Notes for Use

This yearbook is a compilation of results of surveys based on the Current Survey of Commerce.

I. **Outline of Current Survey of Commerce**

1. Survey purpose

The Survey aims to clarify the trends in sales activities of commercial establishments (hereinafter "establishments") and enterprises.

2. Legal frameworkThe Survey, the Fundamental Statistics Survey under the Statistics Law, is conducted according to the Regulations for the Current Survey of Commerce (Ministry of International Trade and Industry Ordinance No. 17, 1953).

3. Survey scope

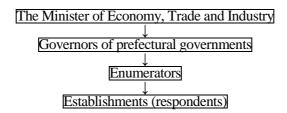
The establishments throughout the nation which come under Division I of the Japan Standards Industrial Classification (which includes wholesale, retail) excluding agency businesses, brokerage businesses.

4. Survey method and route

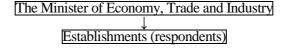
For this survey, enumerators request the surveyed establishments to fill in questionnaires which are then collected. (Survey by enumerators)

However, the Ministry of Economy, Trade and Industry directly requests the head offices of large retail establishments and convenience stores to fill in questionnaires, and then collects them. (Mail Survey)

(1) Survey by enumerators



(2) Mail survey (large retail Establishments and head offices of convenience stores)



5. Date of survey

The date of the survey is the end of each month. The date of the survey for inventory is the end of each quarter (March, June, September and December).

6. Sample design

The Survey (excluding D survey) has been carried out since July 2007 for the establishments selected according to the sampling theory, from establishments surveyed in 2004 Census of Commerce as the population. Samples consist of two groups: "individual" and "regional," as follows: The sampling is designed so that any sampling errors for each industrial category will be less than 5% (with the standard rate of deviation shown).

(1) Individual samples

(a)Individual sample design is applied to all wholesale establishments, automobile retail establishments and other retail establishments with 20 or more employees (including the large retail establishments in the complete survey).

(b) Sampling casing (hereafter "cells") is set for each industrial category and the number of

employees and adequate number of samples will be decided for each cell.

(2) Regional samples

(a)Regional sample design is applied to retail establishments (excluding automobile retailers) with fewer than 20 employees from 264 predetermined survey areas.

(b)In sampling the survey areas, the survey areas of the Census of Commerce are made the population and stratified into five layers.

7. Kind and Scope of Questionnaire

The questionnaire is divided into Questionnaire A, Questionnaire B, Questionnaire C and Questionnaire D.

(1) Scope of Questionnaire A (survey by enumerator)

General commodities wholesale establishments with 100 or more employees and wholesale establishments with 200 or more employees that are designated by the Minister of Economy, Trade and Industry.

(2) Scope of Questionnaire B (survey by enumerator)

(a) Wholesale establishments which are not covered by Questionnaire A, and car retail establishments and retail establishments with 20 or more employees which are not covered by Questionnaire C that are designated by the Minister of Economy, Trade and Industry.

(b)Retail establishments (excluding car retail establishments) from among those with less than 20 employees and located in the survey area designated by the Minister of Economy, Trade and

Industry.

(3) Scope of Questionnaire C (survey by mail)

Department stores and supermarkets (see IV. "Sales by Large-scale Retailers") designated by the Minister of Economy, Trade and Industry from among retail establishments with 50 or more employees.

(4) Scope of Questionnaire D (survey by mail)

The headquarters of convenience store chains with 500 or more establishments designated by the Minister of Economy, Trade and Industry.

8. Definitions of Survey Items

(1) Commodity Sales

Actual sales from the beginning to the end of the survey month.

(2) End-of-Month Number of Employees

The number of employees engaged in duties in establishments at the end of the survey month, consisting of entrepreneurs, unpaid family employees, paid directors of companies and associations, and regular employees.

Regular employees are those employed for an unfixed period or a period of one month or longer, and temporary workers and day laborers who were employed for 18 days or longer in each of the two

months preceding the survey month.

Regular employees do not include those sent from other establishments, but include those loaned to other establishments. Regular employees do not include long-absent employees who have received no payment for one month or longer.

(3) Sales Floor Space

The total floor space used for the sale of commodities, excluding merchandise certificate shops, restaurants, tearooms, passages, elevators, escalators, stairs, rest rooms, toilets, offices, warehouses, delivery stations and parking lots.

