

Quarterly Survey of Overseas Subsidiaries (Survey from July to September 2015)

~ Summary of the Results ~



December 25, 2015

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Ministry of Economy, Trade and Industry

Table of Contents

	Page
1 About the Quarterly Survey of Overseas Survey	
(1) Outline of the Survey -----	1
(2) Notes on Use -----	1
2 Overview -----	3
3 Results	
(1) Sales Results -----	5
(2) Capital Investment Results -----	7
(3) Number of Employees Results -----	9
4 Forecasts	
(1) Sales Forecasts (DI) -----	11
(2) Capital Investment Forecasts (DI) -----	12
(3) Number of Employees Forecasts (DI) -----	13
< Reference >	
• Excerpt from Statistics	
I - 1 Generalization table of actual results -----	15
I - 2 Breakdown list of actual results All regions -----	17
II - 1 Generalization table of forecast -----	19
Appendix table 3 Actual Results and DI in Key Countries -----	21
• Questionnaire -----	22

1 About the Quarterly Survey of Overseas Survey

(1) Outline of the Survey

I Purpose of the survey

The purpose of this survey is to promote flexible policymaking for both the economy and industry, by understanding the dynamic changes in the overseas activities of Japanese companies.

II Legal basis of the survey

The survey is conducted by the Ministry of Economy, Trade and Industry with approval under the Statistics Act.

III Date of the survey

The survey was based on the period ending on the last day of September 2015. (The deadline for submitting survey responses for this quarter was November 16, 2015.)

IV Coverage of the Survey

The survey covers Japanese companies that met all the following criteria as of the end of March 2015: All industries except finance, insurance, and real estate; companies with 100 million yen or more in capital; companies with 50 or more employees; companies with overseas subsidiaries.

This survey also targets overseas subsidiaries of the above Japanese parent companies (including overseas subsidiaries that were established during the term of the survey) that meet all of the following criteria as of the end of the surveyed quarter: manufacturing companies; companies with 50 or more employees; companies with 50% or more of their capital coming from parent companies, including both direct and indirect funds (such as funds provided via local subsidiaries).

V Method of the Survey

The survey was conducted via mail, using self-declarations submitted by Japanese parent companies.

VI Survey Items

The survey covers actual figures and Diffusion Index (business confidence) for sales, capital investment, and number of employees.

VII Response Rate

The responses to the survey for this quarter are summarized below:

Number of companies covered by the survey (overseas subsidiaries)	Number of companies that responded	Response rate [※]
5,174	4,172	80.6%

※Response rate it was calculated by the valid responses

(2) Notes on Use

I Adjustments to deal with gaps in reported values

Previously omitted parts were added, starting with the April–June quarter every year, resulting in a gap between results for current quarters and those for previous quarters. Therefore, comparisons between the current quarter and the corresponding quarter of the previous year are calculated and estimated by totaling the figures only for overseas subsidiaries (newly established companies included) continuously subject to the survey since the corresponding quarter of the previous year.

II Revisions to statistical data

Statistical data for the current quarter are preliminary results. They are revised at the time of publication of the survey report for the next quarter.

Annual revisions are conducted once a year at the time of publication of the survey report for the April–June quarter. Statistical data for the previous year were retroactively revised and fixed.

III Annotations in the statistical tables

- : Indicates values that were impossible to calculate.
- p : Indicates preliminary estimated values. Numerical values for this quarter are preliminary estimates, and may be revised in the succeeding quarter.
- x : Indicates that data is not being disclosed because there are only one or two overseas subsidiaries involved. Data may also be undisclosed when there are three or more companies, in order to avoid the risk of enabling the calculation of “x” from the data provided.
- r : Indicates changes from released figures (other than preliminary estimates) for the previous quarter. However, this mark is not attached when a change occurs due to compensation between fiscal years.

IV Tabulation method

Data for all companies covered by the survey is tabulated after estimating the results for companies that did not submit responses, based on the following formula in each region and sector (the number of employees given in the previous quarter is used in the case of employees). All items are estimated except the capital investment.

Estimated values for this quarter for companies not submitting data =

Value for the corresponding quarter in the previous year for relevant companies ×

Total values for this quarter for companies that submitted data both this quarter and in the same quarter of the previous year

Total values for the same quarter of the previous year for companies that submitted data both this quarter and in the same quarter of the previous year

V Classification of countries and regions

i North America

the United States and Canada

ii Asia

①ASEAN4: Indonesia, Thailand, the Philippines, and Malaysia

②NIEs3: Singapore, Taiwan, and Korea

③China: including Hong Kong

④Other Asian countries: India, Cambodia, Sri Lanka, Pakistan, Bangladesh, Brunei, Vietnam, Myanmar, and Laos

iii Europe:

Ireland, the United Kingdom, Italy, Ukraine, Austria, the Netherlands, Greece, Swiss, Sweden, Spain, Slovakia, the Czech Republic, Denmark, Germany, Turkey, Hungary, Finland, France, Bulgaria, Belgium, Poland, Portugal, Montenegro, Luxembourg, Romania, and Russia

iv Other:

Argentina, Israel, Uruguay, Egypt, El Salvador, Australia, Guatemala, Costa Rica, Columbia, Saudi Arabia, Samoa, Swaziland, Tanzania, Tunisia, Chile, Nigeria, New Zealand, Brazil, Venezuela, Peru, South Africa, Mexico, and Morocco

VI Regarding listed currencies

Amounts listed in local currencies are analyzed by converting them into U.S. dollars at the average exchange rate for the quarter announced by the IMF.

Exchange rates of major currencies against the U.S. dollars (average term rates published by IMF "IFS")

		FY2014			FY2015	
		Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.
Japan	Yen	104.33	114.53	119.09	121.33	122.25
ASEAN4	Indonesia (Rupiah)	11748.3	12247.2	12798.6	13133.8	13850.9
	Malaysia (Ringgit)	3.1936	3.3644	3.6190	3.6594	4.0600
	Philippines (Peso)	43.770	44.812	44.424	44.669	46.050
	Thailand (Baht)	32.095	32.711	32.651	33.263	35.250
NIEs3	Republic of Korea (Won)	1027.00	1087.20	1100.00	1097.10	1170.40
	Singapore (Singapore dollar)	1.2514	1.2950	1.3563	1.3435	1.3900
	Taiwan (New Taiwan dollar)	30.0640	30.8920	31.5920	30.9870	32.2060
China	People's Public of China (Yuan)	6.1601	6.1375	6.1374	6.1200	6.2600
	Hong Kong (Hong Kong dollar)	7.751	7.755	7.755	7.751	7.750
Europe	United Kingdom (Pound) [※]	1.669	1.583	1.515	1.533	1.550
	Euro Area (Euro)	0.7549	0.8006	0.8881	0.9055	0.9000

※U.S. dollars per U.K. pound

VII Industrial Classification

Industrial Classification is based on the Japan Standard Industrial Classification (JSIC).

Based on sales, the four major industry sectors out of the total of 12 are "Chemicals", "General-purpose machinery (general-purpose, production, and business-oriented machinery)", "Electrical machinery", and "Transportation equipment".

Industry Classification	Japan Standard Industrial Classification(Code)
FOOD AND TABACCO	Manufacture of food (09), manufacture of beverages, tobacco and feed (10)
TEXTILES	Manufacture of textile mill products (11)
LUMBER, PULP, PAPER AND PAPER PRODUCTS	Manufacture of lumber and wood products, except furniture (12), Manufacture of pulp, paper and paper products (14)
CHEMICALS	Manufacture of Chemical and allied products (16)
CERAMIC, STONE AND CLAY PRODUCTS	Manufacture of ceramic, stone and clay products (21)
IRON AND STEEL	Manufacture of iron and steel (22)
NON-FERROUS METALS	Manufacture of non-ferrous metals and products (23)
FABRICATED METAL PRODUCTS	Manufacture of fabricated metal products (24)
GENERAL-PURPOSE, PRODUCTION AND BUSINESS ORIENTED MACHINERY	Manufacture of general-purpose machinery (25), Manufacture of production machinery (26), Manufacture of business oriented machinery (27)
ELECTRICAL MACHINERY	Electronic parts, devices and electronic circuits (28), Manufacture of electrical machinery, equipment and supplies (29), Manufacture of information and communication electronics equipment (30)
TRANSPORTATION EQUIPMENT	Manufacture of transportation equipment (31)
MISCELLANEOUS MANUFACTURING INDUSTRIES	Manufacture of furniture and fixtures (13), Printing and allied industries (15), Manufacture of petroleum and coal products (17), Manufacture of plastic products, except otherwise classified (18), Manufacture of rubber products (19), Manufacture of tanning, leather products and fur skins (20), Miscellaneous manufacturing industries (32)

2 Overview

Fig. 2-1 Long-Term Trends in Sales, etc. of Overseas Subsidiaries

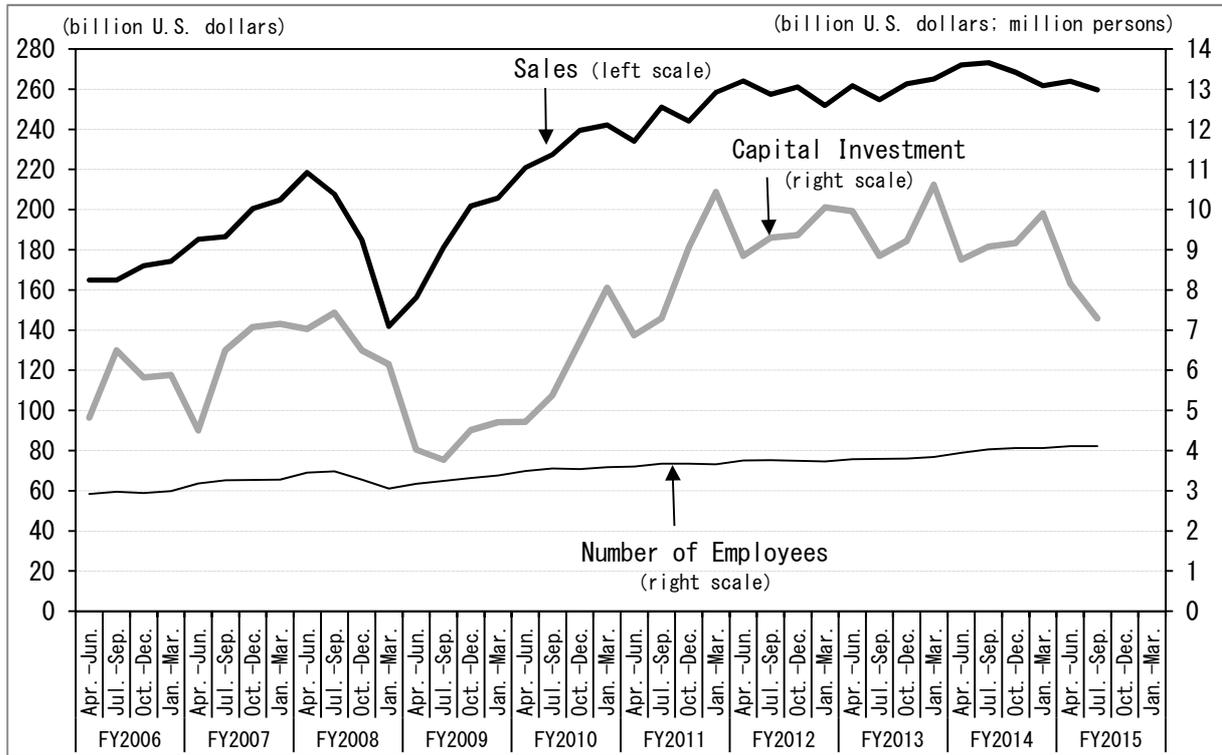


Fig. 2-2 Diffusion Index (DI) for Sales Forecast (Current DI and Next DI)

