.4	P 57.1	P -7.2
Chemicals	53.5	51.8	53.1	58.5	P 58.0	P 4.5
Ceramic, stone and clay products	72.2	68.4	80.0	80.0	P 83.3	P 11.1
Iron and steel	81.3	100.0	93.3	84.6	P 80.0	P -1.3
Non-ferrous metals	75.0	79.2	70.8	60.9	P 64.3	P -10.7
Fabricated metal products	69.2	77.8	85.7	76.2	P 63.2	P -6.0
General-purpose, production and business oriented machinery	83.3	72.9	73.9	78.5	P 71.6	P -11.7
Electrical machinery	73.9	68.9	69.0	58.8	P 60.6	P -13.3
Transportation equipment	70.6	63.6	68.5	61.9	P 79.3	P 8.7
Miscellaneous manufacturing industries	80.0	62.7	78.4	77.3	P 70.3	P -9.7

Rationalization and increase in efficiency	Purpose-oriented percentage					
	Oct.-Dec.2010	Jun.-Mar.2011	Apr.-Jun.2011	Jul.-Sep.2011	Oct.-Dec.2011	
	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter	
	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jun.-Mar.2012	Apr.-Jun.	Oct.-Dec.2011
Manufacturing industry in t	20.2	23.6	20.2	18.9	P 23.9	P 3.7
Food and tobacco	13.6	21.9	11.5	15.8	P 15.4	P 1.8
Textiles	32.1	30.8	23.1	31.8	P 27.6	P -4.5
Lumber, pulp, paper and paper products	57.1	71.4	45.5	0.0	P 42.9	P -14.2
Chemicals	25.6	26.8	26.5	32.1	P 28.0	P 2.4
Ceramic, stone and clay products	11.1	15.8	0.0	20.0	P 8.3	P -2.8
Iron and steel	12.5	7.7	0.0	15.4	P 20.0	P 7.5
Non-ferrous metals	16.7	25.0	16.7	17.4	P 32.1	P 15.4
Fabricated metal products	26.9	22.2	28.6	4.8	P 10.5	P -16.4
General-purpose, production and business oriented machinery	16.7	6.3	21.7	15.4	P 29.9	P 13.2
Electrical machinery	21.8	21.4	28.0	27.1	P 31.2	P 9.4
Transportation equipment	14.0	31.3	16.0	16.4	P 16.4	P 2.4
Miscellaneous manufacturing industries	21.4	23.9	15.7	6.8	P 18.8	P -2.6

Updating and repair	Purpose-oriented percentage					
	Oct.-Dec.2010	Jun.-Mar.2011	Apr.-Jun.2011	Jul.-Sep.2011	Oct.-Dec.2011	
	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter	
	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jun.-Mar.2012	Apr.-Jun.	Oct.-Dec.2011
Manufacturing industry in	31.9	37.8	35.6	37.0	P 31.4	P -0.5
Food and tobacco	50.0	46.9	69.2	63.2	P 30.8	P -19.2
Textiles	46.4	26.9	57.7	40.9	P 44.8	P -1.6
Lumber, pulp, paper and paper products	28.6	57.1	27.3	33.3	P 28.6	P 0.0
Chemicals	46.5	44.6	51.0	35.8	P 38.0	P -8.5
Ceramic, stone and clay products	50.0	31.6	20.0	20.0	P 41.7	P -8.3
Iron and steel	25.0	15.4	26.7	23.1	P 40.0	P 15.0
Non-ferrous metals	29.2	16.7	37.5	43.5	P 50.0	P 20.8
Fabricated metal products	26.9	40.7	19.0	23.8	P 36.8	P 9.9
General-purpose, production and business oriented machinery	29.2	31.3	20.3	30.8	P 20.9	P -8.3
Electrical machinery	30.3	35.9	31.0	37.6	P 28.4	P -1.9
Transportation equipment	26.5	44.4	34.0	40.3	P 25.0	P -1.5
Miscellaneous manufacturing industries	27.1	40.3	41.2	36.4	P 35.9	P 8.8

Others	Purpose-oriented percentage					
	Oct.-Dec.2010	Jun.-Mar.2011	Apr.-Jun.2011	Jul.-Sep.2011	Oct.-Dec.2011	
	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter	
	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jun.-Mar.2012	Apr.-Jun.	Oct.-Dec.2011
Manufacturing industry in t	8.0	7.3	8.2	9.3	P 10.2	P 2.2
Food and tobacco	9.1	0.0	11.5	5.3	P 11.5	P 2.4
Textiles	3.6	3.8	7.7	18.2	P 0.0	P -3.6
Lumber, pulp, paper and paper products	7.1	14.3	0.0	22.2	P 0.0	P -7.1
Chemicals	16.3	16.1	12.2	13.2	P 8.0	P -8.3
Ceramic, stone and clay products	5.6	10.5	10.0	6.7	P 8.3	P 2.7
Iron and steel	0.0	0.0	0.0	0.0	P 0.0	P 0.0
Non-ferrous metals	4.2	8.3	8.3	8.7	P 17.9	P 13.7
Fabricated metal products	0.0	0.0	0.0	14.3	P 15.8	P 15.8
General-purpose, production and business oriented machinery	2.1	4.2	7.2	3.1	P 9.0	P 6.9
Electrical machinery	10.9	11.7	10.0	10.6	P 11.0	P 0.1
Transportation equipment	12.5	5.1	8.0	9.7	P 12.1	P -0.4
Miscellaneous manufacturing industries	1.4	6.0	7.8	6.8	P 9.4	P 8.0



Sales to Japan	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter			Next quarter				
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change	Apr.-Jun.	Year-on-year change		
Manufacturing industry in total	2.3	5.0	-9.4	2.4	1.7	6.4	0.3	2.0	P	2.1	P	-0.2	P	6.2	P	1.2
Food and tobacco	-9.5	0.0	14.2	19.0	5.0	-15.0	0.0	0.0	P	0.0	P	9.5	P	11.1	P	11.1
Textiles	0.0	10.0	-12.5	25.0	0.0	18.2	0.0	0.0	P	-42.9	P	-42.9	P	14.3	P	4.3
Lumber, pulp, paper and paper products	0.0	0.0	25.0	25.0	-20.0	-20.0	0.0	0.0	P	33.3	P	33.3	P	33.3	P	33.3
Chemicals	-9.1	6.1	-9.7	3.2	-3.0	11.7	-6.1	-6.1	P	-5.6	P	3.5	P	5.7	P	-0.4
Ceramic, stone and clay products	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	P	0.0	P	0.0	P	0.0	P	0.0
Iron and steel	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	P	0.0	P	0.0	P	0.0	P	0.0
Non-ferrous metals	0.0	0.0	-12.5	0.0	14.3	-14.3	-25.0	0.0	P	-12.5	P	-12.5	P	0.0	P	0.0
Fabricated metal products	-14.3	-14.3	-14.3	-14.3	14.3	14.3	-12.5	-14.3	P	-16.6	P	-2.3	P	-33.3	P	-19.0
General-purpose, production and business oriented machinery	12.8	6.8	-2.1	10.4	0.0	5.8	1.8	1.7	P	1.8	P	-11.0	P	5.8	P	-1.0
Electrical machinery	8.0	12.5	6.5	3.3	-8.3	4.2	-10.7	-13.8	P	-16.0	P	-24.0	P	0.0	P	-12.5
Transportation equipment	3.8	6.7	-25.7	-7.6	5.2	11.6	8.4	11.9	P	16.0	P	12.2	P	9.7	P	3.0
Miscellaneous manufacturing industries	3.7	0.0	-8.3	4.1	3.5	6.9	0.0	4.2	P	0.0	P	-3.7	P	6.7	P	6.7

Number of employees (the end of term)	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter			Next quarter				
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change	Apr.-Jun.	Year-on-year change		
Manufacturing industry in total	9.4	7.3	1.6	3.2	12.6	10.6	11.7	6.8	P	14.5	P	5.1	P	11.7	P	4.4
Food and tobacco	-3.4	6.9	6.7	0.0	-7.4	3.7	0.0	-7.1	P	3.4	P	6.8	P	6.9	P	0.0
Textiles	25.0	16.7	8.4	16.7	14.3	0.0	15.4	7.7	P	27.3	P	2.3	P	18.2	P	1.5
Lumber, pulp, paper and paper products	0.0	20.0	20.0	20.0	20.0	20.0	20.0	20.0	P	0.0	P	0.0	P	20.0	P	0.0
Chemicals	17.0	10.7	11.2	2.2	14.9	6.3	13.1	13.1	P	16.6	P	-0.4	P	8.3	P	-2.4
Ceramic, stone and clay products	6.3	0.0	0.0	5.9	5.9	0.0	0.0	-5.6	P	6.3	P	0.0	P	0.0	P	0.0
Iron and steel	15.4	16.7	7.2	21.4	7.7	0.0	15.4	0.0	P	25.0	P	9.6	P	33.3	P	16.6
Non-ferrous metals	7.7	0.0	-14.3	14.3	16.7	33.3	9.1	27.3	P	36.4	P	28.7	P	18.2	P	18.2
Fabricated metal products	-8.4	0.0	0.0	-30.0	-18.2	-18.2	0.0	-8.3	P	23.1	P	31.5	P	7.7	P	7.7
General-purpose, production and business oriented machinery	16.7	17.2	14.1	17.2	18.7	18.7	14.2	11.5	P	22.2	P	5.5	P	11.7	P	-5.5
Electrical machinery	16.3	9.3	14.9	4.2	23.4	10.6	4.0	0.0	P	14.9	P	-1.4	P	21.3	P	12.0
Transportation equipment	6.0	0.0	-11.7	-7.4	10.5	14.0	18.1	11.2	P	14.0	P	8.0	P	10.9	P	10.9
Miscellaneous manufacturing industries	7.5	17.5	-2.6	10.2	18.6	7.0	5.3	-2.6	P	-2.6	P	-10.1	P	5.2	P	-12.3