(4) Monthly Number of Business Days

The number of days the establishment actually does business in the survey month.

(5) Monthly Sales of Merchandise Certificates

Sales of merchandise certificates in the survey month.

(6) End-of-Quarter Inventory

Inventory of commodities for sale at the end of each survey quarter(March, June, September and December). In principle, inventory is estimated at the cost of goods purchased.

(7) Inventory Ratio

The inventory ratio is calculated as follows:

Inventory ratio = end-of-quarter inventory / monthly sales of commodities \times 100

II. Sales in Commerce

To clarify trends in sales by commercial establishments in Japan, we estimated the sales from the Current Survey of Commerce.

1. Method for estimating sales by industrial category

A ratio estimate is used to estimate the sales amount of each industrial category from the results of the survey samples (For sales of large retail establishments, however, the actual amount is added). A ratio estimate is a method to estimate the total sales of the current month by totaling sales at samples for each cell, determining the ratio of month-to-month change and multiplying the previous month's sales amount by that ratio.

(1) Individual sample

(2) Regional sample

$$\hat{\boldsymbol{X}}_{ij}^{t} = \hat{\boldsymbol{X}}_{ij}^{t-1} \times \frac{\frac{1}{f_{ij}} \sum\limits_{k}^{n} \boldsymbol{X}_{ijk}^{t}}{\frac{1}{f_{ij}} \sum\limits_{k}^{n} \boldsymbol{X}_{ijk}^{t-1}} = \hat{\boldsymbol{X}}_{ij}^{t-1} \times \frac{\sum\limits_{k}^{n} \boldsymbol{X}_{ijk}^{t}}{\sum\limits_{k}^{n} \boldsymbol{X}_{ijk}^{t-1}}$$

$$\hat{\boldsymbol{X}}_{ij}^{t} = \hat{\boldsymbol{X}}_{ij}^{t-1} \times \frac{\sum\limits_{j} \left(\frac{1}{f_{j}} \sum\limits_{l}^{m} \sum\limits_{k}^{n} \boldsymbol{X}_{ijkl}^{t}\right)}{\sum\limits_{j} \left(\frac{1}{f_{j}} \sum\limits_{l}^{m} \sum\limits_{k}^{n} \boldsymbol{X}_{ijkl}^{t-1}\right)}$$

 $\hat{X}_{ij}^{t} = \sum_{i} \hat{X}_{ij}^{t}$ (\hat{X}_{ij}^{t} ; total of employee classification or layer)

[Explanation of signs]

i: Industrial classification

t: Month

j: Scale of employee classification

x: Monthly salse of individual sample

n: Number of individual samples

 \hat{X} : Estimation of monthly sales

m: Numeber of regional samples

f: Extraction ratio

l: Re $gional\ sample\ number$

k: Individual sample number which is same as previous month

2. Level correction

As the Current Survey of Commerce (commercial sales) is a sample survey with the Census of Commerce as its population, as soon as the results of the latter survey, conducted every two or three years, are published, the figures of the former are revised to match those of the latter (level correction).

With the results of the 2004 Census of Commerce as the basis, a level correction was made in the Revised Report for February 2007.

(1) The way to find the amount of sales by the type of industry or scale of employee classification for 24 months (April 2002 ~ March 2004) is as follows:

$$Y_{ij} = \sum_{13}^{24} \hat{X}_{ij}^{t} = \sum_{ij} \cdot \sum_{13}^{24} \hat{X}_{ij}^{t'} \qquad \qquad \hat{X}_{ij}^{t} = \begin{pmatrix} 24 & & \\ & & \\ & & \end{pmatrix}^{t} \sum_{13}^{24} \hat{X}_{ij}^{t'} \quad (1 \quad t \quad 24)$$

satisfies
$$\sum_{t=3}^{24} \left(\sqrt[24]{-ij} \right)_t \cdot \hat{X}_{ij}^t = Y_{ij}$$
 so calculations are repeated and adjusted

[Explanation of signs]

 Y_{ij} = The amount of annual sales: i type of industry, j scale of employee classification of the 2004 Census of Commerce

 \hat{X}_{ij} = The amount of annual sales: i type of industry, j scale of employee classification as result of level correction of the 2004 Current Survey of Commerce

 \hat{X}_{ij}^{t} = Value of t moment: i type of industry,j scale of employee classification of monthly sales as result of level correction \hat{X}_{ij}^{t} = Value of t moment: i type of industry,j scale of employee classification of monthly sales before level correction

Also, moment "t" is the serial number for that month which corresponds with the time series in which the point in the time with April 2002 set as t=1, and March 2004 set as t=24.