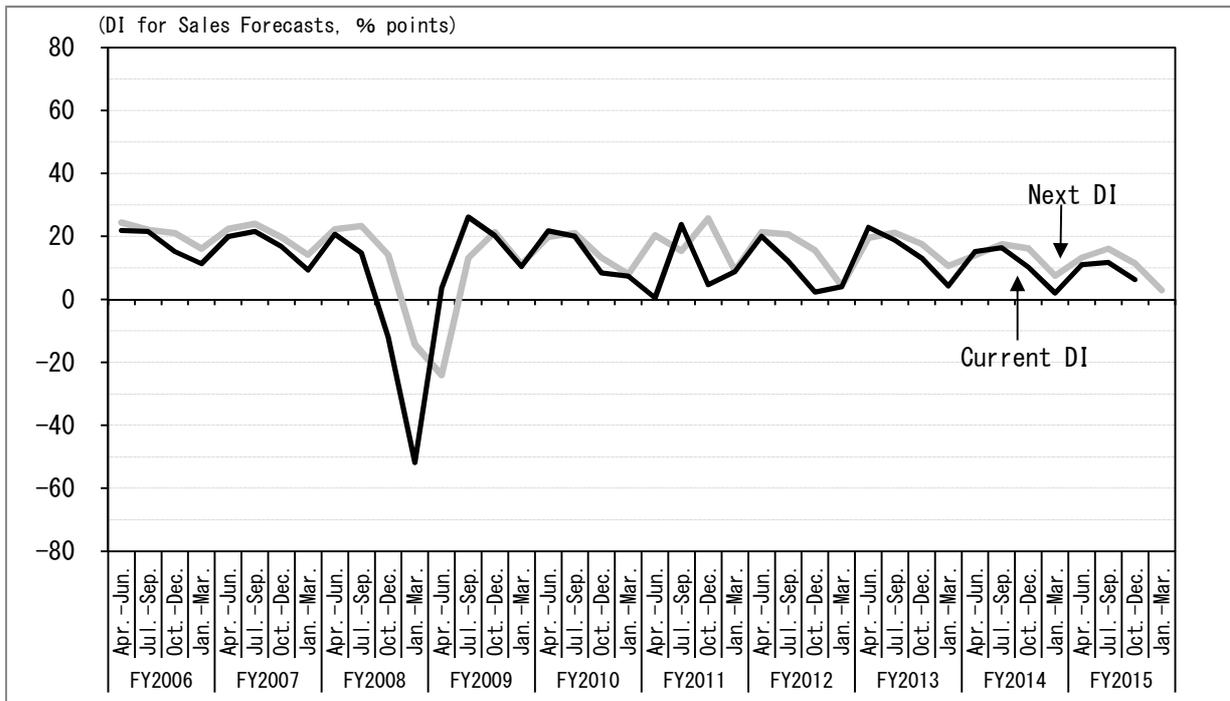


Fig. 2-3 Summary Table of the Survey

	Sales				Capital Investment				Number of Employees			
	Results		Forecasts	Forecasts	Results		Forecasts	Forecasts	Results		Forecasts	Forecasts
	Jul.-Sep. 2015		Current DI Oct.-Dec. 2015	Next DI Jan.-Mar. 2016	Jul.-Sep. 2015		Current DI Oct.-Dec. 2015	Next DI Jan.-Mar. 2016	End of Sep. 2015		Current DI Dec. 2015	Next DI Mar. 2016
	Billion USD	y/y % chg.	%points	%points	Billion USD	y/y % chg.	%points	%points	Mil. Persons	y/y % chg.	%points	%points
All Regions	259.7	-5.7	6.3	2.9	7.29	-21.5	13.6	-0.8	4.111	0.7	3.0	-0.8
Chemicals	19.7	-11.1	9.5	6.1	0.62	-0.1	12.9	5.5	0.169	-8.4	11.5	6.3
General-purpose machinery	22.5	-8.7	4.3	1.6	0.51	-6.7	12.1	0.0	0.436	1.6	5.6	1.9
Electrical machinery	43.2	-9.3	5.9	-0.9	0.95	-9.3	12.3	0.9	1.077	-1.6	-1.7	-5.4
Transportation equipment	135.3	-2.0	6.9	7.0	3.93	-29.2	19.7	-8.0	1.543	3.4	4.2	-1.0
North America	82.2	2.2	-1.6	13.5	1.94	-11.7	10.9	0.2	0.534	3.8	5.3	1.3
Chemicals	5.3	4.1	-5.0	2.5	0.12	45.3	12.9	6.2	0.025	3.2	19.0	9.5
General-purpose machinery	6.9	-4.9	1.6	11.7	0.08	-57.7	14.8	5.6	0.048	1.8	13.5	1.7
Electrical machinery	7.1	2.3	-6.3	16.6	0.07	-7.5	5.4	-10.8	0.056	5.9	2.0	6.1
Transportation equipment	49.1	4.1	-2.3	15.5	1.34	-17.2	15.9	-6.1	0.258	5.2	4.9	0.6
Asia	127.4	-7.9	7.3	-0.6	4.15	-23.5	14.2	-1.8	2.920	-0.6	2.2	-1.5
Chemicals	8.3	-20.4	13.1	5.2	0.42	3.4	14.6	5.2	0.110	-13.4	12.6	7.5
General-purpose machinery	12.3	-9.5	4.9	-2.0	0.37	30.0	11.5	-3.1	0.348	1.9	4.0	2.3
Electrical machinery	29.7	-11.0	5.0	-4.5	0.84	-5.2	13.8	0.4	0.948	-2.5	-3.6	-6.9
Transportation equipment	59.3	-1.9	8.5	2.9	1.79	-36.9	21.2	-9.6	0.913	2.0	5.4	-1.3
ASEAN 4	46.8	-8.3	6.9	4.1	1.88	-30.8	13.0	-0.5	1.167	1.6	0.9	-0.7
Chemicals	2.7	-19.1	18.9	10.8	0.24	25.9	15.7	7.3	0.044	1.4	12.2	7.8
General-purpose machinery	2.9	-0.8	0.0	5.4	0.10	23.8	10.0	-3.3	0.123	5.0	1.4	9.4
Electrical machinery	10.0	-7.1	3.4	-5.6	0.40	-5.4	16.9	6.5	0.366	1.4	-3.9	-3.9
Transportation equipment	24.5	-5.7	4.7	8.0	0.87	-44.4	12.6	-10.9	0.397	1.7	0.0	-4.2
NIEs 3	12.9	-15.0	-4.2	-8.5	0.41	11.8	15.3	5.3	0.138	-1.0	5.9	3.8
Chemicals	3.1	-20.3	-5.9	-1.9	0.07	-19.0	11.4	2.3	0.017	0.2	9.8	9.8
General-purpose machinery	1.7	2.1	12.1	-8.9	0.11	372.8	19.2	30.8	0.021	2.6	17.7	11.7
Electrical machinery	3.8	-11.7	-7.5	-13.2	0.05	-19.4	5.8	1.9	0.040	0.1	-5.6	-5.7
Transportation equipment	1.8	-16.7	-13.8	-21.4	0.05	-40.2	29.6	-3.8	0.018	-4.5	3.5	3.7
China (incl. Hong Kong)	55.6	-7.3	6.7	-4.2	1.29	-21.9	12.5	-5.2	1.141	-3.6	0.5	-5.5
Chemicals	2.0	-8.0	13.6	0.9	0.09	-24.7	13.8	4.0	0.034	-2.8	15.8	6.5
General-purpose machinery	6.9	-15.9	-1.2	-8.3	0.11	-6.6	7.4	-12.1	0.157	-0.9	1.8	-3.7
Electrical machinery	14.6	-14.3	7.8	-2.7	0.35	-3.8	12.7	-3.8	0.431	-6.6	-3.7	-11.5
Transportation equipment	24.9	1.9	13.4	1.7	0.51	-37.3	26.9	-9.3	0.295	-2.0	6.2	-0.9
Europe	31.1	-12.8	9.1	11.5	0.68	-13.8	12.5	6.0	0.363	4.8	4.7	1.5
Chemicals	5.7	-7.5	2.4	16.6	0.08	-38.8	5.2	2.6	0.032	1.6	2.4	0.0
General-purpose machinery	3.0	-9.7	5.1	8.4	0.06	-5.1	7.9	3.9	0.033	1.2	3.4	0.0
Electrical machinery	5.5	-11.6	22.2	13.9	0.03	-13.6	-3.6	7.2	0.040	-1.1	11.4	0.0
Transportation equipment	11.9	-16.1	6.5	11.5	0.36	-10.1	18.9	-1.5	0.171	6.4	-1.4	0.0

3 Results

(1) Sales Results

(i) By industry sector

- Sales results (as of July to September 2015) totaled \$259.7 billion (¥31.7446 trillion).

In a year-on-year comparison, this was a decrease of 5.7%, marking the fourth consecutive quarter of decrease.

- The four major sectors

Chemicals: down by 11.1% YoY, marking the third consecutive quarter of decrease.

General-purpose machinery: down by 8.7% YoY, marking the fourth consecutive quarter of decrease.

Electrical machinery: down by 9.3% YoY, marking the fifth consecutive quarter of decrease.

Transportation equipment: down by 2.0% YoY, marking the fourth consecutive quarter of decrease.

Fig. 3 - 1 - 1 Year-on-year changes of sales results

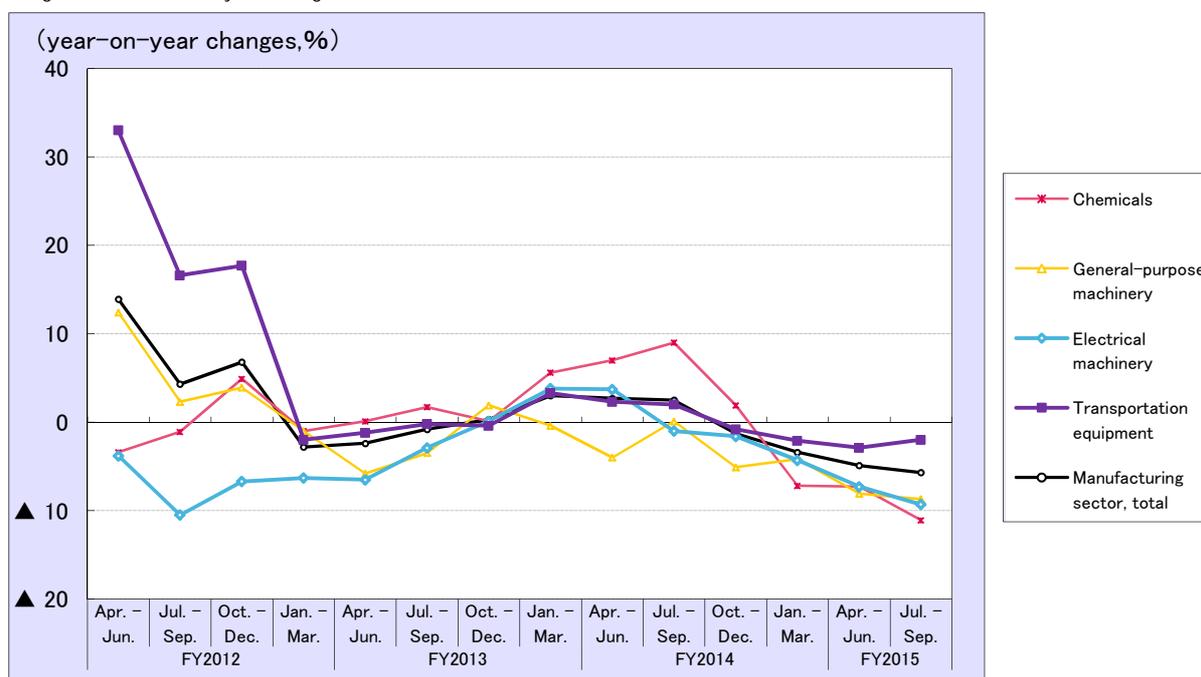
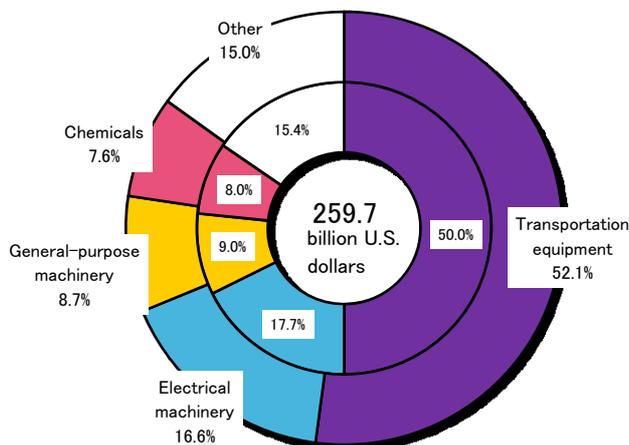


Fig. 3 - 1 - 2 Composition ratio of sales results

※The outer parts of the pie chart represent data for this quarter, the inner parts the same quarter year before while the core part shows the results of this quarter. The totals may not match due to rounding.



(ii) By region

- North America: 31.6% of total sales in all regions

Sales results totaled \$82.2 billion, up by 2.2% YoY, marking the ninth consecutive quarter of increase.

- Asia: 49.1% of total sales in all regions

Sales results totaled \$127.4 billion, down by 7.9% YoY, marking the sixth consecutive quarter of decrease.

China (down by 7.3% YoY) marked the fourth consecutive quarter of decrease.

- Europe: 12.0% of total sales in all regions

Sales results totaled \$31.1 billion, down by 12.8% YoY, marking the fourth consecutive quarter of decrease.

Fig. 3 - 1 - 3 Year-on-year changes of sales results

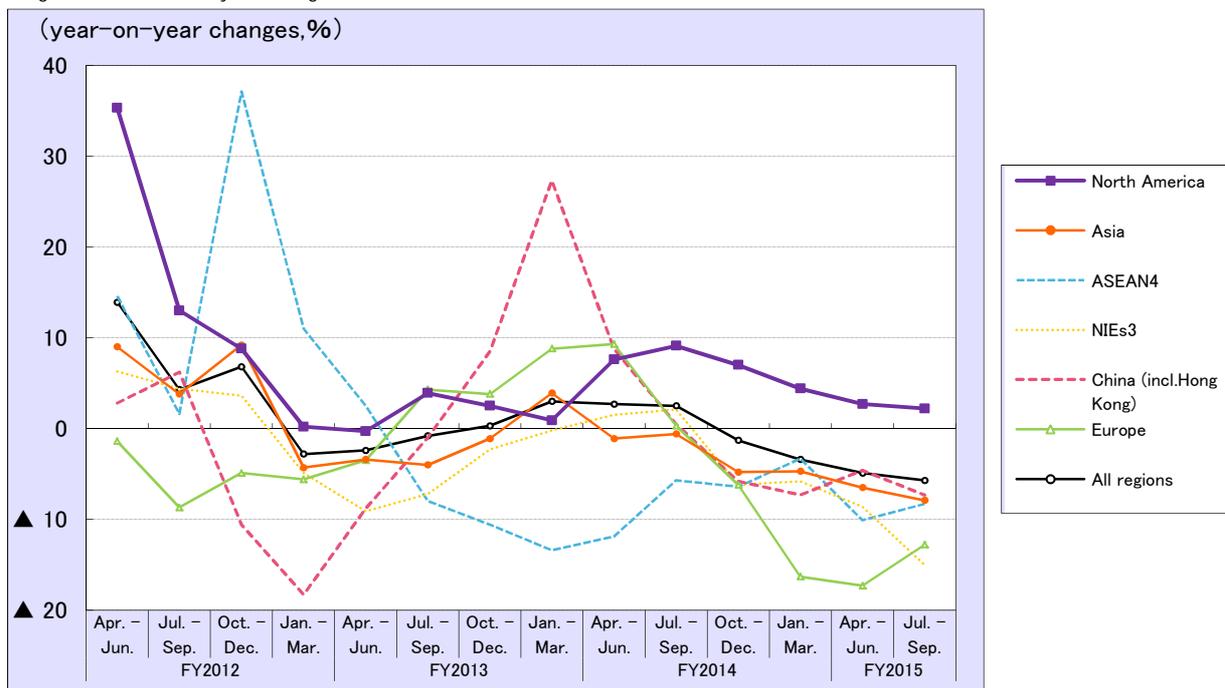
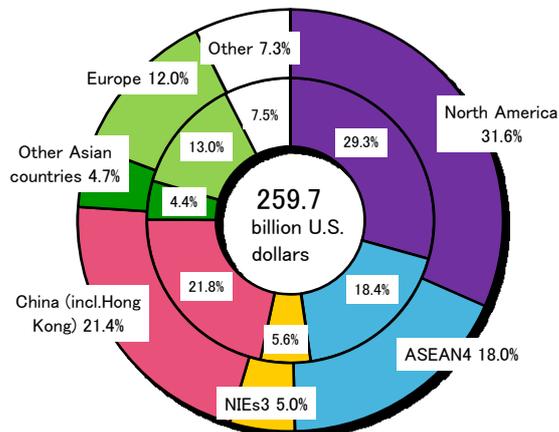


Fig. 3 - 1 - 4 Composition ratio of sales results

※The outer parts of the pie chart represent data for this quarter, the inner parts the same quarter year before while the core part shows the results of this quarter. The totals may not match due to rounding.



(2) Capital Investment Results (Acquisition of tangible fixed assets in this term(excluding land))

(i) By industry sector

- Capital investment results (as of July to September 2015) totaled \$7.29 billion (¥891.5 billion). This was a year-on-year decrease of 21.5%, marking the sixth consecutive quarter of decrease.
- The four major sectors
 - Chemicals: down by 0.1% YoY, marking the third consecutive quarter of decrease.
 - General-purpose machinery: down by 6.7% YoY, marking the second consecutive quarter of decrease.
 - Electrical machinery: down by 9.3% YoY, marking the first decrease in fifth quarters.
 - Transportation equipment: down by 29.2% YoY, marking the sixth consecutive quarter of decrease.