**The purpose of the increase prospect in the amount of tangible-fixed-assets (excluding land) acquisition**

(Unit:%)

	Purpose-oriented percentage							
	Oct.-Dec.2010	Jun.-Mar.2011	Apr.-Jun.2011	Jul.-Sep.2011	Oct.-Dec.2011			
	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter			
	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jun.-Mar.2012	Apr.-Jun.	Year-on-year change		
Reinforcement of production capacity	63.2	57.1	58.9	51.4	P	63.2	P	0.0
Updating and repair	35.1	47.1	47.9	41.4	P	43.9	P	8.8
Rationalization and increase in efficiency	24.6	31.4	19.2	31.4	P	33.3	P	8.7
Others	10.5	5.7	13.7	12.9	P	8.8	P	-1.7



Sales to Japan	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter		Next quarter					
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change				
Manufacturing industry in total	-0.4	9.6	-2.4	9.9	12.3	13.0	-3.8	-1.3	P	-3.8	P	-3.4	P	9.8	P	0.2
Food and tobacco	-11.0	6.4	16.9	16.9	4.4	1.5	4.2	1.4	P	6.7	P	17.7	P	18.6	P	12.2
Textiles	-5.2	0.8	4.3	8.6	2.5	8.4	-5.4	-4.4	P	-1.9	P	3.3	P	12.1	P	11.3
Lumber, pulp, paper and paper products	-7.1	7.1	-3.7	7.7	3.6	17.8	14.3	17.8	P	-3.5	P	3.6	P	13.8	P	6.7
Chemicals	2.3	10.3	8.8	6.5	0.0	5.6	-1.1	-4.6	P	-2.2	P	-4.5	P	9.5	P	-0.8
Ceramic, stone and clay products	2.1	6.3	14.6	29.1	14.3	26.5	6.6	2.2	P	-25.0	P	-27.1	P	-7.9	P	-14.2
Iron and steel	9.1	12.2	4.8	7.1	5.7	14.3	-2.0	0.0	P	-2.2	P	-11.3	P	0.0	P	-12.2
Non-ferrous metals	8.2	13.9	-3.0	9.0	13.0	22.1	-4.0	-8.1	P	-11.7	P	-19.9	P	13.0	P	-0.9
Fabricated metal products	6.3	20.3	-2.9	5.8	12.5	15.3	0.0	1.6	P	-3.5	P	-9.8	P	10.6	P	-9.7
General-purpose, production and business oriented machinery	1.7	15.2	3.5	13.2	18.0	13.4	2.4	1.5	P	-3.9	P	-5.6	P	11.3	P	-3.9
Electrical machinery	-5.3	9.9	2.1	17.2	11.6	12.8	-13.0	-6.9	P	-8.6	P	-3.3	P	10.7	P	0.8
Transportation equipment	0.8	3.8	-32.5	-7.5	14.7	15.6	-4.0	4.2	P	2.5	P	1.7	P	3.3	P	-0.5
Miscellaneous manufacturing industries	3.5	14.2	5.5	16.5	23.6	12.9	-1.4	0.9	P	-1.8	P	-5.3	P	18.0	P	3.8

Number of employees (the end of term)	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter		Next quarter					
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change				
Manufacturing industry in total	11.9	13.2	7.9	10.1	15.2	10.9	6.7	7.0	P	8.1	P	-3.8	P	11.8	P	-1.4
Food and tobacco	8.7	17.6	18.5	16.3	18.5	12.5	9.7	14.0	P	14.0	P	5.3	P	14.1	P	-3.5
Textiles	5.4	5.4	9.8	3.8	12.6	0.7	6.9	2.3	P	4.8	P	-0.6	P	4.8	P	-0.6
Lumber, pulp, paper and paper products	12.2	6.0	2.7	13.9	2.8	-2.9	3.0	9.1	P	2.8	P	-9.4	P	8.5	P	2.5
Chemicals	13.2	15.1	16.2	13.5	10.6	12.4	16.5	14.1	P	12.6	P	-0.6	P	15.1	P	0.0
Ceramic, stone and clay products	23.1	20.0	18.1	18.1	14.7	16.2	8.9	7.4	P	5.4	P	-17.7	P	8.1	P	-11.9
Iron and steel	12.2	16.7	12.5	11.1	8.4	13.8	11.6	5.8	P	15.7	P	3.5	P	15.6	P	-1.1
Non-ferrous metals	12.1	23.1	11.8	10.5	16.5	9.9	9.9	11.2	P	10.7	P	-1.4	P	16.2	P	-6.9
Fabricated metal products	29.5	18.4	2.6	8.9	27.5	13.2	3.6	6.1	P	2.5	P	-27.0	P	15.2	P	-3.2
General-purpose, production and business oriented machinery	19.2	19.6	18.8	17.6	18.5	18.9	11.9	11.2	P	13.6	P	-5.6	P	17.2	P	-2.4
Electrical machinery	4.9	7.5	1.9	7.5	8.8	2.7	-3.7	-3.9	P	-5.6	P	-10.5	P	4.9	P	-2.6
Transportation equipment	11.7	11.8	-1.2	7.9	22.1	17.4	10.0	14.1	P	19.7	P	8.0	P	15.6	P	3.8
Miscellaneous manufacturing industries	14.2	14.7	9.0	7.4	15.6	10.4	5.4	5.5	P	5.8	P	-8.4	P	11.4	P	-3.3

**The purpose of the increase prospect in the amount of tangible-fixed-assets (excluding land) acquisition**

(Unit:%)

	Purpose-oriented percentage							
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011	
	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter			
	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jun.-Mar.2012	Apr.-Jun.	Year-on-year change		
Reinforcement of production capacity	75.1	69.6	71.7	68.6	P	70.9	P	-4.2
Updating and repair	29.6	34.7	32.0	35.4	P	29.3	P	-0.3
Rationalization and increase in efficiency	19.3	22.4	20.6	15.8	P	22.1	P	2.8
Others	7.3	7.0	7.4	8.8	P	10.3	P	3.0





Sales to Japan	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter			Next quarter				
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change	Apr.-Jun.	Year-on-year change		
Manufacturing industry in total	4.2	10.7	-3.6	10.1	14.4	12.9	-13.4	-2.2	P	0.8	P	-3.4	P	13.2	P	2.5
Food and tobacco	6.3	18.7	23.5	47.1	11.1	16.6	-23.5	-11.7	P	-6.3	P	-12.6	P	18.7	P	0.0
Textiles	11.5	0.0	20.6	3.0	8.3	25.0	-10.8	0.0	P	-6.1	P	-17.6	P	18.2	P	18.2
Lumber, pulp, paper and paper products	11.1	11.1	9.1	40.0	25.0	8.3	0.0	25.0	P	9.1	P	-2.0	P	27.3	P	16.2
Chemicals	9.7	9.7	14.8	15.0	1.7	3.4	-3.2	-4.9	P	6.6	P	-3.1	P	8.5	P	-1.2
Ceramic, stone and clay products	6.2	6.2	0.0	43.8	17.6	23.5	-13.3	-13.3	P	-23.5	P	-29.7	P	0.0	P	-6.2
Iron and steel	17.6	11.7	11.7	5.8	6.6	6.7	0.0	-4.7	P	-5.0	P	-22.6	P	-5.3	P	-17.0
Non-ferrous metals	13.8	10.4	-3.8	-7.7	-11.7	5.9	-9.7	-12.9	P	-9.1	P	-22.9	P	3.0	P	-7.4
Fabricated metal products	-4.2	16.7	8.7	17.4	11.6	15.4	0.0	8.7	P	-4.4	P	-0.2	P	13.1	P	-3.6
General-purpose, production and business oriented machinery	-1.8	5.5	-5.4	5.4	22.0	17.2	-12.5	0.0	P	4.6	P	6.4	P	19.1	P	13.6
Electrical machinery	0.0	18.0	0.0	17.2	16.9	13.9	-20.1	-12.4	P	0.8	P	0.8	P	20.9	P	2.9
Transportation equipment	-0.6	3.4	-33.1	-2.3	16.6	14.0	-19.0	1.5	P	1.3	P	1.9	P	6.3	P	2.9
Miscellaneous manufacturing industries	13.5	19.4	2.9	5.8	25.4	8.2	-10.0	13.0	P	8.3	P	-5.2	P	19.7	P	0.3