(2) Method of estirating the amount of sales after April 2004

It is calculated as "1.Method for estimating sales by industrial category."

(3) Period of Standard Revision

See "Comparative Table of Standard Revision for Census of Commerce and Current Survey of Commerce."

Comparative Table of Standard Revision for Census of Commerce and Current Survey of Commerce

Census of Commerce				Level Correction		
Date of survey		Period for Annual sales	Kind of report	Date of publication	Unit for Revision	
1970 1972 1974 1976	June 1 May 1 May 1 May 1	June 1969 to May 1970 May 1971 to April 1972 May 1973 to April 1974 May 1975 to April 1976	Revised Preliminary Revised Preliminary	January 1975 January 1975 August 1978 August 1978	By industry	
1979 1982 1985 1988 1991 1994 1997 1999 2002 2004	June 1 June 1 May 1 June 1 July 1 July 1 June 1 July 1 June 1 June 1 June 1	June 1978 to May 1979 June 1981 to May 1982 May 1984 to April 1985 June 1987 to May 1988 July 1990 to June 1991 July 1993 to June 1994 June 1996 to May 1997 April 1998 to March 1999 April 2001 to March 2002 April 2003 to March 2004	Revised Revised Revised Revised Revised Preliminary Preliminary Preliminary Revised Revised	March 1982 April 1984 October 1986 January 1990 May 1993 December 1995 January 1999 October 2001 February 2004 February 2007	By industry and by number of employees	

3. Correspondence of Industrial Classification

With regard to the correspondence between the industrial classification for the sales by industry and the Standard Industrial Classification for Japan, see the "Correspondence Table of the Industrial Classification for the Current Survey of Commerce and the Standard Industrial Classification for Japan."

Correspondence Table of the Industrial Classification for the Current Survey of Commerce and the Standard Industrial Classification for Japan

Industrial Classification for the Current Survey of Commerce	Standard Industrial Classification for Japan		
General merchandise wholesale Textiles wholesale Clothes and accessories wholesale Agricultural, livestock and marine products wholesale Food and beverage wholesale Construction materials wholesale Chemical products wholesale Minerals and metal materials wholesale Machinery and equipment wholesale General machinery and equipment wholesale Automobile wholesale Electrical machinery and equipment wholesale Other machinery and equipment wholesale Furniture, fittings and utensils wholesale Medicines and cosmetics wholesale Other wholesale	491 General merchandise wholesale 501 Textiles wholesale 502 Clothes and accessories wholesale 511 Agricultural, livestock and marine products wholesale 512 Food and beverage wholesale 521 Construction materials wholesale 522 Chemical products wholesale 523 Minerals and metal materials wholesale 534 Machinery and equipment wholesale, General machinery and equipment wholesale, Automobile wholesale 535 General machinery and equipment wholesale 536 Automobile wholesale 537 Electrical machinery and equipment wholesale 538 Other machinery and equipment wholesale 539 Other machinery and equipment wholesale 540 Furniture, fittings and utensils wholesale 541 Furniture, fittings and utensils wholesale 542 Reclaimed resources wholesale 544 Other wholesale		
General commodities retail Textiles, clothes and accessories retail Food and beverages retail Automobile retail Machinery and Equipment retail Fuel retail Other retail	55 General commodities retail 56 Textiles, clothes and accessories retail 57 Food and beverages retail 581 Automobile retail (excluding "5814 Motorcycle (including motorized bicycle) retail") 592 Machinery and Equipment retail 603 Fuel retail 582 Bicycle retail (including "5814 Motorcycle (including motorized bicycle) retail") 59 Furniture, fittings, utensils and household appliances retail (excluding "592 Machinery and Equipment retail") 60 Other retail (exclude "603 Fuel retail")		

III . Sales by Large-Scale Wholesalers

This statistical table includes the results of Questionnaire A (see 1-7-(1)), showing trends in the sales of commodities by large-scale wholesale establishments.