Fig. 3 - 2 - 1 Year-on-year changes of capital investment results

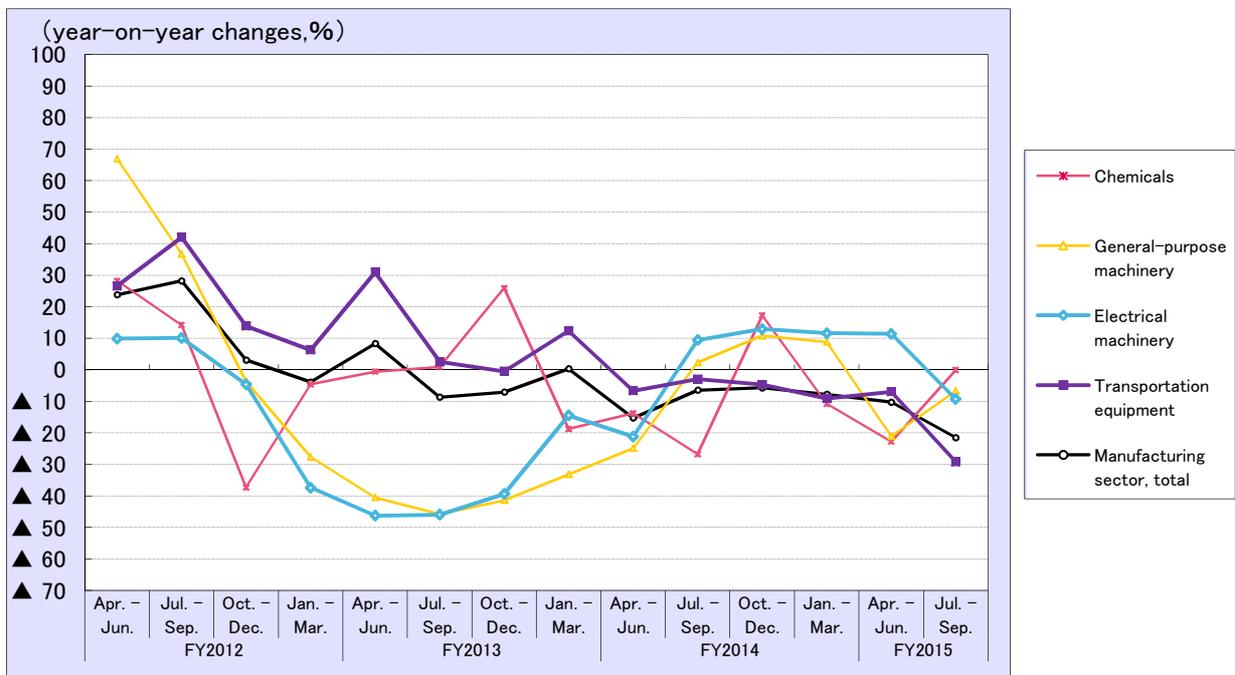
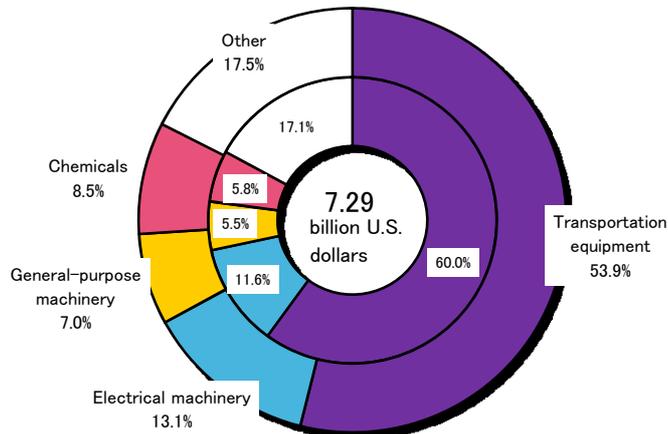


Fig. 3 - 2 - 2 Composition ratio of capital investment results

※The outer parts of the pie chart represent data for this quarter, the inner parts the same quarter year before while the core part shows the results of this quarter. The totals may not match due to rounding.



(ii) By region

- North America: 26.6% of total capital investment in all regions

Capital investment results totaled \$1.94 billion, down by 11.7% YoY, marking the second consecutive quarter of decrease.

- Asia: 57.0% of total capital investment in all regions

Capital investment results totaled \$4.15 billion, down by 23.5% YoY, marking the eleventh consecutive quarter of decrease.

China (down by 21.9% YoY) marked the third consecutive quarter of decrease.

- Europe: 9.3% of total capital investment in all regions

Capital investment results totaled \$0.68 billion, down by 13.8% YoY, marking the fifth consecutive quarter of decrease.

Fig. 3 - 2 - 3 Year-on-year changes of capital investment results

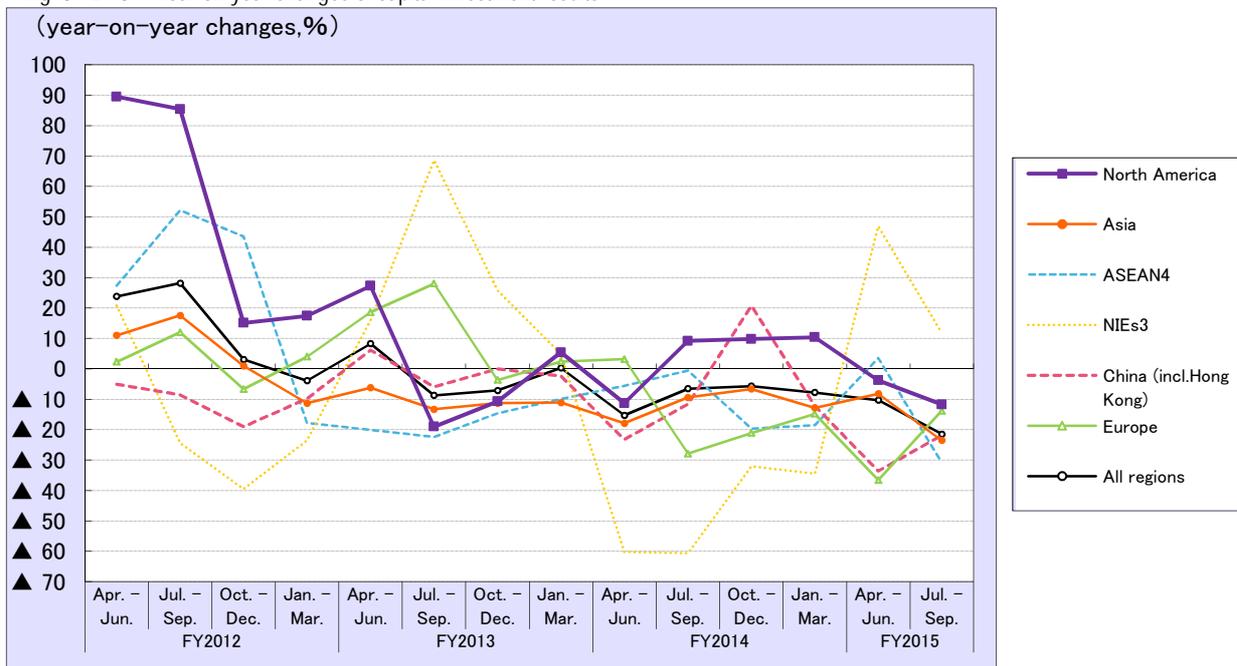
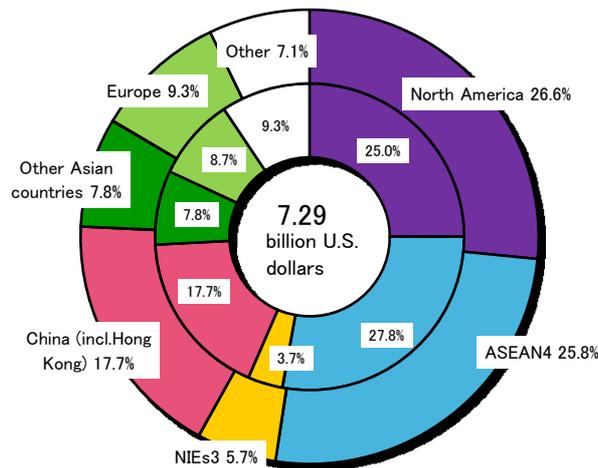


Fig. 3 - 2 - 4 Composition ratio of capital investment results

※The outer parts of the pie chart represent data for this quarter, the inner parts the same quarter year before while the core part shows the results of this quarter. The totals may not match due to rounding.



(3) Number of Employees Results

(i) By industry sector

- The number of employees (as of the end of September 2015) totaled 4.111 million.
This was a year-on-year increase of 0.7%, marking the seventh consecutive quarter of increase.
- The major four sectors
 - Chemicals: down by 8.4% YoY, marking the third consecutive quarter of decrease.
 - General-purpose machinery: up by 1.6% YoY, marking the third consecutive quarter of increase.
 - Electrical machinery: down by 1.6% YoY, marking the second consecutive quarter of decrease.
 - Transportation equipment: up by 3.4% YoY, marking the twenty-third consecutive quarter of increase.

Fig. 3 - 3 - 1 Year-on-year changes of number of employees results

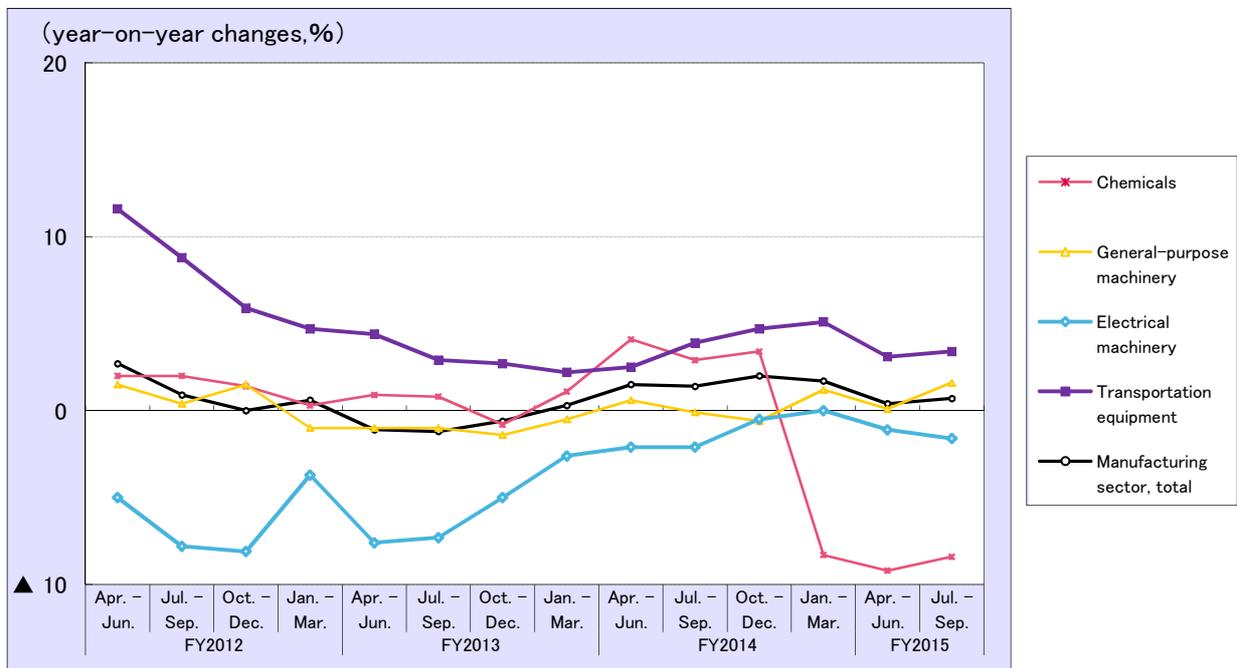
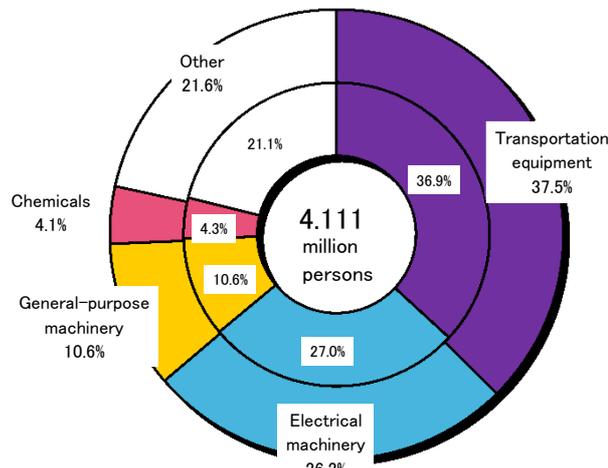


Fig. 3 - 3 - 2 Composition ratio of number of employees results

※ The outer parts of the pie chart represent data for this quarter, the inner parts the same quarter year before while the core part shows the results of this quarter. The totals may not match due to rounding.



(ii) By region

- North America: 13.0% of the total number of employees in all regions

The number of employees results totaled 0.534 million, up by 3.8% YoY, marking the seventeenth consecutive quarter of increase.

- Asia: 71.0% of the total number of employees in all regions

The number of employees results totaled 2.920 million, down by 0.6% YoY, marking the second consecutive quarter of decrease.

China (down by 3.6% YoY) marked the fifteenth consecutive quarter of decrease.

- Europe: 8.8% of the total number of employees in all regions

The number of employees results totaled 0.363 million, up by 4.8% YoY, marking the ninth consecutive quarter of increase.

Fig. 3 - 3 - 3 Year-on-year changes of number of employees results

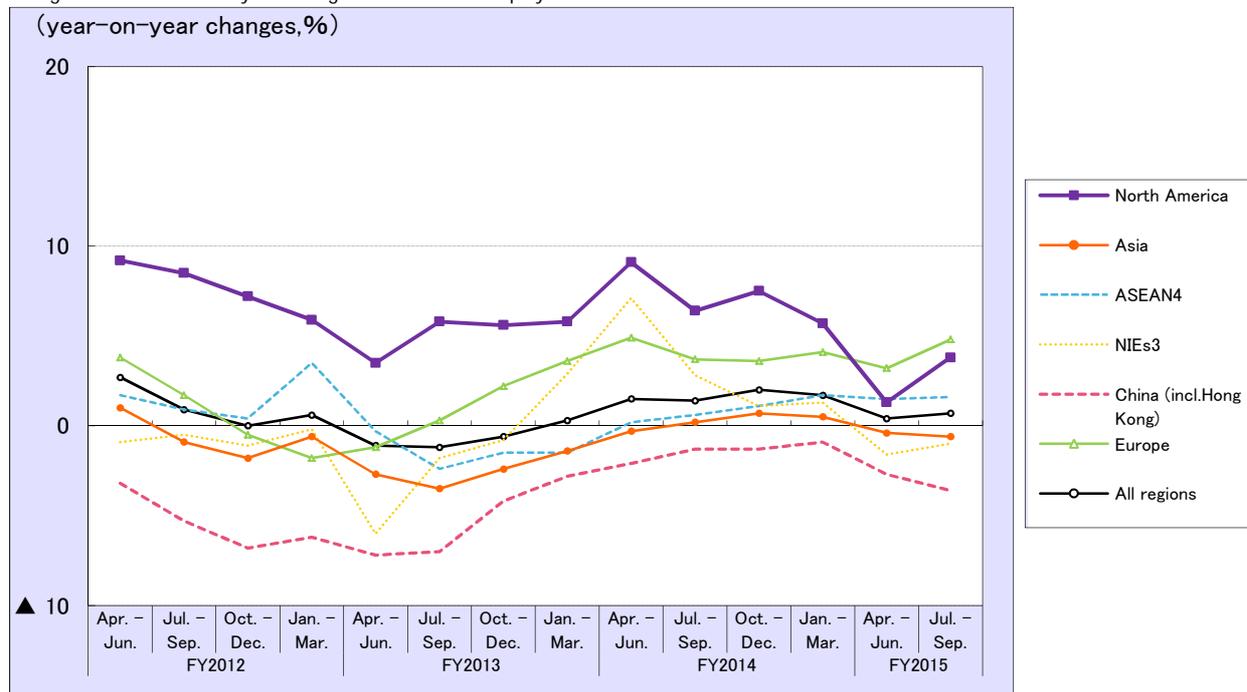
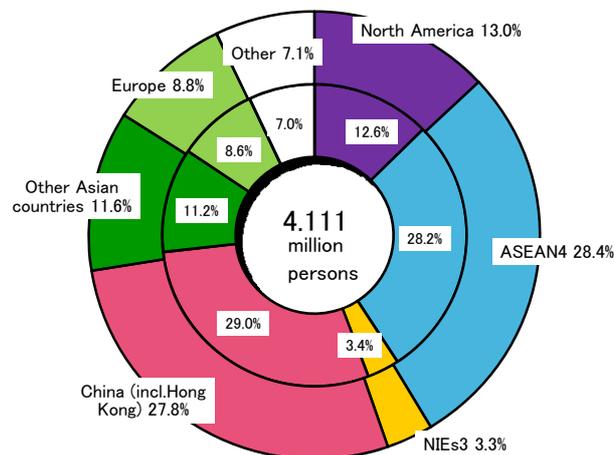


Fig. 3 - 3 - 4 Composition ratio of number of employees results

※The outer parts of the pie chart represent data for this quarter, the inner parts the same quarter year before while the core part shows the results of this quarter. The totals may not match due to rounding.