Number of employees (the end of term)	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter			Next quarter				
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change	Apr.-Jun.	Year-on-year change		
Manufacturing industry in total	13.4	13.7	3.6	7.9	13.5	12.7	2.2	6.7	P	12.8	P	-0.6	P	13.2	P	-0.5
Food and tobacco	14.2	38.1	34.8	30.4	30.4	36.4	14.2	19.0	P	15.0	P	0.8	P	25.0	P	-13.1
Textiles	13.9	2.8	15.1	9.0	28.5	17.2	11.1	5.5	P	11.8	P	-2.1	P	20.6	P	17.8
Lumber, pulp, paper and paper products	30.0	20.0	-8.4	8.4	0.0	-8.3	20.0	10.0	P	7.7	P	-22.3	P	0.0	P	-20.0
Chemicals	13.2	16.0	15.0	12.3	5.0	13.9	12.5	8.8	P	7.5	P	-5.7	P	11.3	P	-4.7
Ceramic, stone and clay products	5.9	11.8	5.0	15.0	10.5	15.8	-5.5	0.0	P	5.3	P	-0.6	P	15.8	P	4.0
Iron and steel	16.0	24.0	23.1	19.3	11.1	22.2	3.8	15.4	P	14.2	P	-1.8	P	14.3	P	-9.7
Non-ferrous metals	15.8	28.9	8.3	0.0	4.8	2.4	2.5	17.9	P	12.5	P	-3.3	P	5.0	P	-23.9
Fabricated metal products	34.3	15.6	3.6	10.7	24.2	21.2	0.0	3.5	P	-3.2	P	-37.5	P	19.3	P	3.7
General-purpose, production and business oriented machinery	4.3	14.5	15.9	10.2	8.0	16.0	8.3	10.6	P	24.1	P	19.8	P	14.5	P	0.0
Electrical machinery	3.6	4.7	-4.8	6.7	0.7	1.3	-10.0	-11.3	P	-1.8	P	-5.4	P	3.7	P	-1.0
Transportation equipment	19.1	15.5	-6.2	7.0	24.4	17.3	2.1	14.7	P	28.2	P	9.1	P	21.1	P	5.6
Miscellaneous manufacturing industries	16.9	12.1	1.2	-2.5	16.8	12.5	2.3	8.5	P	6.2	P	-10.7	P	10.2	P	-1.9

**The purpose of the increase prospect in the amount of tangible-fixed-assets (excluding land) acquisition**

(Unit:%)

	Purpose-oriented percentage									
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011	
	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter
	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jun.-Mar.2012	Apr.-Jun.	Year-on-year change	Apr.-Jun.	Year-on-year change	Apr.-Jun.	Year-on-year change
Reinforcement of production capacity	73.2	72.1	72.6	65.9	P	68.4	P	-4.8		
Updating and repair	29.6	37.5	34.8	34.8	P	33.9	P	4.3		
Rationalization and increase in efficiency	20.7	25.0	17.1	12.3	P	18.7	P	-2.0		
Others	6.1	5.1	6.1	11.6	P	14.0	P	7.9		



Sales to Japan	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter			Next quarter				
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change	Apr.-Jun.	Year-on-year change		
Manufacturing industry in total	-4.4	3.3	-6.6	3.8	-3.6	9.9	-8.1	-3.8	P	-2.7	P	1.7	P	5.4	P	2.1
Food and tobacco	12.5	12.5	16.7	16.7	12.5	12.5	12.5	12.5	P	14.3	P	1.8	P	14.3	P	1.8
Textiles	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	P	0.0	P	0.0	P	0.0	P	0.0
Lumber, pulp, paper and paper products	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	P	0.0	P	0.0	P	0.0	P	0.0
Chemicals	-11.8	3.0	0.0	-5.7	-11.9	2.3	-5.3	-2.6	P	4.9	P	16.7	P	7.3	P	4.3
Ceramic, stone and clay products	9.1	-9.1	0.0	12.5	-30.0	10.0	-42.9	14.3	P	-27.3	P	-36.4	P	-36.4	P	-27.3
Iron and steel	0.0	0.0	0.0	0.0	0.0	100.0	0.0	0.0	P	0.0	P	0.0	P	0.0	P	0.0
Non-ferrous metals	0.0	10.0	-10.0	20.0	9.1	18.2	0.0	-8.4	P	-9.1	P	-9.1	P	18.2	P	8.2
Fabricated metal products	0.0	0.0	-20.0	10.0	0.0	14.3	-16.7	-16.7	P	16.6	P	16.6	P	0.0	P	0.0
General-purpose, production and business oriented machinery	-11.7	16.7	0.0	10.0	4.8	9.5	-4.5	-9.5	P	0.0	P	11.7	P	4.5	P	-12.2
Electrical machinery	-14.6	-2.1	-9.7	17.4	-4.2	4.1	-16.7	-10.4	P	-15.9	P	-1.3	P	4.5	P	6.6
Transportation equipment	20.0	8.4	-25.0	-34.8	-4.0	12.5	-4.0	4.1	P	8.0	P	-12.0	P	12.5	P	4.1
Miscellaneous manufacturing industries	-16.7	0.0	8.4	8.4	7.1	35.7	0.0	0.0	P	0.0	P	16.7	P	16.7	P	16.7

Number of employees (the end of term)	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter			Next quarter				
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change	Apr.-Jun.	Year-on-year change		
Manufacturing industry in total	9.4	7.4	12.0	7.8	11.9	6.2	6.1	2.2	P	4.5	P	-4.9	P	5.0	P	-2.4
Food and tobacco	16.7	16.7	36.4	27.3	27.3	18.2	27.3	27.3	P	0.0	P	-16.7	P	18.2	P	1.5
Textiles	0.0	0.0	0.0	0.0	12.5	0.0	0.0	0.0	P	0.0	P	0.0	P	0.0	P	0.0
Lumber, pulp, paper and paper products	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	P	0.0	P	0.0	P	0.0	P	0.0
Chemicals	13.0	17.4	24.0	12.0	11.6	9.8	23.9	10.8	P	12.0	P	-1.0	P	8.0	P	-9.4
Ceramic, stone and clay products	16.7	8.4	33.3	33.3	16.7	8.3	0.0	-12.5	P	0.0	P	-16.7	P	0.0	P	-8.4
Iron and steel	0.0	0.0	-16.7	-16.7	-16.7	-16.7	0.0	0.0	P	0.0	P	0.0	P	0.0	P	0.0
Non-ferrous metals	8.3	8.3	0.0	8.3	9.1	9.1	-8.3	-8.3	P	0.0	P	-8.3	P	8.3	P	0.0
Fabricated metal products	15.4	7.7	-9.1	0.0	18.2	0.0	0.0	-11.1	P	37.5	P	22.1	P	0.0	P	-7.7
General-purpose, production and business oriented machinery	25.9	17.9	22.2	22.2	21.9	21.9	17.7	6.1	P	3.3	P	-22.6	P	10.3	P	-7.6
Electrical machinery	-3.8	-1.9	0.0	0.0	0.0	-1.9	-15.1	-7.5	P	-6.1	P	-2.3	P	0.0	P	1.9
Transportation equipment	11.1	0.0	4.0	-4.2	7.2	0.0	7.7	7.7	P	14.8	P	3.7	P	7.7	P	7.7
Miscellaneous manufacturing industries	5.9	0.0	22.2	5.5	31.5	5.2	15.0	0.0	P	-6.7	P	-12.6	P	-6.7	P	-6.7

**The purpose of the increase prospect in the amount of tangible-fixed-assets (excluding land) acquisition**

(Unit:%)

	Purpose-oriented percentage							
	Oct.-Dec.2010	Jun.-Mar.2011	Apr.-Jun.2011	Jul.-Sep.2011	Oct.-Dec.2011			
	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter			
	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jun.-Mar.2012	Apr.-Jun.	Year-on-year change	Apr.-Jun.	
Reinforcement of production capacity	63.9	65.7	62.5	68.0	P	60.0	P	-3.9
Updating and repair	38.9	34.3	28.1	36.0	P	28.6	P	-10.3
Rationalization and increase in efficiency	19.4	28.6	28.1	20.0	P	42.9	P	23.5
Others	5.6	2.9	9.4	4.0	P	17.1	P	11.5



Sales to Japan	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter			Next quarter				
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change	Apr.-Jun.	Year-on-year change		
Manufacturing industry in total	-2.8	9.7	-0.7	10.7	13.2	12.7	1.1	-2.5	P	-7.4	P	-4.6	P	7.5	P	-2.2
Food and tobacco	-24.3	0.0	14.7	3.0	0.0	-8.1	11.9	2.4	P	11.8	P	36.1	P	20.6	P	20.6
Textiles	-13.0	-1.4	-7.2	5.8	-1.4	-2.8	-6.4	-11.1	P	-1.6	P	11.4	P	7.9	P	9.3
Lumber, pulp, paper and paper products	-30.8	15.4	-11.1	11.1	0.0	0.0	7.7	0.0	P	-36.4	P	-5.6	P	-9.1	P	-24.5
Chemicals	2.9	15.3	9.1	6.0	8.8	10.3	3.0	-6.2	P	-15.7	P	-18.6	P	11.4	P	-3.9
Ceramic, stone and clay products	0.0	12.5	25.0	25.0	33.3	38.9	30.0	10.0	P	-20.0	P	-20.0	P	0.0	P	-12.5
Iron and steel	0.0	15.4	0.0	9.1	0.0	11.8	-4.7	4.8	P	0.0	P	0.0	P	5.2	P	-10.2
Non-ferrous metals	0.0	22.2	0.0	23.1	33.3	37.0	-7.4	-11.1	P	-17.2	P	-17.2	P	10.3	P	-11.9
Fabricated metal products	16.7	26.6	-5.7	-5.7	13.9	13.9	3.2	0.0	P	-7.1	P	-23.8	P	10.8	P	-15.8
General-purpose, production and business oriented machinery	4.1	15.8	6.7	15.9	15.5	7.3	6.6	0.0	P	-10.1	P	-14.2	P	7.0	P	-8.8
Electrical machinery	-6.4	8.7	5.0	17.4	11.2	14.0	-11.3	-5.9	P	-12.6	P	-6.2	P	6.8	P	-1.9
Transportation equipment	2.8	4.5	-32.2	-8.7	17.7	22.4	14.0	7.0	P	6.7	P	3.9	P	0.0	P	-4.5
Miscellaneous manufacturing industries	-2.0	9.1	8.3	22.7	21.3	13.3	1.8	-5.3	P	-8.9	P	-6.9	P	12.5	P	3.4