Because samples are re-examined every three years, discontinuity occurs. Therefore, numbers such as sales are multiplied by coefficients for continuity. With regard to the coefficients, see Table 1: Table of Coefficients for Continuity of Large-Scale Wholesale establishments' Sales.

1. Classification of Commodities

The following merchandise classification is used for these statistical tables:

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Merchandise name	Examples of contents
Textile goods:	silk, cotton, wool, chemical textiles, other textile materials, yarns for fabrics, cotton fabrics,
	woolen fabrics, silk fabrics, chemical fiber fabrics, other fabrics, etc.
Clothing and	Suits and dresses, underwear, bedclothes, shoes, footwear, bags, umbrellas, other apparel and
accessories:	accessories, etc.
Agricultural, livestock	rice, barley, cereals, wheat flour, starch, beans, vegetables, fruit, meat, fresh fish, other
and marine products:	agricultural products, livestock and marine products, etc.
Food and beverages:	sugar, miso, soy sauce, alcoholic drinks, dry provisions, canned and bottled provisions, sweets, bread, soft drinks, teas, dairy products, other food and beverages, etc.
Drugs and toiletries:	drugs, medical supplies, toiletries, toothpastes, soaps, detergents, shampoos, etc.
Chemical products:	paints, printing inks, dyes, pigments, oils and fats, waxes, gunpowder, other chemical products, etc.
Petroleum and coal:	crude oil, gasoline, kerosene, light oil, heavy oil, lubricants, grease, paraffin, road oil, natural
	gas, propane gas, liquefied petroleum gas, coal, coke, etc.
Minerals and mineral ores:	manganese ore, bauxite, limestone, mica, asbestos, graphite, clays for pottery and china, etc.
Iron and steel:	pig iron, crude iron, cast iron, ferro-alloys, steel, semi-finished steel, cast steel, forged steel, ordinary steel materials, special steel materials, steel pipes, steel bars, rails, steel sheets, iron and steel secondary products, etc.
Non-ferrous metals:	ground metals, wires, tubes, foils, metal powders, etc.
Industrial machinery:	office machinery, agricultural machinery, general-use internal combustion engines,
	textile-related machinery, pumps, compressors Sewing machines, construction and mining machinery, metal-forming machinery, automatic vending machines, other industrial machinery, etc.
Automobiles:	passenger cars, trucks, motorcycles, other automobiles, automobile parts and accessories
Other transportation equipment:	bicycles, ships, aircraft, railroad cars, industrial vehicles, conveying machinery for work, etc.
Household electrical machinery:	TV and radio receivers, stereos, DVDs, VTRs, digital cameras, air-conditioners, fans, electric washing machines, electric vacuum cleaners, electric refrigerators, electric cookers, electric foot-warmers, toasters, mixers, electric stoves, electric irons, lighting apparatuses (household-use), etc.
Other machinery:	cameras, projectors, movie cameras, clocks, optical lenses, measures, scales, thermometers, other measuring instruments and machinery, medical equipment, physics and chemistry machinery, telephones, wired communication equipment, transmission equipment, electric signal equipment, generators, motors, transformers, wires and cables, storage batteries, wiring equipment, lighting instruments (excluding household-use), etc.
Construction materials:	timber, bamboo, cedar bark, cement, sheet glass, roofing tiles, bricks, tiles, slates, Hume pipes, cement poles, stones, artificial stones, marbles, sand and gravel, ready-mix concrete, sashes, concrete pipes, sanitary porcelain, etc.
Paper and paper products:	paper, cardboard products, paper boxes, school-use paper products, wrapping paper, daily necessity paper products, notebooks, albums, accounting books, paper bags, etc.
Other merchandise:	empty containers such as bottles and cans, scrap iron, non-ferrous metal scraps, used paper, other recyclable materials, furniture and fittings, metal ware, hardware, fuels, fertilizers, books, magazines, sports equipment, toys, leisure goods, natural rubber, tanned leather, pulp for paper-making, stationery, fishing nets, polishing materials, handicrafts, jewels, seeds, saplings, animal feed, rubber products ,photographic materials, badges, medals, artworks and curios, musical instruments, tobacco, etc.