4 Forecasts

(1) Sales Forecasts (DI)

- Current DI¹ (October–December 2015) posted 6.3, marking the twenty-seventh consecutive quarter of positive figures.
(Down by 3.9 points YoY)

Next DI (January–March 2016) posted 2.9, marking the twenty-seventh consecutive quarter of positive figures.
(Down by 4.6 points YoY)

- By industry sector, Transportation equipment, etc, posted positive next DI.
By region, North America, etc, posted positive figures.

Fig. 4 - 1 - 1 Sales forecasts (all regions)

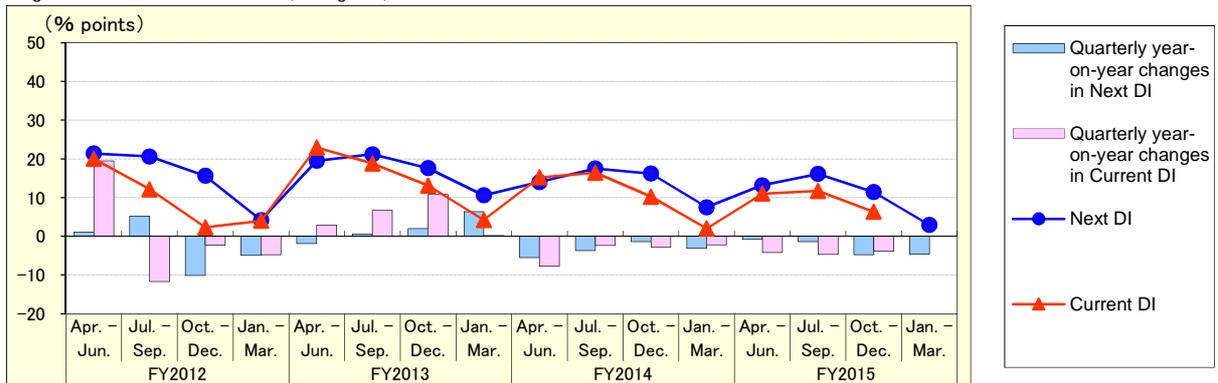


Fig. 4 - 1 - 2 Next DI for sales (by industry sector)

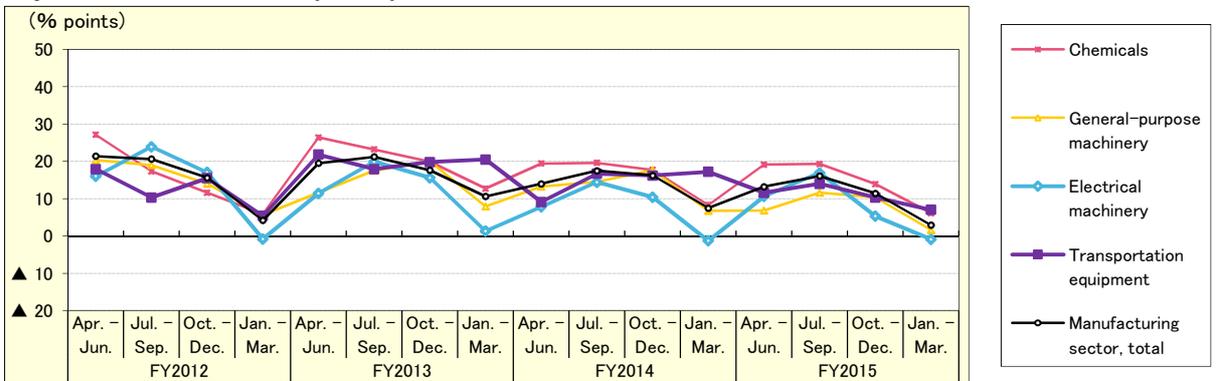
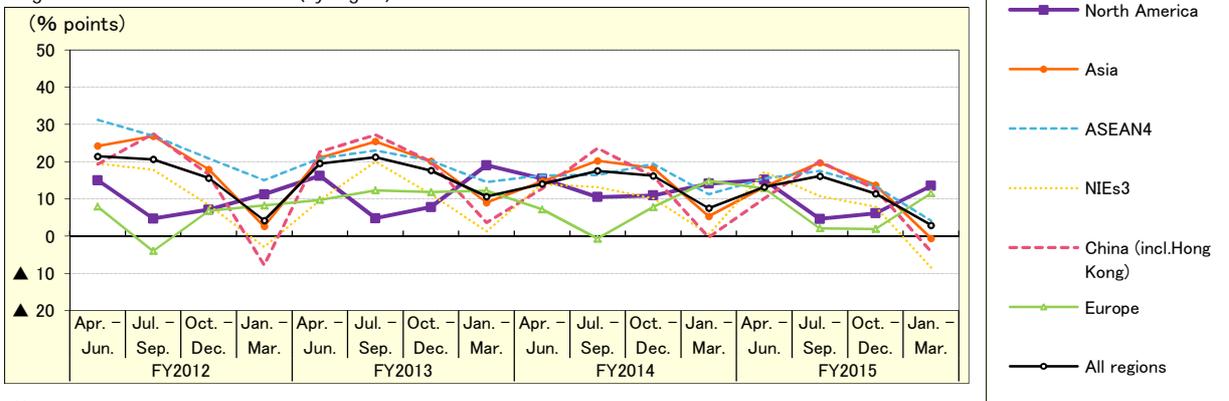


Fig. 4 - 1 - 3 Next DI for sales (by region)



Note: 1.

Diffusion Index (DI) = [Proportion of companies that responded that they expect an increase] – [Proportion of companies that responded that they expect a decrease]

(2) Capital Investment Forecasts (DI) (Acquisition of tangible fixed assets in this term(excluding land))

- Current DI (October–December 2015) posted 13.6, marking the twenty-sixth consecutive quarter of positive figures.
(Up by 2.6 points YoY)
- Next DI (January–March 2016) posted -0.8, marking the first decrease in twenty-sixth quarter of negative figures.
(Down by 4.1 points YoY)
- By industry sector, Transportation equipment, posted negative next DI.
- By region, China, etc, posted negative figures.

Fig. 4 - 2 - 1 Capital investment forecasts (all regions)

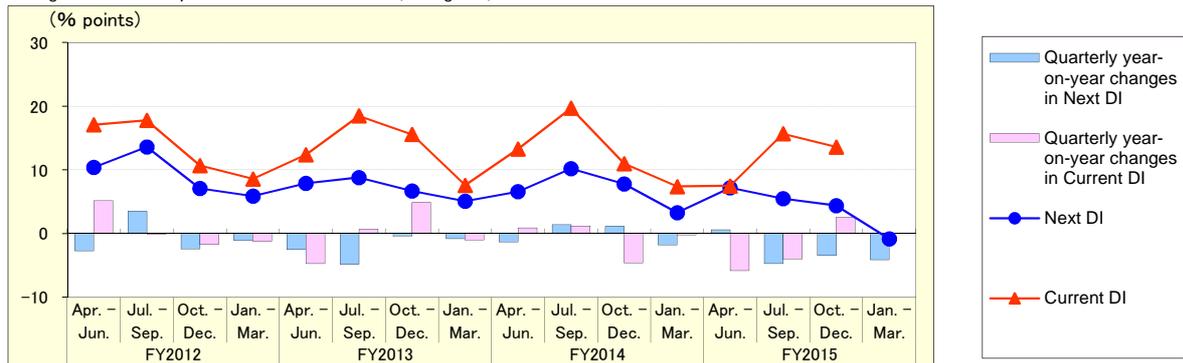


Fig. 4 - 2 - 2 Next DI for capital investment (by industry sector)

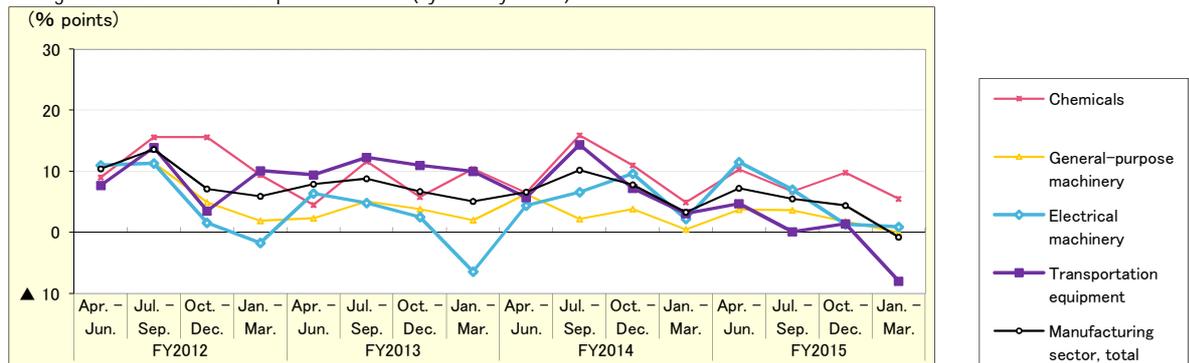
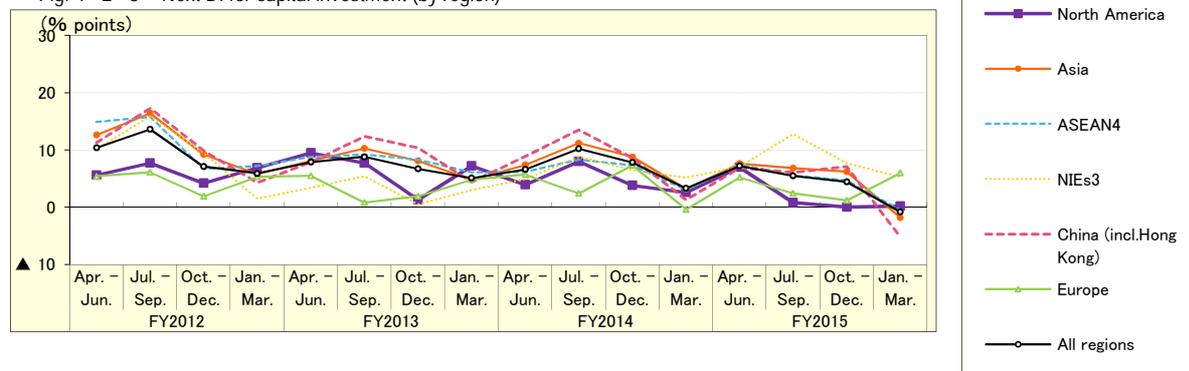


Fig. 4 - 2 - 3 Next DI for capital investment (by region)



(3) Number of Employees Forecasts (DI)

- Current DI (as of the end of December 2015) posted 3.0, marking the twenty-sixth consecutive quarter of positive figures.
 (Down by 3.1 points YoY)
 Next DI (as of the end of March 2016) posted -0.8, marking the first decrease in twenty-sixth quarter of negative figures.
 (Down by 3.6 points YoY)
 - By industry sector, Electrical machinery, etc, posted negative next DI.
 By region, China, etc, posted negative figures.

Fig. 4 - 3 - 1 Number of employees forecasts (all regions)

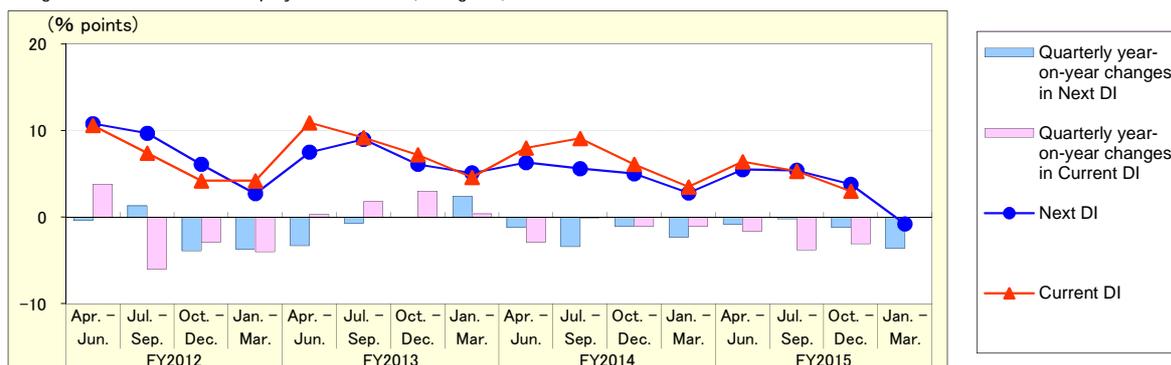


Fig. 4 - 3 - 2 Next DI for number of employees (by industry sector)

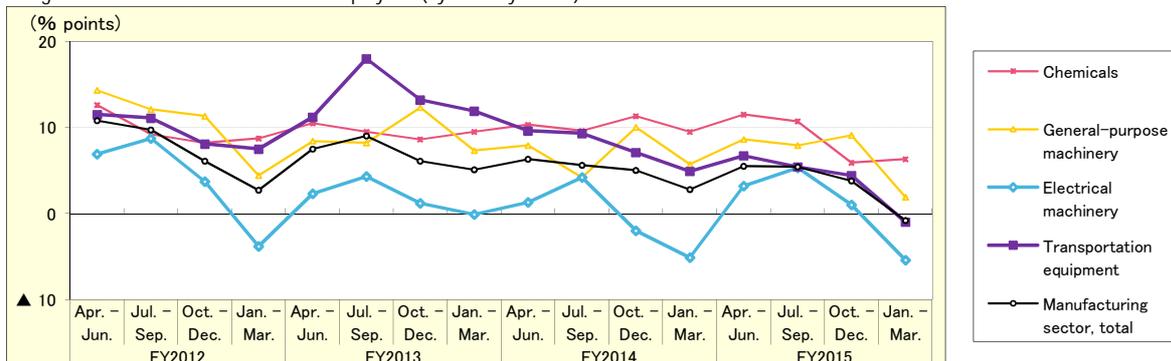
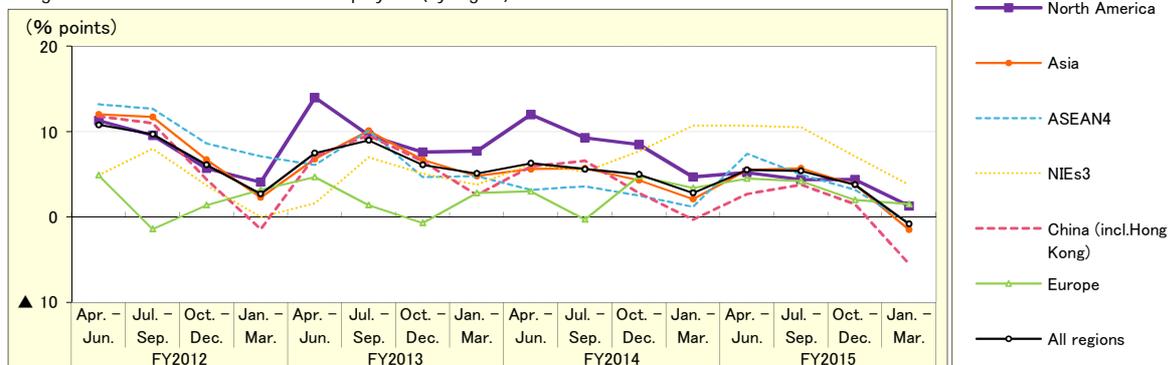


Fig. 4 - 3 - 3 Next DI for number of employees (by region)