Number of employees (the end of term)	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter			Next quarter				
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change	Apr.-Jun.	Year-on-year change		
Manufacturing industry in total	10.2	12.8	8.2	10.7	16.1	9.2	8.5	7.3	P	5.5	P	-4.7	P	11.6	P	-1.2
Food and tobacco	-1.9	3.8	3.8	3.8	7.2	-1.8	1.8	7.3	P	13.8	P	15.7	P	6.0	P	2.2
Textiles	0.0	3.8	3.7	-2.4	2.4	-9.6	3.9	1.3	P	2.6	P	2.6	P	-2.6	P	-6.4
Lumber, pulp, paper and paper products	0.0	-5.9	5.9	17.6	-5.9	-11.8	-18.8	0.0	P	-6.6	P	-6.6	P	13.3	P	19.2
Chemicals	13.6	13.7	13.5	15.8	16.1	12.9	17.2	22.0	P	18.4	P	4.8	P	22.5	P	8.8
Ceramic, stone and clay products	33.3	20.0	19.3	16.1	19.4	16.1	14.7	14.7	P	5.7	P	-27.6	P	5.7	P	-14.3
Iron and steel	6.6	20.0	12.1	9.1	6.2	6.2	15.6	-3.1	P	10.0	P	3.4	P	10.0	P	-10.0
Non-ferrous metals	2.9	17.2	18.8	18.8	27.3	15.1	22.9	8.9	P	8.1	P	5.2	P	27.0	P	9.8
Fabricated metal products	28.6	22.0	2.5	10.2	34.1	9.1	6.6	11.4	P	0.0	P	-28.6	P	15.4	P	-6.6
General-purpose, production and business oriented machinery	26.0	22.7	20.3	19.5	22.3	19.2	12.2	12.9	P	9.8	P	-16.2	P	17.8	P	-4.9
Electrical machinery	6.9	11.5	6.1	9.9	16.4	4.2	1.1	-0.8	P	-8.0	P	-14.9	P	7.3	P	-4.2
Transportation equipment	4.5	9.2	-0.6	9.6	21.2	20.5	17.5	14.0	P	15.1	P	10.6	P	11.8	P	2.6
Miscellaneous manufacturing industries	11.4	15.3	9.0	9.7	11.4	9.5	5.3	4.0	P	6.5	P	-4.9	P	12.5	P	-2.8

The purpose of the increase prospect in the amount of tangible-fixed-assets (excluding land) acquisition

(Unit:%)

	Purpose-oriented percentage							
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Oct.-Dec.2011	
	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter	
	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jun.-Mar.2012	Apr.-Jun.	Year-on-year change	Year-on-year change	
Reinforcement of production capacity	75.1	64.2	71.3	69.8	P	73.8	P	-1.3
Updating and repair	29.4	33.7	32.7	35.7	P	26.2	P	-3.2
Rationalization and increase in efficiency	18.4	20.2	23.8	19.8	P	22.6	P	4.2
Others	10.0	9.8	8.9	8.2	P	6.7	P	-3.3



Sales to Japan	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter			Next quarter				
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change	Apr.-Jun.	Year-on-year change		
Manufacturing industry in total	-1.6	11.6	-0.8	13.5	18.4	18.7	15.4	14.5	P	-3.5	P	-1.9	P	15.3	P	3.7
Food and tobacco	0.0	0.0	0.0	0.0	0.0	0.0	20.0	20.0	P	0.0	P	0.0	P	0.0	P	0.0
Textiles	-11.1	22.2	30.0	50.0	12.5	37.5	25.0	25.0	P	12.5	P	23.6	P	25.0	P	2.8
Lumber, pulp, paper and paper products	16.6	-16.6	-16.6	-50.0	-40.0	80.0	42.9	42.9	P	28.6	P	12.0	P	28.6	P	45.2
Chemicals	0.0	0.0	0.0	0.0	-20.0	0.0	0.0	0.0	P	11.1	P	11.1	P	11.1	P	11.1
Ceramic, stone and clay products	-25.0	25.0	50.0	25.0	25.0	25.0	66.7	0.0	P	-50.0	P	-25.0	P	0.0	P	-25.0
Iron and steel	0.0	0.0	0.0	0.0	50.0	50.0	0.0	0.0	P	0.0	P	0.0	P	0.0	P	0.0
Non-ferrous metals	33.3	0.0	0.0	0.0	80.0	60.0	50.0	50.0	P	0.0	P	-33.3	P	100.0	P	100.0
Fabricated metal products	0.0	100.0	0.0	100.0	33.3	33.3	0.0	0.0	P	0.0	P	0.0	P	0.0	P	-100.0
General-purpose, production and business oriented machinery	18.2	54.5	27.3	36.4	41.7	50.0	46.7	35.8	P	-5.5	P	-23.7	P	16.6	P	-37.9
Electrical machinery	-9.1	-4.5	15.0	15.0	16.6	12.5	17.4	21.8	P	-8.3	P	0.8	P	4.2	P	8.7
Transportation equipment	-14.7	0.0	-36.7	-3.7	8.5	0.0	-5.3	5.9	P	-10.0	P	4.7	P	-2.6	P	-2.6
Miscellaneous manufacturing industries	10.5	31.5	0.0	27.3	44.4	11.7	11.1	-5.6	P	0.0	P	-10.5	P	42.9	P	11.4

Number of employees (the end of term)	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter			Next quarter				
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change	Apr.-Jun.	Year-on-year change		
Manufacturing industry in total	20.2	21.9	20.1	20.5	22.7	20.1	17.0	13.4	P	8.6	P	-11.6	P	16.2	P	-5.7
Food and tobacco	66.7	66.7	60.0	60.0	57.1	42.9	33.3	33.3	P	50.0	P	-16.7	P	50.0	P	-16.7
Textiles	22.2	33.4	50.0	40.0	44.4	33.3	22.2	0.0	P	0.0	P	-22.2	P	11.1	P	-22.3
Lumber, pulp, paper and paper products	16.7	16.7	16.7	16.7	33.3	33.3	28.6	28.6	P	14.3	P	-2.4	P	14.3	P	-2.4
Chemicals	11.1	11.1	11.1	11.1	0.0	9.1	9.1	0.0	P	0.0	P	-11.1	P	9.1	P	-2.0
Ceramic, stone and clay products	33.3	66.7	33.3	16.7	0.0	33.3	28.6	14.3	P	14.3	P	-19.0	P	14.3	P	-52.4
Iron and steel	40.0	-20.0	0.0	14.3	28.6	42.9	28.6	14.3	P	42.9	P	2.9	P	42.9	P	62.9
Non-ferrous metals	50.0	50.0	20.0	40.0	60.0	40.0	25.0	25.0	P	50.0	P	0.0	P	50.0	P	0.0
Fabricated metal products	100.0	100.0	100.0	0.0	0.0	33.3	0.0	0.0	P	0.0	P	-100.0	P	0.0	P	-100.0
General-purpose, production and business oriented machinery	23.1	23.1	14.3	28.6	31.3	25.0	15.8	10.6	P	10.0	P	-13.1	P	35.0	P	11.9
Electrical machinery	8.7	4.3	9.1	4.5	0.0	3.8	7.7	15.4	P	-3.9	P	-12.6	P	-3.8	P	-8.1
Transportation equipment	8.5	13.3	14.7	13.2	24.5	17.4	20.0	15.2	P	5.6	P	-2.9	P	11.6	P	-1.7
Miscellaneous manufacturing industries	27.3	31.8	26.1	30.4	27.3	13.6	9.1	9.5	P	8.0	P	-19.3	P	20.0	P	-11.8

**The purpose of the increase prospect in the amount of tangible-fixed-assets (excluding land) acquisition**

(Unit:%)

	Purpose-oriented percentage							
	Oct.-Dec.2010	Jun.-Mar.2011	Apr.-Jun.2011	Jul.-Sep.2011	Oct.-Dec.2011			
	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter			
	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jun.-Mar.2012	Apr.-Jun.	Year-on-year change		
Reinforcement of production capacity	97.1	91.9	78.8	75.0	P	80.0	P	-17.1
Updating and repair	20.6	29.7	18.2	35.7	P	24.0	P	3.4
Rationalization and increase in efficiency	17.6	18.9	12.1	3.6	P	12.0	P	-5.6
Others	0.0	2.7	3.0	3.6	P	4.0	P	4.0