IV. Sales by Large-Scale Retailers

These statistical tables are compiled for the following department stores and supermarkets from among the retail establishments with 50 or more employees that are included in the individual sample survey:

- (1) Department stores are the establishments classified as department stores and general merchandice supermarkets by the Japan Standards Industrial Classification (551), and do not come under the classification of supermarkets described below, with floor space of not less than 3,000 square meters in special regions and ordinance-designated cities, and not less than 1,500 square meters in all other regions.
- (2) Supermarkets are establishments which have adopted a self-service method for 50% or more of their floor space and have floor space of not less than 1,500 square meters.

A self-service system is a sales method satisfying the following three conditions:

- (a)Commodities are packaged and priced beforehand.
- (b)Customers pick up commodities for themselves with baskets provided by the establishment.
- (c)Customers pay prices in one lump sum at counters at the exit of the establishment.

1. Classification of Commodities

The following merchandise classification is used for these statistical tables:

Merchandise name:	Examples of contents			
Men's clothing / haberdashery:	men's clothing, underwear, shirts, neckties, socks, etc.			
Ladies' and children's clothing / haberdashery:	Ladies' and children's clothing, underwear, blouses, hosiery, etc.			
Other apparel:	fabric for kimonos, piece goods, bedclothes, accessories for Japanese clothing, towels, etc.			
Personal belongings:	shoes, footwear, umbrellas, bags, trunks, handbags, sewing supplies, accessories (excluding jewelry and precious metals), etc.			
Food and beverages:	Drinks, Japanese and Western alcoholic drinks, seasonings, meat, fresh fish, dried provisions, vegetables, fruits, sweets, bread, dairy products, etc.			
Furniture:	Japanese and Western furniture, interior furnishings, Shinto and Buddhist altar fittings, carpets, curtains, matting, etc.			
Household electric appliances:	TV and radio receivers, stereos, DVDs, air conditioners, washing machines, refrigerators, lighting apparatuses, electric foot-warmers, electric stoves, personal computers, telephones, cellular telephones, etc.			
Household utensils:	pottery and china, glassware, lacquer ware, metal goods, hardware, gas equipment, oil-burning space stoves, water equipment, sewing machines, knitting machines, etc.			
Other merchandise:	medicines, toiletries, detergents, books, stationery, precious metals, jewelry, art works, clocks, eyeglasses, cameras, video tapes, CD software, DVD software, sports equipment, leisure goods, toys, electric applied toys, game software, musical instruments, gardening supplies, carpentry, pet-related goods, tobacco, smoking goods, fuels, bicycles, automobiles, toilet paper, tissue paper, paper diapers, etc.			
Restaurants and coffee shops:	restaurants, coffee shops, sushi bars, and other food and beverage services for shoppers.			

2. The Regional Bureaus of the Ministry of Economy, Trade and Industry and Special ward of Tokyo and ordinance-designated city

(1) The Bureaus of Economy, Trade and Industry are as follows:

Hokkaido Bureau of Economy, Trade and Industry:

Hokkaido

Tohoku Bureau of Economy, Trade and Industry:

Aomori, Iwate, Miyagi, Akita, Yamagata, and Fukushima Prefecture

Kanto Bureau of Economy, Trade and Industry:

Ibaraki, Tochigi, Gumma, Saitama, and Chiba Prefecture, Tokyo Metropolis, Kanagawa, Niigata, Yamanashi, Nagano, and Shizuoka Prefecture

Chubu Bureau of Economy, Trade and Industry:

Toyama, Ishikawa, Gifu, Aichi, and Mie Prefecture

Kansai Bureau of Economy, Trade and Industry:

Fukui, Shiga, Kyoto, Osaka, Hyogo, Nara, and Wakayama Prefecture

Chugoku Bureau of Economy, Trade and Industry:

Tottori, Shimane, Okayama, Hiroshima, and Yamaguchi Prefecture

Shikoku Bureau of Economy, Trade and Industry:

Tokushima, Kagawa, Ehime, and Kochi Prefecture

Kyushu Bureau of Economy, Trade and Industry:

Fukuoka, Saga, Nagasaki, Kumamoto, Oita, Miyazaki, and Kagoshima Prefecture

Okinawa Department of Economy, Trade and Industry:

Okinawa Prefecture

(2) Special ward of Tokyo and ordinance-designated city are as follows:

Sapporo city, Sendai city, Saitama city, Chiba city, Tokyo(Wards), Yokohama city, Kawasaki city, Niigata city, Shizuoka city, Hamamatsu city, Nagoya city, Kyoto city, Osaka city, Sakai city, Kobe city, Hiroshima city, Fukuoka city, Kitakyushu city

Do not include "Excluding special ward of Tokyo and ordinance-designated city" from 2007 year book.