< Reference >

Excerpt from Statistics

I – 1. Generalization table of actual results

Units (Values = US\$10,000; Number of employees = persons; year-on-year change = %)

All regions	Actual results							Year-on-year change								
	FY2013	FY2014	FY2014			FY2015		FY2013	FY2014	FY2014			FY2015			
			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.		
Sales	104,427,230	107,546,854	27,317,609	26,848,841	26,167,235	26,391,765	P	25,966,932	0.0	0.1	2.5	-1.3	-3.4	-4.9	P	-5.7
Local Sales	73,754,472	76,425,697	19,271,823	19,001,810	18,845,161	19,013,577	P	18,699,521	0.1	0.7	3.0	-0.4	-2.3	-3.4	P	-3.9
Sales to Japan	10,181,889	10,360,725	2,695,589	2,655,780	2,444,355	2,425,982	P	2,468,534	-1.6	-1.6	-0.2	-5.2	-5.2	-8.1	P	-9.4
Sales to countries other than Japan	20,490,869	20,760,432	5,350,197	5,191,251	4,877,719	4,952,206	P	4,798,876	0.3	-1.2	2.1	-2.5	-6.9	-9.1	P	-10.3
Acquisition of tangible fixed assets (excluding land)	3,865,593	3,691,213	908,317	916,371	990,783	815,516	P	729,265	-1.9	-9.0	-6.5	-5.7	-7.8	-10.3	P	-21.5
Number of employees(the end of term)	3,843,111	4,060,818	4,028,267	4,064,498	4,060,818	4,110,613	P	4,111,447	0.3	1.7	1.4	2.0	1.7	0.4	P	0.7

North America	Actual results							Year-on-year change								
	FY2013	FY2014	FY2014			FY2015		FY2013	FY2014	FY2014			FY2015			
			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.		
Sales	29,810,578	32,344,315	8,017,100	8,045,145	8,068,121	8,567,538	P	8,216,495	1.7	7.0	9.1	7.0	4.4	2.7	P	2.2
Local Sales	26,938,912	29,352,709	7,256,520	7,312,465	7,343,115	7,819,779	P	7,490,273	1.9	7.4	8.9	7.6	5.4	3.9	P	3.2
Sales to Japan	501,658	556,974	144,126	129,286	127,022	137,930	P	143,152	-3.7	8.0	16.9	-1.1	-5.5	-15.0	P	-2.9
Sales to countries other than Japan	2,370,008	2,434,631	616,454	603,394	597,985	609,829	P	583,070	0.1	1.6	9.2	1.5	-5.7	-8.0	P	-8.2
Acquisition of tangible fixed assets (excluding land)	932,727	1,002,203	226,886	227,927	303,352	237,823	P	193,662	0.3	3.7	9.2	9.8	10.4	-3.8	P	-11.7
Number of employees(the end of term)	486,130	522,831	508,759	515,302	522,831	527,150	P	534,198	5.8	5.7	6.4	7.5	5.7	1.3	P	3.8

Asia	Actual results							Year-on-year change								
	FY2013	FY2014	FY2014			FY2015		FY2013	FY2014	FY2014			FY2015			
			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.		
Sales	53,069,597	53,373,361	13,704,049	13,373,933	13,075,407	12,702,786	P	12,744,714	-1.2	-2.8	-0.6	-4.8	-4.7	-6.5	P	-7.9
Local Sales	33,021,182	32,937,270	8,400,634	8,186,217	8,228,531	7,881,455	P	7,997,098	-0.7	-3.4	-1.0	-5.2	-4.5	-6.1	P	-6.4
Sales to Japan	9,280,008	9,416,809	2,434,510	2,439,721	2,238,480	2,202,767	P	2,237,436	-1.2	-1.9	-1.2	-4.8	-4.5	-7.0	P	-9.0
Sales to countries other than Japan	10,768,407	11,019,282	2,868,905	2,747,995	2,608,396	2,618,564	P	2,510,181	-2.9	-1.6	1.2	-3.2	-5.2	-7.2	P	-11.7
Acquisition of tangible fixed assets (excluding land)	2,136,540	1,990,826	517,957	534,745	478,388	441,211	P	415,490	-10.5	-11.7	-9.4	-6.6	-12.8	-8.2	P	-23.5
Number of employees(the end of term)	2,750,829	2,902,966	2,891,444	2,914,965	2,902,966	2,935,943	P	2,920,385	-1.4	0.5	0.2	0.7	0.5	-0.4	P	-0.6

ASEAN 4	Actual results							Year-on-year change								
	FY2013	FY2014	FY2014			FY2015		FY2013	FY2014	FY2014			FY2015			
			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.		
Sales	20,416,407	19,867,686	5,020,226	4,996,973	4,887,922	4,634,754	P	4,678,543	-7.4	-7.0	-5.7	-6.4	-3.3	-10.1	P	-8.3
Local Sales	12,635,876	11,596,233	2,923,514	2,904,535	2,884,033	2,622,511	P	2,700,087	-8.2	-11.3	-9.7	-9.3	-5.5	-12.9	P	-9.7
Sales to Japan	3,102,368	3,285,657	844,787	871,847	799,846	773,103	P	793,392	-5.6	-0.8	0.4	-3.2	1.1	-4.5	P	-7.1
Sales to countries other than Japan	4,678,162	4,985,796	1,251,925	1,220,590	1,204,042	1,239,140	P	1,185,064	-6.5	0.6	1.3	-0.8	-0.5	-6.6	P	-6.0
Acquisition of tangible fixed assets (excluding land)	997,523	936,491	252,894	232,962	221,301	243,226	P	188,351	-16.8	-11.6	-0.6	-19.7	-18.5	3.5	P	-30.8
Number of employees(the end of term)	1,054,278	1,151,233	1,135,899	1,144,573	1,151,233	1,165,432	P	1,166,640	-1.5	1.7	0.6	1.1	1.7	1.5	P	1.6

NIEs3	Actual results							Year-on-year change								
	FY2013	FY2014	FY2014			FY2015		FY2013	FY2014	FY2014			FY2015			
			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.		
Sales	5,797,336	5,849,378	1,536,300	1,447,340	1,388,680	1,352,103	P	1,285,926	-4.9	-2.1	2.1	-6.2	-5.8	-8.6	P	-15.0
Local Sales	3,280,314	3,341,780	863,946	837,455	795,903	778,249	P	748,937	-5.2	-0.7	2.5	-4.3	-3.3	-8.1	P	-13.7
Sales to Japan	747,858	703,434	179,203	178,077	178,085	166,842	P	169,509	-3.8	-8.7	-10.7	-14.0	-3.0	-1.5	P	-2.5
Sales to countries other than Japan	1,769,164	1,804,165	493,151	431,808	414,692	407,011	P	367,480	-4.7	-2.3	6.9	-7.1	-12.1	-12.5	P	-21.7
Acquisition of tangible fixed assets (excluding land)	204,686	118,133	33,322	34,126	25,963	46,479	P	41,235	28.6	-48.7	-60.6	-32.1	-34.5	46.9	P	11.8
Number of employees(the end of term)	137,726	136,834	137,330	136,531	136,834	137,604	P	137,512	2.9	1.3	2.8	1.1	1.3	-1.6	P	-1.0

China (including Hong Kong)	Actual results							Year-on-year change							
	FY2013	FY2014	FY2014			FY2015			FY2013	FY2014	FY2014			FY2015	
			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	
Sales	22,639,012	22,915,059	5,942,456	5,709,320	5,608,328	5,516,665	P 5,560,617	5.5	-1.3	0.5	-5.8	-7.3	-4.6	P -7.3	
Local Sales	14,444,341	14,917,181	3,852,940	3,655,295	3,744,047	3,676,481	P 3,743,042	8.7	-0.2	2.3	-5.7	-7.2	-3.0	P -4.3	
Sales to Japan	4,785,426	4,749,040	1,232,178	1,210,526	1,096,502	1,092,594	P 1,079,477	0.1	-1.9	-0.8	-5.4	-8.8	-11.1	P -13.4	
Sales to countries other than Japan	3,409,245	3,248,838	857,338	843,499	767,779	747,591	P 738,097	1.4	-5.1	-4.8	-6.5	-5.7	-3.4	P -12.6	
Acquisition of tangible fixed assets (excluding land)	663,711	652,880	160,785	211,983	141,768	100,950	P 128,937	-0.5	-6.4	-11.6	20.8	-12.2	-33.6	P -21.9	
Number of employees(the end of term)	1,145,327	1,165,151	1,168,117	1,173,089	1,165,151	1,166,016	P 1,141,333	-2.8	-0.9	-1.3	-1.3	-0.9	-2.7	P -3.6	

Other Asian countries	Actual results							Year-on-year change							
	FY2013	FY2014	FY2014			FY2015			FY2013	FY2014	FY2014			FY2015	
			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	
Sales	4,216,842	4,741,239	1,205,067	1,220,301	1,190,477	1,199,264	P 1,219,628	3.9	8.7	14.5	10.0	4.4	2.9	P -1.2	
Local Sales	2,660,650	3,082,076	760,234	788,932	804,547	804,214	P 805,031	0.8	13.3	18.9	14.3	12.3	7.9	P 3.8	
Sales to Japan	644,356	678,679	178,342	179,271	164,047	170,227	P 195,057	17.9	0.0	-1.2	1.2	-2.4	3.7	P 4.8	
Sales to countries other than Japan	911,836	980,484	266,491	252,098	221,883	224,822	P 219,539	4.5	1.3	14.4	3.7	-13.9	-14.0	P -19.2	
Acquisition of tangible fixed assets (excluding land)	270,620	283,322	70,956	55,674	89,356	50,556	P 56,966	-23.2	3.5	12.3	-4.1	16.9	-18.0	P -16.6	
Number of employees(the end of term)	413,498	449,748	450,098	460,772	449,748	466,891	P 474,900	1.4	0.9	2.3	4.8	0.9	1.5	P 1.6	

Europe	Actual results							Year-on-year change							
	FY2013	FY2014	FY2014			FY2015			FY2013	FY2014	FY2014			FY2015	
			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	
Sales	13,991,187	14,098,340	3,550,475	3,479,066	3,207,698	3,199,462	P 3,108,026	3.2	-3.5	0.3	-6.2	-16.3	-17.3	P -12.8	
Local Sales	7,431,708	7,614,003	1,922,029	1,841,244	1,729,721	1,717,984	P 1,656,873	1.9	-4.9	-0.4	-8.3	-20.4	-19.4	P -14.3	
Sales to Japan	268,396	255,122	65,753	62,406	55,256	58,554	P 63,112	-3.7	-5.2	6.2	-17.2	-17.0	-19.6	P -4.0	
Sales to countries other than Japan	6,291,083	6,229,215	1,562,693	1,575,417	1,422,721	1,422,924	P 1,388,042	5.1	-1.8	0.8	-3.2	-11.1	-14.6	P -11.3	
Acquisition of tangible fixed assets (excluding land)	392,667	349,582	78,614	77,902	95,301	62,735	P 68,005	10.0	-15.6	-27.9	-21.1	-14.8	-36.6	P -13.8	
Number of employees(the end of term)	336,366	354,580	345,665	350,211	354,580	359,413	P 363,461	3.6	4.1	3.7	3.6	4.1	3.2	P 4.8	

Other	Actual results							Year-on-year change							
	FY2013	FY2014	FY2014			FY2015			FY2013	FY2014	FY2014			FY2015	
			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	
Sales	7,555,868	7,730,839	2,045,985	1,950,696	1,816,009	1,921,979	P 1,897,697	-3.5	-0.2	2.7	0.4	-2.4	-3.2	P -8.9	
Local Sales	6,362,671	6,521,715	1,692,640	1,661,884	1,543,795	1,594,359	P 1,555,278	-4.9	-0.1	2.7	1.1	-2.2	-3.8	P -9.7	
Sales to Japan	131,826	131,820	51,201	24,367	23,597	26,731	P 24,835	-12.6	-14.8	-4.8	-24.9	-22.2	-18.4	P -54.8	
Sales to countries other than Japan	1,061,371	1,077,303	302,144	264,446	248,616	300,888	P 317,584	7.5	1.2	3.2	-1.0	-1.7	2.1	P 2.3	
Acquisition of tangible fixed assets (excluding land)	403,659	348,601	84,860	75,797	113,742	73,748	P 52,108	47.5	-17.2	0.5	-17.1	-19.2	-10.3	P -41.8	
Number of employees(the end of term)	269,786	280,441	282,399	284,020	280,441	288,107	P 293,403	6.1	4.6	1.9	3.3	4.6	2.6	P 4.3	

Note: Some of the companies to be surveyed are added and replaced before the survey for the every quarter of April - June. Changes from the same quarter in the previous year are calculated or estimated on the basis of figures collected from local subsidiaries that were also surveyed the year before. So the figures are usually different from those calculated on the basis of actual results.

I – 2. Breakdown list of actual results All regions

Sales	Actual results (US\$10,000)							Year-on-year change (%)						
	FY2013	FY2014	FY2014			FY2015		FY2013	FY2014	FY2014			FY2015	
			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.
Manufacturing industry in total	104,427,230	107,546,854	27,317,609	26,848,841	26,167,235	26,391,765	P 25,966,932	0.0	0.1	2.5	-1.3	-3.4	-4.9	P -5.7
Food and tobacco	2,614,177	2,907,226	816,652	687,072	636,364	743,750	P 768,269	6.2	9.4	22.5	-1.4	-1.9	-4.1	P -7.1
Textiles	800,733	786,420	201,860	198,175	180,009	204,587	P 182,947	1.9	-1.5	1.1	-0.8	-8.8	-2.3	P -9.7
Lumber, pulp, paper and paper products	631,656	828,552	218,196	217,350	218,650	231,150	P 220,910	-1.9	-4.1	-0.2	-10.1	-6.3	-9.6	P -19.5
Chemicals	8,083,428	8,398,016	2,185,900	2,095,586	1,930,238	2,026,040	P 1,972,217	1.8	2.6	9.0	1.9	-7.2	-7.3	P -11.1
Ceramic, stone and clay products	1,871,097	1,938,354	498,501	480,413	452,246	480,667	P 473,013	-3.0	-3.5	4.5	-7.7	-8.9	-6.3	P -8.6
Iron and steel	1,311,575	1,455,833	376,948	365,282	326,188	348,447	P 329,842	1.4	4.1	10.1	2.7	-6.7	-11.5	P -12.5
Non-ferrous metals	1,519,376	1,631,368	424,281	399,831	387,232	397,719	P 338,682	-8.0	6.9	12.5	4.2	3.5	-11.7	P -26.1
Fabricated metal products	845,529	870,828	222,201	227,482	202,046	211,040	P 209,525	14.9	-0.3	-1.5	-1.4	-4.7	-5.6	P -7.5
General-purpose, production and business oriente machinery	9,392,215	9,484,307	2,453,073	2,376,695	2,337,085	2,242,338	P 2,246,839	-2.0	-3.3	0.1	-5.1	-4.2	-8.1	P -8.7
Electrical machinery	18,931,700	18,839,844	4,822,534	4,900,995	4,397,192	4,382,213	P 4,323,060	-1.7	-0.6	-1.0	-1.6	-4.3	-7.3	P -9.3
Transportation equipment	52,825,108	54,811,688	13,654,448	13,423,496	13,830,367	13,777,973	P 13,526,380	0.4	0.3	2.0	-0.8	-2.1	-2.9	P -2.0
Miscellaneous manufacturing industries	5,600,635	5,594,417	1,443,015	1,476,464	1,269,619	1,345,840	P 1,375,247	1.7	-3.1	-1.4	-2.6	-7.0	-5.9	P -5.6