Sales to Japan	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter		Next quarter					
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change				
Manufacturing industry in total	-1.4	-1.4	-4.8	-0.9	1.0	1.4	0.9	1.8	P	0.0	P	1.4	P	-0.5	P	0.9
Food and tobacco	0.0	0.0	0.0	0.0	14.3	0.0	-16.7	16.7	P	16.7	P	16.7	P	16.7	P	16.7
Textiles	25.0	0.0	-16.7	-16.7	-14.3	14.3	28.6	0.0	P	0.0	P	-25.0	P	0.0	P	0.0
Lumber, pulp, paper and paper products	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	P	0.0	P	0.0	P	0.0	P	0.0
Chemicals	-6.3	-3.1	3.2	9.7	-3.4	3.5	3.2	6.3	P	-3.2	P	3.1	P	-3.2	P	-0.1
Ceramic, stone and clay products	-33.3	-33.3	0.0	0.0	0.0	0.0	-20.0	-20.0	P	0.0	P	33.3	P	20.0	P	53.3
Iron and steel	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	P	0.0	P	0.0	P	0.0	P	0.0
Non-ferrous metals	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	P	-33.3	P	-33.3	P	-33.3	P	-33.3
Fabricated metal products	33.3	33.3	0.0	0.0	0.0	0.0	0.0	0.0	P	0.0	P	-33.3	P	0.0	P	-33.3
General-purpose, production and business oriented machinery	3.7	0.0	-5.9	-3.9	0.0	-4.1	0.0	3.6	P	3.7	P	0.0	P	2.0	P	2.0
Electrical machinery	-10.7	0.0	-20.0	-3.3	-7.1	0.0	3.3	-10.0	P	-19.2	P	-8.5	P	-7.7	P	-7.7
Transportation equipment	-3.2	-1.8	0.0	-3.8	5.0	3.3	6.0	8.2	P	5.0	P	8.2	P	0.0	P	1.8
Miscellaneous manufacturing industries	9.1	-9.1	-8.3	8.3	16.7	8.4	-20.0	-6.7	P	9.1	P	0.0	P	0.0	P	9.1

Number of employees (the end of term)	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter		Next quarter					
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change				
Manufacturing industry in total	3.2	4.0	5.9	4.0	0.6	4.3	4.0	2.7	P	2.3	P	-0.9	P	4.7	P	0.7
Food and tobacco	7.1	0.0	6.7	6.7	0.0	0.0	7.1	7.1	P	7.1	P	0.0	P	0.0	P	0.0
Textiles	0.0	0.0	12.5	12.5	0.0	-12.5	22.2	-11.1	P	12.5	P	12.5	P	12.5	P	12.5
Lumber, pulp, paper and paper products	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	P	0.0	P	0.0	P	0.0	P	0.0
Chemicals	5.1	10.3	9.5	9.5	7.0	4.7	7.7	5.1	P	6.8	P	1.7	P	4.5	P	-5.8
Ceramic, stone and clay products	16.7	16.7	20.0	0.0	16.7	16.7	0.0	0.0	P	0.0	P	-16.7	P	14.3	P	-2.4
Iron and steel	0.0	0.0	0.0	0.0	-50.0	-50.0	-50.0	0.0	P	-50.0	P	-50.0	P	0.0	P	0.0
Non-ferrous metals	0.0	0.0	0.0	0.0	-25.0	-25.0	-25.0	25.0	P	75.0	P	75.0	P	0.0	P	0.0
Fabricated metal products	33.3	16.7	40.0	20.0	0.0	16.7	14.3	14.3	P	14.3	P	-19.0	P	28.6	P	11.9
General-purpose, production and business oriented machinery	4.6	7.8	9.3	10.9	13.1	11.5	5.8	7.3	P	4.6	P	0.0	P	6.5	P	-1.3
Electrical machinery	-4.6	2.3	-2.0	2.0	2.2	13.3	4.2	0.0	P	9.3	P	13.9	P	9.3	P	7.0
Transportation equipment	2.2	0.0	5.3	-1.3	-12.2	-1.2	4.0	0.0	P	-10.0	P	-12.2	P	-2.5	P	-2.5
Miscellaneous manufacturing industries	3.6	0.0	0.0	-7.7	3.3	0.0	-7.1	-3.6	P	0.0	P	-3.6	P	7.4	P	7.4

The purpose of the increase prospect in the amount of tangible-fixed-assets (excluding land) acquisition

(Unit: %)

	Purpose-oriented percentage							
	Oct.-Dec.2010		Jun.-Mar.2011		Jul.-Sep.2011		Oct.-Dec.2011	
	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter	
	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jun.-Mar.2012	Apr.-Jun.	Year-on-year change		
Reinforcement of production capacity	52.5	45.5	55.3	60.0	P	62.1	P	9.6
Updating and repair	40.0	45.5	44.7	42.2	P	31.0	P	-9.0
Rationalization and increase in efficiency	22.5	18.2	21.1	24.4	P	27.6	P	5.1
Others	12.5	15.2	5.3	4.4	P	3.4	P	-9.1



Sales to Japan	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter			Next quarter				
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change	Apr.-Jun.	Year-on-year change		
Manufacturing industry in total	-1.2	0.0	-4.8	0.0	5.0	1.0	-2.3	-1.2	P	-3.8	P	-2.6	P	-3.0	P	-3.0
Food and tobacco	0.0	0.0	-14.3	0.0	0.0	0.0	0.0	0.0	P	0.0	P	0.0	P	0.0	P	0.0
Textiles	-25.0	0.0	0.0	0.0	20.0	-20.0	-20.0	-40.0	P	-20.0	P	5.0	P	-40.0	P	-40.0
Lumber, pulp, paper and paper products	28.5	14.3	0.0	14.3	42.8	28.6	20.0	20.0	P	0.0	P	-28.5	P	-14.3	P	-28.6
Chemicals	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	P	0.0	P	0.0	P	0.0	P	0.0
Ceramic, stone and clay products	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	P	0.0	P	0.0	P	0.0	P	0.0
Iron and steel	0.0	0.0	-50.0	0.0	100.0	0.0	-33.3	33.3	P	0.0	P	0.0	P	0.0	P	0.0
Non-ferrous metals	0.0	0.0	50.0	0.0	100.0	0.0	0.0	0.0	P	0.0	P	0.0	P	50.0	P	50.0
Fabricated metal products	50.0	50.0	50.0	0.0	0.0	0.0	0.0	0.0	P	0.0	P	-50.0	P	0.0	P	-50.0
General-purpose, production and business oriented machinery	-14.3	-14.3	-16.7	0.0	0.0	0.0	0.0	0.0	P	-25.0	P	-10.7	P	0.0	P	14.3
Electrical machinery	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	P	0.0	P	0.0	P	0.0	P	0.0
Transportation equipment	-2.4	0.0	-7.1	0.0	-2.1	-2.3	-5.6	0.0	P	0.0	P	2.4	P	0.0	P	0.0
Miscellaneous manufacturing industries	-25.0	-25.0	-33.3	-33.3	0.0	16.7	16.7	-16.7	P	-20.0	P	5.0	P	-20.0	P	5.0

Number of employees (the end of term)	D I															
	Oct.-Dec.2010		Jun.-Mar.2011		Apr.-Jun.2011		Jul.-Sep.2011		Oct.-Dec.2011							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter			Next quarter				
	Jun.-Mar.2011	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Jun.-Mar.2012	Jun.-Mar.2012	Year-on-year change	Apr.-Jun.	Year-on-year change	Apr.-Jun.	Year-on-year change		
Manufacturing industry in total	0.8	7.4	8.2	6.3	12.4	4.0	5.1	2.3	P	2.7	P	1.9	P	2.8	P	-4.6
Food and tobacco	11.1	22.2	10.0	10.0	10.0	10.0	10.0	10.0	P	9.1	P	-2.0	P	9.1	P	-13.1
Textiles	-12.5	-12.5	-12.5	0.0	0.0	0.0	-37.5	-25.0	P	-12.5	P	0.0	P	-12.5	P	0.0
Lumber, pulp, paper and paper products	0.0	-25.0	12.5	-25.0	25.0	-12.5	16.7	33.3	P	0.0	P	0.0	P	0.0	P	25.0
Chemicals	0.0	16.7	15.4	0.0	0.0	7.7	0.0	-7.7	P	0.0	P	0.0	P	0.0	P	-16.7
Ceramic, stone and clay products	50.0	-50.0	50.0	0.0	0.0	0.0	0.0	0.0	P	0.0	P	-50.0	P	0.0	P	50.0
Iron and steel	0.0	0.0	50.0	25.0	25.0	0.0	0.0	66.7	P	33.3	P	33.3	P	0.0	P	0.0
Non-ferrous metals	25.0	25.0	25.0	25.0	0.0	0.0	0.0	0.0	P	-25.0	P	-50.0	P	0.0	P	-25.0
Fabricated metal products	66.7	66.7	33.3	0.0	25.0	-25.0	0.0	0.0	P	0.0	P	-66.7	P	0.0	P	-66.7
General-purpose, production and business oriented machinery	-8.3	8.4	16.7	25.0	14.3	0.0	7.1	14.3	P	0.0	P	8.3	P	23.1	P	14.7
Electrical machinery	-9.1	18.2	35.7	14.3	33.3	33.3	14.3	7.1	P	8.3	P	17.4	P	0.0	P	-18.2
Transportation equipment	0.0	5.4	-8.7	-2.4	6.2	6.5	3.9	0.0	P	6.1	P	6.1	P	1.6	P	-3.8
Miscellaneous manufacturing industries	-11.1	11.1	0.0	33.3	40.0	-20.0	30.0	-20.0	P	-10.0	P	1.1	P	0.0	P	-11.1