3. Secrecy

When the number of establishments is one or two in a prefecture, bureau or city, values are not be disclosed inorder to protect the privacy of the declarant(s). Even if there are three or more establishments, numbers may not be disclosed for the sare rasan.

4. Existing establishments

When the definition of establishments to be surveyed is changed, or such establishments are opened or closed, changes from the same month of the preceding year are calculated only with regard to establishments surveyed both in the year and in the preceding year. Changes from the preceding year (fiscal year, same quarter) are calculated by adding up monthly sales of existing establishments.

5. Numbers for Year (Fiscal Year) and Quarter

The number of establishments, the number of employees and the establishment space are those existing at the end of the quarter. The number of operating days is the total of monthly average operating days.

Monthly average operating days = total operating days / number of establishments

V. Convenience Store Sales

This statistical table includes the results of Questionnaire D (see 1-7-(4)), showing trends in the sales of commodities by convenience stores.

1. Scope of Survey

The survey covers the headquarters of enterprises that have 500 or more chain convenience stores, whether stores under direct management, franchise chain stores or voluntary chain stores.

2. Starting Month and Period of Survey

Although we started the survey in October 1998, we surveyed the sales from April 1998 and the changes from the same month of the preceding year.

3. Classification of Commodities

The following merchandise classification is used for these statistical tables:

Merchandise		Examples of contents	
classification, etc			
Sales	Fast food and	Rice-based food (sushi, boxed lunches, rice balls, etc.), bread, bread-based food, daily side	
of	daily-delivered	dishes, pickles, vegetables, fruit, products stored in water (tofu, etc.), pre-cooked noodles,	
Goods	foods	processed meat (ham, sausages, bacons, etc.), milk, dairy beverages, dairy products (butter,	
		cheese, etc.), fish-paste foods (chikuwa, kamaboko, etc.), perishable sweets (Japanese and	
		Western-style sweets, such as cakes), salads, desserts (custard puddings, jellies, yogurt, etc.), etc.	
	Processed	Sweets (other than perishables), soft drinks (other than dairy beverages), alcoholic drinks	
	foods:	(Japanese sake, whiskey, wine, etc.), seasonings (miso, soy sauce, umami seasonings, sauces,	
		etc.), "personal preference foods" (coffee, tea, etc.), cooking salt, sugar, kitchen oils, rice, dried	
		provisions, various canned food and food in jars, frozen food, ice cream, pouch-packed food,	
		instant food, dried seasoned laver, etc.	
	Non-food:	Magazines, books, newspapers, apparel, bags, stationery, brushes, toys, sundry goods, tobacco, pet food, dry batteries, tapes, compact disks, light bulbs/fluorescent lights, pocket calculators,	
		fuel, dolls, sunglasses, footwear, gardening supplies, game software, fireworks, detergents,	
		toiletries, medicines, nutrition-supplement drink, pottery and china, glassware, hardware, paper	
		goods, films, postal stamps, postcards, revenue stamps, accessories, etc.	
Service sales:		Copies, facsimiles, home delivery services, gift certificates, passenger tickets, various kinds of	
		tickets, telephone cards, lotteries, DPE, rentals, airline tickets, hotel tickets, laundry services, etc.	

Note: Service sales do not include money received from shoppers to cover costs of public utilities, such as electricity bills, gas bills, fees for television broadcasting, telephone bills, water bills, etc.

4. The Regional Bureaus of the Ministry of Economy, Trade and Industry

The Bureaus of Economy, Trade and Industry are as follows:

Hokkaido Bureau of Economy, Trade and Industry:

Hokkaido

Tohoku Bureau of Economy, Trade and Industry:

Aomori, Iwate, Miyagi, Akita, Yamagata, and Fukushima Prefecture

Kanto Bureau of Economy, Trade and Industry:

Ibaraki, Tochigi, Gumma, Saitama, and Chiba Prefecture, Tokyo Metropolis, Kanagawa, Niigata, Yamanashi, Nagano, and Shizuoka Prefecture

Chubu Bureau of Economy, Trade and Industry:

Toyama, Ishikawa, Gifu, Aichi, and Mie Prefecture

Kansai Bureau of Economy, Trade and Industry:

Fukui, Shiga, Kyoto, Osaka, Hyogo, Nara, and Wakayama Prefecture

Chugoku Bureau of Economy, Trade and Industry:

Tottori, Shimane, Okayama, Hiroshima, and Yamaguchi Prefecture

Shikoku Bureau of Economy, Trade and Industry:

Tokushima, Kagawa, Ehime, and Kochi Prefecture

Kyushu Bureau of Economy, Trade and Industry:

Fukuoka, Saga, Nagasaki, Kumamoto, Oita, Miyazaki, and Kagoshima Prefecture

Okinawa Department of Economy, Trade and Industry:

Okinawa Prefecture

5. Existing Establishments

When the definition of establishments to be surveyed is changed, or such establishments are opened or closed, changes from the same month of the preceding year are calculated only with regard to

establishments surveyed both in the year and in the preceding year. Changes from the preceding year (fiscal year, same quarter) are calculated by adding up monthly sales of existing establisments.

VI. Indices

1.Method of calculating Original indices

Original indices are indexed with the base year average sales value as 100. Since February 2007, Original indices are calculated using 2005C.Y. average sales value as 100. 2005C.Y. average sales value as follows:

Total	47,427,776	Total	1,777,363
-Wholesale	36,173,233	Department stores	730,244
General merchandise wholesale	4,540,400	Supermarkets	1,047,118
Textiles wholesale	367,594	Clothes	551,586
Clothes and accessories wholesale	1,112,608	Department stores	369,085
Agricultural, livestock and marine products wholesale	3,713,191	Supermarkets	182,501
Food and beverage wholesale	3,669,306	Food & Beverages	803,711
Construction materials wholesale	1,958,576	Department stores	184,244
Chemical products wholesale	1,863,576	Supermarkets	619,467
Minerals and metal materials wholesale	4,091,328	Others	422,066
Machinery and equipment wholesale	9,061,525	Department stores	176,915
Furniture, fittings and utensils wholesale	630,737	Supermarkets	245,151
Medicines and cosmetics wholesale	1,940,269		
Other wholesale	3,224,123		
-Retail	11,254,542		
General commodities retail	1,375,009		
Textiles, clothes and accessories retail	926,898		
Food and beverages retail	3,383,711		
Other	5,568,924		
Automobile retail	1,322,044		
Machinery and Equipment retail	650,450		
Other	3,596,430		
			l

2.Method of calculating Seasonal adjustment indices

The calculation method of seasonal indices for Commercial Sales Statistics (commercial sales indices for each industry, and large-scale retailers' sales indices by business type, by product) was changed from the previous MITI Method III R to X-12-ARIMA, the Method of the U.S. Bureau of the Census, effective from the preliminary report for January, 1999.

Consequently, the new seasonal indices have been adjusted not only for the seasons but also for the day of the week and holidays. Details are as follows:

Seasonally adjusted indices = Original indices ÷ (Seasonal indices x Day of week/holiday indices) .The spec files adopted X-12-ARIMA as follows:

```
Series
               {start=2003.Jan
                span=(2003.1,2009.12)
                             decimals=1}
transform
                {function=log}
               \{ model = (011)(011) \}
arima
regression
               {variables=(tdlcoef)
                   user=(jap-hol)
                   usertype=holiday
                   start=2003.1
                   file="xxxxxxxxx"}
forecast
               {maxlead=0}
estimate
                {save=(mdl)}
x11
                 \{\text{save}=(\text{d}10\ \text{d}11\ \text{d}16)\}
```

VII. Other Remarks

- **1.** The following symbols are used in the statistical tables of this Monthly Report to denote the words introduced by a colon:
 - : No record ...: Unknown 0: Less than a unit p: Preliminary figures r: Revised figures x: Concealed to protect confidential information of the respondents.
- **2.** Numbers may not add up exactly to totals because of rounding.
- **3.** Sales figures include consumption tax.
- **4.** If you reproduce statistics from this yearbook, please clearly state that the statistics are reproduced from the 2009 Yearbook of the Current Survey of Commerce compiled by the Research and Statistics Department, Economic and Industrial Policy Bureau, Ministry of Economy, Trade and Industry.

5. Inquiries:

Please contact the following for any question concerning the contents of this Report:

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