Local sales	Actual results (US\$10,000)							Year-on-year change (%)						
	FY2013	FY2014	FY2014			FY2015		FY2013	FY2014	FY2014			FY2015	
			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.
Manufacturing industry in total	73,754,472	76,425,697	19,271,823	19,001,810	18,845,161	19,013,577	P 18,699,521	0.1	0.7	3.0	-0.4	-2.3	-3.4	P -3.9
Food and tobacco	2,049,234	2,351,080	656,084	552,548	524,663	610,339	P 625,300	10.2	13.6	26.3	1.8	3.2	-2.0	P -5.8
Textiles	423,941	415,614	105,664	105,129	94,670	108,786	P 98,029	5.0	-1.8	-0.5	-1.7	-7.5	-3.3	P -7.8
Lumber, pulp, paper and paper products	291,237	496,395	131,535	138,156	140,410	146,955	P 135,304	-9.3	3.9	8.1	2.4	0.9	-6.3	P -26.5
Chemicals	5,345,570	5,589,943	1,426,367	1,404,145	1,302,954	1,352,217	P 1,332,112	4.0	3.8	7.5	3.9	-3.3	-5.8	P -8.0
Ceramic, stone and clay products	1,126,831	1,169,806	290,952	292,075	296,643	288,693	P 279,946	-5.2	-2.7	9.8	-5.3	-10.9	-2.6	P -8.5
Iron and steel	1,191,942	1,334,732	347,387	333,219	302,603	320,771	P 307,461	1.3	4.4	10.4	4.2	-6.0	-10.1	P -11.6
Non-ferrous metals	1,054,329	1,023,135	266,685	249,470	239,335	244,655	P 227,876	1.5	-3.2	0.7	-5.9	-8.7	-11.9	P -18.0
Fabricated metal products	584,881	595,345	148,982	157,570	140,214	143,673	P 139,106	17.8	-0.8	-2.9	-1.4	-4.0	-4.3	P -7.1
General-purpose, production and business oriente machinery	5,150,414	5,260,138	1,352,187	1,325,088	1,303,314	1,249,740	P 1,247,306	-0.2	-1.9	2.7	-2.9	-4.6	-8.0	P -9.5
Electrical machinery	7,829,592	7,734,103	1,953,189	1,982,011	1,856,820	1,834,719	P 1,790,708	-2.7	1.8	0.1	1.6	2.4	-5.1	P -5.8
Transportation equipment	44,434,190	46,287,189	11,513,597	11,341,540	11,712,174	11,712,328	P 11,488,883	-0.4	0.4	2.2	-0.6	-1.7	-1.9	P -1.2
Miscellaneous manufacturing industries	4,272,312	4,168,216	1,079,194	1,120,860	931,361	1,000,702	P 1,027,492	0.7	-4.5	-2.9	-3.3	-8.0	-5.7	P -6.1

Sales to Japan	Actual results (US\$10,000)							Year-on-year change (%)						
	FY2013	FY2014	FY2014			FY2015		FY2013	FY2014	FY2014			FY2015	
			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.
Manufacturing industry in total	10,181,889	10,360,725	2,695,589	2,655,780	2,444,355	2,425,982	P 2,468,534	-1.6	-1.6	-0.2	-5.2	-5.2	-8.1	P -9.4
Food and tobacco	281,810	298,565	92,292	65,360	54,973	71,312	P 84,833	-7.6	3.2	23.6	-8.4	-20.8	-19.7	P -9.2
Textiles	165,011	152,913	39,135	38,734	35,919	42,782	P 35,319	-5.1	-7.3	-6.6	-5.2	-10.8	11.1	P -10.1
Lumber, pulp, paper and paper products	128,794	109,713	28,918	25,061	24,420	25,432	P 25,489	-4.4	-15.5	-10.1	-30.0	-17.7	-19.0	P -12.5
Chemicals	401,712	433,811	110,584	110,362	97,813	99,567	P 100,377	-5.5	4.6	11.3	-2.2	-5.3	-10.4	P -9.3
Ceramic, stone and clay products	138,159	138,489	34,511	34,785	33,110	32,587	P 35,009	-13.7	-7.9	-10.3	-9.6	-1.8	-7.1	P 2.1
Iron and steel	20,888	28,419	6,570	6,087	5,919	6,227	P 6,253	4.7	31.8	29.8	-0.7	-3.9	-45.3	P -6.0
Non-ferrous metals	238,890	304,937	75,035	79,044	73,843	71,357	P 49,711	-8.8	24.0	41.2	37.0	15.2	-8.4	P -35.5
Fabricated metal products	155,309	166,649	45,364	41,953	36,032	32,536	P 43,818	10.0	3.3	14.4	0.5	-14.2	-31.2	P -10.7
General-purpose, production and business oriente machinery	1,789,170	1,742,266	452,187	448,560	419,201	428,412	P 434,870	-8.2	-7.9	-7.5	-12.1	-5.1	-2.6	P -1.9
Electrical machinery	5,052,477	5,119,493	1,325,095	1,346,784	1,199,560	1,157,162	P 1,189,863	1.3	-0.9	-1.0	-3.2	-5.7	-10.7	P -11.6
Transportation equipment	1,227,811	1,249,149	329,028	300,764	321,148	302,267	P 308,391	3.2	-2.4	-1.1	-9.7	-1.7	-1.0	P -8.8
Miscellaneous manufacturing industries	581,859	616,320	156,871	158,287	142,416	156,340	P 154,603	-2.3	-1.3	-1.4	-3.4	-4.7	-1.3	P -1.0

Sales to countries other than Japan	Actual results (US\$10,000)							Year-on-year change (%)							
	FY2013	FY2014	FY2014			FY2015			FY2013	FY2014	FY2014			FY2015	
			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	
Manufacturing industry in total	20,490,869	20,760,432	5,350,197	5,191,251	4,877,719	4,952,206	P 4,798,876	0.3	-1.2	2.1	-2.5	-6.9	-9.1	P -10.3	
Food and tobacco	283,133	257,581	68,277	69,164	56,728	62,099	P 58,137	-5.8	-15.2	-7.5	-17.9	-19.1	-3.4	P -16.5	
Textiles	211,781	217,893	57,061	54,312	49,420	53,019	P 49,600	1.4	3.5	10.5	4.3	-9.7	-9.5	P -13.0	
Lumber, pulp, paper and paper products	211,625	222,444	57,742	54,133	53,819	58,762	P 60,117	11.8	-8.0	-5.0	-12.7	-10.9	-9.3	P -7.1	
Chemicals	2,336,145	2,374,261	648,949	581,079	529,470	574,255	P 539,728	-1.7	-0.6	12.2	-2.0	-16.1	-10.2	P -18.5	
Ceramic, stone and clay products	606,107	630,059	173,038	153,552	122,494	159,387	P 158,059	3.2	-4.0	-0.1	-11.1	-5.8	-12.0	P -10.7	
Iron and steel	98,745	92,682	22,992	25,977	17,665	21,450	P 16,128	1.8	-5.9	2.3	-12.7	-18.1	-17.7	P -28.7	
Non-ferrous metals	226,158	303,296	82,562	71,317	74,054	81,707	P 61,095	-35.4	35.6	38.6	17.2	53.2	-14.3	P -44.2	
Fabricated metal products	105,338	108,834	27,856	27,960	25,800	34,831	P 26,601	8.0	-3.1	-16.1	-4.8	8.0	28.1	P -4.7	
General-purpose, production and business oriente machinery	2,452,632	2,481,902	648,699	603,047	614,570	564,187	P 564,663	-0.9	-2.7	0.6	-4.1	-2.9	-12.1	P -11.4	
Electrical machinery	6,049,631	5,986,248	1,544,249	1,572,200	1,340,812	1,390,331	P 1,342,489	-2.9	-3.3	-2.2	-4.1	-9.7	-6.6	P -10.8	
Transportation equipment	7,163,107	7,275,350	1,811,823	1,781,193	1,797,045	1,763,378	P 1,729,106	4.6	0.0	1.5	-0.6	-4.5	-9.4	P -5.4	
Miscellaneous manufacturing industries	746,464	809,881	206,949	197,317	195,842	188,798	P 193,153	12.7	3.7	8.0	2.6	-3.1	-9.9	P -6.4	

Acquisition of tangible fixed assets(excluding land)	Actual results (US\$10,000)							Year-on-year change (%)							
	FY2013	FY2014	FY2014			FY2015			FY2013	FY2014	FY2014			FY2015	
			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	
Manufacturing industry in total	3,865,593	3,691,213	908,317	916,371	990,783	815,516	P 729,265	-1.9	-9.0	-6.5	-5.7	-7.8	-10.3	P -21.5	
Food and tobacco	127,048	80,477	28,789	15,626	17,263	10,124	P 13,369	16.3	-40.2	24.5	-61.1	-1.0	-40.6	P -50.4	
Textiles	60,789	23,241	4,241	5,006	3,385	3,547	P 4,426	22.8	-65.6	-78.3	-77.1	-69.6	-70.8	P -28.5	
Lumber, pulp, paper and paper products	35,094	44,017	11,885	14,850	6,458	6,384	P 11,400	22.0	-9.1	22.7	-15.9	-47.2	-69.0	P -48.6	
Chemicals	264,547	259,927	52,920	89,293	52,523	59,764	P 62,236	0.8	-7.7	-26.8	17.2	-10.8	-22.8	P -0.1	
Ceramic, stone and clay products	176,162	165,147	56,201	34,724	30,072	33,567	P 33,737	39.4	-14.8	-16.8	-0.8	-11.0	-8.5	P -18.8	
Iron and steel	25,179	30,845	5,778	9,963	8,764	3,364	P 8,910	-20.8	26.9	21.8	19.1	152.1	-47.1	P 54.1	
Non-ferrous metals	52,891	51,082	13,207	12,654	12,554	10,560	P 10,861	-15.7	-14.8	-34.7	0.9	-7.9	-26.6	P -24.1	
Fabricated metal products	39,239	30,368	9,861	8,822	5,735	8,696	P 11,586	-2.5	-26.9	9.2	-38.4	-45.9	22.4	P 14.0	
General-purpose, production and business oriente machinery	203,174	201,538	49,686	53,280	53,548	33,300	P 50,758	-40.7	-2.4	2.3	10.8	8.8	-21.1	P -6.7	
Electrical machinery	347,892	389,598	105,603	104,993	106,203	84,371	P 95,361	-38.3	3.1	9.4	12.9	11.6	11.4	P -9.3	
Transportation equipment	2,382,452	2,312,957	545,179	539,796	671,138	538,449	P 393,284	10.6	-6.1	-3.0	-4.7	-9.1	-7.0	P -29.2	
Miscellaneous manufacturing industries	151,127	102,017	24,968	27,365	23,140	23,388	P 33,336	-5.5	-35.8	-42.9	-32.2	-28.4	-17.6	P 30.5	

Number of employees (the end of term)	Actual results (persons)							Year-on-year change (%)							
	FY2013	FY2014	FY2014			FY2015			FY2013	FY2014	FY2014			FY2015	
			Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.			Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	
Manufacturing industry in total	3,843,111	4,060,818	4,028,267	4,064,498	4,060,818	4,110,613	P 4,111,447	0.3	1.7	1.4	2.0	1.7	0.4	P 0.7	
Food and tobacco	122,566	125,495	122,598	123,028	125,495	127,057	P 127,065	10.7	2.7	9.3	8.8	2.7	2.7	P 2.4	
Textiles	84,498	82,079	81,762	81,871	82,079	83,521	P 82,911	-3.7	-2.9	-3.3	-3.0	-2.9	-3.5	P -1.9	
Lumber, pulp, paper and paper products	25,884	37,953	28,144	33,630	37,953	42,282	P 42,073	10.4	-0.2	-2.3	-1.8	-0.2	0.3	P 11.4	
Chemicals	170,605	160,209	174,827	176,035	160,209	167,846	P 169,322	1.1	-8.3	2.9	3.4	-8.3	-9.2	P -8.4	
Ceramic, stone and clay products	105,897	104,710	105,242	104,322	104,710	105,819	P 107,161	-1.5	-0.9	1.3	-0.7	-0.9	-0.5	P -0.4	
Iron and steel	28,559	31,004	30,565	30,597	31,004	31,600	P 31,541	3.3	2.6	3.1	2.8	2.6	-4.7	P -0.2	
Non-ferrous metals	76,163	77,865	79,616	79,899	77,865	78,718	P 80,097	-8.4	-3.5	0.0	1.0	-3.5	-4.1	P -2.0	
Fabricated metal products	65,532	72,582	71,575	69,920	72,582	74,170	P 76,557	6.3	2.9	2.7	-1.1	2.9	1.6	P 4.1	
General-purpose, production and business oriente machinery	376,339	427,616	428,786	426,512	427,616	434,338	P 436,186	-0.5	1.2	-0.1	-0.6	1.2	0.1	P 1.6	
Electrical machinery	1,053,561	1,092,613	1,088,336	1,097,504	1,092,613	1,099,960	P 1,076,810	-2.6	0.0	-2.1	-0.5	0.0	-1.1	P -1.6	
Transportation equipment	1,423,092	1,513,699	1,485,859	1,508,224	1,513,699	1,527,681	P 1,542,938	2.2	5.1	3.9	4.7	5.1	3.1	P 3.4	
Miscellaneous manufacturing industries	310,415	334,993	330,957	332,956	334,993	337,621	P 338,786	0.9	1.1	1.1	0.9	1.1	-0.2	P -0.1	

II – 1. Generalization table of forecast

(Unit:%points)

All regions	D I												
	Jul.-Sep.2014		Oct.-Dec.2014		Jun.-Mar.2015		Apr.-Jun.2015		Jul.-Sep.2015				
	Current quarter Oct.-Dec.	Next quarter Jun.-Mar.2015	Current quarter Jun.-Mar.2015	Next quarter Apr.-Jun.	Current quarter Apr.-Jun.	Next quarter Jul.-Sep.	Current quarter Jul.-Sep.	Next quarter Oct.-Dec.	Current quarter		Next quarter		
										Oct.-Dec.	Year-on-year change	Jun.-Mar.2016	Year-on-year change
Sales	10.2	7.5	2.0	13.2	11.0	16.1	11.7	11.4	P	6.3	P -3.9	P 2.9	P -4.6
Local Sales	9.0	7.8	0.7	13.7	9.9	14.8	9.4	11.5	P	4.8	P -4.2	P 3.2	P -4.6
Sales to Japan	-0.7	-1.3	-4.0	2.4	1.3	4.6	2.9	2.8	P	-3.1	P -2.4	P -4.5	P -3.2
Sales to countries other than Japan	2.4	2.6	0.1	7.6	4.7	7.6	4.6	5.0	P	-1.2	P -3.6	P -1.4	P -4.0
Acquisition of tangible fixed assets (excluding land)	11.0	3.3	7.4	7.2	7.5	5.5	15.7	4.4	P	13.6	P 2.6	P -0.8	P -4.1
Number of employees(the end of term)	6.1	2.8	3.5	5.5	6.4	5.4	5.3	3.8	P	3.0	P -3.1	P -0.8	P -3.6