**The purpose of the increase prospect in the amount of tangible-fixed-assets (excluding land) acquisition**

(Unit:%)

	Purpose-oriented percentage							
	Oct.-Dec.2010	Jun.-Mar.2011	Apr.-Jun.2011	Jul.-Sep.2011	Oct.-Dec.2011			
	Next quarter	Next quarter	Next quarter	Next quarter	Next quarter			
	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jun.-Mar.2012	Apr.-Jun.	Year-on-year change		
Reinforcement of production capacity	52.9	58.8	50.0	46.7	P	65.0	P	12.1
Updating and repair	64.7	58.8	50.0	40.0	P	40.0	P	-24.7
Rationalization and increase in efficiency	23.5	29.4	13.6	20.0	P	30.0	P	6.5
Others	5.9	5.9	9.1	20.0	P	20.0	P	14.1

**III – 1 . Generalization table of actual results**

Units (Values = million yen; Number of employees = persons; year-on-year change = %)

All regions	Actual results								Year-on-year change							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Sales	68,902,181	79,558,373	19,777,451	19,928,643	19,272,089	19,668,272	P	18,950,519	-12.1	13.8	8.0	5.8	-7.2	-2.3	P	-5.8
Local Sales	48,117,464	55,321,046	13,682,925	13,991,322	13,093,827	13,511,985	P	13,065,851	-11.3	13.8	7.6	4.6	-9.1	-2.3	P	-5.8
Sales to Japan	6,951,714	8,084,338	2,080,853	1,960,267	2,152,121	2,218,258	P	2,071,255	-8.5	13.8	9.2	7.7	-4.3	4.3	P	-3.5
Sales to countries other than Japan	13,833,003	16,152,989	4,013,673	3,977,054	4,026,141	3,938,029	P	3,813,413	-16.7	14.0	8.4	9.1	-2.0	-5.6	P	-6.8
Acquisition of tangible fixed assets (excluding land)	1,574,534	2,113,489	554,404	663,165	559,392	566,556	P	693,420	-43.9	28.0	34.3	47.2	22.7	17.0	P	22.3
Number of employees(the end of term)	3,376,575	3,583,186	3,540,304	3,583,186	3,626,009	3,692,142	P	3,709,399	5.9	4.6	5.1	4.6	2.8	2.7	P	4.0

North America	Actual results								Year-on-year change							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Sales	19,616,578	21,830,351	5,256,466	5,493,316	4,660,910	4,944,252	P	5,320,869	-17.0	11.3	4.4	4.5	-17.4	-6.6	P	0.8
Local Sales	17,697,420	19,609,631	4,688,675	4,954,819	4,128,949	4,390,666	P	4,749,531	-16.9	10.9	3.1	3.4	-18.3	-7.4	P	1.1
Sales to Japan	324,936	374,051	93,576	99,921	91,869	98,741	P	104,559	-22.2	14.4	13.3	11.9	1.0	5.5	P	11.0
Sales to countries other than Japan	1,594,222	1,846,669	474,215	438,576	440,092	454,845	P	466,779	-17.4	14.7	19.1	16.9	-11.5	-0.6	P	-4.0
Acquisition of tangible fixed assets (excluding land)	369,743	407,030	88,222	139,504	88,082	99,397	P	136,224	-51.9	8.5	-12.7	54.4	11.2	-1.9	P	58.5
Number of employees(the end of term)	396,424	406,296	403,157	406,296	409,239	412,076	P	422,273	-3.6	2.5	1.7	2.5	0.3	1.5	P	3.8

Asia	Actual results								Year-on-year change							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Sales	33,369,496	40,636,878	10,177,832	10,024,416	10,291,145	10,519,597	P	9,419,850	-4.7	19.1	12.9	7.1	-4.9	-2.3	P	-9.9
Local Sales	19,712,800	24,327,407	6,106,298	6,100,128	6,190,752	6,401,340	P	5,625,811	-0.5	21.2	14.6	7.5	-3.4	-0.2	P	-10.0
Sales to Japan	6,370,526	7,413,563	1,917,015	1,776,066	1,971,671	2,039,445	P	1,889,211	-7.7	13.8	9.0	6.8	-5.8	4.0	P	-4.6
Sales to countries other than Japan	7,286,170	8,895,908	2,154,519	2,148,222	2,128,722	2,078,812	P	1,904,828	-12.6	18.1	11.6	6.4	-8.1	-12.4	P	-14.3
Acquisition of tangible fixed assets (excluding land)	925,265	1,341,820	370,817	389,351	378,914	368,441	P	441,632	-36.9	37.2	52.1	42.4	22.6	18.1	P	14.9
Number of employees(the end of term)	2,494,047	2,655,909	2,623,512	2,655,909	2,689,203	2,740,223	P	2,739,390	8.6	4.8	5.6	4.8	2.6	2.4	P	3.7

ASEAN 4	Actual results								Year-on-year change							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Sales	12,908,456	16,161,668	4,057,806	4,064,310	3,779,155	4,141,589	P	3,131,599	-8.0	23.3	16.5	9.5	-6.0	1.9	P	-23.4
Local Sales	6,950,508	8,835,610	2,222,226	2,252,248	2,128,565	2,462,514	P	1,742,693	-5.5	26.3	18.8	10.7	-3.3	11.1	P	-22.8
Sales to Japan	2,347,788	2,746,097	713,456	669,491	634,377	703,313	P	591,225	-5.9	14.0	9.0	6.6	-4.7	3.7	P	-16.2
Sales to countries other than Japan	3,610,160	4,579,961	1,122,124	1,142,571	1,016,213	975,762	P	797,681	-13.7	23.3	16.8	8.7	-11.8	-16.3	P	-29.1
Acquisition of tangible fixed assets (excluding land)	357,580	571,400	144,199	176,659	174,168	140,494	P	159,965	-37.5	51.7	40.6	67.5	25.8	13.3	P	8.0
Number of employees(the end of term)	938,550	1,006,323	990,470	1,006,323	1,015,884	1,040,851	P	1,037,716	9.5	5.2	6.6	5.2	3.1	3.4	P	3.6

NIEs3	Actual results								Year-on-year change							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Sales	3,837,440	4,529,846	1,163,517	1,107,901	1,234,140	1,181,701	P	1,088,424	-4.1	16.1	12.8	4.7	-2.7	2.1	P	-11.1
Local Sales	2,214,791	2,601,548	680,494	630,074	730,762	680,203	P	609,650	-1.1	15.7	16.2	3.2	-1.9	2.4	P	-12.8
Sales to Japan	494,453	582,921	144,166	152,525	137,956	172,832	P	148,308	-7.4	19.3	4.9	6.1	-4.1	22.4	P	1.5
Sales to countries other than Japan	1,128,196	1,345,377	338,857	325,302	365,422	328,666	P	330,466	-8.4	15.7	9.9	6.9	-3.7	-6.7	P	-12.8
Acquisition of tangible fixed assets (excluding land)	88,629	126,195	43,476	28,084	29,933	34,358	P	41,333	-20.8	25.5	65.4	-22.4	-2.2	29.4	P	-21.1
Number of employees(the end of term)	135,386	135,811	134,987	135,811	137,056	135,952	P	137,154	0.8	0.3	-0.9	0.3	0.5	-1.2	P	-0.1

China (including Hong Kong)	Actual results							Year-on-year change								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010			FY2011			
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Sales	14,324,507	17,187,341	4,278,466	4,156,626	4,624,094	4,525,040	P	4,586,855	-5.2	16.6	9.5	5.7	-3.9	-7.0	P	3.6
Local Sales	8,907,126	10,919,429	2,720,783	2,707,508	2,868,161	2,792,141	P	2,874,414	1.0	18.9	10.7	5.4	-3.2	-9.5	P	2.8
Sales to Japan	3,269,880	3,754,665	972,271	873,347	1,120,550	1,071,833	P	1,049,647	-9.4	12.3	9.1	6.9	-6.5	1.6	P	1.7
Sales to countries other than Japan	2,147,501	2,513,247	585,412	575,771	635,383	661,066	P	662,794	-20.0	13.1	5.2	5.5	-2.9	-9.4	P	10.5
Acquisition of tangible fixed assets (excluding land)	377,904	477,460	127,114	144,734	120,694	149,443	P	157,865	-34.4	19.7	38.4	46.6	14.6	20.2	P	22.5
Number of employees(the end of term)	1,186,624	1,221,332	1,211,910	1,221,332	1,221,110	1,230,522	P	1,216,405	7.5	2.1	3.0	2.1	0.0	-0.4	P	1.0