North America	D I												
	Jul.-Sep.2014		Oct.-Dec.2014		Jun.-Mar.2015		Apr.-Jun.2015		Jul.-Sep.2015				
	Current quarter Oct.-Dec.	Next quarter Jun.-Mar.2015	Current quarter Jun.-Mar.2015	Next quarter Apr.-Jun.	Current quarter Apr.-Jun.	Next quarter Jul.-Sep.	Current quarter Jul.-Sep.	Next quarter Oct.-Dec.	Current quarter		Next quarter		
										Oct.-Dec.	Year-on-year change	Jun.-Mar.2016	Year-on-year change
Sales	2.4	14.1	10.2	15.1	10.7	4.6	3.6	6.1	P	-1.6	P -4.0	P 13.5	P -0.6
Local Sales	1.2	14.3	11.2	15.3	9.1	1.6	1.0	5.9	P	-1.3	P -2.5	P 15.5	P 1.2
Sales to Japan	-4.9	-0.3	-1.0	3.9	0.6	-0.7	0.9	-0.3	P	-3.5	P 1.4	P -1.3	P -1.0
Sales to countries other than Japan	-3.2	6.1	2.5	10.0	8.5	1.0	0.0	3.4	P	-4.8	P -1.6	P 0.6	P -5.5
Acquisition of tangible fixed assets (excluding land)	6.3	2.6	6.5	7.0	2.2	0.8	8.6	0.0	P	10.9	P 4.6	P 0.2	P -2.4
Number of employees(the end of term)	6.2	4.7	9.5	5.2	8.0	4.4	5.1	4.4	P	5.3	P -0.9	P 1.3	P -3.4

Asia	D I												
	Jul.-Sep.2014		Oct.-Dec.2014		Jun.-Mar.2015		Apr.-Jun.2015		Jul.-Sep.2015				
	Current quarter Oct.-Dec.	Next quarter Jun.-Mar.2015	Current quarter Jun.-Mar.2015	Next quarter Apr.-Jun.	Current quarter Apr.-Jun.	Next quarter Jul.-Sep.	Current quarter Jul.-Sep.	Next quarter Oct.-Dec.	Current quarter		Next quarter		
										Oct.-Dec.	Year-on-year change	Jun.-Mar.2016	Year-on-year change
Sales	10.8	5.3	-1.2	13.2	11.6	19.7	14.3	13.7	P	7.3	P -3.5	P -0.6	P -5.9
Local Sales	10.2	6.2	-2.1	15.1	10.4	18.5	11.8	14.2	P	5.3	P -4.9	P 0.2	P -6.0
Sales to Japan	0.2	-1.4	-4.8	2.7	2.2	6.0	4.1	4.1	P	-3.1	P -3.3	P -5.4	P -4.0
Sales to countries other than Japan	1.8	0.7	-1.3	7.1	3.6	9.2	5.8	5.9	P	-1.3	P -3.1	P -3.2	P -3.9
Acquisition of tangible fixed assets (excluding land)	12.3	3.2	7.9	7.6	9.2	6.8	17.3	6.2	P	14.2	P 1.9	P -1.8	P -5.0
Number of employees(the end of term)	5.9	2.1	2.5	5.5	6.0	5.7	5.5	3.8	P	2.2	P -3.7	P -1.5	P -3.6

ASEAN 4	D I												
	Jul.-Sep.2014		Oct.-Dec.2014		Jun.-Mar.2015		Apr.-Jun.2015		Jul.-Sep.2015				
	Current quarter Oct.-Dec.	Next quarter Jun.-Mar.2015	Current quarter Jun.-Mar.2015	Next quarter Apr.-Jun.	Current quarter Apr.-Jun.	Next quarter Jul.-Sep.	Current quarter Jul.-Sep.	Next quarter Oct.-Dec.	Current quarter		Next quarter		
										Oct.-Dec.	Year-on-year change	Jun.-Mar.2016	Year-on-year change
Sales	11.1	11.2	8.9	15.4	7.4	17.5	14.2	13.4	P	6.9	P -4.2	P 4.1	P -7.1
Local Sales	9.6	13.0	8.9	13.9	5.2	14.7	11.5	13.2	P	4.0	P -5.6	P 4.7	P -8.3
Sales to Japan	0.0	3.3	1.0	5.4	0.3	5.7	3.7	3.5	P	-1.3	P -1.3	P -4.1	P -7.4
Sales to countries other than Japan	6.2	8.5	4.8	9.8	2.6	9.7	7.3	8.5	P	-0.5	P -6.7	P 1.7	P -6.8
Acquisition of tangible fixed assets (excluding land)	13.0	3.0	9.8	7.5	8.2	5.6	16.5	4.7	P	13.0	P 0.0	P -0.5	P -3.5
Number of employees(the end of term)	4.4	1.2	5.1	7.4	3.5	5.0	3.5	3.2	P	0.9	P -3.5	P -0.7	P -1.9

NIEs3	D I												
	Jul.-Sep.2014		Oct.-Dec.2014		Jun.-Mar.2015		Apr.-Jun.2015		Jul.-Sep.2015				
	Current quarter Oct.-Dec.	Next quarter Jun.-Mar.2015	Current quarter Jun.-Mar.2015	Next quarter Apr.-Jun.	Current quarter Apr.-Jun.	Next quarter Jul.-Sep.	Current quarter Jul.-Sep.	Next quarter Oct.-Dec.	Current quarter		Next quarter		
										Oct.-Dec.	Year-on-year change	Jun.-Mar.2016	Year-on-year change
Sales	8.6	0.4	0.8	17.2	17.5	10.7	8.3	7.9	P	-4.2	P -12.8	P -8.5	P -8.9
Local Sales	5.4	-1.9	0.5	16.5	14.0	12.5	6.7	5.2	P	-5.0	P -10.4	P -9.5	P -7.6
Sales to Japan	-4.3	-3.3	-5.1	4.7	2.3	-1.1	-1.6	1.0	P	-13.1	P -8.8	P -10.9	P -7.6
Sales to countries other than Japan	3.1	-0.5	-3.7	12.1	8.4	9.0	3.1	3.1	P	-8.7	P -11.8	P -3.3	P -2.8
Acquisition of tangible fixed assets (excluding land)	7.0	5.2	6.1	7.1	10.6	12.8	11.3	7.7	P	15.3	P 8.3	P 5.3	P 0.1
Number of employees(the end of term)	11.5	10.7	9.8	10.7	11.7	10.5	9.9	7.1	P	5.9	P -5.6	P 3.8	P -6.9

China (including Hong Kong)	D I															
	Jul.-Sep.2014		Oct.-Dec.2014		Jun.-Mar.2015		Apr.-Jun.2015		Jul.-Sep.2015							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter		Next quarter					
	Oct.-Dec.	Jun.-Mar.2015	Jun.-Mar.2015	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Year-on-year change	Jun.-Mar.2016	Year-on-year change				
Sales	8.0	-0.3	-10.3	10.1	14.0	20.1	12.1	12.6	P	6.7	P	-1.3	P	-4.2	P	-3.9
Local Sales	9.2	2.1	-11.5	15.4	14.0	21.3	10.5	14.9	P	6.7	P	-2.5	P	-1.8	P	-3.9
Sales to Japan	-0.5	-4.7	-10.1	0.3	3.7	4.9	3.9	2.8	P	-5.5	P	-5.0	P	-6.5	P	-1.8
Sales to countries other than Japan	-2.9	-6.3	-5.1	3.8	3.1	6.9	3.5	3.5	P	-2.3	P	0.6	P	-7.2	P	-0.9
Acquisition of tangible fixed assets (excluding land)	11.2	1.3	6.3	6.9	9.4	6.1	18.9	7.1	P	12.5	P	1.3	P	-5.2	P	-6.5
Number of employees(the end of term)	3.5	-0.3	-1.5	2.7	5.1	3.8	4.2	1.5	P	0.5	P	-3.0	P	-5.5	P	-5.2

Other Asian countries	D I															
	Jul.-Sep.2014		Oct.-Dec.2014		Jun.-Mar.2015		Apr.-Jun.2015		Jul.-Sep.2015							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter		Next quarter					
	Oct.-Dec.	Jun.-Mar.2015	Jun.-Mar.2015	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Year-on-year change	Jun.-Mar.2016	Year-on-year change				
Sales	26.4	17.6	5.6	16.5	10.4	33.0	29.1	25.3	P	20.8	P	-5.6	P	5.9	P	-11.7
Local Sales	21.2	11.1	4.3	16.2	7.3	23.6	23.9	21.3	P	13.1	P	-8.1	P	2.2	P	-8.9
Sales to Japan	9.1	1.0	0.5	3.6	2.0	18.1	11.3	14.8	P	10.5	P	1.4	P	0.0	P	-1.0
Sales to countries other than Japan	8.1	7.8	-2.8	8.0	5.3	17.8	13.7	9.6	P	6.6	P	-1.5	P	-1.6	P	-9.4
Acquisition of tangible fixed assets (excluding land)	20.2	12.0	10.8	12.1	10.1	8.5	18.4	5.7	P	25.0	P	4.8	P	3.1	P	-8.9
Number of employees(the end of term)	18.1	9.3	5.7	8.8	13.2	12.7	14.0	13.5	P	11.1	P	-7.0	P	9.4	P	0.1

Europe	D I															
	Jul.-Sep.2014		Oct.-Dec.2014		Jun.-Mar.2015		Apr.-Jun.2015		Jul.-Sep.2015							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter		Next quarter					
	Oct.-Dec.	Jun.-Mar.2015	Jun.-Mar.2015	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Year-on-year change	Jun.-Mar.2016	Year-on-year change				
Sales	12.1	14.8	14.0	12.8	3.1	2.1	0.6	1.9	P	9.1	P	-3.0	P	11.5	P	-3.3
Local Sales	9.0	11.6	6.1	2.1	1.3	-1.3	-2.4	-1.2	P	7.1	P	-1.9	P	7.9	P	-3.7
Sales to Japan	-1.9	-0.5	-0.5	-0.5	-4.7	0.5	-1.8	-3.2	P	-0.5	P	1.4	P	-2.3	P	-1.8
Sales to countries other than Japan	9.4	9.5	7.2	8.9	5.3	4.0	0.8	0.5	P	5.1	P	-4.3	P	5.1	P	-4.4
Acquisition of tangible fixed assets (excluding land)	9.8	-0.4	7.3	5.2	2.8	2.4	14.2	1.2	P	12.5	P	2.7	P	6.0	P	6.4
Number of employees(the end of term)	5.8	3.4	3.8	4.5	4.9	4.2	2.7	2.0	P	4.7	P	-1.1	P	1.5	P	-1.9

Other	D I															
	Jul.-Sep.2014		Oct.-Dec.2014		Jun.-Mar.2015		Apr.-Jun.2015		Jul.-Sep.2015							
	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter	Next quarter	Current quarter		Next quarter					
	Oct.-Dec.	Jun.-Mar.2015	Jun.-Mar.2015	Apr.-Jun.	Apr.-Jun.	Jul.-Sep.	Jul.-Sep.	Oct.-Dec.	Oct.-Dec.	Year-on-year change	Jun.-Mar.2016	Year-on-year change				
Sales	19.3	10.3	6.8	9.2	14.8	17.1	13.0	5.9	P	8.5	P	-10.8	P	14.7	P	4.4
Local Sales	13.3	10.6	8.7	9.2	20.8	20.7	13.0	6.6	P	9.3	P	-4.0	P	10.2	P	-0.4
Sales to Japan	-4.3	-5.6	-1.8	-1.9	-1.1	1.0	-2.3	-0.8	P	-6.4	P	-2.1	P	0.0	P	5.6
Sales to countries other than Japan	14.2	10.0	1.6	6.0	8.5	5.9	4.2	5.0	P	0.0	P	-14.2	P	7.9	P	-2.1
Acquisition of tangible fixed assets (excluding land)	4.8	12.0	3.1	4.9	4.8	4.1	14.4	-3.4	P	12.8	P	8.0	P	0.6	P	-11.4
Number of employees(the end of term)	8.7	5.1	3.5	7.9	12.0	5.8	6.5	3.6	P	5.6	P	-3.1	P	0.0	P	-5.1

[Quarterly year-on-year changes in DI (current quarter)] = [DI (current quarter) for the current quarter] - [DI (current quarter) for the same quarter of the previous year]

[Quarterly year-on-year changes in DI (next quarter)] = [DI (next quarter) for the current quarter] - [DI (next quarter) for the same quarter of the previous year]

<Appendix table 3>

Actual Results and DI in Key Countries

(Unit: Values in 10,000 US dollars, number of employees in persons, year-on-year comparisons in %, DI in % points)