Other Asian countries	Actual results							Year-on-year change								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010			FY2011			
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Sales	2,299,093	2,758,023	678,043	695,579	653,756	671,267	P	612,972	20.0	16.8	14.1	5.8	-8.3	-4.1	P	-12.1
Local Sales	1,640,375	1,970,820	482,795	510,298	463,264	466,482	P	399,054	16.8	18.8	16.5	9.8	-7.4	-4.7	P	-19.0
Sales to Japan	258,405	329,880	87,122	80,703	78,788	91,467	P	100,031	-2.7	19.9	15.8	8.5	-9.3	4.1	P	9.3
Sales to countries other than Japan	400,313	457,323	108,126	104,578	111,704	113,318	P	113,887	61.3	6.6	3.1	-11.9	-11.0	-7.7	P	1.9
Acquisition of tangible fixed assets (excluding land)	101,152	166,765	56,028	39,874	54,119	44,146	P	82,469	-49.7	62.0	141.3	25.3	54.9	20.4	P	43.2
Number of employees(the end of term)	233,487	292,443	286,145	292,443	315,153	332,898	P	348,115	16.3	19.2	18.7	19.2	13.8	12.2	P	16.9

Europe	Actual results							Year-on-year change								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010			FY2011			
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Sales	10,932,570	11,371,315	2,897,113	2,954,395	2,928,874	2,754,058	P	2,795,392	-23.0	2.2	0.0	2.1	3.2	4.2	P	-2.8
Local Sales	6,310,529	6,415,557	1,631,674	1,668,012	1,584,906	1,482,175	P	1,479,111	-23.3	-0.7	0.0	-4.0	-5.1	2.0	P	-9.8
Sales to Japan	154,876	197,205	49,823	61,744	57,169	47,805	P	52,844	-6.8	23.7	19.1	48.4	40.5	5.1	P	3.4
Sales to countries other than Japan	4,467,165	4,758,553	1,215,616	1,224,639	1,286,799	1,224,078	P	1,263,437	-23.1	5.6	-0.8	10.0	14.5	6.9	P	7.0
Acquisition of tangible fixed assets (excluding land)	183,834	224,728	58,664	82,097	55,455	53,590	P	70,651	-50.0	12.0	18.2	30.7	21.2	31.7	P	18.1
Number of employees(the end of term)	291,134	309,053	306,941	309,053	314,146	318,694	P	323,591	0.1	4.7	4.7	4.7	6.6	4.3	P	4.9

Other	Actual results							Year-on-year change								
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010			FY2011			
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Sales	4,983,537	5,719,829	1,446,040	1,456,516	1,391,160	1,450,365	P	1,414,408	-12.0	13.6	5.3	8.4	-3.1	2.4	P	-3.8
Local Sales	4,396,715	4,968,451	1,256,278	1,268,363	1,189,220	1,237,804	P	1,211,398	-11.9	12.6	3.8	7.2	-4.8	2.5	P	-4.6
Sales to Japan	101,376	99,519	20,439	22,536	31,412	32,267	P	24,641	-7.5	-2.3	-8.5	-12.3	9.8	15.5	P	20.5
Sales to countries other than Japan	485,446	651,859	169,323	165,617	170,528	180,294	P	178,369	-13.9	25.8	20.0	22.9	7.7	-0.6	P	-1.4
Acquisition of tangible fixed assets (excluding land)	95,692	139,911	36,701	52,213	36,941	45,128	P	44,913	-50.9	44.7	101.4	101.3	68.8	51.6	P	19.9
Number of employees(the end of term)	194,970	211,928	206,694	211,928	213,421	221,149	P	224,145	2.0	6.3	5.6	6.3	5.4	6.7	P	6.5

**Note:** Some of the companies to be surveyed are added and replaced before the survey for the every quarter of April - June.  
Changes from the same quarter in the previous year are calculated or estimated on the basis of figures collected from local subsidiaries that were also surveyed the year before  
So the figures are usually different from those calculated on the basis of actual results

### III - 2. Breakdown list of actual results

Sales	Actual results (million yen)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	68,902,181	79,558,373	19,777,451	19,928,643	19,272,089	19,668,272	P	18,950,519	-12.1	13.8	8.0	5.8	-7.2	-2.3	P	-5.8
Food and tobacco	1,771,437	1,913,297	464,982	461,170	532,327	531,756	P	477,960	-7.6	5.2	9.7	1.9	9.8	4.2	P	2.7
Textiles	594,138	634,784	157,406	164,906	166,622	166,667	P	157,964	-14.9	5.6	1.5	4.6	4.8	8.6	P	0.2
Lumber, pulp, paper and paper products	429,797	500,249	120,277	125,907	140,018	117,022	P	112,635	-4.1	9.5	-3.3	-6.2	3.2	-9.6	P	-6.9
Chemicals	5,507,300	6,337,957	1,498,623	1,504,901	1,733,539	1,471,133	P	1,461,306	-2.6	12.4	13.5	8.3	2.3	-9.0	P	-7.2
Ceramic, stone and clay products	1,308,528	1,498,647	352,176	380,731	398,623	359,731	P	359,666	-18.5	8.8	1.4	4.4	-4.3	-1.0	P	2.1
Iron and steel	710,081	817,180	198,394	201,464	204,907	213,037	P	200,152	-22.0	11.3	6.5	2.8	-3.3	1.8	P	-2.7
Non-ferrous metals	960,775	1,387,304	345,727	387,175	378,869	361,542	P	339,603	-7.9	22.2	13.2	20.9	13.0	12.9	P	-1.6
Fabricated metal products	349,983	449,715	107,762	108,451	320,218	134,243	P	119,625	-16.8	11.3	5.7	8.2	13.1	14.0	P	1.4
General-purpose, production and business oriented machinery	5,851,461	7,189,495	1,890,205	1,811,557	1,821,846	1,917,650	P	1,762,142	-15.8	21.5	25.7	13.4	1.2	7.6	P	-11.5
Electrical machinery	16,883,687	18,428,046	4,718,731	4,261,258	4,420,289	4,444,220	P	4,347,302	-14.9	7.4	1.9	0.2	-8.2	-4.2	P	-7.7
Transportation equipment	30,676,235	36,198,285	8,833,459	9,488,930	7,941,504	8,332,483	P	8,364,279	-11.8	17.2	7.4	6.2	-13.6	-4.5	P	-5.5
Miscellaneous manufacturing industries	3,858,759	4,203,414	1,089,709	1,032,193	1,213,327	1,618,788	P	1,247,885	-10.2	7.8	5.9	6.5	3.4	7.0	P	1.7

Local sales	Actual results (million yen)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	48,117,464	55,321,046	13,682,925	13,991,322	13,093,827	13,511,985	P	13,065,851	-11.3	13.8	7.6	4.6	-9.1	-2.3	P	-5.8
Food and tobacco	1,355,080	1,462,817	351,580	353,667	400,846	401,046	P	361,644	-5.7	5.1	10.5	0.3	9.2	1.8	P	2.7
Textiles	309,044	323,689	80,402	83,850	84,717	84,335	P	79,372	-15.4	4.3	0.4	4.5	4.0	7.8	P	-1.4
Lumber, pulp, paper and paper products	201,170	239,851	57,526	64,455	71,058	58,794	P	54,562	7.1	11.3	3.8	-3.9	20.4	-3.8	P	-5.8
Chemicals	3,526,941	3,945,138	935,818	944,602	1,137,804	961,421	P	960,431	-3.0	13.4	15.7	10.4	6.7	2.2	P	-3.3
Ceramic, stone and clay products	1,104,967	1,155,021	283,180	230,831	250,933	222,699	P	217,223	-20.4	-0.8	-0.3	-24.0	-29.2	-29.2	P	-23.9
Iron and steel	626,654	711,960	168,950	179,005	180,800	190,739	P	171,357	-21.0	9.9	7.1	3.4	0.9	2.3	P	-1.7
Non-ferrous metals	516,438	826,623	202,374	227,881	229,337	219,663	P	207,145	-17.3	28.7	19.2	21.7	11.9	14.5	P	2.6
Fabricated metal products	224,386	281,755	67,264	67,097	97,394	84,903	P	82,919	-15.5	8.0	0.3	2.8	13.0	14.7	P	9.1
General-purpose, production and business oriented machinery	3,275,273	4,062,750	1,082,585	1,018,698	1,038,114	1,041,617	P	969,013	-15.2	22.3	31.0	12.4	1.1	5.9	P	-13.8
Electrical machinery	7,841,678	8,513,119	2,179,752	2,044,580	2,153,743	2,085,549	P	2,067,106	-15.8	6.2	2.9	1.0	-3.5	2.2	P	-4.7
Transportation equipment	26,139,257	30,588,836	7,432,713	7,998,418	6,576,188	6,914,742	P	6,980,229	-10.5	16.5	5.7	4.8	-16.1	-6.1	P	-6.4
Miscellaneous manufacturing industries	2,996,576	3,209,487	840,781	778,232	872,893	1,246,477	P	914,850	-9.0	6.3	4.2	4.9	1.8	6.8	P	1.9

Sales to Japan	Actual results (million yen)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	6,951,714	8,084,338	2,080,853	1,960,267	2,152,121	2,218,258	P	2,071,255	-8.5	13.8	9.2	7.7	-4.3	4.3	P	-3.5
Food and tobacco	220,004	223,834	55,735	55,955	63,990	68,778	P	61,301	-0.8	-0.6	3.3	-0.3	11.9	19.0	P	10.0
Textiles	113,265	134,875	35,365	34,213	33,249	38,728	P	37,242	-17.3	14.9	17.4	11.1	6.0	15.2	P	5.2
Lumber, pulp, paper and paper products	79,353	94,567	23,017	22,611	27,379	24,460	P	23,627	-21.8	13.7	-3.0	-0.3	4.7	-3.0	P	1.4
Chemicals	251,530	288,627	76,062	69,580	82,012	78,092	P	79,818	-6.3	12.4	9.6	5.1	19.0	12.6	P	2.0
Ceramic, stone and clay products	95,353	138,515	36,102	35,637	32,048	28,912	P	37,750	-12.4	36.9	19.0	14.5	-10.8	-6.3	P	4.6
Iron and steel	16,862	24,501	5,206	5,952	5,257	6,394	P	5,621	-33.2	40.9	3.4	12.6	-25.8	7.1	P	12.5
Non-ferrous metals	183,776	243,915	61,319	68,258	68,409	67,215	P	69,604	26.1	8.7	-2.4	16.3	17.8	17.7	P	13.5
Fabricated metal products	89,495	118,237	29,090	28,834	207,677	34,076	P	24,087	-18.9	14.3	13.4	14.4	14.4	9.2	P	-18.2
General-purpose, production and business oriented machinery	1,273,384	1,514,314	394,703	359,046	344,985	401,498	P	334,716	-6.9	18.2	13.8	7.5	-8.4	2.1	P	-16.3
Electrical machinery	3,657,110	4,039,440	1,044,623	950,722	927,973	1,049,331	P	995,829	-4.0	9.0	4.3	5.2	-6.3	2.0	P	-3.2
Transportation equipment	603,912	830,005	204,450	210,965	167,267	195,519	P	207,176	-29.7	33.5	23.2	10.2	-21.9	-3.3	P	0.7
Miscellaneous manufacturing industries	367,670	433,508	115,181	118,494	191,875	225,255	P	194,484	-14.7	15.3	21.6	24.8	23.8	32.3	P	8.3

Sales to countries other than Japan	Actual results (million yen)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	13,833,003	16,152,989	4,013,673	3,977,054	4,026,141	3,938,029	P	3,813,413	-16.7	14.0	8.4	9.1	-2.0	-5.6	P	-6.8
Food and tobacco	196,353	226,646	57,667	51,548	67,491	61,932	P	55,015	-23.7	13.1	11.1	17.8	12.0	5.6	P	-4.6
Textiles	171,829	176,220	41,639	46,843	48,656	43,604	P	41,350	-12.4	2.0	-6.6	0.9	5.5	4.8	P	-0.7
Lumber, pulp, paper and paper products	149,274	165,831	39,734	38,841	41,581	33,768	P	34,446	-6.1	4.8	-13.2	-12.4	-18.7	-22.1	P	-13.3
Chemicals	1,728,829	2,104,192	486,743	490,719	513,723	431,620	P	421,057	-1.2	10.5	10.1	4.9	-7.6	-28.6	P	-16.3
Ceramic, stone and clay products	108,208	205,111	32,894	114,257	115,642	108,120	P	104,693	1.8	82.2	0.7	250.9	289.8	287.0	P	218.3
Iron and steel	66,565	80,719	24,238	16,507	18,850	15,904	P	23,174	-27.2	16.6	3.3	-5.5	-28.2	-4.7	P	-12.4
Non-ferrous metals	260,561	316,766	82,034	91,036	81,123	74,664	P	62,854	-4.8	19.0	13.4	22.6	12.3	4.6	P	-23.3
Fabricated metal products	36,102	49,723	11,408	12,520	15,147	15,264	P	12,619	-19.1	24.1	21.4	26.2	11.2	22.5	P	6.2
General-purpose, production and business oriented machinery	1,302,804	1,612,431	412,917	433,813	438,747	474,535	P	458,413	-24.6	22.8	25.2	21.4	11.0	17.1	P	-1.2
Electrical machinery	5,384,899	5,875,487	1,494,356	1,265,956	1,338,573	1,309,340	P	1,284,367	-20.7	8.0	-0.8	-4.3	-16.4	-17.7	P	-15.5
Transportation equipment	3,933,066	4,779,444	1,196,296	1,279,547	1,198,049	1,222,222	P	1,176,874	-16.6	19.2	16.8	14.6	5.2	5.0	P	-1.5
Miscellaneous manufacturing industries	494,513	560,419	133,747	135,467	148,559	147,056	P	138,551	-13.7	11.5	5.2	2.7	-2.2	-7.4	P	-4.9

Acquisition of tangible fixed assets(excluding land)	Actual results (million yen)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	1,574,534	2,113,489	554,404	663,165	559,392	566,556	P	693,420	-43.9	28.0	34.3	47.2	22.7	17.0	P	22.3
Food and tobacco	32,523	67,369	14,623	32,585	13,387	13,105	P	20,383	-20.0	57.3	83.6	89.5	33.0	25.9	P	39.0
Textiles	18,446	18,202	6,560	4,155	4,787	5,898	P	7,996	-67.3	-1.8	25.2	6.8	32.6	43.4	P	17.7
Lumber, pulp, paper and paper products	9,167	14,169	4,790	4,663	14,712	4,283	P	5,267	-53.7	46.3	156.3	100.8	100.2	48.7	P	9.7
Chemicals	133,033	148,178	47,029	39,382	44,042	39,967	P	66,267	14.7	2.2	49.3	-24.0	32.2	28.9	P	37.4
Ceramic, stone and clay products	60,941	114,367	29,562	39,268	21,253	25,996	P	29,960	-44.1	34.9	44.1	68.2	-12.3	19.8	P	4.1
Iron and steel	11,604	12,758	2,614	4,449	5,098	3,909	P	4,883	-49.9	6.0	-15.5	136.4	81.2	21.9	P	36.6
Non-ferrous metals	29,629	36,657	8,071	9,229	6,244	7,745	P	8,656	-7.6	-1.5	15.1	-36.1	-51.8	11.8	P	3.7
Fabricated metal products	8,243	17,679	6,791	4,516	6,946	4,080	P	3,600	-47.1	63.9	165.9	89.5	114.9	2.2	P	-48.6
General-purpose, production and business oriented machinery	130,017	165,949	55,818	46,500	45,237	52,013	P	63,064	-38.9	25.5	61.8	39.2	67.7	39.2	P	6.0
Electrical machinery	319,791	489,666	131,769	133,356	105,532	104,814	P	117,163	-31.4	50.5	56.1	34.7	-2.1	-14.6	P	-15.2
Transportation equipment	730,130	923,732	221,473	321,855	269,564	259,688	P	339,945	-54.3	25.5	23.5	86.6	46.8	28.3	P	51.9
Miscellaneous manufacturing industries	91,010	104,763	25,304	23,207	22,590	45,058	P	26,236	-20.3	8.8	-26.5	-28.7	-37.6	22.3	P	1.6

Number of employees (the end of term)	Actual results (persons)								Year-on-year change (%)							
	FY2009	FY2010	FY2010		FY2011			FY2009	FY2010	FY2010		FY2011				
			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.		
Manufacturing industry in total	3,376,575	3,583,186	3,540,304	3,583,186	3,626,009	3,692,142	P	3,709,399	5.9	4.6	5.1	4.6	2.8	2.7	P	4.0
Food and tobacco	104,076	105,949	105,124	105,949	108,881	104,340	P	104,779	4.0	-0.7	2.3	-0.7	4.1	-0.6	P	-0.6
Textiles	85,166	84,670	84,698	84,670	84,841	86,420	P	86,617	-3.8	-1.3	-1.4	-1.3	-0.1	-0.3	P	0.3
Lumber, pulp, paper and paper products	21,157	24,714	22,935	24,714	25,072	22,628	P	23,032	3.1	-0.7	-1.2	-0.7	6.9	-6.2	P	-2.6
Chemicals	144,946	148,505	149,328	148,505	153,281	152,299	P	157,915	11.7	2.8	4.4	2.8	2.4	0.3	P	1.3
Ceramic, stone and clay products	88,730	98,864	97,456	98,864	99,648	102,999	P	103,672	0.7	8.0	6.8	8.0	4.1	6.7	P	6.5
Iron and steel	22,433	23,759	23,987	23,759	24,095	24,177	P	25,106	-4.0	3.7	5.8	3.7	1.5	-3.6	P	2.6
Non-ferrous metals	61,773	71,783	70,848	71,783	73,596	74,476	P	76,474	9.4	5.3	9.4	5.3	1.8	1.3	P	6.4
Fabricated metal products	44,093	53,220	52,389	53,220	59,115	56,671	P	57,913	0.2	6.8	6.6	6.8	3.9	-1.5	P	-0.4
General-purpose, production and business oriented machinery	331,367	365,677	365,020	365,677	380,273	391,355	P	388,791	6.0	9.6	8.4	9.6	7.9	5.3	P	3.6
Electrical machinery	1,164,670	1,178,132	1,166,548	1,178,132	1,169,867	1,184,096	P	1,159,857	9.4	0.9	2.0	0.9	-2.1	-1.4	P	0.3
Transportation equipment	1,038,544	1,143,913	1,121,366	1,143,913	1,154,649	1,197,103	P	1,234,491	3.9	8.4	8.5	8.4	6.5	7.4	P	9.5
Miscellaneous manufacturing industries	269,620	284,000	280,605	284,000	292,691	295,578	P	290,752	4.0	2.8	2.3	2.8	2.9	2.2	P	1.0







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\*Time series tables for past data are announced officially on the Web site for the Ministry of Economy, Trade and Industry.