		Actual results										DI											
		FY2014					FY2015					FY2014					FY2015						
		Jul.-Sep.2014		Oct.-Dec.2014		Jun.-Mar.2015		Apr.-Jun.2015		Jul.-Sep.2015		Jul.-Sep.2014		Oct.-Dec.2014		Jun.-Mar.2015		Apr.-Jun.2015		Jul.-Sep.2015			
		Year-on-year comparison	Current quarter	Next quarter																			
United States	Sales	7,257,157	7.0	7,287,988	5.5	7,361,722	3.3	7,797,584	3.4	7,532,166	P 3.5	3.1	14.0	9.7	15.1	10.8	5.2	3.9	6.5	P -1.3	P -4.4	P 13.3	P -0.7
	Tangible fixed assets	210,960	6.0	209,426	4.3	265,907	2.4	210,115	-10.6	178,761	P -12.1	5.3	3.2	5.6	7.5	3.7	0.6	9.6	0.7	P 12.0	P 6.7	P 0.8	P -2.4
	Number of employees	481,068	6.6	487,963	7.8	495,267	5.8	500,249	1.5	507,398	P 4.1	6.1	5.0	9.6	5.8	8.3	4.9	4.6	4.4	P 5.3	P -0.8	P 1.6	P -3.4
Indonesia	Sales	1,277,101	0.1	1,222,291	-6.0	1,165,580	-7.8	1,152,011	-18.8	1,079,478	P -18.1	15.4	11.4	3.7	19.7	17.5	12.2	4.2	15.6	P 13.1	P -2.3	P 11.3	P -0.1
	Tangible fixed assets	77,100	8.1	61,942	-36.4	62,651	-24.7	59,488	-16.6	57,184	P -34.4	13.7	6.6	11.3	10.1	7.0	8.5	18.7	8.6	P 21.0	P 7.3	P 3.9	P -2.7
	Number of employees	317,929	4.4	325,526	4.9	323,971	2.9	326,764	0.9	330,007	P 1.7	1.3	-1.3	2.1	8.5	3.4	6.9	1.2	-2.5	P -1.2	P -2.5	P -2.5	P -1.2
Malaysia	Sales	696,372	1.3	677,614	-4.4	560,635	-8.6	606,006	-13.5	598,236	P -16.9	10.7	4.6	-0.7	13.0	17.0	12.5	18.1	11.8	P 2.7	P -8.0	P -3.4	P -8.0
	Tangible fixed assets	32,173	64.5	19,147	16.6	20,679	1.1	14,402	-42.5	22,154	P -31.9	17.3	1.5	15.4	4.6	11.8	5.2	17.1	4.3	P 18.3	P 1.0	P 5.1	P 3.6
	Number of employees	131,508	0.5	129,978	-0.3	128,934	-1.4	130,643	-0.9	131,348	P -1.1	-2.8	-4.9	3.4	0.0	2.0	2.7	2.6	1.9	P 0.6	P 3.4	P -0.7	P 4.2
Philippines	Sales	375,557	4.4	362,974	-1.8	356,262	-1.8	337,737	-8.5	349,130	P -6.8	7.1	6.0	4.7	4.8	2.9	10.5	8.4	5.6	P -4.8	P -11.9	P -1.9	P -7.9
	Tangible fixed assets	15,598	-27.7	17,780	-29.1	22,480	22.7	17,068	13.7	16,311	P 6.8	17.2	10.9	9.0	10.5	9.2	10.3	19.8	11.6	P 8.7	P -8.5	P 4.4	P -6.5
	Number of employees	161,286	2.7	162,587	4.3	163,561	7.3	167,015	4.6	167,080	P 3.3	7.4	-1.1	-1.0	11.1	7.2	5.2	4.9	12.0	P -5.1	P -12.5	P 1.0	P 2.1
Thailand	Sales	2,671,196	-11.0	2,734,094	-7.6	2,805,445	-0.4	2,539,000	-6.7	2,651,698	P -2.1	9.6	14.7	17.0	16.5	-1.3	24.5	20.2	14.5	P 7.9	P -1.7	P 4.3	P -10.4
	Tangible fixed assets	128,023	-10.5	134,093	-11.6	115,492	-22.8	152,268	22.3	92,702	P -33.0	9.9	-0.9	6.7	6.3	7.1	2.7	13.8	0.6	P 7.3	P -2.6	P -6.7	P -5.8
	Number of employees	525,176	-2.2	526,482	-2.0	534,767	0.0	541,010	1.4	538,205	P 1.7	8.1	5.4	9.2	8.5	3.3	4.8	4.8	5.0	P 3.6	P -4.5	P 0.0	P -5.4
Korea	Sales	496,568	0.7	495,798	-5.6	465,453	-6.6	472,422	-9.1	438,457	P -12.1	16.0	7.2	7.0	22.6	4.5	1.5	-2.7	8.0	P -16.1	P -32.1	P -8.8	P -16.0
	Tangible fixed assets	13,067	-75.7	11,198	-58.3	10,132	-44.8	13,875	8.7	25,699	P 74.6	-4.8	-4.8	12.9	1.6	10.1	10.4	1.5	0.0	P 6.3	P 11.1	P 0.0	P 4.8
	Number of employees	43,375	3.8	43,106	2.4	43,121	0.6	43,675	-1.3	43,448	P 0.2	11.6	10.2	5.7	6.0	7.6	6.0	2.7	4.0	P 4.3	P -7.3	P 10.2	P 0.0
Singapore	Sales	472,704	8.6	406,407	-6.5	401,653	-7.0	393,092	-7.9	369,944	P -17.0	6.3	1.6	-8.8	14.0	22.2	9.3	8.6	20.7	P 16.4	P 10.1	P 1.8	P 0.2
	Tangible fixed assets	4,993	-9.4	4,674	-41.2	4,016	-43.9	13,557	28.1	4,861	P -22.6	9.6	7.7	6.1	2.0	4.5	11.2	12.2	2.1	P 13.0	P 3.4	P 8.7	P 1.0
	Number of employees	35,990	6.3	35,108	2.7	34,907	2.3	35,806	-3.7	35,919	P -4.0	11.2	6.3	8.7	10.3	12.5	10.7	11.5	8.2	P 10.9	P -0.3	P 0.0	P -6.3
Taiwan	Sales	567,028	-0.8	545,135	-6.7	521,574	-4.2	486,588	-8.6	477,525	P -16.2	5.3	-4.4	1.7	15.6	22.6	16.8	15.0	1.6	P -7.0	P -12.3	P -13.1	P -8.7
	Tangible fixed assets	15,263	-50.0	18,254	17.7	11,814	-15.2	19,047	107.9	10,676	P -30.1	12.9	10.0	1.9	13.0	13.7	14.9	17.1	15.3	P 21.8	P 8.9	P 7.0	P -3.0
	Number of employees	57,965	0.1	58,317	-0.7	58,806	1.2	58,123	-0.7	58,145	P 0.0	11.6	13.6	12.9	13.9	14.5	12.1	13.5	8.5	P 4.3	P -7.3	P 1.8	P -11.8
China (including Hong Kong)	Sales	5,942,456	0.5	5,709,320	-0.8	5,608,328	-7.3	5,516,665	-4.6	5,560,617	P -7.3	8.0	-0.3	-10.3	10.1	14.0	20.1	12.1	12.6	P 6.7	P -1.3	P -4.2	P -3.9
	Tangible fixed assets	160,785	-11.6	211,983	20.8	141,768	-12.2	100,950	-33.6	128,937	P -21.9	11.2	1.3	6.3	6.9	9.4	6.1	18.9	7.1	P 12.5	P 1.3	P -5.2	P -6.5
	Number of employees	1,168,117	-1.3	1,173,089	-1.3	1,165,151	-0.9	1,166,016	-3.7	1,141,333	P -3.6	3.5	-0.3	-1.5	2.7	5.1	3.8	4.2	1.5	P 0.5	P -3.0	P -5.5	P -5.2
India	Sales	677,123	21.9	637,163	13.2	656,423	3.3	628,870	-3.8	631,339	P -8.3	19.8	22.7	27.5	29.7	7.2	34.1	32.0	19.4	P 13.9	P -5.9	P 23.5	P 0.8
	Tangible fixed assets	39,331	-6.9	38,725	2.7	71,039	25.4	31,897	-28.8	36,338	P -12.5	22.5	11.6	15.7	9.4	10.0	3.0	24.0	1.3	P 30.7	P 8.2	P -4.1	P -15.7
	Number of employees	134,361	10.8	138,281	12.5	125,012	-3.4	133,103	-3.6	134,581	P -4.3	22.1	13.3	14.7	9.8	24.4	14.5	16.1	16.3	P 22.5	P 0.4	P 19.0	P 5.7
Vietnam	Sales	470,654	6.2	526,398	5.9	466,774	4.2	494,999	11.3	515,807	P 5.8	28.3	12.6	-7.3	12.0	11.9	34.6	30.2	30.8	P 22.5	P -5.8	P -5.7	P -18.3
	Tangible fixed assets	30,559	69.9	15,122	-24.3	16,224	-10.7	14,364	-9.1	17,737	P -26.3	22.9	15.3	11.1	12.7	8.8	12.5	17.0	9.6	P 23.2	P 0.3	P 8.1	P -7.2
	Number of employees	287,232	-1.7	292,451	0.9	293,131	1.9	298,545	2.5	305,625	P 3.3	14.5	7.7	0.6	9.0	8.4	11.7	13.5	12.9	P 7.3	P -7.2	P 4.3	P -3.4
United Kingdom	Sales	946,221	3.2	951,246	-6.2	898,685	-15.2	887,019	-13.5	886,557	P -4.7	12.5	15.9	19.3	12.1	11.3	3.3	-1.6	1.5	P -4.8	P -17.3	P 11.2	P -4.7
	Tangible fixed assets	16,057	-20.3	13,466	-39.2	25,851	-10.1	15,024	-39.3	13,309	P -16.1	9.7	-7.8	18.0	-2.1	2.0	6.0	6.0	-6.1	P 16.6	P 6.9	P 4.2	P 12.0
	Number of employees	82,976	4.1	83,628	3.3	85,779	4.2	86,391	4.3	86,936	P 5.5	9.8	8.4	8.5	8.7	4.9	1.7	5.0	0.0	P 0.0	P -9.8	P 0.0	P -8.4
France	Sales	289,899	0.1	297,340	-0.8	286,181	-13.1	268,430	-14.2	259,791	P -12.4	20.9	16.3	11.1	14.7	-5.4	-2.7	-5.3	5.2	P 11.1	P -9.8	P 19.4	P 3.1
	Tangible fixed assets	6,880	-32.3	4,629	-73.4	5,507	-52.4	3,455	-60.9	3,872	P -46.9	16.6	-2.8	6.4	0.0	-9.1	0.0	3.0	15.2	P 9.4	P -7.2	P 9.3	P 12.1
	Number of employees	22,471	-1.8	22,532	-1.9	22,689	-2.5	23,553	1.1	24,003	P 5.0	6.9	2.3	0.0	2.9	2.8	-5.5	-2.7	-8.1	P -2.8	P -9.7	P 0.0	P -2.3
Germany	Sales	569,955	4.9	550,164	-6.7	511,231	-16.1	508,826	-17.2	500,266	P -13.7	12.2	14.3	-4.2	2.1	-9.1	0.0	7.9	-23.0	P 7.1	P -5.1	P 4.8	P -9.5
	Tangible fixed assets	7,944	-21.4	8,858	-14.6	8,637	-29.6	7,081	-17.2	6,161	P -23.5	6.9	-9.1	4.5	9.1	4.7	-4.8	20.8	-4.2	P 18.0	P 11.1	P 2.5	P 11.6
	Number of employees	71,611	7.6	73,308	9.0	73,741	8.9	74,884	6.0	75,135	P 3.8	-10.7	-14.9	-4.1	-6.3	-2.3	0.0	-5.9	-2.0	P 7.1	P 17.8	P -4.7	P 10.2
Netherlands	Sales	322,859	6.0	316,794	2.8	284,539	-13.2	299,012	-22.7	293,074	P -9.6	5.3	21.1	10.0	20.0	20.0	13.6	9.1	P 10.6	P 5.3	P 26.3	P 5.2	
	Tangible fixed assets	6,392	50.9	6,042	30.4	4,175	-22.5	4,746	-19.4	4,115	P -35.4	26.6	0.0	0.0	11.8	18.8	6.2	16.7	15.8	P 12.5	P -14.1	P 12.5	P 12.5
	Number of employees	20,638	-3.6	21,509	0.3	21,579	-1.4	21,493	-3.1	21,484	P 4.5	-5.5	-11.1	10.0	0.0	10.0	5.0	0.0	9.1	P -10.5	P -5.0	P 0.0	P 11.1
Brazil	Sales	583,668	-3.1	547,362	-6.3	454,247	-14.5	453,492	-23.1	409,418	P -32.5	16.1	0.0	-3.3	3.7	11.4	25.4	15.3	-2.8	P 1.5	P -14.6	P 12.2	P 12.2
	Tangible fixed assets	28,209	-22.9	25,008	-36.6	39,334	-10.0	26,229	-14.5	15,051	P -50.1	12.0	12.8	0.0	-2.2	11.3	-7.9	12.5	-7.9	P 1.7	P -10.3	P -6.8	P -19.6
	Number of employees	79,406	-1.1	76,463	-5.3	76,529	-3.5	79,898	-7.9	80,5													

Questionnaire

Where to send: Ministry of Economy, Trade and Industry

Date due: _____

No. of copies to be submitted: 1

Inquiries for further information: Enterprise Statistics Office, Research and Statistics Dept., Ministry of Economy, Trade and Industry

Quarterly Survey of Overseas Subsidiaries

Confidential

Questionnaire for Quarterly Survey of Overseas Subsidiaries

As of the end of _____



政府統計

The confidentiality of information provided in the questionnaire shall be protected under the Statistics Act.

Enter the currency code for the amounts you chose.

※ Please be sure to fill in this section.

Currency code (See the reverse side)				
Period for the amounts	Quarter	Half year		

If the applicable period for the amount you enter here is not a quarter period, cross out "Quarter" with a double line and circle "Half year."

Please use a black or blue ballpoint pen or felt-tip pen, when fill in to the questionnaire.

Make an estimate based on the actual situation eliminating seasonal factors, and choose one from "1. Increase", "2. Unchanged" and "3. Decrease". Circle the applicable number. Both the forecast of the current quarter and the next quarter shall be based on comparison with the respective previous quarter.

Item	Actual result	Forecast		Remarks
		Current quarter	Next quarter	
Sales 101		1. Increase 2. Unchanged 3. Decrease	1. Increase 2. Unchanged 3. Decrease	
Local sales 102		1. Increase 2. Unchanged 3. Decrease	1. Increase 2. Unchanged 3. Decrease	
Sales to Japan 103		1. Increase 2. Unchanged 3. Decrease	1. Increase 2. Unchanged 3. Decrease	
Sales to countries other than Japan 104		1. Increase 2. Unchanged 3. Decrease	1. Increase 2. Unchanged 3. Decrease	
Acquisition of tangible fixed assets in this term (excluding land) 201		1. Increase 2. Unchanged 3. Decrease	1. Increase 2. Unchanged 3. Decrease	

The amount of the tangible fixed assets that your company acquired in this term. The amount does not include any decreases (due to retirement, etc.).

If you answered "1. Increase" for "Next quarter" in 201, then in 202, circle the applicable purpose of acquiring the assets. (Multiple answers allowed.)	202	1	To increase productive capacity	2	To update or upgrade facilities and equipment	3	To promote rationalization and efficiency	4	Others
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Item	Number (persons)	Forecast		Remarks
		End of	End of	
Number of employees 301		1. Increase 2. Unchanged 3. Decrease	1. Increase 2. Unchanged 3. Decrease	

Remarks

- When there are any affiliates to be added to or excluded from the survey, please fill in the questionnaire in accordance with the "Guide for the Questionnaire."
- In case of any drastic changes (company merger, suspension of operation, etc.), please provide us with the details.

(Please make the necessary corrections in red ink)

Name of the overseas affiliate: _____

Country where it is located: _____

Name of the headquarters: _____

Department: _____

Person in charge: _____

Telephone: _____

Code: G _____ - _____

◆ Thank you for your cooperation ◆

Currency Table by Country

You may use any of the currencies in the table below. **Note that the unit differs depending on the currency.**
For conversion, please apply an inter-office rate.

Country/region	Currency code	Unit and currency
(North America)	111	thousand United States Dollar
Canada	156	thousand Canadian Dollar
(Central and South America)		
Argentina	213	thousand Argentine Peso
Brazil	223	thousand Brazilian Real
Chile	228	million Chilean Peso
Colombia	233	million Colombian Peso
Costa Rica	238	million Costa Rican Colon
El Salvador	253	thousand El Salvadoran Colon
Guatemala	258	thousand Guatemalan Quetzal
Mexico	273	thousand MXP (Mexican Peso)
Nicaragua	278	thousand Nicaraguan Cordobas
Panama	283	thousand Panamanian Balboa
Peru	293	thousand Peruvian Nuevo Sol
Venezuela	299	thousand Boliviar Fuerte
(Asia)		
Japan	100	million Japanese Yen
Bangladesh	513	thousand Bangladeshi Taka
China	924	thousand Chinese Yuan
Hong Kong	532	thousand Hong Kong Dollar
India	534	thousand India Rupee
Indonesia	536	million Indonesian Rupiah
Malaysia	548	thousand Malaysian Ringgit
Pakistan	564	thousand Pakistani Rupee
Singapore	576	thousand Singapore Dollar
South Korea	542	million Korean Won
Sri Lanka	524	thousand Sri Lankan Rupee
Taiwan	585	thousand New Taiwan Dollar
Thailand	578	thousand Thai Baht
Philippines	566	thousand Philippine Peso
Vietnam	582	million Vietnamese Dong

Country/region	Currency code	Unit and currency
(Europe)		
Euro area	199	thousand Euro
Czech Republic	197	thousand Czech koruna
Denmark	128	thousand Danish Krone
Hungary	944	million Hungarian Forint
Norway	142	thousand Norwegian Krone
Poland	952	thousand Polish Zloty
Russia	951	thousand Russian Ruble
Romania	968	thousand Romanian Lei
Sweden	144	thousand Swedish Krona
Switzerland	146	thousand Swiss Franc
Turkey	186	thousand Turkish new Lira
United Kingdom	112	thousand Pound Sterling
(Oceania)		
Australia	193	thousand Australian Dollar
New Zealand	196	thousand New Zealand Dollar
Papua New Guinea	853	thousand Papua New Guinean Kina
(Africa)		
Egypt	469	thousand Egyptian Pound
Ivory Coast	662	million CFAF
Nigeria	694	thousand Nigerian Naira
South Africa	745	thousand South African Rand
Swaziland	734	thousand Swazi Emalangeni
(Middle East)		
Iran	429	million Iranian Rial
Israel	436	thousand Israeli new Shekel
Saudi Arabia	456	thousand Saudi Riyal

Note: If there is no applicable currency, choose one usually used for conversion (Japanese yen, U.S. dollar, suzerain state currency, etc.).



政府統計

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※Time series tables for past data are available on the website at the above address.